



### **Geary County Housing Report**



#### Market Overview

#### **Geary County Home Sales Fell in October**

Total home sales in Geary County fell last month to 42 units, compared to 49 units in October 2022. Total sales volume was \$8.1 million, down from a year earlier.

The median sale price in October was \$207,000, up from \$195,000 a year earlier. Homes that sold in October were typically on the market for 32 days and sold for 100.0% of their list prices.

#### **Geary County Active Listings Up at End of**

The total number of active listings in Geary County at the end of October was 137 units, up from 108 at the same point in 2022. This represents a 2.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$155.000.

During October, a total of 42 contracts were written down from 50 in October 2022. At the end of the month, there were 63 contracts still pending.

#### **Report Contents**

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 785-776-1203

ae@flinthillsrealtors.net www.flinthillsrealtors.net





## **Geary County Summary Statistics**

	tober MLS Statistics ree-year History	2023	urrent Mont 2022	h 2021	Year-t 2023 20		2021
	rme Sales ange from prior year	<b>42</b> -14.3%	<b>49</b> -19.7%	<b>61</b> 7.0%	<b>472</b> -12.9%	<b>542</b> -3.6%	<b>562</b> 23.2%
	tive Listings ange from prior year	<b>137</b> 26.9%	<b>108</b> 3.8%	<b>104</b> -16.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.9</b> 52.6%	<b>1.9</b> 0.0%	<b>1.9</b> -32.1%	N/A	N/A	N/A
	w Listings ange from prior year	<b>64</b> 14.3%	<b>56</b> 5.7%	<b>53</b> 8.2%	<b>586</b> -6.4%	<b>626</b> -8.5%	<b>684</b> 17.7%
	ntracts Written ange from prior year	<b>42</b> -16.0%	<b>50</b> -10.7%	<b>56</b> 21.7%	<b>496</b> -9.5%	<b>548</b> -7.0%	<b>589</b> 21.9%
	nding Contracts ange from prior year	<b>63</b> -29.2%	<b>89</b> -13.6%	<b>103</b> 15.7%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>8,087</b> -16.5%	<b>9,682</b> -3.9%	1 <b>0,075</b> 4.2%	<b>89,050</b> -10.5%	<b>99,529</b> 7.1%	<b>92,932</b> 31.0%
	Sale Price Change from prior year	<b>192,536</b> -2.6%	<b>197,582</b> 19.6%	<b>165,169</b> -2.6%	188,665 2.7%	<b>183,632</b> 11.0%	<b>165,360</b> 6.3%
<b>u</b>	List Price of Actives Change from prior year	<b>177,106</b> 0.1%	176,966 13.3%	<b>156,179</b> 1.2%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>38</b> -9.5%	<b>42</b> -4.5%	<b>44</b> -6.4%	<b>38</b> 18.8%	<b>32</b> -15.8%	<b>38</b> -52.5%
⋖	Percent of List Change from prior year	<b>97.0</b> % -0.9%	<b>97.9</b> % 1.2%	<b>96.7</b> % -0.9%	<b>98.4</b> % -0.6%	<b>99.0</b> % 0.5%	<b>98.5</b> % 0.5%
	Percent of Original Change from prior year	<b>94.1</b> % -2.5%	<b>96.5</b> % 3.7%	<b>93.1</b> % -3.1%	<b>96.5</b> % -1.1%	<b>97.6</b> % 0.6%	<b>97.0</b> % 1.5%
	Sale Price Change from prior year	<b>207,000</b> 6.2%	<b>195,000</b> 14.7%	<b>170,000</b> 1.8%	<b>182,250</b> 4.1%	<b>175,000</b> 6.1%	1 <b>65,000</b> 4.5%
	List Price of Actives Change from prior year	<b>155,000</b> 0.0%	<b>155,000</b> 7.7%	<b>143,950</b> 6.3%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>32</b> 10.3%	<b>29</b> 52.6%	<b>19</b> 0.0%	<b>16</b> 33.3%	<b>12</b> 20.0%	<b>10</b> -70.6%
_	Percent of List Change from prior year	<b>100.0</b> % 0.0%	<b>100.0</b> % 0.5%	<b>99.5</b> % -0.5%	<b>100.0</b> % 0.0%	<b>100.0</b> % 0.0%	100.0% 1.1%
	Percent of Original Change from prior year	<b>97.3</b> % -0.5%	<b>97.8</b> % 0.1%	<b>97.7</b> % -1.4%	<b>99.3</b> % -0.7%	<b>100.0</b> % 0.0%	100.0% 2.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





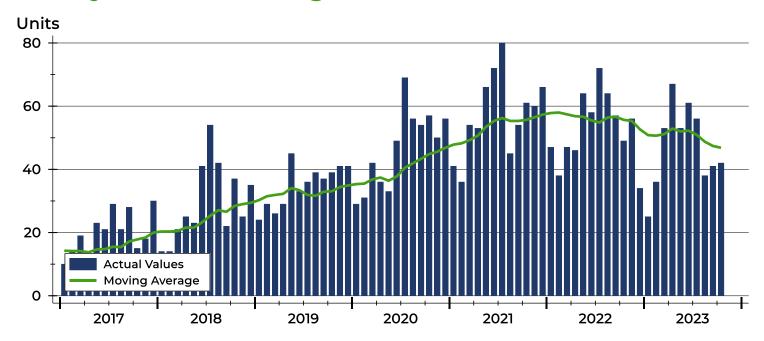
## **Geary County Closed Listings Analysis**

