



Geary County Housing Report





Market Overview

Geary County Home Sales Fell in June

Total home sales in Geary County fell last month to 54 units, compared to 72 units in June 2021. Total sales volume was \$9.6 million, down from a year earlier.

The median sale price in June was \$177,000, up from \$171,750 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 100.0% of their list prices.

Geary County Active Listings Up at End of June

The total number of active listings in Geary County at the end of June was 90 units, up from 89 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$150,000.

During June, a total of 73 contracts were written up from 60 in June 2021. At the end of the month, there were 122 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

Contact Information

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 685-776-1209

ae@flinthillsrealtors.net www.flinthillsrealtors.net





Geary County Summary Statistics

	ne MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	o me Sales ange from prior year	54 -25.0%	72 46.9%	49 48.5%	294 -8.7%	322 46.4%	220 18.3%
	tive Listings ange from prior year	90 1.1%	89 -39.0%	146 -47.9%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.6 0.0%	1.6 -59.0%	3.9 -53.6%	N/A	N/A	N/A
Ne Ch	w Listings ange from prior year	75 0.0%	75 0.0%	75 10.3%	371 -7.3%	400 16.6%	343 -12.5%
	ntracts Written ange from prior year	73 21.7%	60 7.1%	56 115.4%	341 -5.0%	359 37.0%	262 35.8%
	nding Contracts ange from prior year	122 5.2%	116 6.4%	109 94.6%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	9,565 -26.9%	13,089 69.0%	7,747 46.5%	52,820 -0.5%	53,063 60.8%	32,999 30.7%
	Sale Price Change from prior year	177,126 -2.6%	181,792 15.0%	158,106 -1.3%	179,659 9.0%	164,790 9.9%	149,995 10.5%
	List Price of Actives Change from prior year	185,756 17.2%	158,451 3.3%	153,440 7.2%	N/A	N/A	N/A
Average	Days on Market Change from prior year	16 -23.8%	21 -74.7%	83 7.8%	36 -16.3%	43 -52.2%	90 3.4%
•	Percent of List Change from prior year	100.3% 0.6%	99.7% 2.2%	97.6% -0.1%	99.4% 0.4%	99.0% 1.2%	97.8% -0.9%
	Percent of Original Change from prior year	99.0% 0.1%	98.9% 2.5%	96.5% 0.7%	97.8% 0.0%	97.8% 2.7%	95.2% -0.1%
	Sale Price Change from prior year	177,000 3.1%	171,750 9.7%	156,500 1.7%	172,250 6.8%	161,300 5.4%	153,000 14.0%
	List Price of Actives Change from prior year	150,000	135,000 2.1%	132,250 1.8%	N/A	N/A	N/A
Median	Days on Market Change from prior year	6 20.0%	5 -85.3%	34 -29.2%	11 10.0%	10 -77.3%	44 -10.2%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.9%	99.1% 0.0%	100.0% 0.0%	100.0% 1.5%	98.5% -0.4%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 2.0%	98.0% 0.4%	100.0% 0.0%	100.0% 2.6%	97.5% 0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





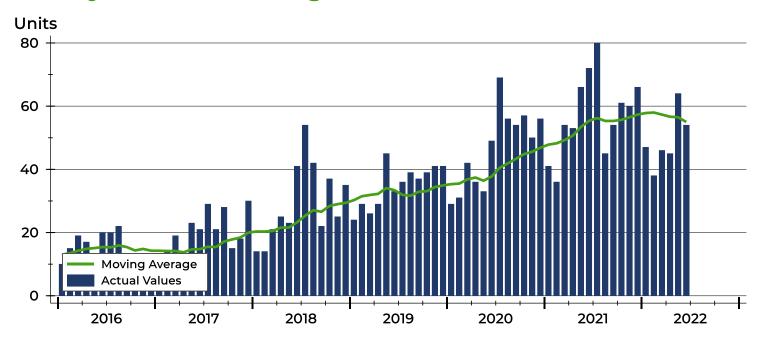
Geary County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	June 2021	Change	Y022	ear-to-Dat 2021	e Change
Clo	osed Listings	54	72	-25.0%	294	322	-8.7%
Vo	lume (1,000s)	9,565	13,089	-26.9%	52,820	53,063	-0.5%
Мс	onths' Supply	1.6	1.6	0.0%	N/A	N/A	N/A
	Sale Price	177,126	181,792	-2.6%	179,659	164,790	9.0%
age	Days on Market	16	21	-23.8%	36	43	-16.3%
Averag	Percent of List	100.3%	99.7%	0.6%	99.4%	99.0%	0.4%
	Percent of Original	99.0%	98.9%	0.1%	97.8%	97.8%	0.0%
	Sale Price	177,000	171,750	3.1%	172,250	161,300	6.8%
lan	Days on Market	6	5	20.0%	11	10	10.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 54 homes sold in Geary County in June, down from 72 units in June 2021. Total sales volume fell to \$9.6 million compared to \$13.1 million in the previous year.

