

# AUGUST 2021 >>

# FLINT HILLS MLS STATISTICS



## MARKET OVERVIEW >>

### Dickinson Home Sales Rose in August

Total home sales in Dickinson County rose by 8.3% last month to 26 units, compared to 24 units in August 2020. Total sales volume was \$4.3 million, up 55.3% from a year earlier.

The median sale price in August was \$167,500, up from \$114,500 a year earlier. Homes that sold in August were typically on the market for 12 days and sold for 98.0% of their list prices.

### Dickinson Active Listings Down at End of August

The total number of active listings in Dickinson County at the end of August was 48 units, down from 71 at the same point in 2020. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$115,000.

There were 29 contracts written in August 2021 and 2020, showing no change over the year. At the end of the month, there were 49 contracts pending, compared to 44 at the end of August 2020.

Dickinson County		August		
Current Month		2021	2020	Change
Summary Statistics				
Home Sales		26	24	8.3%
Active Listings		48	71	-32.4%
Months' Supply		1.9	3.5	-44.4%
New Listings		36	37	-2.7%
Contracts Written		29	29	0.0%
Pending Contracts		49	44	11.4%
Sales Volume (1,000s)		4,331	2,789	55.3%
Average	Sale Price	166,576	116,212	43.3%
	List Price of Actives	143,283	140,458	2.0%
	Days on Market	40	45	-13.1%
	Percent of List	96.0%	99.7%	-3.8%
	Percent of Original	94.5%	97.8%	-3.4%
Median	Sale Price	167,500	114,500	46.3%
	List Price of Actives	115,000	120,000	-4.2%
	Days on Market	12	13	-7.7%
	Percent of List	98.0%	98.7%	-0.7%
	Percent of Original	98.0%	97.8%	0.2%

## REPORT CONTENTS >>

### Your Association Working for You!

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# THREE-YEAR COMPARISONS

**SUMMARY** >>

**BREAKDOWNS BY HOME TYPE  
DICKINSON COUNTY  
AS OF 9/5/2021**

August MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>26</b>	<b>25</b>	<b>1</b>	24	24	0	24	24	0
Change from prior year		8.3%	4.2%	N/A	0.0%	0.0%	N/A	50.0%	50.0%	N/A
Active Listings		<b>48</b>	<b>48</b>	<b>0</b>	71	71	0	95	95	0
Change from prior year		-32.4%	-32.4%	N/A	-25.3%	-25.3%	N/A	2.2%	2.2%	N/A
Months' Supply		<b>1.9</b>	<b>1.9</b>	<b>0.0</b>	3.5	3.5	N/A	6.4	6.4	N/A
Change from prior year		-44.4%	-43.8%	N/A	-45.6%	-45.6%	N/A	-70.9%	-70.9%	N/A
New Listings		<b>36</b>	<b>36</b>	<b>0</b>	37	37	0	32	32	0
Change from prior year		-2.7%	-2.7%	N/A	15.6%	15.6%	N/A	23.1%	23.1%	N/A
Contracts Written		<b>29</b>	<b>29</b>	<b>0</b>	29	29	0	12	12	0
Change from prior year		0.0%	0.0%	N/A	141.7%	141.7%	N/A	-14.3%	-14.3%	N/A
Pending Contracts		<b>49</b>	<b>49</b>	<b>0</b>	44	44	0	25	25	0
Change from prior year		11.4%	11.4%	N/A	76.0%	76.0%	N/A	56.3%	56.3%	N/A
Sales Volume (1,000s)		<b>4,331</b>	<b>4,003</b>	<b>328</b>	2,789	2,789	0	3,212	3,212	0
Change from prior year		55.3%	43.5%	N/A	-13.2%	-13.2%	N/A	122.3%	122.3%	N/A
Average	Sale Price	<b>166,576</b>	<b>160,115</b>	<b>328,099</b>	116,212	116,212	N/A	133,842	133,842	N/A
	Change from prior year	43.3%	37.8%	N/A	-13.2%	-13.2%	N/A	48.2%	48.2%	N/A
	List Price of Actives	<b>143,283</b>	<b>143,283</b>	<b>N/A</b>	140,458	140,458	N/A	117,124	117,124	N/A
	Change from prior year	2.0%	2.0%	N/A	19.9%	19.9%	N/A	-8.0%	-8.0%	N/A
	Days on Market	<b>40</b>	<b>41</b>	<b>3</b>	45	45	N/A	101	101	N/A
	Change from prior year	-13.1%	-9.9%	N/A	-55.2%	-55.2%	N/A	33.4%	33.4%	N/A
	Percent of List	<b>96.0%</b>	<b>95.8%</b>	<b>100.0%</b>	99.7%	99.7%	N/A	97.1%	97.1%	N/A
Change from prior year	-3.8%	-3.9%	N/A	2.7%	2.7%	N/A	1.3%	1.3%	N/A	
Median	Percent of Original	<b>94.5%</b>	<b>94.3%</b>	<b>100.0%</b>	97.8%	97.8%	N/A	94.7%	94.7%	N/A
	Change from prior year	-3.4%	-3.6%	N/A	3.2%	3.2%	N/A	-0.7%	-0.7%	N/A
	Sale Price	<b>167,500</b>	<b>165,000</b>	<b>328,099</b>	114,500	114,500	N/A	129,500	129,500	N/A
	Change from prior year	46.3%	44.1%	N/A	-11.6%	-11.6%	N/A	58.4%	58.4%	N/A
	List Price of Actives	<b>115,000</b>	<b>115,000</b>	<b>N/A</b>	120,000	120,000	N/A	105,000	105,000	N/A
	Change from prior year	-4.2%	-4.2%	N/A	14.3%	14.3%	N/A	-8.7%	-8.7%	N/A
	Days on Market	<b>12</b>	<b>13</b>	<b>3</b>	13	13	N/A	61	61	N/A
Change from prior year	-7.7%	0.0%	N/A	-78.5%	-78.5%	N/A	9.0%	9.0%	N/A	
Percent of List	<b>98.0%</b>	<b>97.7%</b>	<b>100.0%</b>	98.7%	98.7%	N/A	99.5%	99.5%	N/A	
Change from prior year	-0.7%	-1.0%	N/A	-0.8%	-0.8%	N/A	0.7%	0.7%	N/A	
Percent of Original	<b>98.0%</b>	<b>97.7%</b>	<b>100.0%</b>	97.8%	97.8%	N/A	97.2%	97.2%	N/A	
Change from prior year	0.2%	-0.1%	N/A	0.7%	0.7%	N/A	-0.6%	-0.6%	N/A	

# YEAR-TO-DATE STATISTICS

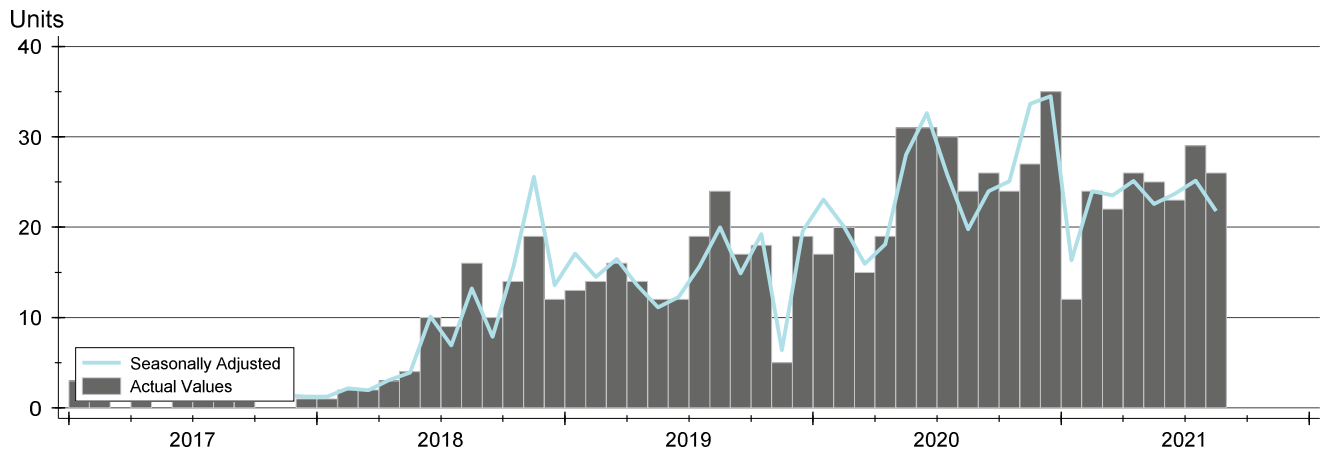
**SUMMARY >>**
**YTD BREAKDOWNS BY HOME TYPE  
DICKINSON COUNTY  
AS OF 9/5/2021**

