



**November
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Housing Report



Market Overview

Clay County Home Sales Fell in November

Total home sales in Clay County fell last month to 3 units, compared to 6 units in November 2022. Total sales volume was \$0.5 million, down from a year earlier.

The median sale price in November was \$155,000, up from \$150,000 a year earlier. Homes that sold in November were typically on the market for 65 days and sold for 100.1% of their list prices.

Clay County Active Listings Down at End of November

The total number of active listings in Clay County at the end of November was 19 units, down from 21 at the same point in 2022. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$165,000.

During November, a total of 2 contracts were written down from 5 in November 2022. At the end of the month, there were 4 contracts still pending.

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**November
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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		3	6	9	86	88	112
Change from prior year		-50.0%	-33.3%	12.5%	-2.3%	-21.4%	28.7%
Active Listings		19	21	19	N/A	N/A	N/A
Change from prior year		-9.5%	10.5%	-17.4%			
Months' Supply		2.5	2.6	1.9	N/A	N/A	N/A
Change from prior year		-3.8%	36.8%	-34.5%			
New Listings		4	7	7	93	106	138
Change from prior year		-42.9%	0.0%	75.0%	-12.3%	-23.2%	29.0%
Contracts Written		2	5	5	85	84	116
Change from prior year		-60.0%	0.0%	-28.6%	1.2%	-27.6%	24.7%
Pending Contracts		4	5	14	N/A	N/A	N/A
Change from prior year		-20.0%	-64.3%	40.0%			
Sales Volume (1,000s)		475	888	841	14,817	12,281	14,007
Change from prior year		-46.5%	5.6%	-9.5%	20.6%	-12.3%	36.5%
Average	Sale Price	158,167	148,067	93,389	172,294	139,557	125,062
	Change from prior year	6.8%	58.5%	-19.6%	23.5%	11.6%	6.0%
	List Price of Actives	211,526	192,990	160,695	N/A	N/A	N/A
	Change from prior year	9.6%	20.1%	33.7%			
	Days on Market	102	34	37	48	45	62
Change from prior year	200.0%	-8.1%	-61.9%	6.7%	-27.4%	-31.9%	
Percent of List	92.2%	91.1%	92.4%	94.8%	95.4%	96.6%	
Change from prior year	1.2%	-1.4%	-3.2%	-0.6%	-1.2%	2.7%	
Percent of Original	87.3%	90.3%	89.9%	92.8%	93.4%	94.9%	
Change from prior year	-3.3%	0.4%	-2.7%	-0.6%	-1.6%	3.7%	
Median	Sale Price	155,000	150,000	88,500	165,000	127,250	95,000
	Change from prior year	3.3%	69.5%	-21.9%	29.7%	33.9%	-17.4%
	List Price of Actives	165,000	138,900	139,000	N/A	N/A	N/A
	Change from prior year	18.8%	-0.1%	56.4%			
	Days on Market	65	19	21	23	20	15
Change from prior year	242.1%	-9.5%	-52.3%	15.0%	33.3%	-77.3%	
Percent of List	100.1%	92.6%	94.2%	97.3%	96.0%	97.8%	
Change from prior year	8.1%	-1.7%	-1.1%	1.4%	-1.8%	1.5%	
Percent of Original	92.5%	90.2%	90.0%	95.8%	94.9%	96.4%	
Change from prior year	2.5%	0.2%	-4.8%	0.9%	-1.6%	2.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Clay County Closed Listings Analysis

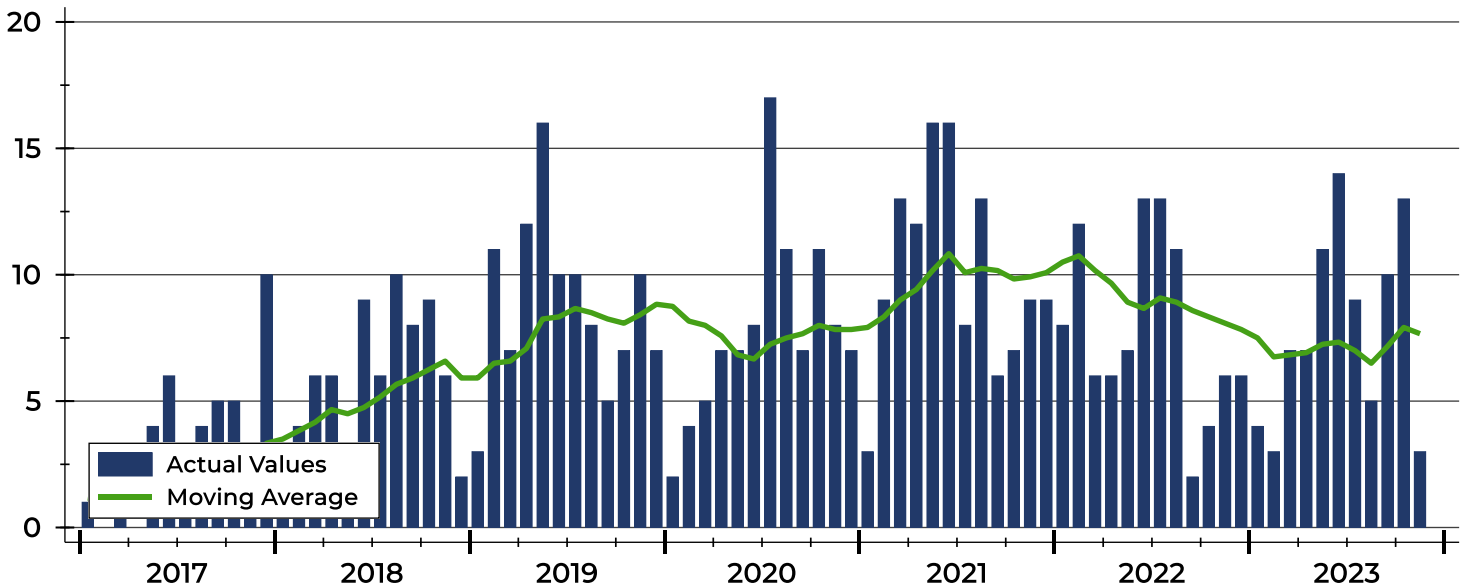
Summary Statistics for Closed Listings		November 2022			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		3	6	-50.0%	86	88	-2.3%
Volume (1,000s)		475	888	-46.5%	14,817	12,281	20.6%
Months' Supply		2.5	2.6	-3.8%	N/A	N/A	N/A
Average	Sale Price	158,167	148,067	6.8%	172,294	139,557	23.5%
	Days on Market	102	34	200.0%	48	45	6.7%
	Percent of List	92.2%	91.1%	1.2%	94.8%	95.4%	-0.6%
	Percent of Original	87.3%	90.3%	-3.3%	92.8%	93.4%	-0.6%
Median	Sale Price	155,000	150,000	3.3%	165,000	127,250	29.7%
	Days on Market	65	19	242.1%	23	20	15.0%
	Percent of List	100.1%	92.6%	8.1%	97.3%	96.0%	1.4%
	Percent of Original	92.5%	90.2%	2.5%	95.8%	94.9%	0.9%

A total of 3 homes sold in Clay County in November, down from 6 units in November 2022. Total sales volume fell to \$0.5 million compared to \$0.9 million in the previous year.

The median sales price in November was \$155,000, up 3.3% compared to the prior year. Median days on market was 65 days, up from 13 days in October, and up from 19 in November 2022.

History of Closed Listings

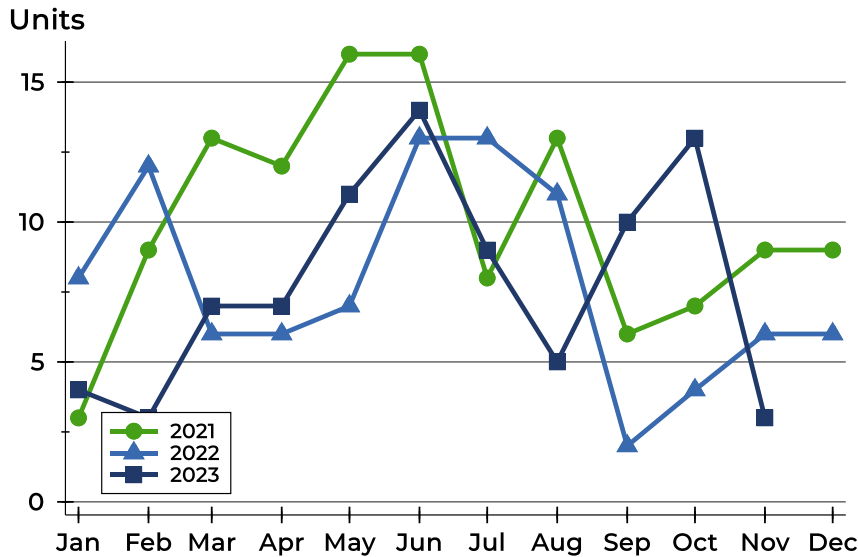
Units





Clay County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	3	8	4
February	9	12	3
March	13	6	7
April	12	6	7
May	16	7	11
June	16	13	14
July	8	13	9
August	13	11	5
September	6	2	10
October	7	4	13
November	9	6	3
December	9	6	6

