



#### MARKET OVERVIEW »

#### Washington Home Sales Remained Constant in July

Total home sales in Washington County remained at 0 units last month, the same as in July 2020. Total sales volume was \$0.0 million, essentially the same as home sales volume from a year earlier.

Since there were no sales last month, the median sale price cannot be calculated.

#### Washington Active Listings Remain the Same at End of July

The total number of active listings in Washington County at the end of July was 1 units, the same as in July 2020. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of July was \$495,000.

During July, a total of 2 contracts were written up from 0 in July 2020. At the end of the month, there were 2 contracts pending, compared to 0 at the end of July 2020.

#### **Washington County Current Month** Julv **Summary Statistics** 2021 2020 Change Home Sales 0 0 N/A **Active Listings** 1 1 0.0% Months' Supply 12.0 6.0 100.0% **New Listings** 0 N/A 1 **Contracts Written** 2 0 N/A **Pending Contracts** 2 0 N/A Sales Volume (1,000s) 0 0 N/A Sale Price N/A N/A N/A List Price of Actives 695,000 495,000 -28.8% Average Days on Market N/A N/A N/A Percent of List N/A N/A N/A Percent of Original N/A N/A N/A Sale Price N/A N/A N/A List Price of Actives 495,000 695.000 -28.8% Median Days on Market N/A N/A N/A Percent of List N/A N/A N/A Percent of Original N/A N/A N/A

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#### Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Flint Hills Association of REALTORS<sup>®</sup>. Through a partnership with the Kansas Association of REALTORS<sup>®</sup>, we will send you these reports each month to help you better serve your clients and promote your business.

#### **Contact Information**

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FLINT HILLS ASSOCIATION OF REALTORS®

## **THREE-YEAR COMPARISONS**

#### BREAKDOWNS BY HOME TYPE WASHINGTON COUNTY AS OF 8/8/2021

#### SUMMARY »

July	MLS Statistics		2021			2020			2019	
By Pı	roperty Type	Total	Existing	New	Total	Existing	New	Total	Existing	New
Home	e Sales	0	0	0	0	0	0	1	1	0
Chan	ge from prior year	N/A	N/A	N/A	-100.0%	-100.0%	N/A	N/A	N/A	N/A
	e Listings	1	1	0	1	1	0	1	1	0
Chan	ge from prior year	0.0%	0.0%	N/A	0.0%	0.0%	N/A	0.0%	0.0%	N/A
Mont	hs' Supply	N/A	N/A	N/A	N/A	N/A	N/A	4.0	4.0	N/A
Chan	ge from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Listings	1	1	0	0	0	0	0	0	0
Chan	ge from prior year	N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
	acts Written	2	2	0	0	0	0	0	0	0
Chan	ge from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	ing Contracts	2	2	0	0	0	0	0	0	0
	ge from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume (1,000s)	0	0	0	0	0	0	155	155	0
Chan	ge from prior year	N/A	N/A	N/A	-100.0%	-100.0%	N/A	N/A	N/A	N/A
	Sale Price	N/A	N/A	N/A	N/A	N/A	N/A	155,000	155,000	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	495,000	495,000	N/A	695,000	695,000	N/A	80,000	80,000	N/A
e	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	213.7%	213.7%	N/A
Average	Days on Market	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A
Ave	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Percent of List	N/A	N/A	N/A	N/A	N/A	N/A	70.5%	70.5%	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A	N/A	N/A	N/A	70.5%	70.5%	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Sale Price	N/A	N/A	N/A	N/A	N/A	N/A	155,000	155,000	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	495,000	495,000	N/A	695,000	695,000	N/A	80,000	80,000	N/A
_	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	213.7%	213.7%	N/A
Median	Days on Market	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A
Me	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Percent of List	N/A	N/A	N/A	N/A	N/A	N/A	70.5%	70.5%	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A	N/A	N/A	N/A	70.5%	70.5%	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

