



# Pottawatomie County Housing Report



### Market Overview

### Pottawatomie County Home Sales Fell in August

Total home sales in Pottawatomie County fell last month to 29 units, compared to 36 units in August 2022. Total sales volume was \$9.0 million, down from a year earlier.

The median sale price in August was \$316,806, down from \$337,500 a year earlier. Homes that sold in August were typically on the market for 12 days and sold for 100.0% of their list prices.

### Pottawatomie County Active Listings Remain the Same at End of August

The total number of active listings in Pottawatomie County at the end of August was 56 units, the same as in August 2022. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$326,950.

During August, a total of 20 contracts were written down from 30 in August 2022. At the end of the month, there were 39 contracts still pending.

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### Pottawatomie County Summary Statistics

	gust MLS Statistics ree-year History	2023	Surrent Mont 2022	h 2021	2023	Year-to-Date 2022	2021
	r <b>me Sales</b> ange from prior year	<b>29</b> -19.4%	<b>36</b> -18.2%	<b>44</b> 33.3%	<b>201</b> -17.3%	<b>243</b> -11.0%	<b>273</b> 10.5%
	<b>tive Listings</b> ange from prior year	<b>56</b> 0.0%	<b>56</b> 12.0%	<b>50</b> 8.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.3</b> 27.8%	<b>1.8</b> 20.0%	<b>1.5</b> -6.3%	N/A	N/A	N/A
<b>Ne</b> Ch	w Listings ange from prior year	<b>34</b> -26.1%	<b>46</b> 39.4%	<b>33</b> 26.9%	<b>260</b> -17.2%	<b>314</b> -3.4%	<b>325</b> 5.5%
	ntracts Written ange from prior year	<b>20</b> -33.3%	<b>30</b> 7.1%	<b>28</b> -22.2%	<b>210</b> -14.3%	<b>245</b> -17.8%	<b>298</b> 4.2%
	nding Contracts ange from prior year	<b>39</b> -17.0%	<b>47</b> -32.9%	<b>70</b> 11.1%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>9,018</b> -20.9%	<b>11,407</b> -5.9%	<b>12,125</b> 38.3%	<b>64,443</b> -14.9%	<b>75,765</b> 2.9%	<b>73,625</b> 18.1%
	Sale Price Change from prior year	<b>310,969</b> -1.9%	<b>316,847</b> 15.0%	<b>275,567</b> 3.7%	<b>320,612</b> 2.8%	<b>311,791</b> 15.6%	<b>269,690</b> 6.9%
	<b>List Price of Actives</b> Change from prior year	<b>351,161</b> -9.4%	<b>387,600</b> 42.0%	<b>272,958</b> -5.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>45</b> 60.7%	<b>28</b> -12.5%	<b>32</b> -15.8%	<b>48</b> 92.0%	<b>25</b> -21.9%	<b>32</b> -36.0%
٩	Percent of List Change from prior year	<b>99.4%</b> 0.1%	<b>99.3%</b> -0.2%	<b>99.5%</b> 0.7%	<b>99.5%</b> -1.1%	<b>100.6%</b> 0.7%	<b>99.9%</b> 1.1%
	Percent of Original Change from prior year	<b>96.8%</b> -2.1%	<b>98.9%</b> 0.2%	<b>98.7%</b> 1.0%	<b>97.8%</b> -2.3%	<b>100.1%</b> 1.0%	<b>99.1%</b> 1.8%
	Sale Price Change from prior year	<b>316,806</b> -6.1%	<b>337,500</b> 20.0%	<b>281,200</b> 12.5%	<b>325,000</b> 1.6%	<b>320,000</b> 19.0%	<b>269,000</b> 10.5%
	List Price of Actives Change from prior year	<b>326,950</b> -7.6%	<b>353,750</b> 26.8%	<b>278,950</b> 0.1%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>12</b> 0.0%	<b>12</b> 33.3%	<b>9</b> -62.5%	<b>14</b> 100.0%	<b>7</b> -12.5%	<b>8</b> -65.2%
_	Percent of List Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.8%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.5%
	Percent of Original Change from prior year	<b>99.0%</b> 0.2%	<b>98.8%</b> -1.2%	<b>100.0%</b> 1.3%	<b>99.6%</b> -0.4%	<b>100.0%</b> 0.0%	<b>100.0%</b> 1.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





