



**November  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Rose in November

Total home sales in Pottawatomie County rose by 4.8% last month to 22 units, compared to 21 units in November 2022. Total sales volume was \$7.8 million, up 18.8% from a year earlier.

The median sale price in November was \$342,450, up from \$310,000 a year earlier. Homes that sold in November were typically on the market for 17 days and sold for 98.9% of their list prices.

#### Pottawatomie County Active Listings Down at End of November

The total number of active listings in Pottawatomie County at the end of November was 50 units, down from 62 at the same point in 2022. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$328,000.

During November, a total of 15 contracts were written down from 17 in November 2022. At the end of the month, there were 27 contracts still pending.

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## Pottawatomie County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>22</b>	<b>21</b>	<b>39</b>	<b>271</b>	<b>314</b>	<b>374</b>
Change from prior year		4.8%	-46.2%	62.5%	-13.7%	-16.0%	10.7%
<b>Active Listings</b>		<b>50</b>	<b>62</b>	<b>40</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.4%	55.0%	-14.9%			
<b>Months' Supply</b>		<b>2.1</b>	<b>2.2</b>	<b>1.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-4.5%	83.3%	-20.0%			
<b>New Listings</b>		<b>26</b>	<b>27</b>	<b>29</b>	<b>337</b>	<b>397</b>	<b>415</b>
Change from prior year		-3.7%	-6.9%	31.8%	-15.1%	-4.3%	5.9%
<b>Contracts Written</b>		<b>15</b>	<b>17</b>	<b>30</b>	<b>272</b>	<b>306</b>	<b>386</b>
Change from prior year		-11.8%	-43.3%	76.5%	-11.1%	-20.7%	8.1%
<b>Pending Contracts</b>		<b>27</b>	<b>34</b>	<b>56</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-20.6%	-39.3%	30.2%			
<b>Sales Volume (1,000s)</b>		<b>7,777</b>	<b>6,549</b>	<b>10,758</b>	<b>86,835</b>	<b>97,595</b>	<b>102,395</b>
Change from prior year		18.8%	-39.1%	51.0%	-11.0%	-4.7%	19.4%
Average	<b>Sale Price</b>	<b>353,491</b>	<b>311,843</b>	<b>275,848</b>	<b>320,423</b>	<b>310,811</b>	<b>273,784</b>
	Change from prior year	13.4%	13.0%	-7.1%	3.1%	13.5%	7.9%
	<b>List Price of Actives</b>	<b>377,906</b>	<b>360,668</b>	<b>299,078</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	4.8%	20.6%	7.6%			
	<b>Days on Market</b>	<b>34</b>	<b>36</b>	<b>35</b>	<b>45</b>	<b>25</b>	<b>32</b>
Change from prior year	-5.6%	2.9%	84.2%	80.0%	-21.9%	-31.9%	
<b>Percent of List</b>	<b>97.0%</b>	<b>98.7%</b>	<b>100.6%</b>	<b>98.8%</b>	<b>100.1%</b>	<b>100.2%</b>	
Change from prior year	-1.7%	-1.9%	0.7%	-1.3%	-0.1%	1.1%	
<b>Percent of Original</b>	<b>95.6%</b>	<b>97.2%</b>	<b>99.3%</b>	<b>96.9%</b>	<b>99.5%</b>	<b>99.3%</b>	
Change from prior year	-1.6%	-2.1%	-1.6%	-2.6%	0.2%	1.5%	
Median	<b>Sale Price</b>	<b>342,450</b>	<b>310,000</b>	<b>260,000</b>	<b>325,000</b>	<b>310,000</b>	<b>270,000</b>
	Change from prior year	10.5%	19.2%	-4.6%	4.8%	14.8%	8.2%
	<b>List Price of Actives</b>	<b>328,000</b>	<b>345,000</b>	<b>312,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-4.9%	10.4%	5.9%			
	<b>Days on Market</b>	<b>17</b>	<b>13</b>	<b>15</b>	<b>17</b>	<b>8</b>	<b>10</b>
Change from prior year	30.8%	-13.3%	50.0%	112.5%	-20.0%	-52.4%	
<b>Percent of List</b>	<b>98.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-1.1%	0.0%	0.0%	0.0%	0.0%	0.3%	
<b>Percent of Original</b>	<b>98.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-1.9%	0.0%	0.0%	-1.1%	0.0%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Pottawatomie County Closed Listings Analysis

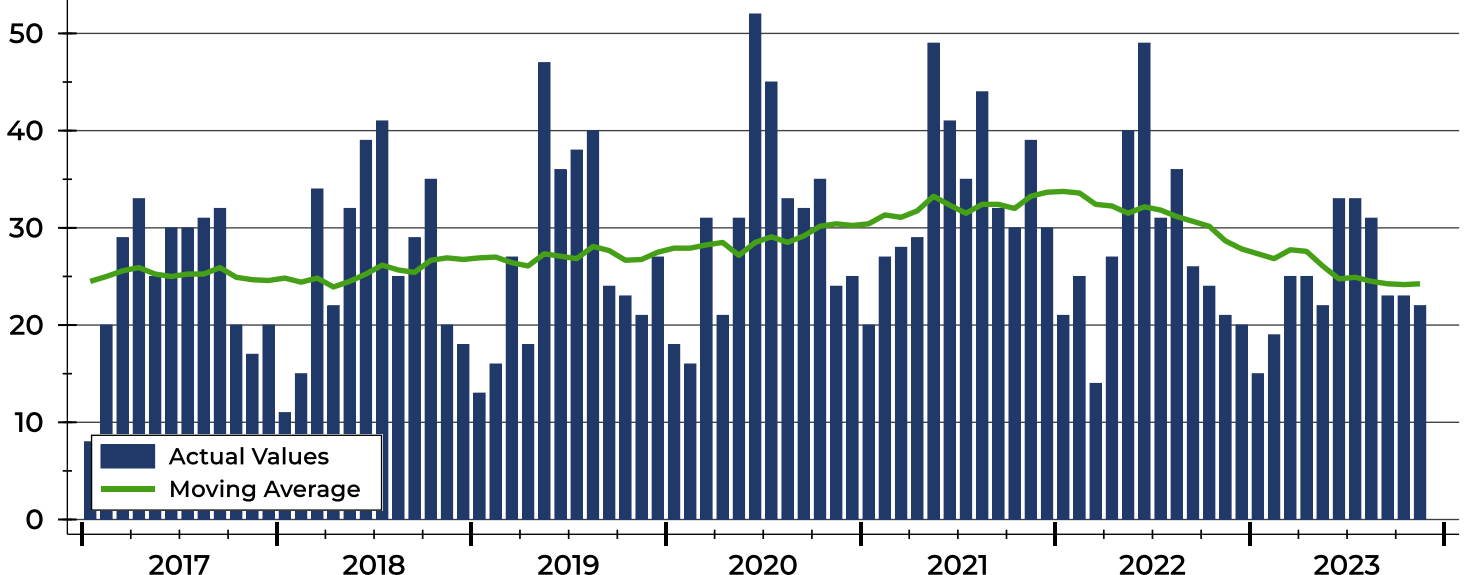
Summary Statistics for Closed Listings		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		<b>22</b>	21	4.8%	<b>271</b>	314	-13.7%
Volume (1,000s)		<b>7,777</b>	6,549	18.8%	<b>86,835</b>	97,595	-11.0%
Months' Supply		<b>2.1</b>	2.2	-4.5%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>353,491</b>	311,843	13.4%	<b>320,423</b>	310,811	3.1%
	Days on Market	<b>34</b>	36	-5.6%	<b>45</b>	25	80.0%
	Percent of List	<b>97.0%</b>	98.7%	-1.7%	<b>98.8%</b>	100.1%	-1.3%
	Percent of Original	<b>95.6%</b>	97.2%	-1.6%	<b>96.9%</b>	99.5%	-2.6%
Median	Sale Price	<b>342,450</b>	310,000	10.5%	<b>325,000</b>	310,000	4.8%
	Days on Market	<b>17</b>	13	30.8%	<b>17</b>	8	112.5%
	Percent of List	<b>98.9%</b>	100.0%	-1.1%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>98.1%</b>	100.0%	-1.9%	<b>98.9%</b>	100.0%	-1.1%

A total of 22 homes sold in Pottawatomie County in November, up from 21 units in November 2022. Total sales volume rose to \$7.8 million compared to \$6.5 million in the previous year.

The median sales price in November was \$342,450, up 10.5% compared to the prior year. Median days on market was 17 days, down from 20 days in October, but up from 13 in November 2022.