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>187</b>	<b>186</b>	<b>1</b>	187	187	0	124	124	0
Change from prior year		0.0%	-0.5%	N/A	50.8%	50.8%	N/A	163.8%	163.8%	N/A
New Listings		<b>226</b>	<b>225</b>	<b>1</b>	246	244	2	203	203	0
Change from prior year		-8.1%	-7.8%	-50.0%	21.2%	20.2%	N/A	25.3%	25.3%	N/A
Contracts Written		<b>209</b>	<b>208</b>	<b>1</b>	209	207	2	129	129	0
Change from prior year		0.0%	0.5%	-50.0%	62.0%	60.5%	N/A	122.4%	122.4%	N/A
Sales Volume (1,000s)		<b>27,167</b>	<b>26,839</b>	<b>328</b>	22,547	22,547	0	15,422	15,422	0
Change from prior year		20.5%	19.0%	N/A	46.2%	46.2%	N/A	213.5%	213.5%	N/A
Average	Sale Price	<b>145,280</b>	<b>144,297</b>	<b>328,099</b>	120,574	120,574	N/A	124,369	124,369	N/A
	Change from prior year	20.5%	19.7%	N/A	-3.1%	-3.1%	N/A	18.8%	18.8%	N/A
	Days on Market	<b>48</b>	<b>49</b>	<b>3</b>	83	83	N/A	94	94	N/A
	Change from prior year	-41.4%	-41.1%	N/A	-12.2%	-12.2%	N/A	1.4%	1.4%	N/A
	Percent of List	<b>96.8%</b>	<b>96.8%</b>	<b>100.0%</b>	92.8%	92.8%	N/A	94.2%	94.2%	N/A
Change from prior year	4.3%	4.3%	N/A	-1.5%	-1.5%	N/A	-1.1%	-1.1%	N/A	
Median	Percent of Original	<b>94.7%</b>	<b>94.7%</b>	<b>100.0%</b>	90.4%	90.4%	N/A	90.7%	90.7%	N/A
	Change from prior year	4.8%	4.8%	N/A	-0.4%	-0.4%	N/A	-3.4%	-3.4%	N/A
	Sale Price	<b>130,000</b>	<b>127,500</b>	<b>328,099</b>	113,000	113,000	N/A	112,250	112,250	N/A
	Change from prior year	15.0%	12.8%	N/A	0.7%	0.7%	N/A	27.6%	27.6%	N/A
	Days on Market	<b>15</b>	<b>16</b>	<b>3</b>	43	43	N/A	56	56	N/A
Change from prior year	-65.1%	-64.0%	N/A	-23.2%	-23.2%	N/A	-13.8%	-13.8%	N/A	
Median	Percent of List	<b>97.7%</b>	<b>97.7%</b>	<b>100.0%</b>	96.6%	96.6%	N/A	96.5%	96.5%	N/A
	Change from prior year	1.2%	1.2%	N/A	0.1%	0.1%	N/A	-1.1%	-1.1%	N/A
	Percent of Original	<b>96.6%</b>	<b>96.6%</b>	<b>100.0%</b>	94.5%	94.5%	N/A	95.1%	95.1%	N/A
	Change from prior year	2.3%	2.3%	N/A	-0.7%	-0.7%	N/A	-1.5%	-1.5%	N/A

# CLOSED LISTINGS ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Closed Listings		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>26</b>	24	8.3%	<b>187</b>	187	0.0%
Volume (1,000s)		<b>4,331</b>	2,789	55.3%	<b>27,167</b>	22,547	20.5%
Average	Sale Price	<b>166,576</b>	116,212	43.3%	<b>145,280</b>	120,574	20.5%
	Days on Market	<b>40</b>	45	-13.1%	<b>48</b>	83	-41.4%
	Percent of List	<b>96.0%</b>	99.7%	-3.8%	<b>96.8%</b>	92.8%	4.3%
	Percent of Original	<b>94.5%</b>	97.8%	-3.4%	<b>94.7%</b>	90.4%	4.8%
Median	Sale Price	<b>167,500</b>	114,500	46.3%	<b>130,000</b>	113,000	15.0%
	Days on Market	<b>12</b>	13	-7.7%	<b>15</b>	43	-65.1%
	Percent of List	<b>98.0%</b>	98.7%	-0.7%	<b>97.7%</b>	96.6%	1.2%
	Percent of Original	<b>98.0%</b>	97.8%	0.2%	<b>96.6%</b>	94.5%	2.3%

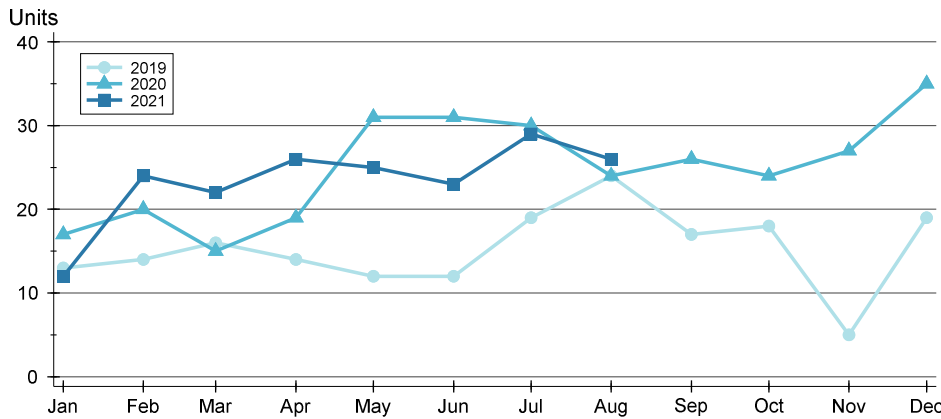
A total of 26 homes sold in Dickinson County in August, up from 24 units in August 2020. Total sales volume rose to \$4.3 million compared to \$2.8 million in the previous year.

The median sales price in August was \$167,500, up 46.3% compared to the prior year. Median days on market was 12 days, up from 8 days in July, but down from 13 in August 2020.

**CLOSED LISTINGS ANALYSIS**

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	25
June	12	31	23
July	19	30	29
August	24	24	26
September	17	26	
October	18	24	
November	5	27	
December	19	35	

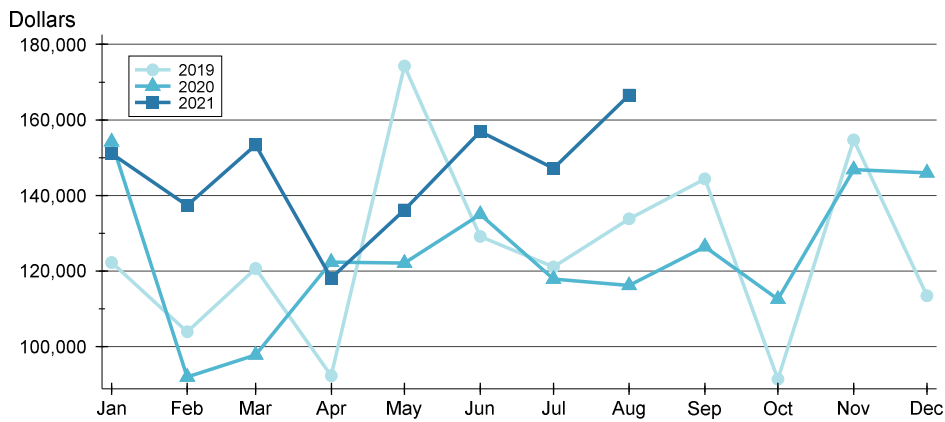
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.7%	66	33,000	33,000	141	141	87.3%	87.3%	76.3%	76.3%
\$50,000-\$99,999	5	19.2%	379	75,817	66,000	95	39	88.7%	90.0%	86.2%	90.0%
\$100,000-\$124,999	1	3.8%	118	117,500	117,500	0	0	98.3%	98.3%	98.3%	98.3%
\$125,000-\$149,999	2	7.7%	280	140,000	140,000	3	3	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	5	19.2%	820	164,000	165,000	31	13	98.6%	97.2%	97.7%	97.2%
\$175,000-\$199,999	2	7.7%	391	195,450	195,450	7	7	98.9%	98.9%	98.9%	98.9%
\$200,000-\$249,999	5	19.2%	1,148	229,680	235,000	14	14	99.5%	100.0%	99.5%	100.0%
\$250,000-\$299,999	3	11.5%	801	267,000	262,000	8	4	97.0%	99.7%	97.0%	99.7%
\$300,000-\$399,999	1	3.8%	328	328,099	328,099	3	3	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	26	100.0%	4,331	166,576	167,500	40	12	96.0%	98.0%	94.5%	98.0%

