



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in February

Total home sales in Pottawatomie County fell last month to 22 units, compared to 27 units in February 2021. Total sales volume was \$6.4 million, down from a year earlier.

The median sale price in February was \$320,000, up from \$285,000 a year earlier. Homes that sold in February were typically on the market for 9 days and sold for 100.0% of their list prices.

Pottawatomie County Active Listings Up at End of February

The total number of active listings in Pottawatomie County at the end of February was 36 units, up from 34 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$364,450.

During February, a total of 20 contracts were written down from 32 in February 2021. At the end of the month, there were 43 contracts still pending.

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Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1211
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



Pottawatomie County Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		22	27	16	43	47	34
Change from prior year		-18.5%	68.8%	0.0%	-8.5%	38.2%	17.2%
Active Listings		36	34	65	N/A	N/A	N/A
Change from prior year		5.9%	-47.7%	-39.3%			
Months' Supply		1.1	1.1	2.3	N/A	N/A	N/A
Change from prior year		0.0%	-52.2%	-42.5%			
New Listings		30	30	36	57	55	68
Change from prior year		0.0%	-16.7%	50.0%	3.6%	-19.1%	-5.6%
Contracts Written		20	32	26	44	60	61
Change from prior year		-37.5%	23.1%	30.0%	-26.7%	-1.6%	45.2%
Pending Contracts		43	56	52	N/A	N/A	N/A
Change from prior year		-23.2%	7.7%	18.2%			
Sales Volume (1,000s)		6,439	7,143	3,918	12,418	12,464	8,633
Change from prior year		-9.9%	82.3%	2.2%	-0.4%	44.4%	17.7%
Average	Sale Price	292,663	264,562	244,894	288,799	265,201	253,899
	Change from prior year	10.6%	8.0%	2.2%	8.9%	4.5%	0.4%
	List Price of Actives	333,767	259,565	234,610	N/A	N/A	N/A
	Change from prior year	28.6%	10.6%	-9.4%			
	Days on Market	31	41	39	36	51	81
Change from prior year	-24.4%	5.1%	-35.0%	-29.4%	-37.0%	32.8%	
Percent of List	101.5%	97.7%	99.6%	100.4%	97.8%	100.1%	
Change from prior year	3.9%	-1.9%	1.1%	2.7%	-2.3%	1.5%	
Percent of Original	100.8%	96.8%	99.5%	99.3%	96.4%	99.2%	
Change from prior year	4.1%	-2.7%	2.1%	3.0%	-2.8%	1.8%	
Median	Sale Price	320,000	285,000	246,700	293,000	270,000	248,700
	Change from prior year	12.3%	15.5%	2.5%	8.5%	8.6%	-3.2%
	List Price of Actives	364,450	268,700	204,900	N/A	N/A	N/A
	Change from prior year	35.6%	31.1%	-18.0%			
	Days on Market	9	22	11	15	22	32
Change from prior year	-59.1%	100.0%	-73.8%	-31.8%	-31.3%	-30.4%	
Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	99.8%	
Change from prior year	0.0%	0.0%	0.7%	0.0%	0.2%	0.9%	
Percent of Original	100.0%	100.0%	100.0%	100.0%	100.0%	99.6%	
Change from prior year	0.0%	0.0%	1.1%	0.0%	0.4%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

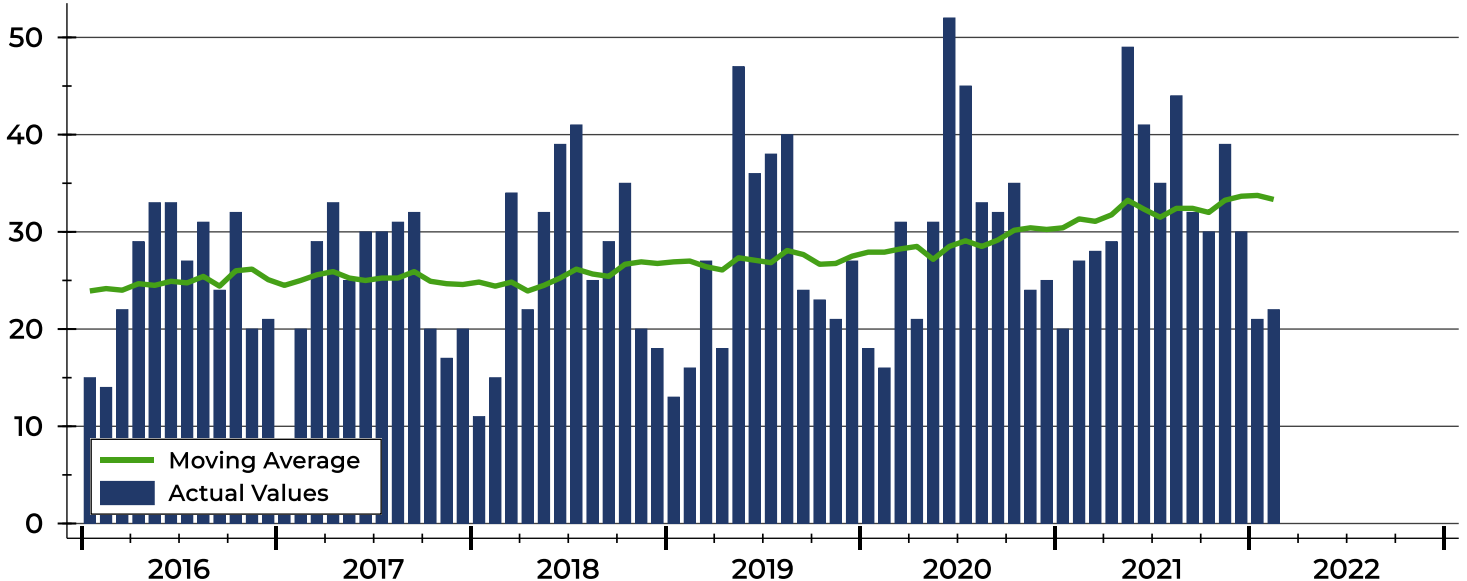
Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		22	27	-18.5%	43	47	-8.5%
Volume (1,000s)		6,439	7,143	-9.9%	12,418	12,464	-0.4%
Months' Supply		1.1	1.1	0.0%	N/A	N/A	N/A
Average	Sale Price	292,663	264,562	10.6%	288,799	265,201	8.9%
	Days on Market	31	41	-24.4%	36	51	-29.4%
	Percent of List	101.5%	97.7%	3.9%	100.4%	97.8%	2.7%
	Percent of Original	100.8%	96.8%	4.1%	99.3%	96.4%	3.0%
Median	Sale Price	320,000	285,000	12.3%	293,000	270,000	8.5%
	Days on Market	9	22	-59.1%	15	22	-31.8%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 22 homes sold in Pottawatomie County in February, down from 27 units in February 2021. Total sales volume fell to \$6.4 million compared to \$7.1 million in the previous year.

The median sales price in February was \$320,000, up 12.3% compared to the prior year. Median days on market was 9 days, down from 24 days in January, and down from 22 in February 2021.

History of Closed Listings

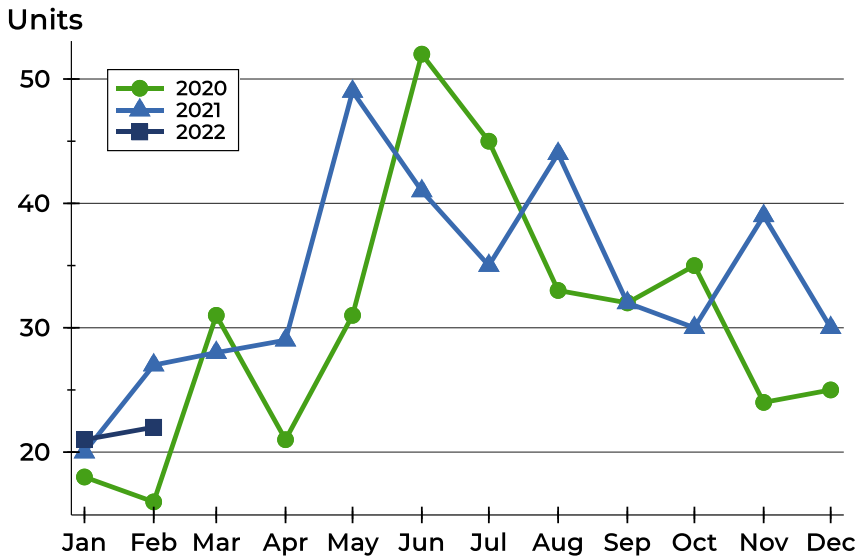
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	18	20	21
February	16	27	22
March	31	28	
April	21	29	
May	31	49	
June	52	41	
July	45	35	
August	33	44	
September	32	32	
October	35	30	
November	24	39	
December	25	30	

