



**March
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Housing Report



Market Overview

Marshall County Home Sales Rose in March

Total home sales in Marshall County rose last month to 1 unit, compared to 0 units in March 2022. Total sales volume was \$0.1 million, essentially the same as home sales volume from a year earlier.

The median sale price in March was \$65,000. Homes that sold in March were typically on the market for 10 days and sold for 83.3% of their list prices.

Marshall County Active Listings Up at End of March

The total number of active listings in Marshall County at the end of March was 3 units, up from 1 at the same point in 2022. This represents a 3.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$269,000.

During March, a total of 0 contracts were written down from 1 in March 2022. At the end of the month, there were 0 contracts still pending.

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**March
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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		1	0	1	1	2	1
Change from prior year		N/A	-100.0%	N/A	-50.0%	100.0%	N/A
Active Listings		3	1	1	N/A	N/A	N/A
Change from prior year		200.0%	0.0%	N/A			
Months' Supply		3.6	0.7	3.0	N/A	N/A	N/A
Change from prior year		414.3%	-76.7%	N/A			
New Listings		2	1	1	3	1	3
Change from prior year		100.0%	0.0%	N/A	200.0%	-66.7%	N/A
Contracts Written		0	1	2	1	2	3
Change from prior year		-100.0%	-50.0%	N/A	-50.0%	-33.3%	200.0%
Pending Contracts		0	1	2	N/A	N/A	N/A
Change from prior year		-100.0%	-50.0%	100.0%			
Sales Volume (1,000s)		65	0	125	65	293	125
Change from prior year		N/A	-100.0%	N/A	-77.8%	134.4%	N/A
Average	Sale Price	65,000	N/A	125,000	65,000	146,250	125,000
	Change from prior year	N/A	N/A	N/A	-55.6%	17.0%	N/A
	List Price of Actives	204,633	74,900	250,000	N/A	N/A	N/A
	Change from prior year	173.2%	-70.0%	N/A			
	Days on Market	10	N/A	15	10	145	15
Change from prior year	N/A	N/A	N/A	-93.1%	866.7%	N/A	
Percent of List	83.3%	N/A	89.9%	83.3%	74.4%	89.9%	
Change from prior year	N/A	N/A	N/A	12.0%	-17.2%	N/A	
Percent of Original	83.3%	N/A	89.9%	83.3%	69.4%	89.9%	
Change from prior year	N/A	N/A	N/A	20.0%	-22.8%	N/A	
Median	Sale Price	65,000	N/A	125,000	65,000	146,250	125,000
	Change from prior year	N/A	N/A	N/A	-55.6%	17.0%	N/A
	List Price of Actives	269,000	74,900	250,000	N/A	N/A	N/A
	Change from prior year	259.1%	-70.0%	N/A			
	Days on Market	10	N/A	15	10	145	15
Change from prior year	N/A	N/A	N/A	-93.1%	866.7%	N/A	
Percent of List	83.3%	N/A	89.9%	83.3%	74.4%	89.9%	
Change from prior year	N/A	N/A	N/A	12.0%	-17.2%	N/A	
Percent of Original	83.3%	N/A	89.9%	83.3%	69.4%	89.9%	
Change from prior year	N/A	N/A	N/A	20.0%	-22.8%	N/A	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Marshall County Closed Listings Analysis

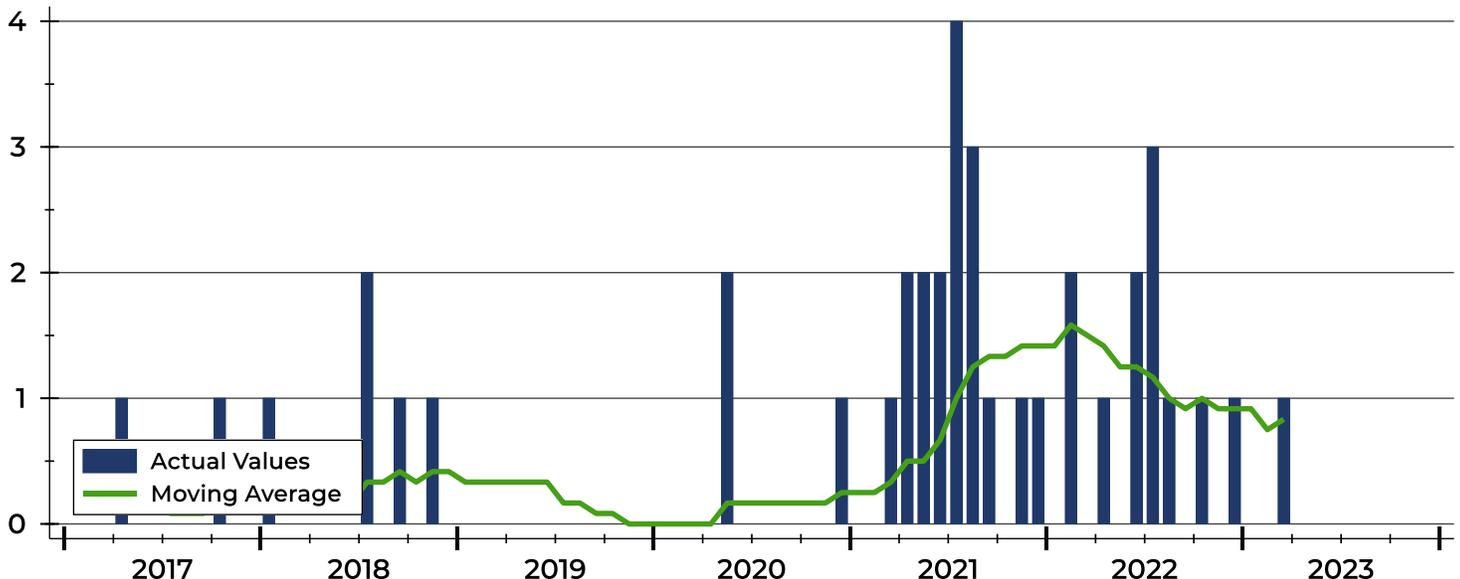
Summary Statistics for Closed Listings		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		1	0	N/A	1	2	-50.0%
Volume (1,000s)		65	0	N/A	65	293	-77.8%
Months' Supply		3.6	0.7	414.3%	N/A	N/A	N/A
Average	Sale Price	65,000	N/A	N/A	65,000	146,250	-55.6%
	Days on Market	10	N/A	N/A	10	145	-93.1%
	Percent of List	83.3%	N/A	N/A	83.3%	74.4%	12.0%
	Percent of Original	83.3%	N/A	N/A	83.3%	69.4%	20.0%
Median	Sale Price	65,000	N/A	N/A	65,000	146,250	-55.6%
	Days on Market	10	N/A	N/A	10	145	-93.1%
	Percent of List	83.3%	N/A	N/A	83.3%	74.4%	12.0%
	Percent of Original	83.3%	N/A	N/A	83.3%	69.4%	20.0%

A total of 1 home sold in Marshall County in March, up from 0 units in March 2022. Total sales volume rose to \$0.1 million compared to \$0.0 million in the previous year.

The median sale price in March was \$65,000. Average days on market for the same time period was 10 days.

History of Closed Listings

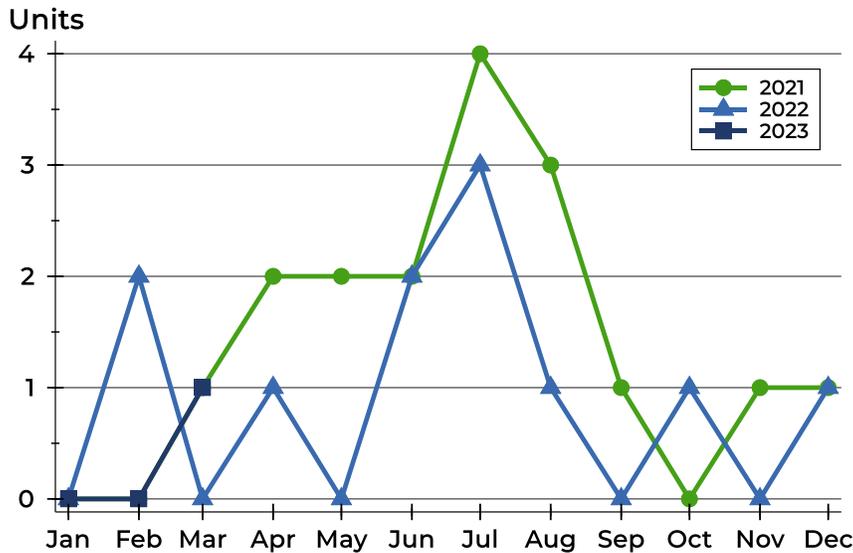
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	0	0	0
February	0	2	0
March	1	0	1
April	2	1	0
May	2	0	0
June	2	2	0
July	4	3	0
August	3	1	0
September	1	0	0
October	0	1	0
November	1	0	0
December	1	1	0

