



### Dickinson County Housing Report



### Market Overview

#### **Dickinson County Home Sales Rose in May**

Total home sales in Dickinson County rose by 8.0% last month to 27 units, compared to 25 units in May 2021. Total sales volume was \$4.1 million, up 21.0% from a year earlier.

The median sale price in May was \$144,000, up from \$117,000 a year earlier. Homes that sold in May were typically on the market for 9 days and sold for 100.0% of their list prices.

### Dickinson County Active Listings Down at End of May

The total number of active listings in Dickinson County at the end of May was 36 units, down from 39 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$134,950.

During May, a total of 31 contracts were written up from 28 in May 2021. At the end of the month, there were 48 contracts still pending.

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#### **Contact Information**

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 685-776-1208

<u>ae@flinthillsrealtors.net</u> <u>www.flinthillsrealtors.net</u>





### **Dickinson County Summary Statistics**

	y MLS Statistics ree-year History	2022	Current Mont 2021	:h 2020	2022	Year-to-Date 2021	2020
_	r <b>me Sales</b> ange from prior year	<b>27</b> 8.0%	<b>25</b> -19.4%	<b>31</b> 158.3%	<b>109</b> 0.0%	<b>109</b> 6.9%	<b>102</b> 47.8%
	<b>tive Listings</b> ange from prior year	<b>36</b> -7.7%	<b>39</b> -50.6%	<b>79</b> -10.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.5</b> 0.0%	<b>1.5</b> -65.9%	<b>4.4</b> -33.3%	N/A	N/A	N/A
	w Listings ange from prior year	<b>29</b> -27.5%	<b>40</b> 73.9%	<b>23</b> -32.4%	<b>140</b> 13.8%	<b>123</b> -16.3%	<b>147</b> 16.7%
	ntracts Written ange from prior year	<b>31</b> 10.7%	<b>28</b> -9.7%	<b>31</b> 121.4%	<b>126</b> 2.4%	<b>123</b> -6.1%	<b>131</b> 79.5%
	nding Contracts ange from prior year	<b>48</b> 11.6%	<b>43</b> -12.2%	<b>49</b> 104.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>4,118</b> 21.0%	<b>3,404</b> -10.1%	<b>3,785</b> 81.0%	<b>15,725</b> 5.1%	<b>14,959</b> 24.3%	<b>12,037</b> 44.0%
	Sale Price Change from prior year	<b>152,506</b> 12.0%	<b>136,158</b> 11.5%	<b>122,100</b> -29.9%	<b>144,269</b> 5.1%	<b>137,241</b> 16.3%	<b>118,011</b> -2.6%
d	<b>List Price of Actives</b> Change from prior year	<b>170,878</b> 27.5%	<b>134,018</b> 3.4%	<b>129,652</b> 14.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>20</b> -54.5%	<b>44</b> -50.0%	<b>88</b> -30.7%	<b>44</b> -25.4%	<b>59</b> -25.3%	<b>79</b> -12.2%
•	Percent of List Change from prior year	<b>98.8%</b> 2.4%	<b>96.5%</b> 4.9%	<b>92.0%</b> -2.4%	<b>96.5%</b> 0.2%	<b>96.3%</b> 5.4%	<b>91.4%</b> -2.1%
	Percent of Original Change from prior year	<b>98.0%</b> 3.5%	<b>94.7%</b> 7.4%	<b>88.2%</b> -1.5%	<b>93.9%</b> 0.1%	<b>93.8%</b> 4.9%	<b>89.4%</b> 0.0%
	Sale Price Change from prior year	<b>144,000</b> 23.1%	117,000 11.4%	<b>105,000</b> -24.0%	<b>135,000</b> 12.5%	<b>120,000</b> 12.9%	<b>106,250</b> 5.2%
	<b>List Price of Actives</b> Change from prior year	<b>134,950</b> 13.4%	<b>119,000</b> -0.8%	<b>120,000</b> 11.7%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>9</b> -30.8%	<b>13</b> -73.5%	<b>49</b> -31.0%	<b>18</b> -18.2%	<b>22</b> -54.2%	<b>48</b> -21.3%
2	Percent of List Change from prior year	<b>100.0%</b> 1.3%	<b>98.7%</b> 2.2%	<b>96.6%</b> 0.6%	<b>98.7%</b> 1.5%	<b>97.2%</b> 2.4%	<b>94.9%</b> -0.9%
	Percent of Original Change from prior year	<b>100.0%</b> 4.0%	<b>96.2%</b> 3.3%	<b>93.1%</b> -2.7%	<b>96.6%</b> 0.9%	<b>95.7%</b> 3.2%	<b>92.7%</b> -1.9%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





