



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Housing Report



Market Overview

Geary County Home Sales Fell in July

Total home sales in Geary County fell last month to 68 units, compared to 80 units in July 2021. Total sales volume was \$13.2 million, down from a year earlier.

The median sale price in July was \$181,750, down from \$183,500 a year earlier. Homes that sold in July were typically on the market for 8 days and sold for 100.0% of their list prices.

Geary County Active Listings Down at End of July

The total number of active listings in Geary County at the end of July was 109 units, down from 114 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$169,900.

During July, a total of 55 contracts were written up from 51 in July 2021. At the end of the month, there were 101 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		68	80	69	364	402	289
Change from prior year		-15.0%	15.9%	91.7%	-9.5%	39.1%	30.2%
Active Listings		109	114	140	N/A	N/A	N/A
Change from prior year		-4.4%	-18.6%	-52.1%			
Months' Supply		2.0	2.0	3.5	N/A	N/A	N/A
Change from prior year		0.0%	-42.9%	-61.5%			
New Listings		69	83	62	442	483	405
Change from prior year		-16.9%	33.9%	-8.8%	-8.5%	19.3%	-12.0%
Contracts Written		55	51	59	389	410	321
Change from prior year		7.8%	-13.6%	55.3%	-5.1%	27.7%	39.0%
Pending Contracts		101	86	94	N/A	N/A	N/A
Change from prior year		17.4%	-8.5%	91.8%			
Sales Volume (1,000s)		13,230	14,330	11,790	66,568	67,393	44,789
Change from prior year		-7.7%	21.5%	126.9%	-1.2%	50.5%	47.1%
Average	Sale Price	194,555	179,127	170,873	182,880	167,644	154,980
	Change from prior year	8.6%	4.8%	18.4%	9.1%	8.2%	13.0%
	List Price of Actives	184,404	158,926	147,507	N/A	N/A	N/A
	Change from prior year	16.0%	7.7%	5.7%			
	Days on Market	18	18	121	32	38	97
Change from prior year	0.0%	-85.1%	1.7%	-15.8%	-60.8%	5.4%	
	Percent of List	98.3%	99.9%	97.6%	99.2%	99.2%	97.7%
Change from prior year	-1.6%	2.4%	1.0%	0.0%	1.5%	-0.6%	
	Percent of Original	97.3%	99.6%	95.1%	97.7%	98.2%	95.2%
Change from prior year	-2.3%	4.7%	2.6%	-0.5%	3.2%	0.3%	
Median	Sale Price	181,750	183,500	180,000	175,000	165,500	159,900
	Change from prior year	-1.0%	1.9%	19.3%	5.7%	3.5%	18.4%
	List Price of Actives	169,900	137,900	125,750	N/A	N/A	N/A
	Change from prior year	23.2%	9.7%	-1.5%			
	Days on Market	8	5	41	10	9	44
Change from prior year	60.0%	-87.8%	-21.2%	11.1%	-79.5%	-10.2%	
	Percent of List	100.0%	100.0%	98.6%	100.0%	100.0%	98.5%
Change from prior year	0.0%	1.4%	0.1%	0.0%	1.5%	-0.3%	
	Percent of Original	100.0%	100.0%	98.0%	100.0%	100.0%	97.5%
Change from prior year	0.0%	2.0%	2.0%	0.0%	2.6%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Geary County Closed Listings Analysis

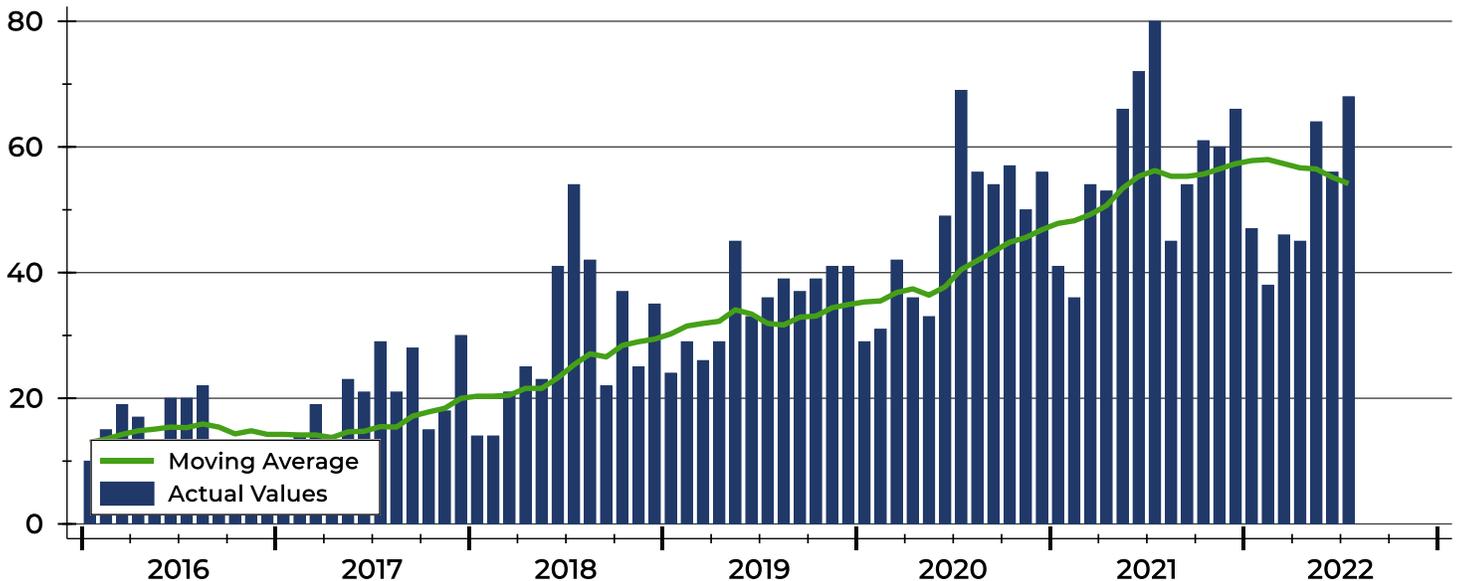
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		68	80	-15.0%	364	402	-9.5%
Volume (1,000s)		13,230	14,330	-7.7%	66,568	67,393	-1.2%
Months' Supply		2.0	2.0	0.0%	N/A	N/A	N/A
Average	Sale Price	194,555	179,127	8.6%	182,880	167,644	9.1%
	Days on Market	18	18	0.0%	32	38	-15.8%
	Percent of List	98.3%	99.9%	-1.6%	99.2%	99.2%	0.0%
	Percent of Original	97.3%	99.6%	-2.3%	97.7%	98.2%	-0.5%
Median	Sale Price	181,750	183,500	-1.0%	175,000	165,500	5.7%
	Days on Market	8	5	60.0%	10	9	11.1%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 68 homes sold in Geary County in July, down from 80 units in July 2021. Total sales volume fell to \$13.2 million compared to \$14.3 million in the previous year.

The median sales price in July was \$181,750, down 1.0% compared to the prior year. Median days on market was 8 days, up from 6 days in June, and up from 5 in July 2021.

History of Closed Listings

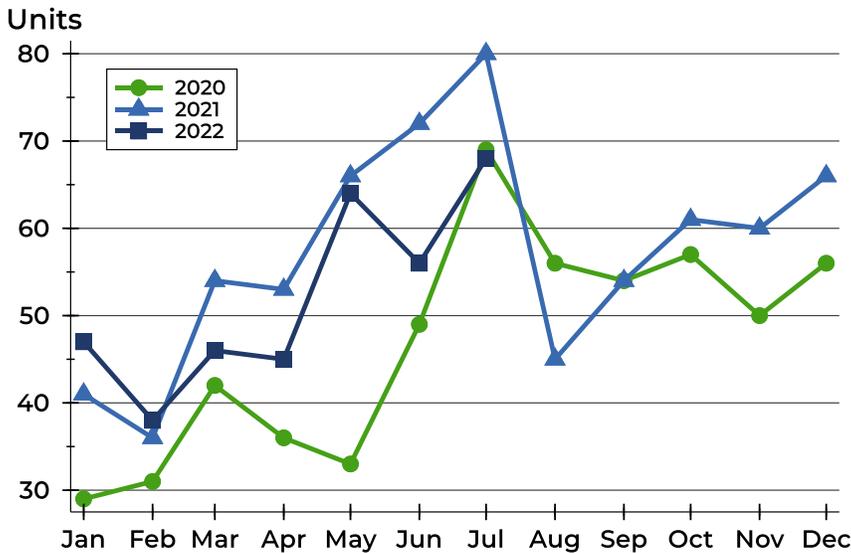
Units





Geary County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	29	41	47
February	31	36	38
March	42	54	46
April	36	53	45
May	33	66	64
June	49	72	56
July	69	80	68
August	56	45	54
September	54	54	54
October	57	61	61
November	50	60	60
December	56	66	66

