

AUGUST 2021 >>

FLINT HILLS MLS STATISTICS



MARKET OVERVIEW >>

Riley Home Sales Rose in August

Total home sales in Riley County rose by 12.2% last month to 101 units, compared to 90 units in August 2020. Total sales volume was \$24.8 million, up 18.9% from a year earlier.

The median sale price in August was \$221,000, up from \$206,500 a year earlier. Homes that sold in August were typically on the market for 9 days and sold for 100.0% of their list prices.

Riley Active Listings Down at End of August

The total number of active listings in Riley County at the end of August was 193 units, down from 227 at the same point in 2020. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$210,000.

During August, a total of 76 contracts were written up from 74 in August 2020. At the end of the month, there were 143 contracts pending, compared to 131 at the end of August 2020.

Riley County		August		
Current Month		2021	2020	Change
Summary Statistics				
Home Sales		101	90	12.2%
Active Listings		193	227	-15.0%
Months' Supply		2.2	3.0	-28.1%
New Listings		97	87	11.5%
Contracts Written		76	74	2.7%
Pending Contracts		143	131	9.2%
Sales Volume (1,000s)		24,795	20,853	18.9%
Average	Sale Price	245,492	231,701	6.0%
	List Price of Actives	270,304	263,083	2.7%
	Days on Market	24	49	-51.2%
	Percent of List	99.3%	98.3%	1.1%
	Percent of Original	99.1%	96.6%	2.6%
Median	Sale Price	221,000	206,500	7.0%
	List Price of Actives	210,000	199,900	5.1%
	Days on Market	9	22	-58.1%
	Percent of List	100.0%	98.9%	1.1%
	Percent of Original	100.0%	98.0%	2.0%

REPORT CONTENTS >>

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
RILEY COUNTY
AS OF 9/5/2021**

August MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		101	97	4	90	89	1	76	71	5
Change from prior year		12.2%	9.0%	300.0%	18.4%	25.4%	-80.0%	2.7%	6.0%	-28.6%
Active Listings		193	179	14	227	212	15	370	341	29
Change from prior year		-15.0%	-15.6%	-6.7%	-38.6%	-37.8%	-48.3%	-3.1%	-0.9%	-23.7%
Months' Supply		2.2	2.1	4.3	3.0	3.0	4.6	5.8	5.6	9.2
Change from prior year		-28.1%	-29.1%	-6.7%	-47.6%	-47.3%	-49.6%	-2.6%	-4.0%	30.5%
New Listings		97	96	1	87	87	0	113	110	3
Change from prior year		11.5%	10.3%	N/A	-23.0%	-20.9%	-100.0%	-9.6%	-4.3%	-70.0%
Contracts Written		76	75	1	74	72	2	59	58	1
Change from prior year		2.7%	4.2%	-50.0%	25.4%	24.1%	100.0%	-1.7%	0.0%	-50.0%
Pending Contracts		143	134	9	131	127	4	100	97	3
Change from prior year		9.2%	5.5%	125.0%	31.0%	30.9%	33.3%	13.6%	15.5%	-25.0%
Sales Volume (1,000s)		24,795	23,185	1,609	20,853	20,338	515	18,782	17,059	1,723
Change from prior year		18.9%	14.0%	212.5%	11.0%	19.2%	-70.1%	22.0%	25.7%	-5.3%
Average	Sale Price	245,492	239,025	402,300	231,701	228,518	515,000	247,130	240,266	344,600
	Change from prior year	6.0%	4.6%	-21.9%	-6.2%	-4.9%	49.4%	18.8%	18.6%	32.6%
	List Price of Actives	270,304	263,762	353,957	263,083	255,854	365,253	231,649	226,868	287,858
	Change from prior year	2.7%	3.1%	-3.1%	13.6%	12.8%	26.9%	-1.0%	-0.4%	-1.0%
	Days on Market	24	22	52	49	49	14	70	67	107
	Change from prior year	-51.3%	-54.0%	271.4%	-30.4%	-27.1%	-87.0%	-6.2%	14.9%	-52.7%
	Percent of List	99.3%	99.2%	102.3%	98.3%	98.2%	100.0%	97.9%	97.8%	99.4%
Change from prior year	1.1%	1.0%	2.3%	0.4%	0.5%	0.6%	2.2%	2.2%	2.6%	
Median	Percent of Original	99.1%	98.5%	115.5%	96.6%	96.6%	100.0%	94.1%	93.7%	98.8%
	Change from prior year	2.6%	2.0%	15.5%	2.7%	3.0%	1.2%	0.7%	0.6%	3.9%
	Sale Price	221,000	218,000	313,654	206,500	203,000	515,000	199,250	189,131	292,500
	Change from prior year	7.0%	7.4%	-39.1%	3.6%	7.3%	76.1%	11.9%	12.6%	24.5%
	List Price of Actives	210,000	199,990	313,500	199,900	191,000	315,000	181,000	177,000	269,900
	Change from prior year	5.1%	4.7%	-0.5%	10.4%	7.9%	16.7%	-6.7%	-4.3%	4.4%
	Days on Market	9	9	33	22	22	14	53	53	82
Change from prior year	-58.1%	-59.1%	132.1%	-59.4%	-58.5%	-82.9%	6.0%	10.4%	-56.6%	
Percent of List	100.0%	100.0%	101.4%	98.9%	98.9%	100.0%	98.5%	98.3%	100.0%	
Change from prior year	1.1%	1.1%	1.4%	0.3%	0.6%	0.0%	1.8%	1.6%	3.8%	
Percent of Original	100.0%	100.0%	104.5%	98.0%	98.0%	100.0%	96.9%	96.8%	100.0%	
Change from prior year	2.0%	2.0%	4.5%	1.2%	1.3%	0.0%	1.6%	1.4%	5.7%	