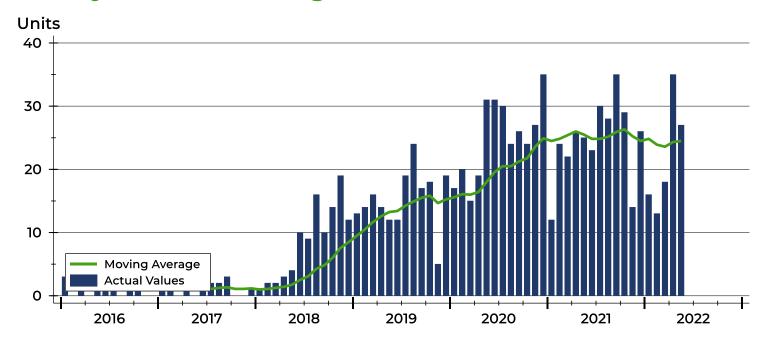
# **Dickinson County Closed Listings Analysis**

	mmary Statistics Closed Listings	2022	May 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Clc	sed Listings	27	25	8.0%	109	109	0.0%
Vo	lume (1,000s)	4,118	3,404	21.0%	15,725	14,959	5.1%
Мс	onths' Supply	1.5	1.5	0.0%	N/A	N/A	N/A
	Sale Price	152,506	136,158	12.0%	144,269	137,241	5.1%
age	Days on Market	20	44	-54.5%	44	59	-25.4%
Averag	Percent of List	98.8%	96.5%	2.4%	96.5%	96.3%	0.2%
	Percent of Original	98.0%	94.7%	3.5%	93.9%	93.8%	0.1%
	Sale Price	144,000	117,000	23.1%	135,000	120,000	12.5%
lian	Days on Market	9	13	-30.8%	18	22	-18.2%
Median	Percent of List	100.0%	98.7%	1.3%	98.7%	97.2%	1.5%
	Percent of Original	100.0%	96.2%	4.0%	96.6%	95.7%	0.9%

A total of 27 homes sold in Dickinson County in May, up from 25 units in May 2021. Total sales volume rose to \$4.1 million compared to \$3.4 million in the previous year.

The median sales price in May was \$144,000, up 23.1% compared to the prior year. Median days on market was 9 days, down from 28 days in April, and down from 13 in May 2021.

### **History of Closed Listings**

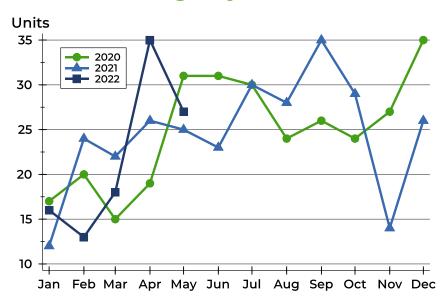






# **Dickinson County Closed Listings Analysis**

### **Closed Listings by Month**



Month	2020	2021	2022
January	17	12	16
February	20	24	13
March	15	22	18
April	19	26	35
May	31	25	27
June	31	23	
July	30	30	
August	24	28	
September	26	35	
October	24	29	
November	27	14	
December	35	26	

### **Closed Listings by Price Range**

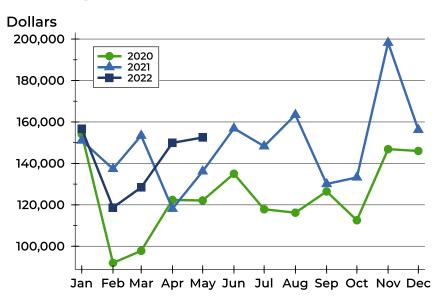
Price Range		les Percent	Months' Supply	Sale I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	1.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	25.9%	0.5	73,671	75,000	25	17	94.8%	98.5%	94.8%	98.5%
\$100,000-\$124,999	1	3.7%	3.1	110,000	110,000	4	4	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	6	22.2%	2.2	135,317	135,000	22	24	98.3%	98.4%	97.8%	98.3%
\$150,000-\$174,999	2	7.4%	1.3	162,250	162,250	4	4	99.6%	99.6%	99.6%	99.6%
\$175,000-\$199,999	6	22.2%	0.4	182,750	182,000	3	2	101.4%	101.7%	101.4%	101.7%
\$200,000-\$249,999	2	7.4%	1.4	212,560	212,560	95	95	101.4%	101.4%	91.7%	91.7%
\$250,000-\$299,999	3	11.1%	3.1	277,983	269,050	6	4	101.3%	100.0%	101.3%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



