



Marshall County Housing Report





Market Overview

Marshall County Home Sales Fell in October

Total home sales in Marshall County fell last month to 0 units, compared to 1 unit in October 2022. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in October 2022 was \$108.000. Homes that sold in this same period were typically on the market for 60 days and sold for 90.1% of their list prices.

Marshall County Active Listings Down at End of October

The total number of active listings in Marshall County at the end of October was 1 units, down from 2 at the same point in 2022. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of October was \$135.000.

During October, a total of 0 contracts were written down from 2 in October 2022. At the end of the month, there were 0 contracts still pending.

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Marshall County Summary Statistics

| | tober MLS Statistics ree-year History | 2023 | Current Mont 2022 | h 2021 | 2023 | Year-to-Date 2022 | 2021 |
|---------|---|--------------------------|-------------------------|-------------------------|-----------------------|-------------------------|-------------------------|
| | rme Sales ange from prior year | 0 -100.0% | 1 N/A | O N/A | 9 -10.0% | 10 -33.3% | 15 650.0% |
| | tive Listings ange from prior year | 1 -50.0% | 2 -50.0% | 4 300.0% | N/A | N/A | N/A |
| | onths' Supply ange from prior year | 1.2 -40.0% | 2.0 -33.3% | 3.0 -50.0% | N/A | N/A | N/A |
| | w Listings ange from prior year | O N/A | 0 -100.0% | 1 0.0% | 11 10.0% | 10 -50.0% | 20 566.7% |
| | ntracts Written ange from prior year | 0 -100.0% | 2 100.0% | 1 0.0% | 9 -10.0% | 10 -37.5% | 16 433.3% |
| | nding Contracts ange from prior year | 0 -100.0% | 1 0.0% | 1 0.0% | N/A | N/A | N/A |
| | les Volume (1,000s) ange from prior year | 0 -100.0% | 108 N/A | O N/A | 1,620 54.1% | 1,051 -44.3% | 1,888 1184.4% |
| | Sale Price Change from prior year | N/A N/A | 108,000 N/A | N/A N/A | 180,000 71.3% | 105,070 -16.5% | 125,833 71.2% |
| 4 | List Price of Actives Change from prior year | 135,000 -45.9% | 249,450 58.9% | 156,975 69.7% | N/A | N/A | N/A |
| Average | Days on Market Change from prior year | N/A N/A | 60 N/A | N/A N/A | 41 -29.3% | 58 114.8% | 27 -55.7% |
| • | Percent of List Change from prior year | N/A N/A | 90.1 % N/A | N/A N/A | 95.0 % 8.2% | 87.8 % -6.2% | 93.6 % 1.1% |
| | Percent of Original Change from prior year | N/A N/A | 90.1% N/A | N/A N/A | 94.7 % 12.3% | 84.3 % -9.5% | 93.1 % 4.5% |
| | Sale Price Change from prior year | N/A N/A | 108,000 N/A | N/A N/A | 212,000 132.3% | 91,250 -20.7% | 115,000 56.5% |
| | List Price of Actives Change from prior year | 135,000 -45.9% | 249,450 40.6% | 177,450 91.8% | N/A | N/A | N/A |
| Median | Days on Market Change from prior year | N/A N/A | 60 N/A | N/A N/A | 29 -23.7% | 38 216.7% | 12 -80.3% |
| _ | Percent of List Change from prior year | N/A N/A | 90.1 % N/A | N/A N/A | 93.9 % 3.9% | 90.4 % -6.0% | 96.2 % 3.9% |
| | Percent of Original Change from prior year | N/A N/A | 90.1 % N/A | N/A N/A | 93.9 % 3.9% | 90.4 % -6.0% | 96.2 % 8.0% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





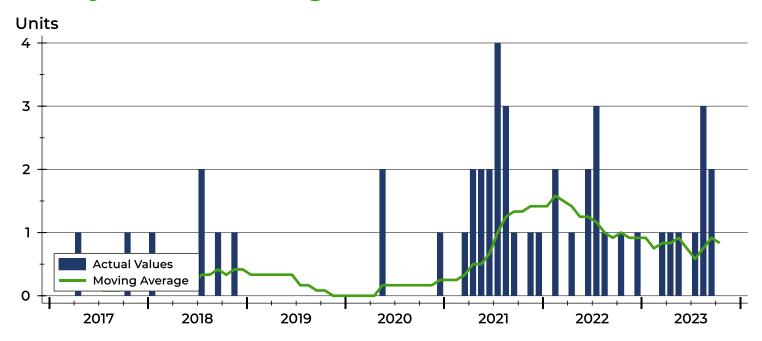
Marshall County Closed Listings Analysis

