

AUGUST 2021 >>

FLINT HILLS MLS STATISTICS



MARKET OVERVIEW >>

Marshall Home Sales Rose in August

Total home sales in Marshall County rose last month to 3 units, compared to 0 units in August 2020. Total sales volume was \$0.5 million, essentially the same as home sales volume from a year earlier.

The median sale price in August was \$178,000. Homes that sold in August were typically on the market for 3 days and sold for 96.2% of their list prices.

Marshall Active Listings Up at End of August

The total number of active listings in Marshall County at the end of August was 3 units, up from 1 at the same point in 2020. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$220,000.

During August, a total of 1 contract was written up from 0 in August 2020. At the end of the month, there was 1 contract pending, compared to 0 at the end of August 2020.

Marshall County		August		
Current Month		2021	2020	Change
Summary Statistics				
Home Sales		3	0	N/A
Active Listings		3	1	200.0%
Months' Supply		2.4	6.0	-60.0%
New Listings		2	0	N/A
Contracts Written		1	0	N/A
Pending Contracts		1	0	N/A
Sales Volume (1,000s)		476	0	N/A
Average	Sale Price	158,500	N/A	N/A
	List Price of Actives	199,667	310,000	-35.6%
	Days on Market	8	N/A	N/A
	Percent of List	96.2%	N/A	N/A
	Percent of Original	96.2%	N/A	N/A
Median	Sale Price	178,000	N/A	N/A
	List Price of Actives	220,000	310,000	-29.0%
	Days on Market	3	N/A	N/A
	Percent of List	96.2%	N/A	N/A
	Percent of Original	96.2%	N/A	N/A

REPORT CONTENTS >>

Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Flint Hills Association of REALTORS®. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net

- **Three-Year Comparisons** – Page 2
- **Year-to-Date Statistics** – Page 3
- **Closed Listings Analysis** – Page 4
- **Active Listings Analysis** – Page 8
- **Months' Supply Analysis** – Page 12
- **New Listings Analysis** – Page 13
- **Contracts Written Analysis** – Page 16
- **Pending Contracts Analysis** – Page 20

THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE

MARSHALL COUNTY

AS OF 9/5/2021

August MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3	3	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Active Listings		3	3	0	1	1	0	1	1	0
Change from prior year		200.0%	200.0%	N/A	0.0%	0.0%	N/A	-50.0%	-50.0%	N/A
Months' Supply		2.4	2.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Change from prior year		-60.0%	-60.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
New Listings		2	2	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Contracts Written		1	1	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Pending Contracts		1	1	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Sales Volume (1,000s)		476	476	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average	Sale Price	158,500	158,500	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	199,667	199,667	N/A	310,000	310,000	N/A	145,000	145,000	N/A
	Change from prior year	-35.6%	-35.6%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Days on Market	8	8	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Percent of List	96.2%	96.2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Median	Sale Price	178,000	178,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	220,000	220,000	N/A	310,000	310,000	N/A	145,000	145,000	N/A
	Change from prior year	-29.0%	-29.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Days on Market	3	3	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Percent of List	96.2%	96.2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Percent of Original	96.2%	96.2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

YEAR-TO-DATE STATISTICS

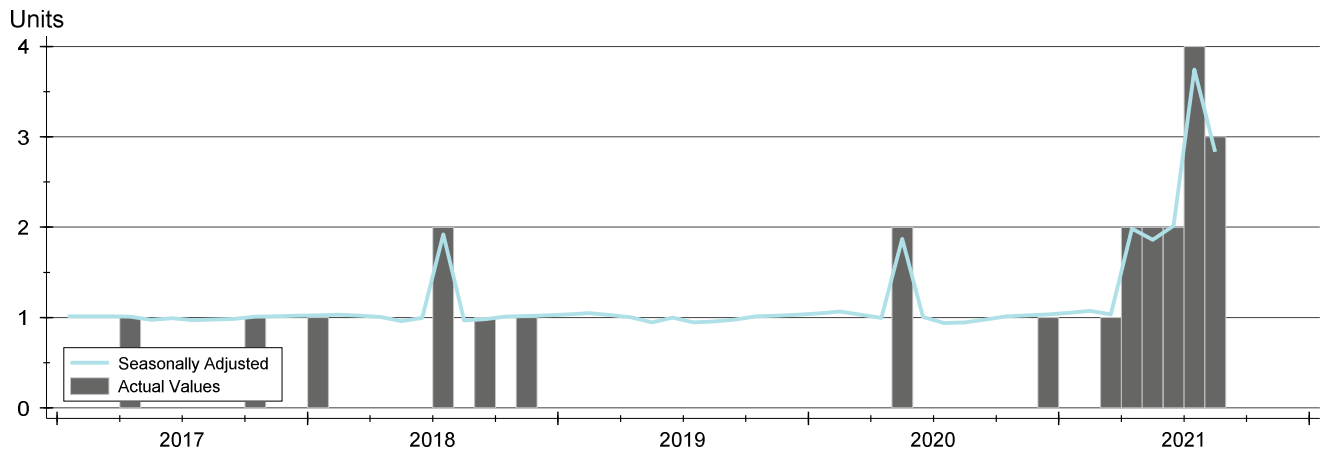
SUMMARY >>
**YTD BREAKDOWNS BY HOME TYPE
MARSHALL COUNTY
AS OF 9/5/2021**

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		14	14	0	2	2	0	0	0	0
Change from prior year		600.0%	600.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
New Listings		17	17	0	2	2	0	1	1	0
Change from prior year		750.0%	750.0%	N/A	100.0%	100.0%	N/A	-75.0%	-75.0%	N/A
Contracts Written		15	15	0	2	2	0	0	0	0
Change from prior year		650.0%	650.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Sales Volume (1,000s)		1,798	1,798	0	147	147	0	0	0	0
Change from prior year		1122.8%	1122.8%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Average	Sale Price	128,393	128,393	N/A	73,500	73,500	N/A	N/A	N/A	N/A
	Change from prior year	74.7%	74.7%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Days on Market	22	22	N/A	61	61	N/A	N/A	N/A	N/A
	Change from prior year	-64.2%	-64.2%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Percent of List	93.5%	93.5%	N/A	92.6%	92.6%	N/A	N/A	N/A	N/A
Change from prior year	0.9%	0.9%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A	
Median	Percent of Original	93.3%	93.3%	N/A	89.1%	89.1%	N/A	N/A	N/A	N/A
	Change from prior year	4.7%	4.7%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Sale Price	117,500	117,500	N/A	73,500	73,500	N/A	N/A	N/A	N/A
	Change from prior year	59.9%	59.9%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Days on Market	11	11	N/A	61	61	N/A	N/A	N/A	N/A
Change from prior year	-82.0%	-82.0%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A	
Percent of List	Change from prior year	4.0%	4.0%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Percent of Original	96.3%	96.3%	N/A	89.1%	89.1%	N/A	N/A	N/A	N/A
	Change from prior year	8.1%	8.1%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A

