



### Dickinson County Housing Report



### Market Overview

#### **Dickinson County Home Sales Fell in March**

Total home sales in Dickinson County fell last month to 17 units, compared to 22 units in March 2021. Total sales volume was \$2.0 million, down from a year earlier.

The median sale price in March was \$94,000, down from \$127,500 a year earlier. Homes that sold in March were typically on the market for 44 days and sold for 99.5% of their list prices.

#### Dickinson County Active Listings Down at End of

The total number of active listings in Dickinson County at the end of March was 34 units, down from 40 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$115,250.

During March, a total of 33 contracts were written up from 21 in March 2021. At the end of the month, there were 44 contracts still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 685-776-1208

<u>ae@flinthillsrealtors.net</u> www.flinthillsrealtors.net





# **Dickinson County Summary Statistics**

_	arch MLS Statistics ree-year History	2022	Current Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	ome Sales ange from prior year	<b>17</b> -22.7%	<b>22</b> 46.7%	<b>15</b> -6.3%	<b>45</b> -22.4%	<b>58</b> 11.5%	<b>52</b> 20.9%
	tive Listings ange from prior year	<b>34</b> -15.0%	<b>40</b> -65.5%	<b>116</b> 43.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.5</b> -6.3%	<b>1.6</b> -78.1%	<b>7.3</b> 5.8%	N/A	N/A	N/A
	ew Listings ange from prior year	<b>26</b> -3.7%	<b>27</b> -10.0%	<b>30</b> 76.5%	<b>72</b> 14.3%	<b>63</b> -36.4%	<b>99</b> 54.7%
_	ntracts Written ange from prior year	<b>33</b> 57.1%	<b>21</b> -4.5%	<b>22</b> 57.1%	<b>67</b> -9.5%	<b>74</b> 7.2%	<b>69</b> 43.8%
	nding Contracts ange from prior year	<b>44</b> -6.4%	<b>47</b> 34.3%	<b>35</b> 84.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>2,029</b> -39.9%	<b>3,375</b> 130.1%	<b>1,467</b> -24.0%	<b>5,949</b> -29.9%	<b>8,484</b> 43.1%	<b>5,927</b> 19.1%
	Sale Price Change from prior year	<b>119,347</b> -22.2%	<b>153,409</b> 56.9%	<b>97,793</b> -19.0%	<b>132,193</b> -9.6%	<b>146,275</b> 28.3%	<b>113,982</b> -1.5%
	<b>List Price of Actives</b> Change from prior year	<b>161,947</b> 34.6%	<b>120,346</b> -0.6%	<b>121,123</b> 1.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>63</b> -11.3%	<b>71</b> 121.9%	<b>32</b> -67.0%	<b>56</b> -12.5%	<b>64</b> -4.5%	<b>67</b> -17.3%
4	Percent of List Change from prior year	<b>98.1%</b> 1.7%	<b>96.5%</b> 5.1%	<b>91.8%</b> -1.4%	<b>95.3%</b> -1.9%	<b>97.1%</b> 8.6%	<b>89.4%</b> -3.0%
	Percent of Original Change from prior year	<b>90.2%</b> -4.6%	<b>94.5%</b> 4.1%	<b>90.8%</b> 0.7%	<b>90.8%</b> -4.8%	<b>95.4%</b> 7.4%	<b>88.8%</b> 0.9%
	Sale Price Change from prior year	<b>94,000</b> -26.3%	<b>127,500</b> 59.4%	<b>80,000</b> -13.5%	113,400 -11.1%	<b>127,500</b> 24.4%	<b>102,500</b> 20.6%
	<b>List Price of Actives</b> Change from prior year	<b>115,250</b> 17.0%	<b>98,500</b> -10.0%	<b>109,450</b> -2.7%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>44</b> -33.3%	<b>66</b> 450.0%	<b>12</b> -83.8%	<b>26</b> -13.3%	<b>30</b> -14.3%	<b>35</b> -43.5%
~	Percent of List Change from prior year	<b>99.5%</b> 3.5%	<b>96.1%</b> 1.5%	<b>94.7%</b> -0.5%	<b>98.0%</b> 1.0%	<b>97.0%</b> 3.5%	<b>93.7%</b> -1.5%
	Percent of Original Change from prior year	<b>88.2%</b> -6.8%	<b>94.6%</b> 0.9%	<b>93.8%</b> 0.2%	<b>90.2%</b> -5.8%	<b>95.8%</b> 4.1%	<b>92.0%</b> -1.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