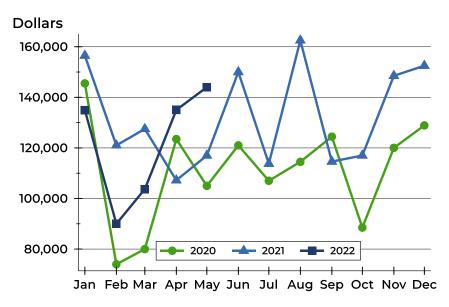


# **Dickinson County Closed Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	154,176	151,054	156,669
February	91,958	137,346	118,692
March	97,793	153,409	128,411
April	122,368	118,131	149,900
May	122,100	136,158	152,506
June	135,006	156,887	
July	117,863	148,288	
August	116,212	163,428	
September	126,450	130,069	
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	



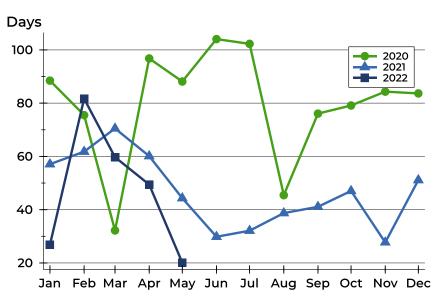
Month	2020	2021	2022
January	145,500	156,500	134,950
February	74,000	121,000	90,000
March	80,000	127,500	103,700
April	123,500	107,200	135,000
May	105,000	117,000	144,000
June	121,000	150,000	
July	107,000	113,750	
August	114,500	162,500	
September	124,450	114,600	
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	





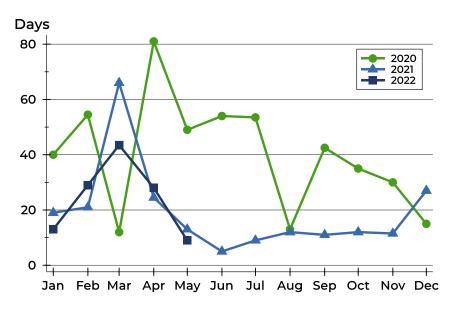
# **Dickinson County Closed Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	88	57	27
February	76	62	82
March	32	71	60
April	97	60	49
May	88	44	20
June	104	30	
July	102	32	
August	45	39	
September	76	41	
October	79	47	
November	84	28	
December	84	51	

#### **Median DOM**



Month	2020	2021	2022
January	40	19	13
February	55	21	29
March	12	66	44
April	81	25	28
May	49	13	9
June	54	5	
July	54	9	
August	13	12	
September	43	11	
October	35	12	
November	30	12	
December	15	27	





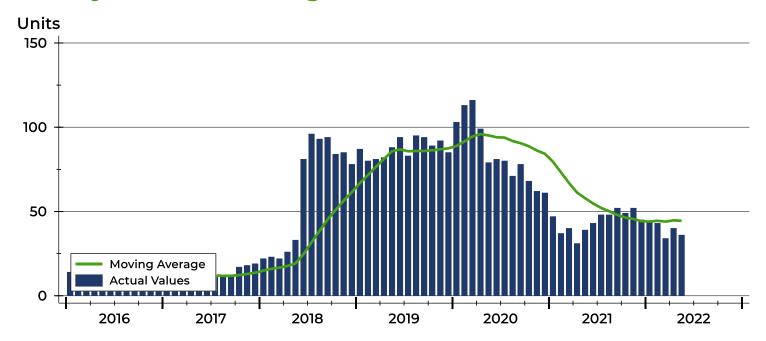
## **Dickinson County Active Listings Analysis**

	mmary Statistics · Active Listings	2022	End of May 2021	Change
Ac.	tive Listings	36	39	-7.7%
Vo	lume (1,000s)	6,152	5,227	17.7%
Мс	onths' Supply	1.5	1.5	0.0%
ge	List Price	170,878	134,018	27.5%
Avera	Days on Market	78	84	-7.1%
¥	Percent of Original	95.9%	97.1%	-1.2%
<u>_</u>	List Price	134,950	119,000	13.4%
Median	Days on Market	34	39	-12.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 36 homes were available for sale in Dickinson County at the end of May. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of May was \$134,950, up 13.4% from 2021. The typical time on market for active listings was 34 days, down from 39 days a year earlier.