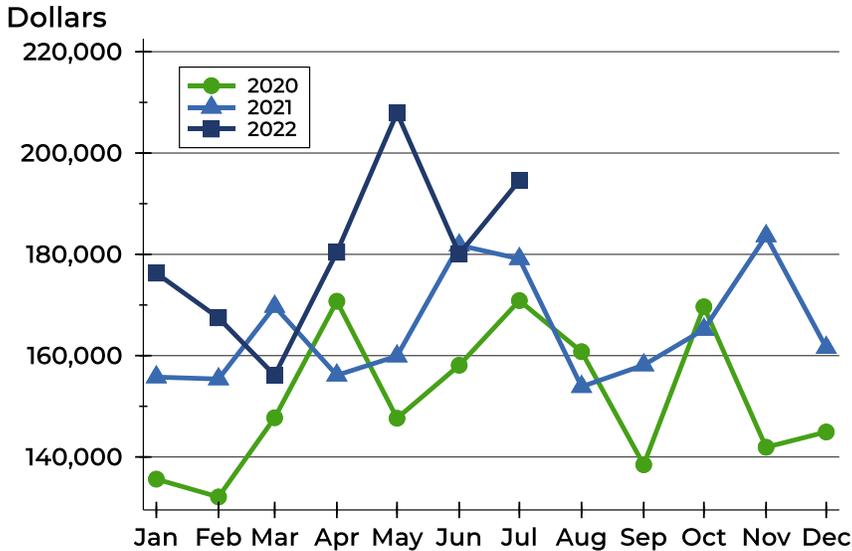
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	1.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	7.4%	2.9	77,700	87,000	26	25	91.3%	90.0%	93.7%	96.0%
\$100,000-\$124,999	5	7.4%	1.1	105,400	100,000	34	26	89.5%	89.2%	85.2%	87.0%
\$125,000-\$149,999	10	14.7%	2.4	137,120	136,250	13	9	98.9%	100.0%	98.2%	100.0%
\$150,000-\$174,999	9	13.2%	1.8	162,811	163,500	21	7	100.7%	100.0%	98.7%	100.0%
\$175,000-\$199,999	10	14.7%	1.5	185,590	181,750	16	6	100.1%	99.7%	98.5%	99.0%
\$200,000-\$249,999	15	22.1%	2.2	224,624	226,000	15	4	98.9%	100.0%	98.3%	100.0%
\$250,000-\$299,999	11	16.2%	2.0	266,173	260,000	13	7	100.0%	100.0%	99.4%	100.0%
\$300,000-\$399,999	1	1.5%	3.2	340,000	340,000	3	3	100.7%	100.7%	100.7%	100.7%
\$400,000-\$499,999	2	2.9%	4.8	492,270	492,270	29	29	99.1%	99.1%	99.1%	99.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



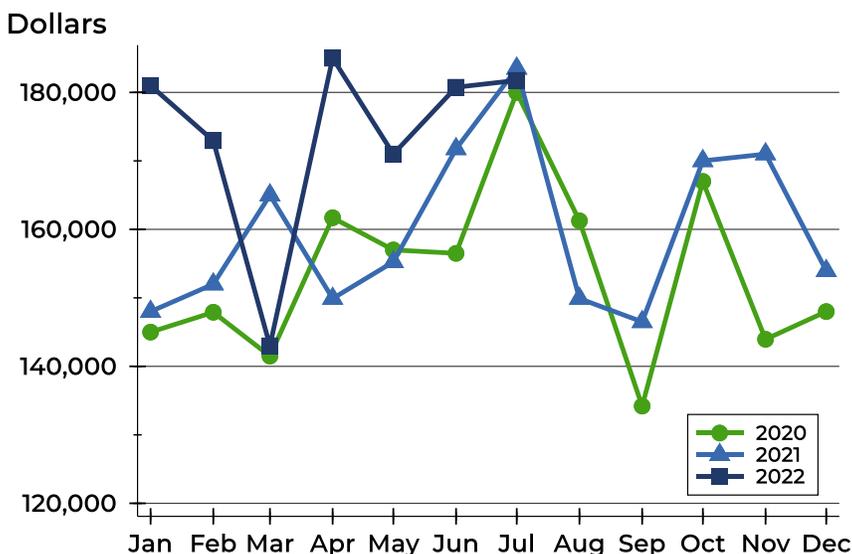
Geary County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	135,618	155,771	176,283
February	132,105	155,385	167,466
March	147,737	169,706	156,129
April	170,738	156,132	180,399
May	147,637	159,909	207,907
June	158,106	181,792	180,068
July	170,873	179,127	194,555
August	160,780	153,875	
September	138,463	158,144	
October	169,646	165,169	
November	141,914	183,638	
December	144,929	161,584	

Median Price

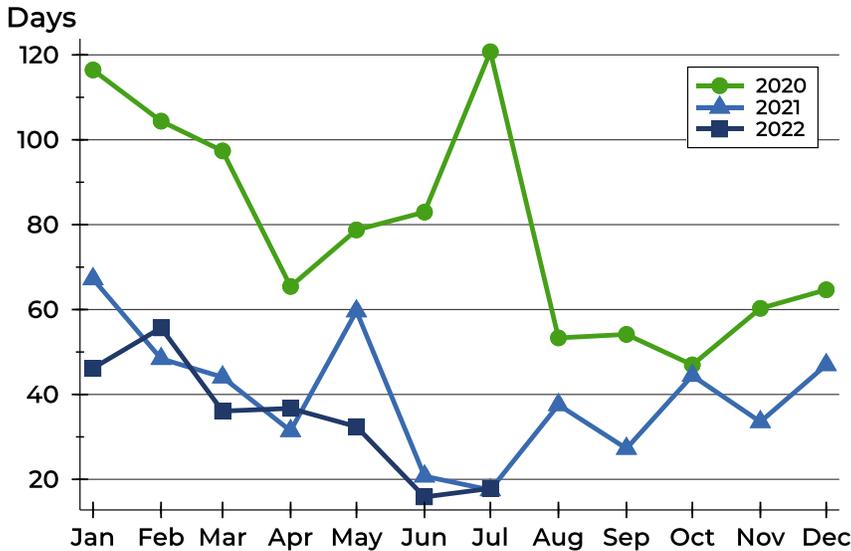


Month	2020	2021	2022
January	145,000	148,000	181,000
February	147,900	152,000	172,950
March	141,500	165,000	143,000
April	161,700	149,900	185,000
May	157,000	155,250	171,000
June	156,500	171,750	180,750
July	180,000	183,500	181,750
August	161,250	149,900	
September	134,200	146,500	
October	167,000	170,000	
November	143,950	171,000	
December	148,000	153,950	



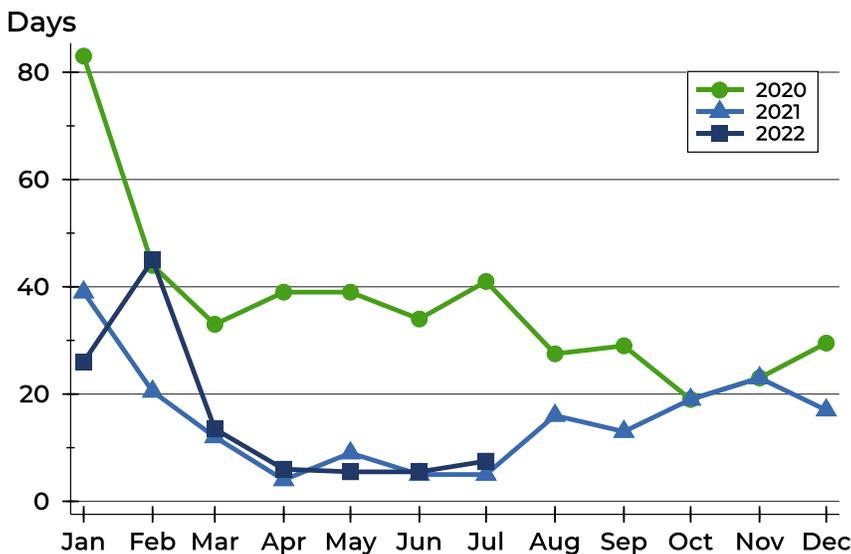
Geary County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	116	67	46
February	104	48	56
March	97	44	36
April	65	31	37
May	79	60	32
June	83	21	16
July	121	18	18
August	53	38	
September	54	27	
October	47	44	
November	60	34	
December	65	47	

Median DOM



Month	2020	2021	2022
January	83	39	26
February	44	21	45
March	33	12	14
April	39	4	6
May	39	9	6
June	34	5	6
July	41	5	8
August	28	16	
September	29	13	
October	19	19	
November	23	23	
December	30	17	



