



**May  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in May

Total home sales in the FHAR eight-county jurisdiction fell last month to 229 units, compared to 272 units in May 2021. Total sales volume was \$54.5 million, down from a year earlier.

The median sale price in May was \$212,000, up from \$192,500 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of May

The total number of active listings in the FHAR eight-county jurisdiction at the end of May was 332 units, down from 348 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$210,000.

During May, a total of 248 contracts were written down from 267 in May 2021. At the end of the month, there were 475 contracts still pending.

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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>229</b>	<b>272</b>	<b>189</b>	<b>913</b>	<b>986</b>	<b>744</b>
Change from prior year		-15.8%	43.9%	-19.2%	-7.4%	32.5%	4.6%
<b>Active Listings</b>		<b>332</b>	<b>348</b>	<b>629</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-4.6%	-44.7%	-29.5%			
<b>Months' Supply</b>		<b>1.5</b>	<b>1.6</b>	<b>4.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-6.3%	-60.0%	-32.2%			
<b>New Listings</b>		<b>285</b>	<b>327</b>	<b>256</b>	<b>1,243</b>	<b>1,365</b>	<b>1,261</b>
Change from prior year		-12.8%	27.7%	-12.0%	-8.9%	8.2%	-7.2%
<b>Contracts Written</b>		<b>248</b>	<b>267</b>	<b>268</b>	<b>1,103</b>	<b>1,260</b>	<b>989</b>
Change from prior year		-7.1%	-0.4%	55.8%	-12.5%	27.4%	18.7%
<b>Pending Contracts</b>		<b>475</b>	<b>522</b>	<b>450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-9.0%	16.0%	35.5%			
<b>Sales Volume (1,000s)</b>		<b>54,456</b>	<b>58,284</b>	<b>35,180</b>	<b>198,202</b>	<b>197,747</b>	<b>134,539</b>
Change from prior year		-6.6%	65.7%	-21.7%	0.2%	47.0%	2.8%
Average	<b>Sale Price</b>	<b>237,799</b>	<b>214,279</b>	<b>186,136</b>	<b>217,089</b>	<b>200,555</b>	<b>180,832</b>
	Change from prior year	11.0%	15.1%	-3.0%	8.2%	10.9%	-1.8%
	<b>List Price of Actives</b>	<b>251,047</b>	<b>227,614</b>	<b>207,689</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	10.3%	9.6%	3.7%			
	<b>Days on Market</b>	<b>21</b>	<b>39</b>	<b>72</b>	<b>36</b>	<b>49</b>	<b>77</b>
Change from prior year	-46.2%	-45.8%	5.9%	-26.5%	-36.4%	-2.5%	
<b>Percent of List</b>	<b>100.2%</b>	<b>99.0%</b>	<b>96.5%</b>	<b>99.1%</b>	<b>98.3%</b>	<b>96.7%</b>	
Change from prior year	1.2%	2.6%	-1.3%	0.8%	1.7%	-0.5%	
<b>Percent of Original</b>	<b>99.7%</b>	<b>97.7%</b>	<b>93.5%</b>	<b>97.8%</b>	<b>96.9%</b>	<b>94.2%</b>	
Change from prior year	2.0%	4.5%	-2.0%	0.9%	2.9%	-0.2%	
Median	<b>Sale Price</b>	<b>212,000</b>	<b>192,500</b>	<b>172,000</b>	<b>195,000</b>	<b>180,000</b>	<b>165,250</b>
	Change from prior year	10.1%	11.9%	-0.4%	8.3%	8.9%	-1.3%
	<b>List Price of Actives</b>	<b>210,000</b>	<b>179,950</b>	<b>167,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	16.7%	7.4%	4.7%			
	<b>Days on Market</b>	<b>5</b>	<b>7</b>	<b>35</b>	<b>10</b>	<b>14</b>	<b>41</b>
Change from prior year	-28.6%	-80.0%	-10.3%	-28.6%	-65.9%	-14.6%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.2%</b>	
Change from prior year	0.0%	1.9%	0.0%	0.0%	1.8%	0.1%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.2%</b>	<b>100.0%</b>	<b>99.0%</b>	<b>97.0%</b>	
Change from prior year	0.0%	2.9%	0.3%	1.0%	2.1%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

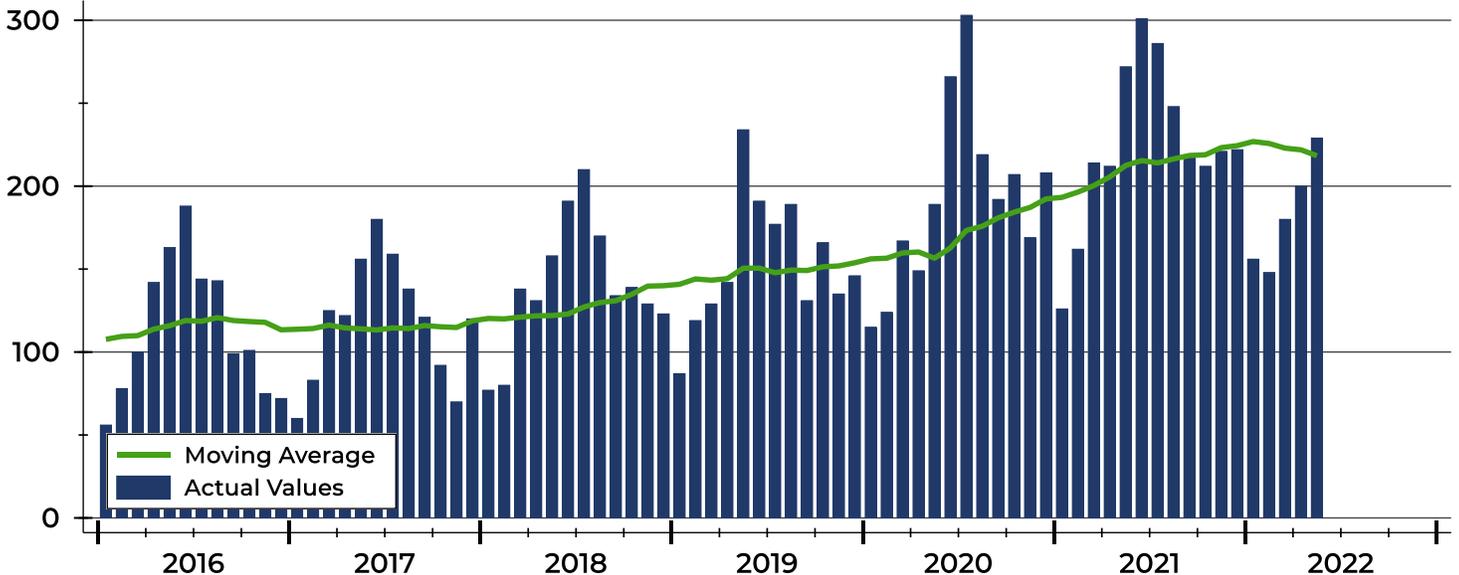
Summary Statistics for Closed Listings		2022	May 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>229</b>	272	-15.8%	<b>913</b>	986	-7.4%
Volume (1,000s)		<b>54,456</b>	58,284	-6.6%	<b>198,202</b>	197,747	0.2%
Months' Supply		<b>1.5</b>	1.6	-6.3%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>237,799</b>	214,279	11.0%	<b>217,089</b>	200,555	8.2%
	Days on Market	<b>21</b>	39	-46.2%	<b>36</b>	49	-26.5%
	Percent of List	<b>100.2%</b>	99.0%	1.2%	<b>99.1%</b>	98.3%	0.8%
	Percent of Original	<b>99.7%</b>	97.7%	2.0%	<b>97.8%</b>	96.9%	0.9%
Median	Sale Price	<b>212,000</b>	192,500	10.1%	<b>195,000</b>	180,000	8.3%
	Days on Market	<b>5</b>	7	-28.6%	<b>10</b>	14	-28.6%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.0%	1.0%

A total of 229 homes sold in the FHAR eight-county jurisdiction in May, down from 272 units in May 2021. Total sales volume fell to \$54.5 million compared to \$58.3 million in the previous year.

The median sales price in May was \$212,000, up 10.1% compared to the prior year. Median days on market was 5 days, down from 8 days in April, and down from 7 in May 2021.

## History of Closed Listings

Units





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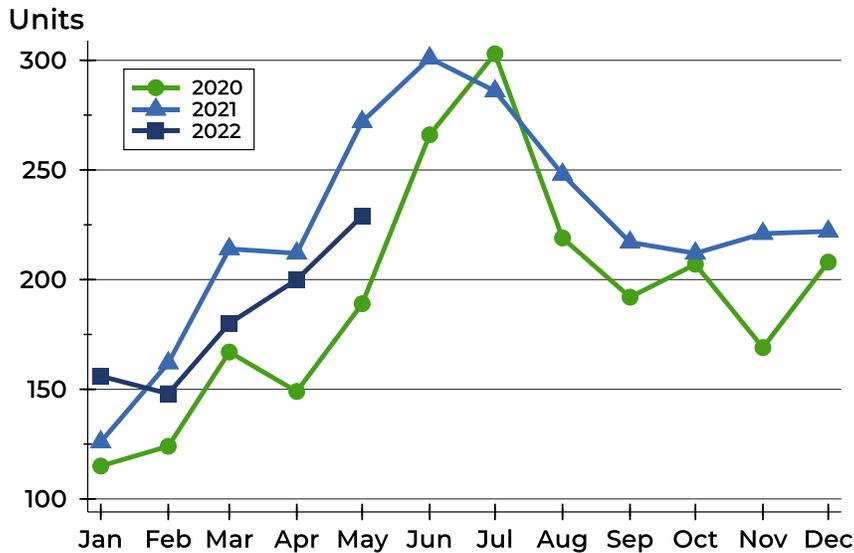
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	115	126	<b>156</b>
February	124	162	<b>148</b>
March	167	214	<b>180</b>
April	149	212	<b>200</b>
May	189	272	<b>229</b>
June	266	301	
July	303	286	
August	219	248	
September	192	217	
October	207	212	
November	169	221	
December	208	222	

### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.9	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.7%	1.1	38,025	38,550	67	73	83.9%	80.0%	75.2%	72.3%
\$50,000-\$99,999	19	8.3%	1.7	79,126	84,900	39	14	95.3%	98.5%	93.3%	96.1%
\$100,000-\$124,999	10	4.4%	1.8	114,030	111,750	35	17	97.1%	98.8%	97.0%	98.8%
\$125,000-\$149,999	21	9.2%	1.8	135,590	135,000	20	5	101.1%	100.0%	100.4%	100.0%
\$150,000-\$174,999	30	13.1%	1.2	161,447	160,000	23	4	101.1%	100.0%	100.9%	100.0%
\$175,000-\$199,999	23	10.0%	1.0	184,730	182,000	7	3	101.9%	101.1%	101.9%	101.1%
\$200,000-\$249,999	36	15.7%	1.2	224,874	227,500	19	5	102.1%	100.5%	103.5%	100.4%
\$250,000-\$299,999	34	14.8%	1.2	274,451	275,750	12	4	101.1%	100.3%	101.1%	100.3%
\$300,000-\$399,999	32	14.0%	1.8	337,153	332,000	18	10	100.5%	100.0%	99.5%	100.0%
\$400,000-\$499,999	11	4.8%	3.6	436,116	429,900	28	17	100.7%	100.0%	100.0%	100.0%
\$500,000-\$749,999	6	2.6%	2.8	572,083	557,500	17	6	98.6%	99.0%	98.6%	99.0%
\$750,000-\$999,999	1	0.4%	8.0	875,000	875,000	70	70	100.0%	100.0%	97.3%	97.3%
\$1,000,000 and up	2	0.9%	8.0	1,200,000	1,200,000	60	60	96.0%	96.0%	85.6%	85.6%



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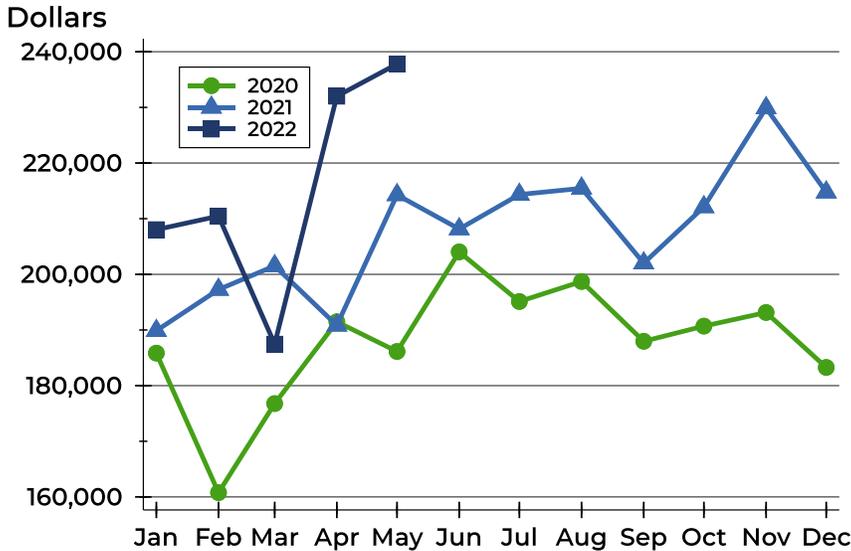
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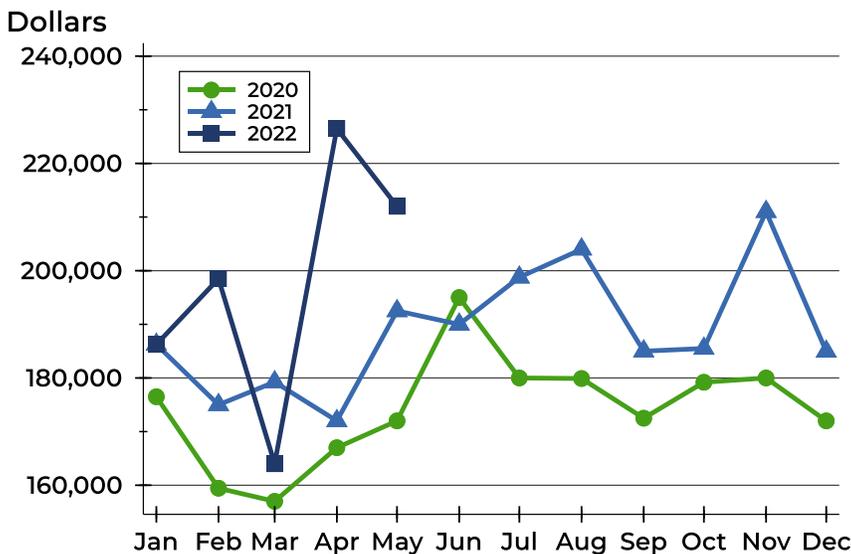
## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Average Price



Month	2020	2021	2022
January	185,848	189,873	<b>208,036</b>
February	160,770	197,267	<b>210,465</b>
March	176,776	201,520	<b>187,464</b>
April	191,474	190,833	<b>232,001</b>
May	186,136	214,279	<b>237,799</b>
June	204,033	208,145	
July	195,117	214,345	
August	198,716	215,464	
September	187,971	202,011	
October	190,691	212,113	
November	193,146	229,896	
December	183,270	214,761	

### Median Price

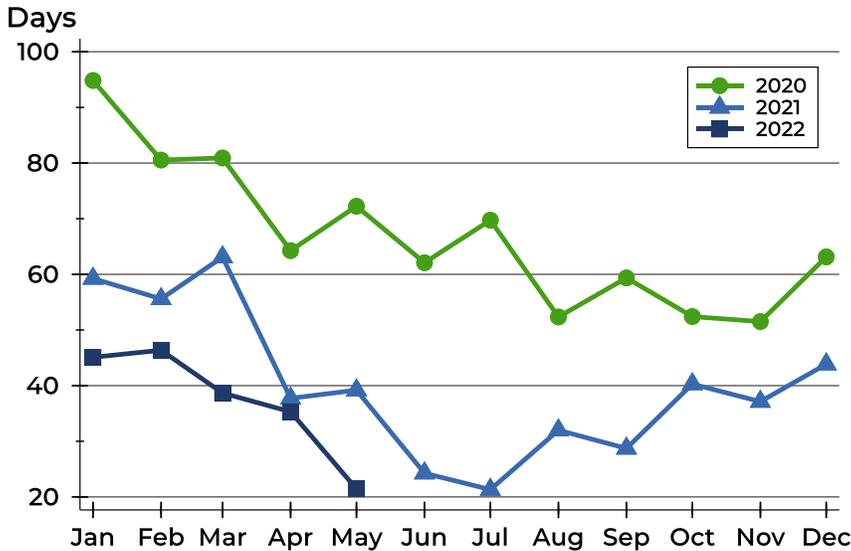


Month	2020	2021	2022
January	176,500	186,250	<b>186,250</b>
February	159,450	175,000	<b>198,500</b>
March	157,000	179,250	<b>164,000</b>
April	167,000	172,000	<b>226,500</b>
May	172,000	192,500	<b>212,000</b>
June	195,000	190,000	
July	180,000	198,775	
August	179,900	204,000	
September	172,500	185,000	
October	179,200	185,500	
November	180,000	211,000	
December	172,000	184,950	



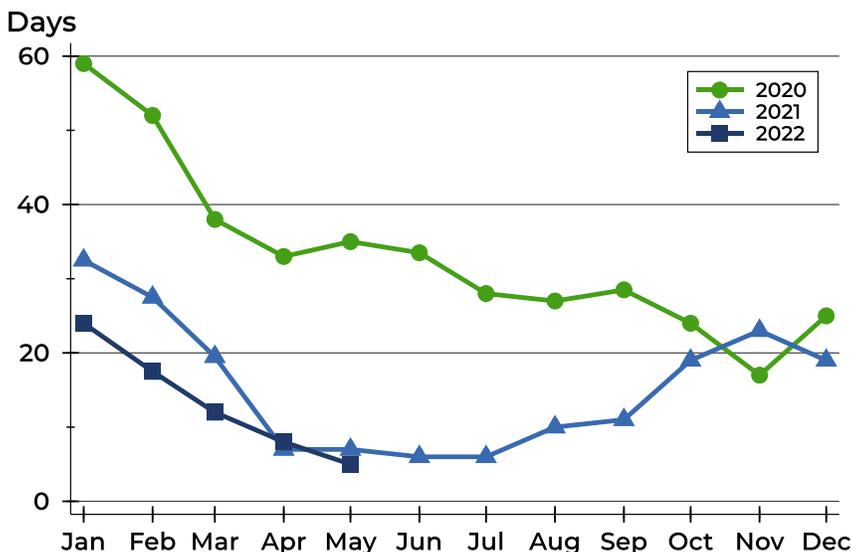
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	95	59	45
February	81	56	46
March	81	63	39
April	64	38	35
May	72	39	21
June	62	24	
July	70	21	
August	52	32	
September	59	29	
October	52	40	
November	52	37	
December	63	44	

## Median DOM



Month	2020	2021	2022
January	59	33	24
February	52	28	18
March	38	20	12
April	33	7	8
May	35	7	5
June	34	6	
July	28	6	
August	27	10	
September	29	11	
October	24	19	
November	17	23	
December	25	19	



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# Flint Hills MLS Statistics



