



## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### **FHAR Jurisdiction Home Sales Fell in February**

Total home sales in the FHAR eight-county jurisdiction fell last month to 96 units, compared to 135 units in February 2024. Total sales volume was \$22.8 million, down from a year earlier.

The median sale price in February was \$235,000, up from \$202,291 a year earlier. Homes that sold in February were typically on the market for 18 days and sold for 100.0% of their list prices.

### FHAR Jurisdiction Active Listings Up at End of February

The total number of active listings in the FHAR eight-county jurisdiction at the end of February was 338 units, up from 334 at the same point in 2024. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$257,500.

During February, a total of 149 contracts were written down from 166 in February 2024. At the end of the month, there were 229 contracts still pending.

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# Flint Hills Association Eight-County Jurisdiction Summary Statistics

	bruary MLS Statistics ree-year History	2025	Current Mont 2024	:h 2023	2025	Year-to-Date 2024	2023
_	r <b>me Sales</b> ange from prior year	<b>96</b> -28.9%	<b>135</b> 27.4%	<b>106</b> -28.4%	<b>210</b> -12.5%	<b>240</b> 22.4%	<b>196</b> -35.5%
	<b>tive Listings</b> ange from prior year	<b>338</b> 1.2%	<b>334</b> 1.2%	<b>330</b> 22.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.1</b> 5.0%	<b>2.0</b> 11.1%	<b>1.8</b> 50.0%	N/A	N/A	N/A
	w Listings ange from prior year	<b>178</b> -6.8%	<b>191</b> -9.5%	<b>211</b> -0.9%	<b>331</b> -1.8%	<b>337</b> -6.9%	<b>362</b> -7.7%
	ntracts Written ange from prior year	<b>149</b> -10.2%	<b>166</b> -11.7%	<b>188</b> -3.1%	<b>269</b> -15.1%	<b>317</b> -5.4%	<b>335</b> -9.2%
	nding Contracts ange from prior year	<b>229</b> -21.6%	<b>292</b> -3.9%	<b>304</b> -8.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>22,784</b> -21.9%	<b>29,176</b> 35.6%	<b>21,523</b> -30.9%	<b>53,081</b> -1.5%	<b>53,879</b> 32.8%	<b>40,579</b> -36.2%
	Sale Price Change from prior year	<b>237,329</b> 9.8%	<b>216,116</b> 6.4%	<b>203,051</b> -3.5%	<b>252,765</b> 12.6%	<b>224,497</b> 8.4%	<b>207,036</b> -1.0%
4	<b>List Price of Actives</b> Change from prior year	<b>292,611</b> 7.3%	<b>272,776</b>	<b>269,896</b> 9.9%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>49</b> -12.5%	<b>56</b> 16.7%	<b>48</b> 4.3%	<b>46</b> -16.4%	<b>55</b> 10.0%	<b>50</b> 8.7%
•	Percent of List Change from prior year	<b>99.1%</b> 2.3%	<b>96.9%</b> -1.5%	<b>98.4%</b> 0.2%	<b>98.5%</b> 1.9%	<b>96.7%</b> -0.6%	<b>97.3%</b> -0.6%
	Percent of Original Change from prior year	<b>97.0%</b> 2.9%	<b>94.3%</b> -1.8%	<b>96.0%</b> -0.5%	<b>96.3%</b> 2.4%	<b>94.0%</b> -0.7%	<b>94.7%</b> -1.3%
	Sale Price Change from prior year	<b>235,000</b> 16.2%	<b>202,291</b> 7.7%	<b>187,750</b> -5.4%	<b>226,000</b> 7.1%	<b>211,000</b> 12.4%	<b>187,750</b> -1.3%
	<b>List Price of Actives</b> Change from prior year	<b>257,500</b> 22.0%	<b>211,000</b> -5.1%	<b>222,450</b> 20.2%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>19</b> -44.1%	<b>34</b> 13.3%	<b>30</b> 66.7%	<b>19</b> -38.7%	<b>31</b> 3.3%	<b>30</b> 36.4%
2	Percent of List Change from prior year	<b>100.0%</b> 2.1%	<b>97.9%</b> -0.5%	<b>98.4%</b> -1.6%	<b>100.0%</b> 2.1%	<b>97.9%</b> -0.3%	<b>98.2%</b> -1.7%
	Percent of Original Change from prior year	<b>98.7%</b> 1.6%	<b>97.1%</b> 0.0%	<b>97.1%</b> -2.0%	<b>98.4%</b> 1.5%	<b>96.9%</b> 0.3%	<b>96.6%</b> -1.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