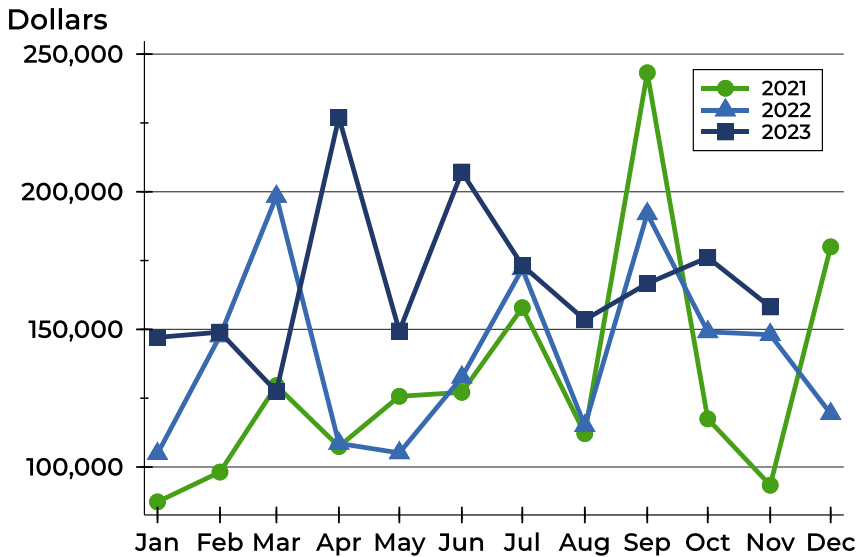
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	100.0%	3.7	158,167	155,000	102	65	92.2%	100.1%	87.3%	92.5%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



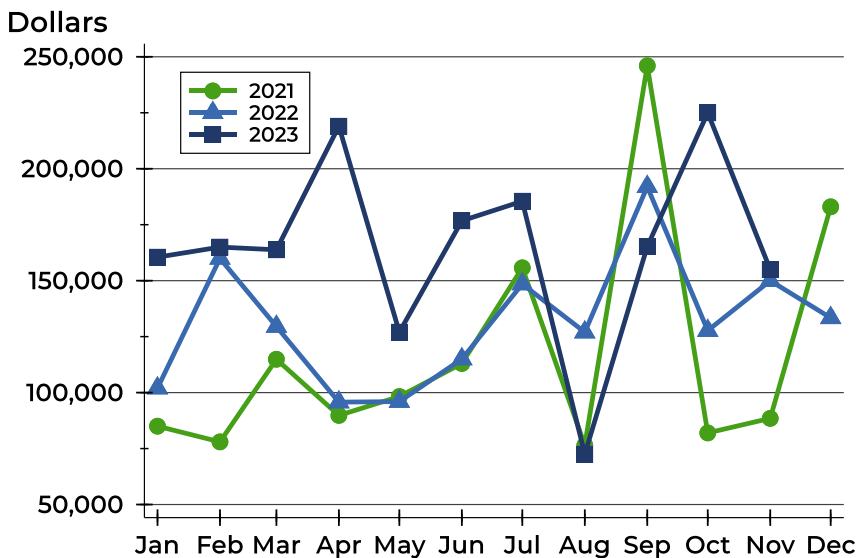
Clay County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	87,333	104,813	147,100
February	98,167	147,613	149,000
March	129,554	198,296	127,400
April	107,446	108,583	226,971
May	125,681	105,129	149,409
June	127,129	132,615	207,171
July	157,875	172,000	173,274
August	112,127	115,020	153,480
September	243,232	192,000	166,650
October	117,486	149,100	176,115
November	93,389	148,067	158,167
December	179,989	119,367	

Median Price

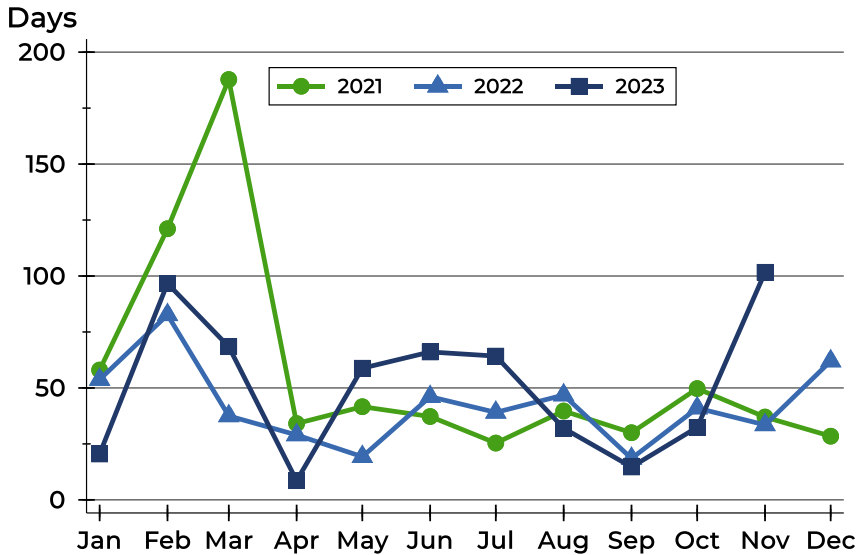


Month	2021	2022	2023
January	85,000	102,000	160,500
February	78,000	159,950	165,000
March	114,900	129,538	163,800
April	89,825	95,750	219,000
May	98,250	96,000	127,000
June	113,000	115,000	176,750
July	155,750	148,500	185,500
August	76,500	127,000	72,500
September	246,000	192,000	165,250
October	82,000	127,700	225,000
November	88,500	150,000	155,000
December	183,000	133,400	



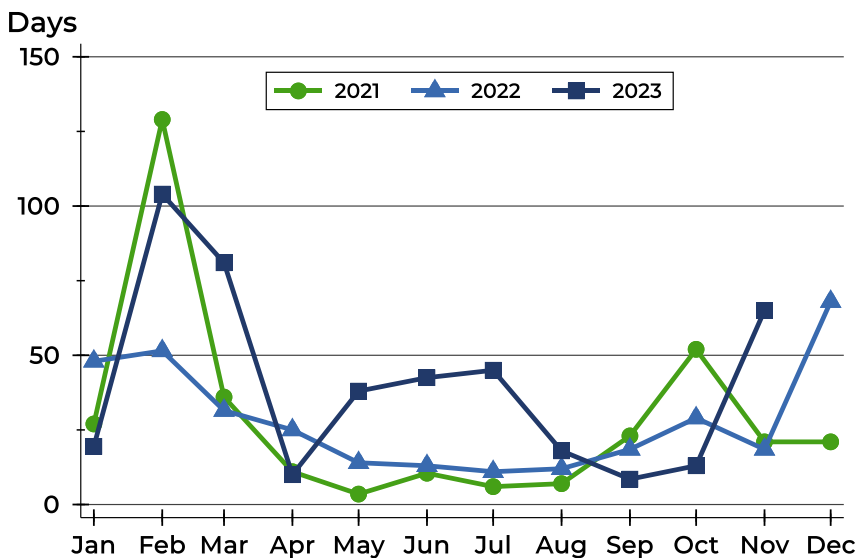
Clay County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	58	54	21
February	121	83	97
March	188	38	68
April	34	29	9
May	42	19	59
June	37	46	66
July	25	39	64
August	40	47	32
September	30	19	15
October	50	41	32
November	37	34	102
December	28	62	

Median DOM



Month	2021	2022	2023
January	27	48	20
February	129	52	104
March	36	32	81
April	11	25	10
May	4	14	38
June	11	13	43
July	6	11	45
August	7	12	18
September	23	19	9
October	52	29	13
November	21	19	65
December	21	68	