Summary Statistics for Closed Listings		2023	October 2022	Change	2023	ear-to-Dat 2022	e Change
Clo	sed Listings	42	49	-14.3%	472	542	-12.9%
Vo	lume (1,000s)	8,087	9,682	-16.5%	89,050	99,529	-10.5%
Mc	onths' Supply	2.9	1.9	52.6%	N/A	N/A	N/A
	Sale Price	192,536	197,582	-2.6%	188,665	183,632	2.7%
age	Days on Market	38	42	-9.5%	38	32	18.8%
Averag	Percent of List	97.0%	97.9%	-0.9%	98.4%	99.0%	-0.6%
	Percent of Original	94.1%	96.5%	-2.5%	96.5%	97.6%	-1.1%
	Sale Price	207,000	195,000	6.2%	182,250	175,000	4.1%
lian	Days on Market	32	29	10.3%	16	12	33.3%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	97.3%	97.8%	-0.5%	99.3%	100.0%	-0.7%

A total of 42 homes sold in Geary County in October, down from 49 units in October 2022. Total sales volume fell to \$8.1 million compared to \$9.7 million in the previous year.

The median sales price in October was \$207,000, up 6.2% compared to the prior year. Median days on market was 32 days, up from 14 days in September, and up from 29 in October 2022.

#### **History of Closed Listings**







# **Geary County Closed Listings Analysis**

#### **Closed Listings by Month**



Month	2021	2022	2023
January	41	47	25
February	36	38	36
March	54	47	53
April	53	46	67
May	66	64	53
June	72	58	61
July	80	72	56
August	45	64	38
September	54	57	41
October	61	49	42
November	60	56	
December	66	34	

#### **Closed Listings by Price Range**

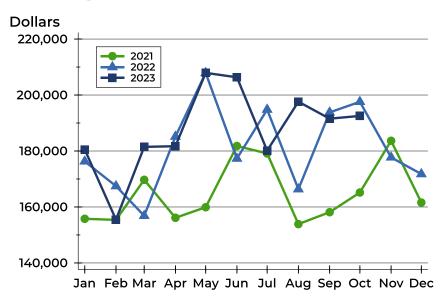
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	1	2.4%	1.5	15,000	15,000	25	25	50.2%	50.2%	37.5%	37.5%
\$25,000-\$49,999	2	4.8%	4.4	40,000	40,000	92	92	83.9%	83.9%	64.5%	64.5%
\$50,000-\$99,999	5	11.9%	7.3	82,195	82,475	56	41	94.8%	96.8%	91.7%	91.9%
\$100,000-\$124,999	1	2.4%	1.6	110,000	110,000	24	24	102.8%	102.8%	97.8%	97.8%
\$125,000-\$149,999	2	4.8%	3.3	139,000	139,000	70	70	98.3%	98.3%	98.3%	98.3%
\$150,000-\$174,999	3	7.1%	2.2	159,667	160,000	58	68	96.5%	100.0%	93.3%	100.0%
\$175,000-\$199,999	5	11.9%	2.0	190,600	195,000	12	4	100.3%	100.0%	100.3%	100.0%
\$200,000-\$249,999	12	28.6%	2.4	214,554	212,500	35	33	99.8%	100.0%	98.5%	97.6%
\$250,000-\$299,999	7	16.7%	1.7	268,571	265,000	28	2	100.2%	100.0%	97.8%	100.0%
\$300,000-\$399,999	4	9.5%	3.2	326,475	318,000	22	23	98.7%	98.1%	96.2%	95.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	12.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



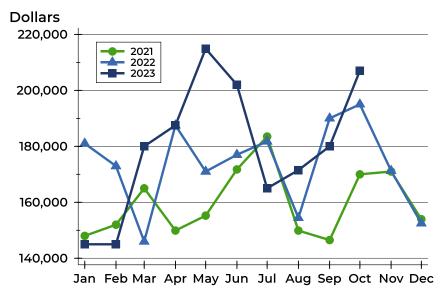


## **Geary County Closed Listings Analysis**

#### **Average Price**



Month	2021	2022	2023
January	155,771	176,283	180,527
February	155,385	167,466	155,481
March	169,706	156,850	181,477
April	156,132	185,150	181,717
May	159,909	207,907	207,933
June	181,792	177,305	206,344
July	179,127	194,801	180,144
August	153,875	166,359	197,629
September	158,144	193,804	191,559
October	165,169	197,582	192,536
November	183,638	177,711	
December	161,584	171,771	



