



Manhattan-Junction City Metropolitan Area Housing Report



Market Overview

Manhattan MSA Home Sales Fell in December

Total home sales in the Manhattan-Junction City metropolitan area fell last month to 106 units, compared to 186 units in December 2021. Total sales volume was \$24.7 million, down from a year earlier.

The median sale price in December was \$229,500, up from \$194,650 a year earlier. Homes that sold in December were typically on the market for 16 days and sold for 99.7% of their list prices.

Manhattan MSA Active Listings Up at End of December

The total number of active listings in the Manhattan-Junction City metropolitan area at the end of December was 300 units, up from 216 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$220.000.

During December, a total of 82 contracts were written down from 141 in December 2021. At the end of the month, there were 131 contracts still pending.

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Manhattan-Junction City Metropolitan Area Summary Statistics

December MLS Statistics Three-year History		2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
_	rme Sales ange from prior year	106 -43.0%	186 14.1%	163 35.8%	1,936 -13.5%	2,239 19.3%	1,877 22.2%
	tive Listings ange from prior year	300 38.9%	216 -32.1%	318 -39.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 58.3%	1.2 -40.0%	2.0 -51.2%	N/A	N/A	N/A
	w Listings ange from prior year	87 -13.9%	101 -3.8%	105 -7.1%	2,196 -12.5%	2,509 11.0%	2,260 -4.3%
	ntracts Written ange from prior year	82 -41.8%	141 20.5%	117 34.5%	1,854 -17.8%	2,255 17.2%	1,924 24.1%
	nding Contracts ange from prior year	131 -47.0%	247 16.0%	213 32.3%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	24,663 -41.0%	41,772 32.0%	31,636 41.4%	459,242 -7.7%	497,364 29.7%	383,349 24.3%
	Sale Price Change from prior year	232,668 3.6%	224,583 15.7%	194,089 4.1%	237,212 6.8%	222,137 8.8%	204,235 1.7%
O	List Price of Actives Change from prior year	260,664 14.3%	228,010 0.0%	228,120 8.8%	N/A	N/A	N/A
Average	Days on Market Change from prior year	41 -4.7%	43 -20.4%	54 -30.8%	29 -19.4%	36 -41.0%	61 -18.7%
•	Percent of List Change from prior year	97.9 % -0.7%	98.6 % 1.2%	97.4 % -0.4%	99.3 % 0.2%	99.1 % 0.9%	98.2 % 0.4%
	Percent of Original Change from prior year	96.3 % 0.0%	96.3 % 0.9%	95.4 % 0.2%	98.2 % 0.4%	97.8 %	96.2 % 1.2%
	Sale Price Change from prior year	229,500 17.9%	194,650 5.8%	184,000 12.2%	220,000 7.8%	204,000 7.4%	189,900 2.0%
	List Price of Actives Change from prior year	220,000 20.5%	182,500 4.3%	174,900 0.8%	N/A	N/A	N/A
Median	Days on Market Change from prior year	16 -5.9%	17 -32.0%	25 -41.9%	9 -18.2%	11 -60.7%	28 -39.1%
_	Percent of List Change from prior year	99.7 % -0.3%	100.0% 1.2%	98.8 % -0.6%	100.0 % 0.0%	100.0% 1.1%	98.9 % 0.4%
	Percent of Original Change from prior year	98.3 % -0.5%	98.8 % 0.9%	97.9 % 0.2%	100.0 % 0.0%	100.0 % 2.0%	98.0 % 0.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



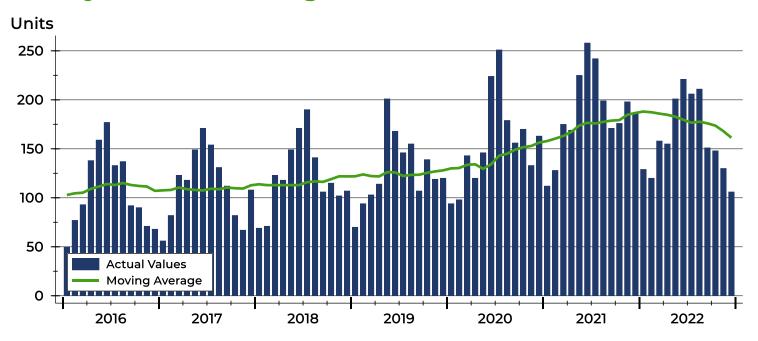
Manhattan-Junction City Metropolitan Area Closed Listings Analysis