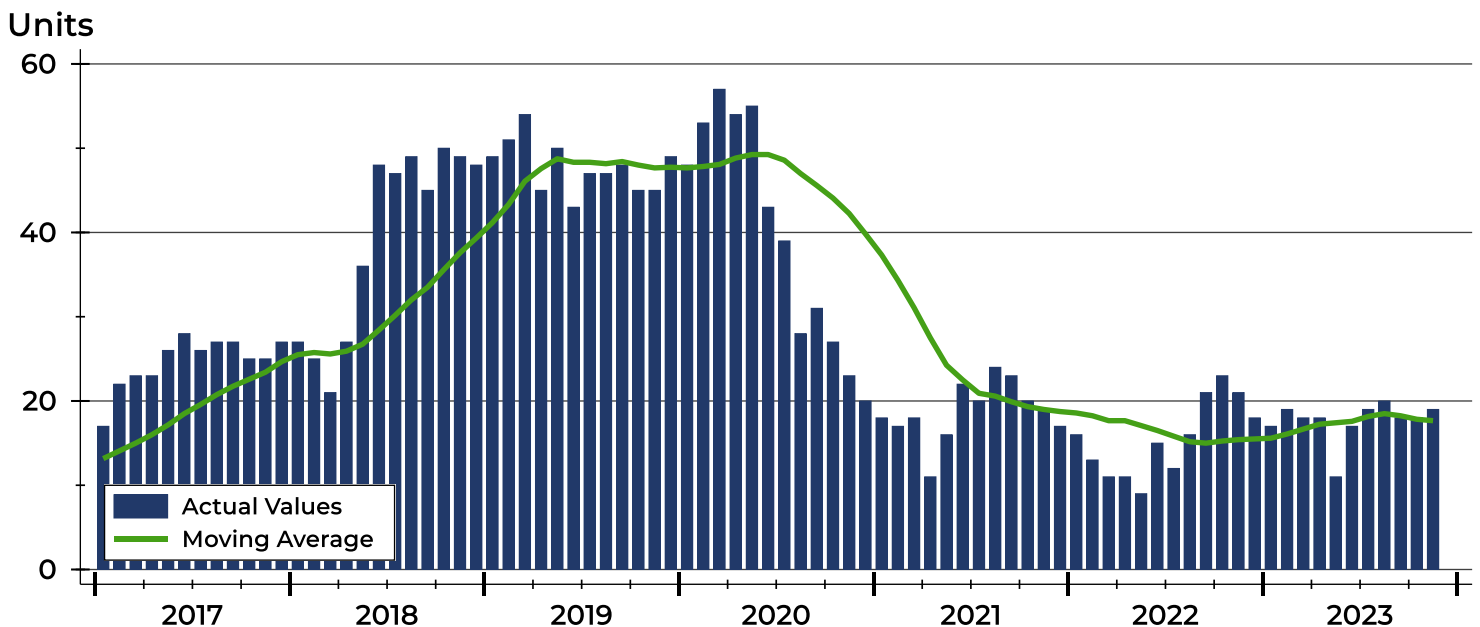
Clay County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of November 2022	Change
Active Listings		19	21	-9.5%
Volume (1,000s)		4,019	4,053	-0.8%
Months' Supply		2.5	2.6	-3.8%
Average	List Price	211,526	192,990	9.6%
	Days on Market	98	86	14.0%
	Percent of Original	95.4%	95.5%	-0.1%
Median	List Price	165,000	138,900	18.8%
	Days on Market	55	43	27.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 19 homes were available for sale in Clay County at the end of November. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of November was \$165,000, up 18.8% from 2022. The typical time on market for active listings was 55 days, up from 43 days a year earlier.

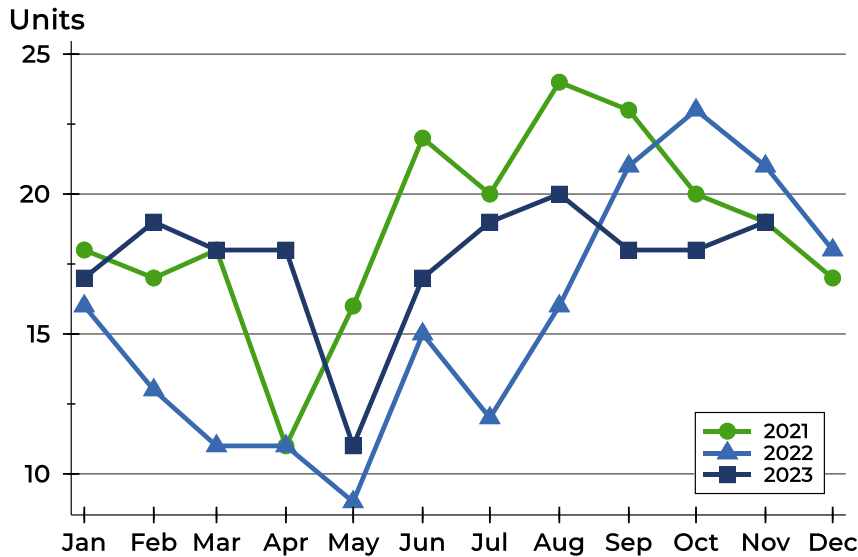
History of Active Listings





Clay County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	18	16	17
February	17	13	19
March	18	11	18
April	11	11	18
May	16	9	11
June	22	15	17
July	20	12	19
August	24	16	20
September	23	21	18
October	20	23	18
November	19	21	19
December	17	18	

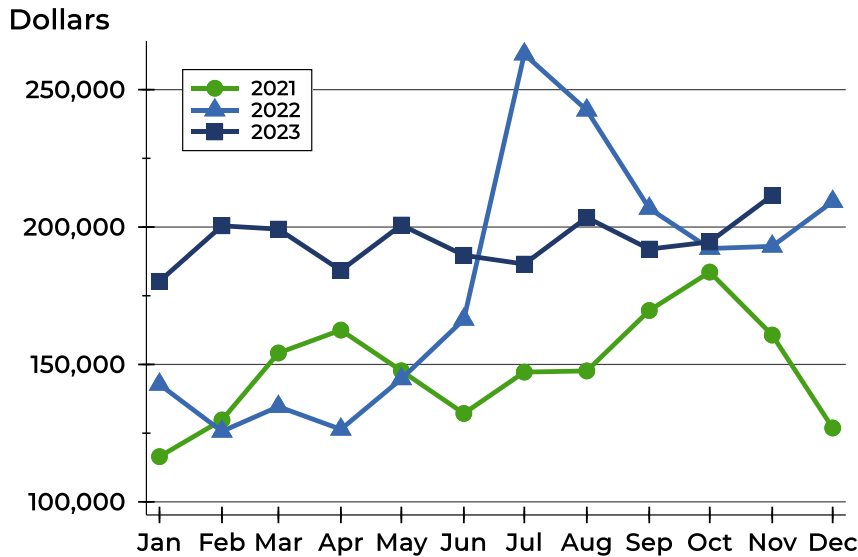
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	26.3%	N/A	83,960	89,900	58	55	99.4%	100.0%
\$100,000-\$124,999	1	5.3%	N/A	120,000	120,000	23	23	100.0%	100.0%
\$125,000-\$149,999	1	5.3%	N/A	138,900	138,900	12	12	100.0%	100.0%
\$150,000-\$174,999	4	21.1%	3.7	163,475	162,500	139	156	95.3%	94.2%
\$175,000-\$199,999	1	5.3%	N/A	199,500	199,500	133	133	88.7%	88.7%
\$200,000-\$249,999	3	15.8%	N/A	228,967	227,500	78	65	96.5%	95.8%
\$250,000-\$299,999	1	5.3%	N/A	275,000	275,000	22	22	100.0%	100.0%
\$300,000-\$399,999	1	5.3%	N/A	320,000	320,000	37	37	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	10.5%	N/A	602,500	602,500	275	275	78.3%	78.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



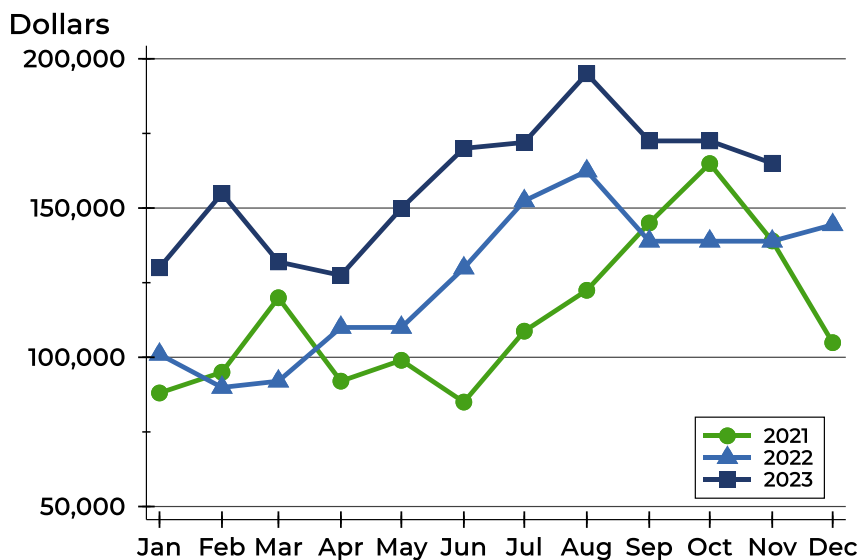
Clay County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	116,461	142,744	180,259
February	129,794	125,646	200,458
March	154,172	134,664	199,250
April	162,509	126,391	184,211
May	147,694	144,744	200,736
June	132,164	166,393	189,724
July	147,225	262,917	186,521
August	147,650	242,500	203,463
September	169,635	206,781	191,981
October	183,625	192,191	194,600
November	160,695	192,990	211,526
December	126,888	209,250	