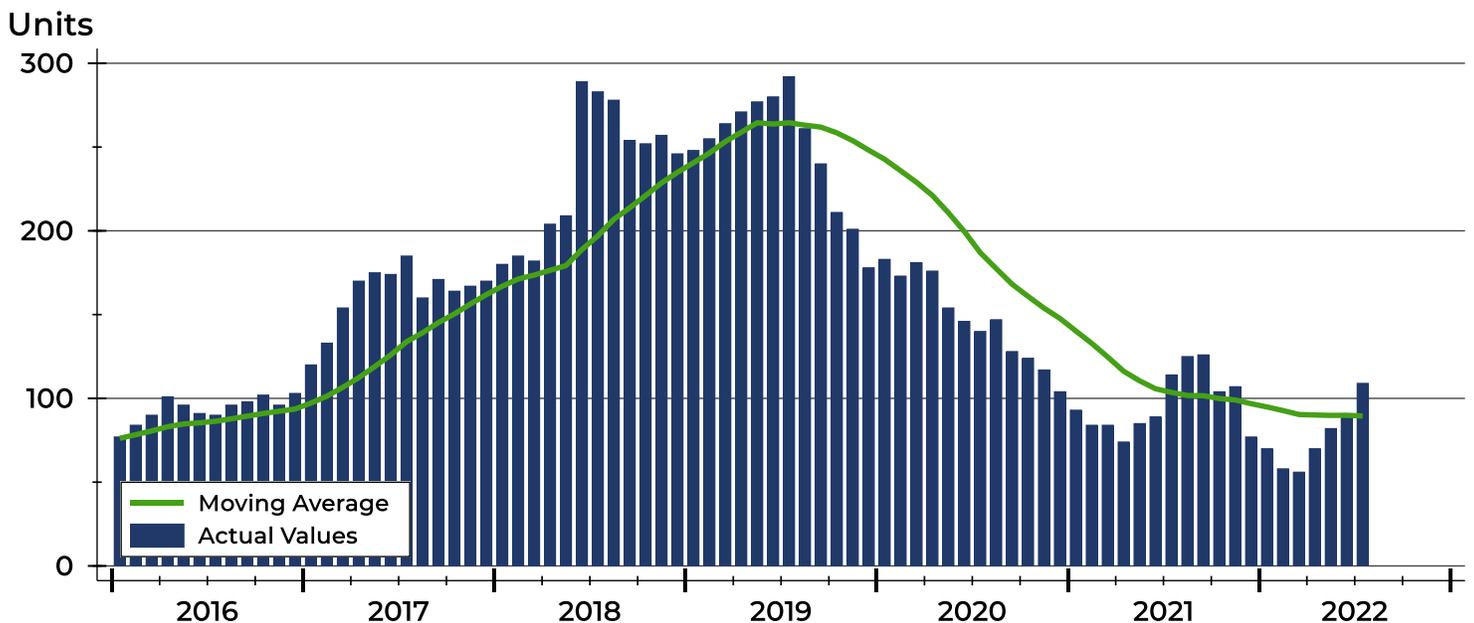
Geary County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		109	114	-4.4%
Volume (1,000s)		20,100	18,118	10.9%
Months' Supply		2.0	2.0	0.0%
Average	List Price	184,404	158,926	16.0%
	Days on Market	62	75	-17.3%
	Percent of Original	98.2%	97.5%	0.7%
Median	List Price	169,900	137,900	23.2%
	Days on Market	45	41	9.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 109 homes were available for sale in Geary County at the end of July. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of July was \$169,900, up 23.2% from 2021. The typical time on market for active listings was 45 days, up from 41 days a year earlier.

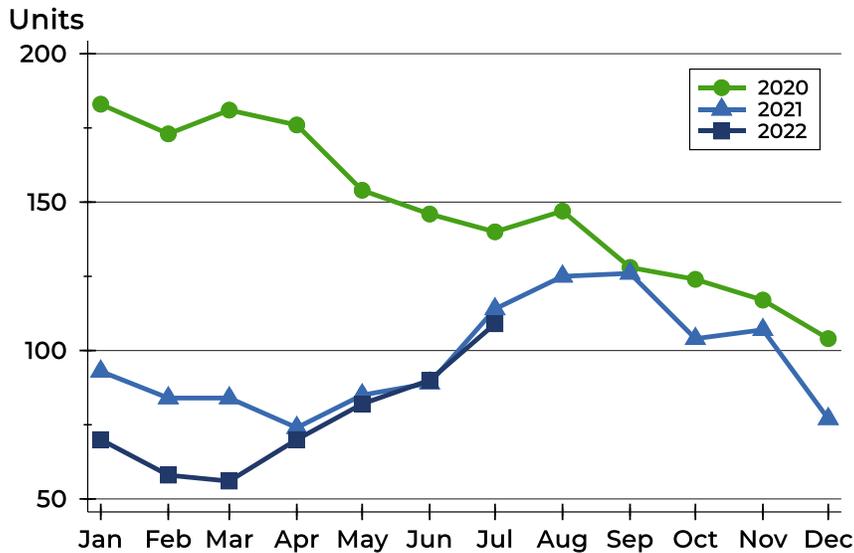
History of Active Listings





Geary County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	183	93	70
February	173	84	58
March	181	84	56
April	176	74	70
May	154	85	82
June	146	89	90
July	140	114	109
August	147	125	
September	128	126	
October	124	104	
November	117	107	
December	104	77	

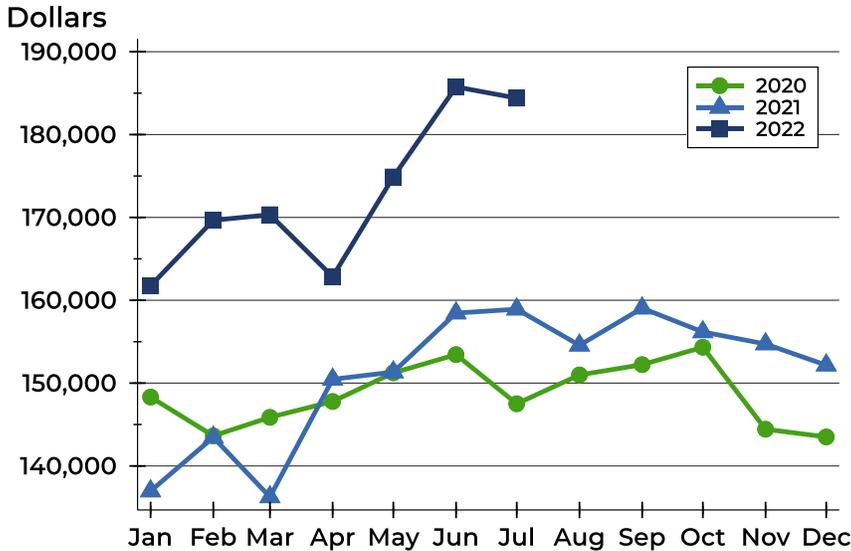
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.8%	1.2	32,000	32,000	60	60	86.3%	86.3%
\$50,000-\$99,999	18	16.5%	2.9	77,556	75,400	95	62	97.0%	98.9%
\$100,000-\$124,999	7	6.4%	1.1	118,186	120,000	62	48	97.2%	100.0%
\$125,000-\$149,999	18	16.5%	2.4	138,300	137,500	42	34	98.5%	100.0%
\$150,000-\$174,999	11	10.1%	1.8	160,527	160,000	58	64	100.0%	100.0%
\$175,000-\$199,999	10	9.2%	1.5	189,390	191,500	75	33	98.4%	98.8%
\$200,000-\$249,999	21	19.3%	2.2	218,110	215,000	55	26	99.5%	100.0%
\$250,000-\$299,999	14	12.8%	2.0	272,321	269,950	39	29	99.3%	100.0%
\$300,000-\$399,999	5	4.6%	3.2	336,160	333,300	104	96	96.2%	98.4%
\$400,000-\$499,999	2	1.8%	4.8	472,500	472,500	36	36	94.8%	94.8%
\$500,000-\$749,999	1	0.9%	N/A	645,000	645,000	68	68	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



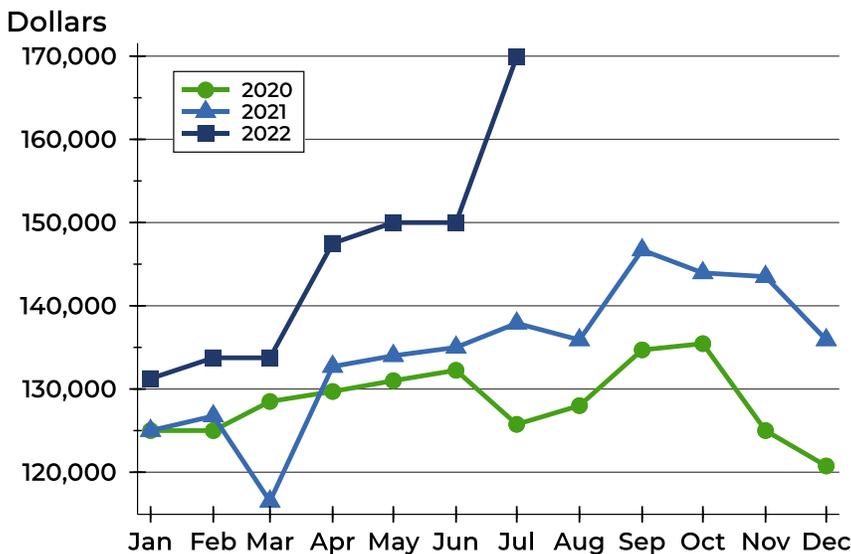
Geary County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	148,318	136,974	161,751
February	143,632	143,455	169,662
March	145,870	136,261	170,329
April	147,781	150,461	162,858
May	151,246	151,338	174,890
June	153,440	158,451	185,756
July	147,507	158,926	184,404
August	150,992	154,572	
September	152,228	159,050	
October	154,331	156,179	
November	144,435	154,722	
December	143,503	152,166	

