



**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in April

Total home sales in Pottawatomie County fell last month to 18 units, compared to 25 units in April 2023. Total sales volume was \$5.5 million, down from a year earlier.

The median sale price in April was \$271,000, down from \$330,000 a year earlier. Homes that sold in April were typically on the market for 13 days and sold for 99.6% of their list prices.

Pottawatomie County Active Listings Down at End of April

The total number of active listings in Pottawatomie County at the end of April was 51 units, down from 57 at the same point in 2023. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$365,000.

During April, a total of 30 contracts were written up from 27 in April 2023. At the end of the month, there were 56 contracts still pending.

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**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Pottawatomie County Summary Statistics

| April MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | 2024 | 2023 | 2022 | 2024 | 2023 | 2022 |
| Home Sales | | 18 | 25 | 27 | 70 | 85 | 87 |
| Change from prior year | | -28.0% | -7.4% | -6.9% | -17.6% | -2.3% | -16.3% |
| Active Listings | | 51 | 57 | 43 | N/A | N/A | N/A |
| Change from prior year | | -10.5% | 32.6% | 4.9% | | | |
| Months' Supply | | 2.2 | 2.1 | 1.3 | N/A | N/A | N/A |
| Change from prior year | | 4.8% | 61.5% | 0.0% | | | |
| New Listings | | 44 | 29 | 46 | 129 | 132 | 157 |
| Change from prior year | | 51.7% | -37.0% | -17.9% | -2.3% | -15.9% | -3.7% |
| Contracts Written | | 30 | 27 | 46 | 98 | 105 | 128 |
| Change from prior year | | 11.1% | -41.3% | -8.0% | -6.7% | -18.0% | -19.0% |
| Pending Contracts | | 56 | 52 | 87 | N/A | N/A | N/A |
| Change from prior year | | 7.7% | -40.2% | -1.1% | | | |
| Sales Volume (1,000s) | | 5,502 | 8,724 | 8,162 | 20,416 | 27,678 | 25,631 |
| Change from prior year | | -36.9% | 6.9% | 13.3% | -26.2% | 8.0% | -7.0% |
| Average | Sale Price | 305,661 | 348,976 | 302,308 | 291,657 | 325,624 | 294,604 |
| | Change from prior year | -12.4% | 15.4% | 21.7% | -10.4% | 10.5% | 11.1% |
| | List Price of Actives | 448,288 | 393,429 | 360,213 | N/A | N/A | N/A |
| | Change from prior year | 13.9% | 9.2% | 3.5% | | | |
| | Days on Market | 49 | 56 | 19 | 55 | 53 | 28 |
| Change from prior year | -12.5% | 194.7% | -45.7% | 3.8% | 89.3% | -30.0% | |
| Percent of List | 98.3% | 99.7% | 100.8% | 98.7% | 99.5% | 100.9% | |
| Change from prior year | -1.4% | -1.1% | 1.7% | -0.8% | -1.4% | 2.2% | |
| Percent of Original | 97.3% | 99.6% | 100.9% | 97.2% | 98.0% | 100.2% | |
| Change from prior year | -2.3% | -1.3% | 2.5% | -0.8% | -2.2% | 2.6% | |
| Median | Sale Price | 271,000 | 330,000 | 275,000 | 267,500 | 316,000 | 285,000 |
| | Change from prior year | -17.9% | 20.0% | 10.0% | -15.3% | 10.9% | 6.9% |
| | List Price of Actives | 365,000 | 364,900 | 385,000 | N/A | N/A | N/A |
| | Change from prior year | 0.0% | -5.2% | 16.7% | | | |
| | Days on Market | 13 | 11 | 3 | 31 | 20 | 7 |
| Change from prior year | 18.2% | 266.7% | -78.6% | 55.0% | 185.7% | -53.3% | |
| Percent of List | 99.6% | 100.0% | 100.0% | 99.6% | 100.0% | 100.0% | |
| Change from prior year | -0.4% | 0.0% | 0.0% | -0.4% | 0.0% | 0.0% | |
| Percent of Original | 97.8% | 100.0% | 100.0% | 98.6% | 99.1% | 100.0% | |
| Change from prior year | -2.2% | 0.0% | 0.0% | -0.5% | -0.9% | 0.0% | |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



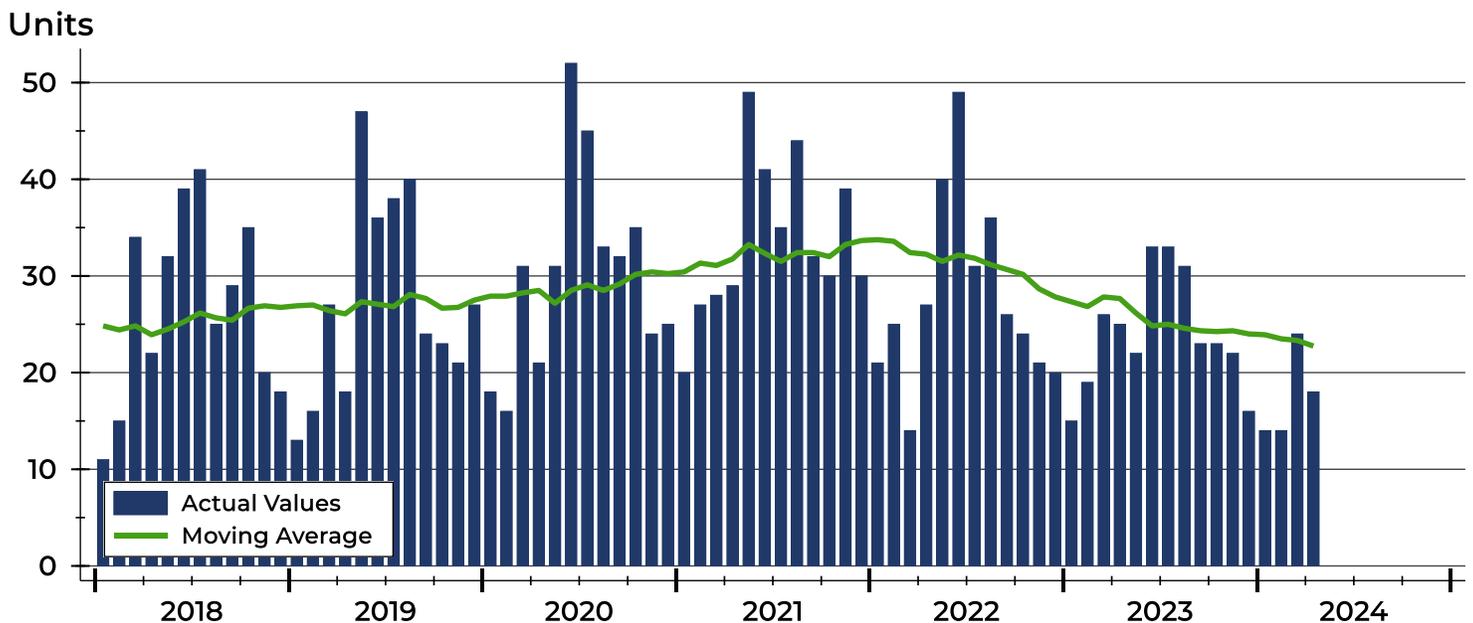
Pottawatomie County Closed Listings Analysis

| Summary Statistics for Closed Listings | | 2024 | April 2023 | Change | 2024 | Year-to-Date 2023 | Change |
|--|---------------------|---------|------------|--------|---------|-------------------|--------|
| Closed Listings | | 18 | 25 | -28.0% | 70 | 85 | -17.6% |
| Volume (1,000s) | | 5,502 | 8,724 | -36.9% | 20,416 | 27,678 | -26.2% |
| Months' Supply | | 2.2 | 2.1 | 4.8% | N/A | N/A | N/A |
| Average | Sale Price | 305,661 | 348,976 | -12.4% | 291,657 | 325,624 | -10.4% |
| | Days on Market | 49 | 56 | -12.5% | 55 | 53 | 3.8% |
| | Percent of List | 98.3% | 99.7% | -1.4% | 98.7% | 99.5% | -0.8% |
| | Percent of Original | 97.3% | 99.6% | -2.3% | 97.2% | 98.0% | -0.8% |
| Median | Sale Price | 271,000 | 330,000 | -17.9% | 267,500 | 316,000 | -15.3% |
| | Days on Market | 13 | 11 | 18.2% | 31 | 20 | 55.0% |
| | Percent of List | 99.6% | 100.0% | -0.4% | 99.6% | 100.0% | -0.4% |
| | Percent of Original | 97.8% | 100.0% | -2.2% | 98.6% | 99.1% | -0.5% |