| Summary Statistics for Closed Listings | | 2023 | October 2022 | Change | 2023 | ear-to-Dat 2022 | e Change |
|--|---------------------|------|-----------------|---------|---------|--------------------|-------------|
| Clo | sed Listings | 0 | 1 | -100.0% | 9 | 10 | -10.0% |
| Vo | lume (1,000s) | 0 | 108 | -100.0% | 1,620 | 1,051 | 54.1% |
| Мс | onths' Supply | 1.2 | 2.0 | -40.0% | N/A | N/A | N/A |
| | Sale Price | N/A | 108,000 | N/A | 180,000 | 105,070 | 71.3% |
| age | Days on Market | N/A | 60 | N/A | 41 | 58 | -29.3% |
| Averag | Percent of List | N/A | 90.1% | N/A | 95.0% | 87.8% | 8.2% |
| | Percent of Original | N/A | 90.1% | N/A | 94.7% | 84.3% | 12.3% |
| | Sale Price | N/A | 108,000 | N/A | 212,000 | 91,250 | 132.3% |
| ian | Days on Market | N/A | 60 | N/A | 29 | 38 | -23.7% |
| Median | Percent of List | N/A | 90.1% | N/A | 93.9% | 90.4% | 3.9% |
| | Percent of Original | N/A | 90.1% | N/A | 93.9% | 90.4% | 3.9% |

A total of 0 homes sold in Marshall County in October, down from 1 unit in October 2022. Total sales volume fell to \$0.0 million compared to \$0.1 million in the previous year.

The median sales price in October 2022 was \$108,000. Median days on market for the same time period was 60 days.

History of Closed Listings

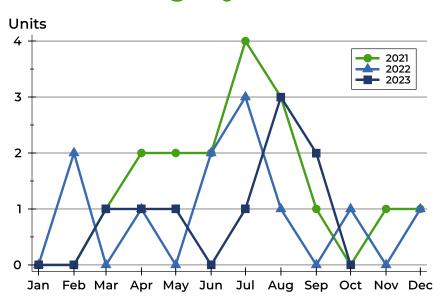






Marshall County Closed Listings Analysis

Closed Listings by Month



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 0 | 0 | 0 |
| February | 0 | 2 | 0 |
| March | 1 | 0 | 1 |
| April | 2 | 1 | 1 |
| May | 2 | 0 | 1 |
| June | 2 | 2 | 0 |
| July | 4 | 3 | 1 |
| August | 3 | 1 | 3 |
| September | 1 | 0 | 2 |
| October | 0 | 1 | 0 |
| November | 1 | 0 | |
| December | 1 | 1 | |

Closed Listings by Price Range

| Price Range | Sa Number | les Percent | Months' Supply | Sale l Average | Price Median | Days on Avg. | Market Med. | Price as Avg. | % of List Med. | Price as 9 Avg. | % of Orig. Med. |
|---------------------|--------------|----------------|-------------------|-------------------|-----------------|-----------------|----------------|------------------|-------------------|--------------------|--------------------|
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |





Marshall County Closed Listings Analysis

Average Price



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | N/A | N/A | N/A |
| February | N/A | 146,250 | N/A |
| March | 125,000 | N/A | 65,000 |
| April | 68,500 | 34,000 | 275,000 |
| May | 184,000 | N/A | 50,001 |
| June | 73,000 | 74,750 | N/A |
| July | 136,500 | 104,333 | 210,000 |
| August | 158,500 | 153,700 | 176,000 |
| September | 90,000 | N/A | 246,000 |
| October | N/A | 108,000 | N/A |
| November | 181,000 | N/A | |
| December | 40,000 | 108,900 | |



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | N/A | N/A | N/A |
| February | N/A | 146,250 | N/A |
| March | 125,000 | N/A | 65,000 |
| April | 68,500 | 34,000 | 275,000 |
| May | 184,000 | N/A | 50,001 |
| June | 73,000 | 74,750 | N/A |
| July | 152,000 | 100,000 | 210,000 |
| August | 178,000 | 153,700 | 215,000 |
| September | 90,000 | N/A | 246,000 |
| October | N/A | 108,000 | N/A |
| November | 181,000 | N/A | |
| December | 40,000 | 108,900 | |





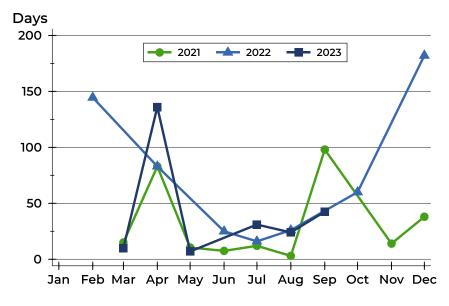
Marshall County Closed Listings Analysis