The median sales price in June was \$177,000, up 3.1% compared to the prior year. Median days on market was 6 days, the same as May, and up from 5 in June 2021.

History of Closed Listings

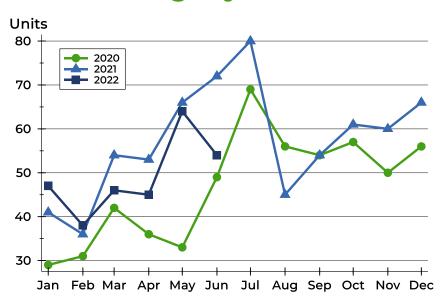






Geary County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	29	41	47
February	31	36	38
March	42	54	46
April	36	53	45
May	33	66	64
June	49	72	54
July	69	80	
August	56	45	
September	54	54	
October	57	61	
November	50	60	
December	56	66	

Closed Listings by Price Range

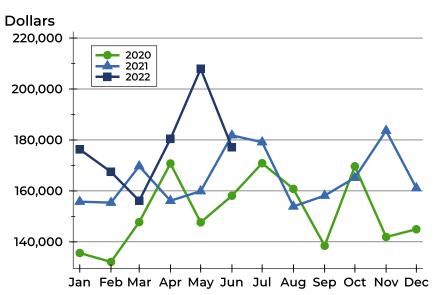
Price Range		les Percent	Months' Supply	Sale l Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	1	1.9%	0.0	15,000	15,000	48	48	88.3%	88.3%	83.3%	83.3%
\$25,000-\$49,999	1	1.9%	1.1	40,000	40,000	93	93	69.6%	69.6%	66.7%	66.7%
\$50,000-\$99,999	4	7.4%	3.3	68,050	70,700	28	10	94.3%	95.1%	91.8%	95.1%
\$100,000-\$124,999	5	9.3%	1.1	109,400	107,000	28	7	102.0%	97.6%	100.5%	97.6%
\$125,000-\$149,999	9	16.7%	1.8	136,222	135,000	15	12	101.4%	100.0%	99.9%	100.0%
\$150,000-\$174,999	6	11.1%	1.9	158,467	157,950	8	3	103.7%	100.3%	102.3%	100.3%
\$175,000-\$199,999	8	14.8%	1.0	187,875	190,000	9	4	100.9%	102.2%	99.5%	100.9%
\$200,000-\$249,999	9	16.7%	1.1	223,544	225,000	6	2	103.2%	100.0%	102.1%	100.0%
\$250,000-\$299,999	10	18.5%	0.9	268,900	270,000	15	7	100.3%	100.8%	99.7%	100.8%
\$300,000-\$399,999	1	1.9%	3.6	309,900	309,900	10	10	100.0%	100.0%	98.4%	98.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



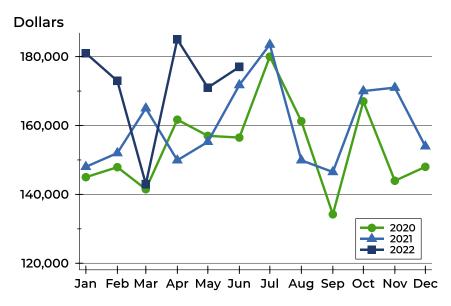


Geary County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	135,618	155,771	176,283
February	132,105	155,385	167,466
March	147,737	169,706	156,129
April	170,738	156,132	180,399
May	147,637	159,909	207,907
June	158,106	181,792	177,126
July	170,873	179,127	
August	160,780	153,875	
September	138,463	158,144	
October	169,646	165,169	
November	141,914	183,638	
December	144,929	161,121	



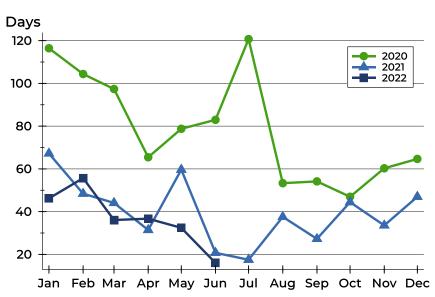
Month	2020	2021	2022
January	145,000	148,000	181,000
February	147,900	152,000	172,950
March	141,500	165,000	143,000
April	161,700	149,900	185,000
May	157,000	155,250	171,000
June	156,500	171,750	177,000
July	180,000	183,500	
August	161,250	149,900	
September	134,200	146,500	
October	167,000	170,000	
November	143,950	171,000	
December	148,000	153,950	





