



### **Clay County Housing Report**





### Market Overview

#### **Clay County Home Sales Rose in January**

Total home sales in Clay County rose by 166.7% last month to 8 units, compared to 3 units in January 2021. Total sales volume was \$0.8 million, up 220.0% from a year earlier.

The median sale price in January was \$102,000, up from \$85,000 a year earlier. Homes that sold in January were typically on the market for 48 days and sold for 95.8% of their list prices.

### Clay County Active Listings Down at End of

The total number of active listings in Clay County at the end of January was 16 units, down from 18 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$101,000.

During January, a total of 11 contracts were written down from 12 in January 2021. At the end of the month, there were 15 contracts still pending.

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# Clay County Summary Statistics

	nuary MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	o <b>me Sales</b> ange from prior year	<b>8</b> 166.7%	<b>3</b> 50.0%	<b>2</b> -33.3%	<b>8</b> 166.7%	<b>3</b> 50.0%	<b>2</b> -33.3%
	tive Listings ange from prior year	<b>16</b> -11.1%	<b>18</b> -62.5%	<b>48</b> -2.0%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.5</b> -34.8%	<b>2.3</b> -58.2%	<b>5.5</b> -33.7%	N/A	N/A	N/A
<b>Ne</b> Ch	w Listings ange from prior year	<b>11</b> -35.3%	<b>17</b> 70.0%	<b>10</b> 11.1%	<b>11</b> -35.3%	<b>17</b> 70.0%	<b>10</b> 11.1%
	ntracts Written ange from prior year	<b>11</b> -8.3%	<b>12</b> 300.0%	<b>3</b> -70.0%	<b>11</b> -8.3%	<b>12</b> 300.0%	<b>3</b> -70.0%
	nding Contracts ange from prior year	<b>15</b> -25.0%	<b>20</b> 400.0%	<b>4</b> -71.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>839</b> 220.2%	<b>262</b> 1.9%	<b>257</b> -29.4%	<b>839</b> 220.2%	<b>262</b> 1.9%	<b>257</b> -29.4%
	Sale Price Change from prior year	<b>104,813</b> 20.0%	<b>87,333</b> -32.0%	<b>128,500</b> 5.9%	<b>104,813</b> 20.0%	<b>87,333</b> -32.0%	<b>128,500</b> 5.9%
	<b>List Price of Actives</b> Change from prior year	<b>142,744</b> 22.6%	<b>116,461</b> -19.4%	<b>144,433</b> 3.2%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>54</b> -6.9%	<b>58</b> 141.7%	<b>24</b> -80.2%	<b>54</b> -6.9%	<b>58</b> 141.7%	<b>24</b> -80.2%
•	Percent of List Change from prior year	<b>94.9%</b> 2.3%	<b>92.8%</b> -1.5%	<b>94.2%</b> -0.1%	<b>94.9%</b> 2.3%	<b>92.8%</b> -1.5%	<b>94.2%</b> -0.1%
	Percent of Original Change from prior year	<b>91.8%</b> 0.8%	<b>91.1%</b> -3.3%	<b>94.2%</b> 4.3%	<b>91.8%</b> 0.8%	<b>91.1%</b> -3.3%	<b>94.2%</b> 4.3%
	Sale Price Change from prior year	<b>102,000</b> 20.0%	<b>85,000</b> -33.9%	<b>128,500</b> 9.8%	<b>102,000</b> 20.0%	<b>85,000</b> -33.9%	<b>128,500</b> 9.8%
	<b>List Price of Actives</b> Change from prior year	<b>101,000</b> 14.7%	<b>88,050</b> -30.5%	<b>126,750</b> 10.3%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>48</b> 77.8%	<b>27</b> 12.5%	<b>24</b> -76.9%	<b>48</b> 77.8%	<b>27</b> 12.5%	<b>24</b> -76.9%
2	Percent of List Change from prior year	<b>95.8%</b> 4.8%	<b>91.4%</b> -3.0%	<b>94.2%</b> -0.7%	<b>95.8%</b> 4.8%	<b>91.4%</b> -3.0%	<b>94.2%</b> -0.7%
	Percent of Original Change from prior year	<b>93.5%</b> 4.2%	<b>89.7%</b> -4.8%	<b>94.2%</b> 5.7%	<b>93.5%</b> 4.2%	<b>89.7%</b> -4.8%	<b>94.2%</b> 5.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