A total of 18 homes sold in Pottawatomie County in April, down from 25 units in April 2023. Total sales volume fell to \$5.5 million compared to \$8.7 million in the previous year.

The median sales price in April was \$271,000, down 17.9% compared to the prior year. Median days on market was 13 days, down from 40 days in March, but up from 11 in April 2023.

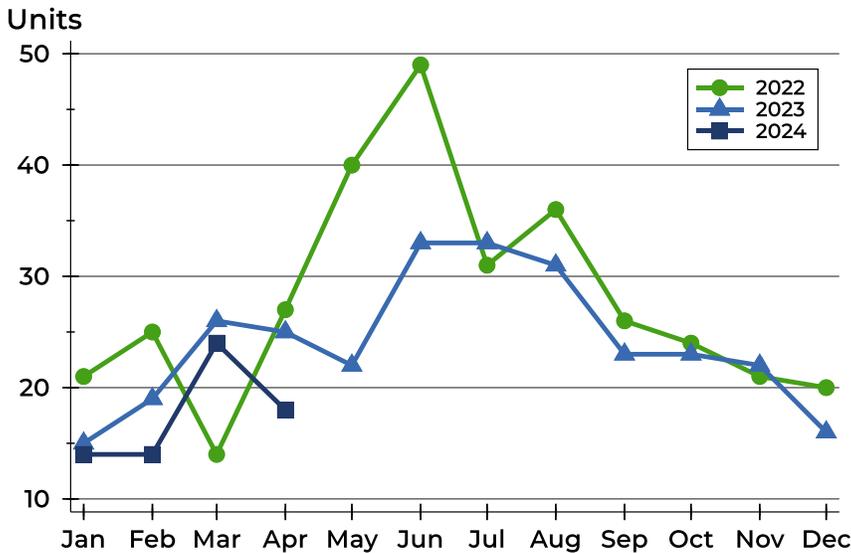
History of Closed Listings





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 21 | 15 | 14 |
| February | 25 | 19 | 14 |
| March | 14 | 26 | 24 |
| April | 27 | 25 | 18 |
| May | 40 | 22 | |
| June | 49 | 33 | |
| July | 31 | 33 | |
| August | 36 | 31 | |
| September | 26 | 23 | |
| October | 24 | 23 | |
| November | 21 | 22 | |
| December | 20 | 16 | |

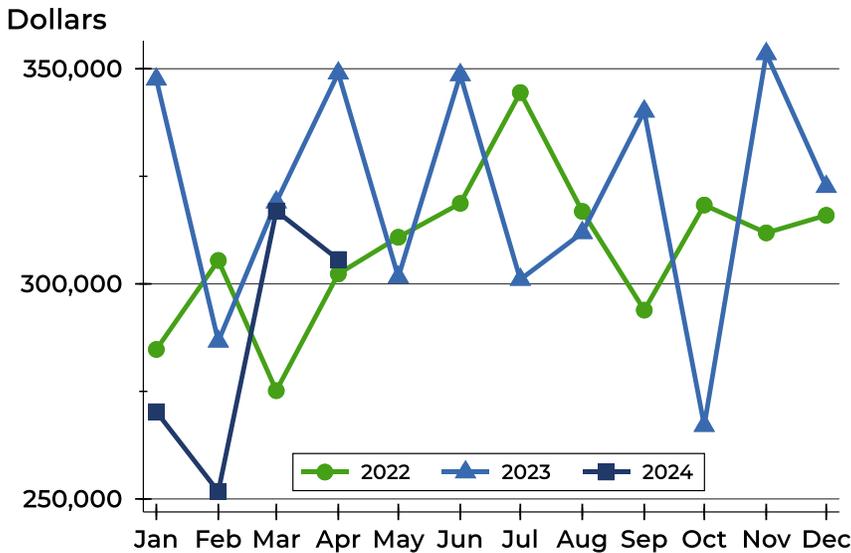
Closed Listings by Price Range

| Price Range | Sales | | Months' Supply | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|----------------|------------|---------|----------------|------|--------------------|--------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 5.6% | 0.0 | 82,500 | 82,500 | 13 | 13 | 97.1% | 97.1% | 97.1% | 97.1% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 2 | 11.1% | 0.0 | 191,000 | 191,000 | 45 | 45 | 95.8% | 95.8% | 93.5% | 93.5% |
| \$200,000-\$249,999 | 4 | 22.2% | 2.1 | 229,500 | 235,000 | 62 | 29 | 98.0% | 98.0% | 96.3% | 95.9% |
| \$250,000-\$299,999 | 3 | 16.7% | 0.8 | 264,000 | 267,000 | 9 | 10 | 99.8% | 100.0% | 99.8% | 100.0% |
| \$300,000-\$399,999 | 4 | 22.2% | 2.4 | 358,100 | 361,250 | 7 | 8 | 98.8% | 100.0% | 98.8% | 100.0% |
| \$400,000-\$499,999 | 3 | 16.7% | 3.7 | 426,667 | 415,000 | 150 | 119 | 98.8% | 101.1% | 96.4% | 97.6% |
| \$500,000-\$749,999 | 1 | 5.6% | 4.2 | 615,000 | 615,000 | 34 | 34 | 97.6% | 97.6% | 97.6% | 97.6% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



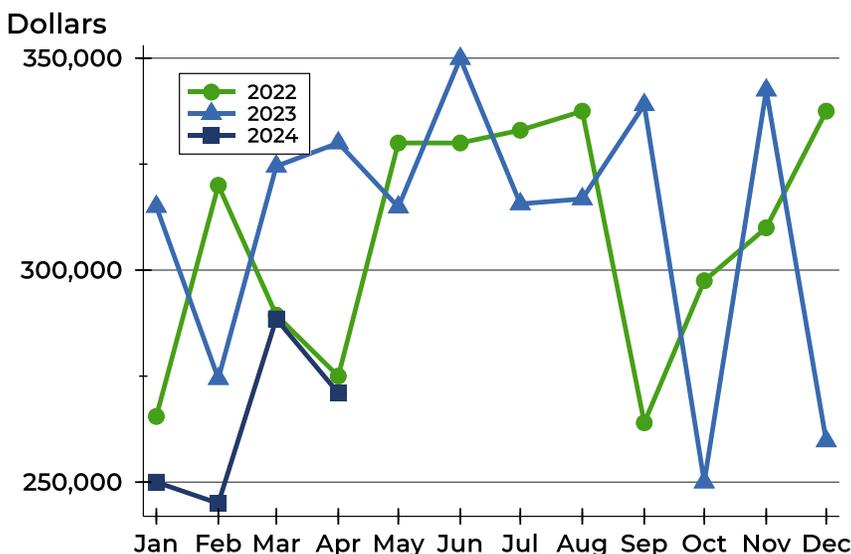
Pottawatomie County Closed Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 284,752 | 347,548 | 270,281 |
| February | 305,443 | 286,647 | 251,689 |
| March | 275,167 | 319,004 | 316,938 |
| April | 302,308 | 348,976 | 305,661 |
| May | 310,831 | 301,576 | |
| June | 318,706 | 348,576 | |
| July | 344,468 | 301,005 | |
| August | 316,847 | 311,874 | |
| September | 293,881 | 340,115 | |
| October | 318,325 | 267,050 | |
| November | 311,843 | 353,491 | |
| December | 315,935 | 322,588 | |

