



Marshall County Housing Report



Market Overview

Walket Overview

Marshall County Home Sales Remained Constant in December

Total home sales in Marshall County remained at 1 unit last month, the same as in December 2021. Total sales volume was \$0.1 million, up from a year earlier.

The median sale price in December was \$108,900, up from \$40,000 a year earlier. Homes that sold in December were typically on the market for 182 days and sold for 94.8% of their list prices.

Marshall County Active Listings Up at End of December

The total number of active listings in Marshall County at the end of December was 3 units, up from 2 at the same point in 2021. This represents a 3.3 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$299.000.

There were 0 contracts written in December 2022 and 2021, showing no change over the year. At the end of the month, there were 0 contracts still pending.

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Marshall County Summary Statistics

	cember MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	Year-to-Date 2022 2021		2020
	me Sales ange from prior year	1 0.0%	1 0.0%	1 N/A	11 -35.3%	17 466.7%	3 N/A
	tive Listings ange from prior year	3 50.0%	2 N/A	0 -100.0%	N/A	N/A	N/A
	onths' Supply ange from prior year	3.3 135.7%	1.4 N/A	N/A N/A	N/A	N/A	N/A
	w Listings ange from prior year	0 -100.0%	1 N/A	O N/A	11 -47.6%	21 600.0%	3 50.0%
	ntracts Written ange from prior year	O N/A	0 N/A	0 N/A	10 -44.4%	18 500.0%	3 N/A
	nding Contracts ange from prior year	0 -100.0%	1 0.0%	1 N/A	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	109 172.5%	40 -86.0%	285 N/A	1,160 -45.0%	2,109 388.2%	432 N/A
	Sale Price Change from prior year	108,900 172.3%	40,000 -86.0%	285,000 N/A	105,418 -15.0%	124,029 -13.9%	144,000 N/A
0	List Price of Actives Change from prior year	256,300 90.6%	134,500 N/A	N/A N/A	N/A	N/A	N/A
Average	Days on Market Change from prior year	182 378.9%	38 -79.3%	184 N/A	69 155.6%	27 -73.5%	102 N/A
٩	Percent of List Change from prior year	94.8 % 16.2%	81.6 % -15.5%	96.6 % N/A	88.4 % -4.6%	92.7 % -1.3%	93.9 % N/A
	Percent of Original Change from prior year	78.3 % -4.0%	81.6 % 0.2%	81.4 % N/A	83.8 % -9.2%	92.3 % 6.7%	86.5 % N/A
	Sale Price Change from prior year	108,900 172.3%	40,000 -86.0%	285,000 N/A	100,000 -13.0%	115,000 25.0%	92,000 N/A
	List Price of Actives Change from prior year	299,000 122.3%	134,500 N/A	N/A N/A	N/A	N/A	N/A
Median	Days on Market Change from prior year	182 378.9%	38 -79.3%	184 N/A	47 235.7%	14 -78.5%	65 N/A
_	Percent of List Change from prior year	94.8 % 16.2%	81.6 % -15.5%	96.6 % N/A	90.7 % -5.3%	95.8 % 2.6%	93.4 % N/A
	Percent of Original Change from prior year	78.3 % -4.0%	81.6 % 0.2%	81.4 % N/A	90.1 % -5.9%	95.8 % 13.1%	84.7 % N/A

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



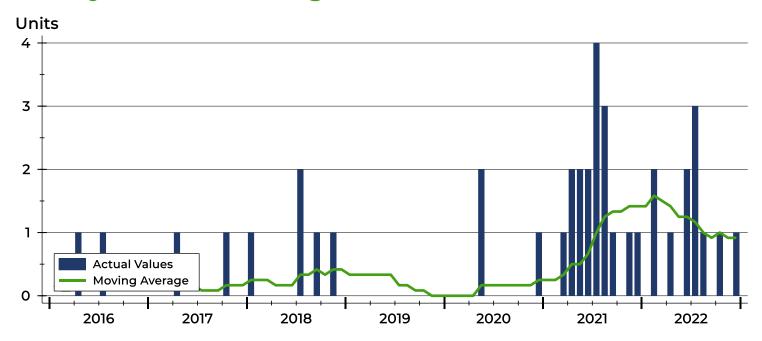
Marshall County Closed Listings Analysis

