



# Flint Hills Association Eight-County Jurisdiction Housing Report



## Market Overview

#### FHAR Jurisdiction Home Sales Fell in March

Total home sales in the FHAR eight-county jurisdiction fell last month to 129 units, compared to 166 units in March 2024. Total sales volume was \$34.4 million, down from a year earlier.

The median sale price in March was \$250,000, up from \$218,000 a year earlier. Homes that sold in March were typically on the market for 17 days and sold for 98.8% of their list prices.

### FHAR Jurisdiction Active Listings Up at End of March

The total number of active listings in the FHAR eight-county jurisdiction at the end of March was 354 units, up from 337 at the same point in 2024. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$269.900.

During March, a total of 226 contracts were written up from 207 in March 2024. At the end of the month, there were 313 contracts still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 785-776-1203 ae@flinthillsrealtors.net

<u>ae@flinthillsrealtors.net</u> <u>www.flinthillsrealtors.net</u>





# Flint Hills Association Eight-County Jurisdiction Summary Statistics

	arch MLS Statistics ree-year History	2025	Current Mont 2024	:h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	<b>129</b> -22.3%	<b>166</b> 0.0%	<b>166</b> -9.8%	<b>340</b> -16.3%	<b>406</b> 12.2%	<b>362</b> -25.8%
	tive Listings ange from prior year	<b>354</b> 5.0%	<b>337</b> -0.9%	<b>340</b> 18.9%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.2</b> 10.0%	<b>2.0</b> 11.1%	<b>1.8</b> 38.5%	N/A	N/A	N/A
	ew Listings ange from prior year	<b>248</b> 6.9%	<b>232</b> -3.7%	<b>241</b> -13.9%	<b>587</b> 3.2%	<b>569</b> -5.6%	<b>603</b> -10.3%
	ntracts Written ange from prior year	<b>226</b> 9.2%	<b>207</b> -1.9%	<b>211</b> -12.8%	<b>484</b> -7.8%	<b>525</b> -3.8%	<b>546</b> -10.6%
	nding Contracts ange from prior year	<b>313</b> -7.7%	<b>339</b> -3.4%	<b>351</b> -7.6%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>34,377</b> -11.6%	<b>38,885</b> 7.2%	<b>36,268</b> 5.3%	<b>87,950</b> -5.2%	<b>92,764</b> 20.7%	<b>76,847</b> -21.6%
	Sale Price Change from prior year	<b>266,491</b> 13.8%	<b>234,244</b> 7.2%	<b>218,481</b> 16.7%	<b>258,676</b> 13.2%	<b>228,483</b> 7.6%	<b>212,284</b> 5.6%
a	<b>List Price of Actives</b> Change from prior year	<b>303,156</b> 7.0%	<b>283,198</b> 2.3%	<b>276,818</b> 7.4%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>35</b> -27.1%	<b>48</b> -7.7%	<b>52</b> 36.8%	<b>41</b> -21.2%	<b>52</b> 2.0%	<b>51</b> 18.6%
¥	Percent of List Change from prior year	<b>98.2%</b> 0.0%	<b>98.2%</b> 1.7%	<b>96.6%</b> -3.3%	<b>98.4%</b> 1.1%	<b>97.3%</b> 0.3%	<b>97.0%</b> -1.6%
	Percent of Original Change from prior year	<b>97.4%</b> 0.7%	<b>96.7%</b> 3.0%	<b>93.9%</b> -4.3%	<b>96.8%</b> 1.8%	<b>95.1%</b> 0.8%	<b>94.3%</b> -2.6%
	Sale Price Change from prior year	<b>250,000</b> 14.7%	<b>218,000</b> 9.3%	<b>199,450</b> 21.6%	<b>235,000</b> 9.8%	<b>214,000</b> 12.0%	<b>191,000</b> 3.5%
	<b>List Price of Actives</b> Change from prior year	<b>269,900</b> 14.4%	<b>236,000</b> -0.6%	<b>237,500</b> 22.0%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>17</b> 13.3%	<b>15</b> -40.0%	<b>25</b> 108.3%	<b>18</b> -33.3%	<b>27</b> -6.9%	<b>29</b> 81.3%
2	Percent of List Change from prior year	<b>98.8%</b> -1.1%	<b>99.9%</b> 0.5%	<b>99.4%</b> -0.6%	<b>99.4%</b> 0.8%	<b>98.6%</b> 0.0%	<b>98.6%</b> -1.4%
	Percent of Original Change from prior year	<b>97.8%</b> -0.8%	<b>98.6%</b> 1.6%	<b>97.0%</b> -3.0%	<b>98.2%</b> 0.9%	<b>97.3%</b> 0.5%	<b>96.8%</b> -3.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





