



## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### **FHAR Jurisdiction Home Sales Fell in August**

Total home sales in the FHAR eight-county jurisdiction fell last month to 175 units, compared to 201 units in August 2024. Total sales volume was \$48.3 million, down from a year earlier.

The median sale price in August was \$254,900, up from \$250,000 a year earlier. Homes that sold in August were typically on the market for 20 days and sold for 99.5% of their list prices.

### FHAR Jurisdiction Active Listings Up at End of August

The total number of active listings in the FHAR eight-county jurisdiction at the end of August was 380 units, up from 329 at the same point in 2024. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$264,900.

During August, a total of 182 contracts were written down from 183 in August 2024. At the end of the month, there were 237 contracts still pending.

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# Flint Hills Association Eight-County Jurisdiction Summary Statistics

August MLS Statistics Three-year History		C	Current Mont	:h	Year-to-Date			
		2025	2024	2023	2025	2024	2023	
Home Sales Change from prior year		<b>175</b> -12.9%	<b>201</b> 4.7%	<b>192</b> -24.1%	<b>1,307</b> -4.8%	<b>1,373</b> -3.9%	<b>1,429</b> -16.1%	
	<b>tive Listings</b> ange from prior year	<b>380</b> 15.5%	<b>329</b> 5.1%	<b>313</b> -0.3%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>2.4</b> 20.0%	<b>2.0</b> 11.1%	<b>1.8</b> 20.0%	N/A	N/A	N/A	
	w Listings ange from prior year	<b>185</b> -19.9%	<b>231</b> 3.1%	<b>224</b> -8.6%	<b>1,807</b> 3.2%	<b>1,751</b> -1.5%	<b>1,777</b> -12.9%	
	ntracts Written ange from prior year	<b>182</b> -0.5%	<b>183</b> 7.0%	<b>171</b> -7.6%	<b>1,387</b> -2.8%	<b>1,427</b> -6.5%	<b>1,526</b> -10.9%	
	nding Contracts ange from prior year	<b>237</b> -5.2%	<b>250</b> 1.6%	<b>246</b> -14.6%	N/A	N/A	N/A	
	les Volume (1,000s) ange from prior year	<b>48,300</b> -9.7%	<b>53,495</b> 12.1%	<b>47,703</b> -14.8%	<b>351,072</b> 2.6%	<b>342,048</b> 1.4%	<b>337,375</b> -11.1%	
	Sale Price Change from prior year	<b>275,999</b> 3.7%	<b>266,145</b> 7.1%	<b>248,454</b> 12.3%	<b>268,609</b> 7.8%	<b>249,125</b> 5.5%	<b>236,091</b> 5.9%	
4	<b>List Price of Actives</b> Change from prior year	<b>297,128</b> 1.7%	<b>292,303</b> 4.7%	<b>279,122</b> 10.6%	N/A	N/A	N/A	
Average	Days on Market Change from prior year	<b>36</b> 12.5%	<b>32</b> -17.9%	<b>39</b> 50.0%	<b>34</b> -24.4%	<b>45</b> 18.4%	<b>38</b> 26.7%	
⋖	Percent of List Change from prior year	<b>96.8%</b> -1.3%	<b>98.1%</b> 1.0%	<b>97.1%</b> -0.7%	<b>98.2%</b> 0.3%	<b>97.9%</b> -0.2%	<b>98.1%</b> -1.0%	
	Percent of Original Change from prior year	<b>95.0%</b> -1.2%	<b>96.2%</b> 0.8%	<b>95.4%</b> -1.1%	<b>96.9%</b> 0.8%	<b>96.1%</b> -0.3%	<b>96.4%</b> -1.5%	
	Sale Price Change from prior year	<b>254,900</b> 2.0%	<b>250,000</b> 7.4%	<b>232,750</b> 13.5%	<b>251,200</b> 11.2%	<b>226,000</b> 5.1%	<b>215,000</b> 5.4%	
	<b>List Price of Actives</b> Change from prior year	<b>264,900</b>	<b>259,900</b> 8.3%	<b>240,000</b> 10.3%	N/A	N/A	N/A	
Median	<b>Days on Market</b> Change from prior year	<b>20</b> 53.8%	<b>13</b> 0.0%	<b>13</b> 30.0%	<b>14</b> -12.5%	<b>16</b> 33.3%	<b>12</b> 33.3%	
2	Percent of List Change from prior year	<b>99.5%</b> -0.5%	<b>100.0%</b> 0.6%	<b>99.4%</b> -0.6%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	
	Percent of Original Change from prior year	<b>98.0%</b> -0.9%	<b>98.9%</b> 0.9%	<b>98.0%</b> -0.4%	<b>98.8%</b> 0.4%	<b>98.4%</b> -0.6%	<b>99.0%</b> -1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