CLOSED LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Closed Listings		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		3	0	N/A	14	2	600.0%
Volume (1,000s)		476	0	N/A	1,798	147	1122.8%
Average	Sale Price	158,500	N/A	N/A	128,393	73,500	74.7%
	Days on Market	8	N/A	N/A	22	61	-64.2%
	Percent of List	96.2%	N/A	N/A	93.5%	92.6%	0.9%
	Percent of Original	96.2%	N/A	N/A	93.3%	89.1%	4.7%
Median	Sale Price	178,000	N/A	N/A	117,500	73,500	59.9%
	Days on Market	3	N/A	N/A	11	61	-82.0%
	Percent of List	96.2%	N/A	N/A	96.3%	92.6%	4.0%
	Percent of Original	96.2%	N/A	N/A	96.3%	89.1%	8.1%

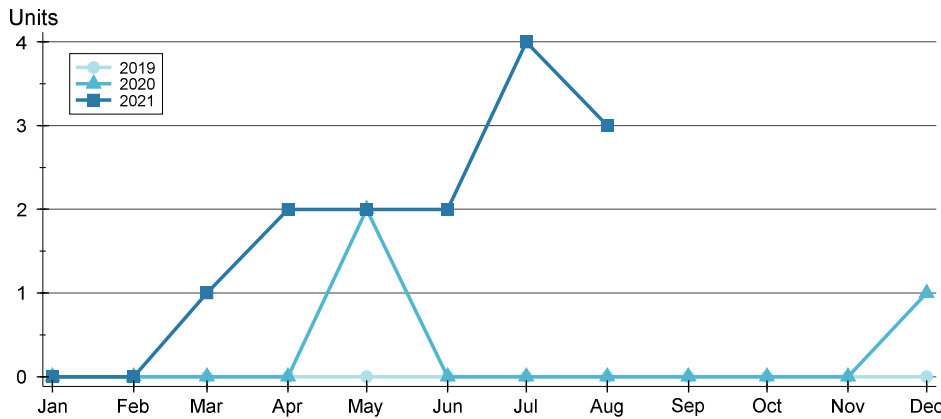
A total of 3 homes sold in Marshall County in August, up from 0 units in August 2020. Total sales volume rose to \$0.5 million compared to \$0.0 million in the previous year.

The median sale price in August was \$178,000. Average days on market for the same time period was 3 days.

CLOSED LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	0	0	0
February	0	0	0
March	0	0	1
April	0	0	2
May	0	2	2
June	0	0	2
July	0	0	4
August	0	0	3
September	0	0	
October	0	0	
November	0	0	
December	0	1	

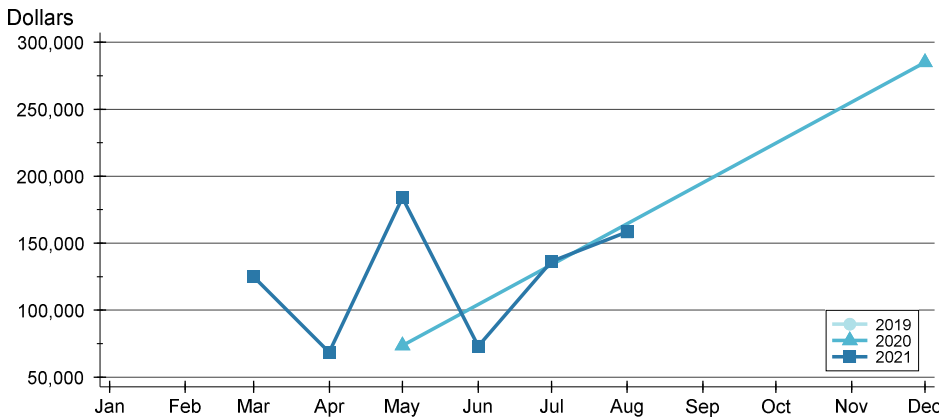
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	33.3%	115	115,000	115,000	3	3	95.8%	95.8%	95.8%	95.8%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	66.7%	361	180,250	180,250	11	11	96.4%	96.4%	96.4%	96.4%
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	3	100.0%	476	158,500	178,000	8	3	96.2%	96.2%	96.2%	96.2%

CLOSED LISTINGS ANALYSIS

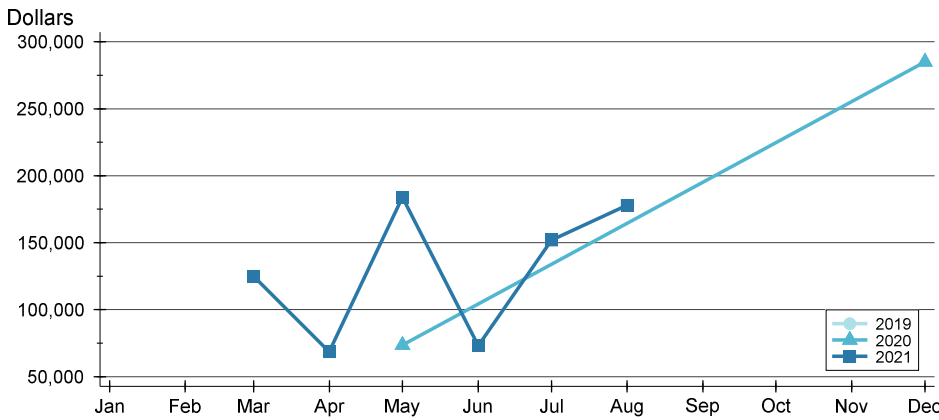
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	136,500
August	N/A	N/A	158,500
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	285,000	

MEDIAN PRICE >>

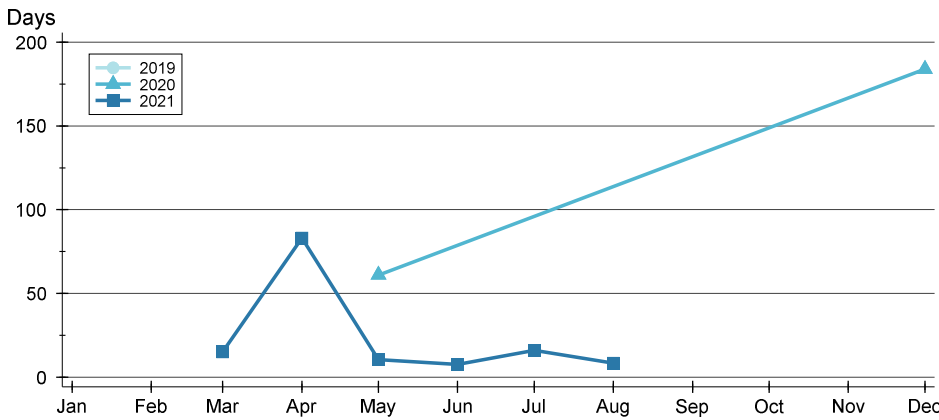


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	152,000
August	N/A	N/A	178,000
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	285,000	

CLOSED LISTINGS ANALYSIS

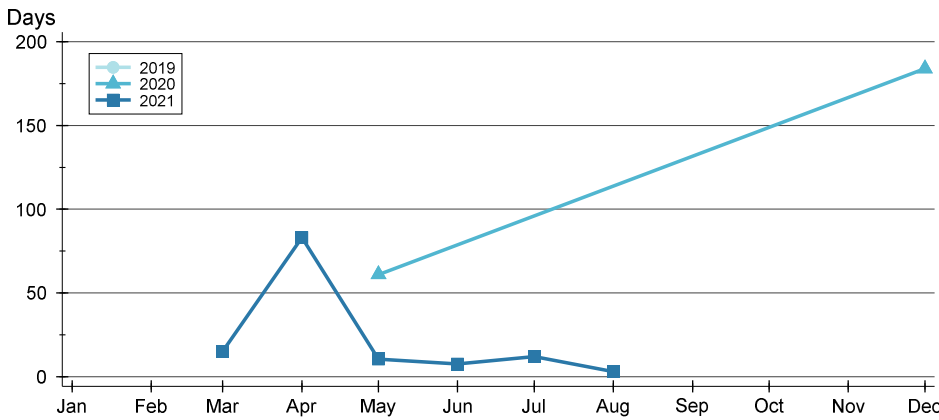
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	16
August	N/A	N/A	8
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