**FLINT HILLS** 

**MLS STATISTICS** 

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SUMMARY >>>

FLINT HILLS MLS STATISTICS



## **YEAR-TO-DATE STATISTICS**

#### YTD BREAKDOWNS BY HOME TYPE WASHINGTON COUNTY AS OF 8/8/2021

Year-to-Date Activity 2021 2020 2019 **By Property Type** Existing Total Existing Total Existing Total New New New 2 Home Sales 1 1 0 2 0 1 1 0 -50.0% -50.0% 100.0% 100.0% N/A N/A Change from prior year N/A N/A N/A New Listings 3 3 ٥ 2 2 0 2 2 0 Change from prior year 50.0% 50.0% N/A 0.0% 0.0% N/A 100.0% 100.0% N/A Contracts Written 3 3 0 2 2 0 1 1 0 Change from prior year 50.0% 50.0% N/A 100.0% 100.0% N/A N/A N/A N/A 0 Sales Volume (1,000s) 15 15 0 99 99 0 155 155 Change from prior year -84.8% -84.8% N/A -36.1% N/A N/A N/A N/A -36.1% Sale Price 15,000 15,000 N/A 49,500 49,500 N/A 155,000 155,000 N/A Change from prior year -69.7% -69.7% -68.1% -68.1% N/A N/A N/A N/A N/A Days on Market 47 47 N/A 262 262 N/A 0 0 N/A Average Change from prior year -82.1% -82.1% N/A N/A N/A N/A N/A N/A N/A N/A 70.5% 70.5% Percent of List 75.4% 75.4% 90.1% 90.1% N/A N/A Change from prior year -16.3% -16.3% N/A 27.9% 27.9% N/A N/A N/A N/A 75.4% 75.4% N/A 77.6% 77.6% N/A 70.5% 70.5% N/A Percent of Original Change from prior year -2.9% 10.1% 10.1% N/A N/A -2.9% N/A N/A N/A Sale Price 15,000 15,000 N/A 49,500 49,500 N/A 155,000 155,000 N/A Change from prior year -69.7% -69.7% N/A -68.1% -68.1% N/A N/A N/A N/A Days on Market 47 47 N/A 262 262 N/A 0 0 N/A Median Change from prior year -82.1% -82.1% N/A N/A N/A N/A N/A N/A N/A 90.1% N/A Percent of List 75.4% 75.4% N/A 90.1% N/A 70.5% 70.5% -16.3% -16.3% N/A 27.9% 27.9% N/A N/A N/A Change from prior year N/A Percent of Original 75.4% 75.4% N/A 77.6% 77.6% N/A 70.5% 70.5% N/A Change from prior year 10.1% N/A -2.9% -2.9% N/A 10.1% N/A N/A N/A



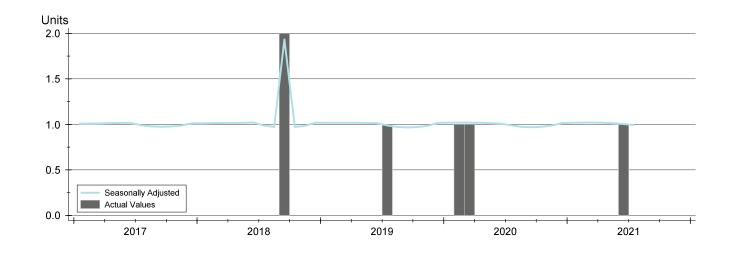
HISTORY »

#### FLINT HILLS MLS STATISTICS



# **CLOSED LISTINGS ANALYSIS**

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



## SUMMARY »

Sum	mary Statistics		July		Year-to-Date		
for C	losed Listings	2021	2020	Change	2021	2020	Change
Close	ed Listings	0	0	N/A	1	2	-50.0%
Volu	me (1,000s)	0	0	N/A	15	99	-84.8%
	Sale Price	N/A	N/A	N/A	15,000	49,500	-69.7%
Average	Days on Market	N/A	N/A	N/A	47	262	-82.1%
Avei	Percent of List	N/A	N/A	N/A	75.4%	90.1%	-16.3%
	Percent of Original	N/A	N/A	N/A	75.4%	77.6%	-2.9%
	Sale Price	N/A	N/A	N/A	15,000	49,500	-69.7%
Median	Days on Market	N/A	N/A	N/A	47	262	-82.1%
Med	Percent of List	N/A	N/A	N/A	75.4%	90.1%	-16.3%
	Percent of Original	N/A	N/A	N/A	75.4%	77.6%	-2.9%