**CLOSED LISTINGS ANALYSIS**

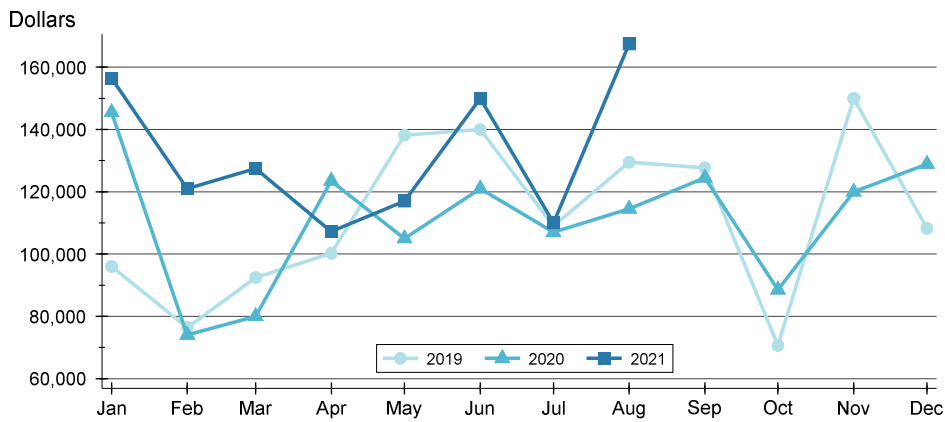
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	122,262	154,176	151,054
February	103,943	91,958	137,346
March	120,681	97,793	153,409
April	92,307	122,368	118,131
May	174,263	122,100	136,158
June	129,167	135,006	156,887
July	121,084	117,863	147,194
August	133,842	116,212	166,576
September	144,400	126,450	
October	91,422	112,558	
November	154,700	146,874	
December	113,471	145,996	

**MEDIAN PRICE** >>

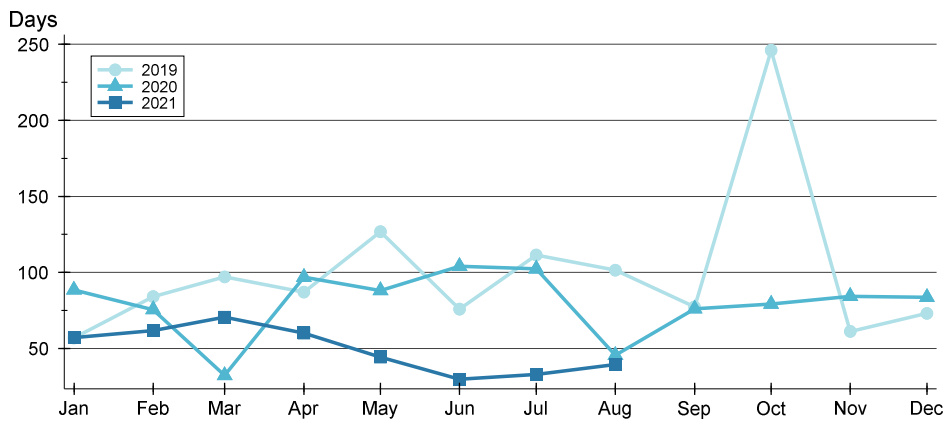


Month	2019	2020	2021
January	96,000	145,500	156,500
February	76,400	74,000	121,000
March	92,450	80,000	127,500
April	100,250	123,500	107,200
May	138,200	105,000	117,000
June	140,000	121,000	150,000
July	109,000	107,000	110,000
August	129,500	114,500	167,500
September	127,700	124,450	
October	70,600	88,500	
November	150,000	120,000	
December	108,250	128,900	

# CLOSED LISTINGS ANALYSIS

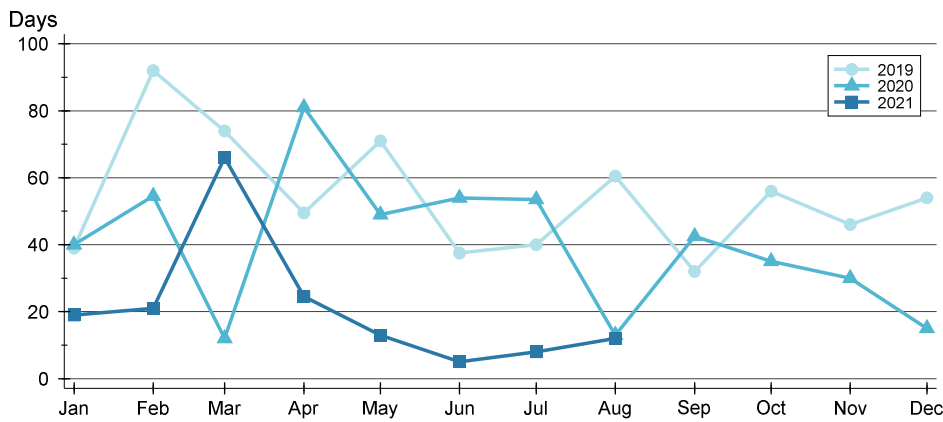
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	57	88	57
February	84	76	62
March	97	32	71
April	87	97	60
May	127	88	44
June	76	104	30
July	111	102	33
August	101	45	40
September	77	76	-
October	246	79	-
November	61	84	-
December	73	84	-

## MEDIAN DOM >>



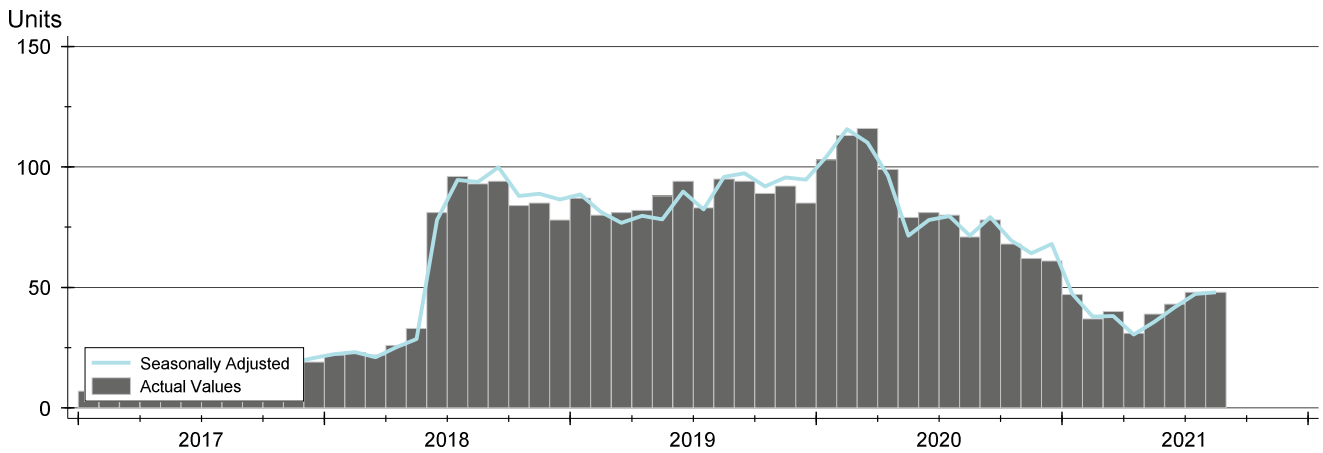
Month	2019	2020	2021
January	39	40	19
February	92	55	21
March	74	12	66
April	50	81	25
May	71	49	13
June	38	54	5
July	40	54	8
August	61	13	12
September	32	43	-
October	56	35	-
November	46	30	-
December	54	15	-



# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		<b>48</b>	71	-32.4%
Months' Supply		<b>1.9</b>	3.5	-44.4%
Volume (1,000s)		<b>6,878</b>	9,973	-31.0%
Average	List Price	<b>143,283</b>	140,458	2.0%
	Days on Market	<b>69</b>	110	-37.2%
	Percent of Original	<b>95.7%</b>	96.3%	-0.6%
Median	List Price	<b>115,000</b>	120,000	-4.2%
	Days on Market	<b>62</b>	76	-19.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 48 homes were available for sale in Dickinson County at the end of August. This represents a 1.9 months' supply of active listings.

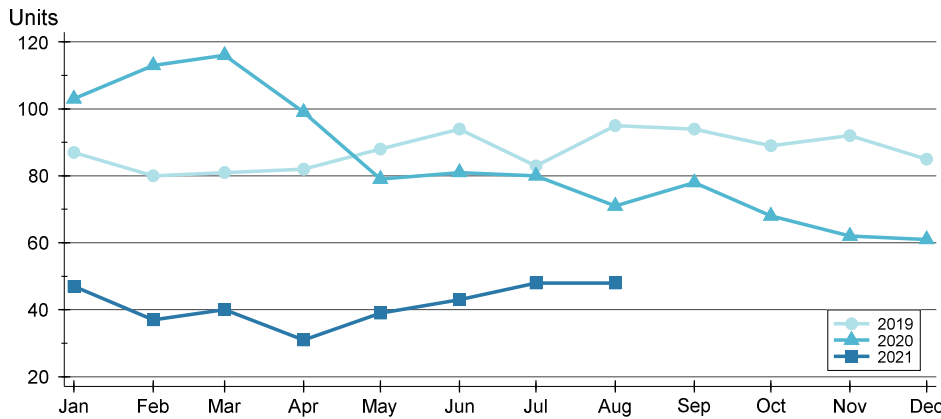
The median list price of homes on the market at the end of August was \$115,000, down 4.2% from 2020. The typical time on market for active listings was 62 days, down from 76 days a year earlier.