MEDIAN DOM >>

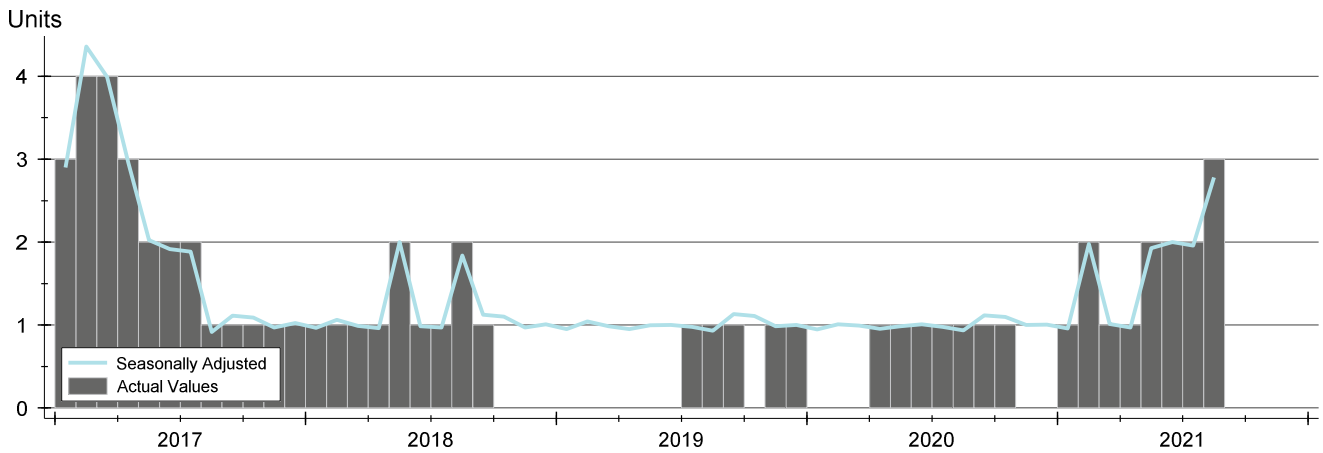


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	12
August	N/A	N/A	3
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

ACTIVE LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		3	1	200.0%
Months' Supply		2.4	6.0	-60.0%
Volume (1,000s)		599	310	93.2%
Average	List Price	199,667	310,000	-35.6%
	Days on Market	29	130	-77.7%
	Percent of Original	95.2%	88.6%	7.5%
Median	List Price	220,000	310,000	-29.0%
	Days on Market	27	130	-79.2%
	Percent of Original	100.0%	88.6%	12.9%

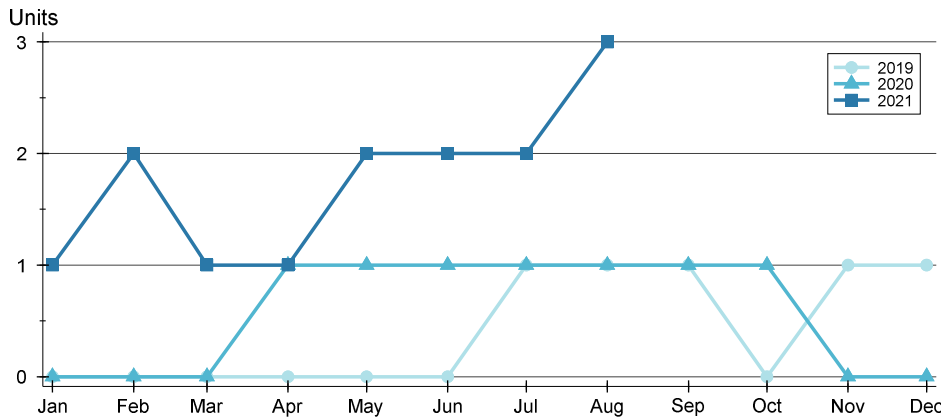
A total of 3 homes were available for sale in Marshall County at the end of August. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of August was \$220,000, down 29.0% from 2020. The typical time on market for active listings was 27 days, down from 130 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	0	0	1
February	0	0	2
March	0	0	1
April	0	1	1
May	0	1	2
June	0	1	2
July	1	1	2
August	1	1	3
September	1	1	
October	0	1	
November	1	0	
December	1	0	

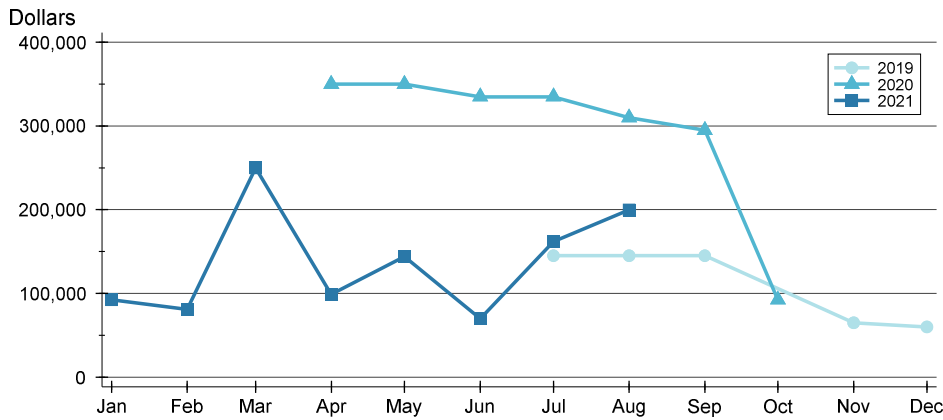
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	150	N/A	150,000	150,000	27	27	85.7%	85.7%
\$175,000-\$199,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	66.7%	449	N/A	224,500	224,500	30	30	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	3	100.0%	599	1.0	199,667	220,000	29	27	95.2%	100.0%

ACTIVE LISTINGS ANALYSIS

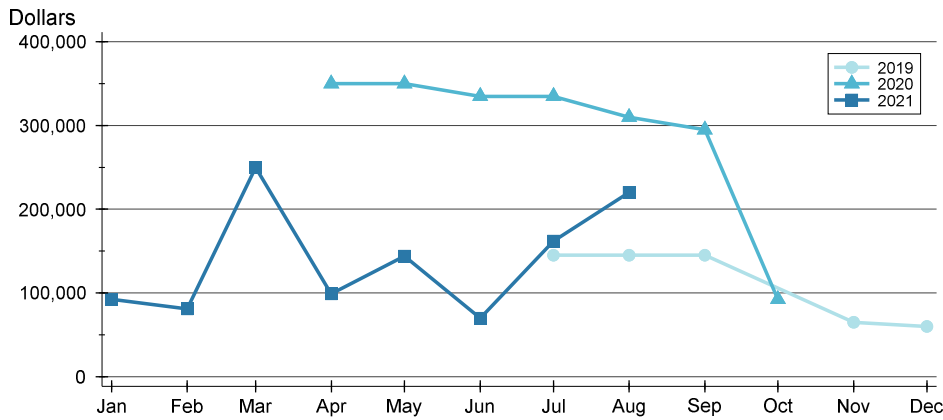
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	199,667
September	145,000	295,000	
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