## History of Closed Listings

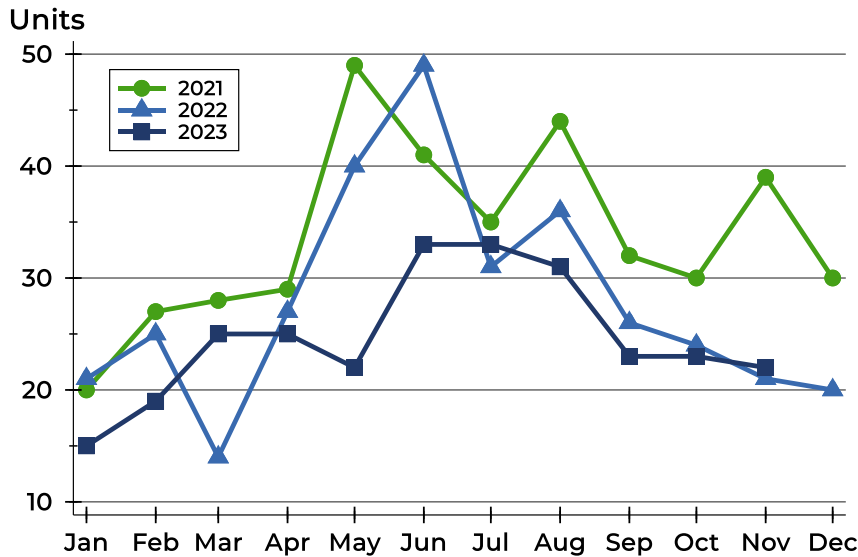
Units





## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	20	21	15
February	27	25	19
March	28	14	25
April	29	27	25
May	49	40	22
June	41	49	33
July	35	31	33
August	44	36	31
September	32	26	23
October	30	24	23
November	39	21	22
December	30	20	22

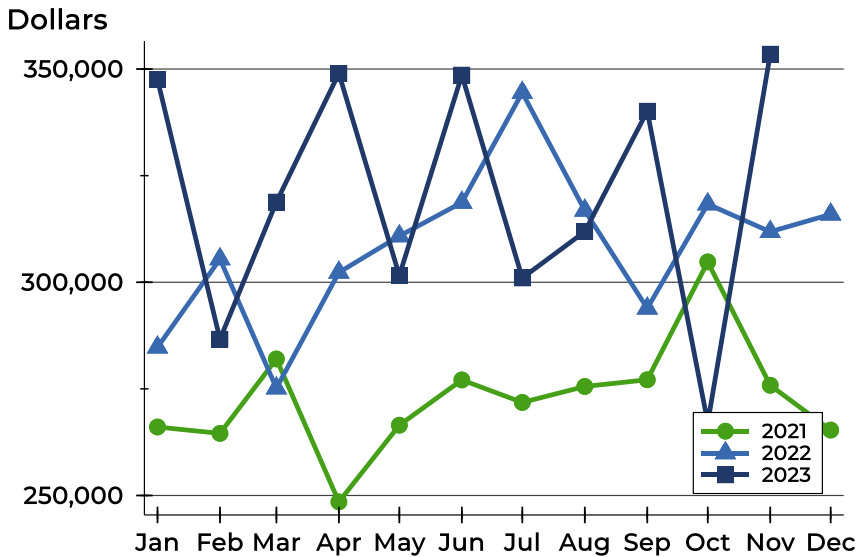
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	4.5%	0.0	82,000	82,000	106	106	91.6%	91.6%	91.6%	91.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.5%	4.0	129,000	129,000	7	7	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	1.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	4	18.2%	1.5	292,500	295,000	9	9	99.3%	100.0%	99.3%	100.0%
\$300,000-\$399,999	10	45.5%	1.2	347,740	342,450	44	28	95.3%	98.8%	94.2%	98.1%
\$400,000-\$499,999	4	18.2%	2.5	423,625	408,500	19	18	98.9%	99.1%	97.7%	98.2%
\$500,000-\$749,999	2	9.1%	4.0	611,950	611,950	38	38	98.0%	98.0%	90.8%	90.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



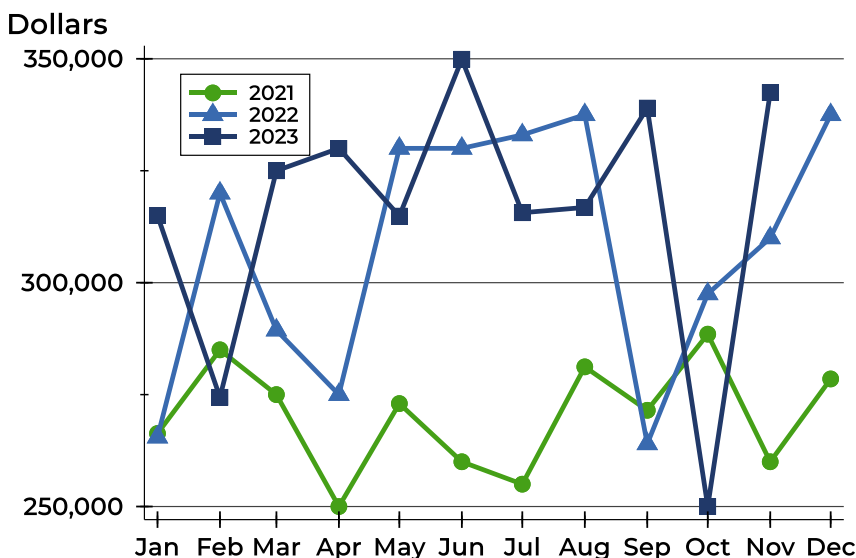
## Pottawatomie County Closed Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	266,064	284,752	<b>347,548</b>
<b>February</b>	264,562	305,443	<b>286,647</b>
<b>March</b>	282,018	275,167	<b>318,804</b>
<b>April</b>	248,504	302,308	<b>348,976</b>
<b>May</b>	266,490	310,831	<b>301,576</b>
<b>June</b>	277,099	318,706	<b>348,576</b>
<b>July</b>	271,821	344,468	<b>301,005</b>
<b>August</b>	275,567	316,847	<b>311,874</b>
<b>September</b>	277,140	293,881	<b>340,115</b>
<b>October</b>	304,775	318,325	<b>267,050</b>
<b>November</b>	275,848	311,843	<b>353,491</b>
<b>December</b>	265,343	315,935	

### Median Price

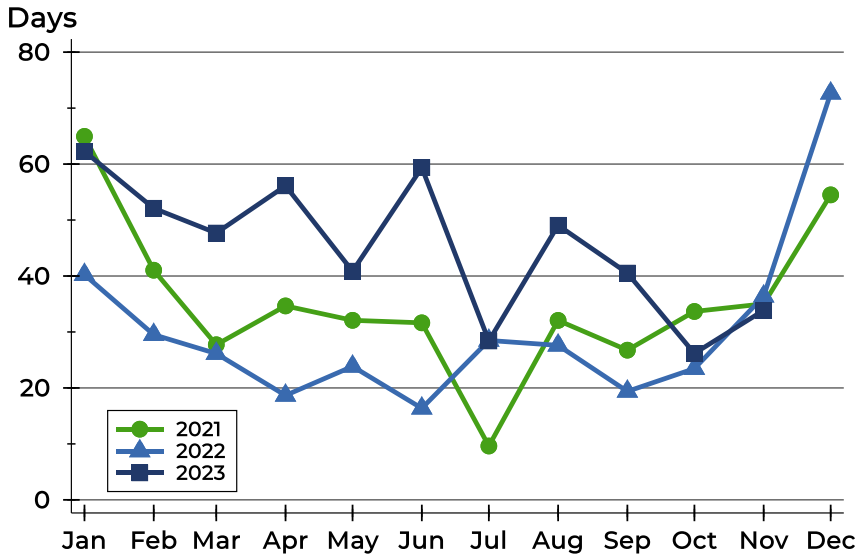


Month	2021	2022	2023
<b>January</b>	266,314	265,500	<b>315,000</b>
<b>February</b>	285,000	320,000	<b>274,400</b>
<b>March</b>	275,000	289,400	<b>325,000</b>
<b>April</b>	250,000	275,000	<b>330,000</b>
<b>May</b>	273,000	330,000	<b>314,875</b>
<b>June</b>	260,000	330,000	<b>349,900</b>
<b>July</b>	255,000	333,000	<b>315,626</b>
<b>August</b>	281,200	337,500	<b>316,806</b>
<b>September</b>	271,500	264,000	<b>339,000</b>
<b>October</b>	288,500	297,500	<b>250,000</b>
<b>November</b>	260,000	310,000	<b>342,450</b>
<b>December</b>	278,500	337,500	



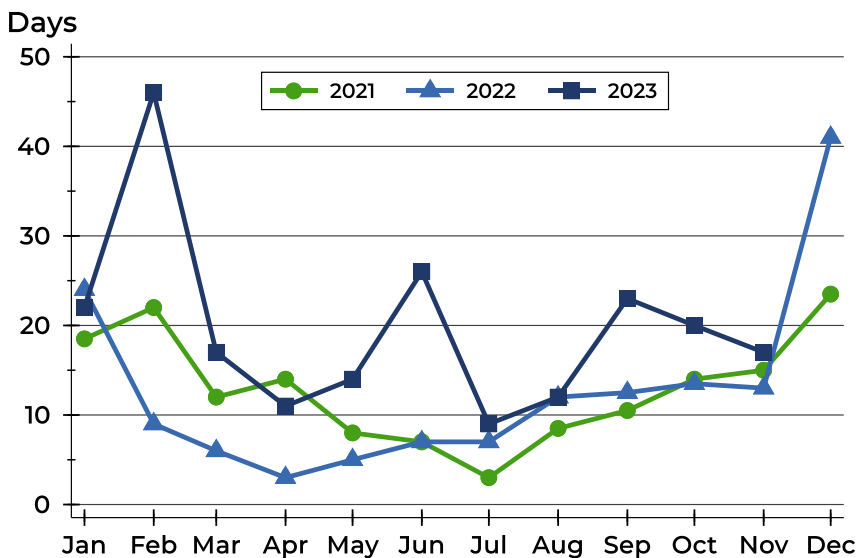
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	65	40	<b>62</b>
February	41	30	<b>52</b>
March	28	26	<b>48</b>
April	35	19	<b>56</b>
May	32	24	<b>41</b>
June	32	16	<b>59</b>
July	10	28	<b>28</b>
August	32	28	<b>49</b>
September	27	19	<b>41</b>
October	34	23	<b>26</b>
November	35	36	<b>34</b>
December	55	73	

### Median DOM



Month	2021	2022	2023
January	19	24	<b>22</b>
February	22	9	<b>46</b>
March	12	6	<b>17</b>
April	14	3	<b>11</b>
May	8	5	<b>14</b>
June	7	7	<b>26</b>
July	3	7	<b>9</b>
August	9	12	<b>12</b>
September	11	13	<b>23</b>
October	14	14	<b>20</b>
November	15	13	<b>17</b>
December	24	41	



