



Marshall County Housing Report



Market Overview

Marshall County Home Sales Fell in December

Total home sales in Marshall County fell last month to 0 units, compared to 1 unit in December 2022. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in December 2022 was \$108,900. Homes that sold in this same period were typically on the market for 182 days and sold for 94.8% of their list prices.

Marshall County Active Listings Down at End of December

The total number of active listings in Marshall County at the end of December was 1 units, down from 3 at the same point in 2022. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of December was \$95,900.

During December, a total of 1 contract was written up from 0 in December 2022. At the end of the month, there was 1 contract still pending.

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Marshall County Summary Statistics

	cember MLS Statistics ree-year History	2023	Current Mont 2022	h 2021	2023	Year-to-Date 2022	2021
	rme Sales ange from prior year	0 -100.0%	1 0.0%	1 0.0%	9 -18.2%	11 -35.3%	17 466.7%
	tive Listings ange from prior year	1 -66.7%	3 50.0%	2 N/A	N/A	N/A	N/A
	onths' Supply ange from prior year	1.3 -60.6%	3.3 135.7%	1.4 N/A	N/A	N/A	N/A
	w Listings ange from prior year	O N/A	0 -100.0%	1 N/A	13 18.2%	11 -47.6%	21 600.0%
	ntracts Written ange from prior year	1 N/A	O N/A	O N/A	10 0.0%	10 -44.4%	18 500.0%
	nding Contracts ange from prior year	1 N/A	0 -100.0%	1 0.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	0 -100.0%	109 172.5%	40 -86.0%	1,620 39.7%	1,160 -45.0%	2,109 388.2%
	Sale Price Change from prior year	N/A N/A	108,900 172.3%	40,000 -86.0%	180,000 70.7%	105,418 -15.0%	124,029 -13.9%
4	List Price of Actives Change from prior year	95,900 -62.6%	256,300 90.6%	134,500 N/A	N/A	N/A	N/A
Average	Days on Market Change from prior year	N/A N/A	182 378.9%	38 -79.3%	41 -40.6%	69 155.6%	27 -73.5%
⋖	Percent of List Change from prior year	N/A N/A	94.8% 16.2%	81.6% -15.5%	95.0% 7.5%	88.4% -4.6%	92.7% -1.3%
	Percent of Original Change from prior year	N/A N/A	78.3% -4.0%	81.6% 0.2%	94.7% 13.0%	83.8% -9.2%	92.3% 6.7%
	Sale Price Change from prior year	N/A N/A	108,900 172.3%	40,000 -86.0%	212,000 112.0%	100,000 -13.0%	115,000 25.0%
	List Price of Actives Change from prior year	95,900 -67.9%	299,000 122.3%	134,500 N/A	N/A	N/A	N/A
Median	Days on Market Change from prior year	N/A N/A	182 378.9%	38 -79.3%	29 -38.3%	47 235.7%	14 -78.5%
2	Percent of List Change from prior year	N/A N/A	94.8% 16.2%	81.6% -15.5%	93.9% 3.5%	90.7% -5.3%	95.8% 2.6%
	Percent of Original Change from prior year	N/A N/A	78.3% -4.0%	81.6% 0.2%	93.9% 4.2%	90.1% -5.9%	95.8% 13.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



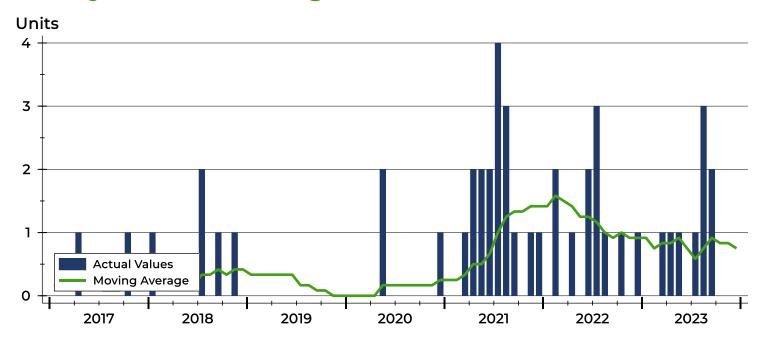
Marshall County Closed Listings Analysis

