



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in July

Total home sales in Dickinson County fell last month to 18 units, compared to 30 units in July 2021. Total sales volume was \$2.6 million, down from a year earlier.

The median sale price in July was \$123,750, up from \$113,750 a year earlier. Homes that sold in July were typically on the market for 30 days and sold for 97.0% of their list prices.

Dickinson County Active Listings Remain the Same at End of July

The total number of active listings in Dickinson County at the end of July was 48 units, the same as in July 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$150,000.

During July, a total of 25 contracts were written down from 34 in July 2021. At the end of the month, there were 27 contracts still pending.

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Dickinson County Summary Statistics

	y MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	me Sales ange from prior year	18 -40.0%	30 0.0%	30 57.9%	159 -1.9%	162 -0.6%	163 63.0%
	tive Listings ange from prior year	48 0.0%	48 -40.0%	80 -3.6%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.0 5.3%	1.9 -51.3%	3.9 -32.8%	N/A	N/A	N/A
	w Listings ange from prior year	23 -32.4%	34 21.4%	28 3.7%	195 2.1%	191 -8.6%	209 22.2%
	ntracts Written ange from prior year	25 -26.5%	34 21.4%	28 16.7%	168 -7.2%	181 0.0%	181 54.7%
	nding Contracts ange from prior year	27 -44.9%	49 48.5%	33 -13.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	2,565 -42.3%	4,449 25.8%	3,536 53.7%	22,720 -1.3%	23,016 16.5%	19,758 61.8%
	Sale Price Change from prior year	142,489 -3.9%	148,288 25.8%	117,863 -2.7%	142,892 0.6%	142,076 17.2%	121,216 -0.7%
O	List Price of Actives Change from prior year	178,969 24.7%	143,488 4.1%	137,792 22.3%	N/A	N/A	N/A
Average	Days on Market Change from prior year	34 6.3%	32 -68.6%	102 -8.1%	42 -16.0%	50 -43.2%	88 -4.3%
•	Percent of List Change from prior year	94.9 % -1.1%	96.0 % 4.6%	91.8 % -1.0%	96.0 % -1.1%	97.1 % 5.8%	91.8 % -1.8%
	Percent of Original Change from prior year	91.8 % -2.1%	93.8 % 5.4%	89.0 %	93.5 % -1.5%	94.9 % 6.3%	89.3 % -0.6%
	Sale Price Change from prior year	123,750 8.8%	11 3,750 6.3%	107,000 -1.8%	132,000 10.0%	119,950 6.2%	113,000 7.0%
	List Price of Actives Change from prior year	1 50,000 34.0%	111,950 -5.1%	118,000 14.6%	N/A	N/A	N/A
Median	Days on Market Change from prior year	30 233.3%	9 -83.3%	54 35.0%	18 12.5%	16 -68.0%	50 -9.1%
_	Percent of List Change from prior year	97.0 % -2.2%	99.2 % 2.3%	97.0 % -0.3%	98.5 % 0.7%	97.8 % 1.9%	96.0 % 0.0%
	Percent of Original Change from prior year	92.0 % -5.0%	96.8 % 2.8%	94.2 % -1.7%	96.3 % -0.2%	96.5 % 2.7%	94.0 % -0.8%

 $Note: Year-to-date\ statistics\ cannot\ be\ calculated\ for\ Active\ Listings,\ Months'\ Supply\ and\ Pending\ Contracts.$