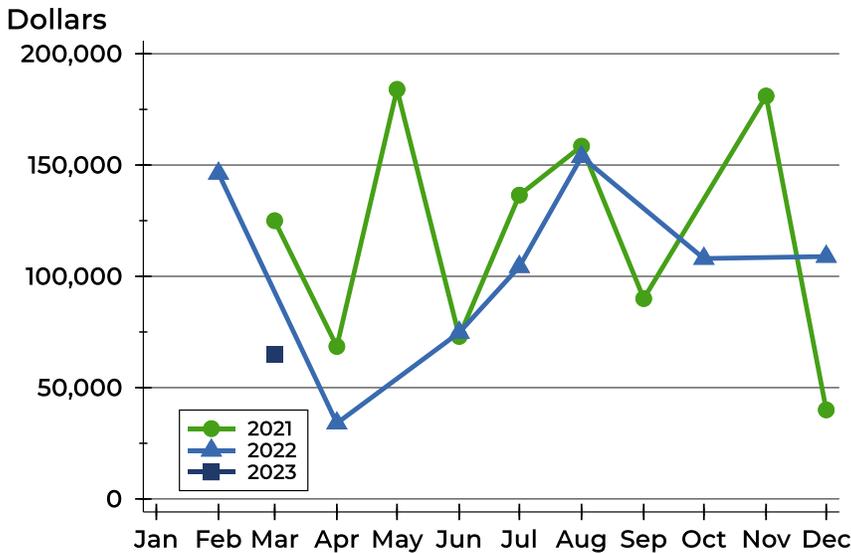
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	0.0	65,000	65,000	10	10	83.3%	83.3%	83.3%	83.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



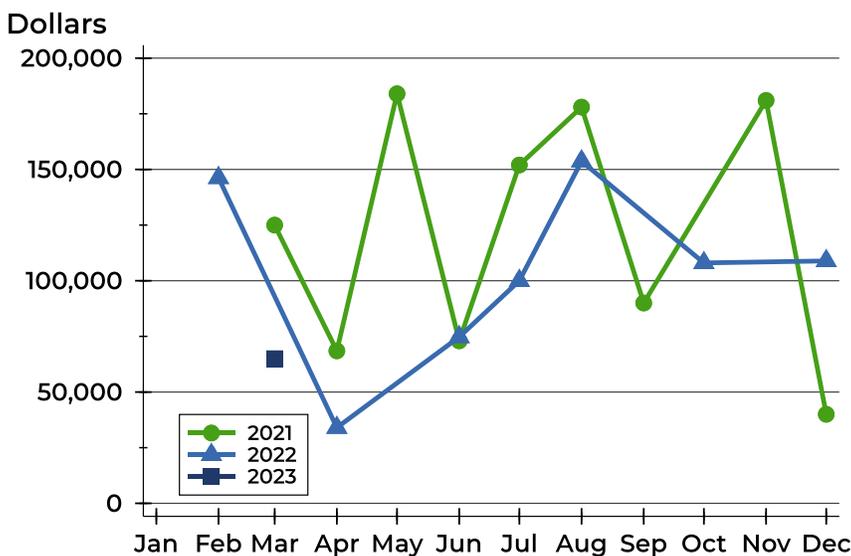
Marshall County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	146,250	N/A
March	125,000	N/A	65,000
April	68,500	34,000	
May	184,000	N/A	
June	73,000	74,750	
July	136,500	104,333	
August	158,500	153,700	
September	90,000	N/A	
October	N/A	108,000	
November	181,000	N/A	
December	40,000	108,900	

Median Price

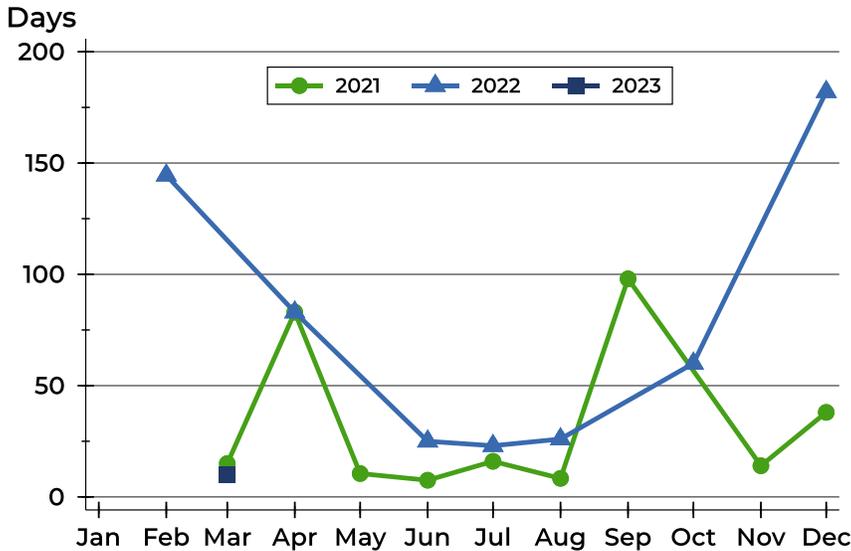


Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	146,250	N/A
March	125,000	N/A	65,000
April	68,500	34,000	
May	184,000	N/A	
June	73,000	74,750	
July	152,000	100,000	
August	178,000	153,700	
September	90,000	N/A	
October	N/A	108,000	
November	181,000	N/A	
December	40,000	108,900	



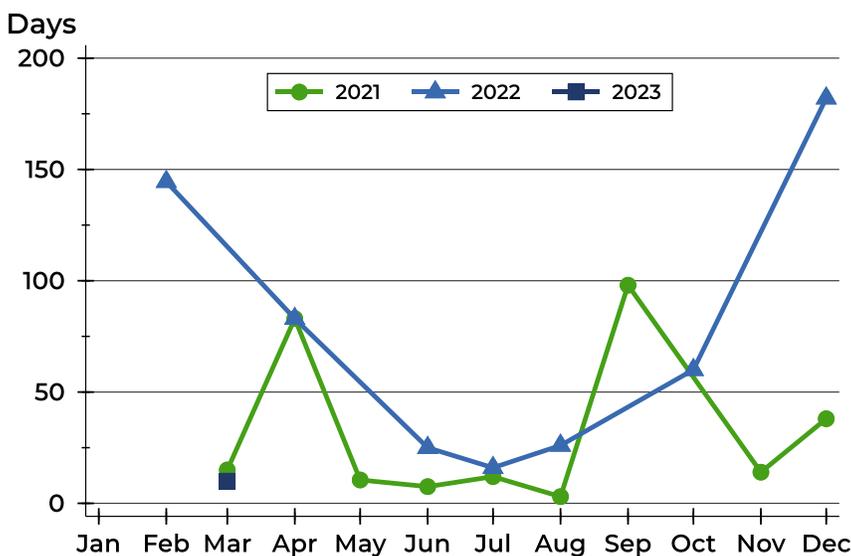
Marshall County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	145	N/A
March	15	N/A	10
April	83	83	
May	11	N/A	
June	8	25	
July	16	23	
August	8	26	
September	98	N/A	
October	N/A	60	
November	14	N/A	
December	38	182	

Median DOM



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	145	N/A
March	15	N/A	10
April	83	83	
May	11	N/A	
June	8	25	
July	12	16	
August	3	26	
September	98	N/A	
October	N/A	60	
November	14	N/A	
December	38	182	



