



## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### **FHAR Jurisdiction Home Sales Fell in April**

Total home sales in the FHAR eight-county jurisdiction fell last month to 152 units, compared to 171 units in April 2024. Total sales volume was \$39.5 million, up from a year earlier.

The median sale price in April was \$248,450, up from \$199,900 a year earlier. Homes that sold in April were typically on the market for 16 days and sold for 100.0% of their list prices.

### FHAR Jurisdiction Active Listings Up at End of April

The total number of active listings in the FHAR eight-county jurisdiction at the end of April was 373 units, up from 348 at the same point in 2024. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$255,000.

During April, a total of 214 contracts were written up from 205 in April 2024. At the end of the month, there were 358 contracts still pending.

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#### **Contact Information**

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 785-776-1203

<u>ae@flinthillsrealtors.net</u> www.flinthillsrealtors.net





# Flint Hills Association Eight-County Jurisdiction Summary Statistics

April MLS Statistics Three-year History		2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	r <b>me Sales</b> ange from prior year	<b>152</b> -11.1%	<b>171</b> -0.6%	<b>172</b> -14.9%	<b>496</b> -14.0%	<b>577</b> 8.1%	<b>534</b> -22.6%
	<b>tive Listings</b> ange from prior year	<b>373</b> 7.2%	<b>348</b> 7.1%	<b>325</b> 5.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.3</b> 15.0%	<b>2.0</b> 11.1%	<b>1.8</b> 28.6%	N/A	N/A	N/A
	w Listings ange from prior year	<b>255</b> 2.8%	<b>248</b> 5.5%	<b>235</b> -20.6%	<b>848</b> 3.8%	<b>817</b> -2.5%	<b>838</b> -13.4%
	ntracts Written ange from prior year	<b>214</b> 4.4%	<b>205</b> -6.0%	<b>218</b> -12.1%	<b>684</b> -6.4%	<b>731</b> -4.3%	<b>764</b> -11.1%
	nding Contracts ange from prior year	<b>358</b> -4.3%	<b>374</b> -6.3%	<b>399</b> -10.5%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>39,465</b> 1.4%	<b>38,939</b> -2.9%	<b>40,101</b> -14.6%	<b>128,294</b> -2.6%	<b>131,703</b> 12.6%	<b>116,948</b> -19.4%
	Sale Price Change from prior year	<b>259,640</b> 14.0%	<b>227,713</b> -2.3%	<b>233,144</b> 0.2%	<b>258,656</b> 13.3%	<b>228,255</b> 4.2%	<b>219,003</b> 4.2%
d	<b>List Price of Actives</b> Change from prior year	<b>291,929</b> -4.7%	<b>306,468</b> 11.2%	<b>275,511</b> 13.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>46</b> 2.2%	<b>45</b> 12.5%	<b>40</b> 14.3%	<b>43</b> -14.0%	<b>50</b> 6.4%	<b>47</b> 17.5%
•	Percent of List Change from prior year	<b>98.4%</b> -0.4%	<b>98.8%</b> -0.3%	<b>99.1%</b> -0.2%	<b>98.4%</b> 0.6%	<b>97.8%</b> 0.1%	<b>97.7%</b> -1.1%
	Percent of Original Change from prior year	<b>97.4%</b> 0.2%	<b>97.2%</b> -0.5%	<b>97.7%</b> -0.5%	<b>97.0%</b> 1.4%	<b>95.7%</b> 0.3%	<b>95.4%</b> -1.9%
	Sale Price Change from prior year	<b>248,450</b> 24.3%	<b>199,900</b> -7.0%	<b>214,950</b> -5.1%	<b>240,250</b> 14.4%	<b>210,000</b> 5.0%	<b>200,000</b> 4.9%
	<b>List Price of Actives</b> Change from prior year	<b>255,000</b> 2.0%	<b>250,000</b> 11.1%	<b>225,000</b> 15.4%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>17</b> 30.8%	<b>13</b> 30.0%	<b>10</b> 25.0%	<b>18</b> -18.2%	<b>22</b> 0.0%	<b>22</b> 69.2%
2	Percent of List Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>99.7%</b> 0.7%	<b>99.0%</b> -0.5%	<b>99.5%</b> -0.5%
	Percent of Original Change from prior year	<b>99.3%</b> 0.8%	<b>98.5%</b> -1.5%	<b>100.0%</b> 0.0%	<b>98.4%</b> 0.6%	<b>97.8%</b> 0.1%	<b>97.7%</b> -2.3%

 $Note: Year-to-date\ statistics\ cannot\ be\ calculated\ for\ Active\ Listings,\ Months'\ Supply\ and\ Pending\ Contracts.$ 





