



**November
2021**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Housing Report



Market Overview

Geary County Home Sales Rose in November

Total home sales in Geary County rose by 20.0% last month to 60 units, compared to 50 units in November 2020. Total sales volume was \$11.0 million, up 55.3% from a year earlier.

The median sale price in November was \$171,000, up from \$143,950 a year earlier. Homes that sold in November were typically on the market for 23 days and sold for 99.1% of their list prices.

Geary County Active Listings Down at End of November

The total number of active listings in Geary County at the end of November was 108 units, down from 117 at the same point in 2020. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$144,200.

During November, a total of 56 contracts were written up from 53 in November 2020. At the end of the month, there were 94 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1209
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



Geary County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		60	50	41	622	505	378
Change from prior year		20.0%	22.0%	64.0%	23.2%	33.6%	18.9%
Active Listings		108	117	201	N/A	N/A	N/A
Change from prior year		-7.7%	-41.8%	-21.8%			
Months' Supply		1.9	2.6	5.8	N/A	N/A	N/A
Change from prior year		-26.9%	-55.2%	-34.8%			
New Listings		58	48	37	739	630	642
Change from prior year		20.8%	29.7%	-27.5%	17.3%	-1.9%	2.6%
Contracts Written		56	53	40	644	536	396
Change from prior year		5.7%	32.5%	37.9%	20.1%	35.4%	15.5%
Pending Contracts		94	85	56	N/A	N/A	N/A
Change from prior year		10.6%	51.8%	0.0%			
Sales Volume (1,000s)		11,018	7,096	5,791	103,950	77,959	52,885
Change from prior year		55.3%	22.5%	72.0%	33.3%	47.4%	19.8%
Average	Sale Price	183,638	141,914	141,251	167,123	154,375	139,908
	Change from prior year	29.4%	0.5%	4.9%	8.3%	10.3%	0.8%
	List Price of Actives	154,678	144,435	147,929	N/A	N/A	N/A
	Change from prior year	7.1%	-2.4%	1.9%			
	Days on Market	34	60	92	37	78	92
Change from prior year	-43.3%	-34.8%	-26.4%	-52.6%	-15.2%	-10.7%	
Percent of List	98.0%	100.0%	98.1%	98.5%	98.2%	97.7%	
Change from prior year	-2.0%	1.9%	2.8%	0.3%	0.5%	0.8%	
Percent of Original	95.9%	97.9%	93.0%	96.9%	95.8%	93.9%	
Change from prior year	-2.0%	5.3%	2.6%	1.1%	2.0%	1.2%	
Median	Sale Price	171,000	143,950	159,900	165,000	157,000	142,750
	Change from prior year	18.8%	-10.0%	32.1%	5.1%	10.0%	2.0%
	List Price of Actives	144,200	125,000	124,999	N/A	N/A	N/A
	Change from prior year	15.4%	0.0%	-1.5%			
	Days on Market	23	23	33	11	33	53
Change from prior year	0.0%	-30.3%	-69.7%	-66.7%	-37.7%	-17.2%	
Percent of List	99.1%	99.1%	99.3%	100.0%	98.9%	98.7%	
Change from prior year	0.0%	-0.2%	1.3%	1.1%	0.2%	0.2%	
Percent of Original	96.5%	98.4%	97.0%	100.0%	97.9%	96.9%	
Change from prior year	-1.9%	1.4%	4.5%	2.1%	1.0%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Geary County Closed Listings Analysis

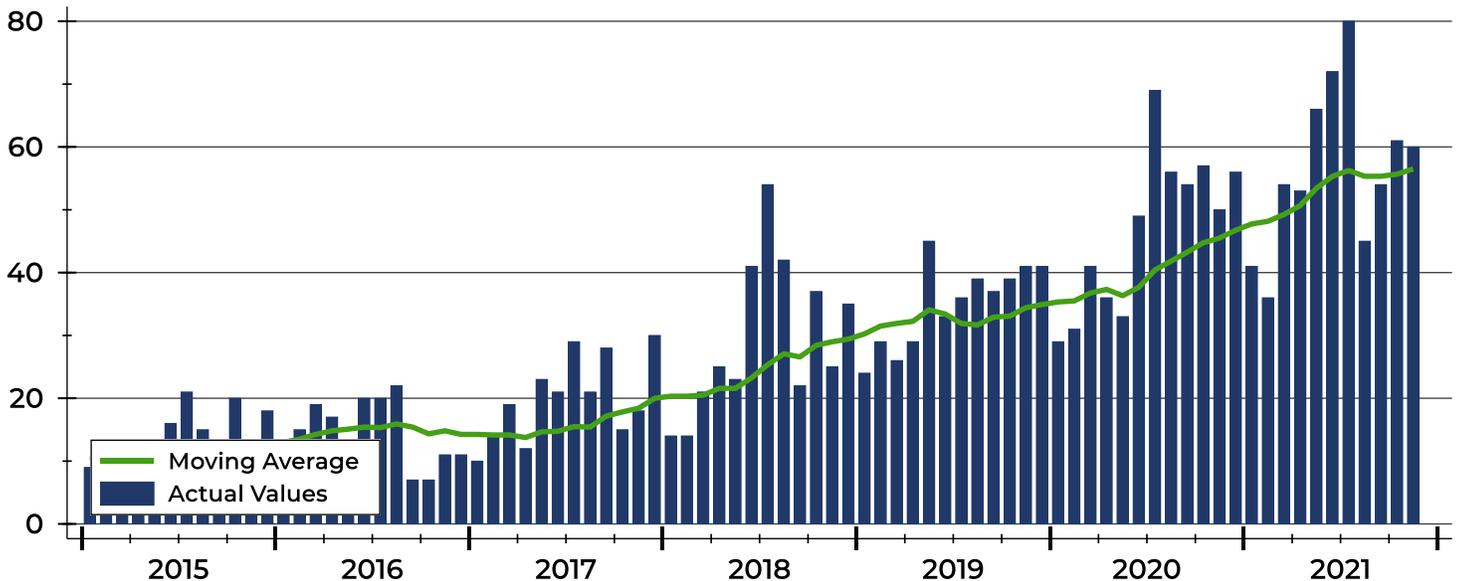
Summary Statistics for Closed Listings		2021	November 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		60	50	20.0%	622	505	23.2%
Volume (1,000s)		11,018	7,096	55.3%	103,950	77,959	33.3%
Months' Supply		1.9	2.6	-26.9%	N/A	N/A	N/A
Average	Sale Price	183,638	141,914	29.4%	167,123	154,375	8.3%
	Days on Market	34	60	-43.3%	37	78	-52.6%
	Percent of List	98.0%	100.0%	-2.0%	98.5%	98.2%	0.3%
	Percent of Original	95.9%	97.9%	-2.0%	96.9%	95.8%	1.1%
Median	Sale Price	171,000	143,950	18.8%	165,000	157,000	5.1%
	Days on Market	23	23	0.0%	11	33	-66.7%
	Percent of List	99.1%	99.1%	0.0%	100.0%	98.9%	1.1%
	Percent of Original	96.5%	98.4%	-1.9%	100.0%	97.9%	2.1%

A total of 60 homes sold in Geary County in November, up from 50 units in November 2020. Total sales volume rose to \$11.0 million compared to \$7.1 million in the previous year.

The median sales price in November was \$171,000, up 18.8% compared to the prior year. Median days on market was 23 days, up from 19 days in October, but similar to November 2020.

History of Closed Listings

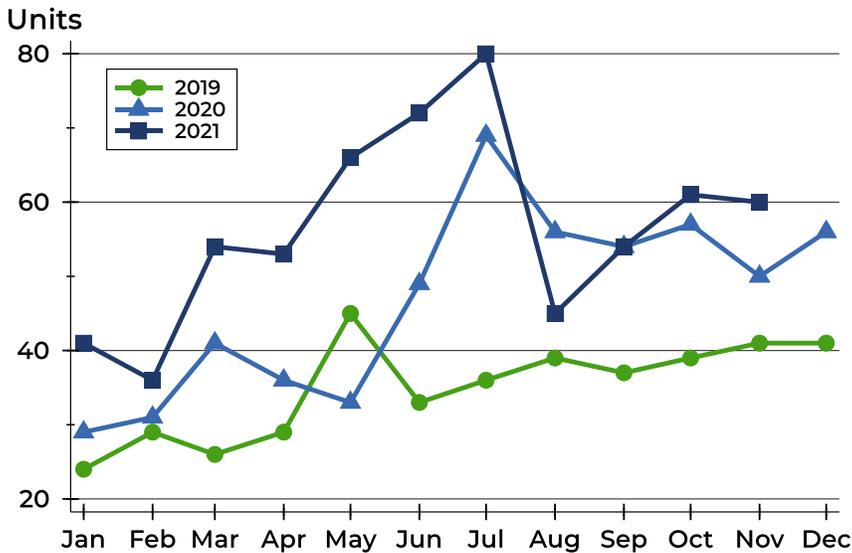
Units





Geary County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	24	29	41
February	29	31	36
March	26	41	54
April	29	36	53
May	45	33	66
June	33	49	72
July	36	69	80
August	39	56	45
September	37	54	54
October	39	57	61
November	41	50	60
December	41	56	60