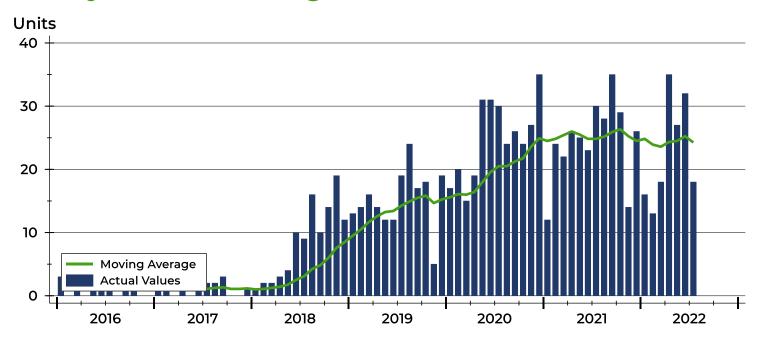
Dickinson County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	July 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Clo	sed Listings	18	30	-40.0%	159	162	-1.9%
Vo	lume (1,000s)	2,565	4,449	-42.3%	22,720	23,016	-1.3%
Mo	onths' Supply	2.0	1.9	5.3%	N/A	N/A	N/A
	Sale Price	142,489	148,288	-3.9%	142,892	142,076	0.6%
age	Days on Market	34	32	6.3%	42	50	-16.0%
Averag	Percent of List	94.9%	96.0%	-1.1%	96.0%	97.1%	-1.1%
	Percent of Original	91.8%	93.8%	-2.1%	93.5%	94.9%	-1.5%
	Sale Price	123,750	113,750	8.8%	132,000	119,950	10.0%
ian	Days on Market	30	9	233.3%	18	16	12.5%
Median	Percent of List	97.0%	99.2%	-2.2%	98.5%	97.8%	0.7%
	Percent of Original	92.0%	96.8%	-5.0%	96.3%	96.5%	-0.2%

A total of 18 homes sold in Dickinson County in July, down from 30 units in July 2021. Total sales volume fell to \$2.6 million compared to \$4.4 million in the previous year.

The median sales price in July was \$123,750, up 8.8% compared to the prior year. Median days on market was 30 days, up from 13 days in June, and up from 9 in July 2021.

History of Closed Listings

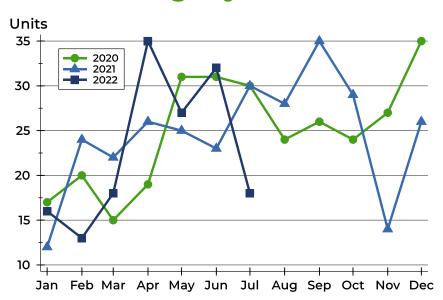






Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	12	16
February	20	24	13
March	15	22	18
April	19	26	35
May	31	25	27
June	31	23	32
July	30	30	18
August	24	28	
September	26	35	
October	24	29	
November	27	14	
December	35	26	

Closed Listings by Price Range

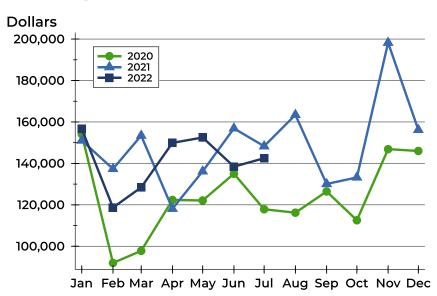
Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	1	5.6%	1.1	10,000	10,000	8	8	83.3%	83.3%	83.3%	83.3%
\$25,000-\$49,999	3	16.7%	2.1	36,000	33,000	36	37	94.2%	100.0%	89.5%	85.7%
\$50,000-\$99,999	2	11.1%	0.7	87,750	87,750	76	76	96.5%	96.5%	93.9%	93.9%
\$100,000-\$124,999	3	16.7%	2.3	119,600	119,900	30	37	99.0%	99.2%	96.0%	99.2%
\$125,000-\$149,999	2	11.1%	2.8	128,250	128,250	2	2	102.2%	102.2%	102.2%	102.2%
\$150,000-\$174,999	2	11.1%	2.0	160,000	160,000	25	25	94.3%	94.3%	88.8%	88.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	5.6%	3.9	205,000	205,000	57	57	85.8%	85.8%	82.0%	82.0%
\$250,000-\$299,999	3	16.7%	2.9	277,000	272,000	43	59	93.9%	96.5%	89.7%	92.0%
\$300,000-\$399,999	1	5.6%	1.2	300,000	300,000	12	12	91.2%	91.2%	91.2%	91.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



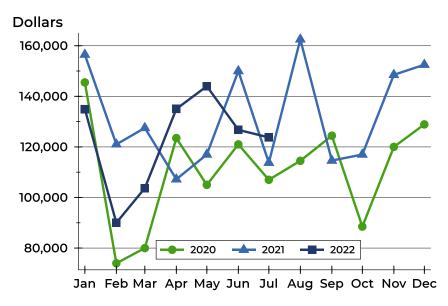


Dickinson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	154,176	151,054	156,669
February	91,958	137,346	118,692
March	97,793	153,409	128,411
April	122,368	118,131	149,900
May	122,100	136,158	152,506
June	135,006	156,887	138,428
July	117,863	148,288	142,489
August	116,212	163,428	
September	126,450	130,069	
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	