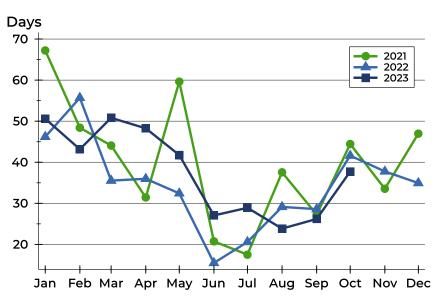
Month	2021	2022	2023
January	148,000	181,000	145,000
February	152,000	172,950	145,000
March	165,000	146,000	180,000
April	149,900	187,500	187,500
May	155,250	171,000	214,900
June	171,750	177,000	202,000
July	183,500	181,750	165,000
August	149,900	154,450	171,500
September	146,500	190,000	180,000
October	170,000	195,000	207,000
November	171,000	171,250	
December	153,950	152,500	





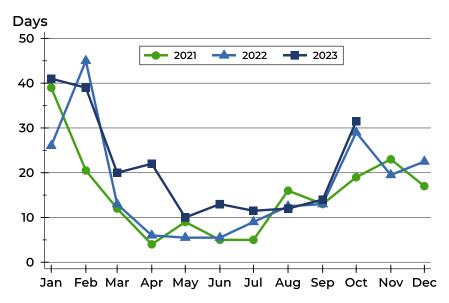
## **Geary County Closed Listings Analysis**

#### **Average DOM**



Month	2021	2022	2023
January	67	46	51
February	48	56	43
March	44	36	51
April	31	36	48
May	60	32	42
June	21	15	27
July	18	21	29
August	38	29	24
September	27	29	26
October	44	42	38
November	34	38	
December	47	35	

#### **Median DOM**



Month	2021	2022	2023
January	39	26	41
February	21	45	39
March	12	13	20
April	4	6	22
Мау	9	6	10
June	5	6	13
July	5	9	12
August	16	13	12
September	13	13	14
October	19	29	32
November	23	20	
December	17	23	





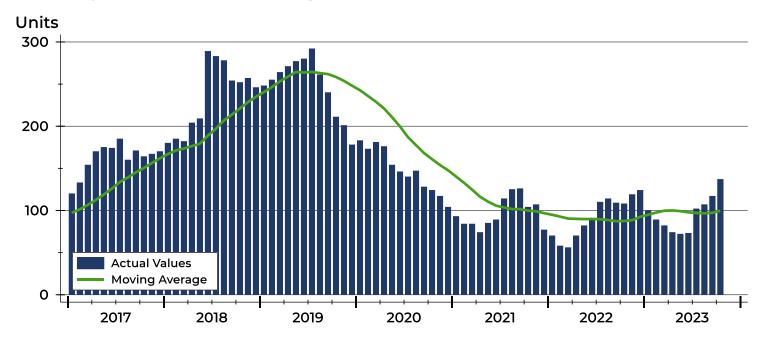
## **Geary County Active Listings Analysis**

	mmary Statistics Active Listings	2023	nd of Octobe 2022	er Change
Ac	tive Listings	137	108	26.9%
Volume (1,000s)		24,264	19,112	27.0%
Months' Supply		2.9	1.9	52.6%
ge	List Price	177,106	176,966	0.1%
Avera	Days on Market	76	<b>7</b> 1	7.0%
A	Percent of Original	97.2%	96.9%	0.3%
<u>_</u>	List Price	155,000	155,000	0.0%
Median	Days on Market	49	62	-21.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 137 homes were available for sale in Geary County at the end of October. This represents a 2.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$155,000, showing little change from the same point in 2022 The typical time on market for active listings was 49 days, down from 62 days a year earlier.

#### **History of Active Listings**

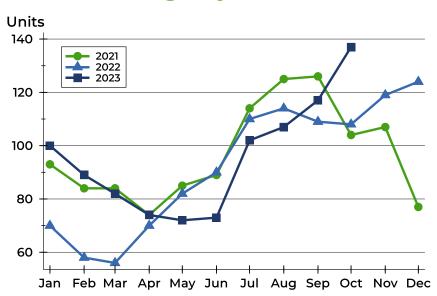






## **Geary County Active Listings Analysis**

#### **Active Listings by Month**



Month	2021	2022	2023
January	93	70	100
February	84	58	89
March	84	56	82
April	74	70	74
May	85	82	72
June	89	90	73
July	114	110	102
August	125	114	107
September	126	109	117
October	104	108	137
November	107	119	
December	77	124	