**ACTIVE LISTINGS ANALYSIS**

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	48
August	95	71	48
September	94	78	
October	89	68	
November	92	62	
December	85	61	

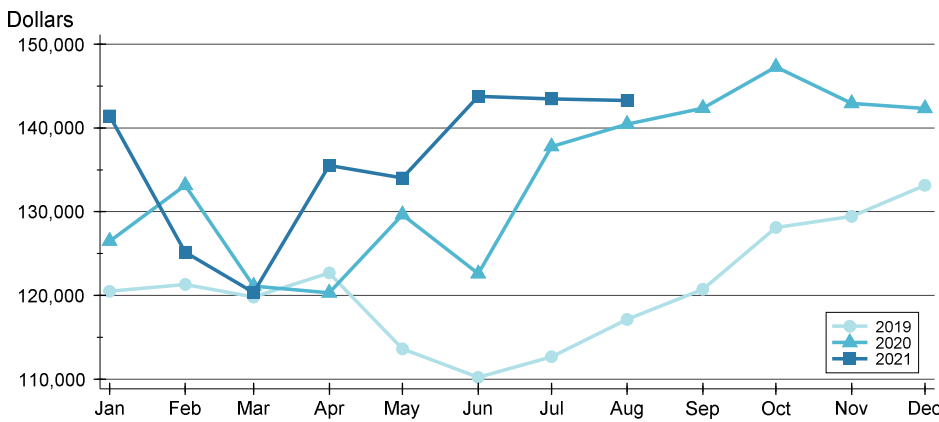
**BY PRICE RANGE** >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	1	2.1%	16	N/A	15,500	15,500	43	43	100.0%	100.0%
\$25,000-\$49,999	7	14.6%	264	3.5	37,671	39,900	64	50	89.7%	100.0%
\$50,000-\$99,999	11	22.9%	835	2.2	75,945	79,000	78	69	97.4%	100.0%
\$100,000-\$124,999	7	14.6%	786	7.0	112,243	110,000	67	63	93.9%	95.0%
\$125,000-\$149,999	6	12.5%	799	3.0	133,217	134,750	61	21	99.1%	100.0%
\$150,000-\$174,999	2	4.2%	325	0.4	162,450	162,450	41	41	95.6%	95.6%
\$175,000-\$199,999	1	2.1%	185	0.5	185,000	185,000	183	183	100.0%	100.0%
\$200,000-\$249,999	5	10.4%	1,128	1.0	225,680	224,500	91	40	94.8%	93.8%
\$250,000-\$299,999	6	12.5%	1,646	2.0	274,283	277,450	69	65	96.3%	100.0%
\$300,000-\$399,999	1	2.1%	395	1.0	395,000	395,000	8	8	100.0%	100.0%
\$400,000-\$499,999	1	2.1%	499	N/A	499,000	499,000	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	48	100.0%	6,878	1.8	143,283	115,000	69	62	95.7%	100.0%

**ACTIVE LISTINGS ANALYSIS**

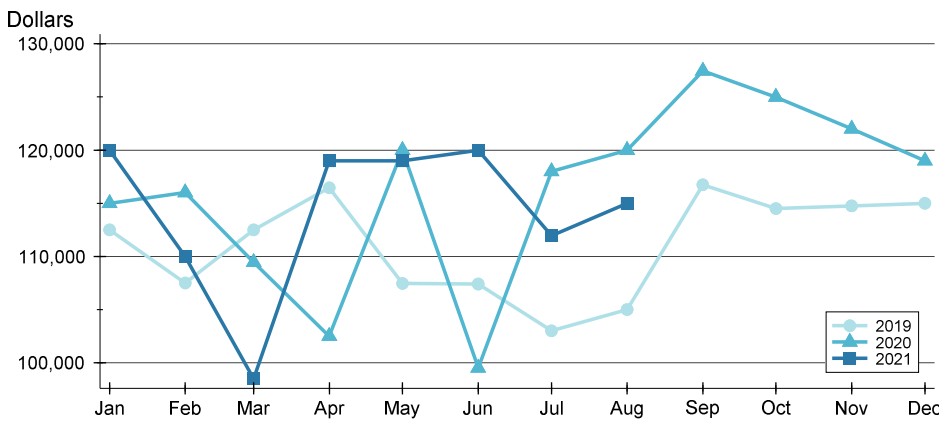
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	120,480	126,481	141,438
February	121,312	133,156	125,165
March	119,801	121,123	120,346
April	122,691	120,300	135,515
May	113,603	129,652	134,018
June	110,197	122,585	143,798
July	112,675	137,792	143,488
August	117,124	140,458	143,283
September	120,738	142,373	-
October	128,123	147,293	-
November	129,443	142,944	-
December	133,160	142,334	-

**MEDIAN PRICE** >>

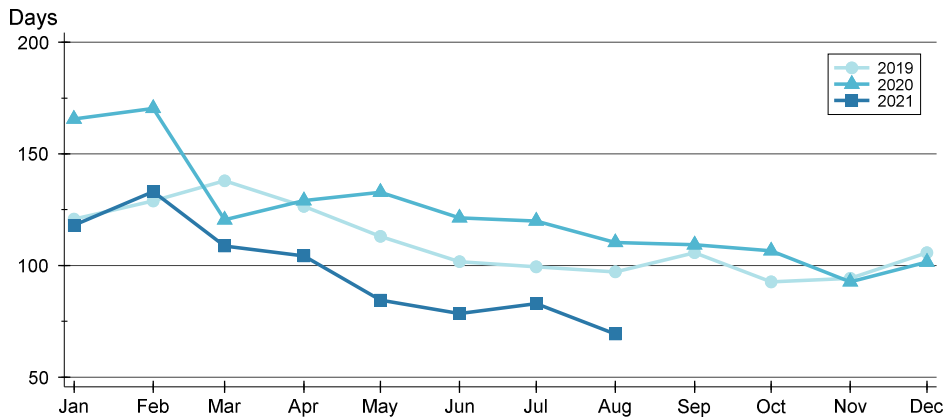


Month	2019	2020	2021
January	112,500	115,000	120,000
February	107,500	116,000	110,000
March	112,500	109,450	98,500
April	116,450	102,500	119,000
May	107,450	120,000	119,000
June	107,400	99,500	120,000
July	103,000	118,000	111,950
August	105,000	120,000	115,000
September	116,750	127,450	-
October	114,500	125,000	-
November	114,750	122,000	-
December	115,000	119,000	-

**ACTIVE LISTINGS ANALYSIS**

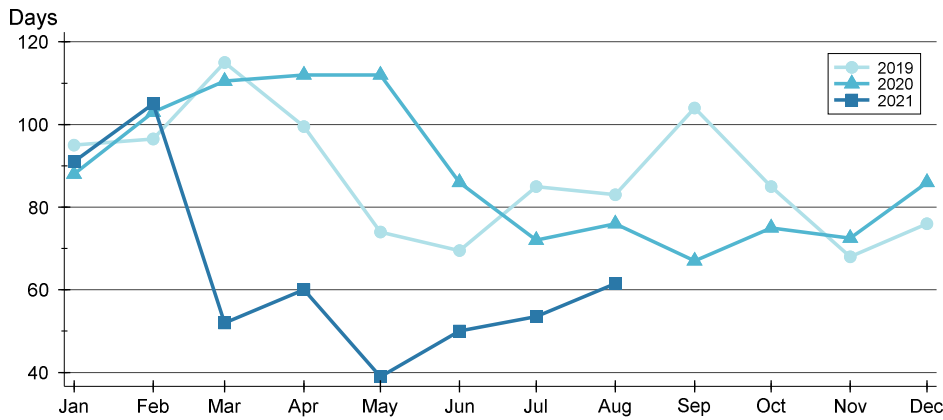
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE DOM** »



Month	2019	2020	2021
January	121	166	118
February	129	170	133
March	138	120	109
April	126	129	104
May	113	133	84
June	102	121	78
July	99	120	83
August	97	110	69
September	106	109	
October	93	107	
November	94	93	
December	106	102	

