



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in August

Total home sales in Dickinson County fell last month to 24 units, compared to 28 units in August 2021. Total sales volume was \$4.3 million, down from a year earlier.

The median sale price in August was \$123,500, down from \$162,500 a year earlier. Homes that sold in August were typically on the market for 28 days and sold for 97.4% of their list prices.

Dickinson County Active Listings Down at Endof August

The total number of active listings in Dickinson County at the end of August was 47 units, down from 48 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$144,500.

During August, a total of 24 contracts were written down from 26 in August 2021. At the end of the month, there were 34 contracts still pending.

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Dickinson County Summary Statistics

August MLS Statistics			urrent Mont			Year-to-Date	
Th	ree-year History	2022	2021	2020	2022	2021	2020
Home Sales Change from prior year		24 -14.3%	28 16.7%	24 0.0%	184 -3.2%	190 1.6%	187 50.8%
	tive Listings ange from prior year	47 -2.1%	48 -32.4%	71 -25.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.0 5.3%	1.9 -45.7%	3.5 -45.3%	N/A	N/A	N/A
	w Listings ange from prior year	31 -16.2%	37 0.0%	37 15.6%	228 0.0%	228 -7.3%	246 21.2%
	ntracts Written ange from prior year	24 -7.7%	26 -10.3%	29 141.7%	194 -6.3%	207 -1.4%	210 62.8%
Pending Contracts Change from prior year		34 -30.6%	49 11.4%	44 76.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	4,253 -7.1%	4,576 64.1%	2,789 -13.2%	27,072 -1.9%	27,592 22.4%	22,547 46.2%
	Sale Price Change from prior year	177,194 8.4%	163,428 40.6%	116,212 -13.2%	147,133 1.3%	145,223 20.4%	120,574 -3.1%
0	List Price of Actives Change from prior year	158,468 10.6%	143,283 2.0%	140,458 19.9%	N/A	N/A	N/A
Average	Days on Market Change from prior year	45 15.4%	39 -13.3%	45 -55.4%	42 -12.5%	48 -42.2%	83 -11.7%
⋖	Percent of List Change from prior year	95.2% -0.6%	95.8% -3.9%	99.7% 2.7%	96.0% -0.9%	96.9% 4.4%	92.8% -1.5%
	Percent of Original Change from prior year	91.4% -3.2%	94.4% -3.5%	97.8% 3.3%	93.3% -1.6%	94.8% 4.9%	90.4% -0.3%
	Sale Price Change from prior year	123,500 -24.0%	162,500 41.9%	114,500 -11.6%	131,000 0.8%	130,000 15.0%	113,000 0.7%
	List Price of Actives Change from prior year	144,500 25.7%	115,000 -4.2%	120,000 14.3%	N/A	N/A	N/A
Median	Days on Market Change from prior year	28 133.3%	12 -7.7%	13 -78.7%	18 20.0%	15 -65.1%	43 -23.2%
_	Percent of List Change from prior year	97.4% -0.1%	97.5% -1.2%	98.7% -0.8%	98.5% 0.8%	97.7% 1.1%	96.6% 0.1%
	Percent of Original Change from prior year	95.4% -2.2%	97.5% -0.3%	97.8% 0.6%	96.2% -0.4%	96.6% 2.2%	94.5% -0.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





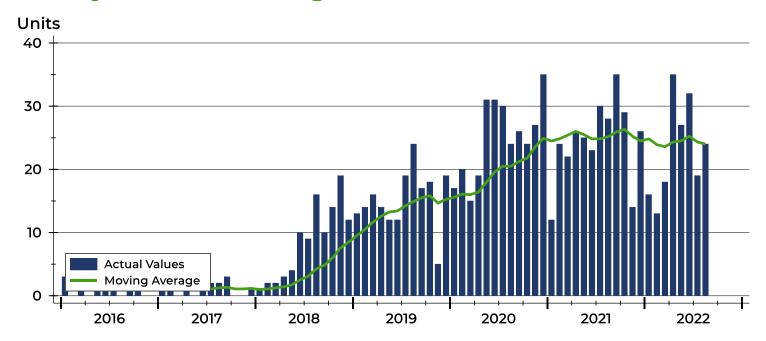
Dickinson County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	August 2021	Change	2022	ear-to-Dat 2021	te Change
Clo	sed Listings	24	28	-14.3%	184	190	-3.2%
Vo	lume (1,000s)	4,253	4,576	-7.1%	27,072	27,592	-1.9%
Мс	onths' Supply	2.0	1.9	5.3%	N/A	N/A	N/A
_	Sale Price	177,194	163,428	8.4%	147,133	145,223	1.3%
age	Days on Market	45	39	15.4%	42	48	-12.5%
Averag	Percent of List	95.2%	95.8%	-0.6%	96.0%	96.9%	-0.9%
	Percent of Original	91.4%	94.4%	-3.2%	93.3%	94.8%	-1.6%
	Sale Price	123,500	162,500	-24.0%	131,000	130,000	0.8%
ian	Days on Market	28	12	133.3%	18	15	20.0%
Median	Percent of List	97.4%	97.5%	-0.1%	98.5%	97.7%	0.8%
	Percent of Original	95.4%	97.5%	-2.2%	96.2%	96.6%	-0.4%