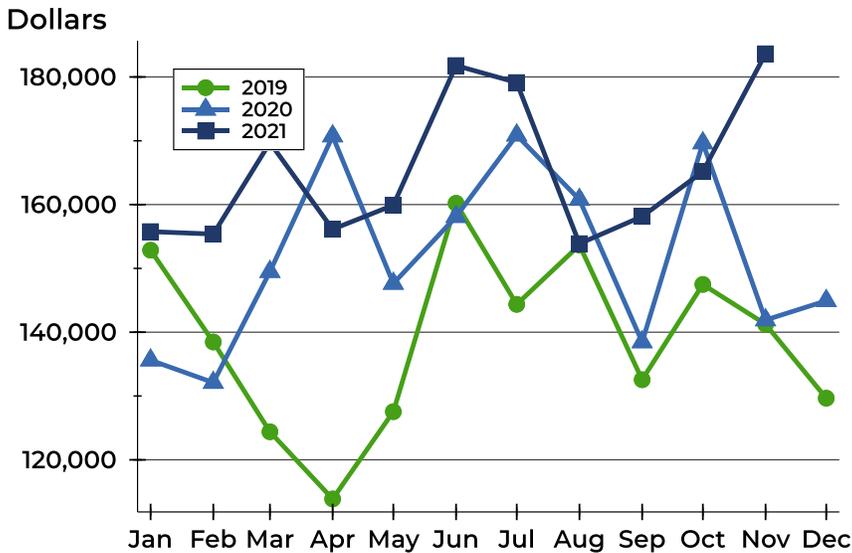
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.7%	1.6	47,500	47,500	60	60	95.2%	95.2%	83.3%	83.3%
\$50,000-\$99,999	7	11.7%	3.0	81,100	83,500	31	15	100.5%	98.8%	96.4%	94.2%
\$100,000-\$124,999	6	10.0%	1.3	115,412	112,500	27	29	97.0%	97.2%	94.7%	96.2%
\$125,000-\$149,999	9	15.0%	2.9	141,378	143,500	37	27	97.9%	97.1%	95.8%	97.1%
\$150,000-\$174,999	7	11.7%	1.8	158,614	159,900	51	48	96.7%	96.9%	95.4%	94.6%
\$175,000-\$199,999	7	11.7%	1.4	185,100	184,900	21	14	99.2%	100.0%	98.8%	100.0%
\$200,000-\$249,999	13	21.7%	1.4	219,033	220,930	35	37	97.8%	100.0%	96.2%	96.6%
\$250,000-\$299,999	6	10.0%	1.4	269,983	268,500	11	8	98.6%	100.0%	98.4%	100.0%
\$300,000-\$399,999	3	5.0%	2.0	344,967	349,900	20	21	96.7%	100.0%	91.2%	93.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.7%	12.0	530,000	530,000	155	155	93.8%	93.8%	93.8%	93.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



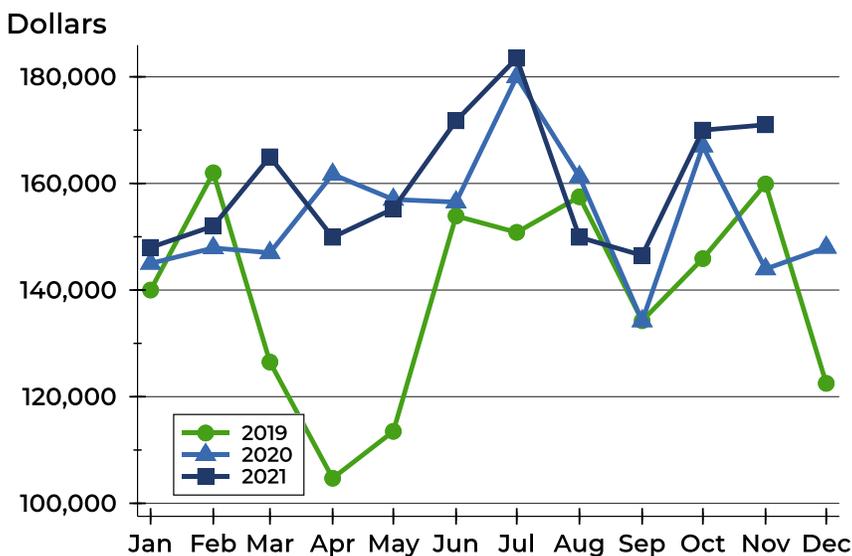
Geary County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	152,853	135,618	155,771
February	138,469	132,105	155,385
March	124,396	149,489	169,706
April	113,873	170,738	156,132
May	127,551	147,637	159,909
June	160,208	158,106	181,792
July	144,368	170,873	179,127
August	153,654	160,780	153,875
September	132,558	138,463	158,144
October	147,488	169,646	165,169
November	141,251	141,914	183,638
December	129,662	144,929	-

Median Price

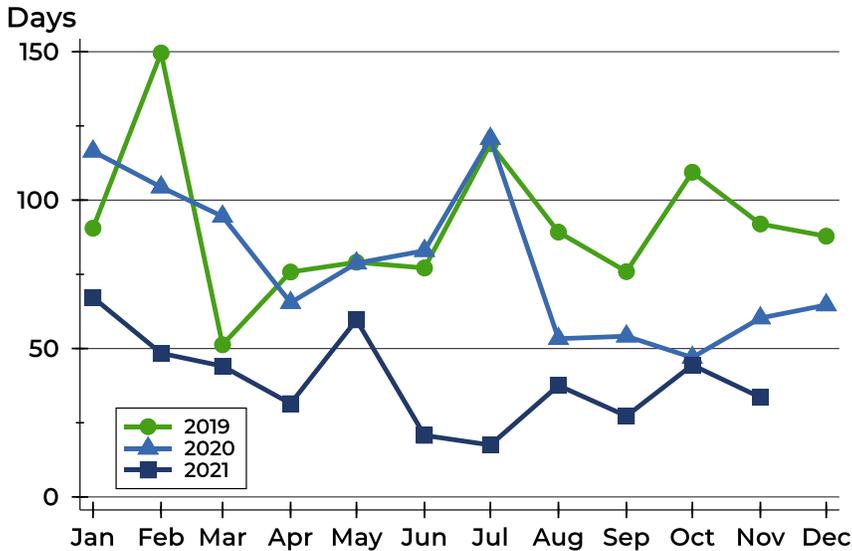


Month	2019	2020	2021
January	140,000	145,000	148,000
February	162,000	147,900	152,000
March	126,500	147,000	165,000
April	104,700	161,700	149,900
May	113,500	157,000	155,250
June	153,900	156,500	171,750
July	150,825	180,000	183,500
August	157,500	161,250	149,900
September	134,250	134,200	146,500
October	145,900	167,000	170,000
November	159,900	143,950	171,000
December	122,500	148,000	-



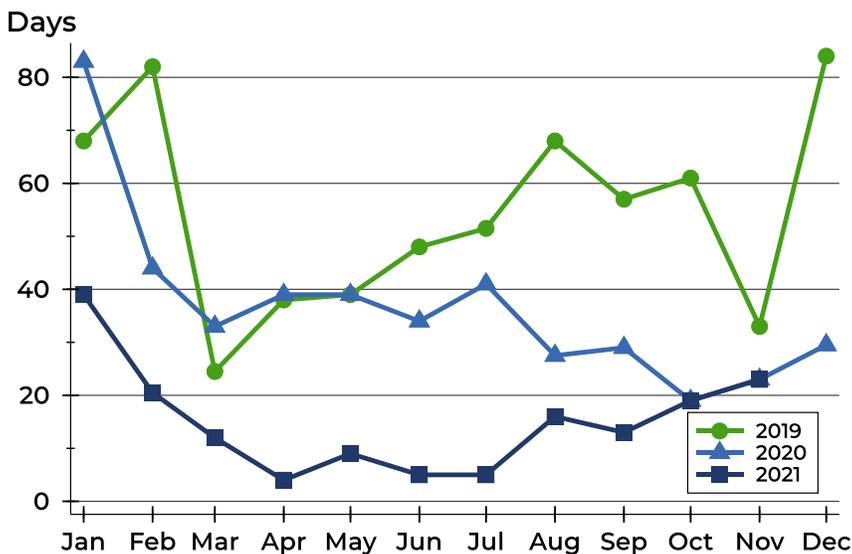
Geary County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	91	116	67
February	150	104	48
March	51	95	44
April	76	65	31
May	79	79	60
June	77	83	21
July	119	121	18
August	89	53	38
September	76	54	27
October	109	47	44
November	92	60	34
December	88	65	

Median DOM



Month	2019	2020	2021
January	68	83	39
February	82	44	21
March	25	33	12
April	38	39	4
May	39	39	9
June	48	34	5
July	52	41	5
August	68	28	16
September	57	29	13
October	61	19	19
November	33	23	23
December	84	30	