Su	mmary Statistics		December			Year-to-Date			
for	Closed Listings	2022	2021	Change	2022	2021	Change		
Clo	osed Listings	106	186	-43.0%	1,936	2,239	-13.5%		
Vo	lume (1,000s)	24,663	41,772	-41.0%	459,242	497,364	-7.7%		
Mo	onths' Supply	1.9	1.2	58.3%	N/A	N/A	N/A		
	Sale Price	232,668	224,583	3.6%	237,212	222,137	6.8%		
age	Days on Market	41	43	-4.7%	29	36	-19.4%		
Averag	Percent of List	97.9%	98.6%	-0.7%	99.3%	99.1%	0.2%		
	Percent of Original	96.3%	96.3%	0.0%	98.2%	97.8%	0.4%		
	Sale Price	229,500	194,650	17.9%	220,000	204,000	7.8%		
lian	Days on Market	16	17	-5.9%	9	11	-18.2%		
Median	Percent of List	99.7%	100.0%	-0.3%	100.0%	100.0%	0.0%		
	Percent of Original	98.3%	98.8%	-0.5%	100.0%	100.0%	0.0%		

A total of 106 homes sold in the Manhattan-Junction City metropolitan area in December, down from 186 units in December 2021. Total sales volume fell to \$24.7 million compared to \$41.8 million in the previous year.

The median sales price in December was \$229,500, up 17.9% compared to the prior year. Median days on market was 16 days, down from 18 days in November, and down from 17 in December 2021

History of Closed Listings







Manhattan-Junction City Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	94	112	129
February	98	128	120
March	143	175	158
April	120	169	155
May	146	225	201
June	224	258	221
July	251	242	206
August	179	199	211
September	156	171	151
October	170	176	148
November	133	198	130
December	163	186	106

Closed Listings by Price Range

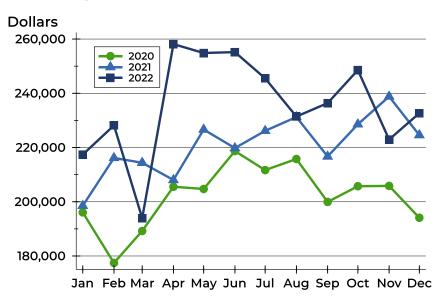
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.9%	1.0	46,250	46,250	19	19	88.0%	88.0%	80.0%	80.0%
\$50,000-\$99,999	7	6.6%	2.5	71,214	67,000	24	8	93.8%	90.1%	91.9%	81.8%
\$100,000-\$124,999	13	12.3%	1.9	109,074	105,000	68	50	94.5%	97.1%	92.7%	97.1%
\$125,000-\$149,999	4	3.8%	2.4	135,750	134,500	23	23	97.4%	98.6%	95.4%	94.5%
\$150,000-\$174,999	11	10.4%	1.6	159,773	160,000	43	18	98.5%	99.0%	96.8%	97.2%
\$175,000-\$199,999	6	5.7%	1.7	185,083	183,750	92	12	99.6%	100.3%	98.6%	98.2%
\$200,000-\$249,999	14	13.2%	1.5	221,357	222,000	19	10	99.6%	99.8%	98.7%	97.8%
\$250,000-\$299,999	19	17.9%	1.4	267,963	265,000	43	22	98.4%	98.3%	96.9%	98.0%
\$300,000-\$399,999	23	21.7%	1.6	342,646	337,000	36	19	99.5%	100.0%	98.2%	99.7%
\$400,000-\$499,999	6	5.7%	2.4	432,800	421,400	34	7	99.6%	99.8%	95.8%	99.8%
\$500,000-\$749,999	1	0.9%	5.3	574,900	574,900	4	4	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



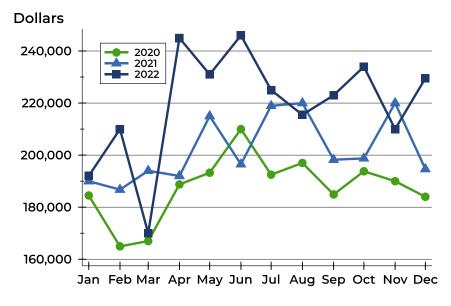


Manhattan-Junction City Metropolitan Area Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	196,070	198,521	217,391
February	177,432	216,160	228,158
March	189,215	214,389	193,945
April	205,535	208,029	258,150
May	204,715	226,626	254,866
June	218,697	219,799	255,188
July	211,676	226,145	245,513
August	215,776	231,247	231,445
September	199,929	216,697	236,376
October	205,730	228,580	248,571
November	205,843	238,812	222,947
December	194,089	224,583	232,668



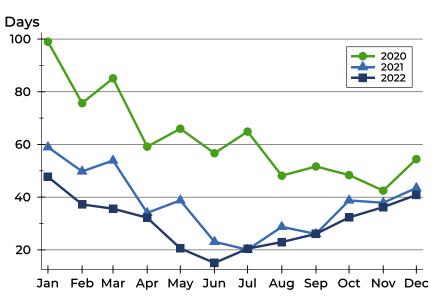
Month	2020	2021	2022
January	184,500	190,000	192,000
February	164,950	186,750	210,000
March	167,000	194,000	170,000
April	188,750	192,000	245,000
May	193,250	215,000	231,000
June	210,000	196,500	246,000
July	192,500	218,950	225,000
August	197,000	220,000	215,500
September	184,900	198,250	223,000
October	193,800	198,750	234,000
November	190,000	220,000	210,000
December	184,000	194,650	229,500