A total of 24 homes sold in Dickinson County in August, down from 28 units in August 2021. Total sales volume fell to \$4.3 million compared to \$4.6 million in the previous year.

The median sales price in August was \$123,500, down 24.0% compared to the prior year. Median days on market was 28 days, the same as July, and up from 12 in August 2021.

History of Closed Listings

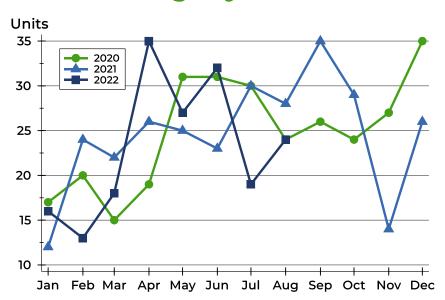






Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	12	16
February	20	24	13
March	15	22	18
April	19	26	35
May	31	25	27
June	31	23	32
July	30	30	19
August	24	28	24
September	26	35	
October	24	29	
November	27	14	
December	35	26	

Closed Listings by Price Range

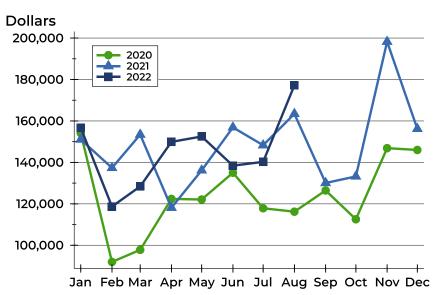
Price Range		les Percent	Months' Supply	Sale I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	1	4.2%	2.0	13,500	13,500	128	128	71.1%	71.1%	71.1%	71.1%
\$25,000-\$49,999	3	12.5%	3.5	35,333	30,000	5	1	92.0%	96.0%	92.0%	96.0%
\$50,000-\$99,999	3	12.5%	0.9	74,333	80,000	34	29	98.0%	94.9%	98.0%	94.9%
\$100,000-\$124,999	5	20.8%	1.9	108,930	107,150	75	74	98.8%	100.0%	96.4%	98.1%
\$125,000-\$149,999	2	8.3%	1.9	133,500	133,500	34	34	91.3%	91.3%	91.3%	91.3%
\$150,000-\$174,999	1	4.2%	2.4	155,000	155,000	31	31	103.4%	103.4%	98.1%	98.1%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	20.8%	2.7	222,100	225,000	27	2	97.1%	100.0%	92.4%	100.0%
\$250,000-\$299,999	2	8.3%	2.0	263,500	263,500	4	4	88.5%	88.5%	88.5%	88.5%
\$300,000-\$399,999	1	4.2%	3.6	315,000	315,000	3	3	101.6%	101.6%	101.6%	101.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	4.2%	0.0	991,000	991,000	227	227	100.0%	100.0%	49.5%	49.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



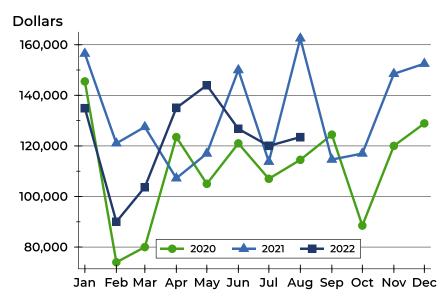


Dickinson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	154,176	151,054	156,669
February	91,958	137,346	118,692
March	97,793	153,409	128,411
April	122,368	118,131	149,900
May	122,100	136,158	152,506
June	135,006	156,887	138,428
July	117,863	148,288	140,253
August	116,212	163,428	177,194
September	126,450	130,069	
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	