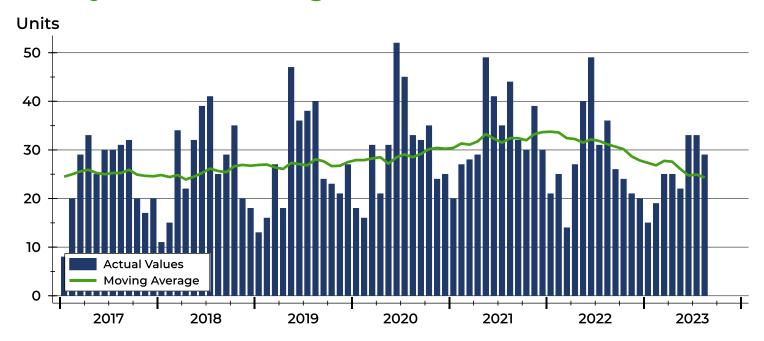
# **Pottawatomie County Closed Listings Analysis**

	mmary Statistics Closed Listings	2023	August 2022	Change	2023	ear-to-Dat 2022	e Change
Clc	sed Listings	29	36	-19.4%	201	243	-17.3%
Vo	lume (1,000s)	9,018	11,407	-20.9%	64,443	75,765	-14.9%
Мс	onths' Supply	2.3	1.8	27.8%	N/A	N/A	N/A
	Sale Price	310,969	316,847	-1.9%	320,612	311,791	2.8%
age	Days on Market	45	28	60.7%	48	25	92.0%
Averag	Percent of List	99.4%	99.3%	0.1%	99.5%	100.6%	-1.1%
	Percent of Original	96.8%	98.9%	-2.1%	97.8%	100.1%	-2.3%
	Sale Price	316,806	337,500	-6.1%	325,000	320,000	1.6%
lian	Days on Market	12	12	0.0%	14	7	100.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	99.0%	98.8%	0.2%	99.6%	100.0%	-0.4%

A total of 29 homes sold in Pottawatomie County in August, down from 36 units in August 2022. Total sales volume fell to \$9.0 million compared to \$11.4 million in the previous year.

The median sales price in August was \$316,806, down 6.1% compared to the prior year. Median days on market was 12 days, up from 9 days in July, but similar to August 2022.

### **History of Closed Listings**

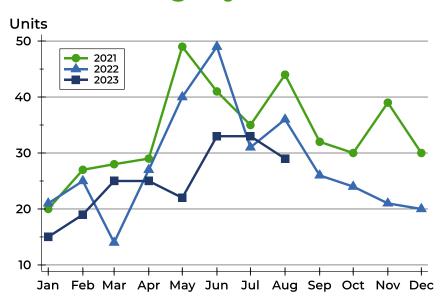






# **Pottawatomie County Closed Listings Analysis**

### **Closed Listings by Month**



Month	2021	2022	2023
January	20	21	15
February	27	25	19
March	28	14	25
April	29	27	25
May	49	40	22
June	41	49	33
July	35	31	33
August	44	36	29
September	32	26	
October	30	24	
November	39	21	
December	30	20	

### **Closed Listings by Price Range**

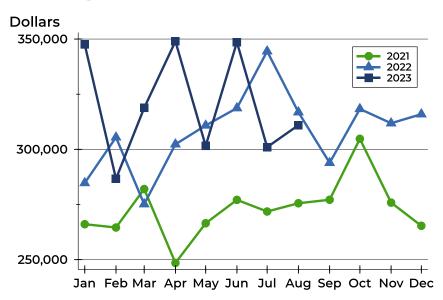
Price Range		les Percent	Months' Supply	Sale l Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.4%	4.8	70,000	70,000	97	97	88.6%	88.6%	63.6%	63.6%
\$100,000-\$124,999	1	3.4%	8.0	117,600	117,600	78	78	94.1%	94.1%	78.5%	78.5%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	6.9%	1.4	164,250	164,250	3	3	98.8%	98.8%	98.8%	98.8%
\$175,000-\$199,999	2	6.9%	0.9	189,500	189,500	47	47	97.5%	97.5%	95.2%	95.2%
\$200,000-\$249,999	4	13.8%	2.0	226,450	225,500	9	3	100.4%	100.0%	100.4%	100.0%
\$250,000-\$299,999	3	10.3%	2.4	274,333	280,000	4	4	104.3%	103.4%	104.3%	103.4%
\$300,000-\$399,999	11	37.9%	1.7	348,746	335,000	64	19	100.0%	100.0%	98.3%	99.3%
\$400,000-\$499,999	3	10.3%	2.4	438,333	435,000	30	12	99.0%	98.9%	96.8%	98.0%
\$500,000-\$749,999	2	6.9%	3.8	621,500	621,500	98	98	97.8%	97.8%	95.5%	95.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



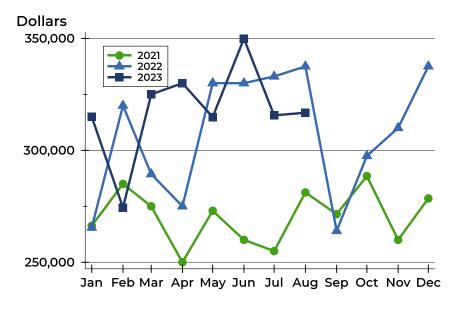


### Pottawatomie County Closed Listings Analysis

### **Average Price**



Month	2021	2022	2023
January	266,064	284,752	347,548
February	264,562	305,443	286,647
March	282,018	275,167	318,804
April	248,504	302,308	348,976
May	266,490	310,831	301,576
June	277,099	318,706	348,576
July	271,821	344,468	301,005
August	275,567	316,847	310,969
September	277,140	293,881	
October	304,775	318,325	
November	275,848	311,843	
December	265,343	315,935	