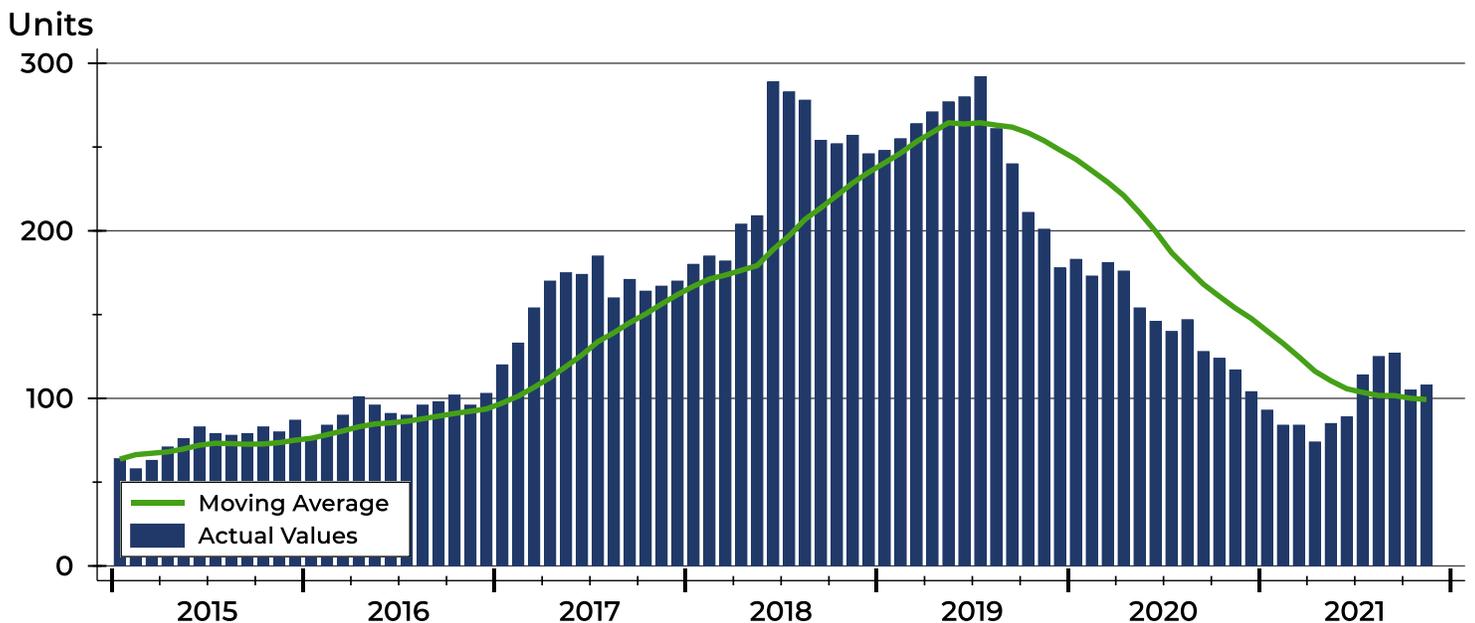
Geary County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of November 2020	Change
Active Listings		108	117	-7.7%
Volume (1,000s)		16,705	16,899	-1.1%
Months' Supply		1.9	2.6	-26.9%
Average	List Price	154,678	144,435	7.1%
	Days on Market	85	123	-30.9%
	Percent of Original	96.8%	97.3%	-0.5%
Median	List Price	144,200	125,000	15.4%
	Days on Market	70	81	-13.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 108 homes were available for sale in Geary County at the end of November. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of November was \$144,200, up 15.4% from 2020. The typical time on market for active listings was 70 days, down from 81 days a year earlier.

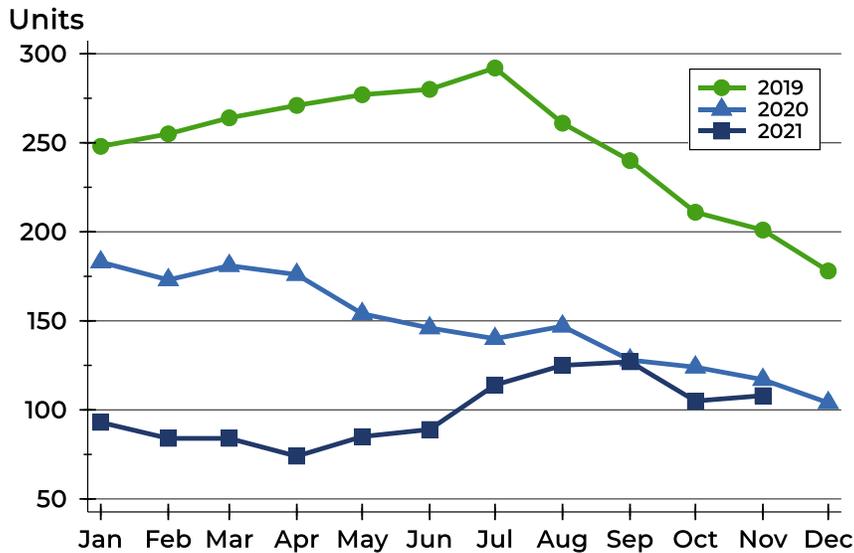
History of Active Listings





Geary County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	248	183	93
February	255	173	84
March	264	181	84
April	271	176	74
May	277	154	85
June	280	146	89
July	292	140	114
August	261	147	125
September	240	128	127
October	211	124	105
November	201	117	108
December	178	104	

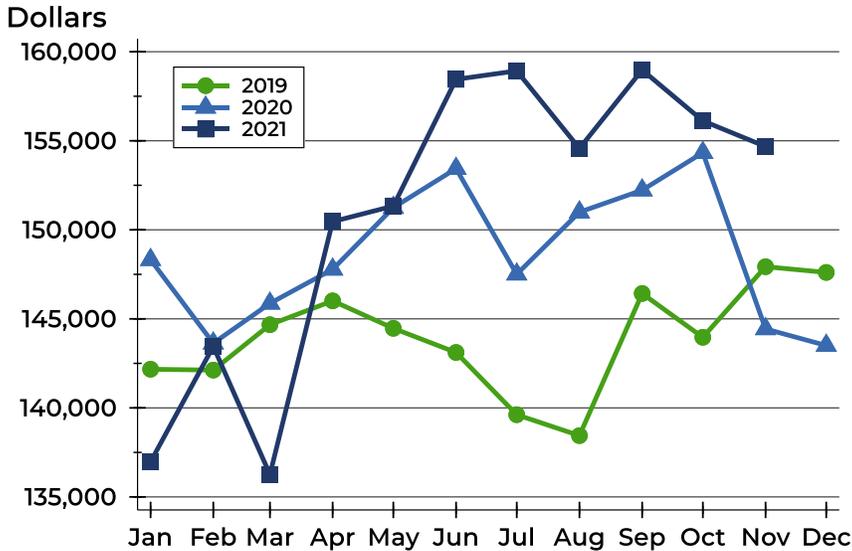
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.9%	2.0	13,000	13,000	6	6	100.0%	100.0%
\$25,000-\$49,999	3	2.8%	1.6	35,967	37,900	163	50	84.0%	79.1%
\$50,000-\$99,999	23	21.3%	3.0	79,885	84,500	109	114	95.2%	94.7%
\$100,000-\$124,999	9	8.3%	1.3	116,744	120,000	109	93	98.4%	100.0%
\$125,000-\$149,999	23	21.3%	2.9	137,822	137,000	70	63	97.2%	99.0%
\$150,000-\$174,999	12	11.1%	1.8	156,442	155,500	90	78	97.8%	100.0%
\$175,000-\$199,999	10	9.3%	1.4	188,780	189,000	76	45	97.3%	98.7%
\$200,000-\$249,999	17	15.7%	1.4	223,818	219,900	75	37	97.8%	100.0%
\$250,000-\$299,999	5	4.6%	1.4	270,800	269,000	42	27	97.2%	100.0%
\$300,000-\$399,999	3	2.8%	2.0	329,800	324,900	90	56	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	0.9%	12.0	600,000	600,000	37	37	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



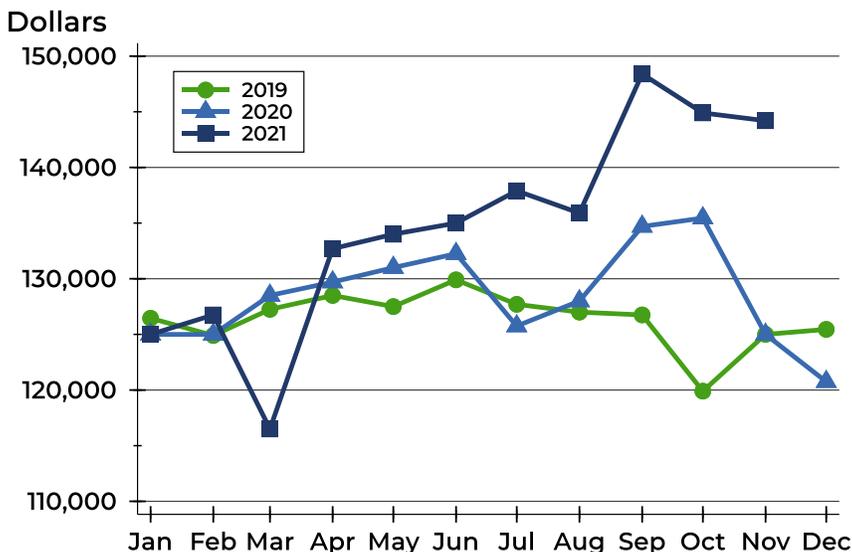
Geary County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	142,171	148,318	136,974
February	142,122	143,632	143,455
March	144,672	145,870	136,261
April	146,010	147,781	150,461
May	144,469	151,246	151,338
June	143,113	153,440	158,451
July	139,618	147,507	158,926
August	138,444	150,992	154,572
September	146,424	152,228	158,978
October	143,965	154,331	156,120
November	147,929	144,435	154,678
December	147,607	143,503	-