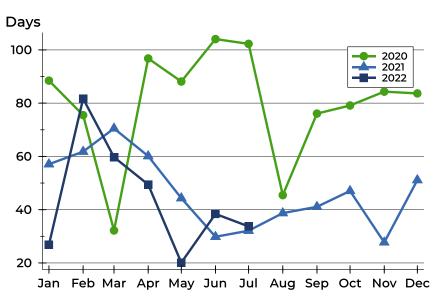
Month	2020	2021	2022
January	145,500	156,500	134,950
February	74,000	121,000	90,000
March	80,000	127,500	103,700
April	123,500	107,200	135,000
May	105,000	117,000	144,000
June	121,000	150,000	126,750
July	107,000	113,750	123,750
August	114,500	162,500	
September	124,450	114,600	
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	





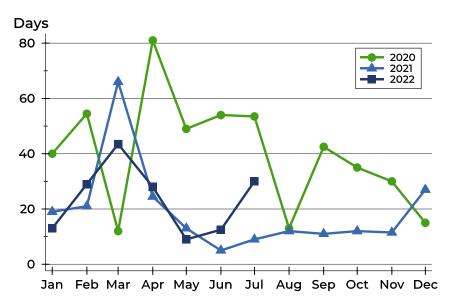
Dickinson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	57	27
February	76	62	82
March	32	7 1	60
April	97	60	49
May	88	44	20
June	104	30	38
July	102	32	34
August	45	39	
September	76	41	
October	79	47	
November	84	28	
December	84	51	

Median DOM



Month	2020	2021	2022
January	40	19	13
February	55	21	29
March	12	66	44
April	81	25	28
May	49	13	9
June	54	5	13
July	54	9	30
August	13	12	
September	43	11	
October	35	12	
November	30	12	
December	15	27	





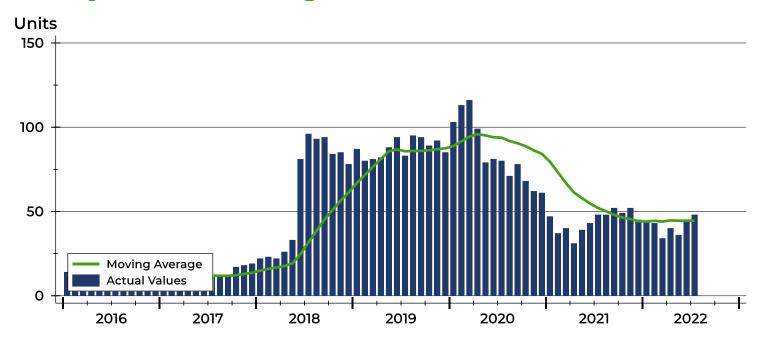
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Ac	tive Listings	48	48	0.0%
Volume (1,000s)		8,590	6,887	24.7%
Mc	onths' Supply	2.0	1.9	5.3%
ge	List Price	178,969	143,488	24.7%
Avera	Days on Market	77	83	-7.2%
₽	Percent of Original	96.2%	97.3%	-1.1%
_	List Price	150,000	111,950	34.0%
Median	Days on Market	50	54	-7.4%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 48 homes were available for sale in Dickinson County at the end of July. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of July was \$150,000, up 34.0% from 2021. The typical time on market for active listings was 50 days, down from 54 days a year earlier.

History of Active Listings

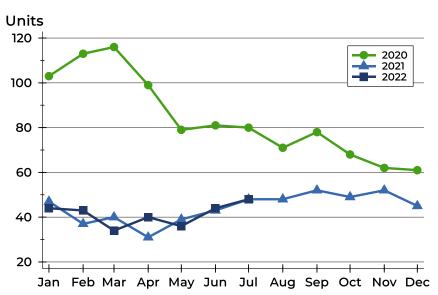






Dickinson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	40
May	79	39	36
June	81	43	44
July	80	48	48
August	71	48	
September	78	52	
October	68	49	
November	62	52	
December	61	45	