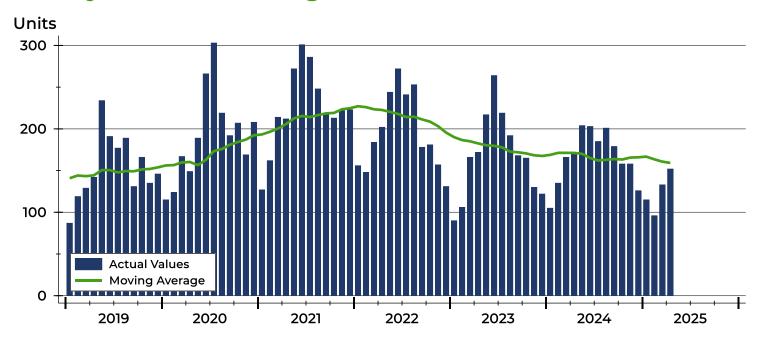
## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

	mmary Statistics Closed Listings	2025	April 2024	Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	152	171	-11.1%	496	577	-14.0%
Vo	lume (1,000s)	39,465	38,939	1.4%	128,294	131,703	-2.6%
Мс	onths' Supply	2.3	2.0	15.0%	N/A	N/A	N/A
	Sale Price	259,640	227,713	14.0%	258,656	228,255	13.3%
age	Days on Market	46	45	2.2%	43	50	-14.0%
Averag	Percent of List	98.4%	98.8%	-0.4%	98.4%	97.8%	0.6%
	Percent of Original	97.4%	97.2%	0.2%	97.0%	95.7%	1.4%
	Sale Price	248,450	199,900	24.3%	240,250	210,000	14.4%
lian	Days on Market	17	13	30.8%	18	22	-18.2%
Median	Percent of List	100.0%	100.0%	0.0%	99.7%	99.0%	0.7%
	Percent of Original	99.3%	98.5%	0.8%	98.4%	97.8%	0.6%

A total of 152 homes sold in the FHAR eight-county jurisdiction in April, down from 171 units in April 2024. Total sales volume rose to \$39.5 million compared to \$38.9 million in the previous year.

The median sales price in April was \$248,450, up 24.3% compared to the prior year. Median days on market was 16 days, down from 18 days in March, but up from 13 in April 2024.

### **History of Closed Listings**

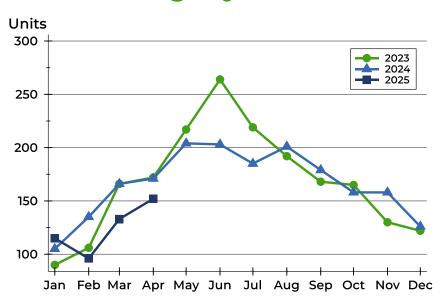






# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### **Closed Listings by Month**



Month	2023	2024	2025
January	90	105	115
February	106	135	96
March	166	166	133
April	172	171	152
May	217	204	
June	264	203	
July	219	185	
August	192	201	
September	168	179	
October	165	158	
November	130	158	
December	122	126	

### **Closed Listings by Price Range**

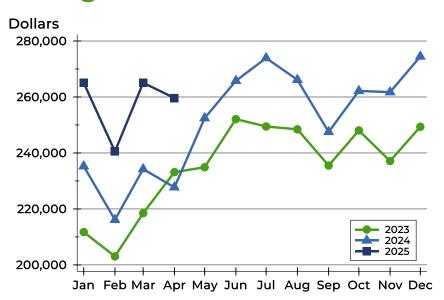
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	2.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	3.9%	2.3	73,000	75,500	15	13	87.8%	87.8%	87.8%	87.8%
\$100,000-\$124,999	5	3.3%	2.9	115,500	114,500	149	98	97.1%	98.5%	90.7%	88.6%
\$125,000-\$149,999	11	7.2%	2.8	138,882	136,000	46	3	98.7%	99.5%	98.1%	99.5%
\$150,000-\$174,999	11	7.2%	2.2	161,400	159,500	68	35	99.1%	100.0%	101.8%	100.0%
\$175,000-\$199,999	17	11.2%	1.6	186,158	185,000	21	2	99.8%	100.0%	99.2%	100.0%
\$200,000-\$249,999	27	17.8%	1.8	229,778	230,000	71	19	98.9%	99.0%	97.0%	99.0%
\$250,000-\$299,999	26	17.1%	2.2	275,986	277,500	40	18	98.8%	100.0%	96.7%	98.3%
\$300,000-\$399,999	35	23.0%	2.5	339,869	337,500	35	19	98.8%	99.4%	98.1%	98.6%
\$400,000-\$499,999	9	5.9%	3.1	442,889	441,000	13	5	97.9%	100.0%	97.6%	100.0%
\$500,000-\$749,999	5	3.3%	2.8	544,180	540,000	40	6	99.9%	100.0%	98.7%	100.0%
\$750,000-\$999,999	0	0.0%	6.7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