Median Price

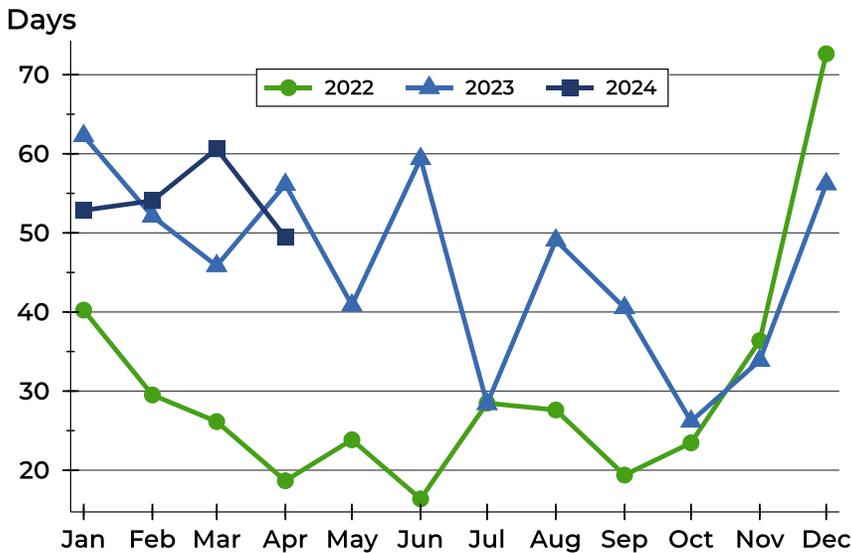


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 265,500 | 315,000 | 250,000 |
| February | 320,000 | 274,400 | 245,000 |
| March | 289,400 | 324,500 | 288,500 |
| April | 275,000 | 330,000 | 271,000 |
| May | 330,000 | 314,875 | |
| June | 330,000 | 349,900 | |
| July | 333,000 | 315,626 | |
| August | 337,500 | 316,806 | |
| September | 264,000 | 339,000 | |
| October | 297,500 | 250,000 | |
| November | 310,000 | 342,450 | |
| December | 337,500 | 259,703 | |



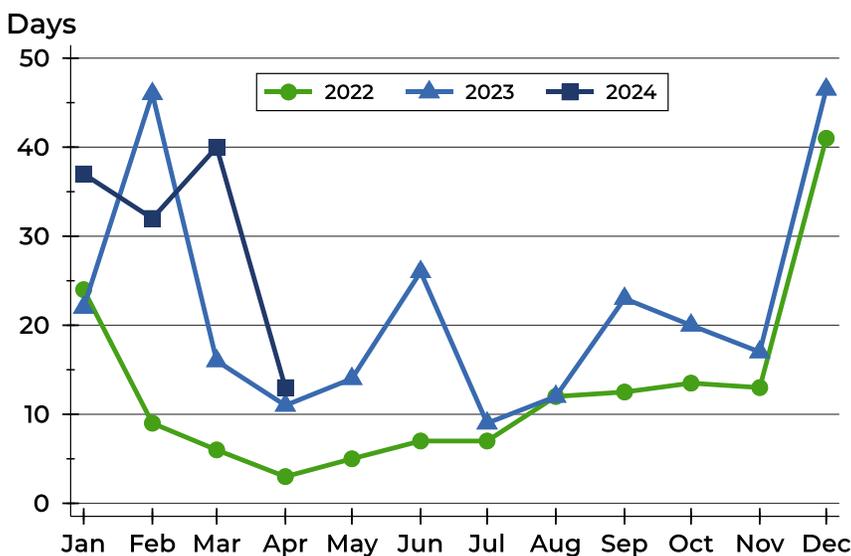
Pottawatomie County Closed Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 40 | 62 | 53 |
| February | 30 | 52 | 54 |
| March | 26 | 46 | 61 |
| April | 19 | 56 | 49 |
| May | 24 | 41 | |
| June | 16 | 59 | |
| July | 28 | 28 | |
| August | 28 | 49 | |
| September | 19 | 41 | |
| October | 23 | 26 | |
| November | 36 | 34 | |
| December | 73 | 56 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 24 | 22 | 37 |
| February | 9 | 46 | 32 |
| March | 6 | 16 | 40 |
| April | 3 | 11 | 13 |
| May | 5 | 14 | |
| June | 7 | 26 | |
| July | 7 | 9 | |
| August | 12 | 12 | |
| September | 13 | 23 | |
| October | 14 | 20 | |
| November | 13 | 17 | |
| December | 41 | 47 | |



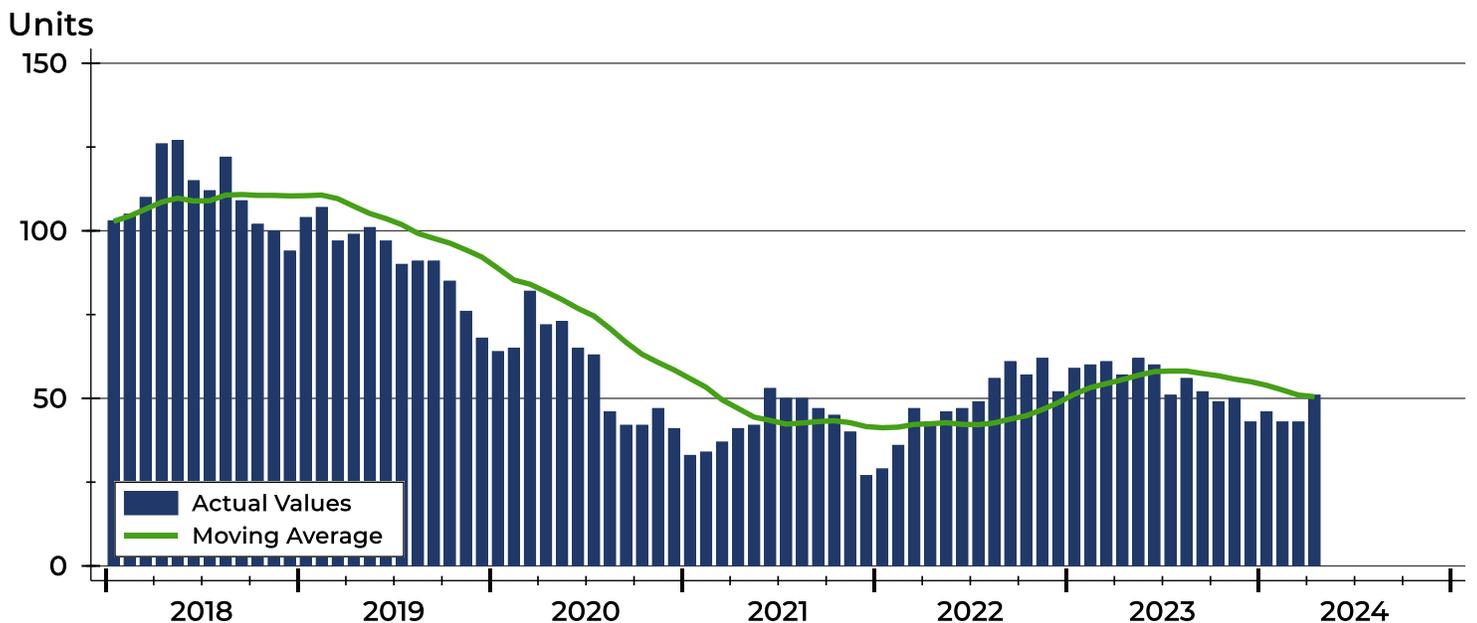
Pottawatomie County Active Listings Analysis

