



# Clay County Housing Report



### Market Overview

#### **Clay County Home Sales Rose in September**

Total home sales in Clay County rose by 33.3% last month to 8 units, compared to 6 units in September 2024. Total sales volume was \$1.2 million, down 25.3% from a year earlier.

The median sale price in September was \$124,750, down from \$244,000 a year earlier. Homes that sold in September were typically on the market for 72 days and sold for 97.9% of their list prices.

### Clay County Active Listings Up at End of September

The total number of active listings in Clay County at the end of September was 23 units, up from 14 at the same point in 2024. This represents a 3.5 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$255,000.

During September, a total of 4 contracts were written up from 2 in September 2024. At the end of the month, there were 9 contracts still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 785-776-1203

<u>ae@flinthillsrealtors.net</u> <u>www.flinthillsrealtors.net</u>





# Clay County Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	r <b>me Sales</b> ange from prior year	<b>8</b> 33.3%	<b>6</b> -40.0%	<b>10</b> 400.0%	<b>66</b> 13.8%	<b>58</b> -17.1%	<b>70</b> -11.4%
	tive Listings ange from prior year	<b>23</b> 64.3%	<b>14</b> -6.7%	<b>15</b> -16.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>3.5</b> 59.1%	<b>2.2</b> 4.8%	<b>2.1</b> 0.0%	N/A	N/A	N/A
	w Listings ange from prior year	<b>5</b> -37.5%	<b>8</b> 33.3%	<b>6</b> -25.0%	<b>81</b> 26.6%	<b>64</b> -22.0%	<b>82</b> -6.8%
	ntracts Written ange from prior year	<b>4</b> 100.0%	<b>2</b> -71.4%	<b>7</b> 40.0%	<b>69</b> 21.1%	<b>57</b> -26.0%	<b>77</b> 2.7%
	nding Contracts ange from prior year	<b>9</b> 200.0%	<b>3</b> -75.0%	<b>12</b> 100.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>1,172</b> -25.3%	<b>1,568</b> -5.9%	<b>1,667</b> 334.1%	<b>12,364</b> 24.0%	<b>9,974</b> -17.2%	<b>12,053</b> 8.9%
	Sale Price Change from prior year	<b>146,488</b> -43.9%	<b>261,333</b> 56.8%	<b>166,650</b> -13.2%	<b>187,334</b> 8.9%	<b>171,962</b> -0.1%	<b>172,190</b> 22.9%
	<b>List Price of Actives</b> Change from prior year	<b>303,076</b> 15.9%	<b>261,479</b> 25.5%	<b>208,390</b> -6.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>63</b> -22.2%	<b>81</b> 440.0%	<b>15</b> -21.1%	<b>59</b> -10.6%	<b>66</b> 37.5%	<b>48</b> 4.3%
•	Percent of List Change from prior year	<b>97.8%</b> 3.7%	<b>94.3%</b> -3.1%	<b>97.3%</b> -1.5%	<b>96.3%</b> 1.2%	<b>95.2%</b> 0.1%	<b>95.1%</b> -0.6%
	Percent of Original Change from prior year	<b>91.3%</b> -1.4%	<b>92.6%</b> -4.2%	<b>96.7%</b> -0.6%	<b>93.8%</b> 1.6%	<b>92.3%</b> -1.1%	<b>93.3%</b> -0.2%
	Sale Price Change from prior year	<b>124,750</b> -48.9%	<b>244,000</b> 47.7%	<b>165,250</b> -13.9%	<b>167,500</b> 20.7%	<b>138,750</b> -15.6%	<b>164,400</b> 29.4%
	<b>List Price of Actives</b> Change from prior year	<b>255,000</b> 8.5%	<b>235,000</b> 9.4%	<b>214,900</b> 43.8%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>72</b> 24.1%	<b>58</b> 544.4%	<b>9</b> -52.6%	<b>41</b> 51.9%	<b>27</b> 17.4%	<b>23</b> 15.0%
2	Percent of List Change from prior year	<b>97.9%</b> 2.2%	<b>95.8%</b> -4.2%	<b>100.0%</b> 1.2%	<b>98.3%</b> 1.5%	<b>96.8%</b> -0.5%	<b>97.3%</b> 0.8%
	Percent of Original Change from prior year	<b>88.1%</b> -5.9%	<b>93.6%</b> -6.4%	<b>100.0%</b> 2.8%	<b>96.3%</b> 1.6%	<b>94.8%</b> -1.1%	<b>95.9%</b> 1.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