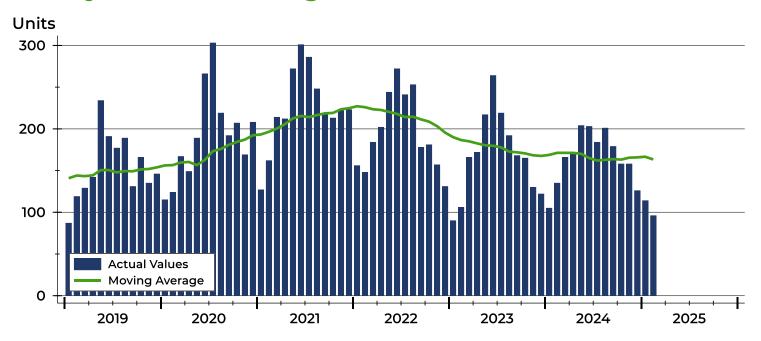
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

	mmary Statistics Closed Listings	2025	February 2024	Change	Ye 2025	ear-to-Dat 2024	te Change
Clc	sed Listings	96	135	-28.9%	210	240	-12.5%
Vo	lume (1,000s)	22,784	29,176	-21.9%	53,081	53,879	-1.5%
Мс	onths' Supply	2.1	2.0	5.0%	N/A	N/A	N/A
	Sale Price	237,329	216,116	9.8%	252,765	224,497	12.6%
age	Days on Market	49	56	-12.5%	46	55	-16.4%
Averag	Percent of List	99.1%	96.9%	2.3%	98.5%	96.7%	1.9%
	Percent of Original	97.0%	94.3%	2.9%	96.3%	94.0%	2.4%
	Sale Price	235,000	202,291	16.2%	226,000	211,000	7.1%
ian	Days on Market	19	34	-44.1%	19	31	-38.7%
Median	Percent of List	100.0%	97.9%	2.1%	100.0%	97.9%	2.1%
	Percent of Original	98.7%	97.1%	1.6%	98.4%	96.9%	1.5%

A total of 96 homes sold in the FHAR eight-county jurisdiction in February, down from 135 units in February 2024. Total sales volume fell to \$22.8 million compared to \$29.2 million in the previous year.

The median sales price in February was \$235,000, up 16.2% compared to the prior year. Median days on market was 18 days, down from 19 days in January, and down from 34 in February 2024.

### **History of Closed Listings**

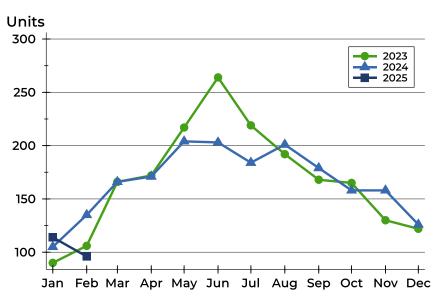






# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### **Closed Listings by Month**



Month	2023	2024	2025
January	90	105	114
February	106	135	96
March	166	166	
April	172	171	
May	217	204	
June	264	203	
July	219	184	
August	192	201	
September	168	179	
October	165	158	
November	130	158	
December	122	126	

### **Closed Listings by Price Range**

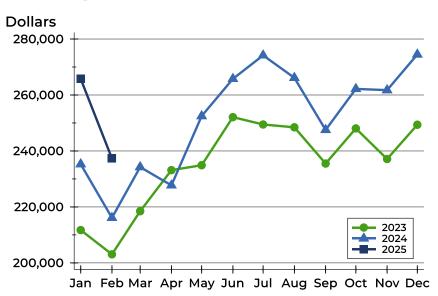
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	4.2%	0.9	36,725	36,950	69	66	79.4%	73.2%	75.8%	72.6%
\$50,000-\$99,999	2	2.1%	2.2	65,312	65,312	65	65	100.7%	100.7%	87.1%	87.1%
\$100,000-\$124,999	4	4.2%	2.2	113,750	115,000	50	7	98.6%	100.4%	96.2%	95.6%
\$125,000-\$149,999	7	7.3%	3.0	135,414	131,400	39	7	102.1%	103.6%	102.1%	103.6%
\$150,000-\$174,999	7	7.3%	1.8	155,214	155,000	41	4	105.1%	100.0%	103.2%	98.4%
\$175,000-\$199,999	11	11.5%	1.3	187,182	190,000	40	10	100.0%	100.0%	97.4%	100.0%
\$200,000-\$249,999	19	19.8%	1.4	225,553	230,000	49	26	100.2%	100.4%	98.2%	98.6%
\$250,000-\$299,999	20	20.8%	2.3	272,020	273,500	33	9	99.3%	100.0%	98.4%	100.0%
\$300,000-\$399,999	18	18.8%	2.4	345,711	342,500	68	34	97.7%	98.0%	95.5%	96.8%
\$400,000-\$499,999	2	2.1%	1.3	422,000	422,000	3	3	102.3%	102.3%	102.3%	102.3%
\$500,000-\$749,999	2	2.1%	3.3	582,500	582,500	161	161	99.6%	99.6%	92.1%	92.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