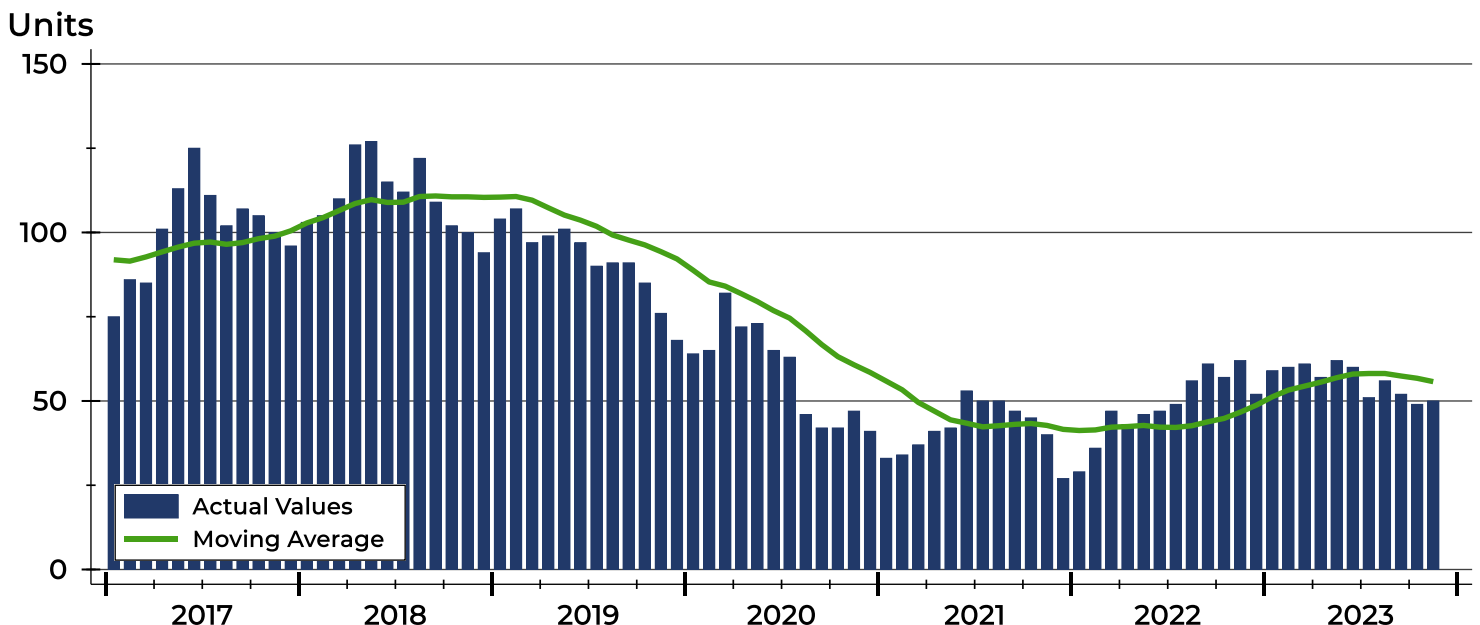
## Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2023	2022	Change
Active Listings		<b>50</b>	62	-19.4%
Volume (1,000s)		<b>18,895</b>	22,361	-15.5%
Months' Supply		<b>2.1</b>	2.2	-4.5%
Average	List Price	<b>377,906</b>	360,668	4.8%
	Days on Market	<b>64</b>	87	-26.4%
	Percent of Original	<b>98.3%</b>	98.2%	0.1%
Median	List Price	<b>328,000</b>	345,000	-4.9%
	Days on Market	<b>47</b>	60	-21.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 50 homes were available for sale in Pottawatomie County at the end of November. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of November was \$328,000, down 4.9% from 2022. The typical time on market for active listings was 47 days, down from 60 days a year earlier.

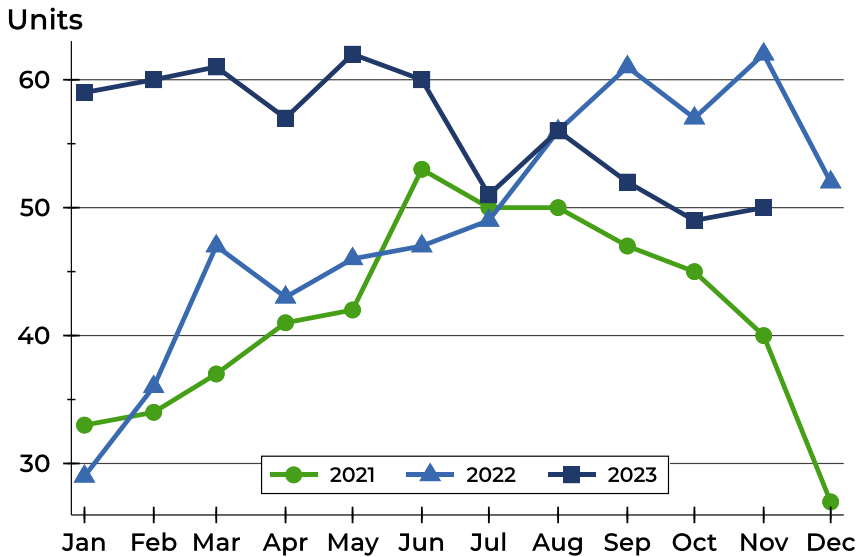
## History of Active Listings





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	33	29	59
February	34	36	60
March	37	47	61
April	41	43	57
May	42	46	62
June	53	47	60
July	50	49	51
August	50	56	56
September	47	61	52
October	45	57	49
November	40	62	50
December	27	52	50

### Active Listings by Price Range

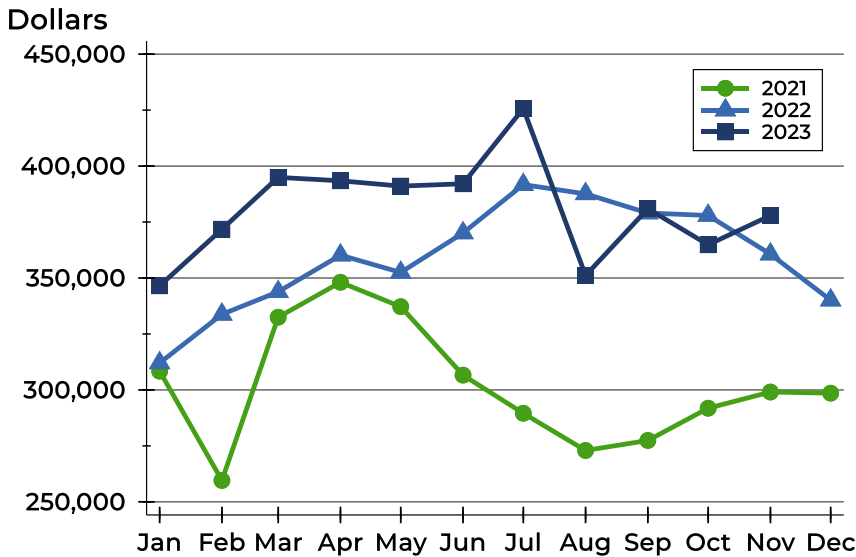
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	6.0%	4.0	134,399	128,500	25	15	95.5%	100.0%
\$150,000-\$174,999	3	6.0%	N/A	165,933	162,900	79	70	98.0%	100.0%
\$175,000-\$199,999	2	4.0%	1.8	192,000	192,000	25	25	100.0%	100.0%
\$200,000-\$249,999	7	14.0%	N/A	224,000	217,500	47	35	98.3%	100.0%
\$250,000-\$299,999	6	12.0%	1.5	286,283	292,450	99	65	99.6%	100.0%
\$300,000-\$399,999	11	22.0%	1.2	348,591	334,000	46	35	99.2%	100.0%
\$400,000-\$499,999	7	14.0%	2.5	444,486	449,500	90	61	97.3%	97.7%
\$500,000-\$749,999	8	16.0%	4.0	612,463	582,450	87	91	97.1%	100.0%
\$750,000-\$999,999	3	6.0%	N/A	826,333	850,000	37	37	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





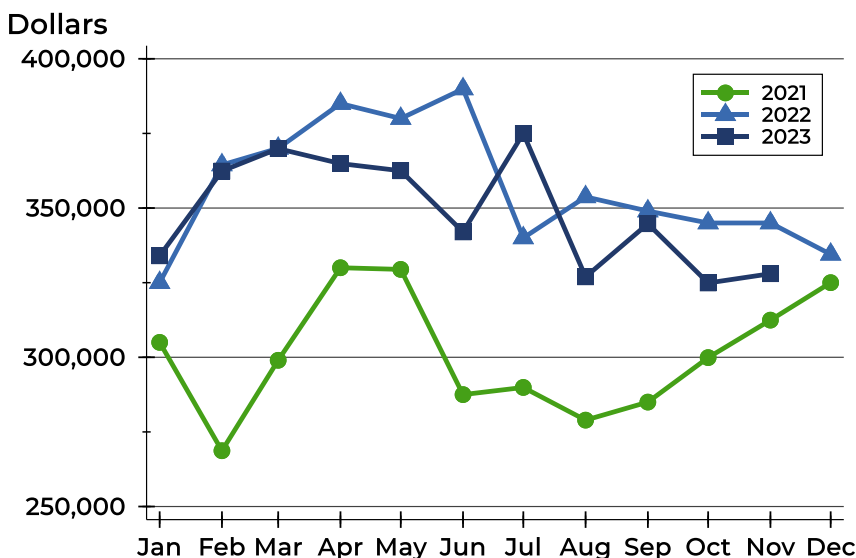
## Pottawatomie County Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	308,385	312,066	<b>346,498</b>
<b>February</b>	259,565	333,767	<b>371,789</b>
<b>March</b>	332,489	343,857	<b>394,956</b>
<b>April</b>	348,095	360,213	<b>393,429</b>
<b>May</b>	337,200	352,492	<b>391,065</b>
<b>June</b>	306,614	370,121	<b>392,093</b>
<b>July</b>	289,574	391,716	<b>425,723</b>
<b>August</b>	272,958	387,600	<b>351,161</b>
<b>September</b>	277,430	379,030	<b>380,967</b>
<b>October</b>	291,840	377,949	<b>364,845</b>
<b>November</b>	299,078	360,668	<b>377,906</b>
<b>December</b>	298,563	340,103	

