



**October
2021**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Housing Report



Market Overview

Marshall County Home Sales Remained Constant in October

Total home sales in Marshall County remained at 0 units last month, the same as in October 2020. Total sales volume was \$0.0 million, essentially the same as home sales volume from a year earlier.

Since there were no sales last month, the median sale price cannot be calculated.

Marshall County Active Listings Up at End of October

The total number of active listings in Marshall County at the end of October was 4 units, up from 1 at the same point in 2020. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of October was \$177,450.

There was 1 contract written in October 2021 and 2020, showing no change over the year. At the end of the month, there was 1 contract still pending.

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**October
2021**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		0	0	0	15	2	0
Change from prior year		N/A	N/A	N/A	650.0%	N/A	-100.0%
Active Listings		4	1	0	N/A	N/A	N/A
Change from prior year		300.0%	N/A	N/A			
Months' Supply		3.0	6.0	N/A	N/A	N/A	N/A
Change from prior year		-50.0%	N/A	N/A			
New Listings		1	1	0	20	3	1
Change from prior year		0.0%	N/A	N/A	566.7%	200.0%	-75.0%
Contracts Written		1	1	0	16	3	0
Change from prior year		0.0%	N/A	-100.0%	433.3%	N/A	-100.0%
Pending Contracts		1	1	0	N/A	N/A	N/A
Change from prior year		0.0%	N/A	-100.0%			
Sales Volume (1,000s)		0	0	0	1,888	147	0
Change from prior year		N/A	N/A	N/A	1184.4%	N/A	-100.0%
Average	Sale Price	N/A	N/A	N/A	125,833	73,500	N/A
	Change from prior year	N/A	N/A	N/A	71.2%	N/A	N/A
	List Price of Actives	156,975	92,500	N/A	N/A	N/A	N/A
	Change from prior year	69.7%	N/A	N/A			
	Days on Market	N/A	N/A	N/A	27	61	N/A
Change from prior year	N/A	N/A	N/A	-55.7%	N/A	N/A	
Percent of List	N/A	N/A	N/A	93.6%	92.6%	N/A	
Change from prior year	N/A	N/A	N/A	1.1%	N/A	N/A	
Percent of Original	N/A	N/A	N/A	93.1%	89.1%	N/A	
Change from prior year	N/A	N/A	N/A	4.5%	N/A	N/A	
Median	Sale Price	N/A	N/A	N/A	115,000	73,500	N/A
	Change from prior year	N/A	N/A	N/A	56.5%	N/A	N/A
	List Price of Actives	177,450	92,500	N/A	N/A	N/A	N/A
	Change from prior year	91.8%	N/A	N/A			
	Days on Market	N/A	N/A	N/A	12	61	N/A
Change from prior year	N/A	N/A	N/A	-80.3%	N/A	N/A	
Percent of List	N/A	N/A	N/A	96.2%	92.6%	N/A	
Change from prior year	N/A	N/A	N/A	3.9%	N/A	N/A	
Percent of Original	N/A	N/A	N/A	96.2%	89.1%	N/A	
Change from prior year	N/A	N/A	N/A	8.0%	N/A	N/A	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



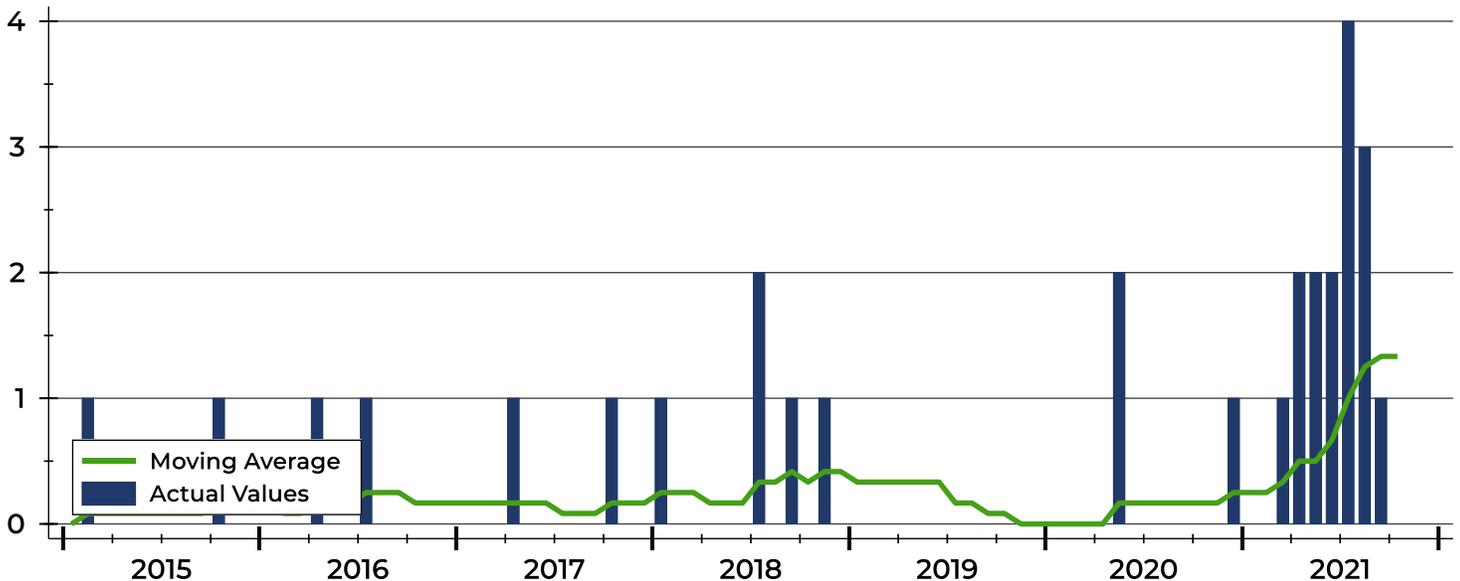
Marshall County Closed Listings Analysis

Summary Statistics for Closed Listings		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		0	0	N/A	15	2	650.0%
Volume (1,000s)		0	0	N/A	1,888	147	1184.4%
Months' Supply		3.0	6.0	-50.0%	N/A	N/A	N/A
Average	Sale Price	N/A	N/A	N/A	125,833	73,500	71.2%
	Days on Market	N/A	N/A	N/A	27	61	-55.7%
	Percent of List	N/A	N/A	N/A	93.6%	92.6%	1.1%
	Percent of Original	N/A	N/A	N/A	93.1%	89.1%	4.5%
Median	Sale Price	N/A	N/A	N/A	115,000	73,500	56.5%
	Days on Market	N/A	N/A	N/A	12	61	-80.3%
	Percent of List	N/A	N/A	N/A	96.2%	92.6%	3.9%
	Percent of Original	N/A	N/A	N/A	96.2%	89.1%	8.0%

A total of 0 homes sold in Marshall County in October, showing no change from October 2020. Total sales volume was essentially unchanged from the previous year's figure of \$0.0 million.

