



**October  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Fell in October

Total home sales in Pottawatomie County fell last month to 21 units, compared to 23 units in October 2023. Total sales volume was \$6.5 million, up from a year earlier.

The median sale price in October was \$275,000, up from \$250,000 a year earlier. Homes that sold in October were typically on the market for 24 days and sold for 99.6% of their list prices.

#### Pottawatomie County Active Listings Up at End of October

The total number of active listings in Pottawatomie County at the end of October was 57 units, up from 49 at the same point in 2023. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$325,000.

There were 21 contracts written in October 2024 and 2023, showing no change over the year. At the end of the month, there were 39 contracts still pending.

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# Flint Hills MLS Statistics



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ASSOCIATION  
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## Pottawatomie County Summary Statistics

| October MLS Statistics<br>Three-year History           |  | Current Month           |                          |                         | Year-to-Date            |                        |                         |
|--|--|-------------------------|--------------------------|-------------------------|-------------------------|------------------------|-------------------------|
|  |  | 2024                    | 2023                     | 2022                    | 2024                    | 2023                   | 2022                    |
| <b>Home Sales</b><br>Change from prior year            | <b>21</b><br>-8.7%                                     | <b>23</b><br>-4.2%      | <b>24</b><br>-20.0%      | <b>243</b><br>-2.8%     | <b>250</b><br>-14.7%    | <b>293</b><br>-12.5%   |                         |
| <b>Active Listings</b><br>Change from prior year       | <b>57</b><br>16.3%                                     | <b>49</b><br>-14.0%     | <b>57</b><br>26.7%       | <b>N/A</b>              | <b>N/A</b>              | <b>N/A</b>             |                         |
| <b>Months' Supply</b><br>Change from prior year        | <b>2.4</b><br>20.0%                                    | <b>2.0</b><br>5.3%      | <b>1.9</b><br>35.7%      | <b>N/A</b>              | <b>N/A</b>              | <b>N/A</b>             |                         |
| <b>New Listings</b><br>Change from prior year          | <b>31</b><br>24.0%                                     | <b>25</b><br>-7.4%      | <b>27</b><br>-10.0%      | <b>321</b><br>2.6%      | <b>313</b><br>-15.4%    | <b>370</b><br>-4.1%    |                         |
| <b>Contracts Written</b><br>Change from prior year     | <b>21</b><br>0.0%                                      | <b>21</b><br>-12.5%     | <b>24</b><br>-29.4%      | <b>255</b><br>-1.5%     | <b>259</b><br>-10.4%    | <b>289</b><br>-18.8%   |                         |
| <b>Pending Contracts</b><br>Change from prior year     | <b>39</b><br>14.7%                                     | <b>34</b><br>-12.8%     | <b>39</b><br>-39.1%      | <b>N/A</b>              | <b>N/A</b>              | <b>N/A</b>             |                         |
| <b>Sales Volume (1,000s)</b><br>Change from prior year | <b>6,529</b><br>6.3%                                   | <b>6,142</b><br>-19.6%  | <b>7,640</b><br>-16.4%   | <b>81,005</b><br>2.0%   | <b>79,382</b><br>-12.8% | <b>91,046</b><br>-0.6% |                         |
| <b>Average</b>   | <b>Sale Price</b><br>Change from prior year            | <b>310,919</b><br>16.4% | <b>267,050</b><br>-16.1% | <b>318,325</b><br>4.4%  | <b>333,354</b><br>5.0%  | <b>317,527</b><br>2.2% | <b>310,737</b><br>13.6% |
|  | <b>List Price of Actives</b><br>Change from prior year | <b>385,474</b><br>5.7%  | <b>364,845</b><br>-3.5%  | <b>377,949</b><br>29.5% | <b>N/A</b>              | <b>N/A</b>             | <b>N/A</b>              |
|  | <b>Days on Market</b><br>Change from prior year        | <b>33</b><br>26.9%      | <b>26</b><br>13.0%       | <b>23</b><br>-32.4%     | <b>43</b><br>-4.4%      | <b>45</b><br>87.5%     | <b>24</b><br>-25.0%     |
|  | <b>Percent of List</b><br>Change from prior year       | <b>98.3%</b><br>3.1%    | <b>95.3%</b><br>-2.7%    | <b>97.9%</b><br>-4.4%   | <b>98.7%</b><br>-0.3%   | <b>99.0%</b><br>-1.2%  | <b>100.2%</b><br>0.1%   |
|  | <b>Percent of Original</b><br>Change from prior year   | <b>97.1%</b><br>3.7%    | <b>93.6%</b><br>-3.5%    | <b>97.0%</b><br>-4.5%   | <b>97.2%</b><br>0.2%    | <b>97.0%</b><br>-2.7%  | <b>99.7%</b><br>0.3%    |
| <b>Median</b>  | <b>Sale Price</b><br>Change from prior year            | <b>275,000</b><br>10.0% | <b>250,000</b><br>-16.0% | <b>297,500</b><br>3.1%  | <b>323,500</b><br>-0.3% | <b>324,450</b><br>4.7% | <b>310,000</b><br>14.0% |
|  | <b>List Price of Actives</b><br>Change from prior year | <b>325,000</b><br>0.0%  | <b>324,900</b><br>-5.8%  | <b>345,000</b><br>15.0% | <b>N/A</b>              | <b>N/A</b>             | <b>N/A</b>              |
|  | <b>Days on Market</b><br>Change from prior year        | <b>24</b><br>20.0%      | <b>20</b><br>42.9%       | <b>14</b><br>0.0%       | <b>22</b><br>29.4%      | <b>17</b><br>142.9%    | <b>7</b><br>-22.2%      |
|  | <b>Percent of List</b><br>Change from prior year       | <b>99.6%</b><br>2.5%    | <b>97.2%</b><br>-2.5%    | <b>99.7%</b><br>-0.3%   | <b>100.0%</b><br>0.0%   | <b>100.0%</b><br>0.0%  | <b>100.0%</b><br>0.0%   |
|  | <b>Percent of Original</b><br>Change from prior year   | <b>97.8%</b><br>0.6%    | <b>97.2%</b><br>-1.7%    | <b>98.9%</b><br>-0.9%   | <b>98.2%</b><br>-0.8%   | <b>99.0%</b><br>-1.0%  | <b>100.0%</b><br>0.0%   |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



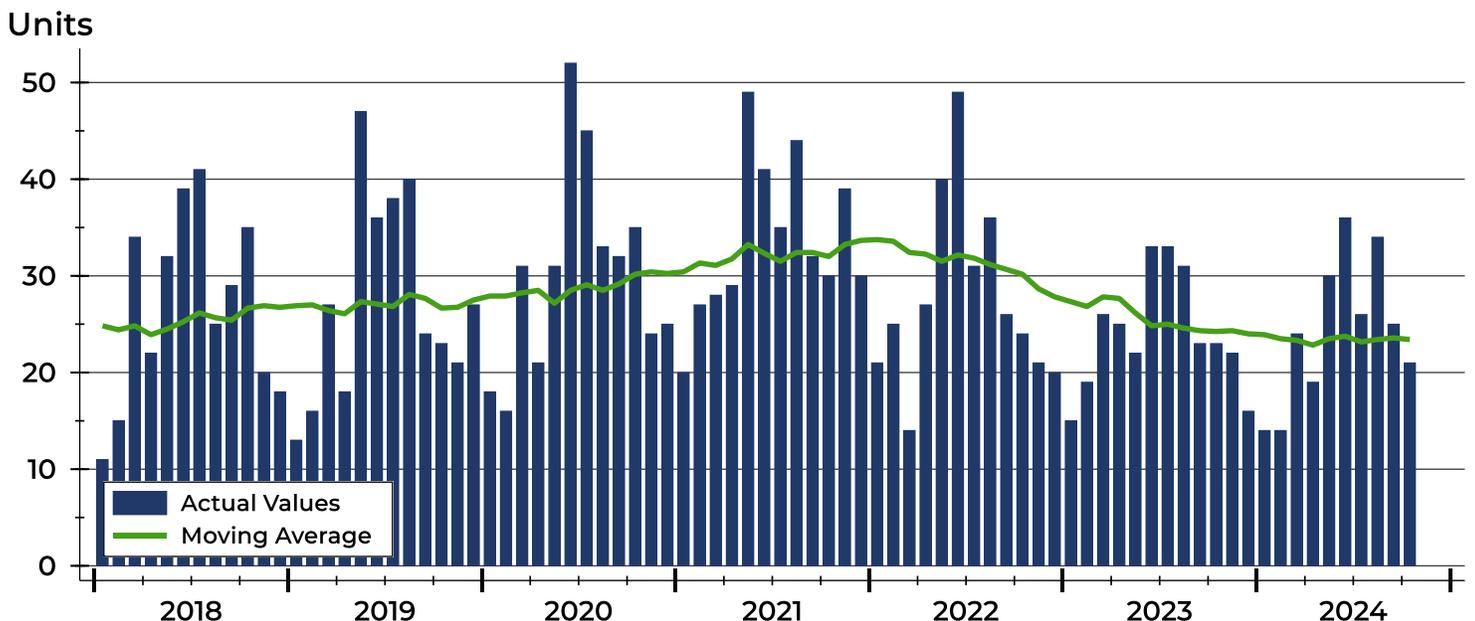
# Pottawatomie County Closed Listings Analysis

| Summary Statistics for Closed Listings |                     | 2024    | October 2023 | Change | 2024    | Year-to-Date 2023 | Change |
|--|---------------------|---------|--------------|--------|---------|-------------------|--------|
| Closed Listings                        |                     | 21      | 23           | -8.7%  | 243     | 250               | -2.8%  |
| Volume (1,000s)                        |                     | 6,529   | 6,142        | 6.3%   | 81,005  | 79,382            | 2.0%   |
| Months' Supply                         |                     | 2.4     | 2.0          | 20.0%  | N/A     | N/A               | N/A    |
| Average                                | Sale Price          | 310,919 | 267,050      | 16.4%  | 333,354 | 317,527           | 5.0%   |
|  | Days on Market      | 33      | 26           | 26.9%  | 43      | 45                | -4.4%  |
|  | Percent of List     | 98.3%   | 95.3%        | 3.1%   | 98.7%   | 99.0%             | -0.3%  |
|  | Percent of Original | 97.1%   | 93.6%        | 3.7%   | 97.2%   | 97.0%             | 0.2%   |
| Median                                 | Sale Price          | 275,000 | 250,000      | 10.0%  | 323,500 | 324,450           | -0.3%  |
|  | Days on Market      | 24      | 20           | 20.0%  | 22      | 17                | 29.4%  |
|  | Percent of List     | 99.6%   | 97.2%        | 2.5%   | 100.0%  | 100.0%            | 0.0%   |
|  | Percent of Original | 97.8%   | 97.2%        | 0.6%   | 98.2%   | 99.0%             | -0.8%  |

A total of 21 homes sold in Pottawatomie County in October, down from 23 units in October 2023. Total sales volume rose to \$6.5 million compared to \$6.1 million in the previous year.

The median sales price in October was \$275,000, up 10.0% compared to the prior year. Median days on market was 24 days, down from 46 days in September, but up from 20 in October 2023.