Summary Statistics for Closed Listings		2023	December 2022	Change	2023	ear-to-Dat 2022	e Change
Clc	sed Listings	0	1	-100.0%	9	11	-18.2%
Vo	lume (1,000s)	0	109	-100.0%	1,620	1,160	39.7%
Мс	onths' Supply	1.3	3.3	-60.6%	N/A	N/A	N/A
	Sale Price	N/A	108,900	N/A	180,000	105,418	70.7%
age	Days on Market	N/A	182	N/A	41	69	-40.6%
Averag	Percent of List	N/A	94.8%	N/A	95.0%	88.4%	7.5%
	Percent of Original	N/A	78.3%	N/A	94.7%	83.8%	13.0%
	Sale Price	N/A	108,900	N/A	212,000	100,000	112.0%
lian	Days on Market	N/A	182	N/A	29	47	-38.3%
Median	Percent of List	N/A	94.8%	N/A	93.9%	90.7%	3.5%
	Percent of Original	N/A	78.3%	N/A	93.9%	90.1%	4.2%

A total of 0 homes sold in Marshall County in December, down from 1 unit in December 2022. Total sales volume fell to \$0.0 million compared to \$0.1 million in the previous year.

The median sales price in December 2022 was \$108,900. Median days on market for the same time period was 182 days.

History of Closed Listings

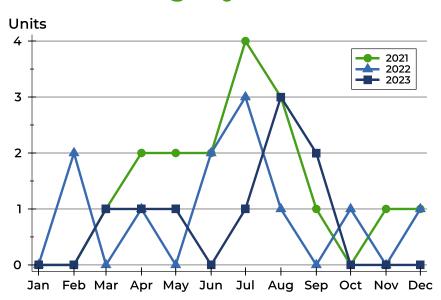






Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	0	0	0
February	0	2	0
March	1	0	1
April	2	1	1
May	2	0	1
June	2	2	0
July	4	3	1
August	3	1	3
September	1	0	2
October	0	1	0
November	1	Ο	0
December	1	1	0

Closed Listings by Price Range

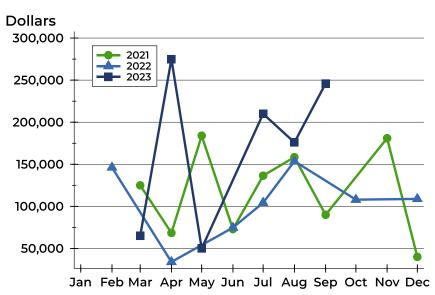
Price Range		les Percent	Months' Supply	Sale l Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



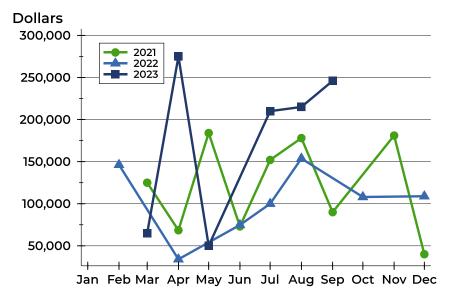


Marshall County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	146,250	N/A
March	125,000	N/A	65,000
April	68,500	34,000	275,000
May	184,000	N/A	50,001
June	73,000	74,750	N/A
July	136,500	104,333	210,000
August	158,500	153,700	176,000
September	90,000	N/A	246,000
October	N/A	108,000	N/A
November	181,000	N/A	N/A
December	40,000	108,900	N/A



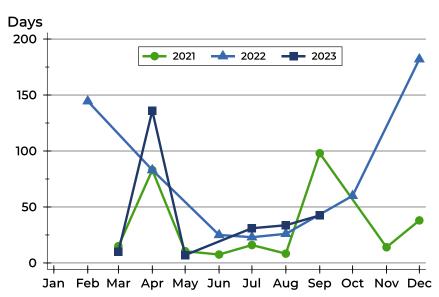
Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	146,250	N/A
March	125,000	N/A	65,000
April	68,500	34,000	275,000
May	184,000	N/A	50,001
June	73,000	74,750	N/A
July	152,000	100,000	210,000
August	178,000	153,700	215,000
September	90,000	N/A	246,000
October	N/A	108,000	N/A
November	181,000	N/A	N/A
December	40,000	108,900	N/A