Average DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | N/A | N/A | N/A |
| February | N/A | 145 | N/A |
| March | 15 | N/A | 10 |
| April | 83 | 83 | 136 |
| May | 11 | N/A | 7 |
| June | 8 | 25 | N/A |
| July | 16 | 23 | 31 |
| August | 8 | 26 | 34 |
| September | 98 | N/A | 43 |
| October | N/A | 60 | N/A |
| November | 14 | N/A | |
| December | 38 | 182 | |

Median DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | N/A | N/A | N/A |
| February | N/A | 145 | N/A |
| March | 15 | N/A | 10 |
| April | 83 | 83 | 136 |
| May | 11 | N/A | 7 |
| June | 8 | 25 | N/A |
| July | 12 | 16 | 31 |
| August | 3 | 26 | 24 |
| September | 98 | N/A | 43 |
| October | N/A | 60 | N/A |
| November | 14 | N/A | |
| December | 38 | 182 | |



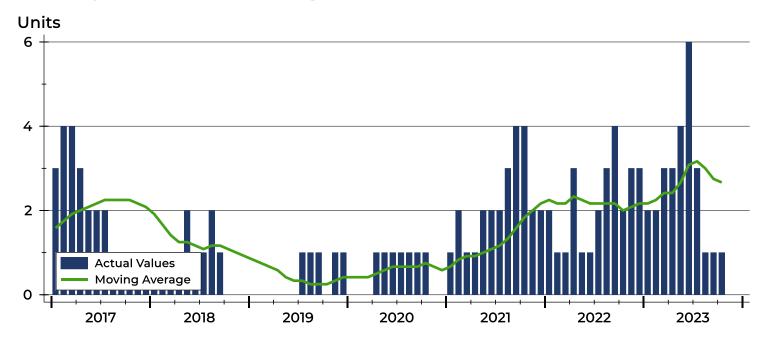
Marshall County Active Listings Analysis

| Summary Statistics for Active Listings | | 2023 | nd of Octobe 2022 | er Change |
|--|---------------------|---------|----------------------|--------------|
| Ac | tive Listings | 1 | 2 | -50.0% |
| Volume (1,000s) | | 135 | 499 | -72.9% |
| Months' Supply | | 1.2 | 2.0 | -40.0% |
| ge | List Price | 135,000 | 249,450 | -45.9% |
| Avera | Days on Market | 214 | 84 | 154.8% |
| ¥ | Percent of Original | 93.1% | 98.4% | -5.4% |
| _ | List Price | 135,000 | 249,450 | -45.9% |
| Median | Days on Market | 214 | 84 | 154.8% |
| Σ | Percent of Original | 93.1% | 98.4% | -5.4% |

A total of 1 homes were available for sale in Marshall County at the end of October. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of October was \$135,000, down 45.9% from 2022. The typical time on market for active listings was 214 days, up from 84 days a year earlier.

History of Active Listings

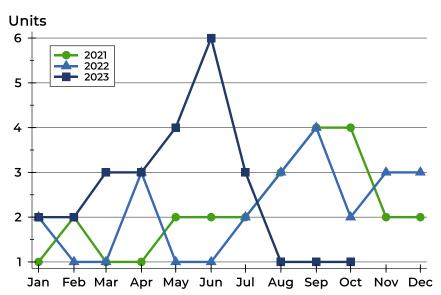






Marshall County Active Listings Analysis

Active Listings by Month



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 1 | 2 | 2 |
| February | 2 | 1 | 2 |
| March | 1 | 1 | 3 |
| April | 1 | 3 | 3 |
| May | 2 | 1 | 4 |
| June | 2 | 1 | 6 |
| July | 2 | 2 | 3 |
| August | 3 | 3 | 1 |
| September | 4 | 4 | 1 |
| October | 4 | 2 | 1 |
| November | 2 | 3 | |
| December | 2 | 3 | |

Active Listings by Price Range

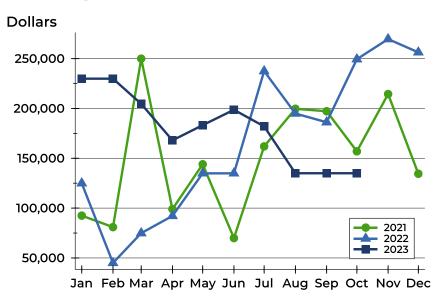
| Price Range | Active I Number | Listings Percent | Months' Supply | List I Average | Price Median | Days on Avg. | Market Med. | Price as ' Avg. | % of Orig. Med. |
|---------------------|--------------------|---------------------|-------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 100.0% | N/A | 135,000 | 135,000 | 214 | 214 | 93.1% | 93.1% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