Active Listings by Price Range

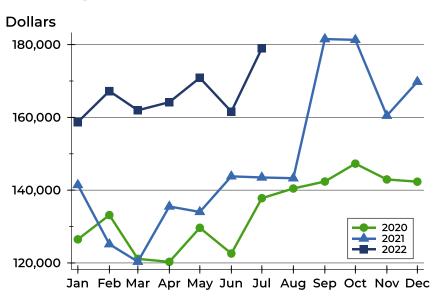
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.1%	1.1	19,000	19,000	105	105	100.0%	100.0%
\$25,000-\$49,999	4	8.3%	2.1	34,000	32,500	85	87	91.6%	92.9%
\$50,000-\$99,999	4	8.3%	0.7	73,625	79,750	124	43	94.5%	96.5%
\$100,000-\$124,999	5	10.4%	2.3	112,460	115,000	132	60	93.7%	96.0%
\$125,000-\$149,999	9	18.8%	2.8	137,967	139,900	109	47	97.7%	100.0%
\$150,000-\$174,999	5	10.4%	2.0	155,080	150,000	30	6	96.8%	100.0%
\$175,000-\$199,999	1	2.1%	N/A	199,999	199,999	60	60	90.9%	90.9%
\$200,000-\$249,999	10	20.8%	3.9	229,480	230,000	45	27	95.4%	98.0%
\$250,000-\$299,999	6	12.5%	2.9	265,633	260,000	51	56	99.7%	100.0%
\$300,000-\$399,999	1	2.1%	1.2	345,000	345,000	17	17	100.0%	100.0%
\$400,000-\$499,999	1	2.1%	N/A	429,000	429,000	44	44	100.0%	100.0%
\$500,000-\$749,999	1	2.1%	N/A	699,000	699,000	73	73	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



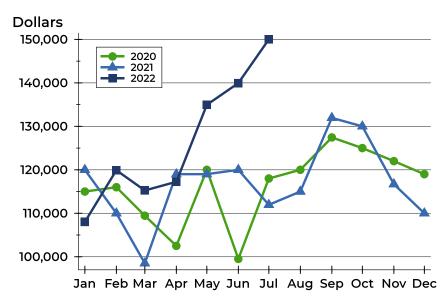


Dickinson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	164,188
May	129,652	134,018	170,878
June	122,585	143,798	161,589
July	137,792	143,488	178,969
August	140,458	143,283	
September	142,373	181,525	
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	



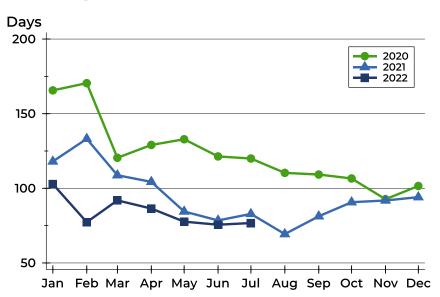
Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	117,250
May	120,000	119,000	134,950
June	99,500	120,000	139,950
July	118,000	111,950	150,000
August	120,000	115,000	
September	127,450	131,950	
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	





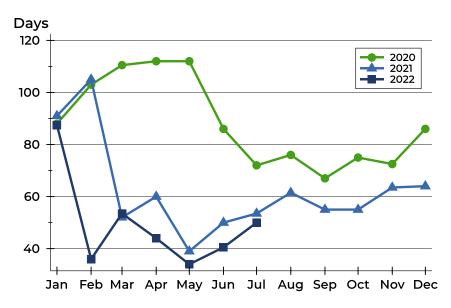
Dickinson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	86
May	133	84	78
June	121	78	76
July	120	83	77
August	110	69	
September	109	81	
October	107	91	
November	93	92	
December	102	94	

Median DOM



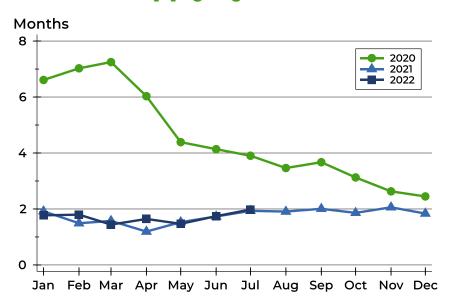
Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	44
May	112	39	34
June	86	50	41
July	72	54	50
August	76	62	
September	67	55	
October	75	55	
November	73	64	
December	86	64	