**MEDIAN DOM** »

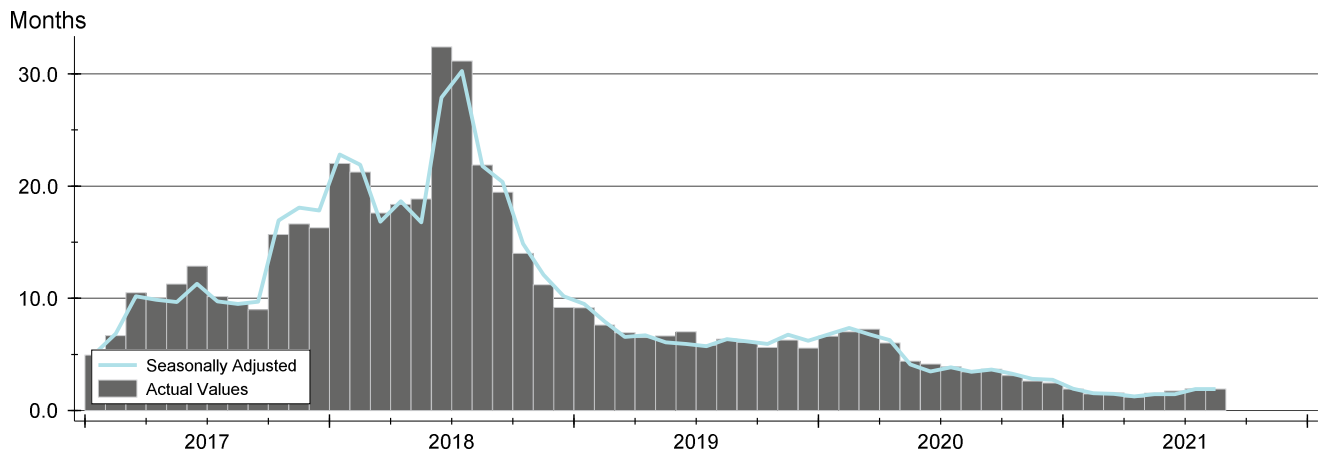


Month	2019	2020	2021
January	95	88	91
February	97	103	105
March	115	111	52
April	100	112	60
May	74	112	39
June	70	86	50
July	85	72	54
August	83	76	62
September	104	67	
October	85	75	
November	68	73	
December	76	86	

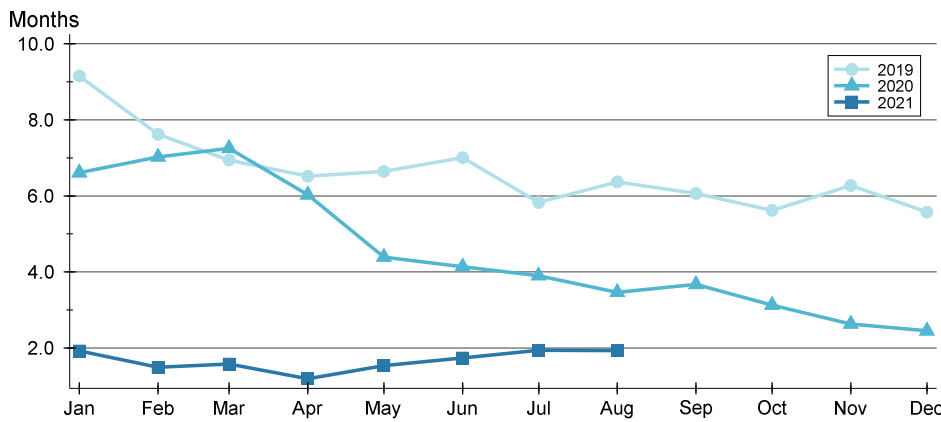
# MONTHS' SUPPLY ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY** >>



**BY MONTH** >>

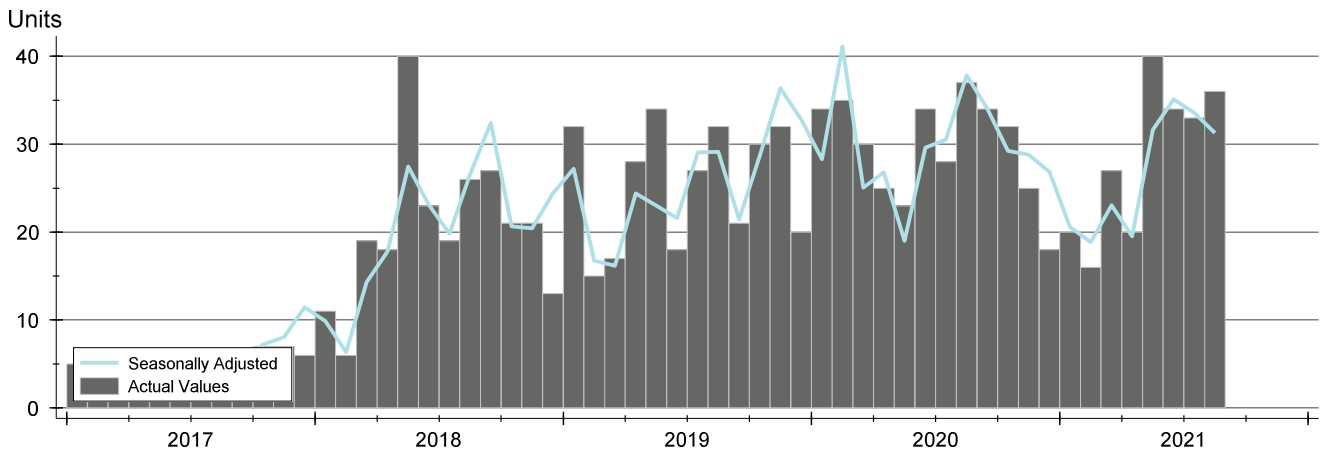


Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.7
July	5.8	3.9	1.9
August	6.4	3.5	1.9
September	6.1	3.7	
October	5.6	3.1	
November	6.3	2.6	
December	5.6	2.4	

# NEW LISTINGS ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for New Listings		August		
		2021	2020	Change
Current Month	New Listings	36	37	-2.7%
	Volume (1,000s)	4,905	4,931	-0.5%
	Average List Price	136,247	133,278	2.2%
	Median List Price	125,000	132,500	-5.7%
YTD	New Listings	226	246	-8.1%
	Volume (1,000s)	33,266	31,284	6.3%
	Average List Price	147,196	127,169	15.7%
	Median List Price	125,000	114,450	9.2%

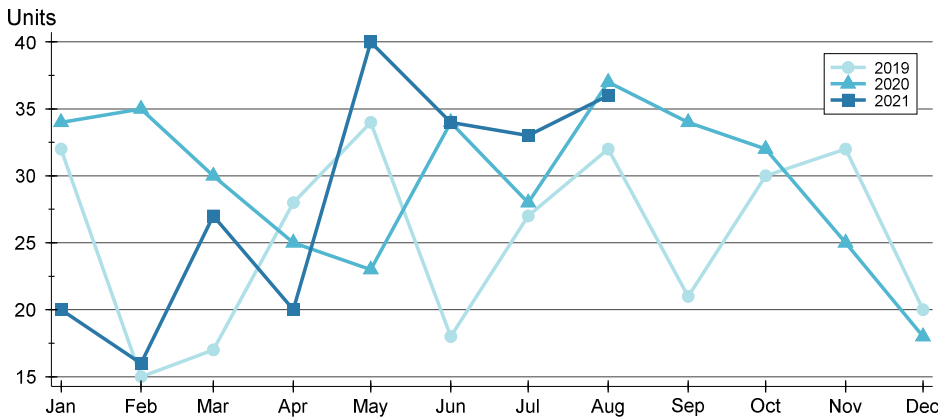
A total of 36 new listings were added in Dickinson County during August, down 2.7% from the same month in 2020. Year-to-date Dickinson County has seen 226 new listings.

The median list price of these homes was \$125,000 down from \$132,500 in 2020.

**NEW LISTINGS ANALYSIS**

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	27
April	28	25	20
May	34	23	40
June	18	34	34
July	27	28	33
August	32	37	36
September	21	34	
October	30	32	
November	32	25	
December	20	18	

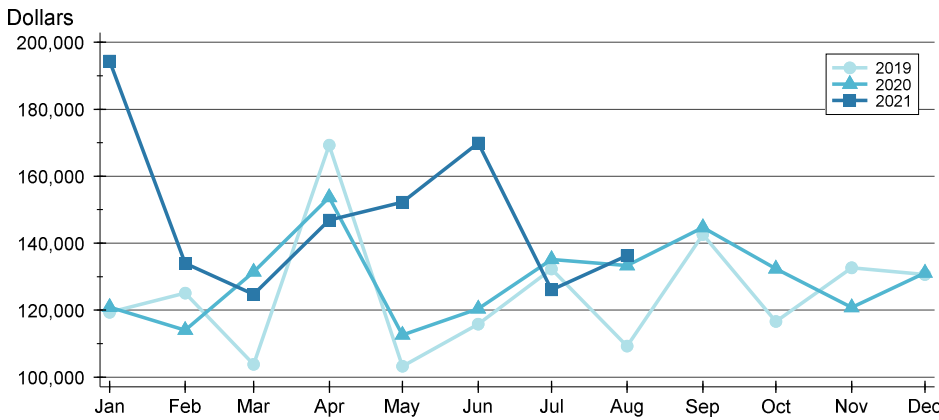
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	1	2.8%	8	8,000	8,000
\$25,000-\$49,999	4	11.1%	140	34,925	34,950
\$50,000-\$99,999	11	30.6%	833	75,709	79,000
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	10	27.8%	1,328	132,770	130,000
\$150,000-\$174,999	1	2.8%	161	160,900	160,900
\$175,000-\$199,999	2	5.6%	373	186,500	186,500
\$200,000-\$249,999	4	11.1%	909	227,225	222,450
\$250,000-\$299,999	1	2.8%	260	259,900	259,900
\$300,000-\$399,999	1	2.8%	395	395,000	395,000
\$400,000-\$499,999	1	2.8%	499	499,000	499,000
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	36	100.0%	4,905	136,247	125,000