Median Price

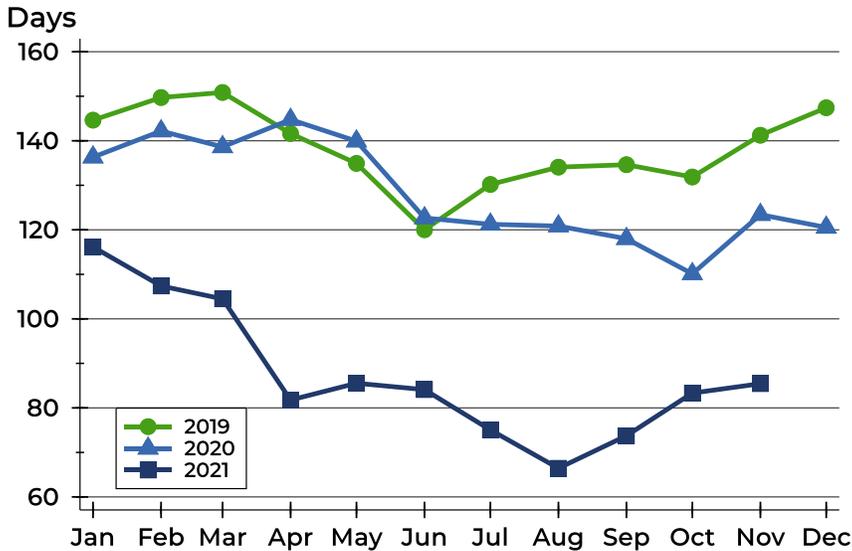


Month	2019	2020	2021
January	126,450	125,000	125,000
February	124,900	124,999	126,750
March	127,250	128,500	116,500
April	128,500	129,700	132,700
May	127,500	131,000	134,000
June	129,900	132,250	135,000
July	127,700	125,750	137,900
August	127,000	128,000	135,900
September	126,750	134,700	148,400
October	119,900	135,450	144,900
November	124,999	125,000	144,200
December	125,450	120,750	-



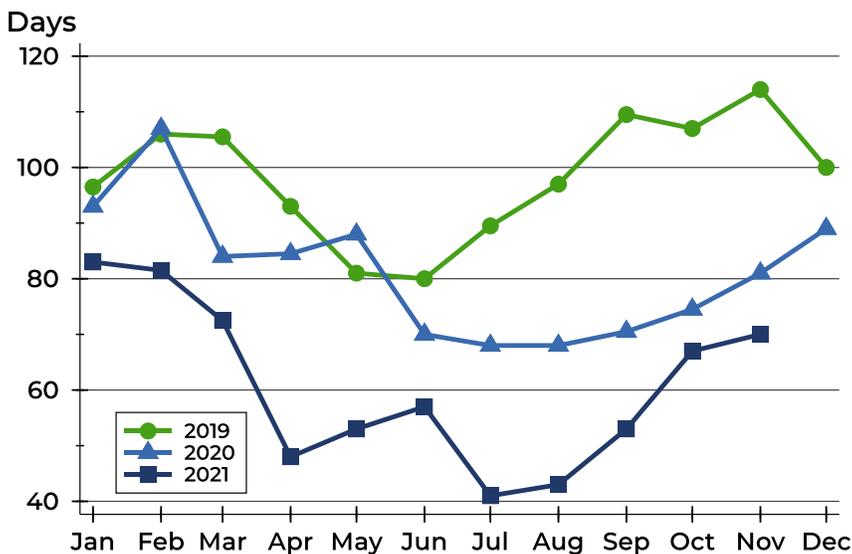
Geary County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	145	136	116
February	150	142	107
March	151	139	104
April	142	145	82
May	135	140	86
June	120	123	84
July	130	121	75
August	134	121	66
September	135	118	74
October	132	110	83
November	141	123	85
December	147	121	

Median DOM

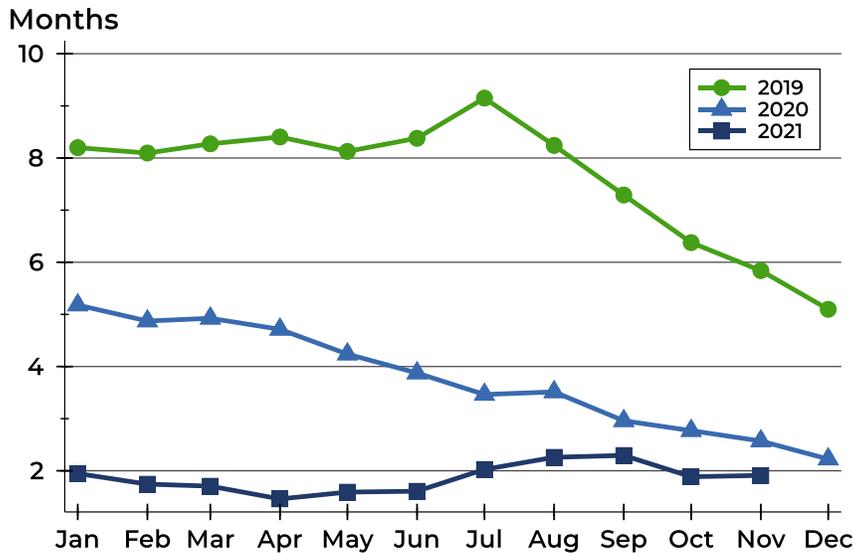


Month	2019	2020	2021
January	97	93	83
February	106	107	82
March	106	84	73
April	93	85	48
May	81	88	53
June	80	70	57
July	90	68	41
August	97	68	43
September	110	71	53
October	107	75	67
November	114	81	70
December	100	89	



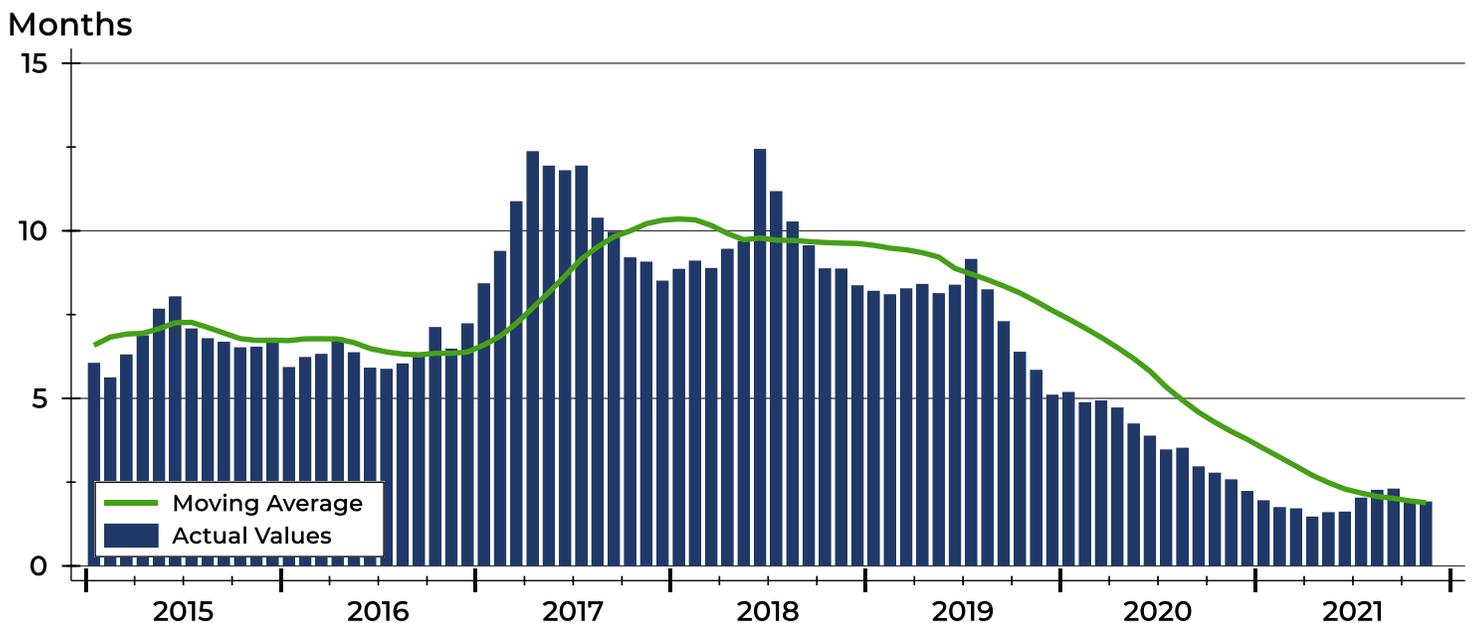
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	8.2	5.2	1.9
February	8.1	4.9	1.7
March	8.3	4.9	1.7
April	8.4	4.7	1.5
May	8.1	4.2	1.6
June	8.4	3.9	1.6
July	9.1	3.5	2.0
August	8.2	3.5	2.3
September	7.3	3.0	2.3
October	6.4	2.8	1.9
November	5.8	2.6	1.9
December	5.1	2.2	1.9

