



**February
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Fell in February

Total home sales in the FHAR eight-county jurisdiction fell last month to 136 units, compared to 162 units in February 2021. Total sales volume was \$28.0 million, down from a year earlier.

The median sale price in February was \$195,000, up from \$175,000 a year earlier. Homes that sold in February were typically on the market for 20 days and sold for 99.5% of their list prices.

FHAR Jurisdiction Active Listings Down at End of February

The total number of active listings in the FHAR eight-county jurisdiction at the end of February was 270 units, down from 333 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$185,000.

During February, a total of 198 contracts were written down from 203 in February 2021. At the end of the month, there were 332 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		136	162	124	290	288	239
Change from prior year		-16.0%	30.6%	4.2%	0.7%	20.5%	16.0%
Active Listings		270	333	737	N/A	N/A	N/A
Change from prior year		-18.9%	-54.8%	-11.1%			
Months' Supply		1.2	1.7	4.7	N/A	N/A	N/A
Change from prior year		-29.4%	-63.8%	-19.0%			
New Listings		204	194	262	377	395	507
Change from prior year		5.2%	-26.0%	31.0%	-4.6%	-22.1%	11.2%
Contracts Written		198	203	192	368	410	353
Change from prior year		-2.5%	5.7%	44.4%	-10.2%	16.1%	37.4%
Pending Contracts		332	382	315	N/A	N/A	N/A
Change from prior year		-13.1%	21.3%	34.0%			
Sales Volume (1,000s)		28,023	31,957	19,935	60,172	55,881	41,308
Change from prior year		-12.3%	60.3%	-7.8%	7.7%	35.3%	7.0%
Average	Sale Price	206,054	197,267	160,770	207,490	194,032	172,837
	Change from prior year	4.5%	22.7%	-11.5%	6.9%	12.3%	-7.8%
	List Price of Actives	245,608	213,504	194,694	N/A	N/A	N/A
	Change from prior year	15.0%	9.7%	-1.0%			
	Days on Market	48	56	81	46	57	87
Change from prior year	-14.3%	-30.9%	-19.8%	-19.3%	-34.5%	-6.5%	
Percent of List	98.0%	97.5%	96.4%	97.7%	97.4%	96.4%	
Change from prior year	0.5%	1.1%	0.3%	0.3%	1.0%	-0.3%	
Percent of Original	96.2%	96.0%	93.7%	95.7%	95.9%	93.7%	
Change from prior year	0.2%	2.5%	0.9%	-0.2%	2.3%	0.2%	
Median	Sale Price	195,000	175,000	159,450	189,000	179,000	162,500
	Change from prior year	11.4%	9.8%	-6.2%	5.6%	10.2%	-6.5%
	List Price of Actives	185,000	167,500	162,900	N/A	N/A	N/A
	Change from prior year	10.4%	2.8%	1.8%			
	Days on Market	20	28	52	23	29	57
Change from prior year	-28.6%	-46.2%	-17.5%	-20.7%	-49.1%	-5.0%	
Percent of List	99.5%	99.2%	98.0%	99.5%	99.0%	98.1%	
Change from prior year	0.3%	1.2%	0.5%	0.5%	0.9%	0.0%	
Percent of Original	98.4%	98.2%	97.0%	98.2%	98.3%	96.7%	
Change from prior year	0.2%	1.2%	2.1%	-0.1%	1.7%	0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

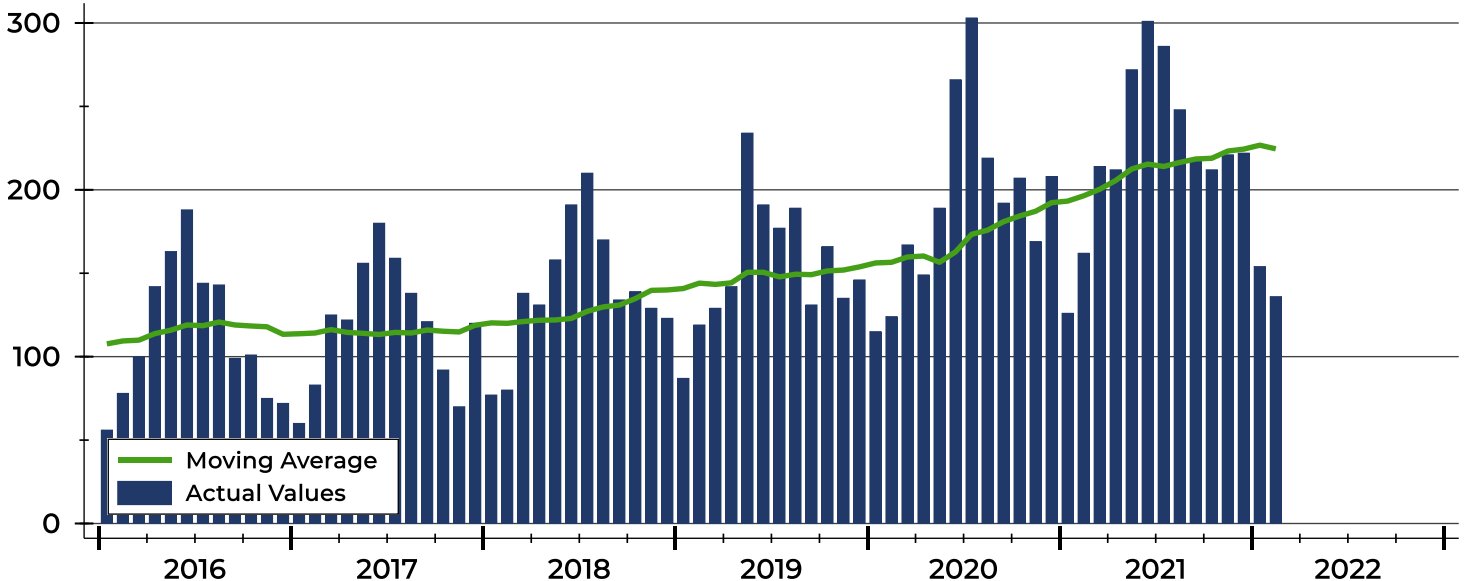
Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		136	162	-16.0%	290	288	0.7%
Volume (1,000s)		28,023	31,957	-12.3%	60,172	55,881	7.7%
Months' Supply		1.2	1.7	-29.4%	N/A	N/A	N/A
Average	Sale Price	206,054	197,267	4.5%	207,490	194,032	6.9%
	Days on Market	48	56	-14.3%	46	57	-19.3%
	Percent of List	98.0%	97.5%	0.5%	97.7%	97.4%	0.3%
	Percent of Original	96.2%	96.0%	0.2%	95.7%	95.9%	-0.2%
Median	Sale Price	195,000	175,000	11.4%	189,000	179,000	5.6%
	Days on Market	20	28	-28.6%	23	29	-20.7%
	Percent of List	99.5%	99.2%	0.3%	99.5%	99.0%	0.5%
	Percent of Original	98.4%	98.2%	0.2%	98.2%	98.3%	-0.1%

A total of 136 homes sold in the FHAR eight-county jurisdiction in February, down from 162 units in February 2021. Total sales volume fell to \$28.0 million compared to \$32.0 million in the previous year.

The median sales price in February was \$195,000, up 11.4% compared to the prior year. Median days on market was 20 days, down from 24 days in January, and down from 28 in February 2021.

History of Closed Listings

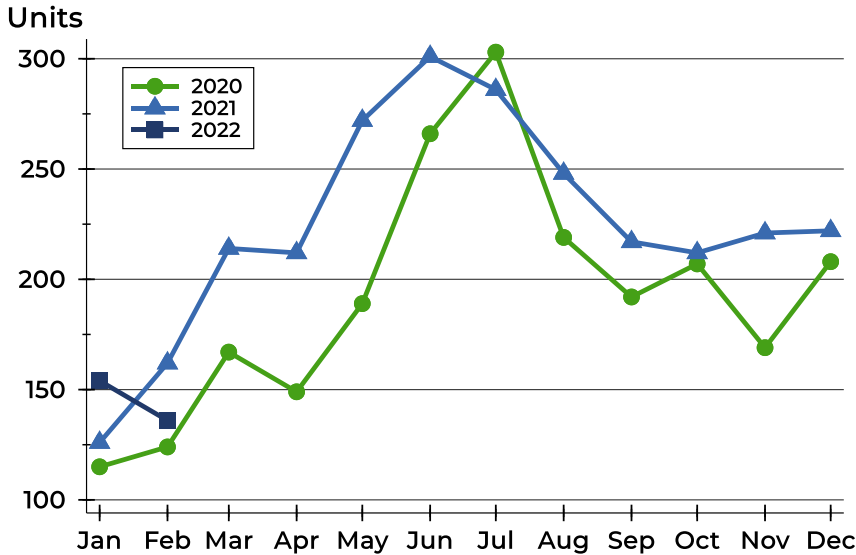
Units





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	115	126	154
February	124	162	136
March	167	214	
April	149	212	
May	189	272	
June	266	301	
July	303	286	
August	219	248	
September	192	217	
October	207	212	
November	169	221	
December	208	222	