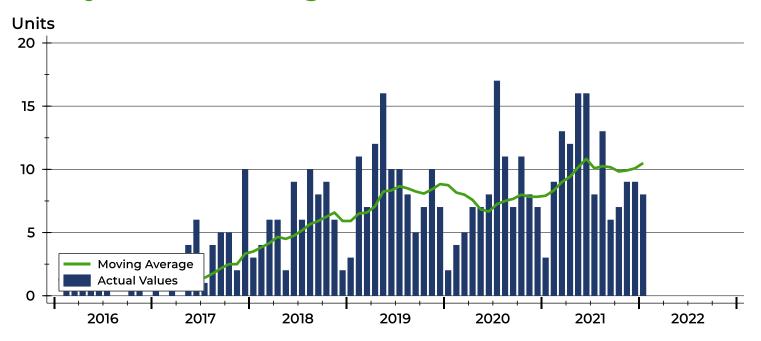
# Clay County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	January 2021	Change	Ye 2022	ear-to-Dat 2021	te Change
Clc	sed Listings	8	3	166.7%	8	3	166.7%
Vo	lume (1,000s)	839	262	220.2%	839	262	220.2%
Мс	onths' Supply	1.5	2.3	-34.8%	N/A	N/A	N/A
	Sale Price	104,813	87,333	20.0%	104,813	87,333	20.0%
age	Days on Market	54	58	-6.9%	54	58	-6.9%
Averag	Percent of List	94.9%	92.8%	2.3%	94.9%	92.8%	2.3%
	Percent of Original	91.8%	91.1%	0.8%	91.8%	91.1%	0.8%
	Sale Price	102,000	85,000	20.0%	102,000	85,000	20.0%
lian	Days on Market	48	27	77.8%	48	27	77.8%
Median	Percent of List	95.8%	91.4%	4.8%	95.8%	91.4%	4.8%
	Percent of Original	93.5%	89.7%	4.2%	93.5%	89.7%	4.2%

A total of 8 homes sold in Clay County in January, up from 3 units in January 2021. Total sales volume rose to \$0.8 million compared to \$0.3 million in the previous year.

The median sales price in January was \$102,000, up 20.0% compared to the prior year. Median days on market was 48 days, up from 21 days in December, and up from 27 in January 2021.

### **History of Closed Listings**

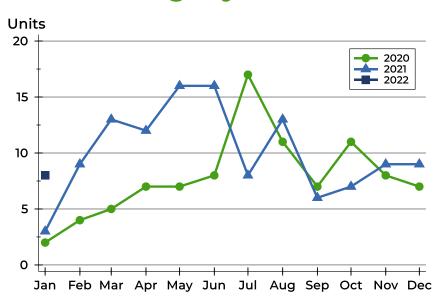






# Clay County Closed Listings Analysis

### **Closed Listings by Month**



Month	2020	2021	2022
January	2	3	8
February	4	9	
March	5	13	
April	7	12	
May	7	16	
June	8	16	
July	17	8	
August	11	13	
September	7	6	
October	11	7	
November	8	9	
December	7	9	

### **Closed Listings by Price Range**

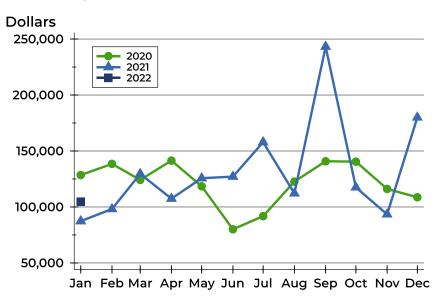
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	2.4	33,000	33,000	26	26	82.7%	82.7%	82.7%	82.7%
\$50,000-\$99,999	3	37.5%	1.4	62,833	58,500	41	54	94.9%	93.9%	90.7%	93.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	25.0%	0.9	132,000	132,000	49	49	95.0%	95.0%	90.2%	90.2%
\$150,000-\$174,999	1	12.5%	0.0	174,000	174,000	181	181	102.4%	102.4%	99.4%	99.4%
\$175,000-\$199,999	1	12.5%	0.8	179,000	179,000	2	2	99.4%	99.4%	99.4%	99.4%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



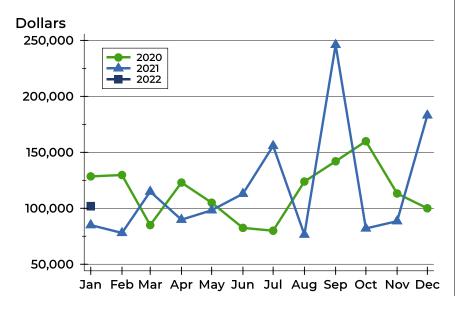


# **Clay County Closed Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	128,500	87,333	104,813
February	138,500	98,167	
March	124,180	129,554	
April	141,429	107,446	
May	118,493	125,681	
June	80,050	127,129	
July	91,785	157,875	
August	122,655	112,127	
September	140,821	243,232	
October	140,518	117,486	
November	116,113	93,389	
December	108,700	179,989	



