



# Geary County Housing Report



# Market Overview

### **Geary County Home Sales Rose in January**

Total home sales in Geary County rose by 32.0% last month to 33 units, compared to 25 units in January 2023. Total sales volume was \$6.5 million, up 45.0% from a year earlier.

The median sale price in January was \$183,500, up from \$145,000 a year earlier. Homes that sold in January were typically on the market for 39 days and sold for 97.8% of their list prices.

# Geary County Active Listings Up at End of January

The total number of active listings in Geary County at the end of January was 121 units, up from 100 at the same point in 2023. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$155,000.

During January, a total of 56 contracts were written up from 53 in January 2023. At the end of the month, there were 75 contracts still pending.

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# **Geary County Summary Statistics**

| January MLS Statistics |                                                 | C                        | Current Mont            | h                       | Year-to-Date   |                |                |  |
|------------------------|-------------------------------------------------|--------------------------|-------------------------|-------------------------|----------------|----------------|----------------|--|
|                        | ree-year History                                | 2024                     | 2023                    | 2022                    | 2024           | 2023           | 2022           |  |
|                        | o <b>me Sales</b>                               | <b>33</b>                | <b>25</b>               | <b>47</b>               | <b>33</b>      | <b>25</b>      | <b>47</b>      |  |
|                        | Jange from prior year                           | 32.0%                    | -46.8%                  | 14.6%                   | 32.0%          | -46.8%         | 14.6%          |  |
|                        | <b>tive Listings</b><br>ange from prior year    | <b>121</b><br>21.0%      | <b>100</b><br>42.9%     | <b>70</b><br>-24.7%     | N/A            | N/A            | N/A            |  |
|                        | onths' Supply<br>ange from prior year           | <b>2.6</b><br>30.0%      | <b>2.0</b><br>66.7%     | <b>1.2</b><br>-36.8%    | N/A            | N/A            | N/A            |  |
|                        | ew Listings                                     | <b>38</b>                | <b>43</b>               | <b>37</b>               | <b>38</b>      | <b>43</b>      | <b>37</b>      |  |
|                        | ange from prior year                            | -11.6%                   | 16.2%                   | -14.0%                  | -11.6%         | 16.2%          | -14.0%         |  |
|                        | ontracts Written                                | <b>56</b>                | <b>53</b>               | <b>45</b>               | <b>56</b>      | <b>53</b>      | <b>45</b>      |  |
|                        | lange from prior year                           | 5.7%                     | 17.8%                   | 0.0%                    | 5.7%           | 17.8%          | 0.0%           |  |
|                        | ending Contracts<br>hange from prior year       | <b>75</b><br>1.4%        | <b>74</b><br>-7.5%      | <b>80</b><br>1.3%       | N/A            | N/A            | N/A            |  |
|                        | les Volume (1,000s)                             | <b>6,546</b>             | <b>4,513</b>            | <b>8,285</b>            | <b>6,546</b>   | <b>4,513</b>   | <b>8,285</b>   |  |
|                        | ange from prior year                            | 45.0%                    | -45.5%                  | 29.7%                   | 45.0%          | -45.5%         | 29.7%          |  |
|                        | Sale Price                                      | <b>198,353</b>           | <b>180,527</b>          | <b>176,283</b>          | <b>198,353</b> | <b>180,527</b> | <b>176,283</b> |  |
|                        | Change from prior year                          | 9.9%                     | 2.4%                    | 13.2%                   | 9.9%           | 2.4%           | 13.2%          |  |
| 4                      | List Price of Actives<br>Change from prior year | <b>186,600</b><br>0.4%   | <b>185,842</b><br>14.9% | <b>161,751</b><br>18.1% | N/A            | N/A            | N/A            |  |
| Average                | Days on Market                                  | <b>59</b>                | <b>51</b>               | <b>46</b>               | <b>59</b>      | <b>51</b>      | <b>46</b>      |  |
|                        | Change from prior year                          | 15.7%                    | 10.9%                   | -31.3%                  | 15.7%          | 10.9%          | -31.3%         |  |
| Ā                      | <b>Percent of List</b>                          | <b>97.8%</b>             | <b>94.0%</b>            | <b>97.0%</b>            | <b>97.8%</b>   | <b>94.0%</b>   | <b>97.0%</b>   |  |
|                        | Change from prior year                          | 4.0%                     | -3.1%                   | 0.8%                    | 4.0%           | -3.1%          | 0.8%           |  |
|                        | Percent of Original                             | <b>93.7%</b>             | <b>91.1%</b>            | <b>95.3%</b>            | <b>93.7%</b>   | <b>91.1%</b>   | <b>95.3%</b>   |  |
|                        | Change from prior year                          | 2.9%                     | -4.4%                   | 0.3%                    | 2.9%           | -4.4%          | 0.3%           |  |
|                        | Sale Price                                      | <b>183,500</b>           | <b>145,000</b>          | <b>181,000</b>          | <b>183,500</b> | <b>145,000</b> | <b>181,000</b> |  |
|                        | Change from prior year                          | 26.6%                    | -19.9%                  | 22.3%                   | 26.6%          | -19.9%         | 22.3%          |  |
|                        | List Price of Actives<br>Change from prior year | <b>155,000</b><br>-18.2% | <b>189,500</b><br>44.4% | <b>131,250</b><br>5.0%  | N/A            | N/A            | N/A            |  |
| Median                 | Days on Market                                  | <b>39</b>                | <b>41</b>               | <b>26</b>               | <b>39</b>      | <b>41</b>      | <b>26</b>      |  |
|                        | Change from prior year                          | -4.9%                    | 57.7%                   | -33.3%                  | -4.9%          | 57.7%          | -33.3%         |  |
| 2                      | <b>Percent of List</b>                          | <b>97.8%</b>             | <b>96.8%</b>            | <b>100.0%</b>           | <b>97.8%</b>   | <b>96.8%</b>   | <b>100.0%</b>  |  |
|                        | Change from prior year                          | 1.0%                     | -3.2%                   | 0.9%                    | 1.0%           | -3.2%          | 0.9%           |  |
|                        | Percent of Original                             | <b>96.0%</b>             | <b>94.0%</b>            | <b>97.4%</b>            | <b>96.0%</b>   | <b>94.0%</b>   | <b>97.4%</b>   |  |
|                        | Change from prior year                          | 2.1%                     | -3.5%                   | -1.5%                   | 2.1%           | -3.5%          | -1.5%          |  |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