### Median Price

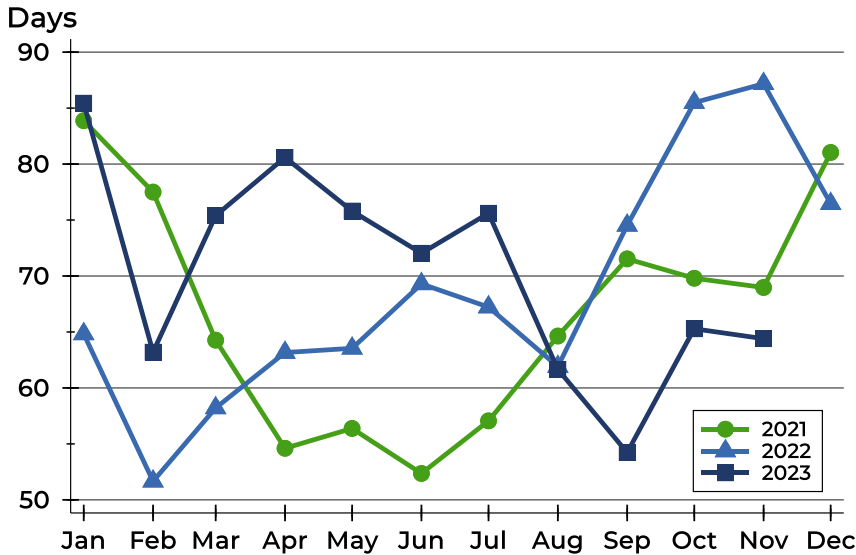


Month	2021	2022	2023
<b>January</b>	305,000	325,000	<b>334,000</b>
<b>February</b>	268,700	364,450	<b>362,400</b>
<b>March</b>	299,000	370,000	<b>369,900</b>
<b>April</b>	330,000	385,000	<b>364,900</b>
<b>May</b>	329,450	380,000	<b>362,500</b>
<b>June</b>	287,500	389,900	<b>342,000</b>
<b>July</b>	289,900	340,000	<b>375,000</b>
<b>August</b>	278,950	353,750	<b>326,950</b>
<b>September</b>	285,000	349,000	<b>344,750</b>
<b>October</b>	299,900	345,000	<b>324,900</b>
<b>November</b>	312,450	345,000	<b>328,000</b>
<b>December</b>	325,000	334,500	



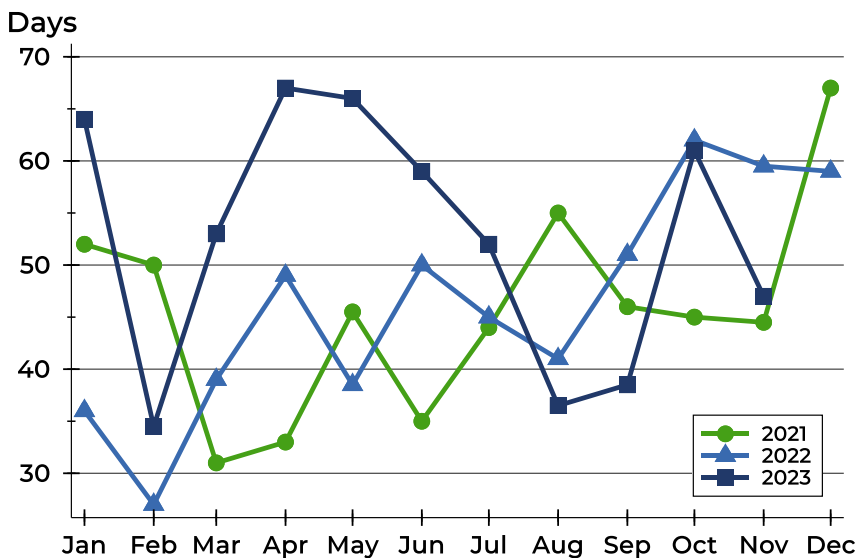
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	84	65	<b>85</b>
February	78	52	<b>63</b>
March	64	58	<b>75</b>
April	55	63	<b>81</b>
May	56	64	<b>76</b>
June	52	69	<b>72</b>
July	57	67	<b>76</b>
August	65	62	<b>62</b>
September	72	75	<b>54</b>
October	70	85	<b>65</b>
November	69	87	<b>64</b>
December	81	76	

### Median DOM

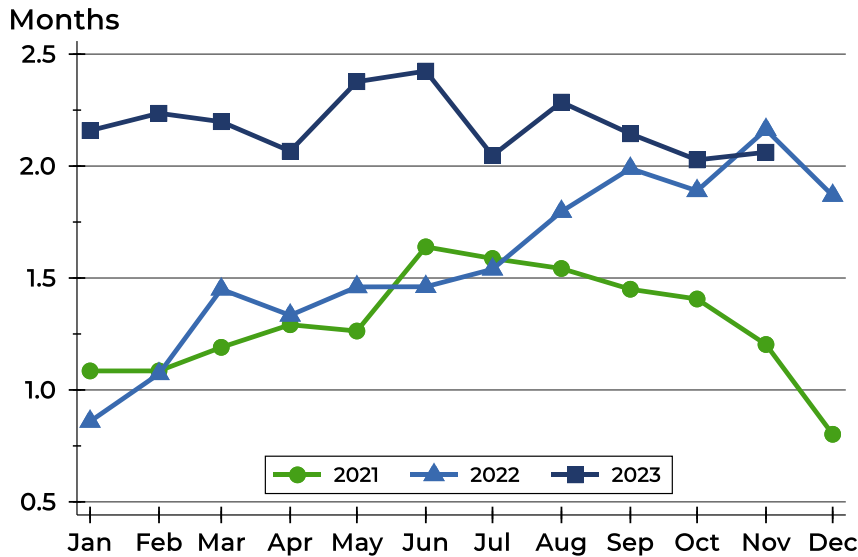


Month	2021	2022	2023
January	52	36	<b>64</b>
February	50	27	<b>35</b>
March	31	39	<b>53</b>
April	33	49	<b>67</b>
May	46	39	<b>66</b>
June	35	50	<b>59</b>
July	44	45	<b>52</b>
August	55	41	<b>37</b>
September	46	51	<b>39</b>
October	45	62	<b>61</b>
November	45	60	<b>47</b>
December	67	59	



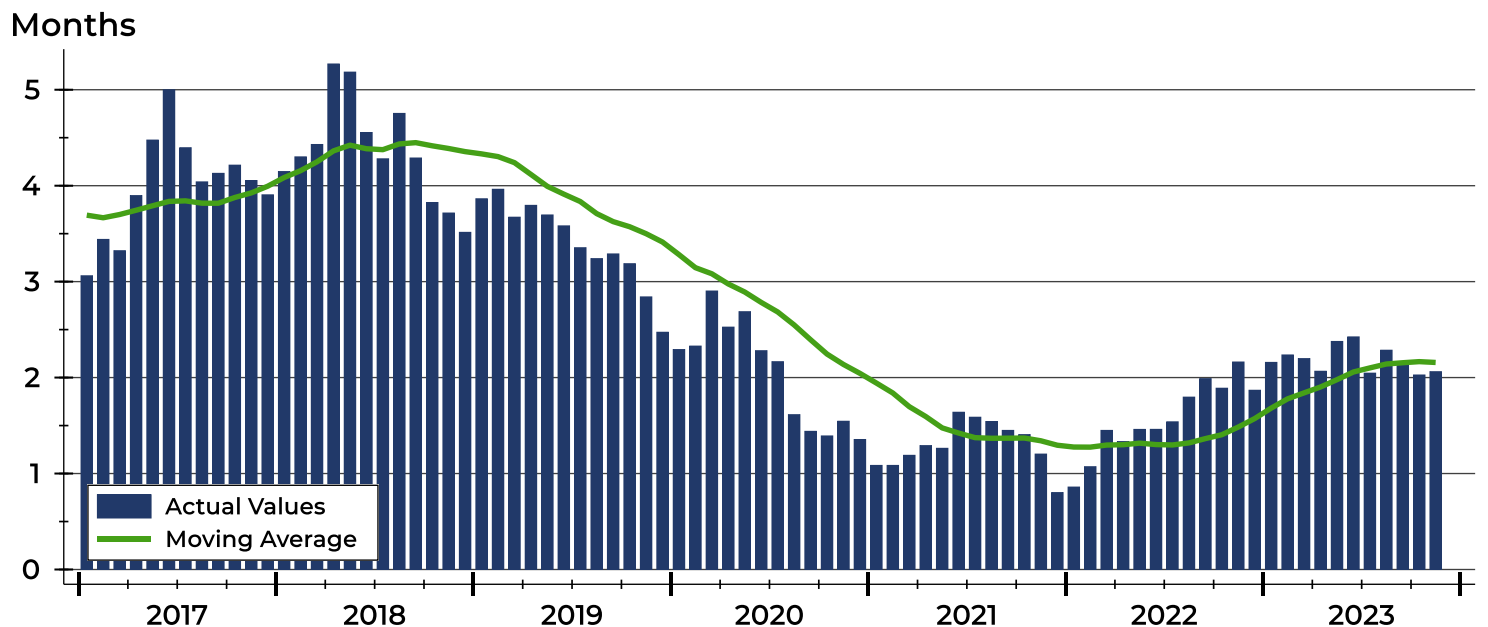
## Pottawatomie County Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	1.1	0.9	<b>2.2</b>
February	1.1	1.1	<b>2.2</b>
March	1.2	1.4	<b>2.2</b>
April	1.3	1.3	<b>2.1</b>
May	1.3	1.5	<b>2.4</b>
June	1.6	1.5	<b>2.4</b>
July	1.6	1.5	<b>2.0</b>
August	1.5	1.8	<b>2.3</b>
September	1.4	2.0	<b>2.1</b>
October	1.4	1.9	<b>2.0</b>
November	1.2	2.2	<b>2.1</b>
December	0.8	1.9	