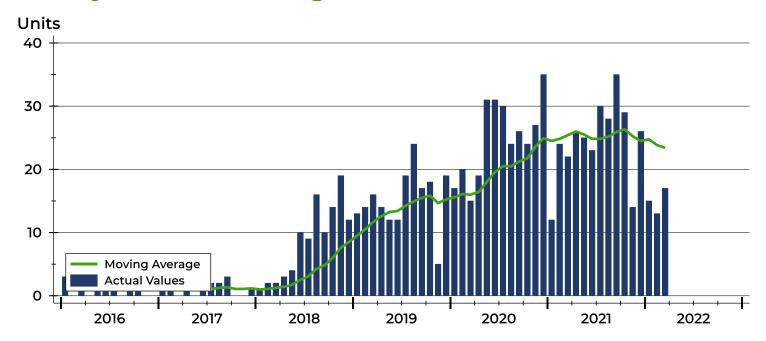
# **Dickinson County Closed Listings Analysis**

	mmary Statistics Closed Listings	2022	March 2021	Change	2022	ear-to-Dat 2021	e Change
Clc	sed Listings	17	22	-22.7%	45	58	-22.4%
Vo	lume (1,000s)	2,029	3,375	-39.9%	5,949	8,484	-29.9%
Мс	onths' Supply	1.5	1.6	-6.3%	N/A	N/A	N/A
	Sale Price	119,347	153,409	-22.2%	132,193	146,275	-9.6%
age	Days on Market	63	71	-11.3%	56	64	-12.5%
Averag	Percent of List	98.1%	96.5%	1.7%	95.3%	97.1%	-1.9%
	Percent of Original	90.2%	94.5%	-4.6%	90.8%	95.4%	-4.8%
	Sale Price	94,000	127,500	-26.3%	113,400	127,500	-11.1%
lian	Days on Market	44	66	-33.3%	26	30	-13.3%
Median	Percent of List	99.5%	96.1%	3.5%	98.0%	97.0%	1.0%
	Percent of Original	88.2%	94.6%	-6.8%	90.2%	95.8%	-5.8%

A total of 17 homes sold in Dickinson County in March, down from 22 units in March 2021. Total sales volume fell to \$2.0 million compared to \$3.4 million in the previous year.

The median sales price in March was \$94,000, down 26.3% compared to the prior year. Median days on market was 44 days, up from 29 days in February, but down from 66 in March 2021.

### **History of Closed Listings**







# **Dickinson County Closed Listings Analysis**

### **Closed Listings by Month**



Month	2020	2021	2022
January	17	12	15
February	20	24	13
March	15	22	17
April	19	26	
May	31	25	
June	31	23	
July	30	30	
August	24	28	
September	26	35	
October	24	29	
November	27	14	
December	35	26	

### **Closed Listings by Price Range**

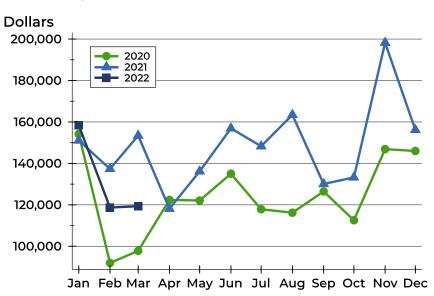
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	5.9%	0.9	21,000	21,000	5	5	84.0%	84.0%	84.0%	84.0%
\$25,000-\$49,999	2	11.8%	1.5	40,500	40,500	85	85	95.1%	95.1%	79.4%	79.4%
\$50,000-\$99,999	6	35.3%	1.5	70,833	72,000	78	69	97.7%	97.2%	86.0%	85.2%
\$100,000-\$124,999	1	5.9%	2.8	113,400	113,400	175	175	102.3%	102.3%	84.0%	84.0%
\$125,000-\$149,999	3	17.6%	3.0	139,500	145,000	74	67	98.4%	102.4%	94.7%	102.4%
\$150,000-\$174,999	0	0.0%	0.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	11.8%	0.0	189,500	189,500	4	4	99.8%	99.8%	99.8%	99.8%
\$200,000-\$249,999	1	5.9%	0.7	230,000	230,000	24	24	93.5%	93.5%	90.2%	90.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	5.9%	0.0	361,000	361,000	6	6	116.5%	116.5%	116.5%	116.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