#### **Active Listings by Price Range**

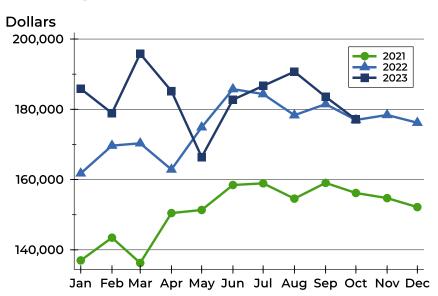
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.7%	1.5	17,000	17,000	72	72	100.0%	100.0%
\$25,000-\$49,999	4	2.9%	4.4	32,475	30,000	96	90	77.4%	79.2%
\$50,000-\$99,999	33	24.1%	7.3	79,906	82,500	94	42	96.4%	100.0%
\$100,000-\$124,999	7	5.1%	1.6	112,714	110,000	79	51	98.9%	100.0%
\$125,000-\$149,999	20	14.6%	3.3	137,515	137,000	64	56	97.6%	100.0%
\$150,000-\$174,999	13	9.5%	2.2	161,123	160,000	48	55	97.6%	100.0%
\$175,000-\$199,999	11	8.0%	2.0	185,754	185,000	87	48	97.9%	100.0%
\$200,000-\$249,999	20	14.6%	2.4	221,135	219,900	101	69	98.1%	99.2%
\$250,000-\$299,999	12	8.8%	1.7	269,613	271,250	49	36	99.8%	100.0%
\$300,000-\$399,999	10	7.3%	3.2	321,580	315,000	47	46	98.8%	100.0%
\$400,000-\$499,999	5	3.6%	N/A	469,760	475,000	69	75	97.7%	97.7%
\$500,000-\$749,999	1	0.7%	12.0	579,900	579,900	13	13	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



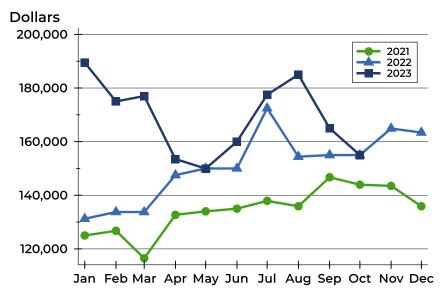


## **Geary County Active Listings Analysis**

#### **Average Price**



Month	2021	2022	2023
January	136,974	161,751	185,842
February	143,455	169,662	178,911
March	136,261	170,329	195,824
April	150,461	162,858	185,198
May	151,338	174,890	166,408
June	158,451	185,756	182,731
July	158,926	184,341	186,680
August	154,572	178,318	190,714
September	159,050	181,486	183,566
October	156,179	176,966	177,106
November	154,722	178,391	
December	152,166	176,182	



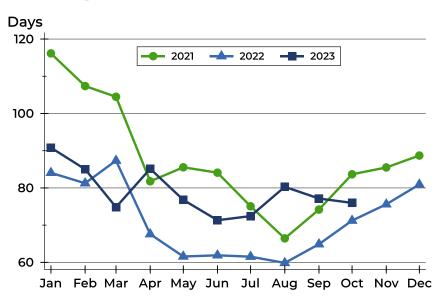
Month	2021	2022	2023
January	125,000	131,250	189,500
February	126,750	133,750	175,000
March	116,500	133,750	177,000
April	132,700	147,500	153,500
May	134,000	150,000	149,950
June	135,000	150,000	160,000
July	137,900	172,450	177,500
August	135,900	154,400	185,000
September	146,700	155,000	165,000
October	143,950	155,000	155,000
November	143,500	164,900	
December	135,900	163,400	





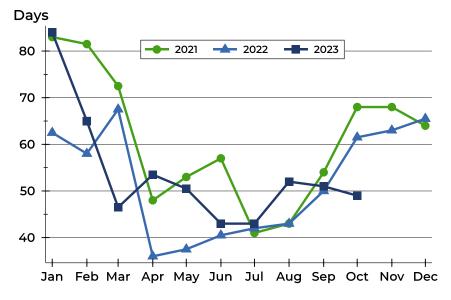
## **Geary County Active Listings Analysis**

#### **Average DOM**



Month	2021	2022	2023
January	116	84	91
February	107	81	85
March	104	87	75
April	82	68	85
May	86	62	77
June	84	62	71
July	75	62	72
August	66	60	80
September	74	65	77
October	84	<b>7</b> 1	76
November	85	76	
December	89	81	

#### **Median DOM**



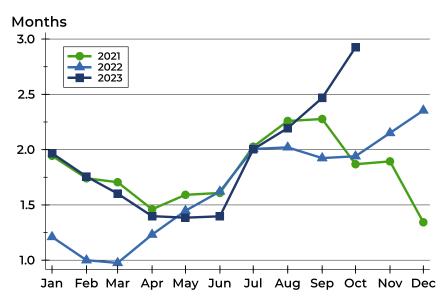
Month	2021	2022	2023
January	83	63	84
February	82	58	65
March	73	68	47
April	48	36	54
May	53	38	51
June	57	41	43
July	41	42	43
August	43	43	52
September	54	50	51
October	68	62	49
November	68	63	
December	64	66	