### **History of Active Listings**

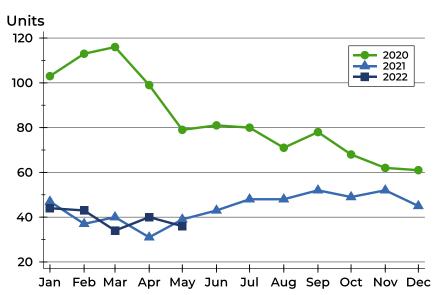






## **Dickinson County Active Listings Analysis**

### **Active Listings by Month**



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	40
May	79	39	36
June	81	43	
July	80	48	
August	71	48	
September	78	52	
October	68	49	
November	62	52	
December	61	45	

### **Active Listings by Price Range**

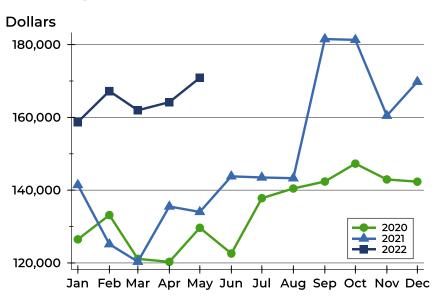
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	1	2.8%	1.1	19,000	19,000	44	44	100.0%	100.0%
\$25,000-\$49,999	3	8.3%	N/A	33,333	30,000	34	43	90.5%	85.7%
\$50,000-\$99,999	3	8.3%	0.5	74,333	85,000	122	16	95.0%	100.0%
\$100,000-\$124,999	7	19.4%	3.1	114,243	112,500	104	64	97.7%	100.0%
\$125,000-\$149,999	6	16.7%	2.2	132,067	129,000	149	152	97.6%	98.1%
\$150,000-\$174,999	3	8.3%	1.3	159,667	155,000	51	32	94.2%	93.9%
\$175,000-\$199,999	1	2.8%	0.4	179,900	179,900	22	22	94.7%	94.7%
\$200,000-\$249,999	4	11.1%	1.4	230,975	230,000	72	53	91.8%	92.8%
\$250,000-\$299,999	6	16.7%	3.1	268,467	262,450	29	13	97.0%	100.0%
\$300,000-\$399,999	1	2.8%	N/A	324,900	324,900	13	13	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.8%	N/A	699,000	699,000	12	12	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



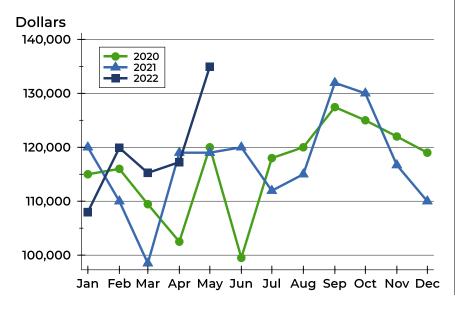


# **Dickinson County Active Listings Analysis**

### **Average Price**



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	164,188
May	129,652	134,018	170,878
June	122,585	143,798	
July	137,792	143,488	
August	140,458	143,283	
September	142,373	181,525	
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	



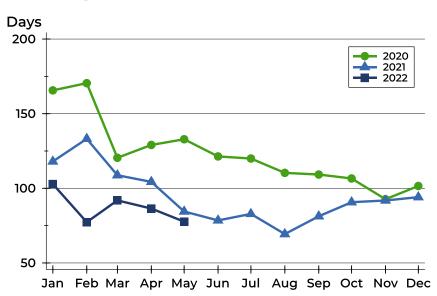
Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	117,250
May	120,000	119,000	134,950
June	99,500	120,000	
July	118,000	111,950	
August	120,000	115,000	
September	127,450	131,950	
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	





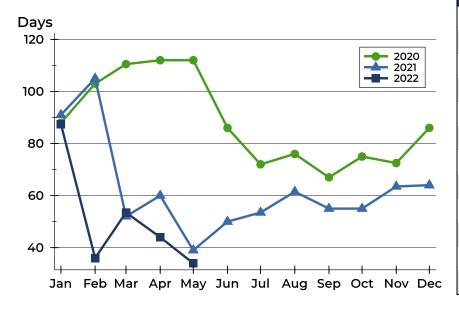
# **Dickinson County Active Listings Analysis**

#### **Average DOM**



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	86
May	133	84	78
June	121	78	
July	120	83	
August	110	69	
September	109	81	
October	107	91	
November	93	92	
December	102	94	