**NEW LISTINGS ANALYSIS**

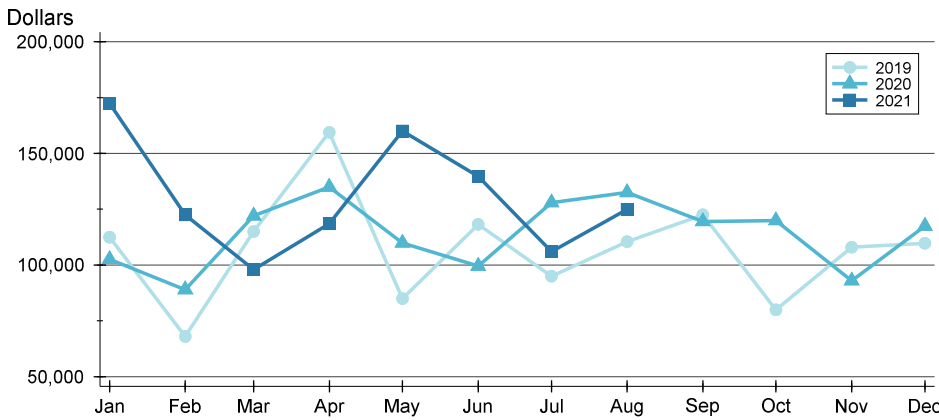
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	119,359	120,876	194,360
February	125,092	114,043	133,956
March	103,800	131,423	124,685
April	169,314	153,652	146,900
May	103,232	112,587	152,215
June	115,808	120,369	169,903
July	132,309	135,179	126,097
August	109,271	133,278	136,247
September	142,561	144,666	
October	116,600	132,366	
November	132,656	120,769	
December	130,606	131,094	

**MEDIAN PRICE** >>



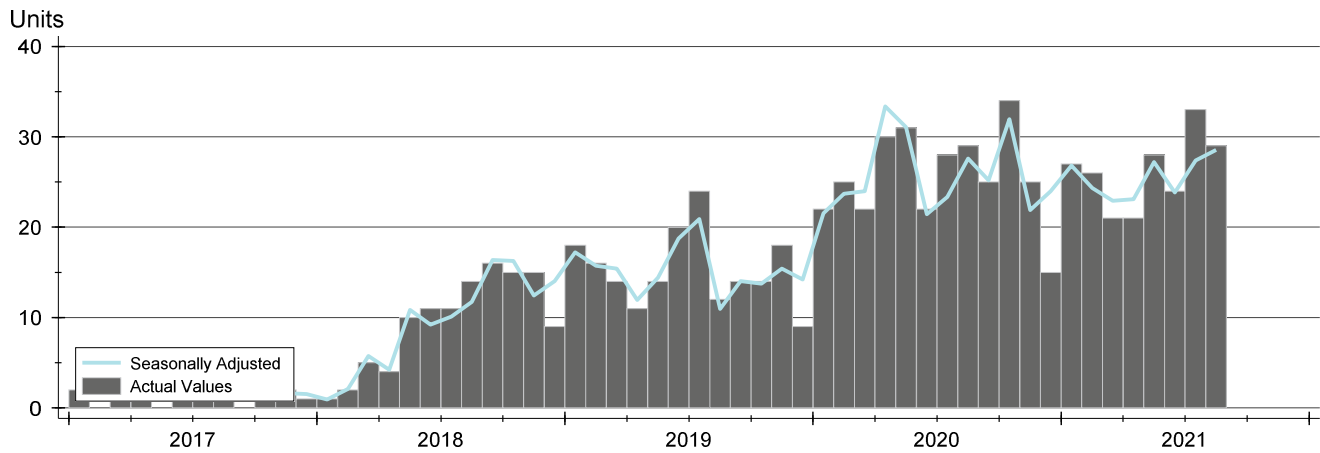
Month	2019	2020	2021
January	112,450	102,500	172,450
February	68,000	89,000	122,450
March	115,000	122,000	98,000
April	159,450	134,900	118,500
May	84,950	109,900	160,000
June	118,250	99,500	139,750
July	95,000	127,950	106,000
August	110,500	132,500	125,000
September	122,500	119,500	
October	79,950	119,950	
November	107,950	93,000	
December	109,750	117,450	



# CONTRACTS WRITTEN ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Contracts Written		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>29</b>	29	0.0%	<b>209</b>	209	0.0%
Volume (1,000s)		<b>3,827</b>	4,337	-11.8%	<b>30,736</b>	26,711	15.1%
Average	Sale Price	<b>131,952</b>	149,562	-11.8%	<b>147,064</b>	127,803	15.1%
	Days on Market	<b>43</b>	78	-45.2%	<b>49</b>	82	-40.0%
	Percent of Original	<b>97.8%</b>	91.8%	6.6%	<b>95.2%</b>	90.6%	5.1%
Median	Sale Price	<b>119,900</b>	135,900	-11.8%	<b>126,900</b>	119,500	6.2%
	Days on Market	<b>12</b>	28	-57.1%	<b>14</b>	40	-65.0%
	Percent of Original	<b>100.0%</b>	94.8%	5.5%	<b>98.3%</b>	94.7%	3.9%

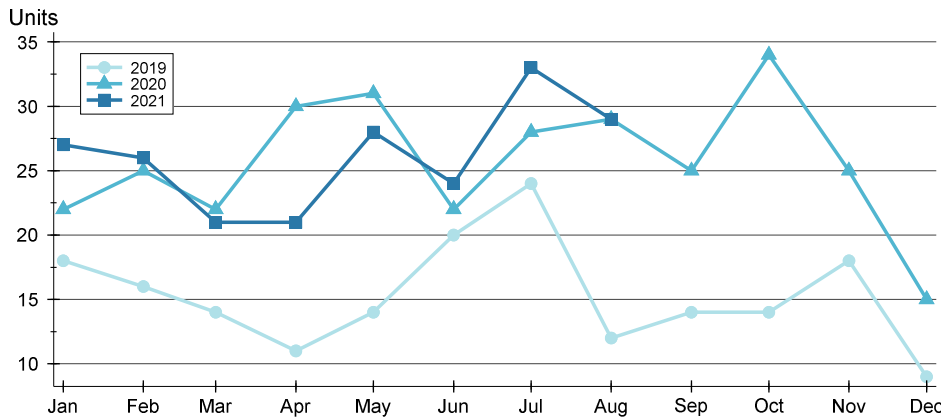
A total of 29 contracts for sale were written in Dickinson County during the month of August, the same as in 2020. The median list price of these homes was \$119,900, down from \$135,900 the prior year.

Half of the homes that went under contract in August were on the market less than 12 days, compared to 28 days in August 2020.

**CONTRACTS WRITTEN ANALYSIS**

**BY MONTH** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	21
April	11	30	21
May	14	31	28
June	20	22	24
July	24	28	33
August	12	29	29
September	14	25	
October	14	34	
November	18	25	
December	9	15	

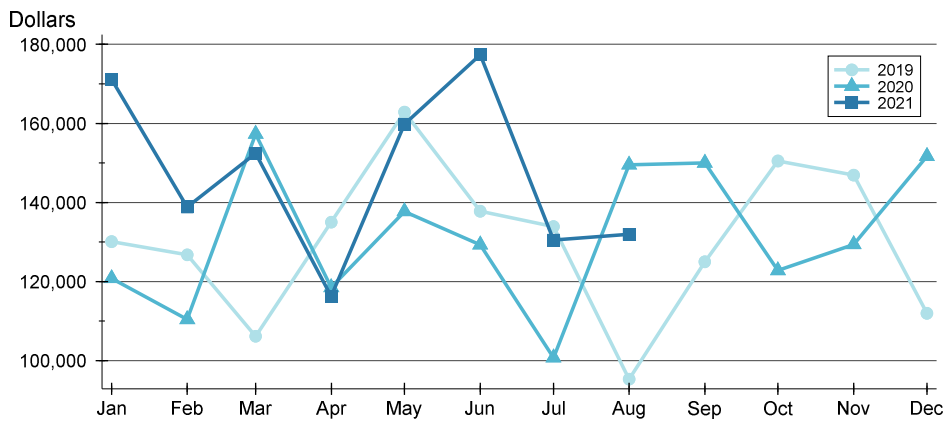
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	1	3.4%	8	8,000	8,000	6	6	0.0%	0.0%
\$25,000-\$49,999	2	6.9%	78	39,000	39,000	21	21	88.1%	88.1%
\$50,000-\$99,999	10	34.5%	760	75,960	78,950	60	17	97.7%	100.0%
\$100,000-\$124,999	2	6.9%	226	112,950	112,950	42	42	93.5%	93.5%
\$125,000-\$149,999	5	17.2%	658	131,580	129,900	2	1	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	6.9%	373	186,500	186,500	9	9	100.0%	100.0%
\$200,000-\$249,999	4	13.8%	920	229,950	232,450	19	14	100.0%	100.0%
\$250,000-\$299,999	3	10.3%	804	268,133	269,500	137	115	99.5%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	29	100.0%	3,827	131,952	119,900	43	12	97.8%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