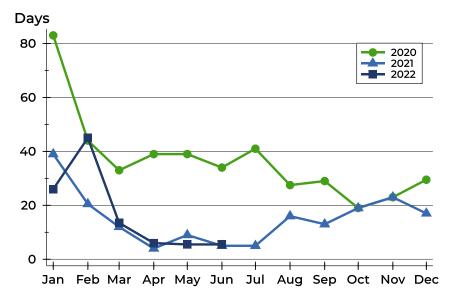
Geary County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	116	67	46
February	104	48	56
March	97	44	36
April	65	31	37
May	79	60	32
June	83	21	16
July	121	18	
August	53	38	
September	54	27	
October	47	44	
November	60	34	
December	65	47	

Median DOM



Month	2020	2021	2022
January	83	39	26
February	44	21	45
March	33	12	14
April	39	4	6
May	39	9	6
June	34	5	6
July	41	5	
August	28	16	
September	29	13	
October	19	19	
November	23	23	
December	30	17	





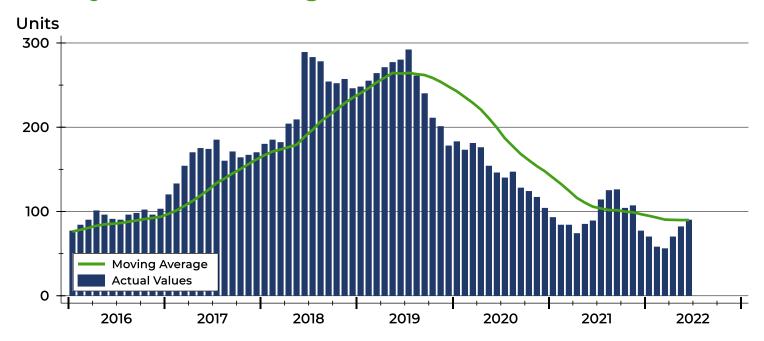
Geary County Active Listings Analysis

	mmary Statistics · Active Listings	2022	End of June 2021	Change
Ac.	tive Listings	90	89	1.1%
Vo	lume (1,000s)	16,718	14,102	18.6%
Мс	onths' Supply	1.6	1.6	0.0%
ge	List Price	185,756	158,451	17.2%
Avera	Days on Market	62	84	-26.2%
¥	Percent of Original	98.7%	97.6%	1.1%
_	List Price	150,000	135,000	11.1%
Median	Days on Market	41	57	-28.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 90 homes were available for sale in Geary County at the end of June. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of June was \$150,000, up 11.1% from 2021. The typical time on market for active listings was 41 days, down from 57 days a year earlier.

History of Active Listings

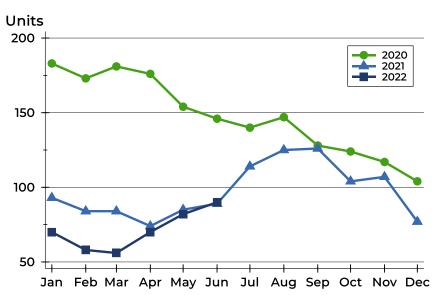






Geary County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	183	93	70
February	173	84	58
March	181	84	56
April	176	74	70
May	154	85	82
June	146	89	90
July	140	114	
August	147	125	
September	128	126	
October	124	104	
November	117	107	
December	104	77	