YEAR-TO-DATE STATISTICS

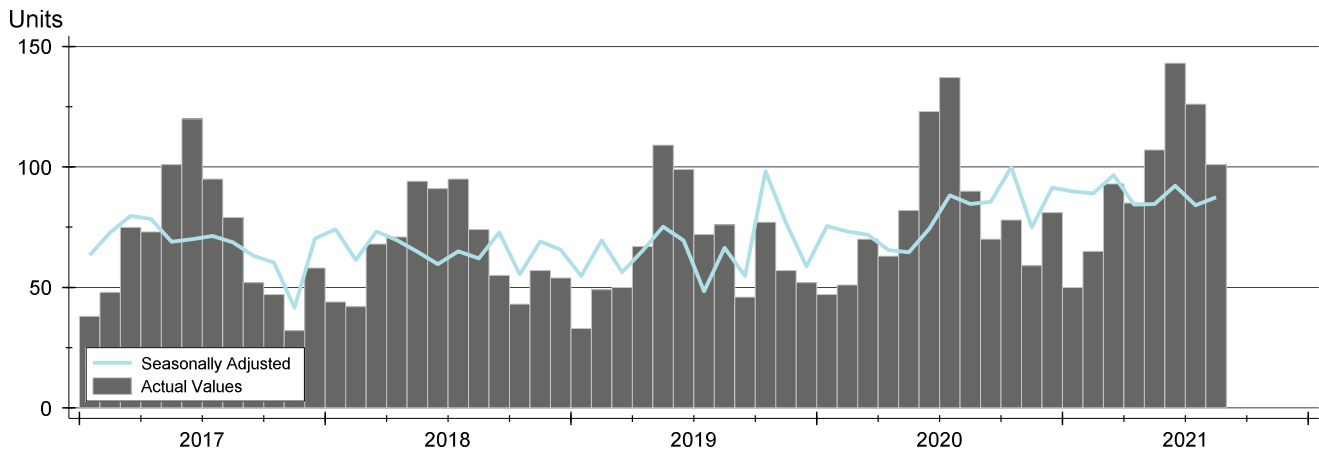
SUMMARY >>
**YTD BREAKDOWNS BY HOME TYPE
RILEY COUNTY
AS OF 9/5/2021**

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		770	739	31	663	636	27	555	530	25
Change from prior year		16.1%	16.2%	14.8%	19.5%	20.0%	8.0%	-4.1%	-1.3%	-40.5%
New Listings		966	928	38	879	846	33	948	913	35
Change from prior year		9.9%	9.7%	15.2%	-7.3%	-7.3%	-5.7%	-5.5%	-2.9%	-44.4%
Contracts Written		818	781	37	708	681	27	569	544	25
Change from prior year		15.5%	14.7%	37.0%	24.4%	25.2%	8.0%	-4.4%	-1.8%	-39.0%
Sales Volume (1,000s)		178,418	167,543	10,874	142,050	133,665	8,385	121,504	113,888	7,616
Change from prior year		25.6%	25.3%	29.7%	16.9%	17.4%	10.1%	-1.1%	2.6%	-36.2%
Average	Sale Price	231,711	226,716	350,783	214,253	210,165	310,548	218,927	214,883	304,652
	Change from prior year	8.1%	7.9%	13.0%	-2.1%	-2.2%	1.9%	3.1%	4.0%	7.2%
	Days on Market	35	34	78	60	58	108	68	66	118
	Change from prior year	-41.1%	-42.1%	-28.0%	-11.4%	-11.3%	-9.1%	-0.6%	5.8%	-21.1%
	Percent of List	99.4%	99.3%	100.6%	97.9%	97.9%	98.7%	97.5%	97.4%	99.8%
Change from prior year	1.5%	1.5%	2.0%	0.4%	0.5%	-1.2%	-0.1%	-0.1%	1.1%	
Percent of Original	98.4%	98.3%	101.9%	95.8%	95.7%	97.9%	95.1%	95.0%	98.3%	
Change from prior year	2.7%	2.7%	4.0%	0.8%	0.8%	-0.4%	-1.3%	-1.4%	1.4%	
Median	Sale Price	206,000	203,000	324,500	192,000	188,250	253,500	193,000	189,000	280,000
	Change from prior year	7.3%	7.8%	28.0%	-0.5%	-0.4%	-9.5%	1.0%	1.1%	3.5%
	Days on Market	9	9	59	31	31	57	39	37	81
	Change from prior year	-71.0%	-70.5%	3.5%	-20.5%	-17.6%	-29.6%	2.6%	8.8%	-40.9%
	Percent of List	100.0%	100.0%	100.0%	98.5%	98.5%	99.0%	98.2%	98.1%	100.0%
Change from prior year	1.5%	1.6%	1.0%	0.4%	0.4%	-1.0%	0.0%	-0.1%	0.9%	
Percent of Original	100.0%	100.0%	100.0%	97.5%	97.4%	98.7%	97.1%	96.9%	100.0%	
Change from prior year	2.6%	2.6%	1.3%	0.4%	0.5%	-1.3%	0.4%	0.1%	3.0%	

CLOSED LISTINGS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Closed Listings		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		101	90	12.2%	770	663	16.1%
Volume (1,000s)		24,795	20,853	18.9%	178,418	142,050	25.6%
Average	Sale Price	245,492	231,701	6.0%	231,711	214,253	8.1%
	Days on Market	24	49	-51.3%	35	60	-41.1%
	Percent of List	99.3%	98.3%	1.1%	99.4%	97.9%	1.5%
	Percent of Original	99.1%	96.6%	2.6%	98.4%	95.8%	2.7%
Median	Sale Price	221,000	206,500	7.0%	206,000	192,000	7.3%
	Days on Market	9	22	-58.1%	9	31	-71.0%
	Percent of List	100.0%	98.9%	1.1%	100.0%	98.5%	1.5%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	97.5%	2.6%

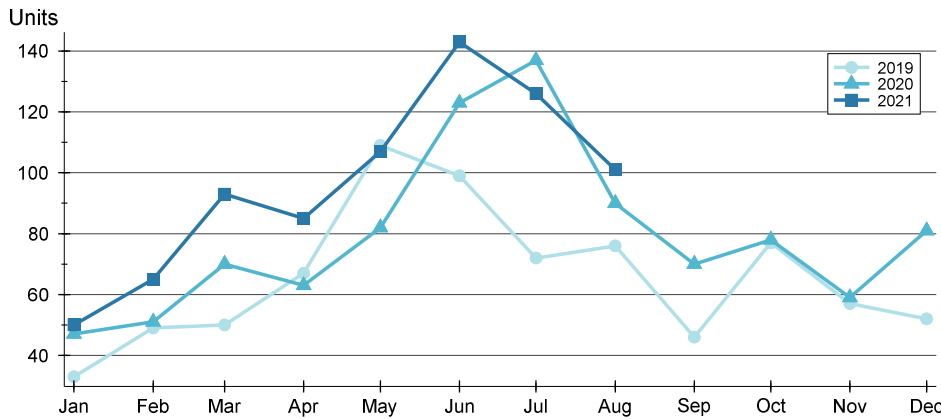
A total of 101 homes sold in Riley County in August, up from 90 units in August 2020. Total sales volume rose to \$24.8 million compared to \$20.9 million in the previous year.

The median sales price in August was \$221,000, up 7.0% compared to the prior year. Median days on market was 9 days, up from 7 days in July, but down from 22 in August 2020.

CLOSED LISTINGS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	33	47	50
February	49	51	65
March	50	70	93
April	67	63	85
May	109	82	107
June	99	123	143
July	72	137	126
August	76	90	101
September	46	70	
October	77	78	
November	57	59	
December	52	81	

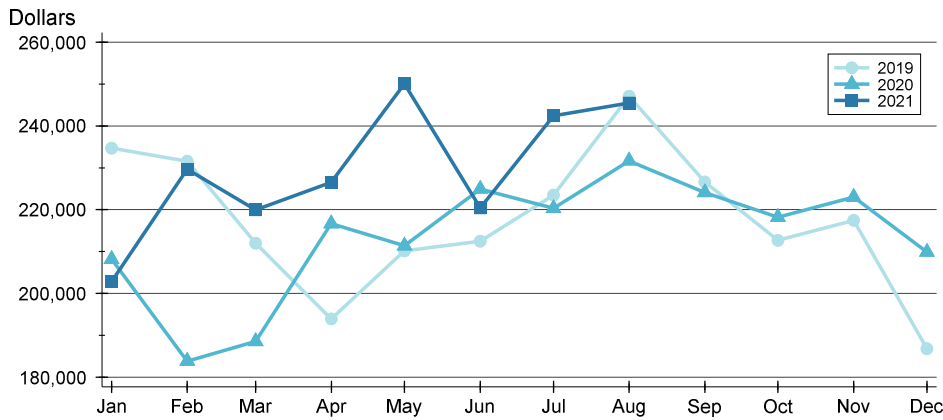
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.0%	77	38,500	38,500	87	87	90.9%	90.9%	82.2%	82.2%
\$50,000-\$99,999	2	2.0%	155	77,685	77,685	48	48	99.5%	99.5%	95.0%	95.0%
\$100,000-\$124,999	3	3.0%	326	108,783	109,000	38	10	100.8%	99.5%	100.8%	99.5%
\$125,000-\$149,999	8	7.9%	1,122	140,231	139,950	32	12	96.9%	98.3%	96.9%	98.3%
\$150,000-\$174,999	17	16.8%	2,761	162,394	164,000	22	15	97.4%	98.1%	97.0%	98.1%
\$175,000-\$199,999	9	8.9%	1,682	186,889	188,000	19	3	100.9%	100.8%	100.9%	100.8%
\$200,000-\$249,999	22	21.8%	4,981	226,423	224,250	18	13	99.8%	100.0%	99.0%	100.0%
\$250,000-\$299,999	14	13.9%	3,794	270,996	270,000	19	8	99.6%	100.0%	98.6%	100.0%
\$300,000-\$399,999	16	15.8%	5,364	335,238	329,750	16	9	100.7%	100.0%	99.7%	100.0%
\$400,000-\$499,999	4	4.0%	1,724	430,875	428,000	5	5	101.8%	101.2%	101.8%	101.2%
\$500,000-\$749,999	3	3.0%	1,909	636,281	619,900	70	48	100.3%	100.0%	118.0%	100.8%
\$750,000-\$999,999	1	1.0%	900	900,000	900,000	60	60	100.1%	100.1%	109.1%	109.1%
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	101	100.0%	24,795	245,492	221,000	24	9	99.3%	100.0%	99.1%	100.0%

CLOSED LISTINGS ANALYSIS

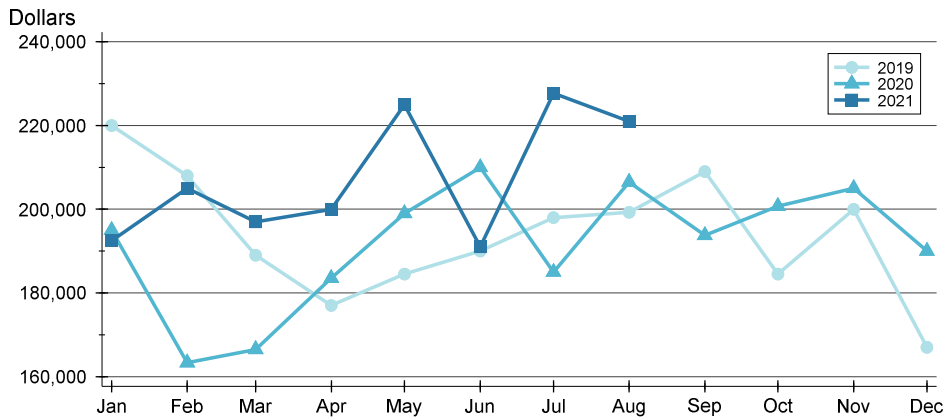
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	234,709	208,157	202,830
February	231,624	183,819	229,715
March	211,977	188,530	219,973
April	193,922	216,671	226,550
May	210,177	211,400	250,088
June	212,476	224,955	220,442
July	223,492	220,343	242,486
August	247,130	231,701	245,492
September	226,639	224,114	
October	212,680	218,236	
November	217,467	222,989	
December	186,779	209,890	