Marshall County Active Listings Analysis

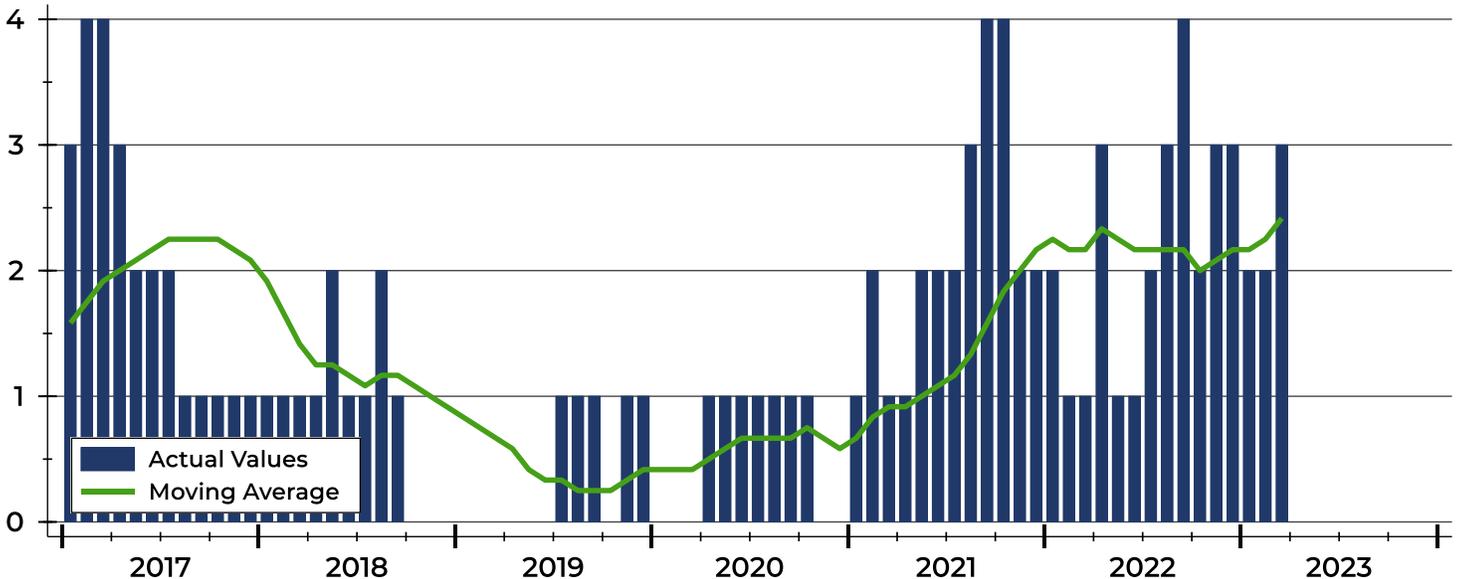
Summary Statistics for Active Listings		2023	End of March 2022	Change
Active Listings		3	1	200.0%
Volume (1,000s)		614	75	718.7%
Months' Supply		3.6	0.7	414.3%
Average	List Price	204,633	74,900	173.2%
	Days on Market	57	17	235.3%
	Percent of Original	98.9%	93.7%	5.5%
Median	List Price	269,000	74,900	259.1%
	Days on Market	31	17	82.4%
	Percent of Original	100.0%	93.7%	6.7%

A total of 3 homes were available for sale in Marshall County at the end of March. This represents a 3.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$269,000, up 259.1% from 2022. The typical time on market for active listings was 31 days, up from 17 days a year earlier.

History of Active Listings

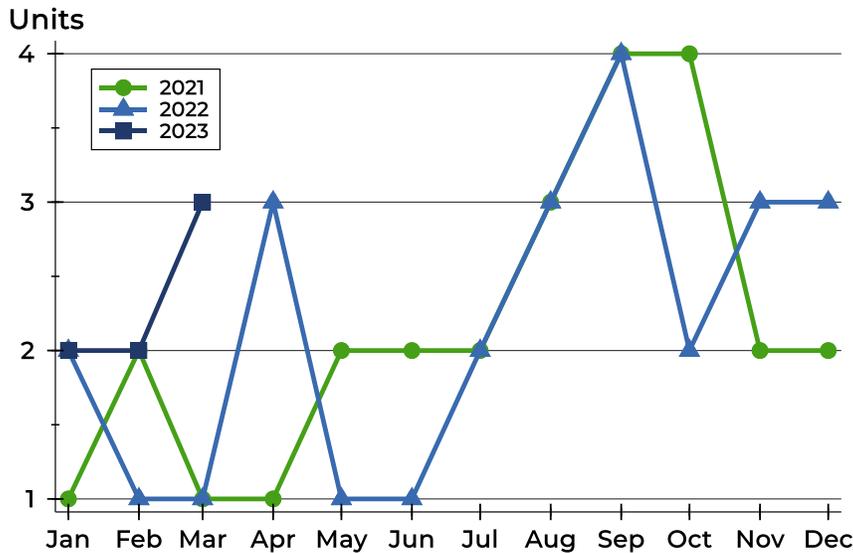
Units





Marshall County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	1	2	2
February	2	1	2
March	1	1	3
April	1	3	
May	2	1	
June	2	1	
July	2	2	
August	3	3	
September	4	4	
October	4	2	
November	2	3	
December	2	3	

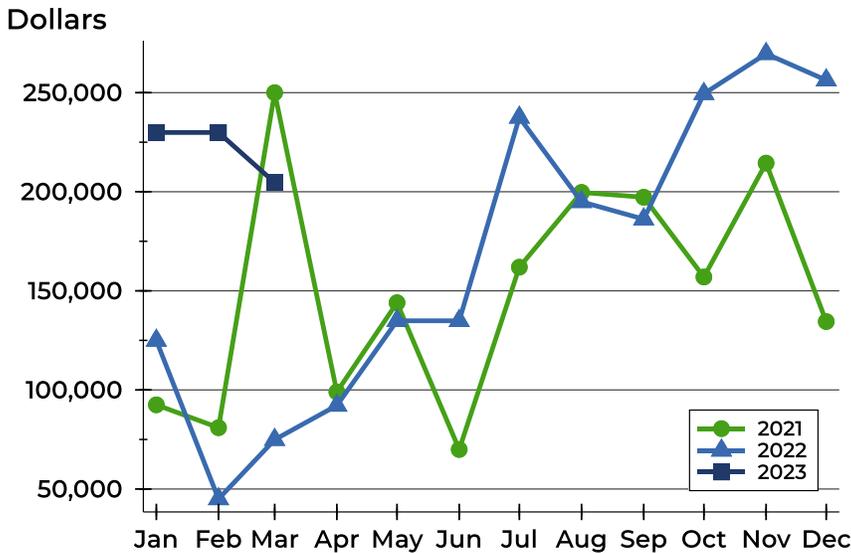
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	33.3%	N/A	45,000	45,000	3	3	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	66.7%	N/A	284,450	284,450	84	84	98.4%	98.4%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



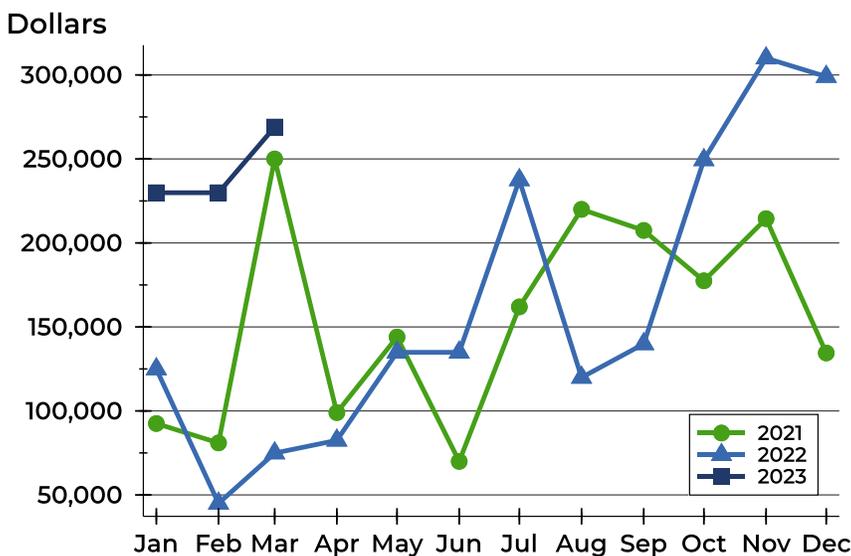
Marshall County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	92,500	124,950	229,900
February	80,950	45,000	229,900
March	250,000	74,900	204,633
April	99,000	92,167	
May	144,000	134,900	
June	69,950	134,900	
July	161,950	237,500	
August	199,667	194,933	
September	197,225	186,175	
October	156,975	249,450	
November	214,450	269,633	
December	134,500	256,300	