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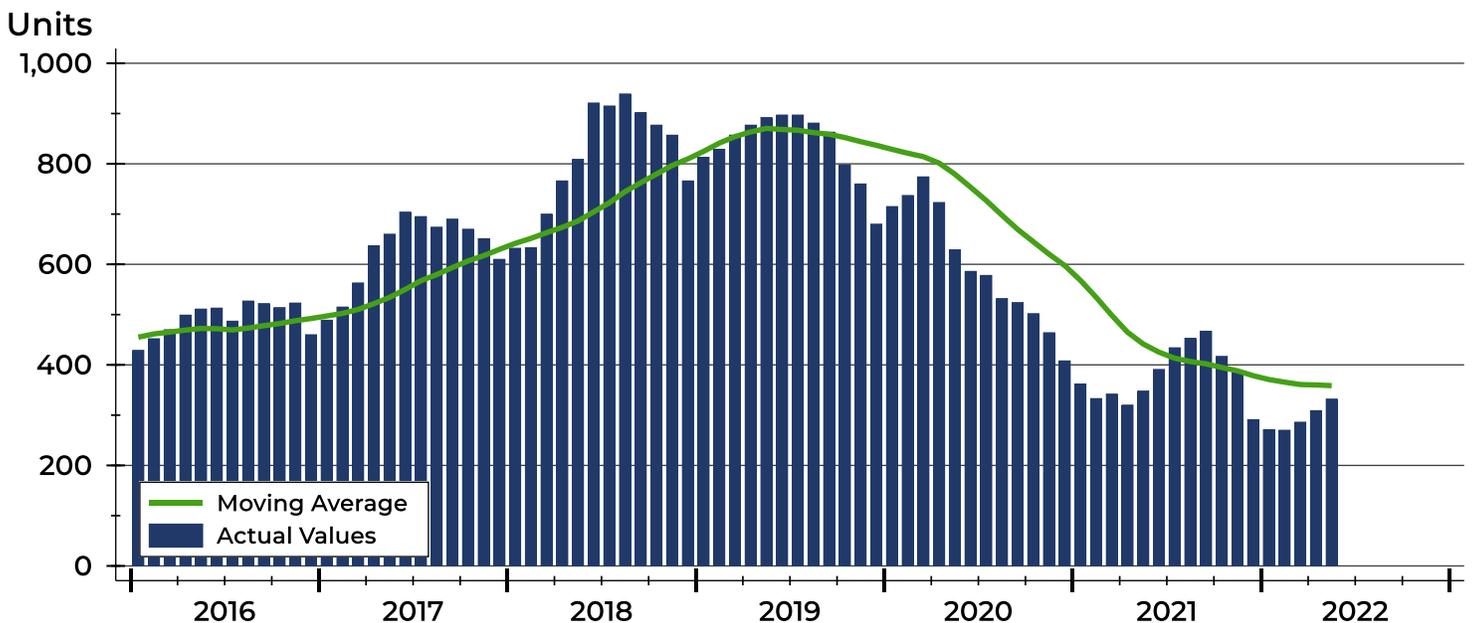
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2022	End of May 2021	Change
Active Listings		<b>332</b>	348	-4.6%
Volume (1,000s)		<b>83,348</b>	79,210	5.2%
Months' Supply		<b>1.5</b>	1.6	-6.3%
Average	List Price	<b>251,047</b>	227,614	10.3%
	Days on Market	<b>72</b>	78	-7.7%
	Percent of Original	<b>97.8%</b>	97.9%	-0.1%
Median	List Price	<b>210,000</b>	179,950	16.7%
	Days on Market	<b>41</b>	46	-10.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 332 homes were available for sale in the FHAR eight-county jurisdiction at the end of May. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of May was \$210,000, up 16.7% from 2021. The typical time on market for active listings was 41 days, down from 46 days a year earlier.

### History of Active Listings





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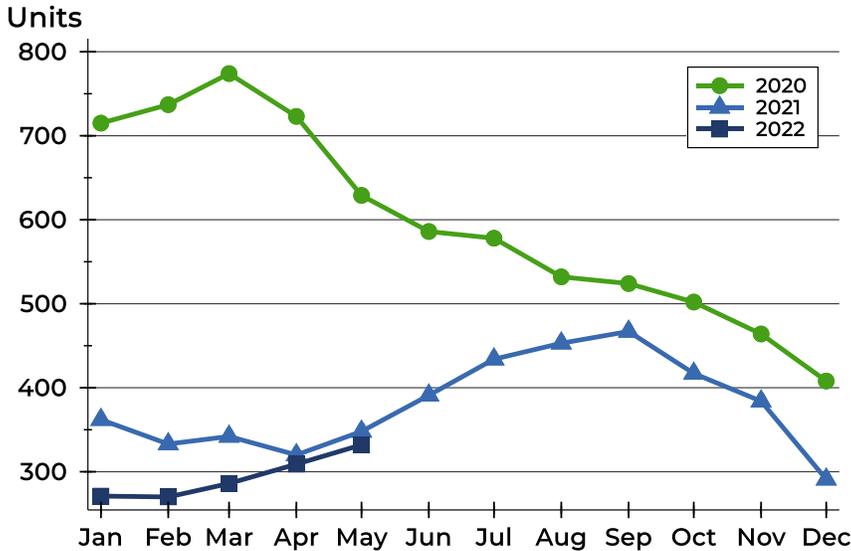
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	715	362	<b>271</b>
<b>February</b>	737	333	<b>270</b>
<b>March</b>	774	342	<b>286</b>
<b>April</b>	723	320	<b>309</b>
<b>May</b>	629	348	<b>332</b>
<b>June</b>	586	391	
<b>July</b>	578	434	
<b>August</b>	532	453	
<b>September</b>	524	467	
<b>October</b>	502	417	
<b>November</b>	464	384	
<b>December</b>	408	291	

### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	0.9	17,998	17,998	40	40	97.2%	97.2%
\$25,000-\$49,999	6	1.8%	1.1	38,983	37,500	84	43	90.4%	89.1%
\$50,000-\$99,999	34	10.2%	1.7	79,294	84,500	82	66	96.5%	100.0%
\$100,000-\$124,999	28	8.4%	1.8	113,857	113,700	72	46	96.3%	100.0%
\$125,000-\$149,999	38	11.4%	1.8	136,622	135,450	80	59	97.2%	100.0%
\$150,000-\$174,999	27	8.1%	1.2	159,319	155,000	46	31	98.3%	100.0%
\$175,000-\$199,999	25	7.5%	1.0	187,340	185,000	68	41	98.3%	100.0%
\$200,000-\$249,999	42	12.7%	1.2	227,271	225,000	99	38	97.7%	100.0%
\$250,000-\$299,999	33	9.9%	1.2	275,005	275,000	34	15	98.4%	100.0%
\$300,000-\$399,999	52	15.7%	1.8	348,753	340,000	69	44	99.5%	100.0%
\$400,000-\$499,999	27	8.1%	3.6	439,282	430,000	80	41	98.2%	100.0%
\$500,000-\$749,999	12	3.6%	2.8	637,317	649,750	49	36	99.9%	100.0%
\$750,000-\$999,999	4	1.2%	8.0	938,250	934,000	101	122	95.0%	100.0%
\$1,000,000 and up	2	0.6%	8.0	1,500,000	1,500,000	182	182	100.0%	100.0%



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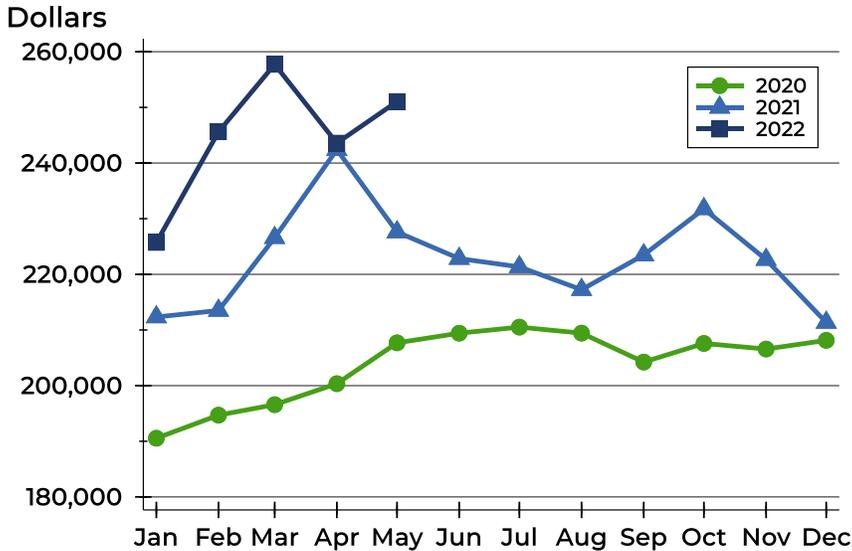
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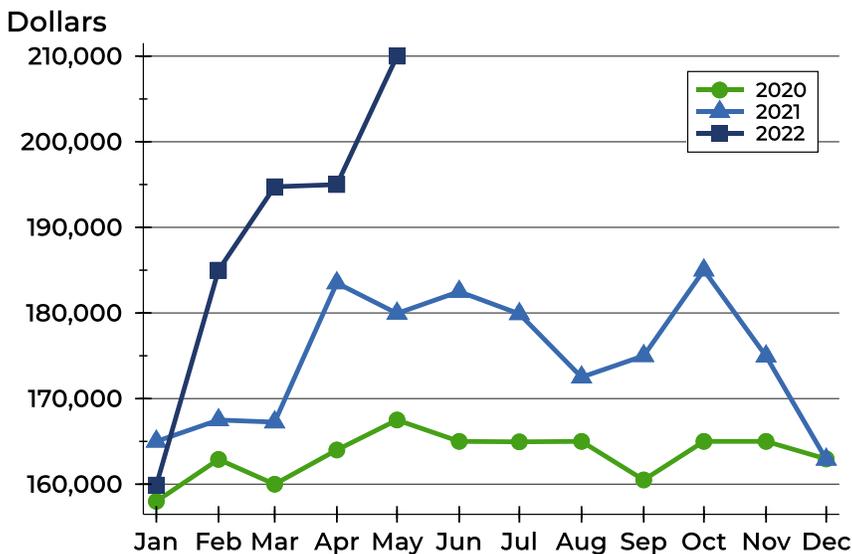
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	190,551	212,332	<b>225,726</b>
February	194,694	213,504	<b>245,608</b>
March	196,581	226,585	<b>257,735</b>
April	200,348	242,408	<b>243,580</b>
May	207,689	227,614	<b>251,047</b>
June	209,428	222,830	
July	210,516	221,336	
August	209,436	217,244	
September	204,237	223,475	
October	207,583	231,771	
November	206,579	222,652	
December	208,140	211,354	