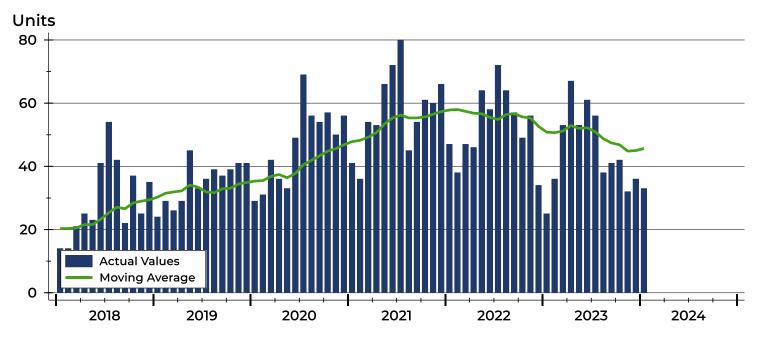


|        | mmary Statistics<br>Closed Listings | 2024          | January<br>2023 | Change | Y<br>2024     | ear-to-Dat<br>2023 | e<br>Change |
|--------|-------------------------------------|---------------|-----------------|--------|---------------|--------------------|-------------|
| Clo    | sed Listings                        | 33            | 25              | 32.0%  | 33            | 25                 | 32.0%       |
| Vol    | ume (1,000s)                        | 6,546         | 4,513           | 45.0%  | 6,546         | 4,513              | 45.0%       |
| Мо     | nths' Supply                        | 2.6           | 2.0             | 30.0%  | N/A           | N/A                | N/A         |
|        | Sale Price                          | 198,353       | 180,527         | 9.9%   | 198,353       | 180,527            | 9.9%        |
| age    | Days on Market                      | 59            | 51              | 15.7%  | 59            | 51                 | 15.7%       |
| Averag | Percent of List                     | <b>97.8</b> % | 94.0%           | 4.0%   | <b>97.8</b> % | 94.0%              | 4.0%        |
|        | Percent of Original                 | <b>93.7</b> % | 91.1%           | 2.9%   | <b>93.7</b> % | 91.1%              | 2.9%        |
|        | Sale Price                          | 183,500       | 145,000         | 26.6%  | 183,500       | 145,000            | 26.6%       |
| lian   | Days on Market                      | 39            | 41              | -4.9%  | 39            | 41                 | -4.9%       |
| Median | Percent of List                     | 97.8%         | 96.8%           | 1.0%   | <b>97.8</b> % | 96.8%              | 1.0%        |
| -      | Percent of Original                 | 96.0%         | 94.0%           | 2.1%   | 96.0%         | 94.0%              | 2.1%        |

A total of 33 homes sold in Geary County in January, up from 25 units in January 2023. Total sales volume rose to \$6.5 million compared to \$4.5 million in the previous year.

The median sales price in January was \$183,500, up 26.6% compared to the prior year. Median days on market was 39 days, up from 27 days in December, but down from 41 in January 2023.

## **History of Closed Listings**







### **Closed Listings by Month**



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 47   | 25   | 33   |
| February  | 38   | 36   |      |
| March     | 47   | 53   |      |
| April     | 46   | 67   |      |
| Мау       | 64   | 53   |      |
| June      | 58   | 61   |      |
| July      | 72   | 56   |      |
| August    | 64   | 38   |      |
| September | 57   | 41   |      |
| October   | 49   | 42   |      |
| November  | 56   | 32   |      |
| December  | 34   | 36   |      |

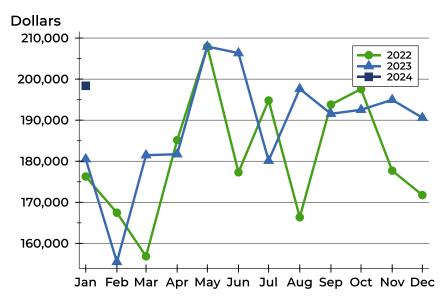
# **Closed Listings by Price Range**

| Price Range         |   | les<br>Percent | Months'<br>Supply | Sale  <br>Average | Price<br>Median | Days on<br>Avg. | Market<br>Med. | Price as<br>Avg. | % of List<br>Med. | Price as %<br>Avg. | 6 of Orig.<br>Med. |
|---------------------|---|----------------|-------------------|-------------------|-----------------|-----------------|----------------|------------------|-------------------|--------------------|--------------------|
| Below \$25,000      | 0 | 0.0%           | N/A               | N/A               | N/A             | N/A             | N/A            | N/A              | N/A               | N/A                | N/A                |
| \$25,000-\$49,999   | 0 | 0.0%           | N/A               | N/A               | N/A             | N/A             | N/A            | N/A              | N/A               | N/A                | N/A                |
| \$50,000-\$99,999   | 4 | 12.1%          | 7.1               | 75,450            | 75,150          | 49              | 49             | 98.5%            | 97.2%             | 90.9%              | 94.3%              |
| \$100,000-\$124,999 | 5 | 15.2%          | 2.8               | 108,000           | 110,000         | 76              | 82             | 97.2%            | 97.1%             | 91.9%              | 93.6%              |
| \$125,000-\$149,999 | 3 | 9.1%           | 2.2               | 134,567           | 134,200         | 97              | 122            | 99.7%            | 98.2%             | 96.4%              | 98.2%              |
| \$150,000-\$174,999 | 4 | 12.1%          | 2.0               | 156,975           | 156,500         | 63              | 73             | 95.7%            | 95.6%             | 86.6%              | 83.1%              |
| \$175,000-\$199,999 | 1 | 3.0%           | 1.6               | 183,500           | 183,500         | 14              | 14             | 97.9%            | 97.9%             | 97.9%              | 97.9%              |
| \$200,000-\$249,999 | 7 | 21.2%          | 1.3               | 224,829           | 220,000         | 79              | 41             | 97.2%            | 97.8%             | 92.6%              | 95.7%              |
| \$250,000-\$299,999 | 4 | 12.1%          | 2.2               | 271,238           | 267,475         | 32              | 28             | 98.7%            | 99.3%             | 98.7%              | 99.3%              |
| \$300,000-\$399,999 | 4 | 12.1%          | 3.7               | 331,250           | 325,000         | 34              | 25             | 99.5%            | 98.5%             | 99.5%              | 98.5%              |
| \$400,000-\$499,999 | 0 | 0.0%           | N/A               | N/A               | N/A             | N/A             | N/A            | N/A              | N/A               | N/A                | N/A                |
| \$500,000-\$749,999 | 1 | 3.0%           | 8.0               | 505,000           | 505,000         | 13              | 13             | 95.3%            | 95.3%             | 95.3%              | 95.3%              |
| \$750,000-\$999,999 | 0 | 0.0%           | N/A               | N/A               | N/A             | N/A             | N/A            | N/A              | N/A               | N/A                | N/A                |
| \$1,000,000 and up  | 0 | 0.0%           | N/A               | N/A               | N/A             | N/A             | N/A            | N/A              | N/A               | N/A                | N/A                |