MEDIAN PRICE >>

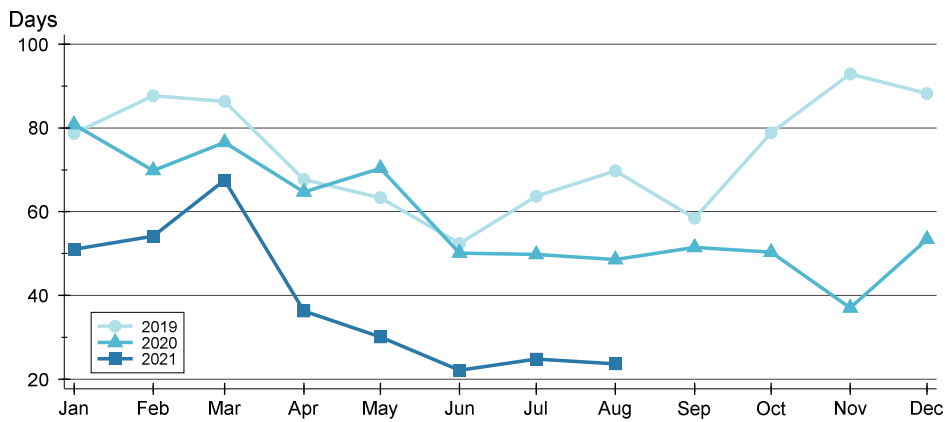


Month	2019	2020	2021
January	220,000	195,000	192,500
February	208,000	163,295	205,000
March	189,000	166,500	197,000
April	177,000	183,500	200,000
May	184,500	199,000	225,000
June	190,000	210,000	191,000
July	198,000	185,000	227,750
August	199,250	206,500	221,000
September	209,000	193,750	
October	184,500	200,700	
November	200,000	205,000	
December	167,000	190,000	

CLOSED LISTINGS ANALYSIS

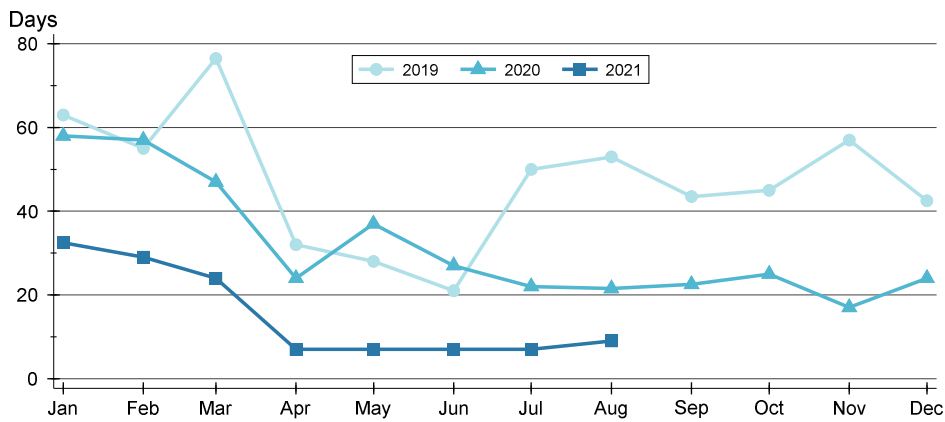
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	79	81	51
February	88	70	54
March	86	77	68
April	68	65	36
May	63	70	30
June	52	50	22
July	64	50	25
August	70	49	24
September	58	51	
October	79	50	
November	93	37	
December	88	53	

MEDIAN DOM >>

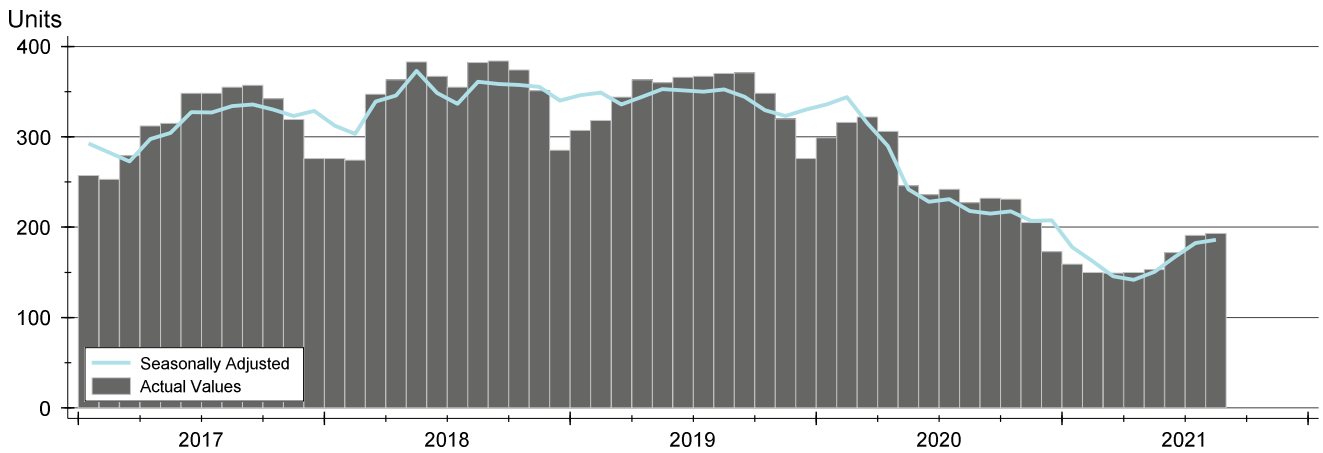


Month	2019	2020	2021
January	63	58	33
February	55	57	29
March	77	47	24
April	32	24	7
May	28	37	7
June	21	27	7
July	50	22	7
August	53	22	9
September	44	23	
October	45	25	
November	57	17	
December	43	24	

ACTIVE LISTINGS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		193	227	-15.0%
Months' Supply		2.2	3.0	-28.1%
Volume (1,000s)		52,169	59,720	-12.6%
Average	List Price	270,304	263,083	2.7%
	Days on Market	77	102	-24.2%
	Percent of Original	97.6%	97.3%	0.3%
Median	List Price	210,000	199,900	5.1%
	Days on Market	53	64	-17.2%
	Percent of Original	100.0%	100.0%	0.0%

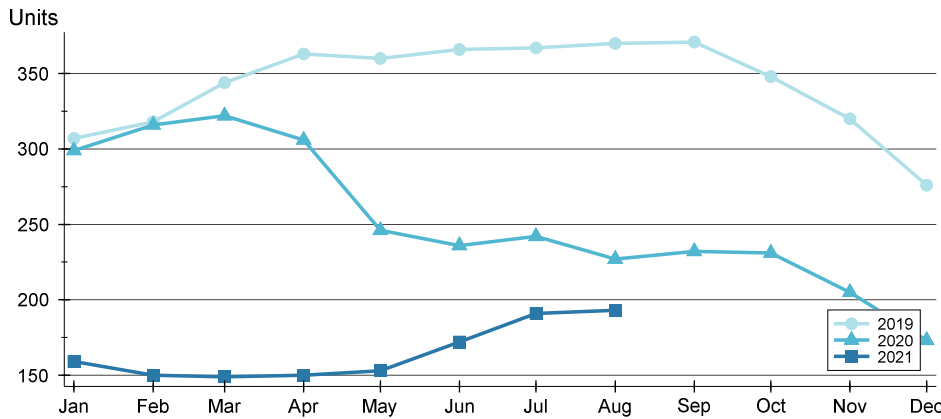
A total of 193 homes were available for sale in Riley County at the end of August. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of August was \$210,000, up 5.1% from 2020. The typical time on market for active listings was 53 days, down from 64 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	307	299	159
February	318	316	150
March	344	322	149
April	363	306	150
May	360	246	153
June	366	236	172
July	367	242	191
August	370	227	193
September	371	232	
October	348	231	
November	320	205	
December	276	173	