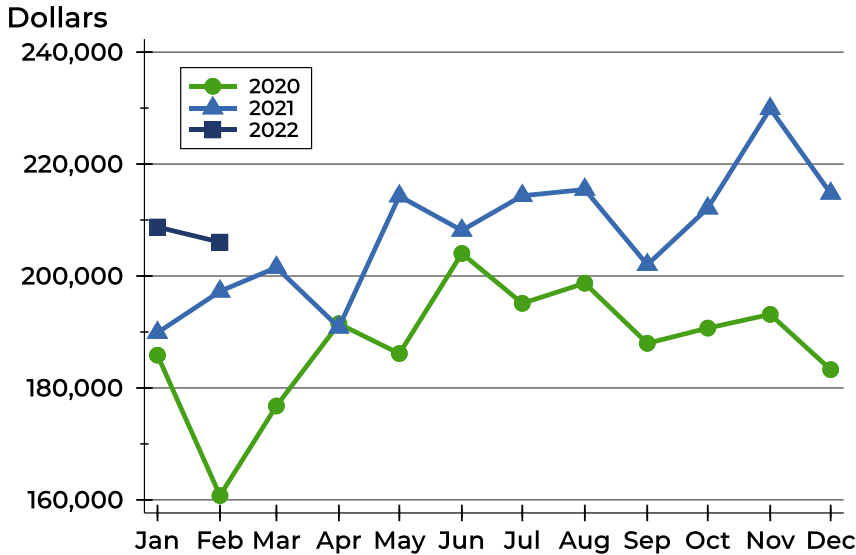
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.5%	0.4	21,000	21,000	10	10	85.6%	85.6%	85.6%	85.6%
\$25,000-\$49,999	4	2.9%	2.0	40,813	42,625	69	88	102.6%	100.3%	101.3%	97.7%
\$50,000-\$99,999	15	11.0%	2.0	69,400	63,500	87	56	89.4%	94.7%	82.5%	87.0%
\$100,000-\$124,999	11	8.1%	1.4	113,700	114,000	53	13	98.6%	100.0%	97.7%	100.0%
\$125,000-\$149,999	9	6.6%	1.4	138,211	144,900	75	62	96.2%	96.9%	94.0%	93.5%
\$150,000-\$174,999	14	10.3%	0.9	163,875	164,000	37	9	98.7%	100.0%	96.7%	100.0%
\$175,000-\$199,999	16	11.8%	0.6	185,960	187,000	19	7	100.0%	99.6%	100.0%	99.6%
\$200,000-\$249,999	28	20.6%	0.7	221,512	222,450	44	27	99.1%	99.9%	98.0%	97.6%
\$250,000-\$299,999	13	9.6%	0.8	271,681	270,000	18	14	99.3%	99.3%	98.5%	99.3%
\$300,000-\$399,999	18	13.2%	1.3	336,183	325,500	66	8	100.3%	100.0%	99.0%	100.0%
\$400,000-\$499,999	4	2.9%	2.5	436,600	439,950	34	27	99.0%	99.7%	97.1%	97.4%
\$500,000-\$749,999	1	0.7%	2.8	505,000	505,000	1	1	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	1	0.7%	8.0	976,000	976,000	2	2	100.1%	100.1%	100.1%	100.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



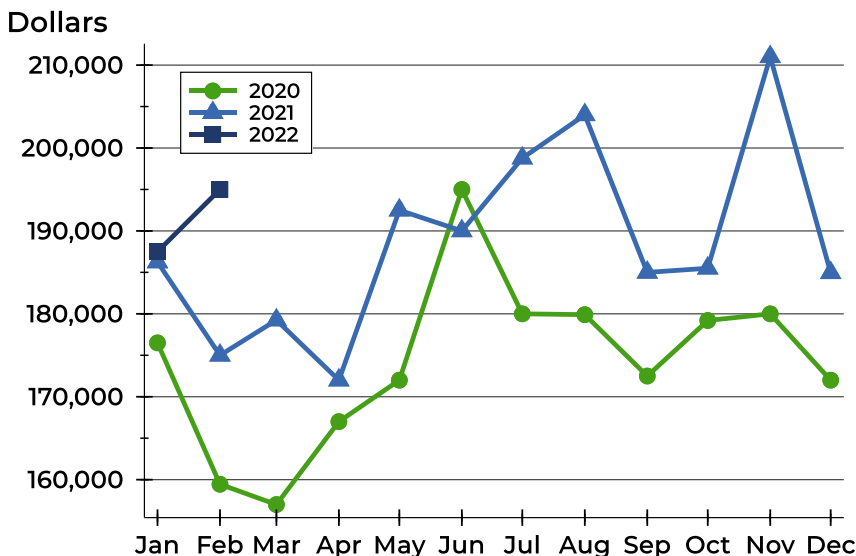
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	185,848	189,873	208,758
February	160,770	197,267	206,054
March	176,776	201,520	
April	191,474	190,833	
May	186,136	214,279	
June	204,033	208,145	
July	195,117	214,345	
August	198,716	215,464	
September	187,971	202,011	
October	190,691	212,113	
November	193,146	229,896	
December	183,270	214,761	

Median Price

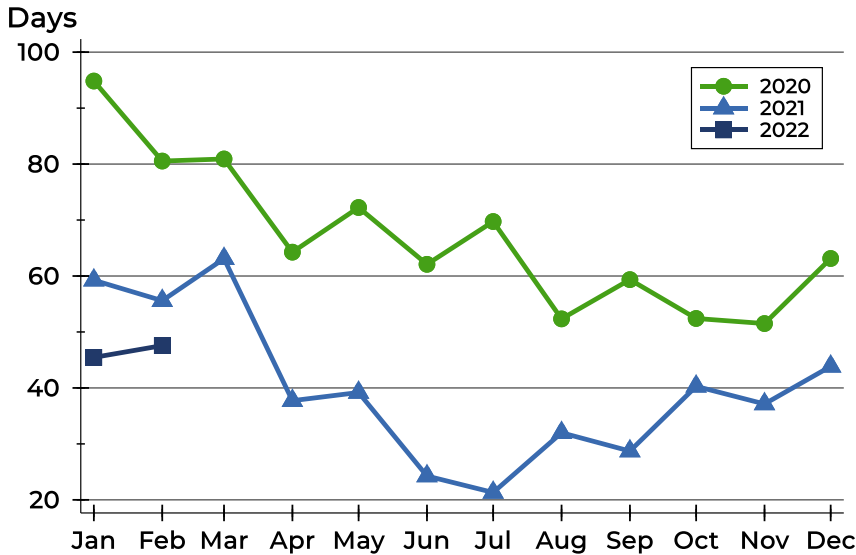


Month	2020	2021	2022
January	176,500	186,250	187,500
February	159,450	175,000	195,000
March	157,000	179,250	
April	167,000	172,000	
May	172,000	192,500	
June	195,000	190,000	
July	180,000	198,775	
August	179,900	204,000	
September	172,500	185,000	
October	179,200	185,500	
November	180,000	211,000	
December	172,000	184,950	



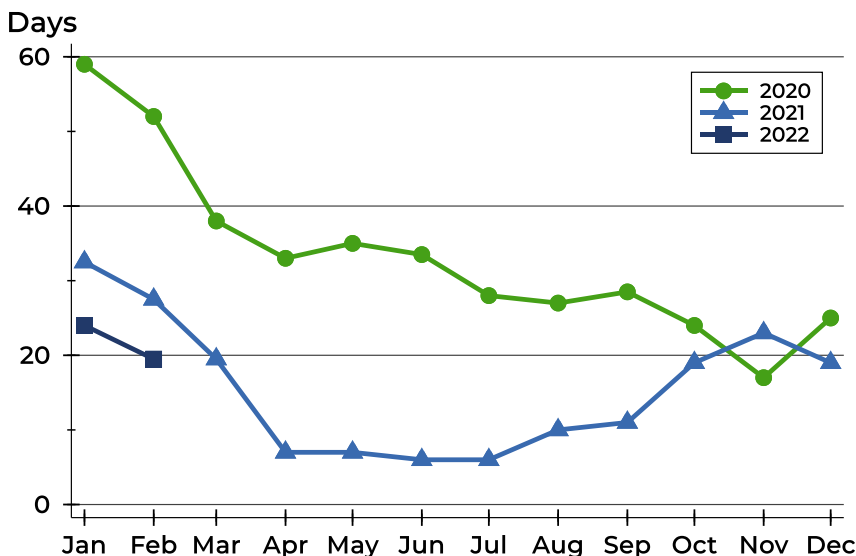
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	95	59	45
February	81	56	48
March	81	63	
April	64	38	
May	72	39	
June	62	24	
July	70	21	
August	52	32	
September	59	29	
October	52	40	
November	52	37	
December	63	44	

Median DOM



Month	2020	2021	2022
January	59	33	24
February	52	28	20
March	38	20	
April	33	7	
May	35	7	
June	34	6	
July	28	6	
August	27	10	
September	29	11	
October	24	19	
November	17	23	
December	25	19	