Median Price

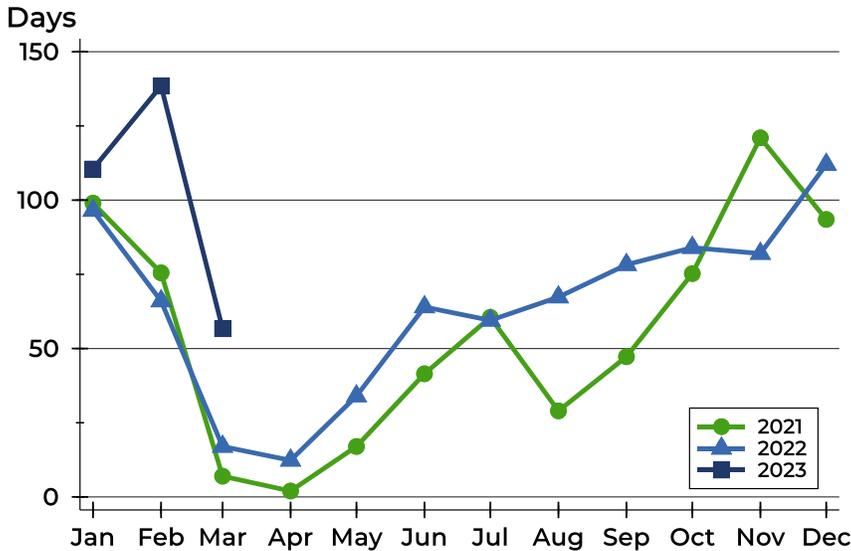


Month	2021	2022	2023
January	92,500	124,950	229,900
February	80,950	45,000	229,900
March	250,000	74,900	269,000
April	99,000	82,500	
May	144,000	134,900	
June	69,950	134,900	
July	161,950	237,500	
August	220,000	119,900	
September	207,450	139,900	
October	177,450	249,450	
November	214,450	310,000	
December	134,500	299,000	



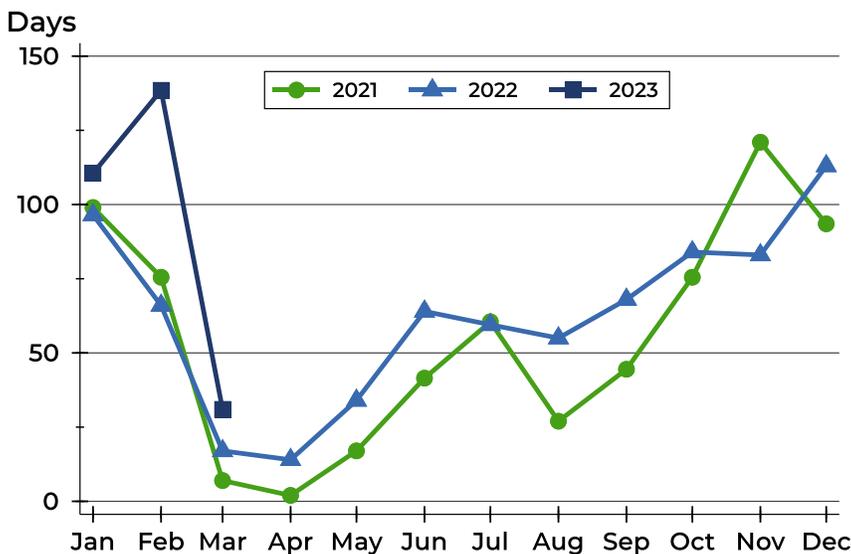
Marshall County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	99	97	111
February	76	66	139
March	7	17	57
April	2	12	
May	17	34	
June	42	64	
July	61	60	
August	29	67	
September	47	78	
October	75	84	
November	121	82	
December	94	112	

Median DOM

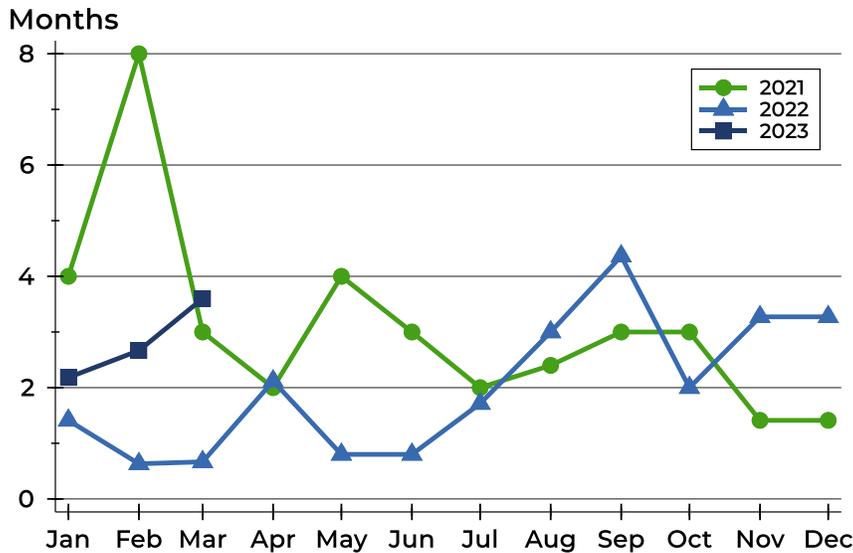


Month	2021	2022	2023
January	99	97	111
February	76	66	139
March	7	17	31
April	2	14	
May	17	34	
June	42	64	
July	61	60	
August	27	55	
September	45	68	
October	76	84	
November	121	83	
December	94	113	



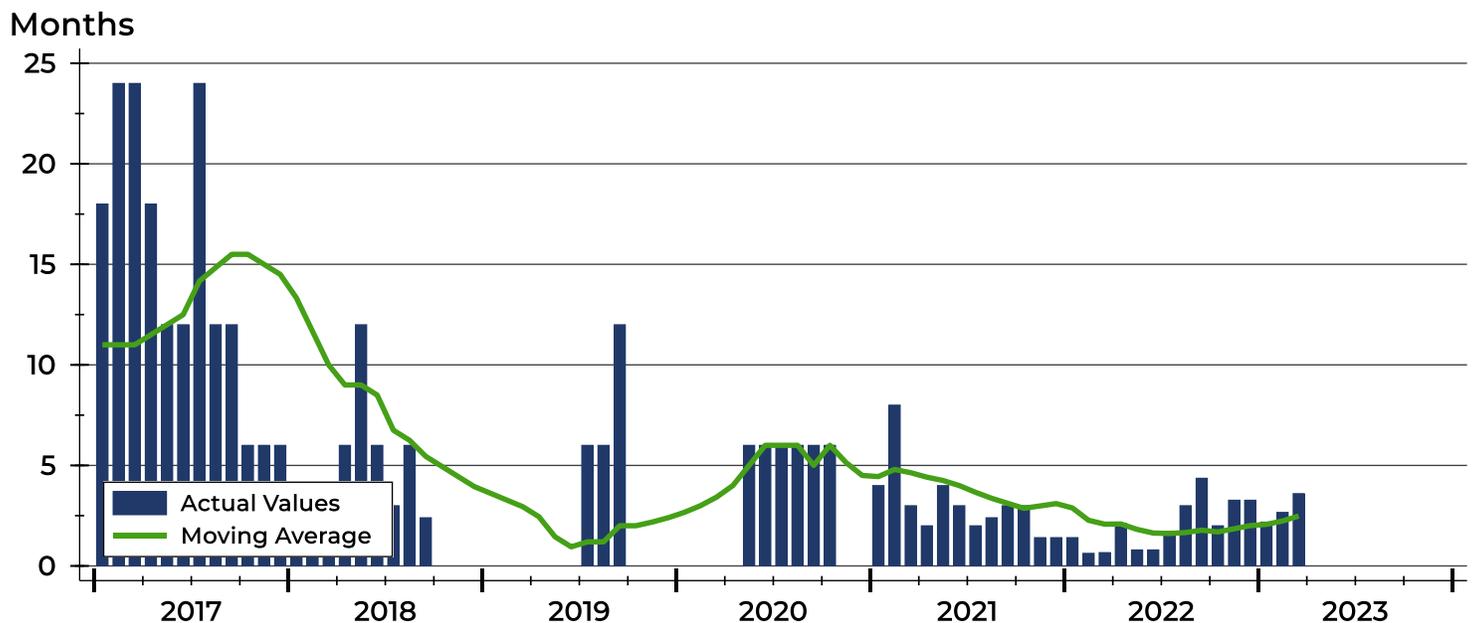
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	4.0	1.4	2.2
February	8.0	0.6	2.7
March	3.0	0.7	3.6
April	2.0	2.1	
May	4.0	0.8	
June	3.0	0.8	
July	2.0	1.7	
August	2.4	3.0	
September	3.0	4.4	
October	3.0	2.0	
November	1.4	3.3	
December	1.4	3.3	