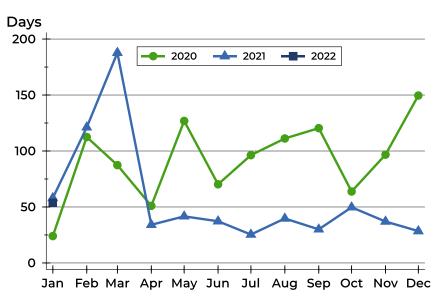
Month	2020	2021	2022
January	128,500	85,000	102,000
February	129,750	78,000	
March	85,000	114,900	
April	123,000	89,825	
May	105,000	98,250	
June	82,500	113,000	
July	80,000	155,750	
August	123,900	76,500	
September	142,000	246,000	
October	159,900	82,000	
November	113,250	88,500	
December	99,999	183,000	





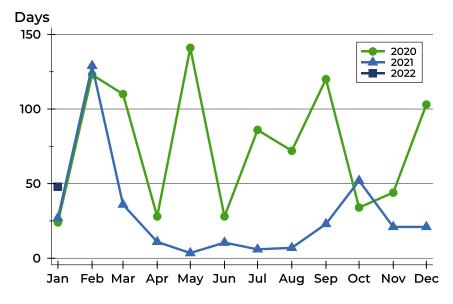
## **Clay County Closed Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	24	58	54
February	113	121	
March	87	188	
April	51	34	
May	127	42	
June	70	37	
July	96	25	
August	111	40	
September	120	30	
October	64	50	
November	97	37	
December	150	28	

#### **Median DOM**



Month	2020	2021	2022
January	24	27	48
February	123	129	
March	110	36	
April	28	11	
May	141	4	
June	28	11	
July	86	6	
August	72	7	
September	120	23	
October	34	52	
November	44	21	
December	103	21	



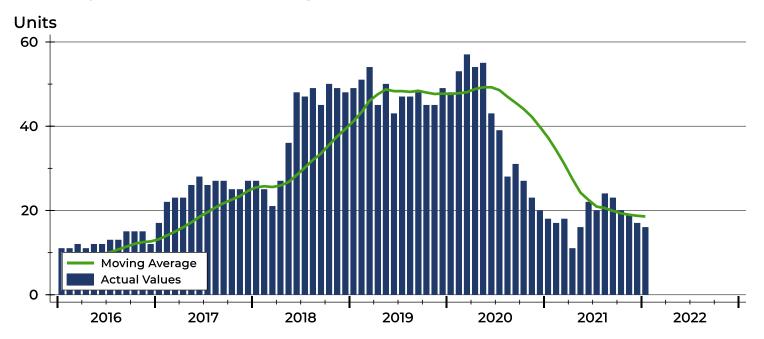
## Clay County Active Listings Analysis

	mmary Statistics Active Listings	2022	End of Januar 2021	y Change
Ac.	tive Listings	16	18	-11.1%
Volume (1,000s)		2,284	2,096	9.0%
Мс	onths' Supply	1.5	2.3	-34.8%
ge	List Price	142,744	116,461	22.6%
Avera	Days on Market	62	108	-42.6%
¥	Percent of Original	96.8%	97.5%	-0.7%
_	List Price	101,000	88,050	14.7%
Median	Days on Market	40	42	-4.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 16 homes were available for sale in Clay County at the end of January. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of January was \$101,000, up 14.7% from 2021. The typical time on market for active listings was 40 days, down from 42 days a year earlier.

### **History of Active Listings**

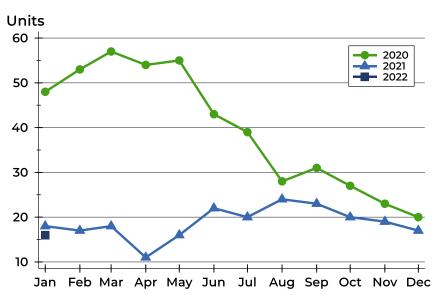






# Clay County Active Listings Analysis

### **Active Listings by Month**



Month	2020	2021	2022
January	48	18	16
February	53	17	
March	57	18	
April	54	11	
May	55	16	
June	43	22	
July	39	20	
August	28	24	
September	31	23	
October	27	20	
November	23	19	
December	20	17	