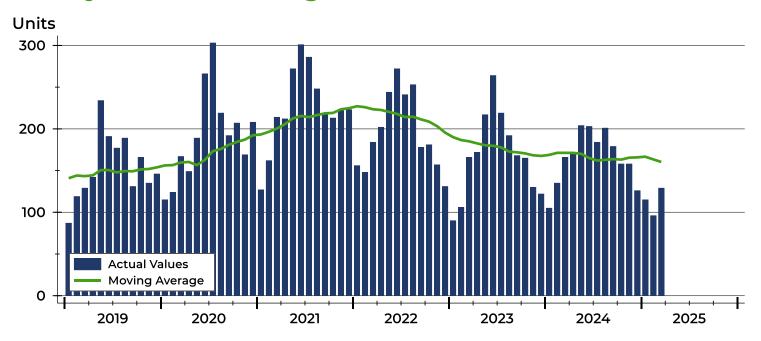
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

	mmary Statistics Closed Listings	2025	March 2024	Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	osed Listings	129	166	-22.3%	340	406	-16.3%
Vo	lume (1,000s)	34,377	38,885	-11.6%	87,950	92,764	-5.2%
Мс	onths' Supply	2.2	2.0	10.0%	N/A	N/A	N/A
	Sale Price	266,491	234,244	13.8%	258,676	228,483	13.2%
age	Days on Market	35	48	-27.1%	41	52	-21.2%
Averag	Percent of List	98.2%	98.2%	0.0%	98.4%	97.3%	1.1%
	Percent of Original	97.4%	96.7%	0.7%	96.8%	95.1%	1.8%
	Sale Price	250,000	218,000	14.7%	235,000	214,000	9.8%
lian	Days on Market	17	15	13.3%	18	27	-33.3%
Median	Percent of List	98.8%	99.9%	-1.1%	99.4%	98.6%	0.8%
	Percent of Original	97.8%	98.6%	-0.8%	98.2%	97.3%	0.9%

A total of 129 homes sold in the FHAR eight-county jurisdiction in March, down from 166 units in March 2024. Total sales volume fell to \$34.4 million compared to \$38.9 million in the previous year.

The median sales price in March was \$250,000, up 14.7% compared to the prior year. Median days on market was 17 days, down from 18 days in February, but up from 15 in March 2024.

### **History of Closed Listings**

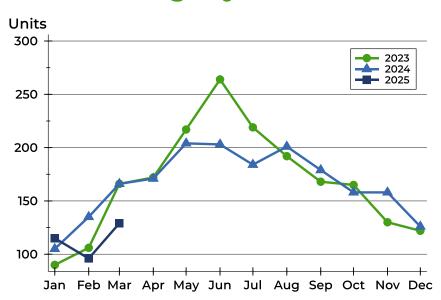






# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

#### **Closed Listings by Month**



Month	2023	2024	2025
January	90	105	115
February	106	135	96
March	166	166	129
April	172	171	
May	217	204	
June	264	203	
July	219	184	
August	192	201	
September	168	179	
October	165	158	
November	130	158	
December	122	126	

### **Closed Listings by Price Range**

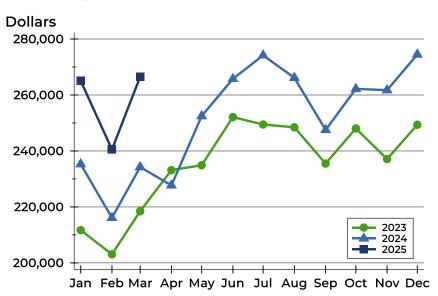
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.6%	0.7	46,500	46,500	54	54	79.8%	79.8%	79.8%	79.8%
\$50,000-\$99,999	4	3.1%	2.1	75,500	76,500	46	34	91.3%	90.7%	90.2%	88.5%
\$100,000-\$124,999	7	5.4%	2.5	109,807	110,000	44	27	100.7%	95.8%	99.7%	94.0%
\$125,000-\$149,999	5	3.9%	2.8	137,730	137,500	12	5	100.6%	100.0%	100.6%	100.0%
\$150,000-\$174,999	8	6.2%	1.7	158,875	156,500	26	14	97.5%	97.2%	97.2%	96.0%
\$175,000-\$199,999	14	10.9%	1.3	185,750	185,000	46	43	97.2%	96.8%	94.8%	95.6%
\$200,000-\$249,999	24	18.6%	1.5	224,792	225,750	32	11	99.0%	100.0%	98.5%	98.7%
\$250,000-\$299,999	23	17.8%	2.3	274,900	279,900	25	9	99.6%	100.0%	99.1%	100.0%
\$300,000-\$399,999	27	20.9%	2.8	335,837	325,000	42	25	97.8%	97.3%	96.9%	96.2%
\$400,000-\$499,999	9	7.0%	2.1	438,578	427,500	29	22	98.5%	98.0%	97.9%	95.6%
\$500,000-\$749,999	6	4.7%	3.8	653,500	637,000	39	22	99.6%	100.0%	99.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