### History of Month's Supply





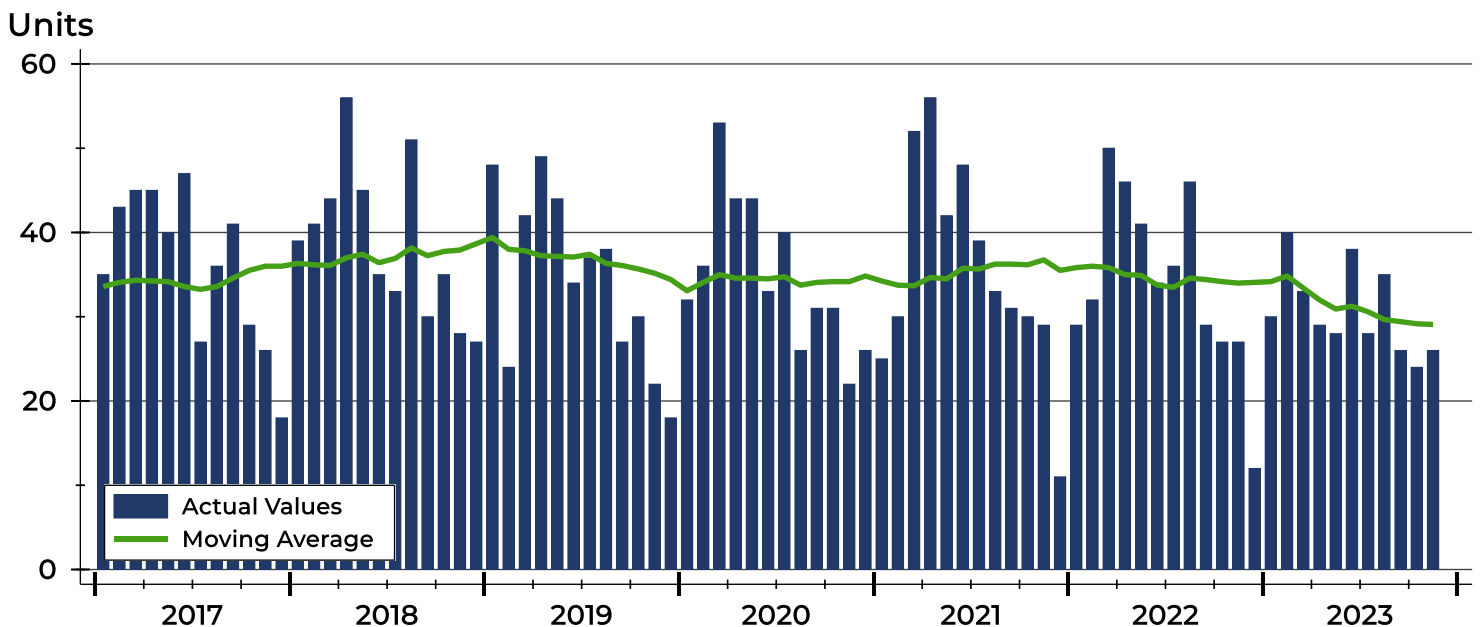
## Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2023	November 2022	Change
Current Month	New Listings	<b>26</b>	27	-3.7%
	Volume (1,000s)	<b>10,702</b>	9,601	11.5%
	Average List Price	<b>411,619</b>	355,596	15.8%
	Median List Price	<b>328,000</b>	325,000	0.9%
Year-to-Date	New Listings	<b>337</b>	397	-15.1%
	Volume (1,000s)	<b>119,697</b>	134,147	-10.8%
	Average List Price	<b>355,185</b>	337,902	5.1%
	Median List Price	<b>335,000</b>	329,950	1.5%

A total of 26 new listings were added in Pottawatomie County during November, down 3.7% from the same month in 2022. Year-to-date Pottawatomie County has seen 337 new listings.

The median list price of these homes was \$328,000 up from \$325,000 in 2022.

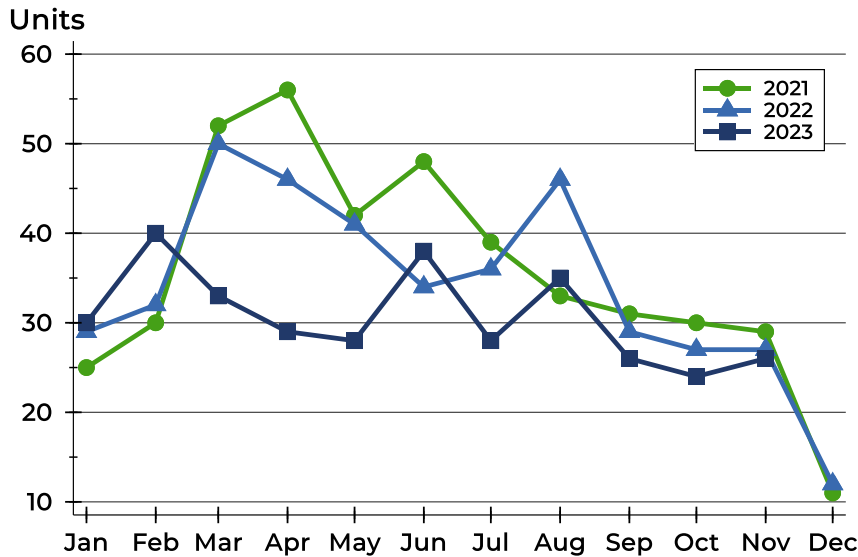
## History of New Listings





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	25	29	<b>30</b>
February	30	32	<b>40</b>
March	52	50	<b>33</b>
April	56	46	<b>29</b>
May	42	41	<b>28</b>
June	48	34	<b>38</b>
July	39	36	<b>28</b>
August	33	46	<b>35</b>
September	31	29	<b>26</b>
October	30	27	<b>24</b>
November	29	27	<b>26</b>
December	11	12	

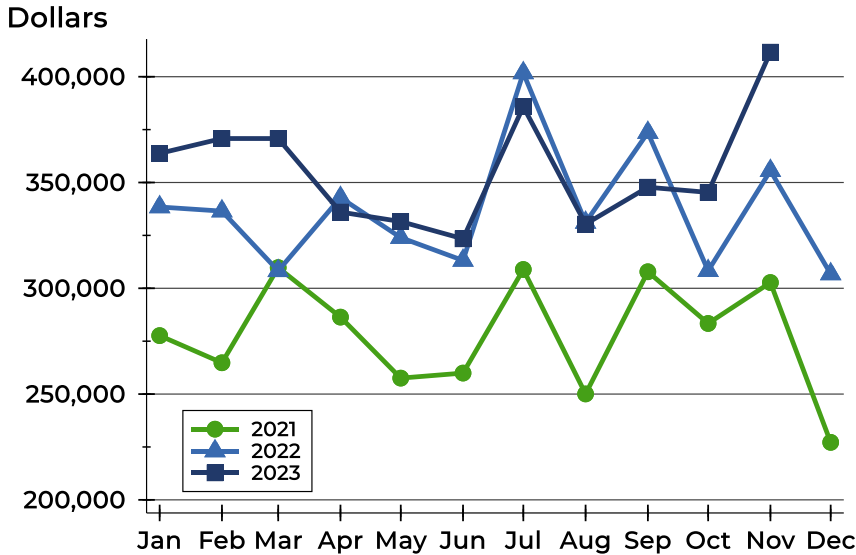
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	3.8%	128,500	128,500	22	22	86.5%	86.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	11.5%	197,967	199,000	14	17	97.7%	100.0%
\$200,000-\$249,999	3	11.5%	227,300	230,000	25	24	100.0%	100.0%
\$250,000-\$299,999	4	15.4%	276,750	278,500	20	22	98.9%	100.0%
\$300,000-\$399,999	6	23.1%	352,633	341,950	19	15	98.7%	100.0%
\$400,000-\$499,999	6	23.1%	437,500	431,000	21	21	99.2%	100.0%
\$500,000-\$749,999	1	3.8%	700,000	700,000	8	8	100.0%	100.0%
\$750,000-\$999,999	1	3.8%	850,000	850,000	23	23	100.0%	100.0%
\$1,000,000 and up	1	3.8%	1,900,000	1,900,000	24	24	100.0%	100.0%



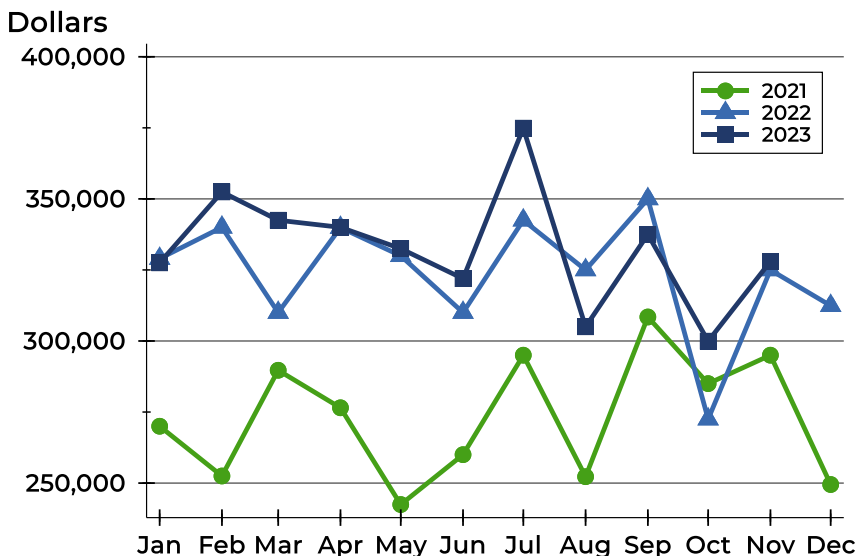
## Pottawatomie County New Listings Analysis