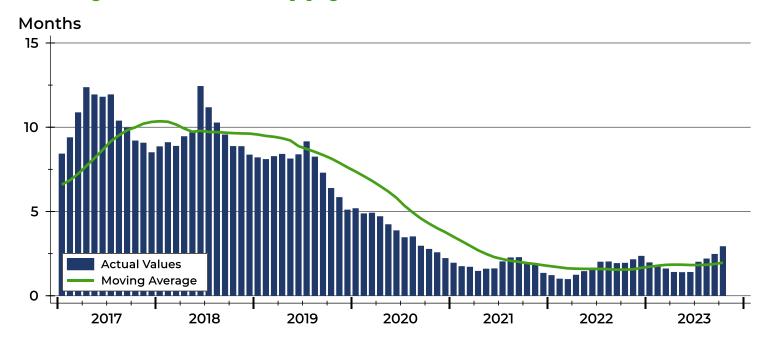
## **Geary County Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2021	2022	2023
January	1.9	1.2	2.0
February	1.7	1.0	1.8
March	1.7	1.0	1.6
April	1.5	1.2	1.4
May	1.6	1.4	1.4
June	1.6	1.6	1.4
July	2.0	2.0	2.0
August	2.3	2.0	2.2
September	2.3	1.9	2.5
October	1.9	1.9	2.9
November	1.9	2.2	
December	1.3	2.4	

#### **History of Month's Supply**







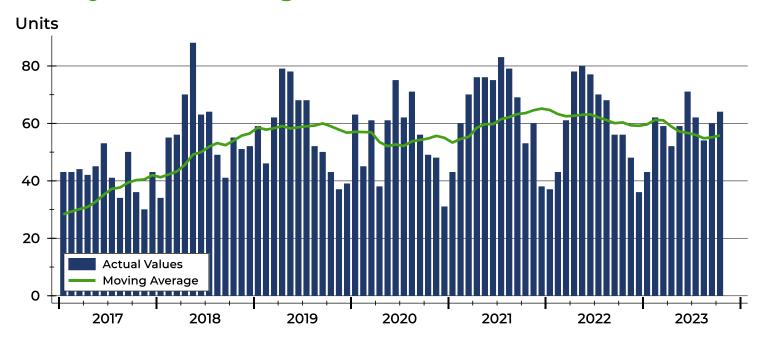
## **Geary County New Listings Analysis**

Summary Statistics for New Listings		2023	October 2022	Change
ţ	New Listings	64	56	14.3%
Month	Volume (1,000s)	11,596	9,609	20.7%
Current	Average List Price	181,180	171,589	5.6%
Cu	Median List Price	155,000	170,750	-9.2%
ē	New Listings	586	626	-6.4%
o-Daí	Volume (1,000s)	110,484	117,675	-6.1%
Year-to-Date	Average List Price	188,539	187,980	0.3%
λ	Median List Price	175,000	174,900	0.1%

A total of 64 new listings were added in Geary County during October, up 14.3% from the same month in 2022. Year-to-date Geary County has seen 586 new listings.

The median list price of these homes was \$155,000 down from \$170,750 in 2022.

#### **History of New Listings**

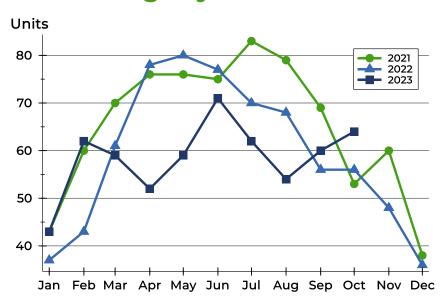






## **Geary County New Listings Analysis**

#### **New Listings by Month**



Month	2021	2022	2023
January	43	37	43
February	60	43	62
March	70	61	59
April	76	78	52
May	76	80	59
June	75	77	71
July	83	70	62
August	79	68	54
September	69	56	60
October	53	56	64
November	60	48	
December	38	36	

#### **New Listings by Price Range**

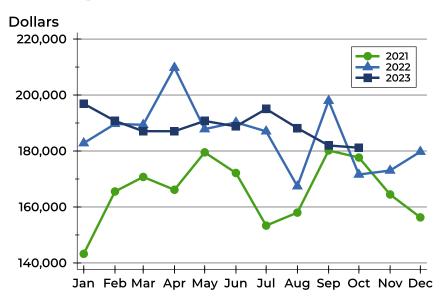
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.6%	20,000	20,000	7	7	100.0%	100.0%
\$25,000-\$49,999	1	1.6%	30,000	30,000	16	16	85.7%	85.7%
\$50,000-\$99,999	14	21.9%	85,214	86,250	33	35	100.0%	100.0%
\$100,000-\$124,999	3	4.7%	110,333	112,000	9	7	99.0%	100.0%
\$125,000-\$149,999	11	17.2%	136,327	132,000	19	17	99.7%	100.0%
\$150,000-\$174,999	8	12.5%	164,600	168,500	18	18	100.0%	100.0%
\$175,000-\$199,999	5	7.8%	185,380	185,000	27	35	98.5%	100.0%
\$200,000-\$249,999	5	7.8%	221,940	219,900	16	18	98.7%	100.0%
\$250,000-\$299,999	9	14.1%	269,422	272,500	19	16	98.9%	100.0%
\$300,000-\$399,999	5	7.8%	332,780	330,000	15	15	100.0%	100.0%
\$400,000-\$499,999	1	1.6%	499,900	499,900	21	21	100.0%	100.0%
\$500,000-\$749,999	1	1.6%	579,900	579,900	21	21	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