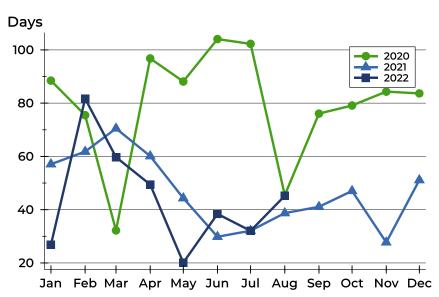
Month	2020	2021	2022
January	145,500	156,500	134,950
February	74,000	121,000	90,000
March	80,000	127,500	103,700
April	123,500	107,200	135,000
May	105,000	117,000	144,000
June	121,000	150,000	126,750
July	107,000	113,750	120,000
August	114,500	162,500	123,500
September	124,450	114,600	
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	





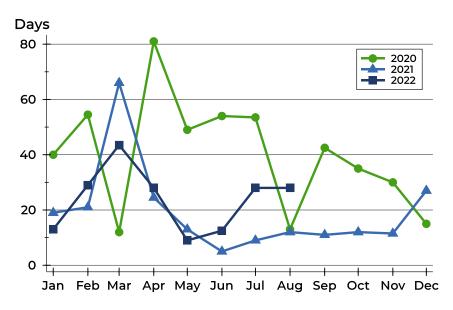
Dickinson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	57	27
February	76	62	82
March	32	71	60
April	97	60	49
May	88	44	20
June	104	30	38
July	102	32	32
August	45	39	45
September	76	41	
October	79	47	
November	84	28	
December	84	51	

Median DOM



Month	2020	2021	2022
January	40	19	13
February	55	21	29
March	12	66	44
April	81	25	28
May	49	13	9
June	54	5	13
July	54	9	28
August	13	12	28
September	43	11	
October	35	12	
November	30	12	
December	15	27	



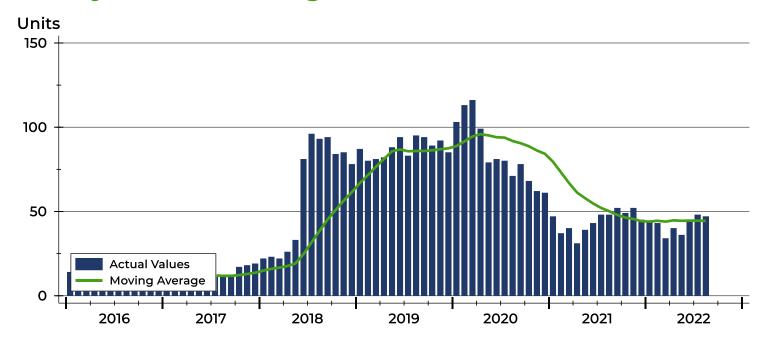
Dickinson County Active Listings Analysis

	mmary Statistics Active Listings	2022	End of Augus 2021	t Change
Act	tive Listings	47	48	-2.1%
Vo	ume (1,000s)	7,448	6,878	8.3%
Мс	nths' Supply	2.0	1.9	5.3%
ge	List Price	158,468	143,283	10.6%
Avera	Days on Market	79	69	14.5%
Ą	Percent of Original	95.5%	95.7%	-0.2%
<u>_</u>	List Price	144,500	115,000	25.7%
Median	Days on Market	57	62	-8.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 47 homes were available for sale in Dickinson County at the end of August. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of August was \$144,500, up 25.7% from 2021. The typical time on market for active listings was 57 days, down from 62 days a year earlier.

History of Active Listings

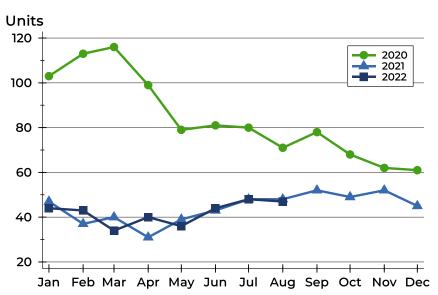






Dickinson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	40
May	79	39	36
June	81	43	44
July	80	48	48
August	71	48	47
September	78	52	
October	68	49	
November	62	52	
December	61	45	