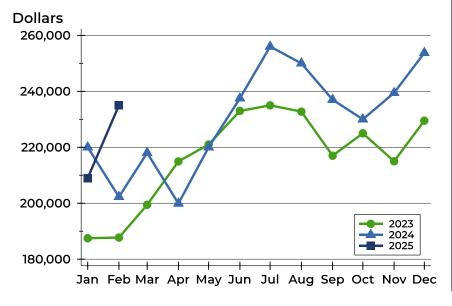


# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	211,729	235,273	265,763
February	203,051	216,116	237,329
March	218,481	234,244	
April	233,144	227,713	
May	234,900	252,466	
June	252,092	265,770	
July	249,459	274,166	
August	248,454	266,145	
September	235,501	247,521	
October	248,045	262,171	
November	237,123	261,740	
December	249,363	274,473	



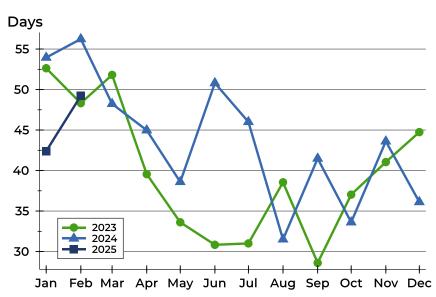
Month	2023	2024	2025
January	187,500	220,000	209,000
February	187,750	202,291	235,000
March	199,450	218,000	
April	214,950	199,900	
May	221,000	220,000	
June	233,000	237,500	
July	235,000	256,000	
August	232,750	250,000	
September	217,000	237,000	
October	225,000	230,000	
November	215,000	239,450	
December	229,500	253,750	





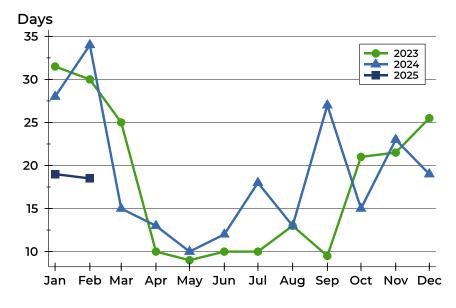
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	53	54	42
February	48	56	49
March	52	48	
April	40	45	
May	34	39	
June	31	51	
July	31	46	
August	39	32	
September	29	41	
October	37	34	
November	41	44	
December	45	36	

#### **Median DOM**



Month	2023	2024	2025
January	32	28	19
February	30	34	19
March	25	15	
April	10	13	
May	9	10	
June	10	12	
July	10	18	
August	13	13	
September	10	27	
October	21	15	
November	22	23	
December	26	19	



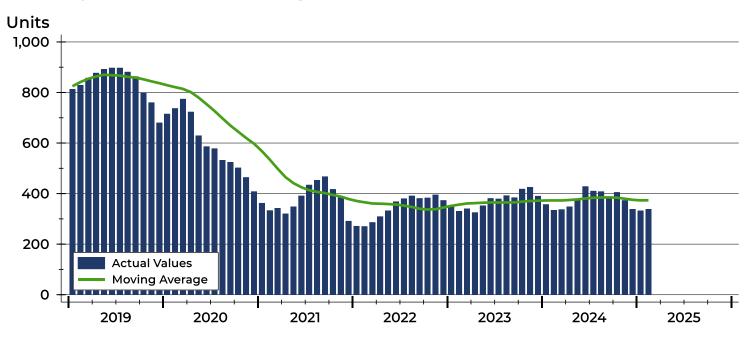
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

	mmary Statistics Active Listings	2025	nd of Februa 2024	ry Change
Ac	tive Listings	338	334	1.2%
Volume (1,000s)		98,902	91,107	8.6%
Мс	onths' Supply	2.1	2.0	5.0%
ge	List Price	292,611	272,776	7.3%
Avera	Days on Market	83	89	-6.7%
₽	Percent of Original	98.3%	97.6%	0.7%
<u>_</u>	List Price	257,500	211,000	22.0%
Median	Days on Market	50	61	-18.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 338 homes were available for sale in the FHAR eight-county jurisdiction at the end of February. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of February was \$257,500, up 22.0% from 2024. The typical time on market for active listings was 50 days, down from 60 days a year earlier.