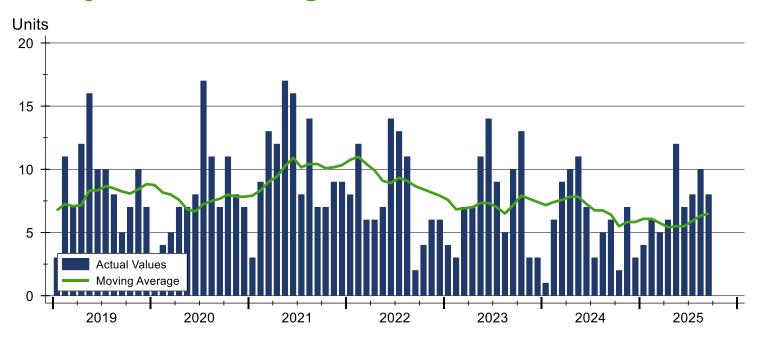
## Clay County Closed Listings Analysis

Summary Statistics for Closed Listings		2025	Septembei 2024	r Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	8	6	33.3%	66	58	13.8%
Vo	lume (1,000s)	1,172	1,568	-25.3%	12,364	9,974	24.0%
Мс	onths' Supply	3.5	2.2	59.1%	N/A	N/A	N/A
	Sale Price	146,488	261,333	-43.9%	187,334	171,962	8.9%
age	Days on Market	63	81	-22.2%	59	66	-10.6%
Averag	Percent of List	97.8%	94.3%	3.7%	96.3%	95.2%	1.2%
	Percent of Original	91.3%	92.6%	-1.4%	93.8%	92.3%	1.6%
	Sale Price	124,750	244,000	-48.9%	167,500	138,750	20.7%
lian	Days on Market	72	58	24.1%	41	27	51.9%
Median	Percent of List	97.9%	95.8%	2.2%	98.3%	96.8%	1.5%
	Percent of Original	88.1%	93.6%	-5.9%	96.3%	94.8%	1.6%

A total of 8 homes sold in Clay County in September, up from 6 units in September 2024. Total sales volume fell to \$1.2 million compared to \$1.6 million in the previous year.

The median sales price in September was \$124,750, down 48.9% compared to the prior year. Median days on market was 72 days, up from 40 days in August, and up from 58 in September 2024.

### **History of Closed Listings**

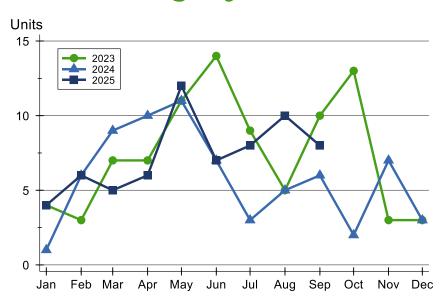






## Clay County Closed Listings Analysis

### **Closed Listings by Month**



Month	2023	2024	2025
January	4	1	4
February	3	6	6
March	7	9	5
April	7	10	6
May	11	11	12
June	14	7	7
July	9	3	8
August	5	5	10
September	10	6	8
October	13	2	
November	3	7	
December	3	3	

### **Closed Listings by Price Range**

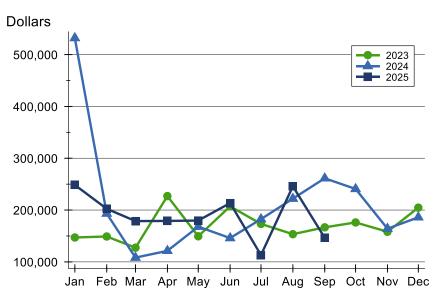
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	37.5%	0.9	86,300	95,000	95	90	93.8%	95.0%	82.7%	82.6%
\$100,000-\$124,999	1	12.5%	0.0	110,000	110,000	35	35	110.6%	110.6%	110.6%	110.6%
\$125,000-\$149,999	1	12.5%	1.0	139,500	139,500	24	24	96.3%	96.3%	96.3%	96.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	25.0%	0.0	189,000	189,000	45	45	99.6%	99.6%	94.0%	94.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	12.5%	5.0	285,500	285,500	67	67	95.2%	95.2%	87.8%	87.8%
\$300,000-\$399,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



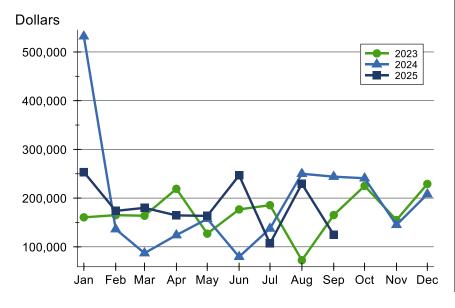


## Clay County Closed Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	147,100	532,000	248,500
February	149,000	193,250	202,500
March	127,400	108,244	178,740
April	226,971	121,330	179,000
May	149,409	167,950	179,783
June	207,171	145,977	213,450
July	173,274	182,500	113,175
August	153,480	222,000	245,850
September	166,650	261,333	146,488
October	176,115	240,750	
November	158,167	164,071	
December	204,667	186,000	