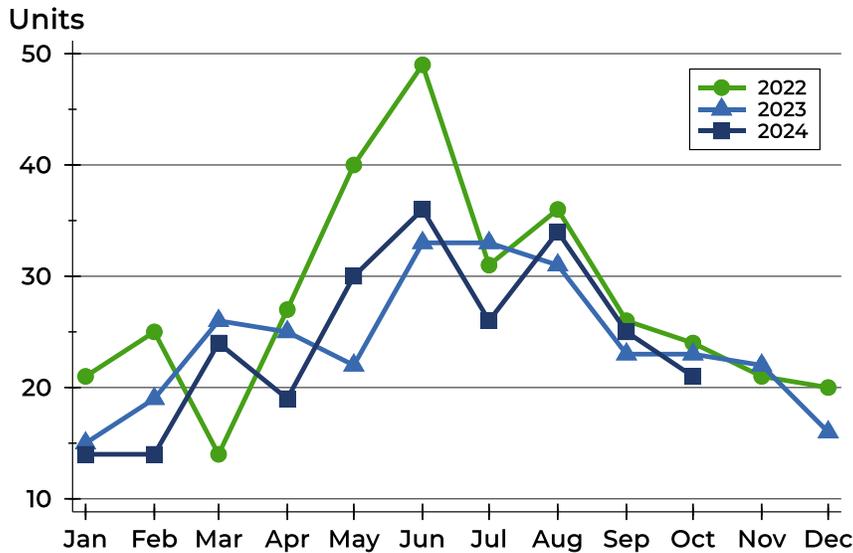
## History of Closed Listings





## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 21   | 15   | 14   |
| February  | 25   | 19   | 14   |
| March     | 14   | 26   | 24   |
| April     | 27   | 25   | 19   |
| May       | 40   | 22   | 30   |
| June      | 49   | 33   | 36   |
| July      | 31   | 33   | 26   |
| August    | 36   | 31   | 34   |
| September | 26   | 23   | 25   |
| October   | 24   | 23   | 21   |
| November  | 21   | 22   |      |
| December  | 20   | 16   |      |

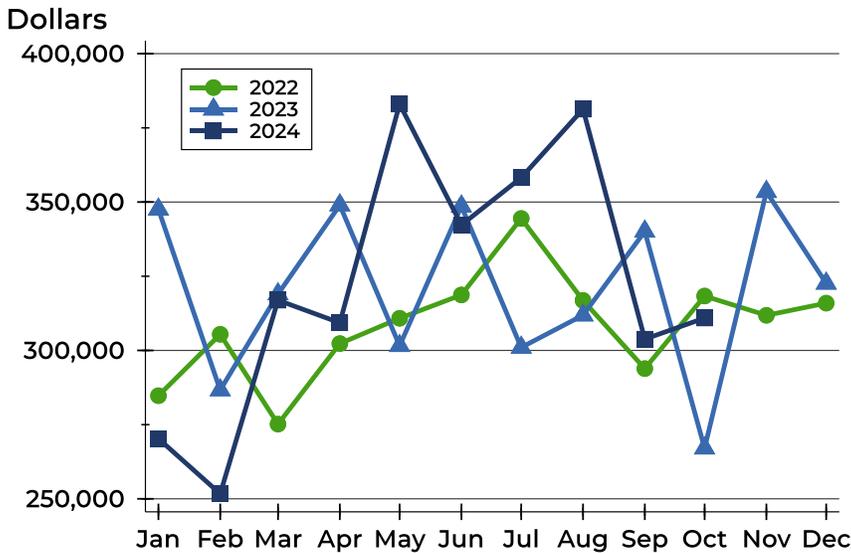
### Closed Listings by Price Range

| Price Range         | Sales  |         | Months' Supply | Sale Price |         | Days on Market |      | Price as % of List |        | Price as % of Orig. |        |
|---------------------|--------|---------|----------------|------------|---------|----------------|------|--------------------|--------|---------------------|--------|
|                     | Number | Percent |                | Average    | Median  | Avg.           | Med. | Avg.               | Med.   | Avg.                | Med.   |
| Below \$25,000      | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |
| \$25,000-\$49,999   | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |
| \$50,000-\$99,999   | 1      | 4.8%    | 0.0            | 77,500     | 77,500  | 24             | 24   | 91.2%              | 91.2%  | 91.2%               | 91.2%  |
| \$100,000-\$124,999 | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |
| \$125,000-\$149,999 | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |
| \$150,000-\$174,999 | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |
| \$175,000-\$199,999 | 3      | 14.3%   | 1.9            | 178,333    | 180,000 | 21             | 5    | 101.5%             | 100.6% | 100.6%              | 97.8%  |
| \$200,000-\$249,999 | 2      | 9.5%    | 1.7            | 229,000    | 229,000 | 27             | 27   | 96.5%              | 96.5%  | 93.5%               | 93.5%  |
| \$250,000-\$299,999 | 6      | 28.6%   | 3.6            | 268,717    | 267,450 | 32             | 27   | 97.2%              | 100.0% | 95.7%               | 100.0% |
| \$300,000-\$399,999 | 3      | 14.3%   | 2.2            | 331,700    | 334,000 | 45             | 47   | 99.7%              | 100.0% | 98.3%               | 98.7%  |
| \$400,000-\$499,999 | 4      | 19.0%   | 1.7            | 431,000    | 422,500 | 46             | 30   | 98.9%              | 98.9%  | 98.5%               | 98.4%  |
| \$500,000-\$749,999 | 2      | 9.5%    | 2.5            | 563,700    | 563,700 | 20             | 20   | 99.0%              | 99.0%  | 97.7%               | 97.7%  |
| \$750,000-\$999,999 | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |
| \$1,000,000 and up  | 0      | 0.0%    | N/A            | N/A        | N/A     | N/A            | N/A  | N/A                | N/A    | N/A                 | N/A    |



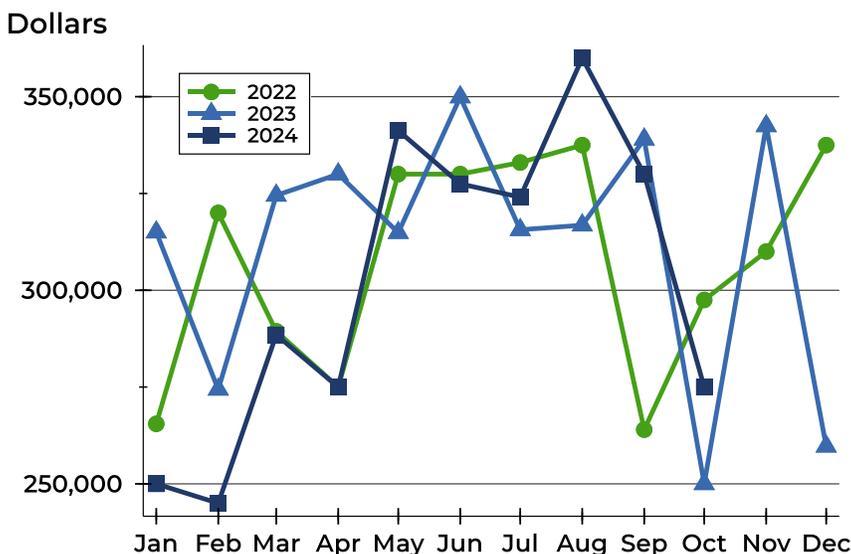
# Pottawatomie County Closed Listings Analysis

## Average Price



| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 284,752 | 347,548 | <b>270,281</b> |
| February  | 305,443 | 286,647 | <b>251,689</b> |
| March     | 275,167 | 319,004 | <b>316,938</b> |
| April     | 302,308 | 348,976 | <b>309,311</b> |
| May       | 310,831 | 301,576 | <b>383,004</b> |
| June      | 318,706 | 348,576 | <b>342,261</b> |
| July      | 344,468 | 301,005 | <b>358,219</b> |
| August    | 316,847 | 311,874 | <b>381,306</b> |
| September | 293,881 | 340,115 | <b>303,804</b> |
| October   | 318,325 | 267,050 | <b>310,919</b> |
| November  | 311,843 | 353,491 |                |
| December  | 315,935 | 322,588 |                |

## Median Price

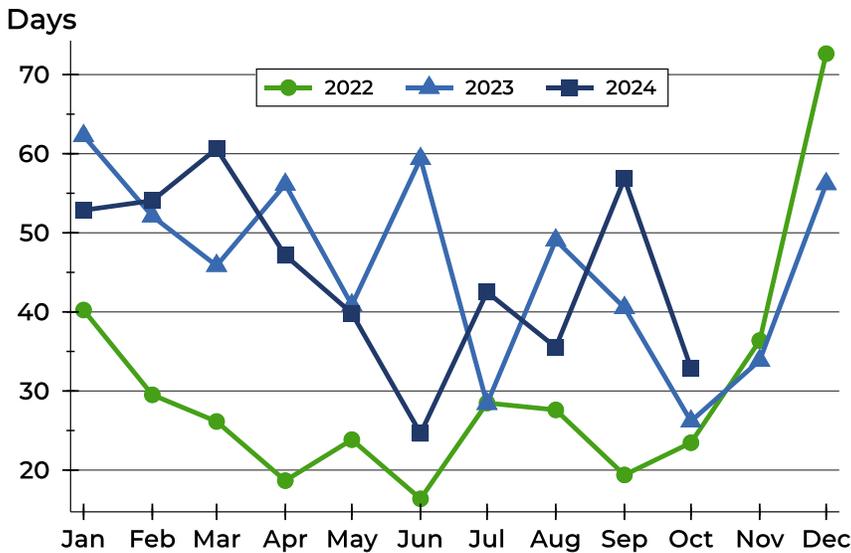


| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 265,500 | 315,000 | <b>250,000</b> |
| February  | 320,000 | 274,400 | <b>245,000</b> |
| March     | 289,400 | 324,500 | <b>288,500</b> |
| April     | 275,000 | 330,000 | <b>275,000</b> |
| May       | 330,000 | 314,875 | <b>341,250</b> |
| June      | 330,000 | 349,900 | <b>327,500</b> |
| July      | 333,000 | 315,626 | <b>324,050</b> |
| August    | 337,500 | 316,806 | <b>359,975</b> |
| September | 264,000 | 339,000 | <b>330,000</b> |
| October   | 297,500 | 250,000 | <b>275,000</b> |
| November  | 310,000 | 342,450 |                |
| December  | 337,500 | 259,703 |                |



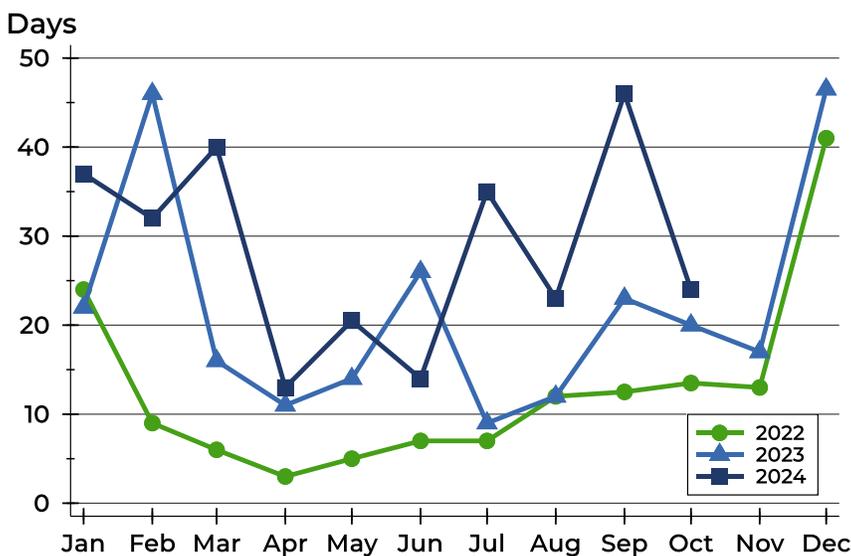
# Pottawatomie County Closed Listings Analysis