### **History of Active Listings**

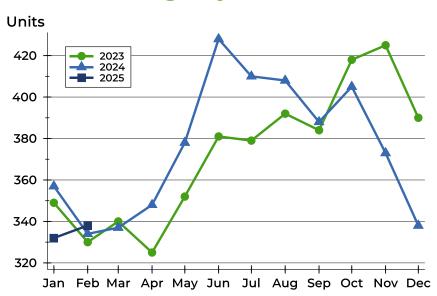






# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	349	357	332
February	330	334	338
March	340	337	
April	325	348	
May	352	378	
June	381	428	
July	379	410	
August	392	408	
September	384	388	
October	418	405	
November	425	373	
December	390	338	

### **Active Listings by Price Range**

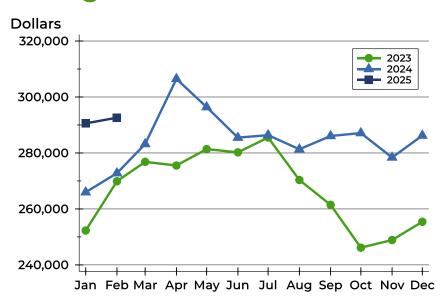
Price Range	Active I Number	istings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	0.9%	0.9	44,967	45,900	167	156	88.1%	92.0%
\$50,000-\$99,999	24	7.1%	2.2	84,008	86,500	94	77	95.9%	100.0%
\$100,000-\$124,999	17	5.0%	2.2	113,153	110,000	53	19	95.5%	100.0%
\$125,000-\$149,999	35	10.4%	3.0	135,344	134,900	87	79	98.6%	100.0%
\$150,000-\$174,999	21	6.2%	1.8	161,990	160,000	90	64	97.6%	100.0%
\$175,000-\$199,999	22	6.5%	1.3	187,423	189,250	96	48	98.5%	100.0%
\$200,000-\$249,999	37	10.9%	1.4	229,746	230,000	92	35	98.3%	100.0%
\$250,000-\$299,999	61	18.0%	2.3	277,216	279,900	68	41	100.2%	100.0%
\$300,000-\$399,999	67	19.8%	2.4	345,658	345,000	86	46	98.4%	100.0%
\$400,000-\$499,999	14	4.1%	1.3	437,629	430,000	57	41	98.5%	100.0%
\$500,000-\$749,999	25	7.4%	3.3	624,877	620,000	65	46	99.3%	100.0%
\$750,000-\$999,999	8	2.4%	N/A	890,238	875,000	121	126	94.5%	99.5%
\$1,000,000 and up	4	1.2%	N/A	1,281,250	1,300,000	187	171	98.8%	100.0%



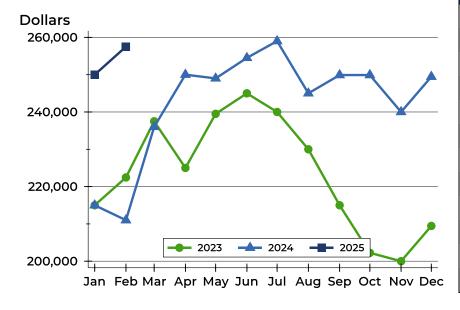


# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	252,283	265,966	290,567
February	269,896	272,776	292,611
March	276,818	283,198	
April	275,511	306,468	
May	281,383	296,388	
June	280,213	285,480	
July	285,518	286,357	
August	270,350	281,323	
September	261,450	286,059	
October	246,153	287,118	
November	248,888	278,381	
December	255,407	286,211	



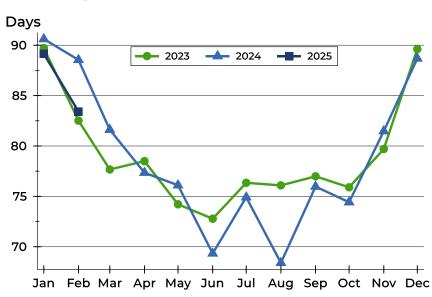
Month	2023	2024	2025
January	215,000	215,000	250,000
February	222,450	211,000	257,500
March	237,500	236,000	
April	225,000	250,000	
May	239,500	249,000	
June	245,000	254,500	
July	240,000	259,000	
August	230,000	245,000	
September	215,000	249,900	
October	202,250	249,900	
November	199,999	240,000	
December	209,450	249,450	





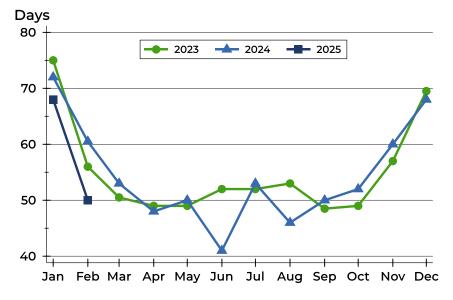
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	90	91	89
February	83	89	83
March	78	82	
April	78	77	
May	74	76	
June	73	69	
July	76	75	
August	76	68	
September	77	76	
October	76	74	
November	80	81	
December	90	89	