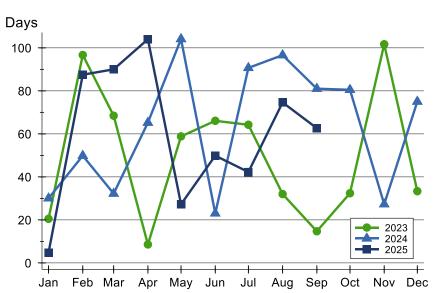
Month	2023	2024	2025
January	160,500	532,000	253,500
February	165,000	136,250	173,750
March	163,800	87,000	180,000
April	219,000	124,000	164,500
May	127,000	157,400	163,500
June	176,750	79,500	246,650
July	185,500	137,500	106,950
August	72,500	250,000	229,350
September	165,250	244,000	124,750
October	225,000	240,750	
November	155,000	145,000	
December	229,000	208,000	





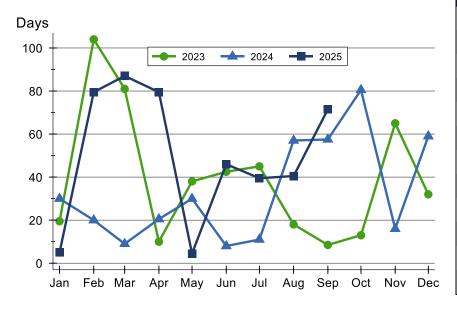
## Clay County Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	21	30	5
February	97	50	88
March	68	32	90
April	9	65	104
May	59	104	27
June	66	23	50
July	64	91	42
August	32	97	75
September	15	81	63
October	32	81	
November	102	27	
December	33	75	

#### **Median DOM**



Month	2023	2024	2025
January	20	30	5
February	104	20	80
March	81	9	87
April	10	21	80
May	38	30	5
June	43	8	46
July	45	11	40
August	18	57	41
September	9	58	72
October	13	81	
November	65	16	
December	32	59	



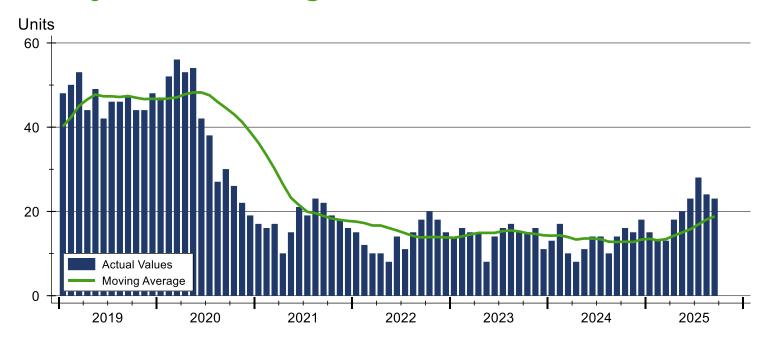
## Clay County Active Listings Analysis

	mmary Statistics Active Listings	End 2025	d of Septeml 2024	oer Change
Act	tive Listings	23	14	64.3%
Vo	lume (1,000s)	6,971	3,661	90.4%
Months' Supply		3.5	2.2	59.1%
ge	List Price	303,076	261,479	15.9%
Avera	Days on Market	71	45	57.8%
Α	Percent of Original	97.2%	99.5%	-2.3%
<u>_</u>	List Price	255,000	235,000	8.5%
Median	Days on Market	48	22	118.2%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 23 homes were available for sale in Clay County at the end of September. This represents a 3.5 months' supply of active listings.

The median list price of homes on the market at the end of September was \$255,000, up 8.5% from 2024. The typical time on market for active listings was 48 days, up from 22 days a year earlier.