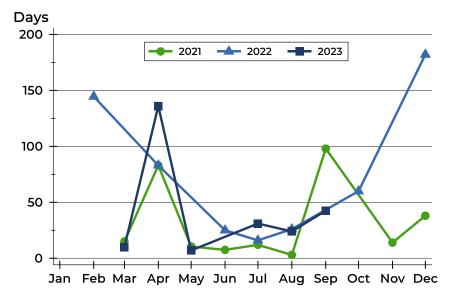
Marshall County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	145	N/A
March	15	N/A	10
April	83	83	136
May	11	N/A	7
June	8	25	N/A
July	16	23	31
August	8	26	34
September	98	N/A	43
October	N/A	60	N/A
November	14	N/A	N/A
December	38	182	N/A

Median DOM



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	145	N/A
March	15	N/A	10
April	83	83	136
May	11	N/A	7
June	8	25	N/A
July	12	16	31
August	3	26	24
September	98	N/A	43
October	N/A	60	N/A
November	14	N/A	N/A
December	38	182	N/A



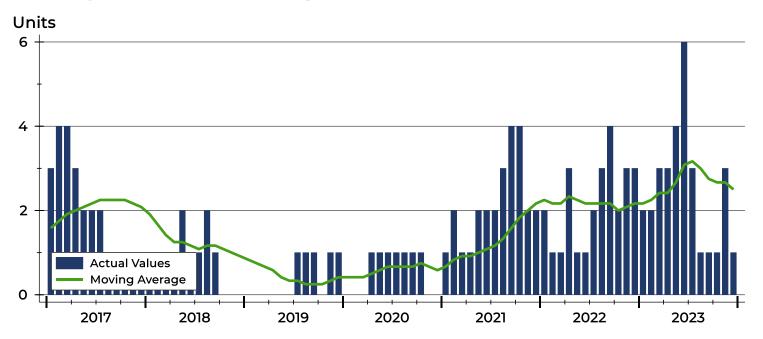
Marshall County Active Listings Analysis

	mmary Statistics Active Listings	En 2023	er Change	
Ac.	tive Listings	1	3	-66.7%
Vo	lume (1,000s)	96	769	-87.5%
Months' Supply		1.3	3.3	-60.6%
ge	List Price	95,900	256,300	-62.6%
Avera	Days on Market	33	112	-70.5%
¥	Percent of Original	100.0%	95.1%	5.2%
<u>_</u>	List Price	95,900	299,000	-67.9%
Media	Days on Market	33	113	-70.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 1 homes were available for sale in Marshall County at the end of December. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of December was \$95,900, down 67.9% from 2022. The typical time on market for active listings was 33 days, down from 113 days a year earlier.

History of Active Listings

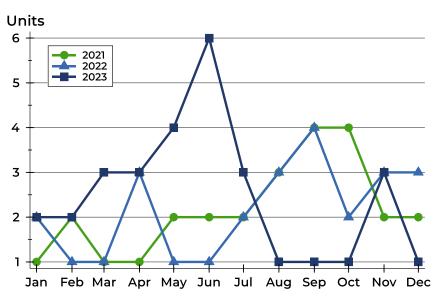






Marshall County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	1	2	2
February	2	1	2
March	1	1	3
April	1	3	3
May	2	1	4
June	2	1	6
July	2	2	3
August	3	3	1
September	4	4	1
October	4	2	1
November	2	3	3
December	2	3	1

Active Listings by Price Range

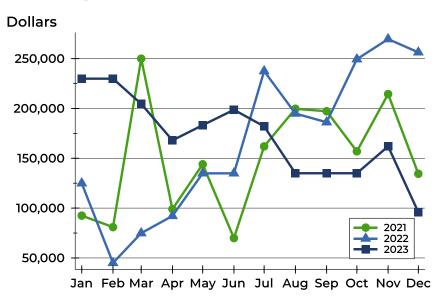
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	N/A	95,900	95,900	33	33	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