MEDIAN PRICE >>

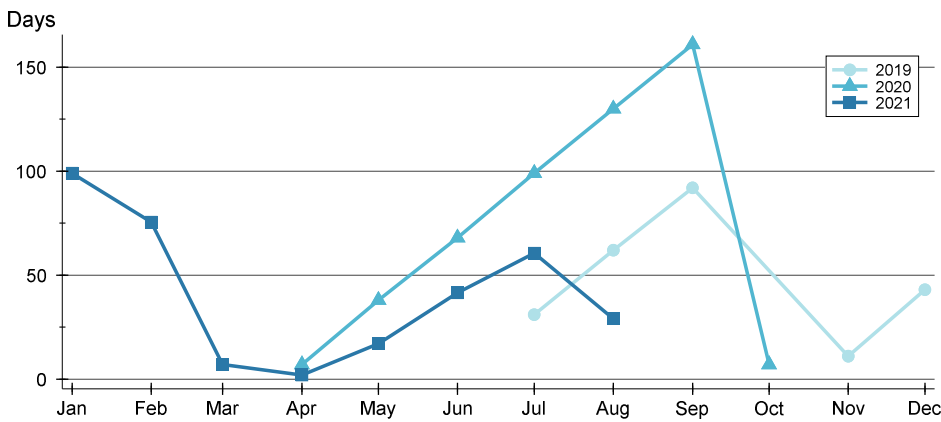


Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	220,000
September	145,000	295,000	
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

ACTIVE LISTINGS ANALYSIS

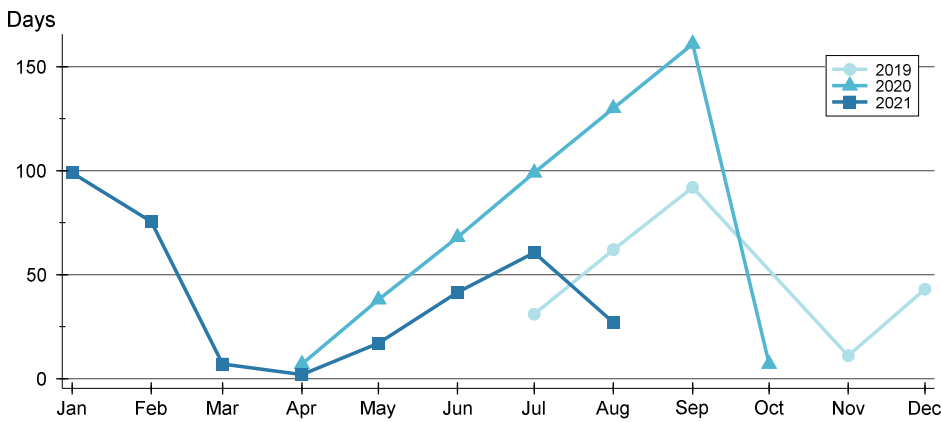
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	29
September	92	161	
October	N/A	7	
November	11	N/A	
December	43	N/A	

MEDIAN DOM >>

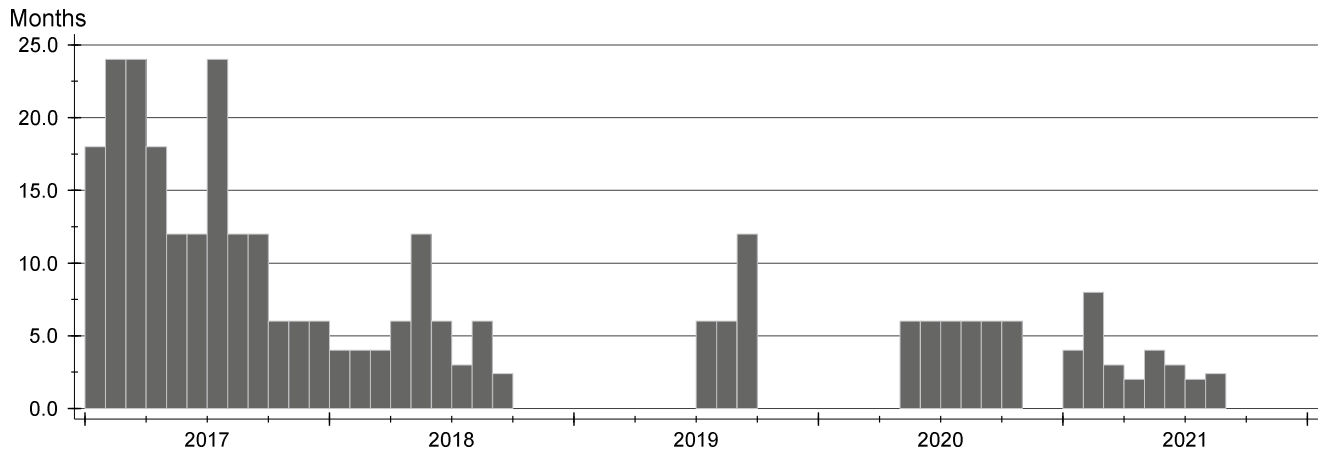


Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	27
September	92	161	
October	N/A	7	
November	11	N/A	
December	43	N/A	

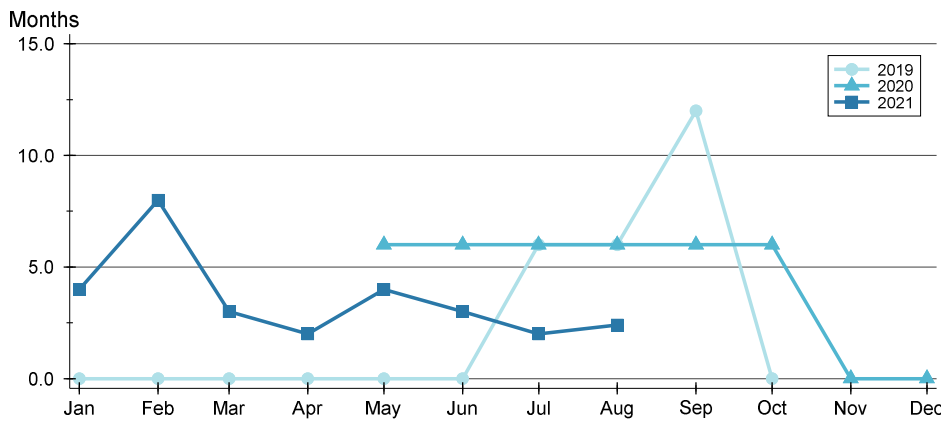
MONTHS' SUPPLY ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