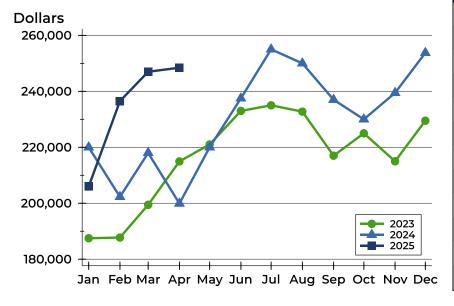


# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

#### **Average Price**



Month	2023	2024	2025
Month		202-	2023
January	211,729	235,273	265,061
February	203,051	216,116	240,527
March	218,481	234,244	265,080
April	233,144	227,713	259,640
Мау	234,900	252,466	
June	252,092	265,770	
July	249,459	273,922	
August	248,454	266,145	
September	235,501	247,521	
October	248,045	262,171	
November	237,123	261,740	
December	249,363	274,473	



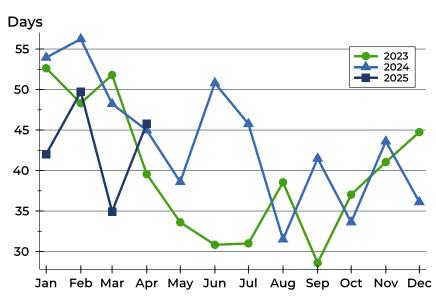
Month	2023	2024	2025
January	187,500	220,000	206,000
February	187,750	202,291	236,500
March	199,450	218,000	247,000
April	214,950	199,900	248,450
May	221,000	220,000	
June	233,000	237,500	
July	235,000	255,000	
August	232,750	250,000	
September	217,000	237,000	
October	225,000	230,000	
November	215,000	239,450	
December	229,500	253,750	





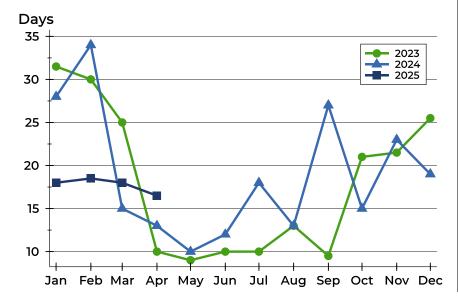
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	53	54	42
February	48	56	50
March	52	48	35
April	40	45	46
May	34	39	
June	31	51	
July	31	46	
August	39	32	
September	29	41	
October	37	34	
November	41	44	
December	45	36	

### **Median DOM**



Month	2023	2024	2025
January	32	28	18
February	30	34	19
March	25	15	18
April	10	13	17
May	9	10	
June	10	12	
July	10	18	
August	13	13	
September	10	27	
October	21	15	
November	22	23	
December	26	19	





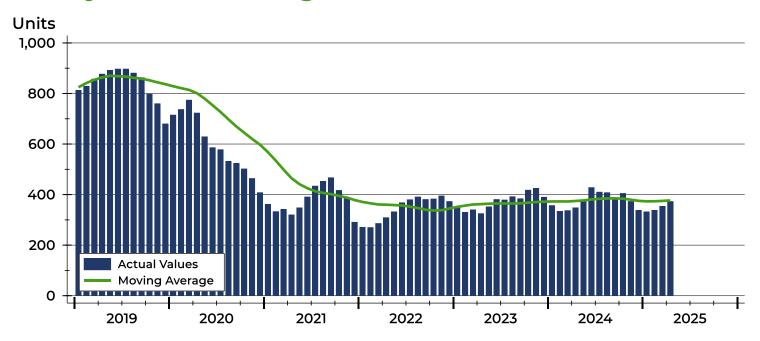
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

	mmary Statistics Active Listings	2025	End of April 2024	Change
Act	tive Listings	373	348	7.2%
Vo	lume (1,000s)	108,890	106,651	2.1%
Months' Supply		2.3	2.0	15.0%
ge	List Price	291,929	306,468	-4.7%
Avera	Days on Market	76	77	-1.3%
₽	Percent of Original	98.1%	97.5%	0.6%
_	List Price	255,000	250,000	2.0%
Media	Days on Market	43	48	-10.4%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 373 homes were available for sale in the FHAR eight-county jurisdiction at the end of April. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of April was \$255,000, up 2.0% from 2024. The typical time on market for active listings was 43 days, down from 48 days a year earlier.

