



**December
2025**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Rose in December

Total home sales in the FHAR eight-county jurisdiction rose by 25.4% last month to 158 units, compared to 126 units in December 2024. Total sales volume was \$39.9 million, up 15.3% from a year earlier.

The median sale price in December was \$242,500, down from \$253,750 a year earlier. Homes that sold in December were typically on the market for 35 days and sold for 98.5% of their list prices.

FHAR Jurisdiction Active Listings Up at End of December

The total number of active listings in the FHAR eight-county jurisdiction at the end of December was 340 units, up from 259 at the same point in 2024. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$249,000.

During December, a total of 127 contracts were written up from 107 in December 2024. At the end of the month, there were 172 contracts still pending.

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**December
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Flint Hills Association Eight-County Jurisdiction Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		158 25.4%	126 3.3%	122 -6.9%	1,919 -3.8%	1,995 -0.9%	2,014 -14.3%
Active Listings Change from prior year		340 31.3%	259 -16.7%	311 5.8%	N/A	N/A	N/A
Months' Supply Change from prior year		2.1 31.3%	1.6 -15.8%	1.9 26.7%	N/A	N/A	N/A
New Listings Change from prior year		122 -4.7%	128 15.3%	111 -0.9%	2,503 3.9%	2,408 -1.2%	2,437 -9.3%
Contracts Written Change from prior year		127 18.7%	107 -0.9%	108 5.9%	1,932 -2.3%	1,978 -3.7%	2,054 -8.7%
Pending Contracts Change from prior year		172 6.8%	161 -7.5%	174 26.1%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		39,880 15.3%	34,584 13.7%	30,422 6.6%	513,729 1.9%	504,021 5.2%	479,114 -8.5%
Average	Sale Price Change from prior year	252,407 -8.0%	274,473 10.1%	249,363 14.5%	267,707 6.0%	252,642 6.2%	237,892 6.8%
	List Price of Actives Change from prior year	296,266 -1.8%	301,650 15.8%	260,439 5.8%	N/A	N/A	N/A
	Days on Market Change from prior year	57 58.3%	36 -20.0%	45 -2.2%	38 -11.6%	43 13.2%	38 22.6%
	Percent of List Change from prior year	96.5% -1.6%	98.1% 0.2%	97.9% 0.9%	97.8% 0.0%	97.8% -0.2%	98.0% -0.7%
	Percent of Original Change from prior year	94.4% -2.5%	96.8% 1.9%	95.0% 0.2%	96.2% 0.2%	96.0% -0.2%	96.2% -1.1%
Median	Sale Price Change from prior year	242,500 -4.4%	253,750 10.6%	229,500 12.0%	250,000 8.7%	230,000 4.6%	219,900 7.3%
	List Price of Actives Change from prior year	249,000 -6.0%	265,000 25.0%	212,000 -1.1%	N/A	N/A	N/A
	Days on Market Change from prior year	35 84.2%	19 -26.9%	26 36.8%	18 5.9%	17 21.4%	14 40.0%
	Percent of List Change from prior year	98.5% -1.2%	99.7% -0.3%	100.0% 0.5%	99.6% -0.1%	99.7% -0.3%	100.0% 0.0%
	Percent of Original Change from prior year	97.2% -1.3%	98.5% 0.8%	97.7% 0.1%	98.2% -0.1%	98.3% -0.3%	98.6% -1.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



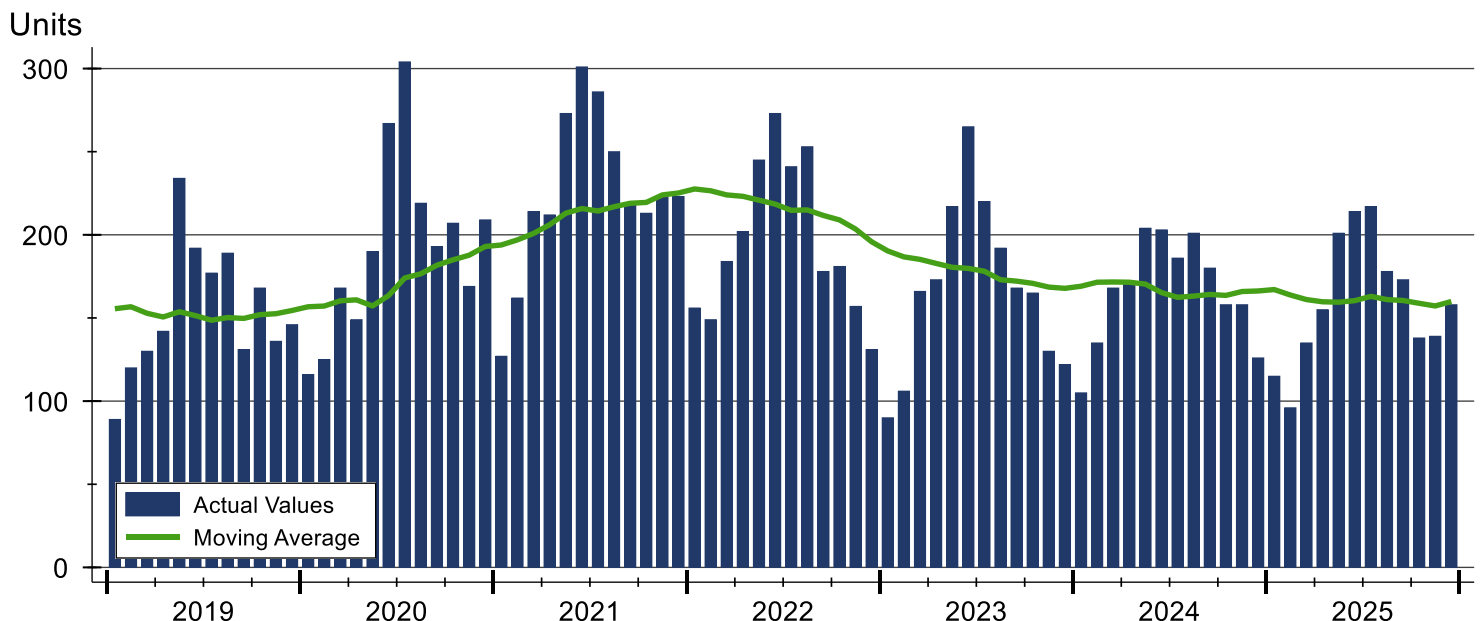
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2025	December 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		158	126	25.4%	1,919	1,995	-3.8%
Volume (1,000s)		39,880	34,584	15.3%	513,729	504,021	1.9%
Months' Supply		2.1	1.6	31.3%	N/A	N/A	N/A
Average	Sale Price	252,407	274,473	-8.0%	267,707	252,642	6.0%
	Days on Market	57	36	58.3%	38	43	-11.6%
	Percent of List	96.5%	98.1%	-1.6%	97.8%	97.8%	0.0%
	Percent of Original	94.4%	96.8%	-2.5%	96.2%	96.0%	0.2%
Median	Sale Price	242,500	253,750	-4.4%	250,000	230,000	8.7%
	Days on Market	35	19	84.2%	18	17	5.9%
	Percent of List	98.5%	99.7%	-1.2%	99.6%	99.7%	-0.1%
	Percent of Original	97.2%	98.5%	-1.3%	98.2%	98.3%	-0.1%

A total of 158 homes sold in the FHAR eight-county jurisdiction in December, up from 126 units in December 2024. Total sales volume rose to \$39.9 million compared to \$34.6 million in the previous year.

The median sales price in December was \$242,500, down 4.4% compared to the prior year. Median days on market was 35 days, up from 25 days in November, and up from 19 in December 2024.

History of Closed Listings





**December
2025**

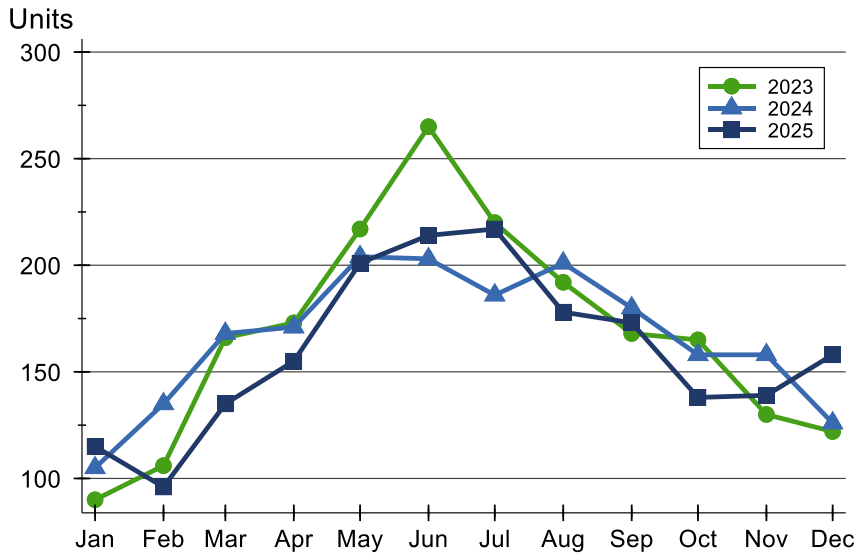
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Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	90	105	115
February	106	135	96
March	166	168	135
April	173	171	155
May	217	204	201
June	265	203	214
July	220	186	217
August	192	201	178
September	168	180	173
October	165	158	138
November	130	158	139
December	122	126	158