Median Price

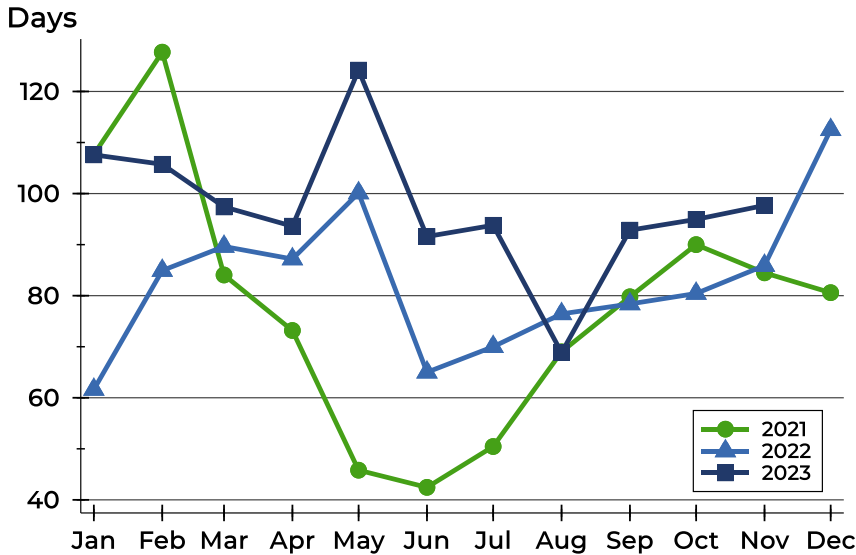


Month	2021	2022	2023
January	88,050	101,000	130,000
February	95,000	89,900	154,900
March	119,950	92,000	131,950
April	92,000	110,000	127,450
May	99,000	110,000	149,900
June	85,000	129,900	170,000
July	108,750	152,400	172,000
August	122,450	162,400	195,000
September	145,000	138,900	172,500
October	164,900	138,900	172,500
November	139,000	138,900	165,000
December	104,900	144,400	



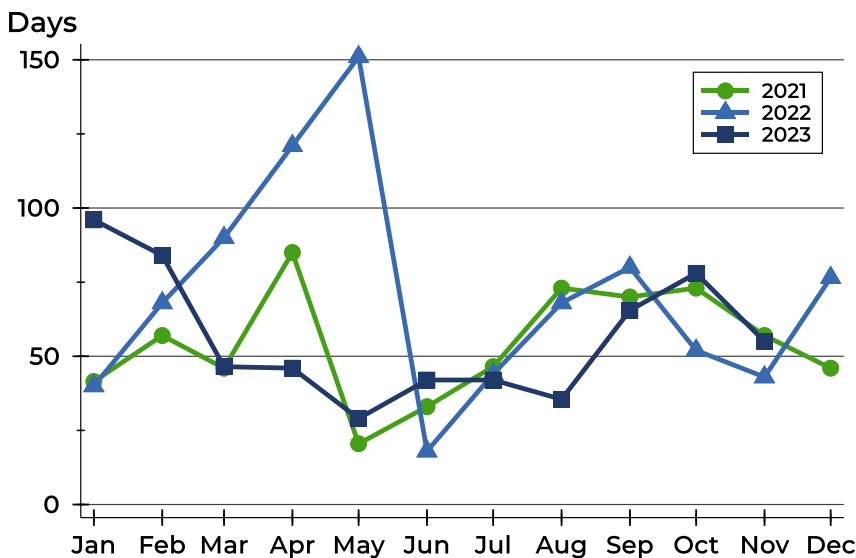
Clay County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	108	62	108
February	128	85	106
March	84	90	97
April	73	87	94
May	46	100	124
June	42	65	92
July	50	70	94
August	69	76	69
September	80	78	93
October	90	80	95
November	84	86	98
December	81	113	

Median DOM

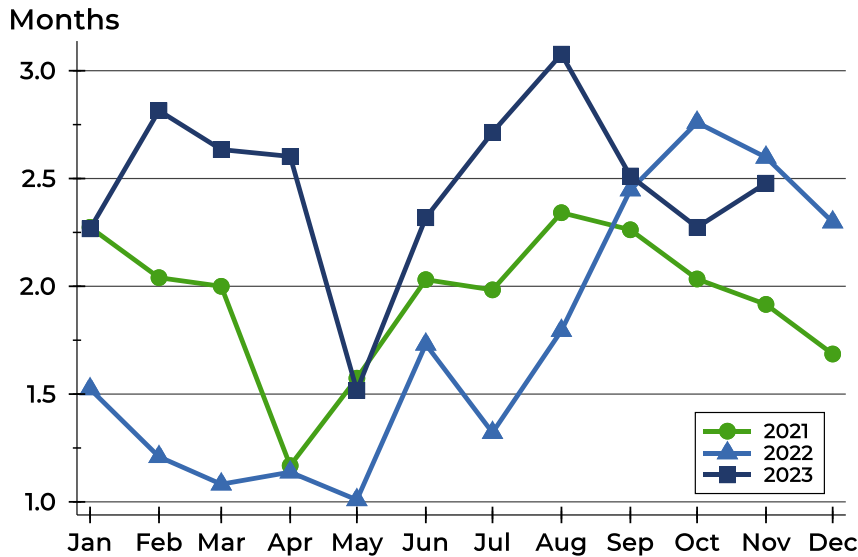


Month	2021	2022	2023
January	42	40	96
February	57	68	84
March	46	90	47
April	85	121	46
May	21	151	29
June	33	18	42
July	47	44	42
August	73	68	36
September	70	80	66
October	73	52	78
November	57	43	55
December	46	77	



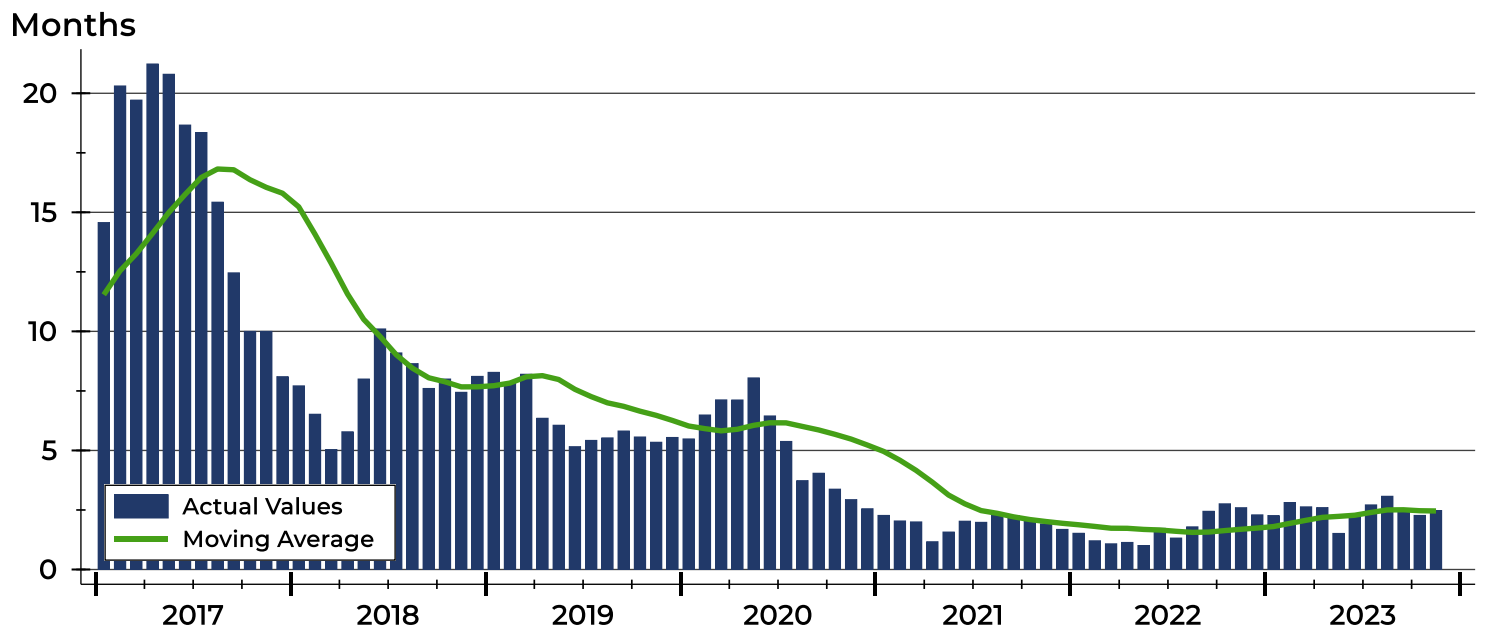
Clay County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	2.3	1.5	2.3
February	2.0	1.2	2.8
March	2.0	1.1	2.6
April	1.2	1.1	2.6
May	1.6	1.0	1.5
June	2.0	1.7	2.3
July	2.0	1.3	2.7
August	2.3	1.8	3.1
September	2.3	2.4	2.5
October	2.0	2.8	2.3
November	1.9	2.6	2.5
December	1.7	2.3	2.3