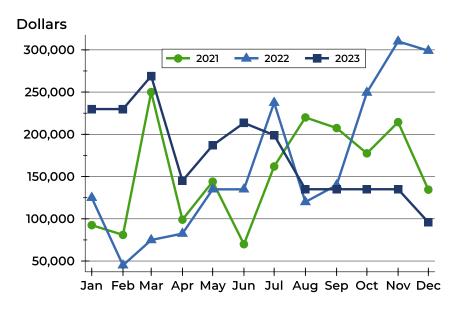


Marshall County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	92,500	124,950	229,900
February	80,950	45,000	229,900
March	250,000	74,900	204,633
April	99,000	92,167	168,000
May	144,000	134,900	183,250
June	69,950	134,900	198,667
July	161,950	237,500	182,000
August	199,667	194,933	135,000
September	197,225	186,175	135,000
October	156,975	249,450	135,000
November	214,450	269,633	161,967
December	134,500	256,300	95,900



Month	2021	2022	2023
January	92,500	124,950	229,900
February	80,950	45,000	229,900
March	250,000	74,900	269,000
April	99,000	82,500	145,000
May	144,000	134,900	187,000
June	69,950	134,900	213,500
July	161,950	237,500	199,000
August	220,000	119,900	135,000
September	207,450	139,900	135,000
October	177,450	249,450	135,000
November	214,450	310,000	135,000
December	134,500	299,000	95,900





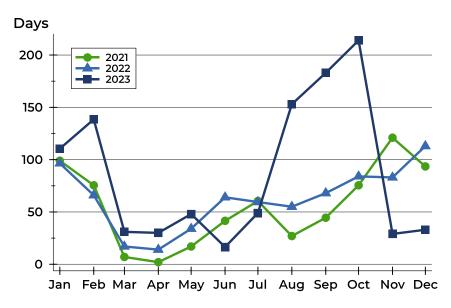
Marshall County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	99	97	111
February	76	66	139
March	7	17	57
April	2	12	32
May	17	34	50
June	42	64	33
July	61	60	69
August	29	67	153
September	47	78	183
October	75	84	214
November	121	82	92
December	94	112	33

Median DOM

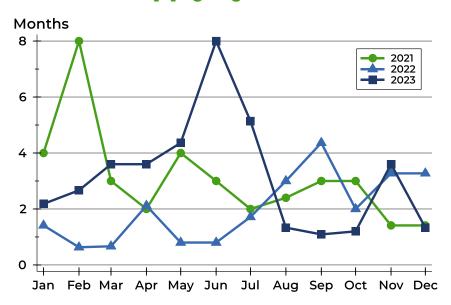


Month	2021	2022	2023
January	99	97	111
February	76	66	139
March	7	17	31
April	2	14	30
May	17	34	48
June	42	64	17
July	61	60	49
August	27	55	153
September	45	68	183
October	76	84	214
November	121	83	29
December	94	113	33



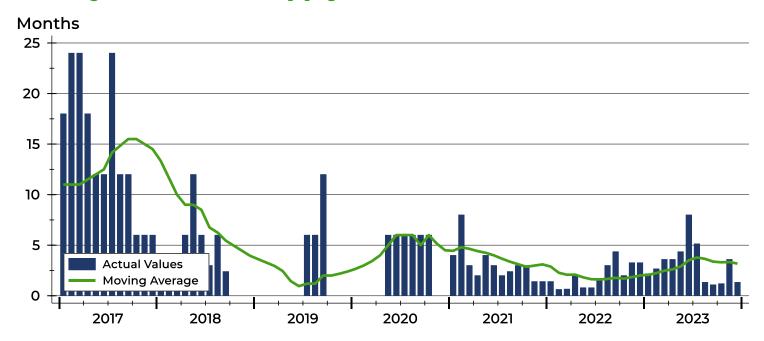
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	4.0	1.4	2.2
February	8.0	0.6	2.7
March	3.0	0.7	3.6
April	2.0	2.1	3.6
May	4.0	0.8	4.4
June	3.0	0.8	8.0
July	2.0	1.7	5.1
August	2.4	3.0	1.3
September	3.0	4.4	1.1
October	3.0	2.0	1.2
November	1.4	3.3	3.6
December	1.4	3.3	1.3