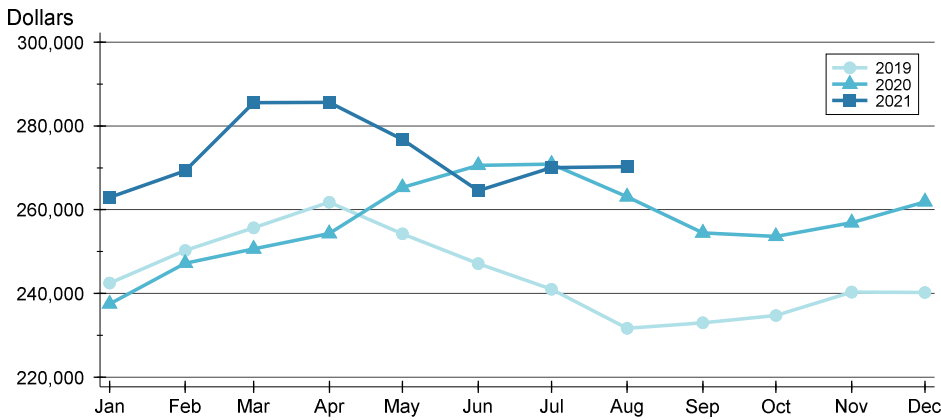
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	13	6.7%	1,124	6.5	86,446	92,500	76	68	97.7%	100.0%
\$100,000-\$124,999	15	7.8%	1,678	5.0	111,873	114,500	50	36	97.0%	100.0%
\$125,000-\$149,999	24	12.4%	3,336	3.0	139,008	139,250	68	51	98.0%	100.0%
\$150,000-\$174,999	18	9.3%	2,906	1.1	161,450	159,900	51	49	96.8%	99.0%
\$175,000-\$199,999	20	10.4%	3,711	2.2	185,530	183,500	65	44	95.8%	97.3%
\$200,000-\$249,999	35	18.1%	7,848	1.6	224,239	220,000	94	54	95.9%	97.6%
\$250,000-\$299,999	18	9.3%	4,866	1.3	270,339	268,950	43	15	98.8%	100.0%
\$300,000-\$399,999	31	16.1%	10,628	1.9	342,845	343,000	81	54	100.3%	100.0%
\$400,000-\$499,999	4	2.1%	1,854	1.0	463,475	477,500	59	59	98.1%	100.0%
\$500,000-\$749,999	5	2.6%	2,899	1.7	579,880	565,000	85	48	100.6%	100.0%
\$750,000-\$999,999	6	3.1%	5,318	6.0	886,333	910,000	265	151	93.2%	96.0%
\$1,000,000 and up	4	2.1%	6,000	N/A	1,500,000	1,325,000	131	103	100.0%	100.0%
All price ranges	193	100.0%	52,169	1.9	270,304	210,000	77	53	97.6%	100.0%

ACTIVE LISTINGS ANALYSIS

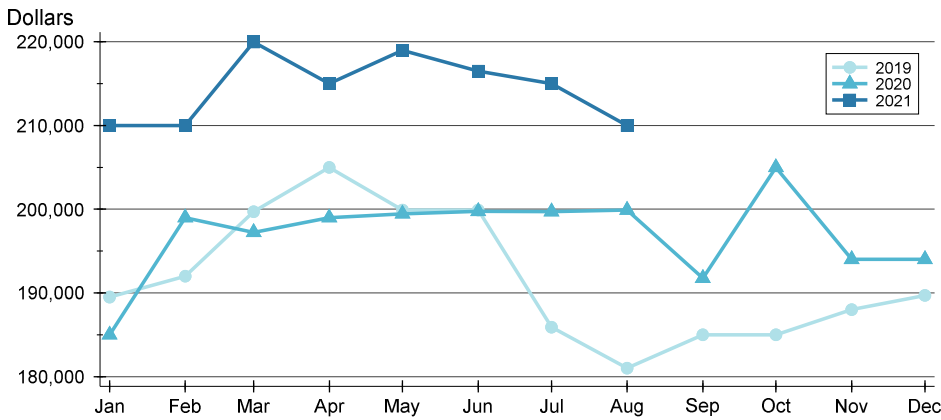
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	242,482	237,490	262,929
February	250,264	247,217	269,299
March	255,674	250,613	285,597
April	261,789	254,270	285,687
May	254,240	265,322	276,770
June	247,115	270,600	264,539
July	240,981	270,904	270,021
August	231,649	263,083	270,304
September	232,972	254,462	
October	234,698	253,619	
November	240,309	256,881	
December	240,202	261,905	

MEDIAN PRICE >>

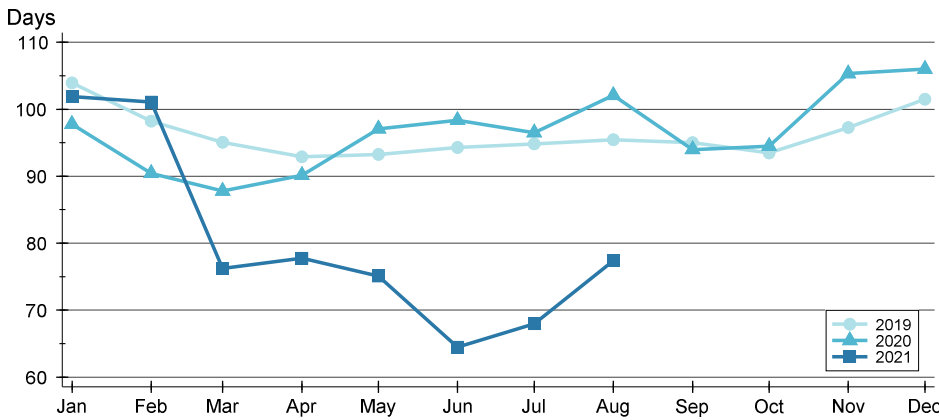


Month	2019	2020	2021
January	189,500	185,000	210,000
February	192,000	199,000	210,000
March	199,700	197,245	220,000
April	205,000	199,000	215,000
May	199,900	199,450	219,000
June	199,900	199,748	216,500
July	185,900	199,700	215,000
August	181,000	199,900	210,000
September	185,000	191,750	
October	185,000	205,000	
November	188,000	194,000	
December	189,700	194,000	

ACTIVE LISTINGS ANALYSIS

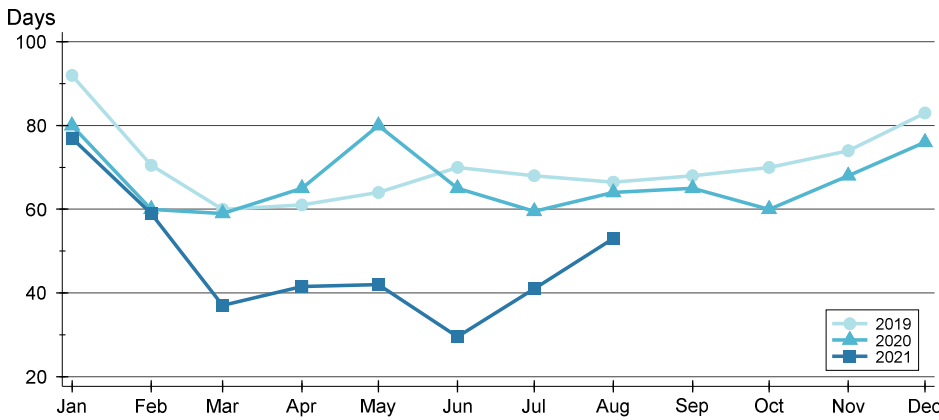
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	104	98	102
February	98	90	101
March	95	88	76
April	93	90	78
May	93	97	75
June	94	98	64
July	95	97	68
August	95	102	77
September	95	94	
October	93	94	
November	97	105	
December	102	106	

MEDIAN DOM >>

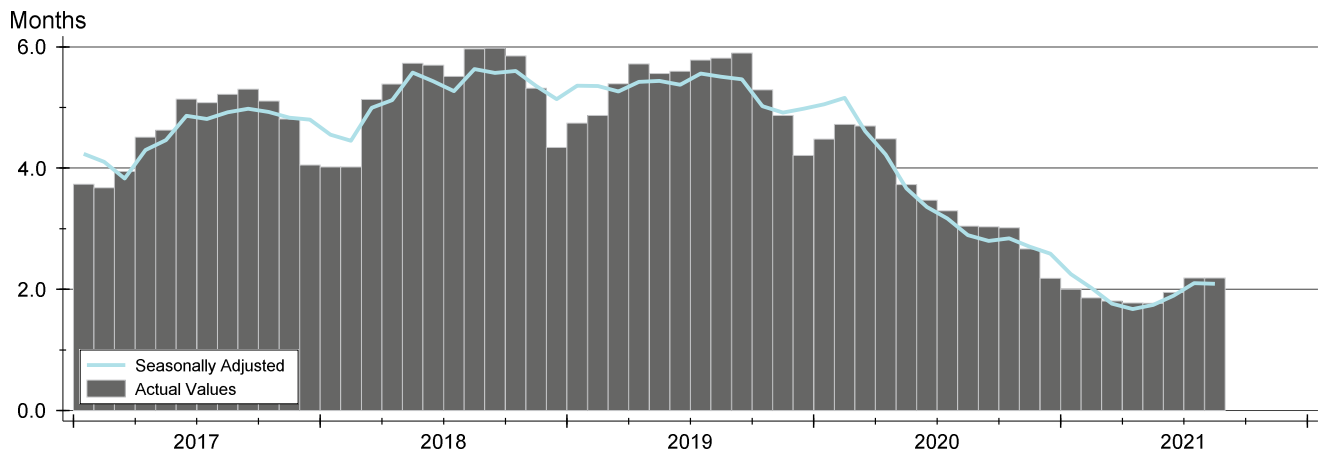


Month	2019	2020	2021
January	92	80	77
February	71	60	59
March	60	59	37
April	61	65	42
May	64	80	42
June	70	65	30
July	68	60	41
August	67	64	53
September	68	65	
October	70	60	
November	74	68	
December	83	76	