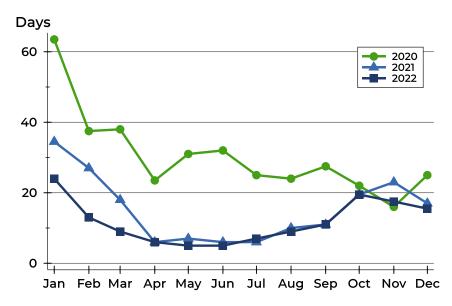
Manhattan-Junction City Metropolitan Area Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	99	59	48
February	76	50	37
March	85	54	36
April	59	34	32
May	66	39	21
June	57	23	15
July	65	20	20
August	48	29	23
September	52	26	26
October	48	39	32
November	42	38	36
December	54	43	41

Median DOM



Month	2020	2021	2022
January	64	35	24
February	38	27	13
March	38	18	9
April	24	6	6
May	31	7	5
June	32	6	5
July	25	6	7
August	24	10	9
September	28	11	11
October	22	20	20
November	16	23	18
December	25	17	16



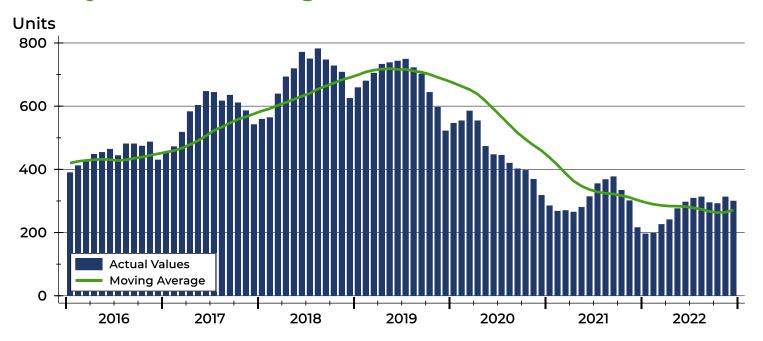
Manhattan-Junction City Metropolitan Area Active Listings Analysis

Su	mmary Statistics	En	d of Decemb	mber	
for	Active Listings	2022	2021	Change	
Ac	tive Listings	300	216	38.9%	
Vo	lume (1,000s)	me (1,000s) 78,199 49,250		58.8%	
Months' Supply		1.9	1.2	58.3%	
ge	List Price	260,664	228,010	14.3%	
Avera	Days on Market	79	90	-12.2%	
Ā	Percent of Original	97.8%	97.6%	0.2%	
<u>_</u>	List Price	220,000	182,500	20.5%	
Median	Days on Market	61	64	-4.7%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 300 homes were available for sale in the Manhattan-Junction City metropolitan area at the end of December. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of December was \$220,000, up 20.5% from 2021. The typical time on market for active listings was 61 days, down from 64 days a year earlier.

History of Active Listings

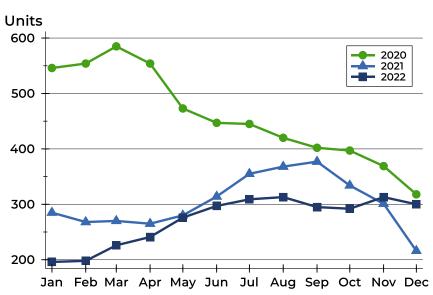






Manhattan-Junction City Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	546	285	196
February	554	268	198
March	585	270	226
April	554	265	241
May	473	280	276
June	447	314	297
July	445	355	309
August	420	368	313
September	402	377	295
October	397	334	292
November	369	301	313
December	318	216	300

Active Listings by Price Range

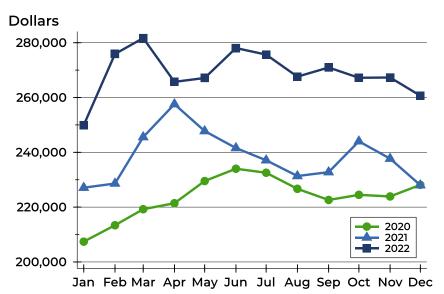
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	N/A	19,900	19,900	55	55	72.4%	72.4%
\$25,000-\$49,999	2	0.7%	1.0	34,500	34,500	36	36	94.3%	94.3%
\$50,000-\$99,999	24	8.0%	2.5	79,625	81,200	81	66	96.5%	100.0%
\$100,000-\$124,999	19	6.3%	1.9	113,384	115,000	78	63	95.4%	100.0%
\$125,000-\$149,999	34	11.3%	2.4	137,300	137,450	67	61	97.8%	100.0%
\$150,000-\$174,999	26	8.7%	1.6	163,331	163,400	70	62	99.1%	100.0%
\$175,000-\$199,999	27	9.0%	1.7	188,559	187,500	90	60	98.1%	100.0%
\$200,000-\$249,999	42	14.0%	1.5	225,040	225,000	73	60	96.8%	100.0%
\$250,000-\$299,999	38	12.7%	1.4	273,926	275,000	50	46	98.8%	100.0%
\$300,000-\$399,999	43	14.3%	1.6	348,136	345,000	93	83	98.0%	100.0%
\$400,000-\$499,999	21	7.0%	2.4	444,616	443,646	118	86	99.6%	100.0%
\$500,000-\$749,999	18	6.0%	5.3	606,642	612,500	74	59	99.2%	100.0%
\$750,000-\$999,999	4	1.3%	N/A	938,000	963,500	157	106	94.5%	99.0%
\$1,000,000 and up	1	0.3%	N/A	1,200,000	1,200,000	295	295	100.0%	100.0%