### **History of Active Listings**

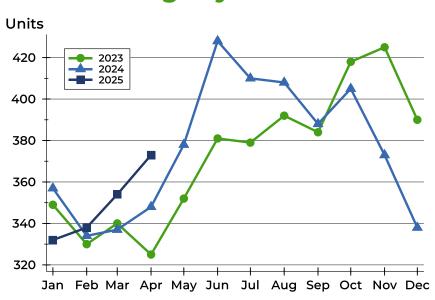






# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	349	357	332
February	330	334	338
March	340	337	354
April	325	348	373
May	352	378	
June	381	428	
July	379	410	
August	392	408	
September	384	388	
October	418	405	
November	425	373	
December	390	338	

### **Active Listings by Price Range**

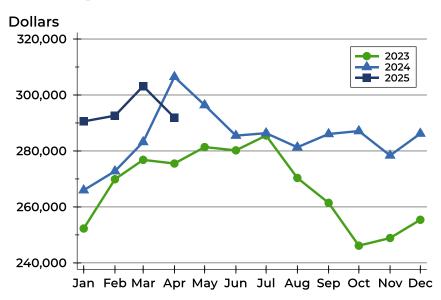
Price Range	Active I Number	Listings Percent	Months' Supply	List   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	1.9%	2.5	39,686	35,000	92	34	94.6%	100.0%
\$50,000-\$99,999	21	5.6%	2.3	79,895	80,000	95	68	95.8%	100.0%
\$100,000-\$124,999	20	5.4%	2.9	112,930	114,000	54	35	96.4%	100.0%
\$125,000-\$149,999	29	7.8%	2.8	135,721	134,900	70	63	98.1%	100.0%
\$150,000-\$174,999	22	5.9%	2.2	162,759	163,900	96	68	97.1%	100.0%
\$175,000-\$199,999	27	7.2%	1.6	187,093	187,000	89	38	98.5%	100.0%
\$200,000-\$249,999	51	13.7%	1.8	225,563	225,000	66	42	98.2%	100.0%
\$250,000-\$299,999	57	15.3%	2.2	274,516	275,000	73	41	100.2%	100.0%
\$300,000-\$399,999	72	19.3%	2.5	339,088	330,000	85	52	98.2%	100.0%
\$400,000-\$499,999	32	8.6%	3.1	444,922	441,450	42	22	97.2%	100.0%
\$500,000-\$749,999	21	5.6%	2.8	596,016	575,000	64	61	99.0%	100.0%
\$750,000-\$999,999	10	2.7%	6.7	876,800	862,500	99	48	96.3%	100.0%
\$1,000,000 and up	4	1.1%	N/A	1,255,000	1,247,500	154	150	98.8%	100.0%



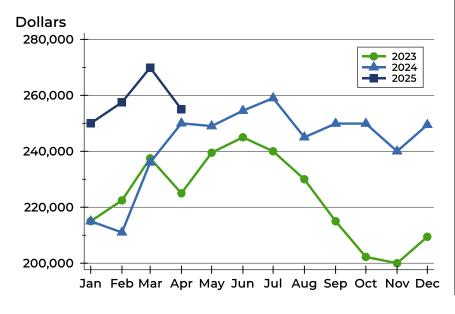


# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	252,283	265,966	290,567
February	269,896	272,776	292,611
March	276,818	283,198	303,156
April	275,511	306,468	291,929
May	281,383	296,388	
June	280,213	285,480	
July	285,518	286,357	
August	270,350	281,323	
September	261,450	286,059	
October	246,153	287,118	
November	248,888	278,381	
December	255,407	286,211	



Month	2023	2024	2025
January	215,000	215,000	250,000
February	222,450	211,000	257,500
March	237,500	236,000	269,900
April	225,000	250,000	255,000
May	239,500	249,000	
June	245,000	254,500	
July	240,000	259,000	
August	230,000	245,000	
September	215,000	249,900	
October	202,250	249,900	
November	199,999	240,000	
December	209,450	249,450	





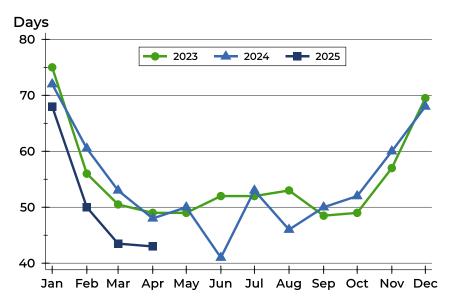
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	90	91	89
February	83	89	83
March	78	82	77
April	78	77	76
May	74	76	
June	73	69	
July	76	75	
August	76	68	
September	77	76	
October	76	74	
November	80	81	
December	90	89	

#### **Median DOM**



Month	2023	2024	2025
January	75	72	68
February	56	61	50
March	51	53	44
April	49	48	43
May	49	50	
June	52	41	
July	52	53	
August	53	46	
September	49	50	
October	49	52	
November	57	60	
December	70	68	