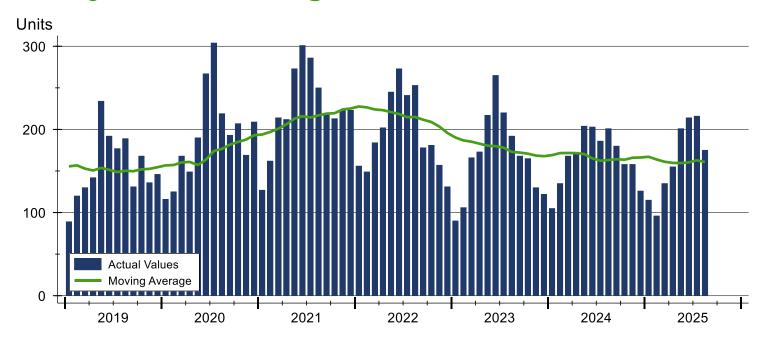
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2025	August 2024	Change	Yo 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	175	201	-12.9%	1,307	1,373	-4.8%
Vo	lume (1,000s)	48,300	53,495	-9.7%	351,072	342,048	2.6%
Мс	onths' Supply	2.4	2.0	20.0%	N/A	N/A	N/A
	Sale Price	275,999	266,145	3.7%	268,609	249,125	7.8%
age	Days on Market	36	32	12.5%	34	45	-24.4%
Averag	Percent of List	96.8%	98.1%	-1.3%	98.2%	97.9%	0.3%
	Percent of Original	95.0%	96.2%	-1.2%	96.9%	96.1%	0.8%
	Sale Price	254,900	250,000	2.0%	251,200	226,000	11.2%
lian	Days on Market	20	13	53.8%	14	16	-12.5%
Median	Percent of List	99.5%	100.0%	-0.5%	100.0%	100.0%	0.0%
	Percent of Original	98.0%	98.9%	-0.9%	98.8%	98.4%	0.4%

A total of 175 homes sold in the FHAR eight-county jurisdiction in August, down from 201 units in August 2024. Total sales volume fell to \$48.3 million compared to \$53.5 million in the previous year.

The median sales price in August was \$254,900, up 2.0% compared to the prior year. Median days on market was 20 days, up from 17 days in July, and up from 13 in August 2024.

### **History of Closed Listings**

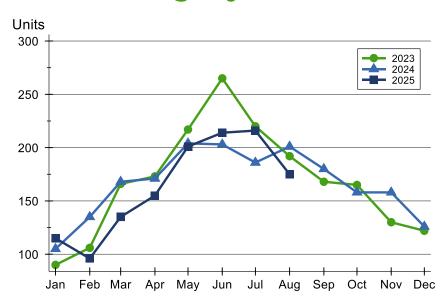






## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### **Closed Listings by Month**



Month	2023	2024	2025
January	90	105	115
February	106	135	96
March	166	168	135
April	173	171	155
May	217	204	201
June	265	203	214
July	220	186	216
August	192	201	175
September	168	180	
October	165	158	
November	130	158	
December	122	126	

### **Closed Listings by Price Range**

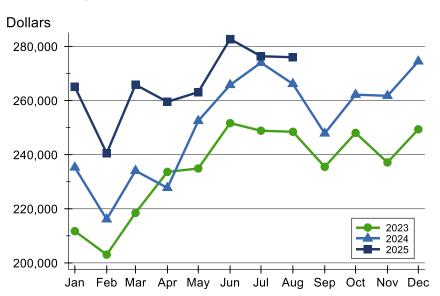
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	2	1.1%	4.4	20,000	20,000	89	89	48.7%	48.7%	48.7%	48.7%
\$25,000-\$49,999	4	2.3%	2.2	32,300	31,250	44	29	70.9%	69.6%	66.0%	67.8%
\$50,000-\$99,999	8	4.6%	3.4	79,300	76,000	33	14	88.5%	91.5%	86.6%	88.6%
\$100,000-\$124,999	7	4.0%	2.8	110,521	110,000	28	17	92.3%	100.0%	90.3%	100.0%
\$125,000-\$149,999	6	3.4%	1.3	132,667	132,250	43	48	99.1%	98.1%	95.1%	94.9%
\$150,000-\$174,999	12	6.9%	2.0	163,025	164,950	29	11	99.9%	100.0%	98.5%	100.0%
\$175,000-\$199,999	16	9.1%	2.1	186,394	185,500	33	16	98.3%	100.0%	96.8%	98.6%
\$200,000-\$249,999	28	16.0%	2.0	227,486	231,000	39	19	99.1%	99.1%	97.3%	97.9%
\$250,000-\$299,999	41	23.4%	2.2	273,902	270,000	30	14	98.8%	100.0%	97.4%	98.9%
\$300,000-\$399,999	27	15.4%	2.6	345,126	344,500	43	33	98.3%	98.7%	96.8%	97.6%
\$400,000-\$499,999	10	5.7%	1.9	441,300	445,000	38	17	97.4%	98.9%	95.2%	97.8%
\$500,000-\$749,999	10	5.7%	4.1	598,700	615,000	36	23	98.3%	97.5%	97.1%	97.4%
\$750,000-\$999,999	3	1.7%	8.0	830,000	795,000	31	27	98.0%	99.4%	97.2%	97.0%
\$1,000,000 and up	1	0.6%	9.0	1,180,000	1,180,000	7	7	100.0%	100.0%	100.0%	100.0%