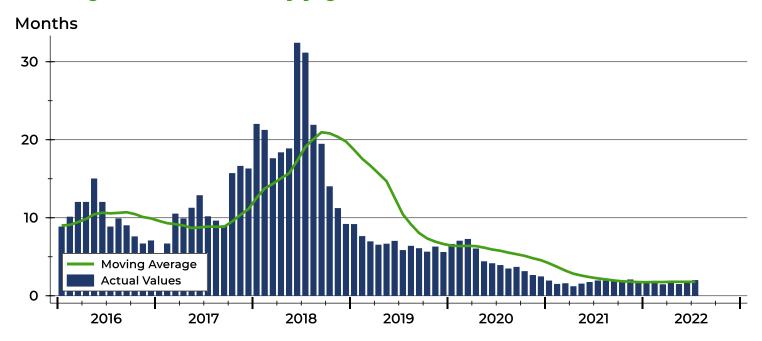
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.4
April	6.0	1.2	1.6
May	4.4	1.5	1.5
June	4.1	1.7	1.7
July	3.9	1.9	2.0
August	3.5	1.9	
September	3.7	2.0	
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

History of Month's Supply







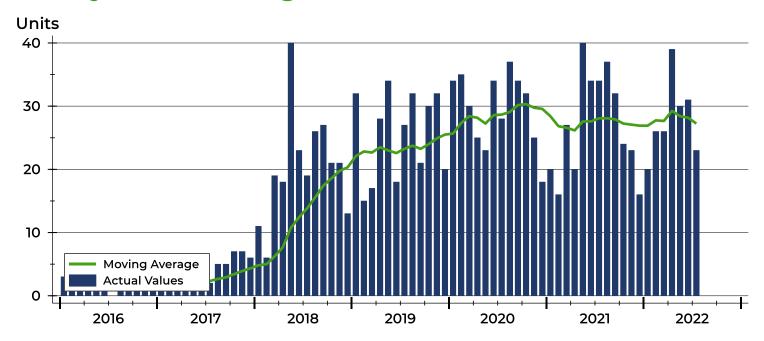
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
th	New Listings	23	34	-32.4%
Month	Volume (1,000s)	3,999	4,255	-6.0%
Current	Average List Price	173,861	125,135	38.9%
Cu	Median List Price	165,500	107,500	54.0%
ē	New Listings	195	191	2.1%
o-Daí	Volume (1,000s)	30,299	28,362	6.8%
Year-to-Date	Average List Price	155,378	148,492	4.6%
۶	Median List Price	140,000	125,000	12.0%

A total of 23 new listings were added in Dickinson County during July, down 32.4% from the same month in 2021. Year-to-date Dickinson County has seen 195 new listings.

The median list price of these homes was \$165,500 up from \$107,500 in 2021.

History of New Listings

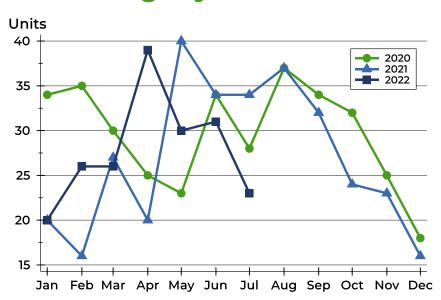






Dickinson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	39
May	23	40	30
June	34	34	31
July	28	34	23
August	37	37	
September	34	32	
October	32	24	
November	25	23	
December	18	16	

New Listings by Price Range

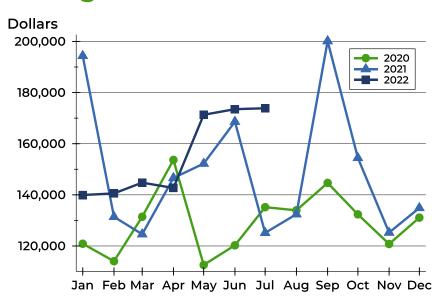
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	4.3%	12,000	12,000	8	8	83.3%	83.3%
\$25,000-\$49,999	1	4.3%	35,000	35,000	13	13	100.0%	100.0%
\$50,000-\$99,999	3	13.0%	70,333	79,500	16	16	100.0%	100.0%
\$100,000-\$124,999	2	8.7%	113,500	113,500	3	3	100.0%	100.0%
\$125,000-\$149,999	2	8.7%	130,000	130,000	19	19	98.2%	98.2%
\$150,000-\$174,999	3	13.0%	155,167	150,000	11	11	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	7	30.4%	228,486	235,000	14	10	99.3%	100.0%
\$250,000-\$299,999	2	8.7%	259,450	259,450	31	31	100.0%	100.0%
\$300,000-\$399,999	2	8.7%	335,000	335,000	15	15	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