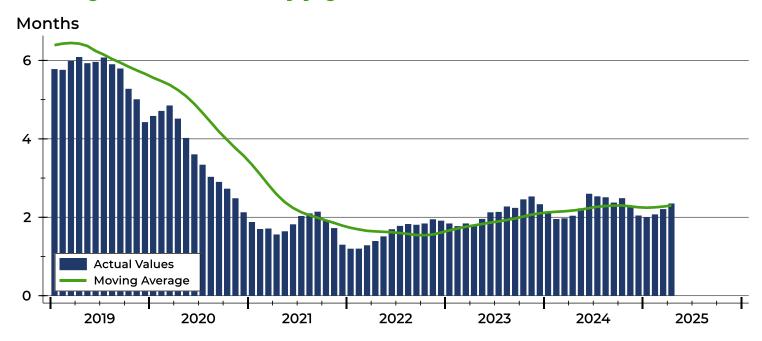
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.8	2.1	2.0
February	1.8	2.0	2.1
March	1.8	2.0	2.2
April	1.8	2.0	2.3
May	2.0	2.2	
June	2.1	2.6	
July	2.1	2.5	
August	2.3	2.5	
September	2.2	2.4	
October	2.5	2.5	
November	2.5	2.3	
December	2.3	2.0	

### **History of Month's Supply**







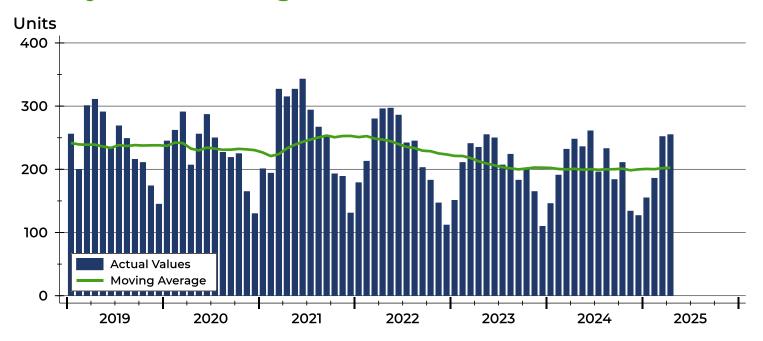
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

	mmary Statistics New Listings	2025	April 2024	Change
£	New Listings	255	248	2.8%
Month	Volume (1,000s)	77,213	72,260	6.9%
Current	Average List Price	302,795	291,369	3.9%
C	Median List Price	279,000	252,500	10.5%
ā	New Listings	848	817	3.8%
o-Da	Volume (1,000s)	242,885	219,012	10.9%
Year-to-Date	Average List Price	286,421	268,068	6.8%
×	Median List Price	266,750	240,000	11.1%

A total of 255 new listings were added in the FHAR eight-county jurisdiction during April, up 2.8% from the same month in 2024. Year-to-date the FHAR eight-county jurisdiction has seen 848 new listings.

The median list price of these homes was \$279,000 up from \$252,500 in 2024.

### **History of New Listings**







# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	151	146	155
February	211	191	186
March	241	232	252
April	235	248	255
May	255	236	
June	250	261	
July	207	196	
August	224	233	
September	183	184	
October	200	211	
November	165	134	
December	110	127	

### **New Listings by Price Range**

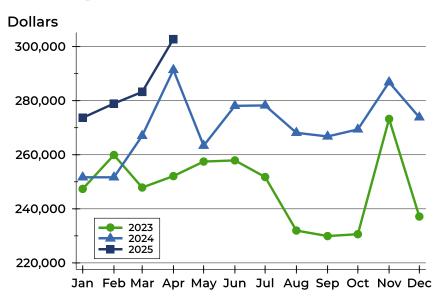
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.6%	38,475	35,000	11	10	97.1%	100.0%
\$50,000-\$99,999	7	2.7%	79,486	77,900	16	13	100.0%	100.0%
\$100,000-\$124,999	9	3.5%	111,222	113,000	14	16	98.2%	100.0%
\$125,000-\$149,999	18	7.1%	136,831	138,500	15	12	99.5%	100.0%
\$150,000-\$174,999	9	3.5%	164,444	162,500	17	12	99.4%	100.0%
\$175,000-\$199,999	21	8.2%	185,164	185,000	13	8	99.5%	100.0%
\$200,000-\$249,999	36	14.1%	222,089	220,000	9	7	99.4%	100.0%
\$250,000-\$299,999	45	17.6%	276,367	275,000	12	10	99.7%	100.0%
\$300,000-\$399,999	43	16.9%	340,123	339,900	15	10	99.8%	100.0%
\$400,000-\$499,999	43	16.9%	440,701	435,000	14	9	99.5%	100.0%
\$500,000-\$749,999	15	5.9%	562,867	550,000	16	16	99.1%	100.0%
\$750,000-\$999,999	3	1.2%	861,667	825,000	18	18	100.0%	100.0%
\$1,000,000 and up	2	0.8%	1,317,500	1,317,500	18	18	100.0%	100.0%