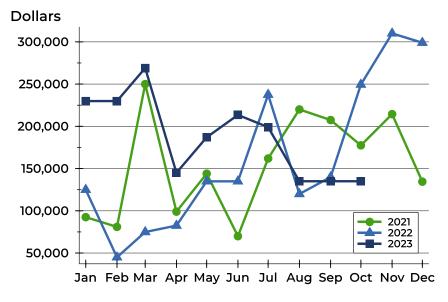


Marshall County Active Listings Analysis

Average Price



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 92,500 | 124,950 | 229,900 |
| February | 80,950 | 45,000 | 229,900 |
| March | 250,000 | 74,900 | 204,633 |
| April | 99,000 | 92,167 | 168,000 |
| May | 144,000 | 134,900 | 183,250 |
| June | 69,950 | 134,900 | 198,667 |
| July | 161,950 | 237,500 | 182,000 |
| August | 199,667 | 194,933 | 135,000 |
| September | 197,225 | 186,175 | 135,000 |
| October | 156,975 | 249,450 | 135,000 |
| November | 214,450 | 269,633 | |
| December | 134,500 | 256,300 | |



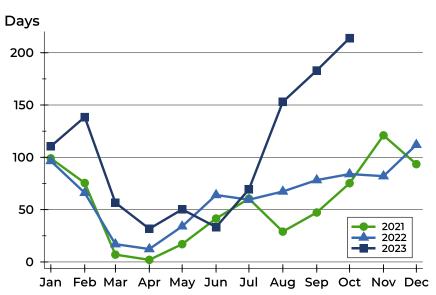
| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 92,500 | 124,950 | 229,900 |
| February | 80,950 | 45,000 | 229,900 |
| March | 250,000 | 74,900 | 269,000 |
| April | 99,000 | 82,500 | 145,000 |
| May | 144,000 | 134,900 | 187,000 |
| June | 69,950 | 134,900 | 213,500 |
| July | 161,950 | 237,500 | 199,000 |
| August | 220,000 | 119,900 | 135,000 |
| September | 207,450 | 139,900 | 135,000 |
| October | 177,450 | 249,450 | 135,000 |
| November | 214,450 | 310,000 | |
| December | 134,500 | 299,000 | |





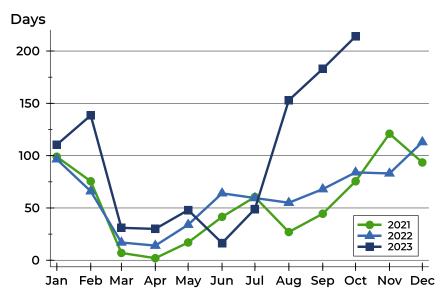
Marshall County Active Listings Analysis

Average DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 99 | 97 | 111 |
| February | 76 | 66 | 139 |
| March | 7 | 17 | 57 |
| April | 2 | 12 | 32 |
| May | 17 | 34 | 50 |
| June | 42 | 64 | 33 |
| July | 61 | 60 | 69 |
| August | 29 | 67 | 153 |
| September | 47 | 78 | 183 |
| October | 75 | 84 | 214 |
| November | 121 | 82 | |
| December | 94 | 112 | |

Median DOM



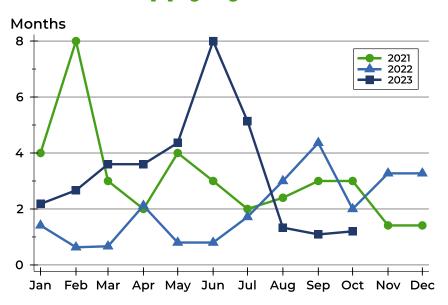
| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 99 | 97 | 111 |
| February | 76 | 66 | 139 |
| March | 7 | 17 | 31 |
| April | 2 | 14 | 30 |
| May | 17 | 34 | 48 |
| June | 42 | 64 | 17 |
| July | 61 | 60 | 49 |
| August | 27 | 55 | 153 |
| September | 45 | 68 | 183 |
| October | 76 | 84 | 214 |
| November | 121 | 83 | |
| December | 94 | 113 | |





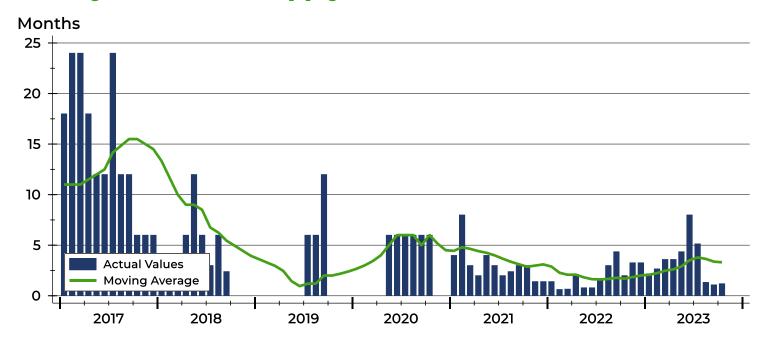
Marshall County Months' Supply Analysis

Months' Supply by Month



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 4.0 | 1.4 | 2.2 |
| February | 8.0 | 0.6 | 2.7 |
| March | 3.0 | 0.7 | 3.6 |
| April | 2.0 | 2.1 | 3.6 |
| May | 4.0 | 8.0 | 4.4 |
| June | 3.0 | 0.8 | 8.0 |
| July | 2.0 | 1.7 | 5.1 |
| August | 2.4 | 3.0 | 1.3 |
| September | 3.0 | 4.4 | 1.1 |
| October | 3.0 | 2.0 | 1.2 |
| November | 1.4 | 3.3 | |
| December | 1.4 | 3.3 | |