### **Active Listings by Price Range**

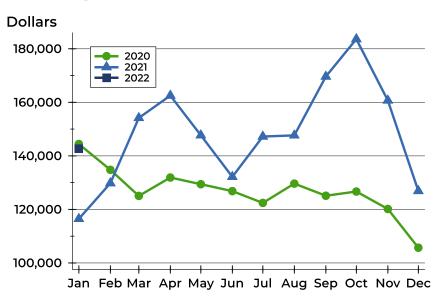
Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	12.5%	2.4	46,950	46,950	61	61	91.0%	91.0%
\$50,000-\$99,999	6	37.5%	1.4	81,167	87,000	54	40	100.3%	100.0%
\$100,000-\$124,999	1	6.3%	N/A	110,000	110,000	105	105	84.6%	84.6%
\$125,000-\$149,999	1	6.3%	0.9	134,000	134,000	91	91	97.8%	97.8%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.3%	0.8	185,000	185,000	30	30	100.0%	100.0%
\$200,000-\$249,999	3	18.8%	N/A	229,667	235,000	96	31	93.9%	100.0%
\$250,000-\$299,999	1	6.3%	N/A	275,000	275,000	21	21	100.0%	100.0%
\$300,000-\$399,999	1	6.3%	N/A	310,000	310,000	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



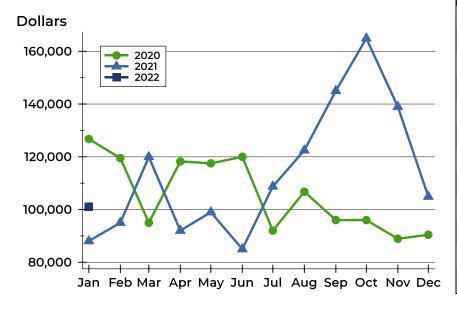


## Clay County Active Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	144,433	116,461	142,744
February	134,779	129,794	
March	125,035	154,172	
April	131,904	162,509	
May	129,411	147,694	
June	126,830	132,164	
July	122,418	147,225	
August	129,636	147,650	
September	125,100	169,635	
October	126,674	183,625	
November	120,161	160,695	
December	105,690	126,888	



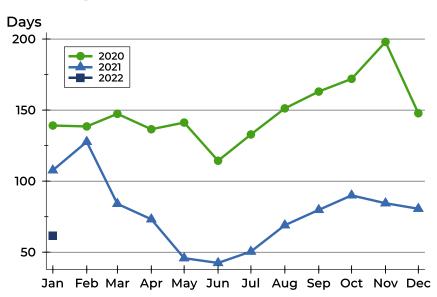
Month	2020	2021	2022
January	126,750	88,050	101,000
February	119,500	95,000	
March	95,000	119,950	
April	118,250	92,000	
May	117,500	99,000	
June	120,000	85,000	
July	92,000	108,750	
August	106,750	122,450	
September	96,000	145,000	
October	96,000	164,900	
November	88,900	139,000	
December	90,450	104,900	





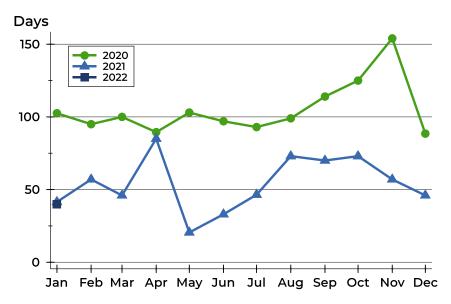
## Clay County Active Listings Analysis

#### **Average DOM**



Month	2020	2021	2022
January	139	108	62
February	139	128	
March	147	84	
April	137	73	
May	141	46	
June	114	42	
July	133	50	
August	151	69	
September	163	80	
October	172	90	
November	198	84	
December	148	81	

#### **Median DOM**



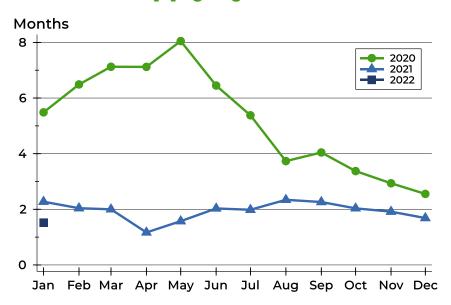
Month	2020	2021	2022
January	103	42	40
February	95	57	
March	100	46	
April	90	85	
May	103	21	
June	97	33	
July	93	47	
August	99	73	
September	114	70	
October	125	73	
November	154	57	
December	89	46	