### **History of Active Listings**

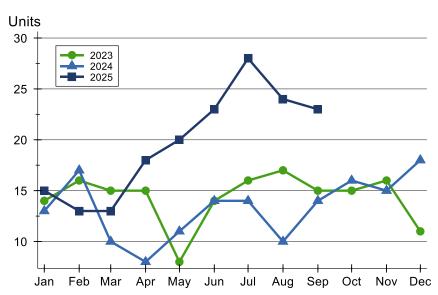






## Clay County Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	14	13	15
February	16	17	13
March	15	10	13
April	15	8	18
May	8	11	20
June	14	14	23
July	16	14	28
August	17	10	24
September	15	14	23
October	15	16	
November	16	15	
December	11	18	

### **Active Listings by Price Range**

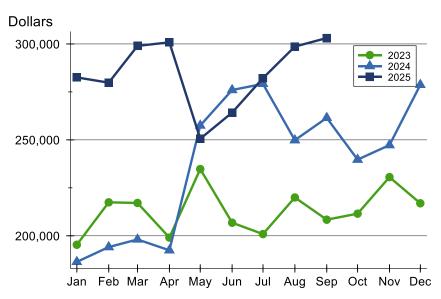
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	4.3%	0.9	95,000	95,000	119	119	79.2%	79.2%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.3%	1.0	149,900	149,900	8	8	100.0%	100.0%
\$150,000-\$174,999	1	4.3%	N/A	169,500	169,500	50	50	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	8	34.8%	N/A	225,925	227,000	84	37	97.0%	98.1%
\$250,000-\$299,999	5	21.7%	5.0	273,600	269,000	41	61	100.0%	100.0%
\$300,000-\$399,999	3	13.0%	6.0	332,315	325,000	53	44	95.4%	95.8%
\$400,000-\$499,999	1	4.3%	N/A	400,000	400,000	12	12	100.0%	100.0%
\$500,000-\$749,999	2	8.7%	N/A	599,500	599,500	112	112	98.5%	98.5%
\$750,000-\$999,999	1	4.3%	N/A	785,000	785,000	174	174	96.3%	96.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



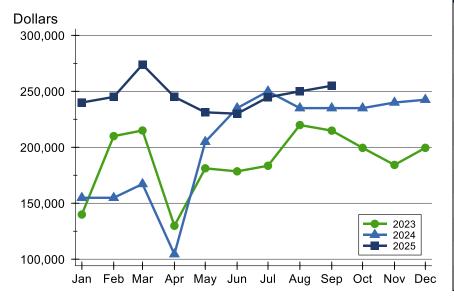


## Clay County Active Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	195,329	186,392	282,560
February	217,431	194,112	279,808
-		,	•
March	217,113	198,080	298,977
April	199,067	192,438	300,839
May	234,788	257,482	250,575
June	206,821	275,993	264,217
July	200,881	279,171	282,175
August	219,968	249,830	298,631
September	208,390	261,479	303,076
October	211,533	239,706	
November	230,575	247,273	
December	216,927	278,678	



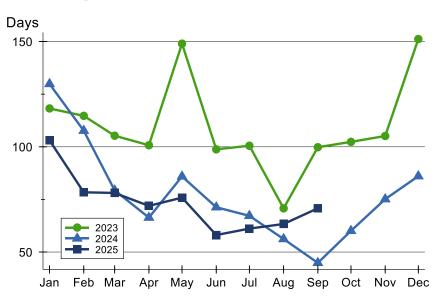
Month	2023	2024	2025
January	139,950	154,900	240,000
February	210,000	154,900	245,000
March	215,000	167,200	273,900
April	129,900	104,500	245,000
May	181,200	204,900	231,250
June	178,500	235,000	230,000
July	183,500	250,000	244,750
August	219,900	235,000	249,950
September	214,900	235,000	255,000
October	199,500	235,000	
November	184,250	240,000	
December	199,500	242,500	





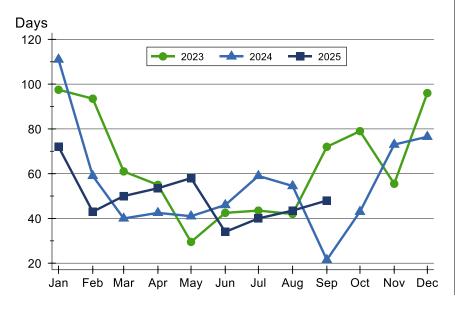
## Clay County Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	118	130	103
February	115	108	78
March	105	79	78
April	101	66	72
May	149	86	76
June	99	71	58
July	101	67	61
August	71	56	63
September	100	45	<b>7</b> 1
October	102	60	
November	105	75	
December	151	86	

#### **Median DOM**

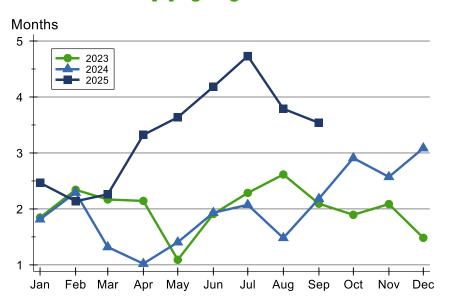


Month	2023	2024	2025
January	98	111	72
February	94	59	43
March	61	40	50
April	55	43	54
May	30	41	58
June	43	46	34
July	44	59	40
August	42	55	44
September	72	22	48
October	79	43	
November	56	73	
December	96	77	



