



**May
2024**

Flint Hills MLS Statistics



**FLINT HILLS
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Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Fell in May

Total home sales in the FHAR eight-county jurisdiction fell last month to 197 units, compared to 217 units in May 2023. Total sales volume was \$50.0 million, down from a year earlier.

The median sale price in May was \$220,000, down from \$221,000 a year earlier. Homes that sold in May were typically on the market for 10 days and sold for 100.0% of their list prices.

FHAR Jurisdiction Active Listings Up at End of May

The total number of active listings in the FHAR eight-county jurisdiction at the end of May was 378 units, up from 352 at the same point in 2023. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$249,000.

During May, a total of 189 contracts were written down from 199 in May 2023. At the end of the month, there were 361 contracts still pending.

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year	197 -9.2%	217 -11.1%	244 -10.3%	769 2.4%	751 -19.6%	934 -5.4%	
Active Listings Change from prior year	378 7.4%	352 6.0%	332 -4.6%	N/A	N/A	N/A	
Months' Supply Change from prior year	2.2 10.0%	2.0 33.3%	1.5 -6.3%	N/A	N/A	N/A	
New Listings Change from prior year	226 -11.4%	255 -14.1%	297 -9.2%	1,038 -5.0%	1,093 -13.6%	1,265 -7.3%	
Contracts Written Change from prior year	189 -5.0%	199 -16.0%	237 -11.2%	931 -3.3%	963 -12.1%	1,096 -12.9%	
Pending Contracts Change from prior year	361 -7.7%	391 -17.7%	475 -9.0%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	50,024 -1.9%	50,973 -12.5%	58,247 -0.1%	180,375 7.4%	167,921 -17.4%	203,288 2.6%	
Average	Sale Price Change from prior year	253,930 8.1%	234,900 -1.6%	238,717 11.4%	234,558 4.9%	223,596 2.7%	217,653 8.4%
	List Price of Actives Change from prior year	296,388 5.3%	281,383 12.1%	251,047 10.3%	N/A	N/A	N/A
	Days on Market Change from prior year	38 11.8%	34 61.9%	21 -46.2%	47 9.3%	43 22.9%	35 -28.6%
	Percent of List Change from prior year	98.5% -0.6%	99.1% -1.0%	100.1% 1.1%	97.9% -0.2%	98.1% -1.1%	99.2% 0.9%
	Percent of Original Change from prior year	97.1% -0.6%	97.7% -1.9%	99.6% 1.9%	96.1% 0.0%	96.1% -1.7%	97.8% 0.9%
Median	Sale Price Change from prior year	220,000 -0.5%	221,000 1.5%	217,750 13.1%	212,000 2.2%	207,500 6.1%	195,500 8.6%
	List Price of Actives Change from prior year	249,000 4.0%	239,500 14.0%	210,000 16.7%	N/A	N/A	N/A
	Days on Market Change from prior year	10 11.1%	9 80.0%	5 -28.6%	19 26.7%	15 50.0%	10 -28.6%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	99.5% -0.5%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	99.3% -0.7%	100.0% 0.0%	100.0% 0.0%	98.2% -0.4%	98.6% -1.4%	100.0% 1.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2024**

Flint Hills MLS Statistics



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Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

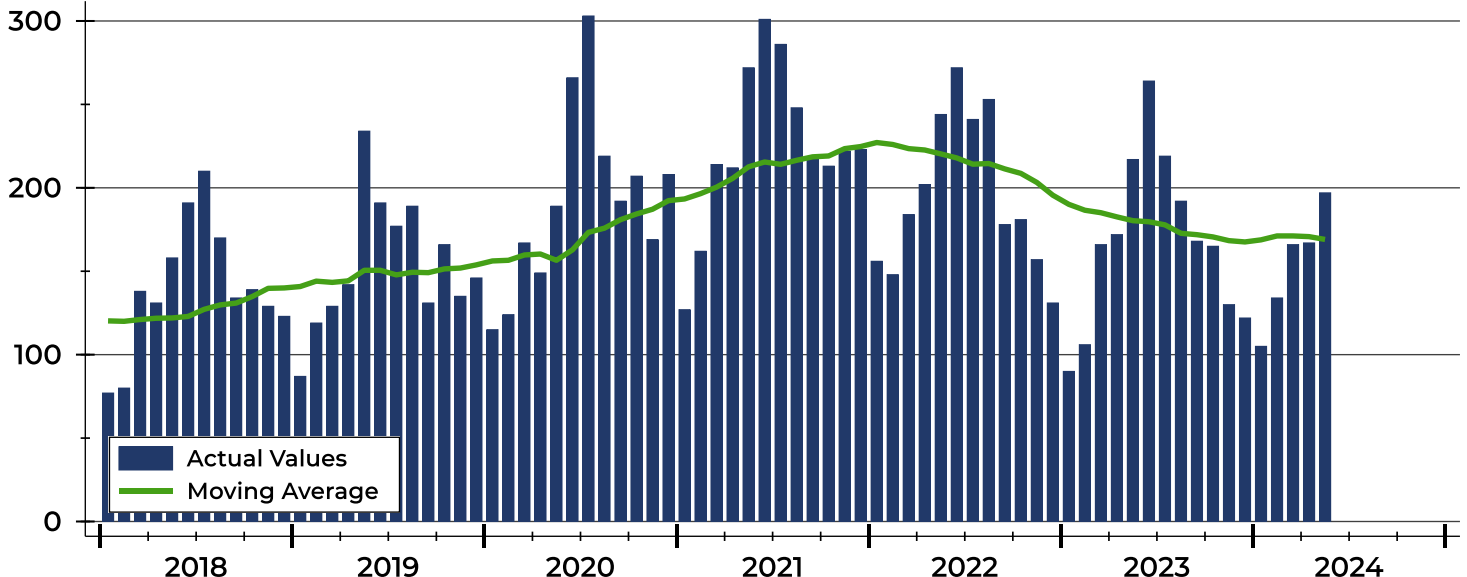
Summary Statistics for Closed Listings		2024	May 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		197	217	-9.2%	769	751	2.4%
Volume (1,000s)		50,024	50,973	-1.9%	180,375	167,921	7.4%
Months' Supply		2.2	2.0	10.0%	N/A	N/A	N/A
Average	Sale Price	253,930	234,900	8.1%	234,558	223,596	4.9%
	Days on Market	38	34	11.8%	47	43	9.3%
	Percent of List	98.5%	99.1%	-0.6%	97.9%	98.1%	-0.2%
	Percent of Original	97.1%	97.7%	-0.6%	96.1%	96.1%	0.0%
Median	Sale Price	220,000	221,000	-0.5%	212,000	207,500	2.2%
	Days on Market	10	9	11.1%	19	15	26.7%
	Percent of List	100.0%	100.0%	0.0%	99.5%	100.0%	-0.5%
	Percent of Original	99.3%	100.0%	-0.7%	98.2%	98.6%	-0.4%

A total of 197 homes sold in the FHAR eight-county jurisdiction in May, down from 217 units in May 2023. Total sales volume fell to \$50.0 million compared to \$51.0 million in the previous year.

The median sales price in May was \$220,000, down 0.5% compared to the prior year. Median days on market was 10 days, down from 13 days in April, but up from 9 in May 2023.

History of Closed Listings

Units





**May
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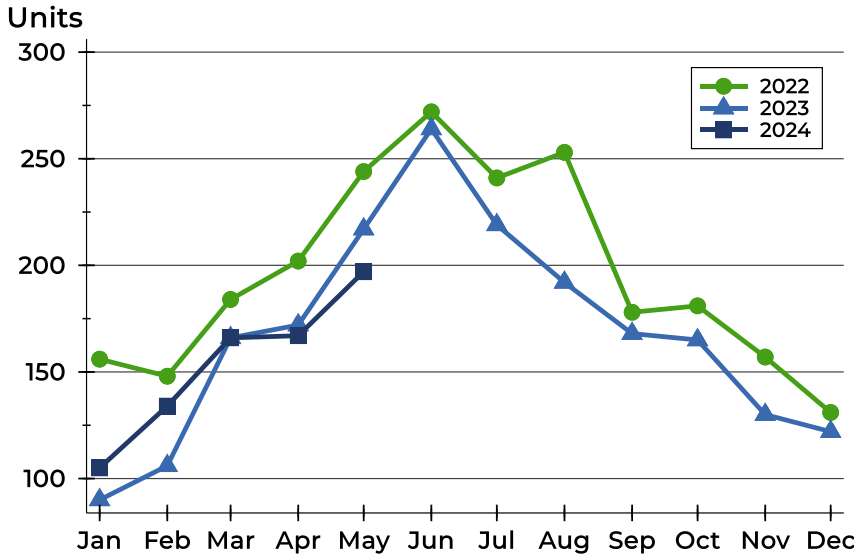
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Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	156	90	105
February	148	106	134
March	184	166	166
April	202	172	167
May	244	217	197
June	272	264	
July	241	219	
August	253	192	
September	178	168	
October	181	165	
November	157	130	
December	131	122	