Active Listings by Price Range

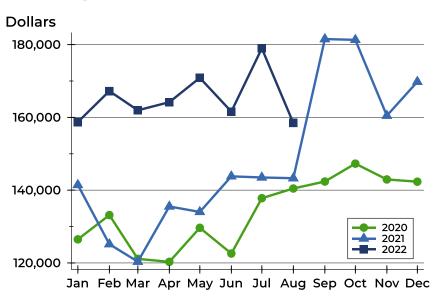
Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	4.3%	2.0	19,500	19,500	83	83	100.0%	100.0%
\$25,000-\$49,999	7	14.9%	3.5	39,471	42,000	68	40	92.8%	93.1%
\$50,000-\$99,999	5	10.6%	0.9	77,780	70,000	103	17	94.6%	100.0%
\$100,000-\$124,999	5	10.6%	1.9	104,760	101,900	54	31	92.4%	100.0%
\$125,000-\$149,999	6	12.8%	1.9	135,633	133,450	116	89	95.6%	96.1%
\$150,000-\$174,999	5	10.6%	2.4	161,480	160,000	40	35	96.8%	100.0%
\$175,000-\$199,999	2	4.3%	N/A	198,000	198,000	60	60	93.3%	93.3%
\$200,000-\$249,999	7	14.9%	2.7	227,843	225,000	95	52	95.9%	95.8%
\$250,000-\$299,999	4	8.5%	2.0	268,725	267,500	96	105	99.6%	100.0%
\$300,000-\$399,999	3	6.4%	3.6	377,667	389,000	31	18	96.9%	100.0%
\$400,000-\$499,999	1	2.1%	N/A	400,000	400,000	113	113	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



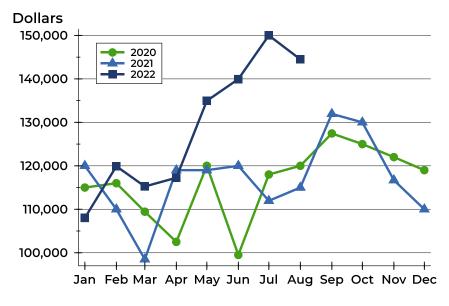


Dickinson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	164,188
May	129,652	134,018	170,878
June	122,585	143,798	161,589
July	137,792	143,488	178,969
August	140,458	143,283	158,468
September	142,373	181,525	
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	



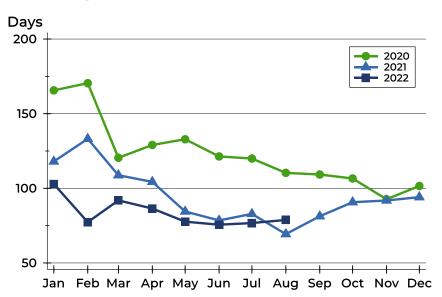
Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	117,250
May	120,000	119,000	134,950
June	99,500	120,000	139,950
July	118,000	111,950	150,000
August	120,000	115,000	144,500
September	127,450	131,950	
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	





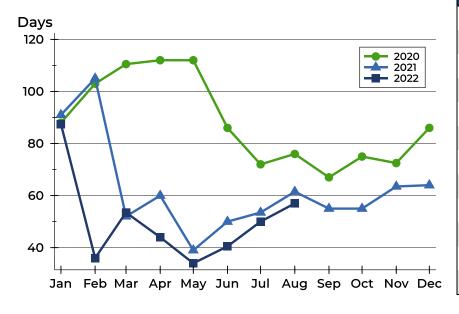
Dickinson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	86
May	133	84	78
June	121	78	76
July	120	83	77
August	110	69	79
September	109	81	
October	107	91	
November	93	92	
December	102	94	

Median DOM



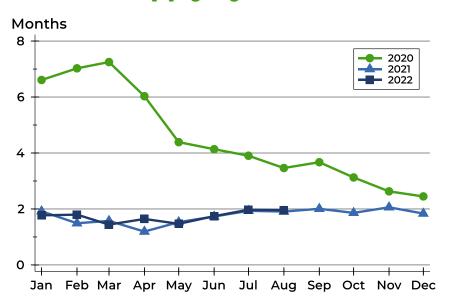
Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	44
May	112	39	34
June	86	50	41
July	72	54	50
August	76	62	57
September	67	55	
October	75	55	
November	73	64	
December	86	64	