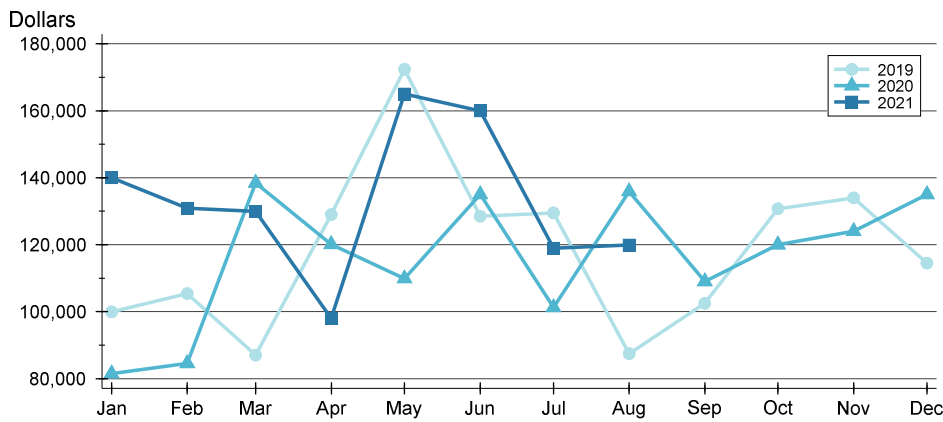
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	130,106	120,810	171,111
February	126,750	110,444	138,862
March	106,186	157,336	152,467
April	135,018	118,538	116,238
May	162,879	137,748	159,808
June	137,799	129,326	177,346
July	133,929	100,771	130,476
August	95,350	149,562	131,952
September	125,014	150,014	
October	150,507	122,822	
November	146,911	129,416	
December	111,989	151,680	

**MEDIAN PRICE** >>

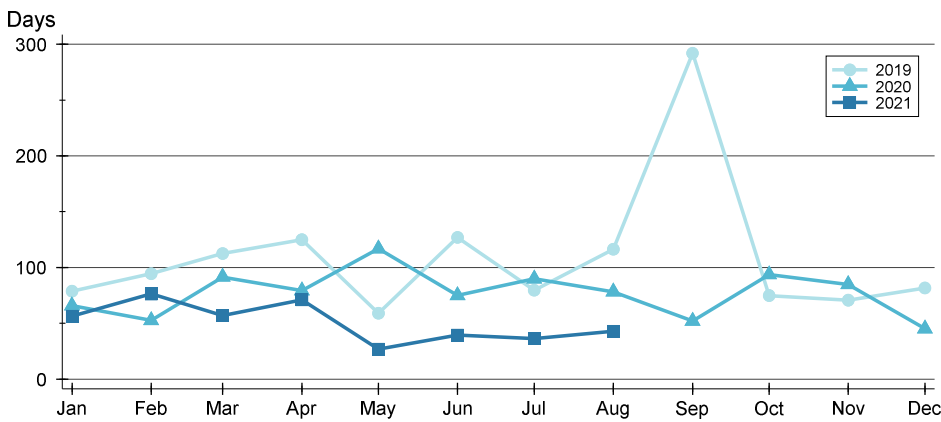


Month	2019	2020	2021
January	99,950	81,450	140,000
February	105,400	84,500	130,950
March	87,000	138,450	130,000
April	129,000	120,100	98,000
May	172,400	109,900	165,000
June	128,500	135,000	160,000
July	129,500	101,250	119,000
August	87,450	135,900	119,900
September	102,500	109,000	
October	130,750	120,000	
November	134,000	124,000	
December	114,500	135,000	

**CONTRACTS WRITTEN ANALYSIS**

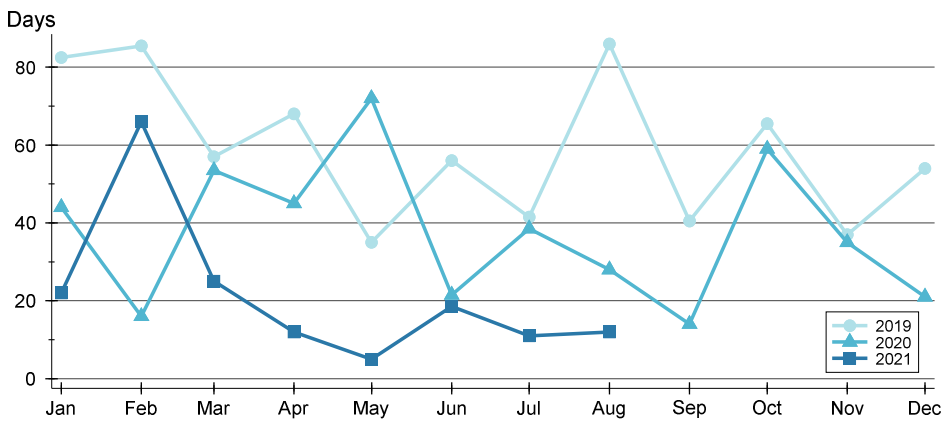
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	79	66	56
February	94	53	76
March	113	92	57
April	125	79	71
May	59	117	27
June	127	75	39
July	80	90	36
August	116	78	43
September	292	52	
October	75	94	
November	71	85	
December	82	45	

**MEDIAN DOM** >>

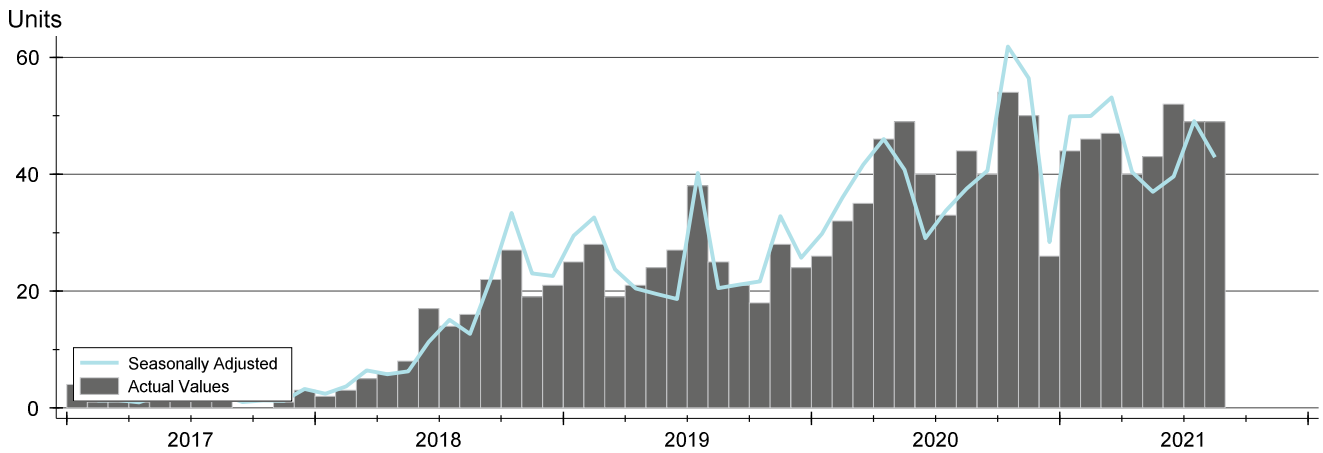


Month	2019	2020	2021
January	83	44	22
February	86	16	66
March	57	54	25
April	68	45	12
May	35	72	5
June	56	22	19
July	42	39	11
August	86	28	12
September	41	14	
October	66	59	
November	37	35	
December	54	21	

# PENDING CONTRACTS ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		49	44	11.4%
Volume (1,000s)		6,930	6,038	14.8%
Average	List Price	141,420	137,233	3.1%
	Days on Market	55	82	-32.7%
	Percent of Original	98.0%	97.1%	0.9%
Median	List Price	125,000	130,000	-3.8%
	Days on Market	12	35	-65.2%
	Percent of Original	100.0%	100.0%	0.0%