History of Month's Supply



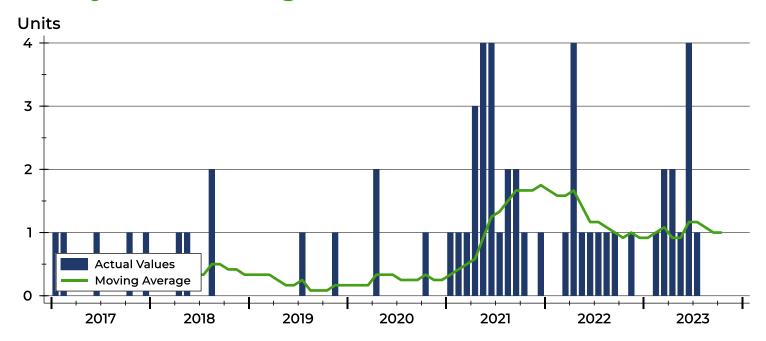


Marshall County New Listings Analysis

| Summary Statistics for New Listings | | 2023 | October 2022 | Change |
|-------------------------------------|--------------------|---------|-----------------|--------|
| ţ | New Listings | 0 | 0 | N/A |
| : Month | Volume (1,000s) | 0 | 0 | N/A |
| Current | Average List Price | N/A | N/A | N/A |
| Cu | Median List Price | N/A | N/A | N/A |
| te | New Listings | 11 | 10 | 10.0% |
| o-Da | Volume (1,000s) | 2,002 | 1,348 | 48.5% |
| Year-to-Date | Average List Price | 182,000 | 134,820 | 35.0% |
| | Median List Price | 212,000 | 117,400 | 80.6% |

No new listings were added in Marshall County during October. In comparision, 0 new listings were added in October 2022. Year-to-date Marshall County has seen 11 new listings.

History of New Listings

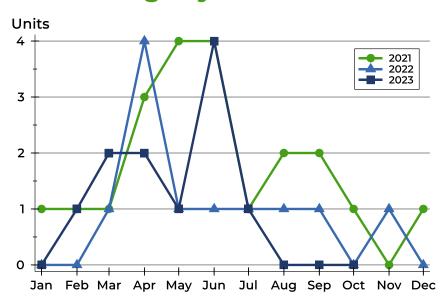






Marshall County New Listings Analysis

New Listings by Month



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 1 | 0 | 0 |
| February | 1 | 0 | 1 |
| March | 1 | 1 | 2 |
| April | 3 | 4 | 2 |
| May | 4 | 1 | 1 |
| June | 4 | 1 | 4 |
| July | 1 | 1 | 1 |
| August | 2 | 1 | 0 |
| September | 2 | 1 | 0 |
| October | 1 | 0 | 0 |
| November | 0 | 1 | |
| December | 1 | 0 | |

New Listings by Price Range

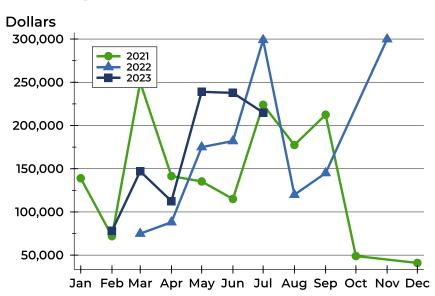
| Price Range | New Li Number | stings Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as 9 Avg. | % of Orig. Med. |
|---------------------|------------------|-------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



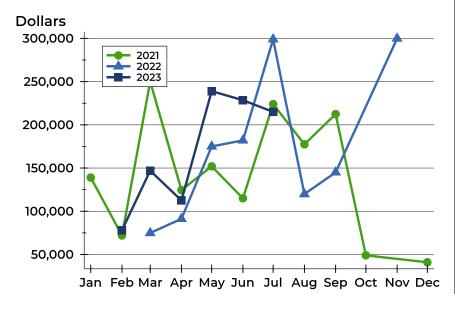


Marshall County New Listings Analysis

Average Price



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 139,000 | N/A | N/A |
| February | 72,000 | N/A | 78,000 |
| March | 250,000 | 74,900 | 147,000 |
| April | 141,467 | 88,100 | 112,500 |
| May | 135,250 | 175,000 | 239,000 |
| June | 115,000 | 182,000 | 237,750 |
| July | 224,000 | 299,000 | 215,000 |
| August | 177,450 | 119,900 | N/A |
| September | 212,450 | 145,000 | N/A |
| October | 49,000 | N/A | N/A |
| November | N/A | 299,900 | |
| December | 41,000 | N/A | |