BY MONTH >>

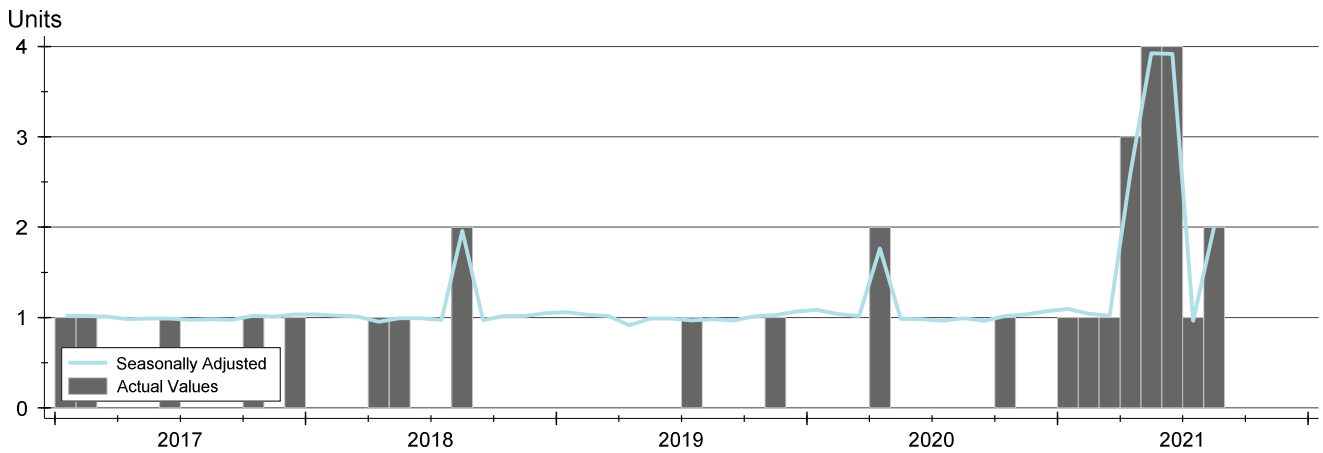


Month	2019	2020	2021
January	N/A	N/A	4.0
February	N/A	N/A	8.0
March	N/A	N/A	3.0
April	N/A	N/A	2.0
May	N/A	6.0	4.0
June	N/A	6.0	3.0
July	6.0	6.0	2.0
August	6.0	6.0	2.4
September	12.0	6.0	
October	N/A	6.0	
November	N/A	N/A	
December	N/A	N/A	

NEW LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

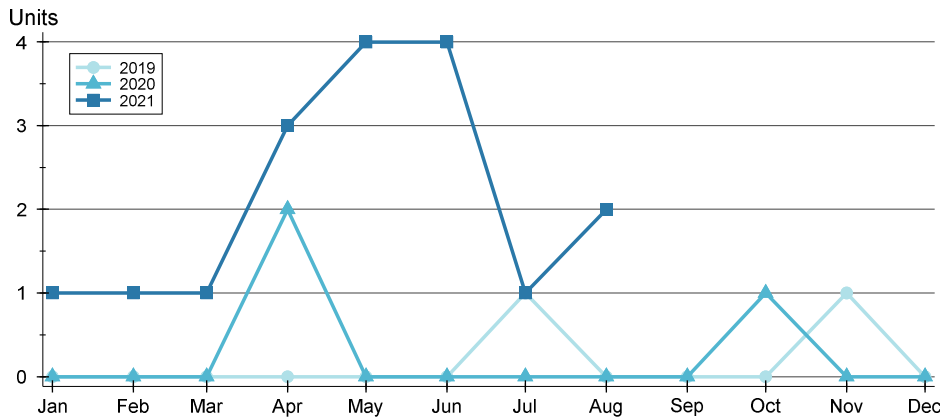
Summary Statistics for New Listings		August		
		2021	2020	Change
Current Month	New Listings	2	0	N/A
	Volume (1,000s)	370	N/A	N/A
	Average List Price	185,000	N/A	N/A
	Median List Price	185,000	N/A	N/A
YTD	New Listings	17	2	750.0%
	Volume (1,000s)	2,485	394	531.6%
	Average List Price	146,200	196,750	-25.7%
	Median List Price	139,000	196,750	-29.4%

A total of 2 new listings were added in Marshall County during August. Year-to-date Marshall County has seen 17 new listings.

NEW LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	0	0	1
February	0	0	1
March	0	0	1
April	0	2	3
May	0	0	4
June	0	0	4
July	1	0	1
August	0	0	2
September	0	0	0
October	0	1	0
November	1	0	0
December	0	0	0

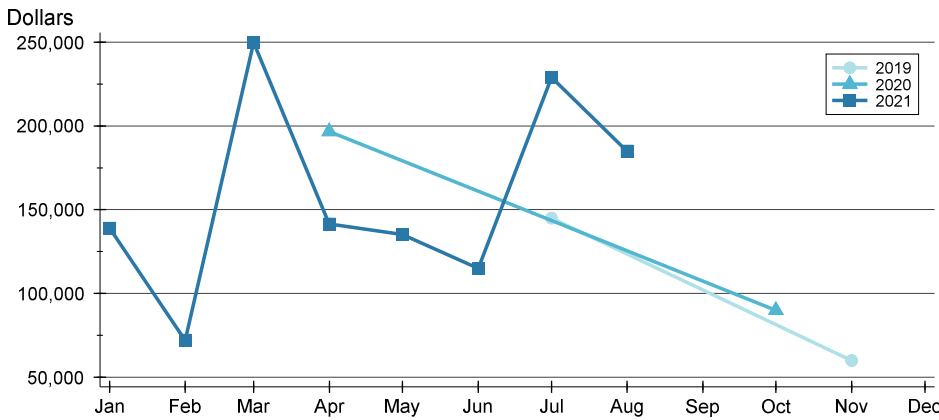
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A
\$150,000-\$174,999	1	50.0%	150	150,000	150,000
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	1	50.0%	220	220,000	220,000
\$250,000-\$299,999	0	0.0%	0	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	2	100.0%	370	185,000	185,000

NEW LISTINGS ANALYSIS

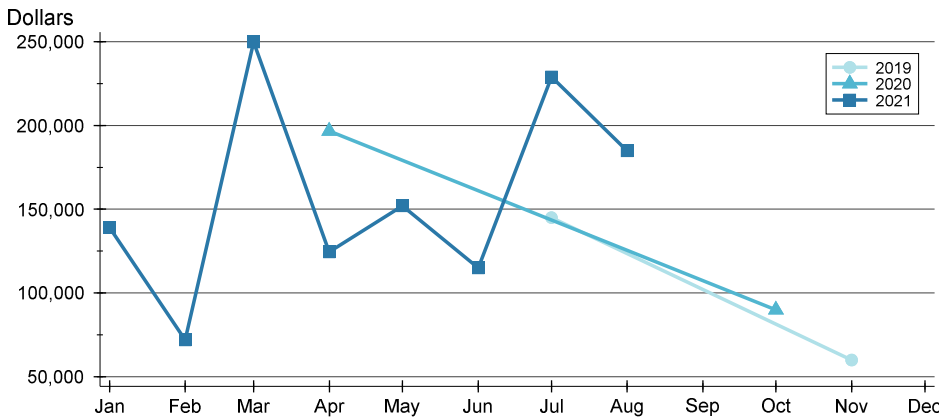
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	141,467
May	N/A	N/A	135,250
June	N/A	N/A	115,000
July	145,000	N/A	229,000
August	N/A	N/A	185,000
September	N/A	N/A	
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