History of Month's Supply



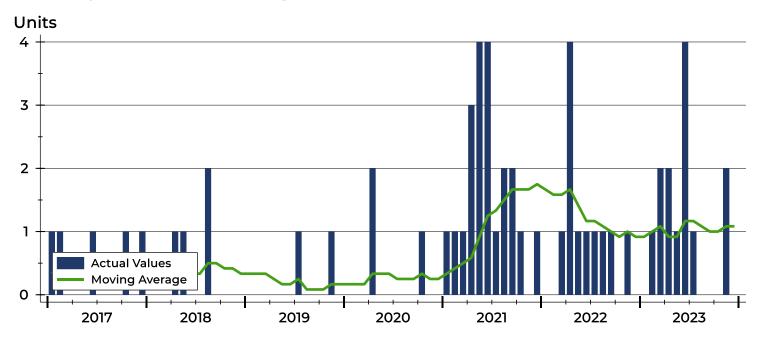


Marshall County New Listings Analysis

	mmary Statistics New Listings	December 2023 2022		Change
ţ	New Listings	0	0	N/A
Month	Volume (1,000s)	0	0	N/A
Current	Average List Price	N/A	N/A	N/A
S	Median List Price	N/A	N/A	N/A
ē	New Listings	13	11	18.2%
o-Dai	Volume (1,000s)	2,353	1,648	42.8%
Year-to-Date	Average List Price	180,992	149,827	20.8%
λ	Median List Price	212,000	119,900	76.8%

No new listings were added in Marshall County during December. In comparision, 0 new listings were added in December 2022. Year-to-date Marshall County has seen 13 new listings.

History of New Listings

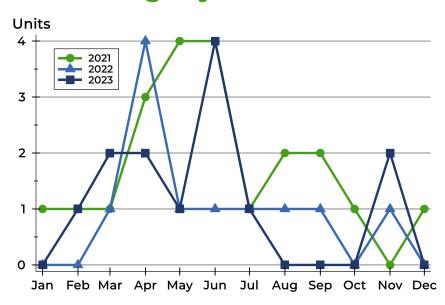






Marshall County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	1	0	0
February	1	0	1
March	1	1	2
April	3	4	2
May	4	1	1
June	4	1	4
July	1	1	1
August	2	1	0
September	2	1	0
October	1	0	0
November	0	1	2
December	1	0	0

New Listings by Price Range

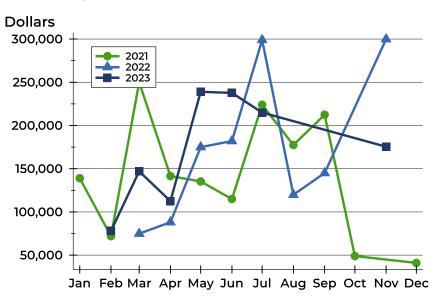
Price Range	New Li Number	stings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



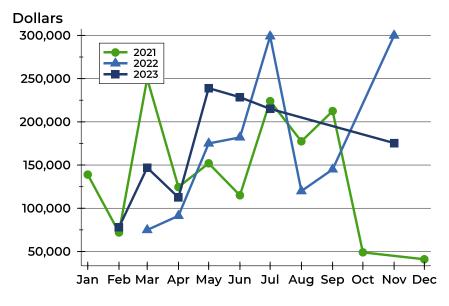


Marshall County New Listings Analysis

Average Price



Month	2021	2022	2023
January	139,000	N/A	N/A
February	72,000	N/A	78,000
March	250,000	74,900	147,000
April	141,467	88,100	112,500
May	135,250	175,000	239,000
June	115,000	182,000	237,750
July	224,000	299,000	215,000
August	177,450	119,900	N/A
September	212,450	145,000	N/A
October	49,000	N/A	N/A
November	N/A	299,900	175,450
December	41,000	N/A	N/A