Median Price

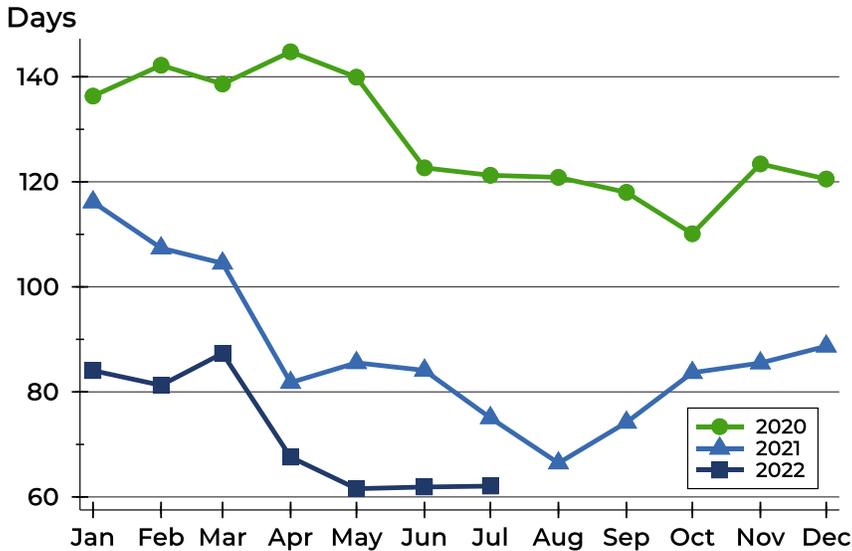


Month	2020	2021	2022
January	125,000	125,000	131,250
February	124,999	126,750	133,750
March	128,500	116,500	133,750
April	129,700	132,700	147,500
May	131,000	134,000	150,000
June	132,250	135,000	150,000
July	125,750	137,900	169,900
August	128,000	135,900	
September	134,700	146,700	
October	135,450	143,950	
November	125,000	143,500	
December	120,750	135,900	



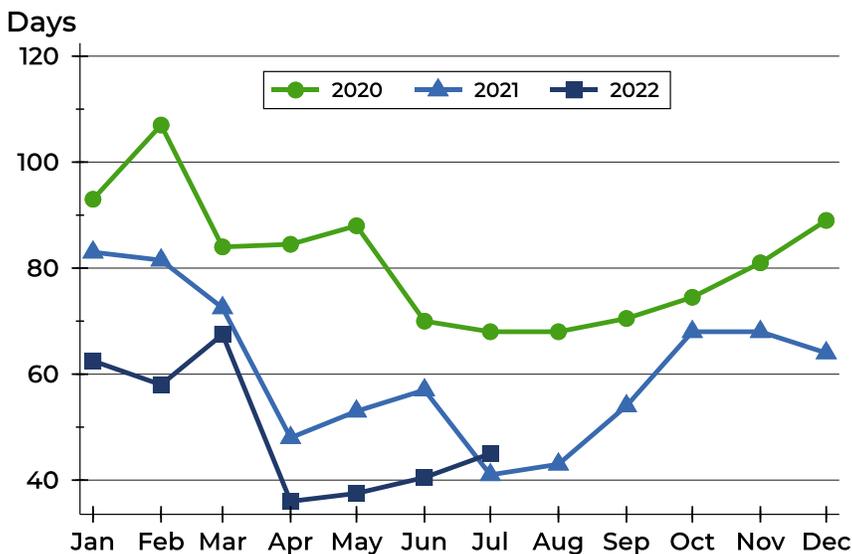
Geary County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	136	116	84
February	142	107	81
March	139	104	87
April	145	82	68
May	140	86	62
June	123	84	62
July	121	75	62
August	121	66	
September	118	74	
October	110	84	
November	123	85	
December	121	89	

Median DOM

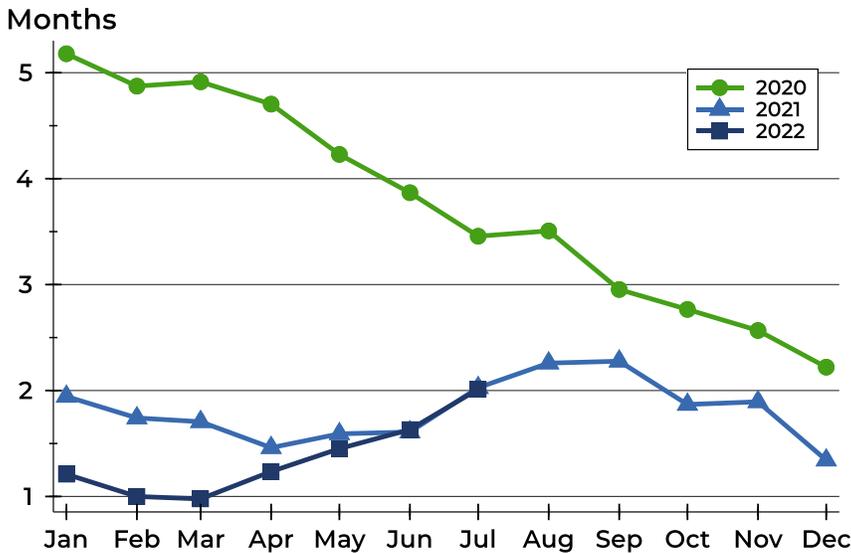


Month	2020	2021	2022
January	93	83	63
February	107	82	58
March	84	73	68
April	85	48	36
May	88	53	38
June	70	57	41
July	68	41	45
August	68	43	
September	71	54	
October	75	68	
November	81	68	
December	89	64	



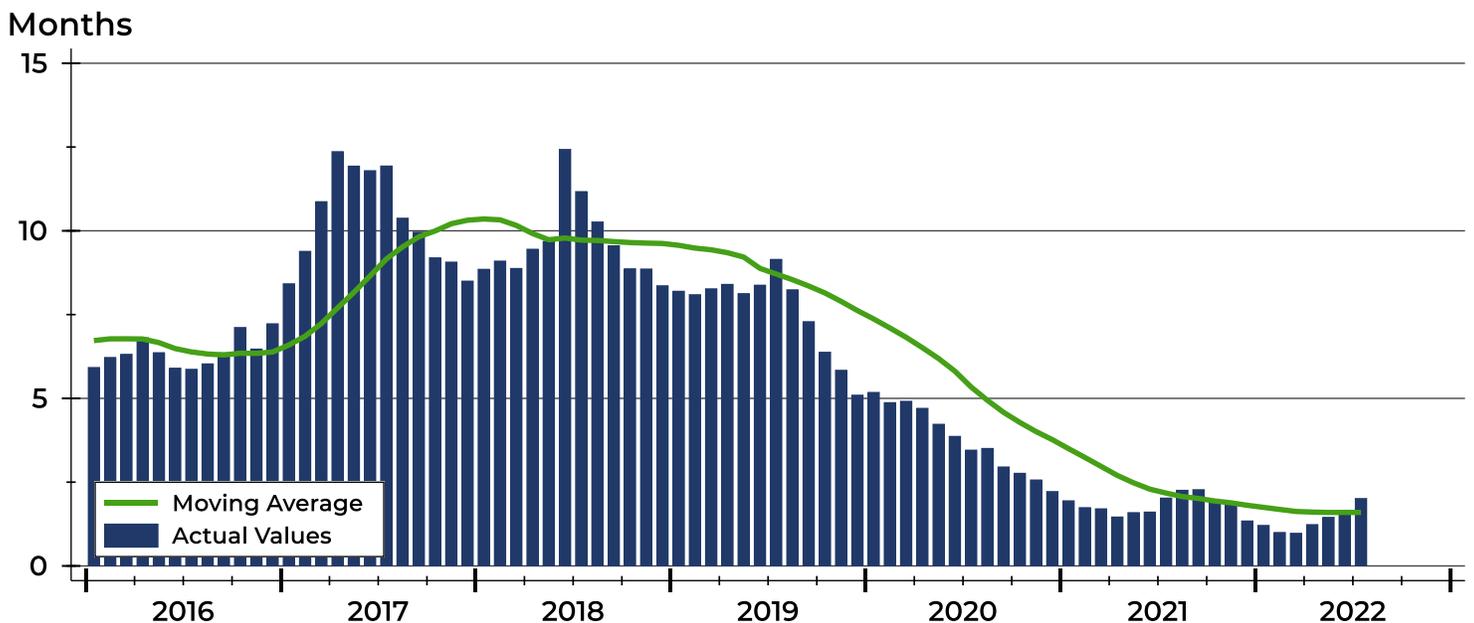
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.2	1.9	1.2
February	4.9	1.7	1.0
March	4.9	1.7	1.0
April	4.7	1.5	1.2
May	4.2	1.6	1.5
June	3.9	1.6	1.6
July	3.5	2.0	2.0
August	3.5	2.3	
September	3.0	2.3	
October	2.8	1.9	
November	2.6	1.9	
December	2.2	1.3	