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.5%	0.5	18,500	18,000	131	30	80.1%	73.5%	69.2%	73.5%
\$25,000-\$49,999	5	2.5%	2.2	39,450	42,000	35	24	84.6%	84.0%	82.5%	84.0%
\$50,000-\$99,999	8	4.1%	3.5	83,925	85,450	54	29	91.5%	90.4%	88.1%	87.6%
\$100,000-\$124,999	11	5.6%	2.2	107,227	104,000	40	20	94.7%	95.5%	93.2%	95.5%
\$125,000-\$149,999	17	8.6%	1.7	137,453	139,000	34	16	98.4%	100.0%	97.3%	98.8%
\$150,000-\$174,999	13	6.6%	1.9	165,331	165,000	24	16	101.8%	100.0%	100.5%	99.4%
\$175,000-\$199,999	27	13.7%	1.4	186,148	185,000	18	5	99.6%	100.0%	99.4%	100.0%
\$200,000-\$249,999	34	17.3%	1.7	221,883	220,000	37	19	98.4%	100.0%	97.5%	98.7%
\$250,000-\$299,999	21	10.7%	2.5	269,790	265,000	30	5	99.7%	100.0%	98.6%	100.0%
\$300,000-\$399,999	34	17.3%	2.2	343,818	342,500	26	6	100.3%	100.0%	99.8%	100.0%
\$400,000-\$499,999	11	5.6%	2.8	443,184	429,000	41	5	100.6%	100.0%	99.8%	100.0%
\$500,000-\$749,999	10	5.1%	4.1	612,270	633,100	107	49	104.3%	99.6%	98.5%	98.6%
\$750,000-\$999,999	3	1.5%	8.7	837,117	849,000	119	97	93.4%	93.8%	88.4%	89.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



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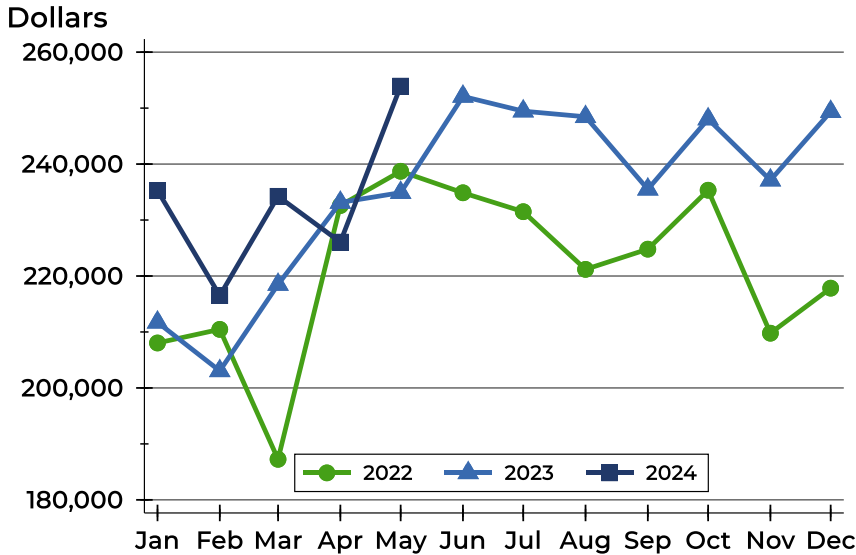
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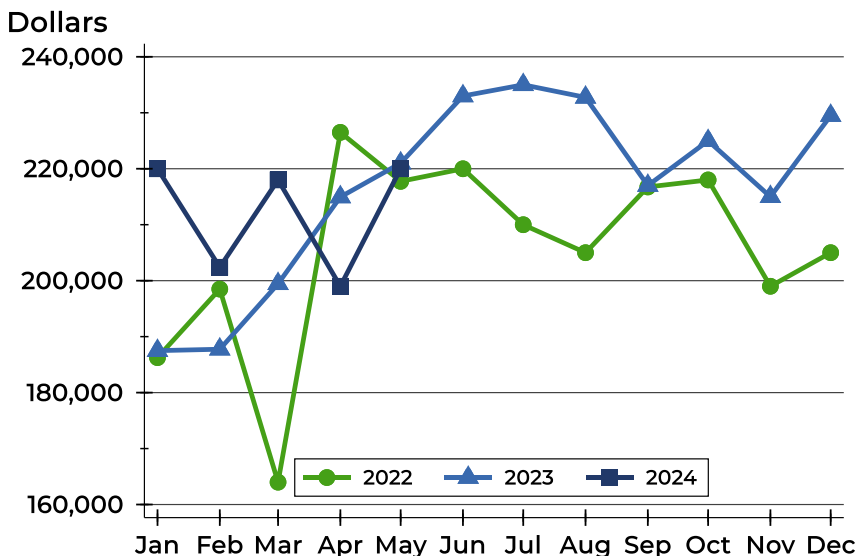
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	208,036	211,729	235,273
February	210,465	203,051	216,498
March	187,253	218,481	234,244
April	232,595	233,144	226,060
May	238,717	234,900	253,930
June	234,872	252,092	
July	231,492	249,459	
August	221,184	248,454	
September	224,797	235,501	
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

Median Price

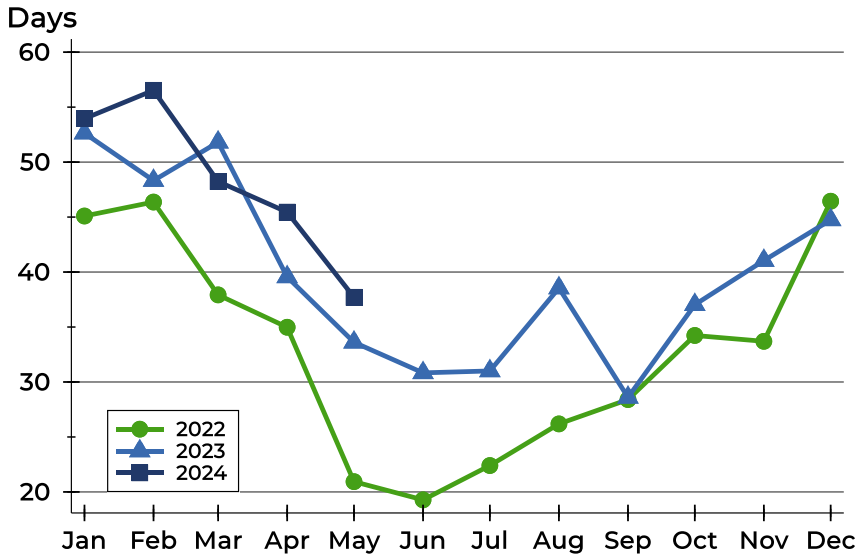


Month	2022	2023	2024
January	186,250	187,500	220,000
February	198,500	187,750	202,396
March	164,000	199,450	218,000
April	226,500	214,950	199,000
May	217,750	221,000	220,000
June	220,000	233,000	
July	210,000	235,000	
August	205,000	232,750	
September	216,750	217,000	
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



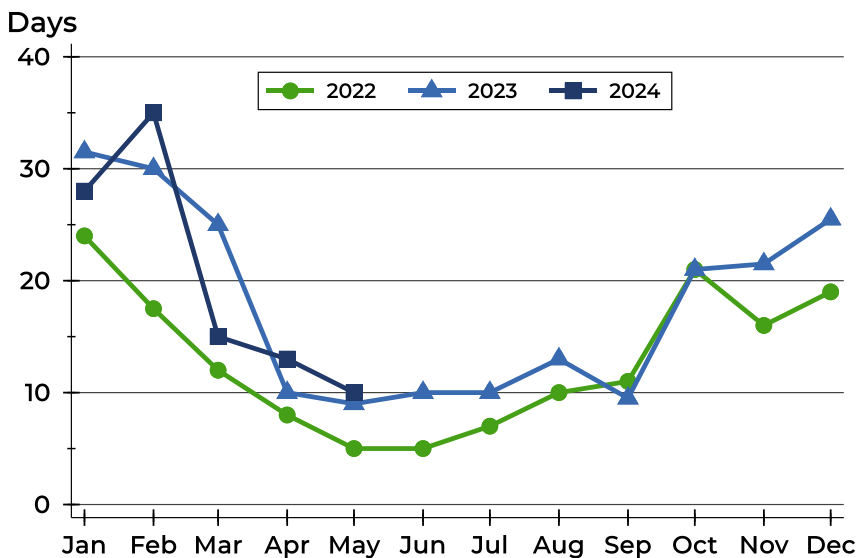
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	57
March	38	52	48
April	35	40	45
May	21	34	38
June	19	31	
July	22	31	
August	26	39	
September	28	29	
October	34	37	
November	34	41	
December	46	45	

Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	35
March	12	25	15
April	8	10	13
May	5	9	10
June	5	10	
July	7	10	
August	10	13	
September	11	10	
October	21	21	
November	16	22	
December	19	26	