History of Closed Listings

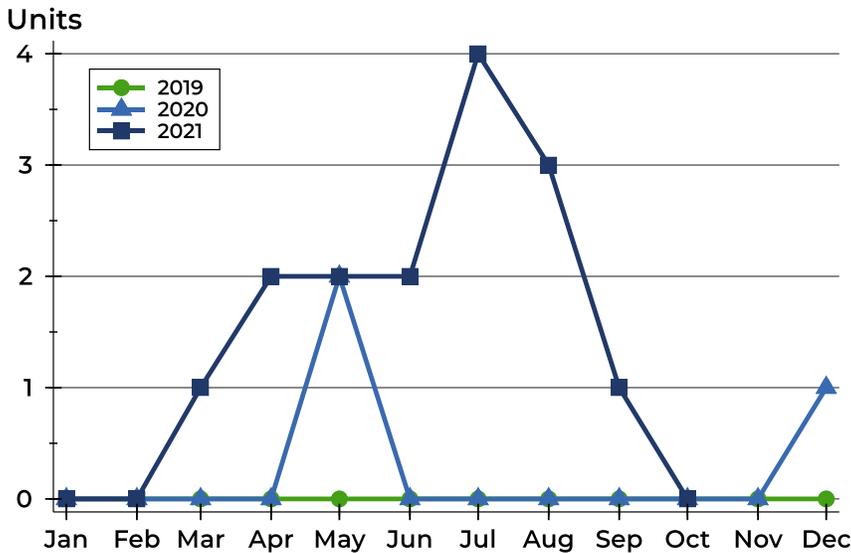
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	0	0	0
February	0	0	0
March	0	0	1
April	0	0	2
May	0	2	2
June	0	0	2
July	0	0	4
August	0	0	3
September	0	0	1
October	0	0	0
November	0	0	0
December	0	1	0

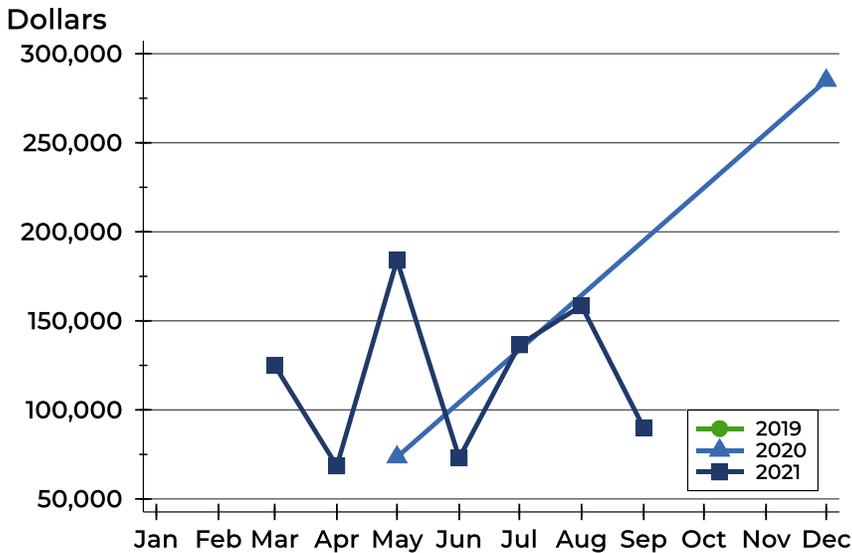
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



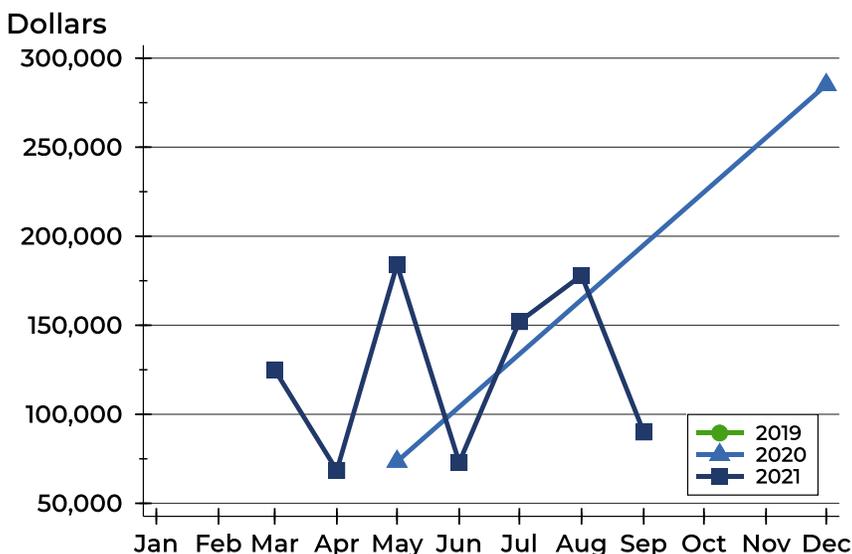
Marshall County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	136,500
August	N/A	N/A	158,500
September	N/A	N/A	90,000
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	285,000	N/A

Median Price

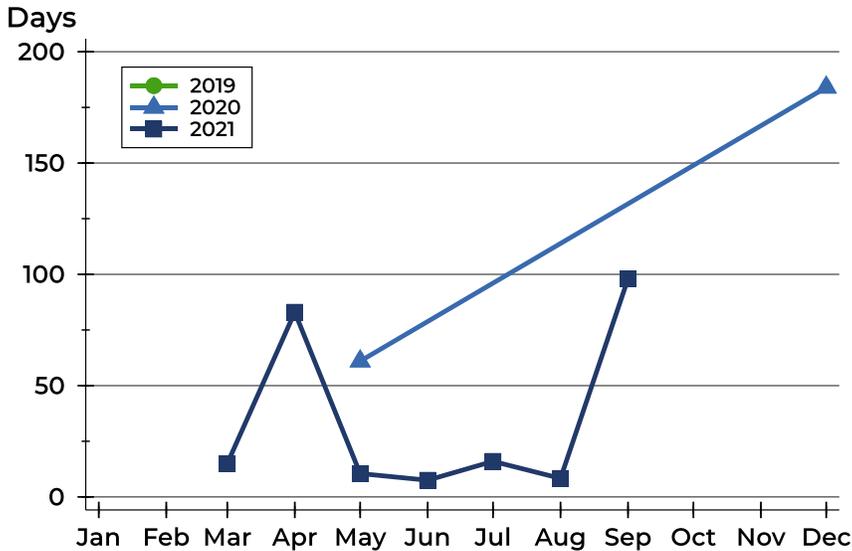


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	152,000
August	N/A	N/A	178,000
September	N/A	N/A	90,000
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	285,000	N/A



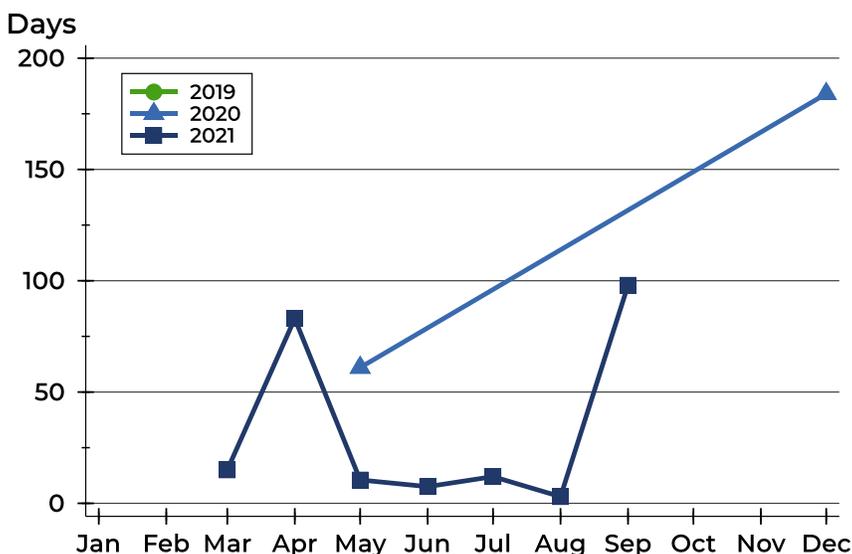
Marshall County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	16
August	N/A	N/A	8
September	N/A	N/A	98
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	184	N/A