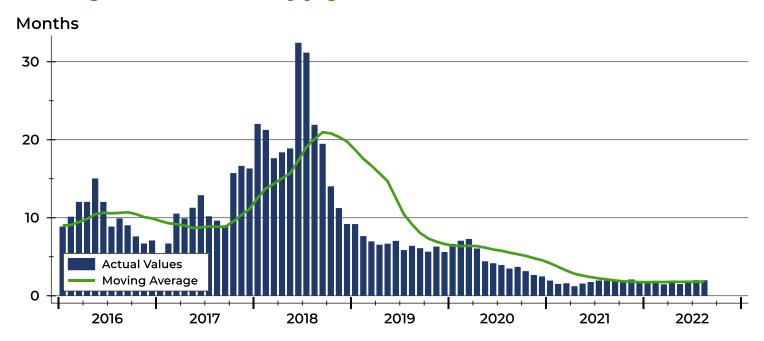
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.4
April	6.0	1.2	1.6
May	4.4	1.5	1.5
June	4.1	1.7	1.7
July	3.9	1.9	2.0
August	3.5	1.9	2.0
September	3.7	2.0	
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

History of Month's Supply







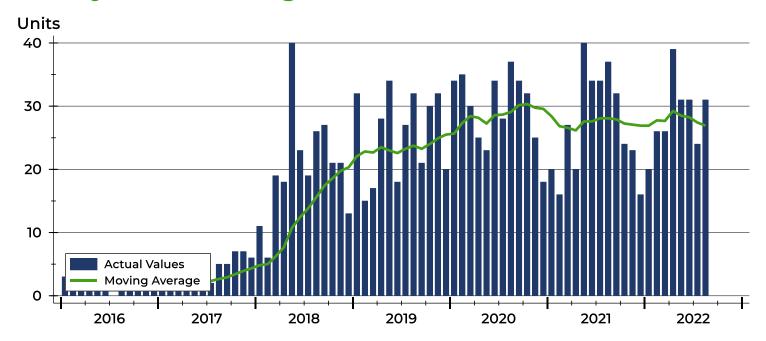
Dickinson County New Listings Analysis

	mmary Statistics New Listings	2022	August 2021	Change
ţ	New Listings	31	37	-16.2%
Month	Volume (1,000s)	4,088	4,900	-16.6%
Current	Average List Price	131,858	132,422	-0.4%
C	Median List Price	105,000	120,000	-12.5%
ē	New Listings	228	228	0.0%
o-Da	Volume (1,000s)	34,944	33,261	5.1%
Year-to-Date	Average List Price	153,263	145,884	5.1%
×	Median List Price	139,700	125,000	11.8%

A total of 31 new listings were added in Dickinson County during August, down 16.2% from the same month in 2021. Year-to-date Dickinson County has seen 228 new listings.

The median list price of these homes was \$105,000 down from \$120,000 in 2021.

History of New Listings

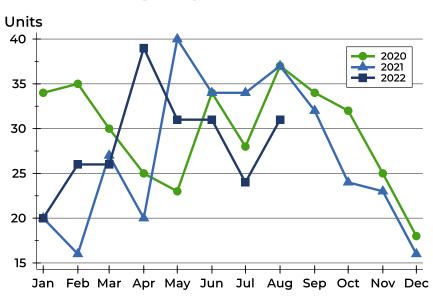






Dickinson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	39
May	23	40	31
June	34	34	31
July	28	34	24
August	37	37	31
September	34	32	
October	32	24	
November	25	23	
December	18	16	

New Listings by Price Range

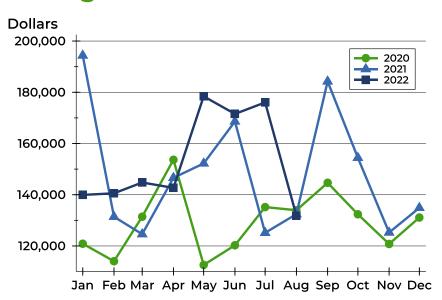
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	3.2%	20,000	20,000	35	35	100.0%	100.0%
\$25,000-\$49,999	7	22.6%	41,729	42,500	8	4	100.0%	100.0%
\$50,000-\$99,999	5	16.1%	76,780	70,000	13	16	99.2%	100.0%
\$100,000-\$124,999	5	16.1%	106,360	105,000	20	20	100.0%	100.0%
\$125,000-\$149,999	2	6.5%	130,000	130,000	2	2	100.0%	100.0%
\$150,000-\$174,999	2	6.5%	166,000	166,000	13	13	100.0%	100.0%
\$175,000-\$199,999	2	6.5%	187,950	187,950	20	20	97.8%	97.8%
\$200,000-\$249,999	4	12.9%	228,500	230,000	22	23	99.0%	100.0%
\$250,000-\$299,999	2	6.5%	289,450	289,450	4	4	100.0%	100.0%
\$300,000-\$399,999	1	3.2%	399,000	399,000	24	24	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