## Average DOM



| Month     | 2022 | 2023 | 2024      |
|-----------|------|------|-----------|
| January   | 40   | 62   | <b>53</b> |
| February  | 30   | 52   | <b>54</b> |
| March     | 26   | 46   | <b>61</b> |
| April     | 19   | 56   | <b>47</b> |
| May       | 24   | 41   | <b>40</b> |
| June      | 16   | 59   | <b>25</b> |
| July      | 28   | 28   | <b>43</b> |
| August    | 28   | 49   | <b>36</b> |
| September | 19   | 41   | <b>57</b> |
| October   | 23   | 26   | <b>33</b> |
| November  | 36   | 34   |           |
| December  | 73   | 56   |           |

## Median DOM



| Month     | 2022 | 2023 | 2024      |
|-----------|------|------|-----------|
| January   | 24   | 22   | <b>37</b> |
| February  | 9    | 46   | <b>32</b> |
| March     | 6    | 16   | <b>40</b> |
| April     | 3    | 11   | <b>13</b> |
| May       | 5    | 14   | <b>21</b> |
| June      | 7    | 26   | <b>14</b> |
| July      | 7    | 9    | <b>35</b> |
| August    | 12   | 12   | <b>23</b> |
| September | 13   | 23   | <b>46</b> |
| October   | 14   | 20   | <b>24</b> |
| November  | 13   | 17   |           |
| December  | 41   | 47   |           |



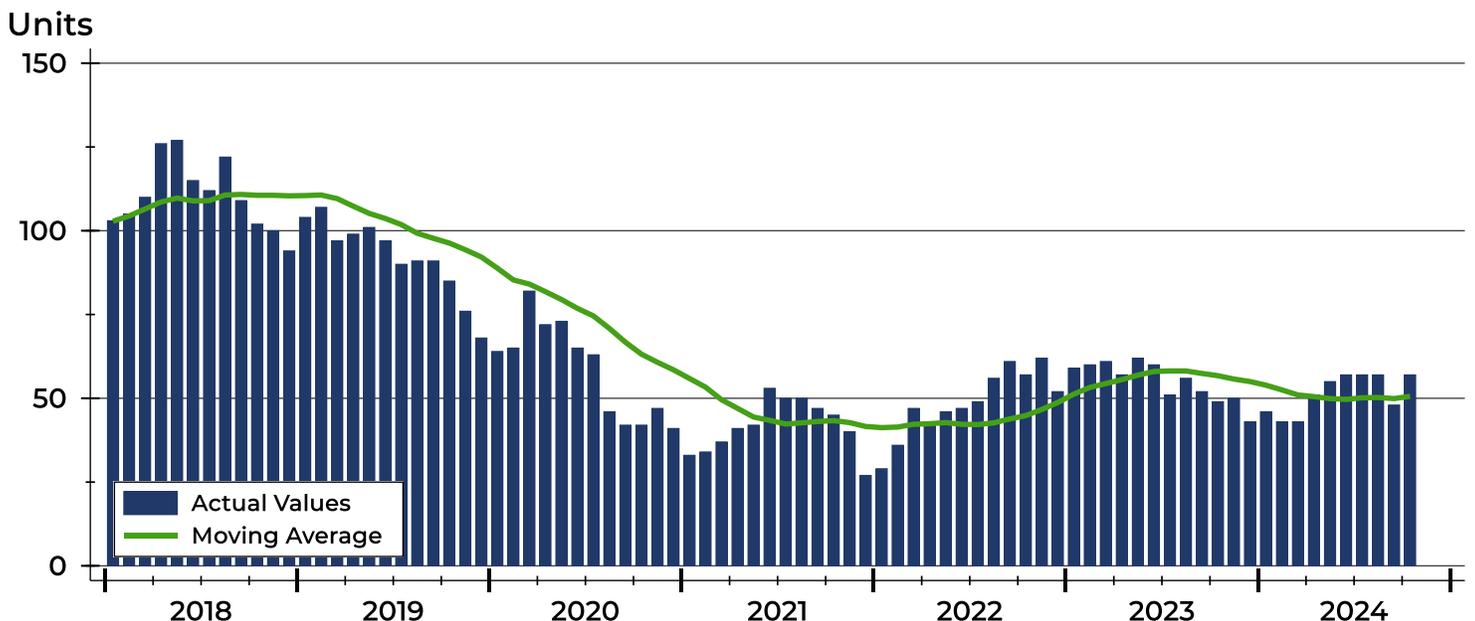
# Pottawatomie County Active Listings Analysis

| Summary Statistics for Active Listings |                     | 2024    | End of October 2023 | Change |
|--|---------------------|---------|---------------------|--------|
| Active Listings                        |                     | 57      | 49                  | 16.3%  |
| Volume (1,000s)                        |                     | 21,972  | 17,877              | 22.9%  |
| Months' Supply                         |                     | 2.4     | 2.0                 | 20.0%  |
| Average                                | List Price          | 385,474 | 364,845             | 5.7%   |
|  | Days on Market      | 65      | 65                  | 0.0%   |
|  | Percent of Original | 98.3%   | 97.9%               | 0.4%   |
| Median                                 | List Price          | 325,000 | 324,900             | 0.0%   |
|  | Days on Market      | 37      | 61                  | -39.3% |
|  | Percent of Original | 100.0%  | 100.0%              | 0.0%   |

A total of 57 homes were available for sale in Pottawatomie County at the end of October. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of October was \$325,000, showing little change from the same point in 2023. The typical time on market for active listings was 37 days, down from 61 days a year earlier.

## History of Active Listings





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 29   | 59   | 46   |
| February  | 36   | 60   | 43   |
| March     | 47   | 61   | 43   |
| April     | 43   | 57   | 51   |
| May       | 46   | 62   | 55   |
| June      | 47   | 60   | 57   |
| July      | 49   | 51   | 57   |
| August    | 56   | 56   | 57   |
| September | 61   | 52   | 48   |
| October   | 57   | 49   | 57   |
| November  | 62   | 50   |      |
| December  | 52   | 43   |      |

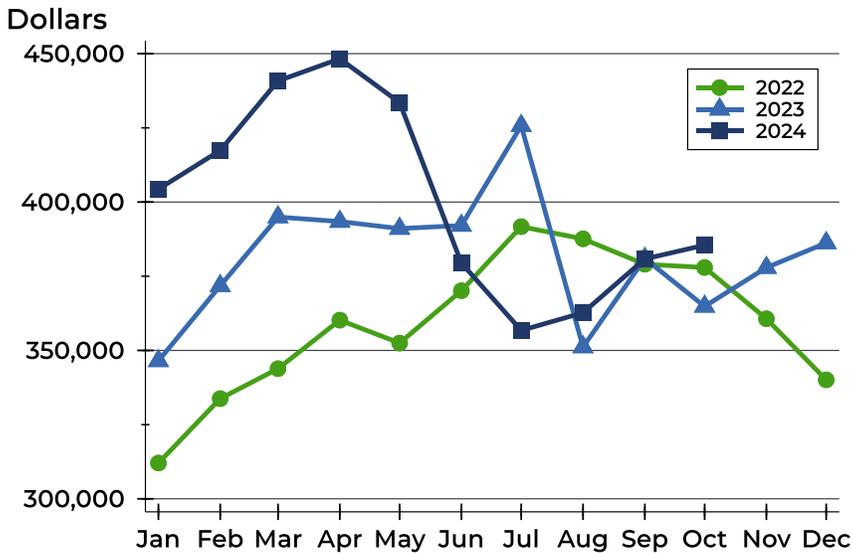
### Active Listings by Price Range

| Price Range         | Active Listings |         | Months' Supply | List Price |           | Days on Market |      | Price as % of Orig. |        |
|---------------------|-----------------|---------|----------------|------------|-----------|----------------|------|---------------------|--------|
|                     | Number          | Percent |                | Average    | Median    | Avg.           | Med. | Avg.                | Med.   |
| Below \$25,000      | 0               | 0.0%    | N/A            | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$25,000-\$49,999   | 0               | 0.0%    | N/A            | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$50,000-\$99,999   | 0               | 0.0%    | 0.0            | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$100,000-\$124,999 | 1               | 1.8%    | N/A            | 105,000    | 105,000   | 110            | 110  | 87.5%               | 87.5%  |
| \$125,000-\$149,999 | 2               | 3.5%    | N/A            | 133,500    | 133,500   | 15             | 15   | 100.0%              | 100.0% |
| \$150,000-\$174,999 | 2               | 3.5%    | N/A            | 168,900    | 168,900   | 83             | 83   | 100.0%              | 100.0% |
| \$175,000-\$199,999 | 3               | 5.3%    | 1.9            | 191,433    | 191,400   | 22             | 28   | 97.4%               | 100.0% |
| \$200,000-\$249,999 | 4               | 7.0%    | 1.7            | 241,600    | 245,750   | 78             | 57   | 95.8%               | 100.0% |
| \$250,000-\$299,999 | 11              | 19.3%   | 3.6            | 279,582    | 274,950   | 53             | 35   | 98.7%               | 100.0% |
| \$300,000-\$399,999 | 18              | 31.6%   | 2.2            | 344,622    | 334,500   | 73             | 69   | 98.7%               | 99.3%  |
| \$400,000-\$499,999 | 6               | 10.5%   | 1.7            | 419,983    | 425,000   | 75             | 54   | 99.3%               | 100.0% |
| \$500,000-\$749,999 | 5               | 8.8%    | 2.5            | 593,800    | 635,000   | 48             | 16   | 100.0%              | 100.0% |
| \$750,000-\$999,999 | 4               | 7.0%    | N/A            | 888,500    | 887,000   | 98             | 95   | 95.5%               | 96.1%  |
| \$1,000,000 and up  | 1               | 1.8%    | N/A            | 1,400,000  | 1,400,000 | 21             | 21   | 100.0%              | 100.0% |



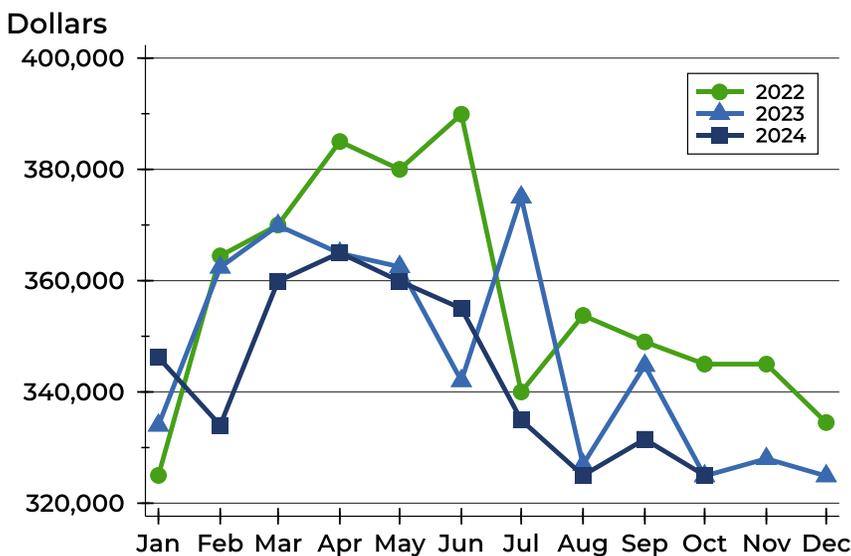
# Pottawatomie County Active Listings Analysis