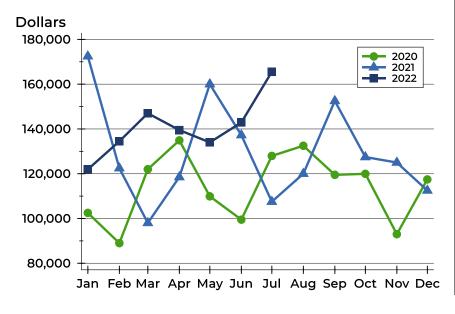


Dickinson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	131,400	140,562
March	131,423	124,611	144,777
April	153,652	146,600	142,685
May	112,587	152,215	171,307
June	120,269	168,606	173,503
July	135,179	125,135	173,861
August	133,954	132,422	
September	144,666	200,138	
October	132,366	154,442	
November	120,769	125,243	
December	131,094	134,875	



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	139,500
May	109,900	160,000	134,000
June	99,500	137,250	142,900
July	127,950	107,500	165,500
August	132,500	120,000	
September	119,500	152,500	
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	





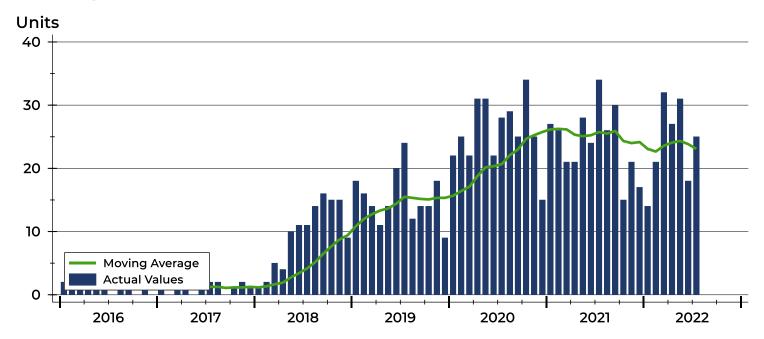
Dickinson County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	July 2021	Change	Year-to-Date e 2022 2021 Cl		e Change
Contracts Written		25	34	-26.5%	168	181	-7.2%
Vo	lume (1,000s)	3,708	4,441	-16.5%	26,432	27,045	-2.3%
ge	Sale Price	148,316	130,606	13.6%	157,333	149,418	5.3%
Avera	Days on Market	47	36	30.6%	40	50	-20.0%
A	Percent of Original	97.0%	93.3%	4.0%	94.3%	94.7%	-0.4%
=	Sale Price	125,000	119,250	4.8%	139,250	129,900	7.2%
Median	Days on Market	27	10	170.0%	18	14	28.6%
Σ	Percent of Original	100.0%	96.9%	3.2%	97.8%	97.0%	0.8%

A total of 25 contracts for sale were written in Dickinson County during the month of July, down from 34 in 2021. The median list price of these homes was \$125,000, up from \$119,250 the prior year.

Half of the homes that went under contract in July were on the market less than 27 days, compared to 10 days in July 2021.

History of Contracts Written

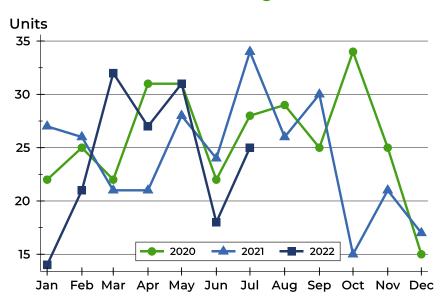






Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	22	27	14
February	25	26	21
March	22	21	32
April	31	21	27
May	31	28	31
June	22	24	18
July	28	34	25
August	29	26	
September	25	30	
October	34	15	
November	25	21	
December	15	17	