### Average Price



Month	2021	2022	2023
January	277,640	338,438	<b>363,783</b>
February	264,803	336,485	<b>370,801</b>
March	309,779	308,271	<b>370,785</b>
April	286,386	342,847	<b>336,028</b>
May	257,544	323,966	<b>331,554</b>
June	259,931	313,151	<b>323,391</b>
July	308,895	401,797	<b>385,857</b>
August	250,072	331,116	<b>330,357</b>
September	307,825	373,607	<b>347,785</b>
October	283,383	308,297	<b>345,325</b>
November	302,724	355,596	<b>411,619</b>
December	227,186	306,771	

### Median Price



Month	2021	2022	2023
January	270,000	329,000	<b>327,500</b>
February	252,500	340,000	<b>352,450</b>
March	289,700	310,000	<b>342,500</b>
April	276,500	339,900	<b>340,000</b>
May	242,450	330,000	<b>332,500</b>
June	260,000	310,000	<b>321,950</b>
July	295,000	342,500	<b>374,900</b>
August	252,250	325,000	<b>305,000</b>
September	308,450	350,000	<b>337,500</b>
October	285,000	272,500	<b>299,950</b>
November	295,000	325,000	<b>328,000</b>
December	249,500	312,425	



## Pottawatomie County Contracts Written Analysis

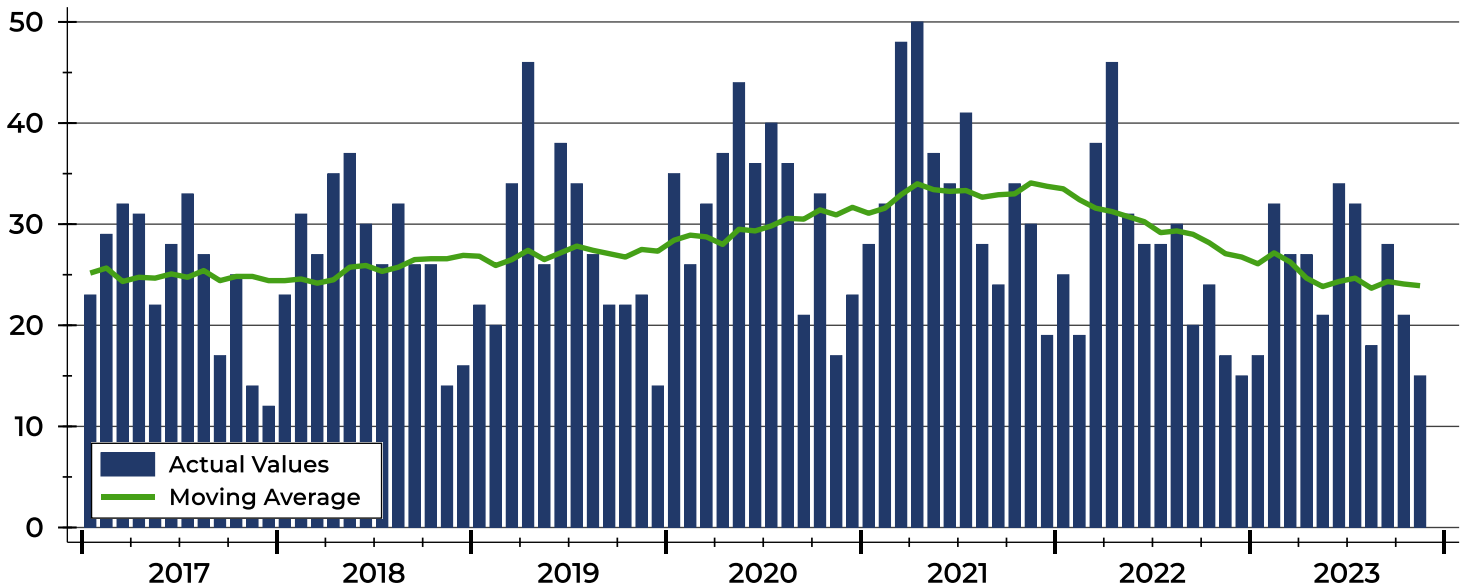
Summary Statistics for Contracts Written		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		<b>15</b>	17	-11.8%	<b>272</b>	306	-11.1%
Volume (1,000s)		<b>6,273</b>	5,607	11.9%	<b>89,442</b>	96,509	-7.3%
Average	Sale Price	<b>418,173</b>	329,815	26.8%	<b>328,832</b>	315,387	4.3%
	Days on Market	<b>57</b>	63	-9.5%	<b>45</b>	27	66.7%
	Percent of Original	<b>98.5%</b>	98.0%	0.5%	<b>97.1%</b>	99.4%	-2.3%
Median	Sale Price	<b>290,000</b>	305,000	-4.9%	<b>329,000</b>	315,000	4.4%
	Days on Market	<b>24</b>	41	-41.5%	<b>19</b>	8	137.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>98.8%</b>	100.0%	-1.2%

A total of 15 contracts for sale were written in Pottawatomie County during the month of November, down from 17 in 2022. The median list price of these homes was \$290,000, down from \$305,000 the prior year.

Half of the homes that went under contract in November were on the market less than 24 days, compared to 41 days in November 2022.

## History of Contracts Written

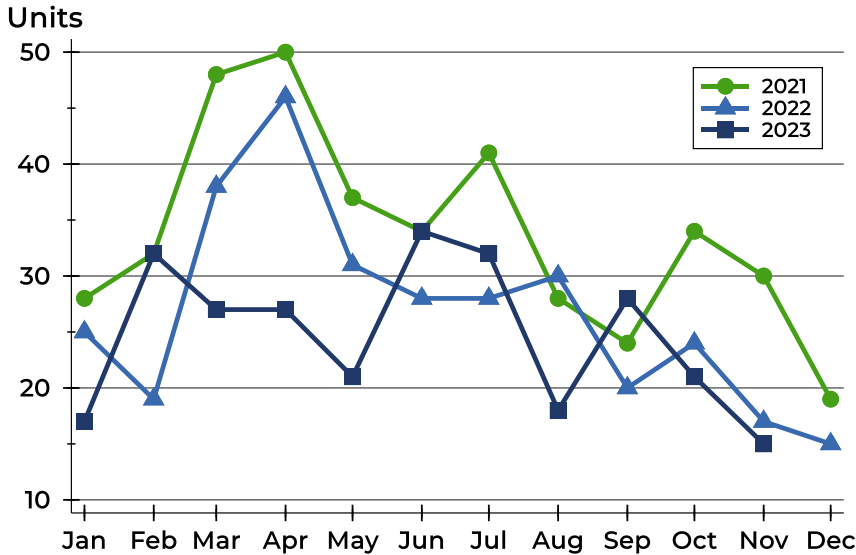
Units





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	28	25	17
February	32	19	32
March	48	38	27
April	50	46	27
May	37	31	21
June	34	28	34
July	41	28	32
August	28	30	18
September	24	20	28
October	34	24	21
November	30	17	15
December	19	15	

### Contracts Written by Price Range

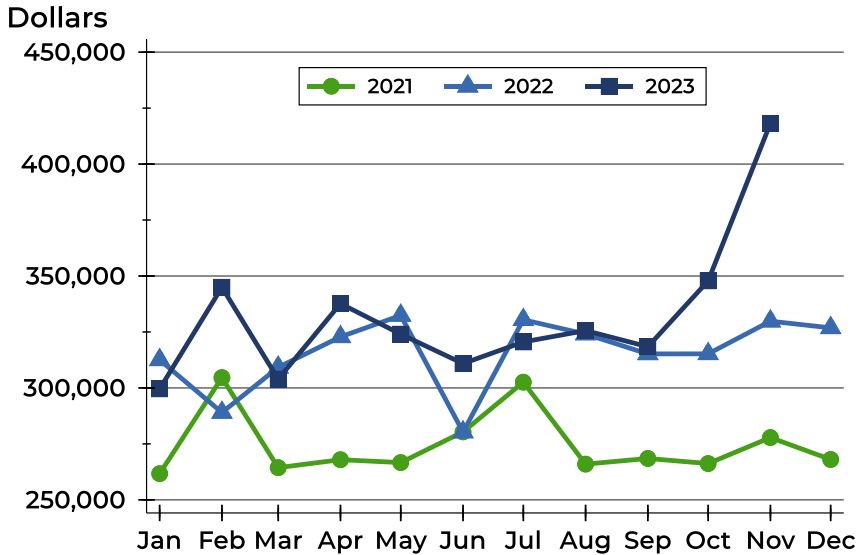
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.7%	129,900	129,900	110	110	95.5%	95.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.7%	195,000	195,000	5	5	100.0%	100.0%
\$200,000-\$249,999	2	13.3%	234,950	234,950	32	32	100.0%	100.0%
\$250,000-\$299,999	4	26.7%	265,750	261,500	31	24	99.5%	100.0%
\$300,000-\$399,999	3	20.0%	355,967	349,900	102	135	96.0%	95.2%
\$400,000-\$499,999	2	13.3%	423,500	423,500	15	15	100.0%	100.0%
\$500,000-\$749,999	1	6.7%	599,900	599,900	190	190	95.1%	95.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	6.7%	1,900,000	1,900,000	24	24	100.0%	100.0%