#### **Median DOM**



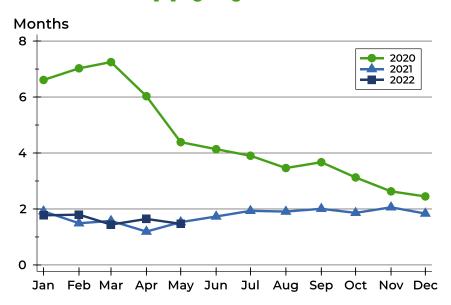
Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	44
May	112	39	34
June	86	50	
July	72	54	
August	76	62	
September	67	55	
October	75	55	
November	73	64	
December	86	64	





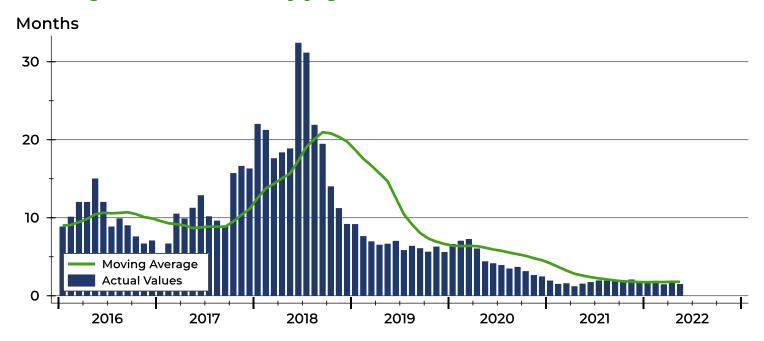
### Dickinson County Months' Supply Analysis

#### **Months' Supply by Month**



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.4
April	6.0	1.2	1.6
May	4.4	1.5	1.5
June	4.1	1.7	
July	3.9	1.9	
August	3.5	1.9	
September	3.7	2.0	
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

### **History of Month's Supply**







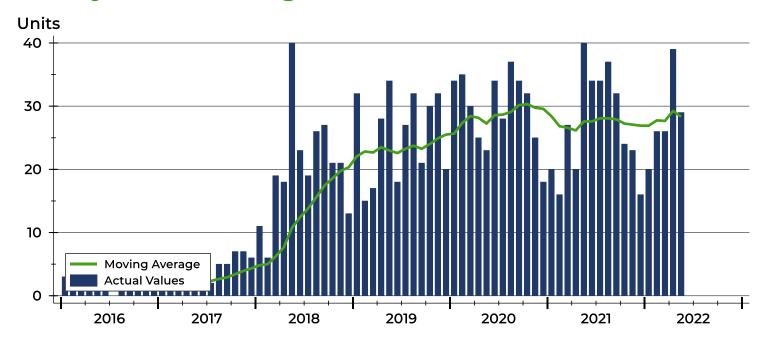
# **Dickinson County New Listings Analysis**

	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	29	40	-27.5%
Month	Volume (1,000s)	5,214	6,089	-14.4%
Current	Average List Price	179,803	152,215	18.1%
Cu	Median List Price	140,000	160,000	-12.5%
te	New Listings	140	123	13.8%
o-Daí	Volume (1,000s)	21,003	18,375	14.3%
Year-to-Date	Average List Price	150,024	149,388	0.4%
χ	Median List Price	139,250	130,000	7.1%

A total of 29 new listings were added in Dickinson County during May, down 27.5% from the same month in 2021. Year-to-date Dickinson County has seen 140 new listings.

The median list price of these homes was \$140,000 down from \$160,000 in 2021.

### **History of New Listings**

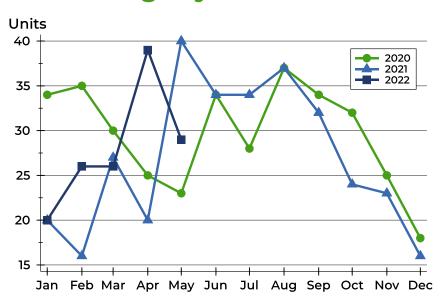






# **Dickinson County New Listings Analysis**

### **New Listings by Month**



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	39
May	23	40	29
June	34	34	
July	28	34	
August	37	37	
September	34	32	
October	32	24	
November	25	23	
December	18	16	