| Summary Statistics for Active Listings | | 2024 | End of April 2023 | Change |
|--|---------------------|---------|-------------------|--------|
| Active Listings | | 51 | 57 | -10.5% |
| Volume (1,000s) | | 22,863 | 22,425 | 2.0% |
| Months' Supply | | 2.2 | 2.1 | 4.8% |
| Average | List Price | 448,288 | 393,429 | 13.9% |
| | Days on Market | 53 | 81 | -34.6% |
| | Percent of Original | 98.8% | 98.8% | 0.0% |
| Median | List Price | 365,000 | 364,900 | 0.0% |
| | Days on Market | 31 | 67 | -53.7% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 51 homes were available for sale in Pottawatomie County at the end of April. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of April was \$365,000, showing little change from the same point in 2023. The typical time on market for active listings was 31 days, down from 67 days a year earlier.

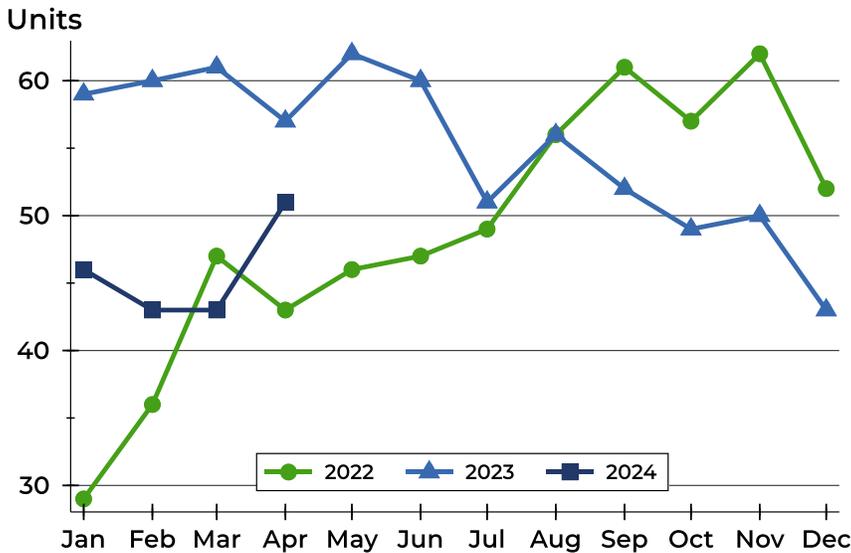
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 29 | 59 | 46 |
| February | 36 | 60 | 43 |
| March | 47 | 61 | 43 |
| April | 43 | 57 | 51 |
| May | 46 | 62 | |
| June | 47 | 60 | |
| July | 49 | 51 | |
| August | 56 | 56 | |
| September | 61 | 52 | |
| October | 57 | 49 | |
| November | 62 | 50 | |
| December | 52 | 43 | |

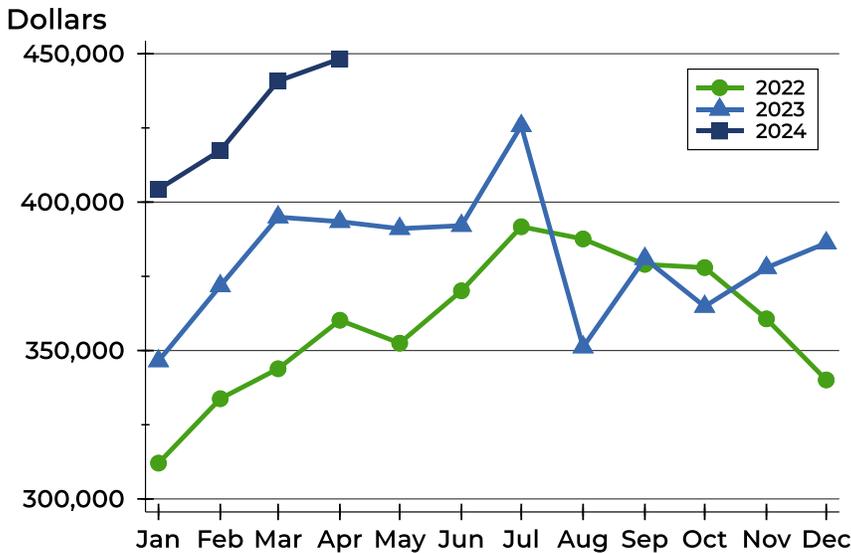
Active Listings by Price Range

| Price Range | Active Listings | | Months' Supply | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-----------------|---------|----------------|------------|-----------|----------------|------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 2.0% | N/A | 125,000 | 125,000 | 12 | 12 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 3 | 5.9% | N/A | 166,767 | 162,900 | 81 | 77 | 99.5% | 100.0% |
| \$175,000-\$199,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 5 | 9.8% | 2.1 | 232,880 | 242,500 | 25 | 14 | 97.0% | 100.0% |
| \$250,000-\$299,999 | 3 | 5.9% | 0.8 | 283,300 | 285,000 | 31 | 43 | 98.9% | 100.0% |
| \$300,000-\$399,999 | 19 | 37.3% | 2.4 | 349,189 | 349,000 | 55 | 30 | 99.2% | 100.0% |
| \$400,000-\$499,999 | 8 | 15.7% | 3.7 | 423,125 | 422,500 | 34 | 24 | 99.1% | 100.0% |
| \$500,000-\$749,999 | 8 | 15.7% | 4.2 | 650,684 | 660,950 | 46 | 29 | 99.3% | 100.0% |
| \$750,000-\$999,999 | 2 | 3.9% | N/A | 899,500 | 899,500 | 132 | 132 | 97.7% | 97.7% |
| \$1,000,000 and up | 2 | 3.9% | N/A | 1,599,500 | 1,599,500 | 136 | 136 | 96.4% | 96.4% |



