



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Rose in September

Total home sales in Dickinson County rose by 12.0% last month to 28 units, compared to 25 units in September 2022. Total sales volume was \$4.4 million, up 10.5% from a vear earlier.

The median sale price in September was \$137,500, down from \$149,000 a year earlier. Homes that sold in September were typically on the market for 6 days and sold for 99.2% of their list prices.

Dickinson County Active Listings Down at Endof September

The total number of active listings in Dickinson County at the end of September was 43 units, down from 51 at the same point in 2022. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$145,000.

During September, a total of 20 contracts were written down from 24 in September 2022. At the end of the month, there were 25 contracts still pending.

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Dickinson County Summary Statistics

	ptember MLS Statistics ree-year History	2023	Current Mont 2022	h 2021	2023	Year-to-Date 2022	2021
_	ome Sales ange from prior year	28 12.0%	25 -28.6%	35 34.6%	215 1.9%	211 -6.2%	225 5.6%
	tive Listings ange from prior year	43 -15.7%	51 -1.9%	52 -33.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 -13.6%	2.2 10.0%	2.0 -45.9%	N/A	N/A	N/A
	ew Listings ange from prior year	24 -27.3%	33 3.1%	32 -5.9%	249 -4.2%	260 0.4%	259 -7.5%
	ntracts Written ange from prior year	20 -16.7%	24 -20.0%	30 20.0%	219 1.9%	215 -9.3%	237 0.9%
	nding Contracts ange from prior year	25 -13.8%	29 -37.0%	46 15.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	4,352 10.5%	3,937 -13.5%	4,552 38.4%	33,059 5.5%	31,350 -2.5%	32,145 24.4%
	Sale Price Change from prior year	155,438 -1.3%	157,487 21.1%	130,069 2.9%	153,765 3.5%	148,576 4.0%	142,865 17.8%
u	List Price of Actives Change from prior year	171,133 0.7%	169,978 -6.4%	181,525 27.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	40 -7.0%	43 4.9%	41 -46.1%	42 0.0%	42 -10.6%	47 -42.7%
⋖	Percent of List Change from prior year	96.2% 0.2%	96.0% 3.8%	92.5% -2.3%	95.2% -0.8%	96.0% -0.2%	96.2% 3.3%
	Percent of Original Change from prior year	94.8% 0.4%	94.4% 3.7%	91.0% -0.2%	92.5% -1.1%	93.5% -0.7%	94.2% 4.1%
	Sale Price Change from prior year	137,500 -7.7%	149,000 30.0%	114,600 -7.9%	141,000 5.2%	134,000 7.2%	125,000 6.8%
	List Price of Actives Change from prior year	145,000 3.6%	140,000 6.1%	131,950 3.5%	N/A	N/A	N/A
Median	Days on Market Change from prior year	6 -64.7%	17 54.5%	11 -74.4%	12 -33.3%	18 20.0%	15 -65.1%
2	Percent of List Change from prior year	99.2% 0.3%	98.9% 0.7%	98.2% 0.5%	97.9% -0.6%	98.5% 0.7%	97.8% 1.2%
	Percent of Original Change from prior year	97.1% 0.1%	97.0% O.1%	96.9% 1.3%	95.5% -0.8%	96.3% -0.3%	96.6% 2.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



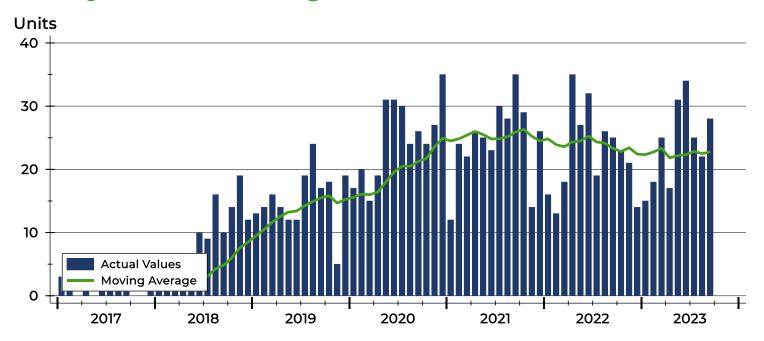
Dickinson County Closed Listings Analysis

	mmary Statistics Closed Listings	September 2023 2022 Change		Year-to-Date 2023 2022 Chang			
Clc	sed Listings	28	25	12.0%	215	211	1.9%
Vo	lume (1,000s)	4,352	3,937	10.5%	33,059	31,350	5.5%
Мс	onths' Supply	1.9	2.2	-13.6%	N/A	N/A	N/A
	Sale Price	155,438	157,487	-1.3%	153,765	148,576	3.5%
age	Days on Market	40	43	-7.0%	42	42	0.0%
Averag	Percent of List	96.2%	96.0%	0.2%	95.2%	96.0%	-0.8%
	Percent of Original	94.8%	94.4%	0.4%	92.5%	93.5%	-1.1%
	Sale Price	137,500	149,000	-7.7%	141,000	134,000	5.2%
lan	Days on Market	6	17	-64.7%	12	18	-33.3%
Median	Percent of List	99.2%	98.9%	0.3%	97.9%	98.5%	-0.6%
	Percent of Original	97.1%	97.0%	0.1%	95.5%	96.3%	-0.8%