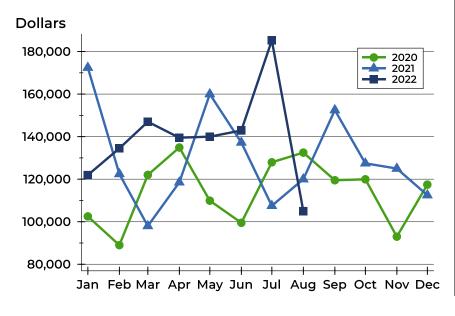


Dickinson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	131,400	140,562
March	131,423	124,611	144,777
April	153,652	146,600	142,685
May	112,587	152,215	178,426
June	120,269	168,606	171,548
July	135,179	125,135	176,046
August	133,954	132,422	131,858
September	144,666	184,231	
October	132,366	154,442	
November	120,769	125,243	
December	131,094	134,875	



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	139,500
May	109,900	160,000	140,000
June	99,500	137,250	142,900
July	127,950	107,500	185,250
August	132,500	120,000	105,000
September	119,500	152,500	
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	





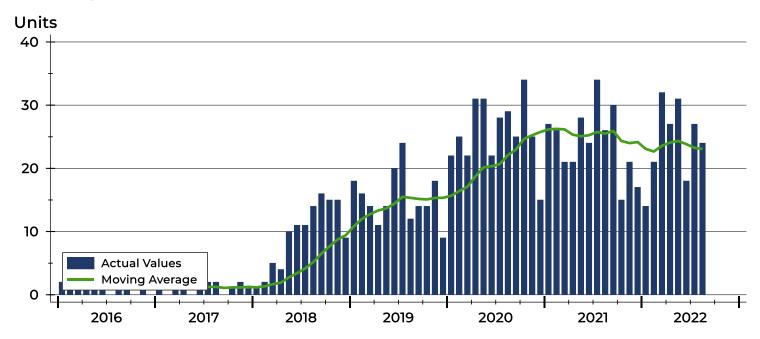
Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	ear-to-Dat 2021	e Change
Со	ntracts Written	24	26	-7.7%	194	207	-6.3%
Vo	ume (1,000s)	3,496	3,400	2.8%	29,804	30,445	-2.1%
ge	Sale Price	145,675	130,765	11.4%	153,629	147,075	4.5%
Avera	Days on Market	24	30	-20.0%	38	48	-20.8%
A	Percent of Original	97.0%	93.5%	3.7%	94.2%	94.5%	-0.3%
=	Sale Price	137,450	111,950	22.8%	139,700	126,900	10.1%
Median	Days on Market	9	10	-10.0%	17	14	21.4%
Σ	Percent of Original	100.0%	97.8%	2.2%	98.1%	97.0%	1.1%

A total of 24 contracts for sale were written in Dickinson County during the month of August, down from 26 in 2021. The median list price of these homes was \$137,450, up from \$111,950 the prior year.

Half of the homes that went under contract in August were on the market less than 9 days, compared to 10 days in August 2021.

History of Contracts Written

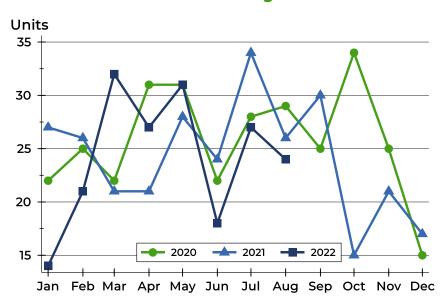






Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	22	27	14
February	25	26	21
March	22	21	32
April	31	21	27
May	31	28	31
June	22	24	18
July	28	34	27
August	29	26	24
September	25	30	
October	34	15	
November	25	21	
December	15	17	

Contracts Written by Price Range

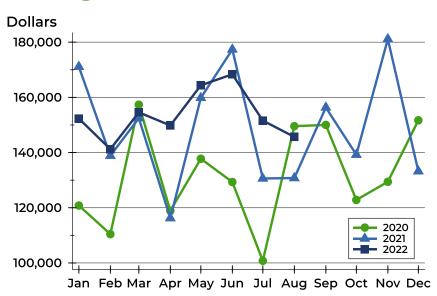
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	4.2%	19,000	19,000	128	128	71.1%	71.1%
\$25,000-\$49,999	4	16.7%	36,225	32,500	10	9	95.0%	100.0%
\$50,000-\$99,999	2	8.3%	74,950	74,950	2	2	98.0%	98.0%
\$100,000-\$124,999	3	12.5%	108,300	105,000	26	9	100.0%	100.0%
\$125,000-\$149,999	3	12.5%	133,300	135,000	21	4	100.0%	100.0%
\$150,000-\$174,999	2	8.3%	150,000	150,000	35	35	100.0%	100.0%
\$175,000-\$199,999	1	4.2%	179,900	179,900	6	6	100.0%	100.0%
\$200,000-\$249,999	5	20.8%	227,780	230,000	29	17	96.2%	100.0%
\$250,000-\$299,999	3	12.5%	279,600	289,000	16	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