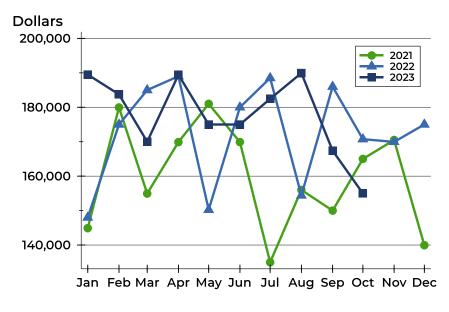


## **Geary County New Listings Analysis**

#### **Average Price**



Month	2021	2022	2023
January	143,252	182,805	196,903
February	165,525	189,685	190,753
March	170,726	189,362	187,086
April	166,146	209,772	187,060
May	179,516	187,818	190,734
June	172,141	190,236	188,797
July	153,352	187,020	195,020
August	157,994	167,393	188,183
September	180,195	197,951	181,981
October	177,671	171,589	181,180
November	164,467	173,019	
December	156,280	179,748	



Month	2021	2022	2023
January	144,900	148,000	189,500
February	179,950	175,000	183,750
March	154,950	185,000	170,000
April	169,900	189,000	189,450
May	181,000	150,250	175,000
June	169,900	180,000	175,000
July	135,000	188,500	182,450
August	156,000	154,400	189,950
September	150,000	186,000	167,400
October	165,000	170,750	155,000
November	170,500	169,950	
December	139,950	175,000	





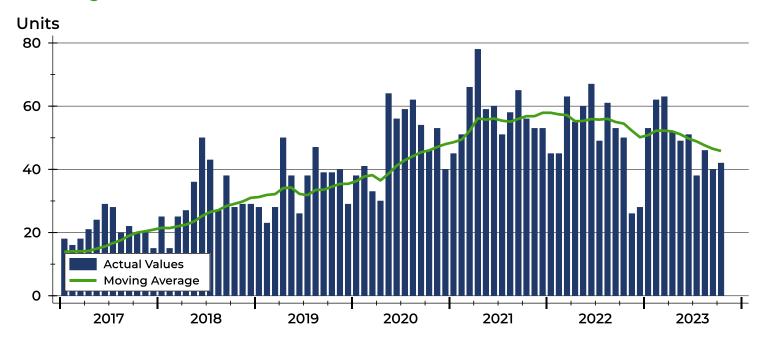
## **Geary County Contracts Written Analysis**

	mmary Statistics Contracts Written	2023	October 2022	Change	Year-to-Date 2023 2022 Cha		e Change
Contracts Written		42	50	-16.0%	496	548	-9.5%
Volume (1,000s)		7,251	8,757	-17.2%	93,865	101,348	-7.4%
ge	Sale Price	172,650	175,133	-1.4%	189,244	184,941	2.3%
Average	Days on Market	39	31	25.8%	37	32	15.6%
Ā	Percent of Original	96.9%	96.3%	0.6%	96.6%	97.5%	-0.9%
=	Sale Price	162,450	172,500	-5.8%	180,000	174,900	2.9%
Median	Days on Market	24	14	71.4%	16	12	33.3%
Σ	Percent of Original	100.0%	98.7%	1.3%	100.0%	100.0%	0.0%

A total of 42 contracts for sale were written in Geary County during the month of October, down from 50 in 2022. The median list price of these homes was \$162,450, down from \$172,500 the prior year.

Half of the homes that went under contract in October were on the market less than 24 days, compared to 14 days in October 2022.

#### **History of Contracts Written**

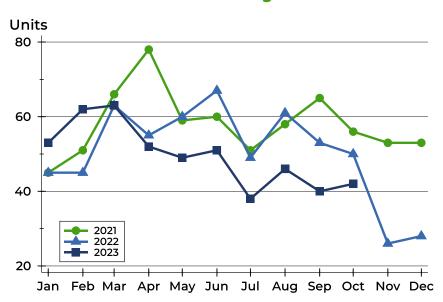






## **Geary County Contracts Written Analysis**

#### **Contracts Written by Month**



Month	2021	2022	2023
January	45	45	53
February	51	45	62
March	66	63	63
April	78	55	52
May	59	60	49
June	60	67	51
July	51	49	38
August	58	61	46
September	65	53	40
October	56	50	42
November	53	26	
December	53	28	

#### **Contracts Written by Price Range**

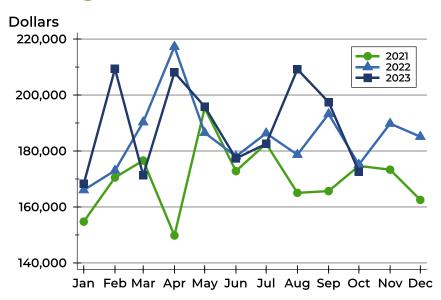
Price Range	Contracts Number	s Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.4%	20,000	20,000	7	7	100.0%	100.0%
\$25,000-\$49,999	2	4.8%	34,700	34,700	30	30	92.7%	92.7%
\$50,000-\$99,999	4	9.5%	70,475	69,950	84	64	87.6%	87.6%
\$100,000-\$124,999	4	9.5%	110,750	112,000	16	15	100.0%	100.0%
\$125,000-\$149,999	8	19.0%	135,338	135,000	32	17	99.0%	100.0%
\$150,000-\$174,999	7	16.7%	165,243	165,000	25	20	96.5%	100.0%
\$175,000-\$199,999	4	9.5%	196,188	197,425	32	37	98.8%	100.0%
\$200,000-\$249,999	5	11.9%	227,000	230,000	55	69	97.5%	97.2%
\$250,000-\$299,999	4	9.5%	270,738	269,000	17	12	99.4%	100.0%
\$300,000-\$399,999	2	4.8%	334,950	334,950	27	27	98.5%	98.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.4%	525,000	525,000	215	215	90.9%	90.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