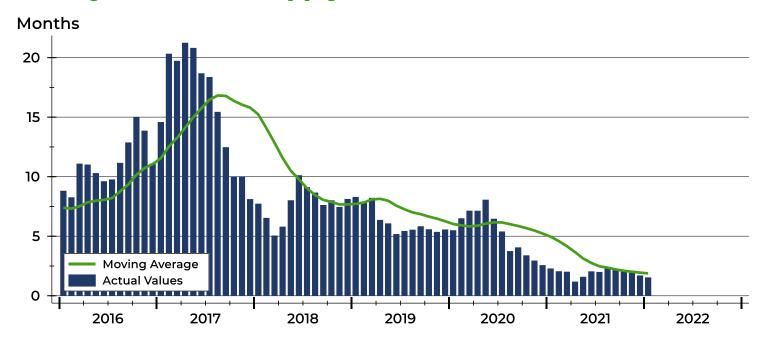
### Clay County Months' Supply Analysis

#### **Months' Supply by Month**



Month	2020	2021	2022
January	5.5	2.3	1.5
February	6.5	2.0	
March	7.1	2.0	
April	7.1	1.2	
May	8.0	1.6	
June	6.5	2.0	
July	5.4	2.0	
August	3.7	2.3	
September	4.0	2.3	
October	3.4	2.0	
November	2.9	1.9	
December	2.6	1.7	

### **History of Month's Supply**





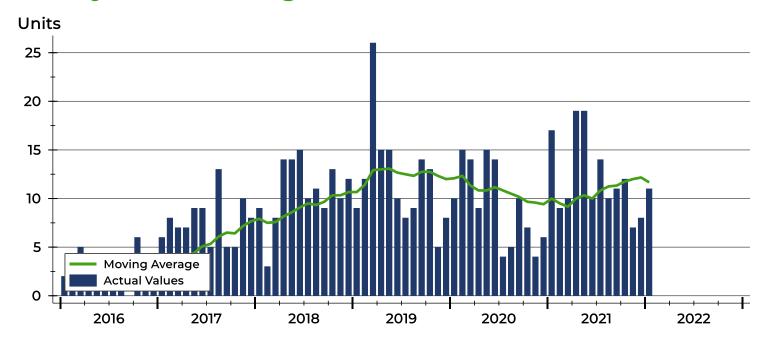
### Clay County New Listings Analysis

Summary Statistics for New Listings		2022	Change	
ıth	New Listings	11	17	-35.3%
: Month	Volume (1,000s)	1,978	2,073	-4.6%
Current	Average List Price	179,773	121,915	47.5%
Cu	Median List Price	185,000	84,650	118.5%
9	New Listings	11	17	-35.3%
Year-to-Date	Volume (1,000s)	1,978	2,073	-4.6%
ar-to	Average List Price	179,773	121,915	47.5%
*	Median List Price	185,000	84,650	118.5%

A total of 11 new listings were added in Clay County during January, down 35.3% from the same month in 2021.

The median list price of these homes was \$185,000 up from \$84,650 in 2021.

### **History of New Listings**

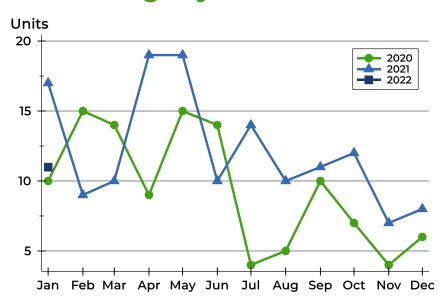






### Clay County New Listings Analysis

### **New Listings by Month**



Month	2020	2021	2022
January	10	17	11
February	15	9	
March	14	10	
April	9	19	
May	15	19	
June	14	10	
July	4	14	
August	5	10	
September	10	11	
October	7	12	
November	4	7	
December	6	8	

### **New Listings by Price Range**

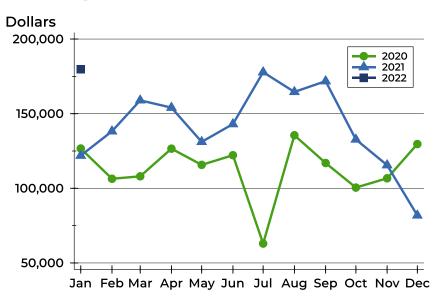
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	36.4%	89,375	89,000	17	14	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	27.3%	185,000	185,000	16	7	100.0%	100.0%
\$200,000-\$249,999	2	18.2%	240,000	240,000	26	26	100.0%	100.0%
\$250,000-\$299,999	1	9.1%	275,000	275,000	27	27	100.0%	100.0%
\$300,000-\$399,999	1	9.1%	310,000	310,000	10	10	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