Active Listings by Price Range

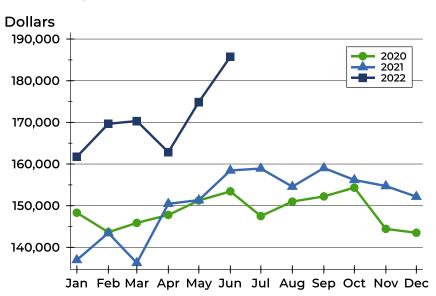
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.2%	1.1	42,000	42,000	46	46	93.8%	93.8%
\$50,000-\$99,999	20	22.2%	3.3	74,995	73,900	79	46	98.7%	100.0%
\$100,000-\$124,999	7	7.8%	1.1	116,686	119,500	89	44	96.1%	100.0%
\$125,000-\$149,999	14	15.6%	1.8	136,568	135,450	50	40	98.3%	100.0%
\$150,000-\$174,999	11	12.2%	1.9	156,845	155,000	38	37	100.0%	100.0%
\$175,000-\$199,999	7	7.8%	1.0	194,507	198,900	95	65	99.1%	100.0%
\$200,000-\$249,999	11	12.2%	1.1	216,827	215,000	73	46	99.7%	100.0%
\$250,000-\$299,999	6	6.7%	0.9	272,300	266,950	22	13	99.4%	100.0%
\$300,000-\$399,999	6	6.7%	3.6	336,617	331,150	64	56	99.5%	100.0%
\$400,000-\$499,999	4	4.4%	N/A	431,225	422,450	24	16	97.6%	98.0%
\$500,000-\$749,999	1	1.1%	N/A	645,000	645,000	37	37	100.0%	100.0%
\$750,000-\$999,999	1	1.1%	N/A	910,000	910,000	41	41	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





Geary County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	148,318	136,974	161,751
February	143,632	143,455	169,662
March	145,870	136,261	170,329
April	147,781	150,461	162,858
May	151,246	151,338	174,890
June	153,440	158,451	185,756
July	147,507	158,926	
August	150,992	154,572	
September	152,228	159,050	
October	154,331	156,179	
November	144,435	154,722	
December	143,503	152,166	



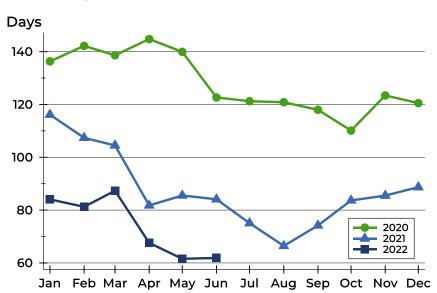
Month	2020	2021	2022
January	125,000	125,000	131,250
February	124,999	126,750	133,750
March	128,500	116,500	133,750
April	129,700	132,700	147,500
May	131,000	134,000	150,000
June	132,250	135,000	150,000
July	125,750	137,900	
August	128,000	135,900	
September	134,700	146,700	
October	135,450	143,950	
November	125,000	143,500	
December	120,750	135,900	





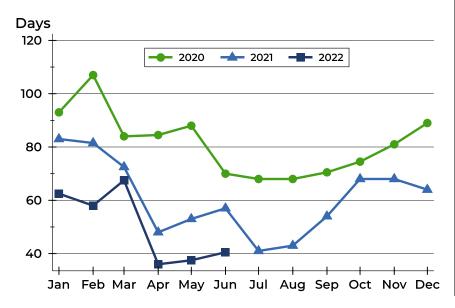
Geary County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	136	116	84
February	142	107	81
March	139	104	87
April	145	82	68
May	140	86	62
June	123	84	62
July	121	75	
August	121	66	
September	118	74	
October	110	84	
November	123	85	
December	121	89	

Median DOM



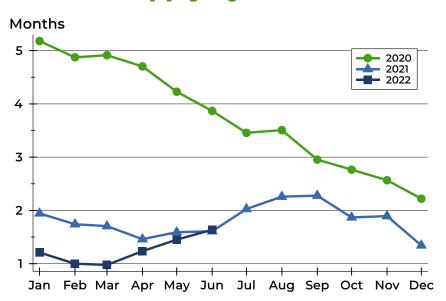
Month	2020	2021	2022
January	93	83	63
February	107	82	58
March	84	73	68
April	85	48	36
May	88	53	38
June	70	57	41
July	68	41	
August	68	43	
September	71	54	
October	75	68	
November	81	68	
December	89	64	





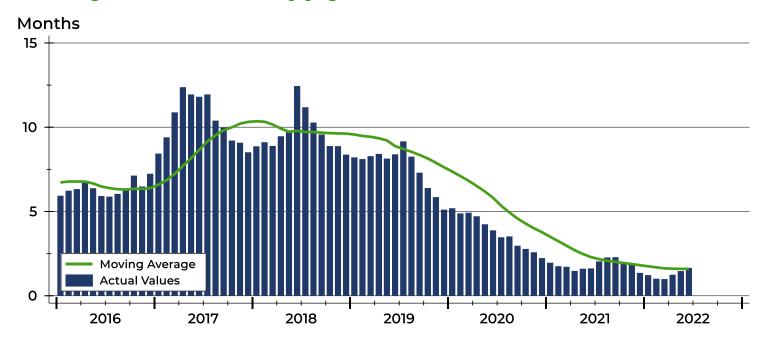
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.2	1.9	1.2
February	4.9	1.7	1.0
March	4.9	1.7	1.0
April	4.7	1.5	1.2
May	4.2	1.6	1.5
June	3.9	1.6	1.6
July	3.5	2.0	
August	3.5	2.3	
September	3.0	2.3	
October	2.8	1.9	
November	2.6	1.9	
December	2.2	1.3	