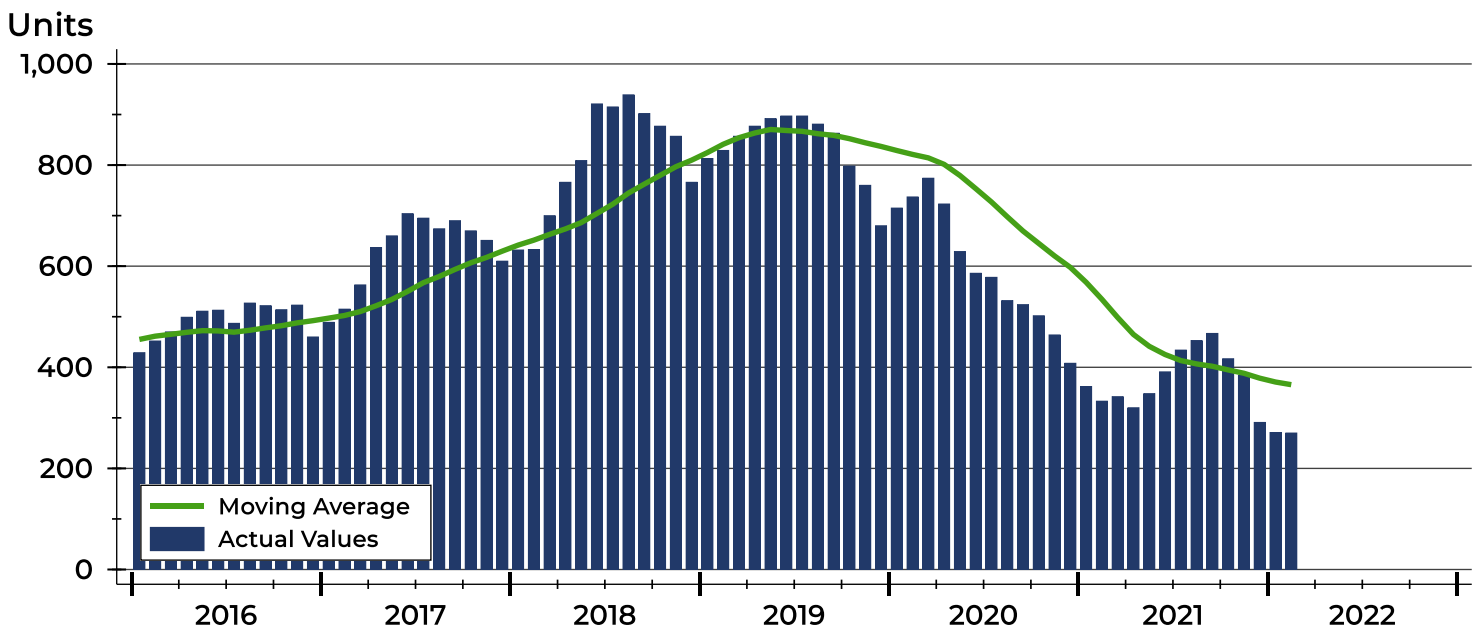
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2022	End of February 2021	Change
Active Listings		270	333	-18.9%
Volume (1,000s)		66,314	71,097	-6.7%
Months' Supply		1.2	1.7	-29.4%
Average	List Price	245,608	213,504	15.0%
	Days on Market	77	106	-27.4%
	Percent of Original	98.0%	97.7%	0.3%
Median	List Price	185,000	167,500	10.4%
	Days on Market	48	73	-34.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 270 homes were available for sale in the FHAR eight-county jurisdiction at the end of February. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of February was \$185,000, up 10.4% from 2021. The typical time on market for active listings was 48 days, down from 73 days a year earlier.

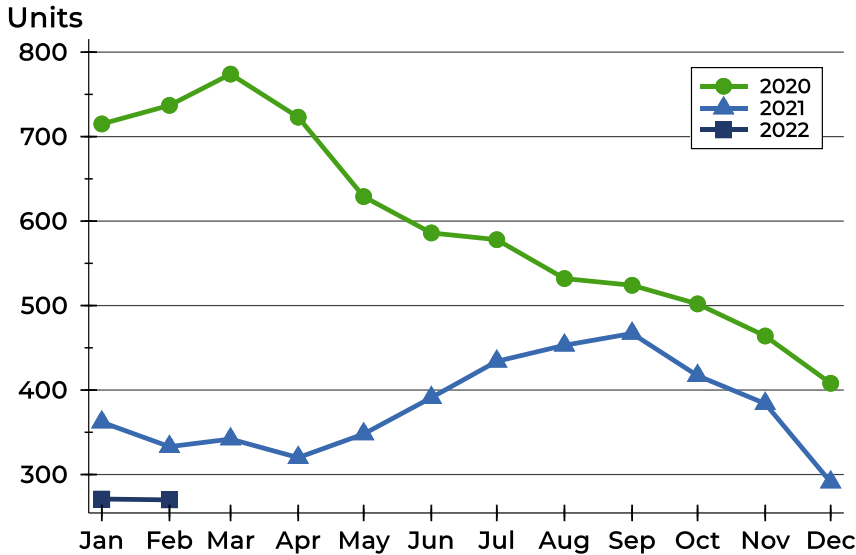
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	715	362	271
February	737	333	270
March	774	342	
April	723	320	
May	629	348	
June	586	391	
July	578	434	
August	532	453	
September	524	467	
October	502	417	
November	464	384	
December	408	291	

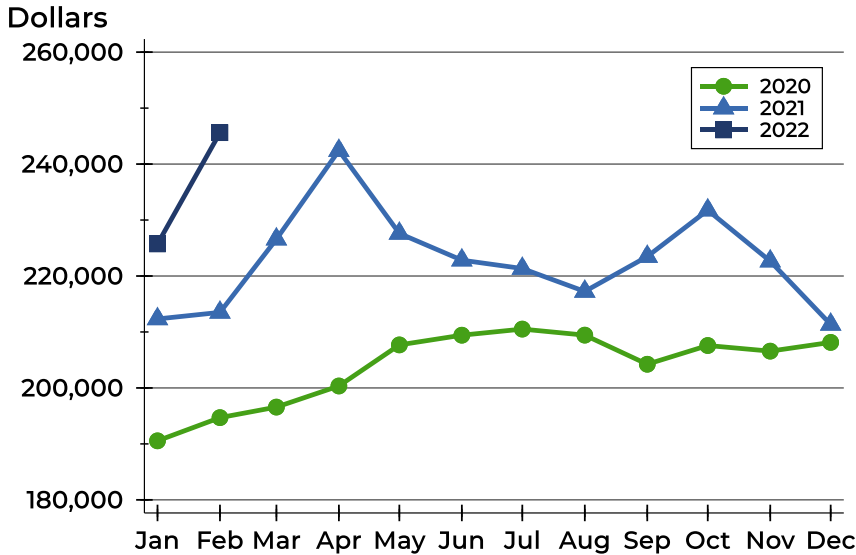
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	0.4	24,900	24,900	15	15	100.0%	100.0%
\$25,000-\$49,999	11	4.1%	2.0	44,936	44,900	79	66	90.3%	92.5%
\$50,000-\$99,999	44	16.3%	2.0	78,850	82,000	73	49	96.0%	100.0%
\$100,000-\$124,999	24	8.9%	1.4	112,625	112,500	68	24	97.0%	100.0%
\$125,000-\$149,999	30	11.1%	1.4	135,750	135,000	81	62	98.4%	100.0%
\$150,000-\$174,999	22	8.1%	0.9	161,205	160,000	70	48	99.5%	100.0%
\$175,000-\$199,999	15	5.6%	0.6	189,720	189,900	79	32	98.4%	100.0%
\$200,000-\$249,999	27	10.0%	0.7	225,748	225,000	138	59	97.4%	100.0%
\$250,000-\$299,999	22	8.1%	0.8	276,695	275,000	47	20	99.2%	100.0%
\$300,000-\$399,999	37	13.7%	1.3	352,390	357,900	65	42	100.0%	100.0%
\$400,000-\$499,999	18	6.7%	2.5	437,695	424,950	70	30	100.2%	100.0%
\$500,000-\$749,999	11	4.1%	2.8	567,845	550,000	51	32	100.2%	100.0%
\$750,000-\$999,999	4	1.5%	8.0	935,500	928,500	62	48	95.0%	100.0%
\$1,000,000 and up	4	1.5%	N/A	1,517,500	1,535,000	139	105	97.5%	100.0%



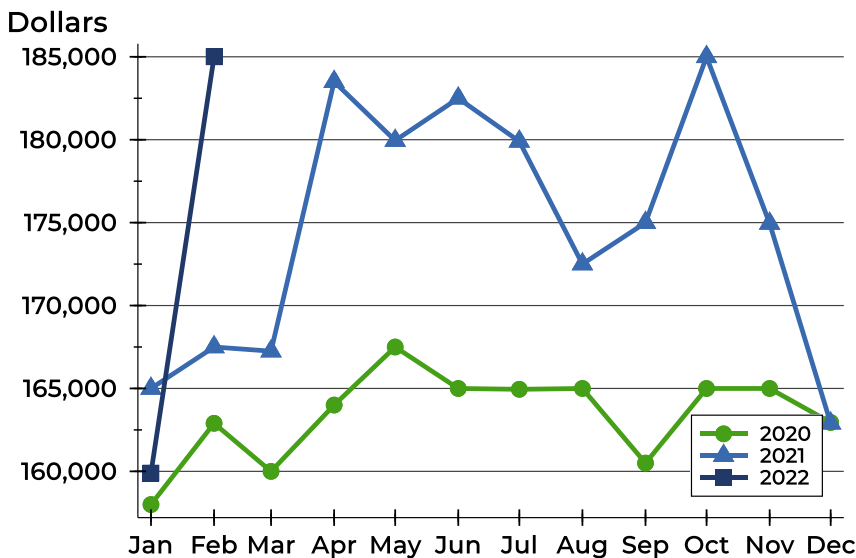
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,551	212,332	225,726
February	194,694	213,504	245,608
March	196,581	226,585	
April	200,348	242,408	
May	207,689	227,614	
June	209,428	222,830	
July	210,516	221,336	
August	209,436	217,244	
September	204,237	223,475	
October	207,583	231,771	
November	206,579	222,652	
December	208,140	211,354	