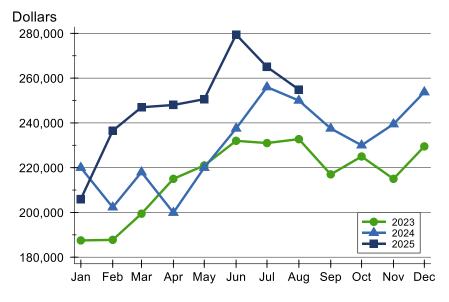


## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### **Average Price**



Month	2023	2024	2025
MOTILIT	2023	2024	2023
January	211,729	235,273	265,061
February	203,051	216,116	240,527
March	218,481	234,045	265,842
April	233,617	227,713	259,517
May	234,900	252,466	263,111
June	251,656	265,770	282,732
July	248,848	273,982	276,367
August	248,454	266,145	275,999
September	235,501	247,840	
October	248,045	262,171	
November	237,123	261,740	
December	249,363	274,473	



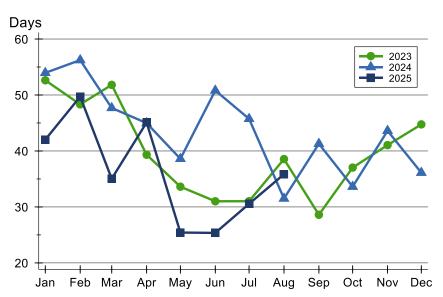
Month	2023	2024	2025
January	187,500	220,000	206,000
February	187,750	202,291	236,500
March	199,450	218,000	247,000
April	215,000	199,900	248,000
May	221,000	220,000	250,600
June	232,000	237,500	279,450
July	231,000	256,000	265,000
August	232,750	250,000	254,900
September	217,000	237,500	
October	225,000	230,000	
November	215,000	239,450	
December	229,500	253,750	





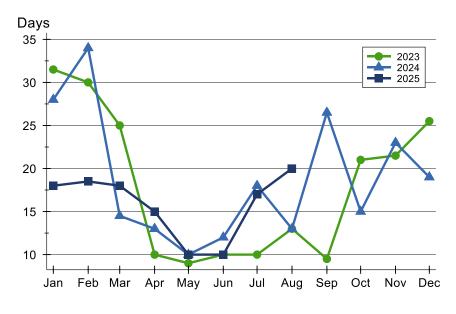
## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	53	54	42
February	48	56	50
March	52	48	35
April	39	45	45
May	34	39	25
June	31	51	25
July	31	46	31
August	39	32	36
September	29	41	
October	37	34	
November	41	44	
December	45	36	

### **Median DOM**



Month	2023	2024	2025
January	32	28	18
February	30	34	19
March	25	15	18
April	10	13	15
May	9	10	10
June	10	12	10
July	10	18	17
August	13	13	20
September	10	27	
October	21	15	
November	22	23	
December	26	19	





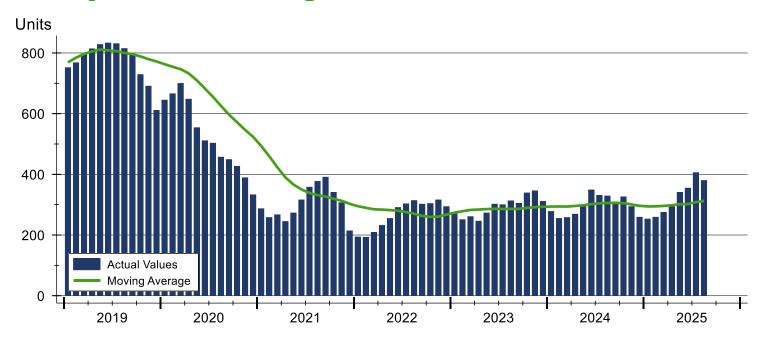
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

	mmary Statistics Active Listings	2025	End of August 2024	Change
Act	tive Listings	380	329	15.5%
Vo	lume (1,000s)	112,909	96,168	17.4%
Мс	onths' Supply	2.4	2.0	20.0%
ge	List Price	297,128	292,303	1.7%
Avera	Days on Market	52	61	-14.8%
¥	Percent of Original	97.3%	97.4%	-0.1%
<u>_</u>	List Price	264,900	259,900	1.9%
Media	Days on Market	30	43	-30.2%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 380 homes were available for sale in the FHAR eight-county jurisdiction at the end of August. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of August was \$264,900, up 1.9% from 2024. The typical time on market for active listings was 30 days, down from 43 days a year earlier.

### **History of Active Listings**

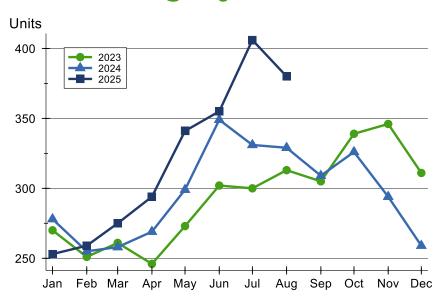






## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

#### **Active Listings by Month**



Month	2023	2024	2025
January	270	278	253
February	251	255	259
March	261	258	275
April	246	269	294
May	273	299	341
June	302	349	355
July	300	331	406
August	313	329	380
September	305	309	
October	339	326	
November	346	294	
December	311	259	