History of Month's Supply







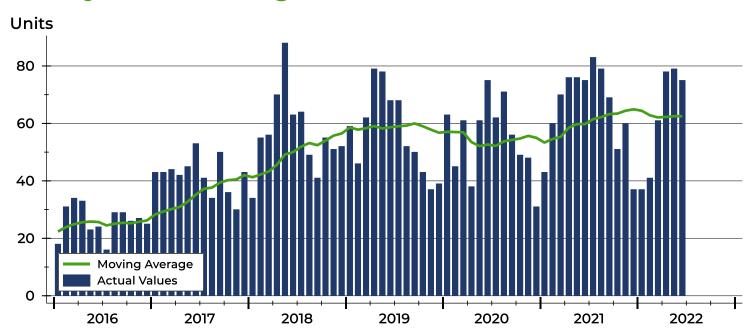
Geary County New Listings Analysis

	mmary Statistics New Listings	2022	June 2021	Change
th	New Listings	75	75	0.0%
Month	Volume (1,000s)	14,438	12,911	11.8%
Current	Average List Price	192,509	172,141	11.8%
Cu	Median List Price	180,000	169,900	5.9%
te	New Listings	371	400	-7.3%
o-Da	Volume (1,000s)	70,947	67,223	5.5%
Year-to-Date	Average List Price	191,233	168,058	13.8%
۶	Median List Price	174,900	167,500	4.4%

A total of 75 new listings were added in Geary County during June, the same figure as reported in 2021. Year-to-date Geary County has seen 371 new listings.

The median list price of these homes was \$180,000 up from \$169,900 in 2021.

History of New Listings

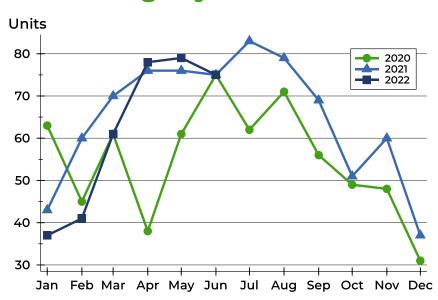






Geary County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	63	43	37
February	45	60	41
March	61	70	61
April	38	76	78
May	61	76	79
June	75	75	75
July	62	83	
August	71	79	
September	56	69	
October	49	51	
November	48	60	
December	31	37	

New Listings by Price Range

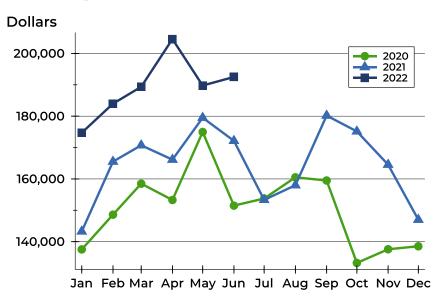
Price Range	New Li Number	stings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.7%	44,450	44,450	17	17	94.8%	94.8%
\$50,000-\$99,999	7	9.3%	81,457	79,900	17	14	99.3%	100.0%
\$100,000-\$124,999	5	6.7%	114,000	110,000	9	5	100.0%	100.0%
\$125,000-\$149,999	13	17.3%	137,615	139,000	12	10	99.6%	100.0%
\$150,000-\$174,999	9	12.0%	159,956	160,000	7	7	100.0%	100.0%
\$175,000-\$199,999	10	13.3%	189,310	187,000	9	5	100.0%	100.0%
\$200,000-\$249,999	11	14.7%	224,759	224,500	12	7	100.2%	100.0%
\$250,000-\$299,999	11	14.7%	272,382	269,900	15	15	99.5%	100.0%
\$300,000-\$399,999	4	5.3%	329,725	319,500	13	8	99.4%	100.0%
\$400,000-\$499,999	3	4.0%	433,300	419,900	19	20	98.7%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