A total of 0 homes sold in Washington County in July, showing no change from July 2020. Total sales volume was essentially unchanged from the previous year's figure of \$0.0 million

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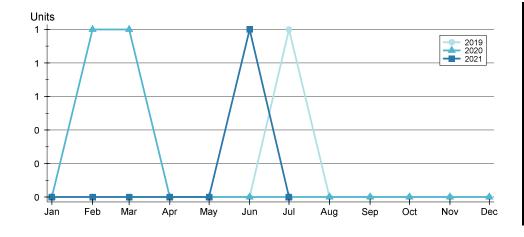
BY MONTH »

FLINT HILLS MLS STATISTICS



# **CLOSED LISTINGS ANALYSIS**

#### WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



Month	2019	2020	2021
January	0	0	0
February	0	1	0
March	0	1	0
April	0	0	0
May	0	0	0
June	0	0	1
July	1	0	0
August	0	0	
September	0	0	
October	0	0	
November	0	0	
December	0	0	

#### BY PRICE RANGE »

		Sales		Sale I	Price	Days on	Market	Price as %	% of List	Price as %	6 of Orig.
Price Range	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	0	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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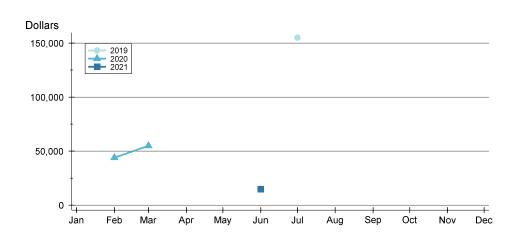




# **CLOSED LISTINGS ANALYSIS**

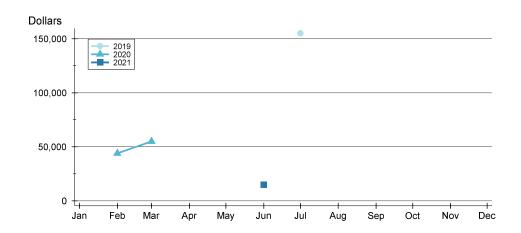
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

## AVERAGE PRICE »



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	44,000	N/A
March	N/A	55,000	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	15,000
July	155,000	N/A	N/A
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE »



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	44,000	N/A
March	N/A	55,000	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	15,000
July	155,000	N/A	N/A
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

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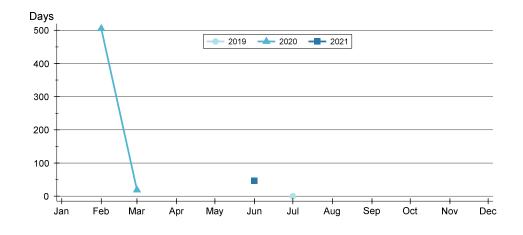




# **CLOSED LISTINGS ANALYSIS**

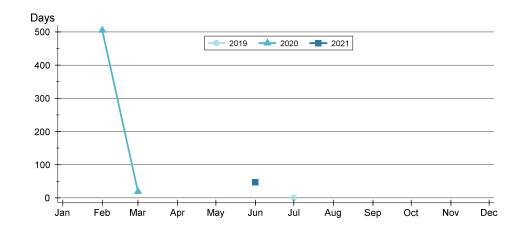
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

## AVERAGE DOM »



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	505	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	47
July	N/A	N/A	N/A
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

## MEDIAN DOM »



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	505	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	47
July	N/A	N/A	N/A
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

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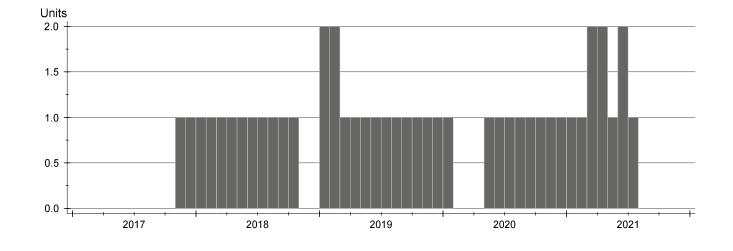