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 139,000 | N/A | N/A |
| February | 72,000 | N/A | 78,000 |
| March | 250,000 | 74,900 | 147,000 |
| April | 124,500 | 91,250 | 112,500 |
| May | 152,000 | 175,000 | 239,000 |
| June | 115,000 | 182,000 | 228,500 |
| July | 224,000 | 299,000 | 215,000 |
| August | 177,450 | 119,900 | N/A |
| September | 212,450 | 145,000 | N/A |
| October | 49,000 | N/A | N/A |
| November | N/A | 299,900 | |
| December | 41,000 | N/A | |





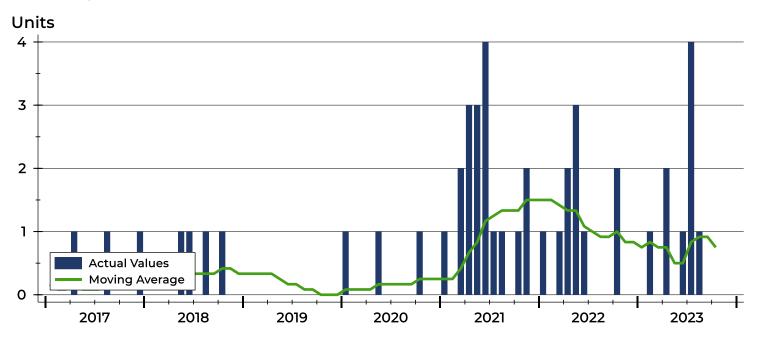
Marshall County Contracts Written Analysis

| | mmary Statistics Contracts Written | 2023 | October 2022 | Change | Year-to-Date 2023 2022 Cha | | e Change |
|---------|---------------------------------------|------|-----------------|---------|-------------------------------|---------|-------------|
| Со | ntracts Written | 0 | 2 | -100.0% | 9 | 10 | -10.0% |
| Vo | lume (1,000s) | 0 | 235 | -100.0% | 1,719 | 1,169 | 47.0% |
| ge | Sale Price | N/A | 117,400 | N/A | 190,989 | 116,920 | 63.4% |
| Average | Days on Market | N/A | 121 | N/A | 41 | 67 | -38.8% |
| Ā | Percent of Original | N/A | 84.2% | N/A | 94.7% | 87.5% | 8.2% |
| = | Sale Price | N/A | 117,400 | N/A | 215,000 | 107,450 | 100.1% |
| Median | Days on Market | N/A | 121 | N/A | 29 | 38 | -23.7% |
| Σ | Percent of Original | N/A | 84.2% | N/A | 93.9% | 90.4% | 3.9% |

A total of 0 contracts for sale were written in Marshall County during the month of October, down from 2 in 2022. The median list price of these homes in October 2022 was \$117,400.

Half of the homes that went under contract during this period were on the market less than 121 days.

History of Contracts Written

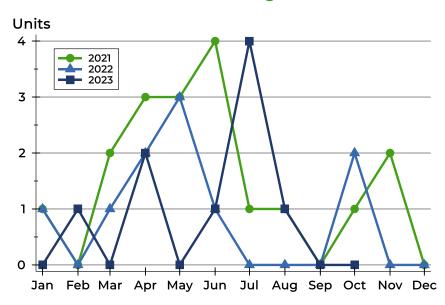






Marshall County Contracts Written Analysis

Contracts Written by Month



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 1 | 1 | N/A |
| February | N/A | N/A | 1 |
| March | 2 | 1 | N/A |
| April | 3 | 2 | 2 |
| May | 3 | 3 | N/A |
| June | 4 | 1 | 1 |
| July | 1 | N/A | 4 |
| August | 1 | N/A | 1 |
| September | N/A | N/A | N/A |
| October | 1 | 2 | N/A |
| November | 2 | N/A | |
| December | N/A | N/A | |

Contracts Written by Price Range

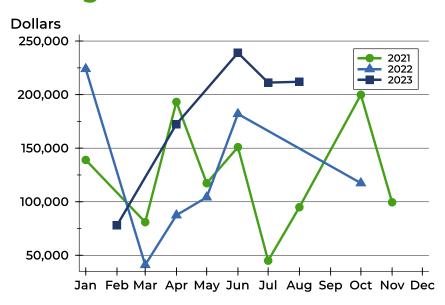
| Price Range | Contracts Number | Written Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as ? Avg. | % of Orig. Med. |
|---------------------|---------------------|--------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