Closed Listings by Price Range

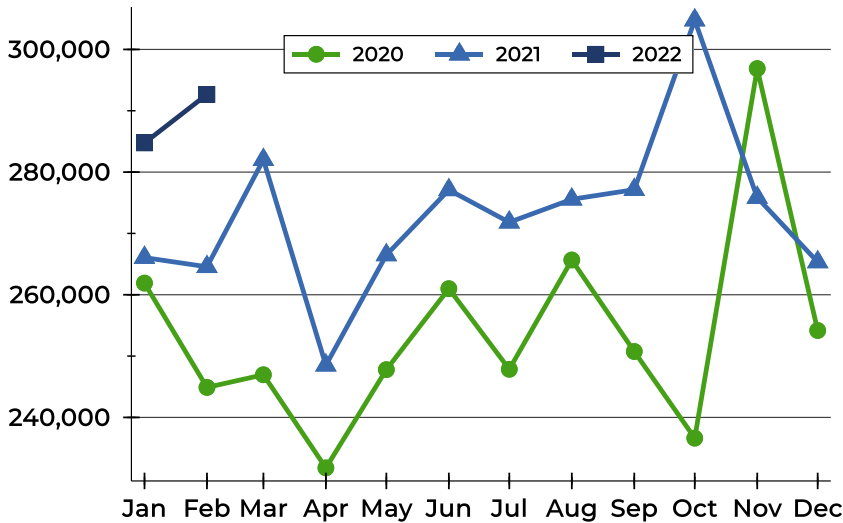
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.5%	1.3	103,000	103,000	10	10	104.0%	104.0%	104.0%	104.0%
\$125,000-\$149,999	1	4.5%	1.8	149,500	149,500	69	69	99.7%	99.7%	99.7%	99.7%
\$150,000-\$174,999	1	4.5%	1.0	167,500	167,500	3	3	101.6%	101.6%	101.6%	101.6%
\$175,000-\$199,999	1	4.5%	0.0	199,000	199,000	8	8	104.8%	104.8%	104.8%	104.8%
\$200,000-\$249,999	2	9.1%	1.1	225,088	225,088	29	29	105.0%	105.0%	105.0%	105.0%
\$250,000-\$299,999	4	18.2%	0.4	275,500	275,000	24	19	99.0%	98.9%	99.0%	98.9%
\$300,000-\$399,999	10	45.5%	1.1	338,350	326,000	44	6	101.6%	101.4%	100.1%	101.4%
\$400,000-\$499,999	2	9.1%	3.6	441,950	441,950	4	4	100.0%	100.0%	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



Pottawatomie County Closed Listings Analysis

Average Price

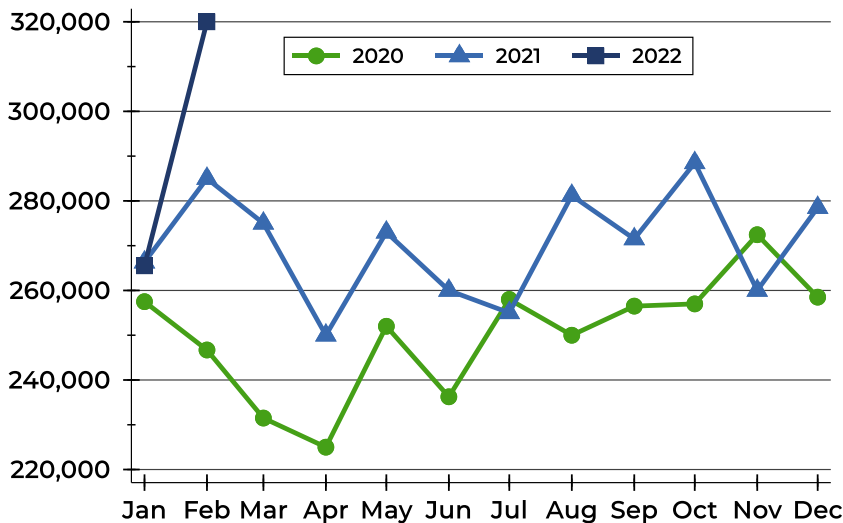
Dollars



Month	2020	2021	2022
January	261,903	266,064	284,752
February	244,894	264,562	292,663
March	246,959	282,018	
April	231,776	248,504	
May	247,790	266,490	
June	260,992	277,099	
July	247,853	271,821	
August	265,671	275,567	
September	250,749	277,140	
October	236,625	304,775	
November	296,878	275,848	
December	254,176	265,343	

Median Price

Dollars

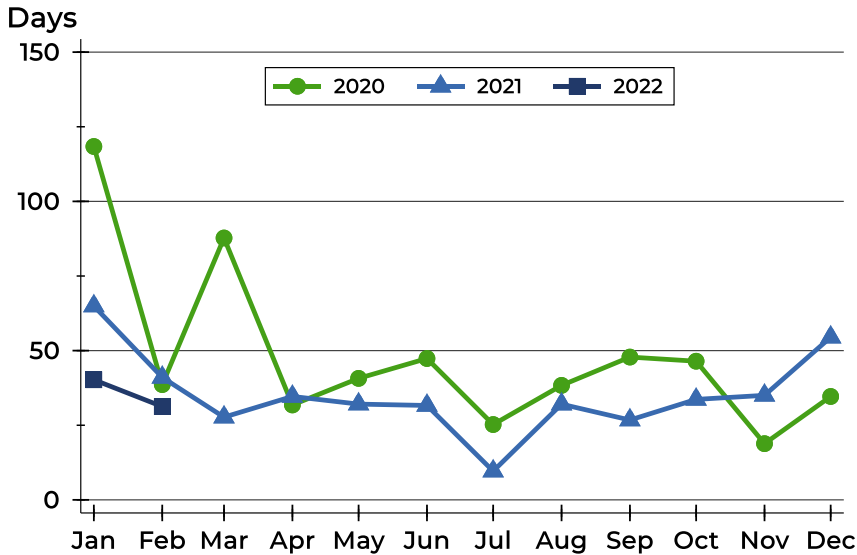


Month	2020	2021	2022
January	257,500	266,314	265,500
February	246,700	285,000	320,000
March	231,500	275,000	
April	225,000	250,000	
May	252,000	273,000	
June	236,250	260,000	
July	258,000	255,000	
August	250,000	281,200	
September	256,500	271,500	
October	257,000	288,500	
November	272,450	260,000	
December	258,500	278,500	



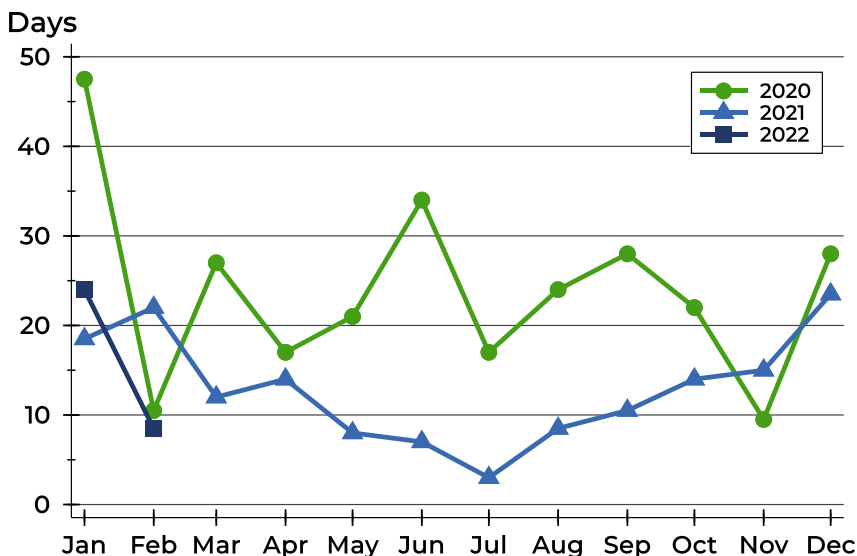
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	118	65	40
February	39	41	31
March	88	28	
April	32	35	
May	41	32	
June	47	32	
July	25	10	
August	38	32	
September	48	27	
October	46	34	
November	19	35	
December	35	55	

Median DOM



Month	2020	2021	2022
January	48	19	24
February	11	22	9
March	27	12	
April	17	14	
May	21	8	
June	34	7	
July	17	3	
August	24	9	
September	28	11	
October	22	14	
November	10	15	
December	28	24	