# **ACTIVE LISTINGS ANALYSIS**

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021





#### SUMMARY »

Sum	mary Statistics	End of July			
for A	ctive Listings	2021	2020	Change	
Activ	e Listings	1	1	0.0%	
Mont	hs' Supply	12.0	6.0	100.0%	
Volu	me (1,000s)	495	695	-28.8%	
اه	List Price	495,000	695,000	-28.8%	
Average	Days on Market	430	65	561.5%	
Ą	Percent of Original	71.2%	100.0%	-28.8%	
u	List Price	495,000	695,000	-28.8%	
Median	Days on Market	430	65	561.5%	
Ň	Percent of Original	71.2%	100.0%	-28.8%	

A total of 1 homes were available for sale in Washington County at the end of July. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of July was \$495,000, down 28.8% from 2020. The typical time on market for active listings was 430 days, up from 65 days a year earlier.

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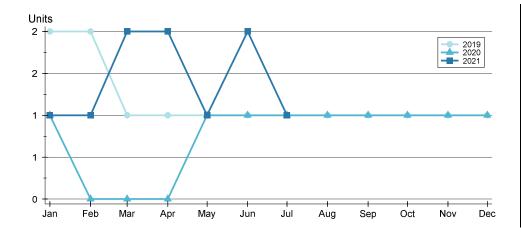
BY MONTH »

FLINT HILLS MLS STATISTICS



# **ACTIVE LISTINGS ANALYSIS**

#### WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



Month	2019	2020	2021
January	2	1	1
February	2	0	1
March	1	0	2
April	1	0	2
May	1	1	1
June	1	1	2
July	1	1	1
August	1	1	
September	1	1	
October	1	1	
November	1	1	
December	1	1	

#### BY PRICE RANGE »

	A	ctive Listin	gs	Months'	List P	Price	Days on	Market	List as <sup>o</sup>	% Orig.
Price Range	Number	Percent	Volume	Supply	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	100.0%	495	N/A	495,000	495,000	430	430	71.2%	71.2%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	1	100.0%	495	N/A	495,000	495,000	430	430	71.2%	71.2%

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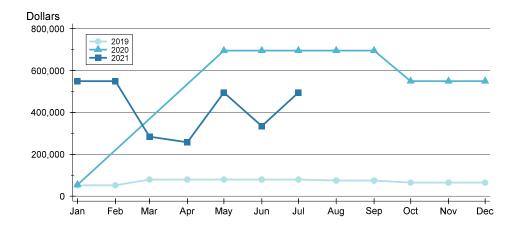




## **ACTIVE LISTINGS ANALYSIS**

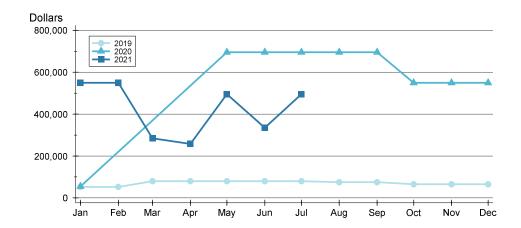
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

### AVERAGE PRICE »



Month	2019	2020	2021
January	52,450	54,900	549,000
February	52,450	N/A	549,000
March	80,000	N/A	284,450
April	80,000	N/A	257,450
May	80,000	695,000	495,000
June	80,000	695,000	335,000
July	80,000	695,000	495,000
August	75,000	695,000	
September	75,000	695,000	
October	65,000	549,000	
November	65,000	549,000	
December	65,000	549,000	

MEDIAN PRICE »



Month	2019	2020	2021
January	52,450	54,900	549,000
February	52,450	N/A	549,000
March	80,000	N/A	284,450
April	80,000	N/A	257,450
May	80,000	695,000	495,000
June	80,000	695,000	335,000
July	80,000	695,000	495,000
August	75,000	695,000	
September	75,000	695,000	
October	65,000	549,000	
November	65,000	549,000	
December	65,000	549,000	

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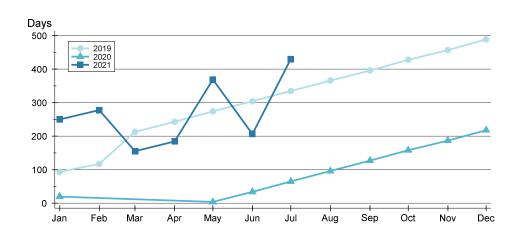