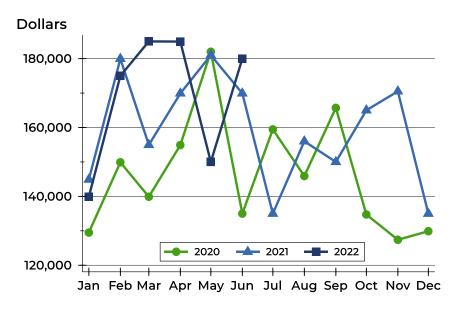


Geary County New Listings Analysis

Average Price



Month	2020	2021	2022
January	137,520	143,252	174,714
February	148,613	165,525	183,995
March	158,487	170,726	189,362
April	153,284	166,146	204,589
May	174,962	179,516	189,774
June	151,491	172,141	192,509
July	153,756	153,315	
August	160,512	157,994	
September	159,494	180,195	
October	133,214	175,149	
November	137,576	164,550	
December	138,532	147,003	



Month	2020	2021	2022
January	129,500	144,900	139,900
February	149,900	179,950	175,000
March	139,900	154,950	185,000
April	154,900	169,900	184,950
May	182,000	181,000	150,000
June	135,000	169,900	180,000
July	159,450	135,000	
August	145,900	156,000	
September	165,700	150,000	
October	134,750	165,000	
November	127,400	170,500	
December	129,900	135,000	





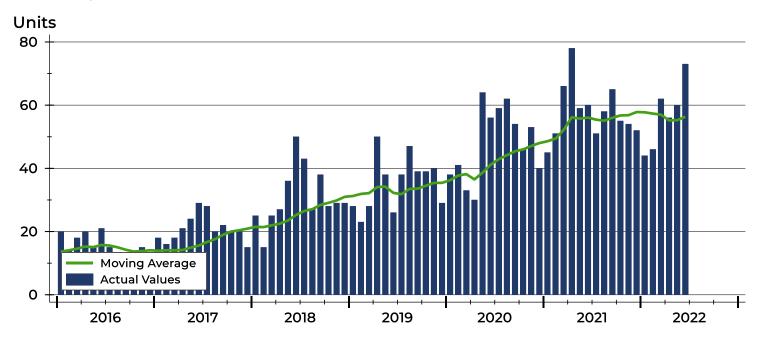
Geary County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	June 2021	Change	Year-to-Date e 2022 2021 Cl		e Change
Со	ntracts Written	73	60	21.7%	341	359	-5.0%
Vo	ume (1,000s)	13,224	10,369	27.5%	62,732	60,898	3.0%
ge	Sale Price	181,153	172,818	4.8%	183,966	169,632	8.5%
Avera	Days on Market	23	21	9.5%	30	35	-14.3%
¥	Percent of Original	97.7%	96.9%	0.8%	98.1%	98.2%	-0.1%
=	Sale Price	165,000	175,500	-6.0%	169,900	169,900	0.0%
Median	Days on Market	14	8	75.0%	10	6	66.7%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 73 contracts for sale were written in Geary County during the month of June, up from 60 in 2021. The median list price of these homes was \$165,000, down from \$175,500 the prior year.

Half of the homes that went under contract in June were on the market less than 14 days, compared to 8 days in June 2021.

History of Contracts Written

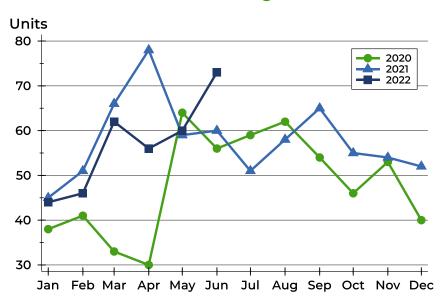






Geary County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	38	45	44
February	41	51	46
March	33	66	62
April	30	78	56
May	64	59	60
June	56	60	73
July	59	51	
August	62	58	
September	54	65	
October	46	55	
November	53	54	
December	40	52	

Contracts Written by Price Range

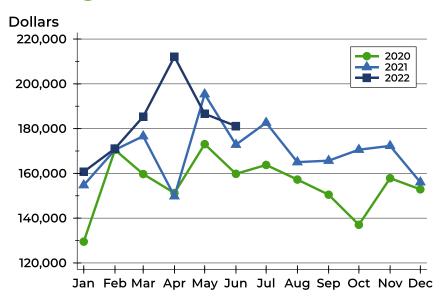
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.4%	16,995	16,995	48	48	83.3%	83.3%
\$25,000-\$49,999	1	1.4%	45,000	45,000	17	17	100.0%	100.0%
\$50,000-\$99,999	5	6.8%	88,600	95,000	19	22	96.6%	100.0%
\$100,000-\$124,999	7	9.6%	113,271	110,000	17	8	100.0%	100.0%
\$125,000-\$149,999	16	21.9%	138,250	139,350	26	13	94.8%	100.0%
\$150,000-\$174,999	7	9.6%	157,686	159,900	35	43	97.0%	100.0%
\$175,000-\$199,999	11	15.1%	186,145	184,900	17	6	98.7%	100.0%
\$200,000-\$249,999	13	17.8%	230,627	230,000	21	21	99.3%	100.0%
\$250,000-\$299,999	8	11.0%	274,350	274,950	25	18	98.9%	100.0%
\$300,000-\$399,999	3	4.1%	316,667	310,000	12	9	99.5%	100.0%
\$400,000-\$499,999	1	1.4%	419,900	419,900	14	14	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