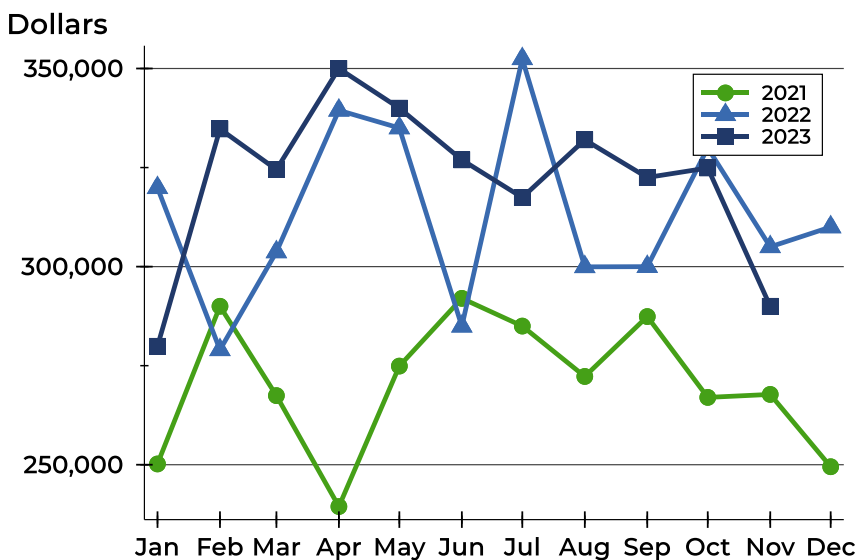
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	261,718	312,546	<b>299,594</b>
February	304,628	289,037	<b>344,978</b>
March	264,400	309,196	<b>303,959</b>
April	267,945	322,826	<b>337,663</b>
May	266,667	332,385	<b>324,033</b>
June	280,366	280,298	<b>310,883</b>
July	302,572	330,457	<b>320,544</b>
August	265,977	324,068	<b>325,628</b>
September	268,499	315,205	<b>318,421</b>
October	266,221	315,234	<b>347,819</b>
November	277,837	329,815	<b>418,173</b>
December	268,045	326,840	

### Median Price

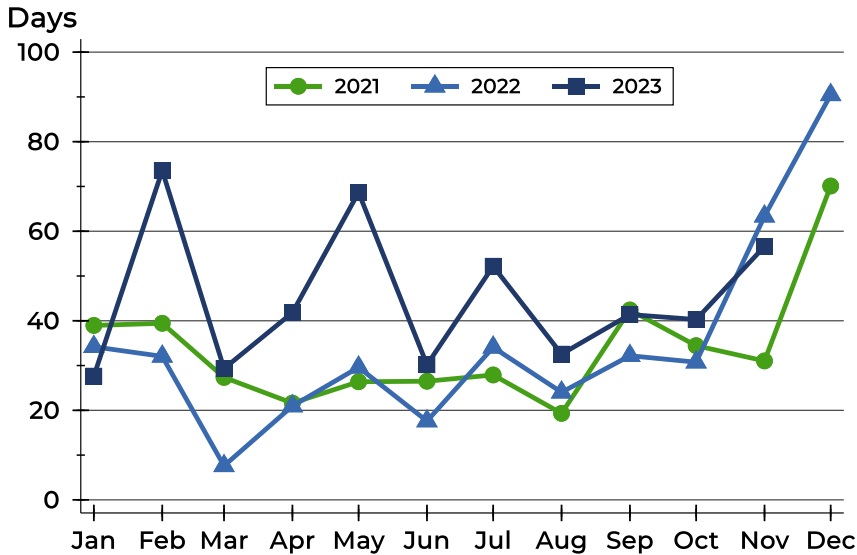


Month	2021	2022	2023
January	250,200	319,900	<b>279,900</b>
February	290,000	279,000	<b>334,750</b>
March	267,450	303,700	<b>324,500</b>
April	239,450	339,450	<b>350,000</b>
May	274,900	335,000	<b>340,000</b>
June	292,000	284,950	<b>326,950</b>
July	285,000	352,450	<b>317,450</b>
August	272,280	299,950	<b>332,000</b>
September	287,400	300,000	<b>322,500</b>
October	267,000	329,950	<b>324,900</b>
November	267,750	305,000	<b>290,000</b>
December	249,500	310,000	



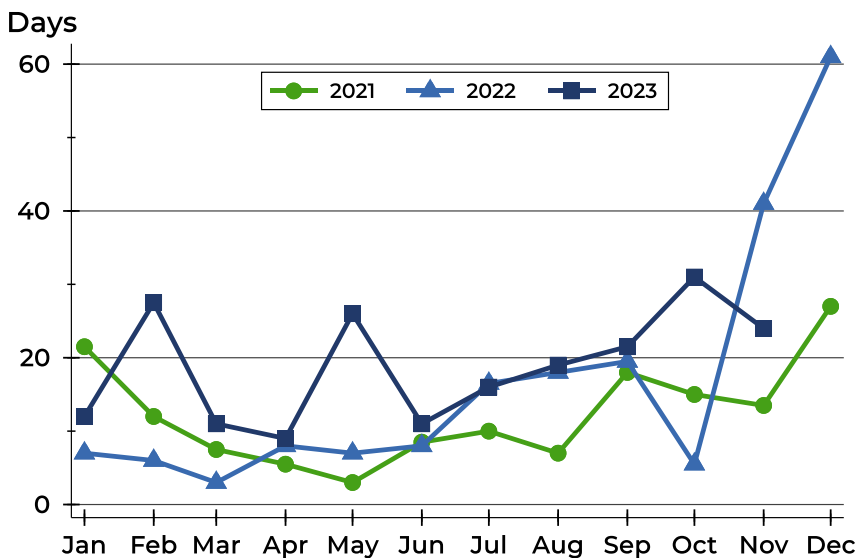
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	39	34	28
February	39	32	74
March	27	8	29
April	22	21	42
May	26	30	69
June	27	18	30
July	28	34	52
August	19	24	33
September	42	32	41
October	34	31	40
November	31	63	57
December	70	90	

### Median DOM



Month	2021	2022	2023
January	22	7	12
February	12	6	28
March	8	3	11
April	6	8	9
May	3	7	26
June	9	8	11
July	10	17	16
August	7	18	19
September	18	20	22
October	15	6	31
November	14	41	24
December	27	61	



## Pottawatomie County Pending Contracts Analysis

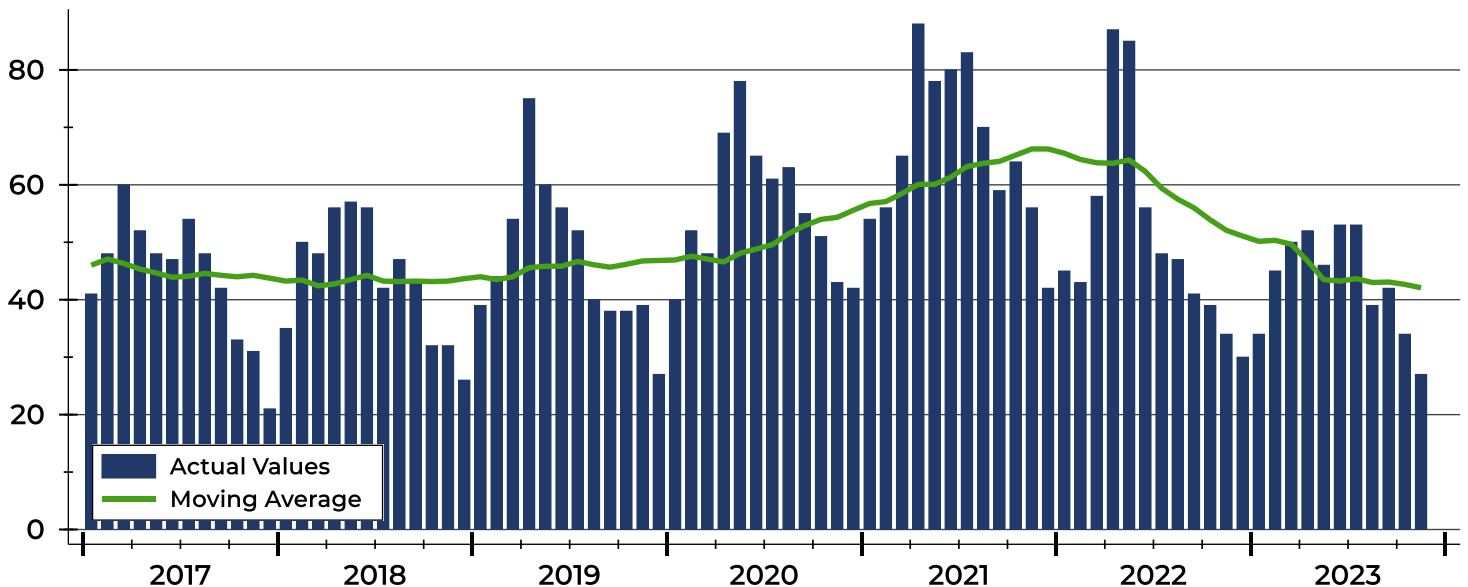
Summary Statistics for Pending Contracts		End of November		
		2023	2022	Change
Pending Contracts		<b>27</b>	34	-20.6%
Volume (1,000s)		<b>9,909</b>	10,551	-6.1%
Average	List Price	<b>366,993</b>	310,334	18.3%
	Days on Market	<b>54</b>	46	17.4%
	Percent of Original	<b>99.1%</b>	98.6%	0.5%
Median	List Price	<b>289,900</b>	297,500	-2.6%
	Days on Market	<b>43</b>	20	115.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 27 listings in Pottawatomie County had contracts pending at the end of November, down from 34 contracts pending at the end of November 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