Median Price

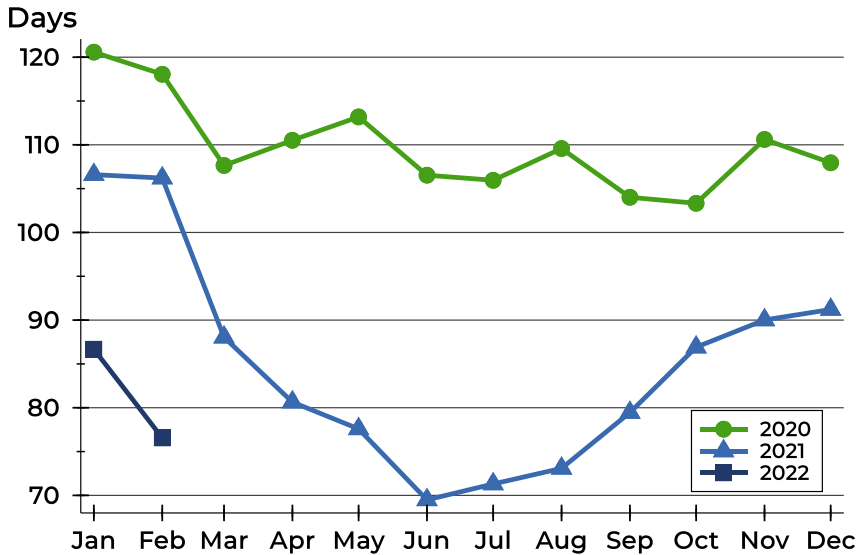


Month	2020	2021	2022
January	158,000	165,000	159,900
February	162,900	167,500	185,000
March	160,000	167,250	
April	164,000	183,500	
May	167,500	179,950	
June	165,000	182,500	
July	164,950	179,900	
August	165,000	172,500	
September	160,500	175,000	
October	165,000	185,000	
November	165,000	174,950	
December	162,950	162,900	



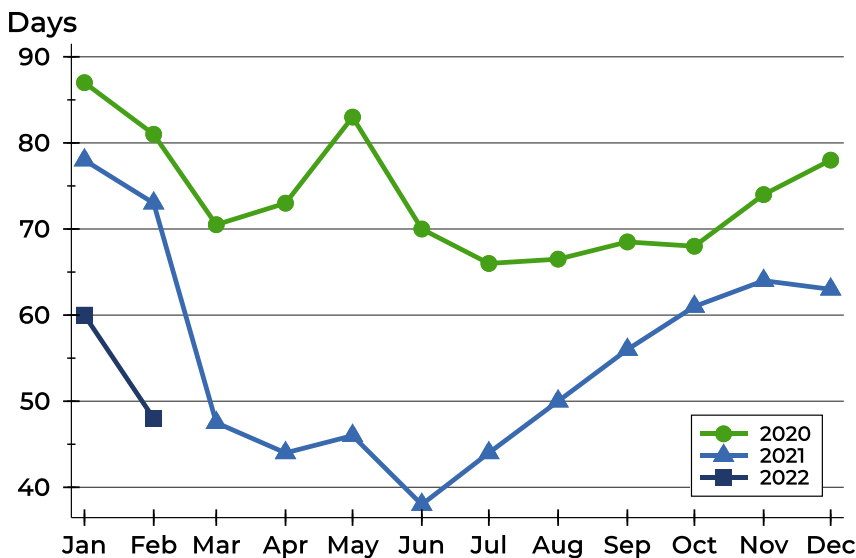
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	121	107	87
February	118	106	77
March	108	88	
April	111	81	
May	113	78	
June	107	69	
July	106	71	
August	110	73	
September	104	79	
October	103	87	
November	111	90	
December	108	91	

Median DOM

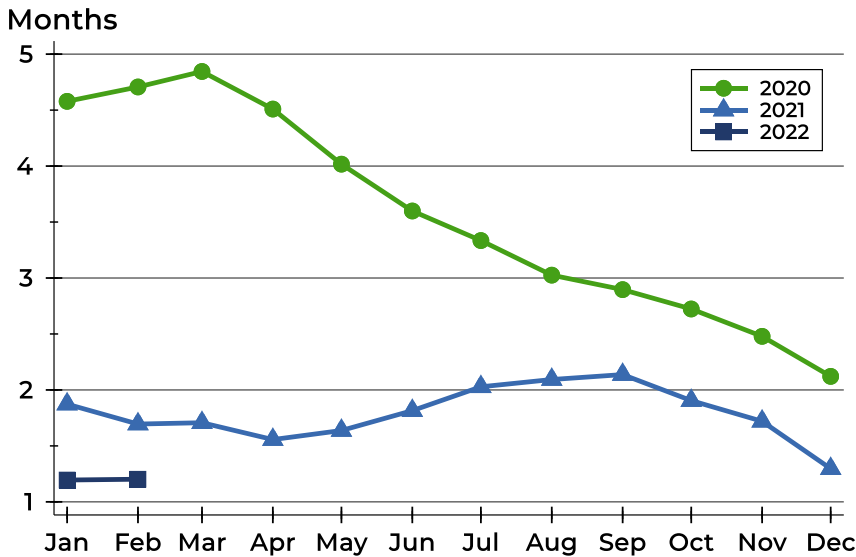


Month	2020	2021	2022
January	87	78	60
February	81	73	48
March	71	48	
April	73	44	
May	83	46	
June	70	38	
July	66	44	
August	67	50	
September	69	56	
October	68	61	
November	74	64	
December	78	63	



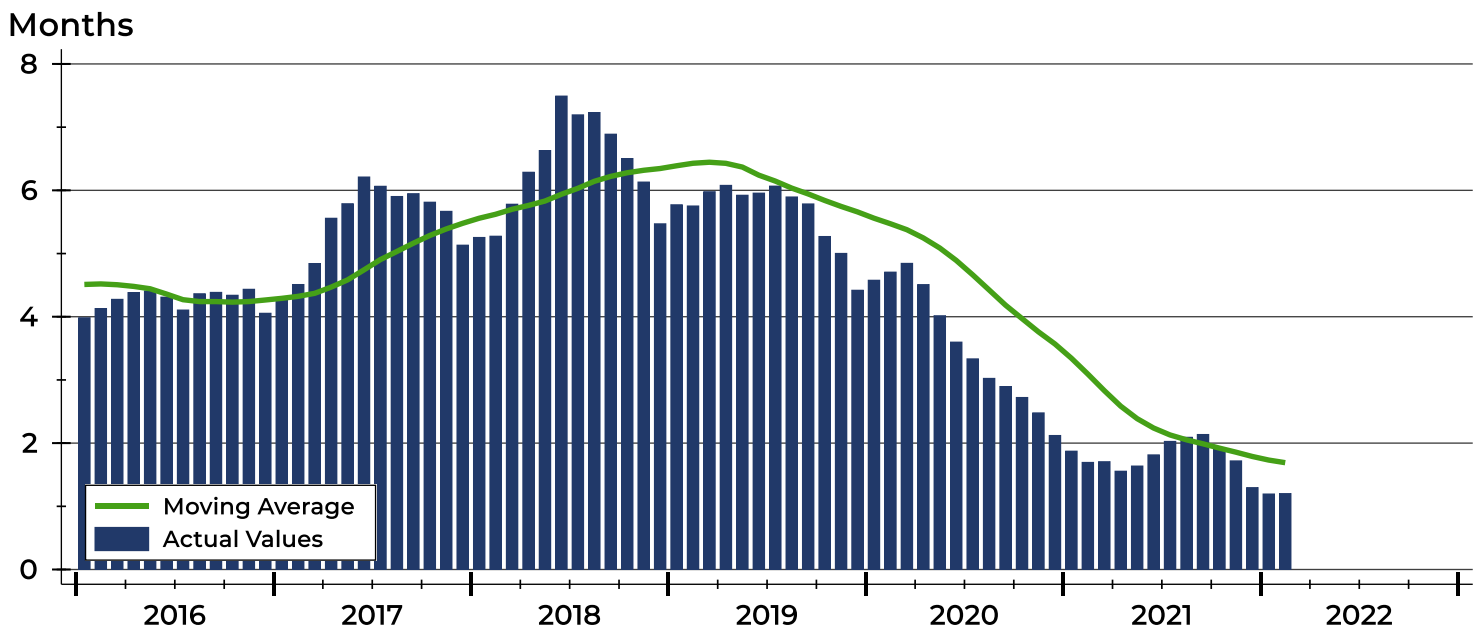
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	1.2
March	4.8	1.7	
April	4.5	1.6	
May	4.0	1.6	
June	3.6	1.8	
July	3.3	2.0	
August	3.0	2.1	
September	2.9	2.1	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