### Median Price



Month	2020	2021	2022
January	158,000	165,000	<b>159,900</b>
February	162,900	167,500	<b>185,000</b>
March	160,000	167,250	<b>194,750</b>
April	164,000	183,500	<b>195,000</b>
May	167,500	179,950	<b>210,000</b>
June	165,000	182,500	
July	164,950	179,900	
August	165,000	172,500	
September	160,500	175,000	
October	165,000	185,000	
November	165,000	174,950	
December	162,950	162,900	



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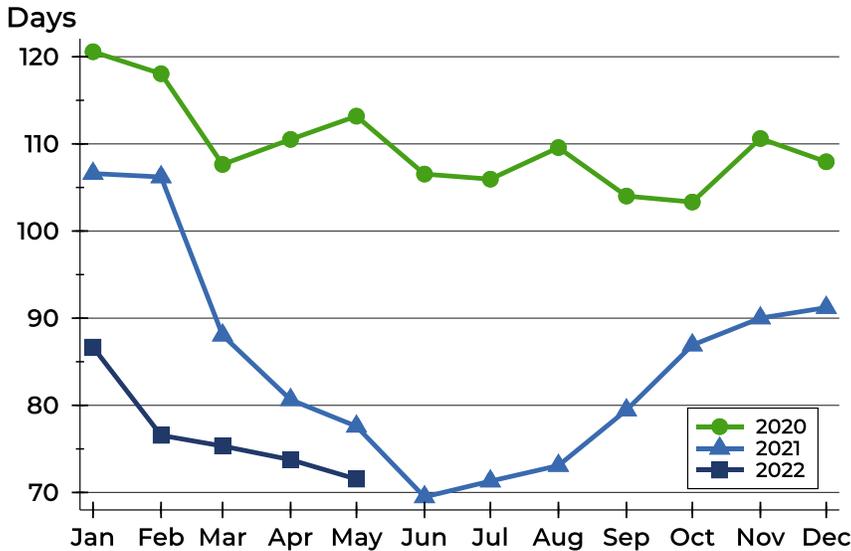
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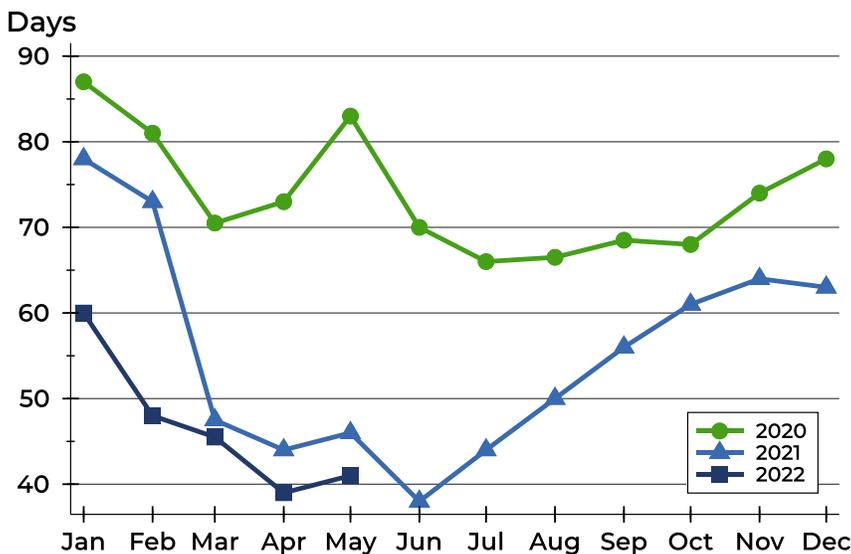
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	121	107	<b>87</b>
February	118	106	<b>77</b>
March	108	88	<b>75</b>
April	111	81	<b>74</b>
May	113	78	<b>72</b>
June	107	69	
July	106	71	
August	110	73	
September	104	79	
October	103	87	
November	111	90	
December	108	91	

### Median DOM

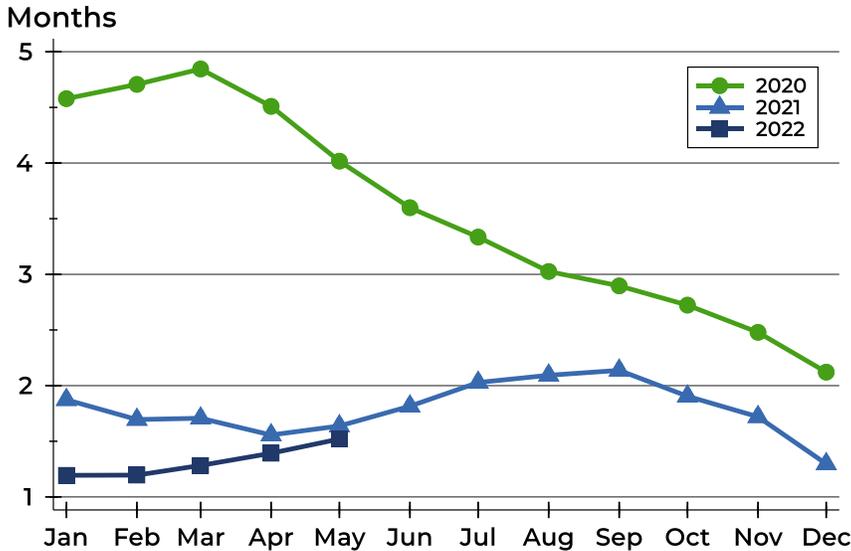


Month	2020	2021	2022
January	87	78	<b>60</b>
February	81	73	<b>48</b>
March	71	48	<b>46</b>
April	73	44	<b>39</b>
May	83	46	<b>41</b>
June	70	38	
July	66	44	
August	67	50	
September	69	56	
October	68	61	
November	74	64	
December	78	63	



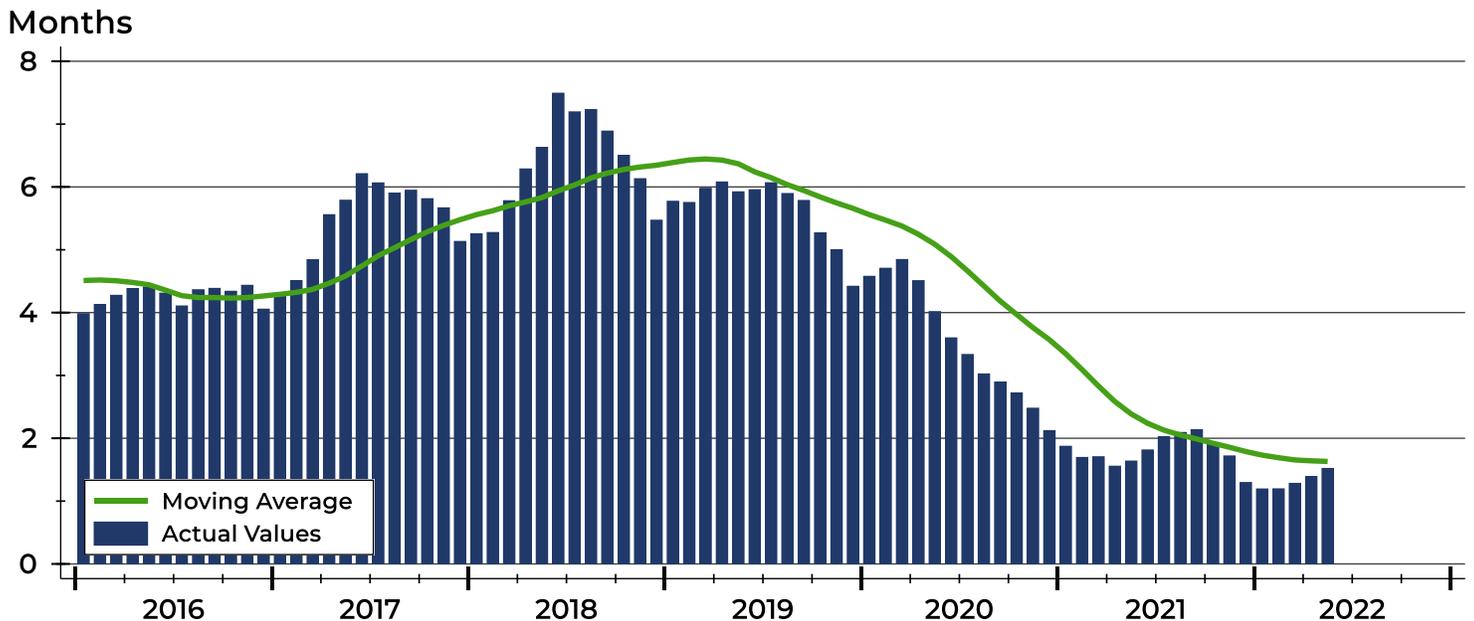
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	1.2
March	4.8	1.7	1.3
April	4.5	1.6	1.4
May	4.0	1.6	1.5
June	3.6	1.8	
July	3.3	2.0	
August	3.0	2.1	
September	2.9	2.1	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