History of Month's Supply





Geary County New Listings Analysis

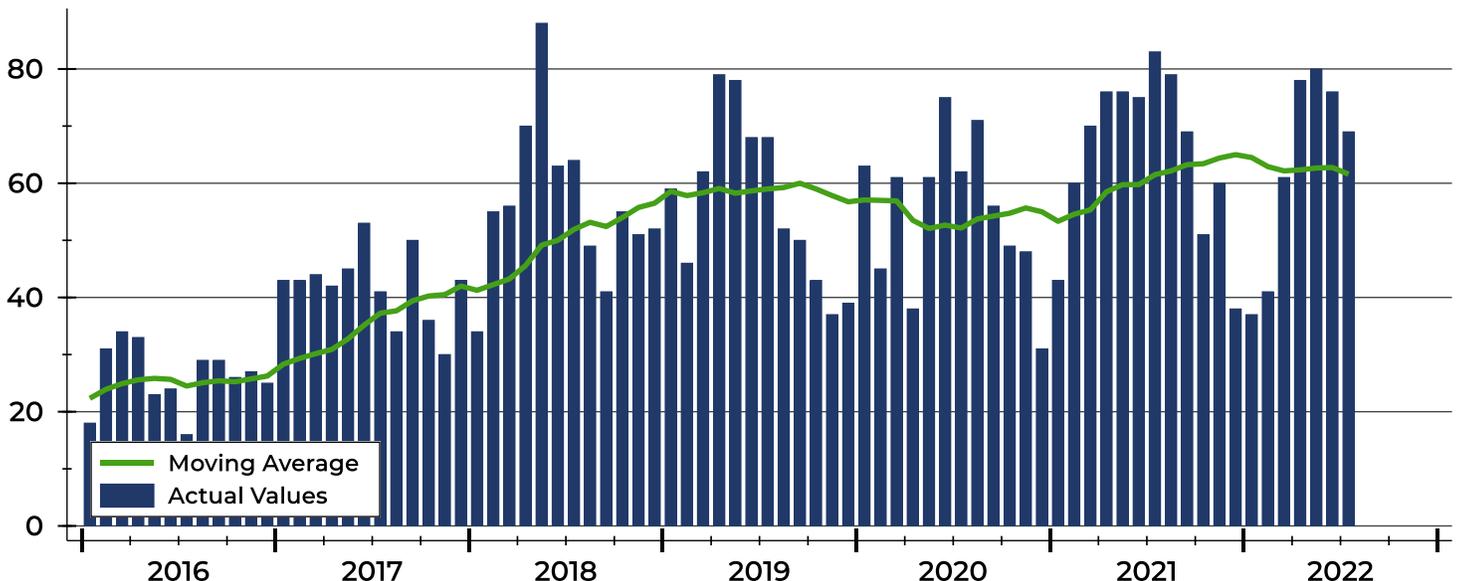
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	69	83	-16.9%
	Volume (1,000s)	12,964	12,725	1.9%
	Average List Price	187,880	153,315	22.5%
	Median List Price	188,000	135,000	39.3%
Year-to-Date	New Listings	442	483	-8.5%
	Volume (1,000s)	84,104	79,948	5.2%
	Average List Price	190,281	165,524	15.0%
	Median List Price	175,000	160,000	9.4%

A total of 69 new listings were added in Geary County during July, down 16.9% from the same month in 2021. Year-to-date Geary County has seen 442 new listings.

The median list price of these homes was \$188,000 up from \$135,000 in 2021.

History of New Listings

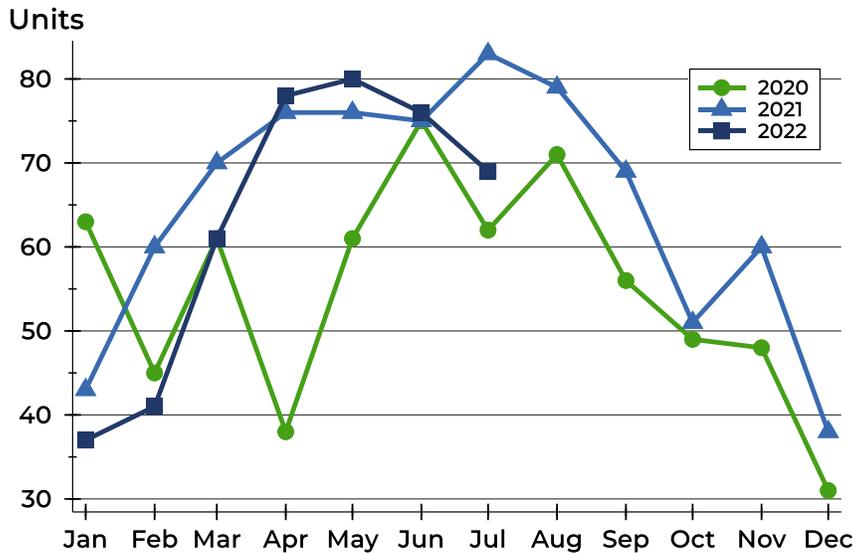
Units





Geary County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	63	43	37
February	45	60	41
March	61	70	61
April	38	76	78
May	61	76	80
June	75	75	76
July	62	83	69
August	71	79	
September	56	69	
October	49	51	
November	48	60	
December	31	38	

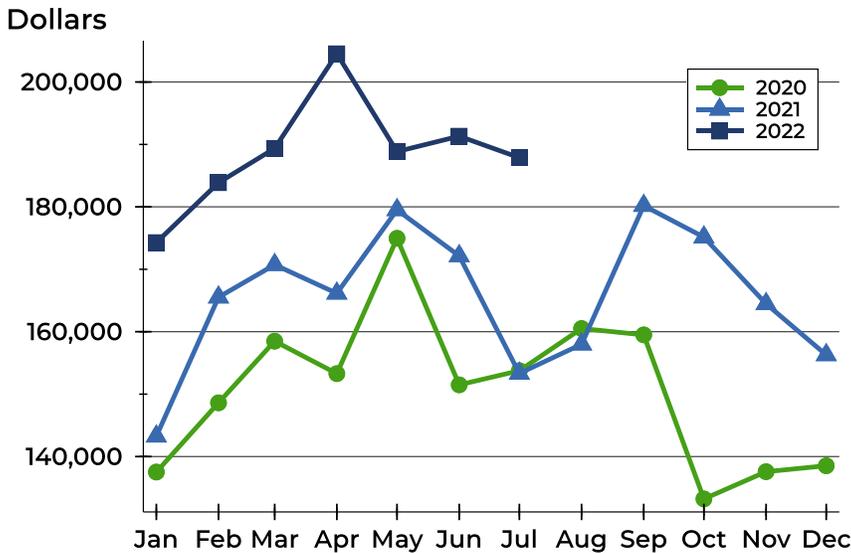
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.4%	35,000	35,000	14	14	100.0%	100.0%
\$50,000-\$99,999	9	13.0%	79,089	75,000	18	14	99.0%	100.0%
\$100,000-\$124,999	4	5.8%	118,725	120,000	17	14	97.2%	100.0%
\$125,000-\$149,999	12	17.4%	136,821	138,750	16	15	99.3%	100.0%
\$150,000-\$174,999	5	7.2%	161,900	159,000	13	7	100.0%	100.0%
\$175,000-\$199,999	8	11.6%	186,488	188,500	15	11	97.7%	100.0%
\$200,000-\$249,999	16	23.2%	218,575	215,000	17	19	104.3%	100.0%
\$250,000-\$299,999	12	17.4%	270,133	269,950	18	20	99.3%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	1.4%	475,000	475,000	33	33	95.6%	95.6%
\$500,000-\$749,999	1	1.4%	585,000	585,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



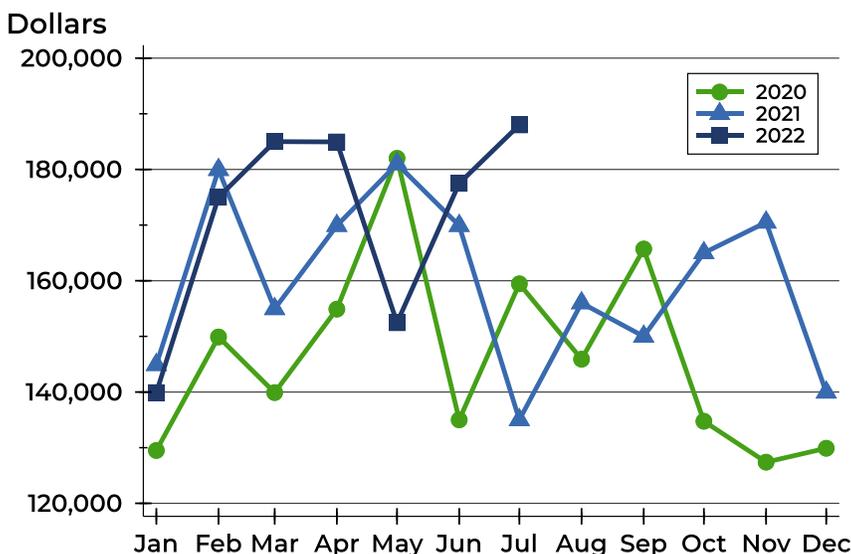
Geary County New Listings Analysis

Average Price



Month	2020	2021	2022
January	137,520	143,252	174,281
February	148,613	165,525	183,873
March	158,487	170,726	189,362
April	153,284	166,146	204,527
May	174,962	179,516	188,855
June	151,491	172,141	191,323
July	153,756	153,315	187,880
August	160,512	157,994	187,880
September	159,494	180,195	187,880
October	133,214	175,149	187,880
November	137,576	164,467	187,880
December	138,532	156,280	187,880