Contracts Written by Price Range

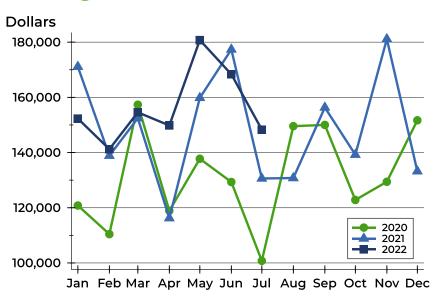
Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	4.0%	12,000	12,000	8	8	83.3%	83.3%
\$25,000-\$49,999	2	8.0%	42,450	42,450	29	29	91.4%	91.4%
\$50,000-\$99,999	4	16.0%	80,975	84,500	35	36	98.7%	100.0%
\$100,000-\$124,999	5	20.0%	110,780	112,000	70	50	97.6%	100.0%
\$125,000-\$149,999	4	16.0%	136,450	135,450	82	20	97.4%	97.4%
\$150,000-\$174,999	2	8.0%	154,000	154,000	94	94	97.0%	97.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	12.0%	228,167	235,000	2	2	100.0%	100.0%
\$250,000-\$299,999	1	4.0%	250,000	250,000	47	47	100.0%	100.0%
\$300,000-\$399,999	3	12.0%	314,966	309,999	22	5	97.3%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



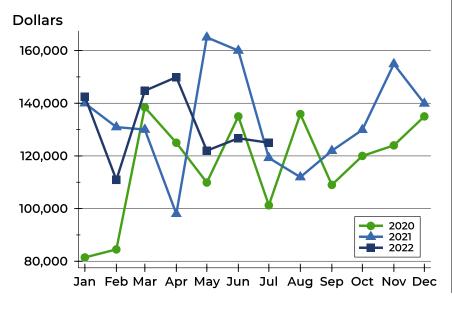


Dickinson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	141,229
March	157,336	152,467	154,572
April	118,905	116,238	149,811
May	137,748	159,808	180,774
June	129,326	177,346	168,367
July	100,771	130,606	148,316
August	149,562	130,765	
September	150,014	156,333	
October	122,822	139,227	
November	129,416	181,124	
December	151,680	133,224	



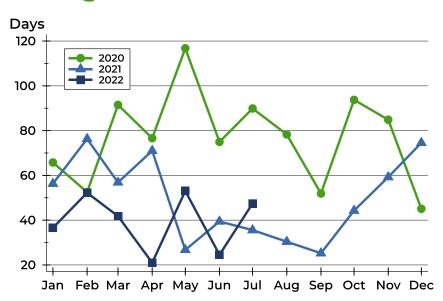
Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	110,900
March	138,450	130,000	144,750
April	125,000	98,000	149,900
May	109,900	165,000	122,000
June	135,000	160,000	126,700
July	101,250	119,250	125,000
August	135,900	111,950	
September	109,000	121,950	
October	120,000	129,900	
November	124,000	154,900	
December	135,000	139,900	





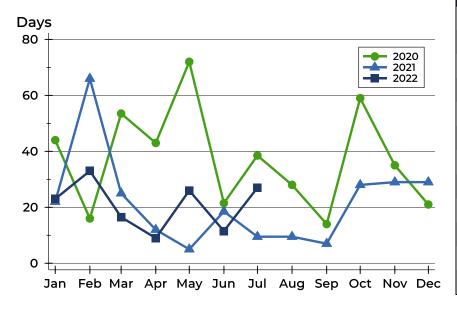
Dickinson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	66	56	37
February	53	76	52
March	92	57	42
April	77	7 1	21
May	117	27	53
June	75	39	25
July	90	36	47
August	78	30	
September	52	25	
October	94	44	
November	85	59	
December	45	75	

Median DOM



Month	2020	2021	2022
January	44	22	23
February	16	66	33
March	54	25	17
April	43	12	9
May	72	5	26
June	22	19	12
July	39	10	27
August	28	10	
September	14	7	
October	59	28	
November	35	29	
December	21	29	