Median DOM

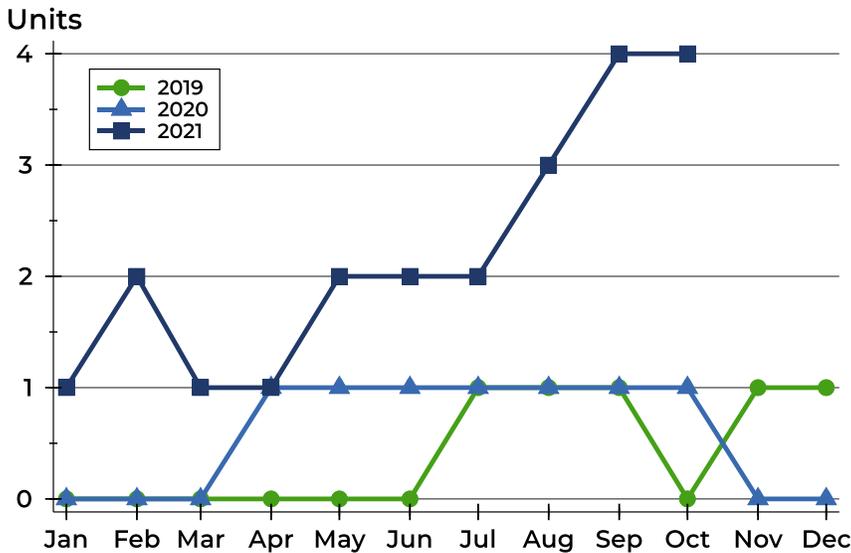


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	12
August	N/A	N/A	3
September	N/A	N/A	98
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	184	N/A



Marshall County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	0	0	1
February	0	0	2
March	0	0	1
April	0	1	1
May	0	1	2
June	0	1	2
July	1	1	2
August	1	1	3
September	1	1	4
October	0	1	4
November	1	0	
December	1	0	

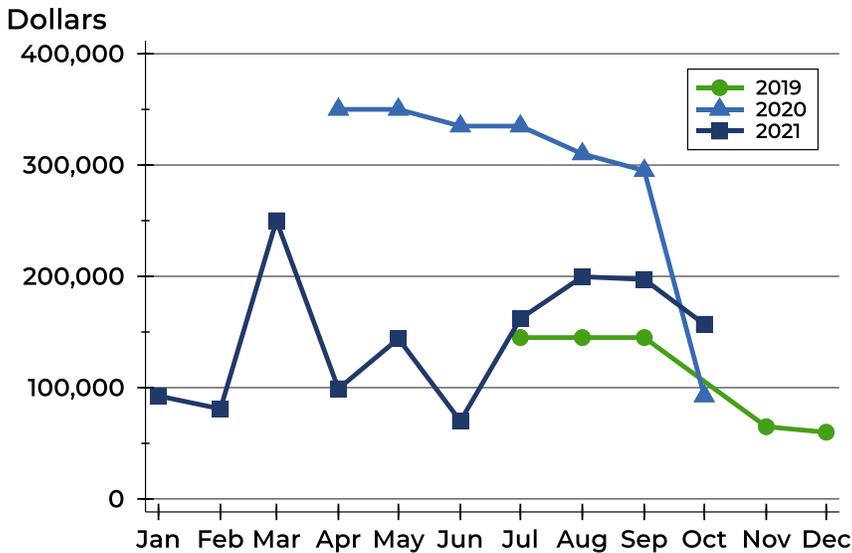
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	25.0%	N/A	49,000	49,000	31	31	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	N/A	150,000	150,000	88	88	85.7%	85.7%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	50.0%	N/A	214,450	214,450	91	91	95.5%	95.5%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



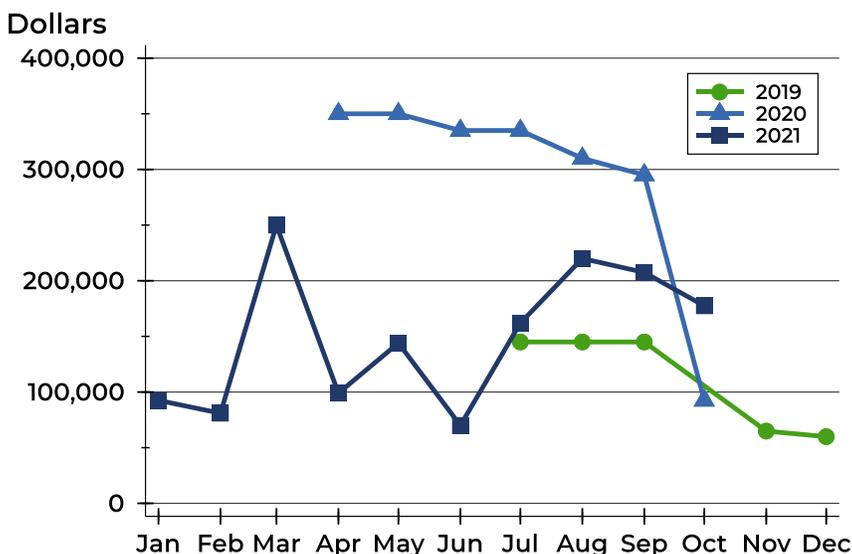
Marshall County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	199,667
September	145,000	295,000	197,225
October	N/A	92,500	156,975
November	64,900	N/A	
December	59,900	N/A	

Median Price

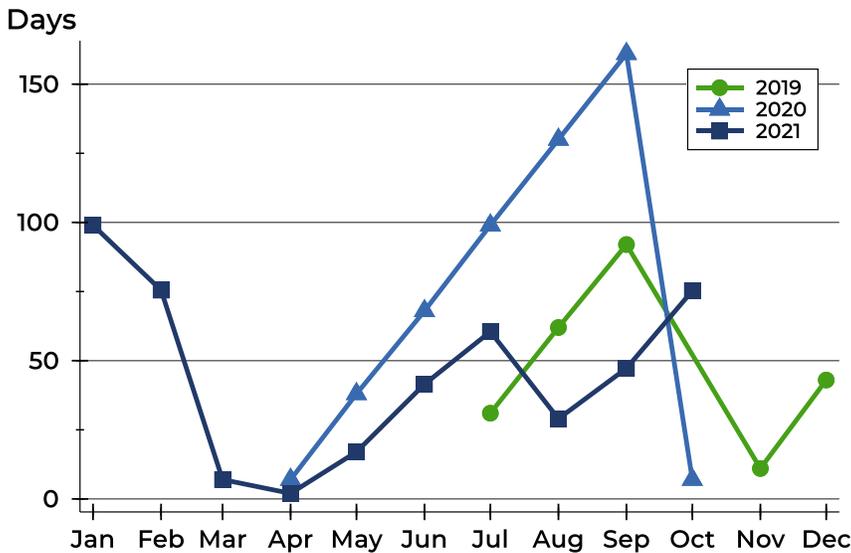


Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	220,000
September	145,000	295,000	207,450
October	N/A	92,500	177,450
November	64,900	N/A	
December	59,900	N/A	



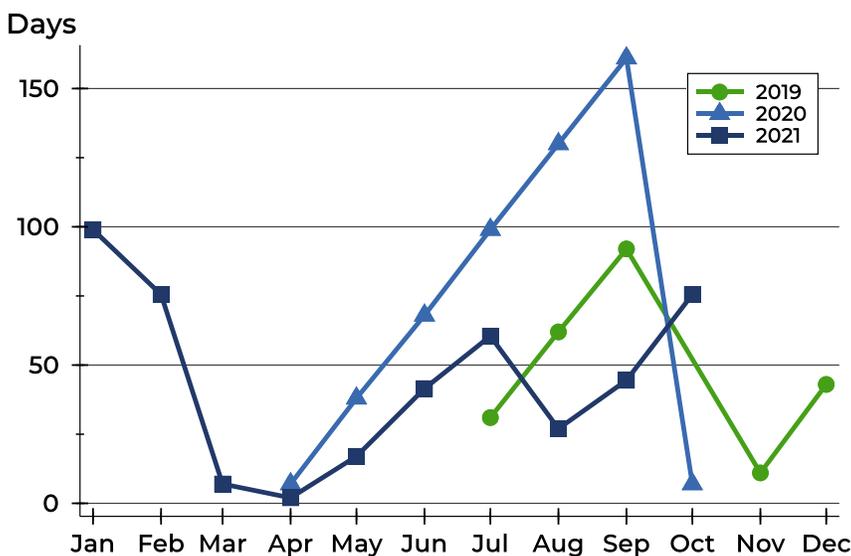
Marshall County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	29
September	92	161	47
October	N/A	7	75
November	11	N/A	
December	43	N/A	