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	3	1.9%	0.0	12,500	12,000	54	76	67.9%	67.5%	62.6%	55.6%
\$25,000-\$49,999	4	2.5%	2.8	35,188	35,500	20	20	82.4%	87.3%	77.7%	77.9%
\$50,000-\$99,999	9	5.7%	2.1	76,100	79,500	79	17	90.8%	94.5%	83.7%	80.0%
\$100,000-\$124,999	7	4.4%	2.6	106,643	105,000	55	44	94.1%	93.2%	91.4%	92.4%
\$125,000-\$149,999	9	5.7%	1.7	137,433	139,000	49	32	96.7%	98.3%	95.8%	97.5%
\$150,000-\$174,999	9	5.7%	2.3	164,844	165,000	99	42	98.0%	100.0%	96.3%	100.0%
\$175,000-\$199,999	13	8.2%	2.8	181,074	179,000	74	18	99.4%	100.0%	97.2%	96.6%
\$200,000-\$249,999	28	17.7%	2.1	222,713	222,000	49	38	97.8%	100.0%	95.1%	97.7%
\$250,000-\$299,999	25	15.8%	1.7	273,652	271,500	64	35	98.4%	99.6%	96.2%	97.5%
\$300,000-\$399,999	32	20.3%	1.8	337,700	337,500	30	22	98.4%	98.5%	97.5%	97.9%
\$400,000-\$499,999	12	7.6%	2.3	435,957	432,491	88	59	97.2%	97.7%	96.1%	97.3%
\$500,000-\$749,999	7	4.4%	2.6	583,000	562,000	46	38	97.5%	98.2%	97.2%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



**December
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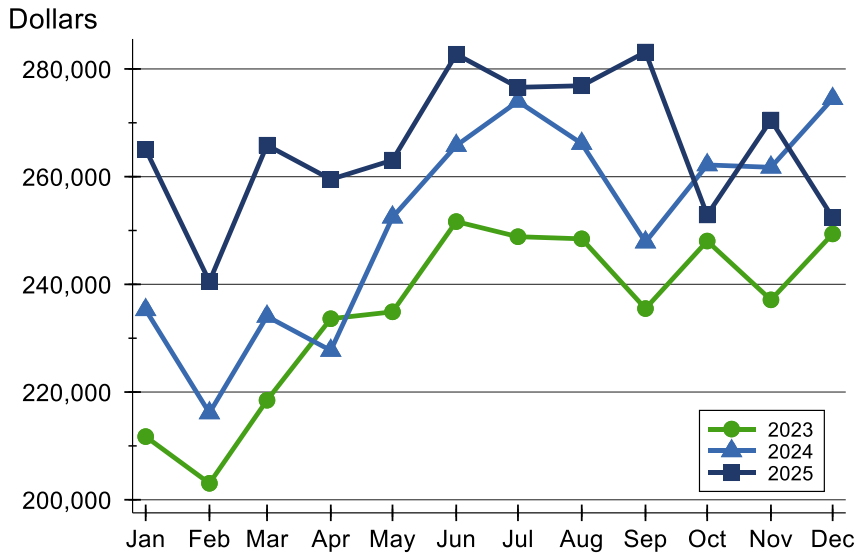
Flint Hills MLS Statistics



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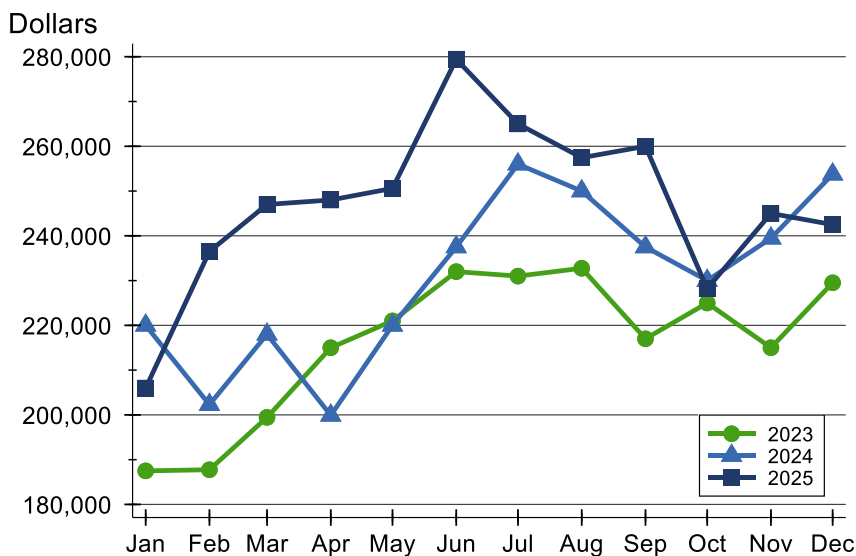
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	211,729	235,273	265,061
February	203,051	216,116	240,527
March	218,481	234,045	265,842
April	233,617	227,713	259,498
May	234,900	252,466	263,061
June	251,656	265,770	282,732
July	248,848	273,982	276,592
August	248,454	266,145	276,875
September	235,501	247,840	283,133
October	248,045	262,171	252,889
November	237,123	261,740	270,507
December	249,363	274,473	252,407

Median Price

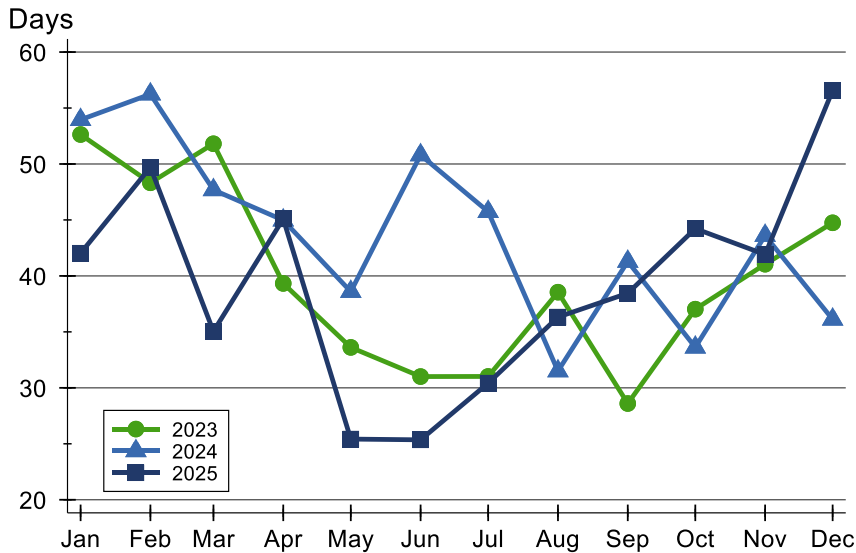


Month	2023	2024	2025
January	187,500	220,000	206,000
February	187,750	202,291	236,500
March	199,450	218,000	247,000
April	215,000	199,900	248,000
May	221,000	220,000	250,600
June	232,000	237,500	279,450
July	231,000	256,000	265,000
August	232,750	250,000	257,450
September	217,000	237,500	260,000
October	225,000	230,000	228,200
November	215,000	239,450	245,000
December	229,500	253,750	242,500



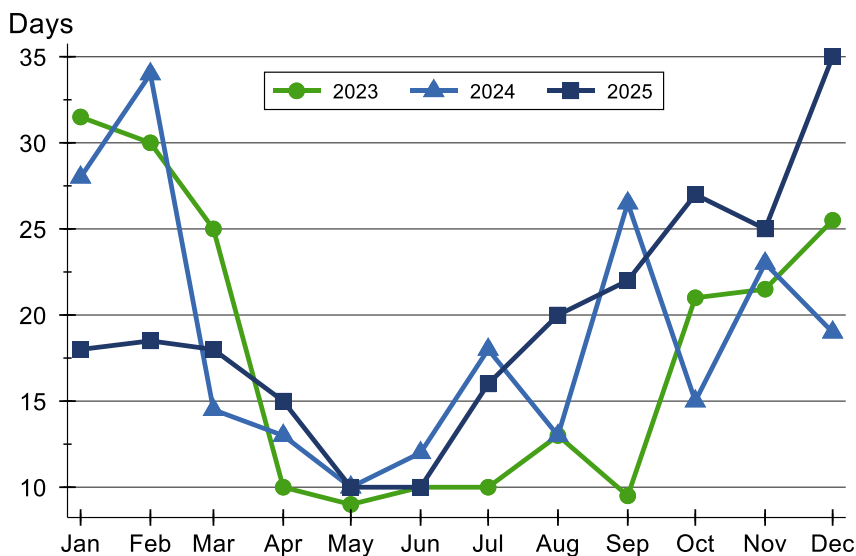
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	53	54	42
February	48	56	50
March	52	48	35
April	39	45	45
May	34	39	25
June	31	51	25
July	31	46	30
August	39	32	36
September	29	41	38
October	37	34	44
November	41	44	42
December	45	36	57

Median DOM



Month	2023	2024	2025
January	32	28	18
February	30	34	19
March	25	15	18
April	10	13	15
May	9	10	10
June	10	12	10
July	10	18	16
August	13	13	20
September	10	27	22
October	21	15	27
November	22	23	25
December	26	19	35