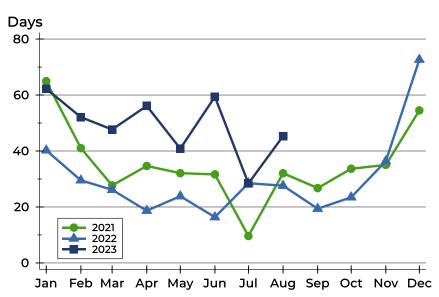
Month	2021	2022	2023
January	266,314	265,500	315,000
February	285,000	320,000	274,400
March	275,000	289,400	325,000
April	250,000	275,000	330,000
May	273,000	330,000	314,875
June	260,000	330,000	349,900
July	255,000	333,000	315,626
August	281,200	337,500	316,806
September	271,500	264,000	
October	288,500	297,500	
November	260,000	310,000	
December	278,500	337,500	





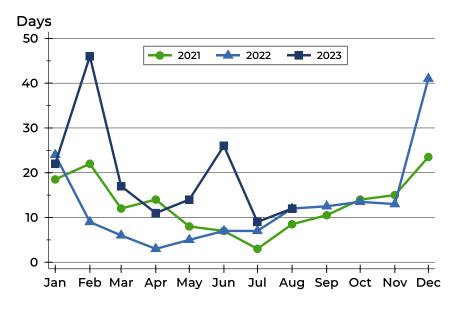
# **Pottawatomie County Closed Listings Analysis**

#### **Average DOM**



Month	2021	2022	2023
January	65	40	62
February	41	30	52
March	28	26	48
April	35	19	56
May	32	24	41
June	32	16	59
July	10	28	28
August	32	28	45
September	27	19	
October	34	23	
November	35	36	
December	55	73	

### **Median DOM**



Month	2021	2022	2023
January	19	24	22
February	22	9	46
March	12	6	17
April	14	3	11
May	8	5	14
June	7	7	26
July	3	7	9
August	9	12	12
September	11	13	
October	14	14	
November	15	13	
December	24	41	





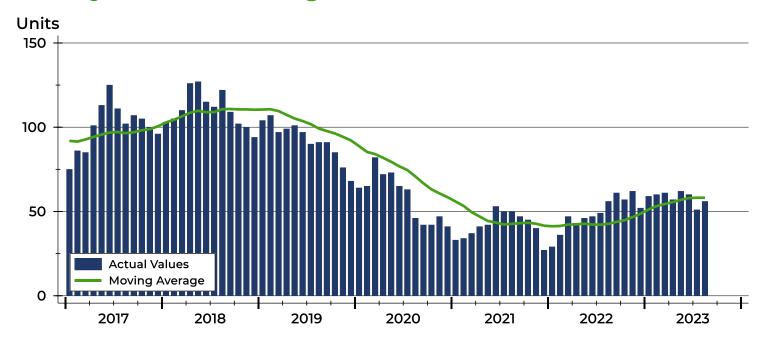
# **Pottawatomie County Active Listings Analysis**

	mmary Statistics Active Listings	2023	End of August 2022	Change
Act	tive Listings	56	56	0.0%
Vo	lume (1,000s)	19,665	21,706	-9.4%
Мс	onths' Supply	2.3	1.8	27.8%
ge	List Price	351,161	387,600	-9.4%
Avera	Days on Market	62	62	0.0%
₽	Percent of Original	97.9%	98.8%	-0.9%
_	List Price	326,950	353,750	-7.6%
Median	Days on Market	37	41	-9.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 56 homes were available for sale in Pottawatomie County at the end of August. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of August was \$326,950, down 7.6% from 2022. The typical time on market for active listings was 37 days, down from 41 days a year earlier.