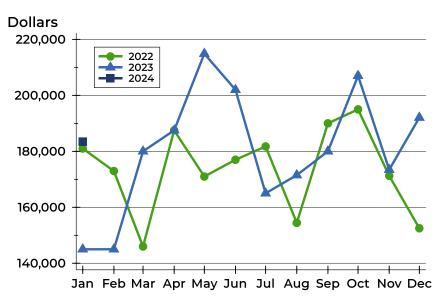


### **Average Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 176,283 | 180,527 | 198,353 |
| February  | 167,466 | 155,481 |         |
| March     | 156,850 | 181,477 |         |
| April     | 185,150 | 181,717 |         |
| Мау       | 207,907 | 207,933 |         |
| June      | 177,305 | 206,344 |         |
| July      | 194,801 | 180,144 |         |
| August    | 166,359 | 197,629 |         |
| September | 193,804 | 191,559 |         |
| October   | 197,582 | 192,536 |         |
| November  | 177,711 | 194,969 |         |
| December  | 171,771 | 190,606 |         |

### **Median Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 181,000 | 145,000 | 183,500 |
| February  | 172,950 | 145,000 |         |
| March     | 146,000 | 180,000 |         |
| April     | 187,500 | 187,500 |         |
| Мау       | 171,000 | 214,900 |         |
| June      | 177,000 | 202,000 |         |
| July      | 181,750 | 165,000 |         |
| August    | 154,450 | 171,500 |         |
| September | 190,000 | 180,000 |         |
| October   | 195,000 | 207,000 |         |
| November  | 171,250 | 173,450 |         |
| December  | 152,500 | 192,058 |         |

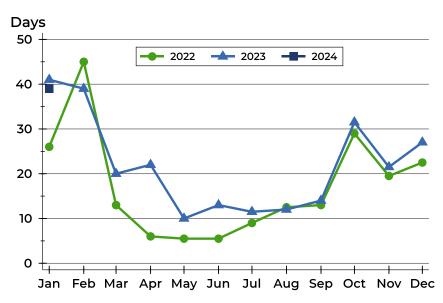




# Average DOM

| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 46   | 51   | 59   |
| February  | 56   | 43   |      |
| March     | 36   | 51   |      |
| April     | 36   | 48   |      |
| Мау       | 32   | 42   |      |
| June      | 15   | 27   |      |
| July      | 21   | 29   |      |
| August    | 29   | 24   |      |
| September | 29   | 26   |      |
| October   | 42   | 38   |      |
| November  | 38   | 38   |      |
| December  | 35   | 48   |      |

**Median DOM** 



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 26   | 41   | 39   |
| February  | 45   | 39   |      |
| March     | 13   | 20   |      |
| April     | 6    | 22   |      |
| Мау       | 6    | 10   |      |
| June      | 6    | 13   |      |
| July      | 9    | 12   |      |
| August    | 13   | 12   |      |
| September | 13   | 14   |      |
| October   | 29   | 32   |      |
| November  | 20   | 22   |      |
| December  | 23   | 27   |      |



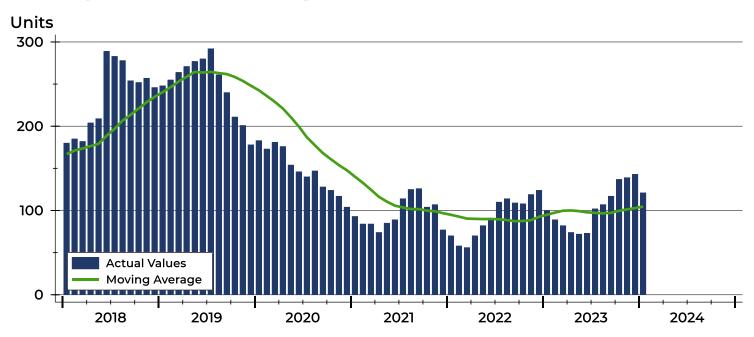


|       | mmary Statistics<br>Active Listings | 2024          | End of January<br>2023 | Change |
|-------|-------------------------------------|---------------|------------------------|--------|
| Act   | ive Listings                        | 121           | 100                    | 21.0%  |
| Vol   | ume (1,000s)                        | 22,579        | 18,584                 | 21.5%  |
| Мо    | nths' Supply                        | 2.6           | 2.0                    | 30.0%  |
| ge    | List Price                          | 186,600       | 185,842                | 0.4%   |
| Avera | Days on Market                      | 101           | 91                     | 11.0%  |
| ٩٧    | Percent of Original                 | <b>97.6</b> % | 96.9%                  | 0.7%   |
| ç     | List Price                          | 155,000       | 189,500                | -18.2% |
| Media | Days on Market                      | 90            | 84                     | 7.1%   |
| Σ     | Percent of Original                 | 100.0%        | 100.0%                 | 0.0%   |

A total of 121 homes were available for sale in Geary County at the end of January. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of January was \$155,000, down 18.2% from 2023. The typical time on market for active listings was 90 days, up from 84 days a year earlier.