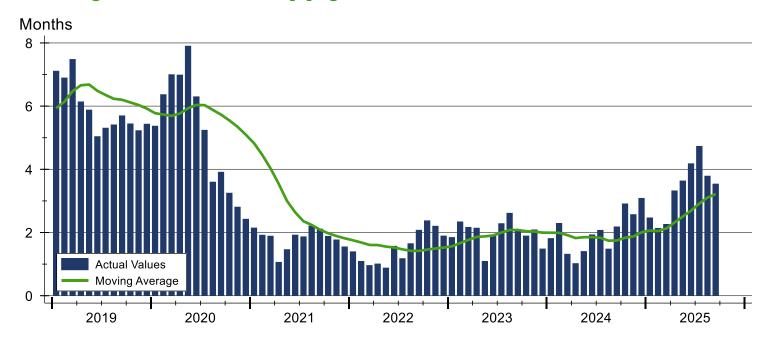
### Clay County Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.8	1.8	2.5
February	2.3	2.3	2.1
March	2.2	1.3	2.3
April	2.1	1.0	3.3
May	1.1	1.4	3.6
June	1.9	1.9	4.2
July	2.3	2.1	4.7
August	2.6	1.5	3.8
September	2.1	2.2	3.5
October	1.9	2.9	
November	2.1	2.6	
December	1.5	3.1	

### **History of Month's Supply**





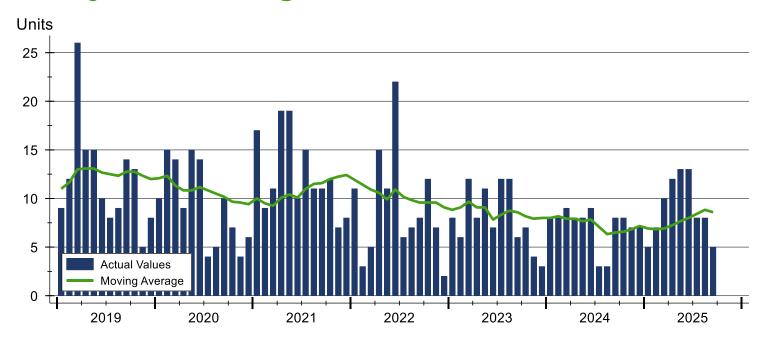
### Clay County New Listings Analysis

Summary Statistics for New Listings		2025	September 2024	Change
ţ	New Listings	5	8	-37.5%
Month	Volume (1,000s)	1,253	1,850	-32.3%
Current	Average List Price	250,600	231,225	8.4%
Cu	Median List Price	240,000	240,000	0.0%
ē	New Listings	81	64	26.6%
Year-to-Date	Volume (1,000s)	18,417	11,293	63.1%
ar-to	Average List Price	227,367	176,459	28.8%
×	Median List Price	205,000	149,450	37.2%

A total of 5 new listings were added in Clay County during September, down 37.5% from the same month in 2024. Yearto-date Clay County has seen 81 new listings.

The median list price of these homes was \$240,000 showing no change from 2024.

### **History of New Listings**

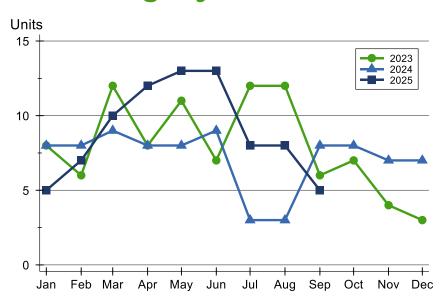






### Clay County New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	8	8	5
February	6	8	7
March	12	9	10
April	8	8	12
May	11	8	13
June	7	9	13
July	12	3	8
August	12	3	8
September	6	8	5
October	7	8	
November	4	7	
December	3	7	

### **New Listings by Price Range**

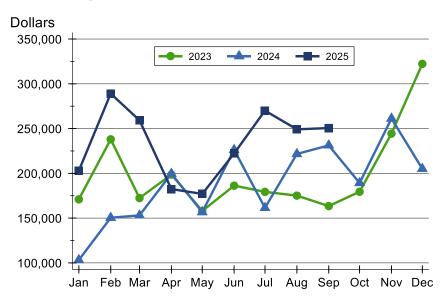
Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	195,000	195,000	5	5	101.5%	101.5%
\$200,000-\$249,999	2	40.0%	234,500	234,500	18	18	100.0%	100.0%
\$250,000-\$299,999	2	40.0%	294,500	294,500	19	19	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