Summary Statistics			December			Year-to-Date		
for	Closed Listings	2022	2021	Change	2022	2021	Change	
Clo	sed Listings	1	1	0.0%	11	17	-35.3%	
Vo	lume (1,000s)	109	40	172.5%	1,160	2,109	-45.0%	
Мс	onths' Supply	3.3	1.4	135.7%	N/A	N/A	N/A	
	Sale Price	108,900	40,000	172.3%	105,418	124,029	-15.0%	
age	Days on Market	182	38	378.9%	69	27	155.6%	
Averag	Percent of List	94.8%	81.6%	16.2%	88.4%	92.7%	-4.6%	
	Percent of Original	78.3%	81.6%	-4.0%	83.8%	92.3%	-9.2%	
	Sale Price	108,900	40,000	172.3%	100,000	115,000	-13.0%	
lian	Days on Market	182	38	378.9%	47	14	235.7%	
Median	Percent of List	94.8%	81.6%	16.2%	90.7%	95.8%	-5.3%	
	Percent of Original	78.3%	81.6%	-4.0%	90.1%	95.8%	-5.9%	

A total of 1 home sold in Marshall County in December, showing no change from December 2021. Total sales volume rose to \$0.1 million compared to \$0.0 million in the previous year.

The median sales price in December was \$108,900, up 172.3% compared to the prior year. Median days on market in December was 182 days.

History of Closed Listings

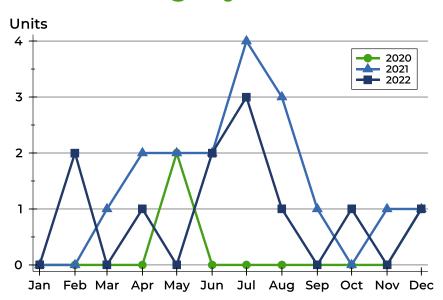






Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	0	0	0
February	0	0	2
March	0	1	0
April	0	2	1
May	2	2	0
June	0	2	2
July	0	4	3
August	0	3	1
September	0	1	0
October	0	0	1
November	0	1	0
December	1	1	1

Closed Listings by Price Range

Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	100.0%	0.0	108,900	108,900	182	182	94.8%	94.8%	78.3%	78.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



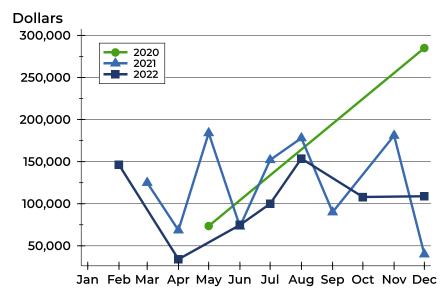


Marshall County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	N/A
June	N/A	73,000	74,750
July	N/A	136,500	104,333
August	N/A	158,500	153,700
September	N/A	90,000	N/A
October	N/A	N/A	108,000
November	N/A	181,000	N/A
December	285,000	40,000	108,900



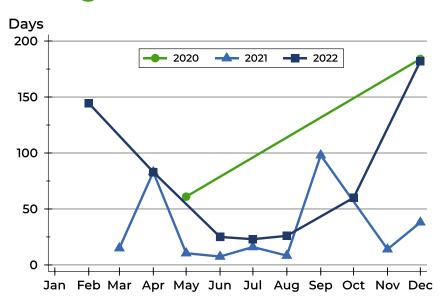
Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	N/A
June	N/A	73,000	74,750
July	N/A	152,000	100,000
August	N/A	178,000	153,700
September	N/A	90,000	N/A
October	N/A	N/A	108,000
November	N/A	181,000	N/A
December	285,000	40,000	108,900





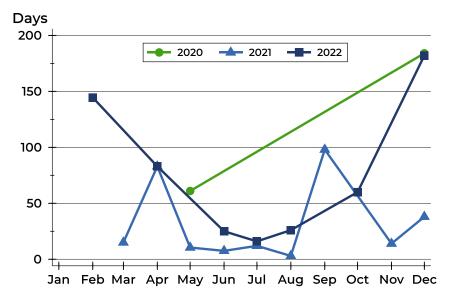
Marshall County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	N/A
June	N/A	8	25
July	N/A	16	23
August	N/A	8	26
September	N/A	98	N/A
October	N/A	N/A	60
November	N/A	14	N/A
December	184	38	182