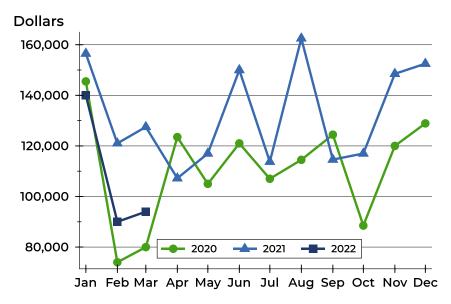


# **Dickinson County Closed Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	154,176	151,054	158,453
February	91,958	137,346	118,692
March	97,793	153,409	119,347
April	122,368	118,131	
May	122,100	136,158	
June	135,006	156,887	
July	117,863	148,288	
August	116,212	163,428	
September	126,450	130,069	
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	



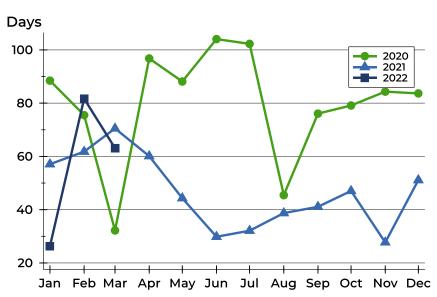
Month	2020	2021	2022
January	145,500	156,500	140,000
February	74,000	121,000	90,000
March	80,000	127,500	94,000
April	123,500	107,200	
May	105,000	117,000	
June	121,000	150,000	
July	107,000	113,750	
August	114,500	162,500	
September	124,450	114,600	
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	





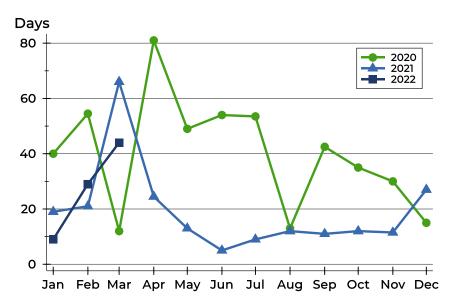
# **Dickinson County Closed Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	88	57	26
February	76	62	82
March	32	71	63
April	97	60	
May	88	44	
June	104	30	
July	102	32	
August	45	39	
September	76	41	
October	79	47	
November	84	28	
December	84	51	

#### **Median DOM**



Month	2020	2021	2022
January	40	19	9
February	55	21	29
March	12	66	44
April	81	25	
May	49	13	
June	54	5	
July	54	9	
August	13	12	
September	43	11	
October	35	12	
November	30	12	
December	15	27	





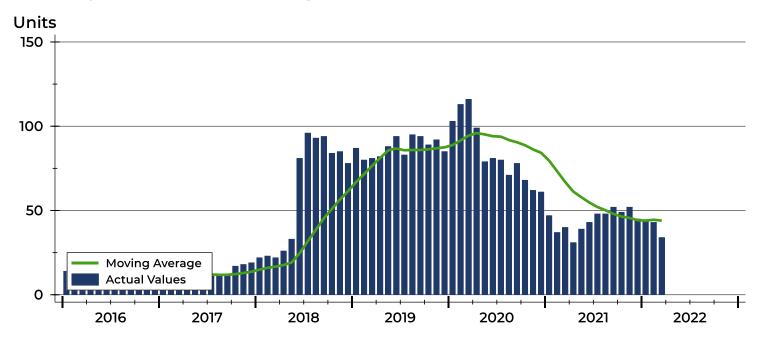
# **Dickinson County Active Listings Analysis**

	mmary Statistics Active Listings	2022	End of March 2021	Change
Ac.	tive Listings	34	40	-15.0%
Vo	lume (1,000s)	5,506	4,814	14.4%
Мс	onths' Supply	1.5	1.6	-6.3%
ge	List Price	161,947	120,346	34.6%
Avera	Days on Market	92	109	-15.6%
₹	Percent of Original	93.8%	95.6%	-1.9%
_	List Price	115,250	98,500	17.0%
Median	Days on Market	54	52	3.8%
Σ	Percent of Original	98.5%	100.0%	-1.5%

A total of 34 homes were available for sale in Dickinson County at the end of March. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of March was \$115,250, up 17.0% from 2021. The typical time on market for active listings was 54 days, up from 52 days a year earlier.