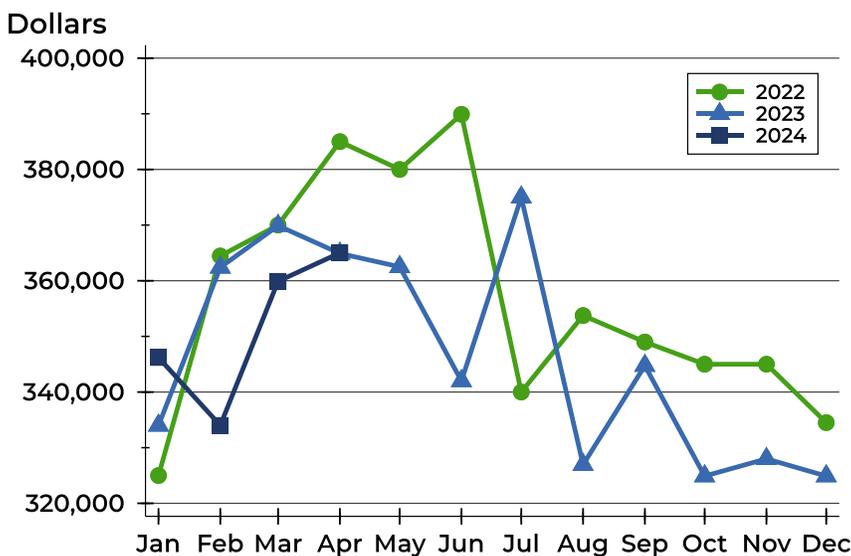
Pottawatomie County Active Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 312,066 | 346,498 | 404,365 |
| February | 333,767 | 371,789 | 417,395 |
| March | 343,857 | 394,956 | 440,809 |
| April | 360,213 | 393,429 | 448,288 |
| May | 352,492 | 391,065 | |
| June | 370,121 | 392,093 | |
| July | 391,716 | 425,723 | |
| August | 387,600 | 351,161 | |
| September | 379,030 | 380,967 | |
| October | 377,949 | 364,845 | |
| November | 360,668 | 377,906 | |
| December | 340,103 | 386,226 | |

Median Price

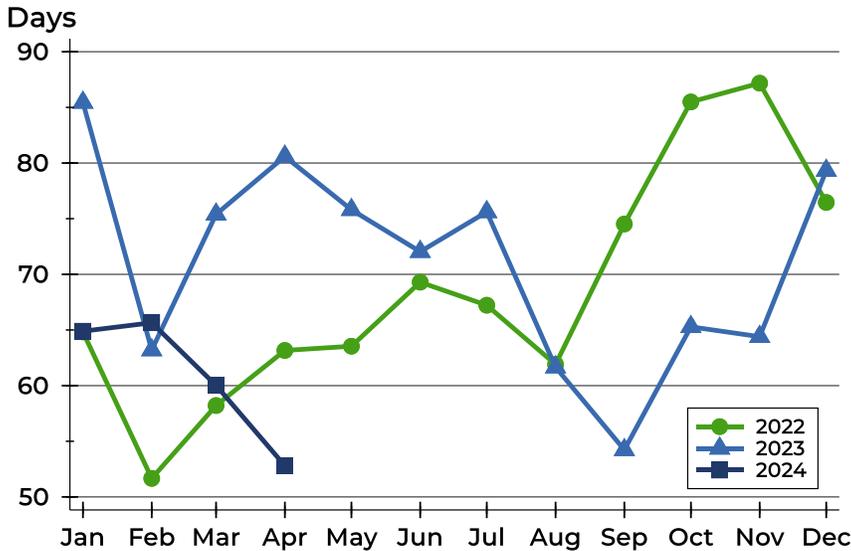


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 325,000 | 334,000 | 346,200 |
| February | 364,450 | 362,400 | 334,000 |
| March | 370,000 | 369,900 | 359,900 |
| April | 385,000 | 364,900 | 365,000 |
| May | 380,000 | 362,500 | |
| June | 389,900 | 342,000 | |
| July | 340,000 | 375,000 | |
| August | 353,750 | 326,950 | |
| September | 349,000 | 344,750 | |
| October | 345,000 | 324,900 | |
| November | 345,000 | 328,000 | |
| December | 334,500 | 324,900 | |



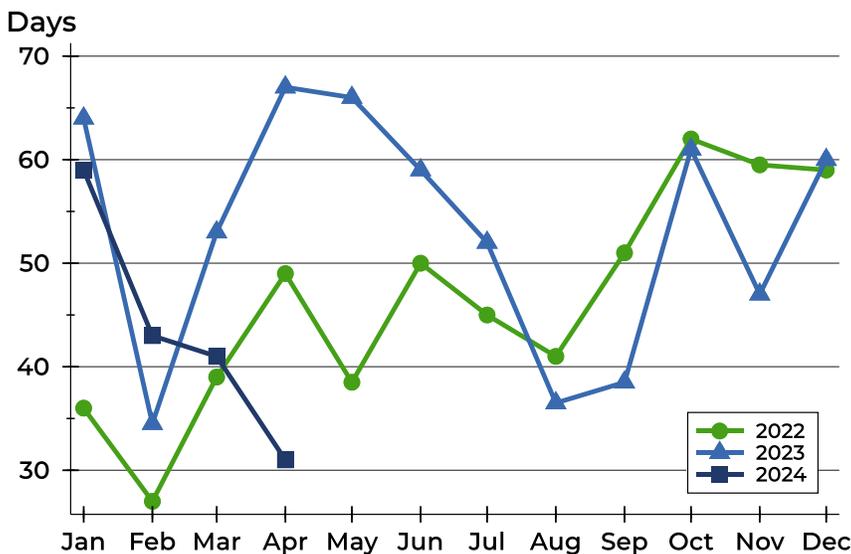
Pottawatomie County Active Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 65 | 85 | 65 |
| February | 52 | 63 | 66 |
| March | 58 | 75 | 60 |
| April | 63 | 81 | 53 |
| May | 64 | 76 | |
| June | 69 | 72 | |
| July | 67 | 76 | |
| August | 62 | 62 | |
| September | 75 | 54 | |
| October | 85 | 65 | |
| November | 87 | 64 | |
| December | 76 | 79 | |

Median DOM

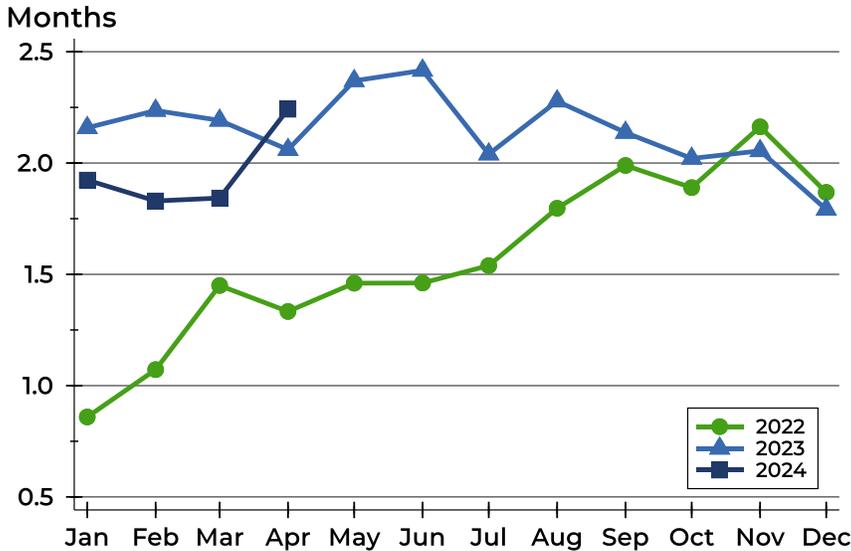


| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 36 | 64 | 59 |
| February | 27 | 35 | 43 |
| March | 39 | 53 | 41 |
| April | 49 | 67 | 31 |
| May | 39 | 66 | |
| June | 50 | 59 | |
| July | 45 | 52 | |
| August | 41 | 37 | |
| September | 51 | 39 | |
| October | 62 | 61 | |
| November | 60 | 47 | |
| December | 59 | 60 | |