## History of Month's Supply





**May  
2022**

# Flint Hills MLS Statistics



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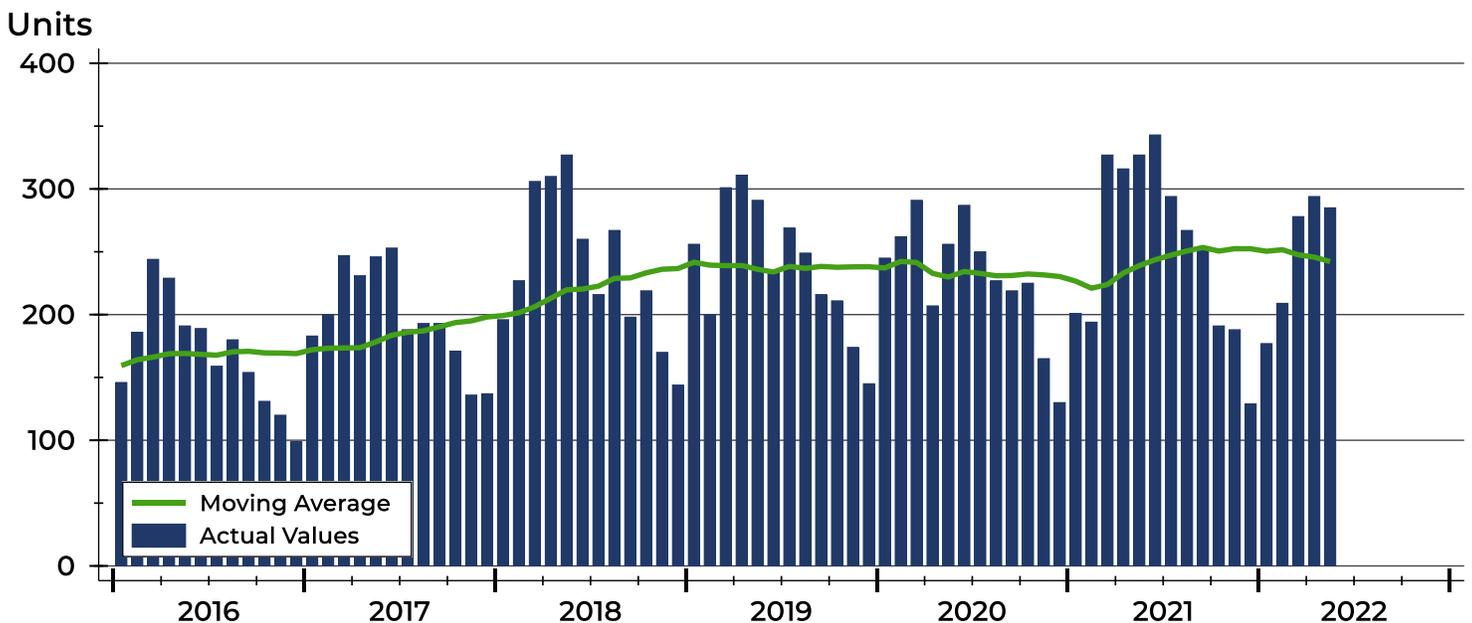
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	May 2021	Change
Current Month	New Listings	<b>285</b>	327	-12.8%
	Volume (1,000s)	<b>69,006</b>	66,694	3.5%
	Average List Price	<b>242,125</b>	203,956	18.7%
	Median List Price	<b>225,000</b>	194,900	15.4%
Year-to-Date	New Listings	<b>1,243</b>	1,365	-8.9%
	Volume (1,000s)	<b>296,782</b>	294,703	0.7%
	Average List Price	<b>238,762</b>	215,899	10.6%
	Median List Price	<b>215,000</b>	194,500	10.5%

A total of 285 new listings were added in the FHAR eight-county jurisdiction during May, down 12.8% from the same month in 2021. Year-to-date the FHAR eight-county jurisdiction has seen 1,243 new listings.

The median list price of these homes was \$225,000 up from \$194,900 in 2021.

### History of New Listings





**May  
2022**

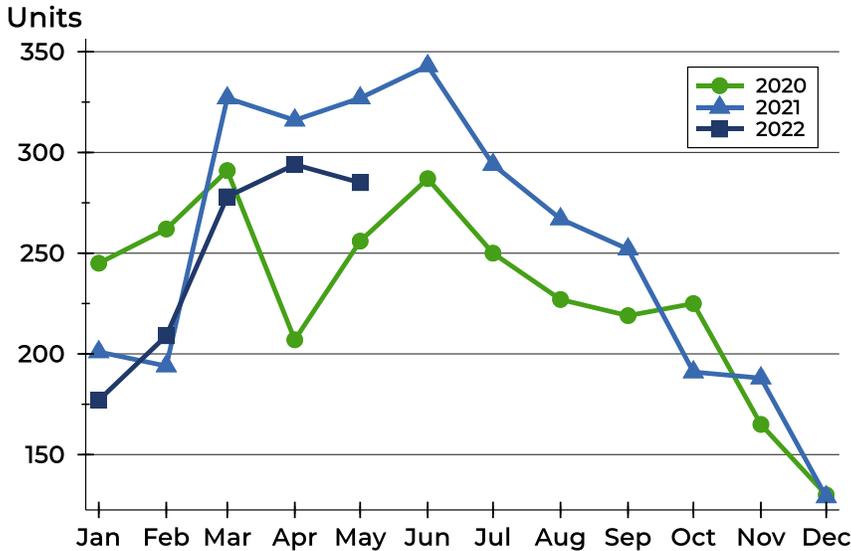
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	245	201	<b>177</b>
February	262	194	<b>209</b>
March	291	327	<b>278</b>
April	207	316	<b>294</b>
May	256	327	<b>285</b>
June	287	343	
July	250	294	
August	227	267	
September	219	252	
October	225	191	
November	165	188	
December	130	129	

### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.4%	36,725	39,950	9	7	100.0%	100.0%
\$50,000-\$99,999	22	7.7%	80,164	82,000	14	13	99.6%	100.0%
\$100,000-\$124,999	22	7.7%	115,882	116,500	14	11	99.0%	100.0%
\$125,000-\$149,999	33	11.6%	138,609	139,000	11	9	99.2%	100.0%
\$150,000-\$174,999	25	8.8%	158,546	155,000	15	13	99.6%	100.0%
\$175,000-\$199,999	24	8.4%	187,302	186,950	12	7	98.4%	100.0%
\$200,000-\$249,999	31	10.9%	231,474	230,000	12	10	99.7%	100.0%
\$250,000-\$299,999	53	18.6%	275,913	275,000	10	7	99.7%	100.0%
\$300,000-\$399,999	42	14.7%	343,044	332,500	12	11	99.6%	100.0%
\$400,000-\$499,999	17	6.0%	450,441	450,000	13	8	99.4%	100.0%
\$500,000-\$749,999	11	3.9%	612,573	594,500	18	21	99.8%	100.0%
\$750,000-\$999,999	1	0.4%	910,000	910,000	17	17	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**May  
2022**

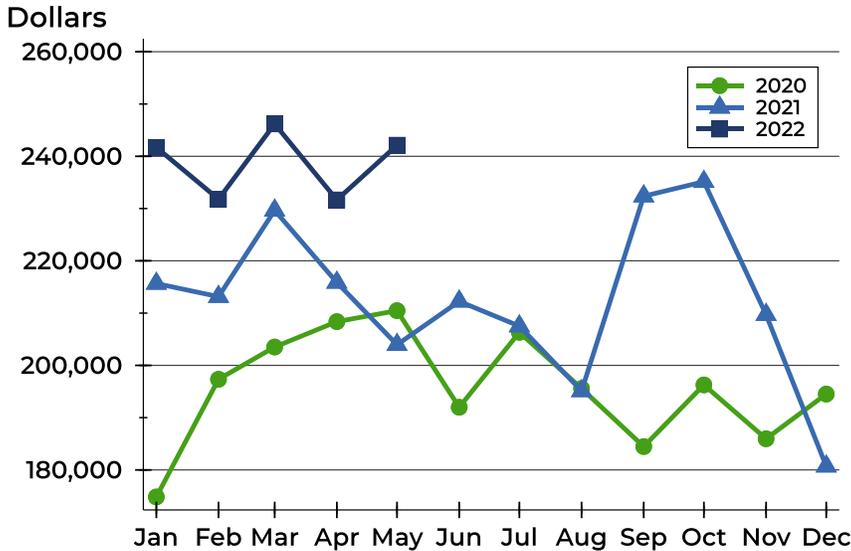
# Flint Hills MLS Statistics



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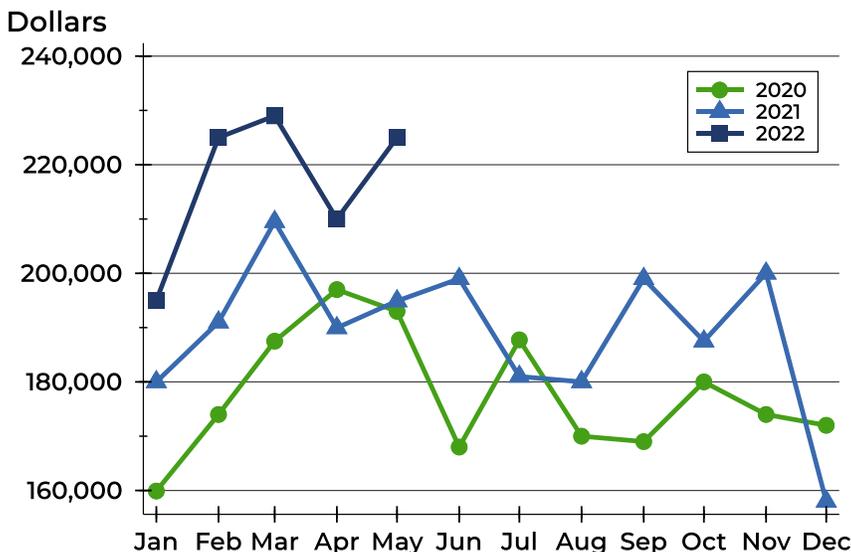
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	174,831	215,661	<b>241,707</b>
<b>February</b>	197,342	213,145	<b>231,793</b>
<b>March</b>	203,512	229,658	<b>246,191</b>
<b>April</b>	208,370	215,864	<b>231,660</b>
<b>May</b>	210,466	203,956	<b>242,125</b>
<b>June</b>	191,983	212,252	
<b>July</b>	206,327	207,513	
<b>August</b>	195,573	195,116	
<b>September</b>	184,467	232,373	
<b>October</b>	196,266	235,142	
<b>November</b>	185,957	209,705	
<b>December</b>	194,515	180,699	