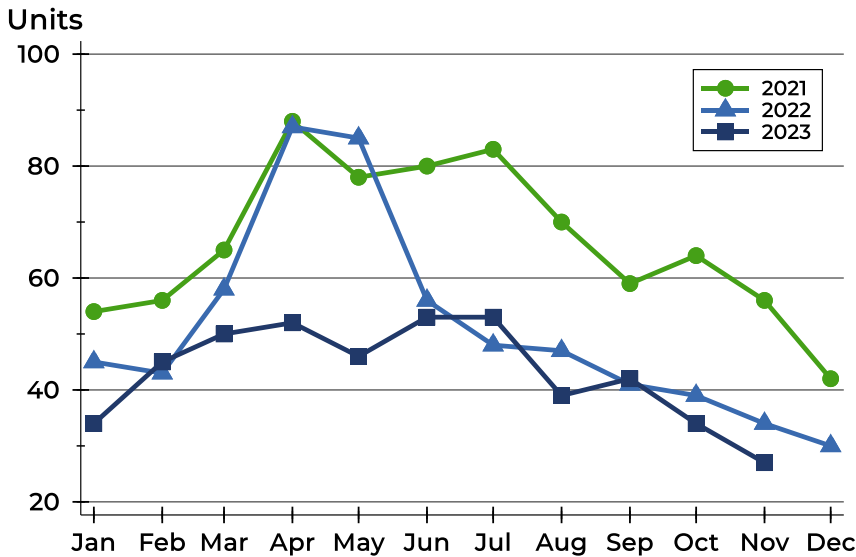
Units





## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	54	45	<b>34</b>
February	56	43	<b>45</b>
March	65	58	<b>50</b>
April	88	87	<b>52</b>
May	78	85	<b>46</b>
June	80	56	<b>53</b>
July	83	48	<b>53</b>
August	70	47	<b>39</b>
September	59	41	<b>42</b>
October	64	39	<b>34</b>
November	56	34	<b>27</b>
December	42	30	

### Pending Contracts by Price Range

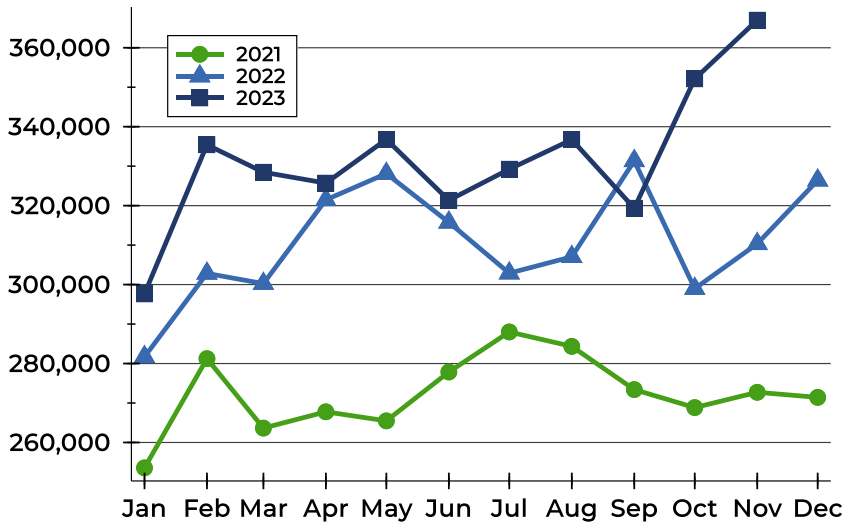
Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	7.4%	134,450	134,450	99	99	91.2%	91.2%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	3.7%	195,000	195,000	5	5	100.0%	100.0%
\$200,000-\$249,999	6	22.2%	231,533	234,950	29	31	100.0%	100.0%
\$250,000-\$299,999	6	22.2%	268,817	262,500	41	36	103.6%	100.0%
\$300,000-\$399,999	7	25.9%	352,971	339,900	97	74	96.2%	95.2%
\$400,000-\$499,999	2	7.4%	423,500	423,500	15	15	100.0%	100.0%
\$500,000-\$749,999	2	7.4%	612,500	612,500	57	57	99.2%	99.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	3.7%	1,900,000	1,900,000	24	24	100.0%	100.0%



## Pottawatomie County Pending Contracts Analysis

### Average Price

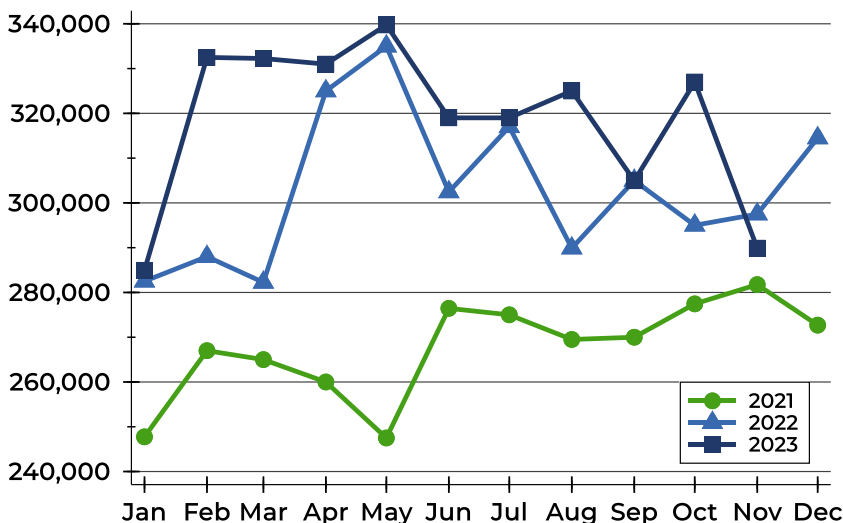
Dollars



Month	2021	2022	2023
January	253,565	281,700	<b>297,634</b>
February	281,241	302,832	<b>335,418</b>
March	263,641	300,248	<b>328,472</b>
April	267,766	321,471	<b>325,708</b>
May	265,473	328,125	<b>336,778</b>
June	277,862	315,771	<b>321,353</b>
July	288,006	302,886	<b>329,236</b>
August	284,350	307,048	<b>336,728</b>
September	273,403	331,346	<b>319,350</b>
October	268,839	298,977	<b>352,121</b>
November	272,718	310,334	<b>366,993</b>
December	271,423	326,423	

### Median Price

Dollars

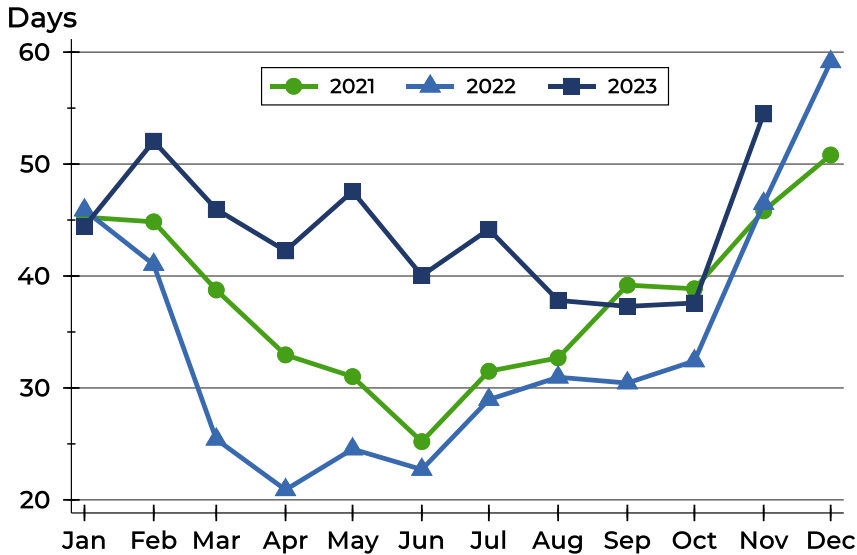


Month	2021	2022	2023
January	247,750	282,500	<b>284,950</b>
February	267,000	288,000	<b>332,500</b>
March	265,000	282,250	<b>332,250</b>
April	260,000	325,000	<b>331,000</b>
May	247,500	335,000	<b>339,750</b>
June	276,450	302,450	<b>319,000</b>
July	275,000	317,000	<b>319,000</b>
August	269,500	289,900	<b>325,000</b>
September	270,000	305,000	<b>304,950</b>
October	277,450	295,000	<b>327,000</b>
November	281,750	297,500	<b>289,900</b>
December	272,700	314,500	



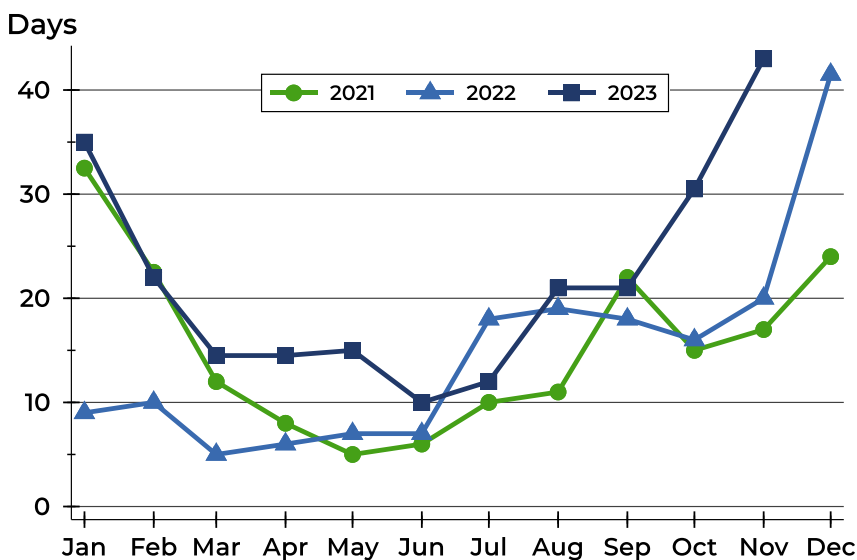
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	45	46	<b>44</b>
February	45	41	<b>52</b>
March	39	25	<b>46</b>
April	33	21	<b>42</b>
May	31	25	<b>48</b>
June	25	23	<b>40</b>
July	31	29	<b>44</b>
August	33	31	<b>38</b>
September	39	30	<b>37</b>
October	39	32	<b>38</b>
November	46	46	<b>54</b>
December	51	59	

### Median DOM



Month	2021	2022	2023
January	33	9	<b>35</b>
February	23	10	<b>22</b>
March	12	5	<b>15</b>
April	8	6	<b>15</b>
May	5	7	<b>15</b>
June	6	7	<b>10</b>
July	10	18	<b>12</b>
August	11	19	<b>21</b>
September	22	18	<b>21</b>
October	15	16	<b>31</b>
November	17	20	<b>43</b>
December	24	42	