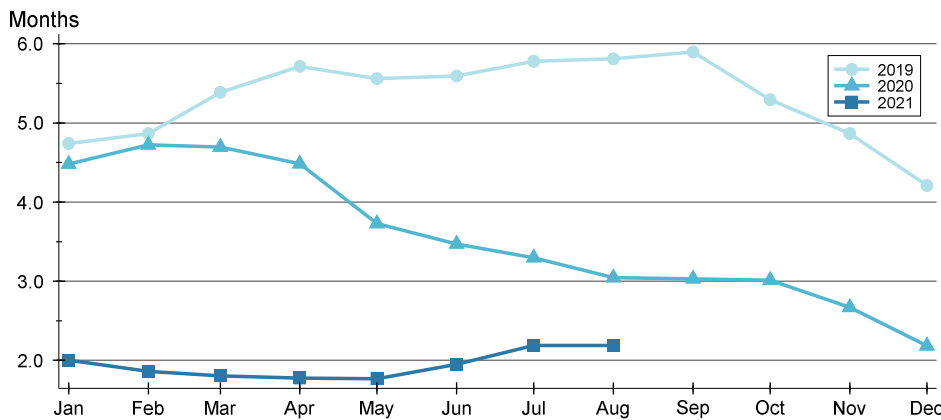
MONTHS' SUPPLY ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



BY MONTH >>

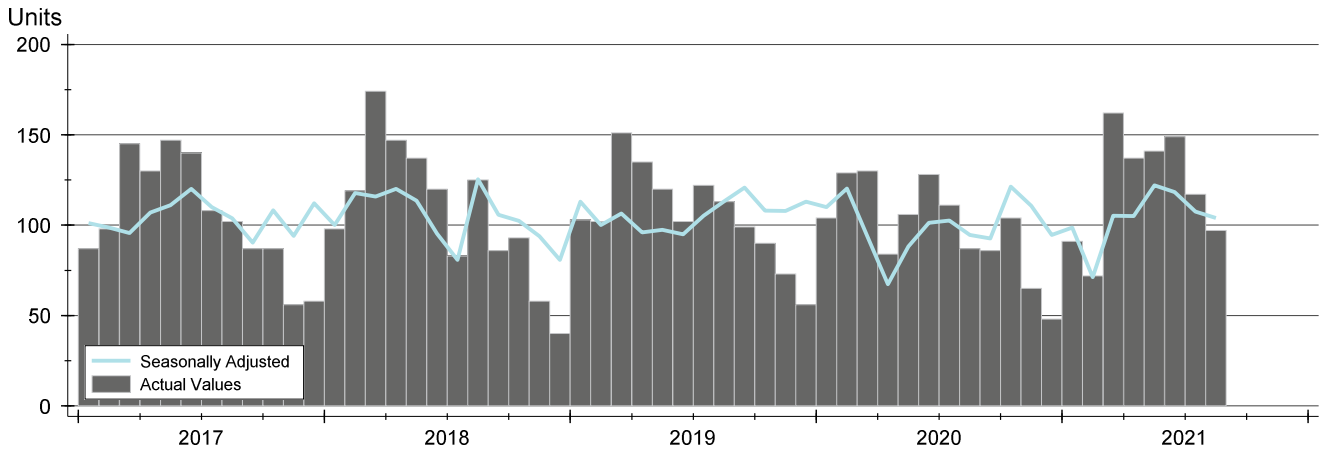


Month	2019	2020	2021
January	4.7	4.5	2.0
February	4.9	4.7	1.9
March	5.4	4.7	1.8
April	5.7	4.5	1.8
May	5.6	3.7	1.8
June	5.6	3.5	2.0
July	5.8	3.3	2.2
August	5.8	3.0	2.2
September	5.9	3.0	
October	5.3	3.0	
November	4.9	2.7	
December	4.2	2.2	

NEW LISTINGS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for New Listings		August		
		2021	2020	Change
Current Month	New Listings	97	87	11.5%
	Volume (1,000s)	22,182	20,169	10.0%
	Average List Price	228,683	231,823	-1.4%
	Median List Price	200,000	209,000	-4.3%
YTD	New Listings	966	879	9.9%
	Volume (1,000s)	229,623	200,449	14.6%
	Average List Price	237,705	228,042	4.2%
	Median List Price	210,000	197,490	6.3%

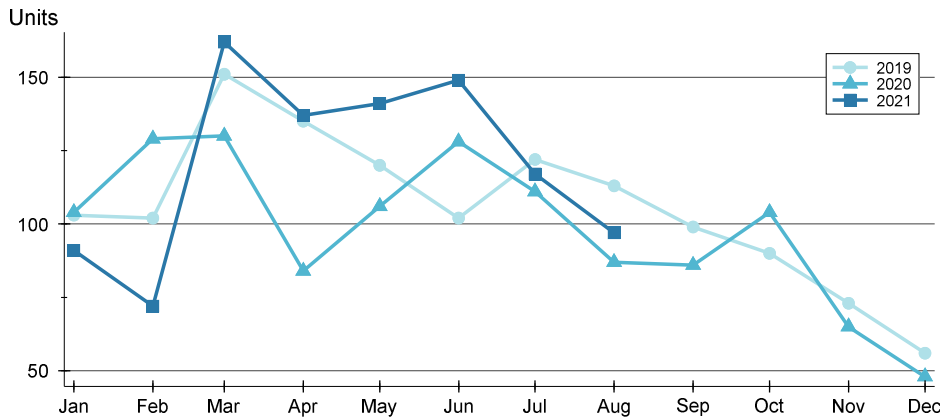
A total of 97 new listings were added in Riley County during August, up 11.5% from the same month in 2020. Year-to-date Riley County has seen 966 new listings.

The median list price of these homes was \$200,000 down from \$209,000 in 2020.

NEW LISTINGS ANALYSIS

BY MONTH >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



Month	2019	2020	2021
January	103	104	91
February	102	129	72
March	151	130	162
April	135	84	137
May	120	106	141
June	102	128	149
July	122	111	117
August	113	87	97
September	99	86	
October	90	104	
November	73	65	
December	56	48	

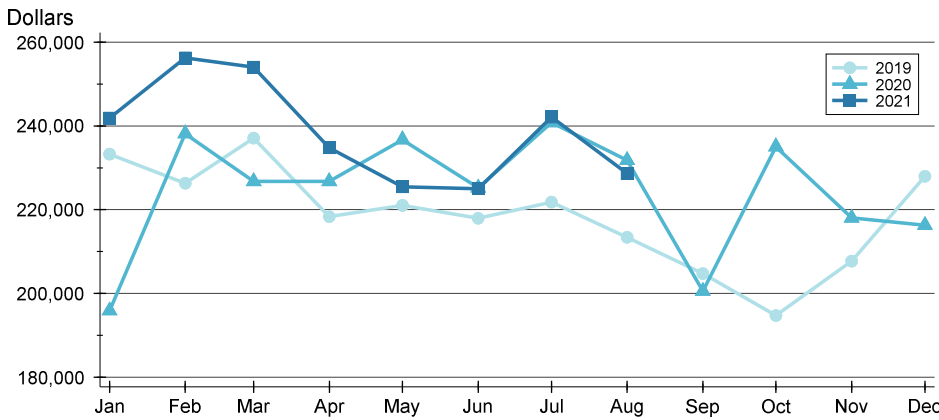
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	4	4.1%	367	91,850	89,500
\$100,000-\$124,999	6	6.2%	689	114,783	115,000
\$125,000-\$149,999	11	11.3%	1,534	139,436	139,500
\$150,000-\$174,999	9	9.3%	1,477	164,100	165,000
\$175,000-\$199,999	17	17.5%	3,132	184,211	183,000
\$200,000-\$249,999	21	21.6%	4,736	225,512	225,000
\$250,000-\$299,999	14	14.4%	3,776	269,743	268,000
\$300,000-\$399,999	11	11.3%	3,648	331,609	339,900
\$400,000-\$499,999	3	3.1%	1,374	458,000	480,000
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	1	1.0%	1,450	1,450,000	1,450,000
All price ranges	97	100.0%	22,182	228,683	200,000