## **ACTIVE LISTINGS ANALYSIS**

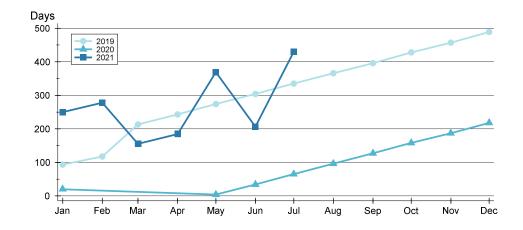
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

## AVERAGE DOM »



Month	2019	2020	2021
January	94	20	250
February	118	N/A	278
March	213	N/A	156
April	243	N/A	185
May	274	4	369
June	304	34	207
July	335	65	430
August	366	96	
September	396	127	
October	428	158	
November	457	187	
December	489	218	

MEDIAN DOM »



Month	2019	2020	2021
January	94	20	250
February	118	N/A	278
March	213	N/A	156
April	243	N/A	185
May	274	4	369
June	304	34	207
July	335	65	430
August	366	96	
September	396	127	
October	428	158	
November	457	187	
December	489	218	

Prepared on 8/8/2021 courtesy of the Kansas Association of REALTORS $^{\circ}$  using data from the Flint Hills Association of REALTORS $^{\circ}$ .

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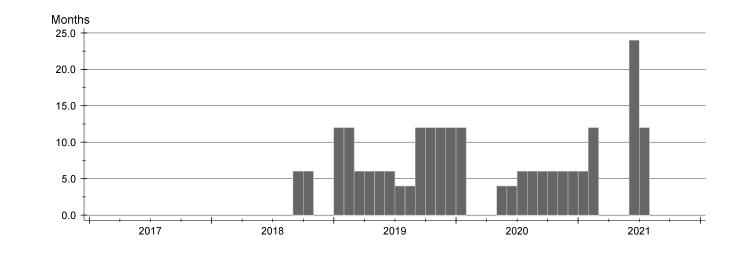




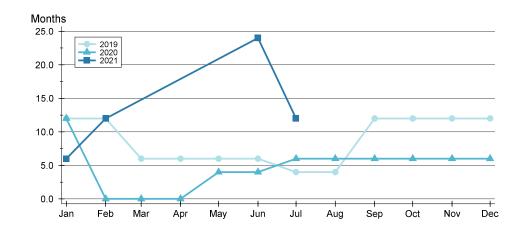
## **MONTHS' SUPPLY ANALYSIS**

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021









Month	2019	2020	2021
January	12.0	12.0	6.0
February	12.0	N/A	12.0
March	6.0	N/A	N/A
April	6.0	N/A	N/A
May	6.0	4.0	N/A
June	6.0	4.0	24.0
July	4.0	6.0	12.0
August	4.0	6.0	
September	12.0	6.0	
October	12.0	6.0	
November	12.0	6.0	
December	12.0	6.0	

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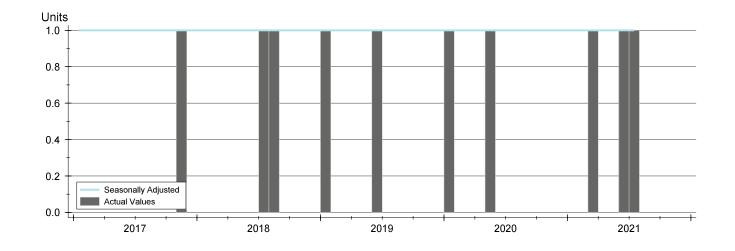
HISTORY »

FLINT HILLS MLS STATISTICS



## **NEW LISTINGS ANALYSIS**

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



#### SUMMARY »

Sum	mary Statistics	July		
for N	ew Listings	2021 2020 Chang		Change
th	New Listings	1	0	N/A
Current Month	Volume (1,000s)	80	N/A	N/A
rrent	Average List Price	79,900	N/A	N/A
Cu	Median List Price	79,900	N/A	N/A
	New Listings	3	2	50.0%
ΥTD	Volume (1,000s)	275	550	-50.0%
LY	Average List Price	91,600	274,950	-66.7%
	Median List Price	79,900	274,950	-70.9%

A total of 1 new listings were added in Washington County during July. Year-to-date Washington County has seen 3 new listings.