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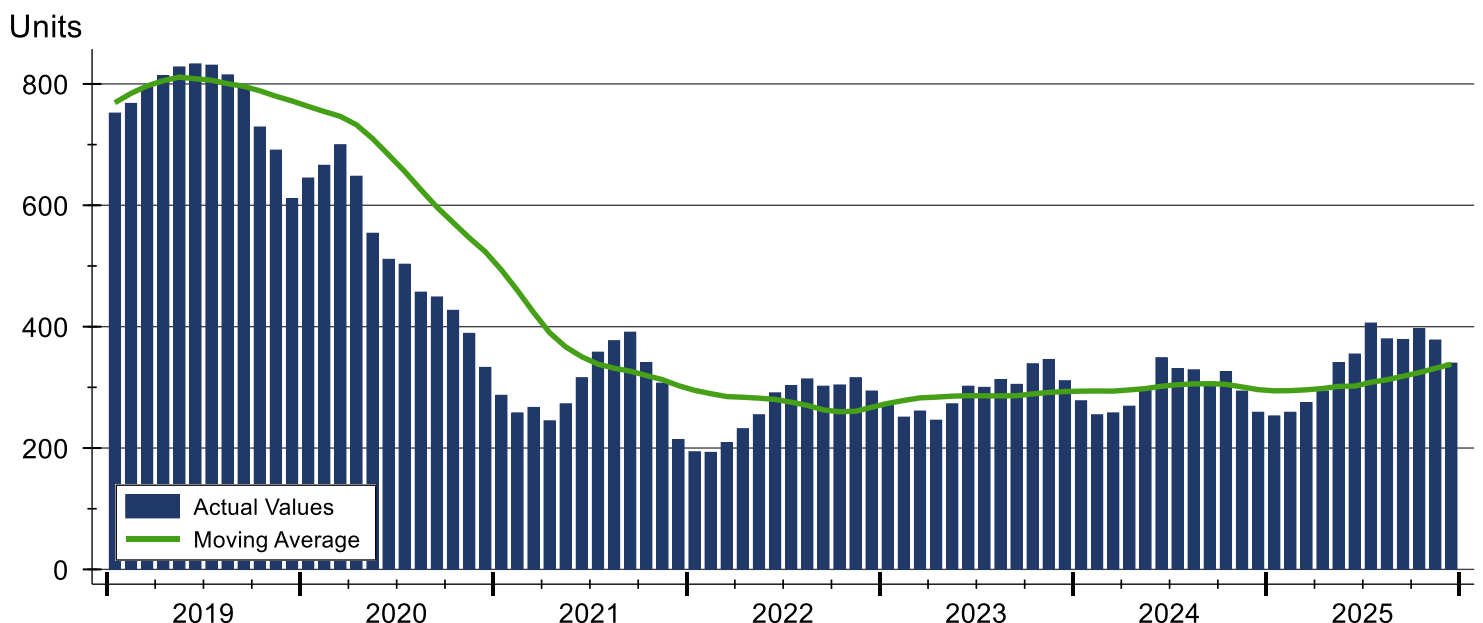
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2025	End of December 2024	Change
Active Listings		340	259	31.3%
Volume (1,000s)		100,730	78,127	28.9%
Months' Supply		2.1	1.6	31.3%
Average	List Price	296,266	301,650	-1.8%
	Days on Market	58	86	-32.6%
	Percent of Original	97.5%	97.8%	-0.3%
Median	List Price	249,000	265,000	-6.0%
	Days on Market	27	65	-58.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 340 homes were available for sale in the FHAR eight-county jurisdiction at the end of December. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of December was \$249,000, down 6.0% from 2024. The typical time on market for active listings was 27 days, down from 65 days a year earlier.

History of Active Listings





**December
2025**

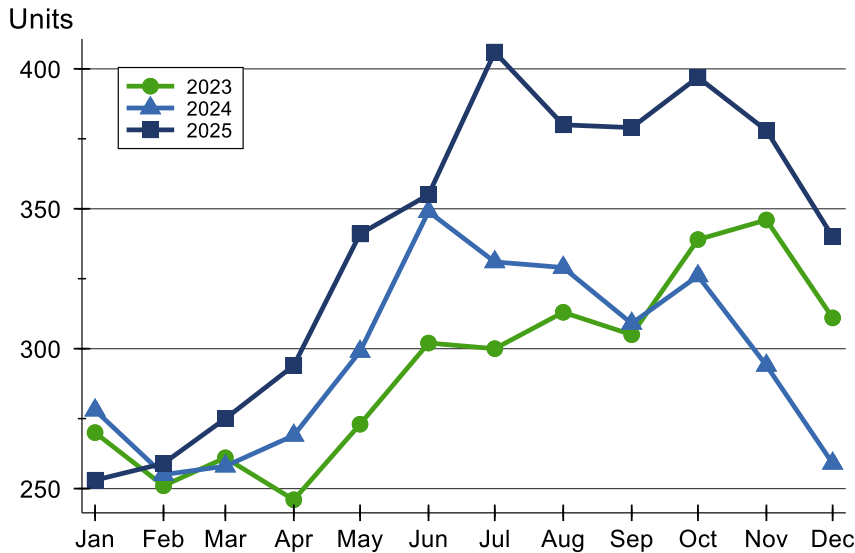
Flint Hills MLS Statistics



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Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	270	278	253
February	251	255	259
March	261	258	275
April	246	269	294
May	273	299	341
June	302	349	355
July	300	331	406
August	313	329	380
September	305	309	379
October	339	326	397
November	346	294	378
December	311	259	340

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	1.8%	2.8	44,267	44,450	44	14	98.1%	100.0%
\$50,000-\$99,999	16	4.7%	2.1	74,038	77,450	86	41	89.7%	89.9%
\$100,000-\$124,999	17	5.0%	2.6	110,588	110,000	72	39	95.8%	100.0%
\$125,000-\$149,999	18	5.3%	1.7	134,070	131,450	53	26	94.7%	100.0%
\$150,000-\$174,999	23	6.8%	2.3	159,870	160,000	79	19	100.0%	100.0%
\$175,000-\$199,999	37	10.9%	2.8	188,577	189,900	57	44	96.6%	97.4%
\$200,000-\$249,999	58	17.1%	2.1	228,572	226,000	66	39	97.4%	100.0%
\$250,000-\$299,999	48	14.1%	1.7	278,112	280,000	43	26	98.2%	100.0%
\$300,000-\$399,999	57	16.8%	1.8	339,011	334,900	60	17	98.7%	100.0%
\$400,000-\$499,999	29	8.5%	2.3	433,534	429,500	53	53	98.5%	100.0%
\$500,000-\$749,999	18	5.3%	2.6	611,756	622,500	45	11	98.7%	100.0%
\$750,000-\$999,999	9	2.6%	N/A	837,200	799,900	22	9	100.0%	100.0%
\$1,000,000 and up	4	1.2%	N/A	1,820,875	1,769,250	52	34	97.2%	100.0%



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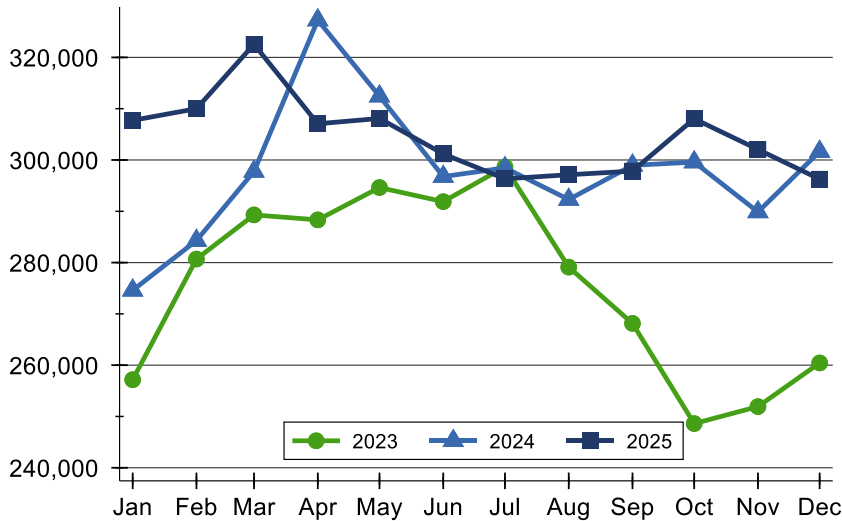


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Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price

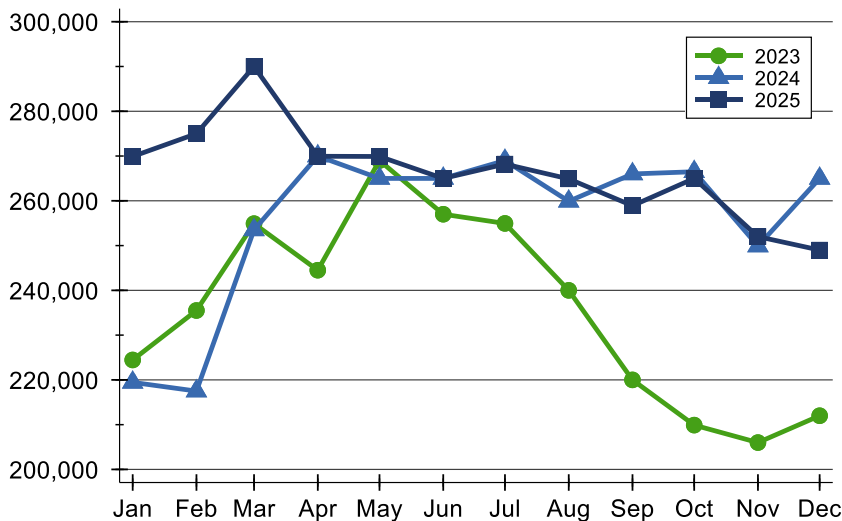
Dollars



Month	2023	2024	2025
January	257,166	274,597	307,731
February	280,692	284,295	310,001
March	289,295	297,773	322,564
April	288,329	327,282	307,066
May	294,632	312,450	308,103
June	291,884	296,772	301,196
July	298,664	298,472	296,340
August	279,122	292,303	297,128
September	268,147	298,961	297,841
October	248,613	299,603	308,040
November	251,923	289,877	302,062
December	260,439	301,650	296,266