### **History of Active Listings**

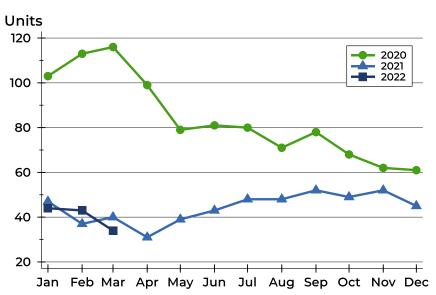






## **Dickinson County Active Listings Analysis**

### **Active Listings by Month**



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	
May	79	39	
June	81	43	
July	80	48	
August	71	48	
September	78	52	
October	68	49	
November	62	52	
December	61	45	

### **Active Listings by Price Range**

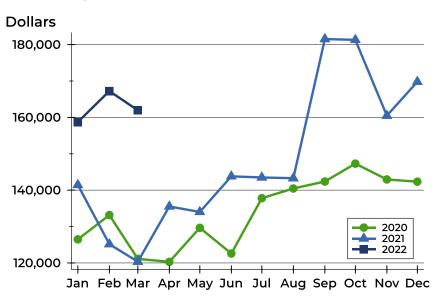
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	1	2.9%	0.9	20,900	20,900	46	46	83.9%	83.9%
\$25,000-\$49,999	3	8.8%	1.5	37,633	39,900	98	129	87.5%	89.8%
\$50,000-\$99,999	9	26.5%	1.5	76,722	85,000	102	64	93.0%	94.7%
\$100,000-\$124,999	7	20.6%	2.8	114,243	115,000	101	49	96.7%	100.0%
\$125,000-\$149,999	7	20.6%	3.0	139,471	139,900	90	40	97.9%	100.0%
\$150,000-\$174,999	1	2.9%	0.4	160,000	160,000	43	43	97.0%	97.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	5.9%	0.7	222,500	222,500	121	121	89.0%	89.0%
\$250,000-\$299,999	3	8.8%	N/A	266,967	265,900	21	15	98.3%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.9%	N/A	1,500,000	1,500,000	184	184	75.0%	75.0%



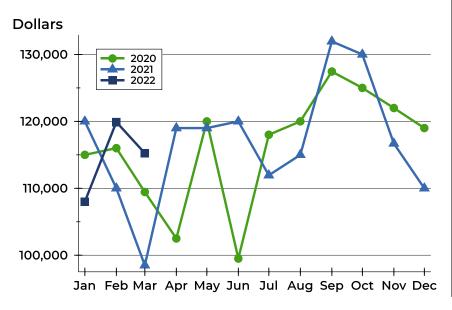


# **Dickinson County Active Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	
May	129,652	134,018	
June	122,585	143,798	
July	137,792	143,488	
August	140,458	143,283	
September	142,373	181,525	
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	



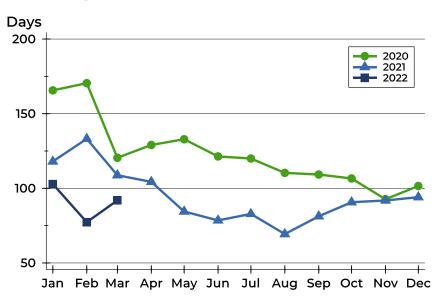
Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	
May	120,000	119,000	
June	99,500	120,000	
July	118,000	111,950	
August	120,000	115,000	
September	127,450	131,950	
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	





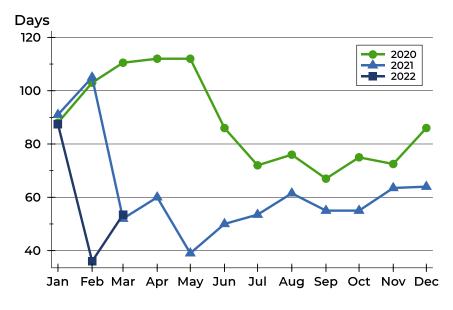
# **Dickinson County Active Listings Analysis**

### **Average DOM**



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	
May	133	84	
June	121	78	
July	120	83	
August	110	69	
September	109	81	
October	107	91	
November	93	92	
December	102	94	

#### **Median DOM**



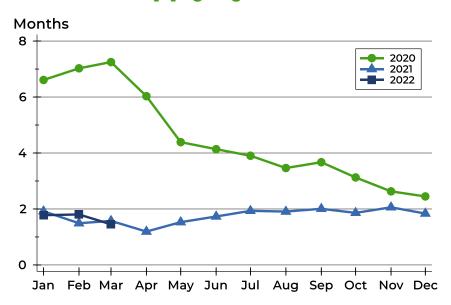
Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	
May	112	39	
June	86	50	
July	72	54	
August	76	62	
September	67	55	
October	75	55	
November	73	64	
December	86	64	