### **New Listings by Price Range**

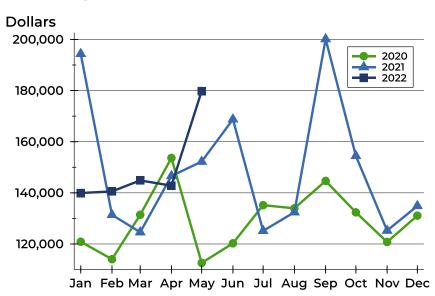
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.9%	32,500	32,500	14	14	100.0%	100.0%
\$50,000-\$99,999	4	13.8%	73,250	77,500	10	9	100.0%	100.0%
\$100,000-\$124,999	6	20.7%	121,617	121,250	18	19	98.5%	100.0%
\$125,000-\$149,999	3	10.3%	131,000	128,000	13	2	100.0%	100.0%
\$150,000-\$174,999	2	6.9%	167,000	167,000	19	19	96.1%	96.1%
\$175,000-\$199,999	2	6.9%	182,450	182,450	19	19	94.7%	94.7%
\$200,000-\$249,999	3	10.3%	232,967	235,000	18	15	98.5%	100.0%
\$250,000-\$299,999	5	17.2%	262,380	260,000	13	19	100.0%	100.0%
\$300,000-\$399,999	1	3.4%	324,900	324,900	19	19	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.4%	699,000	699,000	18	18	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



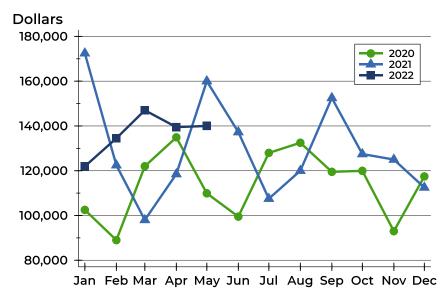


# **Dickinson County New Listings Analysis**

### **Average Price**



_			
Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	131,400	140,562
March	131,423	124,611	144,854
April	153,652	146,600	142,813
May	112,587	152,215	179,803
June	120,269	168,753	
July	135,179	125,135	
August	133,954	132,422	
September	144,666	200,138	
October	132,366	154,442	
November	120,769	125,243	
December	131,094	134,875	



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	139,500
May	109,900	160,000	140,000
June	99,500	137,250	
July	127,950	107,500	
August	132,500	120,000	
September	119,500	152,500	
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	





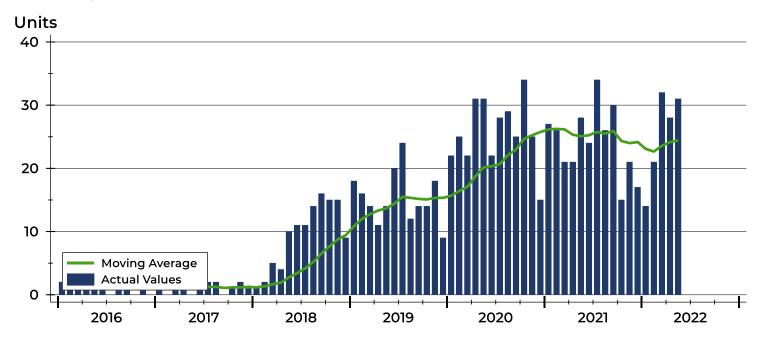
# Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	May 2021	Change	2022	ear-to-Dat 2021	e Change
Со	ntracts Written	31	28	10.7%	126	123	2.4%
Vol	ume (1,000s)	5,669	4,475	26.7%	19,787	18,348	7.8%
ge	Sale Price	182,868	159,808	14.4%	157,043	149,169	5.3%
Avera	Days on Market	54	27	100.0%	42	56	-25.0%
₹	Percent of Original	95.2%	101.2%	-5.9%	94.7%	95.0%	-0.3%
<u>_</u>	Sale Price	122,000	165,000	-26.1%	139,950	130,000	7.7%
Median	Days on Market	26	5	420.0%	18	16	12.5%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	96.5%	3.6%

A total of 31 contracts for sale were written in Dickinson County during the month of May, up from 28 in 2021. The median list price of these homes was \$122,000, down from \$165,000 the prior year.

Half of the homes that went under contract in May were on the market less than 26 days, compared to 5 days in May 2021.

### **History of Contracts Written**

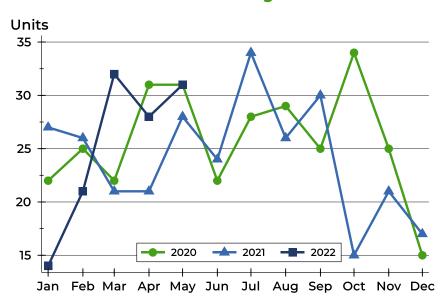






# **Dickinson County Contracts Written Analysis**

#### **Contracts Written by Month**



Month	2020	2021	2022
January	22	27	14
February	25	26	21
March	22	21	32
April	31	21	28
May	31	28	31
June	22	24	
July	28	34	
August	29	26	
September	25	30	
October	34	15	
November	25	21	
December	15	17	