MEDIAN PRICE >>

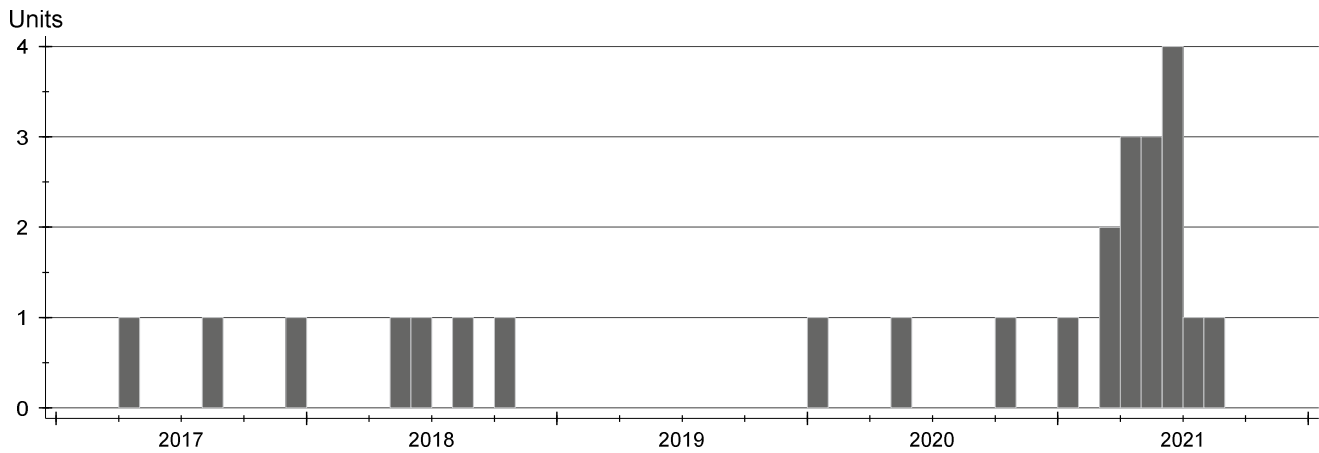


Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	124,500
May	N/A	N/A	152,000
June	N/A	N/A	115,000
July	145,000	N/A	229,000
August	N/A	N/A	185,000
September	N/A	N/A	
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



SUMMARY >>

Summary Statistics for Contracts Written		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		1	0	N/A	15	2	650.0%
Volume (1,000s)		95	0	N/A	1,976	158	1147.7%
Average	Sale Price	94,900	0	N/A	131,753	79,200	66.4%
	Days on Market	98	0	N/A	27	61	-55.8%
	Percent of Original	90.9%	0.0%	N/A	93.1%	89.1%	4.6%
Median	Sale Price	94,900	0	N/A	120,000	79,200	51.5%
	Days on Market	98	0	N/A	12	61	-80.3%
	Percent of Original	90.9%	0.0%	N/A	96.2%	89.1%	8.0%

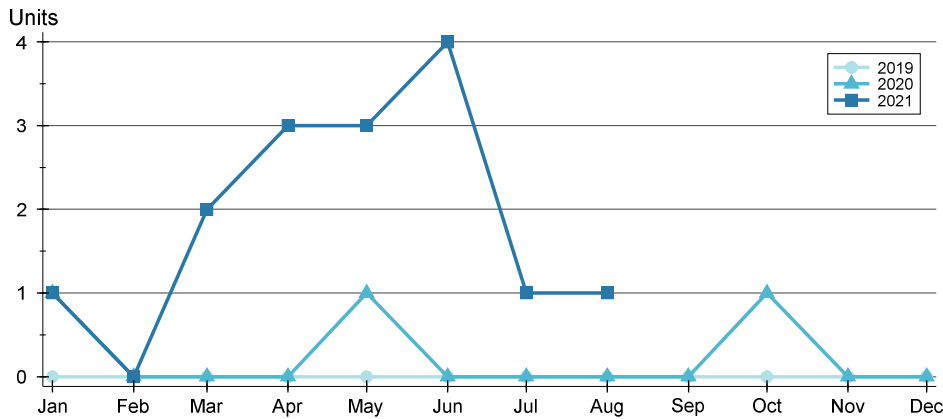
A total of 1 contract for sale was written in Marshall County during the month of August, up from 0 in 2020. The list price of this home was \$94,900.

Half of the homes that went under contract in August were on the market less than 98 days.

CONTRACTS WRITTEN ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	0	1	1
February	0	0	0
March	0	0	2
April	0	0	3
May	0	1	3
June	0	0	4
July	0	0	1
August	0	0	1
September	0	0	
October	0	1	
November	0	0	
December	0	0	

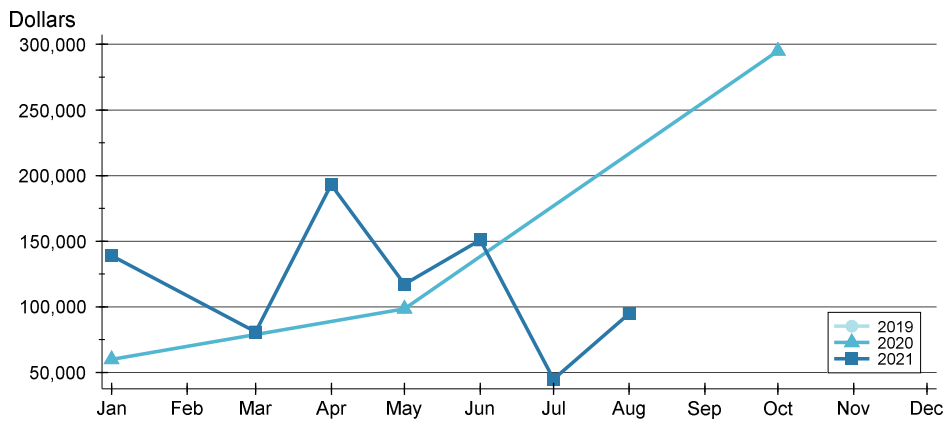
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	95	94,900	94,900	98	98	90.9%	90.9%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	1	100.0%	95	94,900	94,900	98	98	90.9%	90.9%

CONTRACTS WRITTEN ANALYSIS

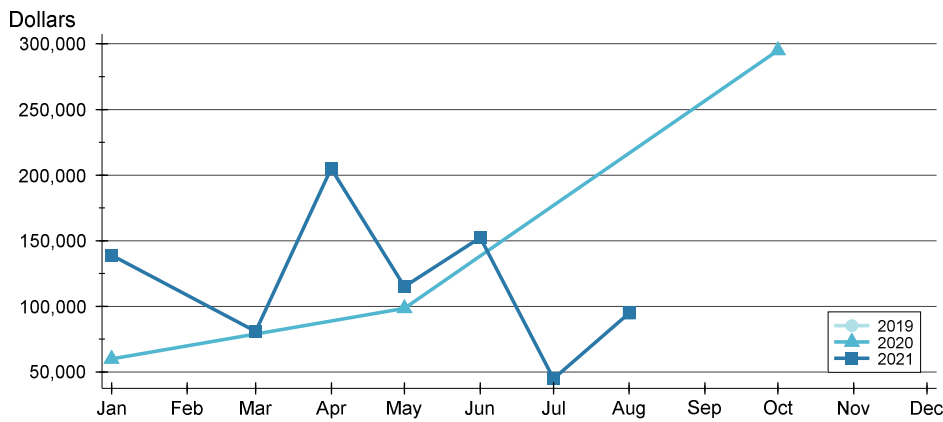
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	193,167
May	N/A	98,500	117,333
June	N/A	N/A	151,000
July	N/A	N/A	45,000
August	N/A	N/A	94,900
September	N/A	N/A	
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE >>