NEW LISTINGS ANALYSIS

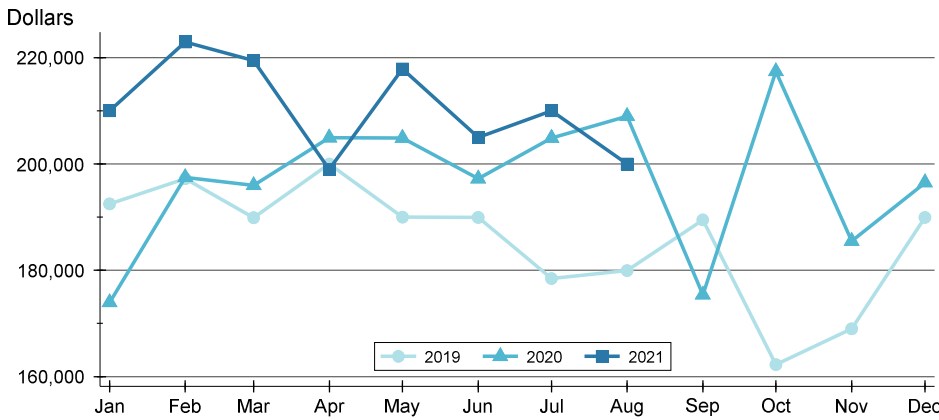
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	233,282	195,887	241,888
February	226,334	238,191	256,282
March	237,119	226,747	254,059
April	218,324	226,764	234,784
May	221,035	236,745	225,501
June	217,944	225,242	225,005
July	221,832	240,816	242,153
August	213,423	231,823	228,683
September	204,728	200,543	
October	194,701	235,066	
November	207,707	218,030	
December	227,983	216,300	

MEDIAN PRICE >>

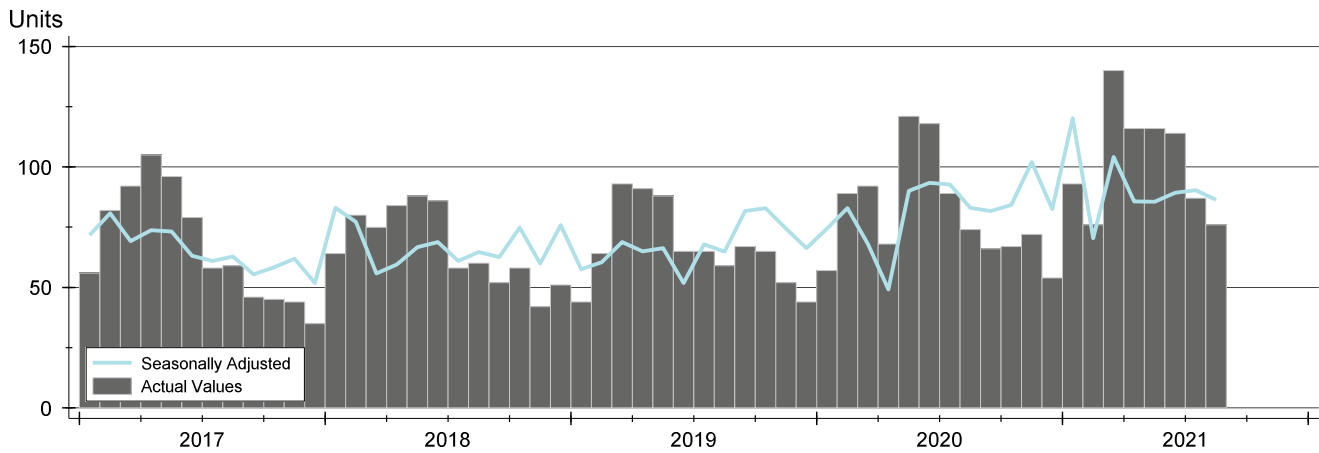


Month	2019	2020	2021
January	192,500	173,950	210,000
February	197,250	197,500	223,000
March	189,900	196,000	219,500
April	200,000	204,948	199,000
May	190,000	204,900	217,900
June	189,950	197,250	205,000
July	178,450	204,900	210,000
August	179,950	209,000	200,000
September	189,500	175,400	
October	162,250	217,450	
November	169,000	185,500	
December	189,950	196,500	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



SUMMARY >>

Summary Statistics for Contracts Written		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		76	74	2.7%	818	708	15.5%
Volume (1,000s)		16,114	18,760	-14.1%	191,395	157,508	21.5%
Average	Sale Price	212,020	253,520	-16.4%	233,979	222,469	5.2%
	Days on Market	27	48	-42.9%	32	56	-42.8%
	Percent of Original	98.7%	97.0%	1.7%	98.8%	96.1%	2.8%
Median	Sale Price	195,000	222,400	-12.3%	211,000	197,245	7.0%
	Days on Market	17	27	-38.9%	9	27	-66.7%
	Percent of Original	100.0%	97.9%	2.2%	100.0%	97.5%	2.6%

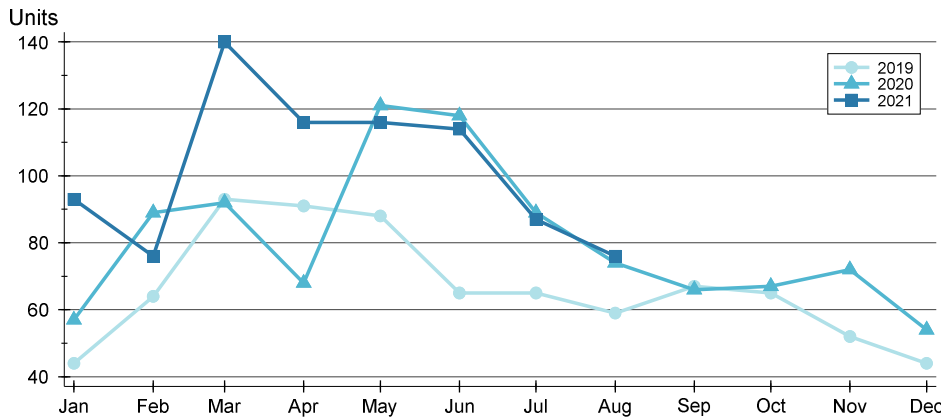
A total of 76 contracts for sale were written in Riley County during the month of August, up from 74 in 2020. The median list price of these homes was \$195,000, down from \$222,400 the prior year.

Half of the homes that went under contract in August were on the market less than 17 days, compared to 27 days in August 2020.

CONTRACTS WRITTEN ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	44	57	93
February	64	89	76
March	93	92	140
April	91	68	116
May	88	121	116
June	65	118	114
July	65	89	87
August	59	74	76
September	67	66	
October	65	67	
November	52	72	
December	44	54	

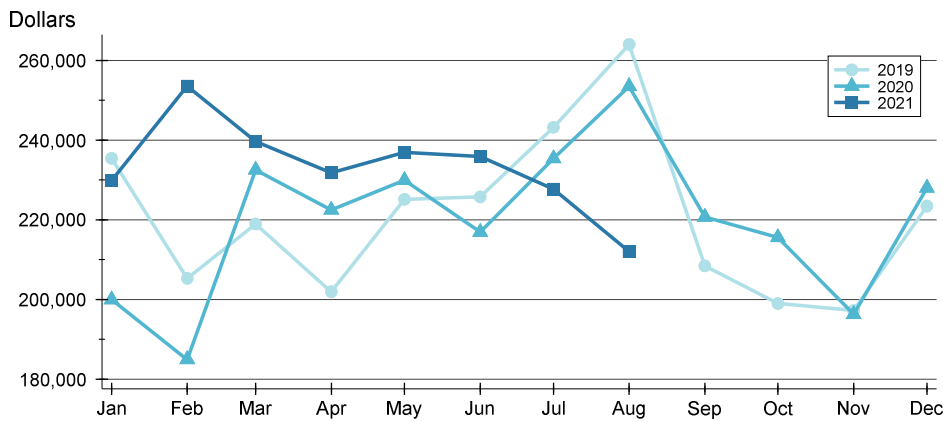
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	3.9%	243	80,967	88,900	55	59	98.9%	100.0%
\$100,000-\$124,999	3	3.9%	337	112,467	115,000	35	13	99.2%	100.0%
\$125,000-\$149,999	8	10.5%	1,103	137,925	139,000	18	12	99.3%	100.0%
\$150,000-\$174,999	6	7.9%	995	165,900	167,200	26	25	98.1%	100.0%
\$175,000-\$199,999	20	26.3%	3,667	183,350	180,000	29	17	99.0%	100.0%
\$200,000-\$249,999	12	15.8%	2,691	224,271	224,975	12	9	98.9%	100.0%
\$250,000-\$299,999	18	23.7%	4,931	273,939	269,500	31	21	98.2%	100.0%
\$300,000-\$399,999	5	6.6%	1,735	347,060	347,500	29	22	99.0%	100.0%
\$400,000-\$499,999	1	1.3%	410	410,000	410,000	70	70	94.3%	94.3%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	76	100.0%	16,114	212,020	195,000	27	17	98.7%	100.0%