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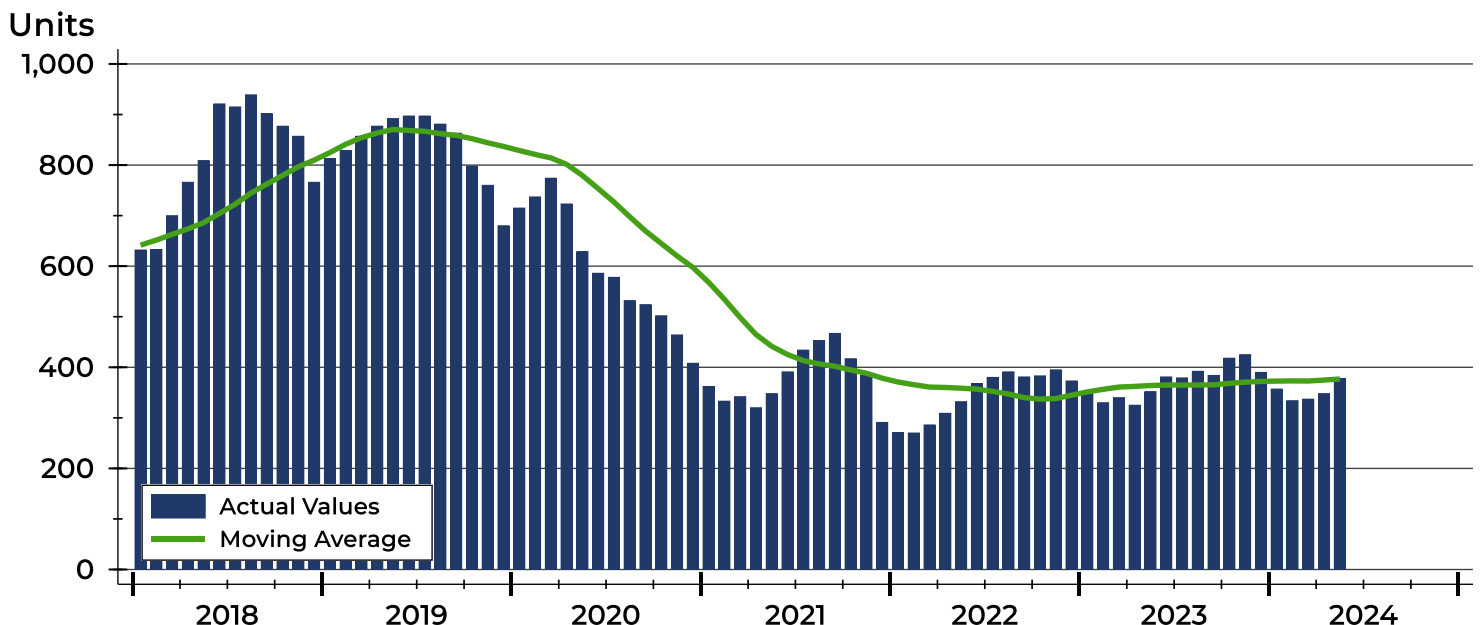
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	End of May 2023	Change
Active Listings		378	352	7.4%
Volume (1,000s)		112,035	99,047	13.1%
Months' Supply		2.2	2.0	10.0%
Average	List Price	296,388	281,383	5.3%
	Days on Market	76	74	2.7%
	Percent of Original	97.0%	97.7%	-0.7%
Median	List Price	249,000	239,500	4.0%
	Days on Market	50	49	2.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 378 homes were available for sale in the FHAR eight-county jurisdiction at the end of May. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of May was \$249,000, up 4.0% from 2023. The typical time on market for active listings was 50 days, up from 49 days a year earlier.

History of Active Listings





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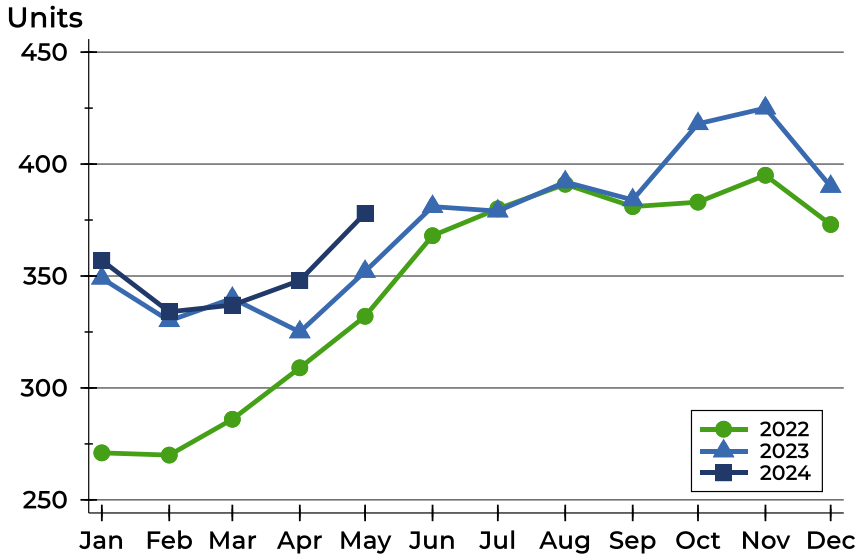
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Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	271	349	357
February	270	330	334
March	286	340	337
April	309	325	348
May	332	352	378
June	368	381	
July	380	379	
August	391	392	
September	381	384	
October	383	418	
November	395	425	
December	373	390	

Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.5	20,000	20,000	106	106	100.0%	100.0%
\$25,000-\$49,999	8	2.1%	2.2	42,600	46,500	103	76	87.8%	90.7%
\$50,000-\$99,999	37	9.8%	3.5	79,159	79,900	127	79	94.6%	100.0%
\$100,000-\$124,999	21	5.6%	2.2	113,419	114,500	64	51	96.6%	100.0%
\$125,000-\$149,999	24	6.3%	1.7	137,713	136,900	73	55	97.7%	100.0%
\$150,000-\$174,999	31	8.2%	1.9	163,155	165,000	68	45	98.5%	100.0%
\$175,000-\$199,999	23	6.1%	1.4	187,783	189,000	77	41	97.8%	100.0%
\$200,000-\$249,999	48	12.7%	1.7	227,994	226,500	67	37	97.5%	100.0%
\$250,000-\$299,999	57	15.1%	2.5	276,902	279,000	65	45	97.4%	100.0%
\$300,000-\$399,999	62	16.4%	2.2	347,716	350,000	67	48	98.1%	98.7%
\$400,000-\$499,999	25	6.6%	2.8	439,476	435,000	50	38	97.4%	97.9%
\$500,000-\$749,999	27	7.1%	4.1	603,998	599,000	80	52	97.0%	100.0%
\$750,000-\$999,999	8	2.1%	8.7	887,875	877,500	85	64	95.0%	99.0%
\$1,000,000 and up	6	1.6%	N/A	1,833,000	1,699,500	177	167	95.5%	100.0%



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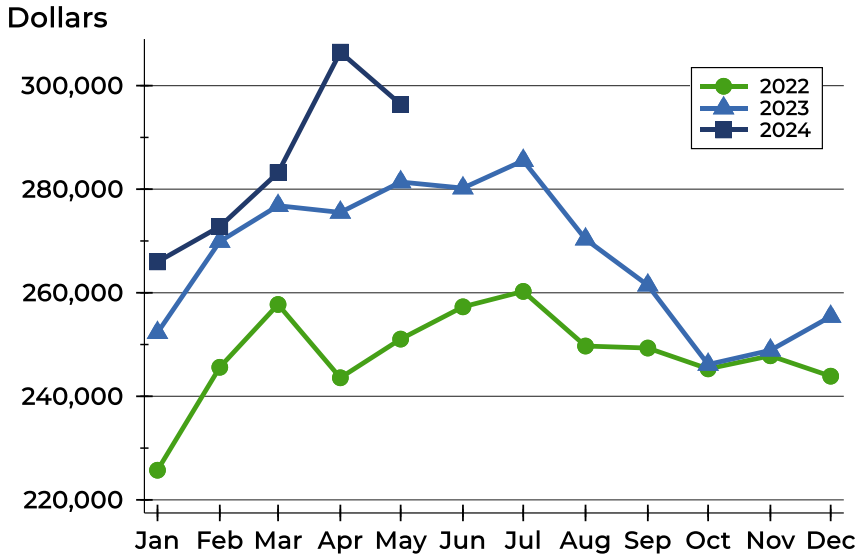
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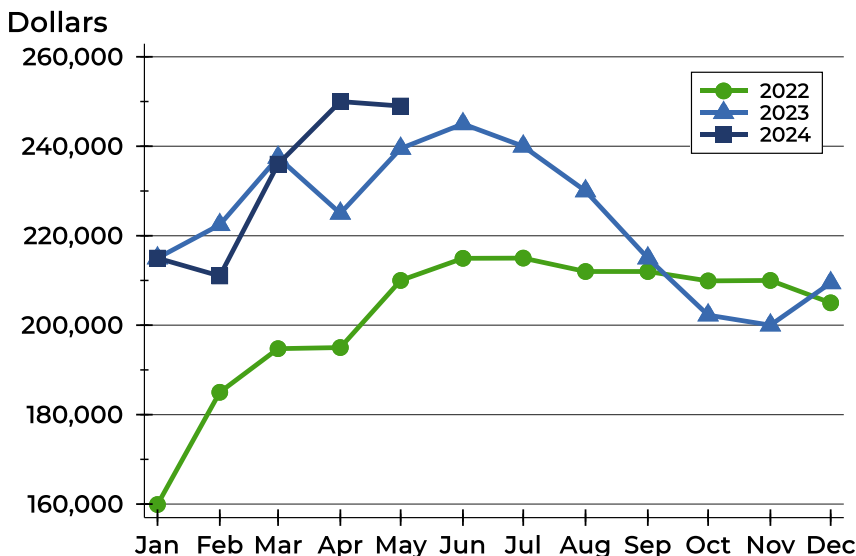
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2022	2023	2024
January	225,726	252,283	265,966
February	245,608	269,896	272,776
March	257,735	276,818	283,198
April	243,580	275,511	306,468
May	251,047	281,383	296,388
June	257,286	280,213	
July	260,263	285,518	
August	249,712	270,350	
September	249,322	261,450	
October	245,307	246,153	
November	247,830	248,888	
December	243,887	255,407	