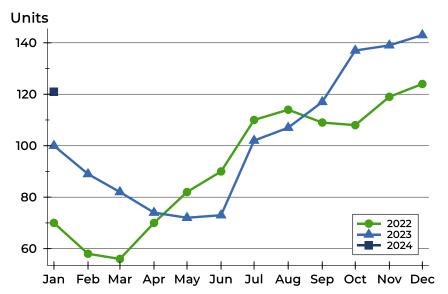
### **History of Active Listings**







### **Active Listings by Month**



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 70   | 100  | 121  |
| February  | 58   | 89   |      |
| March     | 56   | 82   |      |
| April     | 70   | 74   |      |
| Мау       | 82   | 72   |      |
| June      | 90   | 73   |      |
| July      | 110  | 102  |      |
| August    | 114  | 107  |      |
| September | 109  | 117  |      |
| October   | 108  | 137  |      |
| November  | 119  | 139  |      |
| December  | 124  | 143  |      |

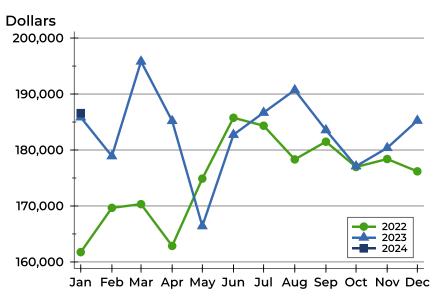
## **Active Listings by Price Range**

| Price Range         | Active Number | Listings<br>Percent | Months'<br>Supply | List I<br>Average | Price<br>Median | Days on<br>Avg. | Market<br>Med. | Price as 9<br>Avg. | % of Orig.<br>Med. |
|---------------------|---------------|---------------------|-------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000      | 0             | 0.0%                | N/A               | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$25,000-\$49,999   | 4             | 3.3%                | N/A               | 32,825            | 33,150          | 144             | 135            | 81.0%              | 86.4%              |
| \$50,000-\$99,999   | 29            | 24.0%               | 7.1               | 80,986            | 82,500          | 136             | 119            | 97.1%              | 100.0%             |
| \$100,000-\$124,999 | 11            | 9.1%                | 2.8               | 113,855           | 112,500         | 73              | 59             | 96.6%              | 100.0%             |
| \$125,000-\$149,999 | 13            | 10.7%               | 2.2               | 138,854           | 139,900         | 96              | 108            | 98.5%              | 100.0%             |
| \$150,000-\$174,999 | 12            | 9.9%                | 2.0               | 158,058           | 158,500         | 94              | 88             | 97.7%              | 98.1%              |
| \$175,000-\$199,999 | 8             | 6.6%                | 1.6               | 189,175           | 188,750         | 119             | 100            | 98.4%              | 100.0%             |
| \$200,000-\$249,999 | 11            | 9.1%                | 1.3               | 216,055           | 218,500         | 96              | 62             | 101.6%             | 100.0%             |
| \$250,000-\$299,999 | 15            | 12.4%               | 2.2               | 277,040           | 275,000         | 70              | 76             | 97.8%              | 100.0%             |
| \$300,000-\$399,999 | 12            | 9.9%                | 3.7               | 327,517           | 323,750         | 77              | 59             | 99.0%              | 100.0%             |
| \$400,000-\$499,999 | 4             | 3.3%                | N/A               | 459,700           | 461,950         | 114             | 120            | 98.1%              | 98.3%              |
| \$500,000-\$749,999 | 2             | 1.7%                | 8.0               | 664,950           | 664,950         | 45              | 45             | 100.0%             | 100.0%             |
| \$750,000-\$999,999 | 0             | 0.0%                | N/A               | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$1,000,000 and up  | 0             | 0.0%                | N/A               | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |



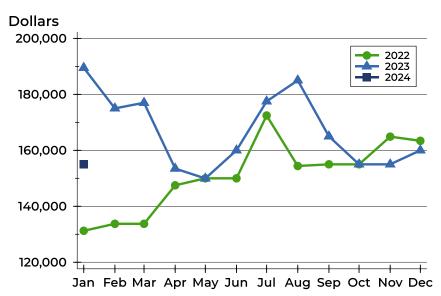


### **Average Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 161,751 | 185,842 | 186,600 |
| February  | 169,662 | 178,911 |         |
| March     | 170,329 | 195,824 |         |
| April     | 162,858 | 185,198 |         |
| May       | 174,890 | 166,408 |         |
| June      | 185,756 | 182,731 |         |
| July      | 184,341 | 186,680 |         |
| August    | 178,318 | 190,714 |         |
| September | 181,486 | 183,566 |         |
| October   | 176,966 | 177,106 |         |
| November  | 178,391 | 180,375 |         |
| December  | 176,182 | 185,255 |         |

**Median Price** 



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 131,250 | 189,500 | 155,000 |
| February  | 133,750 | 175,000 |         |
| March     | 133,750 | 177,000 |         |
| April     | 147,500 | 153,500 |         |
| Мау       | 150,000 | 149,950 |         |
| June      | 150,000 | 160,000 |         |
| July      | 172,450 | 177,500 |         |
| August    | 154,400 | 185,000 |         |
| September | 155,000 | 165,000 |         |
| October   | 155,000 | 155,000 |         |
| November  | 164,900 | 155,000 |         |
| December  | 163,400 | 160,000 |         |





### Average DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 84   | 91   | 101  |
| February  | 81   | 85   |      |
| March     | 87   | 75   |      |
| April     | 68   | 85   |      |
| Мау       | 62   | 77   |      |
| June      | 62   | 71   |      |
| July      | 62   | 72   |      |
| August    | 60   | 80   |      |
| September | 65   | 77   |      |
| October   | 71   | 76   |      |
| November  | 76   | 83   |      |
| December  | 81   | 87   |      |

### **Median DOM**



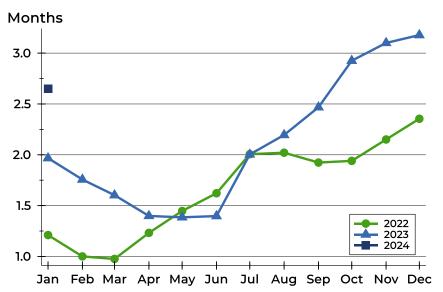
| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 63   | 84   | 90   |
| February  | 58   | 65   |      |
| March     | 68   | 47   |      |
| April     | 36   | 54   |      |
| Мау       | 38   | 51   |      |
| June      | 41   | 43   |      |
| July      | 42   | 43   |      |
| August    | 43   | 52   |      |
| September | 50   | 51   |      |
| October   | 62   | 49   |      |
| November  | 63   | 65   |      |
| December  | 66   | 77   |      |