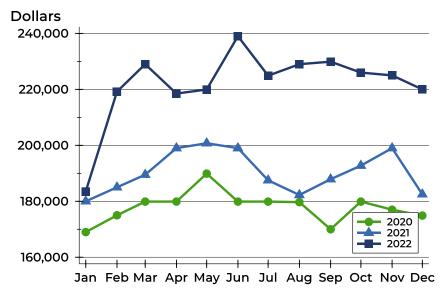


Manhattan-Junction City Metropolitan Area Active Listings Analysis

Average Price



Month	2020	2021	2022
January	207,403	227,091	249,926
February	213,391	228,620	275,890
March	219,243	245,563	281,697
April	221,431	257,581	265,728
May	229,526	247,757	267,124
June	234,013	241,571	278,058
July	232,554	237,100	275,667
August	226,684	231,354	267,620
September	222,616	232,771	270,961
October	224,485	244,013	267,207
November	223,899	237,696	267,307
December	228,120	228,010	260,664



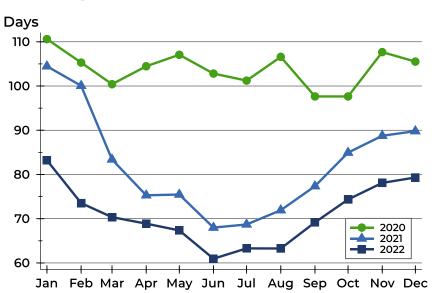
Month	2020	2021	2022
January	169,000	180,000	183,500
February	175,000	185,000	219,200
March	179,900	189,500	229,000
April	179,900	199,000	218,500
May	189,900	200,750	219,950
June	179,900	199,000	239,000
July	179,900	187,499	224,900
August	179,700	182,250	229,000
September	170,000	187,900	229,900
October	179,900	192,750	226,000
November	177,000	199,000	225,000
December	174,900	182,500	220,000





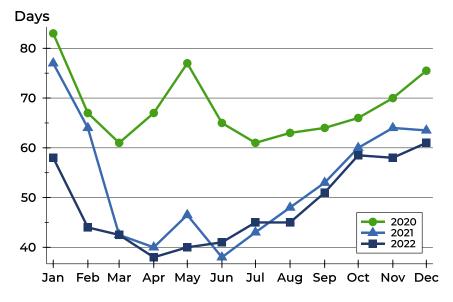
Manhattan-Junction City Metropolitan Area Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	111	104	83
February	105	100	74
March	100	83	70
April	104	75	69
May	107	75	67
June	103	68	61
July	101	69	63
August	107	72	63
September	98	77	69
October	98	85	74
November	108	89	78
December	106	90	79

Median DOM

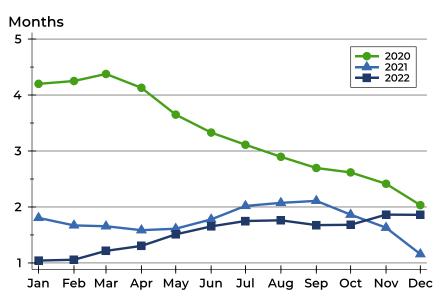


Month	2020	2021	2022
January	83	77	58
February	67	64	44
March	61	43	43
April	67	40	38
May	77	47	40
June	65	38	41
July	61	43	45
August	63	48	45
September	64	53	51
October	66	60	59
November	70	64	58
December	76	64	61



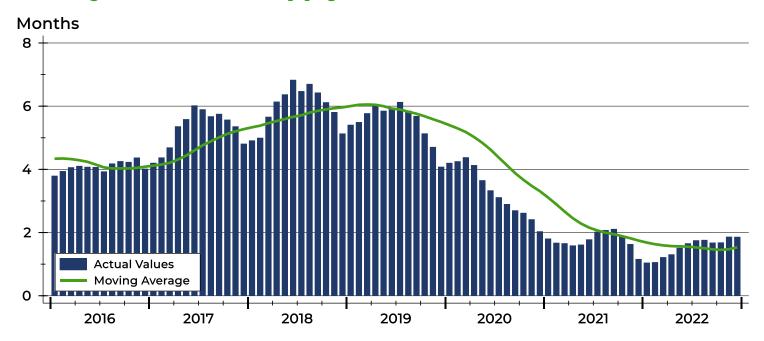
Manhattan-Junction City Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.2	1.8	1.0
February	4.3	1.7	1.1
March	4.4	1.7	1.2
April	4.1	1.6	1.3
May	3.7	1.6	1.5
June	3.3	1.8	1.7
July	3.1	2.0	1.7
August	2.9	2.1	1.8
September	2.7	2.1	1.7
October	2.6	1.9	1.7
November	2.4	1.6	1.9
December	2.0	1.2	1.9