### **Contracts Written by Price Range**

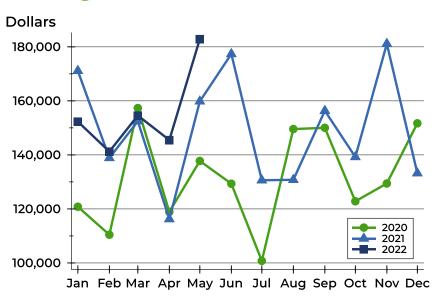
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>9</sup> Avg.	% of Orig. Med.
Below \$25,000	1	3.2%	20,900	20,900	77	77	80.3%	80.3%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	9	29.0%	75,622	80,000	39	29	99.2%	100.0%
\$100,000-\$124,999	7	22.6%	119,100	119,900	37	24	94.8%	100.0%
\$125,000-\$149,999	3	9.7%	131,000	128,000	6	2	100.0%	100.0%
\$150,000-\$174,999	3	9.7%	163,000	165,000	181	72	89.4%	92.2%
\$175,000-\$199,999	1	3.2%	185,000	185,000	9	9	94.6%	94.6%
\$200,000-\$249,999	3	9.7%	219,933	224,900	34	29	92.0%	94.3%
\$250,000-\$299,999	2	6.5%	256,000	256,000	36	36	100.0%	100.0%
\$300,000-\$399,999	1	3.2%	394,900	394,900	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	3.2%	1,500,000	1,500,000	227	227	75.0%	75.0%



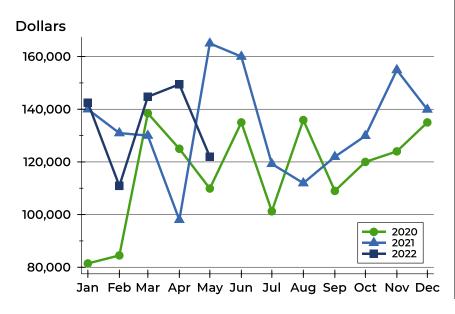


## Dickinson County Contracts Written Analysis

### **Average Price**



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	141,229
March	157,336	152,467	154,572
April	118,905	116,238	145,496
May	137,748	159,808	182,868
June	129,326	177,346	
July	100,771	130,606	
August	149,562	130,765	
September	150,014	156,333	
October	122,822	139,227	
November	129,416	181,124	
December	151,680	133,224	



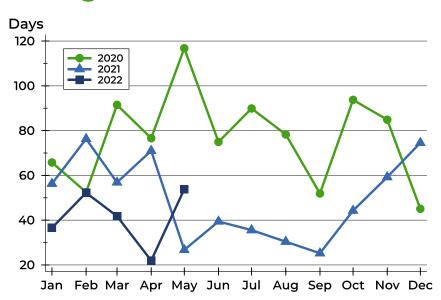
Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	110,900
March	138,450	130,000	144,750
April	125,000	98,000	149,450
May	109,900	165,000	122,000
June	135,000	160,000	
July	101,250	119,250	
August	135,900	111,950	
September	109,000	121,950	
October	120,000	129,900	
November	124,000	154,900	
December	135,000	139,900	





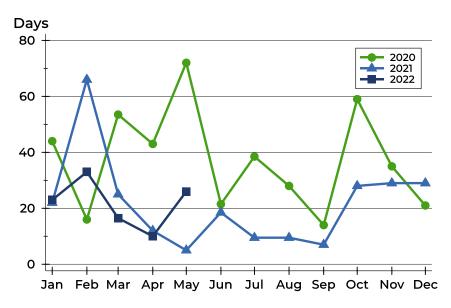
## Dickinson County Contracts Written Analysis

#### **Average DOM**



Month	2020	2021	2022
January	66	56	37
February	53	76	52
March	92	57	42
April	77	71	22
May	117	27	54
June	75	39	
July	90	36	
August	78	30	
September	52	25	
October	94	44	
November	85	59	
December	45	75	

### **Median DOM**



Month	2020	2021	2022
January	44	22	23
February	16	66	33
March	54	25	17
April	43	12	10
May	72	5	26
June	22	19	
July	39	10	
August	28	10	
September	14	7	
October	59	28	
November	35	29	
December	21	29	