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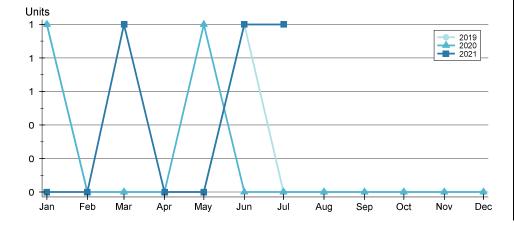
BY MONTH »

FLINT HILLS MLS STATISTICS



# **NEW LISTINGS ANALYSIS**

#### WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



Month	2019	2020	2021
January	1	1	0
February	0	0	0
March	0	0	1
April	0	0	0
May	0	1	0
June	1	0	1
July	0	0	1
August	0	0	
September	0	0	
October	0	0	
November	0	0	
December	0	0	

#### BY PRICE RANGE »

		New Listin	List I	Price	
Price Range	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	1	100.0%	80	79,900	79,900
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	1	100.0%	80	79,900	79,900

Prepared on 8/8/2021 courtesy of the Kansas Association of REALTORS® using data from the Flint Hills Association of REALTORS®.

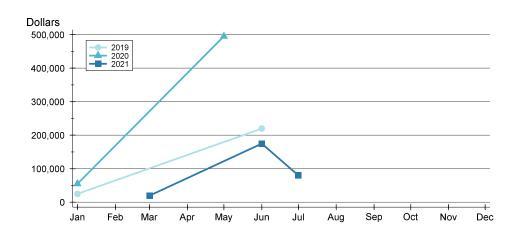
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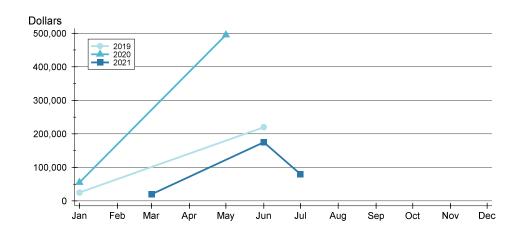
## **NEW LISTINGS ANALYSIS**

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



Month	2019	2020	2021
January	24,900	54,900	N/A
February	N/A	N/A	N/A
March	N/A	N/A	19,900
April	N/A	N/A	N/A
May	N/A	495,000	N/A
June	220,000	N/A	175,000
July	N/A	N/A	79,900
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE »



Month	2019	2020	2021
January	24,900	54,900	N/A
February	N/A	N/A	N/A
March	N/A	N/A	19,900
April	N/A	N/A	N/A
May	N/A	495,000	N/A
June	220,000	N/A	175,000
July	N/A	N/A	79,900
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

# AVERAGE PRICE »

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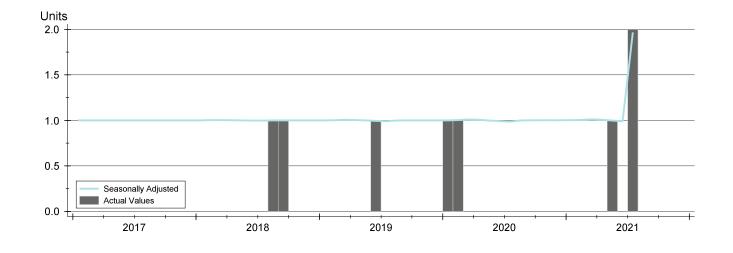




## **CONTRACTS WRITTEN ANALYSIS**

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021





## SUMMARY »

Sum	mary Statistics		July		Year-to-Date		
for C	ontracts Written	2021	2020	Change	2021 2020 Cha		Change
Close	d Listings	2	0	N/A	3	2	50.0%
Volu	me (1,000s)	255	0	N/A	275	110	150.0%
٩	Sale Price	127,450	0	N/A	91,600	54,950	66.7%
Average	Days on Market	13	0	N/A	24	262	-90.8%
A	Percent of Original	<b>95.1</b> %	0.0%	N/A	<b>88.5</b> %	77.6%	14.1%
Ē	Sale Price	127,450	0	N/A	79,900	54,950	45.4%
Median	Days on Market	13	0	N/A	19	262	-92.7%
N	Percent of Original	<b>95.1</b> %	0.0%	N/A	<b>90.1</b> %	77.6%	16.2%

A total of 2 contracts for sale were written in Washington County during the month of July, up from 0 in 2020. The list price of these homes was \$127.450.