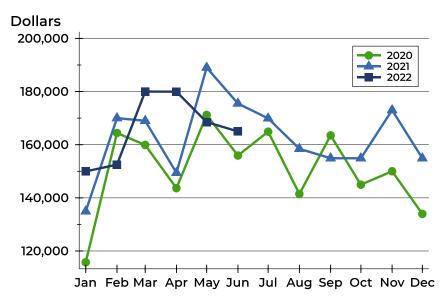


Geary County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	129,505	154,756	160,718
February	170,499	170,534	171,102
March	159,702	176,609	185,352
April	151,227	149,799	212,103
May	173,075	195,375	186,607
June	159,789	172,818	181,153
July	163,765	182,634	
August	157,239	165,043	
September	150,494	165,676	
October	137,050	170,590	
November	157,855	172,287	
December	152,872	156,042	



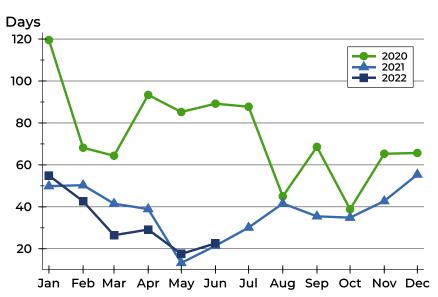
Month	2020	2021	2022
January	115,750	134,900	149,950
February	164,400	170,000	152,500
March	159,900	169,000	180,000
April	143,650	149,400	179,950
May	171,200	189,000	168,500
June	155,925	175,500	165,000
July	164,900	169,900	
August	141,450	158,450	
September	163,500	154,900	
October	144,950	154,900	
November	150,000	173,000	
December	133,950	154,900	





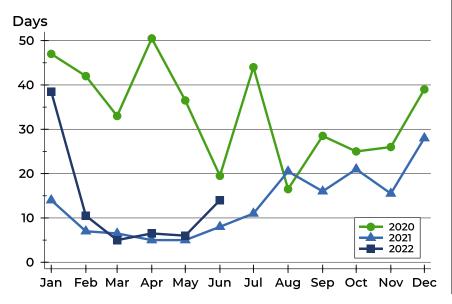
Geary County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	120	50	55
February	68	50	43
March	64	42	26
April	93	39	29
May	85	13	18
June	89	21	23
July	88	30	
August	45	42	
September	69	35	
October	39	35	
November	65	43	
December	66	55	

Median DOM



Month	2020	2021	2022
January	47	14	39
February	42	7	11
March	33	7	5
April	51	5	7
May	37	5	6
June	20	8	14
July	44	11	
August	17	21	
September	29	16	
October	25	21	
November	26	16	
December	39	28	





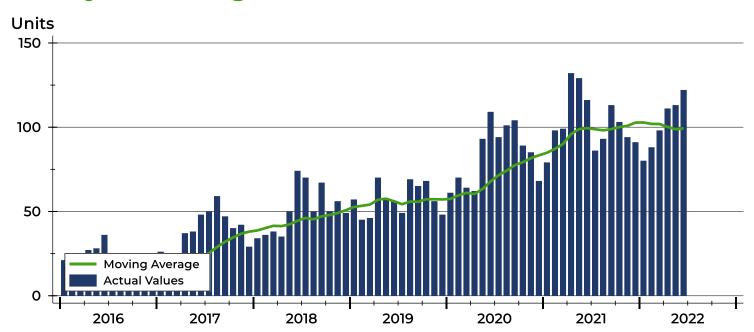
Geary County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of June 2021	Change
Ре	nding Contracts	122	116	5.2%
Vo	lume (1,000s)	22,201	19,812	12.1%
ge	List Price	181,978	170,791	6.6%
Avera	Days on Market	26	26	0.0%
¥	Percent of Original	98.2%	98.5%	-0.3%
=	List Price	172,150	173,450	-0.7%
Media	Days on Market	11	8	37.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 122 listings in Geary County had contracts pending at the end of June, up from 116 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