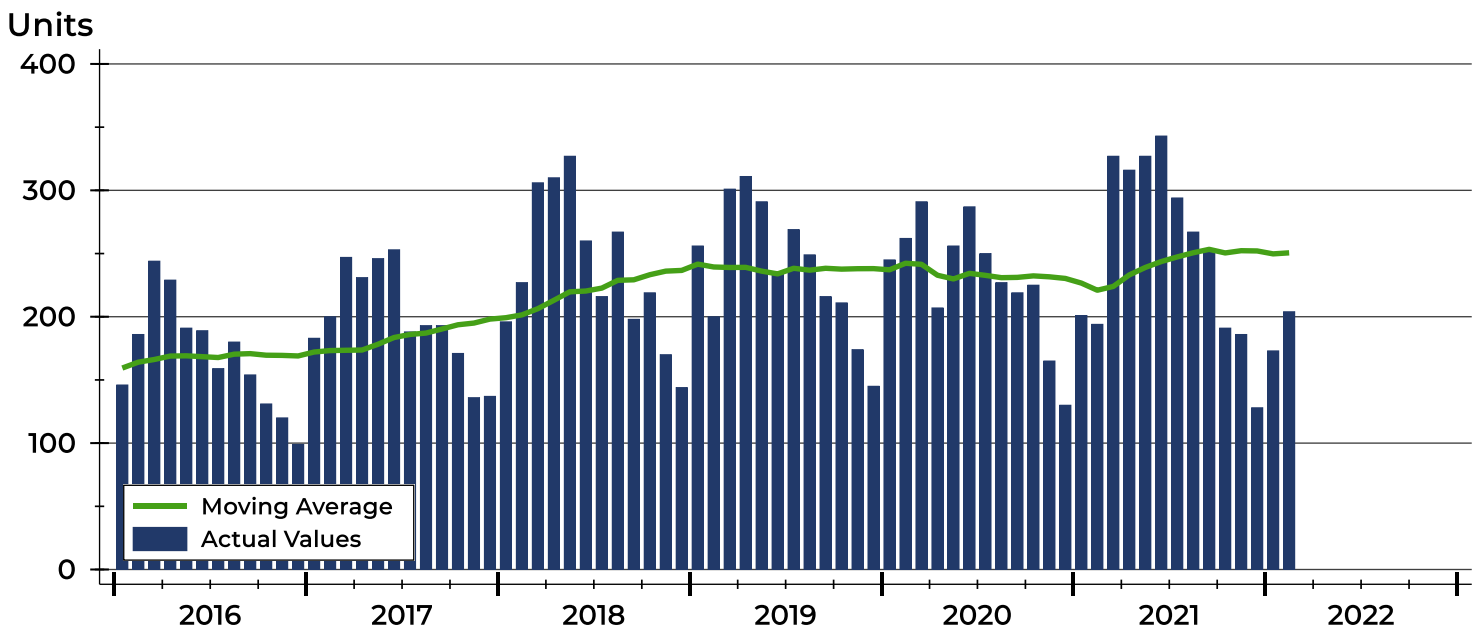
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	204	194	5.2%
	Volume (1,000s)	47,569	41,361	15.0%
	Average List Price	233,181	213,202	9.4%
	Median List Price	226,950	191,000	18.8%
Year-to-Date	New Listings	377	395	-4.6%
	Volume (1,000s)	89,457	84,709	5.6%
	Average List Price	237,286	214,453	10.6%
	Median List Price	205,000	185,000	10.8%

A total of 204 new listings were added in the FHAR eight-county jurisdiction during February, up 5.2% from the same month in 2021. Year-to-date the FHAR eight-county jurisdiction has seen 377 new listings.

The median list price of these homes was \$226,950 up from \$191,000 in 2021.

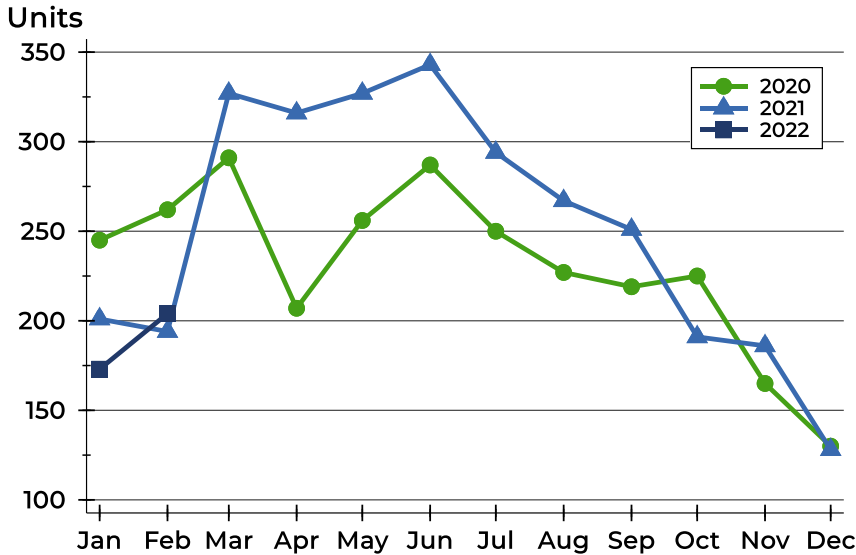
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	245	201	173
February	262	194	204
March	291	327	
April	207	316	
May	256	327	
June	287	343	
July	250	294	
August	227	267	
September	219	251	
October	225	191	
November	165	186	
December	130	128	

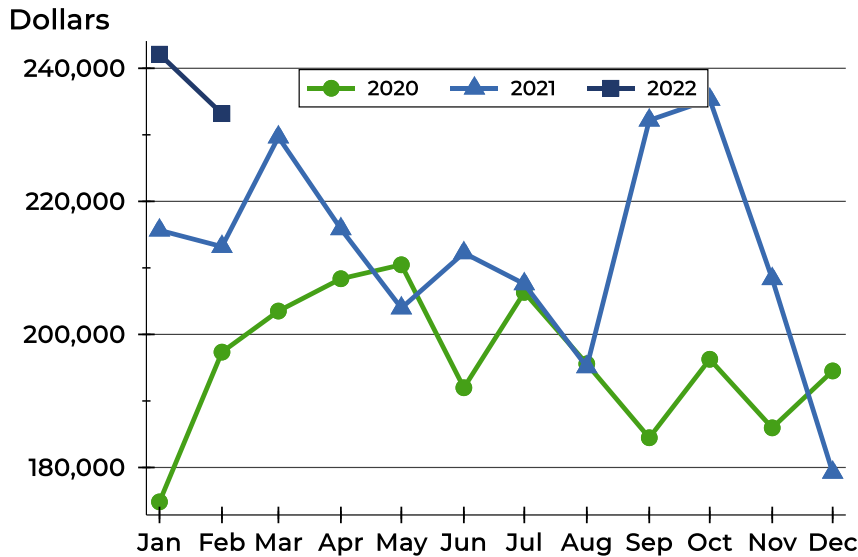
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	24,900	24,900	22	22	100.0%	100.0%
\$25,000-\$49,999	4	2.0%	38,250	39,500	9	5	96.0%	100.0%
\$50,000-\$99,999	19	9.3%	76,100	72,500	17	12	97.8%	100.0%
\$100,000-\$124,999	13	6.4%	114,677	115,000	12	10	100.0%	100.0%
\$125,000-\$149,999	31	15.2%	138,494	139,900	10	9	100.0%	100.0%
\$150,000-\$174,999	14	6.9%	157,764	159,450	9	7	100.1%	100.0%
\$175,000-\$199,999	13	6.4%	186,331	189,000	11	8	100.0%	100.0%
\$200,000-\$249,999	27	13.2%	230,537	234,900	7	4	99.9%	100.0%
\$250,000-\$299,999	32	15.7%	276,509	275,000	10	5	100.1%	100.0%
\$300,000-\$399,999	29	14.2%	346,676	339,900	14	9	101.6%	100.0%
\$400,000-\$499,999	13	6.4%	445,315	449,500	19	18	99.5%	100.0%
\$500,000-\$749,999	7	3.4%	531,373	535,000	12	6	99.6%	100.0%
\$750,000-\$999,999	1	0.5%	895,000	895,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



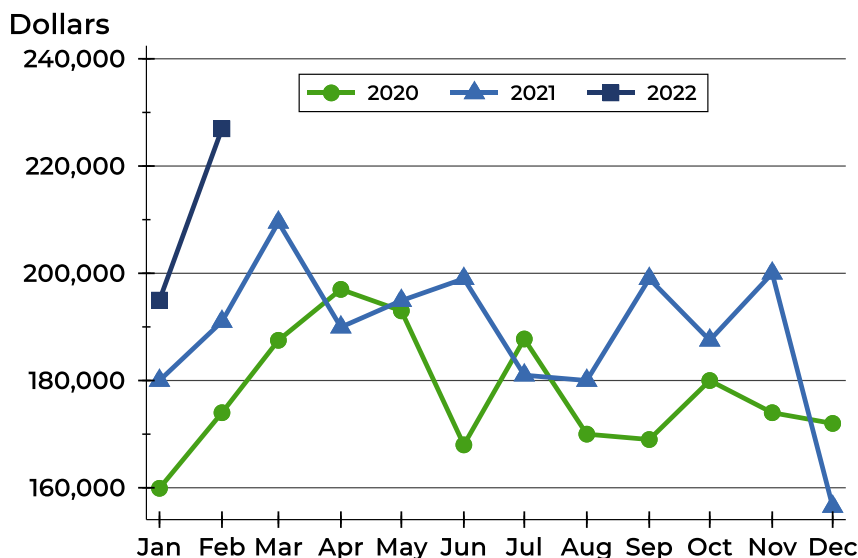
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2020	2021	2022
January	174,831	215,661	242,127
February	197,342	213,202	233,181
March	203,512	229,658	
April	208,370	215,864	
May	210,466	203,956	
June	191,983	212,252	
July	206,327	207,590	
August	195,573	195,116	
September	184,467	232,185	
October	196,266	235,314	
November	185,957	208,358	
December	194,515	179,254	