History of Month's Supply





Geary County New Listings Analysis

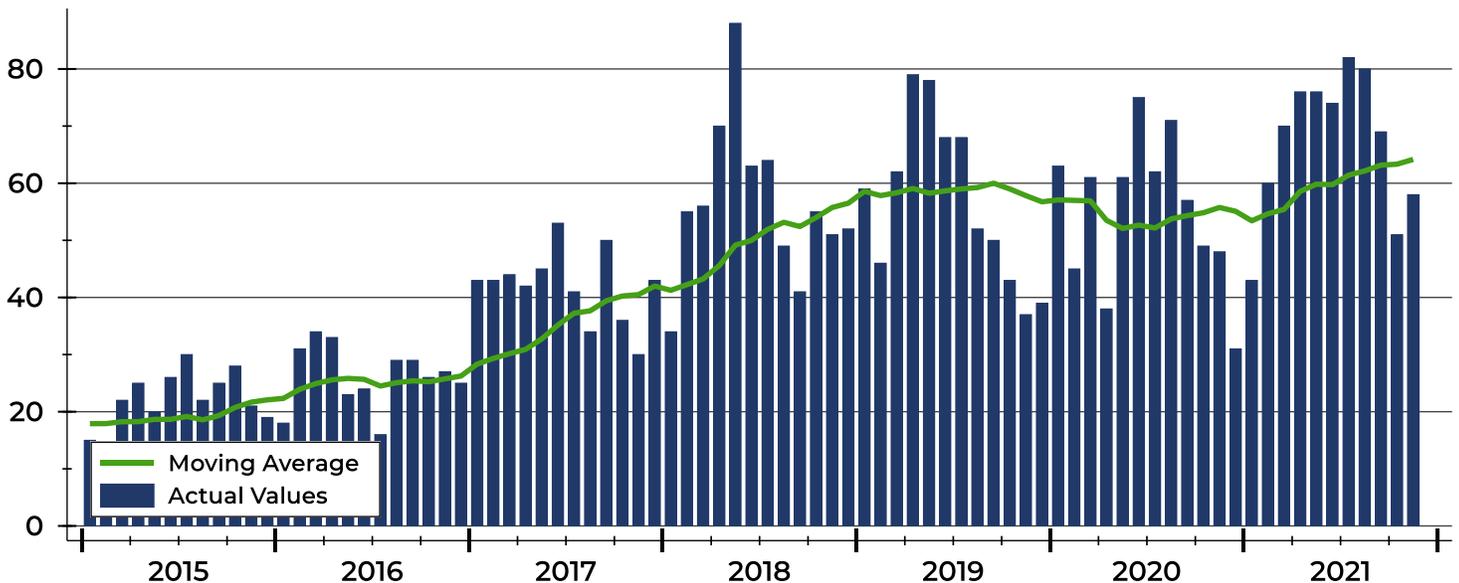
Summary Statistics for New Listings		2021	November 2020	Change
Current Month	New Listings	58	48	20.8%
	Volume (1,000s)	9,543	6,604	44.5%
	Average List Price	164,536	137,576	19.6%
	Median List Price	169,500	127,400	33.0%
Year-to-Date	New Listings	739	630	17.3%
	Volume (1,000s)	122,426	95,927	27.6%
	Average List Price	165,665	152,265	8.8%
	Median List Price	159,900	149,900	6.7%

A total of 58 new listings were added in Geary County during November, up 20.8% from the same month in 2020. Year-to-date Geary County has seen 739 new listings.

The median list price of these homes was \$169,500 up from \$127,400 in 2020.

History of New Listings

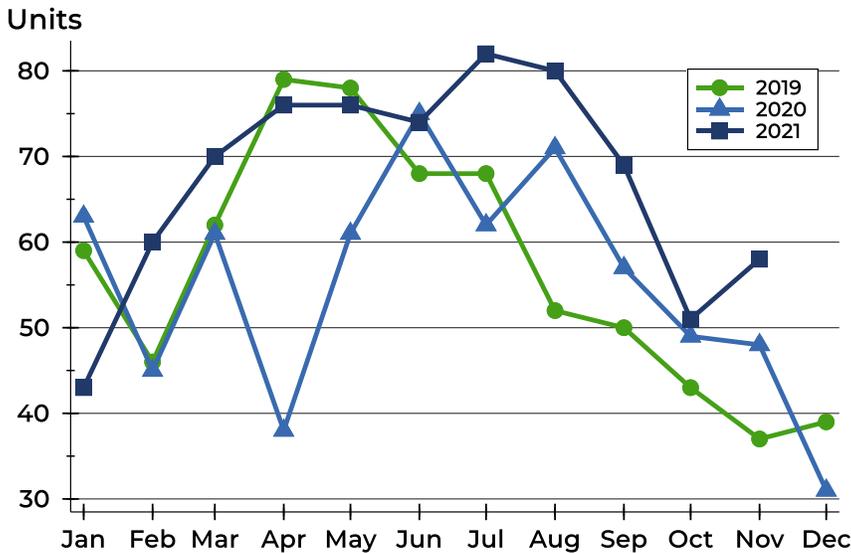
Units





Geary County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	59	63	43
February	46	45	60
March	62	61	70
April	79	38	76
May	78	61	76
June	68	75	74
July	68	62	82
August	52	71	80
September	50	57	69
October	43	49	51
November	37	48	58
December	39	31	31

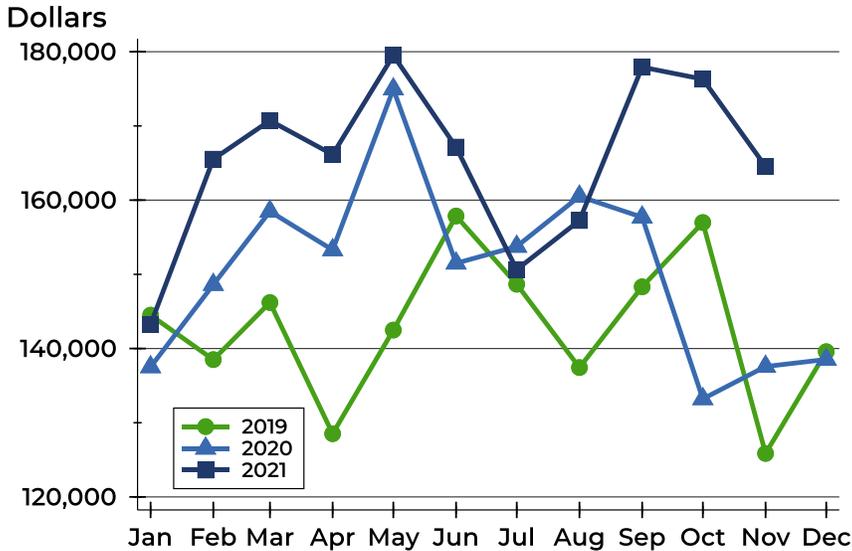
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	3.4%	13,000	13,000	10	10	100.0%	100.0%
\$25,000-\$49,999	1	1.7%	37,900	37,900	37	37	79.1%	79.1%
\$50,000-\$99,999	8	13.8%	83,012	85,950	20	20	98.2%	100.0%
\$100,000-\$124,999	4	6.9%	113,725	110,000	8	8	100.0%	100.0%
\$125,000-\$149,999	10	17.2%	135,430	134,900	14	13	98.9%	100.0%
\$150,000-\$174,999	6	10.3%	167,133	168,500	11	3	101.0%	100.0%
\$175,000-\$199,999	6	10.3%	182,150	180,450	15	18	99.6%	100.0%
\$200,000-\$249,999	16	27.6%	223,769	221,500	16	10	99.3%	100.0%
\$250,000-\$299,999	5	8.6%	265,980	260,000	16	9	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



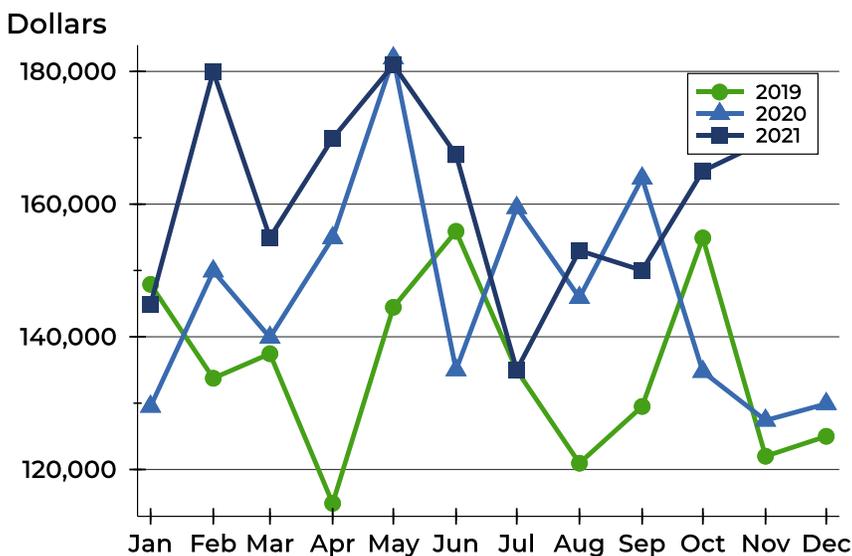
Geary County New Listings Analysis

Average Price



Month	2019	2020	2021
January	144,503	137,520	143,252
February	138,504	148,613	165,525
March	146,200	158,487	170,726
April	128,519	153,284	166,146
May	142,486	174,962	179,516
June	157,863	151,491	167,151
July	148,666	153,756	150,641
August	137,436	160,512	157,255
September	148,321	157,694	177,927
October	156,984	133,214	176,308
November	125,861	137,576	164,536
December	139,577	138,532	