A total of 28 homes sold in Dickinson County in September, up from 25 units in September 2022. Total sales volume rose to \$4.4 million compared to \$3.9 million in the previous year.

The median sales price in September was \$137,500, down 7.7% compared to the prior year. Median days on market was 6 days, down from 18 days in August, and down from 17 in September 2022.

History of Closed Listings

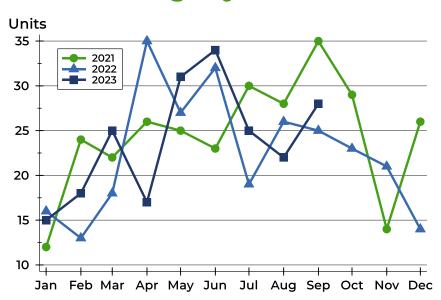






Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	12	16	15
February	24	13	18
March	22	18	25
April	26	35	17
May	25	27	31
June	23	32	34
July	30	19	25
August	28	26	22
September	35	25	28
October	29	23	
November	14	21	
December	26	14	

Closed Listings by Price Range

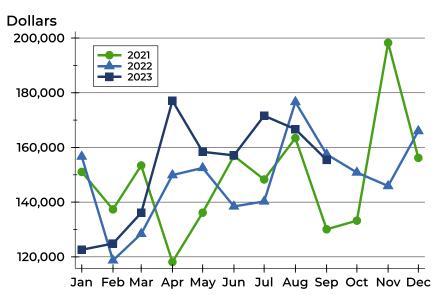
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as S	% of Orig. Med.
Below \$25,000	2	7.1%	0.0	12,588	12,588	6	6	100.3%	100.3%	100.3%	100.3%
\$25,000-\$49,999	1	3.6%	3.5	39,000	39,000	2	2	97.5%	97.5%	97.5%	97.5%
\$50,000-\$99,999	6	21.4%	1.4	71,867	69,000	81	18	90.1%	93.1%	88.6%	93.1%
\$100,000-\$124,999	4	14.3%	2.0	110,850	109,250	28	13	96.5%	97.2%	94.8%	97.2%
\$125,000-\$149,999	1	3.6%	2.1	125,000	125,000	125	125	92.6%	92.6%	83.3%	83.3%
\$150,000-\$174,999	3	10.7%	0.4	155,667	152,000	2	2	99.5%	99.7%	100.0%	100.0%
\$175,000-\$199,999	1	3.6%	3.8	190,000	190,000	1	1	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	6	21.4%	2.6	232,750	238,750	43	25	97.4%	100.0%	95.4%	95.5%
\$250,000-\$299,999	2	7.1%	1.7	270,000	270,000	9	9	98.1%	98.1%	98.1%	98.1%
\$300,000-\$399,999	2	7.1%	0.7	347,500	347,500	51	51	98.7%	98.7%	97.4%	97.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



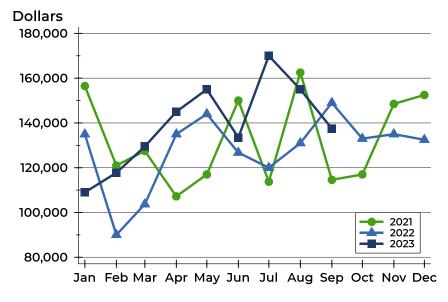


Dickinson County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	151,054	156,669	122,588
February	137,346	118,692	124,856
March	153,409	128,411	136,088
April	118,131	149,900	177,073
May	136,158	152,506	158,397
June	156,887	138,428	157,099
July	148,288	140,253	171,596
August	163,428	176,640	166,676
September	130,069	157,487	155,438
October	133,224	150,839	
November	198,256	145,900	
December	156,196	166,000	