History of Month's Supply





Clay County New Listings Analysis

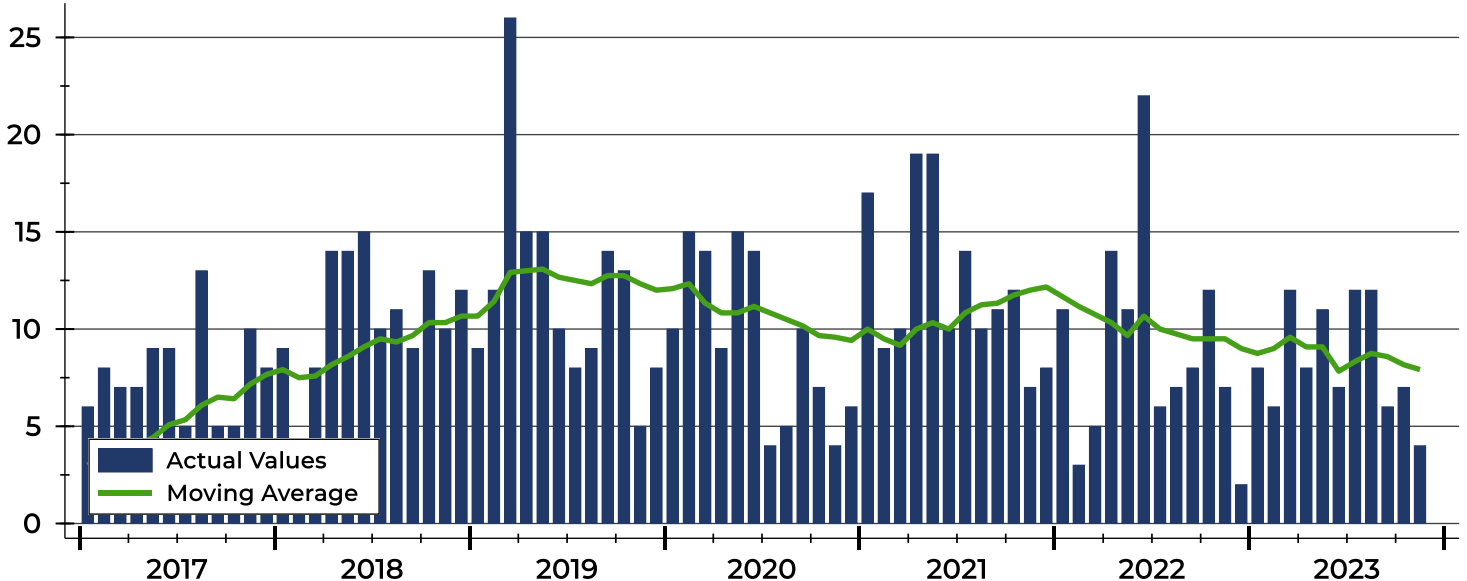
Summary Statistics for New Listings		2023	November 2022	Change
Current Month	New Listings	4	7	-42.9%
	Volume (1,000s)	1,010	1,097	-7.9%
	Average List Price	252,500	156,671	61.2%
	Median List Price	197,500	165,000	19.7%
Year-to-Date	New Listings	93	106	-12.3%
	Volume (1,000s)	17,085	16,659	2.6%
	Average List Price	183,708	157,157	16.9%
	Median List Price	169,900	136,500	24.5%

A total of 4 new listings were added in Clay County during November, down 42.9% from the same month in 2022. Year-to-date Clay County has seen 93 new listings.

The median list price of these homes was \$197,500 up from \$165,000 in 2022.

History of New Listings

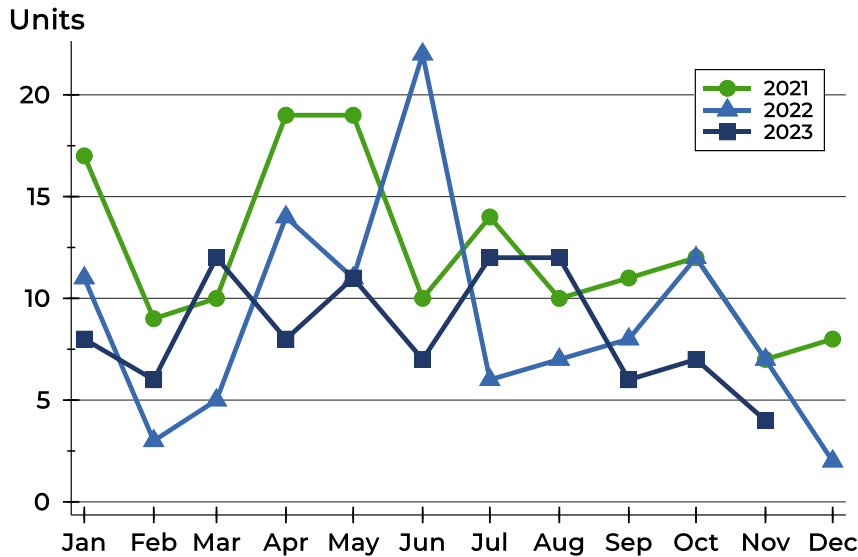
Units





Clay County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	17	11	8
February	9	3	6
March	10	5	12
April	19	14	8
May	19	11	11
June	10	22	7
July	14	6	12
August	10	7	12
September	11	8	6
October	12	12	7
November	7	7	4
December	8	2	

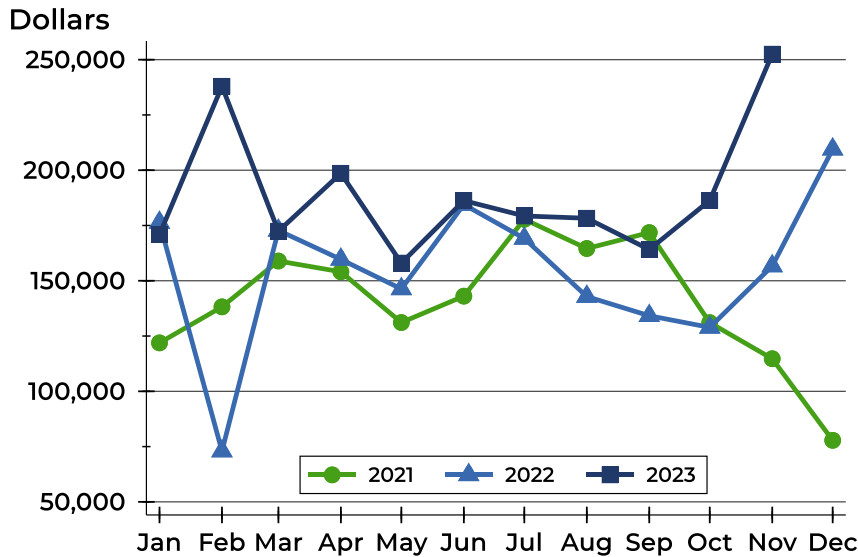
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	60,000	60,000	25	25	100.0%	100.0%
\$100,000-\$124,999	1	25.0%	120,000	120,000	30	30	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	275,000	275,000	29	29	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	25.0%	555,000	555,000	30	30	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



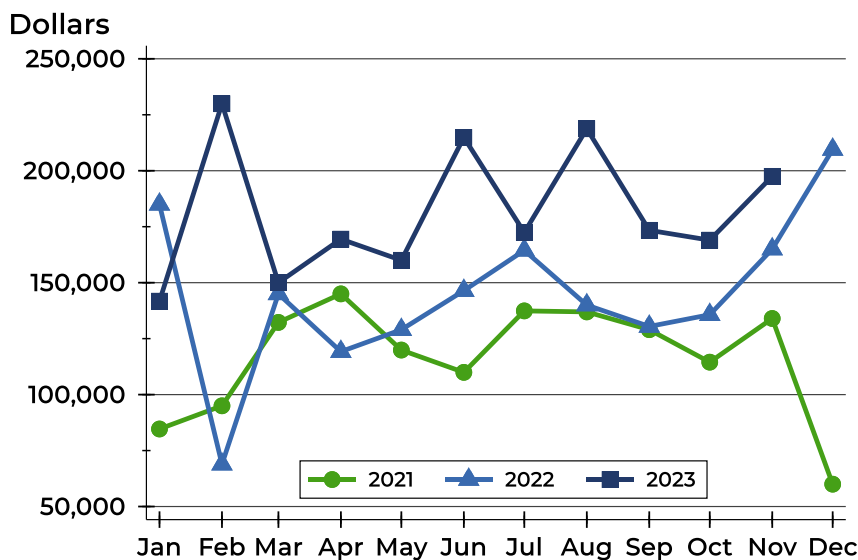
Clay County New Listings Analysis

Average Price



Month	2021	2022	2023
January	121,915	176,355	170,925
February	138,211	72,967	237,967
March	158,940	172,780	172,400
April	154,063	159,679	198,613
May	131,111	146,318	158,009
June	143,060	184,486	186,243
July	177,814	169,150	179,308
August	164,590	142,871	178,288
September	171,791	134,188	164,117
October	131,066	128,917	186,329
November	114,743	156,671	252,500
December	77,838	209,500	-