Median Price



Month	2019	2020	2021
January	147,900	129,500	144,900
February	133,750	149,900	179,950
March	137,450	139,900	154,950
April	114,900	154,900	169,900
May	144,450	182,000	181,000
June	155,900	135,000	167,450
July	134,950	159,450	135,000
August	120,950	145,900	153,000
September	129,500	163,900	150,000
October	154,900	134,750	165,000
November	122,000	127,400	169,500
December	125,000	129,900	



Geary County Contracts Written Analysis

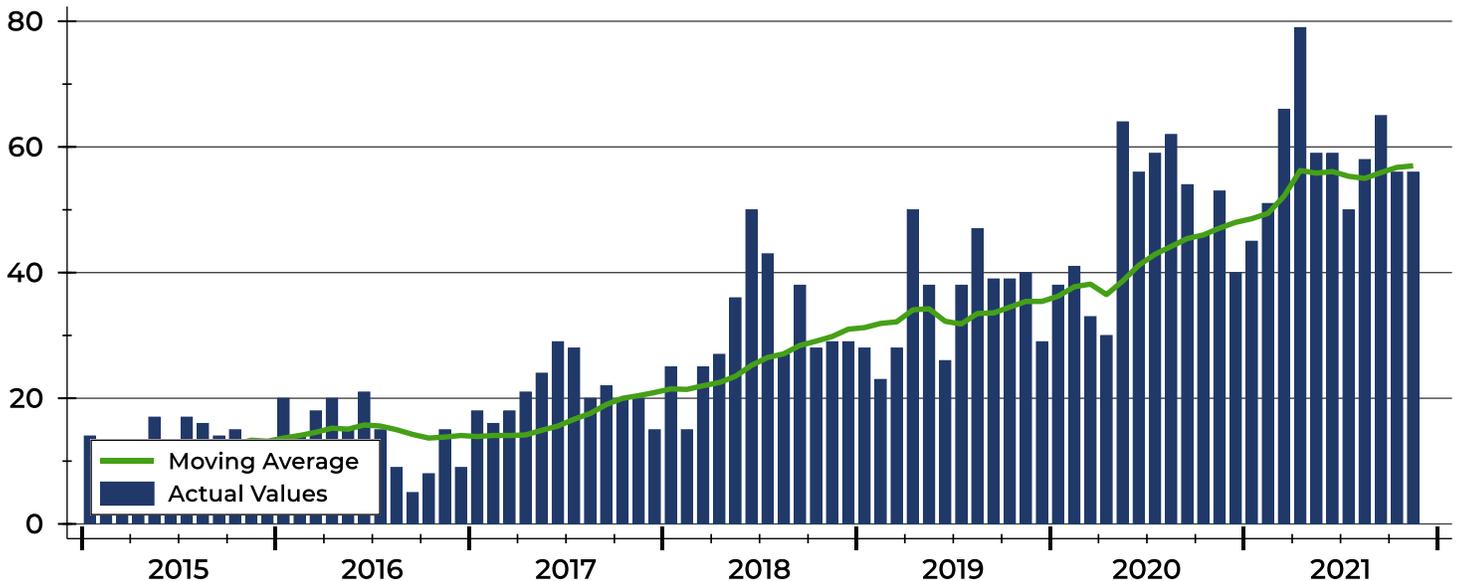
Summary Statistics for Contracts Written		November			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		56	53	5.7%	644	536	20.1%
Volume (1,000s)		9,364	8,366	11.9%	108,534	83,952	29.3%
Average	Sale Price	167,221	157,855	5.9%	168,532	156,627	7.6%
	Days on Market	42	65	-35.4%	36	74	-51.4%
	Percent of Original	97.3%	96.8%	0.5%	97.0%	95.9%	1.1%
Median	Sale Price	167,500	150,000	11.7%	165,000	156,975	5.1%
	Days on Market	17	26	-34.6%	11	32	-65.6%
	Percent of Original	100.0%	98.8%	1.2%	100.0%	98.0%	2.0%

A total of 56 contracts for sale were written in Geary County during the month of November, up from 53 in 2020. The median list price of these homes was \$167,500, up from \$150,000 the prior year.

Half of the homes that went under contract in November were on the market less than 17 days, compared to 26 days in November 2020.

History of Contracts Written

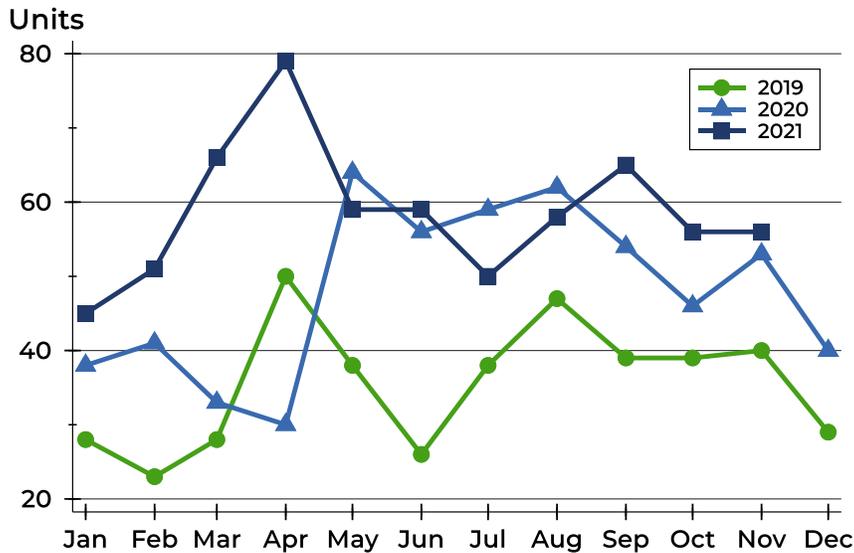
Units





Geary County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	28	38	45
February	23	41	51
March	28	33	66
April	50	30	79
May	38	64	59
June	26	56	59
July	38	59	50
August	47	62	58
September	39	54	65
October	39	46	56
November	40	53	56
December	29	40	

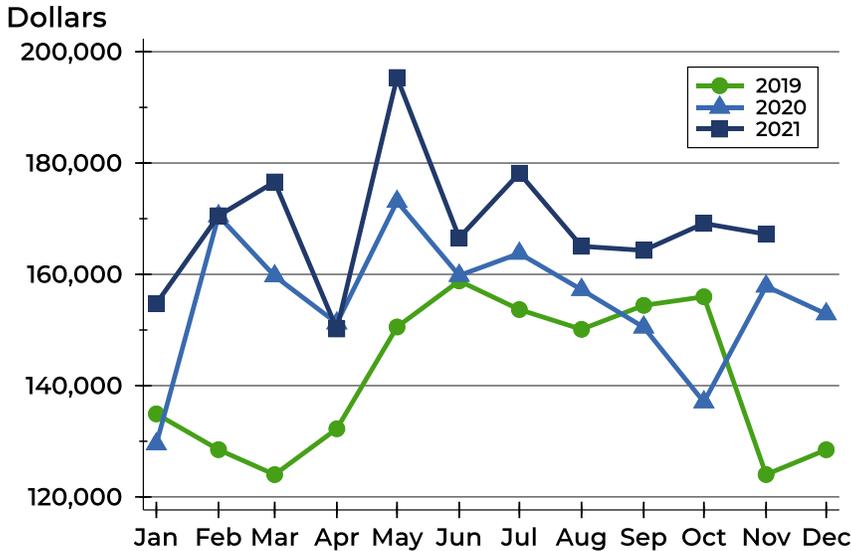
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.8%	20,000	20,000	49	49	50.0%	50.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	9	16.1%	80,200	80,000	68	56	96.4%	100.0%
\$100,000-\$124,999	7	12.5%	111,314	110,000	117	120	94.4%	100.0%
\$125,000-\$149,999	6	10.7%	137,450	139,900	23	16	99.2%	100.0%
\$150,000-\$174,999	7	12.5%	163,671	164,900	16	3	100.5%	100.0%
\$175,000-\$199,999	5	8.9%	182,360	181,000	42	46	98.4%	100.0%
\$200,000-\$249,999	15	26.8%	223,620	224,000	21	8	99.1%	100.0%
\$250,000-\$299,999	6	10.7%	267,817	264,950	20	10	99.4%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



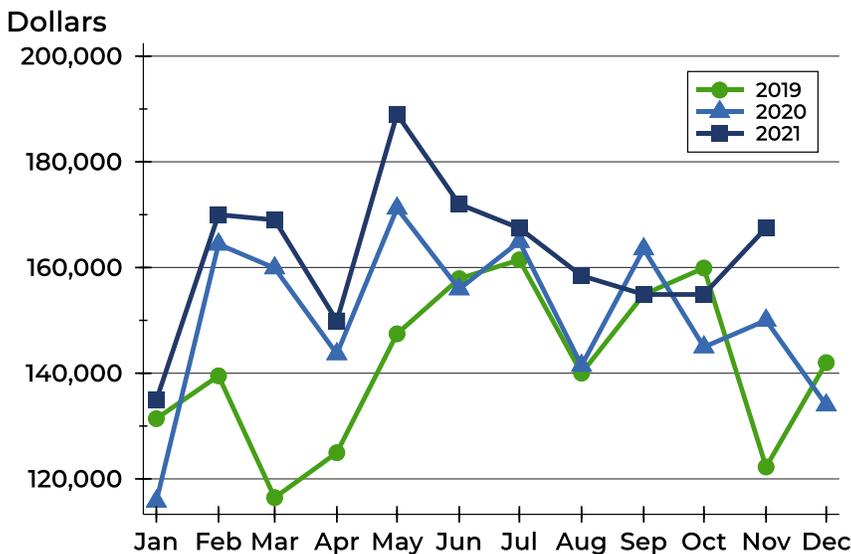
Geary County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	134,921	129,505	154,756
February	128,496	170,499	170,534
March	124,014	159,702	176,609
April	132,248	151,227	150,175
May	150,539	173,075	195,375
June	158,816	159,789	166,571
July	153,670	163,765	178,180
August	150,118	157,239	165,043
September	154,424	150,494	164,308
October	155,967	137,050	169,151
November	124,020	157,855	167,221
December	128,479	152,872	-