Half of the homes that went under contract in July were on the market less than 13 days.



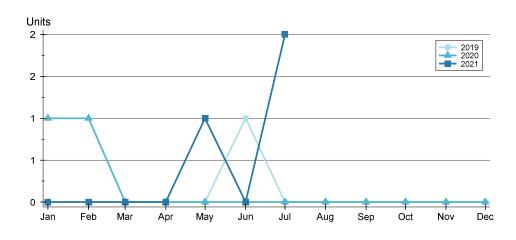
BY MONTH »

FLINT HILLS MLS STATISTICS



## **CONTRACTS WRITTEN ANALYSIS**

#### WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



Month	2019	2020	2021
January	0	1	0
February	0	1	0
March	0	0	0
April	0	0	0
May	0	0	1
June	1	0	0
July	0	0	2
August	0	0	
September	0	0	
October	0	0	
November	0	0	
December	0	0	

#### BY PRICE RANGE »

	Contracts Written			List F	List Price		Days on Market		List as % Orig.	
Price Range	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$50,000-\$99,999	1	50.0%	80	79,900	79,900	6	6	100.0%	100.0%	
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$175,000-\$199,999	1	50.0%	175	175,000	175,000	19	19	90.1%	90.1%	
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	
All price ranges	2	100.0%	255	127,450	127,450	13	13	95.1%	95.1%	

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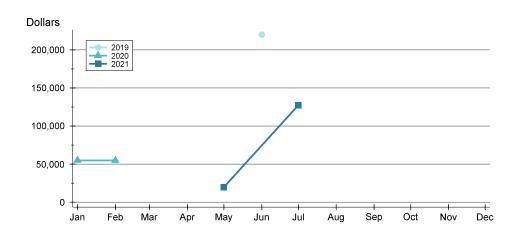




# **CONTRACTS WRITTEN ANALYSIS**

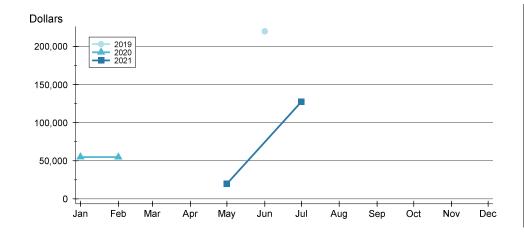
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

## AVERAGE PRICE »



Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,900	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE »



Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,900	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

#### Prepared on 8/8/2021 courtesy of the Kansas Association of REALTORS® using data from the Flint Hills Association of REALTORS®.

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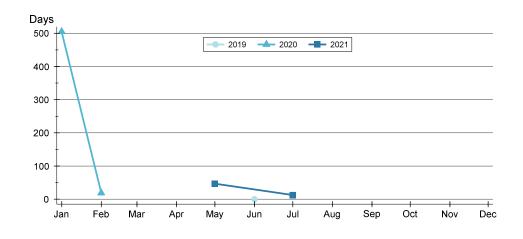




# **CONTRACTS WRITTEN ANALYSIS**

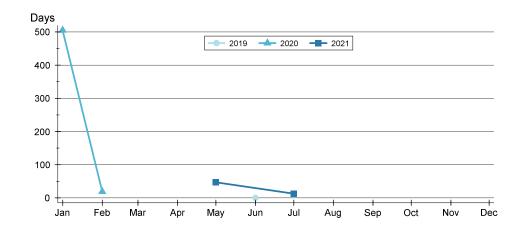
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

## AVERAGE DOM »



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	19	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

## MEDIAN DOM »



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	19	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

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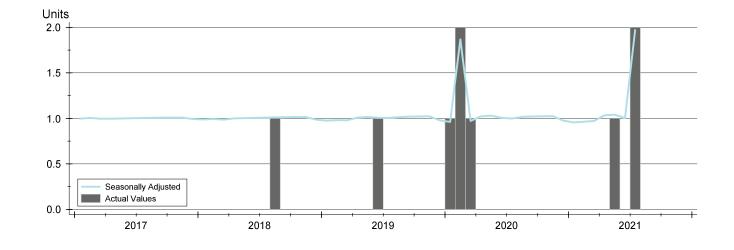