Median Price

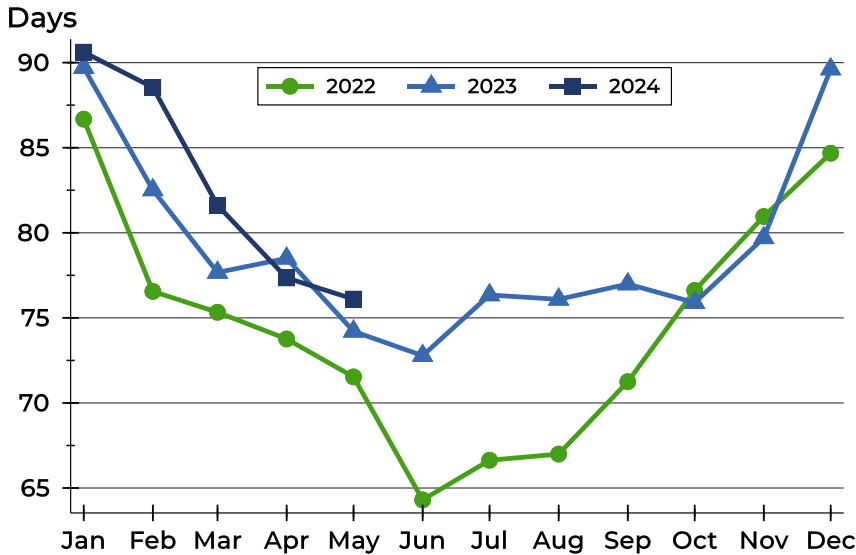


Month	2022	2023	2024
January	159,900	215,000	215,000
February	185,000	222,450	211,000
March	194,750	237,500	236,000
April	195,000	225,000	250,000
May	210,000	239,500	249,000
June	214,950	245,000	
July	215,000	240,000	
August	212,000	230,000	
September	212,000	215,000	
October	209,900	202,250	
November	210,000	199,999	
December	205,000	209,450	



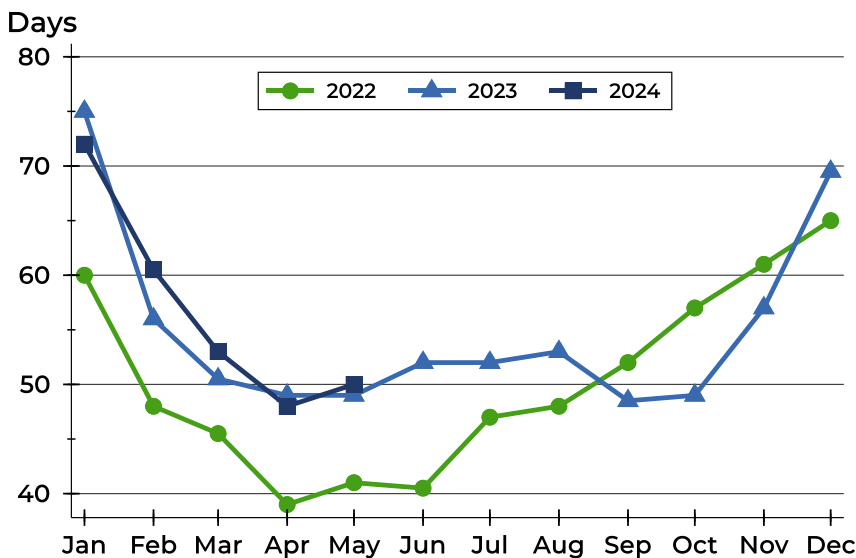
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	82
April	74	78	77
May	72	74	76
June	64	73	
July	67	76	
August	67	76	
September	71	77	
October	77	76	
November	81	80	
December	85	90	

Median DOM



Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	53
April	39	49	48
May	41	49	50
June	41	52	
July	47	52	
August	48	53	
September	52	49	
October	57	49	
November	61	57	
December	65	70	



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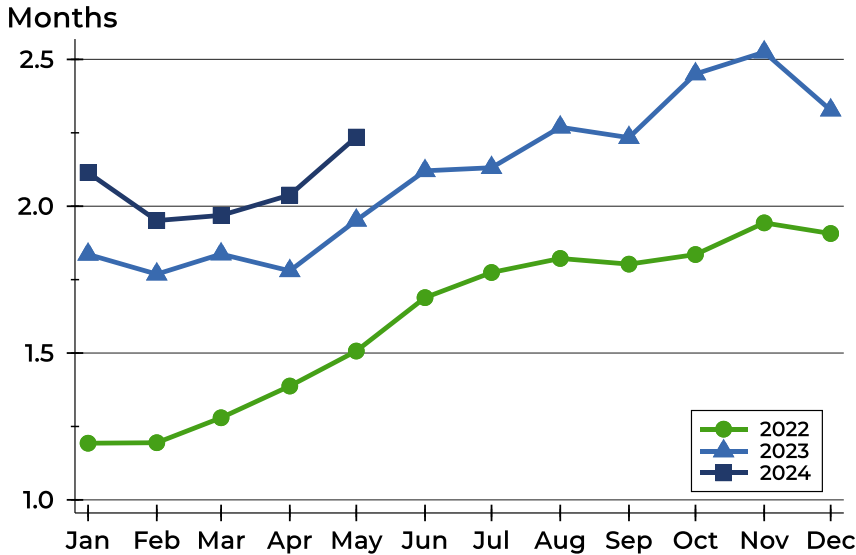
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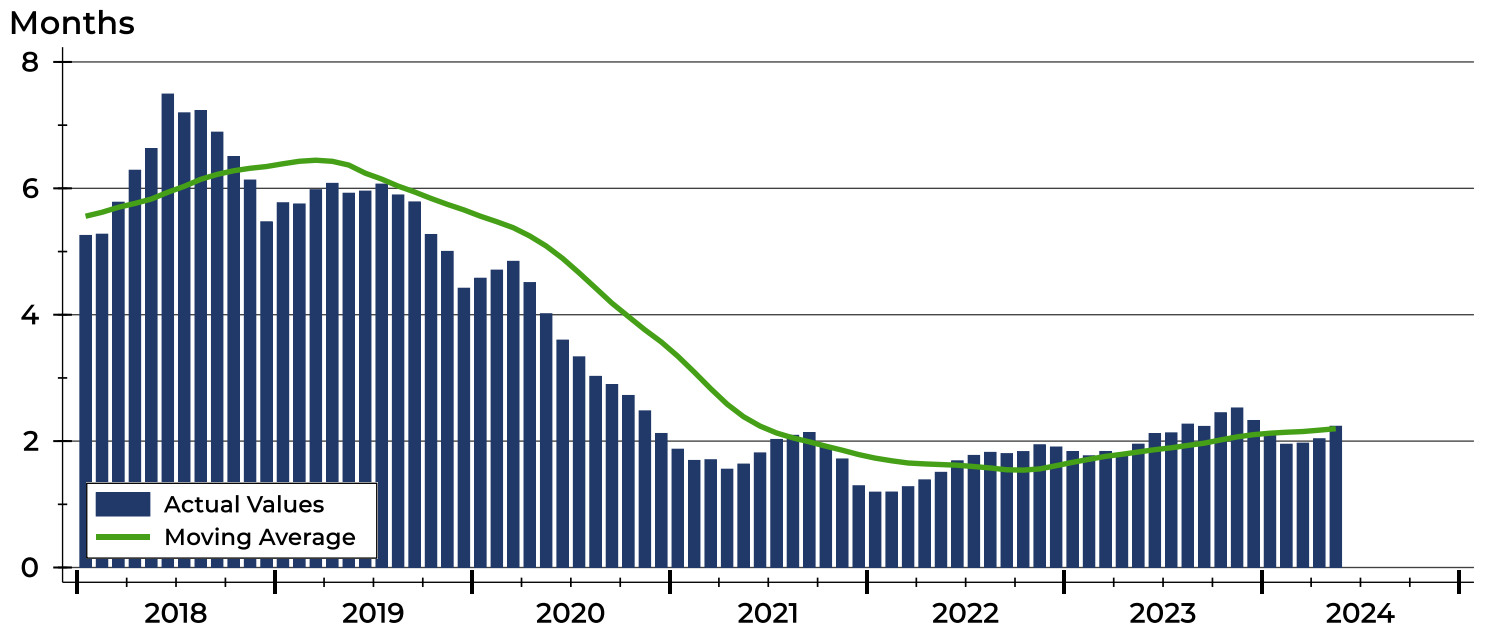
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	2.0
May	1.5	2.0	2.2
June	1.7	2.1	
July	1.8	2.1	
August	1.8	2.3	
September	1.8	2.2	
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