History of Month's Supply





Marshall County New Listings Analysis

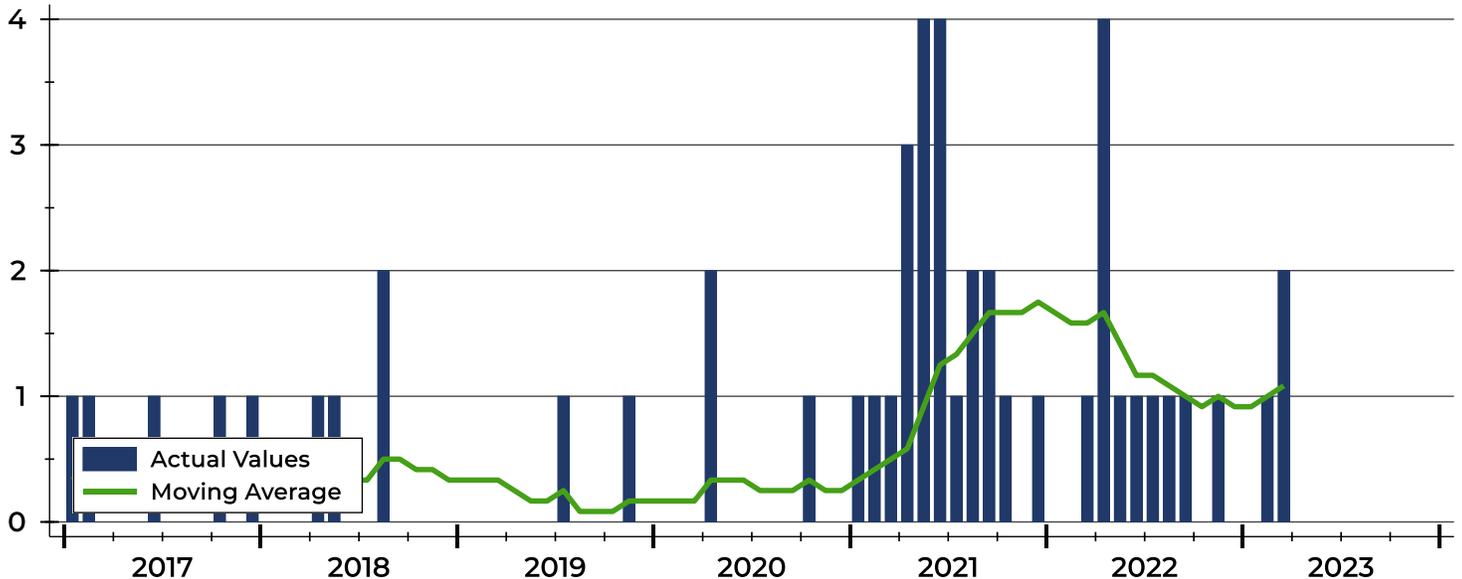
Summary Statistics for New Listings		2023	March 2022	Change
Current Month	New Listings	2	1	100.0%
	Volume (1,000s)	314	75	318.7%
	Average List Price	157,000	74,900	109.6%
	Median List Price	157,000	74,900	109.6%
Year-to-Date	New Listings	3	1	200.0%
	Volume (1,000s)	392	75	422.7%
	Average List Price	130,667	74,900	74.5%
	Median List Price	78,000	74,900	4.1%

A total of 2 new listings were added in Marshall County during March, up 100.0% from the same month in 2022. Year-to-date Marshall County has seen 3 new listings.

The median list price of these homes was \$157,000 up from \$74,900 in 2022.

History of New Listings

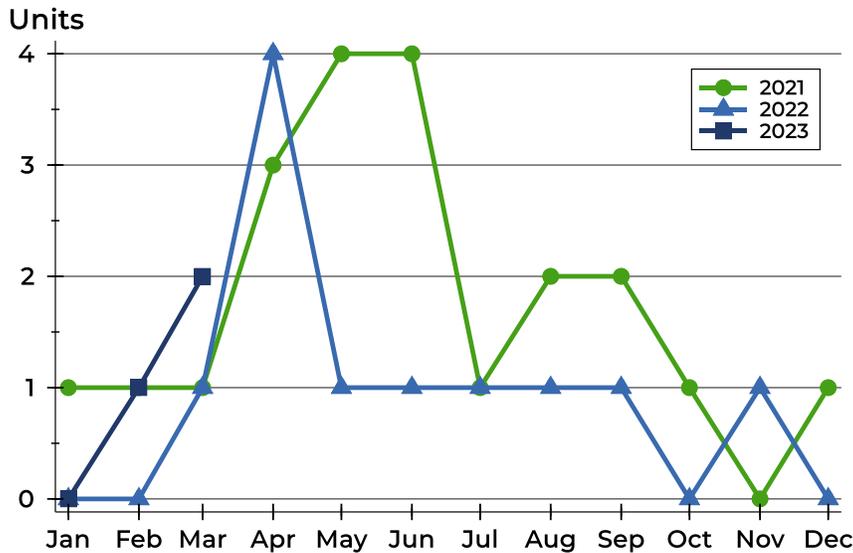
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	1	0	0
February	1	0	1
March	1	1	2
April	3	4	
May	4	1	
June	4	1	
July	1	1	
August	2	1	
September	2	1	
October	1	0	
November	0	1	
December	1	0	

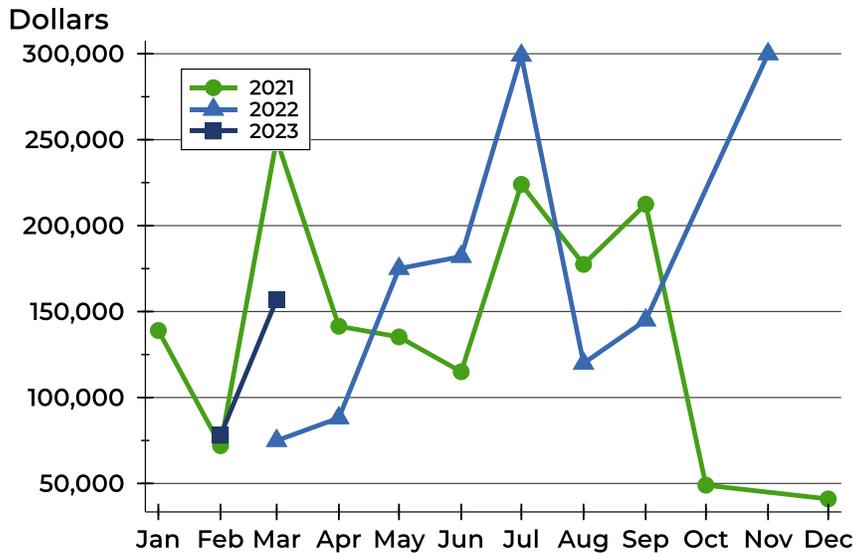
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	50.0%	45,000	45,000	7	7	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	269,000	269,000	38	38	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



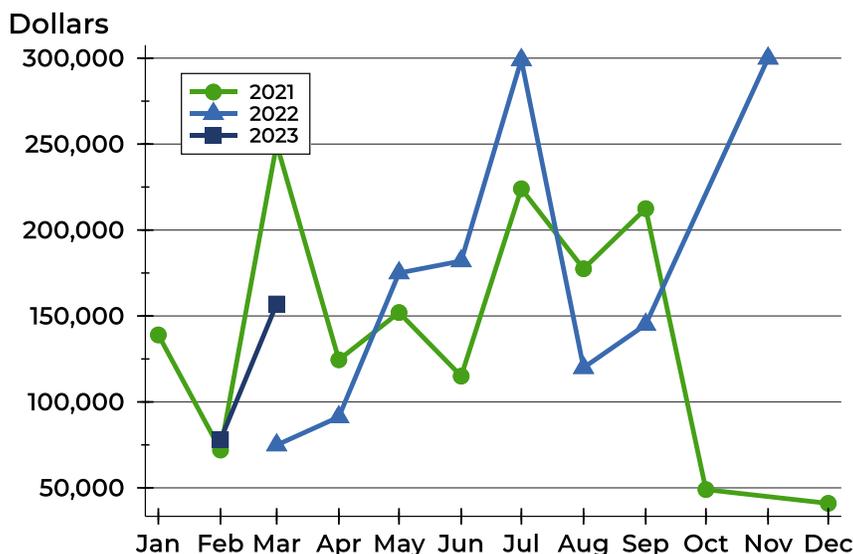
Marshall County New Listings Analysis

Average Price



Month	2021	2022	2023
January	139,000	N/A	N/A
February	72,000	N/A	78,000
March	250,000	74,900	157,000
April	141,467	88,100	
May	135,250	175,000	
June	115,000	182,000	
July	224,000	299,000	
August	177,450	119,900	
September	212,450	145,000	
October	49,000	N/A	
November	N/A	299,900	
December	41,000	N/A	

Median Price



Month	2021	2022	2023
January	139,000	N/A	N/A
February	72,000	N/A	78,000
March	250,000	74,900	157,000
April	124,500	91,250	
May	152,000	175,000	
June	115,000	182,000	
July	224,000	299,000	
August	177,450	119,900	
September	212,450	145,000	
October	49,000	N/A	
November	N/A	299,900	
December	41,000	N/A	