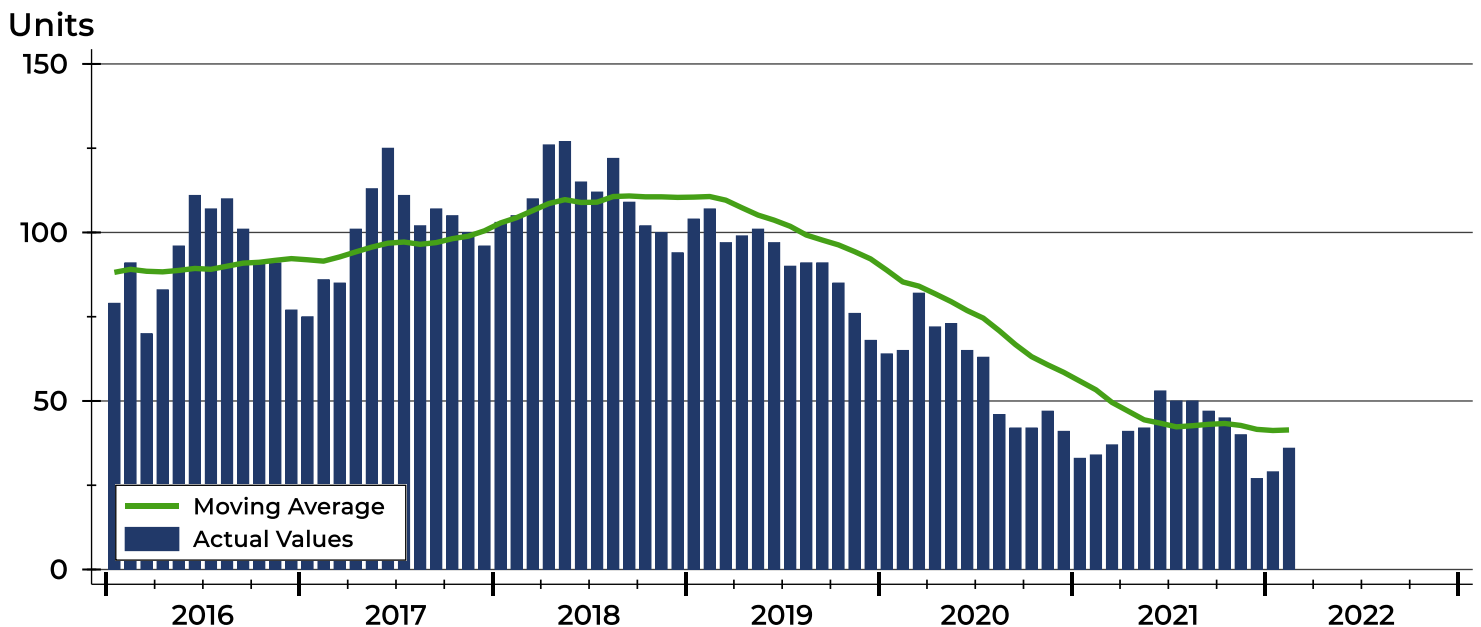
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2022	2021	Change
Active Listings		36	34	5.9%
Volume (1,000s)		12,016	8,825	36.2%
Months' Supply		1.1	1.1	0.0%
Average	List Price	333,767	259,565	28.6%
	Days on Market	52	78	-33.3%
	Percent of Original	99.6%	98.4%	1.2%
Median	List Price	364,450	268,700	35.6%
	Days on Market	27	50	-46.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 36 homes were available for sale in Pottawatomie County at the end of February. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of February was \$364,450, up 35.6% from 2021. The typical time on market for active listings was 27 days, down from 50 days a year earlier.

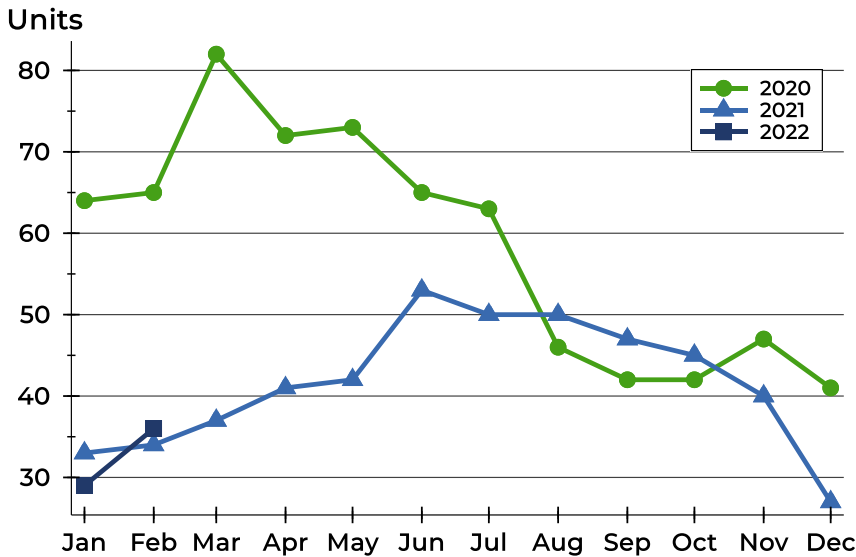
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	64	33	29
February	65	34	36
March	82	37	
April	72	41	
May	73	42	
June	65	53	
July	63	50	
August	46	50	
September	42	47	
October	42	45	
November	47	40	
December	41	27	

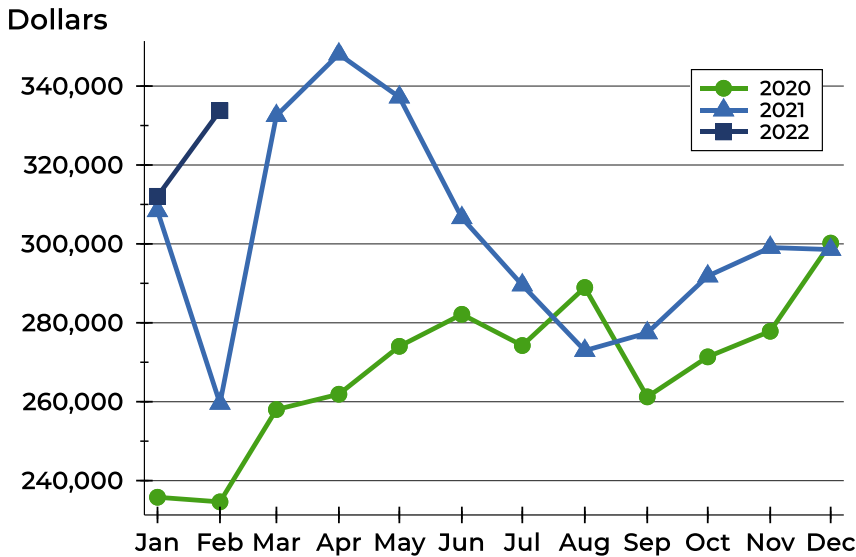
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	2.8%	1.3	120,000	120,000	1	1	100.0%	100.0%
\$125,000-\$149,999	2	5.6%	1.8	132,500	132,500	35	35	95.2%	95.2%
\$150,000-\$174,999	2	5.6%	1.0	168,900	168,900	83	83	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	16.7%	1.1	224,417	224,750	70	22	100.0%	100.0%
\$250,000-\$299,999	3	8.3%	0.4	289,967	289,900	50	45	100.0%	100.0%
\$300,000-\$399,999	10	27.8%	1.1	363,400	379,900	57	36	99.5%	100.0%
\$400,000-\$499,999	9	25.0%	3.6	424,444	415,900	46	27	100.1%	100.0%
\$500,000-\$749,999	3	8.3%	N/A	540,800	542,500	23	25	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



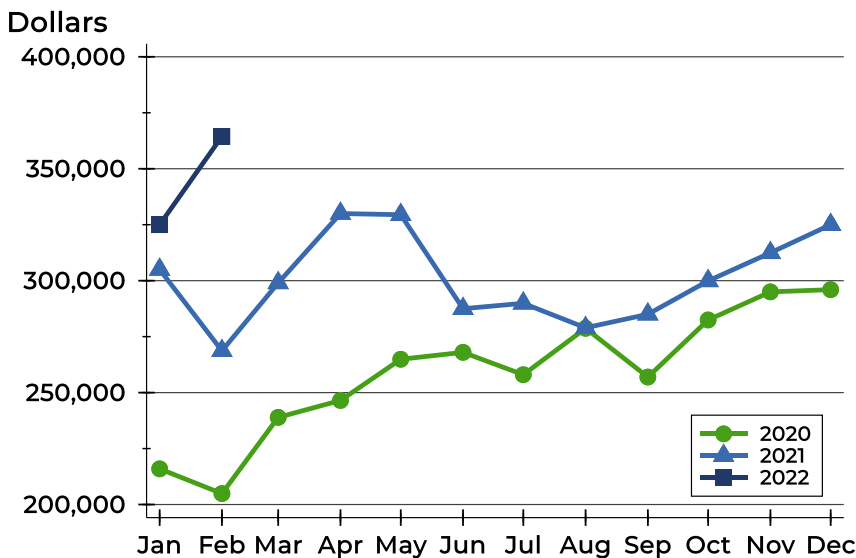
Pottawatomie County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	235,787	308,385	312,066
February	234,610	259,565	333,767
March	258,014	332,489	
April	261,901	348,095	
May	274,036	337,200	
June	282,150	306,614	
July	274,238	289,574	
August	288,946	272,958	
September	261,224	277,430	
October	271,369	291,840	
November	277,857	299,078	
December	300,205	298,563	