## Average Price



| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 312,066 | 346,498 | <b>404,365</b> |
| February  | 333,767 | 371,789 | <b>417,395</b> |
| March     | 343,857 | 394,956 | <b>440,809</b> |
| April     | 360,213 | 393,429 | <b>448,288</b> |
| May       | 352,492 | 391,065 | <b>433,521</b> |
| June      | 370,121 | 392,093 | <b>379,446</b> |
| July      | 391,716 | 425,723 | <b>356,743</b> |
| August    | 387,600 | 351,161 | <b>362,711</b> |
| September | 379,030 | 380,967 | <b>380,836</b> |
| October   | 377,949 | 364,845 | <b>385,474</b> |
| November  | 360,668 | 377,906 |                |
| December  | 340,103 | 386,226 |                |

## Median Price

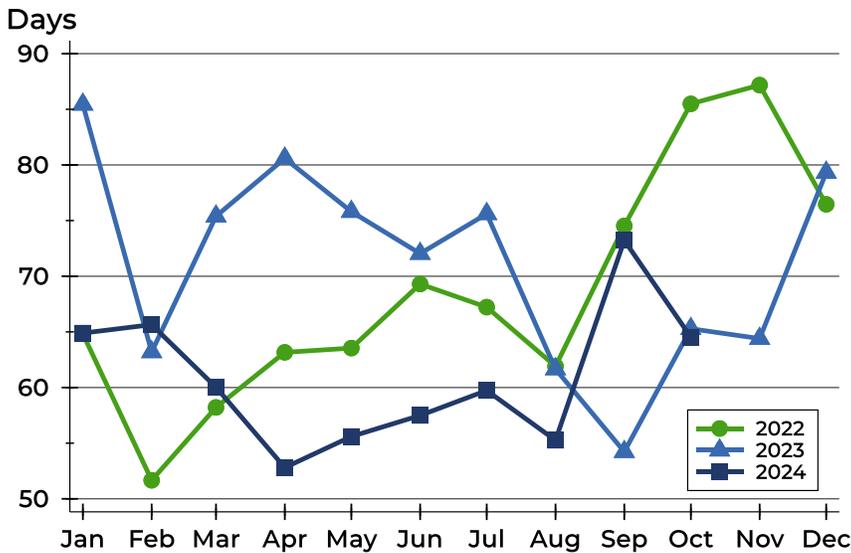


| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 325,000 | 334,000 | <b>346,200</b> |
| February  | 364,450 | 362,400 | <b>334,000</b> |
| March     | 370,000 | 369,900 | <b>359,900</b> |
| April     | 385,000 | 364,900 | <b>365,000</b> |
| May       | 380,000 | 362,500 | <b>359,900</b> |
| June      | 389,900 | 342,000 | <b>355,000</b> |
| July      | 340,000 | 375,000 | <b>334,950</b> |
| August    | 353,750 | 326,950 | <b>325,000</b> |
| September | 349,000 | 344,750 | <b>331,500</b> |
| October   | 345,000 | 324,900 | <b>325,000</b> |
| November  | 345,000 | 328,000 |                |
| December  | 334,500 | 324,900 |                |



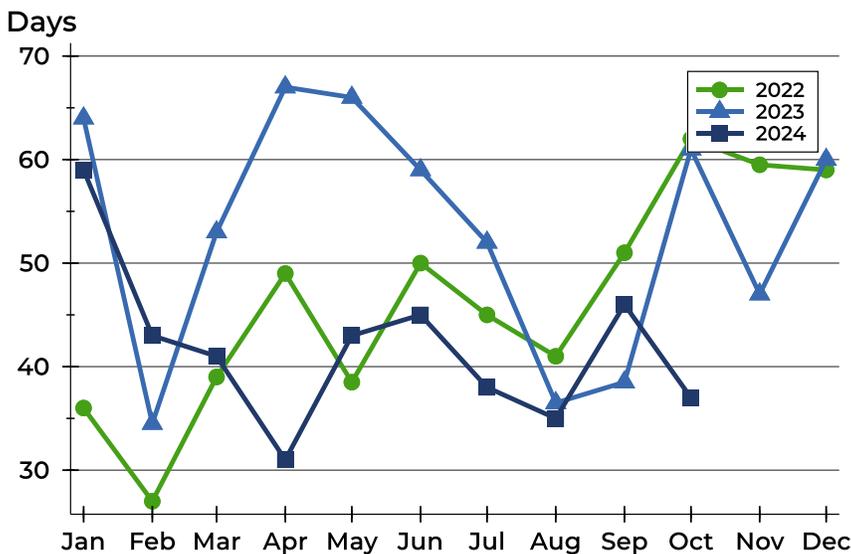
## Pottawatomie County Active Listings Analysis

### Average DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 65   | 85   | 65   |
| February  | 52   | 63   | 66   |
| March     | 58   | 75   | 60   |
| April     | 63   | 81   | 53   |
| May       | 64   | 76   | 56   |
| June      | 69   | 72   | 57   |
| July      | 67   | 76   | 60   |
| August    | 62   | 62   | 55   |
| September | 75   | 54   | 73   |
| October   | 85   | 65   | 65   |
| November  | 87   | 64   |      |
| December  | 76   | 79   |      |

### Median DOM

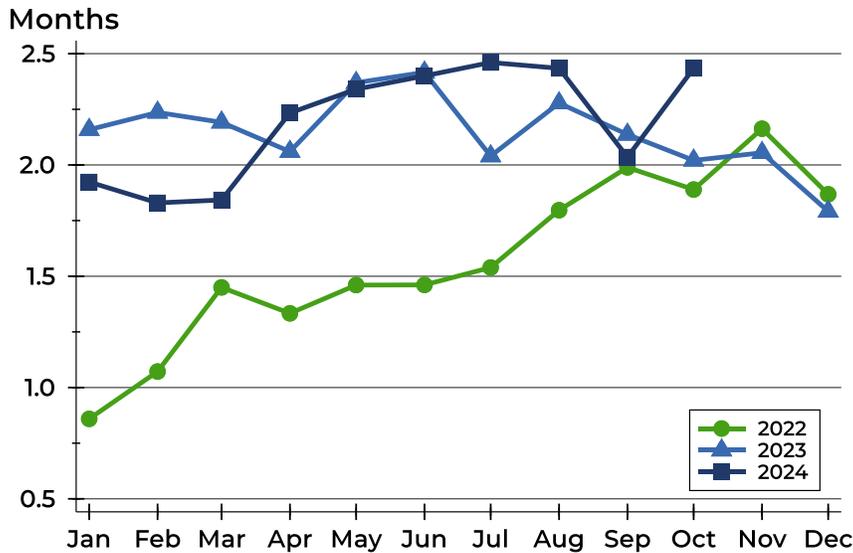


| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 36   | 64   | 59   |
| February  | 27   | 35   | 43   |
| March     | 39   | 53   | 41   |
| April     | 49   | 67   | 31   |
| May       | 39   | 66   | 43   |
| June      | 50   | 59   | 45   |
| July      | 45   | 52   | 38   |
| August    | 41   | 37   | 35   |
| September | 51   | 39   | 46   |
| October   | 62   | 61   | 37   |
| November  | 60   | 47   |      |
| December  | 59   | 60   |      |



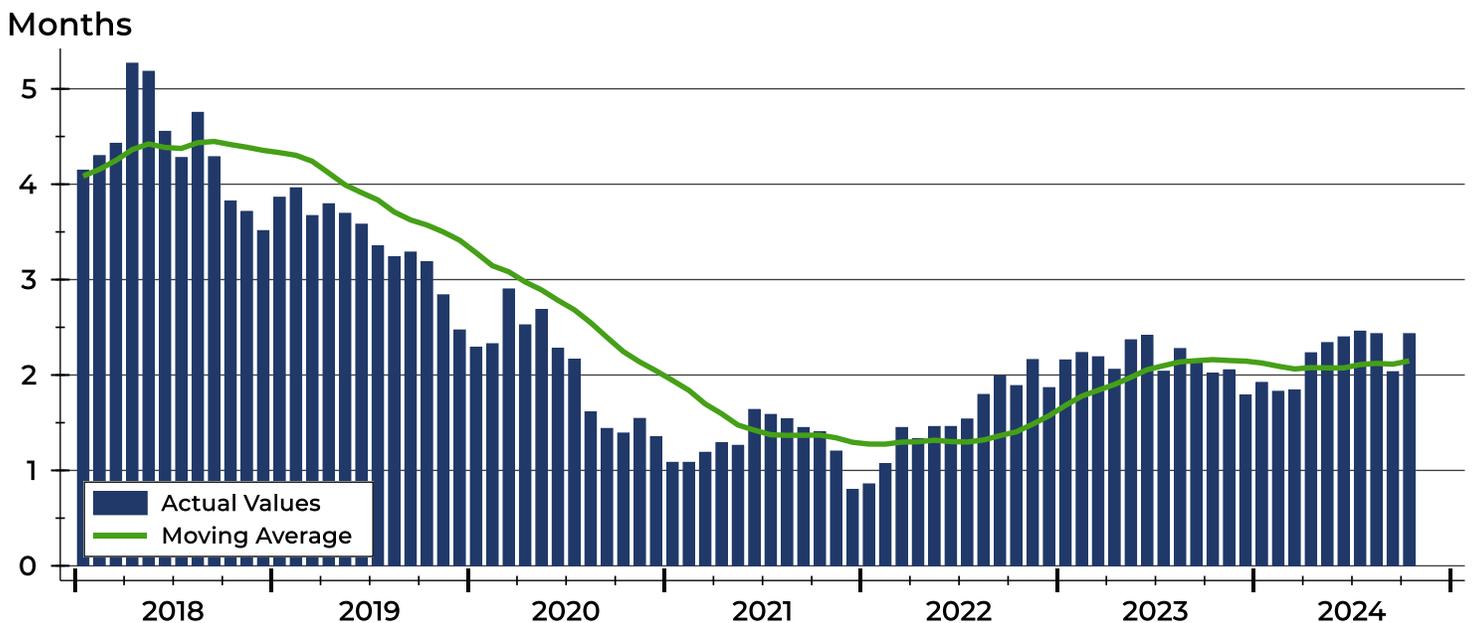
# Pottawatomie County Months' Supply Analysis

## Months' Supply by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 0.9  | 2.2  | 1.9  |
| February  | 1.1  | 2.2  | 1.8  |
| March     | 1.4  | 2.2  | 1.8  |
| April     | 1.3  | 2.1  | 2.2  |
| May       | 1.5  | 2.4  | 2.3  |
| June      | 1.5  | 2.4  | 2.4  |
| July      | 1.5  | 2.0  | 2.5  |
| August    | 1.8  | 2.3  | 2.4  |
| September | 2.0  | 2.1  | 2.0  |
| October   | 1.9  | 2.0  | 2.4  |
| November  | 2.2  | 2.1  |      |
| December  | 1.9  | 1.8  |      |