### **Active Listings by Price Range**

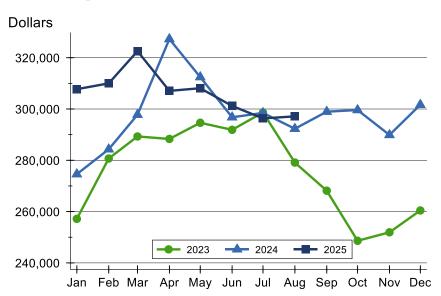
Price Range	Active I Number	Listings Percent	Months' Supply	List   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	4	1.1%	4.4	14,100	10,500	34	43	79.7%	75.6%
\$25,000-\$49,999	6	1.6%	2.2	37,375	38,700	15	8	95.2%	100.0%
\$50,000-\$99,999	26	6.8%	3.4	81,135	79,200	51	25	93.3%	95.0%
\$100,000-\$124,999	18	4.7%	2.8	116,361	119,450	85	46	94.3%	97.2%
\$125,000-\$149,999	15	3.9%	1.3	140,460	140,000	56	37	95.7%	96.7%
\$150,000-\$174,999	19	5.0%	2.0	163,053	162,500	73	28	99.7%	100.0%
\$175,000-\$199,999	29	7.6%	2.1	187,224	186,500	56	38	97.8%	100.0%
\$200,000-\$249,999	54	14.2%	2.0	229,661	230,000	65	33	96.9%	99.2%
\$250,000-\$299,999	66	17.4%	2.2	275,564	275,000	48	26	98.5%	100.0%
\$300,000-\$399,999	78	20.5%	2.6	340,321	334,950	40	24	98.5%	100.0%
\$400,000-\$499,999	22	5.8%	1.9	435,518	430,000	42	32	99.2%	100.0%
\$500,000-\$749,999	30	7.9%	4.1	620,913	627,500	50	28	97.7%	100.0%
\$750,000-\$999,999	10	2.6%	8.0	855,270	799,900	41	23	98.5%	100.0%
\$1,000,000 and up	3	0.8%	9.0	1,298,000	1,299,000	58	64	90.7%	92.5%



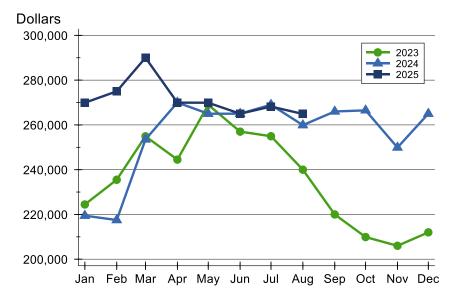


## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	257,166	274,597	307,731
February	280,692	284,295	310,001
March	289,295	297,773	322,564
April	288,329	327,282	307,066
May	294,632	312,450	308,103
June	291,884	296,772	301,196
July	298,664	298,472	296,340
August	279,122	292,303	297,128
September	268,147	298,961	
October	248,613	299,603	
November	251,923	289,877	
December	260,439	301,650	



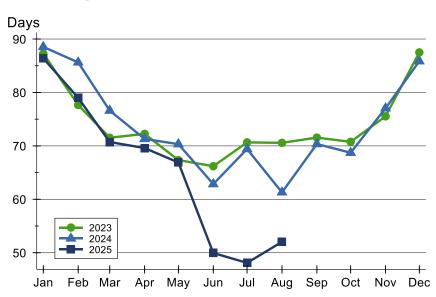
Month	2023	2024	2025
January	224,450	219,450	269,900
February	235,500	217,500	275,000
March	254,900	253,500	290,000
April	244,500	270,000	269,950
May	269,000	265,000	269,900
June	257,000	265,000	265,000
July	254,950	269,000	268,200
August	240,000	259,900	264,900
September	220,000	266,000	
October	209,900	266,500	
November	206,000	249,900	
December	212,000	265,000	





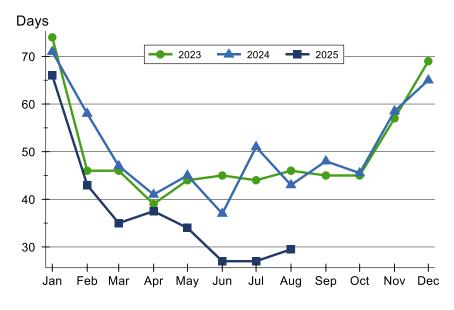
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	87	89	86
February	78	86	79
March	72	77	71
April	72	71	70
May	67	70	67
June	66	63	50
July	71	69	48
August	71	61	52
September	72	70	
October	71	69	
November	76	77	
December	88	86	

### **Median DOM**



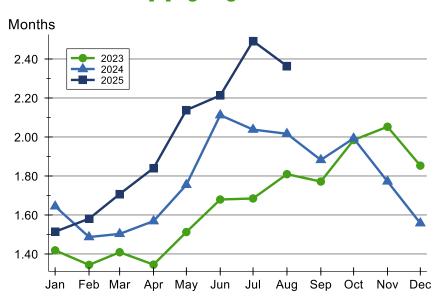
Month	2023	2024	2025
January	74	71	66
February	46	58	43
March	46	47	35
April	39	41	38
May	44	45	34
June	45	37	27
July	44	51	27
August	46	43	30
September	45	48	
October	45	46	
November	57	59	
December	69	65	