Median Price



Month	2021	2022	2023
January	84,650	185,000	141,750
February	95,000	68,900	229,950
March	132,250	145,000	150,000
April	145,000	119,200	169,450
May	119,900	129,000	160,000
June	109,950	146,450	214,900
July	137,400	164,450	172,450
August	136,950	140,000	218,750
September	129,000	130,450	173,400
October	114,500	135,700	169,000
November	134,000	165,000	197,500
December	60,000	209,500	-



Clay County Contracts Written Analysis

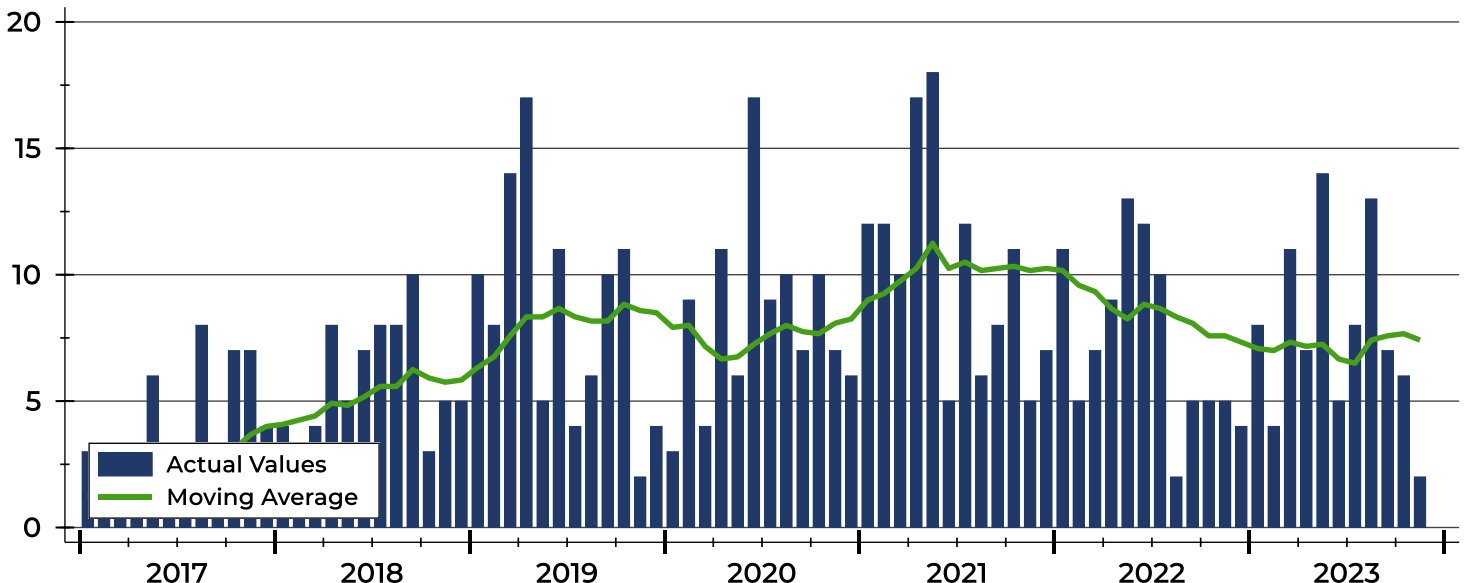
Summary Statistics for Contracts Written		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		2	5	-60.0%	85	84	1.2%
Volume (1,000s)		419	549	-23.7%	15,369	11,941	28.7%
Average	Sale Price	209,450	109,840	90.7%	180,811	142,150	27.2%
	Days on Market	21	74	-71.6%	48	44	9.1%
	Percent of Original	100.0%	80.4%	24.4%	92.9%	92.9%	0.0%
Median	Sale Price	209,450	124,900	67.7%	174,900	129,000	35.6%
	Days on Market	21	69	-69.6%	24	17	41.2%
	Percent of Original	100.0%	93.3%	7.2%	96.2%	95.0%	1.3%

A total of 2 contracts for sale were written in Clay County during the month of November, down from 5 in 2022. The median list price of these homes was \$209,450, up from \$124,900 the prior year.

Half of the homes that went under contract in November were on the market less than 21 days, compared to 69 days in November 2022.

History of Contracts Written

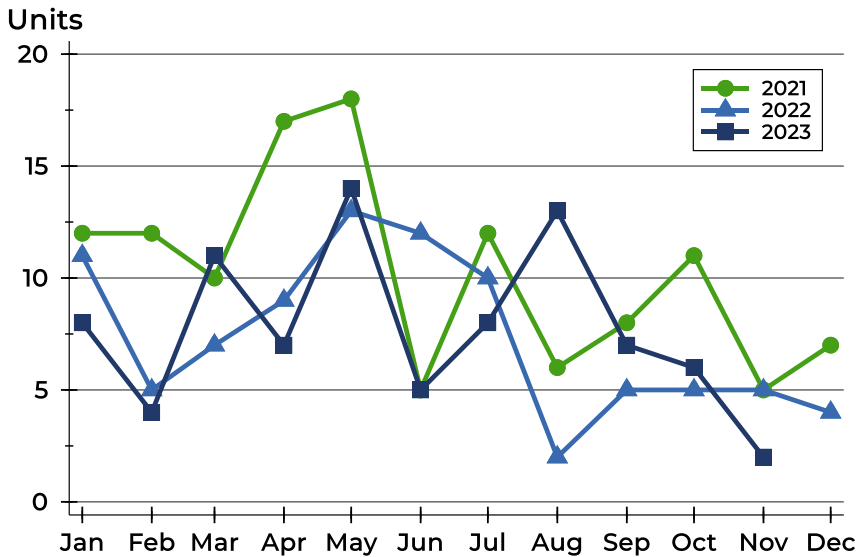
Units





Clay County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	12	11	8
February	12	5	4
March	10	7	11
April	17	9	7
May	18	13	14
June	5	12	5
July	12	10	8
August	6	2	13
September	8	5	7
October	11	5	6
November	5	5	2
December	7	4	

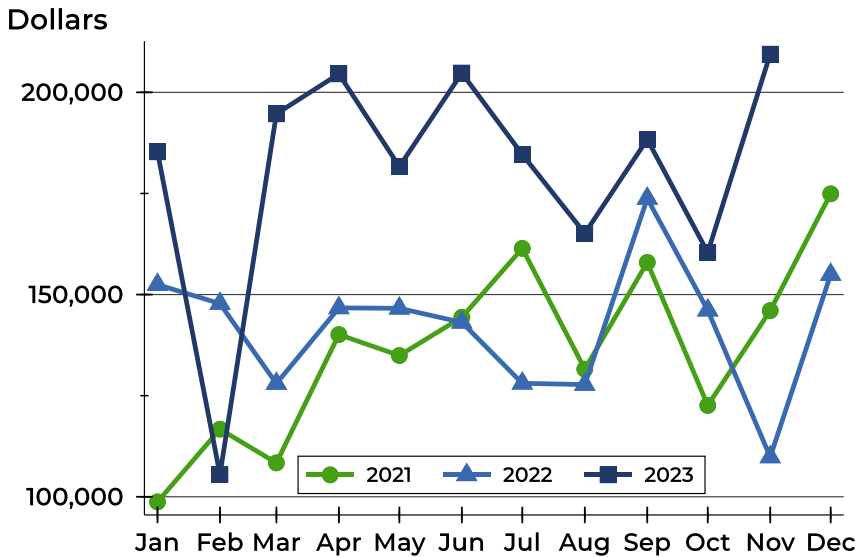
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	69,000	69,000	32	32	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	50.0%	349,900	349,900	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



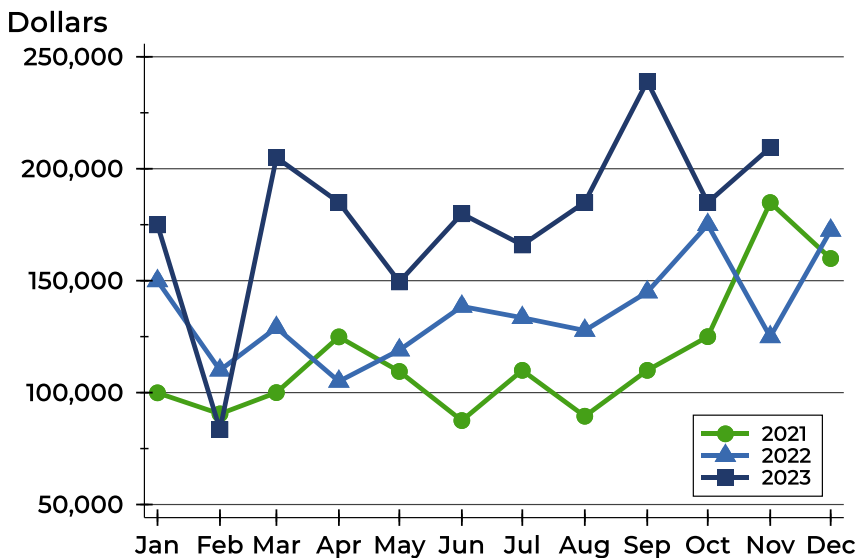
Clay County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	98,742	152,464	185,300
February	116,721	147,780	105,500
March	108,390	128,000	194,691
April	140,112	146,700	204,571
May	134,933	146,608	181,643
June	144,380	143,133	204,780
July	161,417	128,060	184,650
August	131,567	127,750	165,138
September	157,963	173,760	188,371
October	122,590	146,140	160,425
November	146,040	109,840	209,450
December	174,914	154,950	-