Month	2021	2022	2023
January	139,000	N/A	N/A
February	72,000	N/A	78,000
March	250,000	74,900	147,000
April	124,500	91,250	112,500
May	152,000	175,000	239,000
June	115,000	182,000	228,500
July	224,000	299,000	215,000
August	177,450	119,900	N/A
September	212,450	145,000	N/A
October	49,000	N/A	N/A
November	N/A	299,900	175,450
December	41,000	N/A	N/A



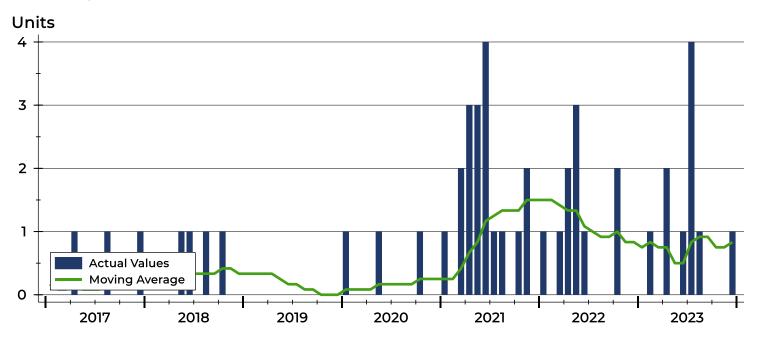
Marshall County Contracts Written Analysis

Summary Statistics for Contracts Written		December 2023 2022 Change		2023	te Change		
Со	ntracts Written	1	0	N/A	10	10	0.0%
Vol	ume (1,000s)	255	0	N/A	1,974	1,169	68.9%
ge	Sale Price	255,000	N/A	N/A	197,390	116,920	68.8%
Average	Days on Market	47	N/A	N/A	42	67	-37.3%
¥	Percent of Original	92.7%	N/A	N/A	94.5%	87.5%	8.0%
<u>_</u>	Sale Price	255,000	N/A	N/A	227,000	107,450	111.3%
Median	Days on Market	47	N/A	N/A	30	38	-21.1%
Σ	Percent of Original	92.7%	N/A	N/A	93.3%	90.4%	3.2%

A total of 1 contract for sale was written in Marshall County during the month of December, up from 0 in 2022. The list price of this home was \$255,000.

Half of the homes that went under contract in December were on the market less than 47 days.

History of Contracts Written

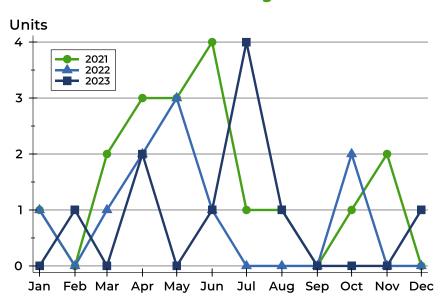






Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	1	1	N/A
February	N/A	N/A	1
March	2	1	N/A
April	3	2	2
May	3	3	N/A
June	4	1	1
July	1	N/A	4
August	1	N/A	1
September	N/A	N/A	N/A
October	1	2	N/A
November	2	N/A	N/A
December	N/A	N/A	1

Contracts Written by Price Range

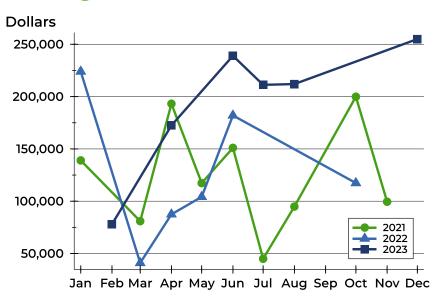
Price Range	Contract: Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	255,000	255,000	47	47	92.7%	92.7%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