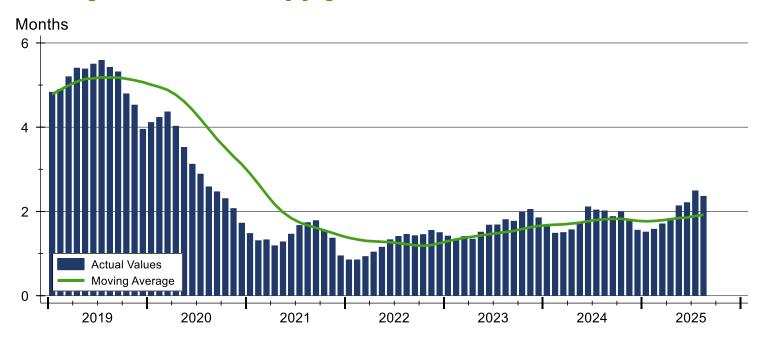
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.4	1.6	1.5
February	1.3	1.5	1.6
March	1.4	1.5	1.7
April	1.3	1.6	1.8
May	1.5	1.8	2.1
June	1.7	2.1	2.2
July	1.7	2.0	2.5
August	1.8	2.0	2.4
September	1.8	1.9	
October	2.0	2.0	
November	2.1	1.8	
December	1.9	1.6	

### **History of Month's Supply**







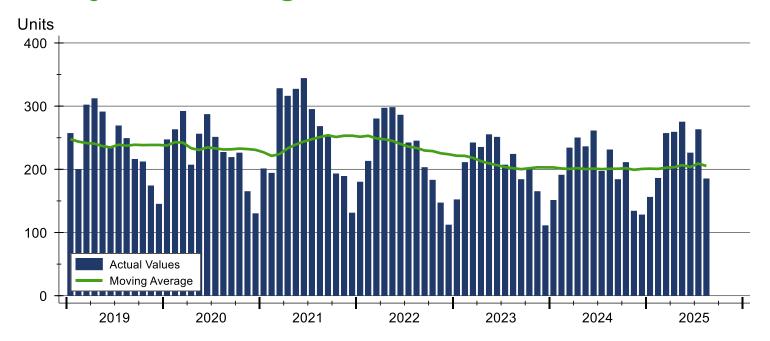
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

	mmary Statistics New Listings	2025	August 2024	Change
ţ	New Listings	185	231	-19.9%
Month	Volume (1,000s)	55,825	61,997	-10.0%
Current	Average List Price	301,758	268,386	12.4%
Cu	Median List Price	275,000	249,000	10.4%
ē	New Listings	1,807	1,751	3.2%
o-Daí	Volume (1,000s)	518,887	473,448	9.6%
Year-to-Date	Average List Price	287,154	270,387	6.2%
٧	Median List Price	265,000	249,000	6.4%

A total of 185 new listings were added in the FHAR eight-county jurisdiction during August, down 19.9% from the same month in 2024. Year-todate the FHAR eight-county jurisdiction has seen 1,807 new listings.

The median list price of these homes was \$275,000 up from \$249,000 in 2024.

### **History of New Listings**

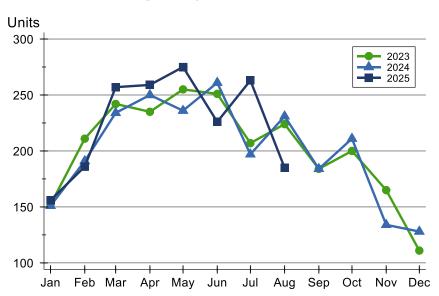






## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	152	151	156
February	211	191	186
March	242	234	257
April	235	250	259
May	255	236	275
June	251	261	226
July	207	197	263
August	224	231	185
September	184	184	
October	200	211	
November	165	134	
December	111	128	

### **New Listings by Price Range**

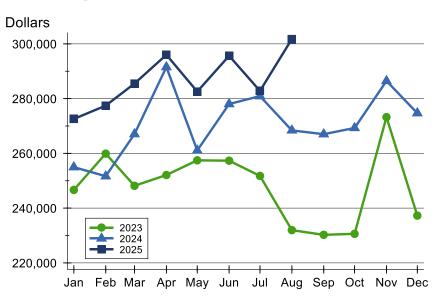
Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	24,900	24,900	7	7	100.0%	100.0%
\$25,000-\$49,999	4	2.2%	39,188	38,900	13	12	100.0%	100.0%
\$50,000-\$99,999	9	4.9%	80,944	72,400	10	7	99.6%	100.0%
\$100,000-\$124,999	1	0.5%	120,000	120,000	4	4	100.0%	100.0%
\$125,000-\$149,999	8	4.3%	141,038	142,200	11	8	97.3%	100.0%
\$150,000-\$174,999	10	5.4%	164,910	166,000	10	8	99.4%	100.0%
\$175,000-\$199,999	9	4.9%	185,711	186,500	7	4	100.0%	100.0%
\$200,000-\$249,999	27	14.6%	233,833	235,900	9	5	99.0%	100.0%
\$250,000-\$299,999	40	21.6%	273,371	272,200	11	9	99.2%	100.0%
\$300,000-\$399,999	42	22.7%	340,716	343,500	10	6	99.7%	100.0%
\$400,000-\$499,999	17	9.2%	433,998	425,000	6	5	100.0%	100.0%
\$500,000-\$749,999	14	7.6%	634,636	632,000	11	6	99.5%	100.0%
\$750,000-\$999,999	3	1.6%	841,667	785,000	8	5	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