## PENDING CONTRACTS ANALYSIS

WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021





### SUMMARY »

Sum	mary Statistics	End of July		
for A	ctive Listings	2021	2020	Change
Activ	e Listings	2	0	N/A
Volur	me (1,000s)	255	N/A	N/A
Je	List Price	127,450	N/A	N/A
Average	Days on Market	13	N/A	N/A
Ą	Percent of Original	<b>100.0</b> %	N/A	N/A
п	List Price	127,450	N/A	N/A
Median	Days on Market	13	N/A	N/A
N	Percent of Original	<b>100.0</b> %	N/A	N/A

A total of 2 listings in Washington County had contracts pending at the end of July, up from 0 contracts pending at the end of July 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

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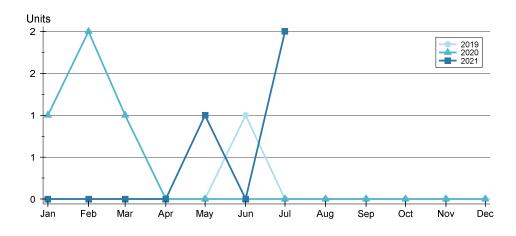
BY MONTH ≫

FLINT HILLS MLS STATISTICS



## **PENDING CONTRACTS ANALYSIS**

#### WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021



Month	2019	2020	2021
January	0	1	0
February	0	2	0
March	0	1	0
April	0	0	0
May	0	0	1
June	1	0	0
July	0	0	2
August	0	0	
September	0	0	
October	0	0	
November	0	0	
December	0	0	

#### BY PRICE RANGE »

	Co	ntracts Wri	tten	List F	Price	Days on	Market	List as	% Orig.
Price Range	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	80	79,900	79,900	6	6	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	175	175,000	175,000	19	19	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	2	100.0%	255	127,450	127,450	13	13	100.0%	100.0%

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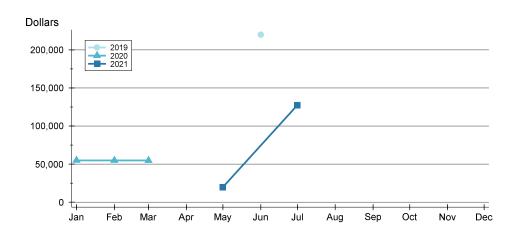




# **PENDING CONTRACTS ANALYSIS**

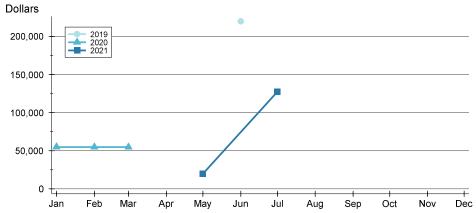
**WASHINGTON COUNTY ALL HOMES (NEW & EXISTING)** AS OF 8/8/2021

## **AVERAGE PRICE**



Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,950	N/A
March	N/A	54,900	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE >>



Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,950	N/A
March	N/A	54,900	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

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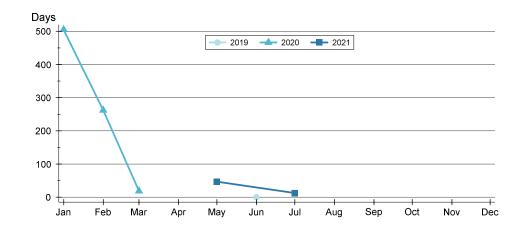




## **PENDING CONTRACTS ANALYSIS**

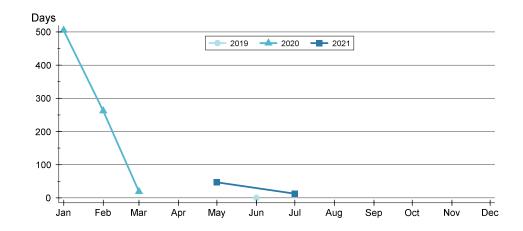
WASHINGTON COUNTY ALL HOMES (NEW & EXISTING) AS OF 8/8/2021

AVERAGE DOM »



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	262	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

### MEDIAN DOM »



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	262	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	N/A	

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