Median DOM

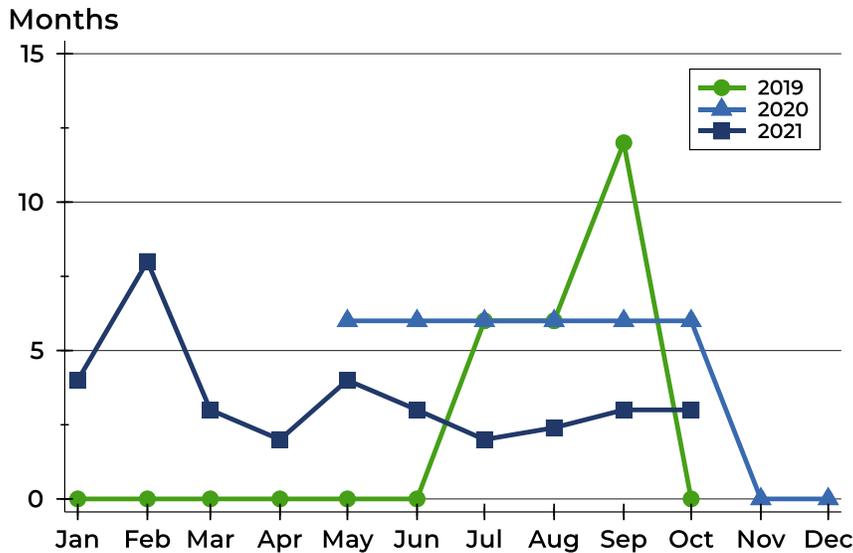


Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	27
September	92	161	45
October	N/A	7	76
November	11	N/A	
December	43	N/A	



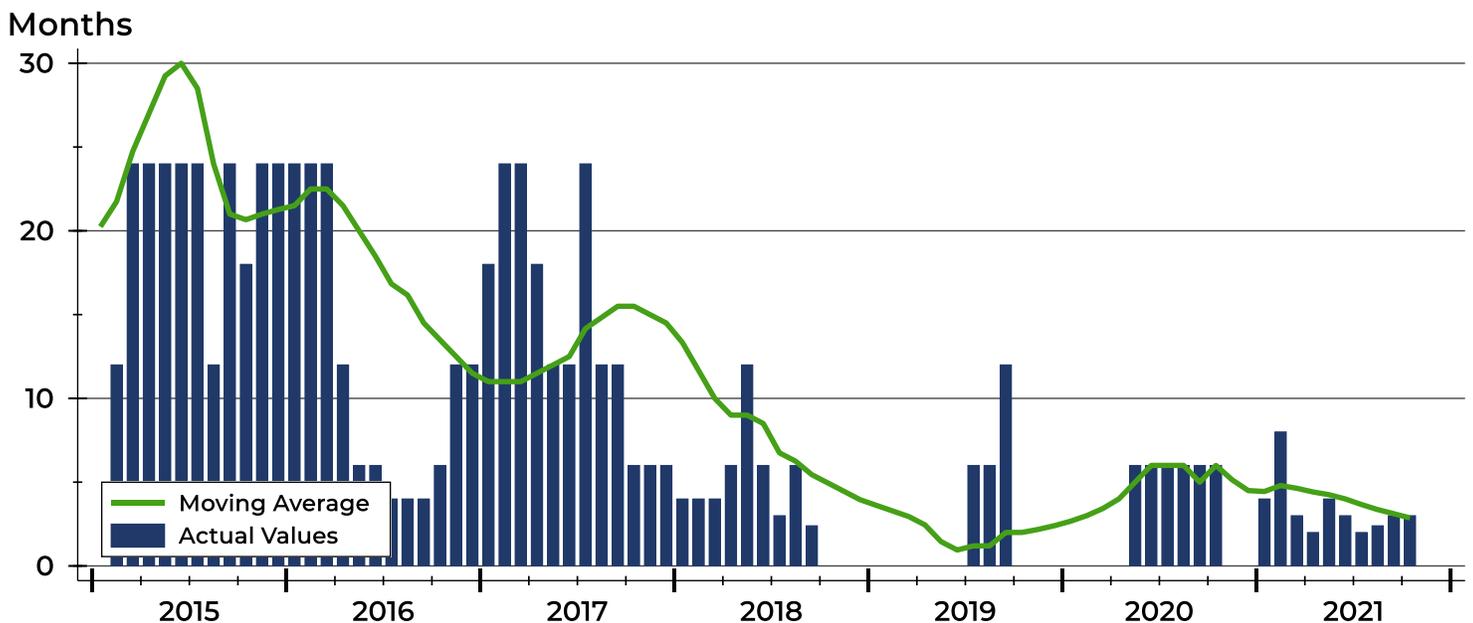
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	0.0	0.0	4.0
February	0.0	0.0	8.0
March	0.0	0.0	3.0
April	0.0	0.0	2.0
May	0.0	6.0	4.0
June	0.0	6.0	3.0
July	6.0	6.0	2.0
August	6.0	6.0	2.4
September	12.0	6.0	3.0
October	0.0	6.0	3.0
November	0.0	0.0	0.0
December	0.0	0.0	0.0

History of Month's Supply





Marshall County New Listings Analysis

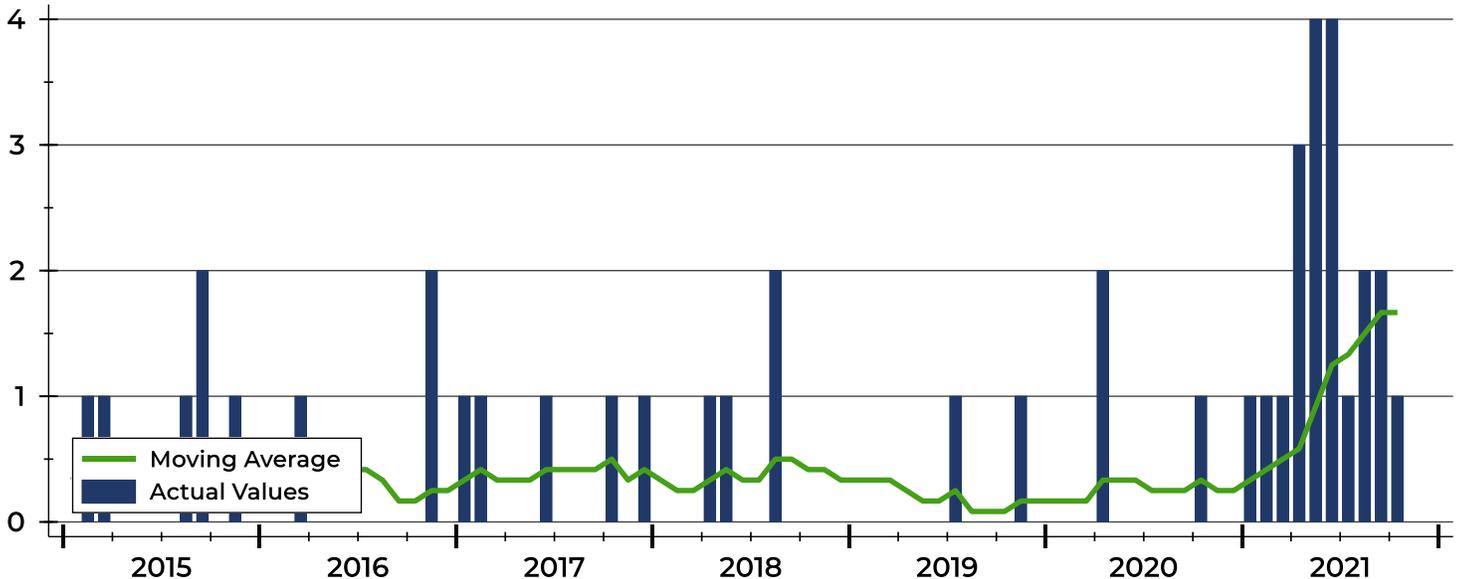
Summary Statistics for New Listings		2021	October 2020	Change
Current Month	New Listings	1	1	0.0%
	Volume (1,000s)	49	90	-45.6%
	Average List Price	49,000	89,900	-45.5%
	Median List Price	49,000	89,900	-45.5%
Year-to-Date	New Listings	20	3	566.7%
	Volume (1,000s)	2,939	483	508.5%
	Average List Price	146,960	161,133	-8.8%
	Median List Price	144,500	98,500	46.7%

A total of 1 new listing was added in Marshall County during October, the same figure as reported in 2020. Year-to-date Marshall County has seen 20 new listings.