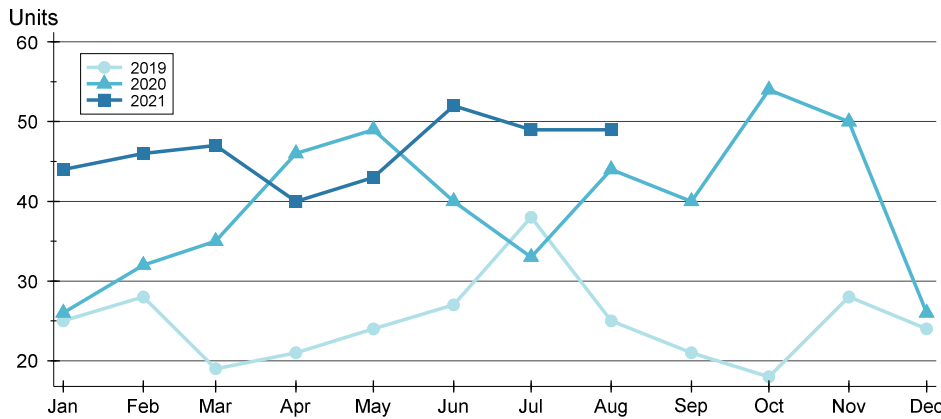
A total of 49 listings in Dickinson County had contracts pending at the end of August, up from 44 contracts pending at the end of August 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

## BY MONTH >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



Month	2019	2020	2021
January	25	26	44
February	28	32	46
March	19	35	47
April	21	46	40
May	24	49	43
June	27	40	52
July	38	33	49
August	25	44	49
September	21	40	
October	18	54	
November	28	50	
December	24	26	

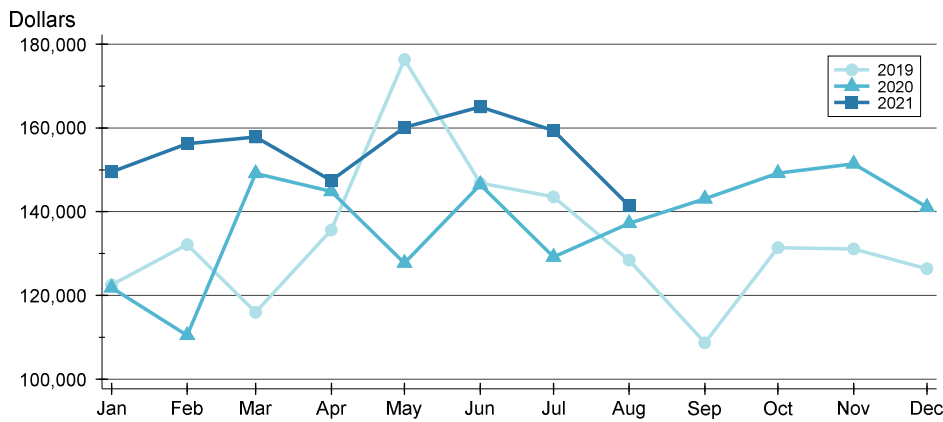
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	1	2.0%	8	8,000	8,000	6	6	100.0%	100.0%
\$25,000-\$49,999	2	4.1%	84	42,000	42,000	42	42	88.1%	88.1%
\$50,000-\$99,999	18	36.7%	1,421	78,933	79,950	70	9	97.7%	100.0%
\$100,000-\$124,999	3	6.1%	335	111,633	109,000	29	32	95.6%	94.6%
\$125,000-\$149,999	8	16.3%	1,040	129,975	128,450	73	4	98.0%	100.0%
\$150,000-\$174,999	4	8.2%	645	161,250	162,500	21	18	99.2%	100.0%
\$175,000-\$199,999	2	4.1%	373	186,500	186,500	9	9	100.0%	100.0%
\$200,000-\$249,999	6	12.2%	1,375	229,117	232,450	25	25	100.0%	100.0%
\$250,000-\$299,999	3	6.1%	804	268,133	269,500	137	115	99.5%	100.0%
\$300,000-\$399,999	1	2.0%	350	350,000	350,000	11	11	100.0%	100.0%
\$400,000-\$499,999	1	2.0%	495	495,000	495,000	5	5	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	49	100.0%	6,930	141,420	125,000	55	12	98.0%	100.0%

**PENDING CONTRACTS ANALYSIS**

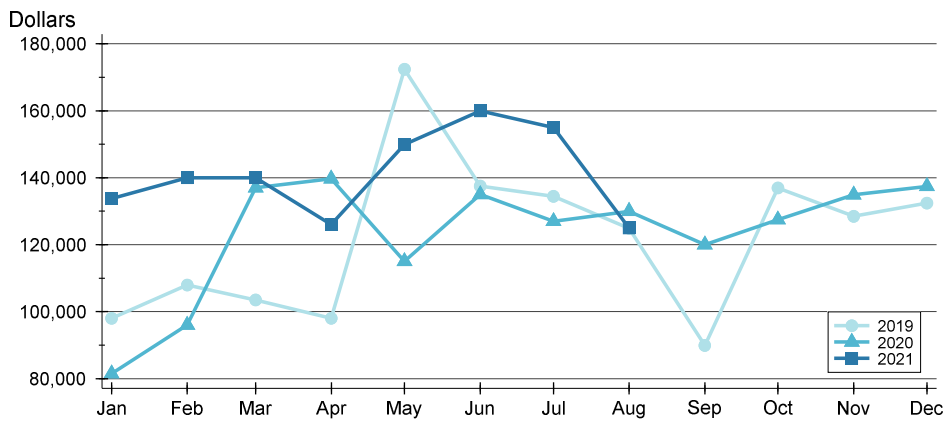
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	122,516	121,831	149,555
February	132,146	110,456	156,285
March	115,953	149,163	157,860
April	135,638	144,823	147,443
May	176,404	127,751	160,184
June	146,821	146,497	165,081
July	143,532	129,154	159,388
August	128,422	137,233	141,420
September	108,671	143,086	
October	131,419	149,210	
November	131,116	151,455	
December	126,381	141,104	

**MEDIAN PRICE** >>



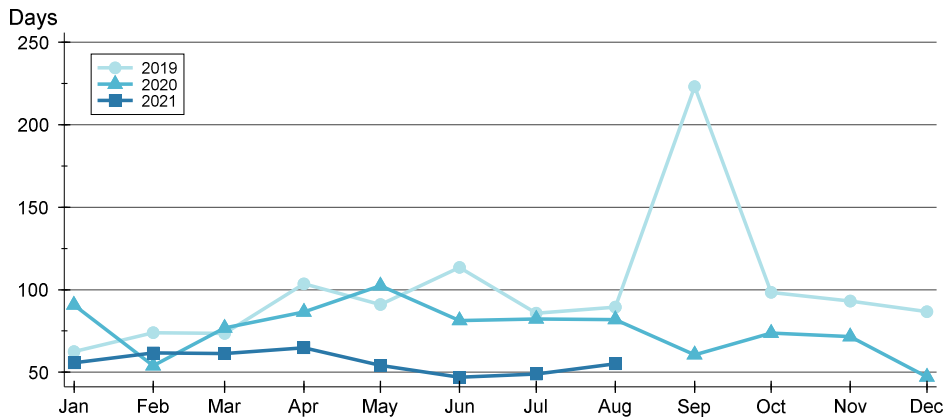
Month	2019	2020	2021
January	98,000	81,450	133,750
February	107,950	96,000	139,950
March	103,500	137,000	140,000
April	98,000	139,700	126,000
May	172,400	115,000	149,900
June	137,500	135,000	160,000
July	134,450	127,000	155,000
August	124,900	130,000	125,000
September	89,900	120,000	
October	136,975	127,500	
November	128,475	134,900	
December	132,425	137,450	



**PENDING CONTRACTS ANALYSIS**

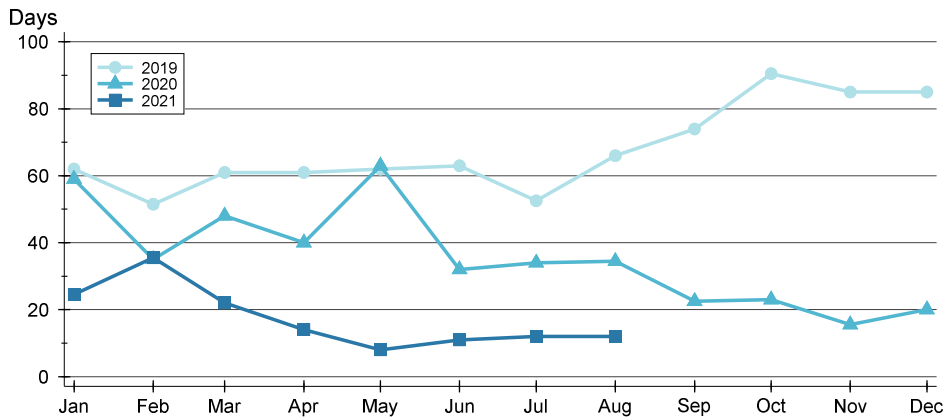
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE DOM** »



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	49
August	89	82	55
September	223	61	
October	98	74	
November	93	72	
December	87	47	

**MEDIAN DOM** »



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	12
August	66	35	12
September	74	23	
October	91	23	
November	85	16	
December	85	20	