Median Price



Month	2020	2021	2022
January	129,500	144,900	139,900
February	149,900	179,950	175,000
March	139,900	154,950	185,000
April	154,900	169,900	184,950
May	182,000	181,000	152,450
June	135,000	169,900	177,500
July	159,450	135,000	188,000
August	145,900	156,000	188,000
September	165,700	150,000	188,000
October	134,750	165,000	188,000
November	127,400	170,500	188,000
December	129,900	139,950	188,000



Geary County Contracts Written Analysis

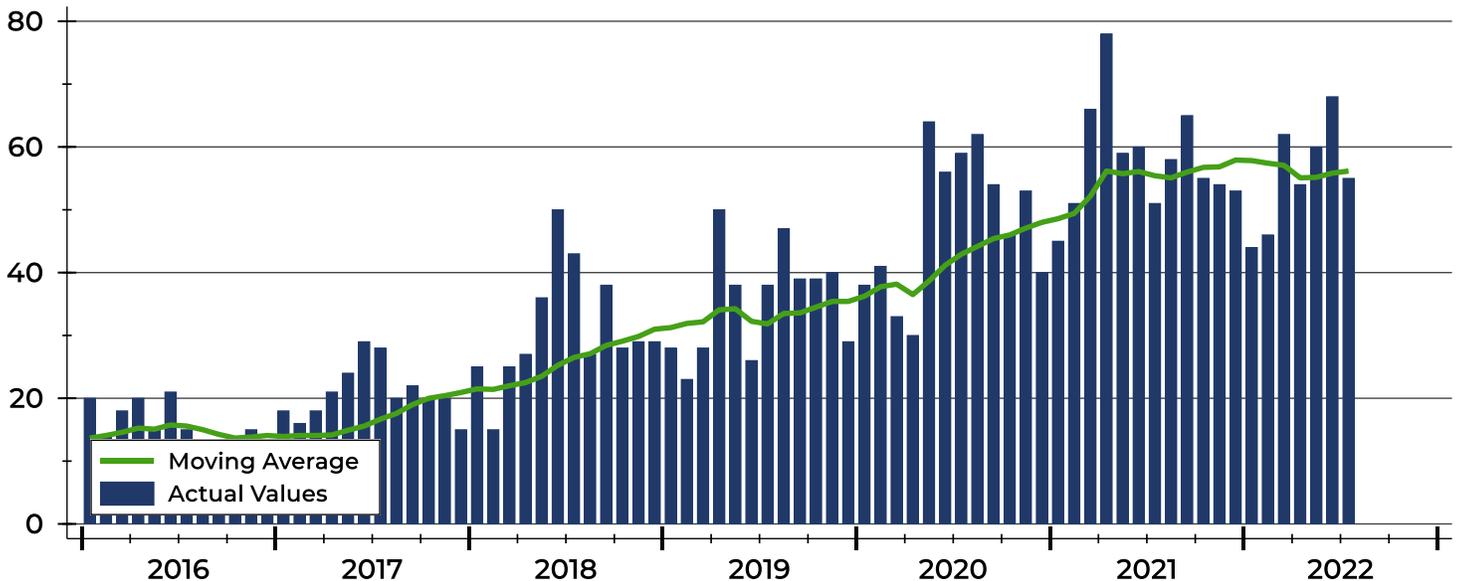
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		55	51	7.8%	389	410	-5.1%
Volume (1,000s)		9,612	9,314	3.2%	70,936	70,212	1.0%
Average	Sale Price	174,771	182,634	-4.3%	182,355	171,249	6.5%
	Days on Market	31	30	3.3%	30	35	-14.3%
	Percent of Original	100.5%	97.0%	3.6%	98.2%	98.1%	0.1%
Median	Sale Price	159,000	169,900	-6.4%	169,000	169,900	-0.5%
	Days on Market	17	11	54.5%	10	7	42.9%
	Percent of Original	100.0%	98.2%	1.8%	100.0%	100.0%	0.0%

A total of 55 contracts for sale were written in Geary County during the month of July, up from 51 in 2021. The median list price of these homes was \$159,000, down from \$169,900 the prior year.

Half of the homes that went under contract in July were on the market less than 17 days, compared to 11 days in July 2021.

History of Contracts Written

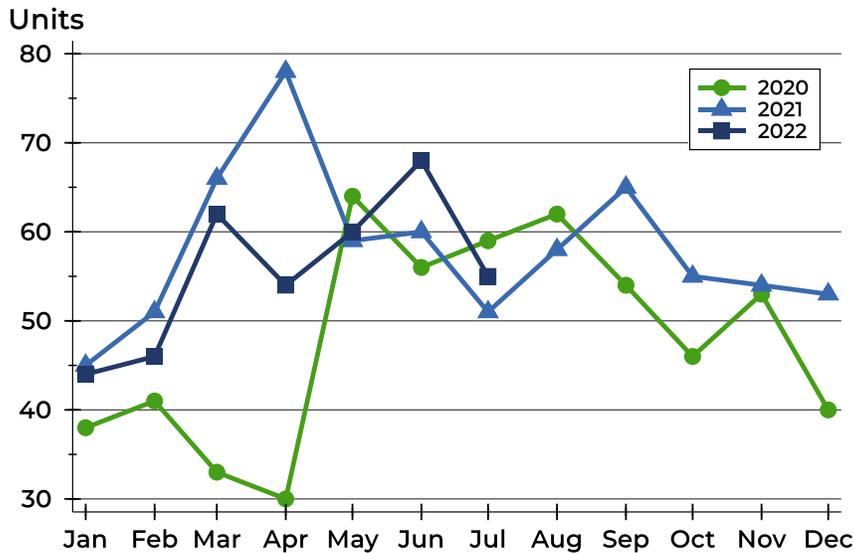
Units





Geary County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	38	45	44
February	41	51	46
March	33	66	62
April	30	78	54
May	64	59	60
June	56	60	68
July	59	51	55
August	62	58	58
September	54	65	55
October	46	55	53
November	53	54	54
December	40	53	53

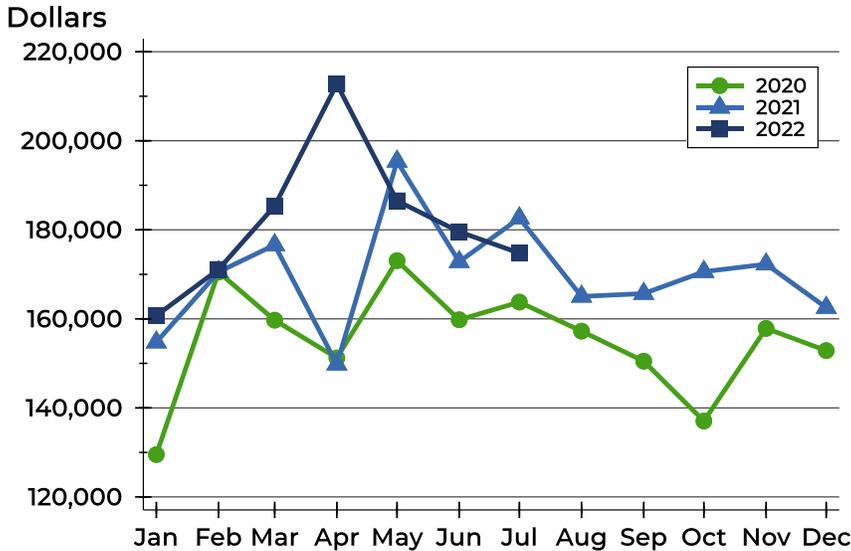
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.8%	43,900	43,900	24	24	89.6%	89.6%
\$50,000-\$99,999	10	18.2%	73,670	75,000	39	38	98.3%	100.0%
\$100,000-\$124,999	2	3.6%	114,950	114,950	124	124	91.4%	91.4%
\$125,000-\$149,999	11	20.0%	134,786	135,000	48	17	100.0%	100.0%
\$150,000-\$174,999	5	9.1%	157,380	155,000	10	7	100.0%	100.0%
\$175,000-\$199,999	6	10.9%	194,858	197,450	22	21	100.0%	100.0%
\$200,000-\$249,999	12	21.8%	219,142	215,000	22	10	106.4%	100.0%
\$250,000-\$299,999	6	10.9%	269,917	268,500	12	13	98.9%	100.0%
\$300,000-\$399,999	1	1.8%	329,000	329,000	7	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.8%	585,000	585,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



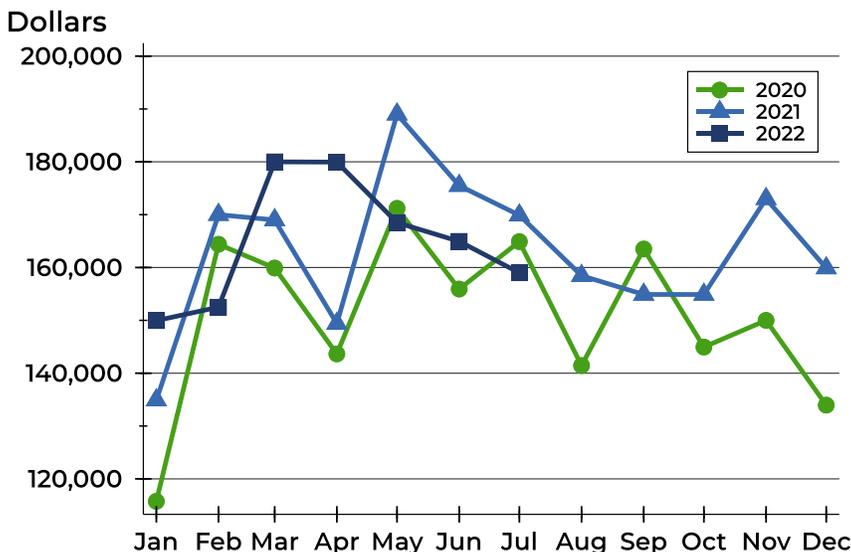
Geary County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	129,505	154,756	160,718
February	170,499	170,534	171,102
March	159,702	176,609	185,352
April	151,227	149,799	212,740
May	173,075	195,375	186,524
June	159,789	172,818	179,562
July	163,765	182,634	174,771
August	157,239	165,043	
September	150,494	165,676	
October	137,050	170,590	
November	157,855	172,287	
December	152,872	162,523	