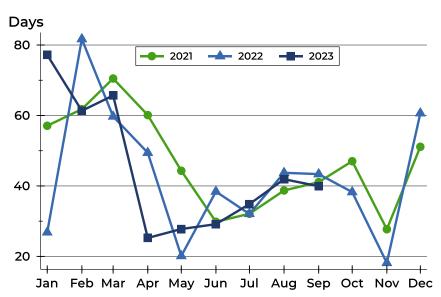
Month	2021	2022	2023
January	156,500	134,950	109,000
February	121,000	90,000	117,750
March	127,500	103,700	129,500
April	107,200	135,000	145,000
May	117,000	144,000	155,000
June	150,000	126,750	133,500
July	113,750	120,000	170,000
August	162,500	131,000	155,000
September	114,600	149,000	137,500
October	117,000	133,000	
November	148,500	135,000	
December	152,500	132,500	





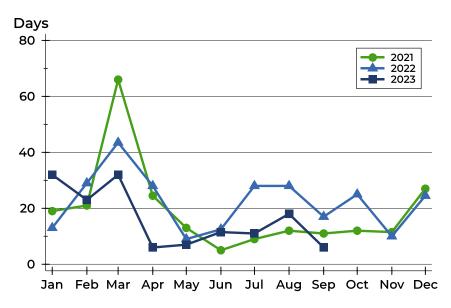
Dickinson County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	57	27	77
February	62	82	61
March	71	60	66
April	60	49	25
May	44	20	28
June	30	38	29
July	32	32	35
August	39	44	42
September	41	43	40
October	47	38	
November	28	18	
December	51	61	

Median DOM



Month	2021	2022	2023
January	19	13	32
February	21	29	23
March	66	44	32
April	25	28	6
May	13	9	7
June	5	13	12
July	9	28	11
August	12	28	18
September	11	17	6
October	12	25	
November	12	10	
December	27	25	



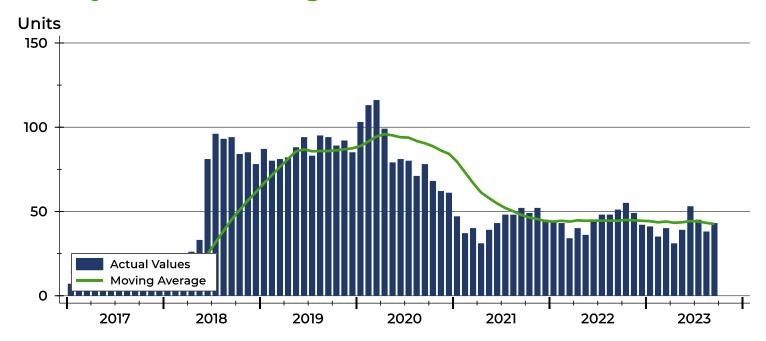
Dickinson County Active Listings Analysis

	mmary Statistics Active Listings	En 2023	d of Septeml 2022	ber Change
Act	tive Listings	43	51	-15.7%
Vo	lume (1,000s)	7,359	8,669	-15.1%
Мс	onths' Supply	1.9	2.2	-13.6%
ge	List Price	171,133	169,978	0.7%
Avera	Days on Market	83	72	15.3%
A	Percent of Original	95.3%	96.2%	-0.9%
_	List Price	145,000	140,000	3.6%
Median	Days on Market	46	47	-2.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 43 homes were available for sale in Dickinson County at the end of September. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$145,000, up 3.6% from 2022. The typical time on market for active listings was 46 days, down from 47 days a year earlier.

History of Active Listings

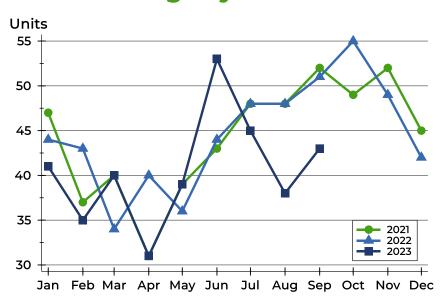






Dickinson County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	47	44	41
February	37	43	35
March	40	34	40
April	31	40	31
May	39	36	39
June	43	44	53
July	48	48	45
August	48	48	38
September	52	51	43
October	49	55	
November	52	49	
December	45	42	

Active Listings by Price Range

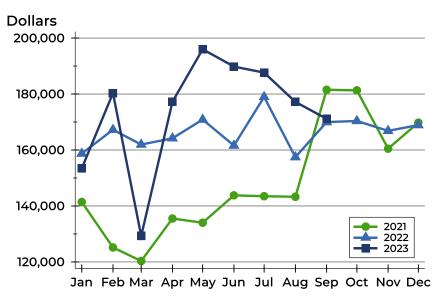
Price Range	Active I Number	istings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	16.3%	3.5	43,229	41,900	91	108	88.2%	100.0%
\$50,000-\$99,999	6	14.0%	1.4	81,950	91,200	79	76	96.5%	100.0%
\$100,000-\$124,999	4	9.3%	2.0	120,875	120,000	37	26	98.8%	99.6%
\$125,000-\$149,999	6	14.0%	2.1	139,950	139,950	142	104	95.0%	97.2%
\$150,000-\$174,999	1	2.3%	0.4	169,500	169,500	16	16	100.0%	100.0%
\$175,000-\$199,999	6	14.0%	3.8	190,650	192,500	40	28	96.8%	98.5%
\$200,000-\$249,999	6	14.0%	2.6	234,000	235,000	110	68	93.8%	94.7%
\$250,000-\$299,999	4	9.3%	1.7	264,975	267,450	89	98	98.6%	100.0%
\$300,000-\$399,999	1	2.3%	0.7	340,000	340,000	20	20	100.0%	100.0%
\$400,000-\$499,999	1	2.3%	N/A	424,900	424,900	34	34	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	N/A	699,000	699,000	145	145	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