Marshall County Contracts Written Analysis

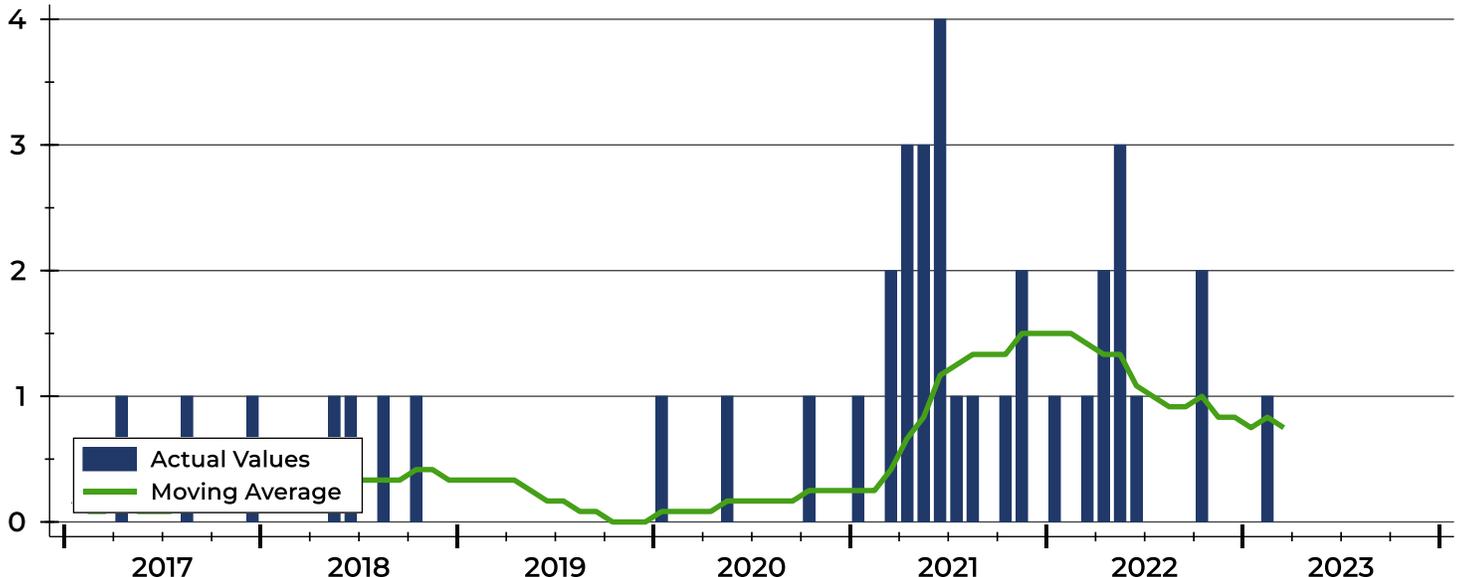
Summary Statistics for Contracts Written		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		0	1	-100.0%	1	2	-50.0%
Volume (1,000s)		0	41	-100.0%	78	265	-70.6%
Average	Sale Price	N/A	41,000	N/A	78,000	132,500	-41.1%
	Days on Market	N/A	83	N/A	10	140	-92.9%
	Percent of Original	N/A	75.6%	N/A	83.3%	83.6%	-0.4%
Median	Sale Price	N/A	41,000	N/A	78,000	132,500	-41.1%
	Days on Market	N/A	83	N/A	10	140	-92.9%
	Percent of Original	N/A	75.6%	N/A	83.3%	83.6%	-0.4%

A total of 0 contracts for sale were written in Marshall County during the month of March, down from 1 in 2022. The median list price of these homes in March 2022 was \$41,000.

Half of the homes that went under contract during this period were on the market less than 83 days.

History of Contracts Written

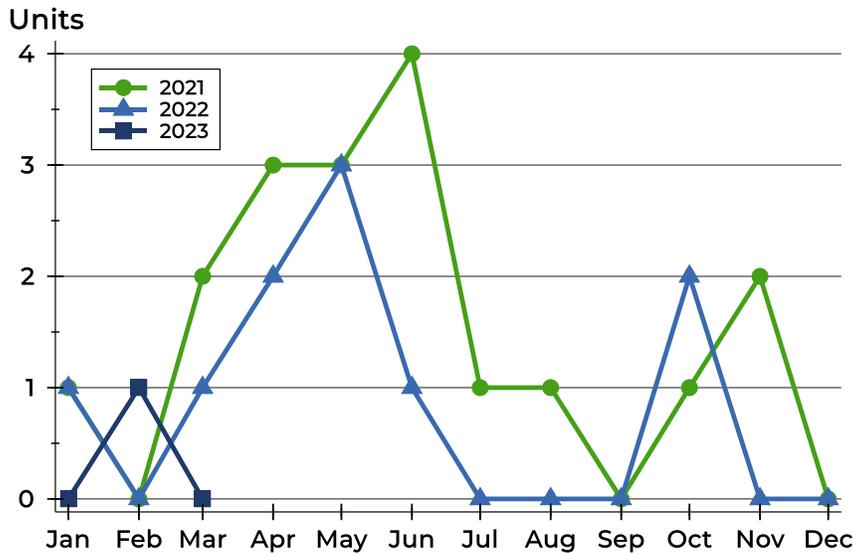
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	1	1	N/A
February	N/A	N/A	1
March	2	1	N/A
April	3	2	
May	3	3	
June	4	1	
July	1	N/A	
August	1	N/A	
September	N/A	N/A	
October	1	2	
November	2	N/A	
December	N/A	N/A	

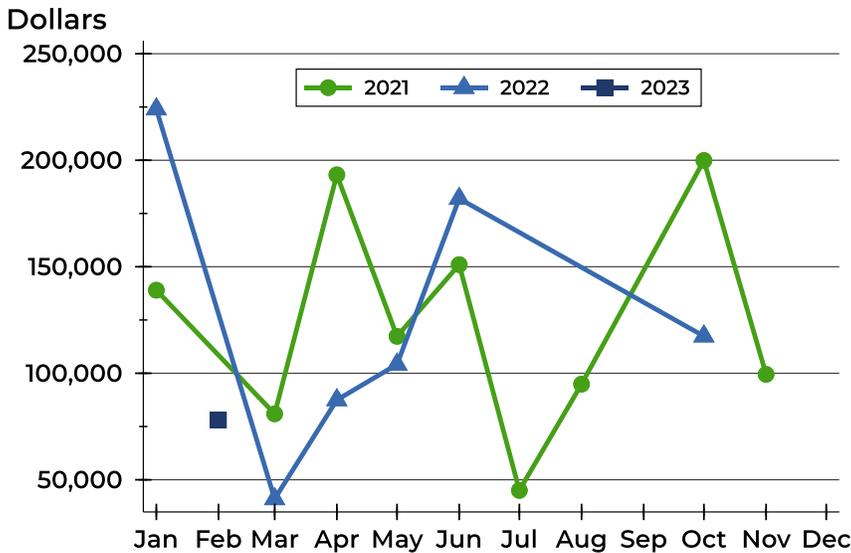
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



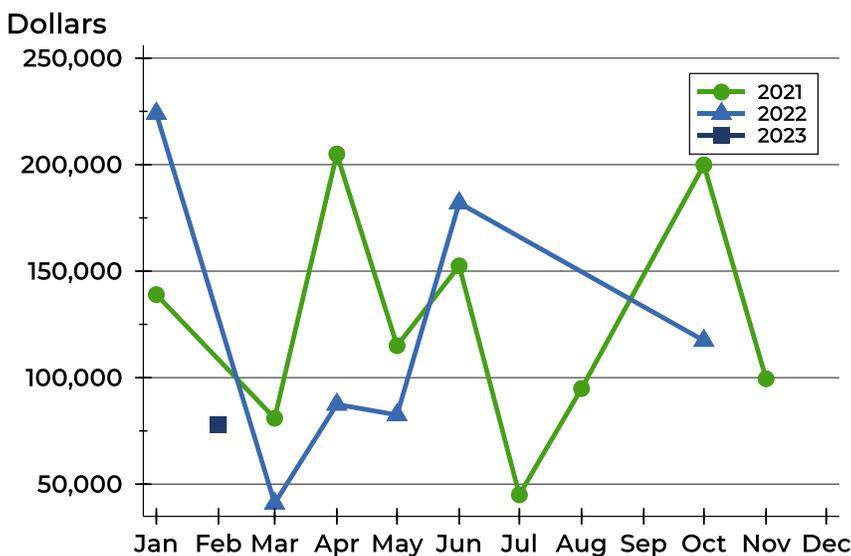
Marshall County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	139,000	224,000	N/A
February	N/A	N/A	78,000
March	80,950	41,000	N/A
April	193,167	87,450	
May	117,333	104,167	
June	151,000	182,000	
July	45,000	N/A	
August	94,900	N/A	
September	N/A	N/A	
October	199,900	117,400	
November	99,500	N/A	
December	N/A	N/A	