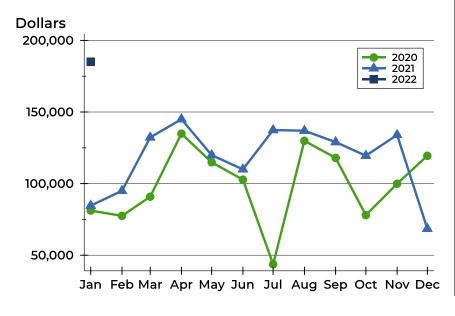


### Clay County New Listings Analysis

### **Average Price**



Month	2020	2021	2022
January	126,670	121,915	179,773
February	106,400	138,211	
March	108,029	158,940	
April	126,583	154,063	
May	115,703	131,111	
June	122,186	143,060	
July	62,975	177,814	
August	135,560	164,590	
September	116,960	171,791	
October	100,500	132,733	
November	106,700	115,529	
December	129,667	81,838	



Month	2020	2021	2022
January	81,200	84,650	185,000
February	77,500	95,000	
March	90,900	132,250	
April	134,900	145,000	
May	114,900	119,900	
June	102,750	109,950	
July	43,700	137,400	
August	129,900	136,950	
September	117,950	129,000	
October	78,000	119,500	
November	99,950	134,000	
December	119,450	68,500	





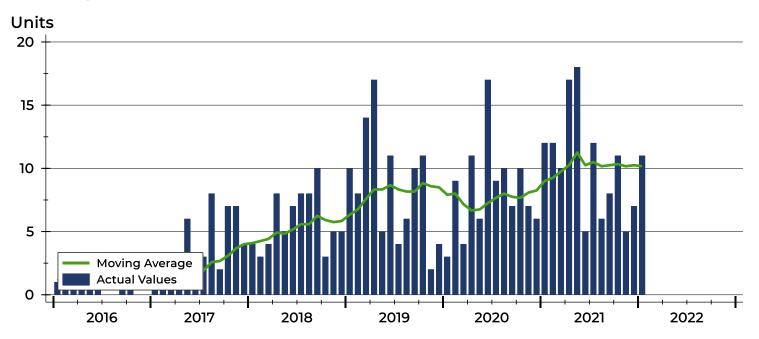
## Clay County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	January 2021	Change	Ye 2022	ear-to-Dat 2021	te Change
Со	ntracts Written	11	12	-8.3%	11	12	-8.3%
Vo	lume (1,000s)	1,677	1,185	41.5%	1,677	1,185	41.5%
ge	Sale Price	152,464	98,742	54.4%	152,464	98,742	54.4%
Avera	Days on Market	73	90	-18.9%	73	90	-18.9%
¥	Percent of Original	98.1%	95.5%	2.7%	98.1%	95.5%	2.7%
=	Sale Price	149,900	99,900	50.1%	149,900	99,900	50.1%
Median	Days on Market	34	48	-29.2%	34	48	-29.2%
Σ	Percent of Original	100.0%	93.3%	7.2%	100.0%	93.3%	7.2%

A total of 11 contracts for sale were written in Clay County during the month of January, down from 12 in 2021. The median list price of these homes was \$149,900, up from \$99,900 the prior year.

Half of the homes that went under contract in January were on the market less than 34 days, compared to 48 days in January 2021.

### **History of Contracts Written**

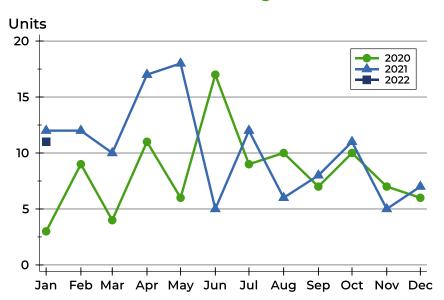






## Clay County Contracts Written Analysis

### **Contracts Written by Month**



Month	2020	2021	2022
January	3	12	11
February	9	12	
March	4	10	
April	11	17	
May	6	18	
June	17	5	
July	9	12	
August	10	6	
September	7	8	
October	10	11	
November	7	5	
December	6	7	