### **History of Active Listings**







# **Pottawatomie County Active Listings Analysis**

### **Active Listings by Month**



Month	2021	2022	2023
January	33	29	59
February	34	36	60
March	37	47	61
April	41	43	57
May	42	46	62
June	53	47	60
July	50	49	51
August	50	56	56
September	47	61	
October	45	57	
November	40	62	
December	27	52	

### **Active Listings by Price Range**

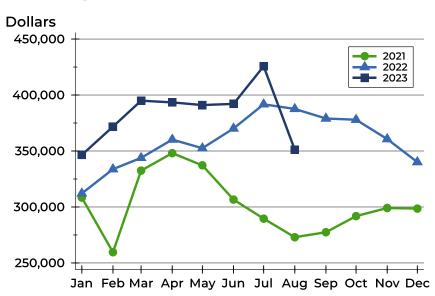
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>9</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	3.6%	4.8	82,250	82,250	77	77	82.6%	82.6%
\$100,000-\$124,999	2	3.6%	8.0	110,000	110,000	77	77	90.4%	90.4%
\$125,000-\$149,999	3	5.4%	N/A	136,667	136,000	16	14	97.7%	100.0%
\$150,000-\$174,999	2	3.6%	1.4	168,900	168,900	83	83	100.0%	100.0%
\$175,000-\$199,999	1	1.8%	0.9	199,900	199,900	19	19	97.5%	97.5%
\$200,000-\$249,999	6	10.7%	2.0	231,200	229,850	37	10	100.0%	100.0%
\$250,000-\$299,999	10	17.9%	2.4	273,380	270,000	45	22	98.4%	100.0%
\$300,000-\$399,999	15	26.8%	1.7	362,533	364,900	59	50	98.6%	100.0%
\$400,000-\$499,999	7	12.5%	2.4	434,257	429,000	151	123	97.8%	100.0%
\$500,000-\$749,999	6	10.7%	3.8	598,167	607,000	33	9	99.7%	100.0%
\$750,000-\$999,999	1	1.8%	N/A	895,000	895,000	38	38	100.0%	100.0%
\$1,000,000 and up	1	1.8%	N/A	1,250,000	1,250,000	70	70	100.0%	100.0%



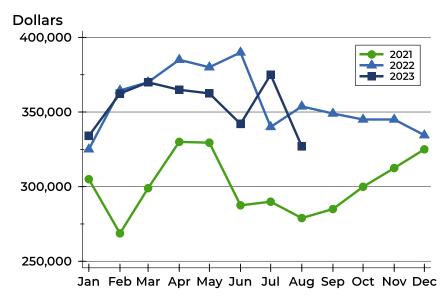


# **Pottawatomie County Active Listings Analysis**

### **Average Price**



Month	2021	2022	2023
January	308,385	312,066	346,498
February	259,565	333,767	371,789
March	332,489	343,857	394,956
April	348,095	360,213	393,429
May	337,200	352,492	391,065
June	306,614	370,121	392,093
July	289,574	391,716	425,723
August	272,958	387,600	351,161
September	277,430	379,030	
October	291,840	377,949	
November	299,078	360,668	
December	298,563	340,103	



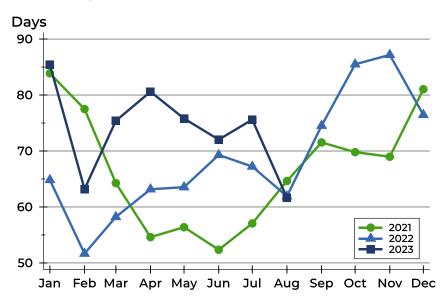
Month	2021	2022	2023
January	305,000	325,000	334,000
February	268,700	364,450	362,400
March	299,000	370,000	369,900
April	330,000	385,000	364,900
May	329,450	380,000	362,500
June	287,500	389,900	342,000
July	289,900	340,000	375,000
August	278,950	353,750	326,950
September	285,000	349,000	
October	299,900	345,000	
November	312,450	345,000	
December	325,000	334,500	





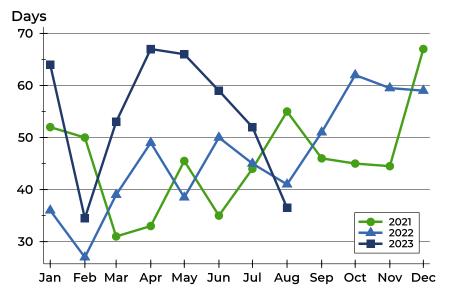
# **Pottawatomie County Active Listings Analysis**

#### **Average DOM**



Month	2021	2022	2023
January	84	65	85
February	78	52	63
March	64	58	75
April	55	63	81
May	56	64	76
June	52	69	72
July	57	67	76
August	65	62	62
September	72	75	
October	70	85	
November	69	87	
December	81	76	

#### **Median DOM**



Month	2021	2022	2023
January	52	36	64
February	50	27	35
March	31	39	53
April	33	49	67
May	46	39	66
June	35	50	59
July	44	45	52
August	55	41	37
September	46	51	
October	45	62	
November	45	60	
December	67	59	