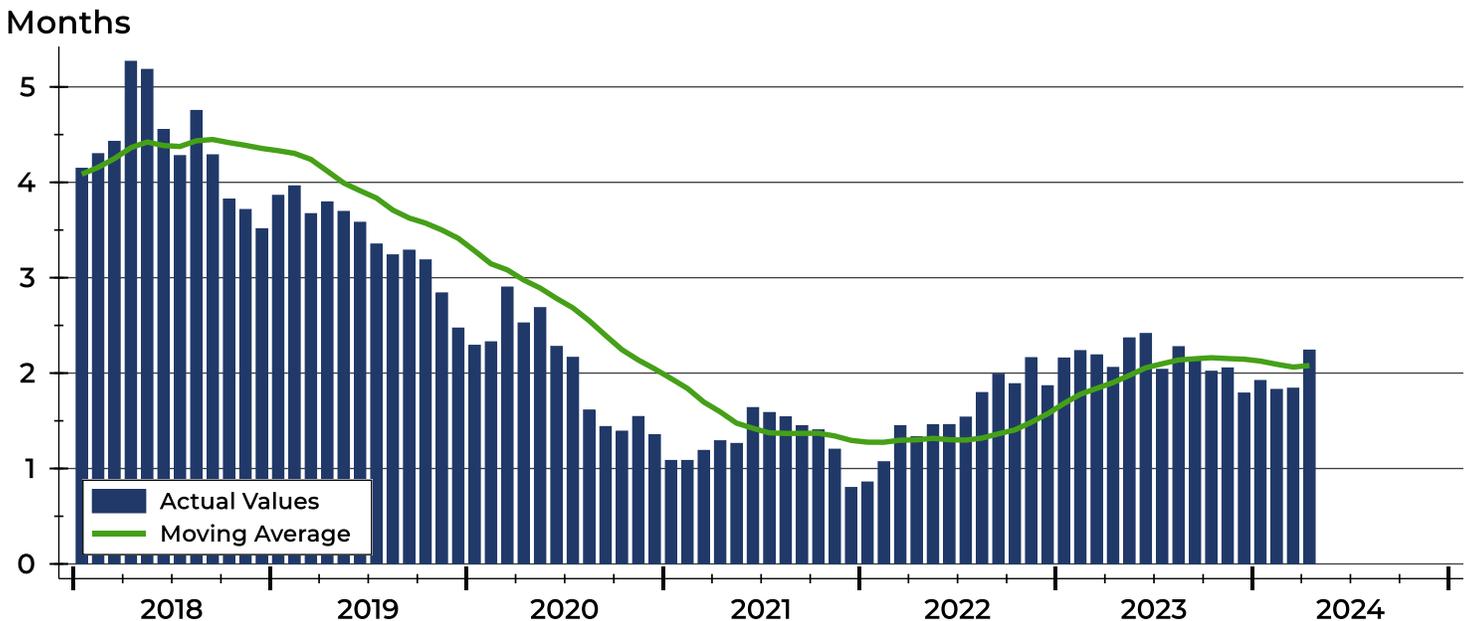
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 0.9 | 2.2 | 1.9 |
| February | 1.1 | 2.2 | 1.8 |
| March | 1.4 | 2.2 | 1.8 |
| April | 1.3 | 2.1 | 2.2 |
| May | 1.5 | 2.4 | |
| June | 1.5 | 2.4 | |
| July | 1.5 | 2.0 | |
| August | 1.8 | 2.3 | |
| September | 2.0 | 2.1 | |
| October | 1.9 | 2.0 | |
| November | 2.2 | 2.1 | |
| December | 1.9 | 1.8 | |

History of Month's Supply





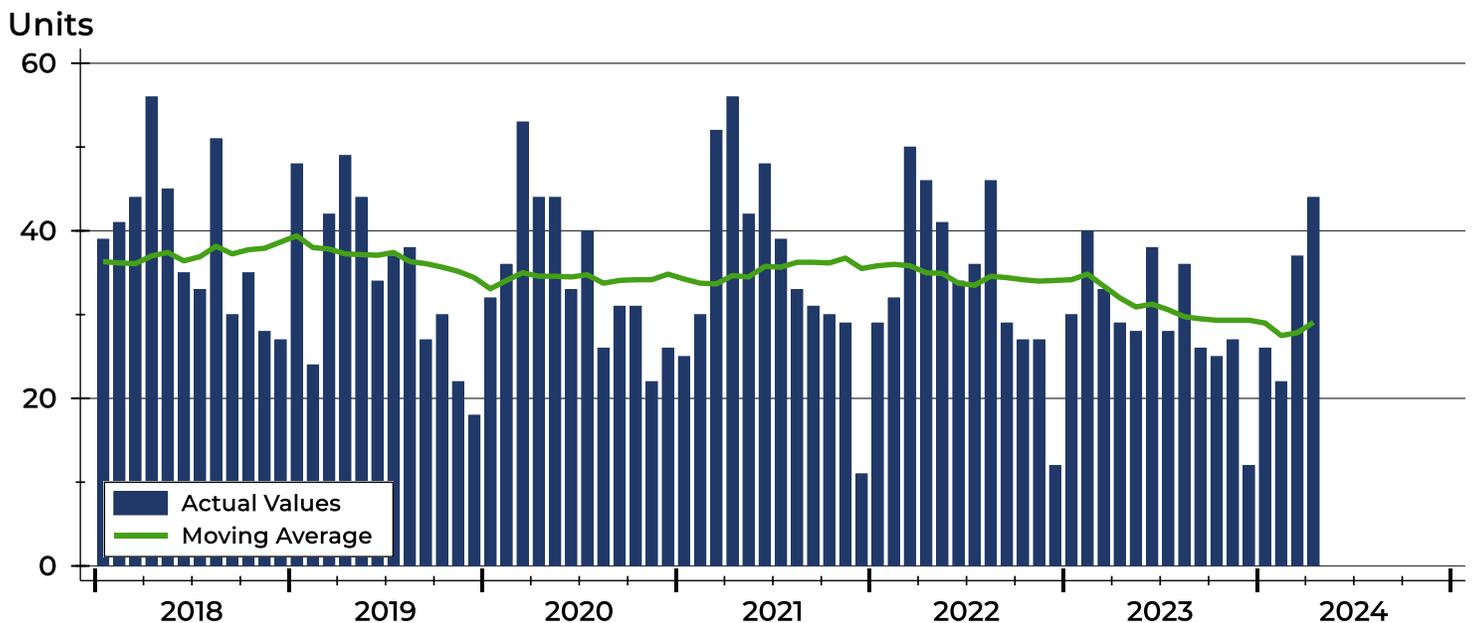
Pottawatomie County New Listings Analysis

| Summary Statistics for New Listings | | 2024 | April 2023 | Change |
|-------------------------------------|--------------------|---------|------------|--------|
| Current Month | New Listings | 44 | 29 | 51.7% |
| | Volume (1,000s) | 16,768 | 9,745 | 72.1% |
| | Average List Price | 381,089 | 336,028 | 13.4% |
| | Median List Price | 362,450 | 340,000 | 6.6% |
| Year-to-Date | New Listings | 129 | 132 | -2.3% |
| | Volume (1,000s) | 47,525 | 47,726 | -0.4% |
| | Average List Price | 368,408 | 361,562 | 1.9% |
| | Median List Price | 349,000 | 343,250 | 1.7% |

A total of 44 new listings were added in Pottawatomie County during April, up 51.7% from the same month in 2023. Year-to-date Pottawatomie County has seen 129 new listings.

The median list price of these homes was \$362,450 up from \$340,000 in 2023.