Median Price



Month	2020	2021	2022
January	159,900	180,000	195,000
February	174,000	191,000	226,950
March	187,500	209,500	
April	197,000	189,950	
May	193,000	194,900	
June	168,000	199,000	
July	187,750	181,000	
August	170,000	180,000	
September	169,000	199,000	
October	180,000	187,500	
November	174,000	200,000	
December	172,000	156,500	



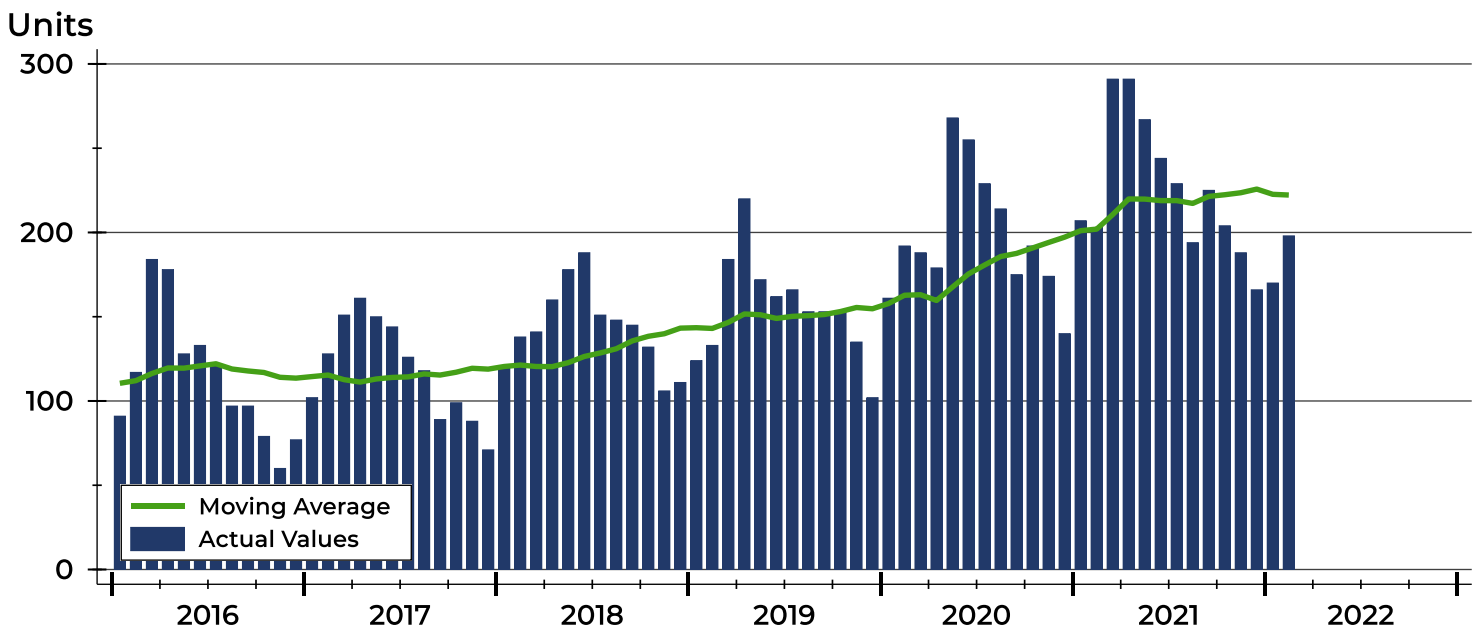
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		February 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		198	203	-2.5%	368	410	-10.2%
Volume (1,000s)		40,788	44,555	-8.5%	76,554	86,315	-11.3%
Average	Sale Price	205,998	219,484	-6.1%	208,027	210,526	-1.2%
	Days on Market	33	47	-29.8%	41	54	-24.1%
	Percent of Original	98.0%	98.1%	-0.1%	97.6%	97.6%	0.0%
Median	Sale Price	182,500	192,500	-5.2%	189,000	184,700	2.3%
	Days on Market	10	13	-23.1%	12	18	-33.3%
	Percent of Original	100.0%	99.5%	0.5%	100.0%	98.9%	1.1%

A total of 198 contracts for sale were written in the FHAR eight-county jurisdiction during the month of February, down from 203 in 2021. The median list price of these homes was \$182,500, down from \$192,500 the prior year.

Half of the homes that went under contract in February were on the market less than 10 days, compared to 13 days in February 2021.

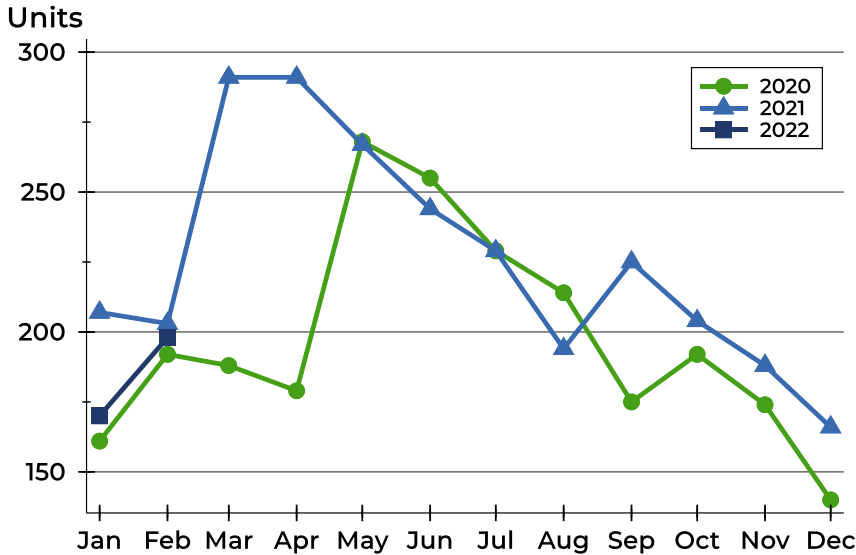
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	161	207	170
February	192	203	198
March	188	291	
April	179	291	
May	268	267	
June	255	244	
July	229	229	
August	214	194	
September	175	225	
October	192	204	
November	174	188	
December	140	166	

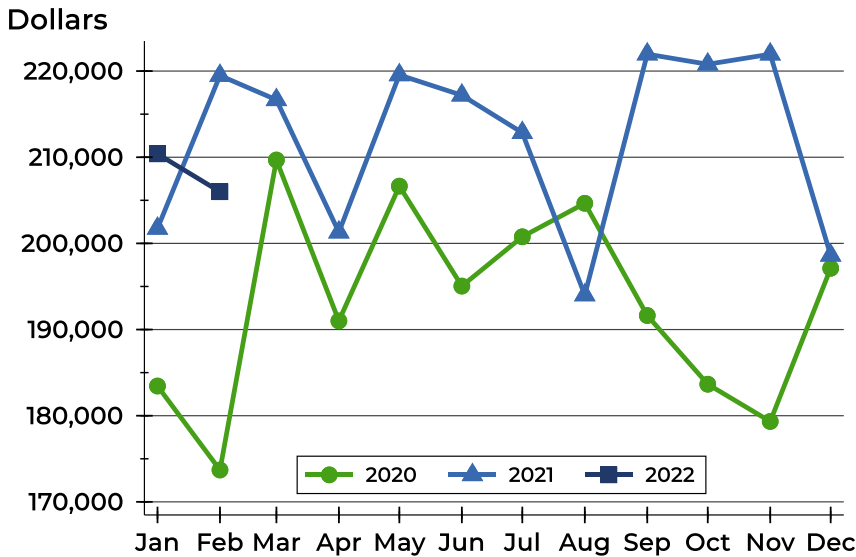
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	3.0%	37,450	37,500	60	69	81.0%	83.7%
\$50,000-\$99,999	25	12.6%	78,696	82,000	72	45	90.5%	94.7%
\$100,000-\$124,999	14	7.1%	114,550	115,000	49	31	98.1%	100.0%
\$125,000-\$149,999	34	17.2%	139,415	139,950	36	11	99.1%	100.0%
\$150,000-\$174,999	16	8.1%	161,200	160,500	36	9	100.0%	100.0%
\$175,000-\$199,999	16	8.1%	187,863	187,000	19	10	99.5%	100.0%
\$200,000-\$249,999	26	13.1%	226,650	229,950	23	5	99.5%	100.0%
\$250,000-\$299,999	28	14.1%	275,161	275,000	12	4	100.4%	100.0%
\$300,000-\$399,999	21	10.6%	338,181	319,900	17	5	101.3%	100.0%
\$400,000-\$499,999	6	3.0%	465,550	470,000	35	31	99.5%	100.0%
\$500,000-\$749,999	6	3.0%	529,019	522,500	12	6	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