Median Price

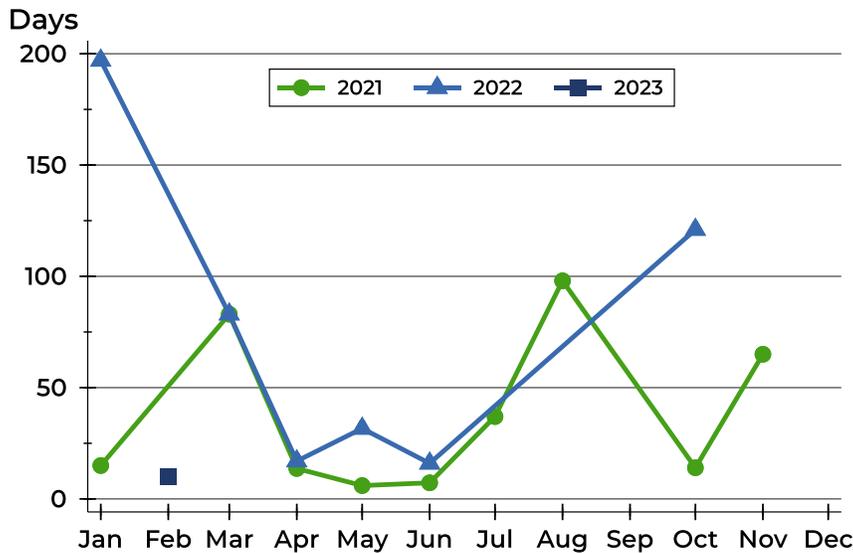


Month	2021	2022	2023
January	139,000	224,000	N/A
February	N/A	N/A	78,000
March	80,950	41,000	N/A
April	205,000	87,450	
May	115,000	82,500	
June	152,500	182,000	
July	45,000	N/A	
August	94,900	N/A	
September	N/A	N/A	
October	199,900	117,400	
November	99,500	N/A	
December	N/A	N/A	



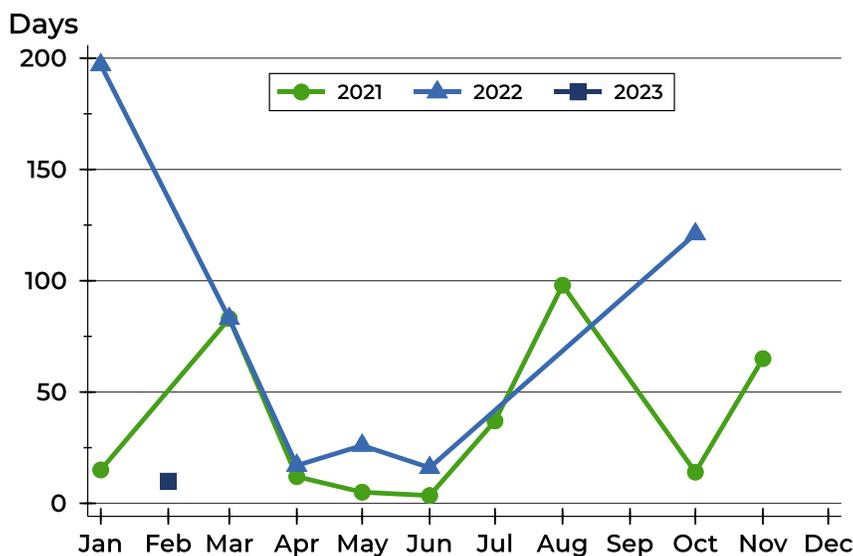
Marshall County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	15	197	N/A
February	N/A	N/A	10
March	83	83	N/A
April	14	17	
May	6	32	
June	7	16	
July	37	N/A	
August	98	N/A	
September	N/A	N/A	
October	14	121	
November	65	N/A	
December	N/A	N/A	

Median DOM



Month	2021	2022	2023
January	15	197	N/A
February	N/A	N/A	10
March	83	83	N/A
April	12	17	
May	5	26	
June	4	16	
July	37	N/A	
August	98	N/A	
September	N/A	N/A	
October	14	121	
November	65	N/A	
December	N/A	N/A	



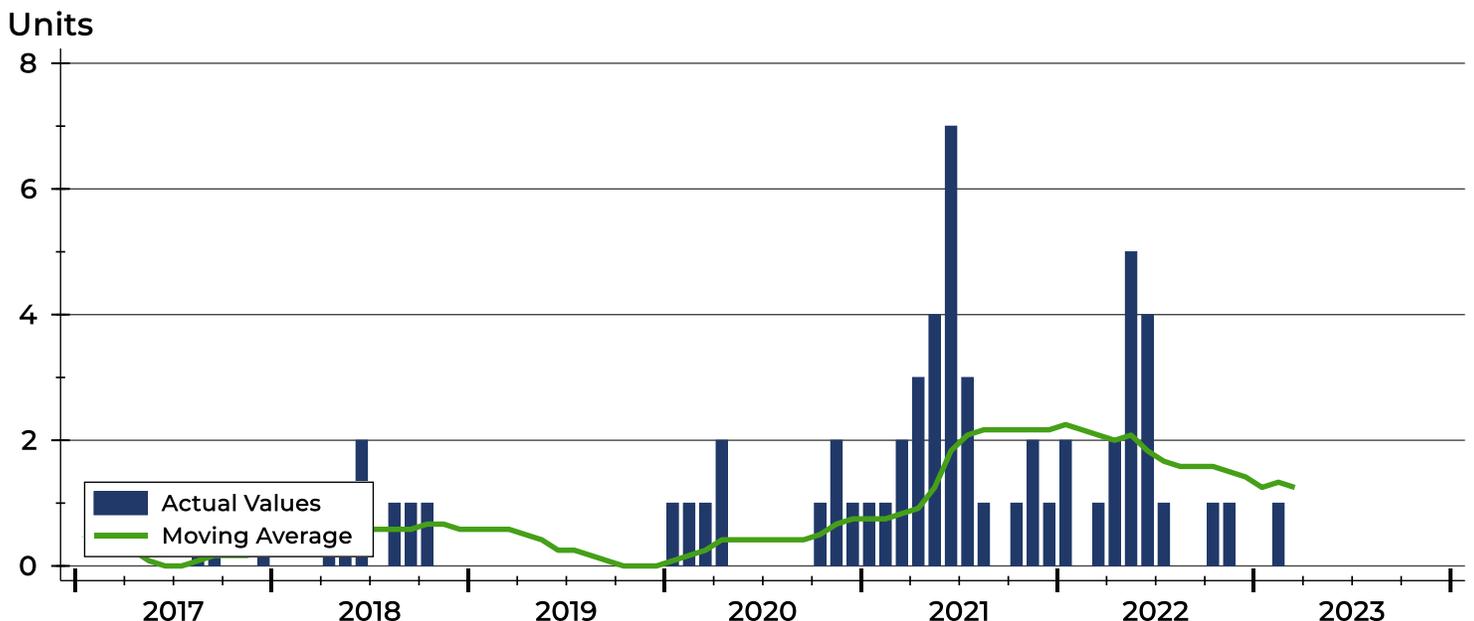
Marshall County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of March 2022	Change
Pending Contracts		0	1	-100.0%
Volume (1,000s)		0	41	-100.0%
Average	List Price	N/A	41,000	N/A
	Days on Market	N/A	83	N/A
	Percent of Original	N/A	91.1%	N/A
Median	List Price	N/A	41,000	N/A
	Days on Market	N/A	83	N/A
	Percent of Original	N/A	91.1%	N/A

A total of 0 listings in Marshall County had contracts pending at the end of March, down from 1 contract pending at the end of March 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