Median Price

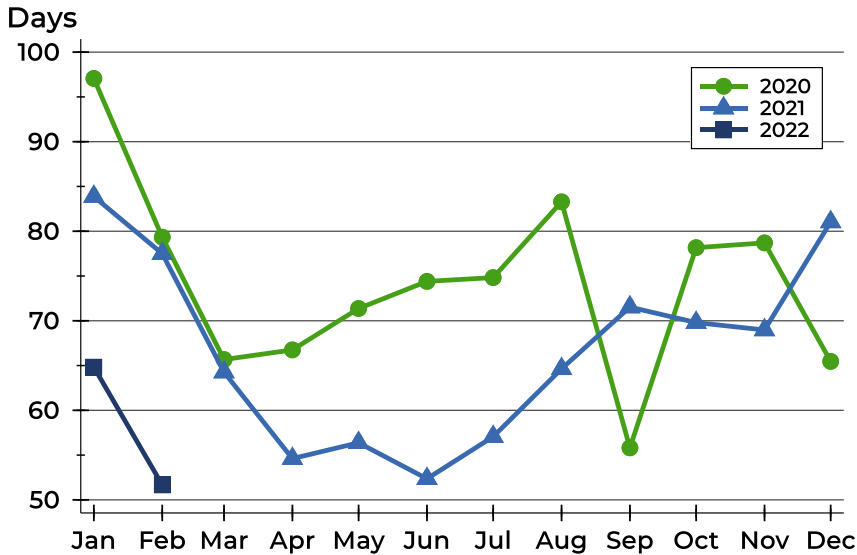


Month	2020	2021	2022
January	215,950	305,000	325,000
February	204,900	268,700	364,450
March	238,950	299,000	
April	246,500	330,000	
May	264,900	329,450	
June	268,000	287,500	
July	258,000	289,900	
August	278,725	278,950	
September	256,950	285,000	
October	282,450	299,900	
November	295,000	312,450	
December	296,000	325,000	



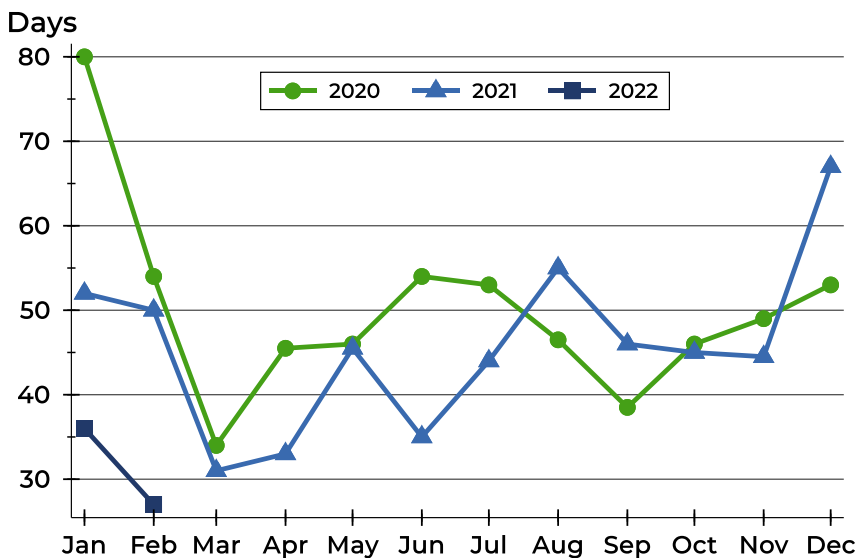
Pottawatomie County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	97	84	65
February	79	78	52
March	66	64	
April	67	55	
May	71	56	
June	74	52	
July	75	57	
August	83	65	
September	56	72	
October	78	70	
November	79	69	
December	65	81	

Median DOM

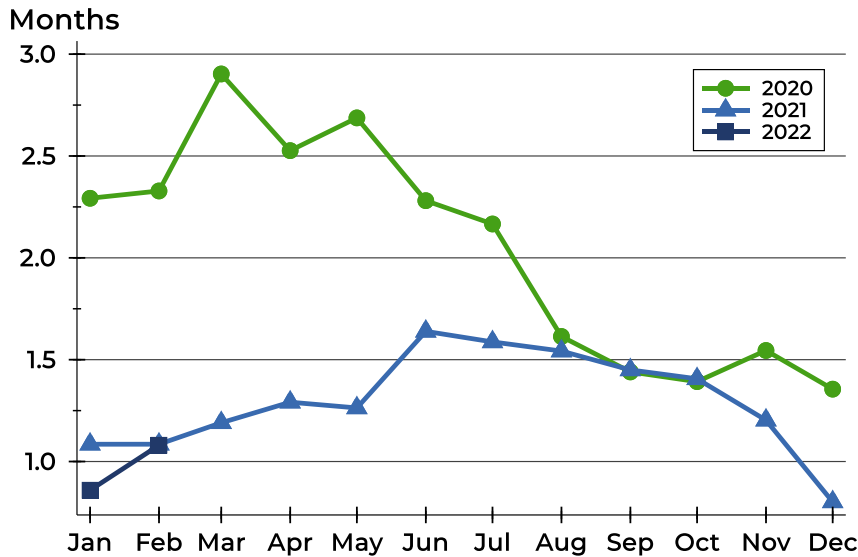


Month	2020	2021	2022
January	80	52	36
February	54	50	27
March	34	31	
April	46	33	
May	46	46	
June	54	35	
July	53	44	
August	47	55	
September	39	46	
October	46	45	
November	49	45	
December	53	67	



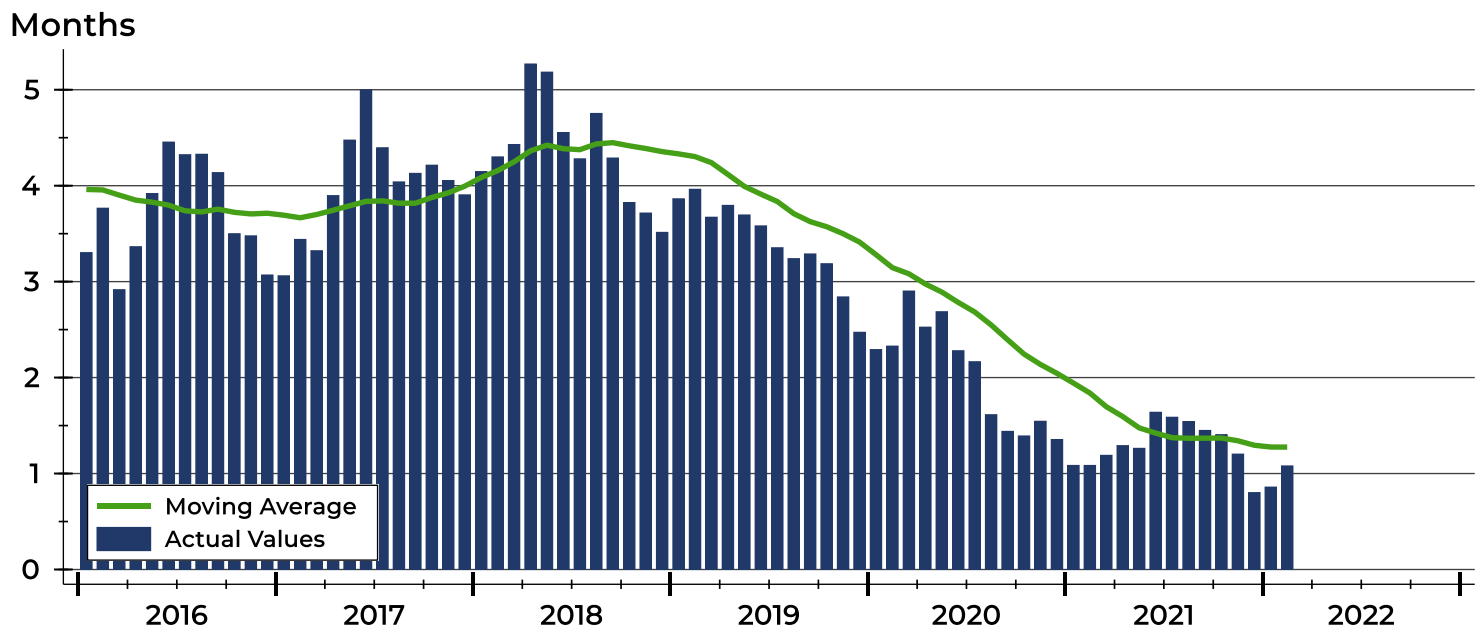
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.3	1.1	0.9
February	2.3	1.1	1.1
March	2.9	1.2	
April	2.5	1.3	
May	2.7	1.3	
June	2.3	1.6	
July	2.2	1.6	
August	1.6	1.5	
September	1.4	1.4	
October	1.4	1.4	
November	1.5	1.2	
December	1.4	0.8	