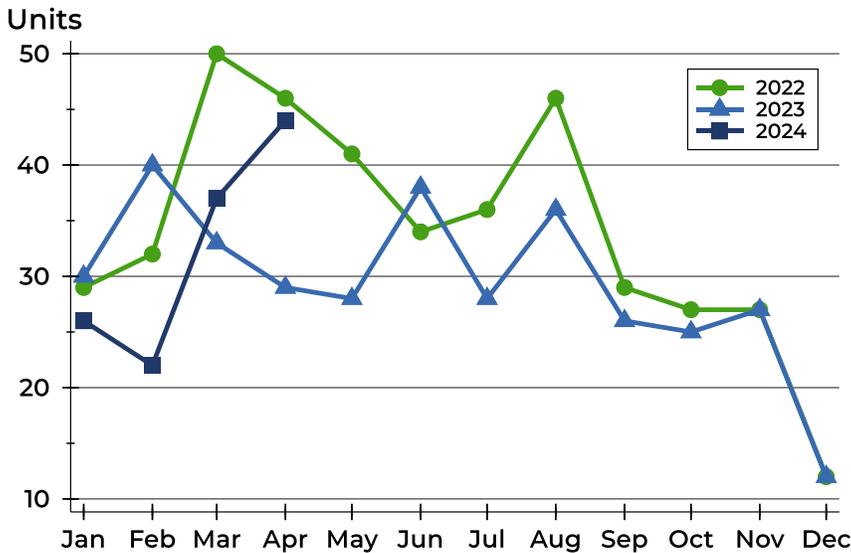
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 29 | 30 | 26 |
| February | 32 | 40 | 22 |
| March | 50 | 33 | 37 |
| April | 46 | 29 | 44 |
| May | 41 | 28 | |
| June | 34 | 38 | |
| July | 36 | 28 | |
| August | 46 | 36 | |
| September | 29 | 26 | |
| October | 27 | 25 | |
| November | 27 | 27 | |
| December | 12 | 12 | |

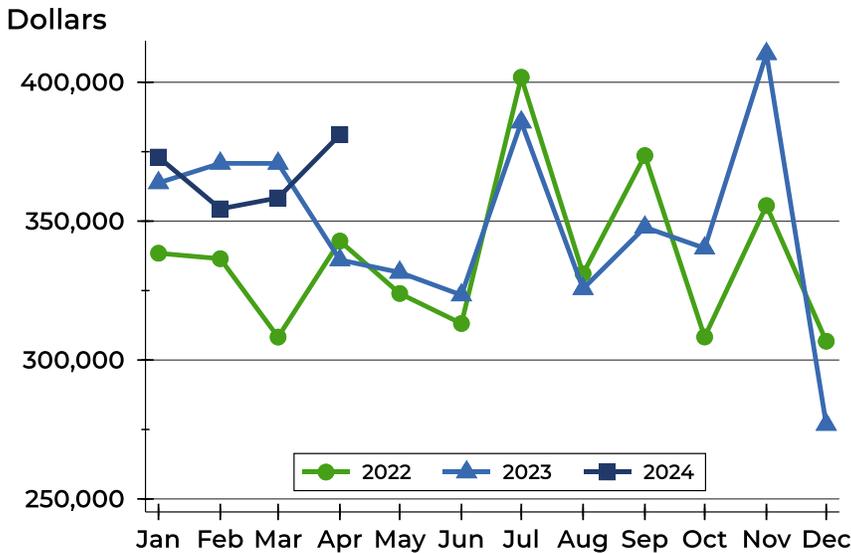
New Listings by Price Range

| Price Range | New Listings | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|--------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 2.3% | 125,000 | 125,000 | 3 | 3 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 2.3% | 185,000 | 185,000 | 3 | 3 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 4 | 9.1% | 239,600 | 240,750 | 11 | 11 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 3 | 6.8% | 283,833 | 279,000 | 6 | 5 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 20 | 45.5% | 349,965 | 354,950 | 17 | 14 | 99.5% | 100.0% |
| \$400,000-\$499,999 | 10 | 22.7% | 427,000 | 422,500 | 15 | 16 | 99.8% | 100.0% |
| \$500,000-\$749,999 | 5 | 11.4% | 675,740 | 689,000 | 27 | 32 | 98.9% | 100.0% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



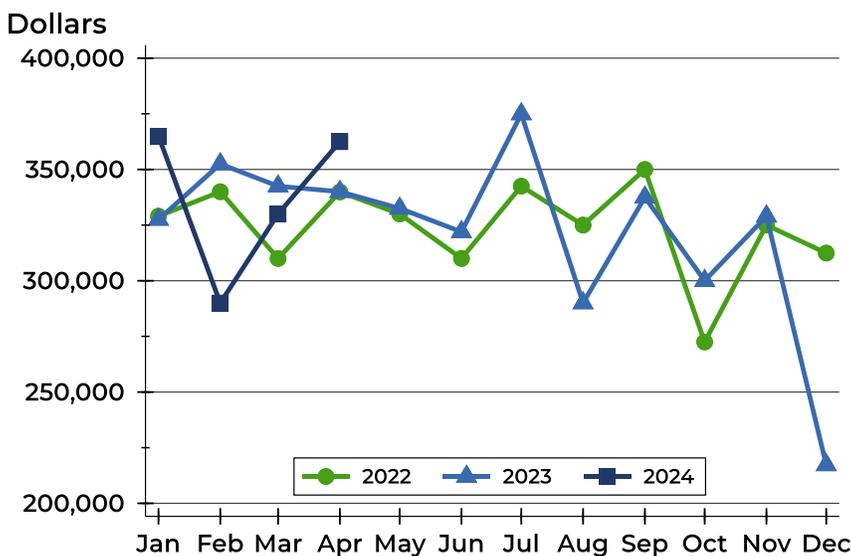
Pottawatomie County New Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 338,438 | 363,783 | 373,069 |
| February | 336,485 | 370,801 | 354,427 |
| March | 308,271 | 370,785 | 358,367 |
| April | 342,847 | 336,028 | 381,089 |
| May | 323,966 | 331,554 | |
| June | 313,151 | 323,391 | |
| July | 401,797 | 385,643 | |
| August | 331,116 | 325,664 | |
| September | 373,607 | 347,785 | |
| October | 308,297 | 340,256 | |
| November | 355,596 | 410,263 | |
| December | 306,771 | 276,792 | |

Median Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 329,000 | 327,500 | 364,950 |
| February | 340,000 | 352,450 | 290,000 |
| March | 310,000 | 342,500 | 330,000 |
| April | 339,900 | 340,000 | 362,450 |
| May | 330,000 | 332,500 | |
| June | 310,000 | 321,950 | |
| July | 342,500 | 374,900 | |
| August | 325,000 | 290,000 | |
| September | 350,000 | 337,500 | |
| October | 272,500 | 300,000 | |
| November | 325,000 | 329,000 | |
| December | 312,425 | 217,250 | |