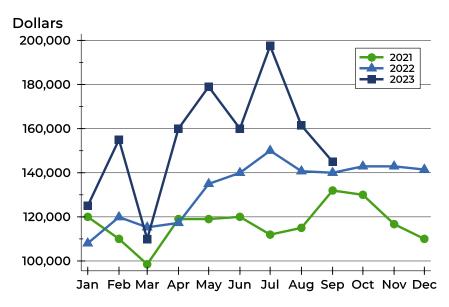


Dickinson County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	141,438	158,727	153,415
February	125,165	167,237	180,323
March	120,346	161,947	129,272
April	135,515	164,188	177,229
May	134,018	170,878	196,013
June	143,798	161,589	189,811
July	143,488	178,969	187,653
August	143,283	157,456	177,201
September	181,525	169,978	171,133
October	181,312	170,373	
November	160,473	166,845	
December	169,787	168,914	



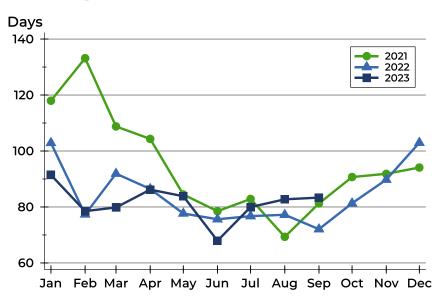
Month	2021	2022	2023
January	120,000	108,000	125,000
February	110,000	119,900	155,000
March	98,500	115,250	109,950
April	119,000	117,250	160,000
May	119,000	134,950	179,000
June	120,000	139,950	160,000
July	111,950	150,000	197,500
August	115,000	140,700	161,450
September	131,950	140,000	145,000
October	130,000	142,900	
November	116,700	142,900	
December	110,000	141,450	





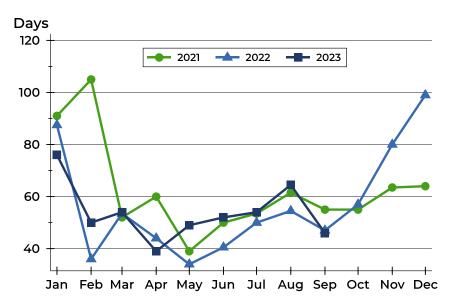
Dickinson County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	118	103	91
February	133	77	79
March	109	92	80
April	104	86	86
May	84	78	84
June	78	76	68
July	83	77	80
August	69	77	83
September	81	72	83
October	91	81	
November	92	90	
December	94	103	

Median DOM

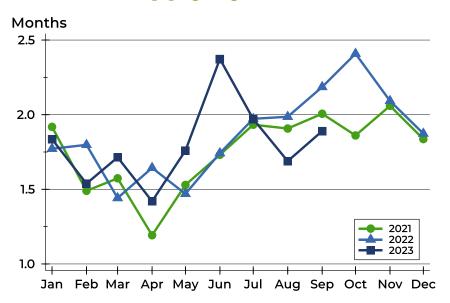


Month	2021	2022	2023
January	91	88	76
February	105	36	50
March	52	54	54
April	60	44	39
May	39	34	49
June	50	41	52
July	54	50	54
August	62	55	65
September	55	47	46
October	55	57	
November	64	80	
December	64	99	