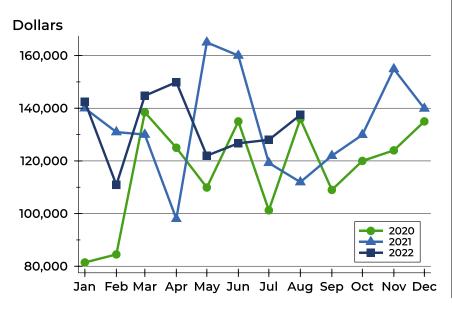


Dickinson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	141,229
March	157,336	152,467	154,572
April	118,905	116,238	149,811
May	137,748	159,808	164,355
June	129,326	177,346	168,367
July	100,771	130,606	151,585
August	149,562	130,765	145,675
September	150,014	156,333	
October	122,822	139,227	
November	129,416	181,124	
December	151,680	133,224	



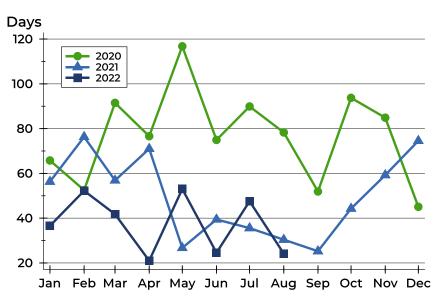
Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	110,900
March	138,450	130,000	144,750
April	125,000	98,000	149,900
May	109,900	165,000	122,000
June	135,000	160,000	126,700
July	101,250	119,250	128,000
August	135,900	111,950	137,450
September	109,000	121,950	
October	120,000	129,900	
November	124,000	154,900	
December	135,000	139,900	





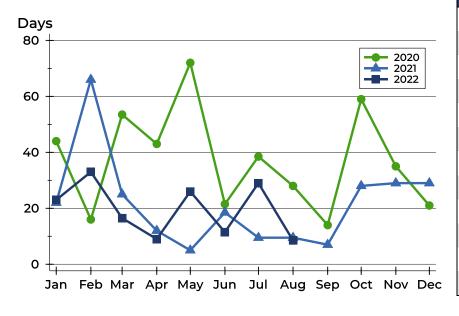
Dickinson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	66	56	37
February	53	76	52
March	92	57	42
April	77	71	21
May	117	27	53
June	75	39	25
July	90	36	48
August	78	30	24
September	52	25	
October	94	44	
November	85	59	
December	45	75	

Median DOM



Month	2020	2021	2022
January	44	22	23
February	16	66	33
March	54	25	17
April	43	12	9
May	72	5	26
June	22	19	12
July	39	10	29
August	28	10	9
September	14	7	
October	59	28	
November	35	29	
December	21	29	





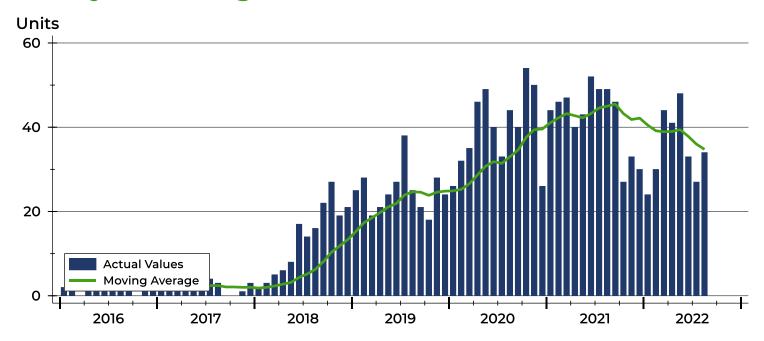
Dickinson County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of August 2021	Change
Ре	nding Contracts	34	49	-30.6%
Vo	lume (1,000s)	5,629	6,930	-18.8%
ge	List Price	165,571	141,420	17.1%
Avera	Days on Market	36	55	-34.5%
¥	Percent of Original	98.9%	98.0%	0.9%
=	List Price	146,450	125,000	17.2%
Media	Days on Market	10	12	-16.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 34 listings in Dickinson County had contracts pending at the end of August, down from 49 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