### **Contracts Written by Price Range**

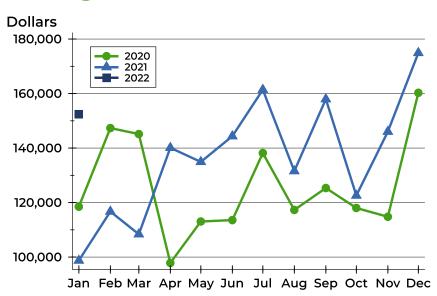
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>9</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	42,500	42,500	87	87	100.0%	100.0%
\$50,000-\$99,999	2	18.2%	76,500	76,500	21	21	100.0%	100.0%
\$100,000-\$124,999	1	9.1%	104,900	104,900	33	33	100.0%	100.0%
\$125,000-\$149,999	2	18.2%	143,450	143,450	59	59	91.4%	91.4%
\$150,000-\$174,999	2	18.2%	172,400	172,400	70	70	100.0%	100.0%
\$175,000-\$199,999	2	18.2%	185,000	185,000	6	6	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	9.1%	375,000	375,000	369	369	96.2%	96.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



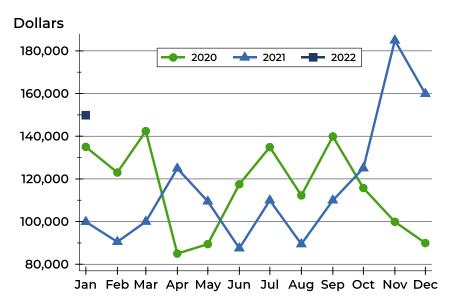


## Clay County Contracts Written Analysis

### **Average Price**



Month	2020	2021	2022
January	118,500	98,742	152,464
February	147,344	116,721	
March	145,150	108,390	
April	97,859	140,112	
May	113,067	134,933	
June	113,574	144,380	
July	138,189	161,417	
August	117,300	131,567	
September	125,357	157,963	
October	118,020	122,590	
November	114,800	146,040	
December	160,283	174,914	



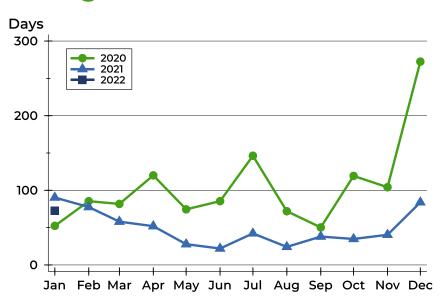
Month	2020	2021	2022
January	135,000	99,900	149,900
February	123,000	90,500	
March	142,400	100,000	
April	85,000	124,900	
Мау	89,450	109,450	
June	117,500	87,500	
July	134,900	109,950	
August	112,250	89,450	
September	139,900	109,950	
October	115,750	125,000	
November	99,900	184,900	
December	89,950	159,900	





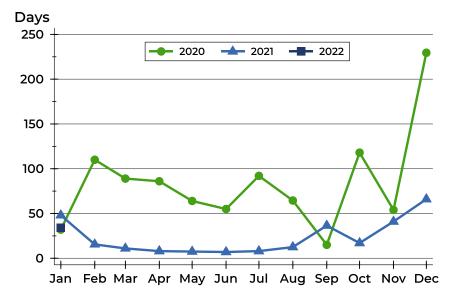
## Clay County Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	52	90	73
February	85	78	
March	82	58	
April	120	52	
May	75	28	
June	85	22	
July	146	42	
August	72	24	
September	50	38	
October	119	35	
November	104	40	
December	273	84	

### **Median DOM**



Month	2020	2021	2022
January	32	48	34
February	110	16	
March	89	11	
April	86	8	
May	64	8	
June	55	7	
July	92	8	
August	65	13	
September	15	37	
October	118	17	
November	54	41	
December	230	66	



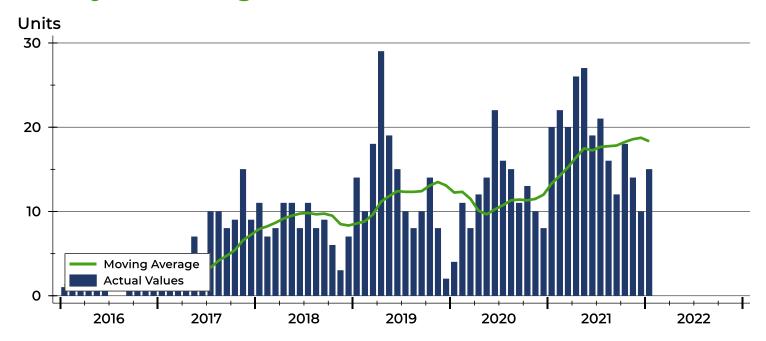
## Clay County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of January 2022 2021 Chai		
Pe	nding Contracts	15	20	-25.0%
Vo	lume (1,000s)	2,673	2,349	13.8%
ge	List Price	178,233	117,463	51.7%
Avera	Days on Market	68	141	-51.8%
A	Percent of Original	98.8%	95.1%	3.9%
<b>E</b>	List Price	169,900	84,950	100.0%
Median	Days on Market	34	74	-54.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 15 listings in Clay County had contracts pending at the end of January, down from 20 contracts pending at the end of January 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**