Median Price

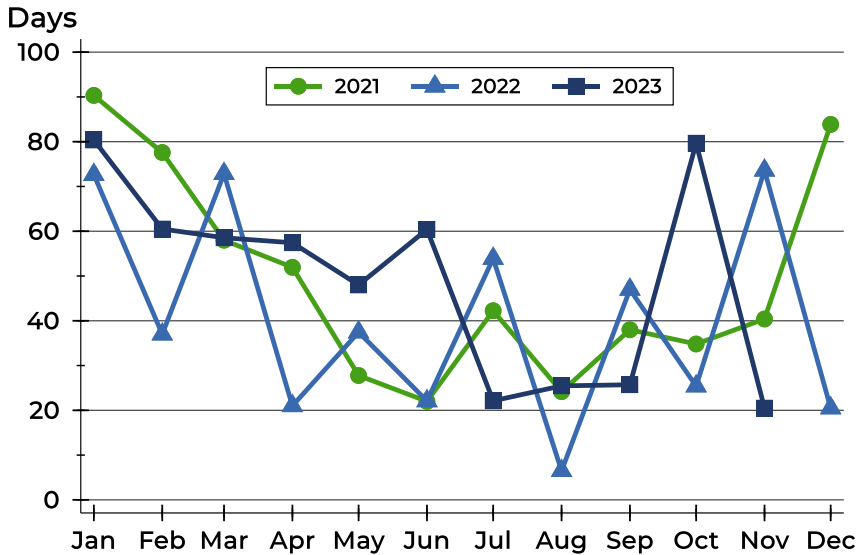


Month	2021	2022	2023
January	99,900	149,900	174,950
February	90,500	110,000	83,500
March	100,000	129,000	205,000
April	124,900	105,000	185,000
May	109,450	119,000	149,450
June	87,500	138,500	179,900
July	109,950	133,450	165,950
August	89,450	127,750	185,000
September	109,950	144,900	239,000
October	125,000	175,000	184,900
November	184,900	124,900	209,450
December	159,900	172,450	-



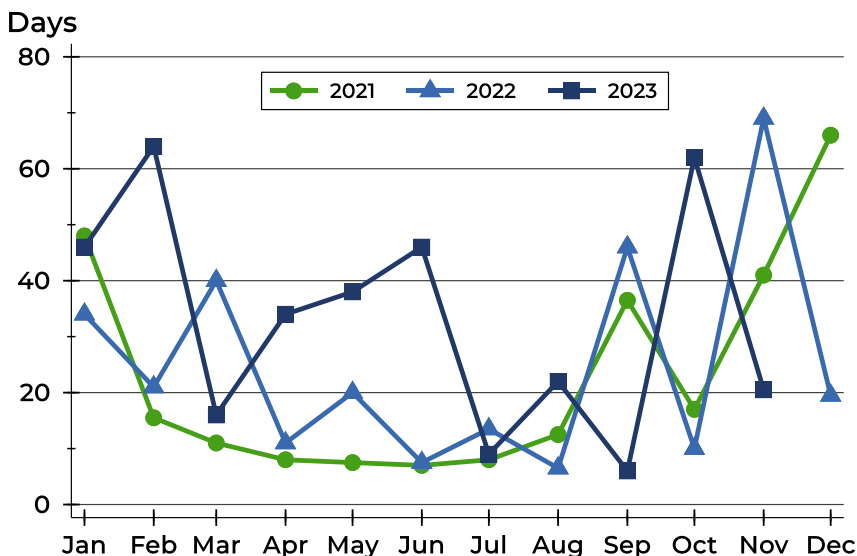
Clay County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	90	73	80
February	78	37	61
March	58	73	59
April	52	21	57
May	28	37	48
June	22	22	60
July	42	54	22
August	24	7	25
September	38	47	26
October	35	25	80
November	40	74	21
December	84	21	

Median DOM



Month	2021	2022	2023
January	48	34	46
February	16	21	64
March	11	40	16
April	8	11	34
May	8	20	38
June	7	8	46
July	8	14	9
August	13	7	22
September	37	46	6
October	17	10	62
November	41	69	21
December	66	20	



Clay County Pending Contracts Analysis

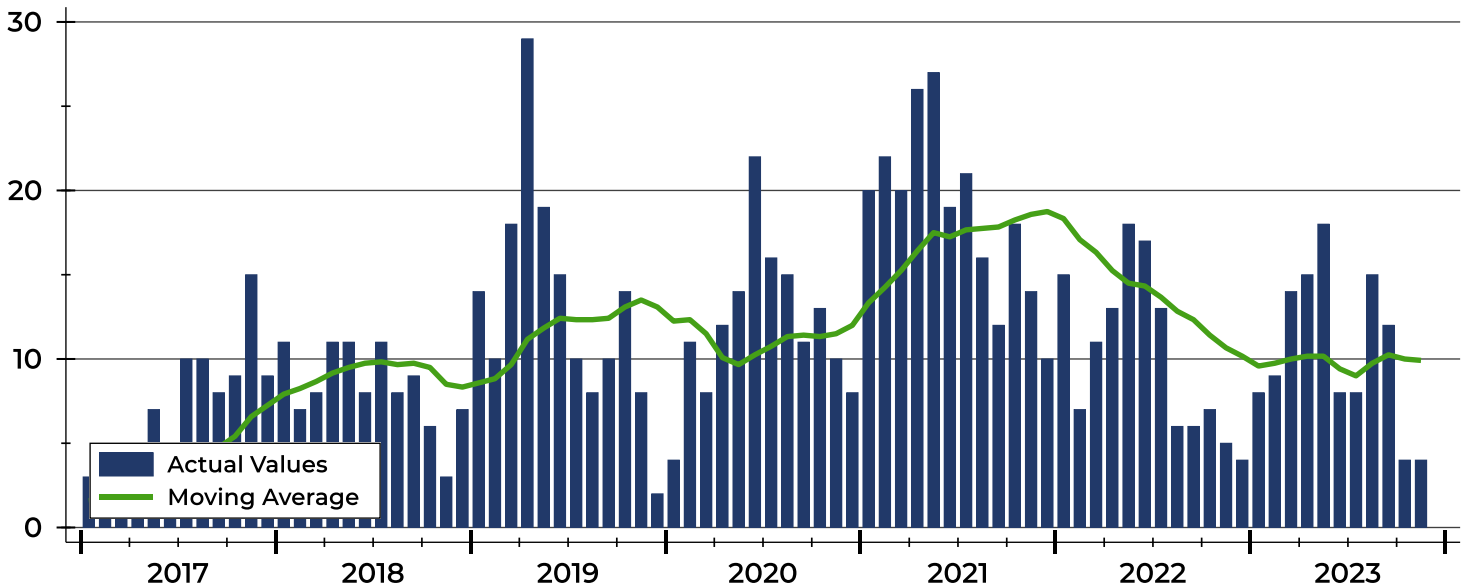
Summary Statistics for Pending Contracts		End of November		
		2023	2022	Change
Pending Contracts		4	5	-20.0%
Volume (1,000s)		803	584	37.5%
Average	List Price	200,700	116,860	71.7%
	Days on Market	41	57	-28.1%
	Percent of Original	98.1%	94.8%	3.5%
Median	List Price	191,950	124,900	53.7%
	Days on Market	46	67	-31.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 4 listings in Clay County had contracts pending at the end of November, down from 5 contracts pending at the end of November 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