The median list price of these homes was \$49,000 down from \$89,900 in 2020.

History of New Listings

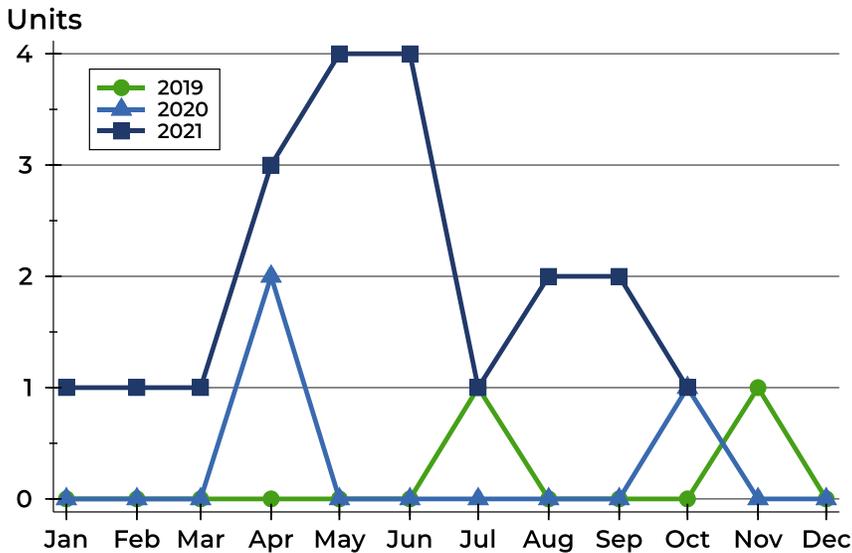
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	0	0	1
February	0	0	1
March	0	0	1
April	0	2	3
May	0	0	4
June	0	0	4
July	1	0	1
August	0	0	2
September	0	0	2
October	0	1	1
November	1	0	
December	0	0	

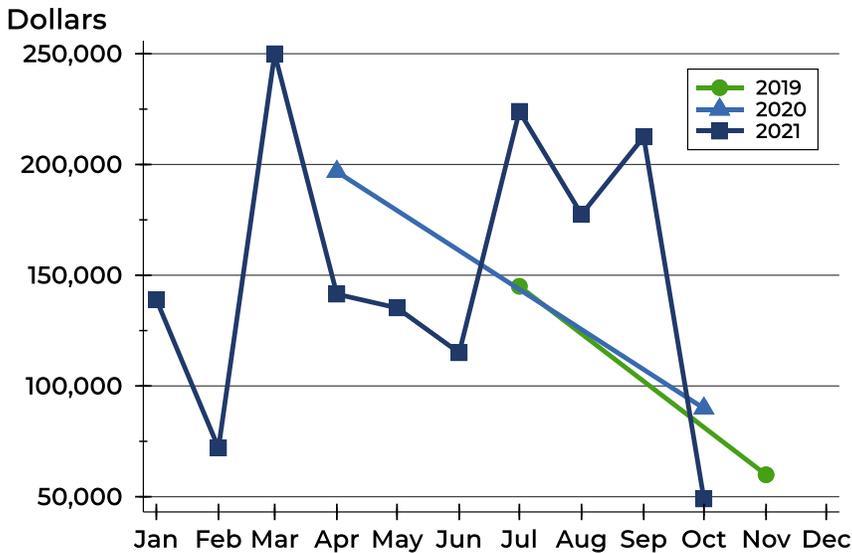
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	49,000	49,000	38	38	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



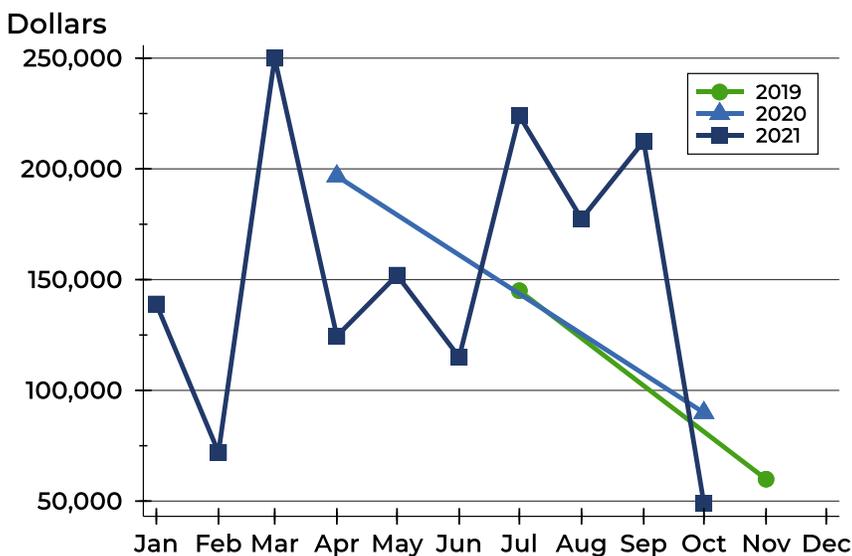
Marshall County New Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	141,467
May	N/A	N/A	135,250
June	N/A	N/A	115,000
July	145,000	N/A	224,000
August	N/A	N/A	177,450
September	N/A	N/A	212,450
October	N/A	89,900	49,000
November	59,900	N/A	
December	N/A	N/A	

Median Price



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	124,500
May	N/A	N/A	152,000
June	N/A	N/A	115,000
July	145,000	N/A	224,000
August	N/A	N/A	177,450
September	N/A	N/A	212,450
October	N/A	89,900	49,000
November	59,900	N/A	
December	N/A	N/A	