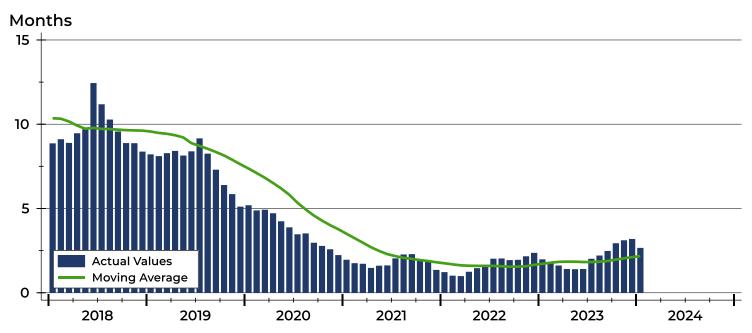
# **Geary County** Months' Supply Analysis

### Months' Supply by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 1.2  | 2.0  | 2.6  |
| February  | 1.0  | 1.8  |      |
| March     | 1.0  | 1.6  |      |
| April     | 1.2  | 1.4  |      |
| Мау       | 1.4  | 1.4  |      |
| June      | 1.6  | 1.4  |      |
| July      | 2.0  | 2.0  |      |
| August    | 2.0  | 2.2  |      |
| September | 1.9  | 2.5  |      |
| October   | 1.9  | 2.9  |      |
| November  | 2.2  | 3.1  |      |
| December  | 2.4  | 3.2  |      |

## **History of Month's Supply**







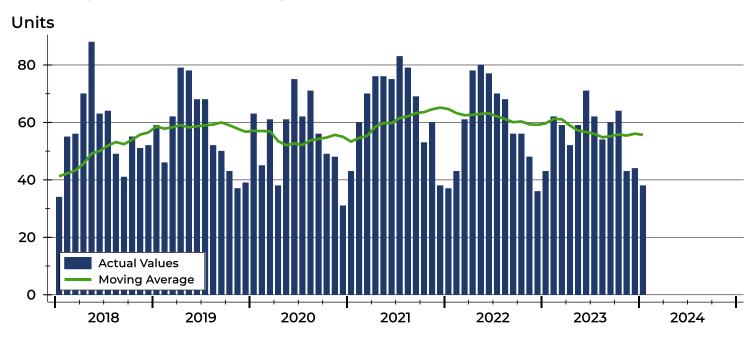
# Geary County New Listings Analysis

| Summary Statistics<br>for New Listings |                    | 2024    | January<br>2023 | Change |
|----------------------------------------|--------------------|---------|-----------------|--------|
| th                                     | New Listings       | 38      | 43              | -11.6% |
| : Month                                | Volume (1,000s)    | 8,333   | 8,467           | -1.6%  |
| Current                                | Average List Price | 219,295 | 196,903         | 11.4%  |
| Сц                                     | Median List Price  | 197,500 | 189,500         | 4.2%   |
| te                                     | New Listings       | 38      | 43              | -11.6% |
| Year-to-Date                           | Volume (1,000s)    | 8,333   | 8,467           | -1.6%  |
| ear-to                                 | Average List Price | 219,295 | 196,903         | 11.4%  |
| ¥                                      | Median List Price  | 197,500 | 189,500         | 4.2%   |

A total of 38 new listings were added in Geary County during January, down 11.6% from the same month in 2023.

The median list price of these homes was \$197,500 up from \$189,500 in 2023.

### **History of New Listings**

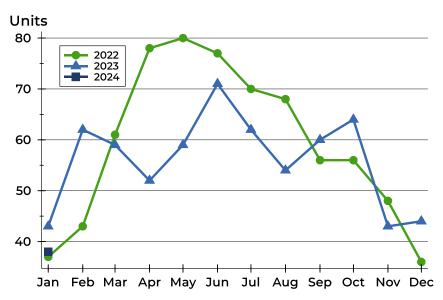






# **Geary County** New Listings Analysis

### **New Listings by Month**



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 37   | 43   | 38   |
| February  | 43   | 62   |      |
| March     | 61   | 59   |      |
| April     | 78   | 52   |      |
| Мау       | 80   | 59   |      |
| June      | 77   | 71   |      |
| July      | 70   | 62   |      |
| August    | 68   | 54   |      |
| September | 56   | 60   |      |
| October   | 56   | 64   |      |
| November  | 48   | 43   |      |
| December  | 36   | 44   |      |

### **New Listings by Price Range**

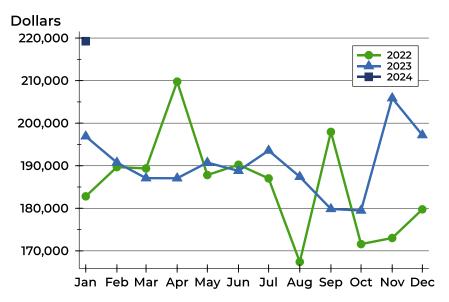
| Price Range         | New L<br>Number | istings<br>Percent | List I<br>Average | Price<br>Median | Days or<br>Avg. | Market<br>Med. | Price as S<br>Avg. | % of Orig.<br>Med. |
|---------------------|-----------------|--------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000      | 0               | 0.0%               | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$25,000-\$49,999   | 1               | 2.6%               | 36,400            | 36,400          | 19              | 19             | 100.0%             | 100.0%             |
| \$50,000-\$99,999   | 1               | 2.6%               | 99,900            | 99,900          | 27              | 27             | 100.0%             | 100.0%             |
| \$100,000-\$124,999 | 6               | 15.8%              | 112,667           | 111,250         | 17              | 10             | 100.0%             | 100.0%             |
| \$125,000-\$149,999 | 5               | 13.2%              | 138,180           | 137,000         | 26              | 20             | 99.2%              | 100.0%             |
| \$150,000-\$174,999 | 5               | 13.2%              | 165,280           | 167,000         | 9               | 8              | 99.7%              | 100.0%             |
| \$175,000-\$199,999 | 1               | 2.6%               | 187,500           | 187,500         | 1               | 1              | 100.0%             | 100.0%             |
| \$200,000-\$249,999 | 4               | 10.5%              | 216,875           | 212,500         | 8               | 10             | 100.0%             | 100.0%             |
| \$250,000-\$299,999 | 8               | 21.1%              | 271,413           | 264,900         | 15              | 12             | 99.7%              | 100.0%             |
| \$300,000-\$399,999 | 4               | 10.5%              | 318,125           | 318,750         | 26              | 32             | 99.8%              | 100.0%             |
| \$400,000-\$499,999 | 2               | 5.3%               | 437,450           | 437,450         | 27              | 27             | 100.0%             | 100.0%             |
| \$500,000-\$749,999 | 1               | 2.6%               | 629,900           | 629,900         | 34              | 34             | 100.0%             | 100.0%             |
| \$750,000-\$999,999 | 0               | 0.0%               | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$1,000,000 and up  | 0               | 0.0%               | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |





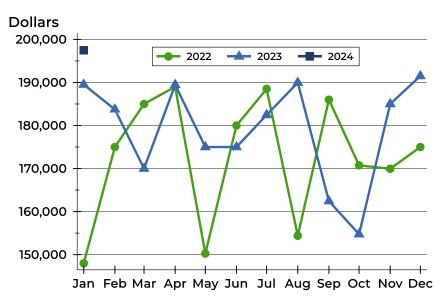
# Geary County New Listings Analysis

### **Average Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 182,805 | 196,903 | 219,295 |
| February  | 189,685 | 190,753 |         |
| March     | 189,362 | 187,086 |         |
| April     | 209,772 | 187,060 |         |
| May       | 187,818 | 190,734 |         |
| June      | 190,236 | 188,797 |         |
| July      | 187,020 | 193,570 |         |
| August    | 167,393 | 187,409 |         |
| September | 197,951 | 179,846 |         |
| October   | 171,589 | 179,475 |         |
| November  | 173,019 | 205,887 |         |
| December  | 179,748 | 197,209 |         |

### **Median Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 148,000 | 189,500 | 197,500 |
| February  | 175,000 | 183,750 |         |
| March     | 185,000 | 170,000 |         |
| April     | 189,000 | 189,450 |         |
| Мау       | 150,250 | 175,000 |         |
| June      | 180,000 | 175,000 |         |
| July      | 188,500 | 182,450 |         |
| August    | 154,400 | 189,950 |         |
| September | 186,000 | 162,450 |         |
| October   | 170,750 | 154,750 |         |
| November  | 169,950 | 185,000 |         |
| December  | 175,000 | 191,500 |         |



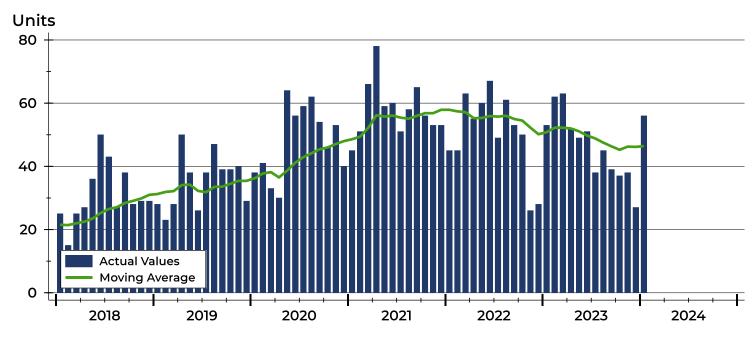


|                 | mmary Statistics<br>Contracts Written | 2024          | January<br>2023 | Change | Year-to-Date<br>2024 2023 Chang |         |        |
|-----------------|---------------------------------------|---------------|-----------------|--------|---------------------------------|---------|--------|
| Со              | ntracts Written                       | 56            | 53              | 5.7%   | 56                              | 53      | 5.7%   |
| Volume (1,000s) |                                       | 10,736        | 8,917           | 20.4%  | 10,736                          | 8,917   | 20.4%  |
| ge              | Sale Price                            | 191,720       | 168,254         | 13.9%  | 191,720                         | 168,254 | 13.9%  |
| Averag          | Days on Market                        | 60            | 40              | 50.0%  | 60                              | 40      | 50.0%  |
| A               | Percent of Original                   | <b>95.7</b> % | 95.2%           | 0.5%   | <b>95.7</b> %                   | 95.2%   | 0.5%   |
| ç               | Sale Price                            | 177,500       | 150,000         | 18.3%  | 177,500                         | 150,000 | 18.3%  |
| Median          | Days on Market                        | 51            | 25              | 104.0% | 51                              | 25      | 104.0% |
| Σ               | Percent of Original                   | 100.0%        | 98.2%           | 1.8%   | 100.0%                          | 98.2%   | 1.8%   |

A total of 56 contracts for sale were written in Geary County during the month of January, up from 53 in 2023. The median list price of these homes was \$177,500, up from \$150,000 the prior year.

Half of the homes that went under contract in January were on the market less than 51 days, compared to 25 days in January 2023.

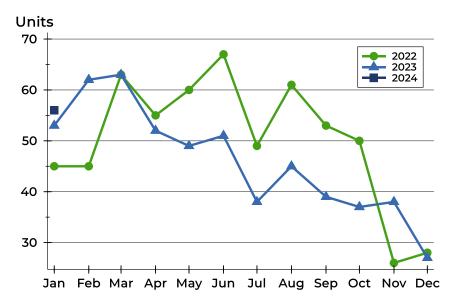
### **History of Contracts Written**







### Contracts Written by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 45   | 53   | 56   |
| February  | 45   | 62   |      |
| March     | 63   | 63   |      |
| April     | 55   | 52   |      |
| Мау       | 60   | 49   |      |
| June      | 67   | 51   |      |
| July      | 49   | 38   |      |
| August    | 61   | 45   |      |
| September | 53   | 39   |      |
| October   | 50   | 37   |      |
| November  | 26   | 38   |      |
| December  | 28   | 27   |      |

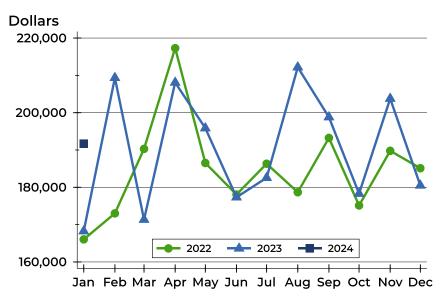
### **Contracts Written by Price Range**