Median Price

Dollars

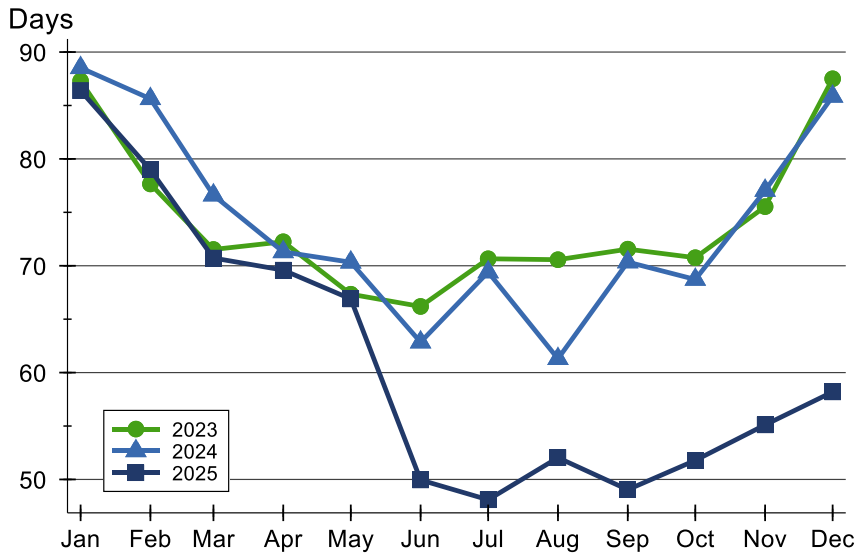


Month	2023	2024	2025
January	224,450	219,450	269,900
February	235,500	217,500	275,000
March	254,900	253,500	290,000
April	244,500	270,000	269,950
May	269,000	265,000	269,900
June	257,000	265,000	265,000
July	254,950	269,000	268,200
August	240,000	259,900	264,900
September	220,000	266,000	258,900
October	209,900	266,500	265,000
November	206,000	249,900	252,000
December	212,000	265,000	249,000



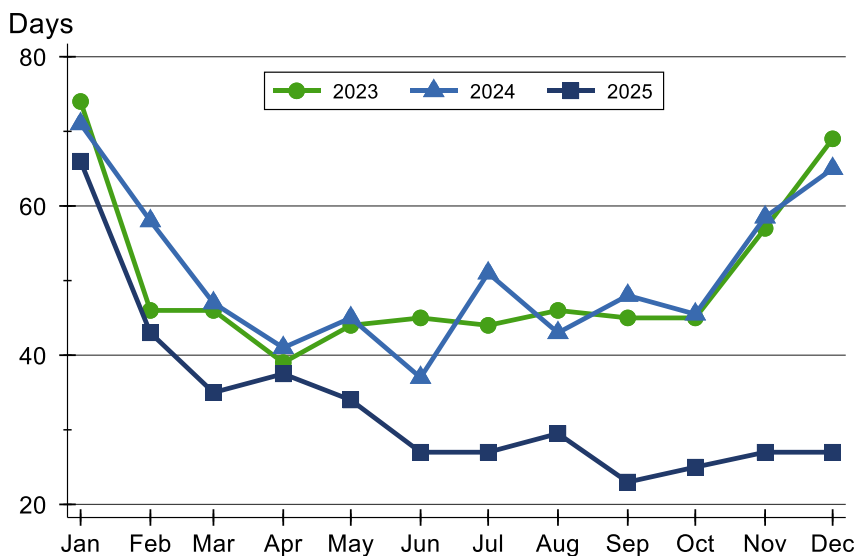
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	87	89	86
February	78	86	79
March	72	77	71
April	72	71	70
May	67	70	67
June	66	63	50
July	71	69	48
August	71	61	52
September	72	70	49
October	71	69	52
November	76	77	55
December	88	86	58

Median DOM

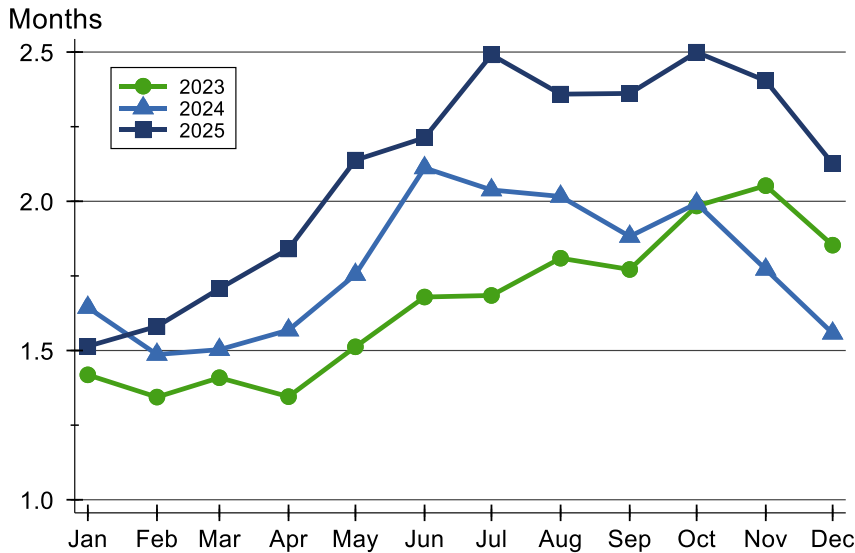


Month	2023	2024	2025
January	74	71	66
February	46	58	43
March	46	47	35
April	39	41	38
May	44	45	34
June	45	37	27
July	44	51	27
August	46	43	30
September	45	48	23
October	45	46	25
November	57	59	27
December	69	65	27



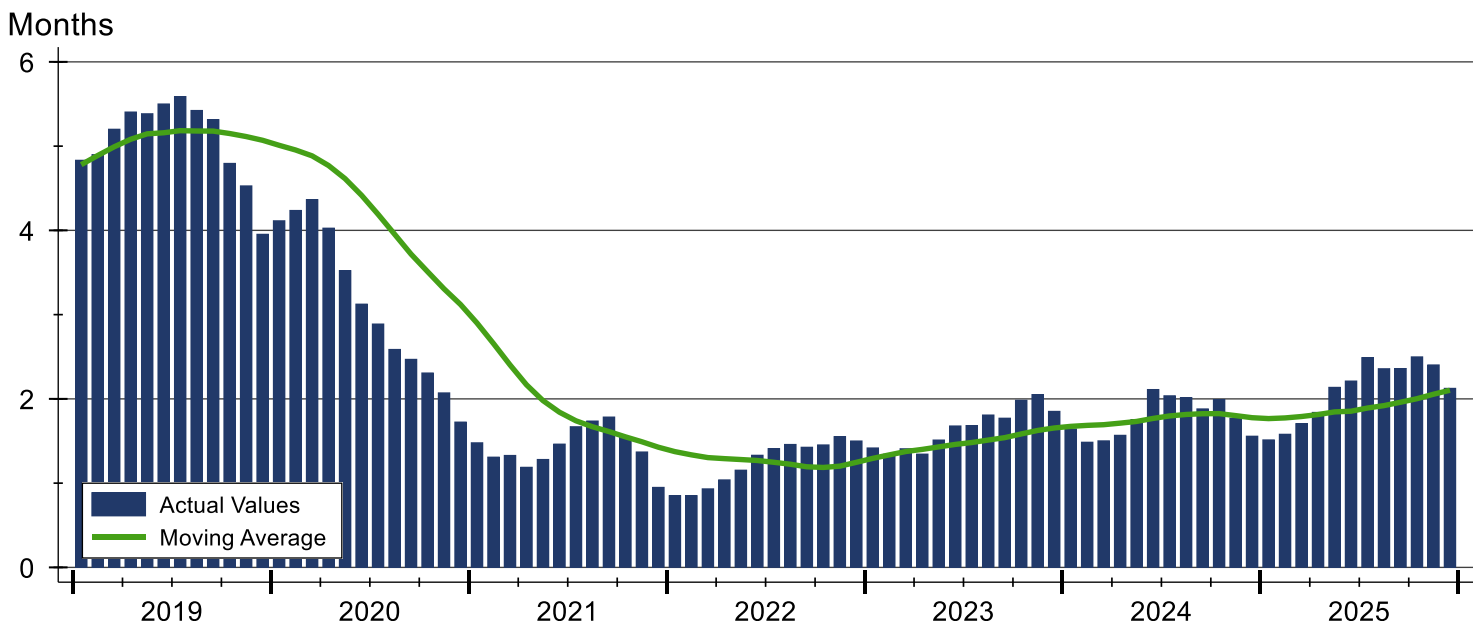
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.4	1.6	1.5
February	1.3	1.5	1.6
March	1.4	1.5	1.7
April	1.3	1.6	1.8
May	1.5	1.8	2.1
June	1.7	2.1	2.2
July	1.7	2.0	2.5
August	1.8	2.0	2.4
September	1.8	1.9	2.4
October	2.0	2.0	2.5
November	2.1	1.8	2.4
December	1.9	1.6	2.1