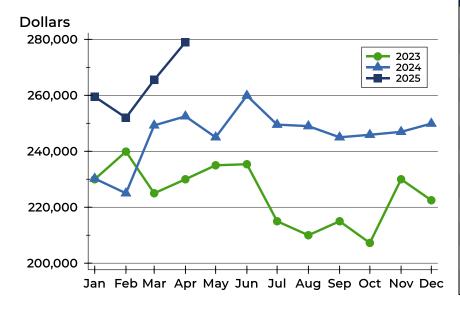


# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	247,361	251,653	273,665
February	259,907	251,656	278,944
March	247,875	267,003	283,217
April	252,099	291,369	302,795
May	257,481	263,352	
June	257,899	278,084	
July	251,768	278,234	
August	231,966	268,121	
September	229,917	266,763	
October	230,618	269,365	
November	273,241	286,836	
December	237,148	273,829	



Month	2023	2024	2025
January	230,000	230,250	259,500
February	239,900	225,000	252,000
March	225,000	249,250	265,500
April	230,000	252,500	279,000
May	235,000	245,000	
June	235,375	259,900	
July	215,000	249,525	
August	210,000	249,000	
September	215,000	245,000	
October	207,250	245,900	
November	230,000	246,950	
December	222,500	249,900	





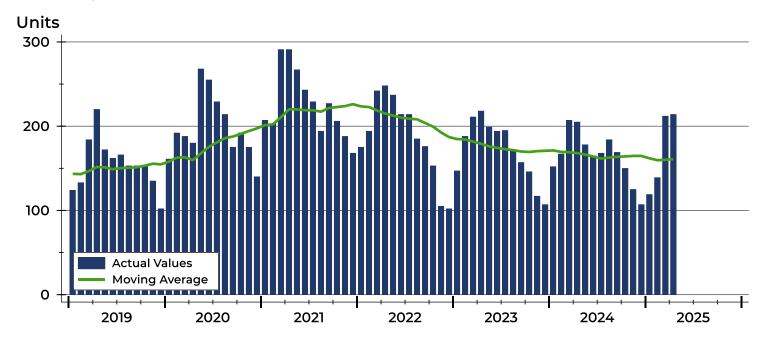
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

	mmary Statistics Contracts Written	2025	April 2024	Change	Yo 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	214	205	4.4%	684	731	-6.4%
Vo	lume (1,000s)	59,843	52,303	14.4%	185,865	179,921	3.3%
ge	Sale Price	279,642	255,139	9.6%	271,732	246,130	10.4%
Avera	Days on Market	27	34	-20.6%	34	44	-22.7%
¥	Percent of Original	99.0%	97.1%	2.0%	98.1%	96.8%	1.3%
=	Sale Price	270,000	230,000	17.4%	255,000	225,000	13.3%
Median	Days on Market	10	11	-9.1%	12	14	-14.3%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	98.7%	1.3%

A total of 214 contracts for sale were written in the FHAR eight-county jurisdiction during the month of April, up from 205 in 2024. The median list price of these homes was \$270,000, up from \$230,000 the prior year.

Half of the homes that went under contract in April were on the market less than 10 days, compared to 11 days in April 2024.

### **History of Contracts Written**

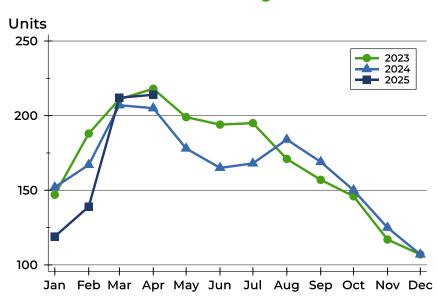






# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	147	152	119
February	188	167	139
March	211	207	212
April	218	205	214
May	199	178	
June	194	165	
July	195	168	
August	171	184	
September	157	169	
October	146	150	
November	117	125	
December	107	107	

### **Contracts Written by Price Range**

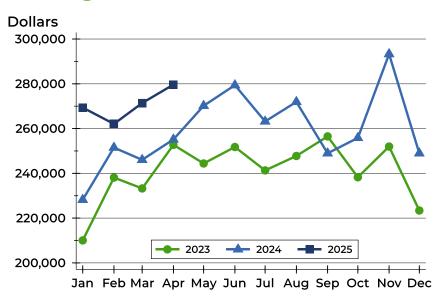
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	14,900	14,900	19	19	100.0%	100.0%
\$25,000-\$49,999	1	0.5%	35,000	35,000	2	2	88.6%	88.6%
\$50,000-\$99,999	7	3.3%	77,029	77,900	74	46	103.8%	100.0%
\$100,000-\$124,999	9	4.2%	112,311	110,000	62	41	94.8%	96.2%
\$125,000-\$149,999	20	9.3%	137,963	137,750	49	18	98.0%	100.0%
\$150,000-\$174,999	8	3.7%	162,288	162,250	45	23	96.9%	100.0%
\$175,000-\$199,999	14	6.5%	185,632	185,000	10	4	98.8%	100.0%
\$200,000-\$249,999	34	15.9%	225,174	228,500	16	7	99.6%	100.0%
\$250,000-\$299,999	39	18.2%	277,110	279,000	22	9	99.2%	100.0%
\$300,000-\$399,999	45	21.0%	343,212	339,900	22	13	98.8%	100.0%
\$400,000-\$499,999	26	12.1%	442,559	432,500	24	11	99.7%	100.0%
\$500,000-\$749,999	10	4.7%	617,280	604,000	18	15	99.9%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