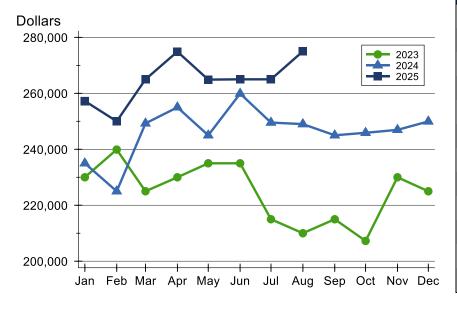


## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	246,654	254,968	272,574
February	259,907	251,656	277,433
March	248,152	267,051	285,500
April	252,099	291,518	296,005
May	257,457	261,064	282,573
June	257,329	278,027	295,627
July	251,768	280,908	282,811
August	231,966	268,386	301,758
September	230,241	267,007	
October	230,618	269,274	
November	273,241	286,440	
December	237,264	274,691	



Month	2023	2024	2025
January	230,000	235,000	257,250
February	239,900	225,000	250,000
March	225,000	249,250	265,000
April	230,000	255,000	274,900
May	235,000	245,000	264,900
June	235,000	259,900	265,000
July	215,000	249,550	265,000
August	210,000	249,000	275,000
September	215,000	245,000	
October	207,250	245,900	
November	230,000	246,950	
December	225,000	249,950	





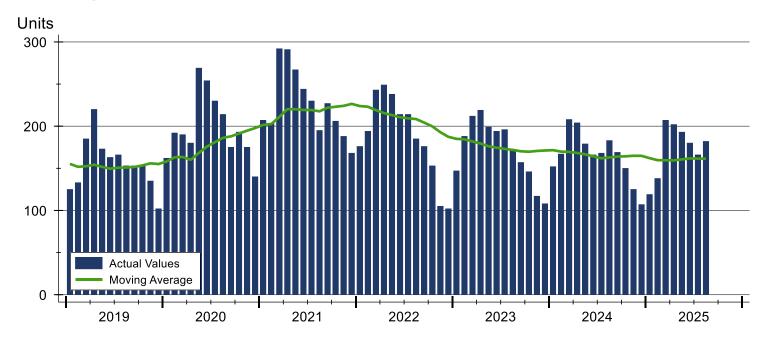
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

	mmary Statistics Contracts Written	2025	August 2024	Change	Year-to-Dat age 2025 2024		te Change
Со	ntracts Written	182	183	-0.5%	1,387	1,427	-2.8%
Vol	ume (1,000s)	51,834	49,883	3.9%	385,388	368,744	4.5%
ge	Sale Price	284,800	272,584	4.5%	277,857	258,405	7.5%
Avera	Days on Market	39	43	-9.3%	35	44	-20.5%
¥	Percent of Original	97.1%	95.0%	2.2%	96.9%	96.2%	0.7%
<u>_</u>	Sale Price	262,450	255,000	2.9%	260,000	235,000	10.6%
Median	Days on Market	27	26	3.8%	15	15	0.0%
Σ	Percent of Original	100.0%	97.6%	2.5%	99.3%	98.4%	0.9%

A total of 182 contracts for sale were written in the FHAR eight-county jurisdiction during the month of August, down from 183 in 2024. The median list price of these homes was \$262,450, up from \$255,000 the prior year.

Half of the homes that went under contract in August were on the market less than 26 days, compared to 26 days in August 2024.

### **History of Contracts Written**

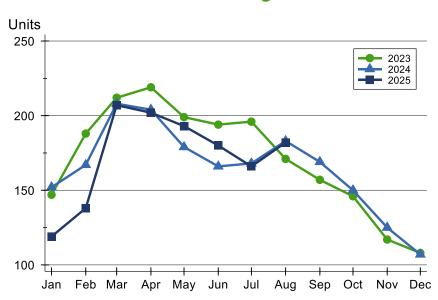






## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	147	152	119
February	188	167	138
March	212	208	207
April	219	204	202
May	199	179	193
June	194	166	180
July	196	168	166
August	171	183	182
September	157	169	
October	146	150	
November	117	125	
December	108	107	