## History of Month's Supply





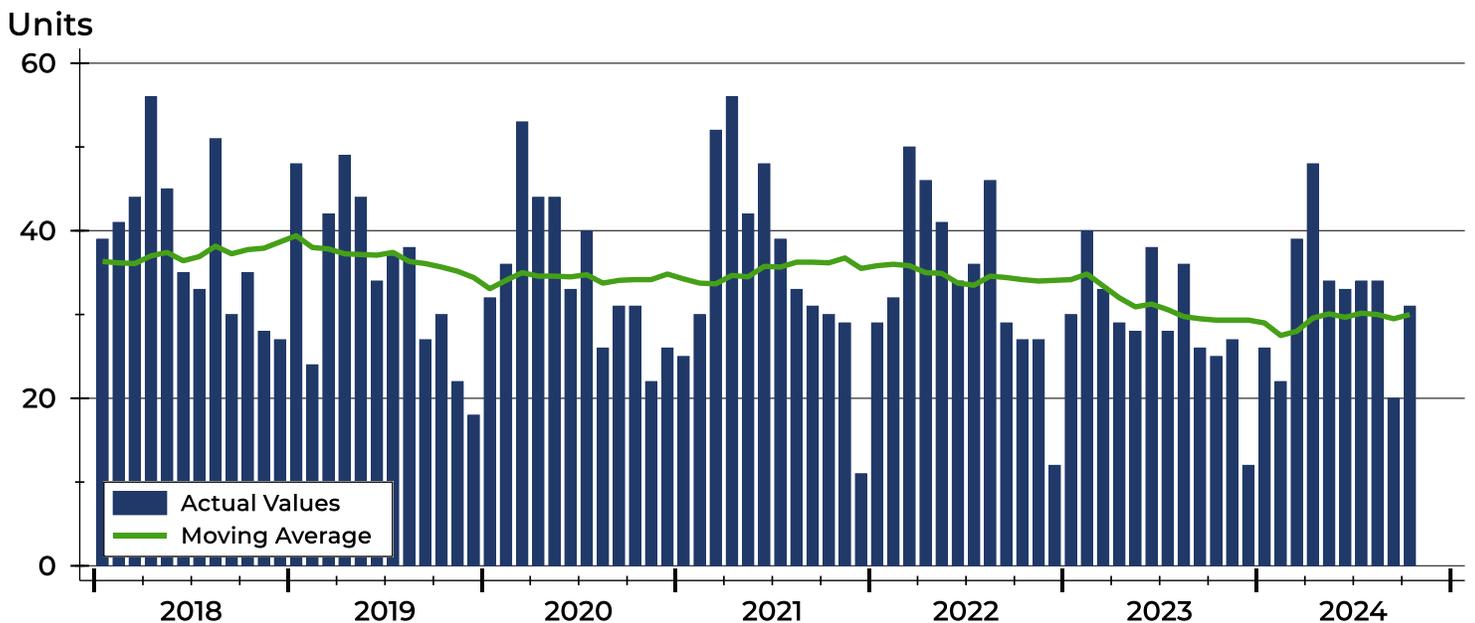
# Pottawatomie County New Listings Analysis

| Summary Statistics for New Listings |                    | 2024    | October 2023 | Change |
|-------------------------------------|--------------------|---------|--------------|--------|
| Current Month                       | New Listings       | 31      | 25           | 24.0%  |
|                                     | Volume (1,000s)    | 13,275  | 8,506        | 56.1%  |
|                                     | Average List Price | 428,226 | 340,256      | 25.9%  |
|                                     | Median List Price  | 324,500 | 300,000      | 8.2%   |
| Year-to-Date                        | New Listings       | 321     | 313          | 2.6%   |
|                                     | Volume (1,000s)    | 116,841 | 109,363      | 6.8%   |
|                                     | Average List Price | 363,992 | 349,403      | 4.2%   |
|                                     | Median List Price  | 334,900 | 335,000      | 0.0%   |

A total of 31 new listings were added in Pottawatomie County during October, up 24.0% from the same month in 2023. Year-to-date Pottawatomie County has seen 321 new listings.

The median list price of these homes was \$324,500 up from \$300,000 in 2023.

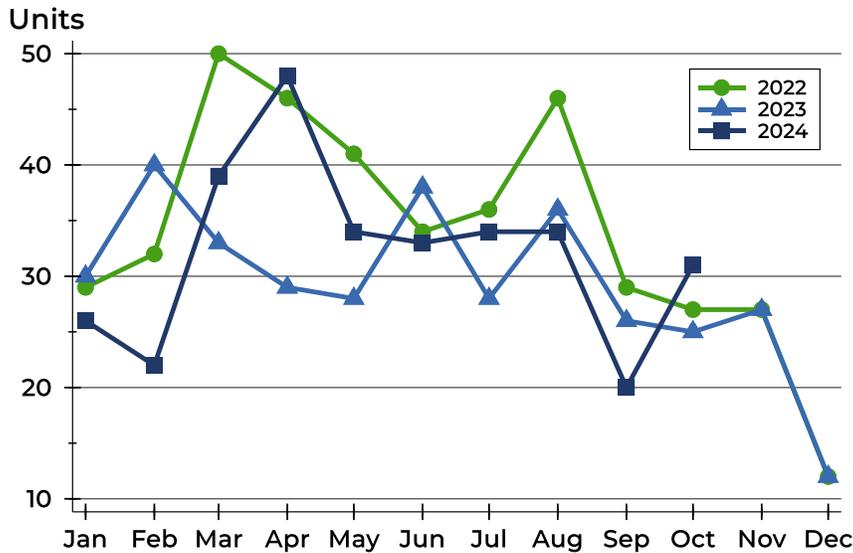
## History of New Listings





## Pottawatomie County New Listings Analysis

### New Listings by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 29   | 30   | 26   |
| February  | 32   | 40   | 22   |
| March     | 50   | 33   | 39   |
| April     | 46   | 29   | 48   |
| May       | 41   | 28   | 34   |
| June      | 34   | 38   | 33   |
| July      | 36   | 28   | 34   |
| August    | 46   | 36   | 34   |
| September | 29   | 26   | 20   |
| October   | 27   | 25   | 31   |
| November  | 27   | 27   |      |
| December  | 12   | 12   |      |

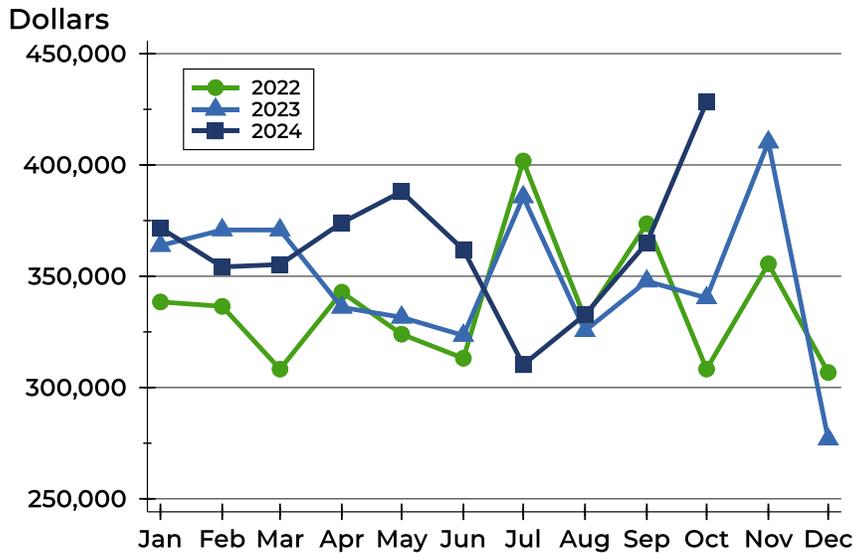
### New Listings by Price Range

| Price Range         | New Listings |         | List Price |           | Days on Market |      | Price as % of Orig. |        |
|---------------------|--------------|---------|------------|-----------|----------------|------|---------------------|--------|
|                     | Number       | Percent | Average    | Median    | Avg.           | Med. | Avg.                | Med.   |
| Below \$25,000      | 0            | 0.0%    | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$25,000-\$49,999   | 0            | 0.0%    | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$50,000-\$99,999   | 0            | 0.0%    | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$100,000-\$124,999 | 0            | 0.0%    | N/A        | N/A       | N/A            | N/A  | N/A                 | N/A    |
| \$125,000-\$149,999 | 1            | 3.2%    | 139,500    | 139,500   | 23             | 23   | 98.2%               | 98.2%  |
| \$150,000-\$174,999 | 1            | 3.2%    | 169,000    | 169,000   | 4              | 4    | 100.0%              | 100.0% |
| \$175,000-\$199,999 | 2            | 6.5%    | 190,200    | 190,200   | 21             | 21   | 100.0%              | 100.0% |
| \$200,000-\$249,999 | 1            | 3.2%    | 225,000    | 225,000   | 27             | 27   | 100.0%              | 100.0% |
| \$250,000-\$299,999 | 8            | 25.8%   | 275,575    | 274,950   | 15             | 20   | 100.0%              | 100.0% |
| \$300,000-\$399,999 | 7            | 22.6%   | 336,786    | 328,000   | 18             | 16   | 99.6%               | 100.0% |
| \$400,000-\$499,999 | 2            | 6.5%    | 422,500    | 422,500   | 12             | 12   | 98.8%               | 98.8%  |
| \$500,000-\$749,999 | 6            | 19.4%   | 621,500    | 635,000   | 15             | 15   | 100.0%              | 100.0% |
| \$750,000-\$999,999 | 2            | 6.5%    | 912,500    | 912,500   | 25             | 25   | 96.1%               | 96.1%  |
| \$1,000,000 and up  | 1            | 3.2%    | 1,400,000  | 1,400,000 | 27             | 27   | 100.0%              | 100.0% |



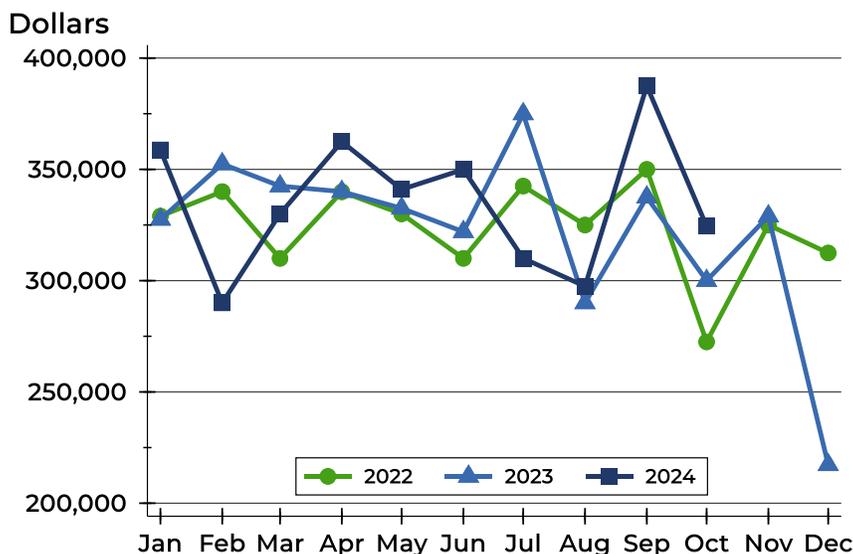
## Pottawatomie County New Listings Analysis

### Average Price



| Month            | 2022    | 2023    | 2024           |
|------------------|---------|---------|----------------|
| <b>January</b>   | 338,438 | 363,783 | <b>371,723</b> |
| <b>February</b>  | 336,485 | 370,801 | <b>354,200</b> |
| <b>March</b>     | 308,271 | 370,785 | <b>355,285</b> |
| <b>April</b>     | 342,847 | 336,028 | <b>374,065</b> |
| <b>May</b>       | 323,966 | 331,554 | <b>387,990</b> |
| <b>June</b>      | 313,151 | 323,391 | <b>361,974</b> |
| <b>July</b>      | 401,797 | 385,643 | <b>310,229</b> |
| <b>August</b>    | 331,116 | 325,497 | <b>332,765</b> |
| <b>September</b> | 373,607 | 347,785 | <b>364,968</b> |
| <b>October</b>   | 308,297 | 340,256 | <b>428,226</b> |
| <b>November</b>  | 355,596 | 410,263 |                |
| <b>December</b>  | 306,771 | 276,792 |                |