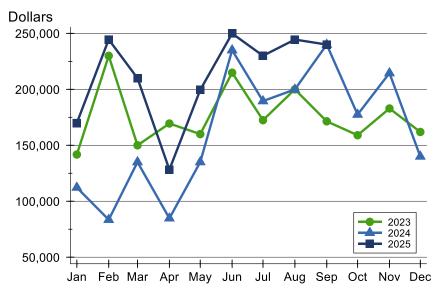


### Clay County New Listings Analysis

### **Average Price**



Manth	2027	2027	2025
Month	2023	2024	2025
January	170,925	103,250	202,960
February	237,967	150,438	289,057
March	172,400	153,056	259,230
April	198,613	199,625	182,442
May	158,009	156,725	177,038
June	186,243	226,267	222,226
July	179,308	161,500	270,038
August	175,154	221,633	249,150
September	163,450	231,225	250,600
October	179,471	189,250	
November	244,450	261,200	
December	322,267	205,114	



Month	2023	2024	2025
January	141,750	112,250	169,900
February	229,950	83,500	244,500
March	150,000	135,000	209,950
April	169,450	84,750	128,250
May	160,000	135,000	199,500
June	214,900	235,000	249,900
July	172,450	189,500	230,000
August	199,950	199,900	244,450
September	171,400	240,000	240,000
October	159,000	177,450	
November	182,900	214,500	
December	161,900	140,000	



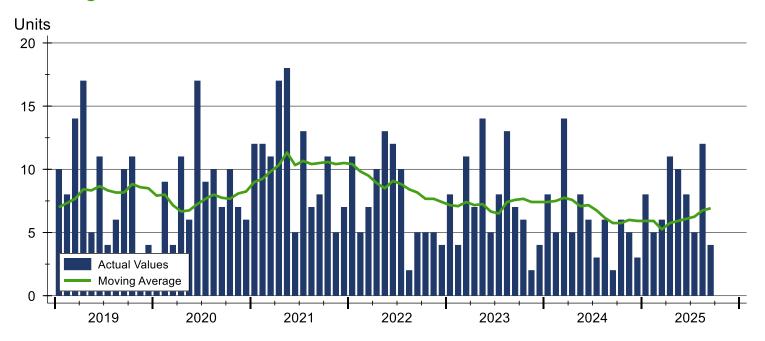
## Clay County Contracts Written Analysis

Summary Statistics for Contracts Written				Yo 2025	ear-to-Dat 2024	te Change	
Со	ntracts Written	4	2	100.0%	69	57	21.1%
Vo	lume (1,000s)	917	240	282.1%	13,649	9,392	45.3%
ge	Sale Price	229,350	119,950	91.2%	197,817	164,770	20.1%
Avera	Days on Market	68	39	74.4%	63	69	-8.7%
¥	Percent of Original	93.3%	91.6%	1.9%	93.3%	92.4%	1.0%
=	Sale Price	200,000	119,950	66.7%	179,900	135,000	33.3%
Median	Days on Market	72	39	84.6%	51	30	70.0%
Σ	Percent of Original	94.3%	91.6%	2.9%	96.2%	95.3%	0.9%

A total of 4 contracts for sale were written in Clay County during the month of September, up from 2 in 2024. The median list price of these homes was \$200,000, up from \$119,950 the prior year.

Half of the homes that went under contract in September were on the market less than 72 days, compared to 39 days in September 2024.

### **History of Contracts Written**

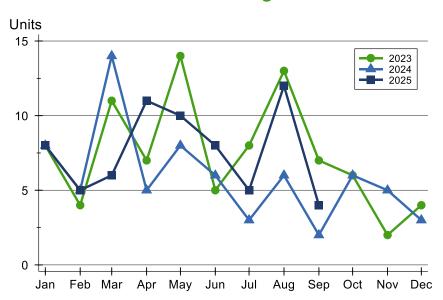






## Clay County Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	8	8	8
February	4	5	5
March	11	14	6
April	7	5	11
May	14	8	10
June	5	6	8
July	8	3	5
August	13	6	12
September	7	2	4
October	6	6	
November	2	5	
December	4	3	