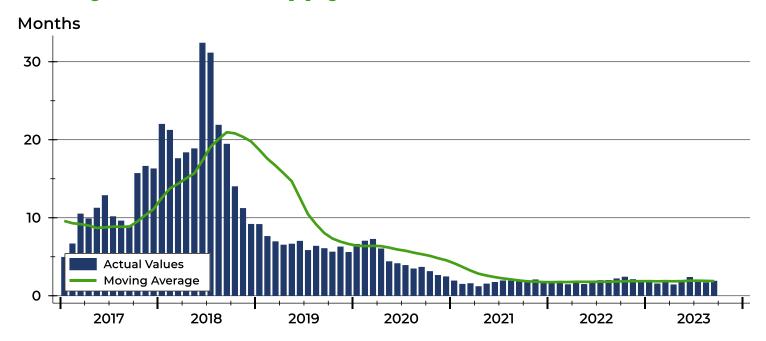
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.8	1.8
February	1.5	1.8	1.5
March	1.6	1.4	1.7
April	1.2	1.6	1.4
May	1.5	1.5	1.8
June	1.7	1.7	2.4
July	1.9	2.0	2.0
August	1.9	2.0	1.7
September	2.0	2.2	1.9
October	1.9	2.4	
November	2.1	2.1	
December	1.8	1.9	

History of Month's Supply





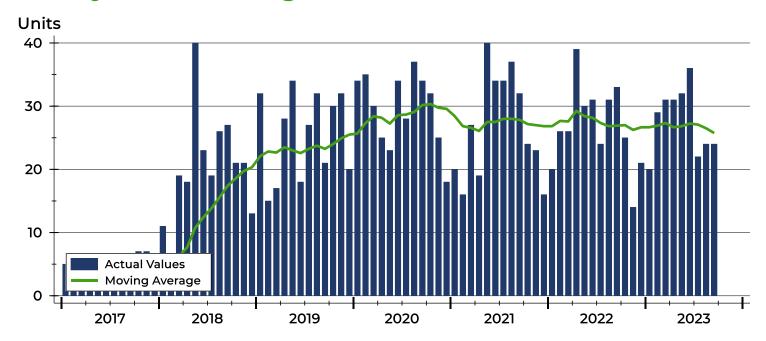
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2023	September 2022	Change
th	New Listings	24	33	-27.3%
Month	Volume (1,000s)	3,830	5,851	-34.5%
Current	Average List Price	159,604	177,291	-10.0%
Cu	Median List Price	154,900	145,000	6.8%
te	New Listings	249	260	-4.2%
o-Daí	Volume (1,000s)	41,293	40,207	2.7%
Year-to-Date	Average List Price	165,836	154,641	7.2%
χ	Median List Price	153,500	139,700	9.9%

A total of 24 new listings were added in Dickinson County during September, down 27.3% from the same month in 2022. Year-to-date Dickinson County has seen 249 new listings.

The median list price of these homes was \$154,900 up from \$145,000 in 2022.

History of New Listings

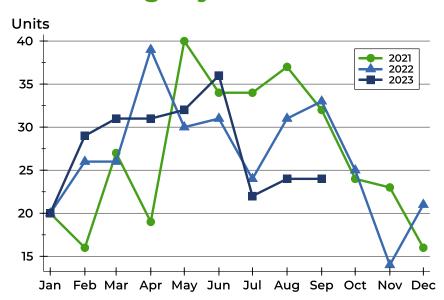






Dickinson County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	20	20	20
February	16	26	29
March	27	26	31
April	19	39	31
May	40	30	32
June	34	31	36
July	34	24	22
August	37	31	24
September	32	33	24
October	24	25	
November	23	14	
December	16	21	

New Listings by Price Range

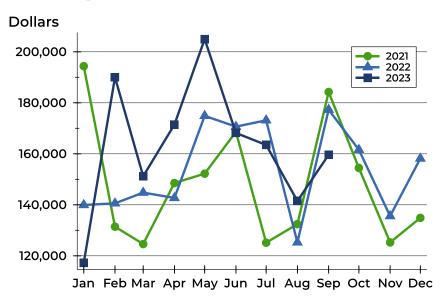
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.3%	37,450	37,450	17	17	100.0%	100.0%
\$50,000-\$99,999	1	4.2%	61,400	61,400	29	29	100.0%	100.0%
\$100,000-\$124,999	4	16.7%	120,625	119,500	23	29	98.8%	99.6%
\$125,000-\$149,999	5	20.8%	140,920	139,900	15	18	100.0%	100.0%
\$150,000-\$174,999	3	12.5%	164,767	164,900	11	8	100.0%	100.0%
\$175,000-\$199,999	5	20.8%	188,580	190,000	14	17	100.0%	100.0%
\$200,000-\$249,999	2	8.3%	232,450	232,450	32	32	95.8%	95.8%
\$250,000-\$299,999	1	4.2%	265,000	265,000	17	17	100.0%	100.0%
\$300,000-\$399,999	1	4.2%	340,000	340,000	26	26	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