History of Month's Supply





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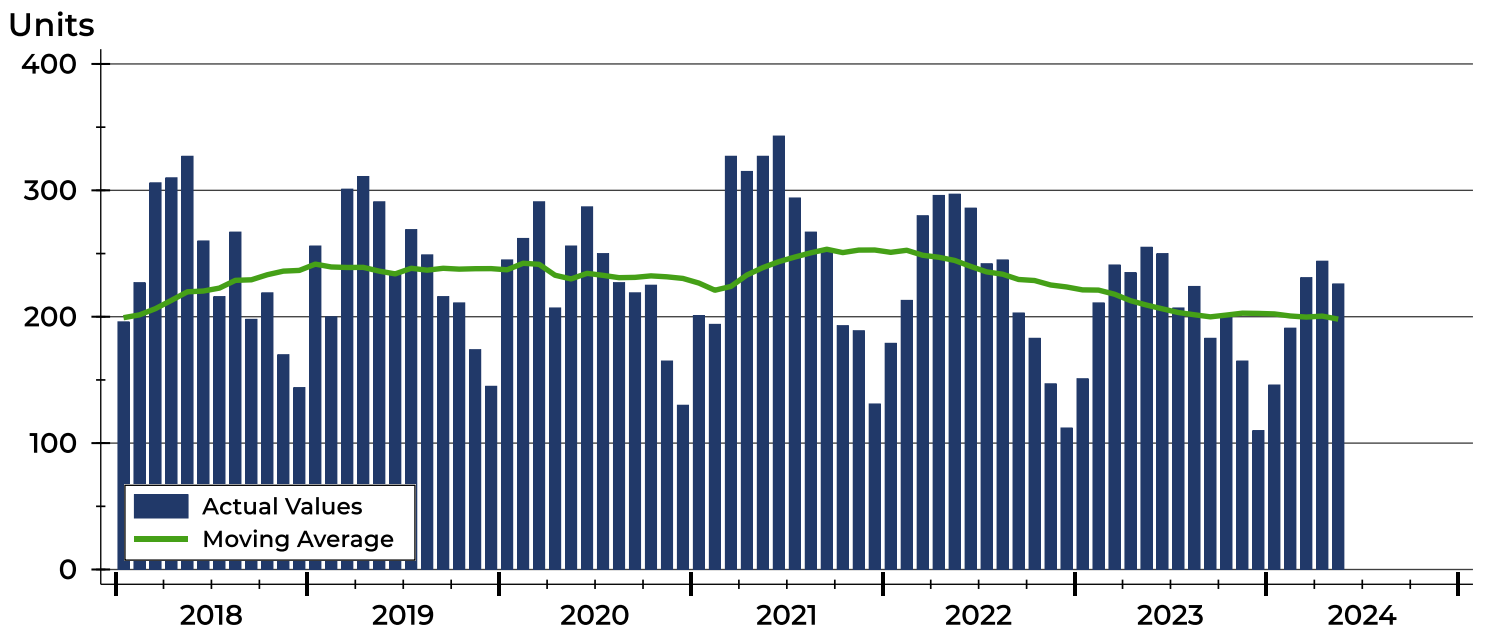
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	May 2023	Change
Current Month	New Listings	226	255	-11.4%
	Volume (1,000s)	60,549	65,668	-7.8%
	Average List Price	267,916	257,520	4.0%
	Median List Price	247,450	235,000	5.3%
Year-to-Date	New Listings	1,038	1,093	-5.0%
	Volume (1,000s)	279,058	276,841	0.8%
	Average List Price	268,842	253,285	6.1%
	Median List Price	245,000	230,000	6.5%

A total of 226 new listings were added in the FHAR eight-county jurisdiction during May, down 11.4% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 1,038 new listings.

The median list price of these homes was \$247,450 up from \$235,000 in 2023.

History of New Listings





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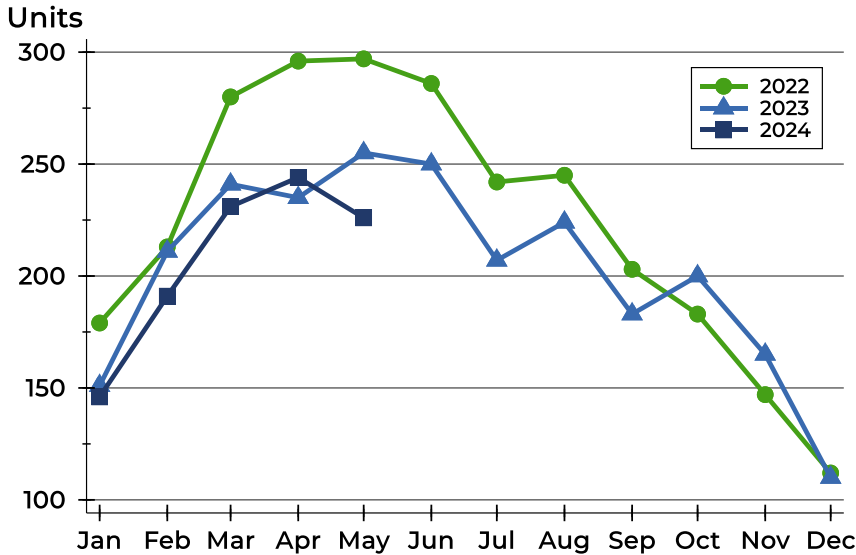
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Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	179	151	146
February	213	211	191
March	280	241	231
April	296	235	244
May	297	255	226
June	286	250	
July	242	207	
August	245	224	
September	203	183	
October	183	200	
November	147	165	
December	112	110	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	14,950	14,950	13	13	100.0%	100.0%
\$25,000-\$49,999	4	1.8%	34,950	34,900	12	12	93.8%	95.8%
\$50,000-\$99,999	12	5.3%	75,225	74,450	13	13	98.5%	100.0%
\$100,000-\$124,999	8	3.5%	112,900	111,950	12	13	97.4%	100.0%
\$125,000-\$149,999	14	6.2%	142,450	142,400	12	8	99.3%	100.0%
\$150,000-\$174,999	17	7.5%	163,591	165,000	23	23	99.4%	100.0%
\$175,000-\$199,999	22	9.7%	186,382	185,000	12	10	99.3%	100.0%
\$200,000-\$249,999	38	16.8%	225,332	221,000	13	9	99.1%	100.0%
\$250,000-\$299,999	38	16.8%	275,700	277,450	14	11	99.5%	100.0%
\$300,000-\$399,999	42	18.6%	346,786	349,900	15	14	99.4%	100.0%
\$400,000-\$499,999	17	7.5%	434,000	420,000	11	9	99.7%	100.0%
\$500,000-\$749,999	10	4.4%	592,145	584,725	20	20	99.8%	100.0%
\$750,000-\$999,999	3	1.3%	936,333	980,000	22	22	99.3%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**May
2024**

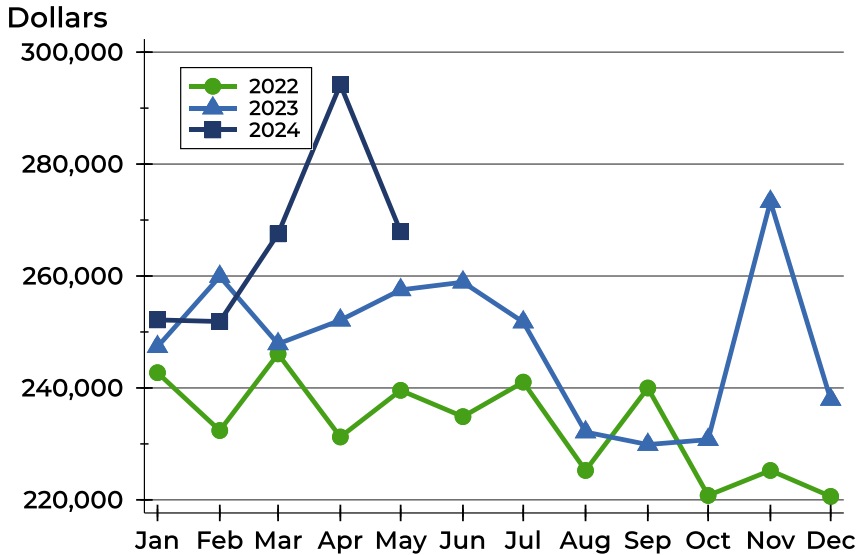
Flint Hills MLS Statistics



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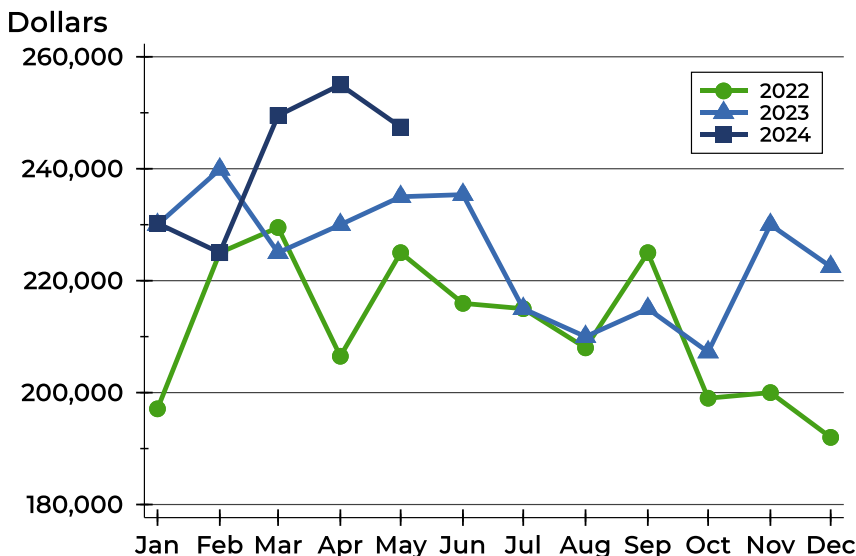
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2022	2023	2024
January	242,729	247,361	252,160
February	232,387	259,907	251,866
March	246,089	247,875	267,533
April	231,240	252,099	294,210
May	239,570	257,520	267,916
June	234,875	258,895	
July	241,041	251,768	
August	225,255	232,122	
September	239,989	229,884	
October	220,788	230,763	
November	225,255	273,296	
December	220,618	237,934	

Median Price



Month	2022	2023	2024
January	197,100	230,000	230,250
February	225,000	239,900	225,000
March	229,500	225,000	249,500
April	206,500	230,000	255,000
May	225,000	235,000	247,450
June	215,950	235,375	
July	215,000	215,000	
August	208,000	210,000	
September	225,000	215,000	
October	199,000	207,250	
November	200,000	230,000	
December	192,000	222,500	