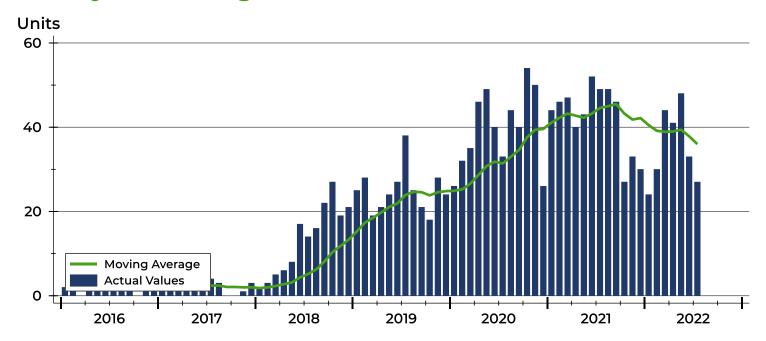
Dickinson County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of July 2021	Change
Pe	nding Contracts	27	49	-44.9%
Vo	lume (1,000s)	5,663	7,810	-27.5%
ge	List Price	209,752	159,388	31.6%
Avera	Days on Market	52	49	6.1%
¥	Percent of Original	97.4%	98.3%	-0.9%
5	List Price	142,900	155,000	-7.8%
Media	Days on Market	20	12	66.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 27 listings in Dickinson County had contracts pending at the end of July, down from 49 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts







Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	41
Мау	49	43	48
June	40	52	33
July	33	49	27
August	44	49	
September	40	46	
October	54	27	
November	50	33	
December	26	30	

Pending Contracts by Price Range

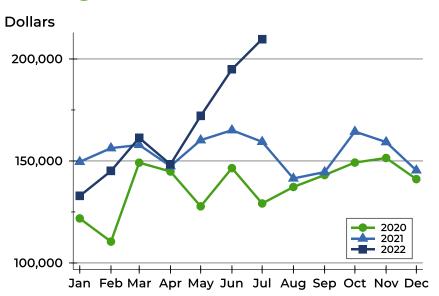
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	22.2%	81,450	84,500	26	25	100.0%	100.0%
\$100,000-\$124,999	5	18.5%	110,280	112,000	75	74	97.6%	100.0%
\$125,000-\$149,999	4	14.8%	136,450	135,450	82	20	97.4%	97.4%
\$150,000-\$174,999	2	7.4%	154,000	154,000	94	94	97.0%	97.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	18.5%	221,880	224,900	15	2	96.4%	100.0%
\$250,000-\$299,999	2	7.4%	262,500	262,500	25	25	100.0%	100.0%
\$300,000-\$399,999	2	7.4%	317,500	317,500	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	3.7%	1,500,000	1,500,000	227	227	75.0%	75.0%



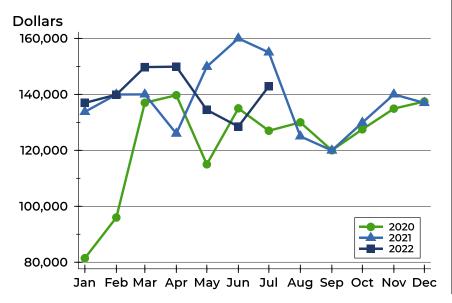


Dickinson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	148,317
May	127,751	160,184	172,054
June	146,497	165,081	194,939
July	129,154	159,388	209,752
August	137,233	141,420	
September	143,086	144,565	
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	



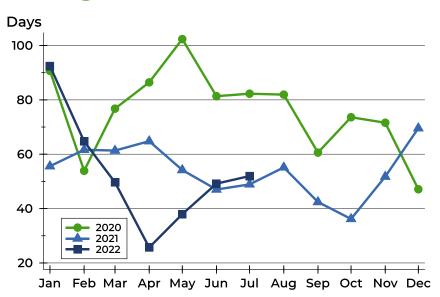
Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	149,900
May	115,000	149,900	134,450
June	135,000	160,000	128,500
July	127,000	155,000	142,900
August	130,000	125,000	
September	120,000	119,950	
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	





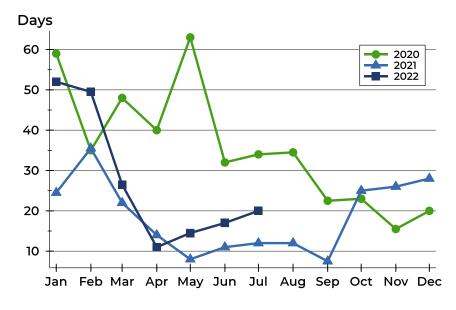
Dickinson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	26
May	102	54	38
June	81	47	49
July	82	49	52
August	82	55	
September	61	42	
October	74	36	
November	72	52	
December	47	70	

Median DOM



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	11
May	63	8	15
June	32	11	17
July	34	12	20
August	35	12	
September	23	8	
October	23	25	
November	16	26	
December	20	28	