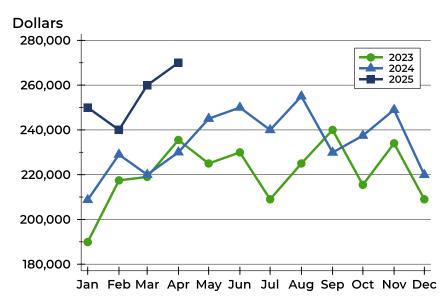


# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	210,038	228,199	269,372
February	238,113	251,506	262,078
March	233,250	246,036	271,402
April	252,736	255,139	279,642
May	244,407	270,182	
June	251,762	279,398	
July	241,302	263,186	
August	247,756	271,918	
September	256,510	248,959	
October	238,252	255,836	
November	251,974	293,303	
December	223,399	248,939	



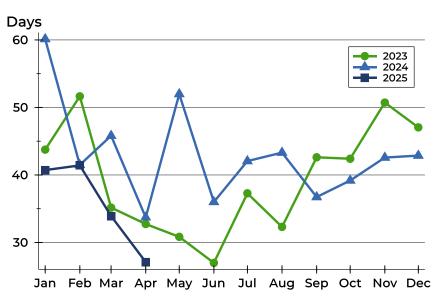
Month	2023	2024	2025
January	189,900	208,750	250,000
February	217,450	229,000	240,000
March	219,000	219,999	259,950
April	235,500	230,000	270,000
May	225,000	245,000	
June	229,950	250,000	
July	209,000	239,975	
August	225,000	255,000	
September	240,000	229,900	
October	215,450	237,450	
November	234,000	249,000	
December	209,000	219,900	





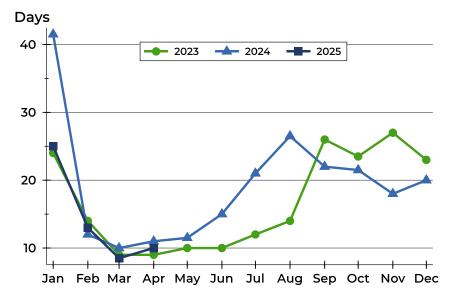
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	44	60	41
February	52	41	41
March	35	46	34
April	33	34	27
May	31	52	
June	27	36	
July	37	42	
August	32	43	
September	43	37	
October	42	39	
November	51	43	
December	47	43	

#### **Median DOM**



Month	2023	2024	2025
January	24	42	25
February	14	12	13
March	9	10	9
April	9	11	10
May	10	12	
June	10	15	
July	12	21	
August	14	27	
September	26	22	
October	24	22	
November	27	18	
December	23	20	





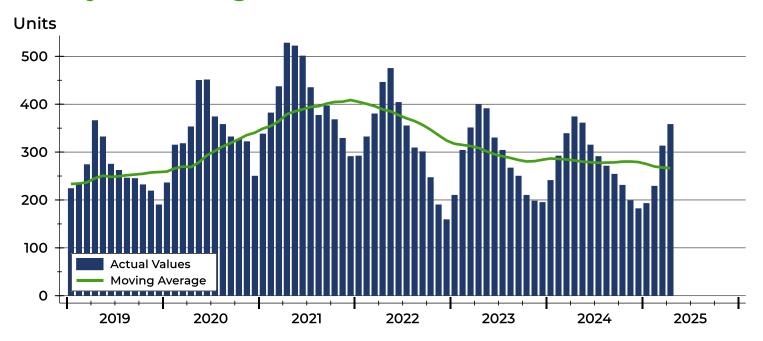
## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of April 2024	Change
Pe	nding Contracts	358	374	-4.3%
Vo	lume (1,000s)	98,651	94,177	4.8%
ge	List Price	275,561	251,809	9.4%
Avera	Days on Market	29	43	-32.6%
Ą	Percent of Original	99.3%	98.4%	0.9%
5	List Price	262,500	230,000	14.1%
Media	Days on Market	10	14	-28.6%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 358 listings in the FHAR eight-county jurisdiction had contracts pending at the end of April, down from 374 contracts pending at the end of April 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**