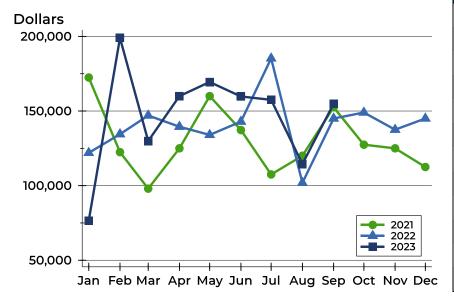


Dickinson County New Listings Analysis

Average Price



Month	2021	2022	2023
January	194,360	139,930	117,200
February	131,400	140,562	190,002
March	124,611	144,777	151,203
April	148,532	142,685	171,461
May	152,215	174,877	204,984
June	168,606	170,642	168,169
July	125,135	173,133	163,468
August	132,422	125,242	141,502
September	184,231	177,291	159,604
October	154,442	161,596	
November	125,243	135,586	
December	134,875	158,152	



Month	2021	2022	2023
January	172,450	121,950	76,500
February	122,450	134,500	199,000
March	98,000	147,000	129,900
April	125,000	139,500	160,000
May	160,000	134,000	169,450
June	137,250	142,900	159,750
July	107,500	185,250	157,500
August	120,000	101,900	114,500
September	152,500	145,000	154,900
October	127,450	149,000	
November	125,000	137,500	
December	112,500	145,000	



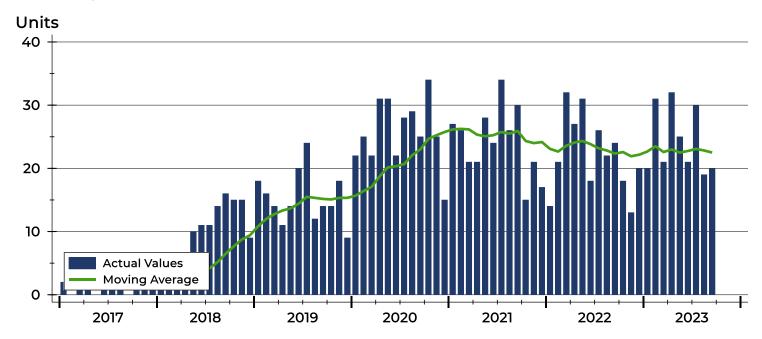
Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	Septembe 2022	r Change	2023	ear-to-Dat 2022	e Change
Со	ntracts Written	20	24	-16.7%	219	215	1.9%
Vo	ume (1,000s)	3,133	3,856	-18.8%	35,088	33,337	5.3%
ge	Sale Price	156,648	160,662	-2.5%	160,221	155,056	3.3%
Avera	Days on Market	52	43	20.9%	41	39	5.1%
¥	Percent of Original	96.6%	89.5%	7.9%	93.0%	93.3%	-0.3%
=	Sale Price	169,900	149,950	13.3%	149,500	139,900	6.9%
Median	Days on Market	44	36	22.2%	11	19	-42.1%
Σ	Percent of Original	100.0%	93.5%	7.0%	96.1%	96.1%	0.0%

A total of 20 contracts for sale were written in Dickinson County during the month of September, down from 24 in 2022. The median list price of these homes was \$169,900, up from \$149,950 the prior year.

Half of the homes that went under contract in September were on the market less than 44 days, compared to 36 days in September 2022.

History of Contracts Written

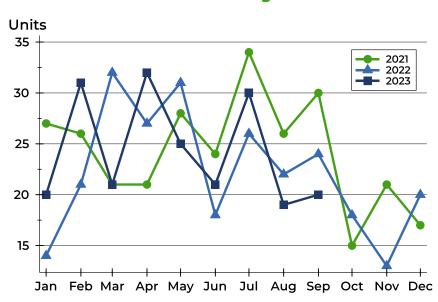






Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	27	14	20
February	26	21	31
March	21	32	21
April	21	27	32
May	28	31	25
June	24	18	21
July	34	26	30
August	26	22	19
September	30	24	20
October	15	18	
November	21	13	
December	17	20	

Contracts Written by Price Range

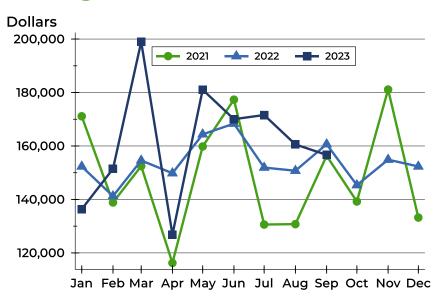
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	10.0%	34,975	34,975	6	6	96.7%	96.7%
\$50,000-\$99,999	2	10.0%	59,000	59,000	68	68	94.0%	94.0%
\$100,000-\$124,999	2	10.0%	121,500	121,500	27	27	99.6%	99.6%
\$125,000-\$149,999	2	10.0%	140,000	140,000	108	108	91.7%	91.7%
\$150,000-\$174,999	3	15.0%	166,567	164,900	7	8	100.3%	100.0%
\$175,000-\$199,999	5	25.0%	188,660	190,000	37	17	99.2%	100.0%
\$200,000-\$249,999	3	15.0%	235,000	240,000	70	81	95.3%	96.0%
\$250,000-\$299,999	1	5.0%	274,000	274,000	200	200	85.9%	85.9%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