History of Month's Supply





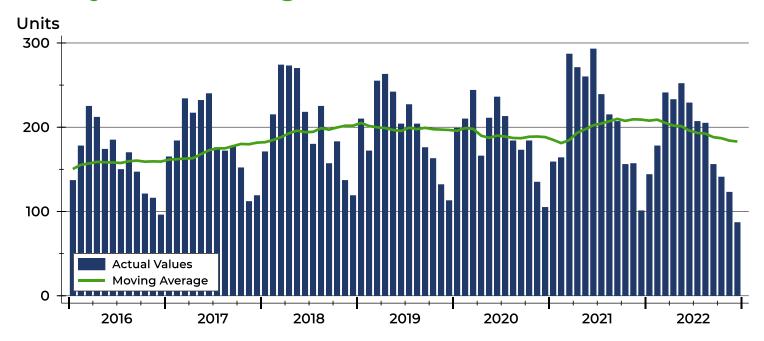
Manhattan-Junction City Metropolitan Area New Listings Analysis

	mmary Statistics New Listings	2022	December 2021	Change
ţ	New Listings	87	101	-13.9%
Month	Volume (1,000s)	20,927	19,524	7.2%
Current	Average List Price	240,545	193,303	24.4%
C	Median List Price	219,000	174,900	25.2%
ē	New Listings	2,196	2,509	-12.5%
o-Da	Volume (1,000s)	549,429	566,903	-3.1%
Year-to-Date	Average List Price	250,195	225,948	10.7%
۶	Median List Price	229,000	204,900	11.8%

A total of 87 new listings were added in the Manhattan-Junction City metropolitan area during December, down 13.9% from the same month in 2021. Year-to-date the Manhattan-Junction City metropolitan area has seen 2,196 new listings.

The median list price of these homes was \$219,000 up from \$174,900 in 2021.

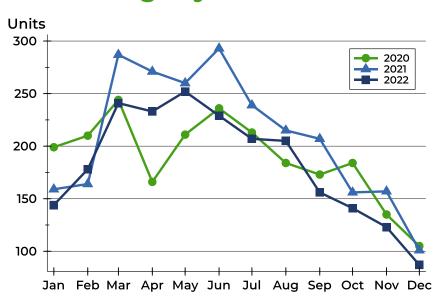
History of New Listings





Manhattan-Junction City Metropolitan Area New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	199	159	144
February	210	164	178
March	244	287	241
April	166	271	233
May	211	260	252
June	236	293	229
July	213	239	207
August	184	215	205
September	173	207	156
October	184	156	141
November	135	157	123
December	105	101	87

New Listings by Price Range

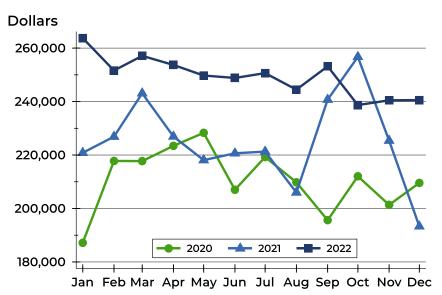
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	3.4%	28,333	30,000	17	17	100.0%	100.0%
\$50,000-\$99,999	4	4.6%	66,450	64,500	22	22	100.0%	100.0%
\$100,000-\$124,999	7	8.0%	112,400	115,000	13	9	96.6%	100.0%
\$125,000-\$149,999	10	11.5%	137,045	139,825	16	17	99.6%	100.0%
\$150,000-\$174,999	9	10.3%	162,760	160,000	19	23	99.9%	100.0%
\$175,000-\$199,999	7	8.0%	187,486	185,000	16	16	100.1%	100.0%
\$200,000-\$249,999	11	12.6%	224,118	220,000	19	21	100.2%	100.0%
\$250,000-\$299,999	15	17.2%	274,527	279,900	19	19	99.4%	100.0%
\$300,000-\$399,999	12	13.8%	338,703	325,000	12	14	100.0%	100.0%
\$400,000-\$499,999	3	3.4%	434,967	429,900	22	28	100.0%	100.0%
\$500,000-\$749,999	6	6.9%	614,933	592,450	21	21	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