### Median Price



Month	2020	2021	2022
<b>January</b>	159,900	180,000	<b>195,000</b>
<b>February</b>	174,000	191,000	<b>225,000</b>
<b>March</b>	187,500	209,500	<b>229,000</b>
<b>April</b>	197,000	189,950	<b>210,000</b>
<b>May</b>	193,000	194,900	<b>225,000</b>
<b>June</b>	168,000	199,000	
<b>July</b>	187,750	181,000	
<b>August</b>	170,000	180,000	
<b>September</b>	169,000	199,000	
<b>October</b>	180,000	187,500	
<b>November</b>	174,000	200,000	
<b>December</b>	172,000	158,000	



**May  
2022**

# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

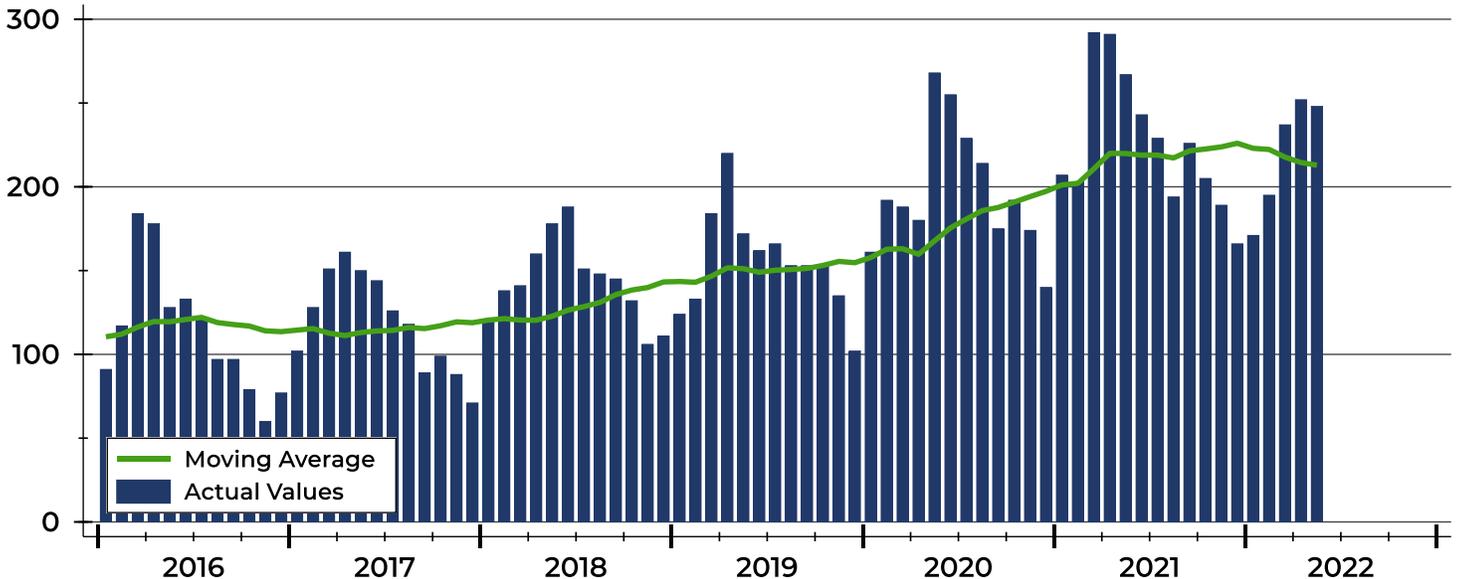
Summary Statistics for Contracts Written		2022	May 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>248</b>	267	-7.1%	<b>1,103</b>	1,260	-12.5%
Volume (1,000s)		<b>56,983</b>	58,620	-2.8%	<b>248,632</b>	268,038	-7.2%
Average	Sale Price	<b>229,770</b>	219,550	4.7%	<b>225,415</b>	212,728	6.0%
	Days on Market	<b>25</b>	20	25.0%	<b>29</b>	38	-23.7%
	Percent of Original	<b>98.5%</b>	100.2%	-1.7%	<b>98.6%</b>	98.3%	0.3%
Median	Sale Price	<b>203,475</b>	199,000	2.2%	<b>200,000</b>	189,950	5.3%
	Days on Market	<b>8</b>	5	60.0%	<b>7</b>	8	-12.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 248 contracts for sale were written in the FHAR eight-county jurisdiction during the month of May, down from 267 in 2021. The median list price of these homes was \$203,475, up from \$199,000 the prior year.

Half of the homes that went under contract in May were on the market less than 8 days, compared to 5 days in May 2021.

## History of Contracts Written

Units





**May  
2022**

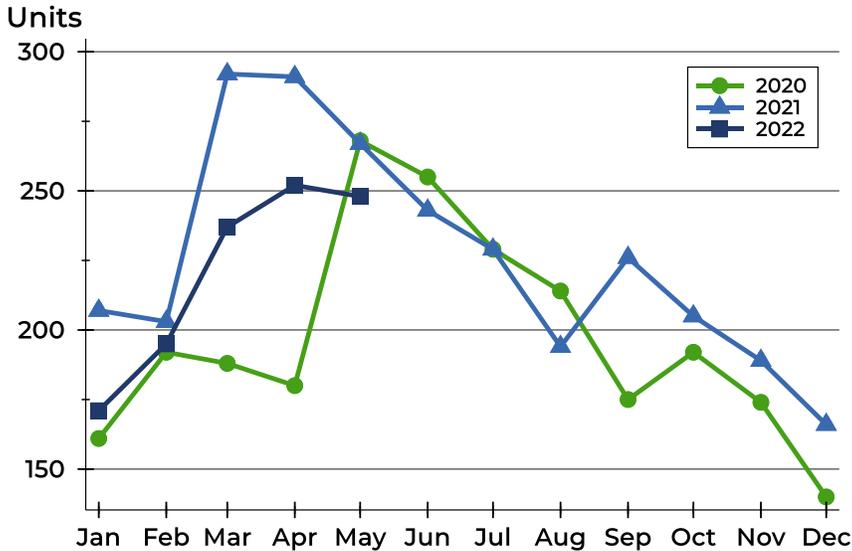
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	161	207	171
February	192	203	195
March	188	292	237
April	180	291	252
May	268	267	248
June	255	243	
July	229	229	
August	214	194	
September	175	226	
October	192	205	
November	174	189	
December	140	166	

### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	20,900	20,900	77	77	80.3%	80.3%
\$25,000-\$49,999	2	0.8%	40,950	40,950	5	5	100.0%	100.0%
\$50,000-\$99,999	26	10.5%	77,775	81,250	48	27	97.9%	100.0%
\$100,000-\$124,999	24	9.7%	115,525	115,000	31	14	97.5%	100.0%
\$125,000-\$149,999	28	11.3%	138,713	139,250	19	9	98.8%	100.0%
\$150,000-\$174,999	20	8.1%	161,473	159,975	37	7	98.0%	100.0%
\$175,000-\$199,999	23	9.3%	188,954	189,900	9	5	98.8%	100.0%
\$200,000-\$249,999	25	10.1%	229,448	225,000	17	4	97.0%	100.0%
\$250,000-\$299,999	44	17.7%	276,493	275,000	17	5	99.7%	100.0%
\$300,000-\$399,999	33	13.3%	344,306	335,000	16	7	99.0%	100.0%
\$400,000-\$499,999	16	6.5%	438,263	427,000	36	11	99.8%	100.0%
\$500,000-\$749,999	5	2.0%	569,980	560,000	13	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,500,000	1,500,000	227	227	75.0%	75.0%



**May  
2022**

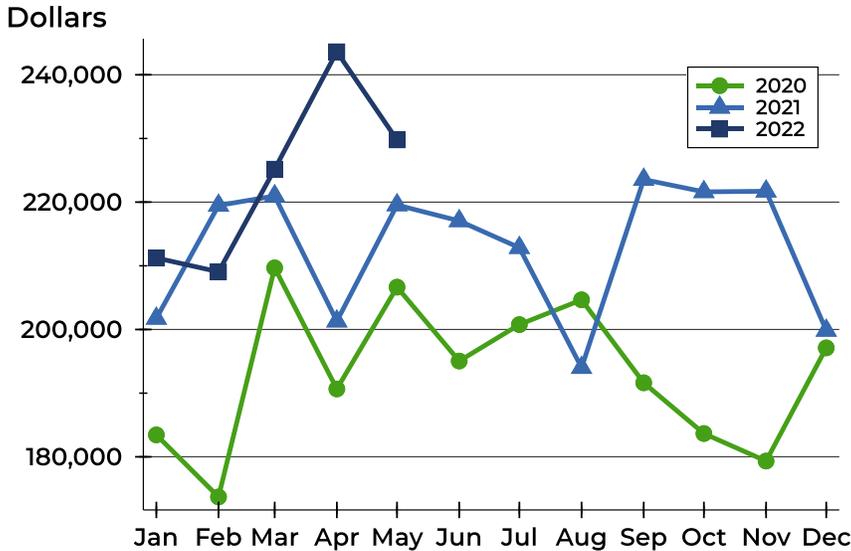
# Flint Hills MLS Statistics



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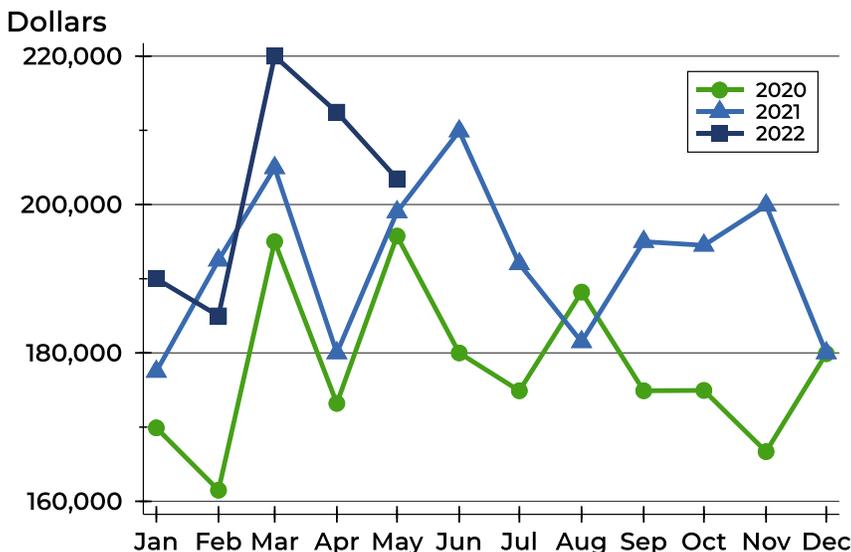
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	183,447	201,740	<b>211,237</b>
<b>February</b>	173,700	219,484	<b>209,059</b>
<b>March</b>	209,678	220,971	<b>225,183</b>
<b>April</b>	190,664	201,302	<b>243,622</b>
<b>May</b>	206,649	219,550	<b>229,770</b>
<b>June</b>	195,044	217,062	
<b>July</b>	200,768	212,848	
<b>August</b>	204,658	194,008	
<b>September</b>	191,630	223,552	
<b>October</b>	183,658	221,618	
<b>November</b>	179,335	221,712	
<b>December</b>	197,115	199,851	