History of Month's Supply





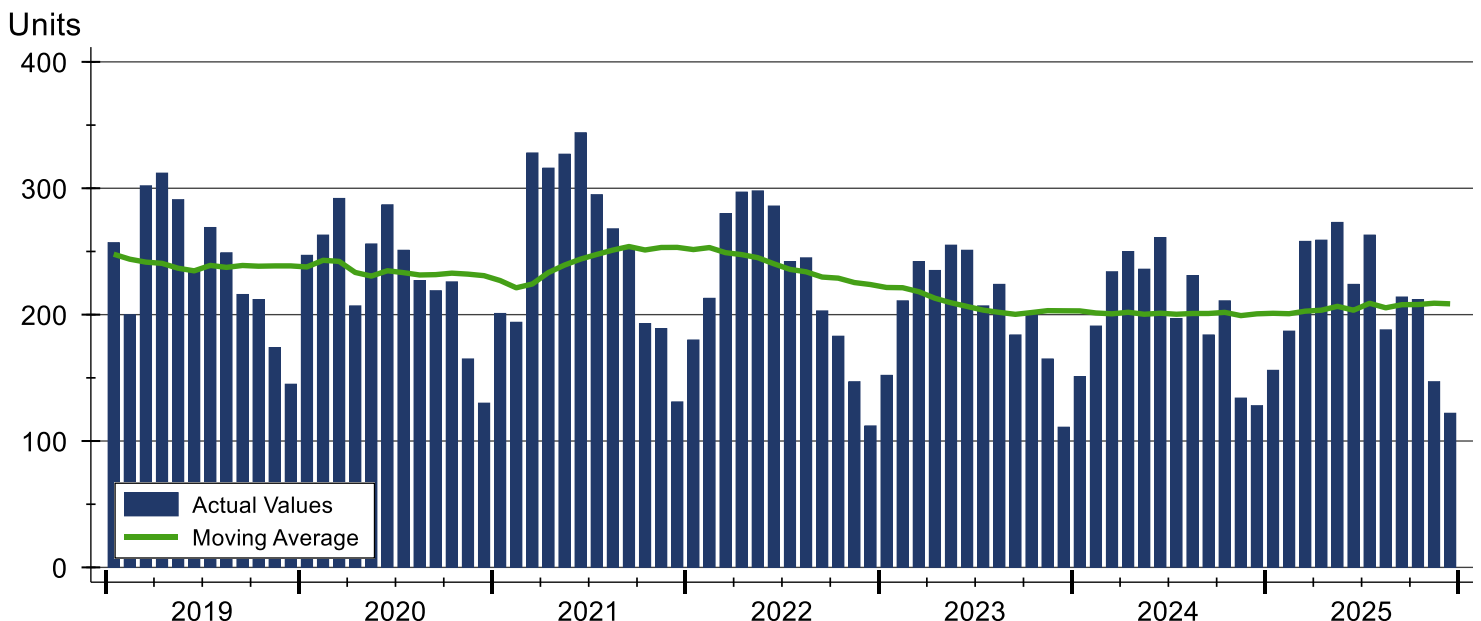
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2025	December 2024	Change
Current Month	New Listings	122	128	-4.7%
	Volume (1,000s)	37,066	35,156	5.4%
	Average List Price	303,823	274,659	10.6%
	Median List Price	240,000	249,950	-4.0%
Year-to-Date	New Listings	2,503	2,408	3.9%
	Volume (1,000s)	714,212	652,884	9.4%
	Average List Price	285,342	271,131	5.2%
	Median List Price	260,000	249,000	4.4%

A total of 122 new listings were added in the FHAR eight-county jurisdiction during December, down 4.7% from the same month in 2024. Year-to-date the FHAR eight-county jurisdiction has seen 2,503 new listings.

The median list price of these homes was \$240,000 down from \$249,950 in 2024.

History of New Listings





**December
2025**

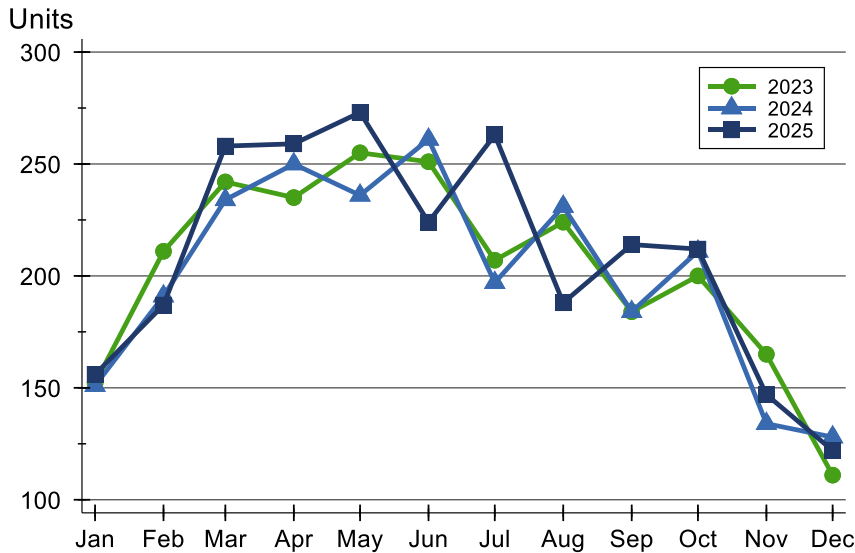
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Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	152	151	156
February	211	191	187
March	242	234	258
April	235	250	259
May	255	236	273
June	251	261	224
July	207	197	263
August	224	231	188
September	184	184	214
October	200	211	212
November	165	134	147
December	111	128	122

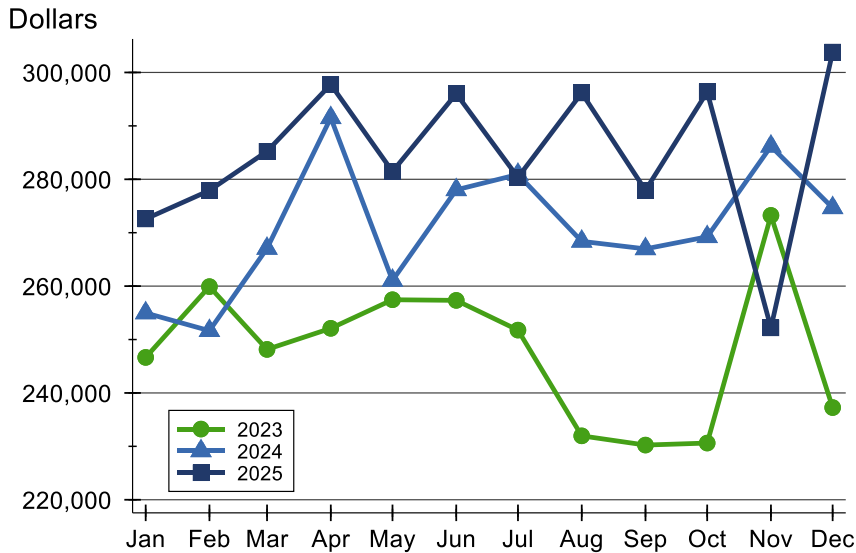
New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	3.3%	82,475	87,450	8	9	98.6%	100.0%
\$100,000-\$124,999	5	4.1%	113,560	110,000	11	6	97.3%	100.0%
\$125,000-\$149,999	10	8.2%	135,480	136,750	7	6	99.7%	100.0%
\$150,000-\$174,999	11	9.0%	162,245	160,000	14	10	99.7%	100.0%
\$175,000-\$199,999	9	7.4%	190,589	194,000	10	7	99.1%	100.0%
\$200,000-\$249,999	27	22.1%	227,285	229,000	12	9	99.4%	100.0%
\$250,000-\$299,999	17	13.9%	279,206	279,900	13	14	99.4%	100.0%
\$300,000-\$399,999	20	16.4%	344,880	342,500	10	6	99.8%	100.0%
\$400,000-\$499,999	6	4.9%	421,233	419,750	9	9	99.6%	100.0%
\$500,000-\$749,999	7	5.7%	559,557	564,900	10	7	100.0%	100.0%
\$750,000-\$999,999	4	3.3%	774,950	774,950	6	5	100.0%	100.0%
\$1,000,000 and up	2	1.6%	1,994,500	1,994,500	17	17	100.0%	100.0%



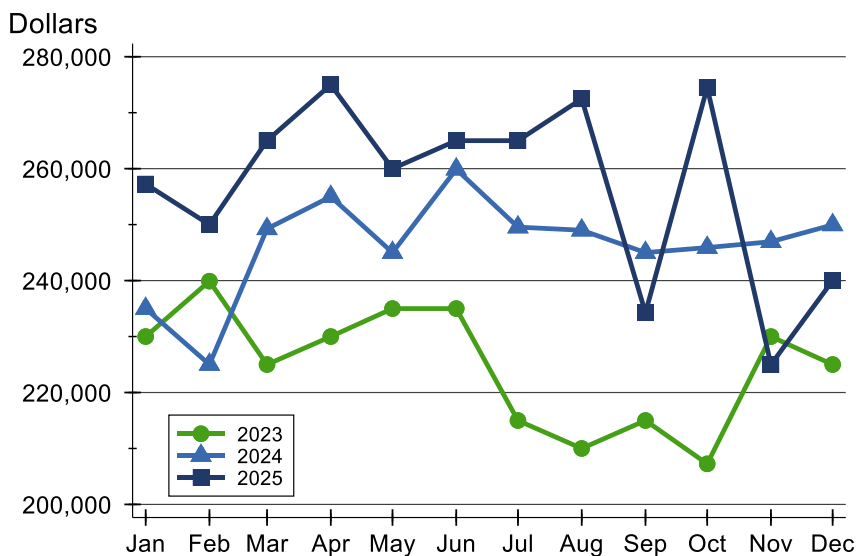
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2023	2024	2025
January	246,654	254,968	272,574
February	259,907	251,656	277,904
March	248,152	267,051	285,235
April	252,099	291,518	297,764
May	257,457	261,064	281,458
June	257,329	278,027	296,027
July	251,768	280,908	280,362
August	231,966	268,386	296,172
September	230,241	266,975	277,951
October	230,618	269,232	296,356
November	273,241	286,179	252,187
December	237,264	274,659	303,823

Median Price



Month	2023	2024	2025
January	230,000	235,000	257,250
February	239,900	225,000	250,000
March	225,000	249,250	265,000
April	230,000	255,000	275,000
May	235,000	245,000	260,000
June	235,000	259,900	265,000
July	215,000	249,550	265,000
August	210,000	249,000	272,475
September	215,000	245,000	234,250
October	207,250	245,900	274,500
November	230,000	246,950	225,000
December	225,000	249,950	240,000