History of Month's Supply





Pottawatomie County New Listings Analysis

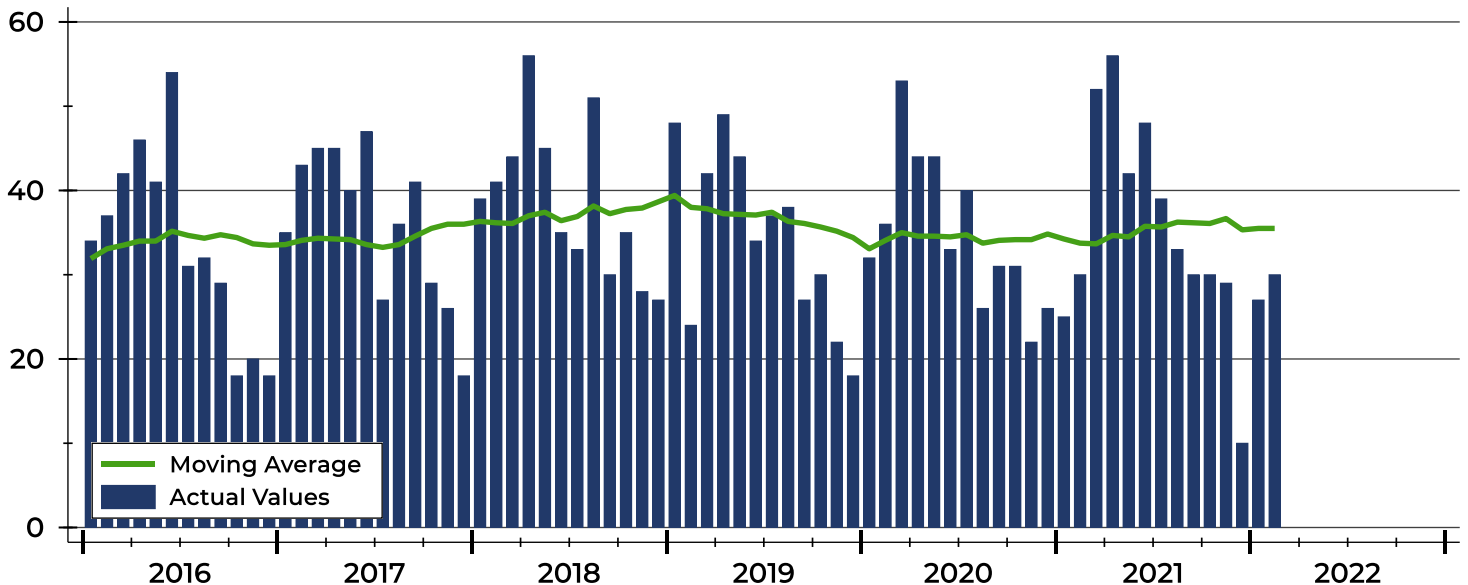
Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	30	30	0.0%
	Volume (1,000s)	10,406	7,944	31.0%
	Average List Price	346,850	264,803	31.0%
	Median List Price	370,000	252,500	46.5%
Year-to-Date	New Listings	57	55	3.6%
	Volume (1,000s)	19,200	14,885	29.0%
	Average List Price	336,846	270,638	24.5%
	Median List Price	329,000	269,000	22.3%

A total of 30 new listings were added in Pottawatomie County during February, the same figure as reported in 2021. Year-to-date Pottawatomie County has seen 57 new listings.

The median list price of these homes was \$370,000 up from \$252,500 in 2021.

History of New Listings

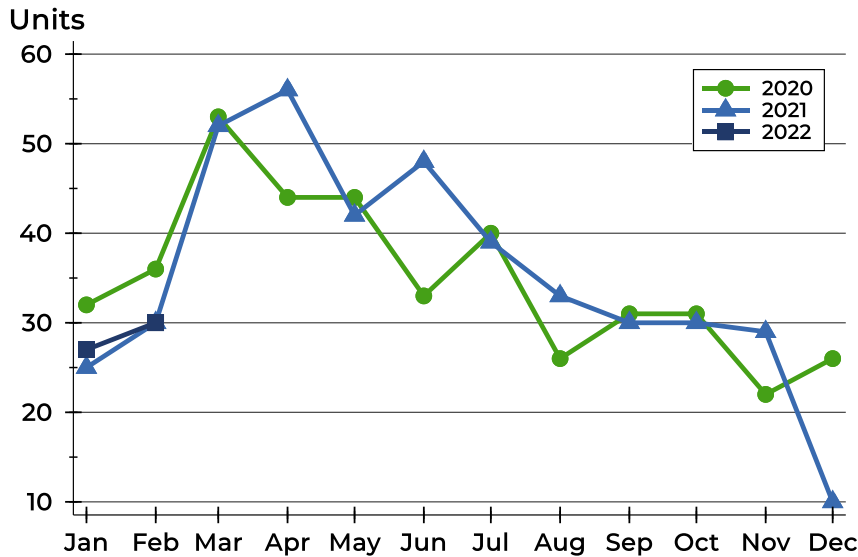
Units





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	32	25	27
February	36	30	30
March	53	52	
April	44	56	
May	44	42	
June	33	48	
July	40	39	
August	26	33	
September	31	30	
October	31	30	
November	22	29	
December	26	10	

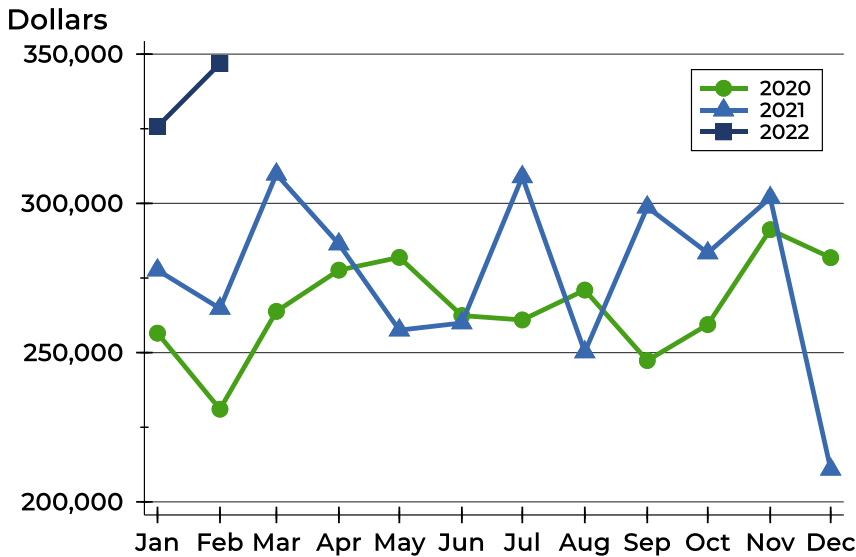
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	3.3%	120,000	120,000	2	2	100.0%	100.0%
\$125,000-\$149,999	1	3.3%	139,900	139,900	6	6	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	13.3%	228,500	234,500	6	3	100.0%	100.0%
\$250,000-\$299,999	7	23.3%	283,571	288,000	4	5	100.0%	100.0%
\$300,000-\$399,999	7	23.3%	372,986	379,500	26	21	99.4%	100.0%
\$400,000-\$499,999	8	26.7%	438,013	427,400	22	26	99.2%	100.0%
\$500,000-\$749,999	2	6.7%	565,806	565,806	21	21	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



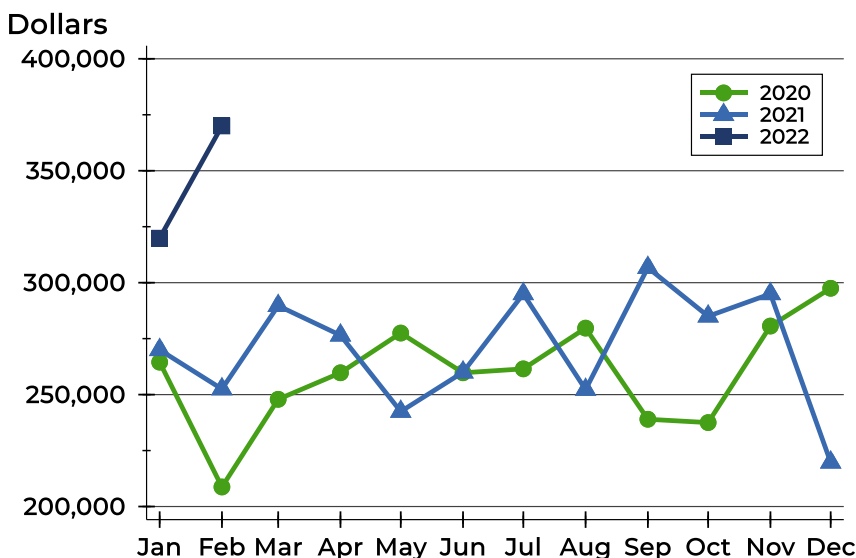
Pottawatomie County New Listings Analysis

Average Price



Month	2020	2021	2022
January	256,523	277,640	325,730
February	231,047	264,803	346,850
March	263,816	309,779	
April	277,634	286,386	
May	281,910	257,544	
June	262,417	259,931	
July	260,954	308,895	
August	270,965	250,224	
September	247,342	298,736	
October	259,397	283,383	
November	291,191	301,862	
December	281,819	210,905	

Median Price



Month	2020	2021	2022
January	264,500	270,000	319,900
February	208,750	252,500	370,000
March	247,900	289,700	
April	259,750	276,500	
May	277,500	242,450	
June	259,750	260,000	
July	261,500	295,000	
August	279,700	252,250	
September	239,000	306,725	
October	237,500	285,000	
November	280,635	295,000	
December	297,500	219,750	