Marshall County Contracts Written Analysis

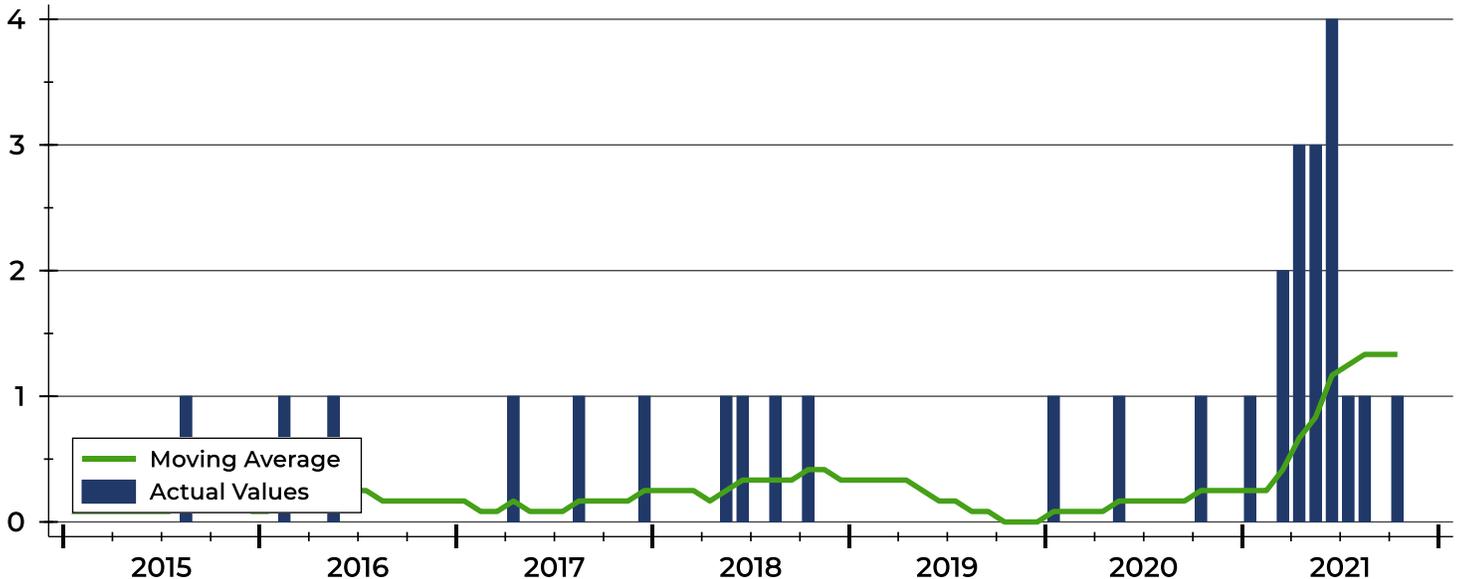
Summary Statistics for Contracts Written		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Contracts Written		1	1	0.0%	16	3	433.3%
Volume (1,000s)		200	295	-32.2%	2,176	453	380.4%
Average	Sale Price	199,900	295,000	-32.2%	136,013	151,133	-10.0%
	Days on Market	14	184	-92.4%	26	102	-74.5%
	Percent of Original	100.0%	81.4%	22.9%	93.6%	86.5%	8.2%
Median	Sale Price	199,900	295,000	-32.2%	122,250	98,500	24.1%
	Days on Market	14	184	-92.4%	13	65	-80.0%
	Percent of Original	100.0%	81.4%	22.9%	96.3%	84.7%	13.7%

A total of 1 contract for sale was written in Marshall County during the month of October, the same as in 2020. The median list price of this home was \$199,900, down from \$295,000 the prior year.

Half of the homes that went under contract in October were on the market less than 14 days, compared to 184 days in October 2020.

History of Contracts Written

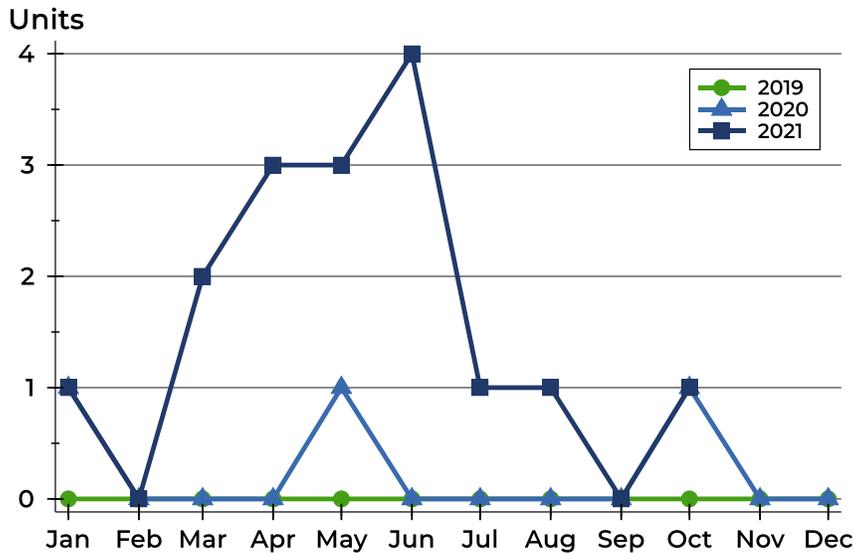
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	1	1
February	N/A	N/A	N/A
March	N/A	N/A	2
April	N/A	N/A	3
May	N/A	1	3
June	N/A	N/A	4
July	N/A	N/A	1
August	N/A	N/A	1
September	N/A	N/A	N/A
October	N/A	1	1
November	N/A	N/A	
December	N/A	N/A	

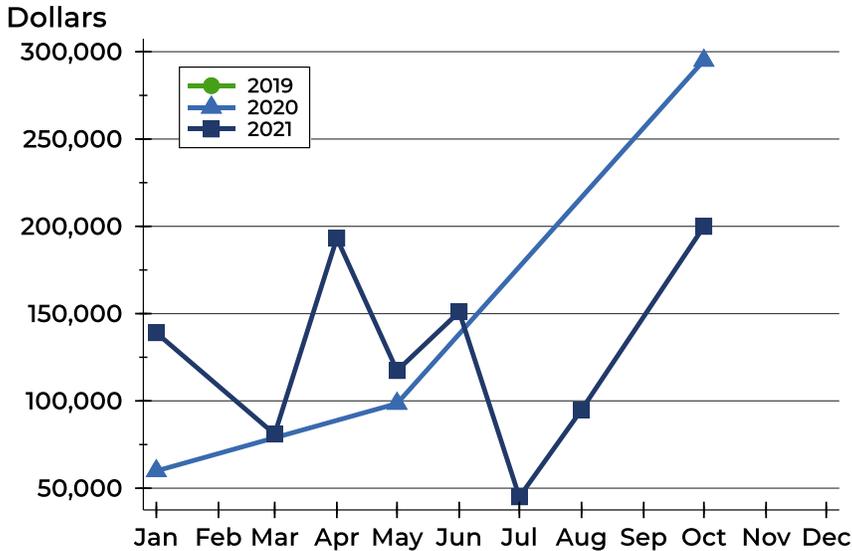
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	100.0%	199,900	199,900	14	14	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



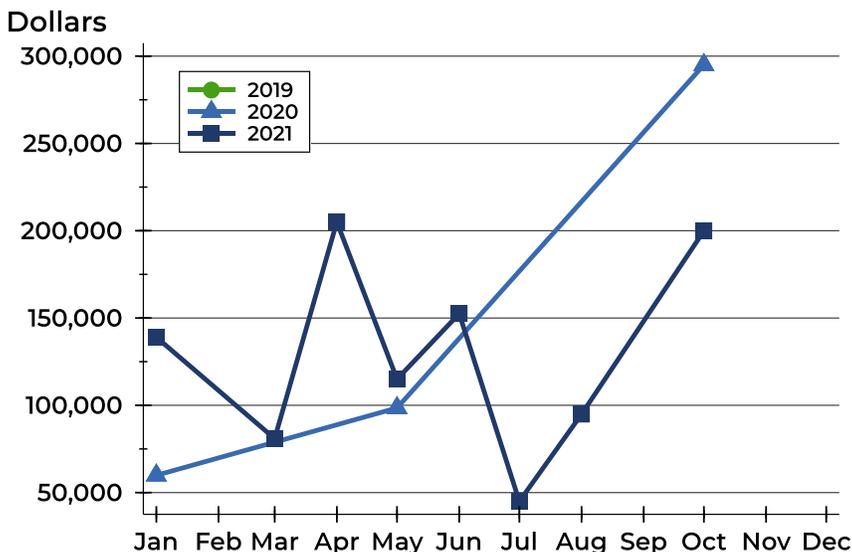
Marshall County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	193,167
May	N/A	98,500	117,333
June	N/A	N/A	151,000
July	N/A	N/A	45,000
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	199,900
November	N/A	N/A	
December	N/A	N/A	