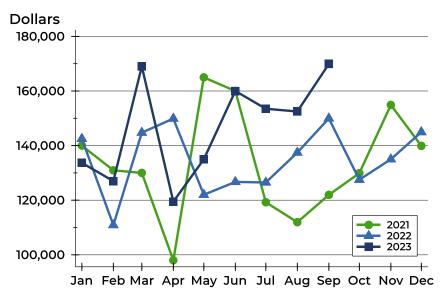


Dickinson County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	171,111	152,321	136,365
February	138,862	141,229	151,456
March	152,467	154,572	198,957
April	116,238	149,811	126,844
May	159,808	164,355	181,056
June	177,346	168,367	170,029
July	130,606	151,919	171,583
August	130,765	150,736	160,595
September	156,333	160,662	156,648
October	139,227	145,350	
November	181,124	154,877	
December	133,224	152,330	



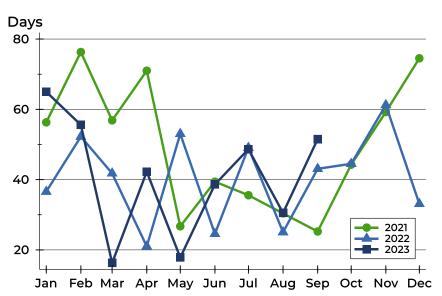
Month	2021	2022	2023
January	140,000	142,500	133,700
February	130,950	110,900	127,000
March	130,000	144,750	169,000
April	98,000	149,900	119,450
May	165,000	122,000	135,000
June	160,000	126,700	160,000
July	119,250	126,500	153,500
August	111,950	137,450	152,500
September	121,950	149,950	169,900
October	129,900	127,500	
November	154,900	135,000	
December	139,900	144,950	





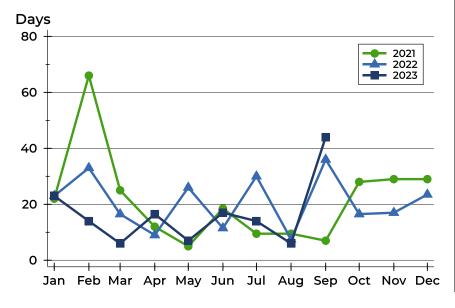
Dickinson County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	56	37	65
February	76	52	56
March	57	42	16
April	71	21	42
May	27	53	18
June	39	25	39
July	36	49	49
August	30	25	31
September	25	43	52
October	44	45	
November	59	61	
December	75	33	

Median DOM



Month	2021	2022	2023
January	22	23	23
February	66	33	14
March	25	17	6
April	12	9	17
May	5	26	7
June	19	12	17
July	10	30	14
August	10	8	6
September	7	36	44
October	28	17	
November	29	17	
December	29	24	



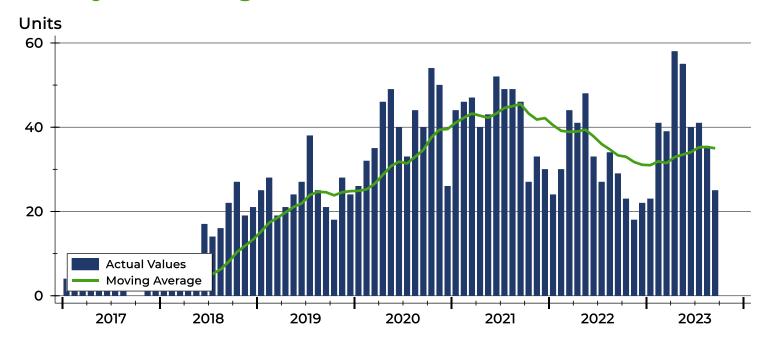
Dickinson County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2023 2022 Change			
Ре	nding Contracts	25	29	-13.8%	
Vo	lume (1,000s)	4,328	5,142	-15.8%	
ge	List Price	173,138	177,297	-2.3%	
Avera	Days on Market	45	35	28.6%	
Ą	Percent of Original	98.1%	97.8%	0.3%	
2	List Price	177,900	150,000	18.6%	
Media	Days on Market	17	25	-32.0%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 25 listings in Dickinson County had contracts pending at the end of September, down from 29 contracts pending at the end of September 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