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	N/A
June	N/A	8	25
July	N/A	12	16
August	N/A	3	26
September	N/A	98	N/A
October	N/A	N/A	60
November	N/A	14	N/A
December	184	38	182



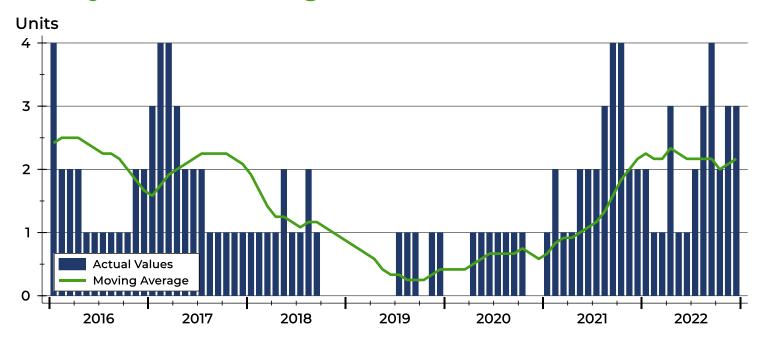
Marshall County Active Listings Analysis

Su	mmary Statistics	En	End of December			
for	Active Listings	2022	2021	Change		
Ac	tive Listings	3	2	50.0%		
Vo	lume (1,000s)	769	269	185.9%		
Mc	onths' Supply	3.3	1.4	135.7%		
ge	List Price	256,300	134,500	90.6%		
Avera	Days on Market	112	94	19.1%		
Α	Percent of Original	95.1%	98.9%	-3.8%		
5	List Price	299,000	134,500	122.3%		
Median	Days on Market	113	94	20.2%		
Σ	Percent of Original	100.0%	98.9%	1.1%		

A total of 3 homes were available for sale in Marshall County at the end of December. This represents a 3.3 months' supply of active listings.

The median list price of homes on the market at the end of December was \$299,000, up 122.3% from 2021. The typical time on market for active listings was 113 days, up from 94 days a year earlier.

History of Active Listings

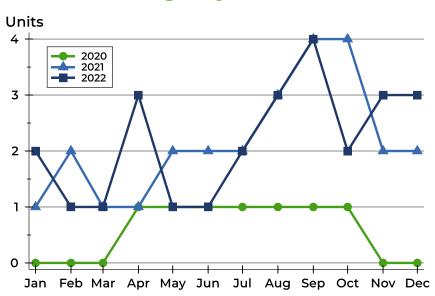






Marshall County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	0	1	2
February	0	2	1
March	0	1	1
April	1	1	3
May	1	2	1
June	1	2	1
July	1	2	2
August	1	3	3
September	1	4	4
October	1	4	2
November	0	2	3
December	0	2	3

Active Listings by Price Range

Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	N/A	159,900	159,900	113	113	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	N/A	299,000	299,000	177	177	85.4%	85.4%
\$300,000-\$399,999	1	33.3%	N/A	310,000	310,000	46	46	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



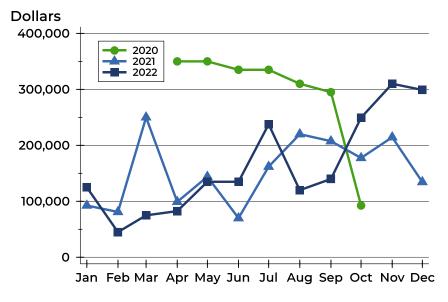


Marshall County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	92,167
May	350,000	144,000	134,900
June	335,000	69,950	134,900
July	335,000	161,950	237,500
August	310,000	199,667	194,933
September	295,000	197,225	186,175
October	92,500	156,975	249,450
November	N/A	214,450	269,633
December	N/A	134,500	256,300



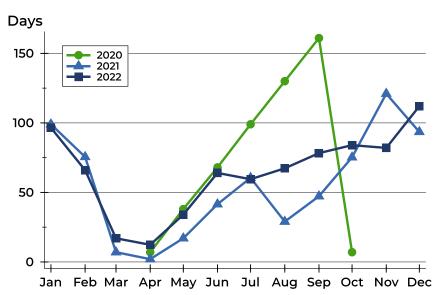
Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	82,500
May	350,000	144,000	134,900
June	335,000	69,950	134,900
July	335,000	161,950	237,500
August	310,000	220,000	119,900
September	295,000	207,450	139,900
October	92,500	177,450	249,450
November	N/A	214,450	310,000
December	N/A	134,500	299,000