**December
2025**

Flint Hills MLS Statistics



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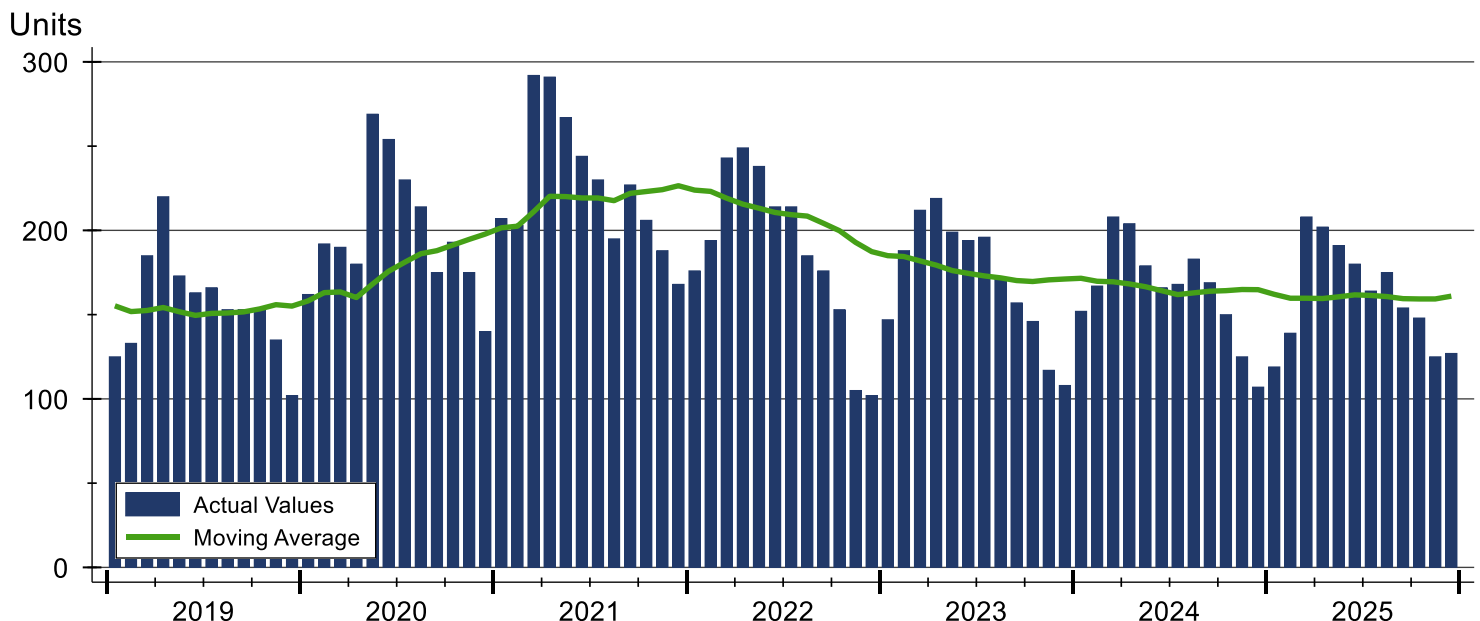
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Contracts Written		127	107	18.7%	1,932	1,978	-2.3%
Volume (1,000s)		33,543	26,637	25.9%	528,061	512,492	3.0%
Average	Sale Price	264,119	248,939	6.1%	273,324	259,096	5.5%
	Days on Market	52	43	20.9%	38	43	-11.6%
	Percent of Original	96.0%	97.3%	-1.3%	96.2%	96.2%	0.0%
Median	Sale Price	229,000	219,900	4.1%	255,000	235,000	8.5%
	Days on Market	33	20	65.0%	19	17	11.8%
	Percent of Original	100.0%	98.3%	1.7%	98.5%	98.4%	0.1%

A total of 127 contracts for sale were written in the FHAR eight-county jurisdiction during the month of December, up from 107 in 2024. The median list price of these homes was \$229,000, up from \$219,900 the prior year.

Half of the homes that went under contract in December were on the market less than 33 days, compared to 20 days in December 2024.

History of Contracts Written





**December
2025**

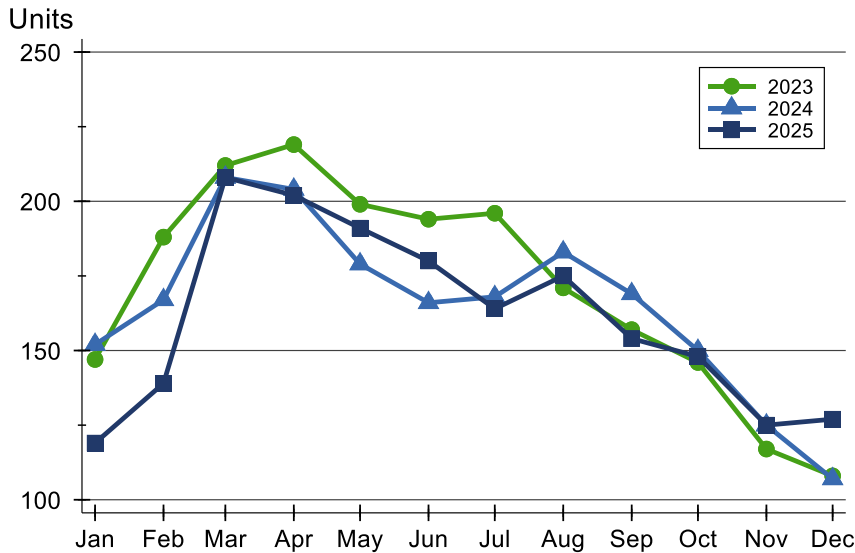
Flint Hills MLS Statistics



**FLINT HILLS
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Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	147	152	119
February	188	167	139
March	212	208	208
April	219	204	202
May	199	179	191
June	194	166	180
July	196	168	164
August	171	183	175
September	157	169	154
October	146	150	148
November	117	125	125
December	108	107	127

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.8%	18,000	18,000	85	85	55.6%	55.6%
\$25,000-\$49,999	1	0.8%	35,000	35,000	47	47	100.0%	100.0%
\$50,000-\$99,999	9	7.1%	72,700	70,000	34	17	85.3%	94.5%
\$100,000-\$124,999	8	6.3%	116,588	118,450	47	25	99.3%	100.0%
\$125,000-\$149,999	10	7.9%	137,060	136,750	47	18	96.9%	100.0%
\$150,000-\$174,999	11	8.7%	162,436	160,000	73	50	96.8%	98.3%
\$175,000-\$199,999	10	7.9%	189,899	193,445	36	23	97.9%	100.0%
\$200,000-\$249,999	22	17.3%	224,923	224,500	50	24	97.3%	100.0%
\$250,000-\$299,999	13	10.2%	281,123	280,000	31	14	97.9%	100.0%
\$300,000-\$399,999	25	19.7%	346,720	340,000	54	33	97.2%	97.5%
\$400,000-\$499,999	9	7.1%	441,200	438,000	68	48	97.6%	98.8%
\$500,000-\$749,999	5	3.9%	620,000	625,000	96	89	96.2%	96.2%
\$750,000-\$999,999	3	2.4%	835,000	835,000	61	66	87.9%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**December
2025**

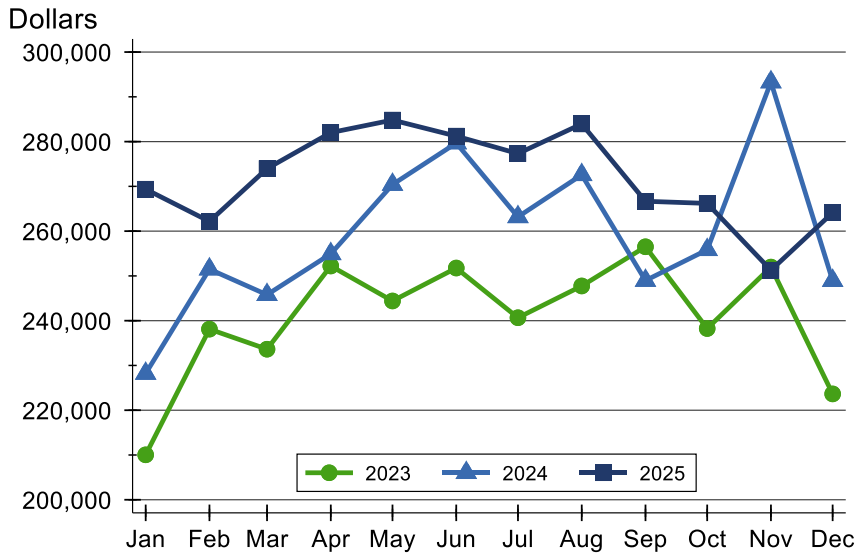
Flint Hills MLS Statistics



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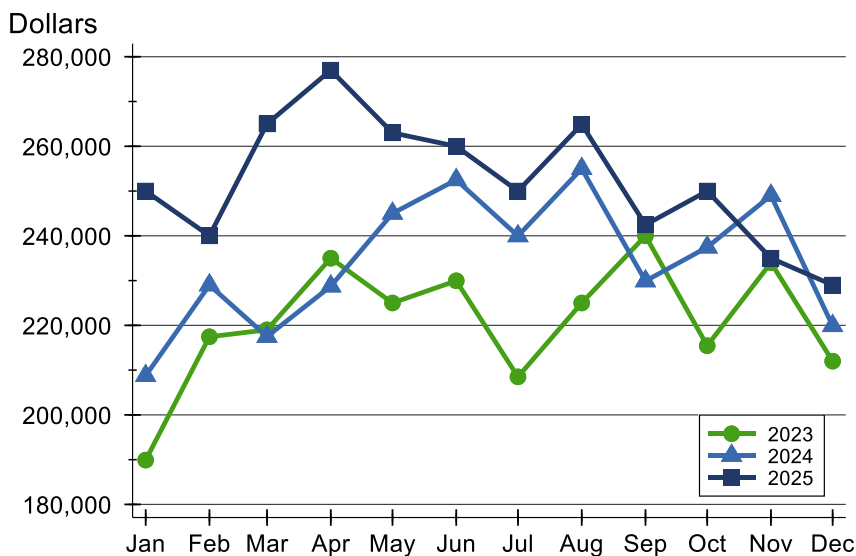
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	210,038	228,199	269,372
February	238,113	251,506	262,176
March	233,635	245,791	273,971
April	252,221	254,926	282,012
May	244,407	270,405	284,813
June	251,762	279,673	281,229
July	240,658	263,186	277,328
August	247,756	272,584	283,946
September	256,510	248,959	266,680
October	238,252	255,836	266,197
November	251,974	293,303	251,275
December	223,645	248,939	264,119