### Median Price



| Month            | 2022    | 2023    | 2024           |
|------------------|---------|---------|----------------|
| <b>January</b>   | 329,000 | 327,500 | <b>358,750</b> |
| <b>February</b>  | 340,000 | 352,450 | <b>290,000</b> |
| <b>March</b>     | 310,000 | 342,500 | <b>330,000</b> |
| <b>April</b>     | 339,900 | 340,000 | <b>362,450</b> |
| <b>May</b>       | 330,000 | 332,500 | <b>341,000</b> |
| <b>June</b>      | 310,000 | 321,950 | <b>349,950</b> |
| <b>July</b>      | 342,500 | 374,900 | <b>310,000</b> |
| <b>August</b>    | 325,000 | 290,000 | <b>297,475</b> |
| <b>September</b> | 350,000 | 337,500 | <b>387,500</b> |
| <b>October</b>   | 272,500 | 300,000 | <b>324,500</b> |
| <b>November</b>  | 325,000 | 329,000 |                |
| <b>December</b>  | 312,425 | 217,250 |                |



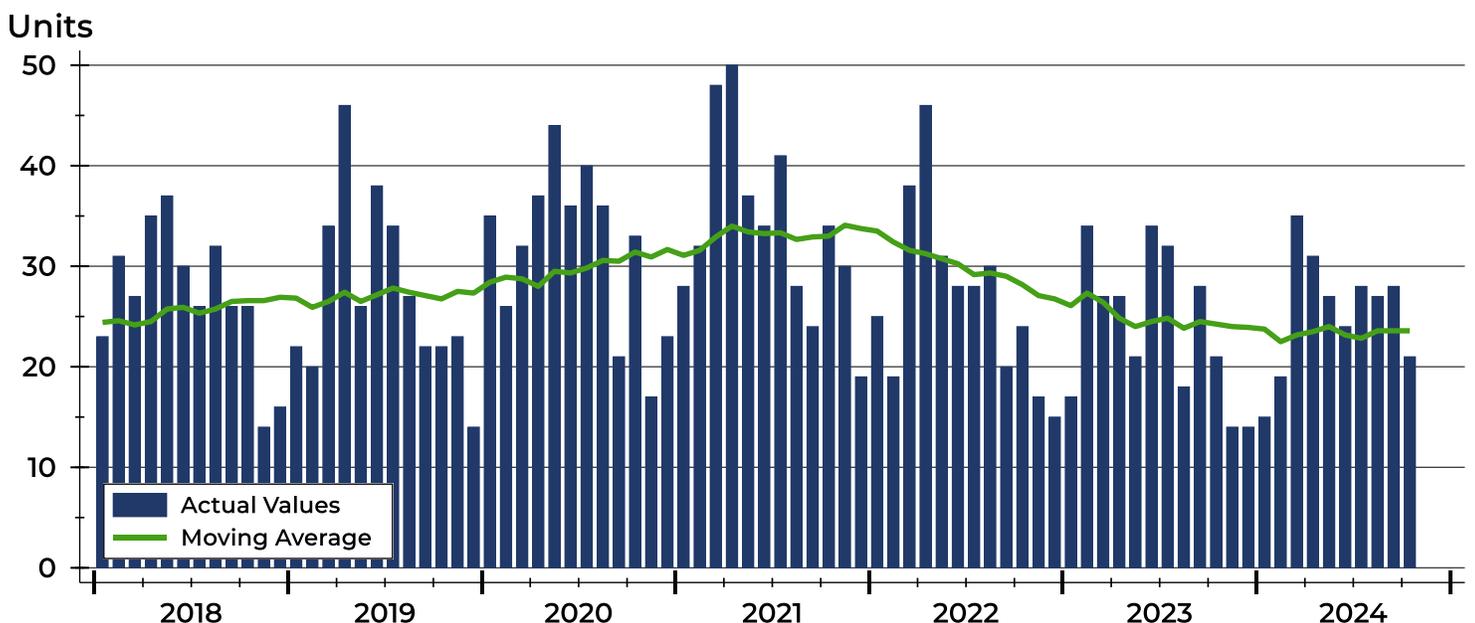
# Pottawatomie County Contracts Written Analysis

| Summary Statistics for Contracts Written |                     | 2024    | October 2023 | Change | 2024    | Year-to-Date 2023 | Change |
|--|---------------------|---------|--------------|--------|---------|-------------------|--------|
| Contracts Written                        |                     | 21      | 21           | 0.0%   | 255     | 259               | -1.5%  |
| Volume (1,000s)                          |                     | 8,005   | 7,304        | 9.6%   | 89,004  | 83,611            | 6.5%   |
| Average                                  | Sale Price          | 381,190 | 347,819      | 9.6%   | 349,037 | 322,821           | 8.1%   |
|  | Days on Market      | 52      | 40           | 30.0%  | 43      | 44                | -2.3%  |
|  | Percent of Original | 98.0%   | 95.5%        | 2.6%   | 97.4%   | 96.9%             | 0.5%   |
| Median                                   | Sale Price          | 348,000 | 324,900      | 7.1%   | 330,000 | 330,000           | 0.0%   |
|  | Days on Market      | 19      | 31           | -38.7% | 23      | 17                | 35.3%  |
|  | Percent of Original | 100.0%  | 96.5%        | 3.6%   | 98.4%   | 98.5%             | -0.1%  |

A total of 21 contracts for sale were written in Pottawatomie County during the month of October, the same as in 2023. The median list price of these homes was \$348,000, up from \$324,900 the prior year.

Half of the homes that went under contract in October were on the market less than 19 days, compared to 31 days in October 2023.

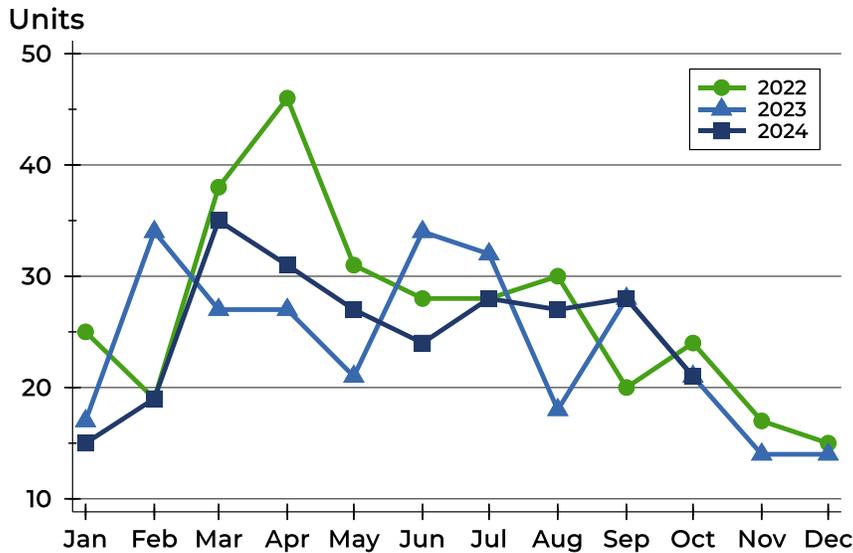
## History of Contracts Written





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 25   | 17   | 15   |
| February  | 19   | 34   | 19   |
| March     | 38   | 27   | 35   |
| April     | 46   | 27   | 31   |
| May       | 31   | 21   | 27   |
| June      | 28   | 34   | 24   |
| July      | 28   | 32   | 28   |
| August    | 30   | 18   | 27   |
| September | 20   | 28   | 28   |
| October   | 24   | 21   | 21   |
| November  | 17   | 14   |      |
| December  | 15   | 14   |      |

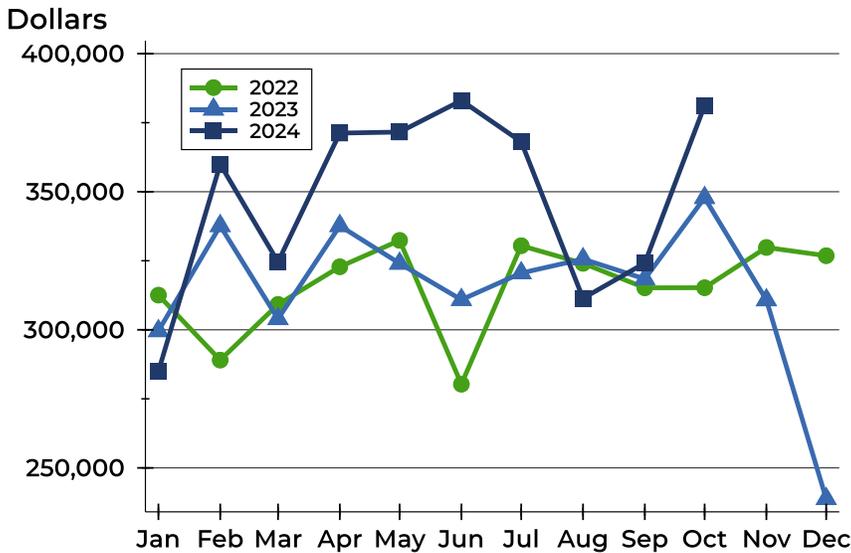
### Contracts Written by Price Range

| Price Range         | Contracts Written |         | List Price |         | Days on Market |      | Price as % of Orig. |        |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
|                     | Number            | Percent | Average    | Median  | Avg.           | Med. | Avg.                | Med.   |
| Below \$25,000      | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$25,000-\$49,999   | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$50,000-\$99,999   | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$100,000-\$124,999 | 1                 | 4.8%    | 114,950    | 114,950 | 43             | 43   | 95.8%               | 95.8%  |
| \$125,000-\$149,999 | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$150,000-\$174,999 | 1                 | 4.8%    | 169,000    | 169,000 | 4              | 4    | 100.0%              | 100.0% |
| \$175,000-\$199,999 | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$200,000-\$249,999 | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$250,000-\$299,999 | 5                 | 23.8%   | 270,950    | 269,900 | 17             | 3    | 98.5%               | 100.0% |
| \$300,000-\$399,999 | 6                 | 28.6%   | 344,733    | 336,250 | 101            | 24   | 98.9%               | 100.0% |
| \$400,000-\$499,999 | 5                 | 23.8%   | 439,580    | 439,000 | 61             | 23   | 95.5%               | 97.6%  |
| \$500,000-\$749,999 | 2                 | 9.5%    | 650,000    | 650,000 | 8              | 8    | 100.0%              | 100.0% |
| \$750,000-\$999,999 | 1                 | 4.8%    | 800,000    | 800,000 | 34             | 34   | 100.0%              | 100.0% |
| \$1,000,000 and up  | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |



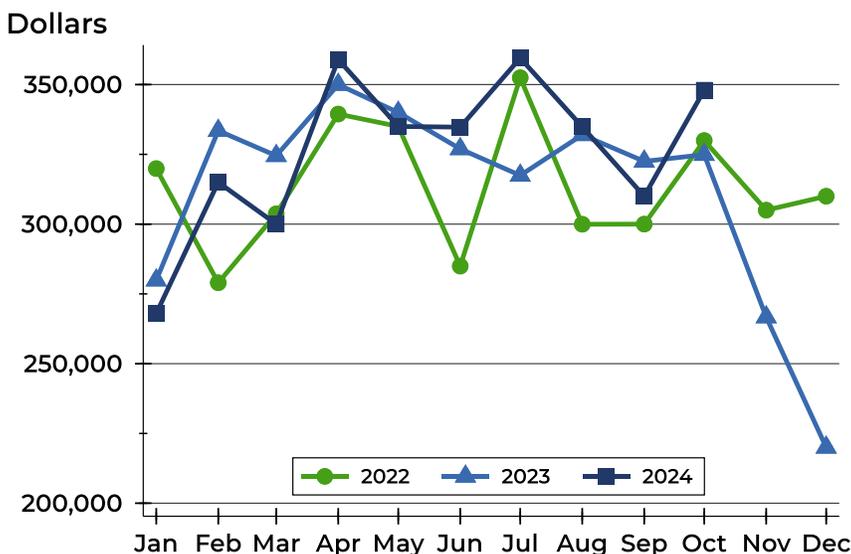
## Pottawatomie County Contracts Written Analysis