CONTRACTS WRITTEN ANALYSIS

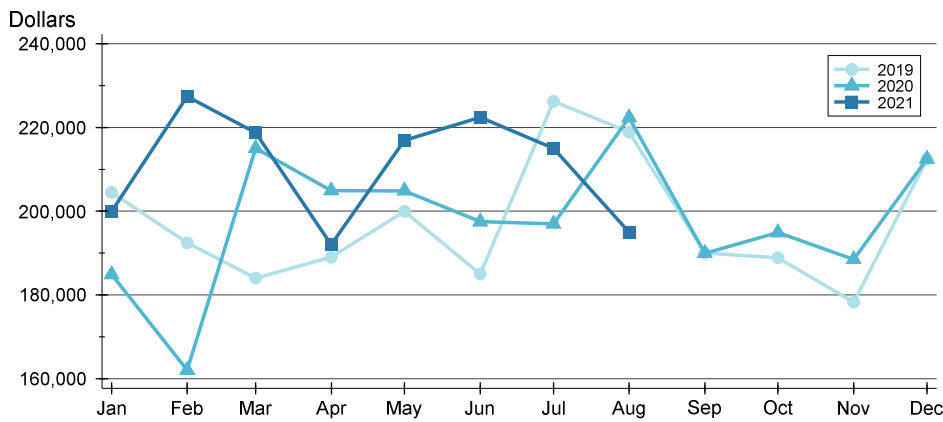
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	235,443	199,955	229,883
February	205,311	184,907	253,566
March	218,969	232,539	239,683
April	201,938	222,503	231,813
May	225,163	229,933	236,900
June	225,740	216,930	235,931
July	243,232	235,391	227,687
August	264,059	253,520	212,020
September	208,434	220,682	
October	198,975	215,569	
November	197,207	196,256	
December	223,432	228,017	

MEDIAN PRICE >>

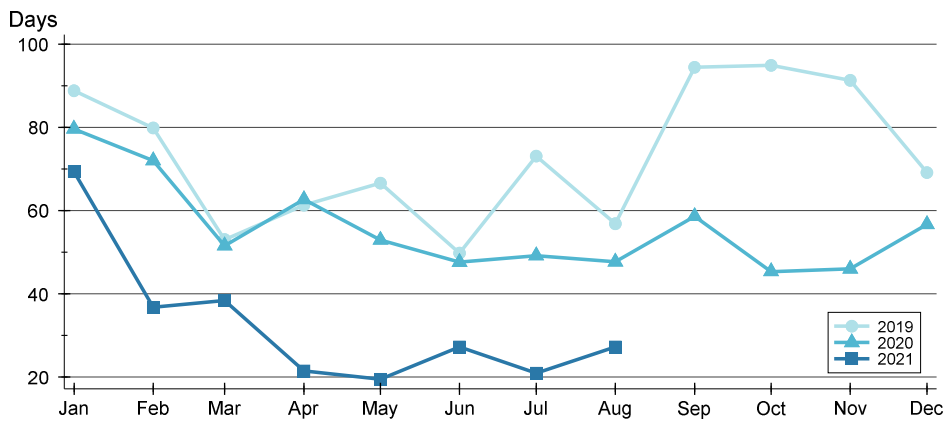


Month	2019	2020	2021
January	204,500	184,900	200,000
February	192,450	162,000	227,450
March	184,000	215,000	218,750
April	189,000	204,950	192,000
May	200,000	204,900	216,950
June	185,000	197,500	222,450
July	226,250	197,000	215,000
August	218,900	222,400	195,000
September	190,000	189,950	
October	188,900	194,900	
November	178,250	188,500	
December	212,450	212,500	

CONTRACTS WRITTEN ANALYSIS

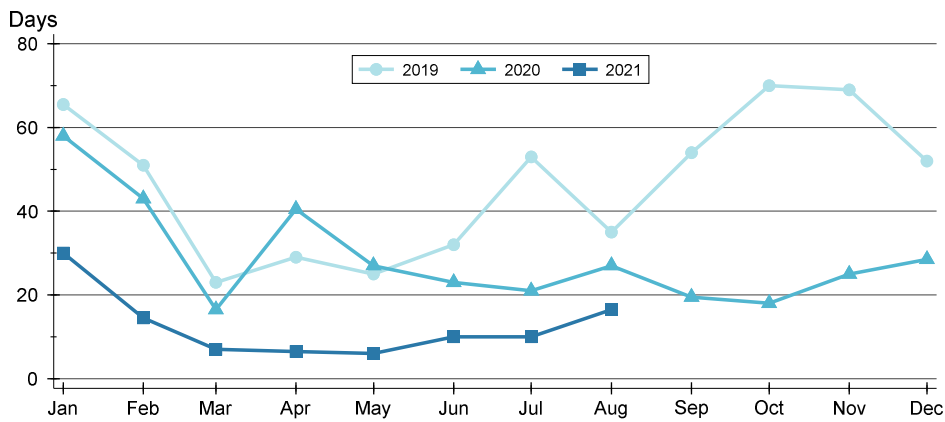
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	89	80	69
February	80	72	37
March	53	52	38
April	61	63	21
May	67	53	20
June	50	48	27
July	73	49	21
August	57	48	27
September	94	59	
October	95	45	
November	91	46	
December	69	57	

MEDIAN DOM >>

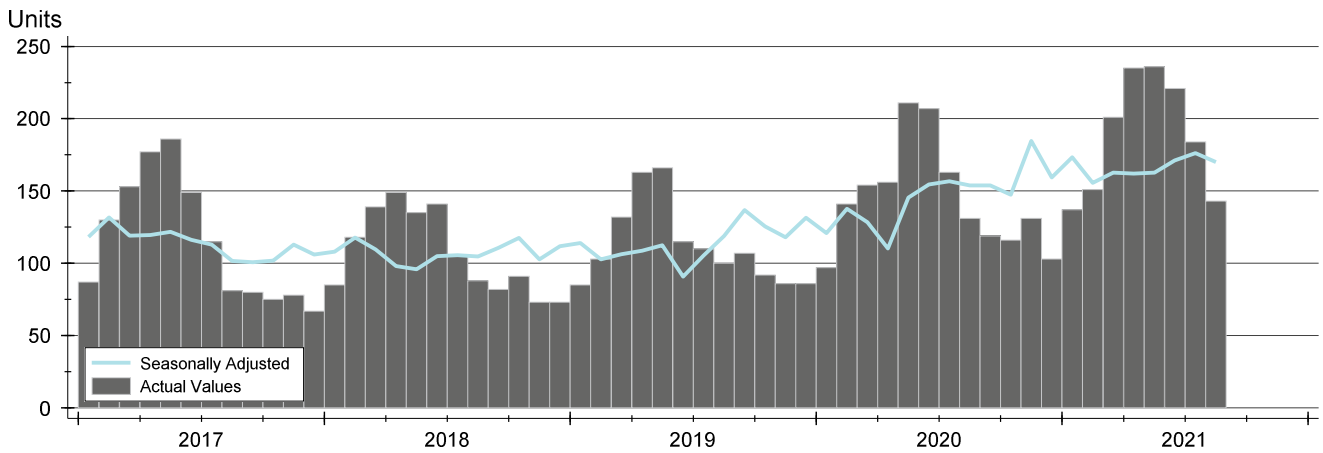


Month	2019	2020	2021
January	66	58	30
February	51	43	15
March	23	17	7
April	29	41	7
May	25	27	6
June	32	23	10
July	53	21	10
August	35	27	17
September	54	20	
October	70	18	
November	69	25	
December	52	29	

PENDING CONTRACTS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		143	131	9.2%
Volume (1,000s)		32,942	30,572	7.8%
Average	List Price	230,364	233,377	-1.3%
	Days on Market	27	50	-47.5%
	Percent of Original	98.8%	98.4%	0.4%
Median	List Price	215,000	209,000	2.9%
	Days on Market	15	26	-42.3%
	Percent of Original	100.0%	100.0%	0.0%

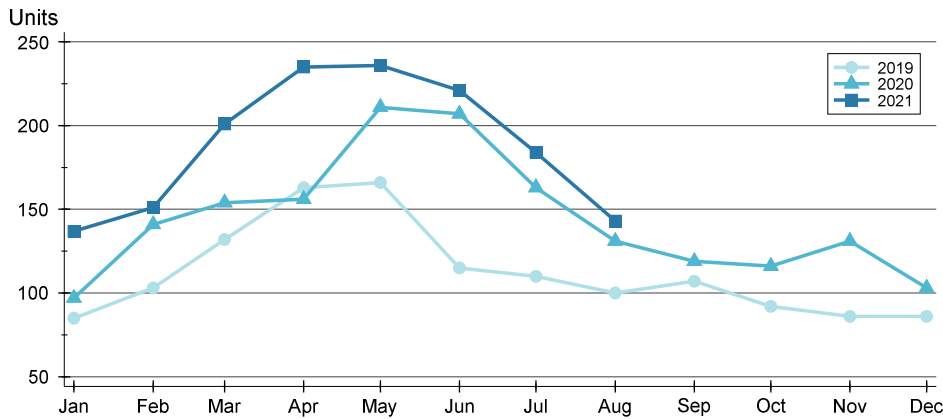
A total of 143 listings in Riley County had contracts pending at the end of August, up from 131 contracts pending at the end of August 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	85	97	137
February	103	141	151
March	132	154	201
April	163	156	235
May	166	211	236
June	115	207	221
July	110	163	184
August	100	131	143
September	107	119	
October	92	116	
November	86	131	
December	86	103	