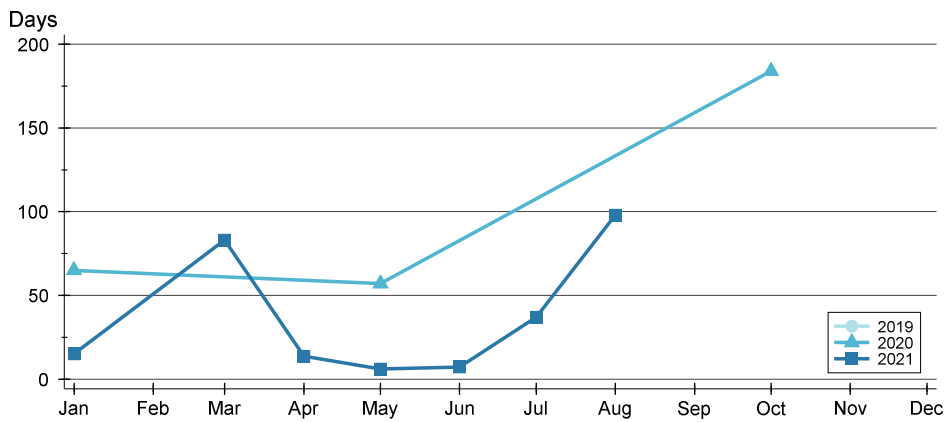


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	205,000
May	N/A	98,500	115,000
June	N/A	N/A	152,500
July	N/A	N/A	45,000
August	N/A	N/A	94,900
September	N/A	N/A	
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

CONTRACTS WRITTEN ANALYSIS

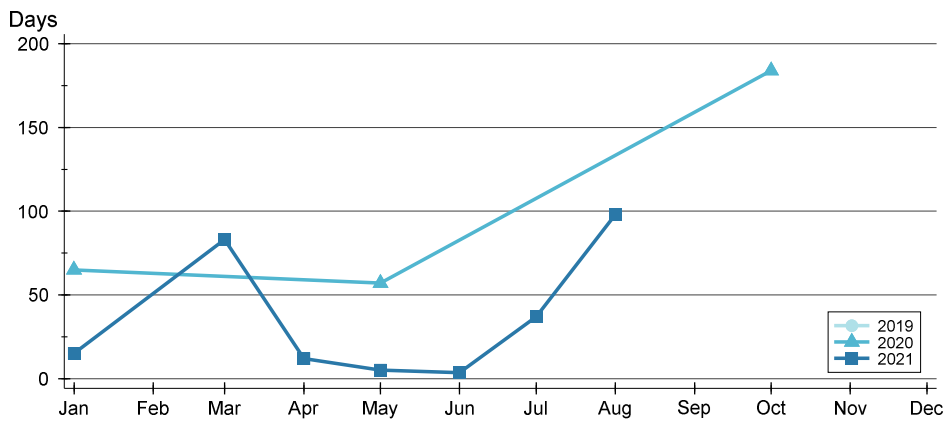
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	14
May	N/A	57	6
June	N/A	N/A	7
July	N/A	N/A	37
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	N/A	N/A
December	N/A	N/A	N/A

MEDIAN DOM >>

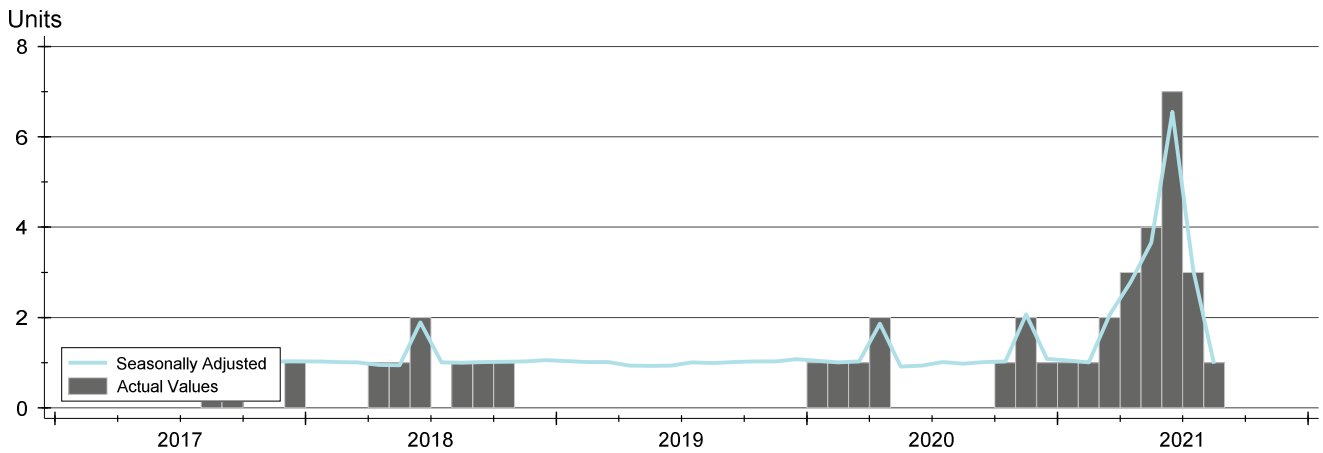


Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	12
May	N/A	57	5
June	N/A	N/A	4
July	N/A	N/A	37
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	N/A	N/A
December	N/A	N/A	N/A

PENDING CONTRACTS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		1	0	N/A
Volume (1,000s)		95	N/A	N/A
Average	List Price	94,900	N/A	N/A
	Days on Market	98	N/A	N/A
	Percent of Original	95.9%	N/A	N/A
Median	List Price	94,900	N/A	N/A
	Days on Market	98	N/A	N/A
	Percent of Original	95.9%	N/A	N/A

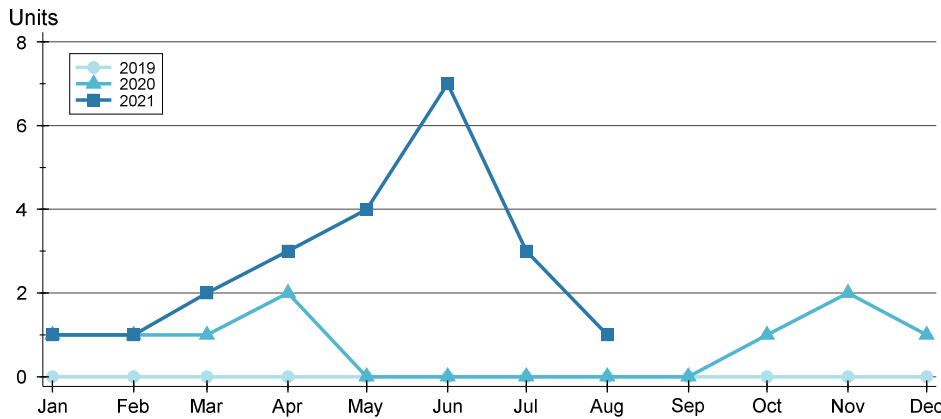
A total of 1 listing in Marshall County had a contract pending at the end of August, up from 0 contracts pending at the end of August 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	0	1	1
February	0	1	1
March	0	1	2
April	0	2	3
May	0	0	4
June	0	0	7
July	0	0	3
August	0	0	1
September	0	0	
October	0	1	
November	0	2	
December	0	1	