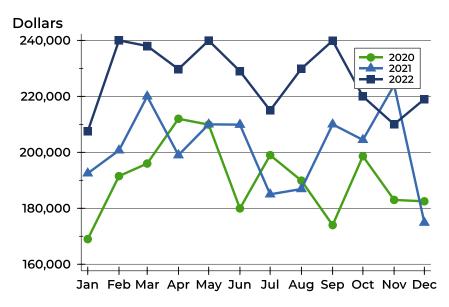


Manhattan-Junction City Metropolitan Area New Listings Analysis

Average Price



Month	2020	2021	2022
January	187,159	220,835	263,760
February	217,771	226,880	251,618
March	217,734	243,090	257,117
April	223,427	226,937	253,704
Мау	228,302	218,091	249,753
June	207,002	220,645	248,841
July	219,256	221,297	250,652
August	209,788	205,980	244,468
September	195,641	240,720	253,195
October	212,042	256,716	238,700
November	201,347	225,393	240,483
December	209,564	193,303	240,545



Month	2020	2021	2022
January	169,000	192,500	207,500
February	191,500	200,700	240,000
March	196,000	220,000	238,000
April	212,000	199,000	229,750
May	209,900	210,000	239,950
June	179,950	209,900	229,000
July	199,000	185,000	215,000
August	189,900	186,900	229,900
September	174,000	210,000	239,900
October	198,625	204,450	220,000
November	183,000	224,000	210,000
December	182,500	174,900	219,000



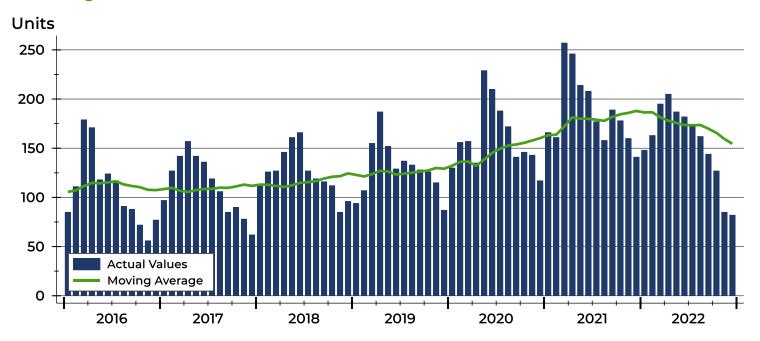
Manhattan-Junction City Metropolitan Area Contracts Written Analysis

Su	mmary Statistics		December		Year-to		-Date	
for	Contracts Written	2022	2021	Change	2022	2021	Change	
Со	ntracts Written	82	141	-41.8%	1,854	2,255	-17.8%	
Vo	lume (1,000s)	18,969	29,313	-35.3%	443,578	508,856	-12.8%	
ge	Sale Price	231,327	207,895	11.3%	239,255	225,657	6.0%	
Average	Days on Market	58	53	9.4%	29	35	-17.1%	
¥	Percent of Original	95.4%	95.2%	0.2%	98.2%	97.9%	0.3%	
<u>_</u>	Sale Price	210,000	187,500	12.0%	223,500	209,000	6.9%	
Median	Days on Market	36	22	63.6%	9	11	-18.2%	
Σ	Percent of Original	100.0%	98.1%	1.9%	100.0%	100.0%	0.0%	

A total of 82 contracts for sale were written in the Manhattan-Junction City metropolitan area during the month of December, down from 141 in 2021. The median list price of these homes was \$210,000, up from \$187,500 the prior year.

Half of the homes that went under contract in December were on the market less than 36 days, compared to 22 days in December 2021.

History of Contracts Written

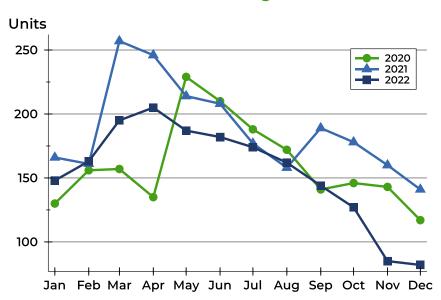






Manhattan-Junction City Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	130	166	148
February	156	161	163
March	157	257	195
April	135	246	205
May	229	214	187
June	210	208	182
July	188	177	174
August	172	158	162
September	141	189	144
October	146	178	127
November	143	160	85
December	117	141	82

Contracts Written by Price Range

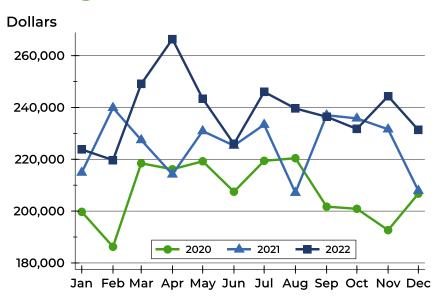
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.4%	37,450	37,450	43	43	77.0%	77.0%
\$50,000-\$99,999	5	6.1%	67,780	60,000	41	30	86.6%	100.0%
\$100,000-\$124,999	8	9.8%	114,206	115,000	51	34	92.6%	96.3%
\$125,000-\$149,999	8	9.8%	129,206	125,000	85	43	94.0%	96.1%
\$150,000-\$174,999	6	7.3%	160,657	159,495	16	9	99.4%	100.0%
\$175,000-\$199,999	10	12.2%	187,940	188,250	35	20	98.6%	100.0%
\$200,000-\$249,999	10	12.2%	223,370	219,450	102	50	95.8%	97.9%
\$250,000-\$299,999	11	13.4%	271,227	270,000	56	30	97.8%	100.0%
\$300,000-\$399,999	16	19.5%	341,131	329,750	59	60	97.1%	98.8%
\$400,000-\$499,999	2	2.4%	437,700	437,700	93	93	95.1%	95.1%
\$500,000-\$749,999	4	4.9%	553,425	562,400	35	8	96.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