Median Price

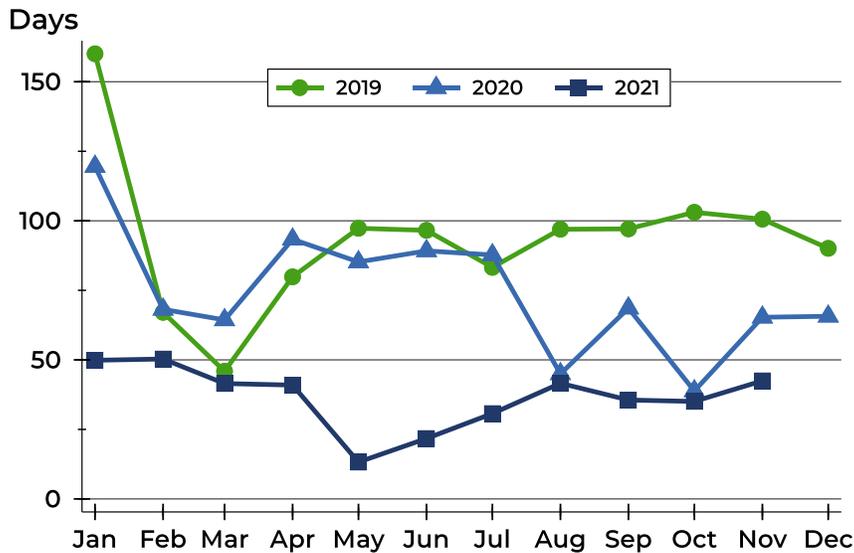


Month	2019	2020	2021
January	131,400	115,750	134,900
February	139,500	164,400	170,000
March	116,450	159,900	169,000
April	124,950	143,650	149,900
May	147,450	171,200	189,000
June	157,888	155,925	172,000
July	161,450	164,900	167,450
August	140,000	141,450	158,450
September	154,900	163,500	154,900
October	159,900	144,950	154,900
November	122,250	150,000	167,500
December	142,000	133,950	-



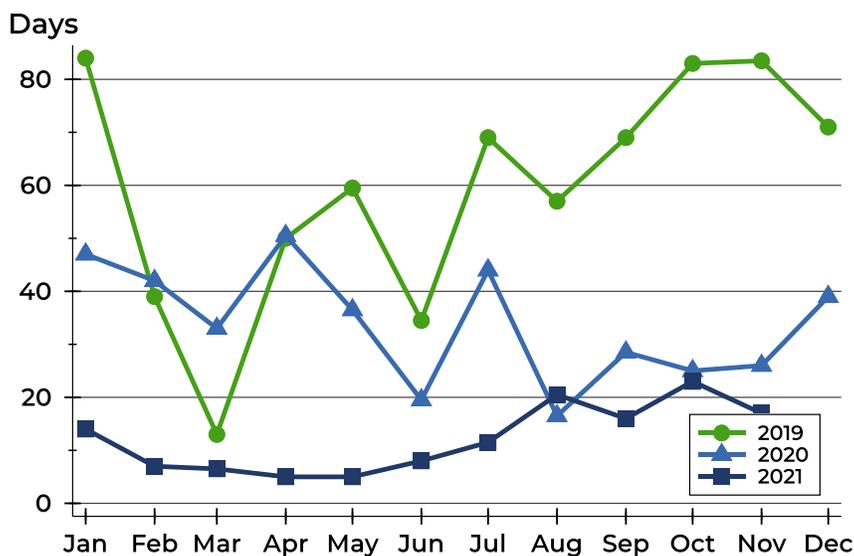
Geary County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	160	120	50
February	67	68	50
March	46	64	42
April	80	93	41
May	97	85	13
June	97	89	22
July	83	88	31
August	97	45	42
September	97	69	36
October	103	39	35
November	101	65	42
December	90	66	

Median DOM



Month	2019	2020	2021
January	84	47	14
February	39	42	7
March	13	33	7
April	50	51	5
May	60	37	5
June	35	20	8
July	69	44	12
August	57	17	21
September	69	29	16
October	83	25	23
November	84	26	17
December	71	39	



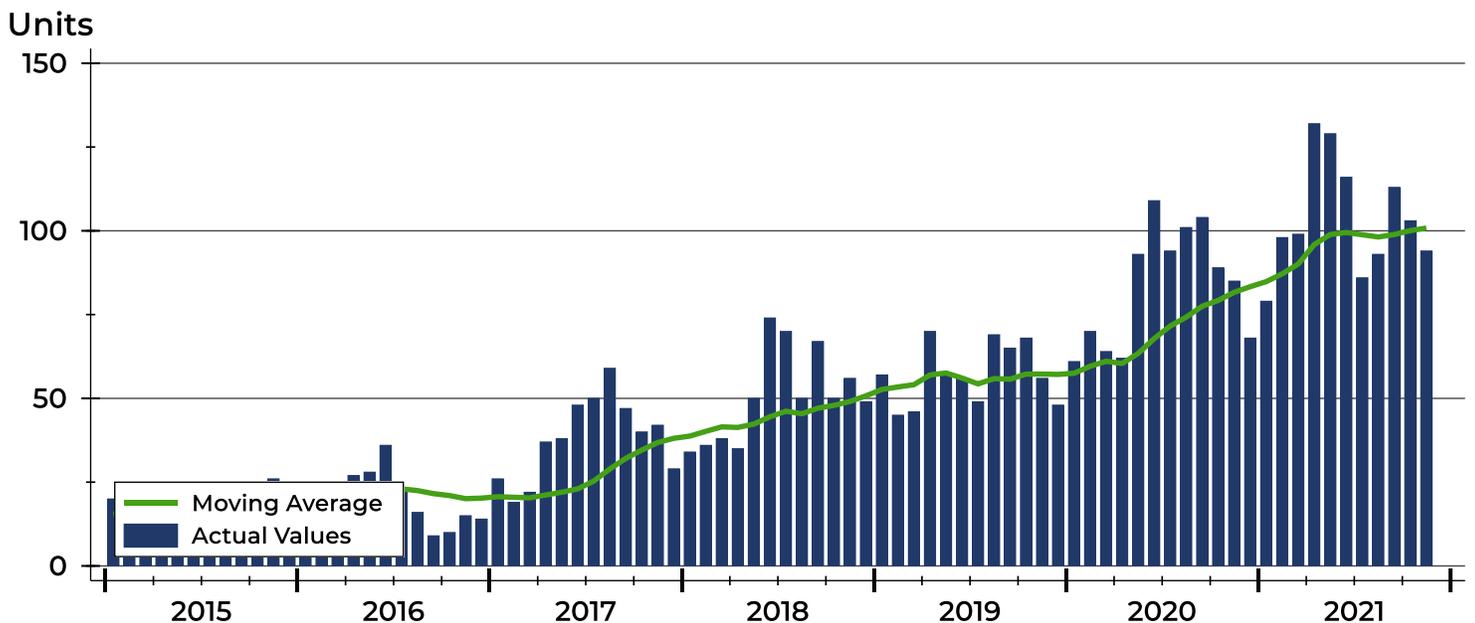
Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2021	2020	Change
Pending Contracts		94	85	10.6%
Volume (1,000s)		15,449	12,809	20.6%
Average	List Price	164,356	150,694	9.1%
	Days on Market	43	57	-24.6%
	Percent of Original	97.4%	98.3%	-0.9%
Median	List Price	164,900	154,900	6.5%
	Days on Market	19	29	-34.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 94 listings in Geary County had contracts pending at the end of November, up from 85 contracts pending at the end of November 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

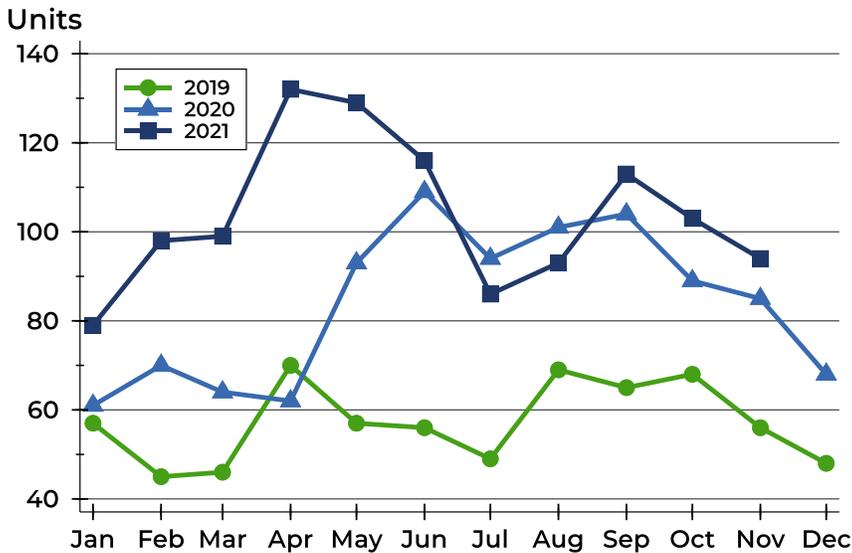
History of Pending Contracts





Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	57	61	79
February	45	70	98
March	46	64	99
April	70	62	132
May	57	93	129
June	56	109	116
July	49	94	86
August	69	101	93
September	65	104	113
October	68	89	103
November	56	85	94
December	48	68	