Median Price

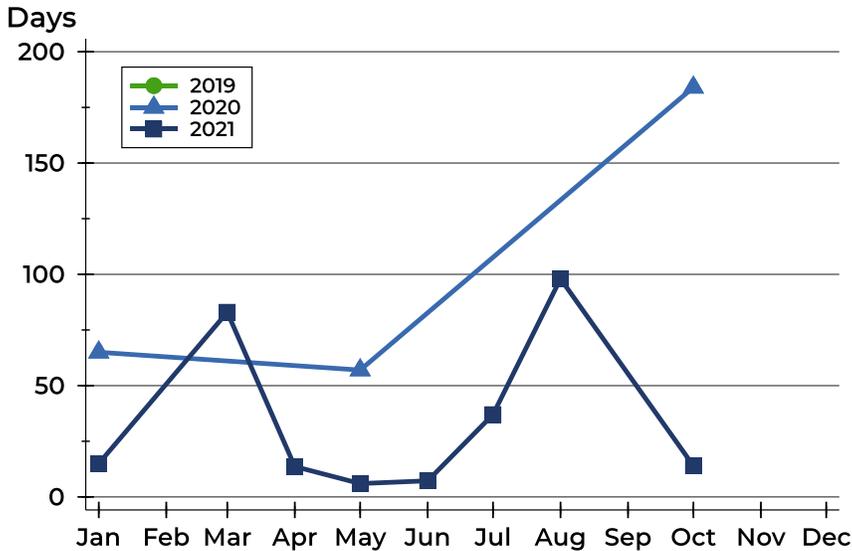


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	205,000
May	N/A	98,500	115,000
June	N/A	N/A	152,500
July	N/A	N/A	45,000
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	199,900
November	N/A	N/A	
December	N/A	N/A	



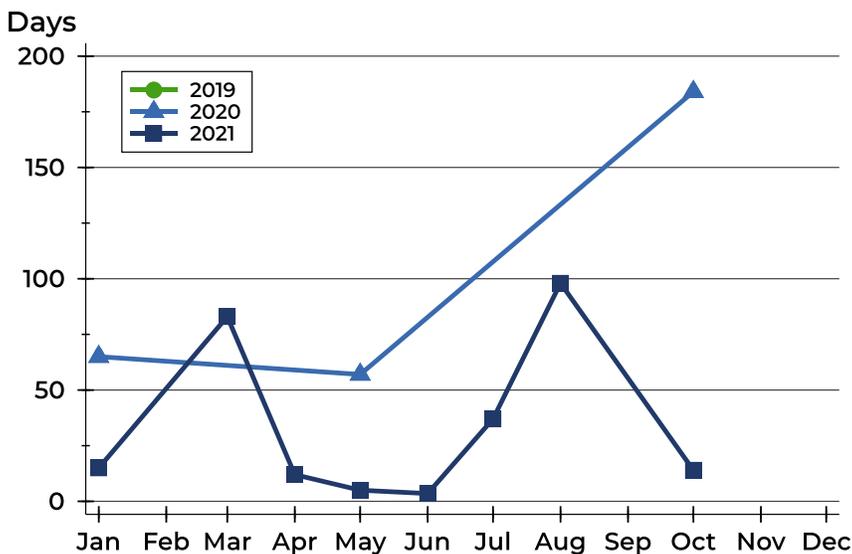
Marshall County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	14
May	N/A	57	6
June	N/A	N/A	7
July	N/A	N/A	37
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	14
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	12
May	N/A	57	5
June	N/A	N/A	4
July	N/A	N/A	37
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	14
November	N/A	N/A	
December	N/A	N/A	



Marshall County Pending Contracts Analysis

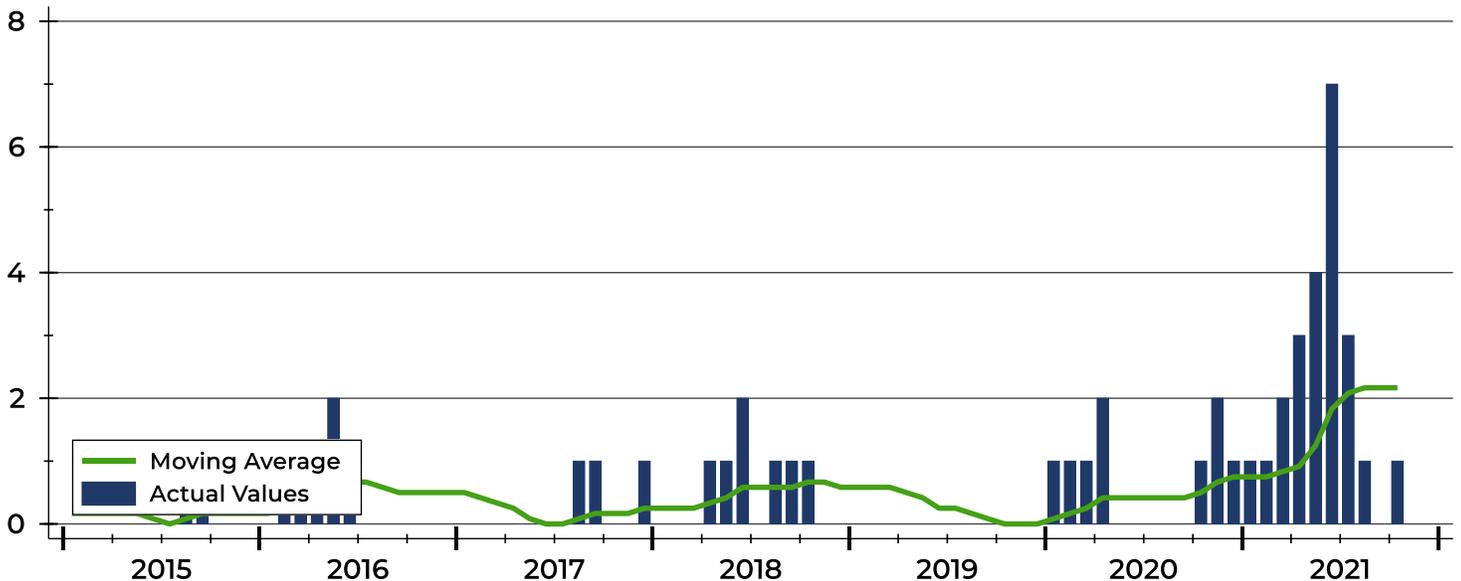
Summary Statistics for Pending Contracts		End of October		
		2021	2020	Change
Pending Contracts		1	1	0.0%
Volume (1,000s)		200	295	-32.2%
Average	List Price	199,900	295,000	-32.2%
	Days on Market	14	184	-92.4%
	Percent of Original	100.0%	84.3%	18.6%
Median	List Price	199,900	295,000	-32.2%
	Days on Market	14	184	-92.4%
	Percent of Original	100.0%	84.3%	18.6%

A total of 1 listing in Marshall County had a contract pending at the end of October, the same number of contracts pending at the end of October 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

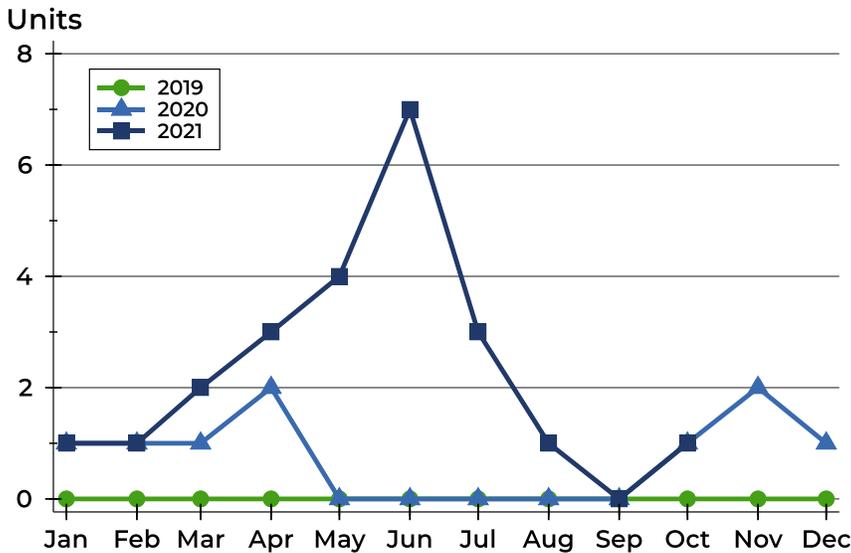
Units





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	0	1	1
February	0	1	1
March	0	1	2
April	0	2	3
May	0	0	4
June	0	0	7
July	0	0	3
August	0	0	1
September	0	0	0
October	0	1	1
November	0	2	0
December	0	1	0