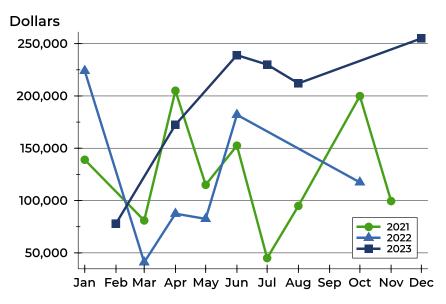


Marshall County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	139,000	224,000	N/A
February	N/A	N/A	78,000
March	80,950	41,000	N/A
April	193,167	87,450	172,450
May	117,333	104,167	N/A
June	151,000	182,000	239,000
July	45,000	N/A	211,250
August	94,900	N/A	212,000
September	N/A	N/A	N/A
October	199,900	117,400	N/A
November	99,500	N/A	N/A
December	N/A	N/A	255,000



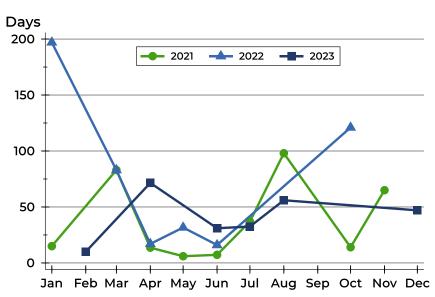
Month	2021	2022	2023
January	139,000	224,000	N/A
February	N/A	N/A	78,000
March	80,950	41,000	N/A
April	205,000	87,450	172,450
May	115,000	82,500	N/A
June	152,500	182,000	239,000
July	45,000	N/A	230,000
August	94,900	N/A	212,000
September	N/A	N/A	N/A
October	199,900	117,400	N/A
November	99,500	N/A	N/A
December	N/A	N/A	255,000





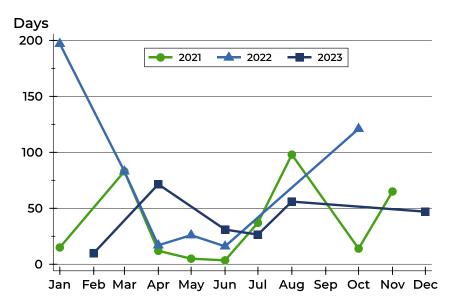
Marshall County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	15	197	N/A
February	N/A	N/A	10
March	83	83	N/A
April	14	17	72
May	6	32	N/A
June	7	16	31
July	37	N/A	33
August	98	N/A	56
September	N/A	N/A	N/A
October	14	121	N/A
November	65	N/A	N/A
December	N/A	N/A	47

Median DOM



Month	2021	2022	2023
January	15	197	N/A
February	N/A	N/A	10
March	83	83	N/A
April	12	17	72
May	5	26	N/A
June	4	16	31
July	37	N/A	27
August	98	N/A	56
September	N/A	N/A	N/A
October	14	121	N/A
November	65	N/A	N/A
December	N/A	N/A	47



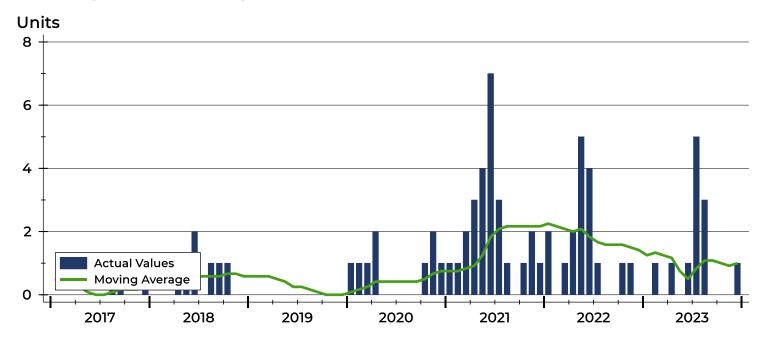
Marshall County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of December 2023 2022 Change			
Pe	nding Contracts	1	0	N/A	
Vo	lume (1,000s)	255	0	N/A	
ge	List Price	255,000	N/A	N/A	
Avera	Days on Market	47	N/A	N/A	
Ą	Percent of Original	92.7%	N/A	N/A	
5	List Price	255,000	N/A	N/A	
Median	Days on Market	47	N/A	N/A	
Σ	Percent of Original	92.7%	N/A	N/A	