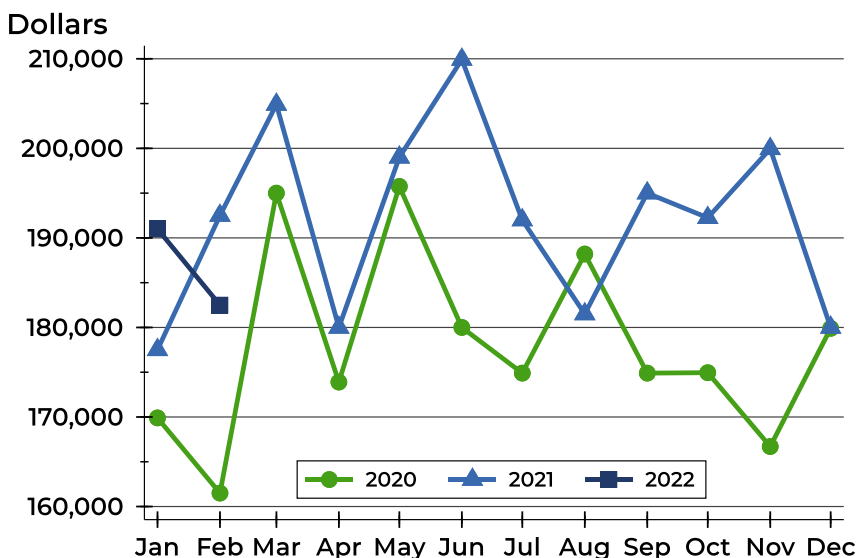
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	183,447	201,740	210,391
February	173,700	219,484	205,998
March	209,678	216,661	
April	191,004	201,302	
May	206,649	219,550	
June	195,044	217,196	
July	200,768	212,848	
August	204,658	194,008	
September	191,630	221,966	
October	183,658	220,792	
November	179,335	221,961	
December	197,115	198,616	

Median Price

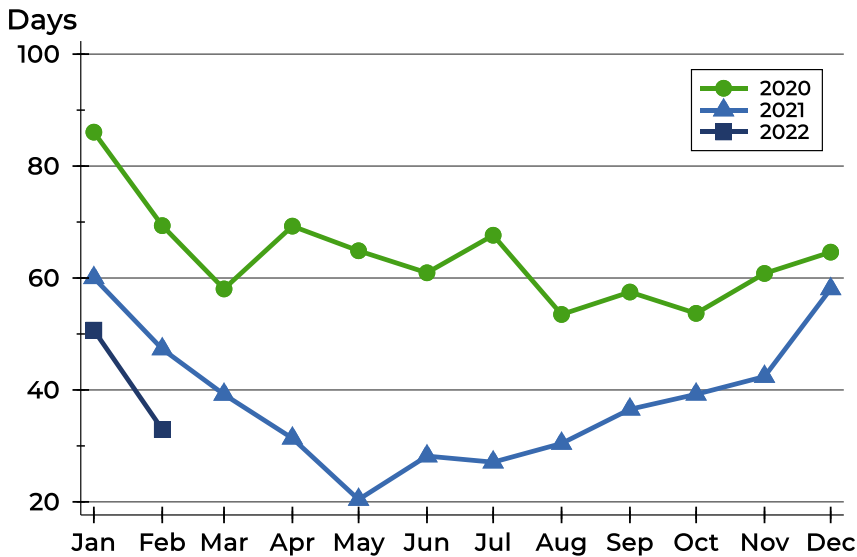


Month	2020	2021	2022
January	169,900	177,500	191,000
February	161,500	192,500	182,500
March	195,000	204,900	
April	173,900	180,000	
May	195,750	199,000	
June	180,000	209,925	
July	174,900	192,000	
August	188,200	181,500	
September	174,900	195,000	
October	174,950	192,250	
November	166,700	199,950	
December	179,900	180,000	



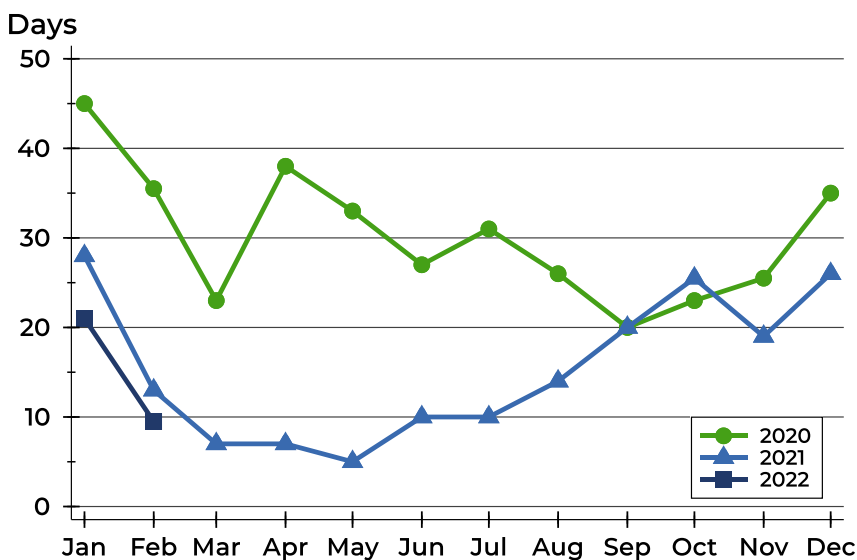
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	86	60	51
February	69	47	33
March	58	39	
April	69	31	
May	65	20	
June	61	28	
July	68	27	
August	53	30	
September	57	37	
October	54	39	
November	61	42	
December	65	58	

Median DOM



Month	2020	2021	2022
January	45	28	21
February	36	13	10
March	23	7	
April	38	7	
May	33	5	
June	27	10	
July	31	10	
August	26	14	
September	20	20	
October	23	26	
November	26	19	
December	35	26	



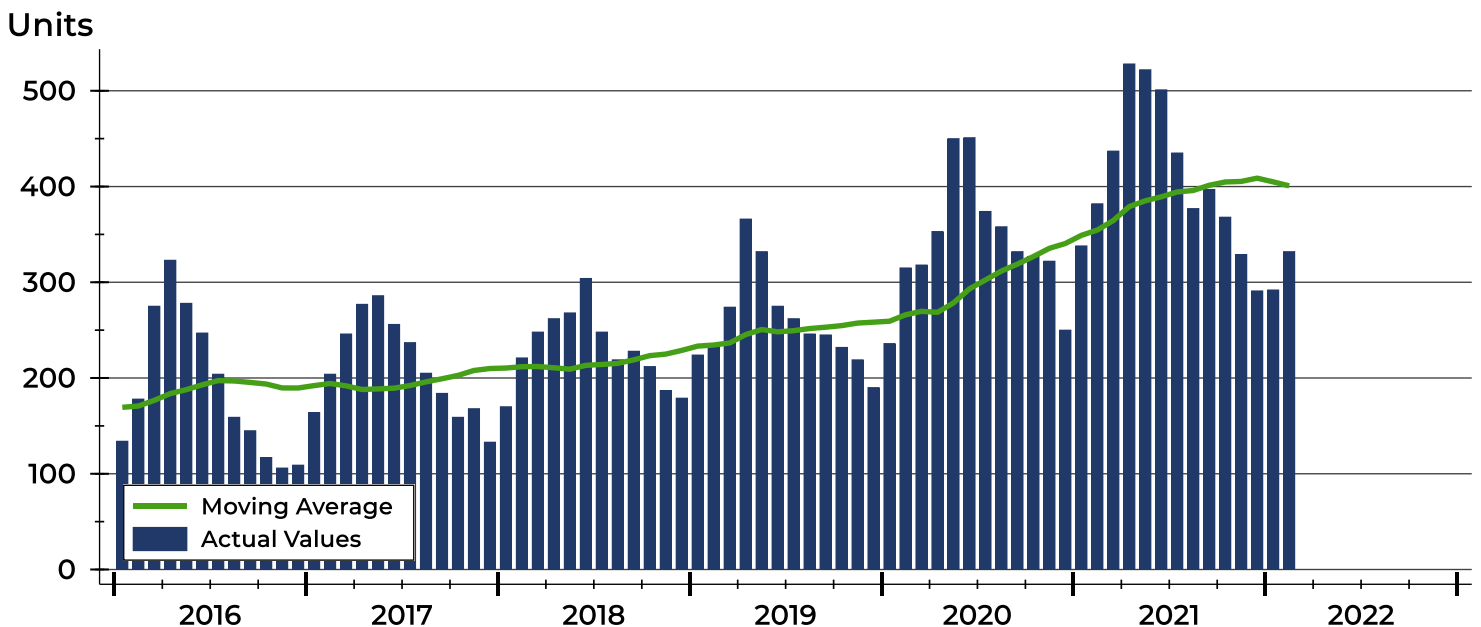
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		332	382	-13.1%
Volume (1,000s)		71,757	77,819	-7.8%
Average	List Price	216,135	203,714	6.1%
	Days on Market	44	55	-20.0%
	Percent of Original	98.5%	98.4%	0.1%
Median	List Price	190,000	179,900	5.6%
	Days on Market	13	19	-31.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 332 listings in the FHAR eight-county jurisdiction had contracts pending at the end of February, down from 382 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