**May
2024**

Flint Hills MLS Statistics



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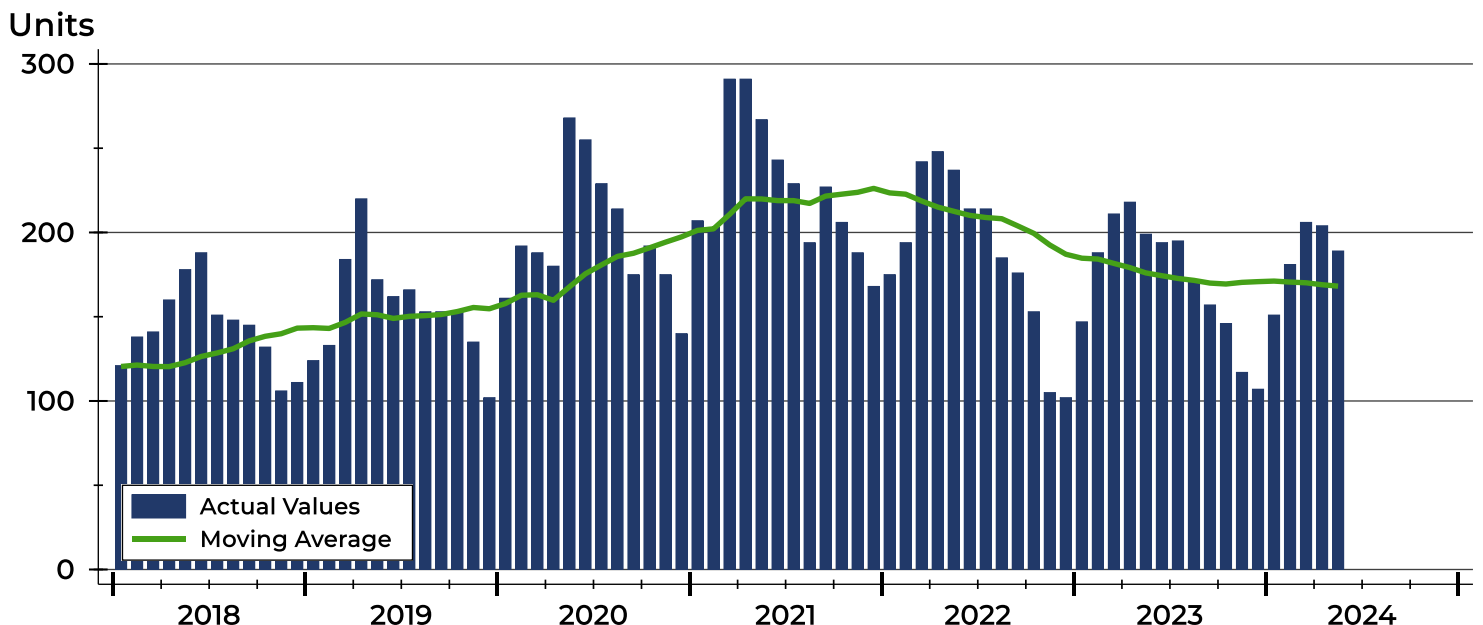
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2024	May 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		189	199	-5.0%	931	963	-3.3%
Volume (1,000s)		50,719	48,637	4.3%	231,128	228,590	1.1%
Average	Sale Price	268,352	244,407	9.8%	248,258	237,373	4.6%
	Days on Market	51	31	64.5%	47	38	23.7%
	Percent of Original	98.4%	97.3%	1.1%	97.2%	96.6%	0.6%
Median	Sale Price	245,000	225,000	8.9%	225,000	219,500	2.5%
	Days on Market	12	10	20.0%	15	11	36.4%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.5%	0.5%

A total of 189 contracts for sale were written in the FHAR eight-county jurisdiction during the month of May, down from 199 in 2023. The median list price of these homes was \$245,000, up from \$225,000 the prior year.

Half of the homes that went under contract in May were on the market less than 12 days, compared to 10 days in May 2023.

History of Contracts Written





**May
2024**

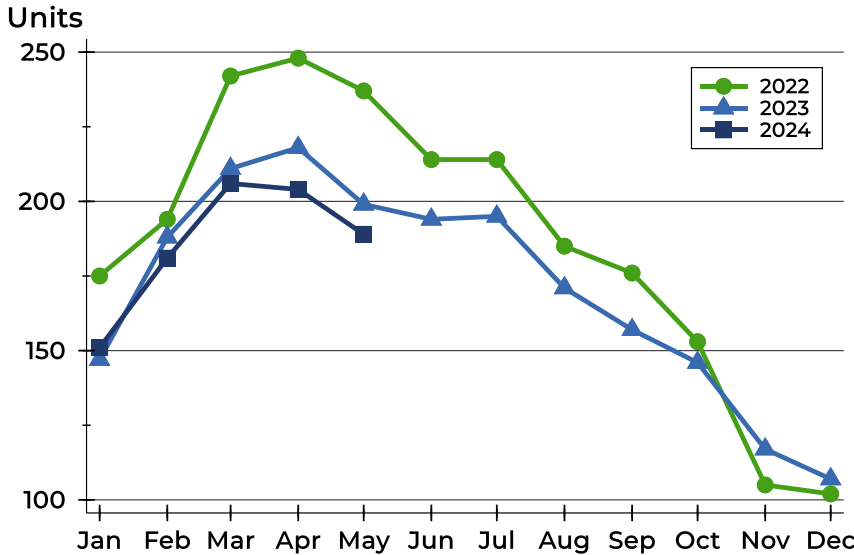
Flint Hills MLS Statistics



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Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	175	147	151
February	194	188	181
March	242	211	206
April	248	218	204
May	237	199	189
June	214	194	
July	214	195	
August	185	171	
September	176	157	
October	153	146	
November	105	117	
December	102	107	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	19,725	19,725	22	22	86.7%	86.7%
\$25,000-\$49,999	4	2.1%	36,975	37,450	58	26	83.4%	87.6%
\$50,000-\$99,999	12	6.3%	73,217	70,500	83	46	96.4%	100.0%
\$100,000-\$124,999	8	4.2%	113,363	115,500	44	39	98.3%	100.0%
\$125,000-\$149,999	13	6.9%	139,738	140,000	23	8	99.2%	100.0%
\$150,000-\$174,999	7	3.7%	161,129	160,000	36	20	98.1%	97.1%
\$175,000-\$199,999	22	11.6%	186,441	185,000	184	8	99.0%	100.0%
\$200,000-\$249,999	32	16.9%	226,756	224,950	18	9	99.0%	100.0%
\$250,000-\$299,999	23	12.2%	275,230	280,000	17	6	99.3%	100.0%
\$300,000-\$399,999	39	20.6%	348,426	349,000	34	16	99.5%	100.0%
\$400,000-\$499,999	16	8.5%	431,719	422,500	27	11	99.1%	100.0%
\$500,000-\$749,999	9	4.8%	629,878	629,000	63	42	99.2%	100.0%
\$750,000-\$999,999	2	1.1%	974,000	974,000	51	51	94.7%	94.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**May
2024**

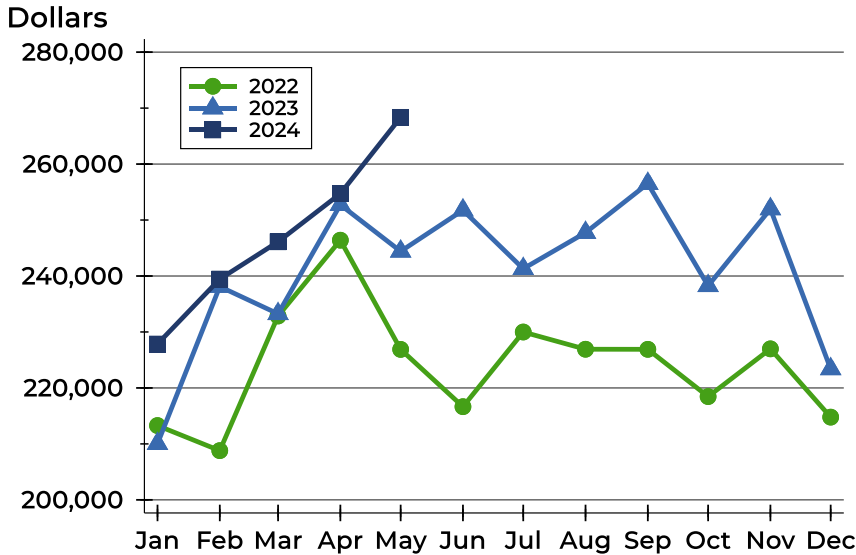
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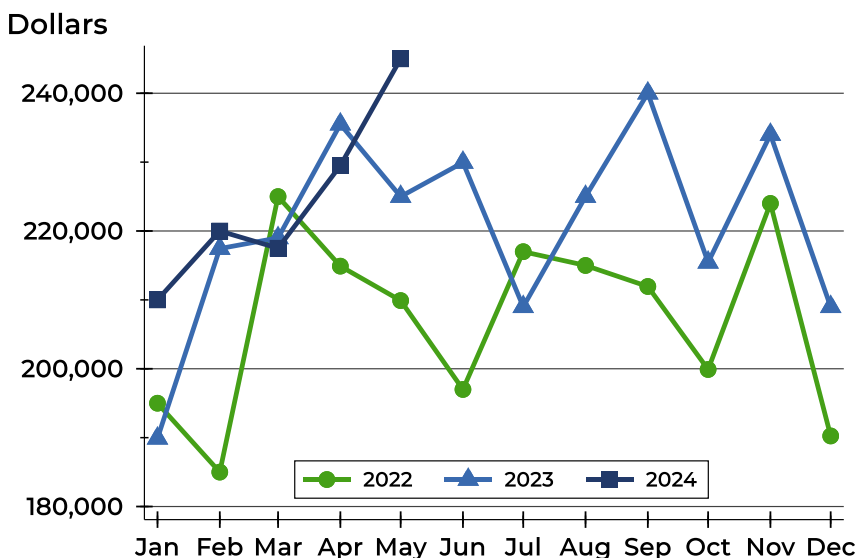
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	213,282	210,038	227,850
February	208,802	238,113	239,461
March	232,855	233,250	246,114
April	246,398	252,736	254,715
May	226,889	244,407	268,352
June	216,653	251,762	
July	229,994	241,302	
August	226,919	247,756	
September	226,901	256,510	
October	218,457	238,252	
November	226,984	251,974	
December	214,784	223,399	