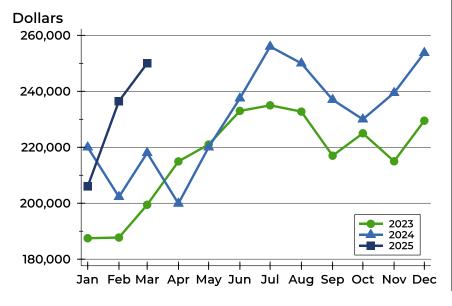


# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	211,729	235,273	265,061
February	203,051	216,116	240,527
March	218,481	234,244	266,491
April	233,144	227,713	
Мау	234,900	252,466	
June	252,092	265,770	
July	249,459	274,166	
August	248,454	266,145	
September	235,501	247,521	
October	248,045	262,171	
November	237,123	261,740	
December	249,363	274,473	



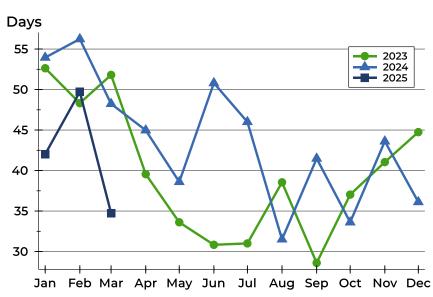
Month	2023	2024	2025
January	187,500	220,000	206,000
February	187,750	202,291	236,500
March	199,450	218,000	250,000
April	214,950	199,900	
May	221,000	220,000	
June	233,000	237,500	
July	235,000	256,000	
August	232,750	250,000	
September	217,000	237,000	
October	225,000	230,000	
November	215,000	239,450	
December	229,500	253,750	





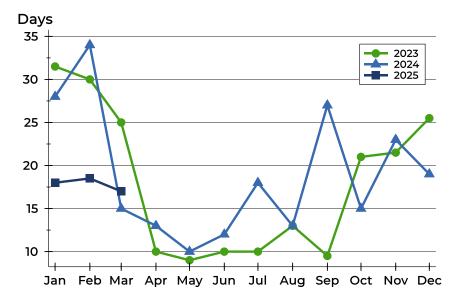
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	53	54	42
February	48	56	50
March	52	48	35
April	40	45	
May	34	39	
June	31	51	
July	31	46	
August	39	32	
September	29	41	
October	37	34	
November	41	44	
December	45	36	

### **Median DOM**



Month	2023	2024	2025
January	32	28	18
February	30	34	19
March	25	15	17
April	10	13	
May	9	10	
June	10	12	
July	10	18	
August	13	13	
September	10	27	
October	21	15	
November	22	23	
December	26	19	





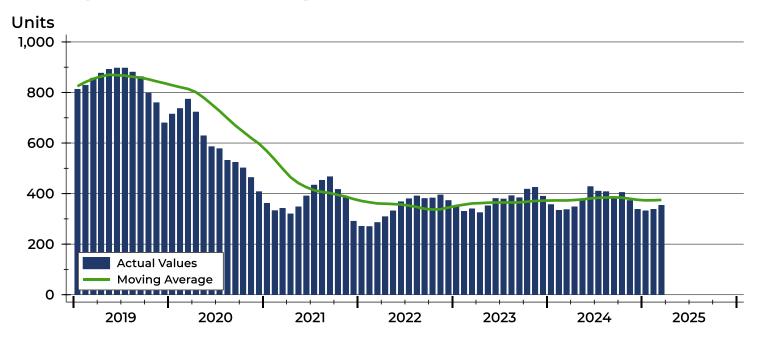
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

	mmary Statistics Active Listings	2025	End of March 2024	Change
Act	tive Listings	354	337	5.0%
Vo	lume (1,000s)	107,317	95,438	12.4%
Мс	onths' Supply	2.2	2.0	10.0%
ge	List Price	303,156	283,198	7.0%
Avera	Days on Market	77	82	-6.1%
A	Percent of Original	98.4%	97.4%	1.0%
_	List Price	269,900	236,000	14.4%
Median	Days on Market	44	53	-17.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 354 homes were available for sale in the FHAR eight-county jurisdiction at the end of March. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of March was \$269,900, up 14.4% from 2024. The typical time on market for active listings was 44 days, down from 53 days a year earlier.