### Median Price

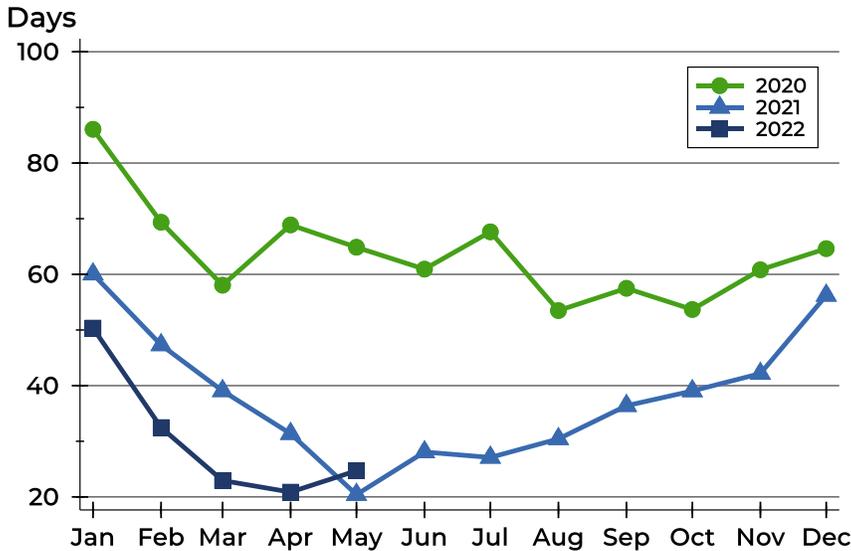


Month	2020	2021	2022
<b>January</b>	169,900	177,500	<b>190,000</b>
<b>February</b>	161,500	192,500	<b>185,000</b>
<b>March</b>	195,000	204,950	<b>220,000</b>
<b>April</b>	173,200	180,000	<b>212,450</b>
<b>May</b>	195,750	199,000	<b>203,475</b>
<b>June</b>	180,000	209,900	
<b>July</b>	174,900	192,000	
<b>August</b>	188,200	181,500	
<b>September</b>	174,900	195,000	
<b>October</b>	174,950	194,500	
<b>November</b>	166,700	199,900	
<b>December</b>	179,900	180,000	



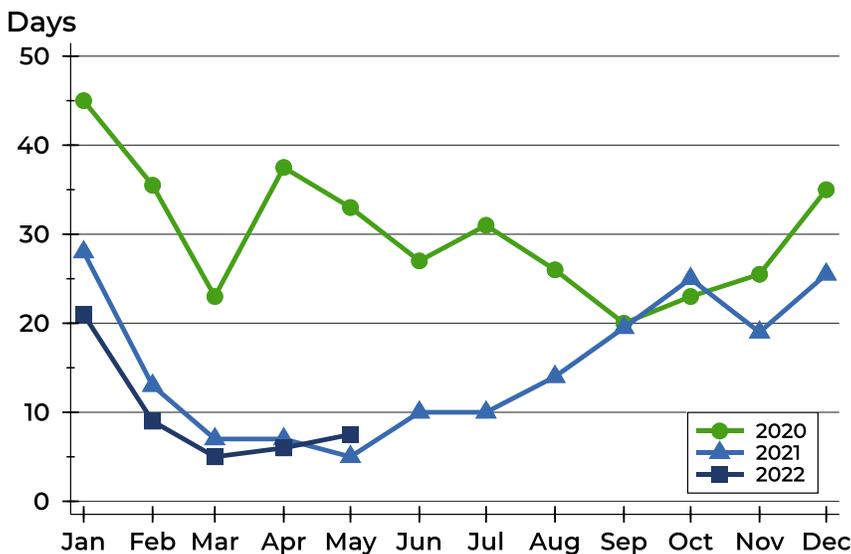
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	86	60	50
February	69	47	32
March	58	39	23
April	69	31	21
May	65	20	25
June	61	28	
July	68	27	
August	53	30	
September	57	36	
October	54	39	
November	61	42	
December	65	56	

## Median DOM



Month	2020	2021	2022
January	45	28	21
February	36	13	9
March	23	7	5
April	38	7	6
May	33	5	8
June	27	10	
July	31	10	
August	26	14	
September	20	20	
October	23	25	
November	26	19	
December	35	26	



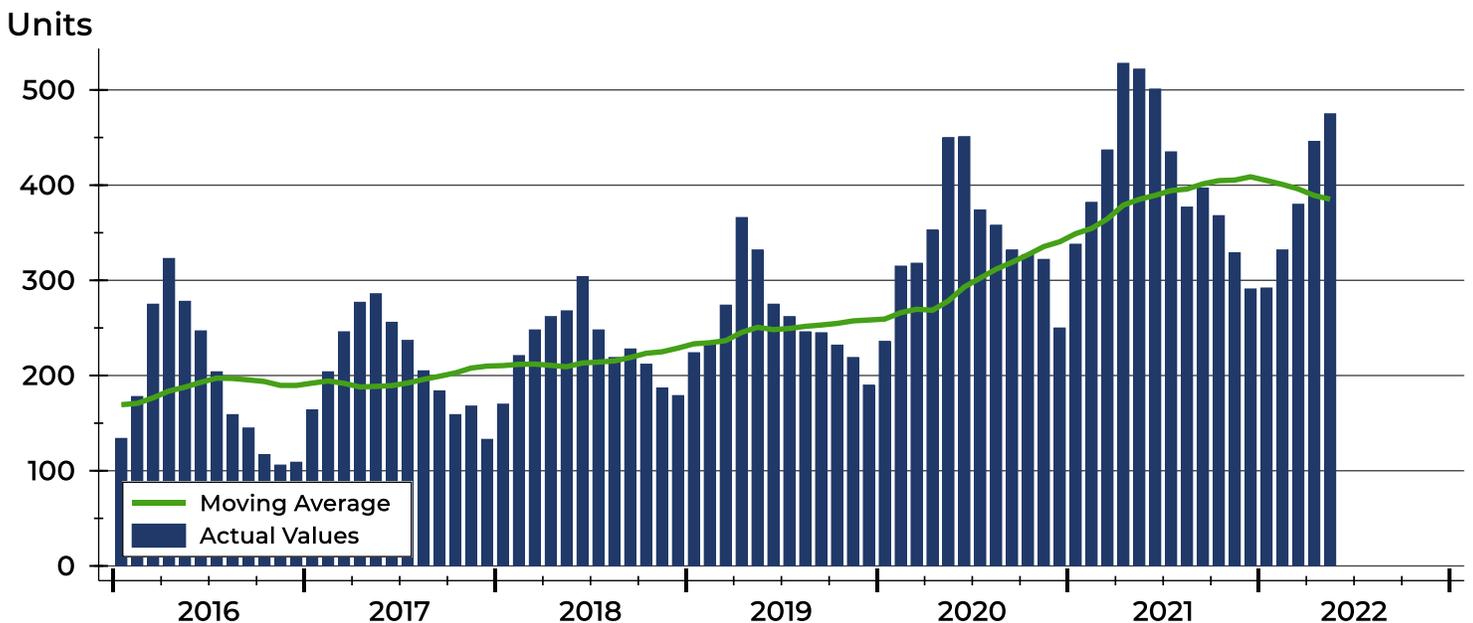
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of May 2021	Change
Pending Contracts		475	522	-9.0%
Volume (1,000s)		114,245	111,107	2.8%
Average	List Price	240,516	212,848	13.0%
	Days on Market	23	28	-17.9%
	Percent of Original	99.0%	99.3%	-0.3%
Median	List Price	215,000	190,000	13.2%
	Days on Market	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 475 listings in the FHAR eight-county jurisdiction had contracts pending at the end of May, down from 522 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts





**May  
2022**

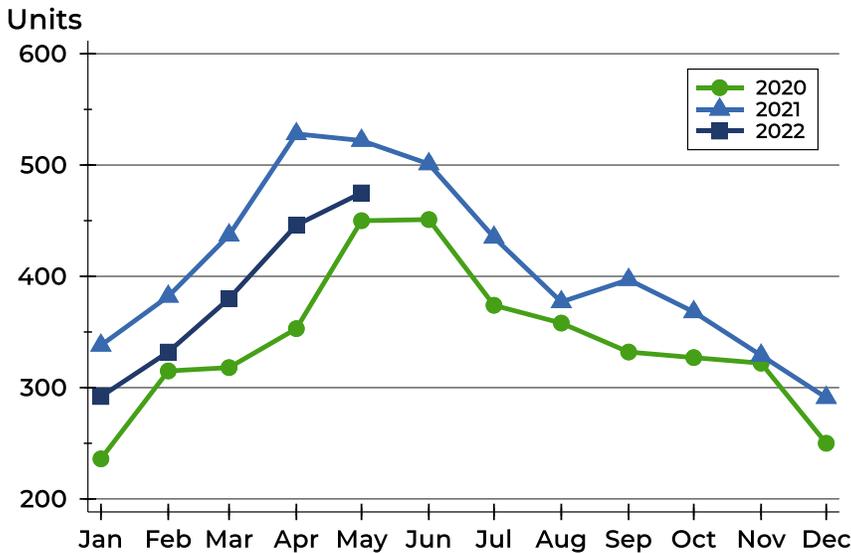
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	236	338	<b>292</b>
<b>February</b>	315	382	<b>332</b>
<b>March</b>	318	437	<b>380</b>
<b>April</b>	353	528	<b>446</b>
<b>May</b>	450	522	<b>475</b>
<b>June</b>	451	501	
<b>July</b>	374	435	
<b>August</b>	358	377	
<b>September</b>	332	397	
<b>October</b>	327	368	
<b>November</b>	322	329	
<b>December</b>	250	291	