Median Price

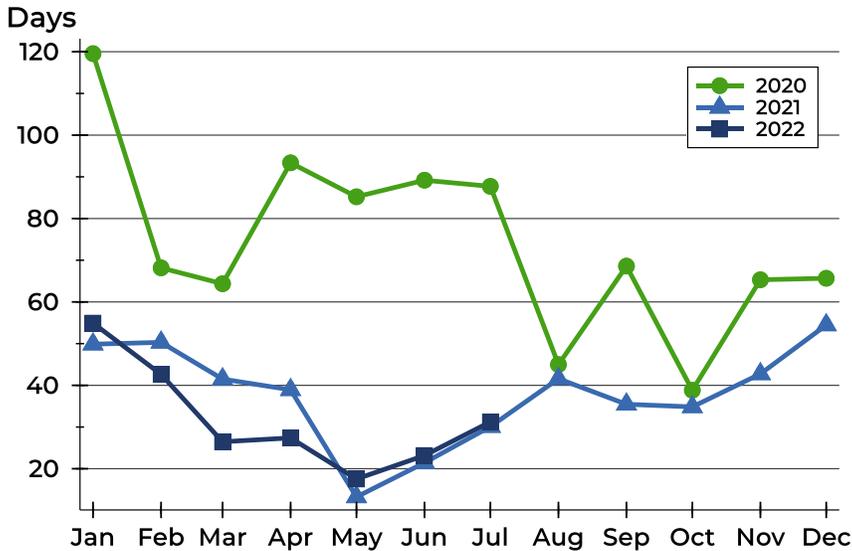


Month	2020	2021	2022
January	115,750	134,900	149,950
February	164,400	170,000	152,500
March	159,900	169,000	180,000
April	143,650	149,400	179,950
May	171,200	189,000	168,500
June	155,925	175,500	164,950
July	164,900	169,900	159,000
August	141,450	158,450	
September	163,500	154,900	
October	144,950	154,900	
November	150,000	173,000	
December	133,950	159,900	



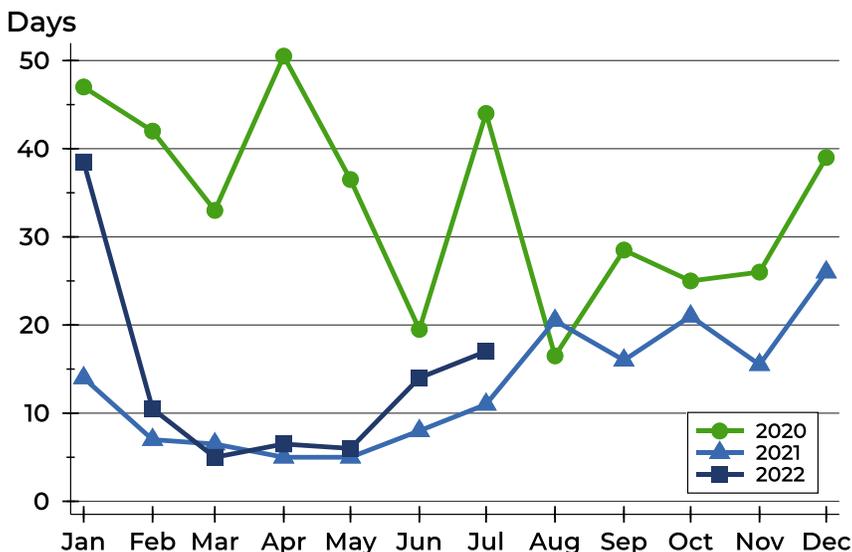
Geary County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	120	50	55
February	68	50	43
March	64	42	26
April	93	39	27
May	85	13	18
June	89	21	23
July	88	30	31
August	45	42	
September	69	35	
October	39	35	
November	65	43	
December	66	54	

Median DOM



Month	2020	2021	2022
January	47	14	39
February	42	7	11
March	33	7	5
April	51	5	7
May	37	5	6
June	20	8	14
July	44	11	17
August	17	21	
September	29	16	
October	25	21	
November	26	16	
December	39	26	



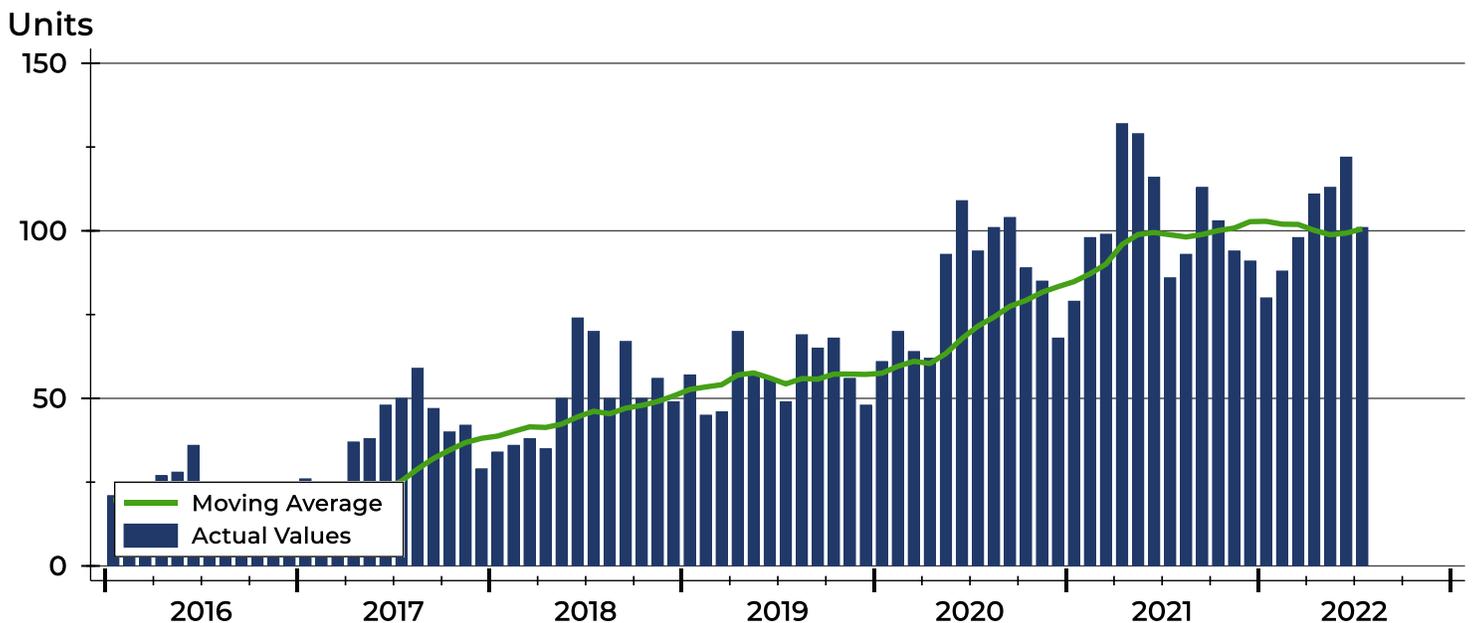
Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		101	86	17.4%
Volume (1,000s)		18,038	13,988	29.0%
Average	List Price	178,595	162,645	9.8%
	Days on Market	32	33	-3.0%
	Percent of Original	99.1%	98.0%	1.1%
Median	List Price	159,000	157,450	1.0%
	Days on Market	14	14	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 101 listings in Geary County had contracts pending at the end of July, up from 86 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

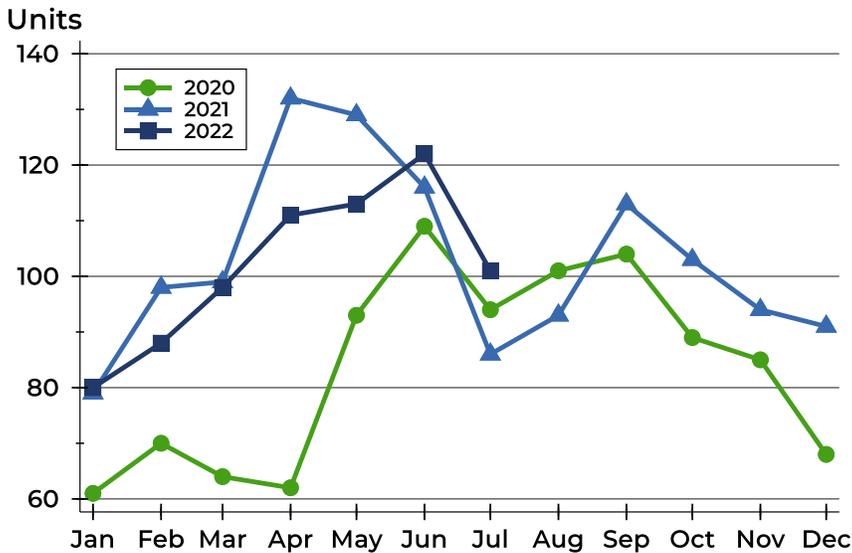
History of Pending Contracts





Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	61	79	80
February	70	98	88
March	64	99	98
April	62	132	111
May	93	129	113
June	109	116	122
July	94	86	101
August	101	93	104
September	104	113	89
October	89	103	85
November	85	94	94
December	68	91	68