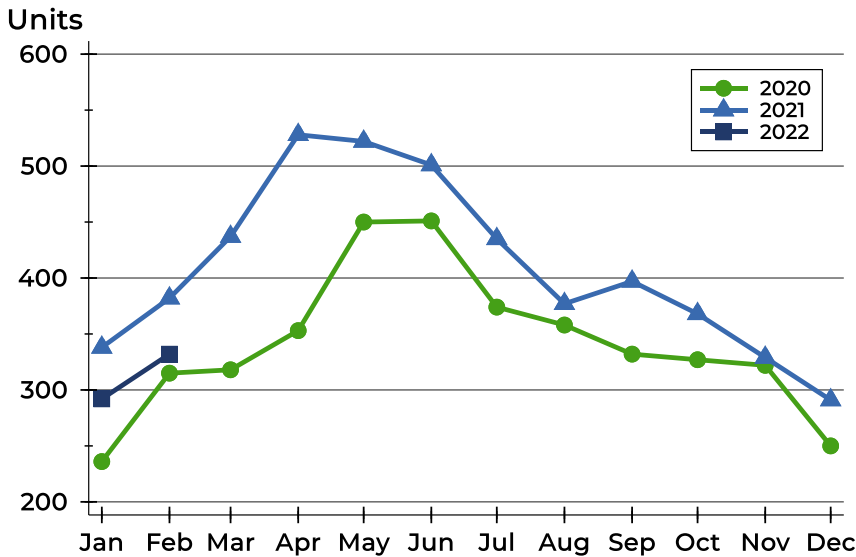
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	236	338	292
February	315	382	332
March	318	437	
April	353	528	
May	450	522	
June	451	501	
July	374	435	
August	358	377	
September	332	397	
October	327	368	
November	322	329	
December	250	291	

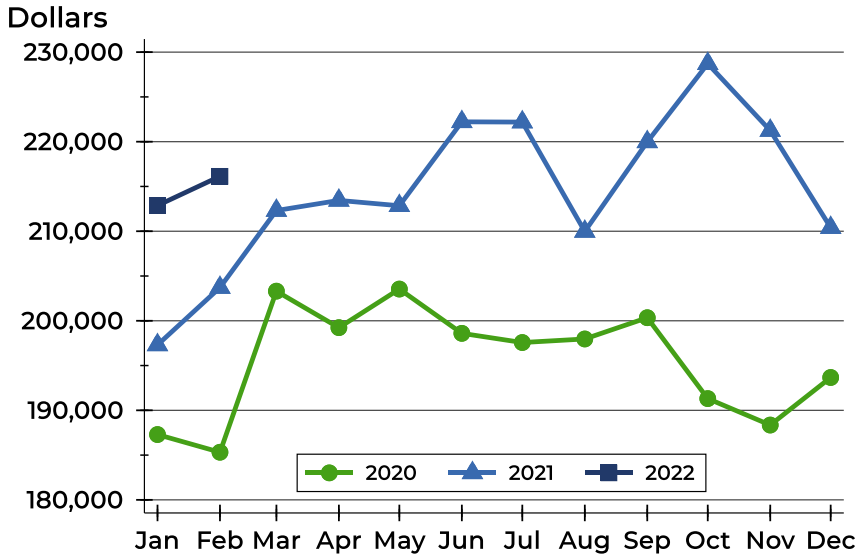
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	24,000	24,000	1	1	100.0%	100.0%
\$25,000-\$49,999	7	2.1%	37,529	35,000	33	26	92.3%	100.0%
\$50,000-\$99,999	34	10.2%	80,032	83,450	77	54	92.9%	97.3%
\$100,000-\$124,999	25	7.5%	115,268	115,000	69	33	97.7%	100.0%
\$125,000-\$149,999	54	16.3%	138,530	139,900	42	12	98.7%	100.0%
\$150,000-\$174,999	24	7.2%	161,450	162,500	44	18	99.0%	100.0%
\$175,000-\$199,999	30	9.0%	186,457	185,000	37	12	98.1%	100.0%
\$200,000-\$249,999	53	16.0%	228,897	229,900	28	6	99.6%	100.0%
\$250,000-\$299,999	43	13.0%	275,005	275,000	19	4	100.6%	100.0%
\$300,000-\$399,999	40	12.0%	342,141	334,500	64	9	100.1%	100.0%
\$400,000-\$499,999	10	3.0%	458,158	470,000	50	45	98.8%	100.0%
\$500,000-\$749,999	10	3.0%	571,921	542,500	17	11	99.7%	100.0%
\$750,000-\$999,999	1	0.3%	975,000	975,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



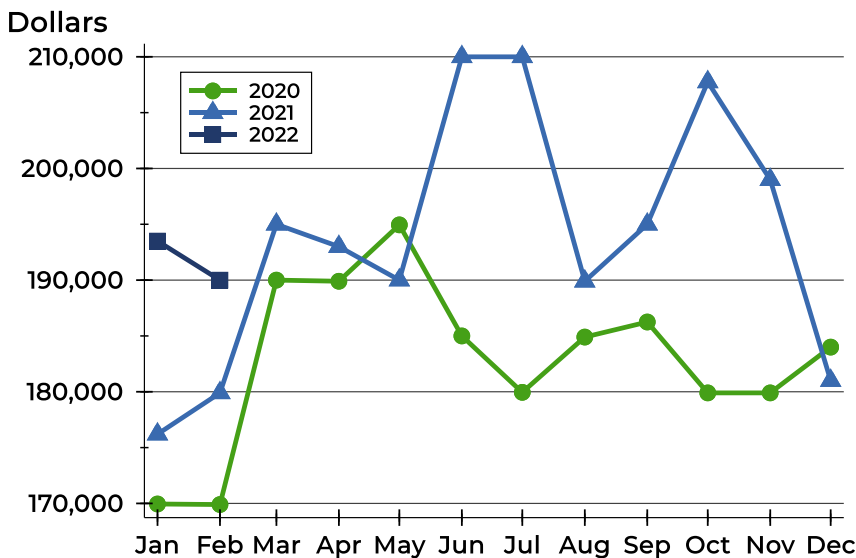
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	187,296	197,305	212,869
February	185,320	203,714	216,135
March	203,308	212,313	
April	199,232	213,444	
May	203,543	212,848	
June	198,599	222,220	
July	197,571	222,192	
August	197,970	209,977	
September	200,342	219,980	
October	191,312	228,713	
November	188,356	221,250	
December	193,670	210,403	

Median Price

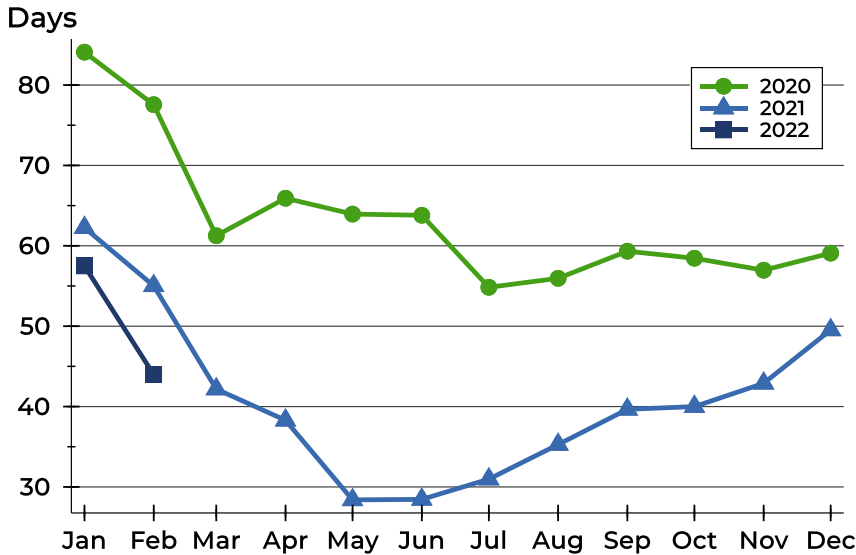


Month	2020	2021	2022
January	169,950	176,200	193,500
February	169,900	179,900	190,000
March	190,000	195,000	
April	189,900	193,000	
May	194,950	190,000	
June	185,000	210,000	
July	179,950	210,000	
August	184,900	189,900	
September	186,250	195,000	
October	179,900	207,750	
November	179,900	199,000	
December	184,000	181,000	



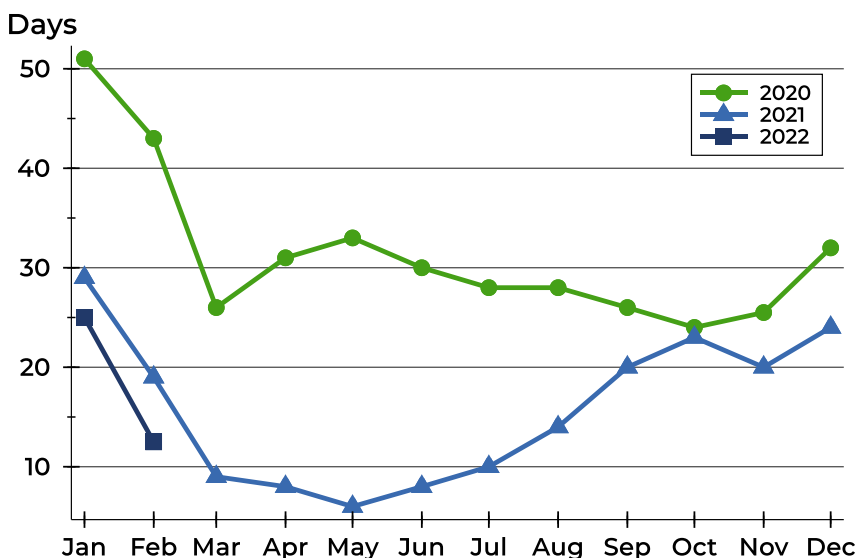
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	58
February	78	55	44
March	61	42	
April	66	38	
May	64	28	
June	64	28	
July	55	31	
August	56	35	
September	59	40	
October	58	40	
November	57	43	
December	59	50	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	19	13
March	26	9	
April	31	8	
May	33	6	
June	30	8	
July	28	10	
August	28	14	
September	26	20	
October	24	23	
November	26	20	
December	32	24	