Median Price

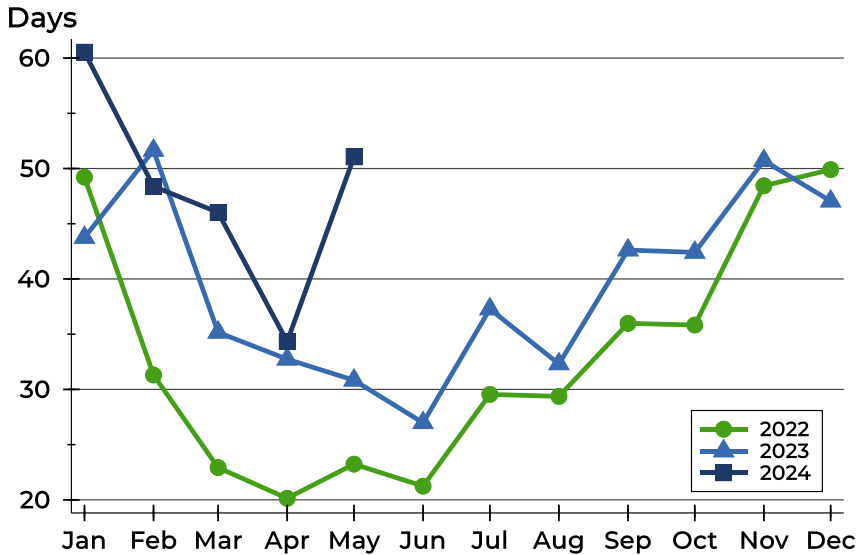


Month	2022	2023	2024
January	195,000	189,900	210,000
February	185,000	217,450	220,000
March	225,000	219,000	217,500
April	214,900	235,500	229,500
May	209,900	225,000	245,000
June	197,000	229,950	
July	217,000	209,000	
August	215,000	225,000	
September	211,950	240,000	
October	199,900	215,450	
November	224,000	234,000	
December	190,250	209,000	



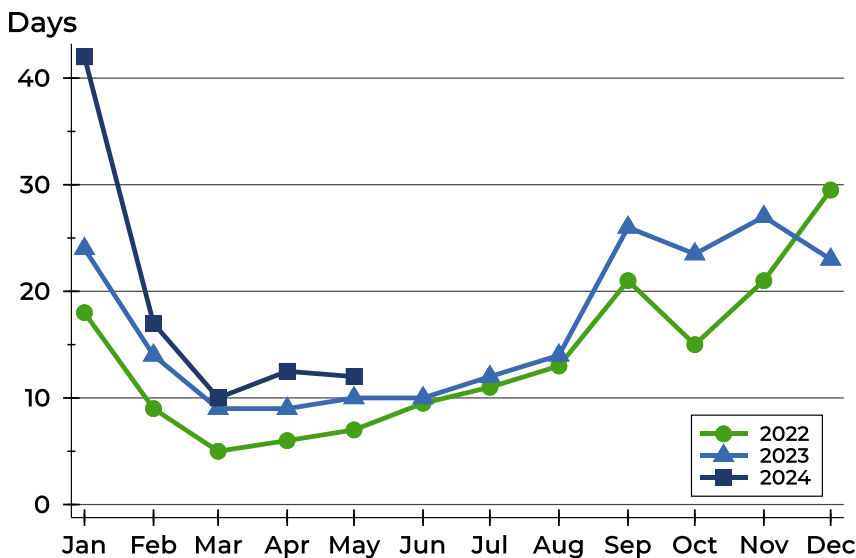
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	52	48
March	23	35	46
April	20	33	34
May	23	31	51
June	21	27	
July	30	37	
August	29	32	
September	36	43	
October	36	42	
November	48	51	
December	50	47	

Median DOM



Month	2022	2023	2024
January	18	24	42
February	9	14	17
March	5	9	10
April	6	9	13
May	7	10	12
June	10	10	
July	11	12	
August	13	14	
September	21	26	
October	15	24	
November	21	27	
December	30	23	



**May
2024**

Flint Hills MLS Statistics



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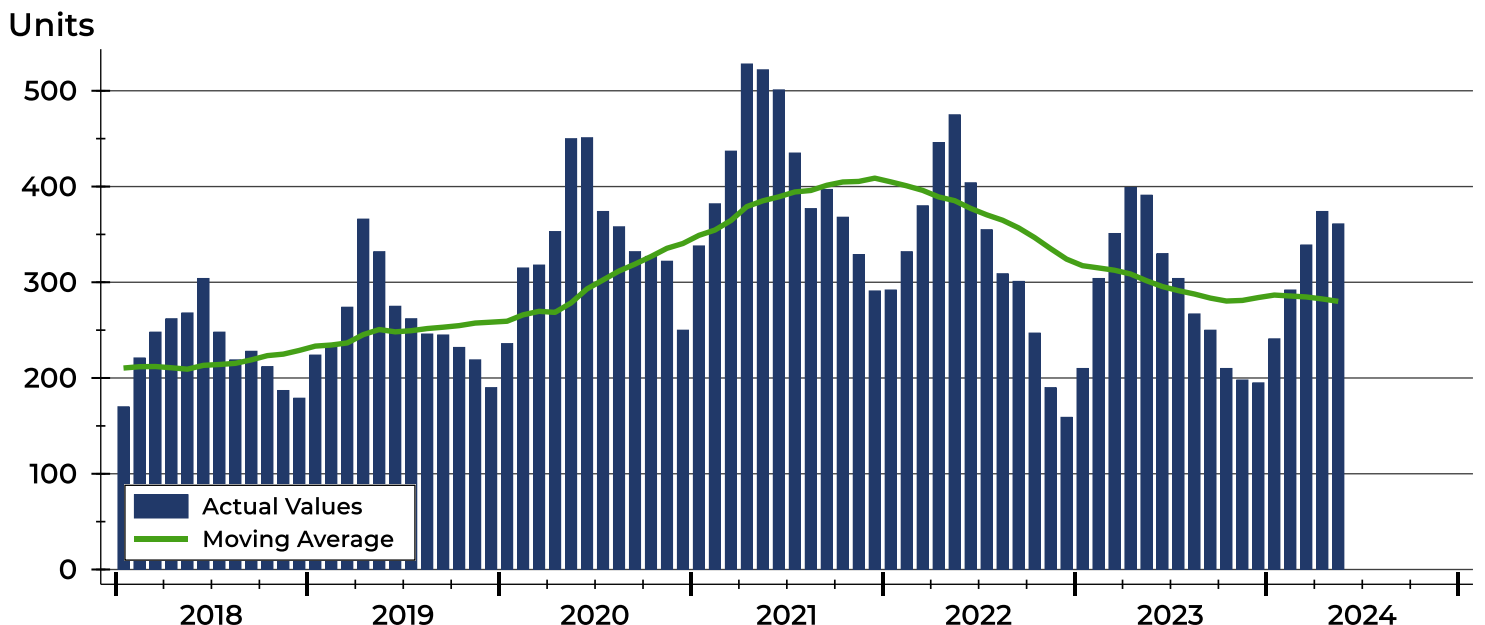
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of May 2023	Change
Pending Contracts		361	391	-7.7%
Volume (1,000s)		94,914	97,462	-2.6%
Average	List Price	262,920	249,264	5.5%
	Days on Market	47	31	51.6%
	Percent of Original	99.0%	98.7%	0.3%
Median	List Price	240,000	230,000	4.3%
	Days on Market	13	9	44.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 361 listings in the FHAR eight-county jurisdiction had contracts pending at the end of May, down from 391 contracts pending at the end of May 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





**May
2024**

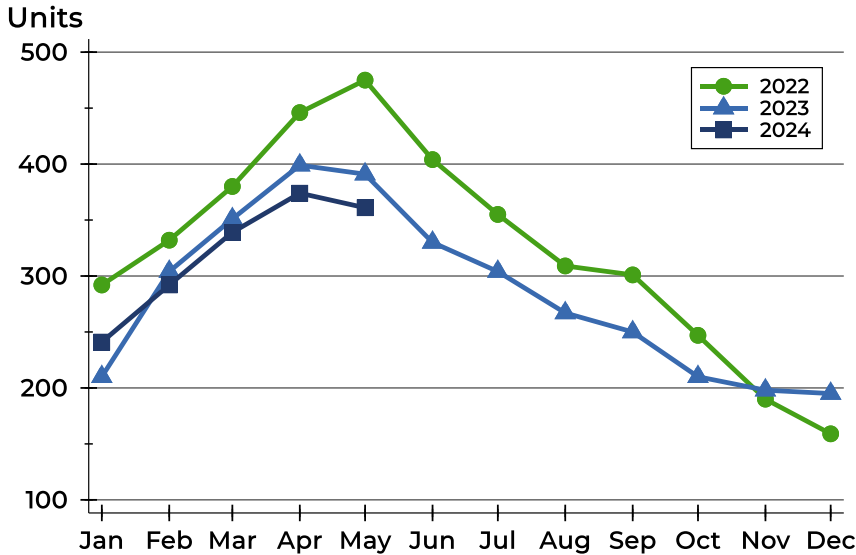
Flint Hills MLS Statistics



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Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	292	210	241
February	332	304	292
March	380	351	339
April	446	399	374
May	475	391	361
June	404	330	
July	355	304	
August	309	267	
September	301	250	
October	247	210	
November	190	198	
December	159	195	

Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	14,950	14,950	13	13	100.0%	100.0%
\$25,000-\$49,999	3	0.8%	39,333	45,000	77	44	86.1%	94.1%
\$50,000-\$99,999	32	8.9%	79,100	82,500	97	123	97.9%	100.0%
\$100,000-\$124,999	15	4.2%	113,427	114,000	32	10	98.3%	100.0%
\$125,000-\$149,999	24	6.6%	136,979	139,700	30	10	99.6%	100.0%
\$150,000-\$174,999	25	6.9%	163,094	165,000	44	31	98.2%	100.0%
\$175,000-\$199,999	31	8.6%	187,610	187,000	142	13	99.3%	100.0%
\$200,000-\$249,999	64	17.7%	227,809	229,700	21	8	99.5%	100.0%
\$250,000-\$299,999	44	12.2%	272,373	274,950	18	6	100.2%	100.0%
\$300,000-\$399,999	73	20.2%	342,353	339,900	29	14	99.2%	100.0%
\$400,000-\$499,999	31	8.6%	435,577	427,000	39	15	98.7%	100.0%
\$500,000-\$749,999	15	4.2%	624,713	629,000	44	22	99.4%	100.0%
\$750,000-\$999,999	2	0.6%	944,250	944,250	397	397	94.9%	94.9%
\$1,000,000 and up	1	0.3%	1,050,000	1,050,000	36	36	100.0%	100.0%



**May
2024**

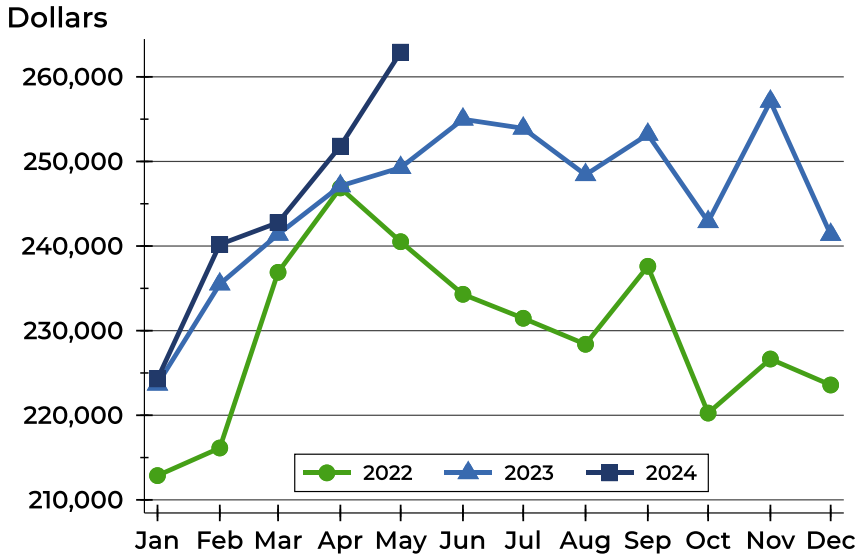
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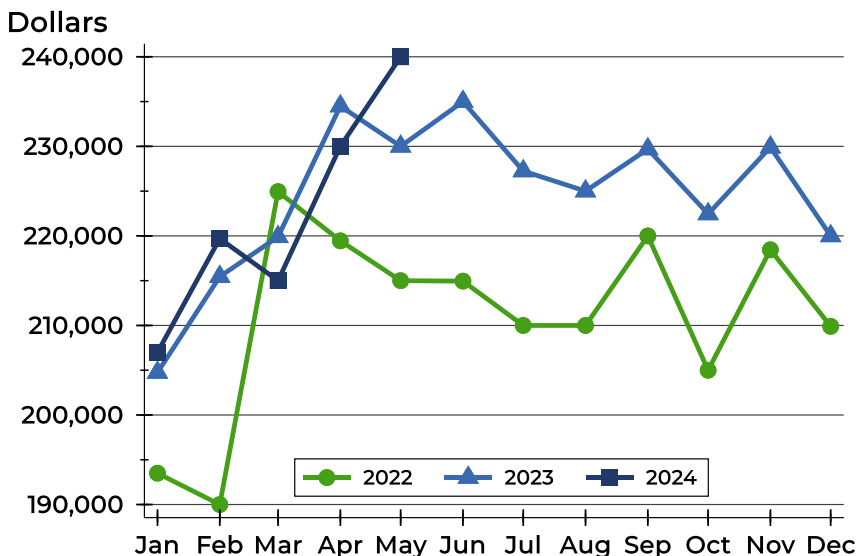
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	212,869	223,659	224,300
February	216,135	235,504	240,195
March	236,894	241,379	242,773
April	246,874	247,101	251,809
May	240,516	249,264	262,920
June	234,300	254,985	
July	231,465	253,916	
August	228,393	248,419	
September	237,610	253,194	
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

Median Price

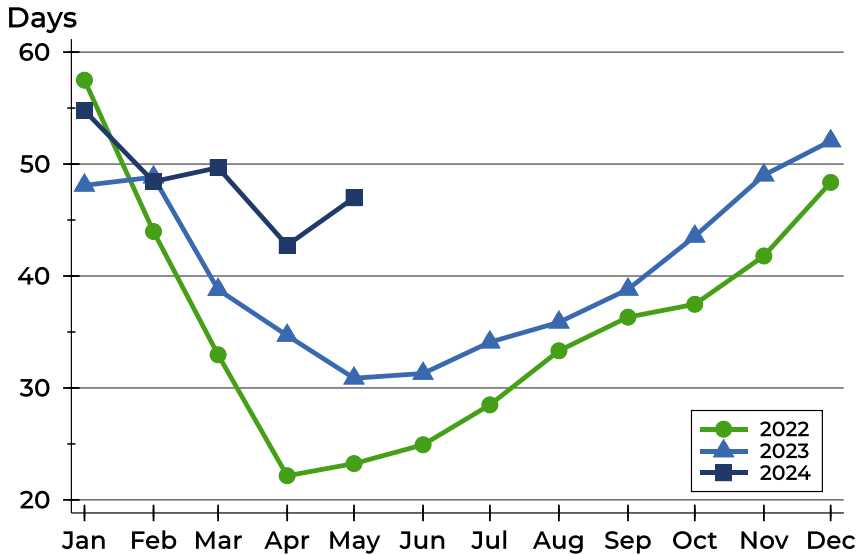


Month	2022	2023	2024
January	193,500	204,750	207,000
February	190,000	215,450	219,700
March	224,950	219,900	215,000
April	219,450	234,500	230,000
May	215,000	230,000	240,000
June	214,950	235,000	
July	210,000	227,250	
August	210,000	225,000	
September	220,000	229,700	
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



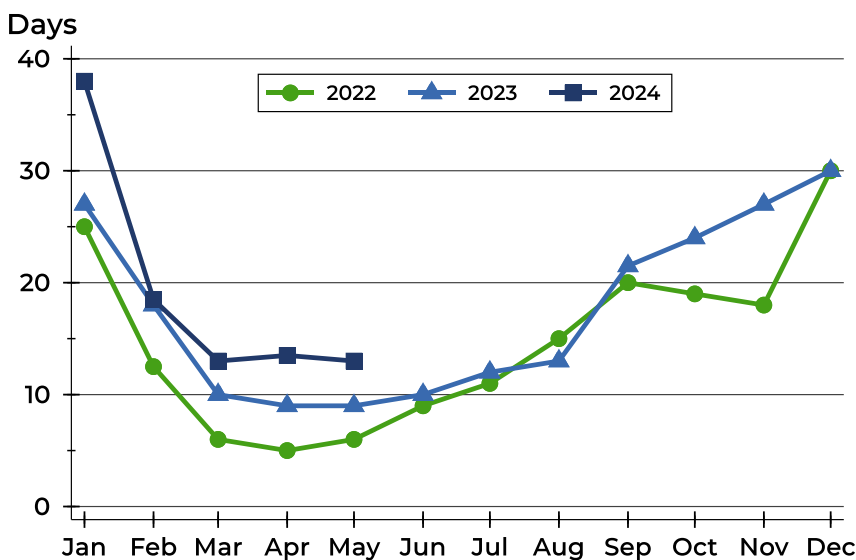
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	58	48	55
February	44	49	48
March	33	39	50
April	22	35	43
May	23	31	47
June	25	31	
July	28	34	
August	33	36	
September	36	39	
October	37	44	
November	42	49	
December	48	52	

Median DOM



Month	2022	2023	2024
January	25	27	38
February	13	18	19
March	6	10	13
April	5	9	14
May	6	9	13
June	9	10	
July	11	12	
August	15	13	
September	20	22	
October	19	24	
November	18	27	
December	30	30	