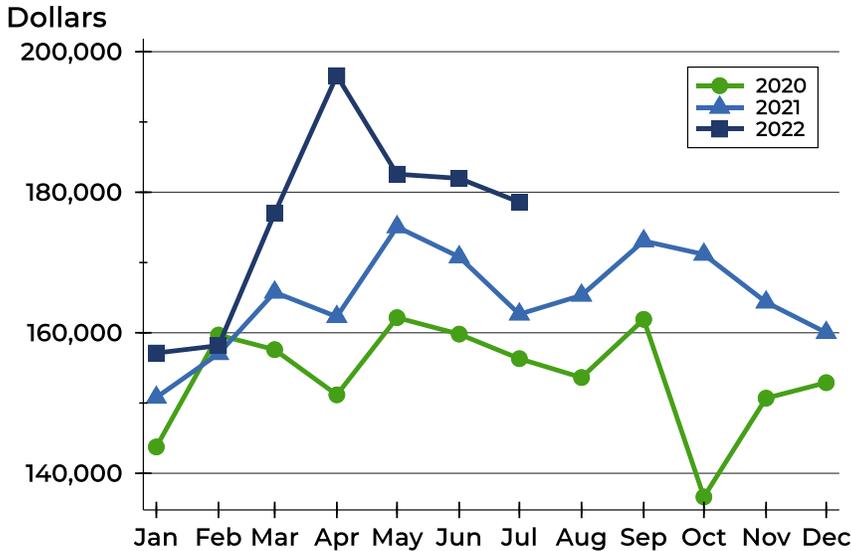
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.0%	44,450	44,450	21	21	94.8%	94.8%
\$50,000-\$99,999	17	16.8%	77,212	79,000	46	34	97.1%	100.0%
\$100,000-\$124,999	8	7.9%	114,338	113,450	52	13	96.2%	100.0%
\$125,000-\$149,999	19	18.8%	136,292	137,500	43	17	98.2%	100.0%
\$150,000-\$174,999	11	10.9%	160,409	159,900	29	11	98.5%	100.0%
\$175,000-\$199,999	12	11.9%	189,413	187,450	22	11	99.7%	100.0%
\$200,000-\$249,999	12	11.9%	220,154	217,475	18	7	106.4%	100.0%
\$250,000-\$299,999	11	10.9%	275,391	279,900	18	9	98.8%	100.0%
\$300,000-\$399,999	6	5.9%	336,483	334,500	22	17	97.7%	99.3%
\$400,000-\$499,999	2	2.0%	409,950	409,950	21	21	100.0%	100.0%
\$500,000-\$749,999	1	1.0%	585,000	585,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



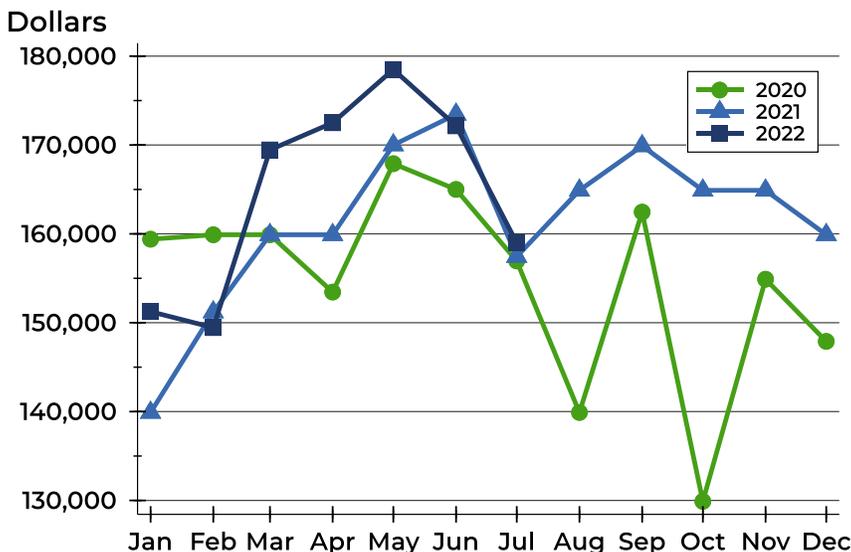
Geary County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	143,752	150,797	157,119
February	159,679	157,014	158,176
March	157,601	165,765	177,010
April	151,171	162,286	196,594
May	162,153	175,066	182,575
June	159,811	170,791	181,978
July	156,318	162,645	178,595
August	153,630	165,331	
September	161,911	173,063	
October	136,636	171,159	
November	150,694	164,356	
December	152,899	160,018	

Median Price

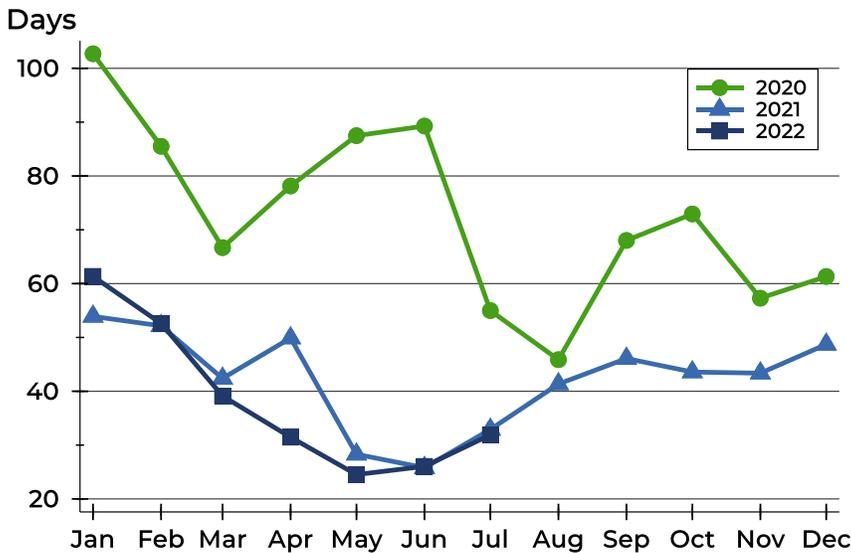


Month	2020	2021	2022
January	159,400	139,900	151,250
February	159,900	151,200	149,450
March	159,900	159,900	169,450
April	153,450	159,900	172,500
May	167,900	170,000	178,500
June	165,000	173,450	172,150
July	156,950	157,450	159,000
August	139,900	164,900	
September	162,450	169,900	
October	129,900	164,900	
November	154,900	164,900	
December	147,900	159,900	



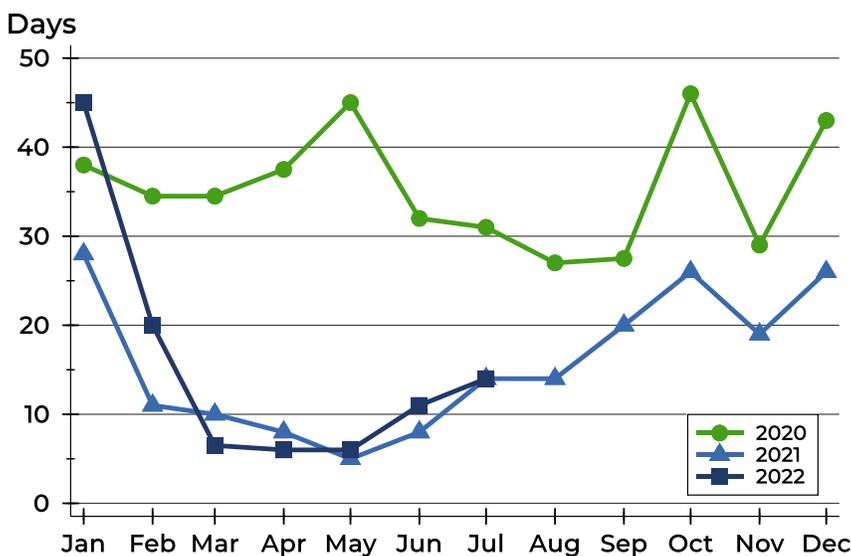
Geary County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	103	54	61
February	86	52	53
March	67	42	39
April	78	50	31
May	87	28	25
June	89	26	26
July	55	33	32
August	46	41	
September	68	46	
October	73	44	
November	57	43	
December	61	49	

Median DOM



Month	2020	2021	2022
January	38	28	45
February	35	11	20
March	35	10	7
April	38	8	6
May	45	5	6
June	32	8	11
July	31	14	14
August	27	14	
September	28	20	
October	46	26	
November	29	19	
December	43	26	