#### **Median DOM**



Month	2023	2024	2025
January	75	72	68
February	56	61	50
March	51	53	
April	49	48	
May	49	50	
June	52	41	
July	52	53	
August	53	46	
September	49	50	
October	49	52	
November	57	60	
December	70	68	



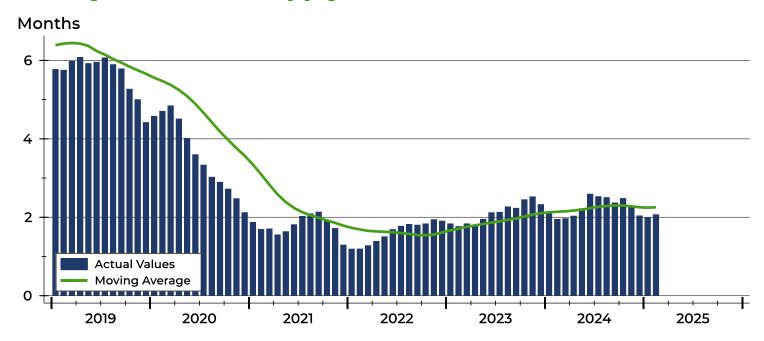
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.8	2.1	2.0
February	1.8	2.0	2.1
March	1.8	2.0	
April	1.8	2.0	
May	2.0	2.2	
June	2.1	2.6	
July	2.1	2.5	
August	2.3	2.5	
September	2.2	2.4	
October	2.5	2.5	
November	2.5	2.3	
December	2.3	2.0	

### **History of Month's Supply**





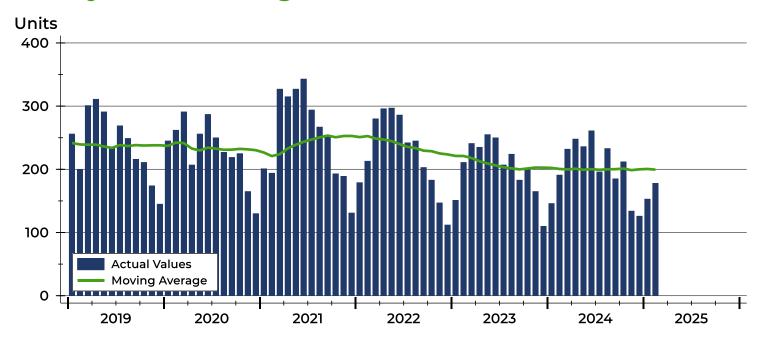
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

	mmary Statistics New Listings	2025	February 2024	Change
£	New Listings	178	191	-6.8%
Month	Volume (1,000s)	50,137	48,086	4.3%
Current	Average List Price	281,669	251,760	11.9%
C	Median List Price	259,950	225,000	15.5%
न	New Listings	331	337	-1.8%
o-Da	Volume (1,000s)	92,042	84,828	8.5%
Year-to-Date	Average List Price	278,073	251,714	10.5%
×	Median List Price	259,900	229,000	13.5%

A total of 178 new listings were added in the FHAR eight-county jurisdiction during February, down 6.8% from the same month in 2024. Year-to-date the FHAR eight-county jurisdiction has seen 331 new listings.

The median list price of these homes was \$259,950 up from \$225,000 in 2024.

### **History of New Listings**







# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	151	146	153
February	211	191	178
March	241	232	
April	235	248	
May	255	236	
June	250	261	
July	207	196	
August	224	233	
September	183	185	
October	200	212	
November	165	134	
December	110	126	

### **New Listings by Price Range**

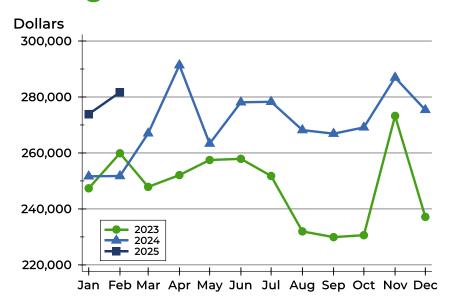
Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	1.7%	37,967	39,000	9	8	90.5%	100.0%
\$50,000-\$99,999	4	2.2%	75,875	82,000	13	11	100.0%	100.0%
\$100,000-\$124,999	12	6.7%	113,783	113,950	14	13	99.1%	100.0%
\$125,000-\$149,999	15	8.4%	134,533	130,000	11	7	99.9%	100.0%
\$150,000-\$174,999	7	3.9%	162,257	159,900	18	25	98.8%	100.0%
\$175,000-\$199,999	13	7.3%	184,938	184,500	13	6	99.2%	100.0%
\$200,000-\$249,999	29	16.3%	229,479	229,000	9	7	99.8%	100.0%
\$250,000-\$299,999	32	18.0%	278,584	279,450	12	10	99.4%	100.0%
\$300,000-\$399,999	34	19.1%	345,682	349,000	14	9	99.9%	100.0%
\$400,000-\$499,999	16	9.0%	442,603	437,000	11	7	99.9%	100.0%
\$500,000-\$749,999	12	6.7%	632,654	644,500	11	10	99.7%	100.0%
\$750,000-\$999,999	1	0.6%	799,900	799,900	3	3	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