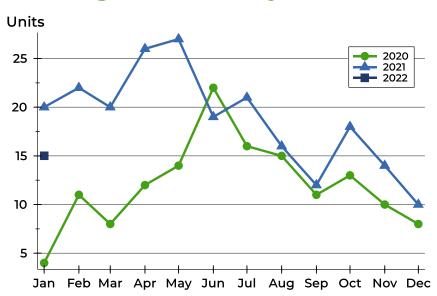






## Clay County Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2020	2021	2022
January	4	20	15
February	11	22	
March	8	20	
April	12	26	
May	14	27	
June	22	19	
July	16	21	
August	15	16	
September	11	12	
October	13	18	
November	10	14	
December	8	10	

#### **Pending Contracts by Price Range**

Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	42,500	42,500	87	87	100.0%	100.0%
\$50,000-\$99,999	3	20.0%	81,500	88,000	19	15	100.0%	100.0%
\$100,000-\$124,999	1	6.7%	104,900	104,900	33	33	100.0%	100.0%
\$125,000-\$149,999	1	6.7%	137,000	137,000	62	62	97.9%	97.9%
\$150,000-\$174,999	3	20.0%	168,233	169,900	88	126	99.0%	100.0%
\$175,000-\$199,999	3	20.0%	183,330	185,000	5	5	100.0%	100.0%
\$200,000-\$249,999	1	6.7%	215,000	215,000	41	41	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	6.7%	375,000	375,000	369	369	96.2%	96.2%
\$400,000-\$499,999	1	6.7%	499,900	499,900	93	93	90.9%	90.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



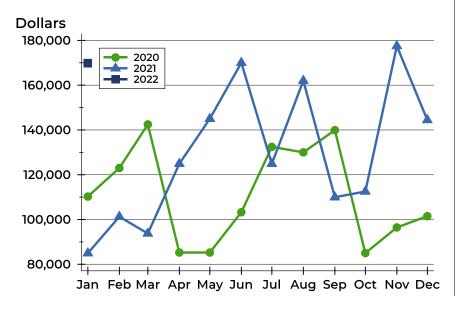


# Clay County Pending Contracts Analysis

### **Average Price**



Month	2020	2021	2022
January	113,250	117,463	178,233
February	145,836	138,357	
March	159,125	117,703	
April	111,938	146,569	
May	86,643	150,981	
June	133,143	170,784	
July	148,094	155,752	
August	141,553	183,456	
September	144,709	141,875	
October	109,138	128,977	
November	108,400	163,235	
December	151,613	159,239	



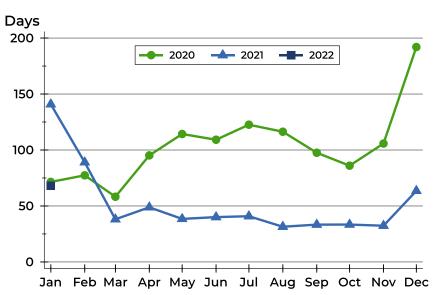
Month	2020	2021	2022
January	110,250	84,950	169,900
February	123,000	101,250	
March	142,450	93,750	
April	85,250	124,900	
May	85,250	145,000	
June	103,250	170,000	
July	132,450	124,900	
August	130,000	162,000	
September	139,900	109,950	
October	85,000	112,500	
November	96,450	177,495	
December	101,500	144,450	





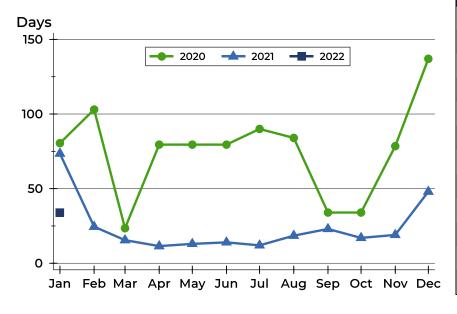
# Clay County Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	72	141	68
February	77	89	
March	58	38	
April	95	49	
May	114	38	
June	109	40	
July	123	41	
August	116	31	
September	98	33	
October	86	33	
November	106	32	
December	192	64	

#### **Median DOM**



Month	2020	2021	2022
January	81	74	34
February	103	25	
March	24	16	
April	80	12	
May	80	13	
June	80	14	
July	90	12	
August	84	19	
September	34	23	
October	34	17	
November	79	19	
December	137	48	