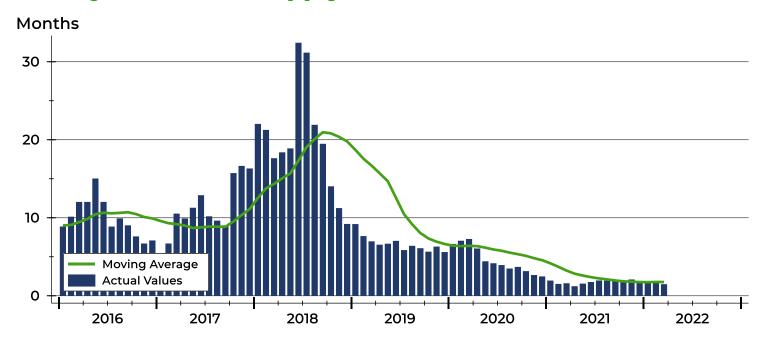
### Dickinson County Months' Supply Analysis

#### **Months' Supply by Month**



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.5
April	6.0	1.2	
May	4.4	1.5	
June	4.1	1.7	
July	3.9	1.9	
August	3.5	1.9	
September	3.7	2.0	
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

### **History of Month's Supply**







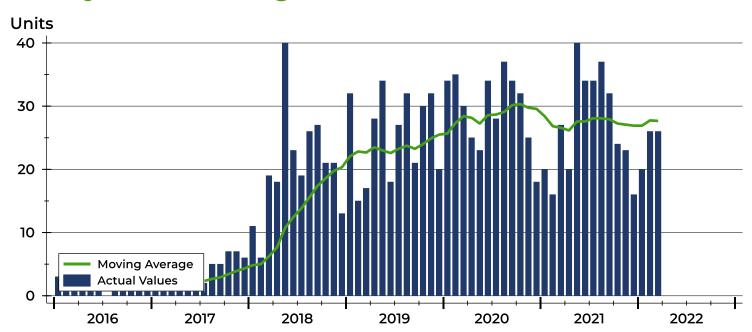
# **Dickinson County New Listings Analysis**

	mmary Statistics New Listings	2022	March 2021	Change
ţ	New Listings	26	27	-3.7%
Current Month	Volume (1,000s)	3,801	3,364	13.0%
rrent	Average List Price	146,204	124,611	17.3%
C	Median List Price	147,000	98,000	50.0%
9	New Listings	72	63	14.3%
o-Dai	Volume (1,000s)	10,264	9,365	9.6%
Year-to-Date	Average List Price	142,553	148,652	-4.1%
×	Median List Price	137,000	130,000	5.4%

A total of 26 new listings were added in Dickinson County during March, down 3.7% from the same month in 2021. Yearto-date Dickinson County has seen 72 new listings.

The median list price of these homes was \$147,000 up from \$98,000 in 2021.

### **History of New Listings**

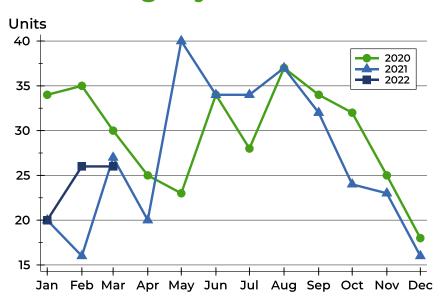






# **Dickinson County New Listings Analysis**

### **New Listings by Month**



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	
May	23	40	
June	34	34	
July	28	34	
August	37	37	
September	34	32	
October	32	24	
November	25	23	
December	18	16	

### **New Listings by Price Range**

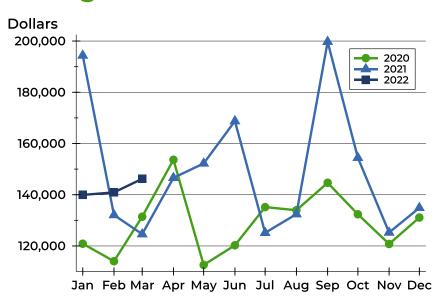
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	3.8%	15,000	15,000	28	28	100.0%	100.0%
\$25,000-\$49,999	3	11.5%	36,333	40,000	19	19	100.0%	100.0%
\$50,000-\$99,999	4	15.4%	73,200	71,500	14	15	98.6%	100.0%
\$100,000-\$124,999	2	7.7%	112,250	112,250	12	12	100.0%	100.0%
\$125,000-\$149,999	5	19.2%	143,580	144,500	25	21	100.0%	100.0%
\$150,000-\$174,999	2	7.7%	159,500	159,500	5	5	100.0%	100.0%
\$175,000-\$199,999	2	7.7%	189,700	189,700	6	6	100.0%	100.0%
\$200,000-\$249,999	3	11.5%	236,600	244,900	3	3	100.8%	100.0%
\$250,000-\$299,999	4	15.4%	258,475	259,000	12	12	96.5%	97.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