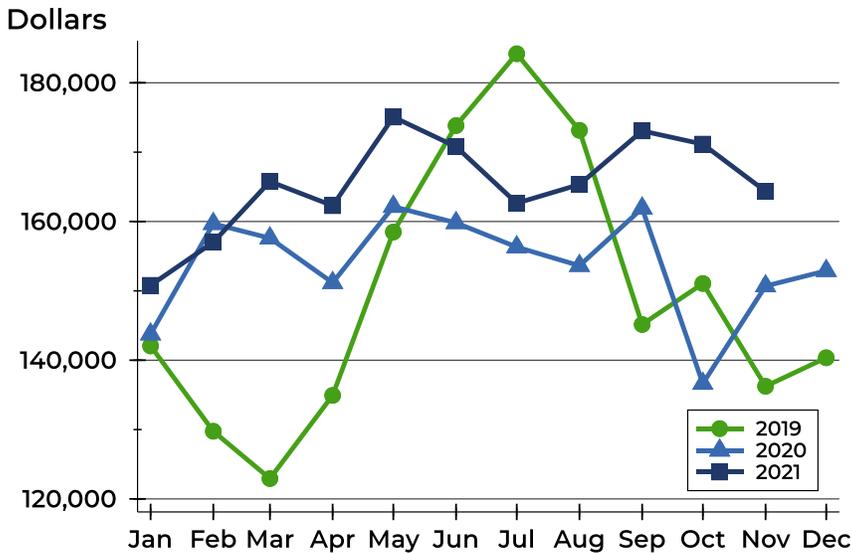
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.1%	20,000	20,000	49	49	66.7%	66.7%
\$25,000-\$49,999	1	1.1%	49,900	49,900	60	60	87.5%	87.5%
\$50,000-\$99,999	18	19.1%	82,389	84,500	58	45	98.2%	100.0%
\$100,000-\$124,999	11	11.7%	115,227	116,900	100	67	93.0%	95.5%
\$125,000-\$149,999	9	9.6%	136,522	134,900	28	17	96.0%	100.0%
\$150,000-\$174,999	14	14.9%	162,736	164,900	31	13	99.5%	100.0%
\$175,000-\$199,999	10	10.6%	183,610	180,500	49	33	98.2%	99.3%
\$200,000-\$249,999	20	21.3%	228,055	227,000	20	7	99.5%	100.0%
\$250,000-\$299,999	8	8.5%	264,988	261,450	24	16	99.3%	100.0%
\$300,000-\$399,999	2	2.1%	302,500	302,500	35	35	95.5%	95.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



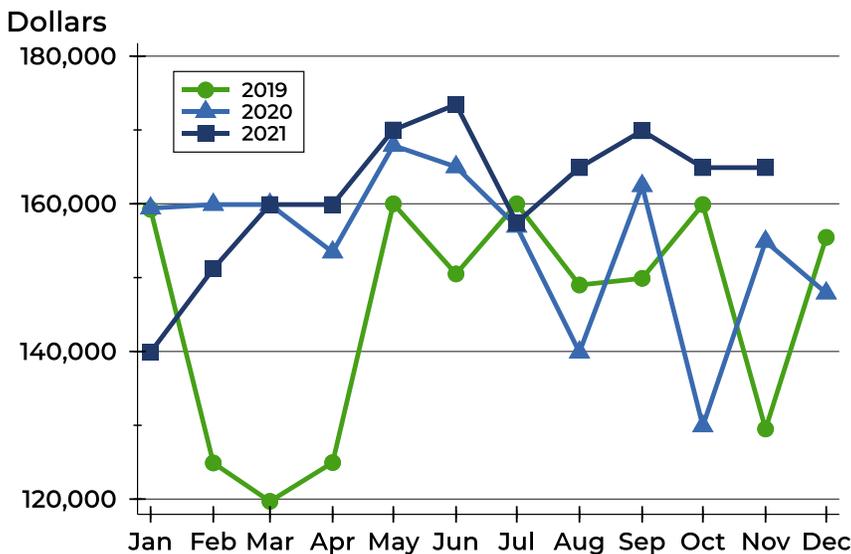
Geary County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	142,061	143,752	150,797
February	129,758	159,679	157,014
March	122,935	157,601	165,765
April	134,933	151,171	162,286
May	158,486	162,153	175,066
June	173,826	159,811	170,791
July	184,189	156,318	162,645
August	173,149	153,630	165,331
September	145,154	161,911	173,063
October	151,063	136,636	171,159
November	136,244	150,694	164,356
December	140,355	152,899	

Median Price

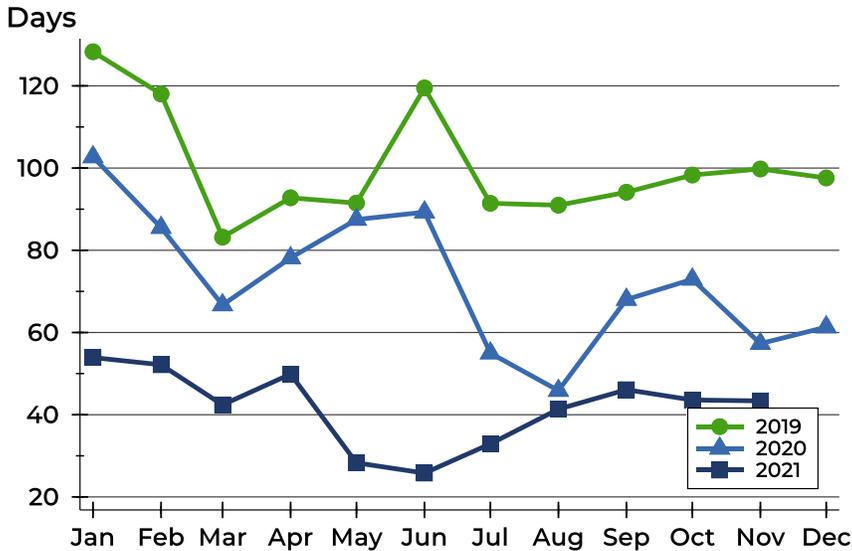


Month	2019	2020	2021
January	159,250	159,400	139,900
February	124,900	159,900	151,200
March	119,700	159,900	159,900
April	124,950	153,450	159,900
May	160,000	167,900	170,000
June	150,500	165,000	173,450
July	160,000	156,950	157,450
August	149,000	139,900	164,900
September	149,900	162,450	169,900
October	159,900	129,900	164,900
November	129,500	154,900	164,900
December	155,450	147,900	



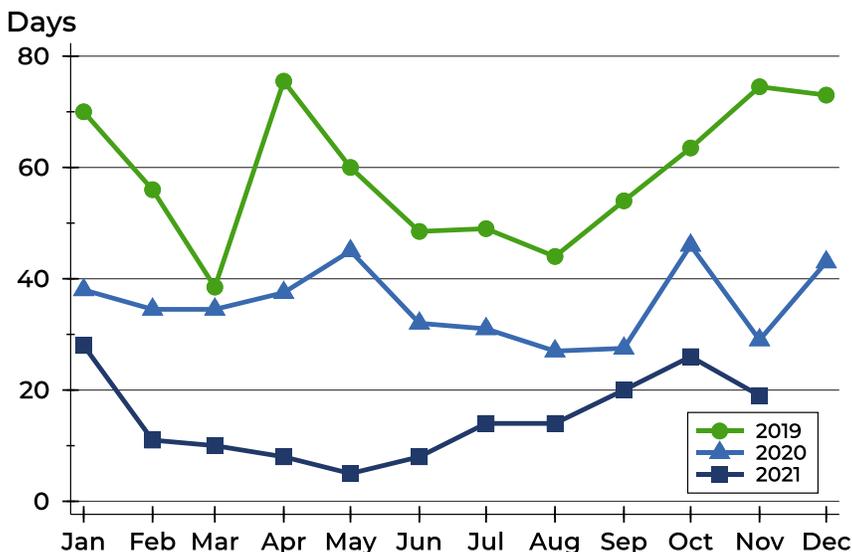
Geary County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	128	103	54
February	118	86	52
March	83	67	42
April	93	78	50
May	91	87	28
June	120	89	26
July	91	55	33
August	91	46	41
September	94	68	46
October	98	73	44
November	100	57	43
December	98	61	

Median DOM



Month	2019	2020	2021
January	70	38	28
February	56	35	11
March	39	35	10
April	76	38	8
May	60	45	5
June	49	32	8
July	49	31	14
August	44	27	14
September	54	28	20
October	64	46	26
November	75	29	19
December	73	43	