Median Price

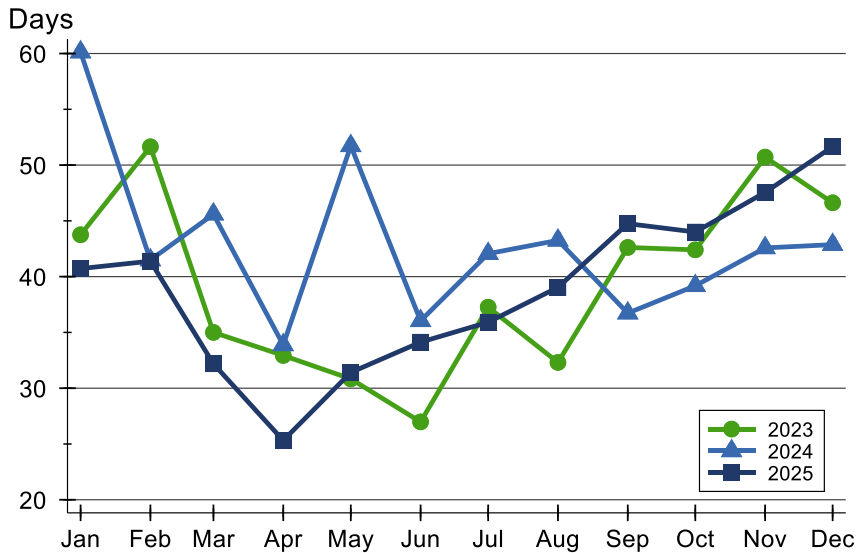


Month	2023	2024	2025
January	189,900	208,750	250,000
February	217,450	229,000	240,000
March	219,000	217,500	265,000
April	235,000	228,750	277,000
May	225,000	245,000	263,000
June	229,950	252,500	260,000
July	208,500	239,975	250,000
August	225,000	255,000	264,900
September	240,000	229,900	242,450
October	215,450	237,450	250,000
November	234,000	249,000	235,000
December	212,000	219,900	229,000



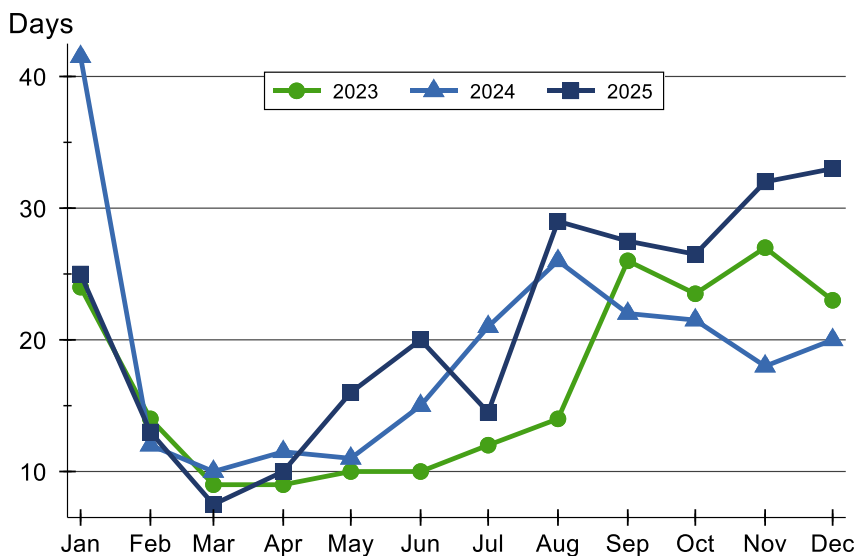
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	44	60	41
February	52	41	41
March	35	46	32
April	33	34	25
May	31	52	31
June	27	36	34
July	37	42	36
August	32	43	39
September	43	37	45
October	42	39	44
November	51	43	48
December	47	43	52

Median DOM



Month	2023	2024	2025
January	24	42	25
February	14	12	13
March	9	10	8
April	9	12	10
May	10	11	16
June	10	15	20
July	12	21	15
August	14	26	29
September	26	22	28
October	24	22	27
November	27	18	32
December	23	20	33



**December
2025**

Flint Hills MLS Statistics



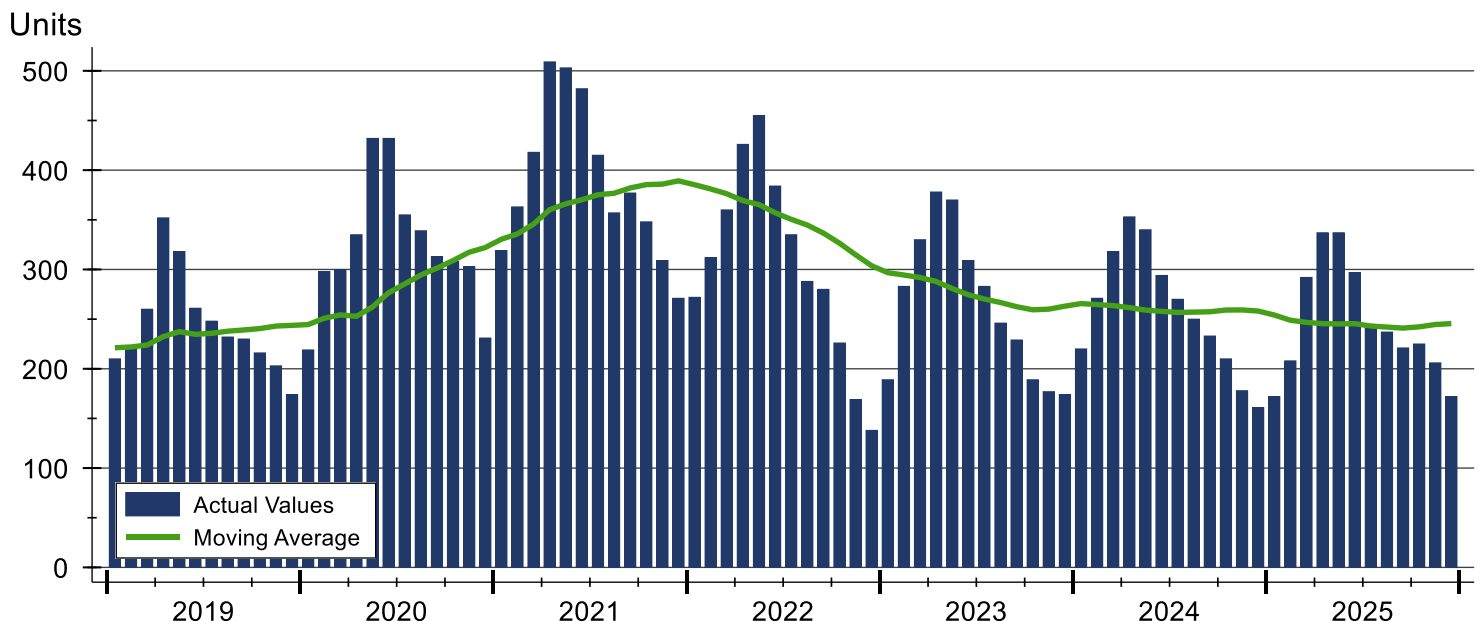
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2025	2024	Change
Pending Contracts		172	161	6.8%
Volume (1,000s)		46,073	42,174	9.2%
Average	List Price	267,868	261,951	2.3%
	Days on Market	52	48	8.3%
	Percent of Original	97.4%	97.6%	-0.2%
Median	List Price	229,900	220,000	4.5%
	Days on Market	30	23	30.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 172 listings in the FHAR eight-county jurisdiction had contracts pending at the end of December, up from 161 contracts pending at the end of December 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

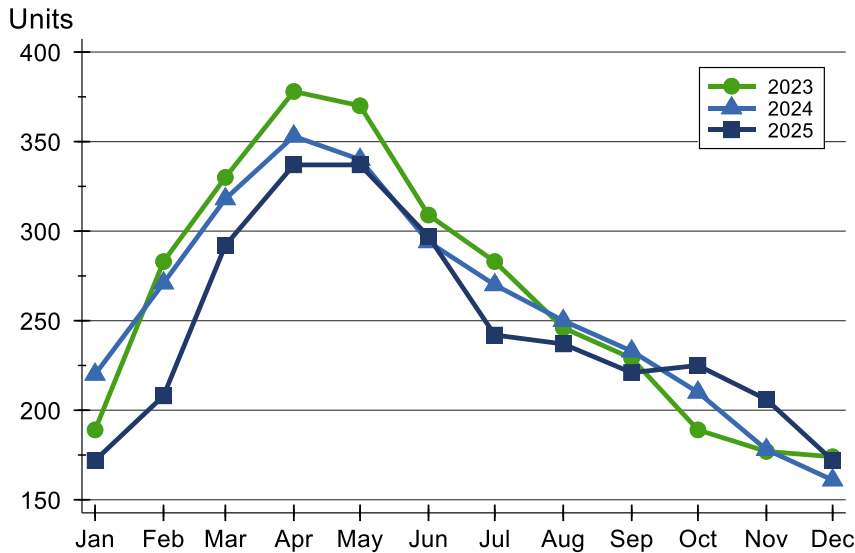
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	189	220	172
February	283	271	208
March	330	318	292
April	378	353	337
May	370	340	337
June	309	294	297
July	283	270	242
August	246	250	237
September	229	233	221
October	189	210	225
November	177	178	206
December	174	161	172