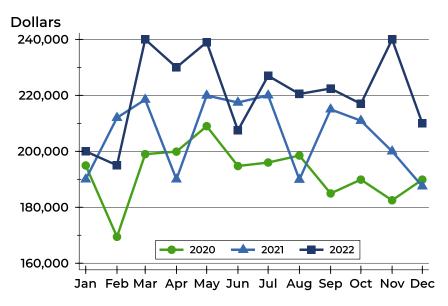


Manhattan-Junction City Metropolitan Area Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	199,722	214,887	223,795
February	186,240	239,856	219,692
March	218,453	227,443	249,081
April	216,152	214,153	266,400
May	219,235	230,907	243,398
June	207,493	225,273	225,904
July	219,406	233,371	246,007
August	220,424	207,110	239,617
September	201,726	237,022	236,415
October	200,899	235,780	231,713
November	192,659	231,587	244,362
December	206,745	207,895	231,327



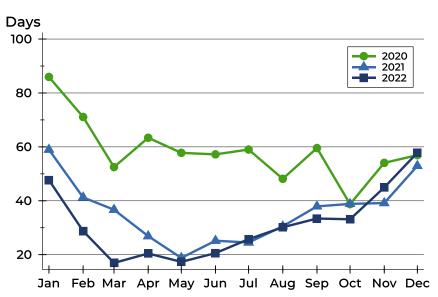
Month	2020	2021	2022
January	194,950	190,000	200,000
February	169,450	212,000	195,000
March	199,000	218,500	240,000
April	199,900	190,000	230,000
May	209,000	219,950	239,000
June	194,750	217,450	207,500
July	196,000	220,000	227,000
August	198,500	189,900	220,500
September	184,950	215,000	222,450
October	189,900	210,950	217,000
November	182,500	200,000	240,000
December	189,900	187,500	210,000





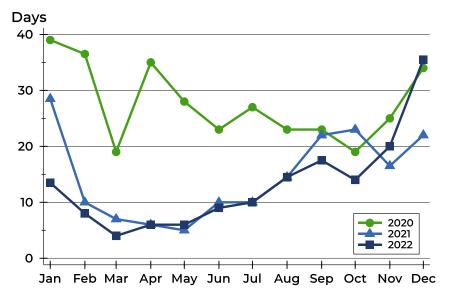
Manhattan-Junction City Metropolitan Area Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	86	59	48
February	7 1	41	29
March	53	37	17
April	63	27	20
May	58	19	17
June	57	25	21
July	59	25	26
August	48	31	30
September	60	38	33
October	39	39	33
November	54	39	45
December	57	53	58

Median DOM



Month	2020	2021	2022
January	39	29	14
February	37	10	8
March	19	7	4
April	35	6	6
May	28	5	6
June	23	10	9
July	27	10	10
August	23	15	15
September	23	22	18
October	19	23	14
November	25	17	20
December	34	22	36



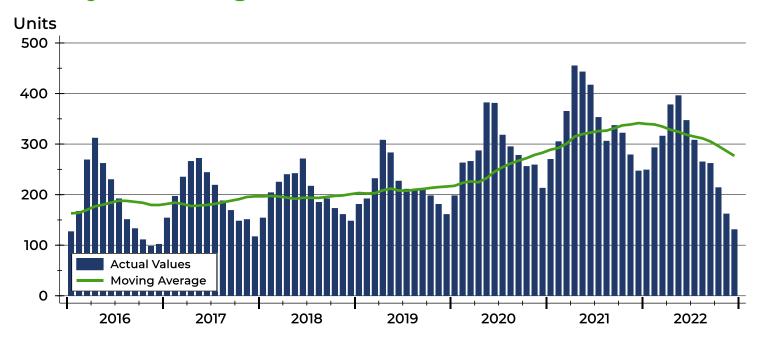
Manhattan-Junction City Metropolitan Area Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of December 2022 2021 Chang			
Pe	nding Contracts	131	247	-47.0%	
Vo	lume (1,000s)	31,515	54,051	-41.7%	
ge	List Price	240,575	218,829	9.9%	
Avera	Days on Market	48	47	2.1%	
¥	Percent of Original	97.5%	98.5%	-1.0%	
5	List Price	219,900	195,000	12.8%	
Media	Days on Market	31	22	40.9%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 131 listings in the Manhattan-Junction City metropolitan area had contracts pending at the end of December, down from 247 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