A total of 1 listing in Marshall County had a contract pending at the end of December, up from 0 contracts pending at the end of December 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

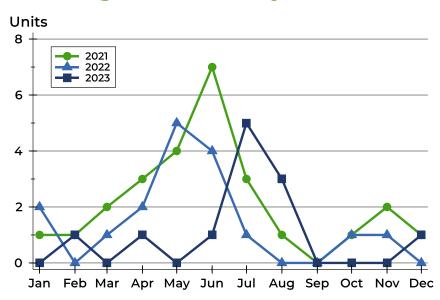






Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	1	2	0
February	1	0	1
March	2	1	0
April	3	2	1
May	4	5	0
June	7	4	1
July	3	1	5
August	1	0	3
September	0	0	0
October	1	1	0
November	2	1	0
December	1	0	1

Pending Contracts by Price Range

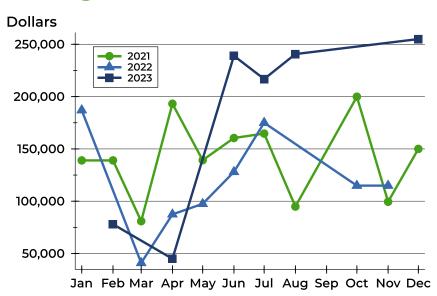
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	255,000	255,000	47	47	92.7%	92.7%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



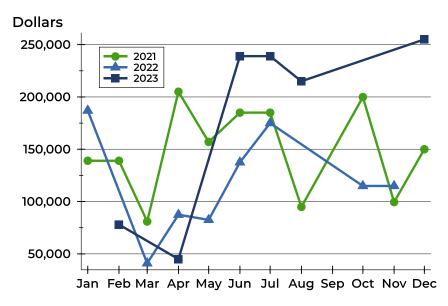


Marshall County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	139,000	187,000	N/A
February	139,000	N/A	78,000
March	80,950	41,000	N/A
April	193,167	87,450	45,000
May	139,250	97,480	N/A
June	160,429	128,000	239,000
July	164,667	175,000	216,800
August	94,900	N/A	240,667
September	N/A	N/A	N/A
October	199,900	114,900	N/A
November	99,500	114,900	N/A
December	150,000	N/A	255,000



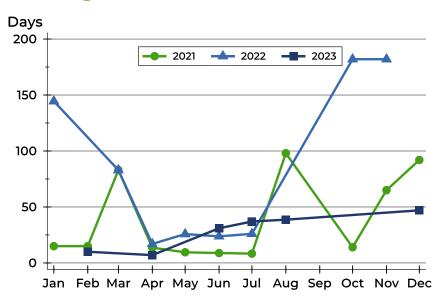
Month	2021	2022	2023
January	139,000	187,000	N/A
February	139,000	N/A	78,000
March	80,950	41,000	N/A
April	205,000	87,450	45,000
May	157,000	82,500	N/A
June	185,000	137,500	239,000
July	185,000	175,000	239,000
August	94,900	N/A	215,000
September	N/A	N/A	N/A
October	199,900	114,900	N/A
November	99,500	114,900	N/A
December	150,000	N/A	255,000





Marshall County Pending Contracts Analysis

Average DOM



_			
Month	2021	2022	2023
January	15	145	N/A
February	15	N/A	10
March	83	83	N/A
April	14	17	7
May	10	26	N/A
June	9	24	31
July	8	26	37
August	98	N/A	39
September	N/A	N/A	N/A
October	14	182	N/A
November	65	182	N/A
December	92	N/A	47

Median DOM



Month	2021	2022	2023
January	15	145	N/A
February	15	N/A	10
March	83	83	N/A
April	12	17	7
May	8	26	N/A
June	4	21	31
July	3	26	31
August	98	N/A	53
September	N/A	N/A	N/A
October	14	182	N/A
November	65	182	N/A
December	92	N/A	47