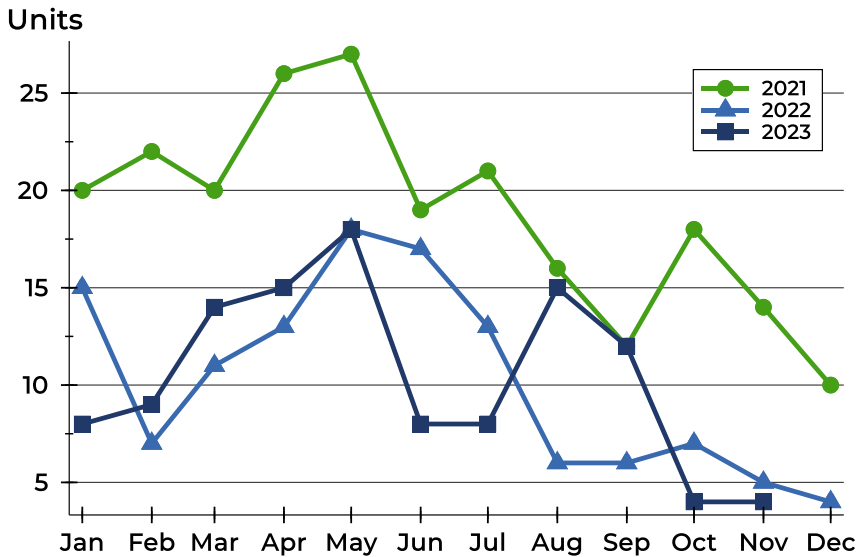
Units





Clay County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	20	15	8
February	22	7	9
March	20	11	14
April	26	13	15
May	27	18	18
June	19	17	8
July	21	13	8
August	16	6	15
September	12	6	12
October	18	7	4
November	14	5	4
December	10	4	4

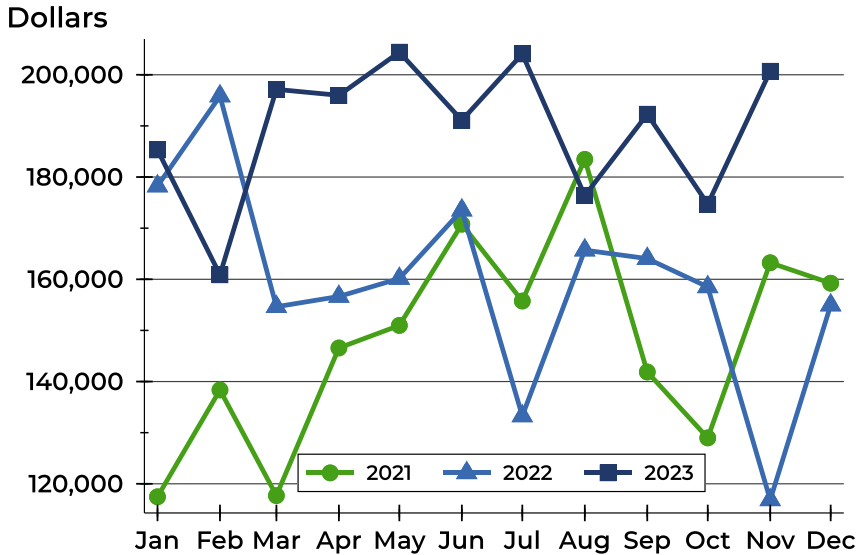
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	69,000	69,000	32	32	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	154,900	154,900	65	65	92.5%	92.5%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	25.0%	229,000	229,000	59	59	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	349,900	349,900	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



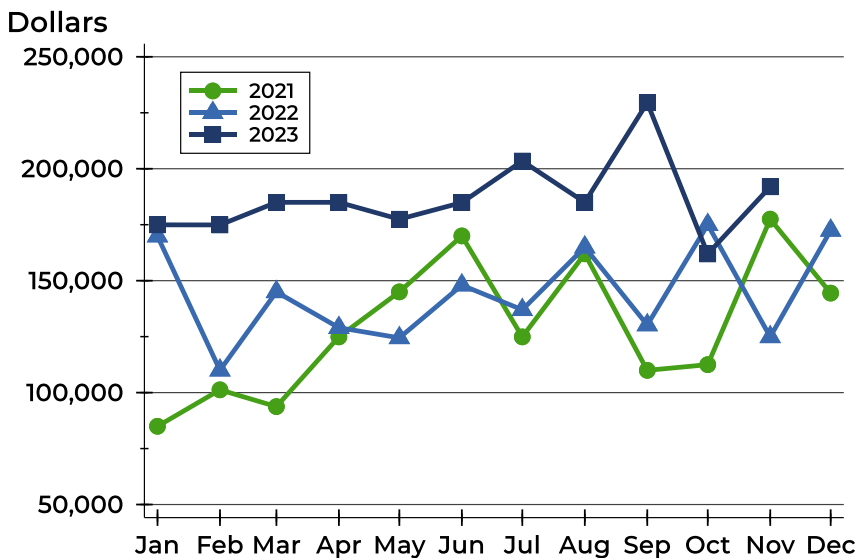
Clay County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	117,463	178,233	185,300
February	138,357	195,843	160,878
March	117,703	154,636	197,150
April	146,569	156,638	195,980
May	150,981	160,156	204,428
June	170,784	173,524	191,100
July	155,752	133,269	204,075
August	183,456	165,700	176,353
September	141,875	164,050	192,292
October	128,977	158,514	174,700
November	163,235	116,860	200,700
December	159,239	154,950	

Median Price

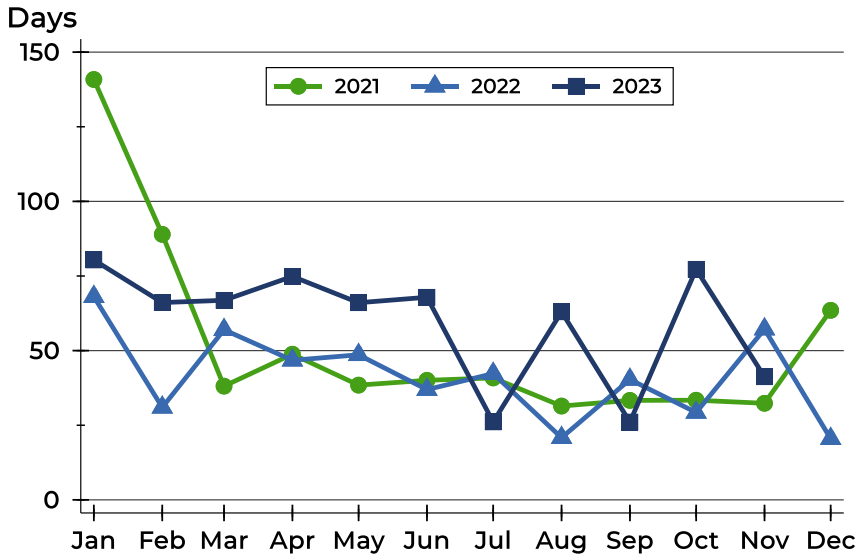


Month	2021	2022	2023
January	84,950	169,900	174,950
February	101,250	110,000	174,900
March	93,750	145,000	185,000
April	124,900	129,000	185,000
May	145,000	124,450	177,450
June	170,000	148,000	184,900
July	124,900	137,000	203,450
August	162,000	164,950	185,000
September	109,950	130,200	229,500
October	112,500	175,000	161,950
November	177,495	124,900	191,950
December	144,450	172,450	



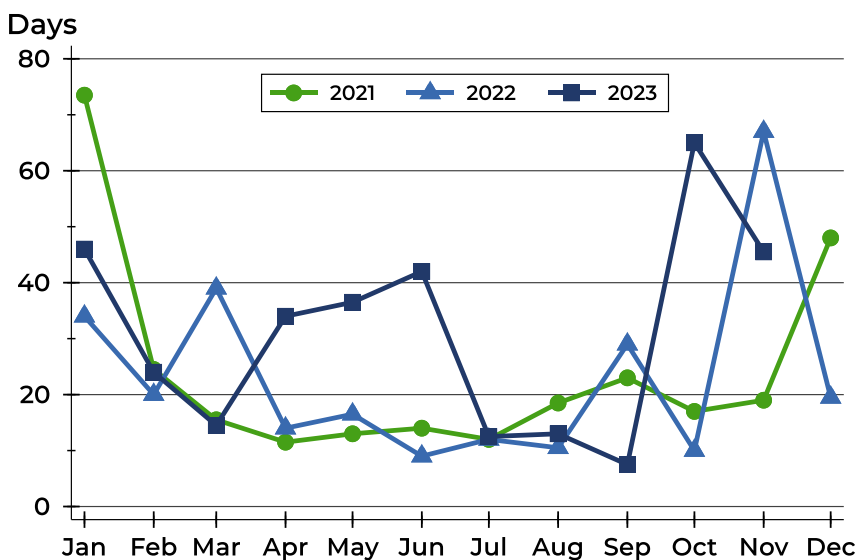
Clay County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	141	68	80
February	89	31	66
March	38	57	67
April	49	47	75
May	38	49	66
June	40	37	68
July	41	42	26
August	31	21	63
September	33	40	26
October	33	29	77
November	32	57	41
December	64	21	

Median DOM



Month	2021	2022	2023
January	74	34	46
February	25	20	24
March	16	39	15
April	12	14	34
May	13	17	37
June	14	9	42
July	12	12	13
August	19	11	13
September	23	29	8
October	17	10	65
November	19	67	46
December	48	20	