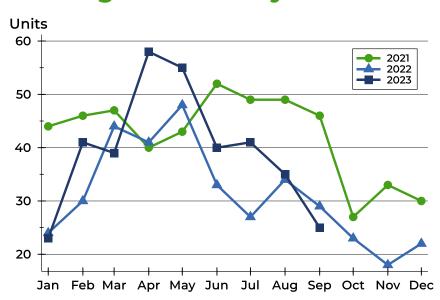






Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	44	24	23
February	46	30	41
March	47	44	39
April	40	41	58
May	43	48	55
June	52	33	40
July	49	27	41
August	49	34	35
September	46	29	25
October	27	23	
November	33	18	
December	30	22	

Pending Contracts by Price Range

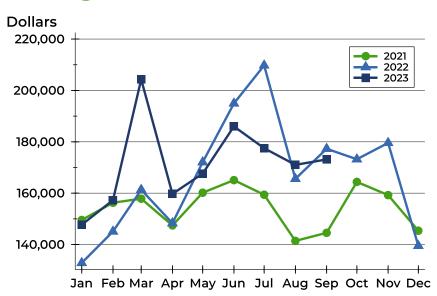
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.0%	34,975	34,975	6	6	100.0%	100.0%
\$50,000-\$99,999	2	8.0%	66,750	66,750	26	26	95.5%	95.5%
\$100,000-\$124,999	2	8.0%	121,500	121,500	27	27	99.6%	99.6%
\$125,000-\$149,999	2	8.0%	135,000	135,000	49	49	100.0%	100.0%
\$150,000-\$174,999	4	16.0%	162,425	162,400	21	8	100.0%	100.0%
\$175,000-\$199,999	5	20.0%	188,660	190,000	37	17	99.2%	100.0%
\$200,000-\$249,999	5	20.0%	228,000	225,000	86	91	96.3%	96.0%
\$250,000-\$299,999	2	8.0%	267,000	267,000	104	104	92.9%	92.9%
\$300,000-\$399,999	1	4.0%	345,000	345,000	0	0	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



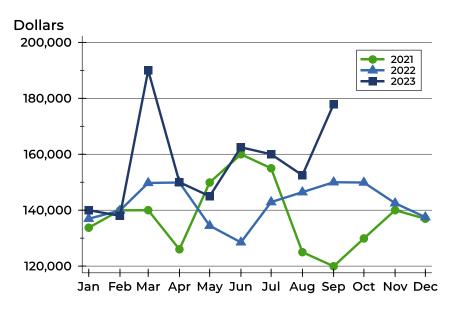


Dickinson County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	149,555	132,838	147,700
February	156,285	145,083	157,289
March	157,860	161,327	204,292
April	147,443	148,317	159,728
May	160,184	172,054	167,627
June	165,081	194,939	185,985
July	159,388	209,752	177,505
August	141,420	165,571	171,023
September	144,565	177,297	173,138
October	164,385	173,196	
November	159,261	179,578	
December	145,383	139,505	



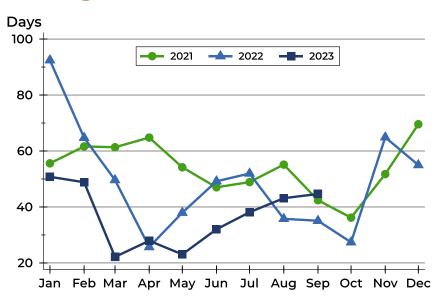
Month	2021	2022	2023
January	133,750	136,950	140,000
February	139,950	139,900	138,000
March	140,000	149,750	190,000
April	126,000	149,900	150,000
May	149,900	134,450	145,000
June	160,000	128,500	162,500
July	155,000	142,900	160,000
August	125,000	146,450	152,500
September	119,950	150,000	177,900
October	129,900	149,900	
November	140,000	142,500	
December	136,950	137,500	





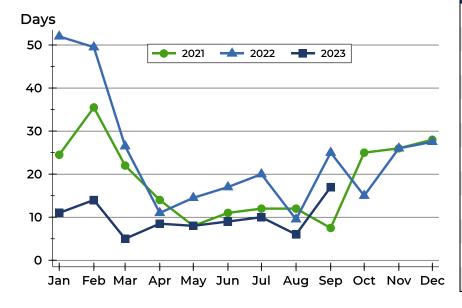
Dickinson County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	56	92	51
February	62	65	49
March	61	50	22
April	65	26	28
May	54	38	23
June	47	49	32
July	49	52	38
August	55	36	43
September	42	35	45
October	36	27	
November	52	65	
December	70	55	

Median DOM



Month	2021	2022	2023
January	25	52	11
February	36	50	14
March	22	27	5
April	14	11	9
May	8	15	8
June	11	17	9
July	12	20	10
August	12	10	6
September	8	25	17
October	25	15	
November	26	26	
December	28	28	