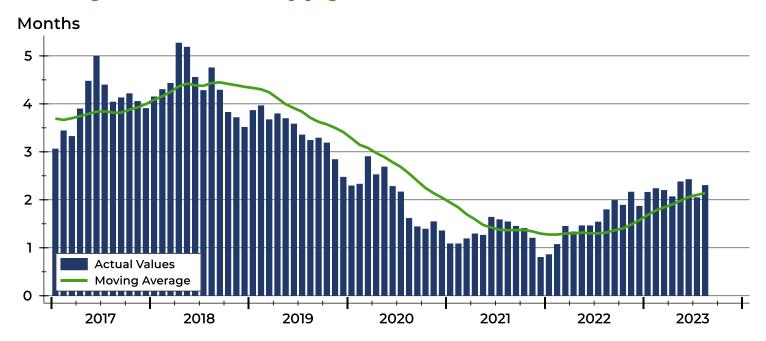
# **Pottawatomie County Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2021	2022	2023
January	1.1	0.9	2.2
February	1.1	1.1	2.2
March	1.2	1.4	2.2
April	1.3	1.3	2.1
May	1.3	1.5	2.4
June	1.6	1.5	2.4
July	1.6	1.5	2.0
August	1.5	1.8	2.3
September	1.4	2.0	
October	1.4	1.9	
November	1.2	2.2	
December	0.8	1.9	

### **History of Month's Supply**







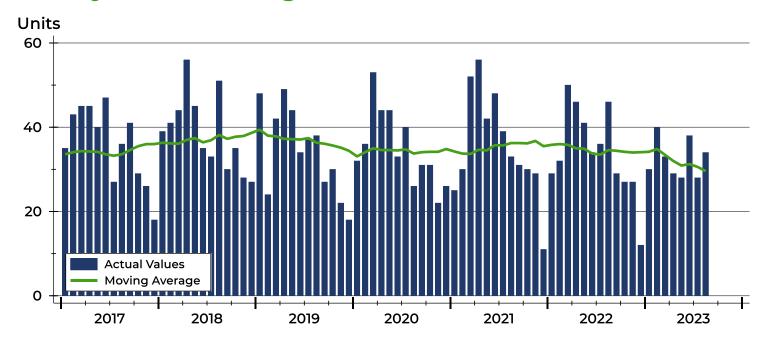
### Pottawatomie County New Listings Analysis

	mmary Statistics New Listings	2023	August 2022	Change
ţ	New Listings	34	46	-26.1%
Month	Volume (1,000s)	11,190	15,231	-26.5%
Current	Average List Price	329,106	331,116	-0.6%
C	Median List Price	290,000	325,000	-10.8%
ē	New Listings	260	314	-17.2%
Year-to-Date	Volume (1,000s)	91,667	105,385	-13.0%
ar-tc	Average List Price	352,566	335,622	5.0%
×	Median List Price	335,000	329,900	1.5%

A total of 34 new listings were added in Pottawatomie County during August, down 26.1% from the same month in 2022. Year-to-date Pottawatomie County has seen 260 new listings.

The median list price of these homes was \$290,000 down from \$325,000 in 2022.

### **History of New Listings**

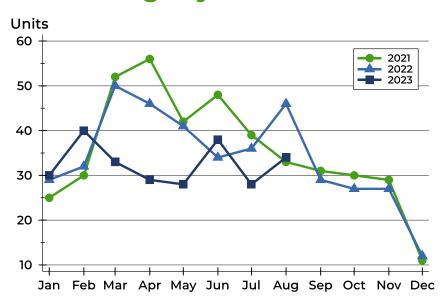






### Pottawatomie County New Listings Analysis

#### **New Listings by Month**



Month	2021	2022	2023
January	25	29	30
February	30	32	40
March	52	50	33
April	56	46	29
May	42	41	28
June	48	34	38
July	39	36	28
August	33	46	34
September	31	29	
October	30	27	
November	29	27	
December	11	12	

### **New Listings by Price Range**

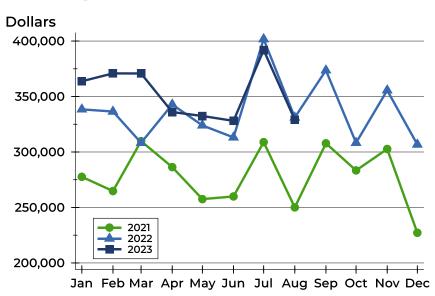
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.9%	79,000	79,000	9	9	100.0%	100.0%
\$100,000-\$124,999	1	2.9%	115,000	115,000	34	34	100.0%	100.0%
\$125,000-\$149,999	3	8.8%	137,967	135,000	17	20	96.2%	95.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	5.9%	187,450	187,450	16	16	95.1%	95.1%
\$200,000-\$249,999	4	11.8%	232,425	229,850	12	8	100.0%	100.0%
\$250,000-\$299,999	6	17.6%	263,333	267,500	16	12	99.7%	100.0%
\$300,000-\$399,999	9	26.5%	354,022	360,000	20	20	99.3%	100.0%
\$400,000-\$499,999	2	5.9%	440,950	440,950	6	6	100.0%	100.0%
\$500,000-\$749,999	6	17.6%	604,833	599,500	13	13	99.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