| Price Range         | Contract:<br>Number | s Written<br>Percent | List I<br>Average | Price<br>Median | Days on<br>Avg. | Market<br>Med. | Price as 9<br>Avg. | % of Orig.<br>Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000      | 0                   | 0.0%                 | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$25,000-\$49,999   | 0                   | 0.0%                 | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$50,000-\$99,999   | 7                   | 12.5%                | 71,429            | 75,000          | 105             | 86             | 83.4%              | 87.7%              |
| \$100,000-\$124,999 | 8                   | 14.3%                | 112,850           | 110,000         | 57              | 42             | 92.5%              | 98.9%              |
| \$125,000-\$149,999 | 5                   | 8.9%                 | 141,380           | 145,000         | 64              | 51             | 99.2%              | 100.0%             |
| \$150,000-\$174,999 | 8                   | 14.3%                | 165,663           | 168,450         | 40              | 28             | 98.0%              | 100.0%             |
| \$175,000-\$199,999 | 4                   | 7.1%                 | 189,875           | 188,250         | 31              | 35             | 98.9%              | 100.0%             |
| \$200,000-\$249,999 | 11                  | 19.6%                | 224,427           | 230,000         | 71              | 51             | 97.4%              | 98.9%              |
| \$250,000-\$299,999 | 11                  | 19.6%                | 275,754           | 275,000         | 47              | 26             | 98.8%              | 100.0%             |
| \$300,000-\$399,999 | 0                   | 0.0%                 | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$400,000-\$499,999 | 1                   | 1.8%                 | 459,900           | 459,900         | 21              | 21             | 100.0%             | 100.0%             |
| \$500,000-\$749,999 | 1                   | 1.8%                 | 579,900           | 579,900         | 85              | 85             | 100.0%             | 100.0%             |
| \$750,000-\$999,999 | 0                   | 0.0%                 | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |
| \$1,000,000 and up  | 0                   | 0.0%                 | N/A               | N/A             | N/A             | N/A            | N/A                | N/A                |



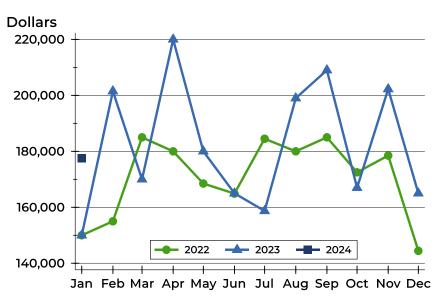


### **Average Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 166,044 | 168,254 | 191,720 |
| February  | 173,016 | 209,355 |         |
| March     | 190,309 | 171,347 |         |
| April     | 217,294 | 208,089 |         |
| May       | 186,524 | 195,863 |         |
| June      | 178,063 | 177,335 |         |
| July      | 186,323 | 182,558 |         |
| August    | 178,681 | 212,187 |         |
| September | 193,239 | 198,815 |         |
| October   | 175,133 | 178,311 |         |
| November  | 189,785 | 203,776 |         |
| December  | 185,117 | 180,500 |         |

**Median Price** 



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 150,000 | 150,000 | 177,500 |
| February  | 155,000 | 201,500 |         |
| March     | 185,000 | 170,000 |         |
| April     | 180,000 | 220,000 |         |
| Мау       | 168,500 | 180,000 |         |
| June      | 164,900 | 165,000 |         |
| July      | 184,500 | 158,700 |         |
| August    | 180,000 | 199,000 |         |
| September | 185,000 | 209,000 |         |
| October   | 172,500 | 167,000 |         |
| November  | 178,500 | 202,250 |         |
| December  | 144,445 | 165,000 |         |





### Average DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 54   | 40   | 60   |
| February  | 38   | 60   |      |
| March     | 26   | 45   |      |
| April     | 27   | 28   |      |
| Мау       | 18   | 28   |      |
| June      | 23   | 24   |      |
| July      | 31   | 22   |      |
| August    | 43   | 35   |      |
| September | 33   | 42   |      |
| October   | 31   | 38   |      |
| November  | 47   | 59   |      |
| December  | 42   | 45   |      |

### **Median DOM**



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 34   | 25   | 51   |
| February  | 10   | 24   |      |
| March     | 5    | 16   |      |
| April     | 6    | 12   |      |
| Мау       | 6    | 12   |      |
| June      | 14   | 9    |      |
| July      | 12   | 12   |      |
| August    | 22   | 28   |      |
| September | 25   | 32   |      |
| October   | 14   | 23   |      |
| November  | 34   | 33   |      |
| December  | 36   | 18   |      |



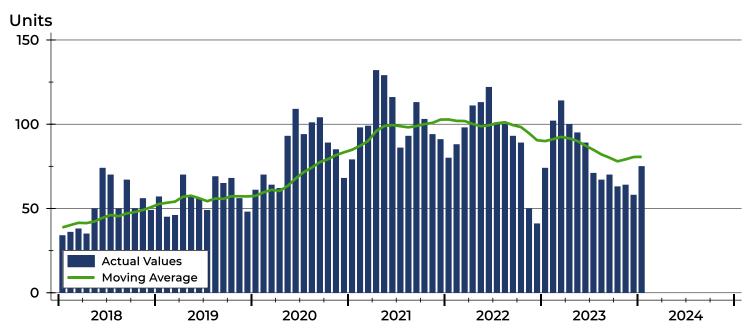


|        | mmary Statistics<br>Pending Contracts | End of January<br>2024 2023 Change |         |       |  |
|--------|---------------------------------------|------------------------------------|---------|-------|--|
| Pei    | nding Contracts                       | 75                                 | 74      | 1.4%  |  |
| Vol    | ume (1,000s)                          | 13,927                             | 12,461  | 11.8% |  |
| ge     | List Price                            | 185,693                            | 168,396 | 10.3% |  |
| Avera  | Days on Market                        | 55                                 | 49      | 12.2% |  |
| A      | Percent of Original                   | <b>96.7</b> %                      | 97.1%   | -0.4% |  |
| n      | List Price                            | 170,000                            | 159,945 | 6.3%  |  |
| Median | Days on Market                        | 49                                 | 33      | 48.5% |  |
| Σ      | Percent of Original                   | 100.0%                             | 100.0%  | 0.0%  |  |

A total of 75 listings in Geary County had contracts pending at the end of January, up from 74 contracts pending at the end of January 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

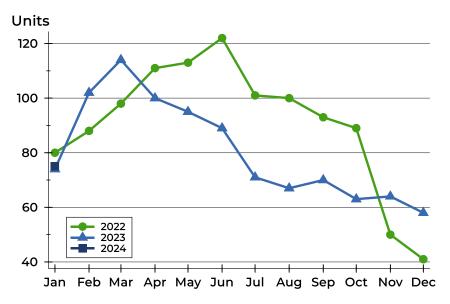
## **History of Pending Contracts**







### Pending Contracts by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 80   | 74   | 75   |
| February  | 88   | 102  |      |
| March     | 98   | 114  |      |
| April     | 111  | 100  |      |
| Мау       | 113  | 95   |      |
| June      | 122  | 89   |      |
| July      | 101  | 71   |      |
| August    | 100  | 67   |      |
| September | 93   | 70   |      |
| October   | 89   | 63   |      |
| November  | 50   | 64   |      |
| December  | 41   | 58   |      |