### **Contracts Written by Price Range**

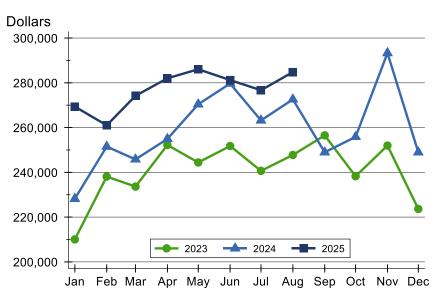
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.1%	31,950	31,950	74	74	77.2%	77.2%
\$50,000-\$99,999	8	4.4%	90,850	95,500	71	69	87.8%	88.2%
\$100,000-\$124,999	5	2.7%	114,380	115,000	76	75	92.1%	91.7%
\$125,000-\$149,999	10	5.5%	140,670	141,250	24	28	98.0%	100.0%
\$150,000-\$174,999	10	5.5%	162,410	163,200	40	37	98.4%	100.0%
\$175,000-\$199,999	16	8.8%	186,756	184,200	45	43	96.7%	98.5%
\$200,000-\$249,999	32	17.6%	231,469	235,000	36	26	98.5%	100.0%
\$250,000-\$299,999	35	19.2%	274,229	275,000	29	19	97.9%	100.0%
\$300,000-\$399,999	35	19.2%	348,994	345,000	39	30	97.9%	100.0%
\$400,000-\$499,999	21	11.5%	449,922	450,000	43	17	98.4%	100.0%
\$500,000-\$749,999	6	3.3%	639,817	660,000	48	29	97.0%	99.3%
\$750,000-\$999,999	1	0.5%	765,000	765,000	5	5	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,180,000	1,180,000	7	7	100.0%	100.0%



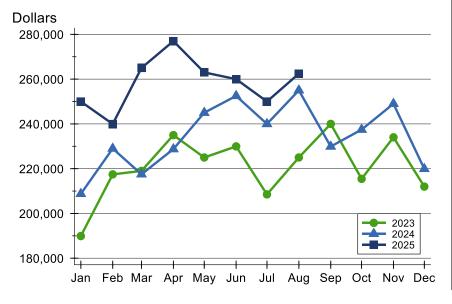


## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	210,038	228,199	269,372
February	238,113	251,506	261,007
March	233,635	245,791	274,183
April	252,221	254,926	282,012
May	244,407	270,405	286,053
June	251,762	279,673	281,229
July	240,658	263,186	276,679
August	247,756	272,584	284,800
September	256,510	248,959	
October	238,252	255,836	
November	251,974	293,303	
December	223,645	248,939	



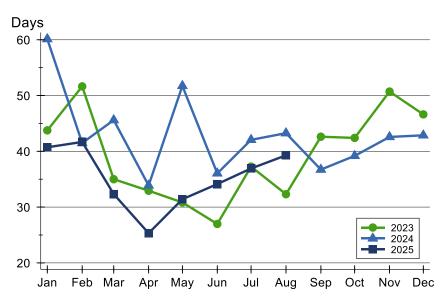
Month	2023	2024	2025
January	189,900	208,750	250,000
February	217,450	229,000	239,950
March	219,000	217,500	265,000
April	235,000	228,750	277,000
Мау	225,000	245,000	263,000
June	229,950	252,500	260,000
July	208,500	239,975	250,000
August	225,000	255,000	262,450
September	240,000	229,900	
October	215,450	237,450	
November	234,000	249,000	
December	212,000	219,900	





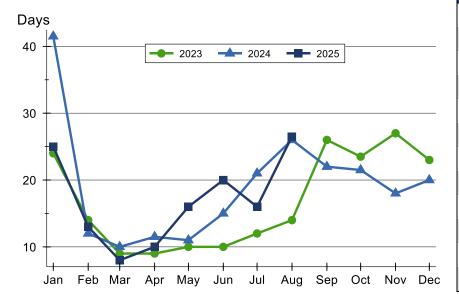
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	44	60	41
February	52	41	42
March	35	46	32
April	33	34	25
May	31	52	31
June	27	36	34
July	37	42	<b>37</b>
August	32	43	39
September	43	37	
October	42	39	
November	51	43	
December	47	43	

### **Median DOM**



Month	2023	2024	2025
January	24	42	25
February	14	12	13
March	9	10	8
April	9	12	10
May	10	11	16
June	10	15	20
July	12	21	16
August	14	26	27
September	26	22	
October	24	22	
November	27	18	
December	23	20	





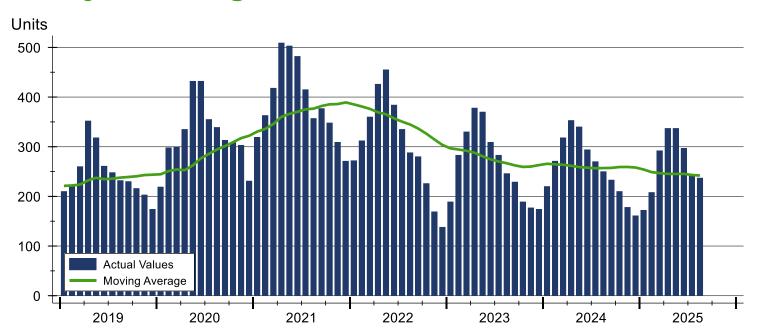
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of August 2024	Change
Ре	nding Contracts	237	250	-5.2%
Vo	lume (1,000s)	70,556	68,726	2.7%
ge	List Price	297,705	274,905	8.3%
Avera	Days on Market	43	43	0.0%
¥	Percent of Original	97.6%	97.8%	-0.2%
<u>_</u>	List Price	265,900	255,000	4.3%
Media	Days on Market	23	20	15.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 237 listings in the FHAR eight-county jurisdiction had contracts pending at the end of August, down from 250 contracts pending at the end of August 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**