### **History of Active Listings**

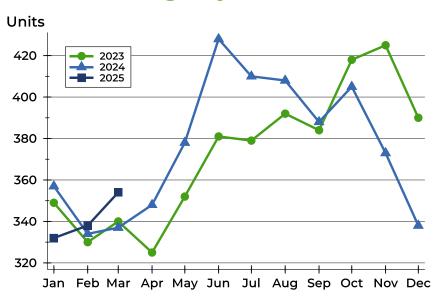






# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	349	357	332
February	330	334	338
March	340	337	354
April	325	348	
May	352	378	
June	381	428	
July	379	410	
August	392	408	
September	384	388	
October	418	405	
November	425	373	
December	390	338	

### **Active Listings by Price Range**

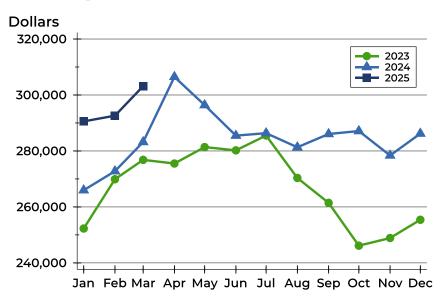
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	N/A	14,900	14,900	11	11	100.0%	100.0%
\$25,000-\$49,999	2	0.6%	0.7	44,500	44,500	247	247	86.2%	86.2%
\$50,000-\$99,999	21	5.9%	2.1	81,952	86,000	103	92	96.3%	100.0%
\$100,000-\$124,999	19	5.4%	2.5	113,611	112,000	57	35	96.3%	100.0%
\$125,000-\$149,999	31	8.8%	2.8	135,935	134,900	70	61	97.5%	100.0%
\$150,000-\$174,999	18	5.1%	1.7	162,672	163,950	100	67	99.0%	100.0%
\$175,000-\$199,999	21	5.9%	1.3	189,000	190,000	96	59	97.0%	100.0%
\$200,000-\$249,999	41	11.6%	1.5	228,368	229,500	62	29	99.0%	100.0%
\$250,000-\$299,999	58	16.4%	2.3	276,222	277,000	73	41	100.6%	100.0%
\$300,000-\$399,999	80	22.6%	2.8	343,963	339,450	70	35	98.6%	100.0%
\$400,000-\$499,999	22	6.2%	2.1	438,750	429,950	56	26	98.8%	100.0%
\$500,000-\$749,999	29	8.2%	3.8	632,624	649,335	71	37	98.7%	100.0%
\$750,000-\$999,999	7	2.0%	N/A	885,429	875,000	145	145	93.7%	100.0%
\$1,000,000 and up	4	1.1%	N/A	1,281,250	1,300,000	177	202	98.8%	100.0%



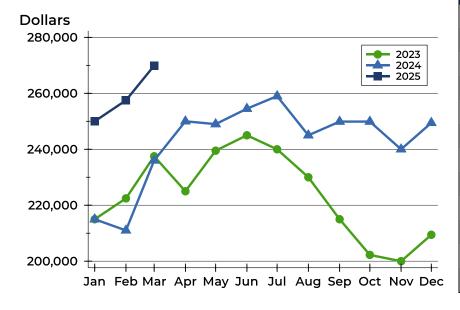


# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	252,283	265,966	290,567
February	269,896	272,776	292,611
March	276,818	283,198	303,156
April	275,511	306,468	
May	281,383	296,388	
June	280,213	285,480	
July	285,518	286,357	
August	270,350	281,323	
September	261,450	286,059	
October	246,153	287,118	
November	248,888	278,381	
December	255,407	286,211	



Month	2023	2024	2025
January	215,000	215,000	250,000
February	222,450	211,000	257,500
March	237,500	236,000	269,900
April	225,000	250,000	
May	239,500	249,000	
June	245,000	254,500	
July	240,000	259,000	
August	230,000	245,000	
September	215,000	249,900	
October	202,250	249,900	
November	199,999	240,000	
December	209,450	249,450	





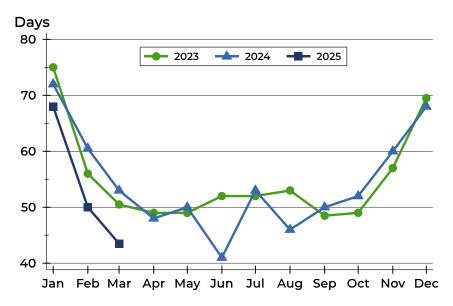
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	90	91	89
February	83	89	83
March	78	82	77
April	78	77	
May	74	76	
June	73	69	
July	76	75	
August	76	68	
September	77	76	
October	76	74	
November	80	81	
December	90	89	

#### **Median DOM**



Month	2023	2024	2025
January	75	72	68
February	56	61	50
March	51	53	44
April	49	48	
May	49	50	
June	52	41	
July	52	53	
August	53	46	
September	49	50	
October	49	52	
November	57	60	
December	70	68	