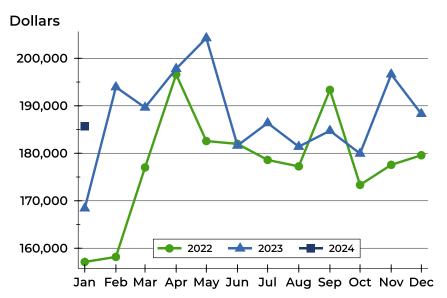
### **Pending Contracts by Price Range**

| Price Range         | Pending<br>Number | Contracts<br>Percent | List I<br>Average | Price<br>Median | Days or<br>Avg. | n Market<br>Med. | Price as 9<br>Avg. | % of Orig.<br>Med. |
|---------------------|-------------------|----------------------|-------------------|-----------------|-----------------|------------------|--------------------|--------------------|
| Below \$25,000      | 0                 | 0.0%                 | N/A               | N/A             | N/A             | N/A              | N/A                | N/A                |
| \$25,000-\$49,999   | 0                 | 0.0%                 | N/A               | N/A             | N/A             | N/A              | N/A                | N/A                |
| \$50,000-\$99,999   | 10                | 13.3%                | 69,940            | 72,500          | 84              | 74               | 90.2%              | 94.3%              |
| \$100,000-\$124,999 | 8                 | 10.7%                | 112,850           | 110,000         | 59              | 42               | 91.9%              | 97.5%              |
| \$125,000-\$149,999 | 7                 | 9.3%                 | 141,686           | 145,000         | 70              | 77               | 99.0%              | 100.0%             |
| \$150,000-\$174,999 | 16                | 21.3%                | 166,544           | 169,900         | 42              | 26               | 98.0%              | 100.0%             |
| \$175,000-\$199,999 | 7                 | 9.3%                 | 191,314           | 189,000         | 35              | 50               | 99.4%              | 100.0%             |
| \$200,000-\$249,999 | 12                | 16.0%                | 224,267           | 225,000         | 66              | 47               | 98.0%              | 99.4%              |
| \$250,000-\$299,999 | 13                | 17.3%                | 276,777           | 275,000         | 39              | 23               | 98.7%              | 100.0%             |
| \$300,000-\$399,999 | 0                 | 0.0%                 | N/A               | N/A             | N/A             | N/A              | N/A                | N/A                |
| \$400,000-\$499,999 | 1                 | 1.3%                 | 459,900           | 459,900         | 21              | 21               | 100.0%             | 100.0%             |
| \$500,000-\$749,999 | 1                 | 1.3%                 | 579,900           | 579,900         | 85              | 85               | 100.0%             | 100.0%             |
| \$750,000-\$999,999 | 0                 | 0.0%                 | N/A               | N/A             | N/A             | N/A              | N/A                | N/A                |
| \$1,000,000 and up  | 0                 | 0.0%                 | N/A               | N/A             | N/A             | N/A              | N/A                | N/A                |



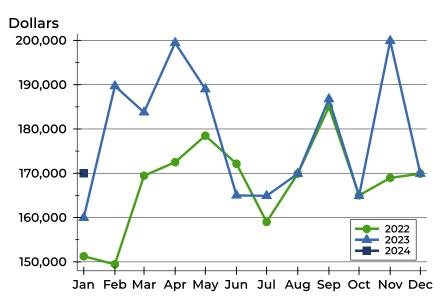


### **Average Price**



| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 157,119 | 168,396 | 185,693 |
| February  | 158,176 | 193,935 |         |
| March     | 177,010 | 189,644 |         |
| April     | 196,594 | 197,794 |         |
| May       | 182,575 | 204,259 |         |
| June      | 181,978 | 181,627 |         |
| July      | 178,595 | 186,373 |         |
| August    | 177,239 | 181,392 |         |
| September | 193,344 | 184,752 |         |
| October   | 173,339 | 179,940 |         |
| November  | 177,565 | 196,612 |         |
| December  | 179,585 | 188,301 |         |

**Median Price** 

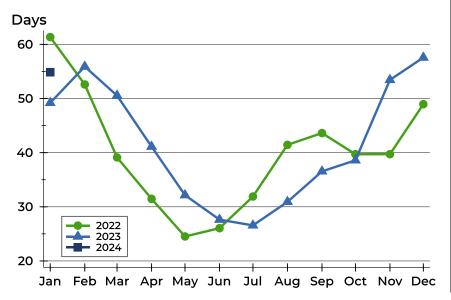


| Month     | 2022    | 2023    | 2024    |
|-----------|---------|---------|---------|
| January   | 151,250 | 159,945 | 170,000 |
| February  | 149,450 | 189,700 |         |
| March     | 169,450 | 183,750 |         |
| April     | 172,500 | 199,450 |         |
| Мау       | 178,500 | 189,000 |         |
| June      | 172,150 | 165,000 |         |
| July      | 159,000 | 164,900 |         |
| August    | 169,900 | 169,900 |         |
| September | 185,000 | 186,750 |         |
| October   | 164,999 | 164,900 |         |
| November  | 168,950 | 199,900 |         |
| December  | 169,900 | 169,900 |         |





### Average DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 61   | 49   | 55   |
| February  | 53   | 56   |      |
| March     | 39   | 51   |      |
| April     | 31   | 41   |      |
| Мау       | 25   | 32   |      |
| June      | 26   | 28   |      |
| July      | 32   | 27   |      |
| August    | 41   | 31   |      |
| September | 44   | 37   |      |
| October   | 40   | 39   |      |
| November  | 40   | 53   |      |
| December  | 49   | 58   |      |

### **Median DOM**



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 45   | 33   | 49   |
| February  | 20   | 22   |      |
| March     | 7    | 16   |      |
| April     | 6    | 13   |      |
| Мау       | 6    | 15   |      |
| June      | 11   | 12   |      |
| July      | 14   | 13   |      |
| August    | 19   | 16   |      |
| September | 29   | 28   |      |
| October   | 22   | 24   |      |
| November  | 20   | 32   |      |
| December  | 39   | 36   |      |