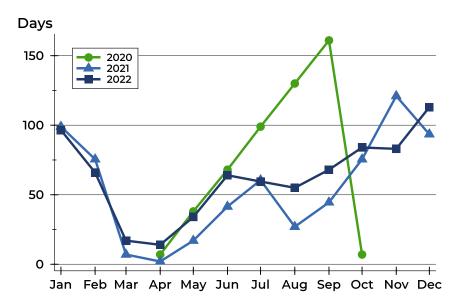
Marshall County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	12
May	38	17	34
June	68	42	64
July	99	61	60
August	130	29	67
September	161	47	78
October	7	75	84
November	N/A	121	82
December	N/A	94	112

Median DOM



Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	14
May	38	17	34
June	68	42	64
July	99	61	60
August	130	27	55
September	161	45	68
October	7	76	84
November	N/A	121	83
December	N/A	94	113



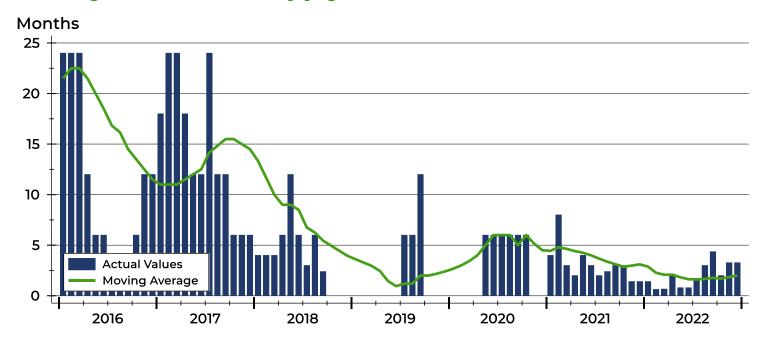
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	0.0	4.0	1.4
February	0.0	8.0	0.6
March	0.0	3.0	0.7
April	0.0	2.0	2.1
May	6.0	4.0	8.0
June	6.0	3.0	8.0
July	6.0	2.0	1.7
August	6.0	2.4	3.0
September	6.0	3.0	4.4
October	6.0	3.0	2.0
November	0.0	1.4	3.3
December	0.0	1.4	3.3

History of Month's Supply



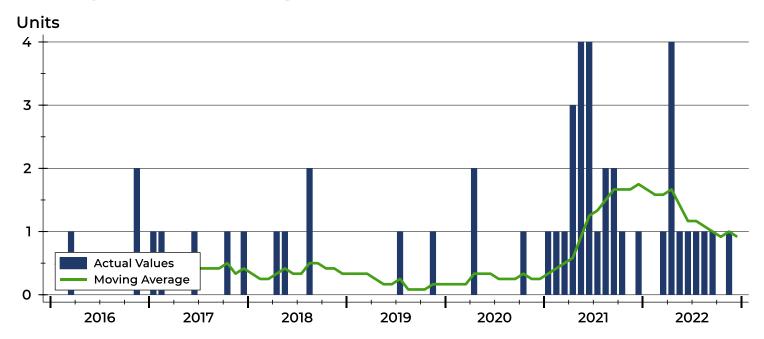


Marshall County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
ţ	New Listings	0	1	-100.0%
Month	Volume (1,000s)	0	41	-100.0%
Current	Average List Price	N/A	41,000	N/A
Cu	Median List Price	N/A	41,000	N/A
ē	New Listings	11	21	-47.6%
o-Daí	Volume (1,000s)	1,673	2,980	-43.9%
Year-to-Date	Average List Price	152,100	141,914	7.2%
λ	Median List Price	119,900	139,000	-13.7%

No new listings were added in Marshall County during December. In comparision, 1 new listings were added in December 2021. Year-to-date Marshall County has seen 11 new listings.