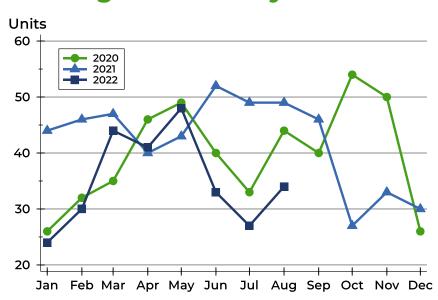






Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	41
May	49	43	48
June	40	52	33
July	33	49	27
August	44	49	34
September	40	46	
October	54	27	
November	50	33	
December	26	30	

Pending Contracts by Price Range

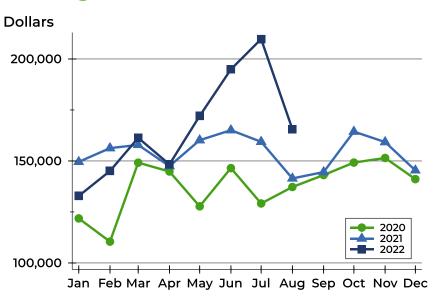
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.9%	39,950	39,950	13	13	100.0%	100.0%
\$50,000-\$99,999	5	14.7%	85,240	81,500	44	29	98.6%	100.0%
\$100,000-\$124,999	4	11.8%	109,975	110,000	32	30	100.0%	100.0%
\$125,000-\$149,999	6	17.6%	132,633	131,500	60	7	99.1%	100.0%
\$150,000-\$174,999	3	8.8%	151,667	150,000	77	61	98.0%	100.0%
\$175,000-\$199,999	1	2.9%	179,900	179,900	6	6	100.0%	100.0%
\$200,000-\$249,999	8	23.5%	227,362	232,500	19	7	97.6%	100.0%
\$250,000-\$299,999	4	11.8%	272,200	274,450	24	23	100.0%	100.0%
\$300,000-\$399,999	1	2.9%	345,000	345,000	0	0	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



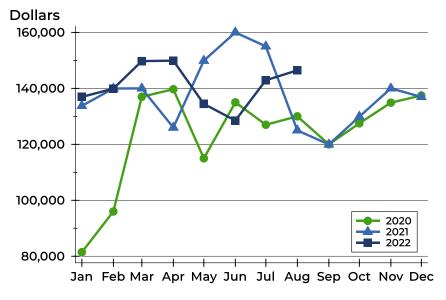


Dickinson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	148,317
May	127,751	160,184	172,054
June	146,497	165,081	194,939
July	129,154	159,388	209,752
August	137,233	141,420	165,571
September	143,086	144,565	
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	



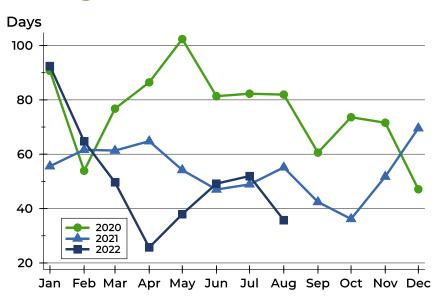
Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	149,900
Мау	115,000	149,900	134,450
June	135,000	160,000	128,500
July	127,000	155,000	142,900
August	130,000	125,000	146,450
September	120,000	119,950	
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	





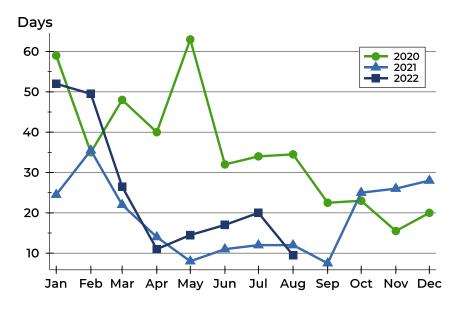
Dickinson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	26
May	102	54	38
June	81	47	49
July	82	49	52
August	82	55	36
September	61	42	
October	74	36	
November	72	52	
December	47	70	

Median DOM



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	11
May	63	8	15
June	32	11	17
July	34	12	20
August	35	12	10
September	23	8	
October	23	25	
November	16	26	
December	20	28	