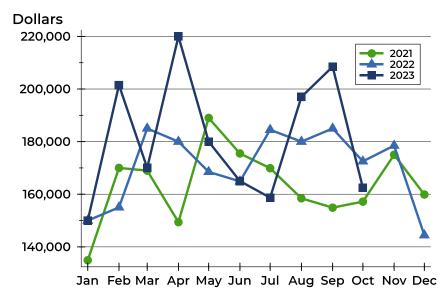


## **Geary County Contracts Written Analysis**

#### **Average Price**



Month	2021	2022	2023
January	154,756	166,044	168,254
February	170,534	173,016	209,355
March	176,609	190,309	171,347
April	149,799	217,294	208,089
May	195,375	186,524	195,863
June	172,818	178,063	177,335
July	182,634	186,323	182,558
August	165,043	178,681	209,205
September	165,676	193,239	197,470
October	174,668	175,133	172,650
November	173,332	189,785	
December	162,523	185,117	



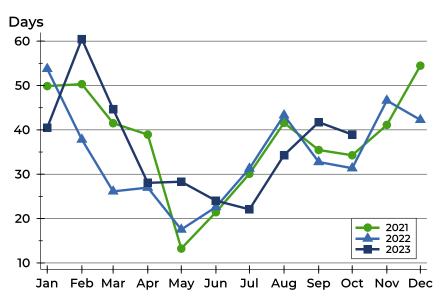
Month	2021	2022	2023
January	134,900	150,000	150,000
February	170,000	155,000	201,500
March	169,000	185,000	170,000
April	149,400	180,000	220,000
May	189,000	168,500	180,000
June	175,500	164,900	165,000
July	169,900	184,500	158,700
August	158,450	180,000	197,000
September	154,900	185,000	208,500
October	157,200	172,500	162,450
November	175,000	178,500	
December	159,900	144,445	





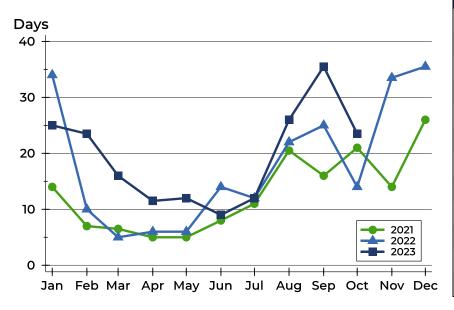
## **Geary County Contracts Written Analysis**

#### **Average DOM**



Month	2021	2022	2023
January	50	54	40
February	50	38	60
March	42	26	45
April	39	27	28
May	13	18	28
June	21	23	24
July	30	31	22
August	42	43	34
September	35	33	42
October	34	31	39
November	41	47	
December	54	42	

#### **Median DOM**



Month	2021	2022	2023
January	14	34	25
February	7	10	24
March	7	5	16
April	5	6	12
May	5	6	12
June	8	14	9
July	11	12	12
August	21	22	26
September	16	25	36
October	21	14	24
November	14	34	
December	26	36	



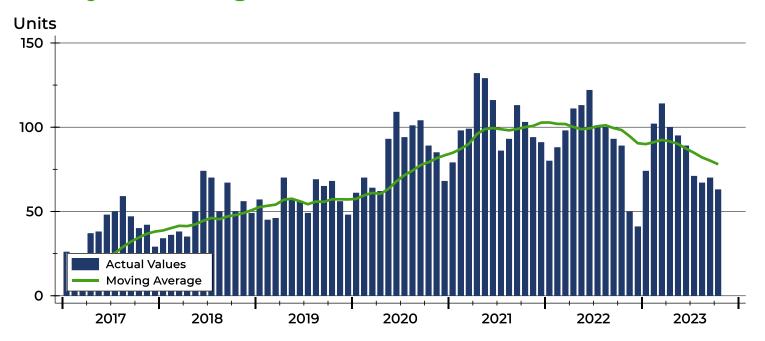
## **Geary County Pending Contracts Analysis**

	mmary Statistics Pending Contracts	End of October 2023 2022 Chai		
Pe	nding Contracts	63	89	-29.2%
Vo	lume (1,000s)	11,336	15,427	-26.5%
ge	List Price	179,940	173,339	3.8%
Avera	Days on Market	39	40	-2.5%
¥	Percent of Original	97.4%	97.6%	-0.2%
_	List Price	164,900	164,999	-0.1%
Media	Days on Market	24	22	9.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 63 listings in Geary County had contracts pending at the end of October, down from 89 contracts pending at the end of October 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**