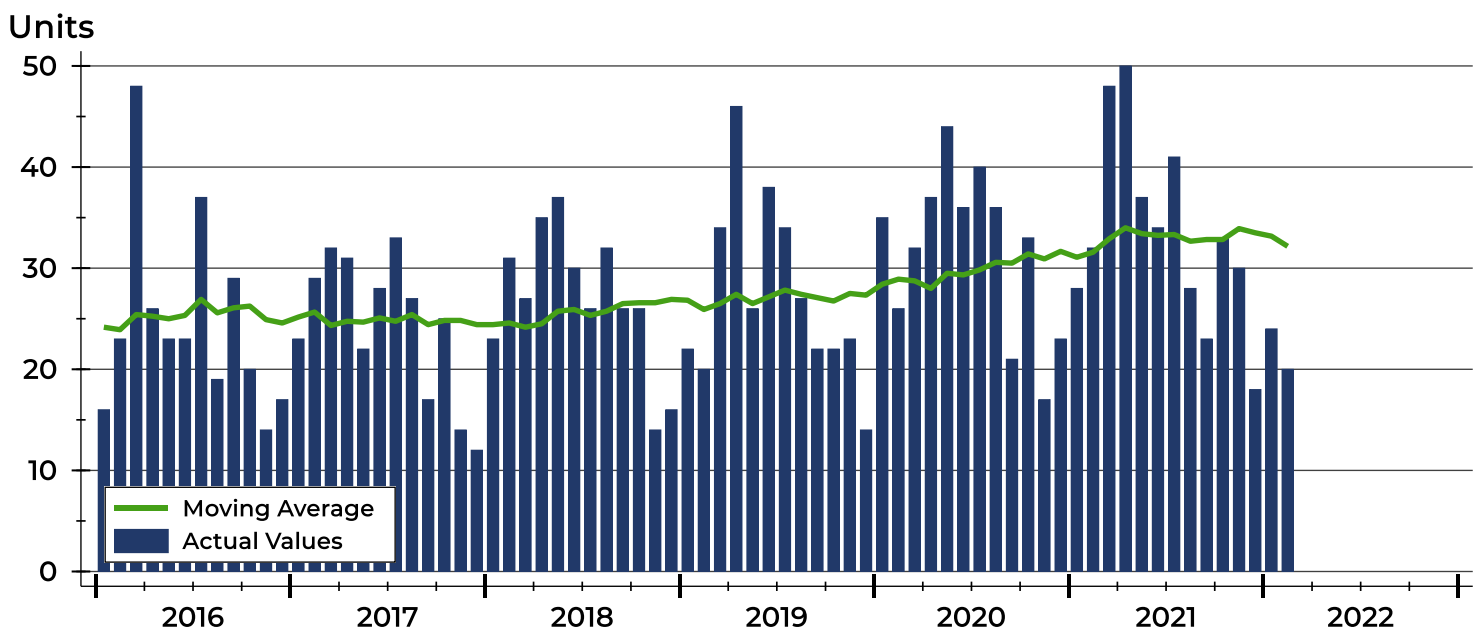
Pottawatomie County Contracts Written Analysis

Summary Statistics for Contracts Written		February 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		20	32	-37.5%	44	60	-26.7%
Volume (1,000s)		5,867	9,748	-39.8%	13,155	17,076	-23.0%
Average	Sale Price	293,336	304,628	-3.7%	298,987	284,603	5.1%
	Days on Market	31	39	-20.5%	33	39	-15.4%
	Percent of Original	99.2%	99.3%	-0.1%	100.5%	98.5%	2.0%
Median	Sale Price	283,500	290,000	-2.2%	289,000	272,500	6.1%
	Days on Market	6	12	-50.0%	8	15	-46.7%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 20 contracts for sale were written in Pottawatomie County during the month of February, down from 32 in 2021. The median list price of these homes was \$283,500, down from \$290,000 the prior year.

Half of the homes that went under contract in February were on the market less than 6 days, compared to 12 days in February 2021.

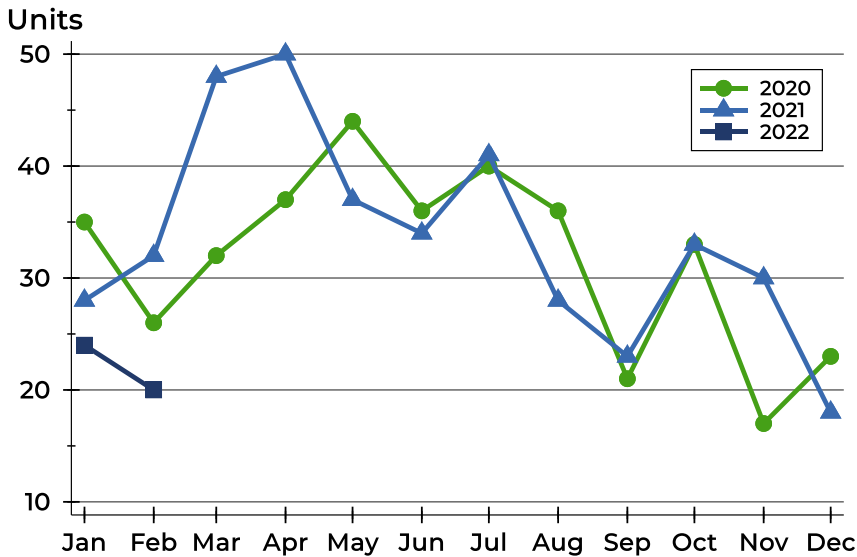
History of Contracts Written





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	35	28	24
February	26	32	20
March	32	48	
April	37	50	
May	44	37	
June	36	34	
July	40	41	
August	36	28	
September	21	23	
October	33	33	
November	17	30	
December	23	18	

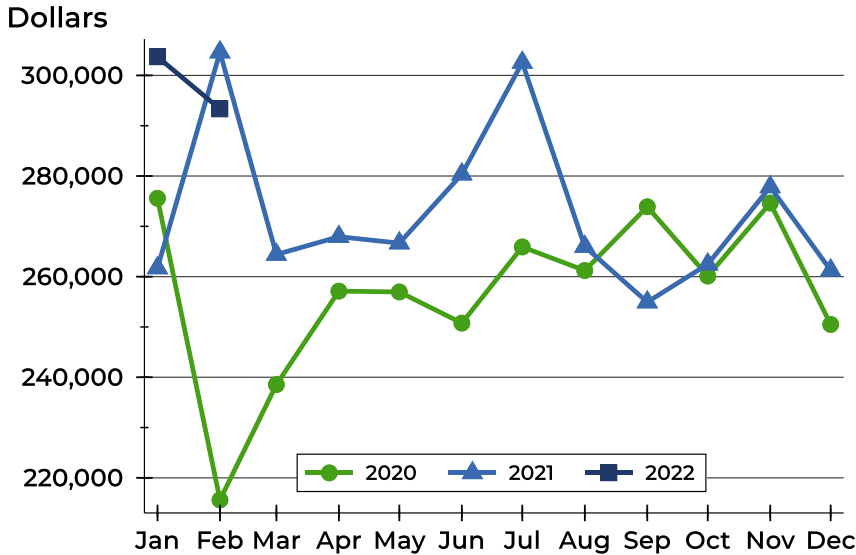
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.0%	82,000	82,000	53	53	92.1%	92.1%
\$100,000-\$124,999	1	5.0%	115,000	115,000	33	33	100.0%	100.0%
\$125,000-\$149,999	1	5.0%	139,900	139,900	6	6	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	15.0%	217,300	222,900	92	5	100.0%	100.0%
\$250,000-\$299,999	7	35.0%	280,714	279,000	8	5	100.0%	100.0%
\$300,000-\$399,999	4	20.0%	352,450	354,900	40	16	98.2%	100.0%
\$400,000-\$499,999	2	10.0%	465,700	465,700	10	10	100.0%	100.0%
\$500,000-\$749,999	1	5.0%	571,711	571,711	10	10	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