History of New Listings

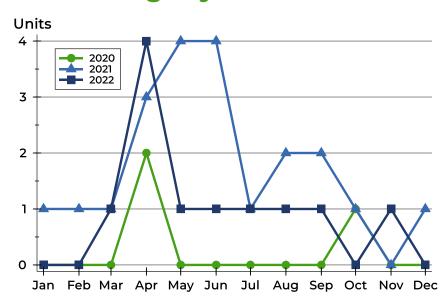






Marshall County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	0	1	0
February	0	1	0
March	0	1	1
April	2	3	4
May	0	4	1
June	0	4	1
July	0	1	1
August	0	2	1
September	0	2	1
October	1	1	0
November	0	0	1
December	0	1	0

New Listings by Price Range

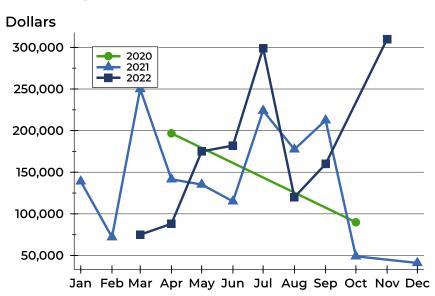
Price Range	New Li Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



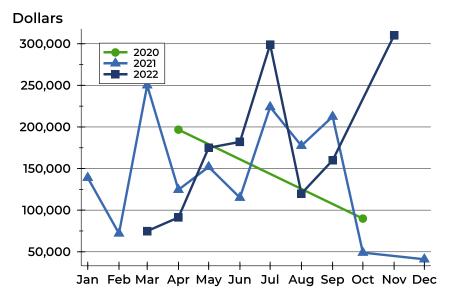


Marshall County New Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	141,467	88,100
May	N/A	135,250	175,000
June	N/A	115,000	182,000
July	N/A	224,000	299,000
August	N/A	177,450	119,900
September	N/A	212,450	159,900
October	89,900	49,000	N/A
November	N/A	N/A	310,000
December	N/A	41,000	N/A



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	124,500	91,250
May	N/A	152,000	175,000
June	N/A	115,000	182,000
July	N/A	224,000	299,000
August	N/A	177,450	119,900
September	N/A	212,450	159,900
October	89,900	49,000	N/A
November	N/A	N/A	310,000
December	N/A	41,000	N/A

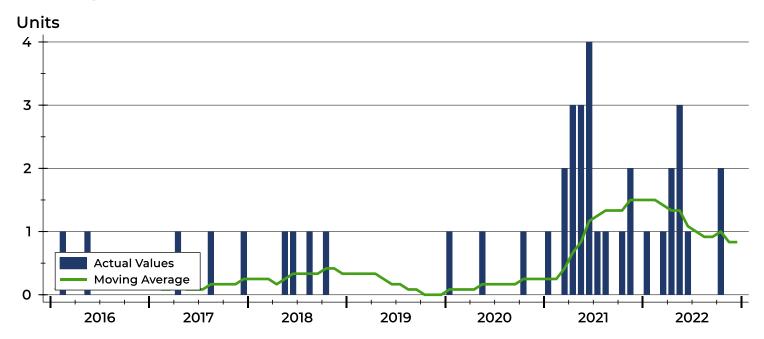


Marshall County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	December 2021	r Change	Year-to-Date 2022 2021 Cha		e Change
Со	ntracts Written	0	0	N/A	10	18	-44.4%
Vo	lume (1,000s)	0	0	N/A	1,169	2,375	-50.8%
ge	Sale Price	N/A	N/A	N/A	116,920	131,956	-11.4%
Average	Days on Market	N/A	N/A	N/A	67	30	123.3%
₹	Percent of Original	N/A	N/A	N/A	87.5%	89.8%	-2.6%
<u>_</u>	Sale Price	N/A	N/A	N/A	107,450	122,250	-12.1%
Median	Days on Market	N/A	N/A	N/A	38	15	153.3%
Σ	Percent of Original	N/A	N/A	N/A	90.4%	94.0%	-3.8%

A total of 0 contracts for sale were written in Marshall County during the month of December, the same as in 2021.