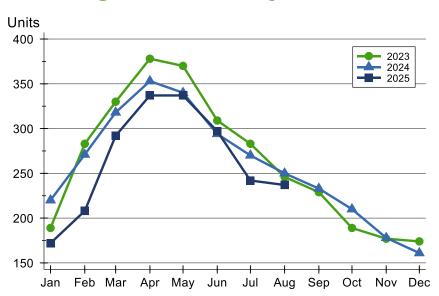






# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	189	220	172
February	283	271	208
March	330	318	292
April	378	353	337
May	370	340	337
June	309	294	297
July	283	270	242
August	246	250	237
September	229	233	
October	189	210	
November	177	178	
December	174	161	

### **Pending Contracts by Price Range**

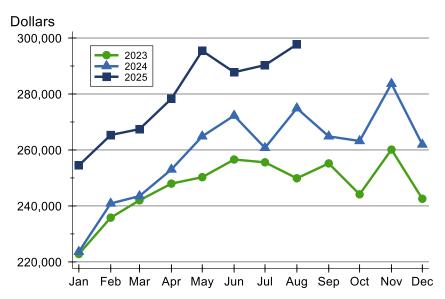
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	0.8%	39,450	39,450	31	31	100.0%	100.0%
\$50,000-\$99,999	10	4.2%	90,120	95,500	76	80	87.6%	88.2%
\$100,000-\$124,999	6	2.5%	113,483	112,500	66	74	93.4%	91.9%
\$125,000-\$149,999	11	4.6%	139,700	140,000	27	31	98.4%	100.0%
\$150,000-\$174,999	13	5.5%	163,400	165,000	78	48	98.7%	100.0%
\$175,000-\$199,999	25	10.5%	185,984	182,000	64	37	96.8%	100.0%
\$200,000-\$249,999	34	14.3%	230,794	232,500	35	26	98.8%	100.0%
\$250,000-\$299,999	45	19.0%	273,076	269,900	31	18	97.4%	100.0%
\$300,000-\$399,999	47	19.8%	350,645	349,000	33	22	98.4%	100.0%
\$400,000-\$499,999	27	11.4%	447,400	445,000	36	17	99.4%	100.0%
\$500,000-\$749,999	12	5.1%	635,011	624,500	58	24	97.1%	99.3%
\$750,000-\$999,999	4	1.7%	817,250	810,000	18	16	99.3%	100.0%
\$1,000,000 and up	Ī	0.4%	1,000,000	1,000,000	126	126	100.0%	100.0%



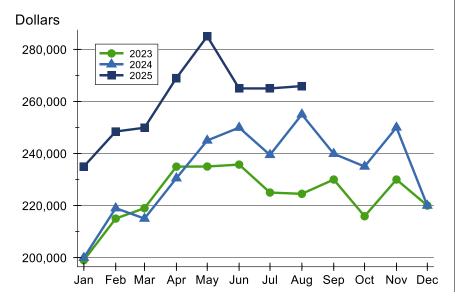


# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	222,797	223,621	254,479
February	235,807	240,875	265,345
March	242,014	243,523	267,447
April	247,973	253,022	278,311
May	250,277	264,866	295,428
June	256,587	272,279	287,789
July	255,585	260,740	290,318
August	249,871	274,905	297,705
September	255,191	264,854	
October	244,138	263,210	
November	260,146	283,666	
December	242,555	261,951	



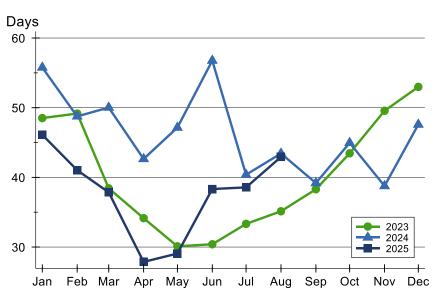
Month	2023	2024	2025
January	199,000	199,950	235,000
February	215,000	219,000	248,450
March	219,000	215,000	249,900
April	234,950	230,500	269,000
May	235,000	245,000	285,000
June	235,750	249,950	265,000
July	225,000	239,450	265,000
August	224,500	255,000	265,900
September	230,000	239,900	
October	215,900	235,000	
November	230,000	250,000	
December	220,000	220,000	





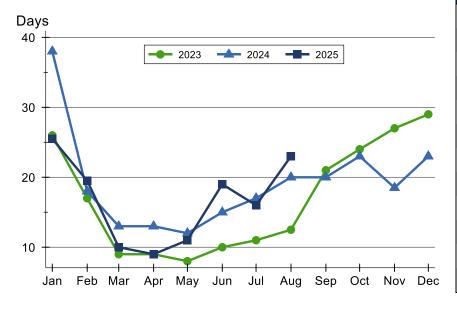
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	49	56	46
February	49	49	41
March	38	50	38
April	34	43	28
May	30	47	29
June	30	57	38
July	33	40	39
August	35	43	43
September	38	39	
October	43	45	
November	50	39	
December	53	48	

### **Median DOM**



Month	2023	2024	2025
January	26	38	26
February	17	18	20
March	9	13	10
April	9	13	9
May	8	12	11
June	10	15	19
July	11	17	16
August	13	20	23
September	21	20	
October	24	23	
November	27	19	
December	29	23	