### Average Price



| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 312,546 | 299,594 | <b>284,980</b> |
| February  | 289,037 | 337,656 | <b>359,942</b> |
| March     | 309,196 | 303,959 | <b>324,583</b> |
| April     | 322,826 | 337,663 | <b>371,223</b> |
| May       | 332,385 | 324,033 | <b>371,615</b> |
| June      | 280,298 | 310,883 | <b>383,033</b> |
| July      | 330,457 | 320,544 | <b>368,096</b> |
| August    | 324,068 | 325,628 | <b>311,400</b> |
| September | 315,205 | 318,421 | <b>324,163</b> |
| October   | 315,234 | 347,819 | <b>381,190</b> |
| November  | 329,815 | 310,786 |                |
| December  | 326,840 | 238,786 |                |

### Median Price

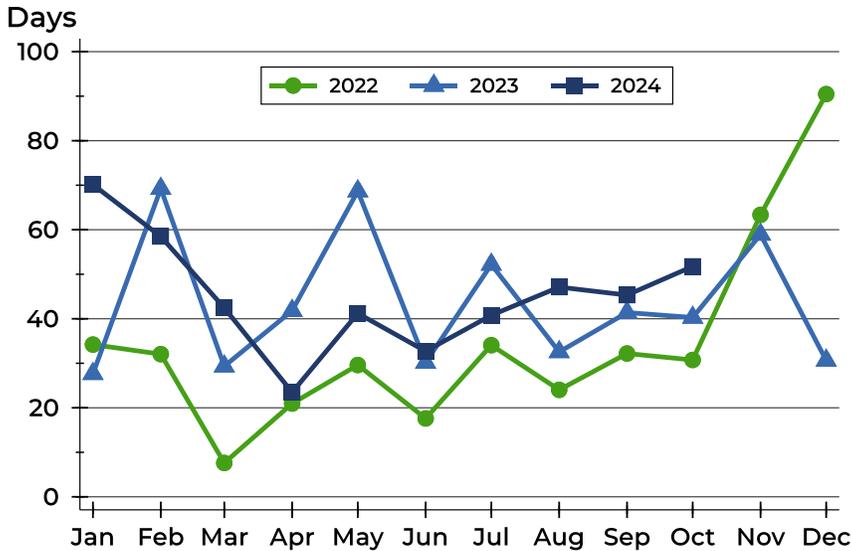


| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 319,900 | 279,900 | <b>268,000</b> |
| February  | 279,000 | 333,500 | <b>315,000</b> |
| March     | 303,700 | 324,500 | <b>300,000</b> |
| April     | 339,450 | 350,000 | <b>359,000</b> |
| May       | 335,000 | 340,000 | <b>335,000</b> |
| June      | 284,950 | 326,950 | <b>334,750</b> |
| July      | 352,450 | 317,450 | <b>359,500</b> |
| August    | 299,950 | 332,000 | <b>334,900</b> |
| September | 300,000 | 322,500 | <b>310,000</b> |
| October   | 329,950 | 324,900 | <b>348,000</b> |
| November  | 305,000 | 266,703 |                |
| December  | 310,000 | 220,000 |                |



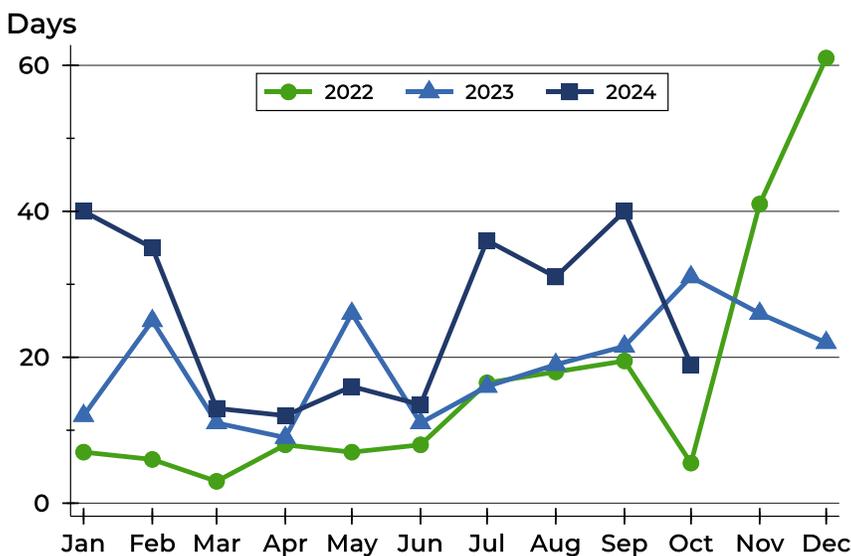
# Pottawatomie County Contracts Written Analysis

## Average DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 34   | 28   | 70   |
| February  | 32   | 69   | 58   |
| March     | 8    | 29   | 42   |
| April     | 21   | 42   | 23   |
| May       | 30   | 69   | 41   |
| June      | 18   | 30   | 33   |
| July      | 34   | 52   | 41   |
| August    | 24   | 33   | 47   |
| September | 32   | 41   | 45   |
| October   | 31   | 40   | 52   |
| November  | 63   | 59   |      |
| December  | 90   | 31   |      |

## Median DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 7    | 12   | 40   |
| February  | 6    | 25   | 35   |
| March     | 3    | 11   | 13   |
| April     | 8    | 9    | 12   |
| May       | 7    | 26   | 16   |
| June      | 8    | 11   | 14   |
| July      | 17   | 16   | 36   |
| August    | 18   | 19   | 31   |
| September | 20   | 22   | 40   |
| October   | 6    | 31   | 19   |
| November  | 41   | 26   |      |
| December  | 61   | 22   |      |



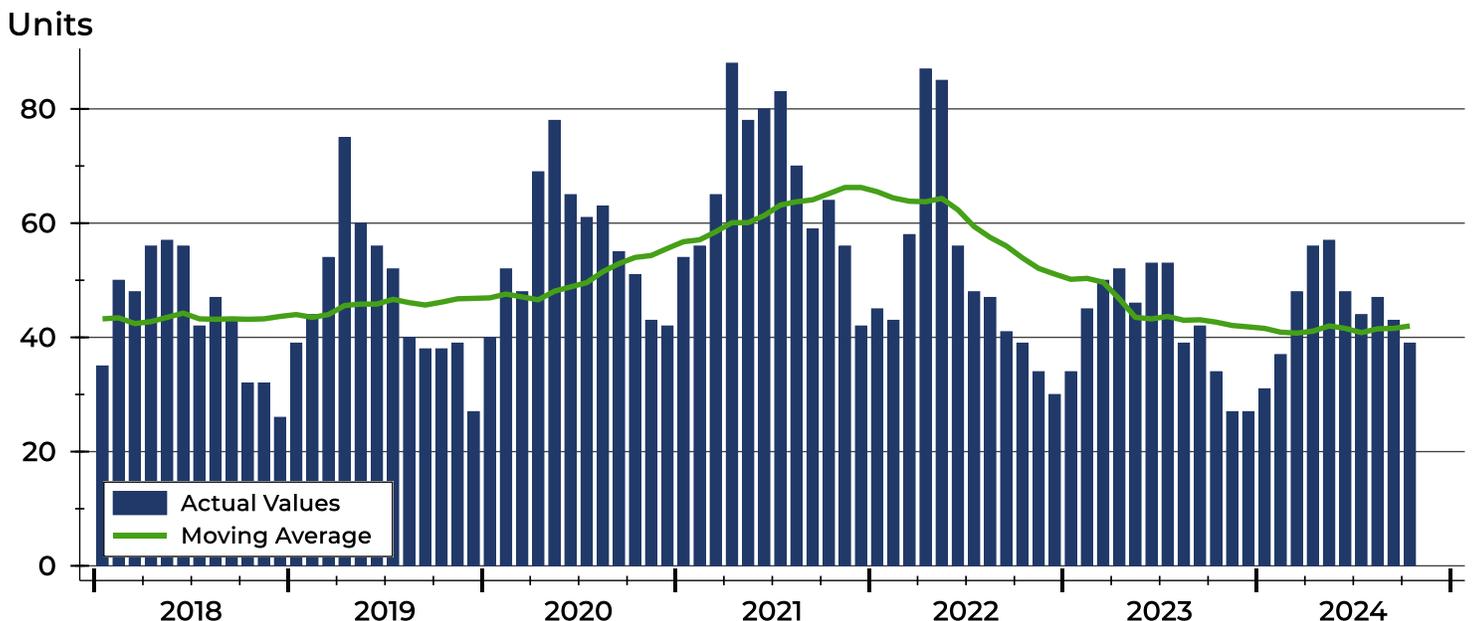
# Pottawatomie County Pending Contracts Analysis

| Summary Statistics for Pending Contracts |                     | End of October |         |        |
|--|---------------------|----------------|---------|--------|
|  |                     | 2024           | 2023    | Change |
| Pending Contracts                        |                     | 39             | 34      | 14.7%  |
| Volume (1,000s)                          |                     | 14,313         | 11,972  | 19.6%  |
| Average                                  | List Price          | 367,003        | 352,121 | 4.2%   |
|  | Days on Market      | 50             | 38      | 31.6%  |
|  | Percent of Original | 99.0%          | 99.5%   | -0.5%  |
| Median                                   | List Price          | 335,000        | 327,000 | 2.4%   |
|  | Days on Market      | 31             | 31      | 0.0%   |
|  | Percent of Original | 100.0%         | 100.0%  | 0.0%   |

A total of 39 listings in Pottawatomie County had contracts pending at the end of October, up from 34 contracts pending at the end of October 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

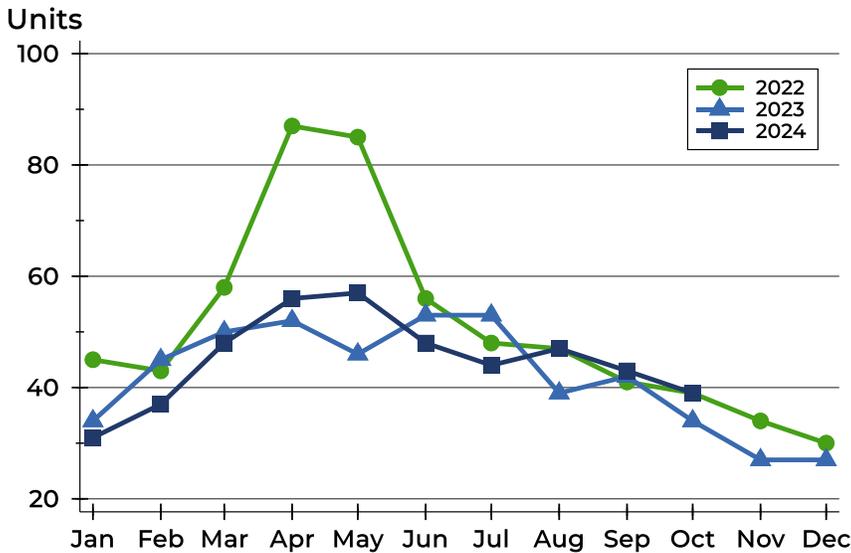
## History of Pending Contracts





## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 45   | 34   | 31   |
| February  | 43   | 45   | 37   |
| March     | 58   | 50   | 48   |
| April     | 87   | 52   | 56   |
| May       | 85   | 46   | 57   |
| June      | 56   | 53   | 48   |
| July      | 48   | 53   | 44   |
| August    | 47   | 39   | 47   |
| September | 41   | 42   | 43   |
| October   | 39   | 34   | 39   |
| November  | 34   | 27   |      |
| December  | 30   | 27   |      |