History of Contracts Written

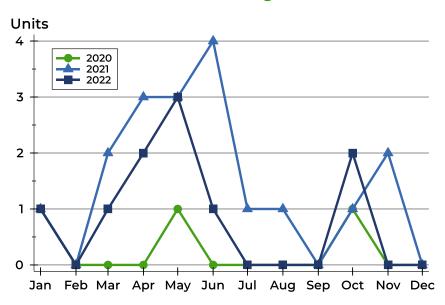






Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	1	1	1
February	N/A	N/A	N/A
March	N/A	2	1
April	N/A	3	2
May	1	3	3
June	N/A	4	1
July	N/A	1	N/A
August	N/A	1	N/A
September	N/A	N/A	N/A
October	1	1	2
November	N/A	2	N/A
December	N/A	N/A	N/A

Contracts Written by Price Range

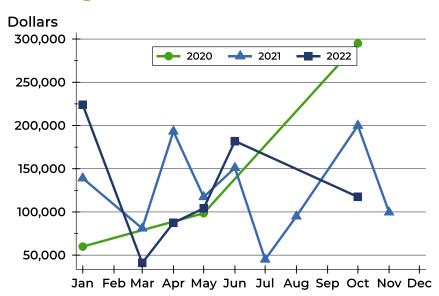
Price Range	Contracts Number	s Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



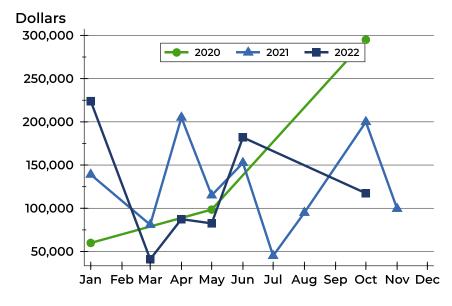


Marshall County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	193,167	87,450
May	98,500	117,333	104,167
June	N/A	151,000	182,000
July	N/A	45,000	N/A
August	N/A	94,900	N/A
September	N/A	N/A	N/A
October	295,000	199,900	117,400
November	N/A	99,500	N/A
December	N/A	N/A	N/A



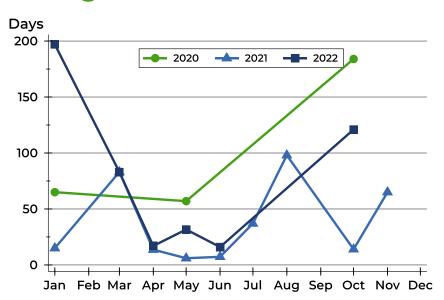
Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	205,000	87,450
May	98,500	115,000	82,500
June	N/A	152,500	182,000
July	N/A	45,000	N/A
August	N/A	94,900	N/A
September	N/A	N/A	N/A
October	295,000	199,900	117,400
November	N/A	99,500	N/A
December	N/A	N/A	N/A





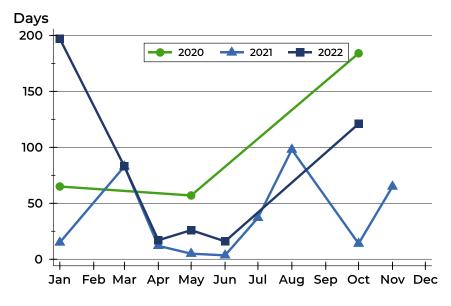
Marshall County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	14	17
May	57	6	32
June	N/A	7	16
July	N/A	37	N/A
August	N/A	98	N/A
September	N/A	N/A	N/A
October	184	14	121
November	N/A	65	N/A
December	N/A	N/A	N/A

Median DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	12	17
May	57	5	26
June	N/A	4	16
July	N/A	37	N/A
August	N/A	98	N/A
September	N/A	N/A	N/A
October	184	14	121
November	N/A	65	N/A
December	N/A	N/A	N/A



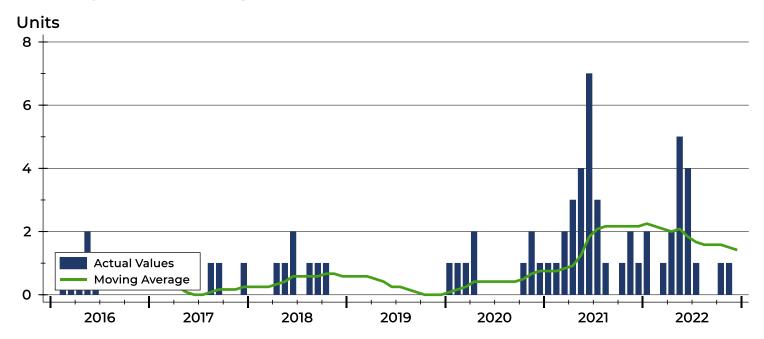
Marshall County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of December 2022 2021 Change				
Ре	nding Contracts	0	1	-100.0%		
Vo	lume (1,000s)	o 150 -100.		-100.0%		
ge	List Price	N/A	150,000	N/A		
Avera	Days on Market	N/A	92	N/A		
Ą	Percent of Original	N/A	85.7%	N/A		
=	List Price	N/A	150,000	N/A		
Median	Days on Market	N/A	92	N/A		
Σ	Percent of Original	N/A	85.7%	N/A		