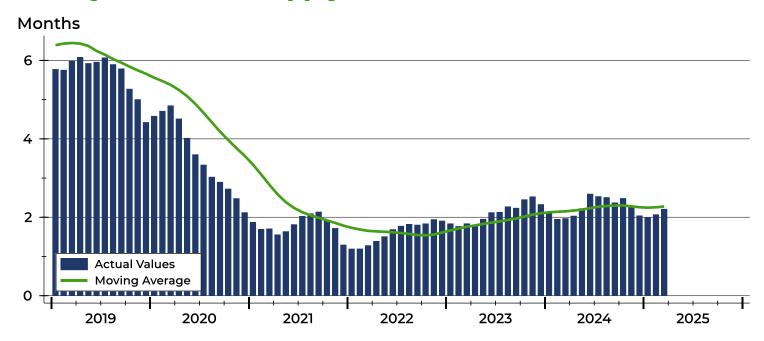
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.8	2.1	2.0
February	1.8	2.0	2.1
March	1.8	2.0	2.2
April	1.8	2.0	
May	2.0	2.2	
June	2.1	2.6	
July	2.1	2.5	
August	2.3	2.5	
September	2.2	2.4	
October	2.5	2.5	
November	2.5	2.3	
December	2.3	2.0	

#### **History of Month's Supply**







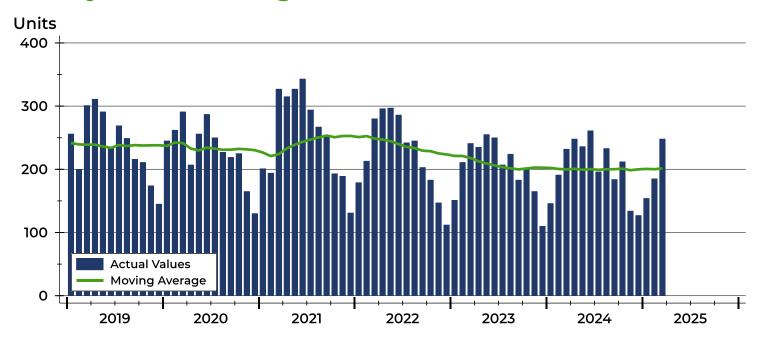
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

	mmary Statistics New Listings	2025	March 2024	Change
£	New Listings	248	232	6.9%
: Month	Volume (1,000s)	70,202	61,945	13.3%
Current	Average List Price	283,074	267,003	6.0%
C	Median List Price	269,450	249,250	8.1%
ā	New Listings	587	569	3.2%
Year-to-Date	Volume (1,000s)	164,335	146,752	12.0%
ar-to	Average List Price	279,957	257,913	8.5%
۶	Median List Price	265,000	238,000	11.3%

A total of 248 new listings were added in the FHAR eight-county jurisdiction during March, up 6.9% from the same month in 2024. Year-to-date the FHAR eight-county jurisdiction has seen 587 new listings.

The median list price of these homes was \$269,450 up from \$249,250 in 2024.

### **History of New Listings**







# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	151	146	154
February	211	191	185
March	241	232	248
April	235	248	
May	255	236	
June	250	261	
July	207	196	
August	224	233	
September	183	184	
October	200	212	
November	165	134	
December	110	127	

### **New Listings by Price Range**

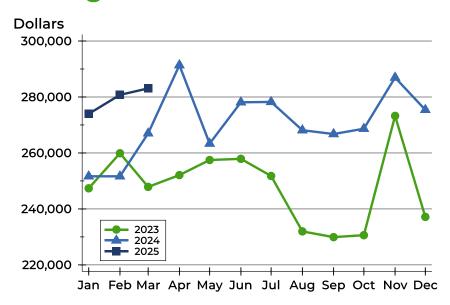
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	14,900	14,900	12	12	100.0%	100.0%
\$25,000-\$49,999	1	0.4%	35,000	35,000	11	11	100.0%	100.0%
\$50,000-\$99,999	8	3.2%	77,200	77,450	11	11	98.4%	100.0%
\$100,000-\$124,999	10	4.0%	115,020	115,250	12	9	99.4%	100.0%
\$125,000-\$149,999	19	7.7%	139,547	139,900	9	4	99.9%	100.0%
\$150,000-\$174,999	11	4.4%	159,345	159,000	11	3	100.0%	100.0%
\$175,000-\$199,999	22	8.9%	188,132	189,900	8	6	99.2%	100.0%
\$200,000-\$249,999	32	12.9%	226,219	228,250	13	12	100.0%	100.0%
\$250,000-\$299,999	51	20.6%	274,886	275,000	14	11	99.5%	100.0%
\$300,000-\$399,999	56	22.6%	340,588	329,750	14	11	99.7%	100.0%
\$400,000-\$499,999	23	9.3%	432,026	420,000	14	11	99.8%	100.0%
\$500,000-\$749,999	11	4.4%	616,245	589,999	17	17	99.2%	100.0%
\$750,000-\$999,999	2	0.8%	847,500	847,500	20	20	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,100,000	1,100,000	16	16	100.0%	100.0%