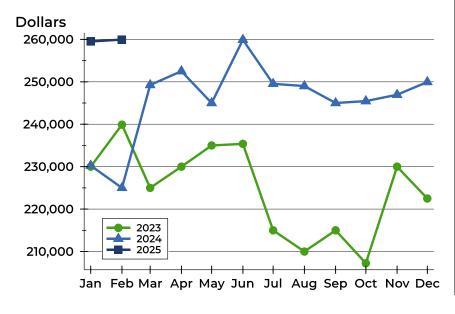


# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	247,361	251,653	273,890
February	259,907	251,760	281,669
March	247,875	267,003	
April	252,099	291,369	
May	257,481	263,352	
June	257,899	278,103	
July	251,768	278,286	
August	231,966	268,185	
September	229,917	266,884	
October	230,618	269,130	
November	273,241	286,948	
December	237,148	275,382	



Month	2023	2024	2025
January	230,000	230,250	259,500
February	239,900	225,000	259,950
March	225,000	249,250	
April	230,000	252,500	
May	235,000	245,000	
June	235,375	259,900	
July	215,000	249,525	
August	210,000	249,000	
September	215,000	245,000	
October	207,250	245,450	
November	230,000	246,950	
December	222,500	249,950	





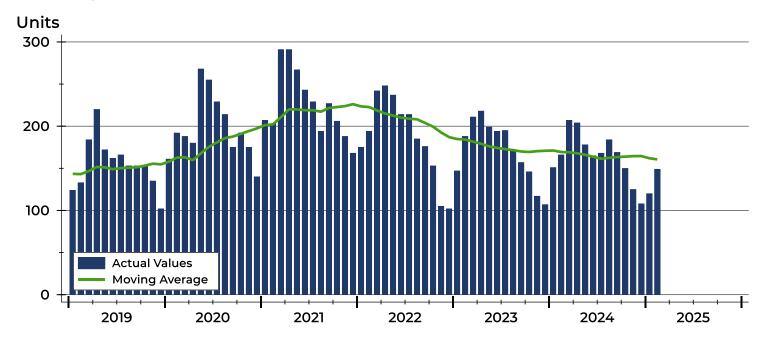
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

	mmary Statistics Contracts Written	2025	February 2024	Change	Year-to-Date e 2025 2024 Cha		e Change
Со	ntracts Written	149	166	-10.2%	269	317	-15.1%
Vol	ume (1,000s)	38,857	41,772	-7.0%	70,818	76,269	-7.1%
ge	Sale Price	260,784	251,641	3.6%	263,264	240,595	9.4%
Avera	Days on Market	41	42	-2.4%	41	51	-19.6%
¥	Percent of Original	98.1%	97.3%	0.8%	98.0%	96.3%	1.8%
_	Sale Price	240,000	227,450	5.5%	249,000	220,000	13.2%
Median	Days on Market	13	12	8.3%	18	25	-28.0%
Σ	Percent of Original	100.0%	98.7%	1.3%	100.0%	98.3%	1.7%

A total of 149 contracts for sale were written in the FHAR eight-county jurisdiction during the month of February, down from 166 in 2024. The median list price of these homes was \$240,000, up from \$227,450 the prior year.

Half of the homes that went under contract in February were on the market less than 13 days, compared to 12 days in February 2024.

### **History of Contracts Written**

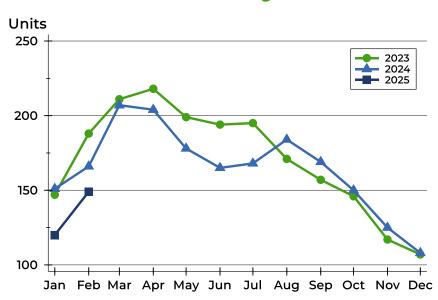






# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	147	151	120
February	188	166	149
March	211	207	
April	218	204	
May	199	178	
June	194	165	
July	195	168	
August	171	184	
September	157	169	
October	146	150	
November	117	125	
December	107	108	