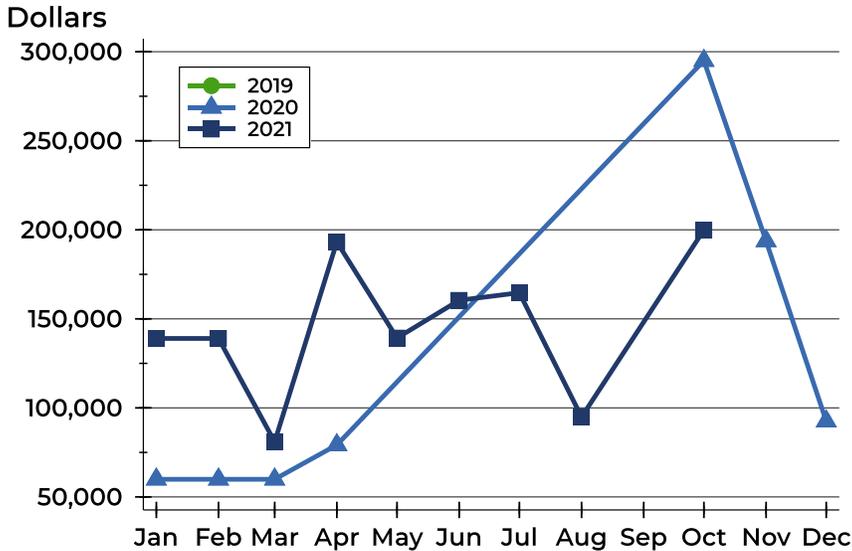
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	100.0%	199,900	199,900	14	14	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



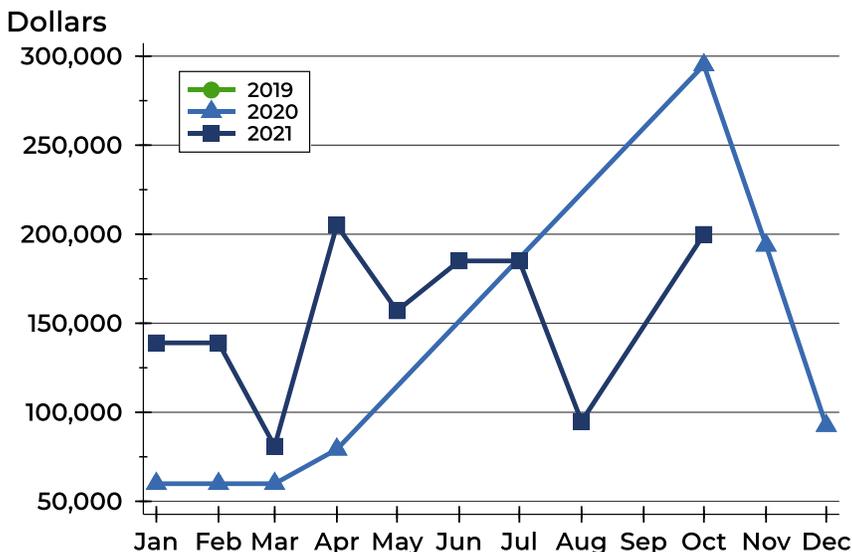
Marshall County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	193,167
May	N/A	N/A	139,250
June	N/A	N/A	160,429
July	N/A	N/A	164,667
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	199,900
November	N/A	193,750	
December	N/A	92,500	

Median Price

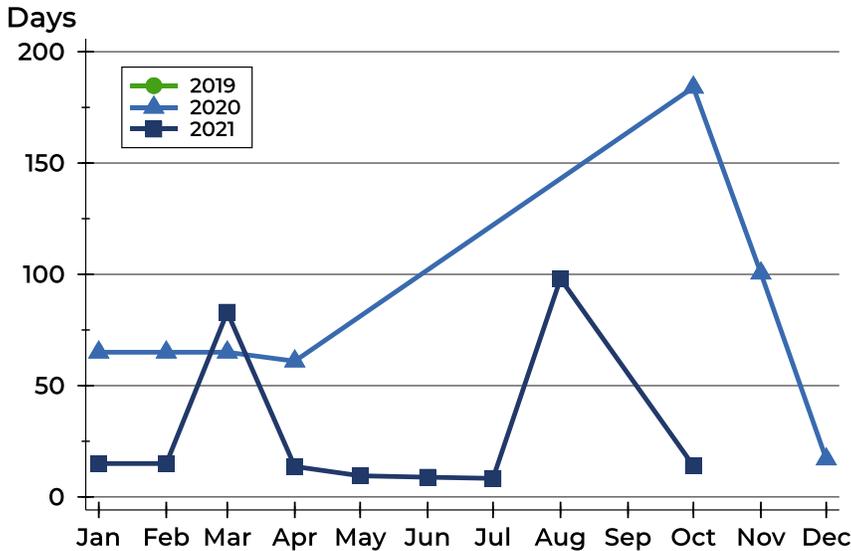


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	205,000
May	N/A	N/A	157,000
June	N/A	N/A	185,000
July	N/A	N/A	185,000
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	199,900
November	N/A	193,750	
December	N/A	92,500	



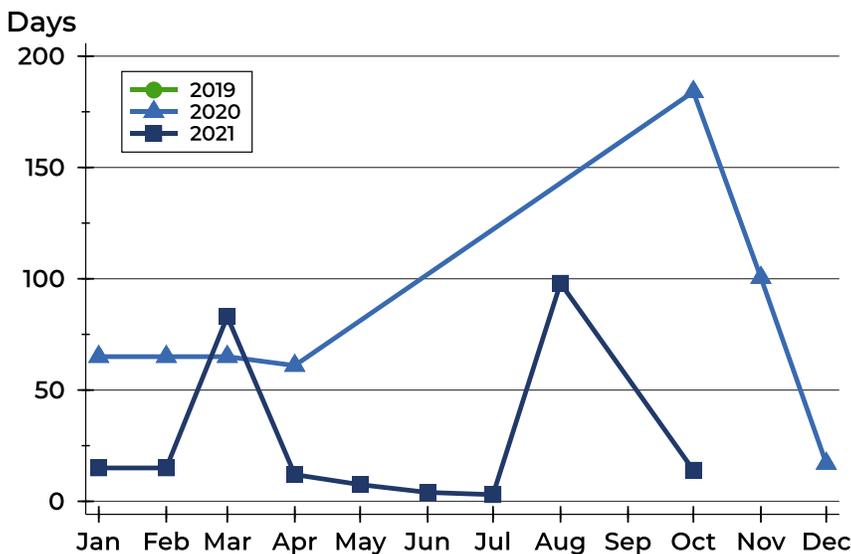
Marshall County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	14
May	N/A	N/A	10
June	N/A	N/A	9
July	N/A	N/A	8
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	14
November	N/A	101	
December	N/A	17	

Median DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	12
May	N/A	N/A	8
June	N/A	N/A	4
July	N/A	N/A	3
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	14
November	N/A	101	
December	N/A	17	