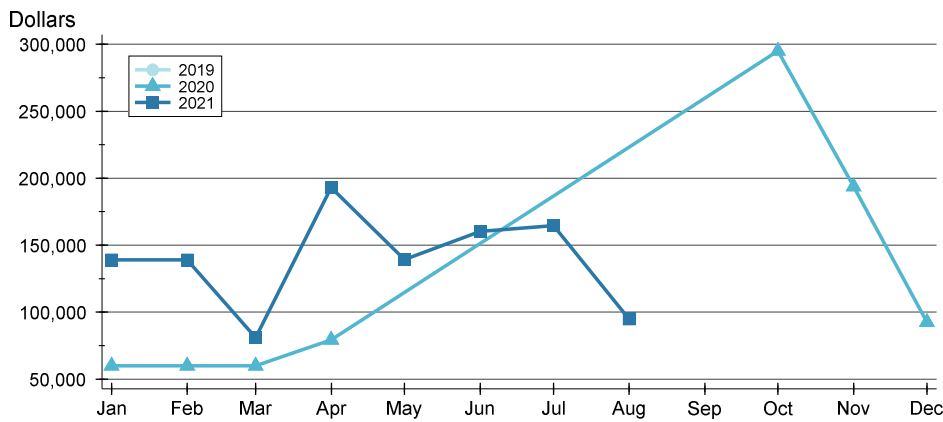
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	95	94,900	94,900	98	98	95.9%	95.9%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	1	100.0%	95	94,900	94,900	98	98	95.9%	95.9%

PENDING CONTRACTS ANALYSIS

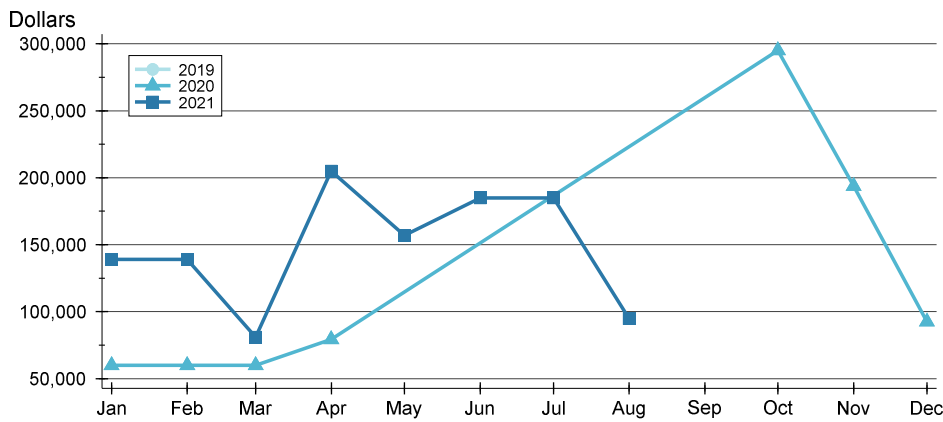
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	193,167
May	N/A	N/A	139,250
June	N/A	N/A	160,429
July	N/A	N/A	164,667
August	N/A	N/A	94,900
September	N/A	N/A	
October	N/A	295,000	
November	N/A	193,750	
December	N/A	92,500	

MEDIAN PRICE >>

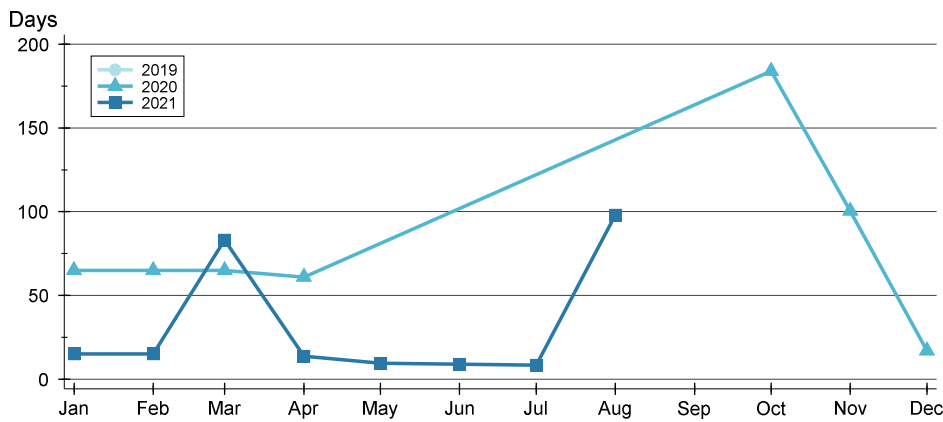


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	205,000
May	N/A	N/A	157,000
June	N/A	N/A	185,000
July	N/A	N/A	185,000
August	N/A	N/A	94,900
September	N/A	N/A	
October	N/A	295,000	
November	N/A	193,750	
December	N/A	92,500	

PENDING CONTRACTS ANALYSIS

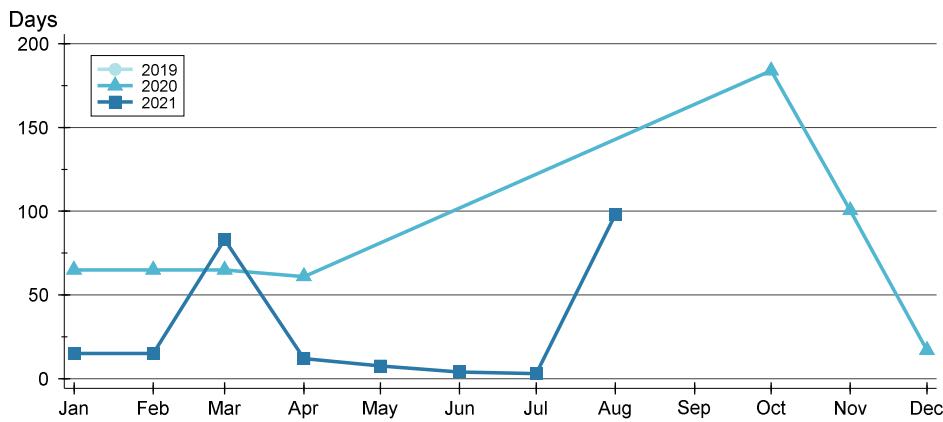
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	14
May	N/A	N/A	10
June	N/A	N/A	9
July	N/A	N/A	8
August	N/A	N/A	98
September	N/A	N/A	
October	N/A	184	
November	N/A	101	
December	N/A	17	

MEDIAN DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	12
May	N/A	N/A	8
June	N/A	N/A	4
July	N/A	N/A	3
August	N/A	N/A	98
September	N/A	N/A	
October	N/A	184	
November	N/A	101	
December	N/A	17	