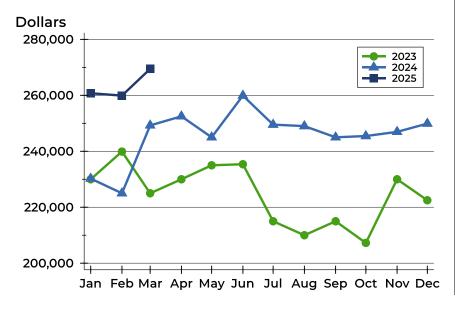


# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

#### **Average Price**



Month	2023	2024	2025
Month	2025	202-	2023
January	247,361	251,653	273,971
February	259,907	251,656	280,762
March	247,875	267,003	283,074
April	252,099	291,369	
May	257,481	263,352	
June	257,899	278,103	
July	251,768	278,234	
August	231,966	268,121	
September	229,917	266,763	
October	230,618	268,666	
November	273,241	286,948	
December	237,148	275,403	



Month	2023	2024	2025
January	230,000	230,250	260,750
February	239,900	225,000	259,900
March	225,000	249,250	269,450
April	230,000	252,500	
May	235,000	245,000	
June	235,375	259,900	
July	215,000	249,525	
August	210,000	249,000	
September	215,000	245,000	
October	207,250	245,450	
November	230,000	246,950	
December	222,500	249,900	





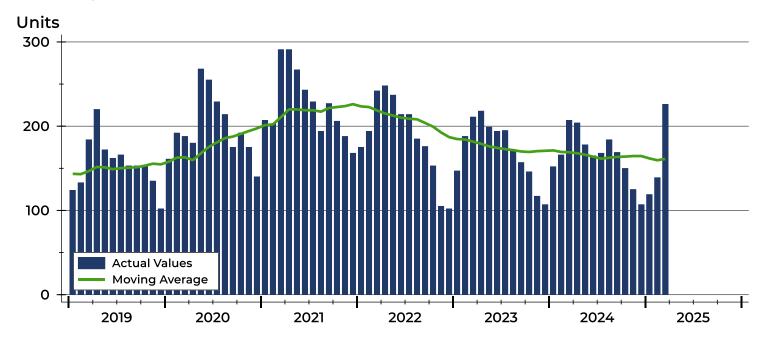
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

	mmary Statistics Contracts Written	2025	March 2024	Change	Y0 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	226	207	9.2%	484	525	-7.8%
Vol	ume (1,000s)	60,221	50,930	18.2%	128,725	127,388	1.0%
ge	Sale Price	266,464	246,036	8.3%	265,961	242,644	9.6%
Avera	Days on Market	34	46	-26.1%	38	49	-22.4%
¥	Percent of Original	98.8%	97.2%	1.6%	98.1%	96.6%	1.6%
<u>_</u>	Sale Price	257,250	219,999	16.9%	249,900	220,000	13.6%
Median	Days on Market	9	10	-10.0%	13	16	-18.8%
Σ	Percent of Original	100.0%	99.1%	0.9%	100.0%	98.5%	1.5%

A total of 226 contracts for sale were written in the FHAR eight-county jurisdiction during the month of March, up from 207 in 2024. The median list price of these homes was \$257,250, up from \$219,999 the prior year.

Half of the homes that went under contract in March were on the market less than 8 days, compared to 10 days in March 2024.

### **History of Contracts Written**

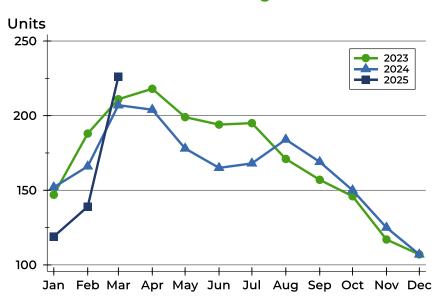






# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	147	152	119
February	188	166	139
March	211	207	226
April	218	204	
May	199	178	
June	194	165	
July	195	168	
August	171	184	
September	157	169	
October	146	150	
November	117	125	
December	107	107	