## **Geary County Pending Contracts Analysis**

#### **Pending Contracts by Month**



Month	2021	2022	2023
January	79	80	74
February	98	88	102
March	99	98	114
April	132	111	100
May	129	113	95
June	116	122	89
July	86	101	<b>7</b> 1
August	93	100	67
September	113	93	70
October	103	89	63
November	94	50	
December	91	41	

#### **Pending Contracts by Price Range**

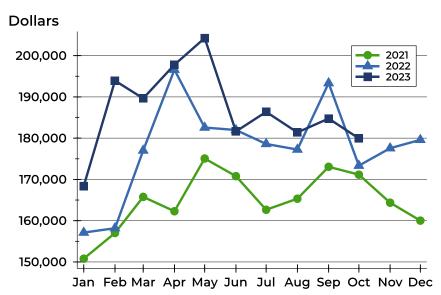
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.6%	20,000	20,000	7	7	100.0%	100.0%
\$25,000-\$49,999	2	3.2%	34,700	34,700	30	30	92.7%	92.7%
\$50,000-\$99,999	6	9.5%	72,050	69,950	73	64	91.7%	94.3%
\$100,000-\$124,999	6	9.5%	110,500	111,000	19	23	99.3%	100.0%
\$125,000-\$149,999	11	17.5%	136,782	136,000	37	20	99.3%	100.0%
\$150,000-\$174,999	12	19.0%	163,867	164,950	32	16	96.9%	100.0%
\$175,000-\$199,999	5	7.9%	195,950	195,000	38	49	97.1%	100.0%
\$200,000-\$249,999	9	14.3%	224,433	225,000	44	55	97.0%	97.2%
\$250,000-\$299,999	6	9.5%	279,325	280,000	15	12	99.6%	100.0%
\$300,000-\$399,999	3	4.8%	351,633	350,000	38	53	99.0%	100.0%
\$400,000-\$499,999	1	1.6%	425,000	425,000	15	15	100.0%	100.0%
\$500,000-\$749,999	1	1.6%	525,000	525,000	215	215	95.5%	95.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



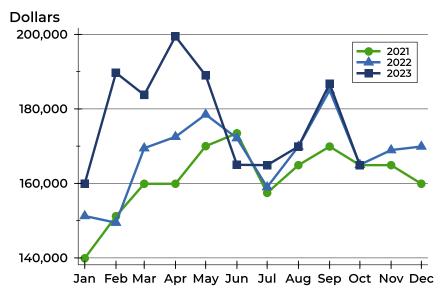


## **Geary County Pending Contracts Analysis**

#### **Average Price**



Month	2021	2022	2023
January	150,797	157,119	168,396
February	157,014	158,176	193,935
March	165,765	177,010	189,644
April	162,286	196,594	197,794
May	175,066	182,575	204,259
June	170,791	181,978	181,627
July	162,645	178,595	186,373
August	165,331	177,239	181,392
September	173,063	193,344	184,752
October	171,159	173,339	179,940
November	164,356	177,565	
December	160,018	179,585	



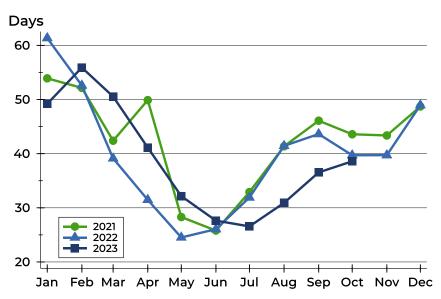
Month	2021	2022	2023
January	139,900	151,250	159,945
February	151,200	149,450	189,700
March	159,900	169,450	183,750
April	159,900	172,500	199,450
May	170,000	178,500	189,000
June	173,450	172,150	165,000
July	157,450	159,000	164,900
August	164,900	169,900	169,900
September	169,900	185,000	186,750
October	164,900	164,999	164,900
November	164,900	168,950	
December	159,900	169,900	





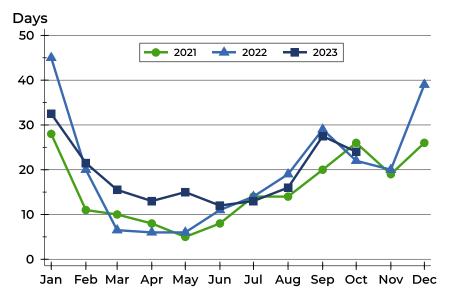
## **Geary County Pending Contracts Analysis**

#### **Average DOM**



Month	2021	2022	2023
January	54	61	49
February	52	53	56
March	42	39	51
April	50	31	41
May	28	25	32
June	26	26	28
July	33	32	27
August	41	41	31
September	46	44	37
October	44	40	39
November	43	40	
December	49	49	

#### **Median DOM**



Month	2021	2022	2023
January	28	45	33
February	11	20	22
March	10	7	16
April	8	6	13
May	5	6	15
June	8	11	12
July	14	14	13
August	14	19	16
September	20	29	28
October	26	22	24
November	19	20	
December	26	39	