### **Contracts Written by Price Range**

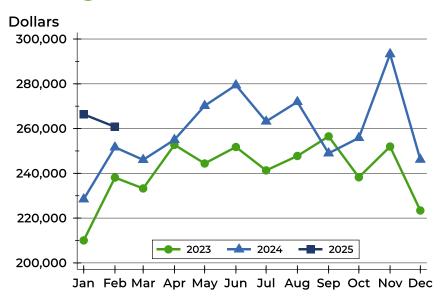
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.3%	37,500	37,500	73	73	64.7%	64.7%
\$50,000-\$99,999	5	3.4%	64,750	60,000	55	54	99.1%	100.0%
\$100,000-\$124,999	11	7.4%	115,100	116,000	93	27	95.5%	94.3%
\$125,000-\$149,999	8	5.4%	136,613	137,500	29	5	98.4%	100.0%
\$150,000-\$174,999	7	4.7%	162,286	165,000	54	35	98.0%	100.0%
\$175,000-\$199,999	15	10.1%	189,300	190,000	42	9	96.9%	100.0%
\$200,000-\$249,999	34	22.8%	228,103	225,000	32	9	99.3%	100.0%
\$250,000-\$299,999	24	16.1%	276,979	279,450	39	9	99.0%	100.0%
\$300,000-\$399,999	26	17.4%	346,492	345,500	38	34	99.0%	100.0%
\$400,000-\$499,999	11	7.4%	453,523	450,000	12	5	100.0%	100.0%
\$500,000-\$749,999	6	4.0%	620,500	632,500	58	15	99.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



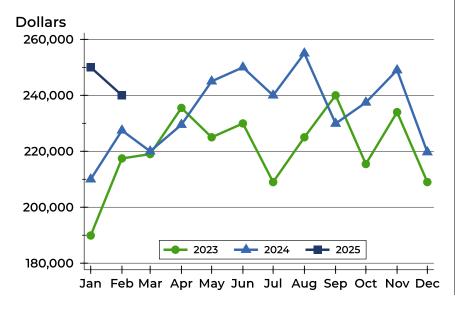


# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	210,038	228,452	266,344
February	238,113	251,641	260,784
March	233,250	246,036	
April	252,736	254,995	
May	244,407	270,182	
June	251,762	279,398	
July	241,302	263,186	
August	247,756	271,918	
September	256,510	248,959	
October	238,252	255,836	
November	251,974	293,303	
December	223,399	246,152	



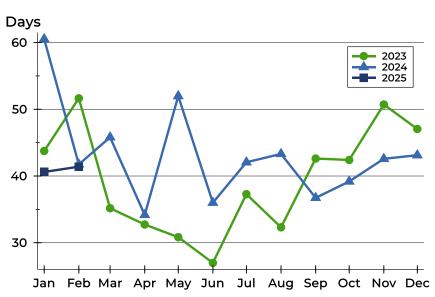
Month	2023	2024	2025
January	189,900	210,000	250,000
February	217,450	227,450	240,000
March	219,000	219,999	
April	235,500	229,500	
May	225,000	245,000	
June	229,950	250,000	
July	209,000	239,975	
August	225,000	255,000	
September	240,000	229,900	
October	215,450	237,450	
November	234,000	249,000	
December	209,000	219,700	





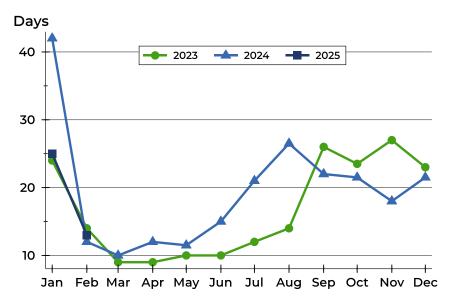
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	44	61	41
February	52	42	41
March	35	46	
April	33	34	
May	31	52	
June	27	36	
July	37	42	
August	32	43	
September	43	37	
October	42	39	
November	51	43	
December	47	43	

#### **Median DOM**



Month	2023	2024	2025
January	24	42	25
February	14	12	13
March	9	10	
April	9	12	
May	10	12	
June	10	15	
July	12	21	
August	14	27	
September	26	22	
October	24	22	
November	27	18	
December	23	22	



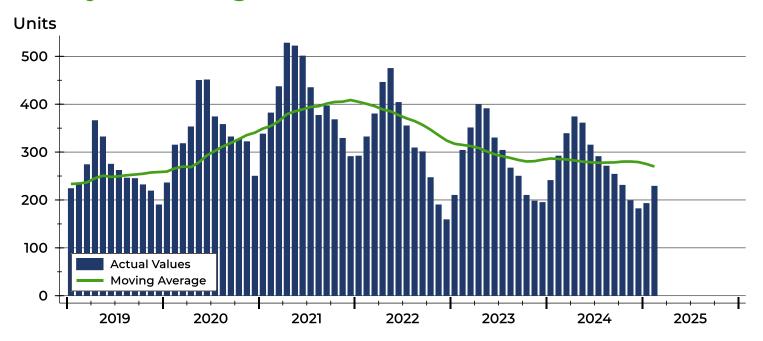
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	ry Change	
Pe	nding Contracts	229	292	-21.6%
Vo	lume (1,000s)	60,051	70,137	-14.4%
ge	List Price	262,233	240,195	9.2%
Avera	Days on Market	41	48	-14.6%
Ą	Percent of Original	99.1%	98.6%	0.5%
2	List Price	245,000	219,700	11.5%
Media	Days on Market	21	19	10.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 229 listings in the FHAR eight-county jurisdiction had contracts pending at the end of February, down from 292 contracts pending at the end of February 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**







# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	210	241	193
February	304	292	229
March	351	339	
April	399	374	
May	391	361	
June	330	315	
July	304	291	
August	267	271	
September	250	254	
October	210	231	
November	198	199	
December	195	182	

### **Pending Contracts by Price Range**

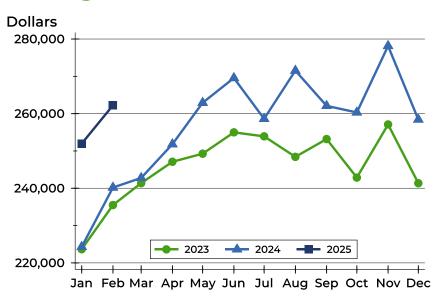
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	9	3.9%	67,128	60,000	58	54	99.5%	100.0%
\$100,000-\$124,999	12	5.2%	115,408	116,950	80	27	97.1%	100.0%
\$125,000-\$149,999	16	7.0%	138,525	135,000	25	9	99.4%	100.0%
\$150,000-\$174,999	13	5.7%	163,592	165,000	41	27	99.1%	100.0%
\$175,000-\$199,999	22	9.6%	185,918	186,250	55	32	97.9%	100.0%
\$200,000-\$249,999	52	22.7%	228,926	229,700	35	17	99.4%	100.0%
\$250,000-\$299,999	33	14.4%	276,712	279,900	34	9	100.2%	100.0%
\$300,000-\$399,999	47	20.5%	343,232	340,000	44	29	98.8%	100.0%
\$400,000-\$499,999	18	7.9%	444,642	437,000	23	15	99.8%	100.0%
\$500,000-\$749,999	7	3.1%	636,857	635,000	58	23	99.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



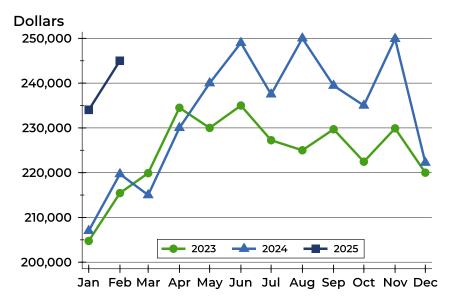


# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	223,659	224,300	251,969
February	235,504	240,195	262,233
March	241,379	242,773	
April	247,101	251,809	
May	249,264	262,920	
June	254,985	269,555	
July	253,916	258,623	
August	248,419	271,535	
September	253,194	262,089	
October	242,865	260,319	
November	257,099	278,152	
December	241,355	258,428	



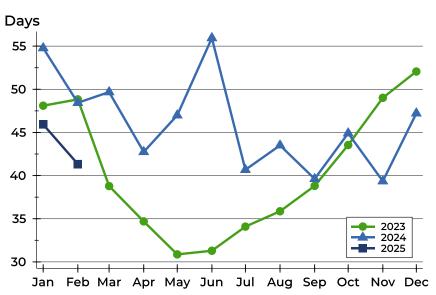
Month	2023	2024	2025
January	204,750	207,000	234,000
February	215,450	219,700	245,000
March	219,900	215,000	
April	234,500	230,000	
May	230,000	240,000	
June	235,000	249,000	
July	227,250	237,500	
August	225,000	250,000	
September	229,700	239,450	
October	222,450	235,000	
November	229,900	249,900	
December	220,000	222,250	





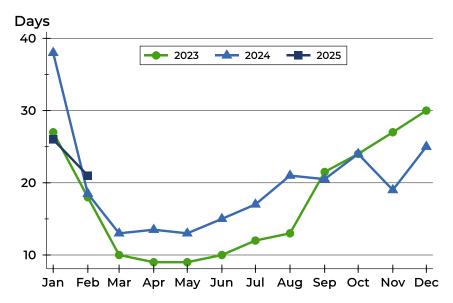
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	48	55	46
February	49	48	41
March	39	50	
April	35	43	
May	31	47	
June	31	56	
July	34	41	
August	36	44	
September	39	40	
October	44	45	
November	49	39	
December	52	47	

### **Median DOM**



Month	2023	2024	2025
January	27	38	26
February	18	19	21
March	10	13	
April	9	14	
May	9	13	
June	10	15	
July	12	17	
August	13	21	
September	22	21	
October	24	24	
November	27	19	
December	30	25	