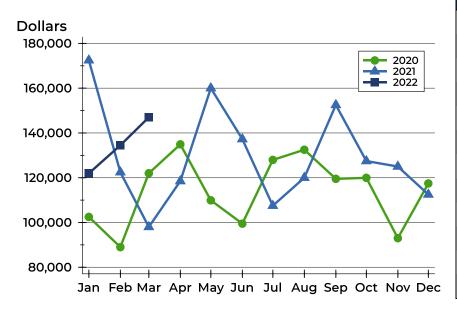


# **Dickinson County New Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	132,088	140,919
March	131,423	124,611	146,204
April	153,652	146,600	
May	112,587	152,215	
June	120,269	168,753	
July	135,179	125,135	
August	133,954	132,422	
September	144,666	199,731	
October	132,366	154,442	
November	120,769	125,243	
December	131,094	134,875	



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	
May	109,900	160,000	
June	99,500	137,250	
July	127,950	107,500	
August	132,500	120,000	
September	119,500	152,500	
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	





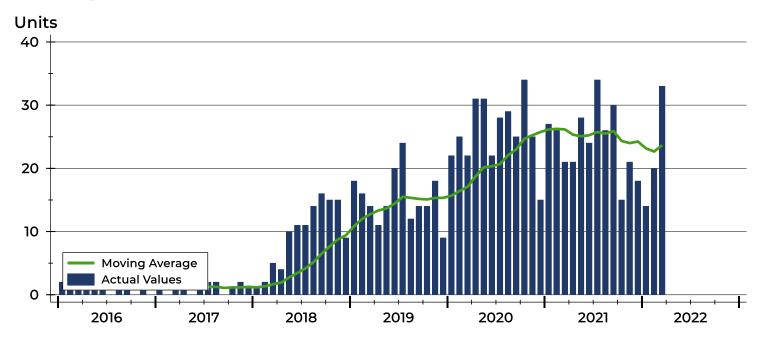
# Dickinson County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	March 2021	Change	Year-to-Date e 2022 2021 C		e Change
Со	ntracts Written	33	21	57.1%	67	74	-9.5%
Vo	lume (1,000s)	5,096	3,202	59.2%	9,925	11,432	-13.2%
ge	Sale Price	154,433	152,467	1.3%	148,128	154,489	-4.1%
Average	Days on Market	41	57	-28.1%	44	63	-30.2%
Æ	Percent of Original	97.8%	90.6%	7.9%	94.9%	93.8%	1.2%
2	Sale Price	149,500	130,000	15.0%	140,000	133,750	4.7%
Median	Days on Market	15	25	-40.0%	21	27	-22.2%
Σ	Percent of Original	100.0%	96.6%	3.5%	100.0%	96.3%	3.8%

A total of 33 contracts for sale were written in Dickinson County during the month of March, up from 21 in 2021. The median list price of these homes was \$149,500, up from \$130,000 the prior year.

Half of the homes that went under contract in March were on the market less than 15 days, compared to 25 days in March 2021.

### **History of Contracts Written**

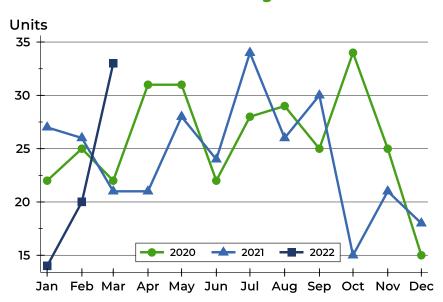






## Dickinson County Contracts Written Analysis

#### **Contracts Written by Month**



Month	2020	2021	2022
January	22	27	14
February	25	26	20
March	22	21	33
April	31	21	
May	31	28	
June	22	24	
July	28	34	
August	29	26	
September	25	30	
October	34	15	
November	25	21	
December	15	18	