A total of 0 listings in Marshall County had contracts pending at the end of December, down from 1 contract pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

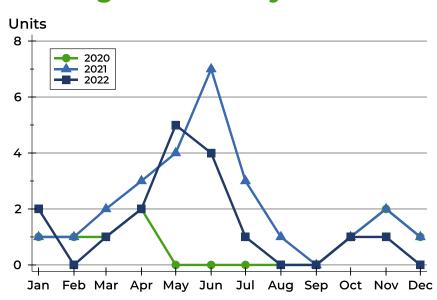
History of Pending Contracts





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	1	1	2
February	1	1	0
March	1	2	1
April	2	3	2
Мау	0	4	5
June	0	7	4
July	0	3	1
August	0	1	0
September	0	0	0
October	1	1	1
November	2	2	1
December	1	1	0

Pending Contracts by Price Range

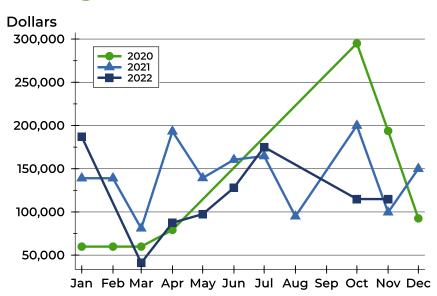
Price Range	Pending (Number	Contracts Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



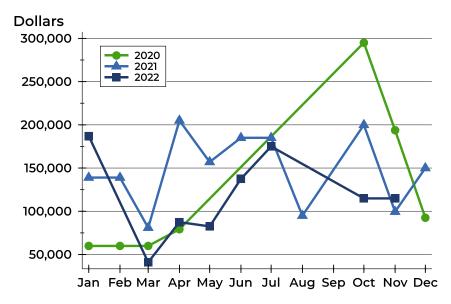


Marshall County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	193,167	87,450
May	N/A	139,250	97,480
June	N/A	160,429	128,000
July	N/A	164,667	175,000
August	N/A	94,900	N/A
September	N/A	N/A	N/A
October	295,000	199,900	114,900
November	193,750	99,500	114,900
December	92,500	150,000	N/A



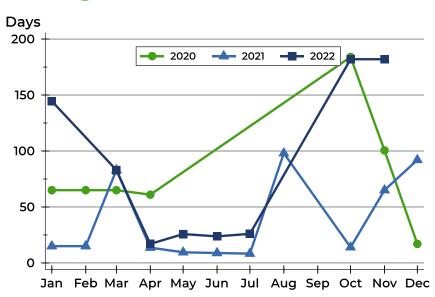
Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	205,000	87,450
May	N/A	157,000	82,500
June	N/A	185,000	137,500
July	N/A	185,000	175,000
August	N/A	94,900	N/A
September	N/A	N/A	N/A
October	295,000	199,900	114,900
November	193,750	99,500	114,900
December	92,500	150,000	N/A





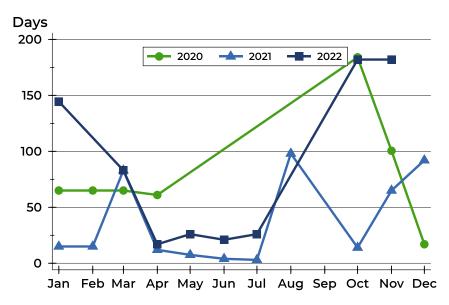
Marshall County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	14	17
May	N/A	10	26
June	N/A	9	24
July	N/A	8	26
August	N/A	98	N/A
September	N/A	N/A	N/A
October	184	14	182
November	101	65	182
December	17	92	N/A

Median DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	12	17
May	N/A	8	26
June	N/A	4	21
July	N/A	3	26
August	N/A	98	N/A
September	N/A	N/A	N/A
October	184	14	182
November	101	65	182
December	17	92	N/A