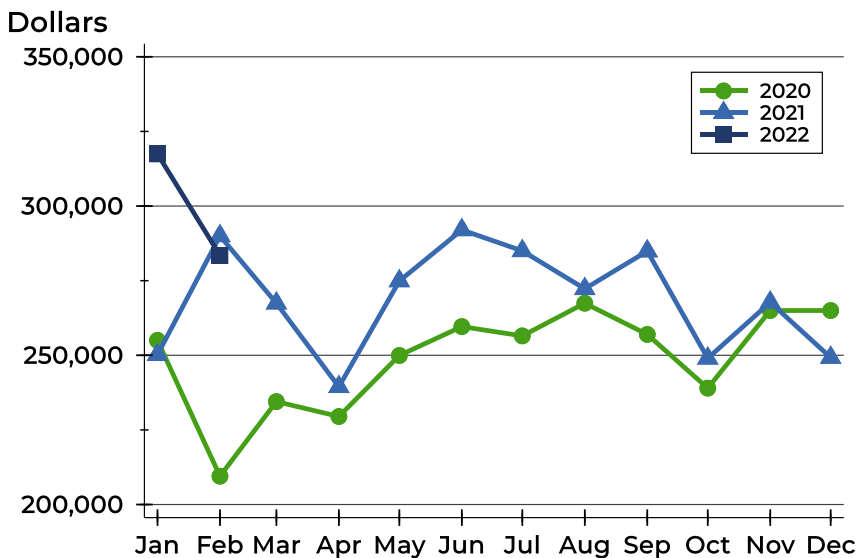
Pottawatomie County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	275,577	261,718	303,696
February	215,623	304,628	293,336
March	238,542	264,400	
April	257,123	267,945	
May	256,959	266,667	
June	250,765	280,366	
July	265,908	302,572	
August	261,211	265,977	
September	273,890	254,934	
October	260,115	262,470	
November	274,623	277,837	
December	250,496	261,269	

Median Price

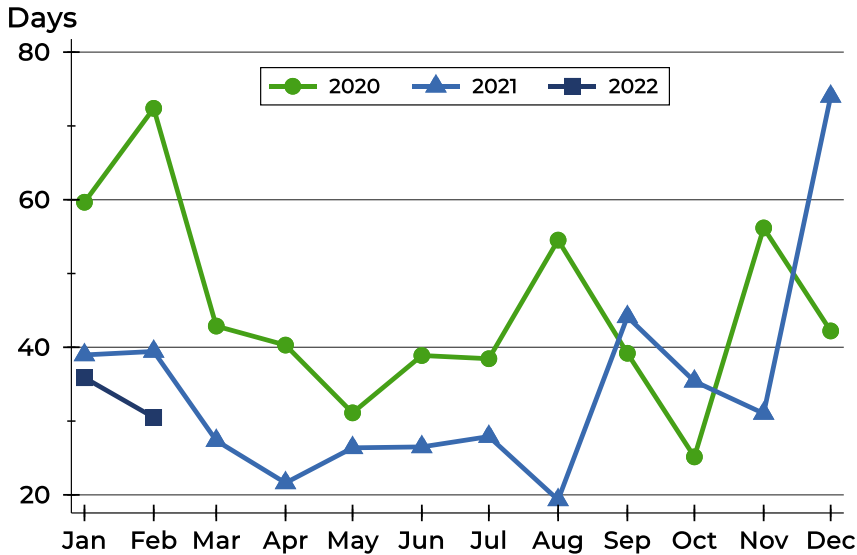


Month	2020	2021	2022
January	255,000	250,200	317,450
February	209,500	290,000	283,500
March	234,500	267,450	
April	229,500	239,450	
May	249,945	274,900	
June	259,625	292,000	
July	256,500	285,000	
August	267,450	272,280	
September	257,000	284,900	
October	239,000	249,000	
November	265,000	267,750	
December	265,000	249,250	



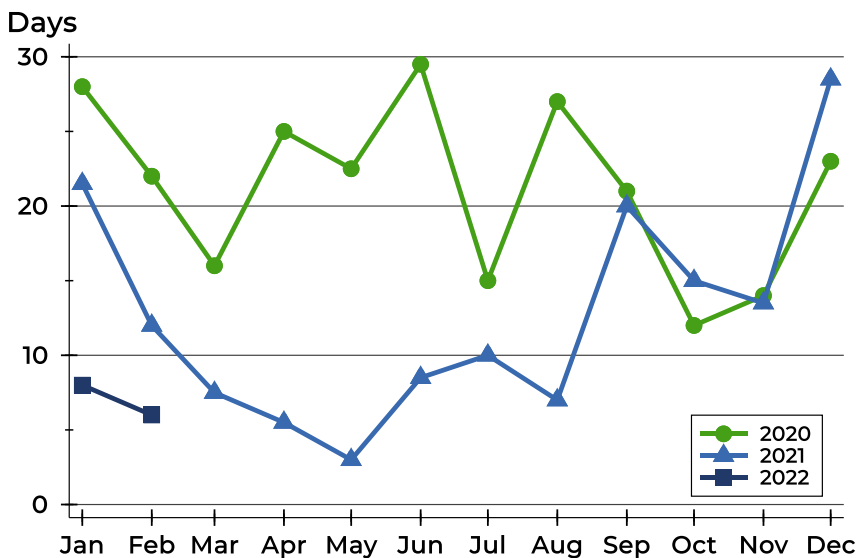
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	60	39	36
February	72	39	31
March	43	27	
April	40	22	
May	31	26	
June	39	27	
July	38	28	
August	55	19	
September	39	44	
October	25	35	
November	56	31	
December	42	74	

Median DOM



Month	2020	2021	2022
January	28	22	8
February	22	12	6
March	16	8	
April	25	6	
May	23	3	
June	30	9	
July	15	10	
August	27	7	
September	21	20	
October	12	15	
November	14	14	
December	23	29	



Pottawatomie County Pending Contracts Analysis

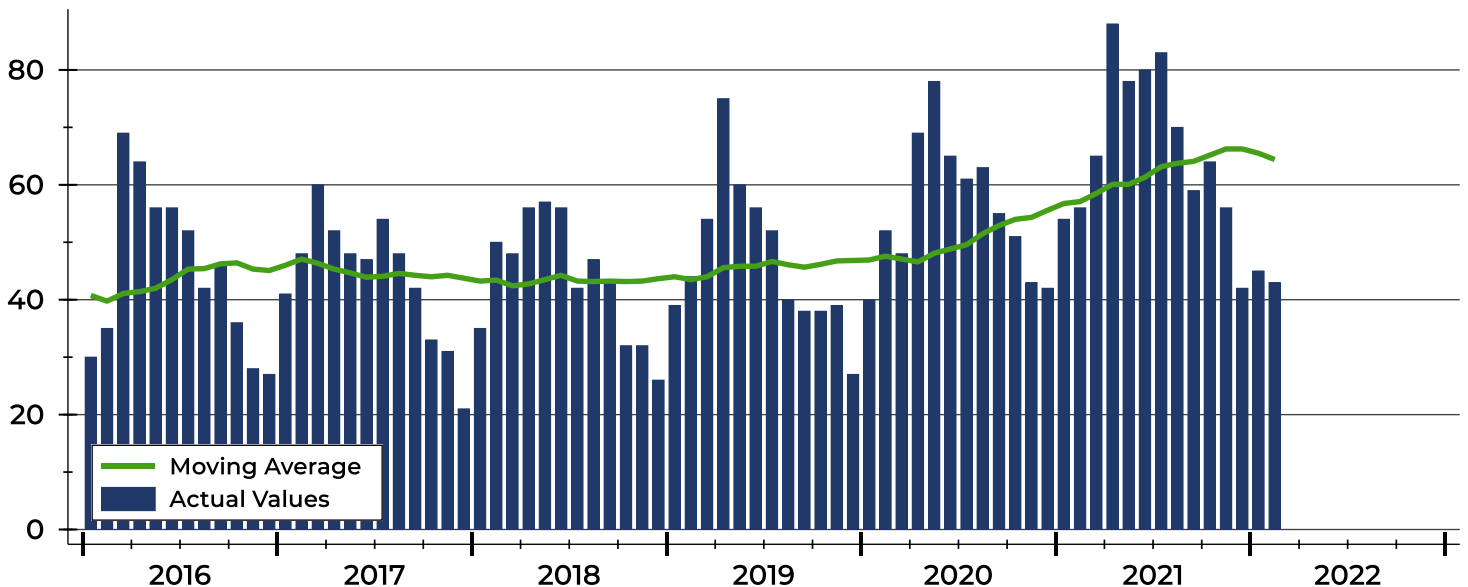
Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		43	56	-23.2%
Volume (1,000s)		13,022	15,750	-17.3%
Average	List Price	302,832	281,241	7.7%
	Days on Market	41	45	-8.9%
	Percent of Original	100.3%	100.2%	0.1%
Median	List Price	288,000	267,000	7.9%
	Days on Market	10	23	-56.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 43 listings in Pottawatomie County had contracts pending at the end of February, down from 56 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

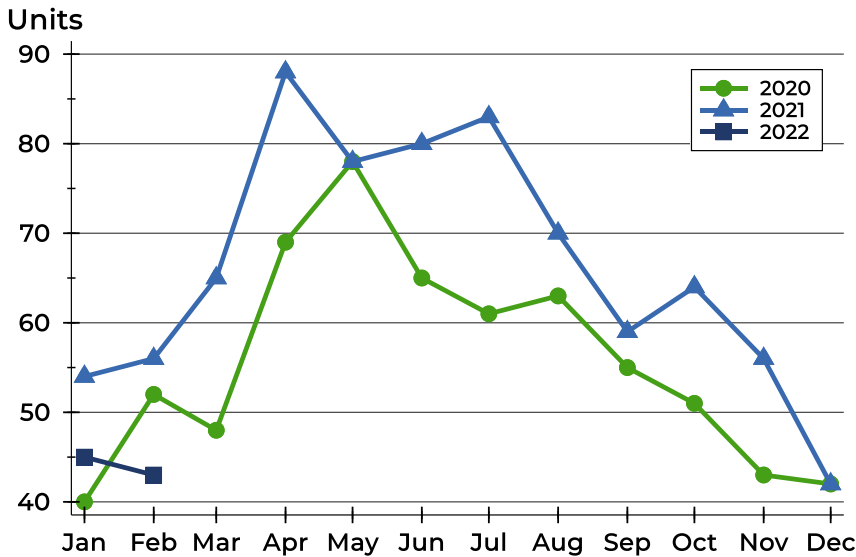
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	40	54	45
February	52	56	43
March	48	65	
April	69	88	
May	78	78	
June	65	80	
July	61	83	
August	63	70	
September	55	59	
October	51	64	
November	43	56	
December	42	42	