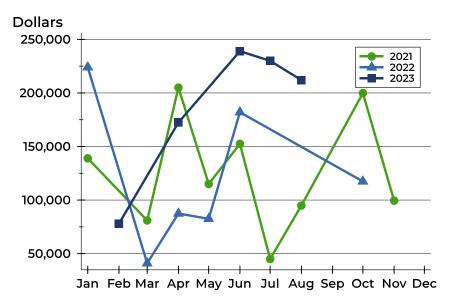


Marshall County Contracts Written Analysis

Average Price



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 139,000 | 224,000 | N/A |
| February | N/A | N/A | 78,000 |
| March | 80,950 | 41,000 | N/A |
| April | 193,167 | 87,450 | 172,450 |
| May | 117,333 | 104,167 | N/A |
| June | 151,000 | 182,000 | 239,000 |
| July | 45,000 | N/A | 211,250 |
| August | 94,900 | N/A | 212,000 |
| September | N/A | N/A | N/A |
| October | 199,900 | 117,400 | N/A |
| November | 99,500 | N/A | |
| December | N/A | N/A | |



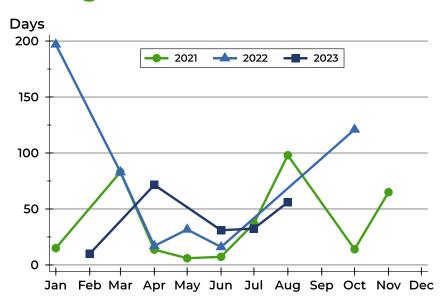
| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 139,000 | 224,000 | N/A |
| February | N/A | N/A | 78,000 |
| March | 80,950 | 41,000 | N/A |
| April | 205,000 | 87,450 | 172,450 |
| May | 115,000 | 82,500 | N/A |
| June | 152,500 | 182,000 | 239,000 |
| July | 45,000 | N/A | 230,000 |
| August | 94,900 | N/A | 212,000 |
| September | N/A | N/A | N/A |
| October | 199,900 | 117,400 | N/A |
| November | 99,500 | N/A | |
| December | N/A | N/A | |





Marshall County Contracts Written Analysis

Average DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 15 | 197 | N/A |
| February | N/A | N/A | 10 |
| March | 83 | 83 | N/A |
| April | 14 | 17 | 72 |
| May | 6 | 32 | N/A |
| June | 7 | 16 | 31 |
| July | 37 | N/A | 33 |
| August | 98 | N/A | 56 |
| September | N/A | N/A | N/A |
| October | 14 | 121 | N/A |
| November | 65 | N/A | |
| December | N/A | N/A | |

Median DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 15 | 197 | N/A |
| February | N/A | N/A | 10 |
| March | 83 | 83 | N/A |
| April | 12 | 17 | 72 |
| May | 5 | 26 | N/A |
| June | 4 | 16 | 31 |
| July | 37 | N/A | 27 |
| August | 98 | N/A | 56 |
| September | N/A | N/A | N/A |
| October | 14 | 121 | N/A |
| November | 65 | N/A | |
| December | N/A | N/A | |



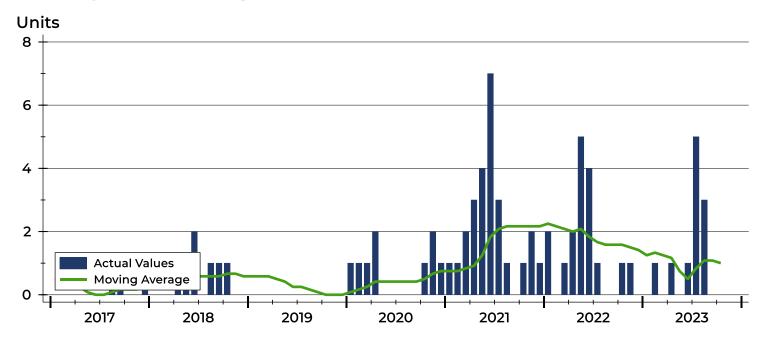
Marshall County Pending Contracts Analysis

| | mmary Statistics Pending Contracts | End of October 2023 2022 Chang | | |
|--------|---------------------------------------|-----------------------------------|---------|---------|
| Pe | nding Contracts | 0 | 1 | -100.0% |
| Vo | lume (1,000s) | 0 | 115 | -100.0% |
| ge | List Price | N/A | 114,900 | N/A |
| Avera | Days on Market | N/A | 182 | N/A |
| Ą | Percent of Original | N/A | 82.7% | N/A |
| 2 | List Price | N/A | 114,900 | N/A |
| Median | Days on Market | N/A | 182 | N/A |
| Σ | Percent of Original | N/A | 82.7% | N/A |

A total of 0 listings in Marshall County had contracts pending at the end of October, down from 1 contract pending at the end of October 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