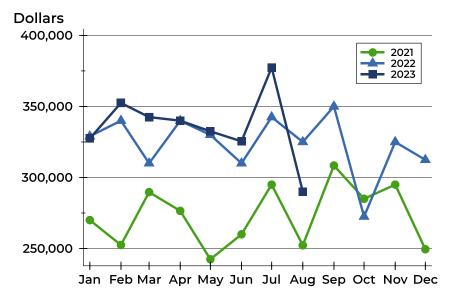


### Pottawatomie County New Listings Analysis

### **Average Price**



Month	2021	2022	2023
January	277,640	338,438	363,783
February	264,803	336,485	370,848
March	309,779	308,271	370,785
April	286,386	342,847	336,028
May	257,544	323,966	332,450
June	259,931	313,151	328,076
July	308,895	401,797	391,932
August	250,072	331,116	329,106
September	307,825	373,607	
October	283,383	308,297	
November	302,724	355,596	
December	227,186	306,771	



Month	2021	2022	2023
January	270,000	329,000	327,500
February	252,500	340,000	352,450
March	289,700	310,000	342,500
April	276,500	339,900	340,000
May	242,450	330,000	332,500
June	260,000	310,000	325,450
July	295,000	342,500	377,400
August	252,250	325,000	290,000
September	308,450	350,000	
October	285,000	272,500	
November	295,000	325,000	
December	249,500	312,425	





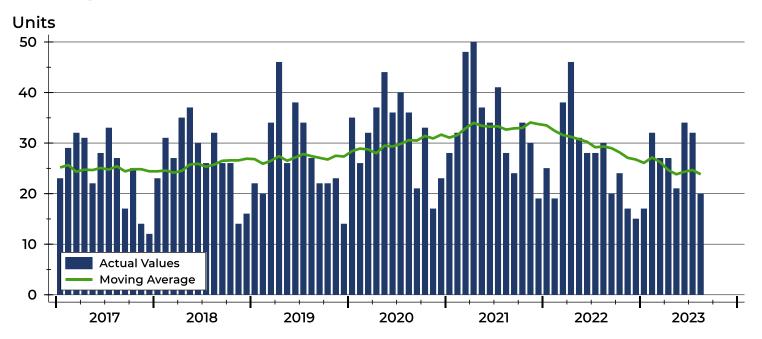
### Pottawatomie County Contracts Written Analysis

	mmary Statistics Contracts Written	2023	August 2022	Change	Year-to-Date e 2023 2022 C		te Change
Со	ntracts Written	20	30	-33.3%	210	245	-14.3%
Vo	lume (1,000s)	7,036	9,722	-27.6%	68,224	77,032	-11.4%
ge	Sale Price	351,789	324,068	8.6%	324,877	314,416	3.3%
Avera	Days on Market	32	24	33.3%	45	24	87.5%
¥	Percent of Original	96.9%	96.3%	0.6%	97.8%	99.9%	-2.1%
=	Sale Price	344,500	299,950	14.9%	330,000	319,900	3.2%
Median	Days on Market	19	18	5.6%	16	7	128.6%
Σ	Percent of Original	100.0%	97.4%	2.7%	99.8%	100.0%	-0.2%

A total of 20 contracts for sale were written in Pottawatomie County during the month of August, down from 30 in 2022. The median list price of these homes was \$344,500, up from \$299,950 the prior year.

Half of the homes that went under contract in August were on the market less than 19 days, compared to 18 days in August 2022.

### **History of Contracts Written**

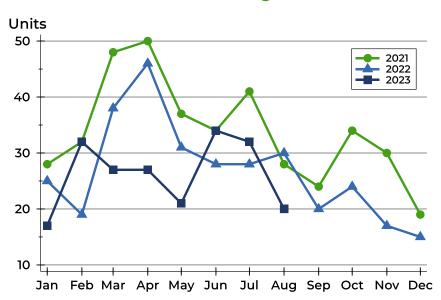






# **Pottawatomie County Contracts Written Analysis**

### **Contracts Written by Month**



Month	2021	2022	2023
January	28	25	17
February	32	19	32
March	48	38	27
April	50	46	27
May	37	31	21
June	34	28	34
July	41	28	32
August	28	30	20
September	24	20	
October	34	24	
November	30	17	
December	19	15	