### **Contracts Written by Price Range**

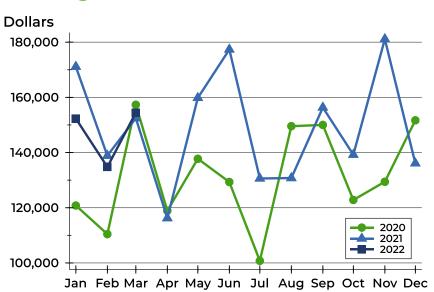
Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	9.1%	40,833	40,000	31	19	96.5%	100.0%
\$50,000-\$99,999	6	18.2%	76,150	72,250	64	31	89.8%	97.2%
\$100,000-\$124,999	2	6.1%	110,500	110,500	118	118	92.2%	92.2%
\$125,000-\$149,999	6	18.2%	136,400	135,000	41	28	101.2%	100.0%
\$150,000-\$174,999	2	6.1%	159,500	159,500	5	5	100.0%	100.0%
\$175,000-\$199,999	7	21.2%	191,543	189,900	48	15	98.7%	100.0%
\$200,000-\$249,999	3	9.1%	236,600	244,900	3	3	100.8%	100.0%
\$250,000-\$299,999	3	9.1%	265,967	259,000	8	4	98.9%	100.0%
\$300,000-\$399,999	1	3.0%	310,000	310,000	6	6	116.5%	116.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



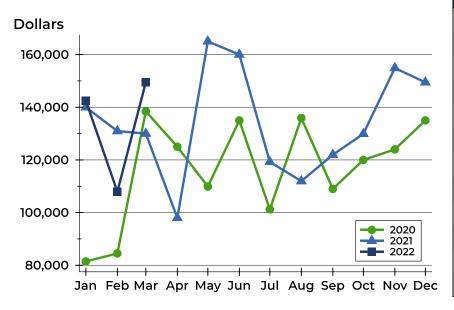


# Dickinson County Contracts Written Analysis

### **Average Price**



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	134,790
March	157,336	152,467	154,433
April	118,905	116,238	
May	137,748	159,808	
June	129,326	177,346	
July	100,771	130,606	
August	149,562	130,765	
September	150,014	156,333	
October	122,822	139,227	
November	129,416	181,124	
December	151,680	136,100	



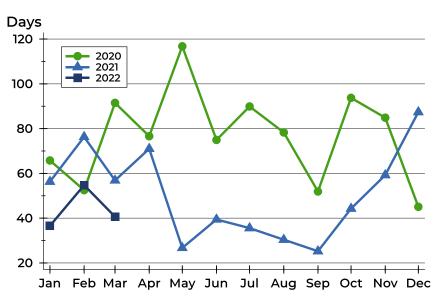
Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	107,950
March	138,450	130,000	149,500
April	125,000	98,000	
May	109,900	165,000	
June	135,000	160,000	
July	101,250	119,250	
August	135,900	111,950	
September	109,000	121,950	
October	120,000	129,900	
November	124,000	154,900	
December	135,000	149,450	





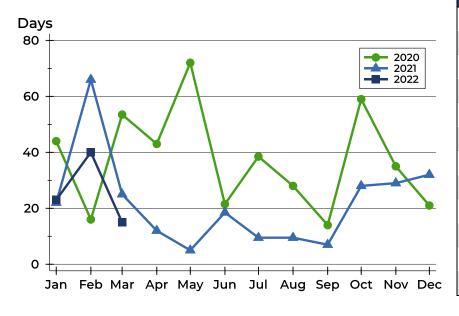
# Dickinson County Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	66	56	37
February	53	76	55
March	92	57	41
April	77	71	
Мау	117	27	
June	75	39	
July	90	36	
August	78	30	
September	52	25	
October	94	44	
November	85	59	
December	45	87	

#### **Median DOM**



Month	2020	2021	2022
January	44	22	23
February	16	66	40
March	54	25	15
April	43	12	
May	72	5	
June	22	19	
July	39	10	
August	28	10	
September	14	7	
October	59	28	
November	35	29	
December	21	32	