### **Contracts Written by Price Range**

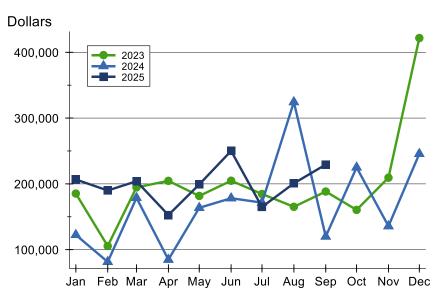
Price Range	Contract: Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	50.0%	191,250	191,250	21	21	98.8%	98.8%
\$200,000-\$249,999	1	25.0%	205,000	205,000	124	124	83.0%	83.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	329,900	329,900	107	107	92.4%	92.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



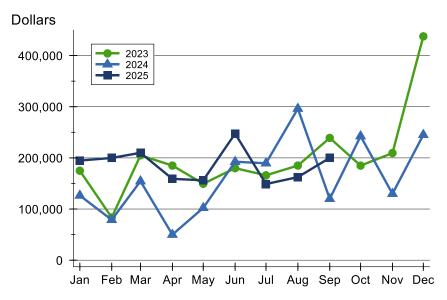


## Clay County Contracts Written Analysis

### **Average Price**



Month	2023	2024	2025
January	185,300	122,438	206,675
February	105,500	81,400	189,960
March	194,691	178,743	203,983
April	204,571	84,800	152,609
May	181,643	163,613	199,170
June	204,780	178,217	250,088
July	184,650	171,467	164,860
August	165,138	324,417	200,792
September	188,371	119,950	229,350
October	160,425	224,967	
November	209,450	135,740	
December	421,725	245,667	



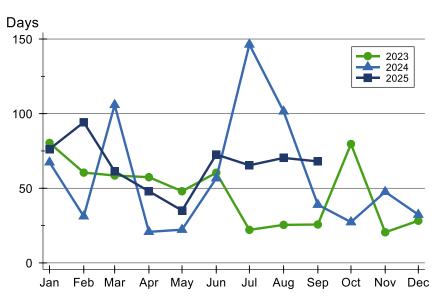
Month	2023	2024	2025
January	174,950	126,450	194,750
February	83,500	79,000	199,900
March	205,000	154,450	209,950
April	185,000	50,000	159,000
May	149,450	102,250	156,250
June	179,900	192,450	247,450
July	165,950	189,500	148,900
August	185,000	296,250	162,400
September	239,000	119,950	200,000
October	184,900	242,450	
November	209,450	129,900	
December	437,500	245,000	





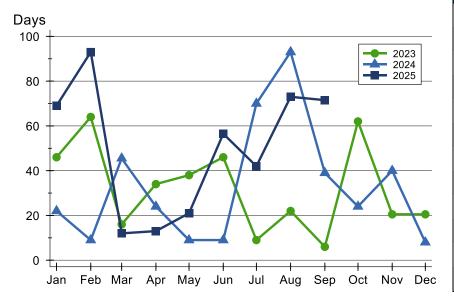
## Clay County Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	80	67	76
February	61	31	94
March	59	106	61
April	57	21	48
May	48	22	35
June	60	57	73
July	22	146	65
August	25	102	70
September	26	39	68
October	80	27	
November	21	48	
December	28	32	

#### **Median DOM**



Month	2023	2024	2025
January	46	22	69
February	64	9	93
March	16	46	12
April	34	24	13
May	38	9	21
June	46	9	57
July	9	70	42
August	22	93	73
September	6	39	72
October	62	24	
November	21	40	
December	21	8	



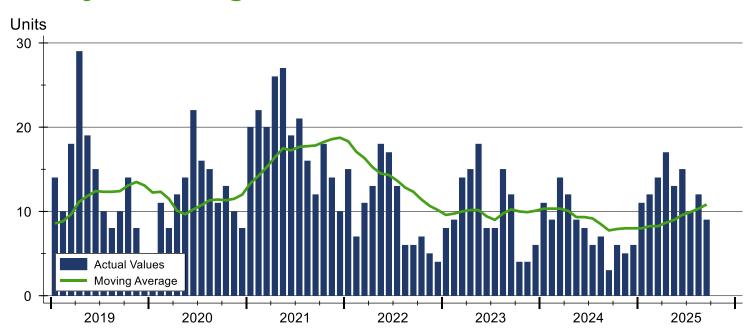
## Clay County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Change			
Pe	nding Contracts	9	3	200.0%	
Vo	lume (1,000s)	<b>2,271</b> 734 20		209.4%	
ge	List Price	252,289	244,800	3.1%	
Avera	Days on Market	71	73	-2.7%	
Α	Percent of Original	95.1%	97.4%	-2.4%	
5	List Price	205,000	235,000	-12.8%	
Media	Days on Market	72	59	22.0%	
Σ	Percent of Original	96.1%	100.0%	-3.9%	