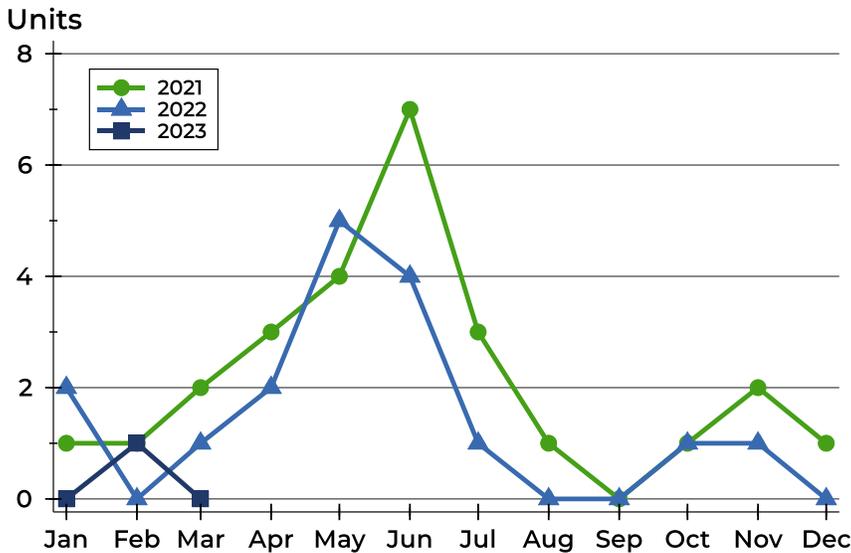
History of Pending Contracts





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	1	2	0
February	1	0	1
March	2	1	0
April	3	2	0
May	4	5	0
June	7	4	0
July	3	1	0
August	1	0	0
September	0	0	0
October	1	1	0
November	2	1	0
December	1	0	0

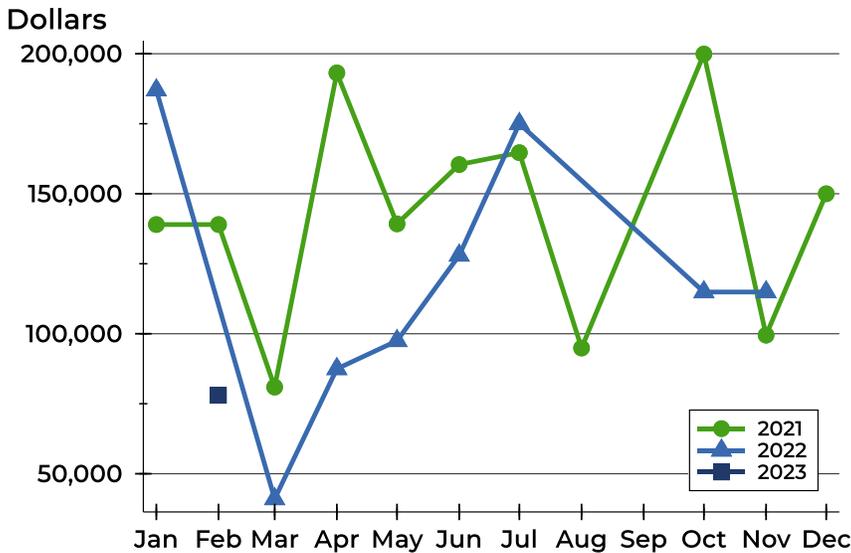
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



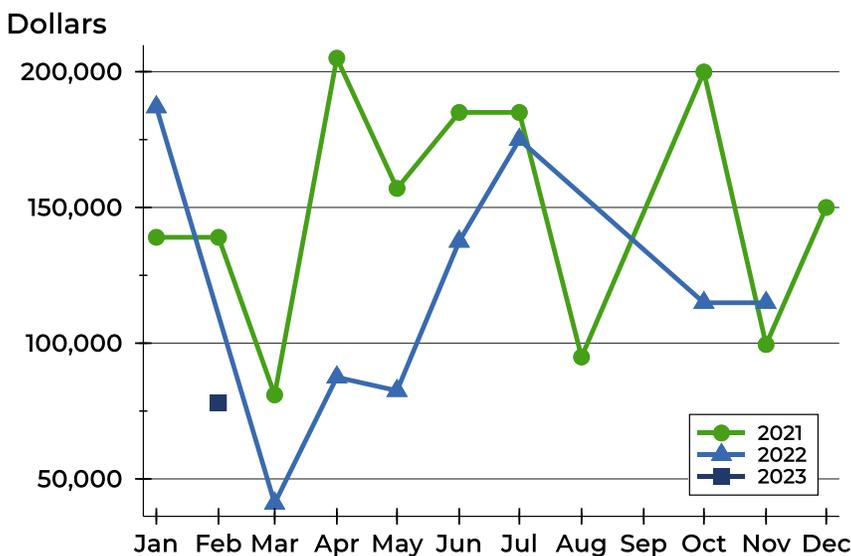
Marshall County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	139,000	187,000	N/A
February	139,000	N/A	78,000
March	80,950	41,000	N/A
April	193,167	87,450	
May	139,250	97,480	
June	160,429	128,000	
July	164,667	175,000	
August	94,900	N/A	
September	N/A	N/A	
October	199,900	114,900	
November	99,500	114,900	
December	150,000	N/A	

Median Price

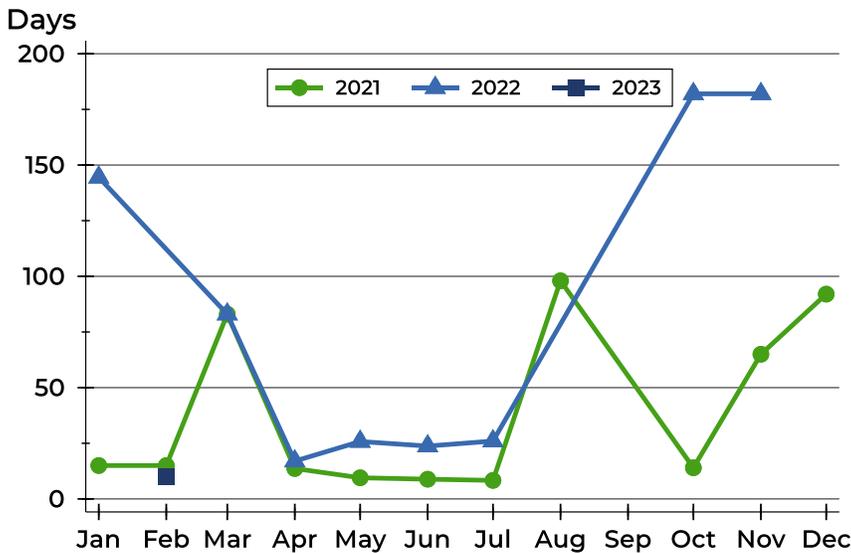


Month	2021	2022	2023
January	139,000	187,000	N/A
February	139,000	N/A	78,000
March	80,950	41,000	N/A
April	205,000	87,450	
May	157,000	82,500	
June	185,000	137,500	
July	185,000	175,000	
August	94,900	N/A	
September	N/A	N/A	
October	199,900	114,900	
November	99,500	114,900	
December	150,000	N/A	



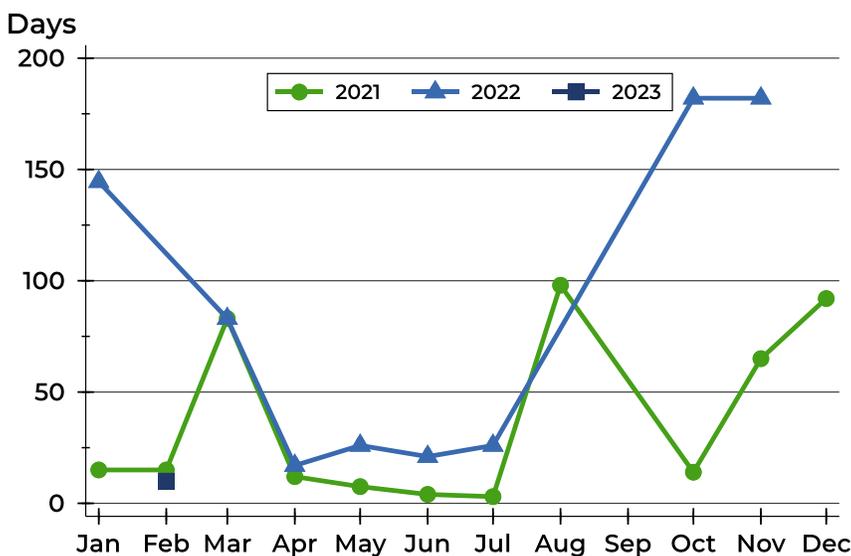
Marshall County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	15	145	N/A
February	15	N/A	10
March	83	83	N/A
April	14	17	
May	10	26	
June	9	24	
July	8	26	
August	98	N/A	
September	N/A	N/A	
October	14	182	
November	65	182	
December	92	N/A	

Median DOM



Month	2021	2022	2023
January	15	145	N/A
February	15	N/A	10
March	83	83	N/A
April	12	17	
May	8	26	
June	4	21	
July	3	26	
August	98	N/A	
September	N/A	N/A	
October	14	182	
November	65	182	
December	92	N/A	