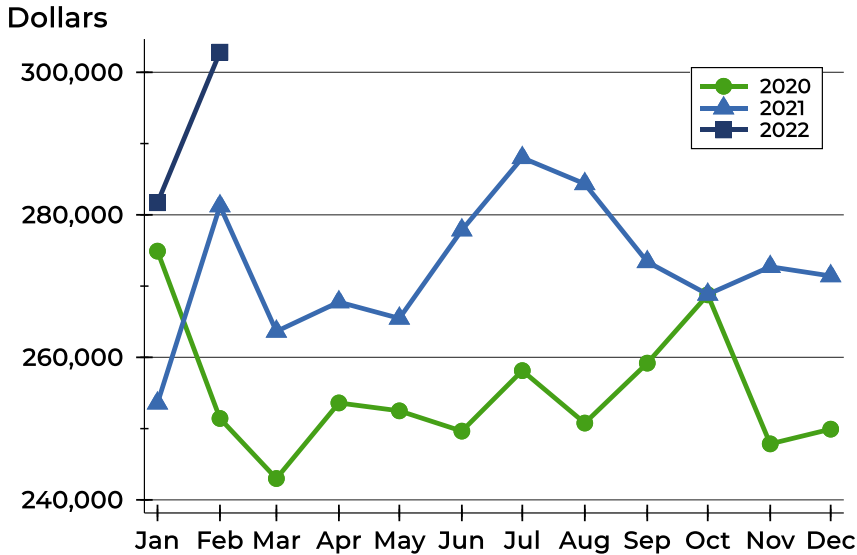
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.3%	82,000	82,000	53	53	92.1%	92.1%
\$100,000-\$124,999	1	2.3%	115,000	115,000	33	33	100.0%	100.0%
\$125,000-\$149,999	2	4.7%	137,450	137,450	56	56	100.0%	100.0%
\$150,000-\$174,999	1	2.3%	155,000	155,000	15	15	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	9	20.9%	232,022	229,500	43	15	100.0%	100.0%
\$250,000-\$299,999	12	27.9%	281,403	281,750	8	2	102.5%	100.0%
\$300,000-\$399,999	12	27.9%	358,479	361,200	82	43	99.6%	100.0%
\$400,000-\$499,999	3	7.0%	443,800	456,400	9	8	100.0%	100.0%
\$500,000-\$749,999	2	4.7%	648,356	648,356	27	27	98.3%	98.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



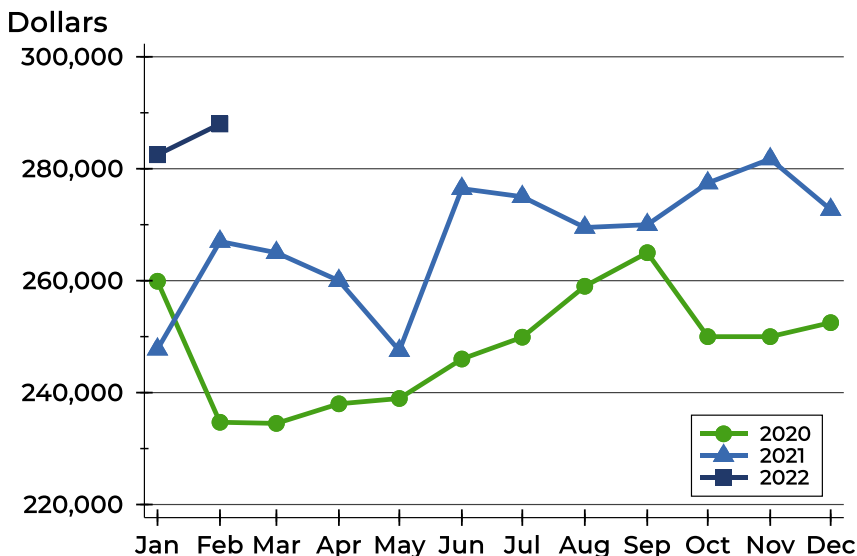
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	274,908	253,565	281,700
February	251,427	281,241	302,832
March	242,995	263,641	
April	253,607	267,766	
May	252,496	265,473	
June	249,649	277,862	
July	258,138	288,006	
August	250,781	284,350	
September	259,189	273,403	
October	268,773	268,839	
November	247,860	272,718	
December	249,923	271,423	

Median Price

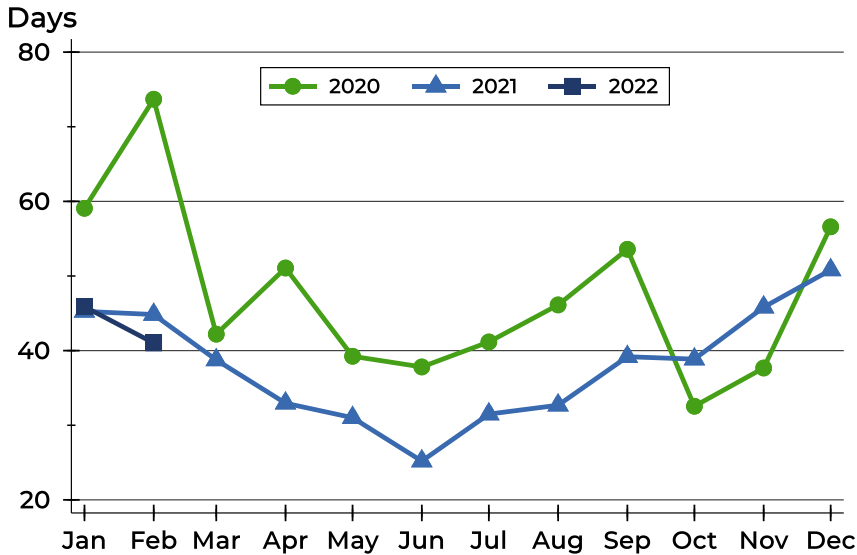


Month	2020	2021	2022
January	259,900	247,750	282,500
February	234,700	267,000	288,000
March	234,500	265,000	
April	238,000	260,000	
May	238,950	247,500	
June	246,000	276,450	
July	249,900	275,000	
August	259,000	269,500	
September	265,000	270,000	
October	250,000	277,450	
November	250,000	281,750	
December	252,500	272,700	



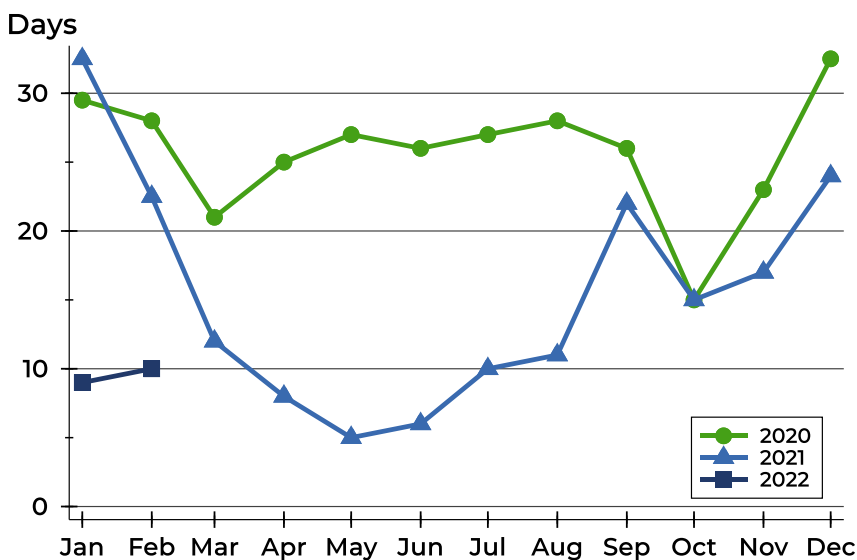
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	59	45	46
February	74	45	41
March	42	39	
April	51	33	
May	39	31	
June	38	25	
July	41	31	
August	46	33	
September	54	39	
October	33	39	
November	38	46	
December	57	51	

Median DOM



Month	2020	2021	2022
January	30	33	9
February	28	23	10
March	21	12	
April	25	8	
May	27	5	
June	26	6	
July	27	10	
August	28	11	
September	26	22	
October	15	15	
November	23	17	
December	33	24	