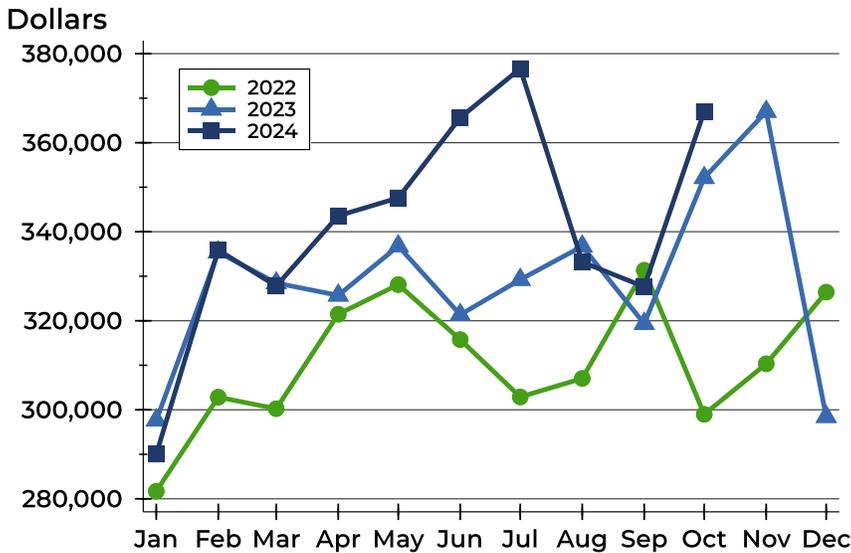
### Pending Contracts by Price Range

| Price Range         | Pending Contracts |         | List Price |         | Days on Market |      | Price as % of Orig. |        |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
|                     | Number            | Percent | Average    | Median  | Avg.           | Med. | Avg.                | Med.   |
| Below \$25,000      | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$25,000-\$49,999   | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$50,000-\$99,999   | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$100,000-\$124,999 | 1                 | 2.6%    | 114,950    | 114,950 | 43             | 43   | 95.8%               | 95.8%  |
| \$125,000-\$149,999 | 1                 | 2.6%    | 140,000    | 140,000 | 47             | 47   | 100.0%              | 100.0% |
| \$150,000-\$174,999 | 1                 | 2.6%    | 169,000    | 169,000 | 4              | 4    | 100.0%              | 100.0% |
| \$175,000-\$199,999 | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |
| \$200,000-\$249,999 | 5                 | 12.8%   | 239,740    | 239,900 | 25             | 31   | 98.2%               | 100.0% |
| \$250,000-\$299,999 | 7                 | 17.9%   | 274,236    | 269,900 | 24             | 3    | 102.9%              | 100.0% |
| \$300,000-\$399,999 | 10                | 25.6%   | 349,090    | 341,500 | 81             | 31   | 98.4%               | 100.0% |
| \$400,000-\$499,999 | 8                 | 20.5%   | 434,613    | 434,950 | 62             | 33   | 97.2%               | 100.0% |
| \$500,000-\$749,999 | 5                 | 12.8%   | 600,600    | 575,000 | 48             | 10   | 98.4%               | 100.0% |
| \$750,000-\$999,999 | 1                 | 2.6%    | 800,000    | 800,000 | 34             | 34   | 100.0%              | 100.0% |
| \$1,000,000 and up  | 0                 | 0.0%    | N/A        | N/A     | N/A            | N/A  | N/A                 | N/A    |



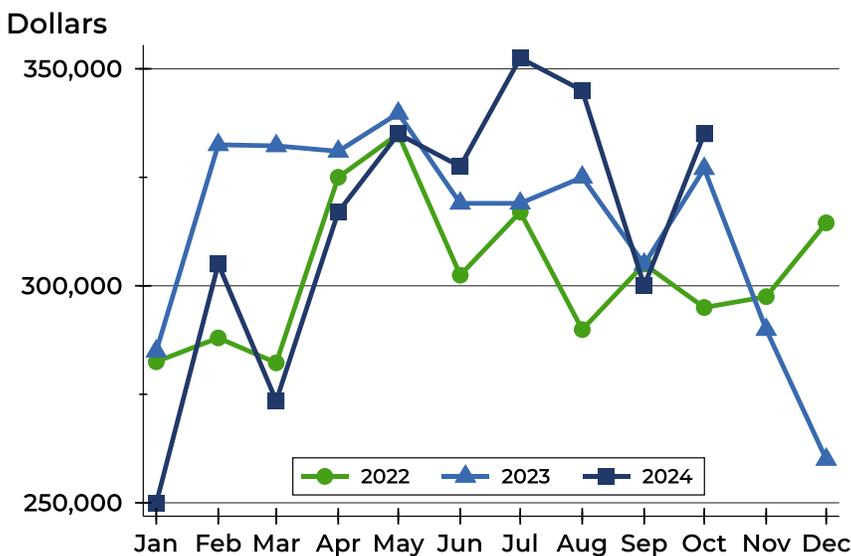
## Pottawatomie County Pending Contracts Analysis

### Average Price



| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 281,700 | 297,634 | <b>290,045</b> |
| February  | 302,832 | 335,418 | <b>335,886</b> |
| March     | 300,248 | 328,472 | <b>327,794</b> |
| April     | 321,471 | 325,708 | <b>343,570</b> |
| May       | 328,125 | 336,778 | <b>347,611</b> |
| June      | 315,771 | 321,353 | <b>365,630</b> |
| July      | 302,886 | 329,236 | <b>376,651</b> |
| August    | 307,048 | 336,728 | <b>333,200</b> |
| September | 331,346 | 319,350 | <b>327,636</b> |
| October   | 298,977 | 352,121 | <b>367,003</b> |
| November  | 310,334 | 366,993 | -              |
| December  | 326,423 | 298,444 | -              |

### Median Price

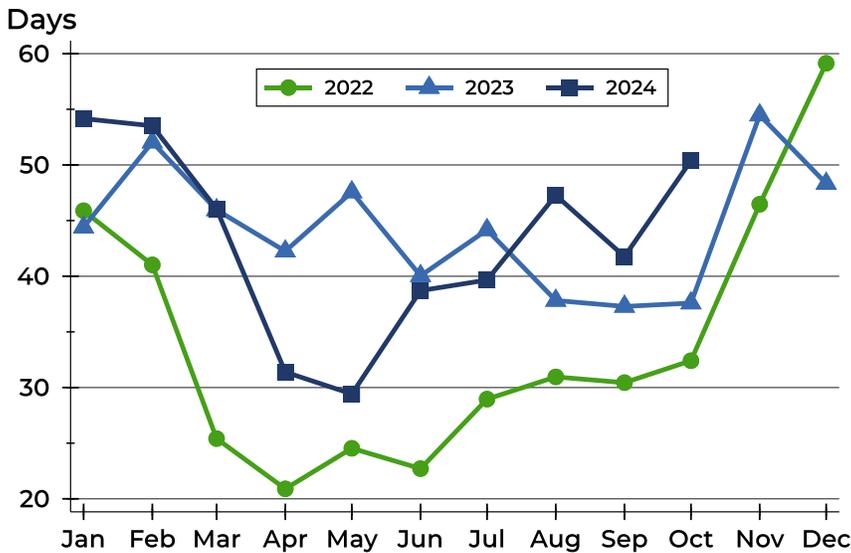


| Month     | 2022    | 2023    | 2024           |
|-----------|---------|---------|----------------|
| January   | 282,500 | 284,950 | <b>249,900</b> |
| February  | 288,000 | 332,500 | <b>305,000</b> |
| March     | 282,250 | 332,250 | <b>273,500</b> |
| April     | 325,000 | 331,000 | <b>317,000</b> |
| May       | 335,000 | 339,750 | <b>335,000</b> |
| June      | 302,450 | 319,000 | <b>327,500</b> |
| July      | 317,000 | 319,000 | <b>352,475</b> |
| August    | 289,900 | 325,000 | <b>345,000</b> |
| September | 305,000 | 304,950 | <b>300,000</b> |
| October   | 295,000 | 327,000 | <b>335,000</b> |
| November  | 297,500 | 289,900 | -              |
| December  | 314,500 | 260,000 | -              |



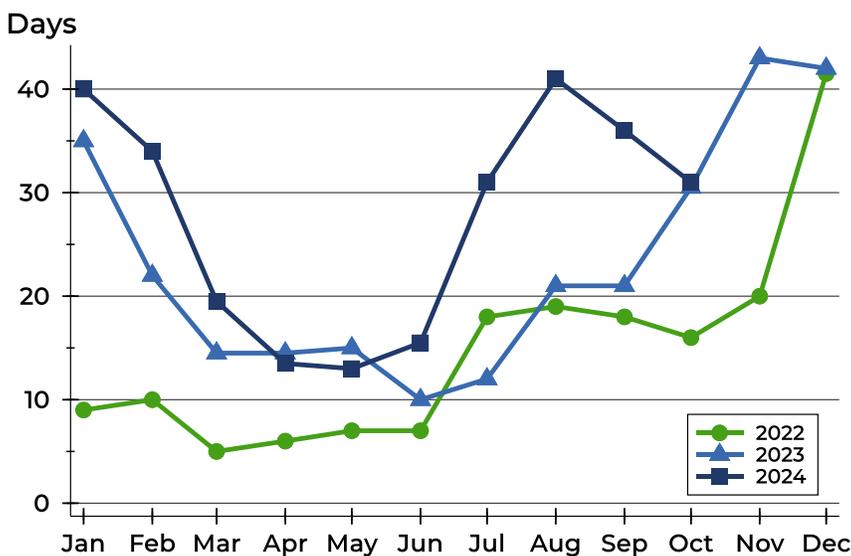
## Pottawatomie County Pending Contracts Analysis

### Average DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 46   | 44   | 54   |
| February  | 41   | 52   | 54   |
| March     | 25   | 46   | 46   |
| April     | 21   | 42   | 31   |
| May       | 25   | 48   | 29   |
| June      | 23   | 40   | 39   |
| July      | 29   | 44   | 40   |
| August    | 31   | 38   | 47   |
| September | 30   | 37   | 42   |
| October   | 32   | 38   | 50   |
| November  | 46   | 54   |      |
| December  | 59   | 48   |      |

### Median DOM



| Month     | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January   | 9    | 35   | 40   |
| February  | 10   | 22   | 34   |
| March     | 5    | 15   | 20   |
| April     | 6    | 15   | 14   |
| May       | 7    | 15   | 13   |
| June      | 7    | 10   | 16   |
| July      | 18   | 12   | 31   |
| August    | 19   | 21   | 41   |
| September | 18   | 21   | 36   |
| October   | 16   | 31   | 31   |
| November  | 20   | 43   |      |
| December  | 42   | 42   |      |