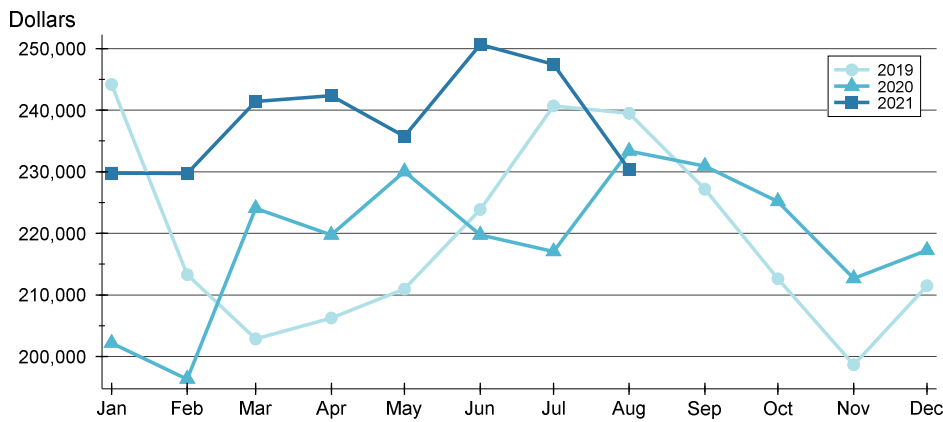
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.4%	64	32,000	32,000	63	63	100.0%	100.0%
\$50,000-\$99,999	7	4.9%	593	84,771	89,000	41	41	98.7%	100.0%
\$100,000-\$124,999	3	2.1%	337	112,467	115,000	35	13	99.2%	100.0%
\$125,000-\$149,999	11	7.7%	1,507	137,000	138,500	16	10	99.5%	100.0%
\$150,000-\$174,999	10	7.0%	1,649	164,940	165,000	28	28	98.9%	100.0%
\$175,000-\$199,999	32	22.4%	5,864	183,244	181,500	26	15	99.0%	100.0%
\$200,000-\$249,999	25	17.5%	5,682	227,282	229,000	22	13	98.3%	100.0%
\$250,000-\$299,999	29	20.3%	7,960	274,466	270,000	28	18	98.8%	100.0%
\$300,000-\$399,999	16	11.2%	5,473	342,059	347,750	24	9	98.1%	100.0%
\$400,000-\$499,999	6	4.2%	2,618	436,265	429,500	41	32	99.0%	100.0%
\$500,000-\$749,999	2	1.4%	1,195	597,500	597,500	9	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	143	100.0%	32,942	230,364	215,000	27	15	98.8%	100.0%

PENDING CONTRACTS ANALYSIS

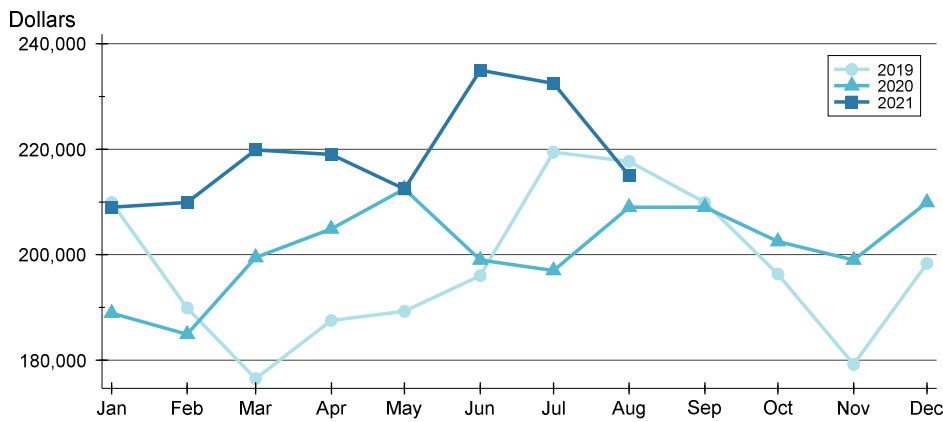
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	244,194	202,199	229,781
February	213,292	196,352	229,712
March	202,871	224,078	241,420
April	206,271	219,735	242,377
May	210,969	230,029	235,738
June	223,881	219,742	250,688
July	240,706	217,070	247,424
August	239,497	233,377	230,364
September	227,173	230,927	
October	212,632	225,181	
November	198,680	212,669	
December	211,500	217,276	

MEDIAN PRICE >>

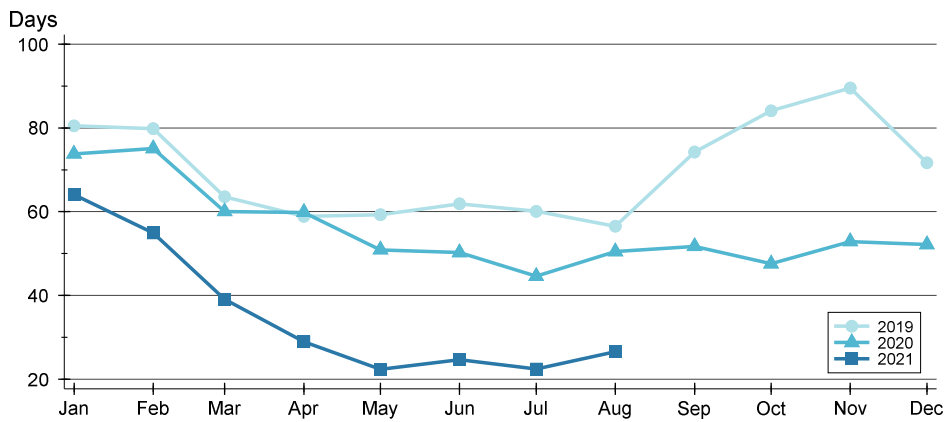


Month	2019	2020	2021
January	209,900	188,900	209,000
February	189,900	184,900	209,900
March	176,500	199,450	219,900
April	187,500	204,900	219,000
May	189,250	212,500	212,500
June	196,000	199,000	235,000
July	219,450	197,000	232,500
August	217,700	209,000	215,000
September	209,900	209,000	
October	196,350	202,498	
November	179,200	199,000	
December	198,350	209,900	

PENDING CONTRACTS ANALYSIS

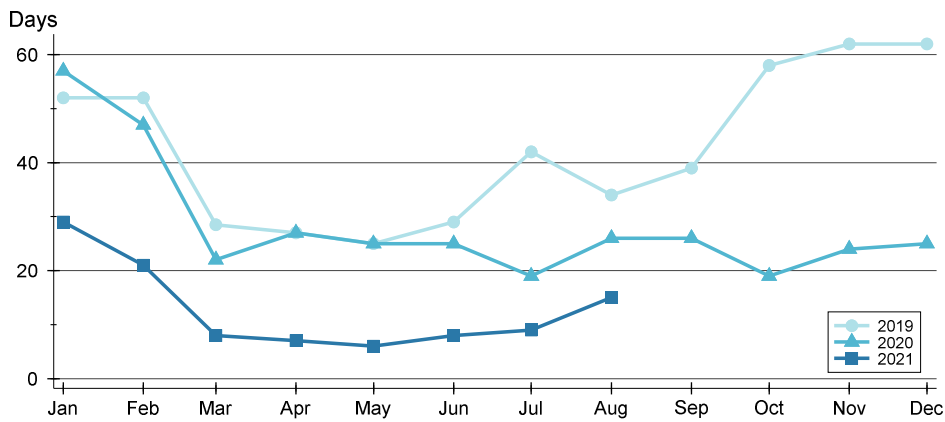
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	81	74	64
February	80	75	55
March	64	60	39
April	59	60	29
May	59	51	22
June	62	50	25
July	60	45	22
August	57	50	27
September	74	52	
October	84	48	
November	90	53	
December	72	52	

MEDIAN DOM >>



Month	2019	2020	2021
January	52	57	29
February	52	47	21
March	29	22	8
April	27	27	7
May	25	25	6
June	29	25	8
July	42	19	9
August	34	26	15
September	39	26	
October	58	19	
November	62	24	
December	62	25	