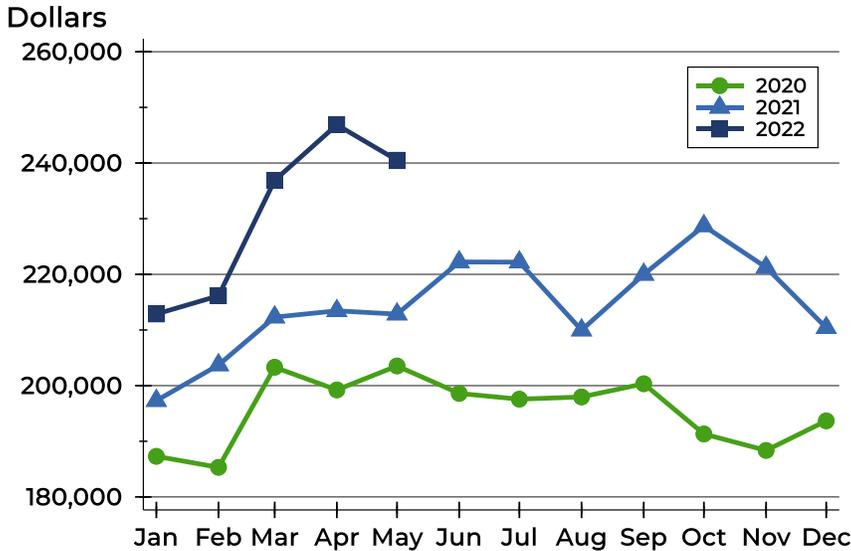
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.2%	20,900	20,900	77	77	83.9%	83.9%
\$25,000-\$49,999	4	0.8%	36,475	37,450	16	7	100.0%	100.0%
\$50,000-\$99,999	41	8.6%	78,333	83,000	47	26	97.4%	100.0%
\$100,000-\$124,999	29	6.1%	115,241	115,000	31	12	98.5%	100.0%
\$125,000-\$149,999	40	8.4%	137,224	138,375	23	8	98.7%	100.0%
\$150,000-\$174,999	47	9.9%	162,179	163,000	27	6	98.7%	100.0%
\$175,000-\$199,999	56	11.8%	188,204	189,900	8	4	99.5%	100.0%
\$200,000-\$249,999	67	14.1%	226,742	225,000	20	3	99.0%	100.0%
\$250,000-\$299,999	76	16.0%	274,595	271,500	15	4	100.2%	100.0%
\$300,000-\$399,999	69	14.5%	345,162	345,000	20	7	99.1%	100.0%
\$400,000-\$499,999	31	6.5%	437,881	425,000	35	19	99.7%	100.0%
\$500,000-\$749,999	10	2.1%	577,366	562,500	30	11	100.0%	100.0%
\$750,000-\$999,999	2	0.4%	837,000	837,000	4	4	100.0%	100.0%
\$1,000,000 and up	2	0.4%	1,487,500	1,487,500	114	114	87.5%	87.5%



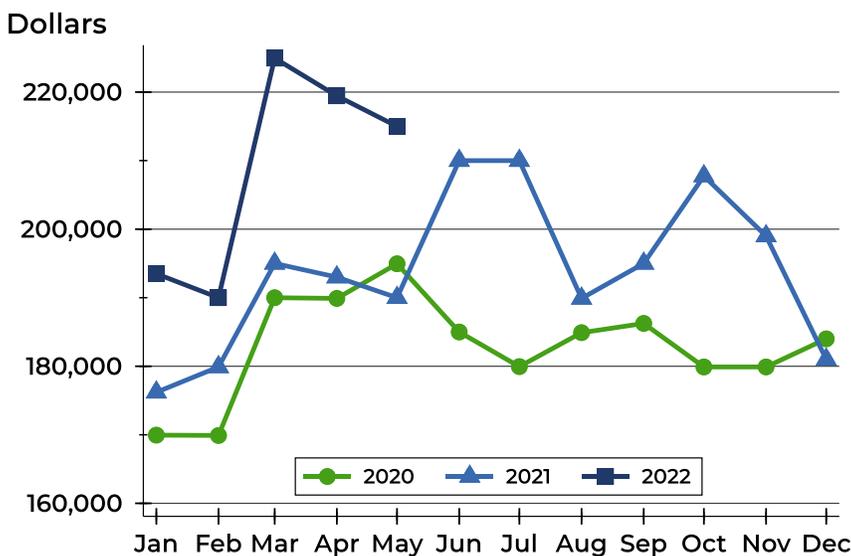
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	187,296	197,305	<b>212,869</b>
February	185,320	203,714	<b>216,135</b>
March	203,308	212,313	<b>236,894</b>
April	199,232	213,444	<b>246,874</b>
May	203,543	212,848	<b>240,516</b>
June	198,599	222,220	
July	197,571	222,192	
August	197,970	209,977	
September	200,342	219,980	
October	191,312	228,713	
November	188,356	221,250	
December	193,670	210,403	

## Median Price

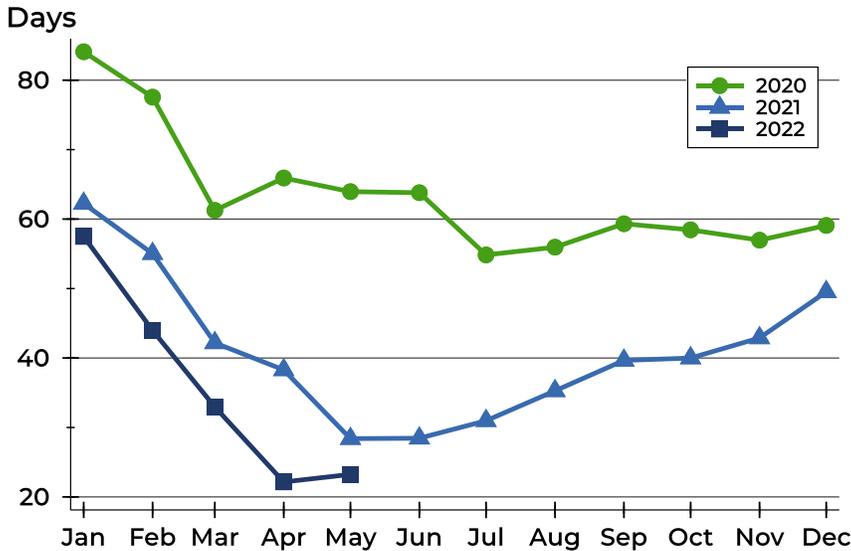


Month	2020	2021	2022
January	169,950	176,200	<b>193,500</b>
February	169,900	179,900	<b>190,000</b>
March	190,000	195,000	<b>224,950</b>
April	189,900	193,000	<b>219,450</b>
May	194,950	190,000	<b>215,000</b>
June	185,000	210,000	
July	179,950	210,000	
August	184,900	189,900	
September	186,250	195,000	
October	179,900	207,750	
November	179,900	199,000	
December	184,000	181,000	



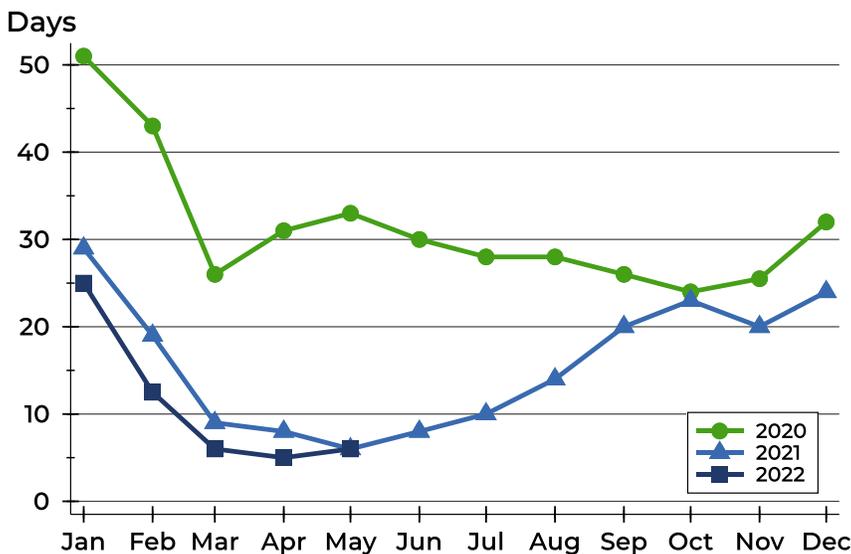
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	84	62	<b>58</b>
February	78	55	<b>44</b>
March	61	42	<b>33</b>
April	66	38	<b>22</b>
May	64	28	<b>23</b>
June	64	28	
July	55	31	
August	56	35	
September	59	40	
October	58	40	
November	57	43	
December	59	50	

## Median DOM



Month	2020	2021	2022
January	51	29	<b>25</b>
February	43	19	<b>13</b>
March	26	9	<b>6</b>
April	31	8	<b>5</b>
May	33	6	<b>6</b>
June	30	8	
July	28	10	
August	28	14	
September	26	20	
October	24	23	
November	26	20	
December	32	24	