### **Contracts Written by Price Range**

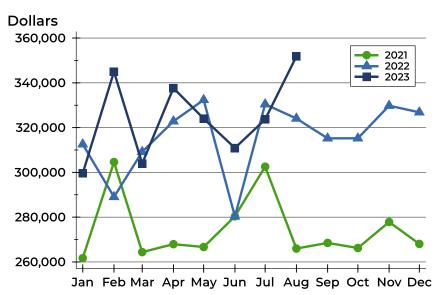
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.0%	72,000	72,000	31	31	90.6%	90.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.0%	135,000	135,000	3	3	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	5.0%	190,000	190,000	6	6	100.0%	100.0%
\$200,000-\$249,999	1	5.0%	225,000	225,000	4	4	100.0%	100.0%
\$250,000-\$299,999	1	5.0%	275,000	275,000	31	31	94.9%	94.9%
\$300,000-\$399,999	8	40.0%	344,475	344,500	35	22	96.2%	96.4%
\$400,000-\$499,999	2	10.0%	467,000	467,000	4	4	100.0%	100.0%
\$500,000-\$749,999	4	20.0%	594,244	582,500	63	37	97.9%	99.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



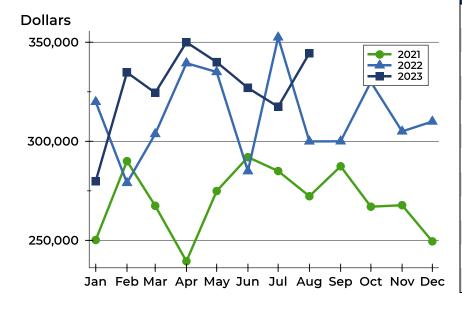


### Pottawatomie County Contracts Written Analysis

### **Average Price**



Month	2021	2022	2023
January	261,718	312,546	299,594
February	304,628	289,037	344,978
March	264,400	309,196	303,959
April	267,945	322,826	337,663
May	266,667	332,385	324,033
June	280,366	280,298	310,883
July	302,572	330,457	323,669
August	265,977	324,068	351,789
September	268,499	315,205	
October	266,221	315,234	
November	277,837	329,815	
December	268,045	326,840	



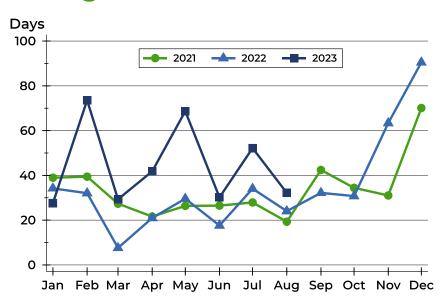
Month	2021	2022	2023
January	250,200	319,900	279,900
February	290,000	279,000	334,750
March	267,450	303,700	324,500
April	239,450	339,450	350,000
May	274,900	335,000	340,000
June	292,000	284,950	326,950
July	285,000	352,450	317,450
August	272,280	299,950	344,500
September	287,400	300,000	
October	267,000	329,950	
November	267,750	305,000	
December	249,500	310,000	





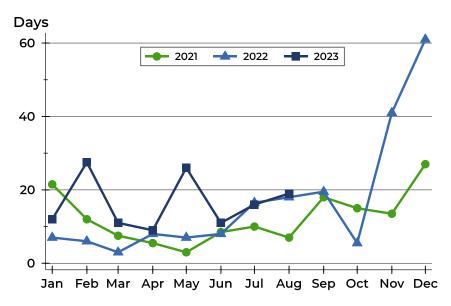
### Pottawatomie County Contracts Written Analysis

#### **Average DOM**



Month	2021	2022	2023
January	39	34	28
February	39	32	74
March	27	8	29
April	22	21	42
May	26	30	69
June	27	18	30
July	28	34	52
August	19	24	32
September	42	32	
October	34	31	
November	31	63	
December	70	90	

#### **Median DOM**



Month	2021	2022	2023
January	22	7	12
February	12	6	28
March	8	3	11
April	6	8	9
May	3	7	26
June	9	8	11
July	10	17	16
August	7	18	19
September	18	20	
October	15	6	
November	14	41	
December	27	61	





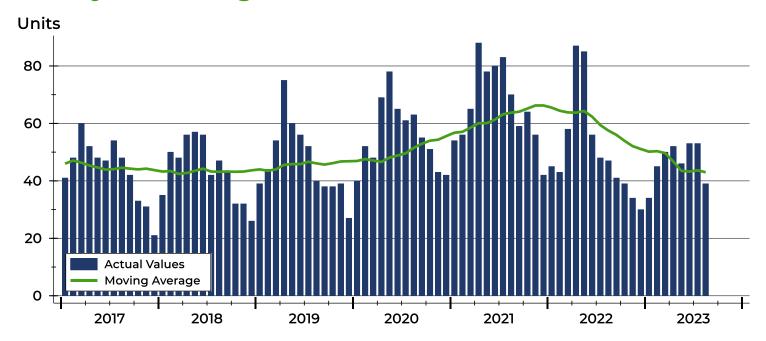
### Pottawatomie County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2023	End of August 2022	Change
Pe	nding Contracts	39	47	-17.0%
Vo	lume (1,000s)	13,132	14,431	-9.0%
ge	List Price	336,728	307,048	9.7%
Avera	Days on Market	38	31	22.6%
Ā	Percent of Original	97.4%	99.6%	-2.2%
٦	List Price	325,000	289,900	12.1%
Media	Days on Market	21	19	10.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 39 listings in Pottawatomie County had contracts pending at the end of August, down from 47 contracts pending at the end of August 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**