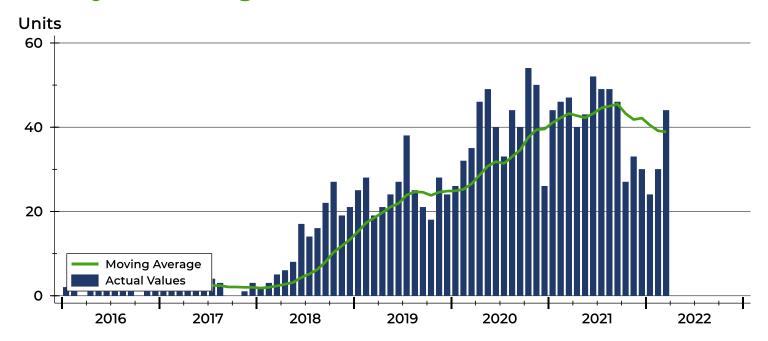
# Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of March 2022 2021		Change
Pending Contracts		44	47	-6.4%
Vo	lume (1,000s)	7,098	7,419	-4.3%
ge	List Price	161,327	157,860	2.2%
Avera	Days on Market	50	61	-18.0%
¥	Percent of Original	98.3%	97.6%	0.7%
=	List Price	149,750	140,000	7.0%
Media	Days on Market	27	22	22.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 44 listings in Dickinson County had contracts pending at the end of March, down from 47 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**







## Dickinson County Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	
May	49	43	
June	40	52	
July	33	49	
August	44	49	
September	40	46	
October	54	27	
November	50	33	
December	26	30	

#### **Pending Contracts by Price Range**

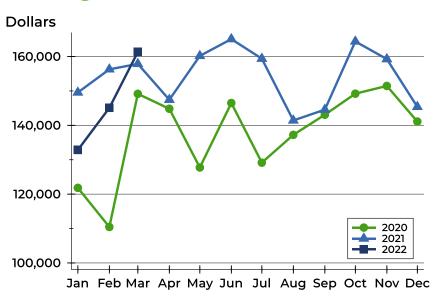
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.3%	15,000	15,000	28	28	100.0%	100.0%
\$25,000-\$49,999	3	6.8%	40,833	40,000	31	19	96.5%	100.0%
\$50,000-\$99,999	6	13.6%	76,883	72,250	68	46	96.1%	100.0%
\$100,000-\$124,999	3	6.8%	108,667	109,000	90	33	100.0%	100.0%
\$125,000-\$149,999	9	20.5%	137,022	135,000	39	31	100.4%	100.0%
\$150,000-\$174,999	3	6.8%	161,300	164,900	20	5	100.0%	100.0%
\$175,000-\$199,999	8	18.2%	190,725	189,450	80	29	95.8%	98.9%
\$200,000-\$249,999	4	9.1%	234,700	236,950	10	5	97.9%	100.0%
\$250,000-\$299,999	6	13.6%	268,650	265,000	39	34	99.4%	100.0%
\$300,000-\$399,999	1	2.3%	380,000	380,000	57	57	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



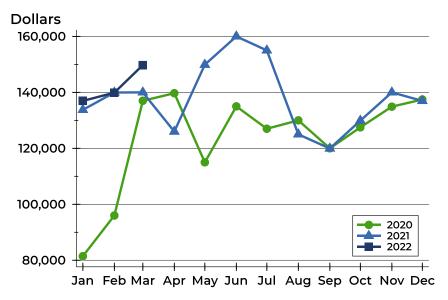


# Dickinson County Pending Contracts Analysis

### **Average Price**



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	
May	127,751	160,184	
June	146,497	165,081	
July	129,154	159,388	
August	137,233	141,420	
September	143,086	144,565	
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	



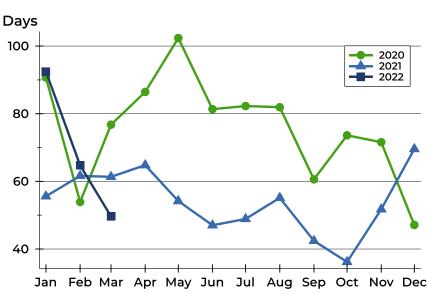
Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	
May	115,000	149,900	
June	135,000	160,000	
July	127,000	155,000	
August	130,000	125,000	
September	120,000	119,950	
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	





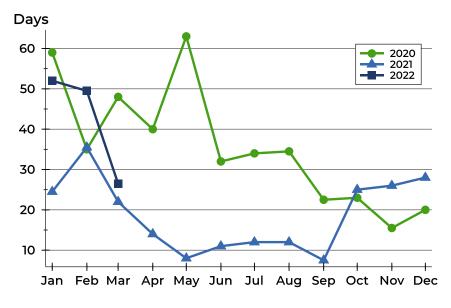
# Dickinson County Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	
Мау	102	54	
June	81	47	
July	82	49	
August	82	55	
September	61	42	
October	74	36	
November	72	52	
December	47	70	

#### **Median DOM**



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	
May	63	8	
June	32	11	
July	34	12	
August	35	12	
September	23	8	
October	23	25	
November	16	26	
December	20	28	