A total of 9 listings in Clay County had contracts pending at the end of September, up from 3 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**

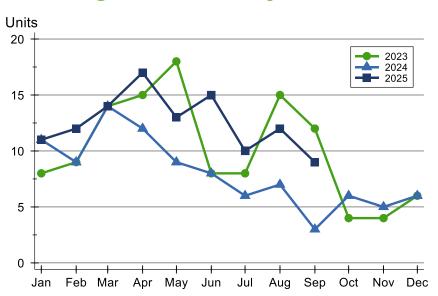






## Clay County Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	8	11	11
February	9	9	12
March	14	14	14
April	15	12	17
May	18	9	13
June	8	8	15
July	8	6	10
August	15	7	12
September	12	3	9
October	4	6	
November	4	5	
December	6	6	

### **Pending Contracts by Price Range**

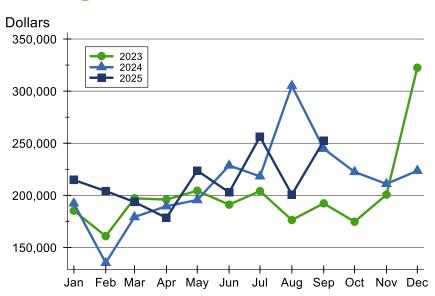
Price Range	Pending ( Number	Contracts Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	11.1%	119,900	119,900	72	72	88.9%	88.9%
\$125,000-\$149,999	1	11.1%	144,900	144,900	24	24	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	22.2%	191,250	191,250	21	21	98.1%	98.1%
\$200,000-\$249,999	1	11.1%	205,000	205,000	124	124	87.2%	87.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	44.4%	354,575	354,700	95	91	95.9%	95.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



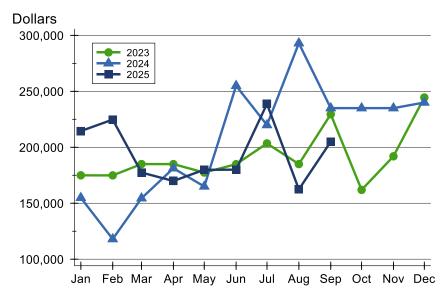


## Clay County Pending Contracts Analysis

### **Average Price**



Month	2023	2024	2025
January	185,300	192,309	214,764
February	160,878	135,211	204,117
March	197,150	179,221	193,650
April	195,980	189,592	178,441
May	204,428	195,544	223,738
June	191,100	228,663	202,873
July	204,075	218,217	256,110
August	176,353	305,143	200,792
September	192,292	244,800	252,289
October	174,700	222,483	
November	200,700	210,960	
December	322,483	223,633	



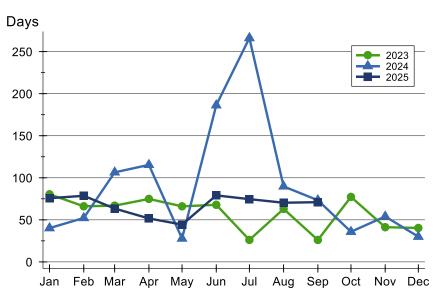
Month	2023	2024	2025
January	174,950	154,900	214,500
February	174,900	118,000	224,750
March	185,000	154,450	177,450
April	185,000	181,250	169,900
May	177,450	165,000	179,900
June	184,900	254,950	180,000
July	203,450	219,900	238,750
August	185,000	293,000	162,400
September	229,500	235,000	205,000
October	161,950	235,000	
November	191,950	235,000	
December	244,500	240,000	





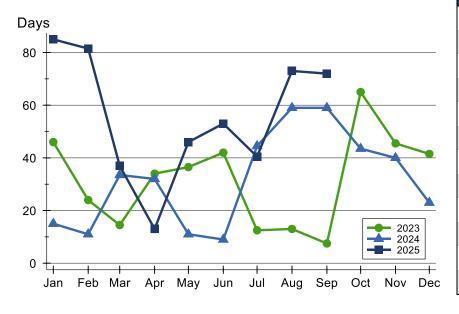
## Clay County Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	80	40	76
February	66	52	79
March	67	106	63
April	75	115	52
May	66	28	44
June	68	186	79
July	26	266	75
August	63	90	70
September	26	73	71
October	77	36	
November	41	54	
December	40	30	

### **Median DOM**



Month	2023	2024	2025
January	46	15	85
February	24	11	82
March	15	34	37
April	34	32	13
May	37	11	46
June	42	9	53
July	13	45	41
August	13	59	73
September	8	59	72
October	65	44	
November	46	40	
December	42	23	