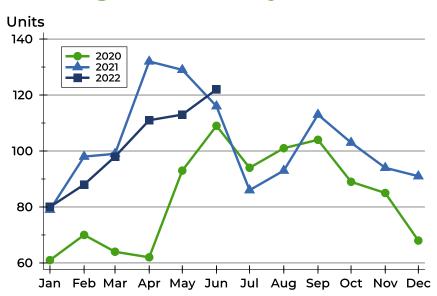






Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	61	79	80
February	70	98	88
March	64	99	98
April	62	132	111
May	93	129	113
June	109	116	122
July	94	86	
August	101	93	
September	104	113	
October	89	103	
November	85	94	
December	68	91	

Pending Contracts by Price Range

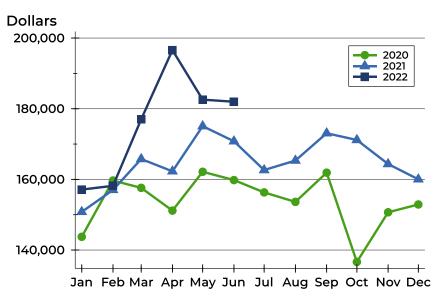
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.8%	16,995	16,995	48	48	94.4%	94.4%
\$25,000-\$49,999	2	1.6%	40,000	40,000	12	12	100.0%	100.0%
\$50,000-\$99,999	12	9.8%	79,700	85,000	59	38	96.0%	100.0%
\$100,000-\$124,999	10	8.2%	114,480	115,950	29	12	97.4%	100.0%
\$125,000-\$149,999	23	18.9%	138,856	139,700	27	11	97.5%	100.0%
\$150,000-\$174,999	15	12.3%	162,980	164,900	35	19	97.7%	100.0%
\$175,000-\$199,999	15	12.3%	186,127	184,900	16	6	99.1%	100.0%
\$200,000-\$249,999	20	16.4%	227,698	227,450	17	4	99.0%	100.0%
\$250,000-\$299,999	17	13.9%	269,265	269,900	14	7	99.6%	100.0%
\$300,000-\$399,999	6	4.9%	324,583	323,750	15	8	98.1%	100.0%
\$400,000-\$499,999	1	0.8%	493,912	493,912	50	50	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



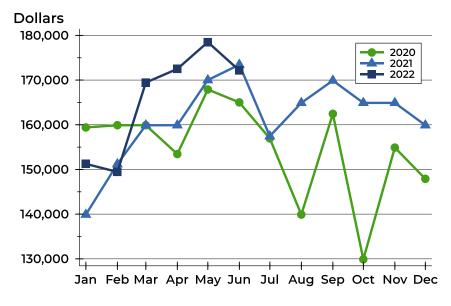


Geary County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	143,752	150,797	157,119
February	159,679	157,014	158,176
March	157,601	165,765	177,010
April	151,171	162,286	196,594
May	162,153	175,066	182,575
June	159,811	170,791	181,978
July	156,318	162,645	
August	153,630	165,331	
September	161,911	173,063	
October	136,636	171,159	
November	150,694	164,356	
December	152,899	160,018	



Month	2020	2021	2022
January	159,400	139,900	151,250
February	159,900	151,200	149,450
March	159,900	159,900	169,450
April	153,450	159,900	172,500
May	167,900	170,000	178,500
June	165,000	173,450	172,150
July	156,950	157,450	
August	139,900	164,900	
September	162,450	169,900	
October	129,900	164,900	
November	154,900	164,900	
December	147,900	159,900	





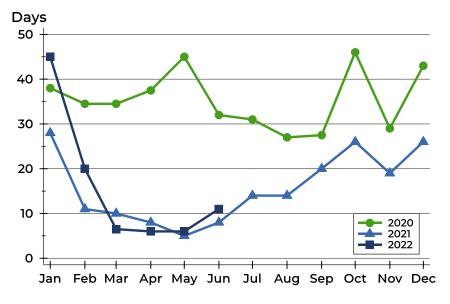
Geary County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	103	54	61
February	86	52	53
March	67	42	39
April	78	50	31
May	87	28	25
June	89	26	26
July	55	33	
August	46	41	
September	68	46	
October	73	44	
November	57	43	
December	61	49	

Median DOM



Month	2020	2021	2022
January	38	28	45
February	35	11	20
March	35	10	7
April	38	8	6
May	45	5	6
June	32	8	11
July	31	14	
August	27	14	
September	28	20	
October	46	26	
November	29	19	
December	43	26	