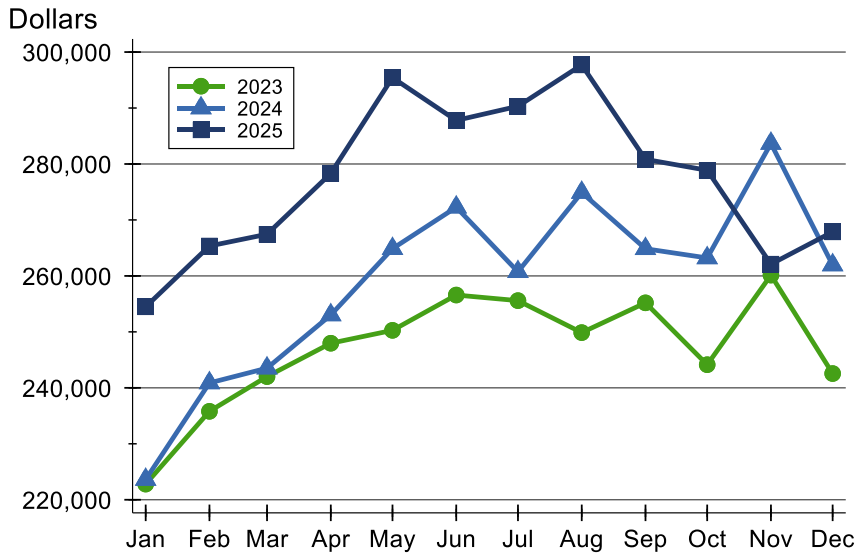
Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.6%	18,000	18,000	85	85	100.0%	100.0%
\$25,000-\$49,999	1	0.6%	35,000	35,000	47	47	100.0%	100.0%
\$50,000-\$99,999	8	4.7%	73,475	75,000	84	40	84.5%	95.0%
\$100,000-\$124,999	13	7.6%	115,808	117,900	45	27	98.6%	100.0%
\$125,000-\$149,999	12	7.0%	137,267	137,000	54	34	96.6%	100.0%
\$150,000-\$174,999	15	8.7%	162,687	162,500	62	52	98.8%	100.0%
\$175,000-\$199,999	16	9.3%	185,112	183,750	36	10	97.8%	100.0%
\$200,000-\$249,999	33	19.2%	226,655	227,000	56	23	98.1%	100.0%
\$250,000-\$299,999	18	10.5%	276,061	279,450	39	17	97.8%	100.0%
\$300,000-\$399,999	32	18.6%	350,000	344,000	43	30	98.5%	100.0%
\$400,000-\$499,999	11	6.4%	454,922	450,000	68	22	98.2%	100.0%
\$500,000-\$749,999	9	5.2%	635,544	650,000	64	54	99.1%	100.0%
\$750,000-\$999,999	3	1.7%	835,000	835,000	39	47	87.9%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



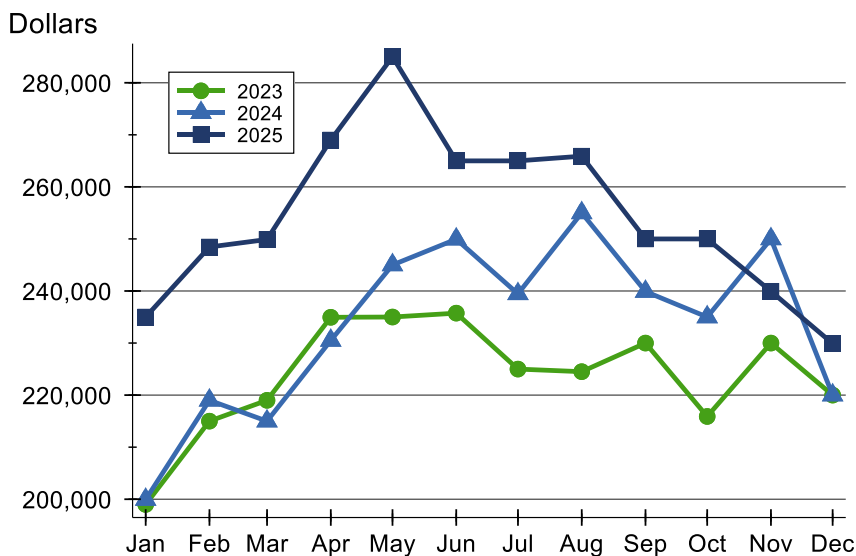
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	222,797	223,621	254,479
February	235,807	240,875	265,345
March	242,014	243,523	267,447
April	247,973	253,022	278,311
May	250,277	264,866	295,428
June	256,587	272,279	287,789
July	255,585	260,740	290,318
August	249,871	274,905	297,705
September	255,191	264,854	280,829
October	244,138	263,210	278,878
November	260,146	283,666	262,101
December	242,555	261,951	267,868

Median Price

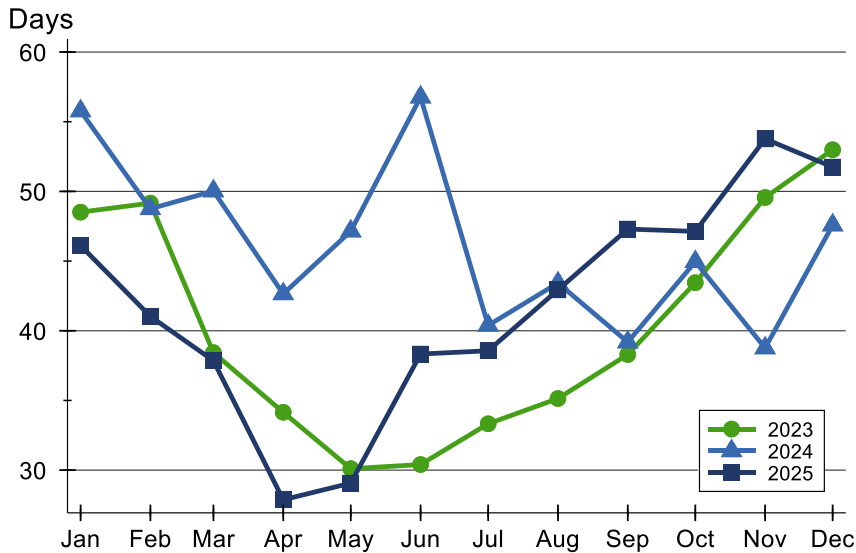


Month	2023	2024	2025
January	199,000	199,950	235,000
February	215,000	219,000	248,450
March	219,000	215,000	249,900
April	234,950	230,500	269,000
May	235,000	245,000	285,000
June	235,750	249,950	265,000
July	225,000	239,450	265,000
August	224,500	255,000	265,900
September	230,000	239,900	250,000
October	215,900	235,000	250,000
November	230,000	250,000	239,950
December	220,000	220,000	229,900



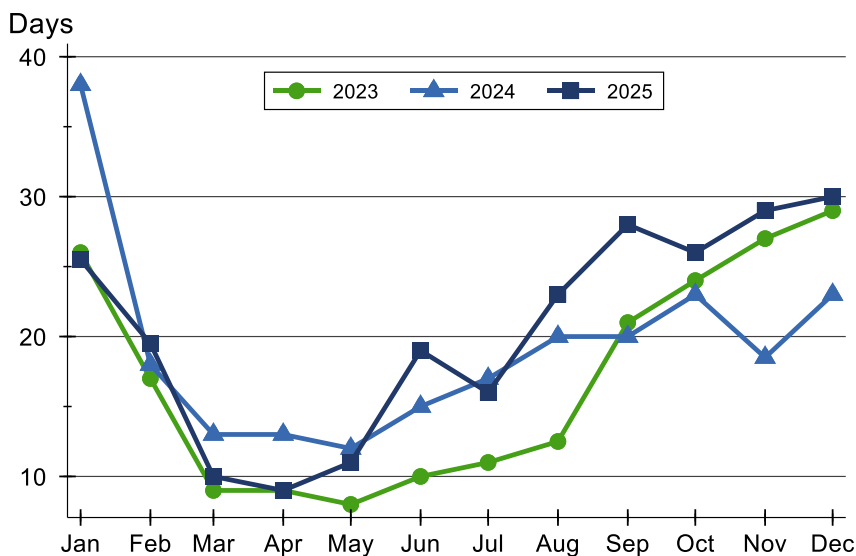
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	49	56	46
February	49	49	41
March	38	50	38
April	34	43	28
May	30	47	29
June	30	57	38
July	33	40	39
August	35	43	43
September	38	39	47
October	43	45	47
November	50	39	54
December	53	48	52

Median DOM



Month	2023	2024	2025
January	26	38	26
February	17	18	20
March	9	13	10
April	9	13	9
May	8	12	11
June	10	15	19
July	11	17	16
August	13	20	23
September	21	20	28
October	24	23	26
November	27	19	29
December	29	23	30