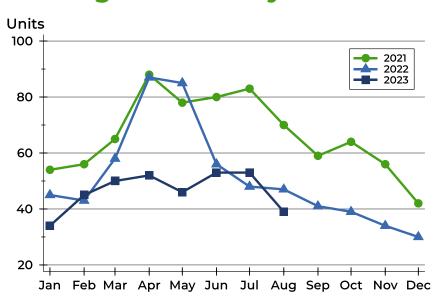






### Pottawatomie County Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2021	2022	2023
January	54	45	34
February	56	43	45
March	65	58	50
April	88	87	52
May	78	85	46
June	80	56	53
July	83	48	53
August	70	47	39
September	59	41	
October	64	39	
November	56	34	
December	42	30	

#### **Pending Contracts by Price Range**

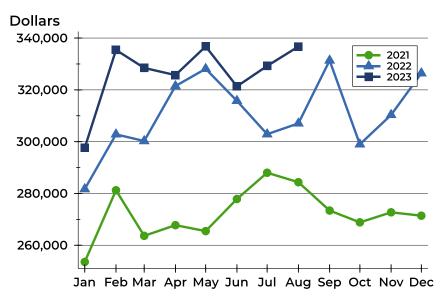
Price Range	Pending (	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	5.1%	72,000	72,000	31	31	90.6%	90.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	5.1%	130,000	130,000	41	41	91.7%	91.7%
\$150,000-\$174,999	1	2.6%	154,900	154,900	4	4	100.0%	100.0%
\$175,000-\$199,999	1	2.6%	190,000	190,000	6	6	100.0%	100.0%
\$200,000-\$249,999	5	12.8%	230,460	229,500	16	4	100.0%	100.0%
\$250,000-\$299,999	5	12.8%	270,000	275,000	30	34	103.7%	100.0%
\$300,000-\$399,999	14	35.9%	350,300	347,500	44	38	94.8%	98.6%
\$400,000-\$499,999	3	7.7%	448,667	459,000	70	4	98.6%	100.0%
\$500,000-\$749,999	6	15.4%	605,163	584,500	44	14	98.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



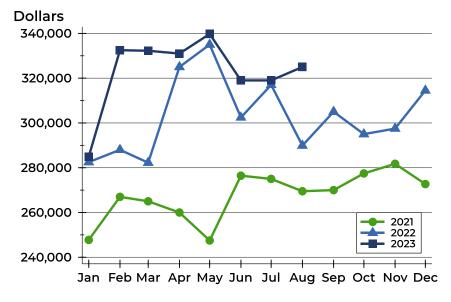


### Pottawatomie County Pending Contracts Analysis

### **Average Price**



Month	2021	2022	2023
January	253,565	281,700	297,634
February	281,241	302,832	335,418
March	263,641	300,248	328,472
April	267,766	321,471	325,708
May	265,473	328,125	336,778
June	277,862	315,771	321,353
July	288,006	302,886	329,236
August	284,350	307,048	336,728
September	273,403	331,346	
October	268,839	298,977	
November	272,718	310,334	
December	271,423	326,423	



Month	2021	2022	2023
January	247,750	282,500	284,950
February	267,000	288,000	332,500
March	265,000	282,250	332,250
April	260,000	325,000	331,000
May	247,500	335,000	339,750
June	276,450	302,450	319,000
July	275,000	317,000	319,000
August	269,500	289,900	325,000
September	270,000	305,000	
October	277,450	295,000	
November	281,750	297,500	
December	272,700	314,500	





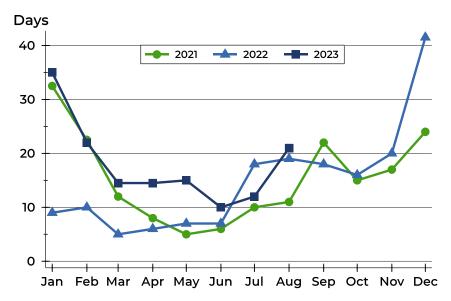
### Pottawatomie County Pending Contracts Analysis

#### **Average DOM**



Month	2021	2022	2023
January	45	46	44
February	45	41	52
March	39	25	46
April	33	21	42
May	31	25	48
June	25	23	40
July	31	29	44
August	33	31	38
September	39	30	
October	39	32	
November	46	46	
December	51	59	

### **Median DOM**



Month	2021	2022	2023
January	33	9	35
February	23	10	22
March	12	5	15
April	8	6	15
May	5	7	15
June	6	7	10
July	10	18	12
August	11	19	21
September	22	18	
October	15	16	
November	17	20	
December	24	42	