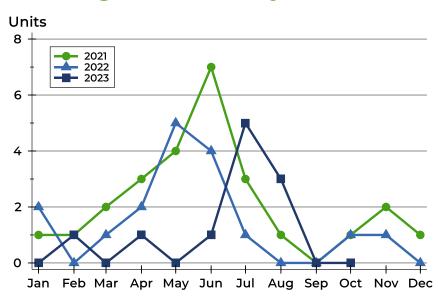






Marshall County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 1 | 2 | 0 |
| February | 1 | 0 | 1 |
| March | 2 | 1 | 0 |
| April | 3 | 2 | 1 |
| May | 4 | 5 | 0 |
| June | 7 | 4 | 1 |
| July | 3 | 1 | 5 |
| August | 1 | 0 | 3 |
| September | 0 | 0 | 0 |
| October | 1 | 1 | 0 |
| November | 2 | 1 | |
| December | 1 | 0 | |

Pending Contracts by Price Range

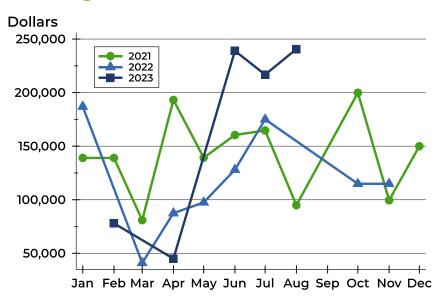
| Price Range | Pending (Number | Contracts Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as 9 Avg. | % of Orig. Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



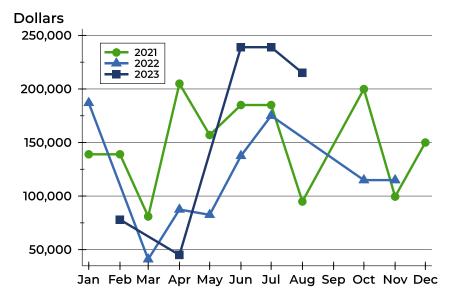


Marshall County Pending Contracts Analysis

Average Price



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 139,000 | 187,000 | N/A |
| February | 139,000 | N/A | 78,000 |
| March | 80,950 | 41,000 | N/A |
| April | 193,167 | 87,450 | 45,000 |
| May | 139,250 | 97,480 | N/A |
| June | 160,429 | 128,000 | 239,000 |
| July | 164,667 | 175,000 | 216,800 |
| August | 94,900 | N/A | 240,667 |
| September | N/A | N/A | N/A |
| October | 199,900 | 114,900 | N/A |
| November | 99,500 | 114,900 | |
| December | 150,000 | N/A | |



| Month | 2021 | 2022 | 2023 |
|-----------|---------|---------|---------|
| January | 139,000 | 187,000 | N/A |
| February | 139,000 | N/A | 78,000 |
| March | 80,950 | 41,000 | N/A |
| April | 205,000 | 87,450 | 45,000 |
| May | 157,000 | 82,500 | N/A |
| June | 185,000 | 137,500 | 239,000 |
| July | 185,000 | 175,000 | 239,000 |
| August | 94,900 | N/A | 215,000 |
| September | N/A | N/A | N/A |
| October | 199,900 | 114,900 | N/A |
| November | 99,500 | 114,900 | |
| December | 150,000 | N/A | |





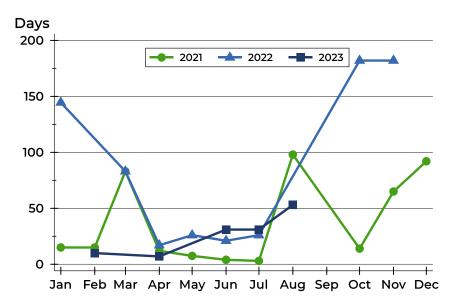
Marshall County Pending Contracts Analysis

Average DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 15 | 145 | N/A |
| February | 15 | N/A | 10 |
| March | 83 | 83 | N/A |
| April | 14 | 17 | 7 |
| May | 10 | 26 | N/A |
| June | 9 | 24 | 31 |
| July | 8 | 26 | 37 |
| August | 98 | N/A | 39 |
| September | N/A | N/A | N/A |
| October | 14 | 182 | N/A |
| November | 65 | 182 | |
| December | 92 | N/A | |

Median DOM



| Month | 2021 | 2022 | 2023 |
|-----------|------|------|------|
| January | 15 | 145 | N/A |
| February | 15 | N/A | 10 |
| March | 83 | 83 | N/A |
| April | 12 | 17 | 7 |
| May | 8 | 26 | N/A |
| June | 4 | 21 | 31 |
| July | 3 | 26 | 31 |
| August | 98 | N/A | 53 |
| September | N/A | N/A | N/A |
| October | 14 | 182 | N/A |
| November | 65 | 182 | |
| December | 92 | N/A | |