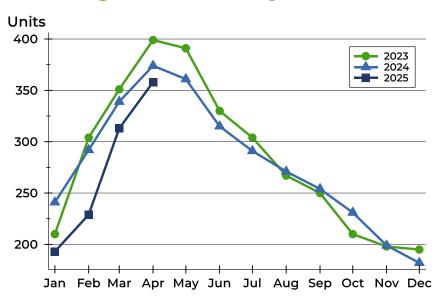






# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	210	241	193
February	304	292	229
March	351	339	313
April	399	374	358
May	391	361	
June	330	315	
July	304	291	
August	267	271	
September	250	254	
October	210	231	
November	198	199	
December	195	182	

### **Pending Contracts by Price Range**

Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	14,900	14,900	19	19	100.0%	100.0%
\$25,000-\$49,999	1	0.3%	35,000	35,000	2	2	100.0%	100.0%
\$50,000-\$99,999	16	4.5%	75,963	74,950	60	41	102.2%	100.0%
\$100,000-\$124,999	15	4.2%	113,760	114,900	51	34	97.5%	100.0%
\$125,000-\$149,999	35	9.8%	137,106	135,000	42	8	98.3%	100.0%
\$150,000-\$174,999	20	5.6%	162,300	160,950	38	21	98.3%	100.0%
\$175,000-\$199,999	23	6.4%	186,328	185,000	24	7	99.0%	100.0%
\$200,000-\$249,999	54	15.1%	227,006	229,700	26	7	99.6%	100.0%
\$250,000-\$299,999	67	18.7%	279,066	279,900	22	10	100.1%	100.0%
\$300,000-\$399,999	70	19.6%	345,574	345,000	24	9	98.8%	100.0%
\$400,000-\$499,999	41	11.5%	443,540	435,000	21	9	99.7%	100.0%
\$500,000-\$749,999	12	3.4%	622,733	609,500	22	18	99.0%	100.0%
\$750,000-\$999,999	3	0.8%	848,300	870,000	52	5	97.4%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



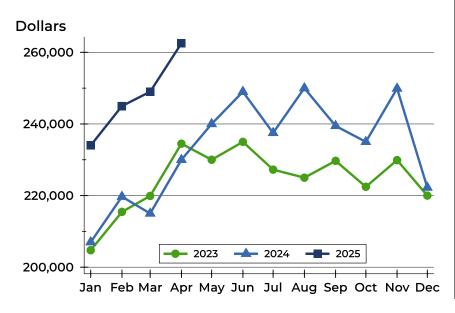


# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	223,659	224,300	251,969
February	235,504	240,195	262,233
March	241,379	242,773	265,030
April	247,101	251,809	275,561
May	249,264	262,920	
June	254,985	269,555	
July	253,916	258,623	
August	248,419	271,535	
September	253,194	262,089	
October	242,865	260,319	
November	257,099	278,152	
December	241,355	258,428	



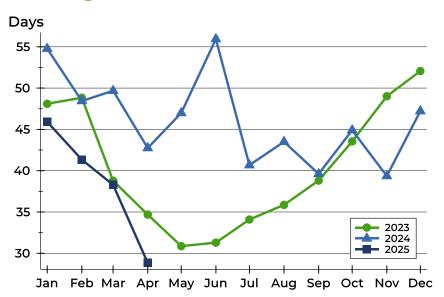
Month	2023	2024	2025
January	204,750	207,000	234,000
February	215,450	219,700	245,000
March	219,900	215,000	249,000
April	234,500	230,000	262,500
May	230,000	240,000	
June	235,000	249,000	
July	227,250	237,500	
August	225,000	250,000	
September	229,700	239,450	
October	222,450	235,000	
November	229,900	249,900	
December	220,000	222,250	





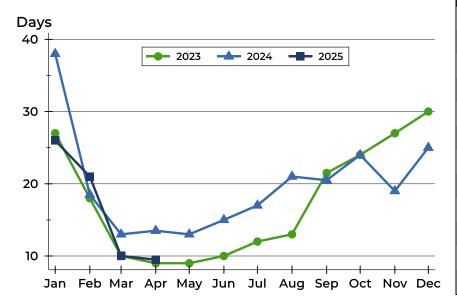
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	48	55	46
February	49	48	41
March	39	50	38
April	35	43	29
May	31	47	
June	31	56	
July	34	41	
August	36	44	
September	39	40	
October	44	45	
November	49	39	
December	52	47	

### **Median DOM**



Month	2023	2024	2025
January	27	38	26
February	18	19	21
March	10	13	10
April	9	14	10
May	9	13	
June	10	15	
July	12	17	
August	13	21	
September	22	21	
October	24	24	
November	27	19	
December	30	25	