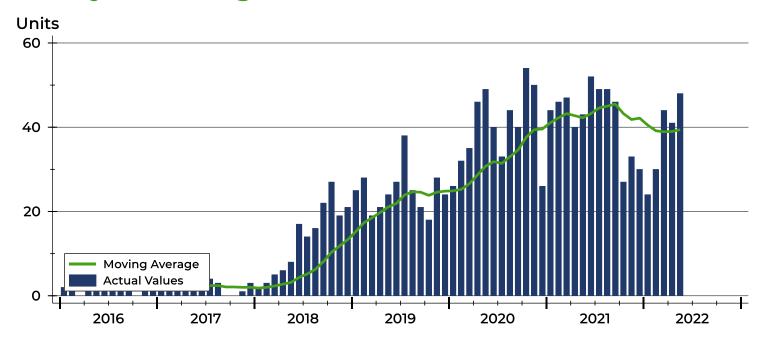
## Dickinson County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of May 2021	Change
Pe	nding Contracts	48	43	11.6%
Vo	lume (1,000s)	8,259	6,888	19.9%
ge	List Price	172,054	160,184	7.4%
Avera	Days on Market	38	54	-29.6%
¥	Percent of Original	98.0%	98.9%	-0.9%
_	List Price	134,450	149,900	-10.3%
Median	Days on Market	15	8	87.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 48 listings in Dickinson County had contracts pending at the end of May, up from 43 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**







## Dickinson County Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	41
May	49	43	48
June	40	52	
July	33	49	
August	44	49	
September	40	46	
October	54	27	
November	50	33	
December	26	30	

#### **Pending Contracts by Price Range**

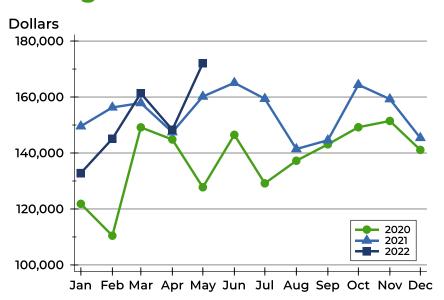
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.1%	20,900	20,900	77	77	83.9%	83.9%
\$25,000-\$49,999	1	2.1%	29,000	29,000	48	48	100.0%	100.0%
\$50,000-\$99,999	11	22.9%	75,873	80,000	31	26	99.5%	100.0%
\$100,000-\$124,999	7	14.6%	119,100	119,900	37	24	98.9%	100.0%
\$125,000-\$149,999	8	16.7%	135,213	134,450	18	9	98.9%	100.0%
\$150,000-\$174,999	5	10.4%	164,600	165,000	110	15	93.6%	100.0%
\$175,000-\$199,999	6	12.5%	182,333	182,500	7	6	100.0%	100.0%
\$200,000-\$249,999	4	8.3%	217,450	217,450	10	5	100.0%	100.0%
\$250,000-\$299,999	3	6.3%	259,000	260,000	27	9	100.0%	100.0%
\$300,000-\$399,999	1	2.1%	394,900	394,900	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	ī	2.1%	1,500,000	1,500,000	227	227	75.0%	75.0%



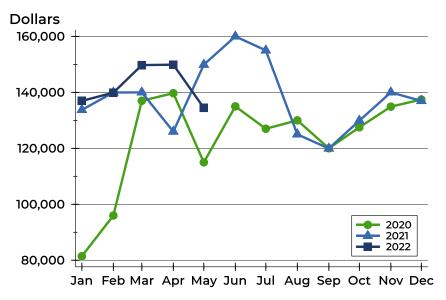


# Dickinson County Pending Contracts Analysis

#### **Average Price**



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	148,317
May	127,751	160,184	172,054
June	146,497	165,081	
July	129,154	159,388	
August	137,233	141,420	
September	143,086	144,565	
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	



Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	149,900
May	115,000	149,900	134,450
June	135,000	160,000	
July	127,000	155,000	
August	130,000	125,000	
September	120,000	119,950	
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	





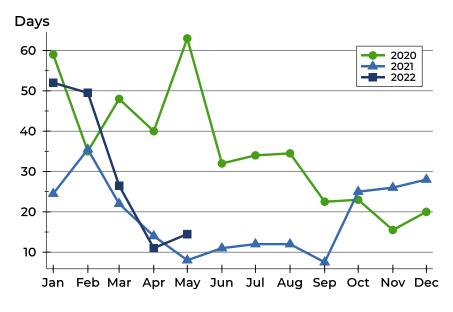
# Dickinson County Pending Contracts Analysis

#### **Average DOM**



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	26
May	102	54	38
June	81	47	
July	82	49	
August	82	55	
September	61	42	
October	74	36	
November	72	52	
December	47	70	

#### **Median DOM**



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	11
May	63	8	15
June	32	11	
July	34	12	
August	35	12	
September	23	8	
October	23	25	
November	16	26	
December	20	28	