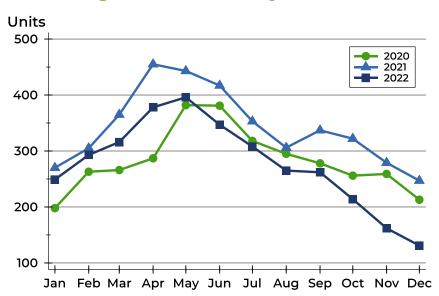






Manhattan-Junction City Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	198	270	249
February	263	305	293
March	266	365	316
April	287	455	378
May	382	443	396
June	381	417	347
July	318	353	308
August	295	306	265
September	278	337	262
October	256	322	214
November	259	279	162
December	213	247	131

Pending Contracts by Price Range

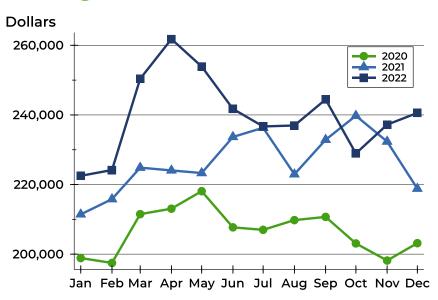
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	3.1%	34,975	35,000	58	52	80.6%	84.6%
\$50,000-\$99,999	5	3.8%	67,680	60,000	55	49	95.4%	100.0%
\$100,000-\$124,999	10	7.6%	115,620	115,000	42	21	97.7%	98.8%
\$125,000-\$149,999	10	7.6%	133,135	132,350	47	33	97.1%	98.2%
\$150,000-\$174,999	13	9.9%	162,972	165,000	39	17	96.8%	100.0%
\$175,000-\$199,999	12	9.2%	190,067	190,700	27	21	98.9%	100.0%
\$200,000-\$249,999	26	19.8%	225,577	221,000	49	33	98.7%	100.0%
\$250,000-\$299,999	17	13.0%	268,676	269,900	44	30	99.8%	100.0%
\$300,000-\$399,999	20	15.3%	337,905	327,000	65	60	97.2%	100.0%
\$400,000-\$499,999	8	6.1%	434,588	420,200	54	33	98.8%	100.0%
\$500,000-\$749,999	6	4.6%	580,450	564,900	52	31	96.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



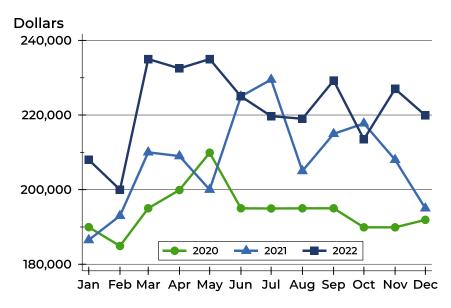


Manhattan-Junction City Metropolitan Area Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	198,881	211,428	222,503
February	197,480	215,814	224,175
March	211,497	224,857	250,403
April	213,067	224,052	261,792
May	218,092	223,306	253,913
June	207,699	233,676	241,739
July	206,989	236,311	236,693
August	209,790	222,949	236,966
September	210,699	232,862	244,446
October	203,082	239,771	228,933
November	198,172	232,353	237,206
December	203,161	218,829	240,575



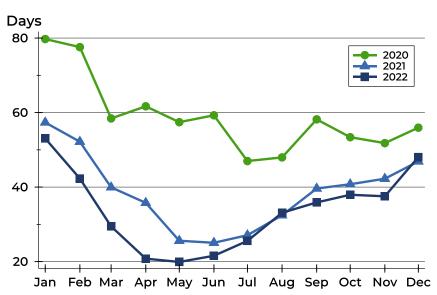
Month	2020	2021	2022
January	189,950	186,500	208,000
February	184,900	193,000	200,000
March	195,000	210,000	235,000
April	199,900	209,000	232,500
May	209,900	200,000	235,000
June	195,000	225,000	225,000
July	194,950	229,500	219,700
August	195,000	205,000	219,000
September	195,000	214,950	229,250
October	189,900	217,750	213,500
November	189,900	208,000	227,000
December	191,900	195,000	219,900





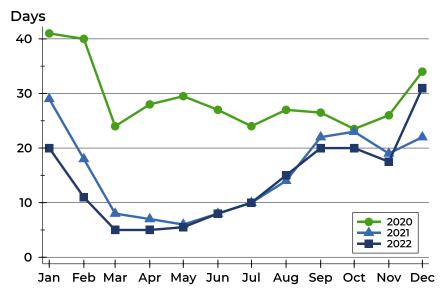
Manhattan-Junction City Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	80	57	53
February	78	52	42
March	58	40	29
April	62	36	21
May	57	26	20
June	59	25	22
July	47	27	26
August	48	32	33
September	58	40	36
October	53	41	38
November	52	42	38
December	56	47	48

Median DOM



Month	2020	2021	2022
January	41	29	20
February	40	18	11
March	24	8	5
April	28	7	5
May	30	6	6
June	27	8	8
July	24	10	10
August	27	14	15
September	27	22	20
October	24	23	20
November	26	19	18
December	34	22	31