#### **Contracts Written by Price Range**

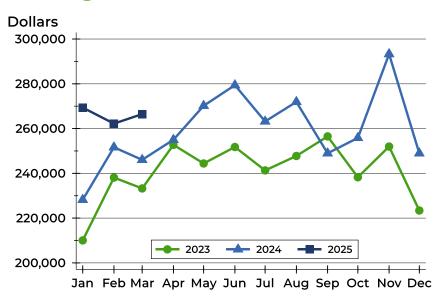
Price Range	Contracts Number	Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	0.9%	42,900	42,900	31	31	96.0%	96.0%
\$50,000-\$99,999	11	4.9%	77,600	75,000	33	13	99.6%	100.0%
\$100,000-\$124,999	11	4.9%	114,464	114,900	43	34	96.5%	100.0%
\$125,000-\$149,999	21	9.3%	137,764	137,000	60	4	100.5%	100.0%
\$150,000-\$174,999	10	4.4%	158,360	155,000	12	3	99.1%	100.0%
\$175,000-\$199,999	22	9.7%	186,059	186,500	22	6	99.6%	100.0%
\$200,000-\$249,999	31	13.7%	228,394	229,000	60	14	97.3%	100.0%
\$250,000-\$299,999	45	19.9%	279,002	279,900	24	12	99.1%	100.0%
\$300,000-\$399,999	48	21.2%	346,269	342,500	33	12	98.7%	100.0%
\$400,000-\$499,999	15	6.6%	434,753	425,000	12	6	99.2%	100.0%
\$500,000-\$749,999	7	3.1%	590,000	570,000	19	7	98.3%	100.0%
\$750,000-\$999,999	3	1.3%	848,300	870,000	52	5	97.4%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



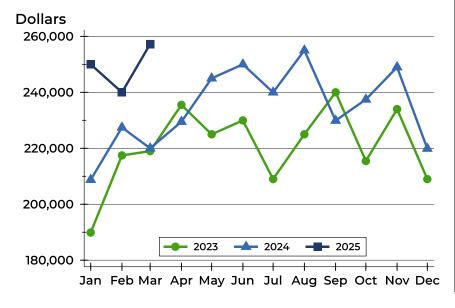


# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	210,038	228,199	269,372
February	238,113	251,641	262,222
March	233,250	246,036	266,464
April	252,736	254,995	
Мау	244,407	270,182	
June	251,762	279,398	
July	241,302	263,186	
August	247,756	271,918	
September	256,510	248,959	
October	238,252	255,836	
November	251,974	293,303	
December	223,399	248,939	



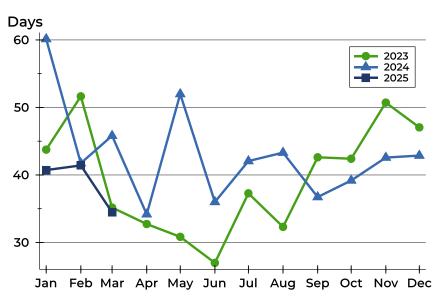
Month	2023	2024	2025
January	189,900	208,750	250,000
February	217,450	227,450	240,000
March	219,000	219,999	257,250
April	235,500	229,500	
May	225,000	245,000	
June	229,950	250,000	
July	209,000	239,975	
August	225,000	255,000	
September	240,000	229,900	
October	215,450	237,450	
November	234,000	249,000	
December	209,000	219,900	





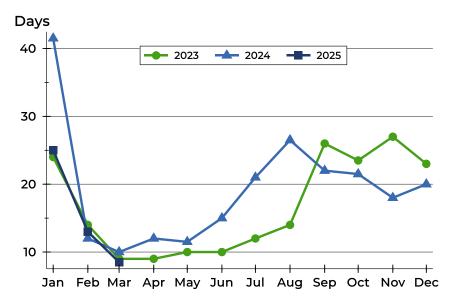
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	44	60	41
February	52	42	41
March	35	46	34
April	33	34	
May	31	52	
June	27	36	
July	37	42	
August	32	43	
September	43	37	
October	42	39	
November	51	43	
December	47	43	

### **Median DOM**



Month	2023	2024	2025
January	24	42	25
February	14	12	13
March	9	10	9
April	9	12	
May	10	12	
June	10	15	
July	12	21	
August	14	27	
September	26	22	
October	24	22	
November	27	18	
December	23	20	





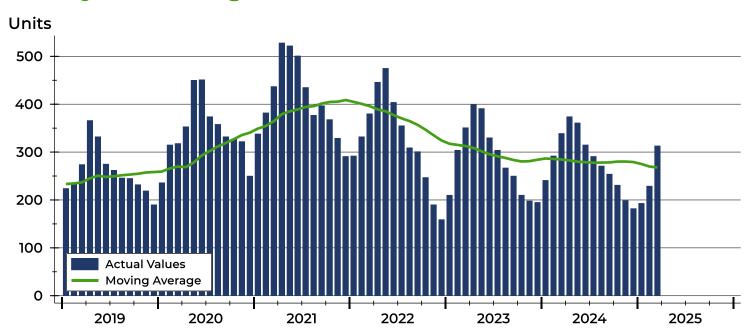
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of March 2024	Change
Pe	nding Contracts	313	339	-7.7%
Vo	lume (1,000s)	82,954	82,300	0.8%
ge	List Price	265,030	242,773	9.2%
Avera	Days on Market	38	50	-24.0%
Ą	Percent of Original	99.1%	98.6%	0.5%
	List Price	249,000	215,000	15.8%
Media	Days on Market	10	13	-23.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 313 listings in the FHAR eight-county jurisdiction had contracts pending at the end of March, down from 339 contracts pending at the end of March 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**







# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	210	241	193
February	304	292	229
March	351	339	313
April	399	374	
May	391	361	
June	330	315	
July	304	291	
August	267	271	
September	250	254	
October	210	231	
November	198	199	
December	195	182	

#### **Pending Contracts by Price Range**

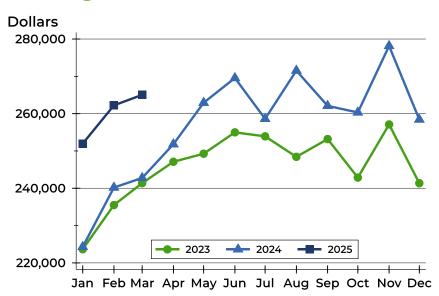
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	0.6%	42,900	42,900	31	31	96.0%	96.0%
\$50,000-\$99,999	13	4.2%	74,731	74,900	37	18	100.6%	100.0%
\$100,000-\$124,999	14	4.5%	116,093	116,950	68	35	96.9%	100.0%
\$125,000-\$149,999	30	9.6%	137,752	138,450	53	7	99.8%	100.0%
\$150,000-\$174,999	18	5.8%	161,783	159,900	39	21	97.9%	100.0%
\$175,000-\$199,999	29	9.3%	186,141	188,000	36	4	99.1%	100.0%
\$200,000-\$249,999	56	17.9%	229,590	229,700	48	14	98.9%	100.0%
\$250,000-\$299,999	52	16.6%	279,131	280,000	27	10	100.0%	100.0%
\$300,000-\$399,999	61	19.5%	343,333	340,000	35	15	98.8%	100.0%
\$400,000-\$499,999	25	8.0%	445,398	439,900	17	6	99.8%	100.0%
\$500,000-\$749,999	10	3.2%	583,400	567,500	35	13	98.2%	100.0%
\$750,000-\$999,999	3	1.0%	848,300	870,000	52	5	97.4%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



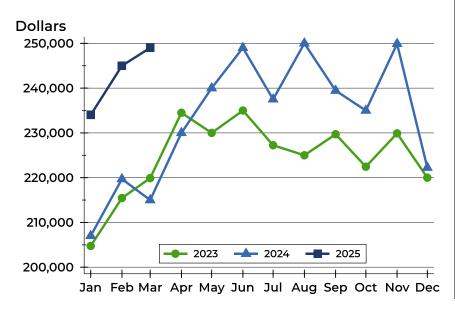


# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	223,659	224,300	251,969
February	235,504	240,195	262,233
March	241,379	242,773	265,030
April	247,101	251,809	
May	249,264	262,920	
June	254,985	269,555	
July	253,916	258,623	
August	248,419	271,535	
September	253,194	262,089	
October	242,865	260,319	
November	257,099	278,152	
December	241,355	258,428	



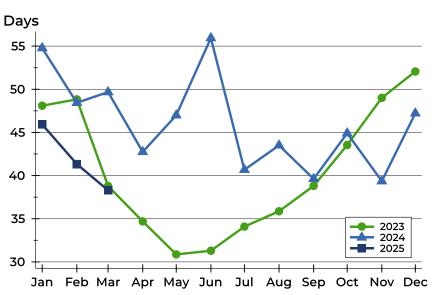
Month	2023	2024	2025
January	204,750	207,000	234,000
February	215,450	219,700	245,000
March	219,900	215,000	249,000
April	234,500	230,000	
May	230,000	240,000	
June	235,000	249,000	
July	227,250	237,500	
August	225,000	250,000	
September	229,700	239,450	
October	222,450	235,000	
November	229,900	249,900	
December	220,000	222,250	





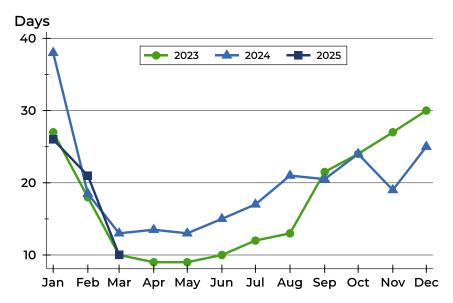
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	48	55	46
February	49	48	41
March	39	50	38
April	35	43	
May	31	47	
June	31	56	
July	34	41	
August	36	44	
September	39	40	
October	44	45	
November	49	39	
December	52	47	

### **Median DOM**



Month	2023	2024	2025
January	27	38	26
February	18	19	21
March	10	13	10
April	9	14	
May	9	13	
June	10	15	
July	12	17	
August	13	21	
September	22	21	
October	24	24	
November	27	19	
December	30	25	