**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Pottawatomie County Contracts Written Analysis

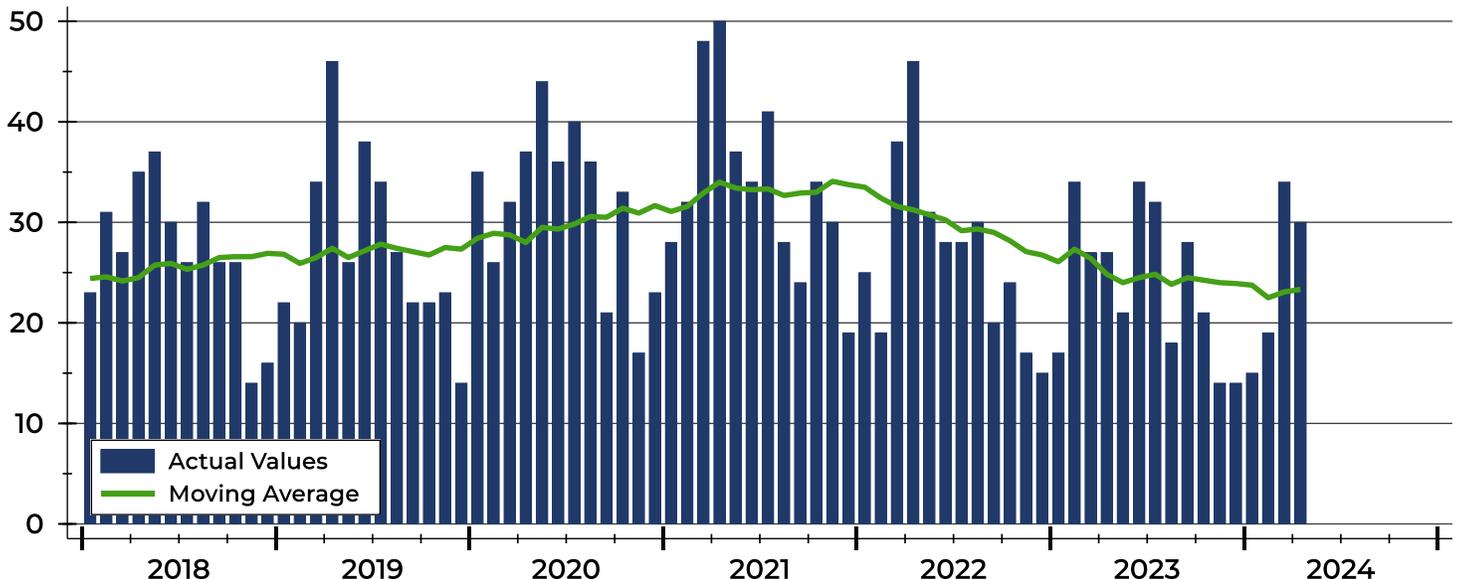
| Summary Statistics for Contracts Written | | 2024 | April 2023 | Change | Year-to-Date | | |
|--|---------------------|---------|------------|--------|--------------|---------|--------|
| | | 2024 | 2023 | Change | 2024 | 2023 | Change |
| Contracts Written | | 30 | 27 | 11.1% | 98 | 105 | -6.7% |
| Volume (1,000s) | | 11,333 | 9,117 | 24.3% | 33,252 | 33,897 | -1.9% |
| Average | Sale Price | 377,763 | 337,663 | 11.9% | 339,305 | 322,830 | 5.1% |
| | Days on Market | 24 | 42 | -42.9% | 45 | 45 | 0.0% |
| | Percent of Original | 99.3% | 96.8% | 2.6% | 98.2% | 98.4% | -0.2% |
| Median | Sale Price | 362,000 | 350,000 | 3.4% | 320,000 | 330,000 | -3.0% |
| | Days on Market | 11 | 9 | 22.2% | 14 | 15 | -6.7% |
| | Percent of Original | 100.0% | 100.0% | 0.0% | 100.0% | 100.0% | 0.0% |

A total of 30 contracts for sale were written in Pottawatomie County during the month of April, up from 27 in 2023. The median list price of these homes was \$362,000, up from \$350,000 the prior year.

Half of the homes that went under contract in April were on the market less than 11 days, compared to 9 days in April 2023.

History of Contracts Written

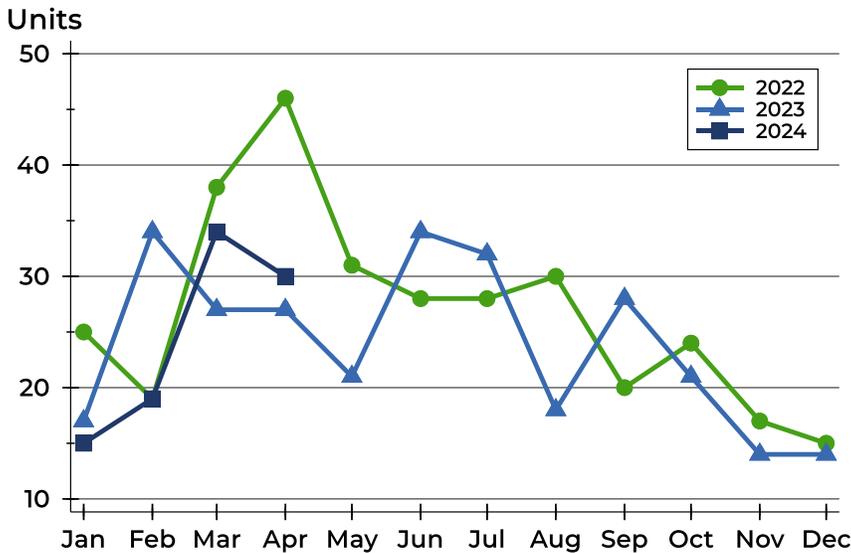
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 25 | 17 | 15 |
| February | 19 | 34 | 19 |
| March | 38 | 27 | 34 |
| April | 46 | 27 | 30 |
| May | 31 | 21 | |
| June | 28 | 34 | |
| July | 28 | 32 | |
| August | 30 | 18 | |
| September | 20 | 28 | |
| October | 24 | 21 | |
| November | 17 | 14 | |
| December | 15 | 14 | |

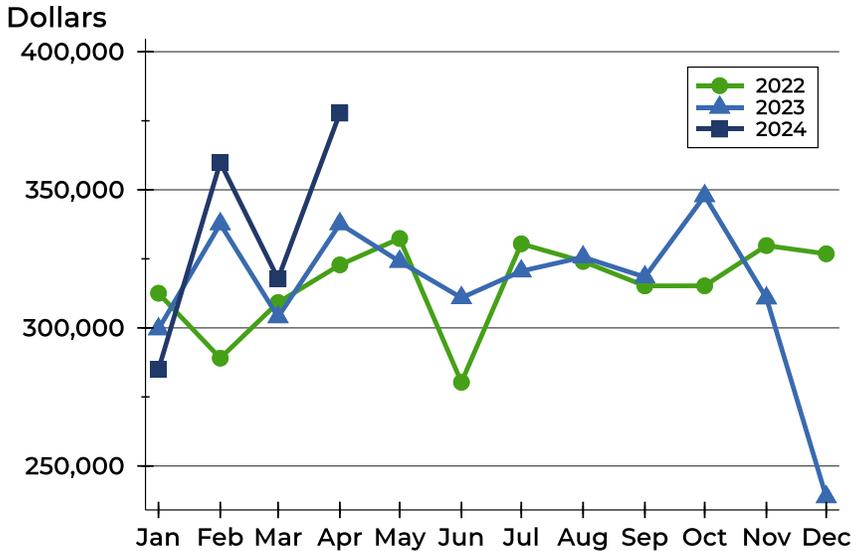
Contracts Written by Price Range

| Price Range | Contracts Written | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 2 | 6.7% | 125,000 | 125,000 | 62 | 62 | 96.3% | 96.3% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 3.3% | 185,000 | 185,000 | 3 | 3 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 2 | 6.7% | 243,000 | 243,000 | 7 | 7 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 2 | 6.7% | 288,250 | 288,250 | 3 | 3 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 15 | 50.0% | 349,227 | 359,000 | 20 | 14 | 99.9% | 100.0% |
| \$400,000-\$499,999 | 4 | 13.3% | 425,000 | 425,000 | 19 | 13 | 99.1% | 100.0% |
| \$500,000-\$749,999 | 3 | 10.0% | 682,667 | 689,000 | 35 | 29 | 98.3% | 97.7% |
| \$750,000-\$999,999 | 1 | 3.3% | 849,000 | 849,000 | 88 | 88 | 97.7% | 97.7% |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



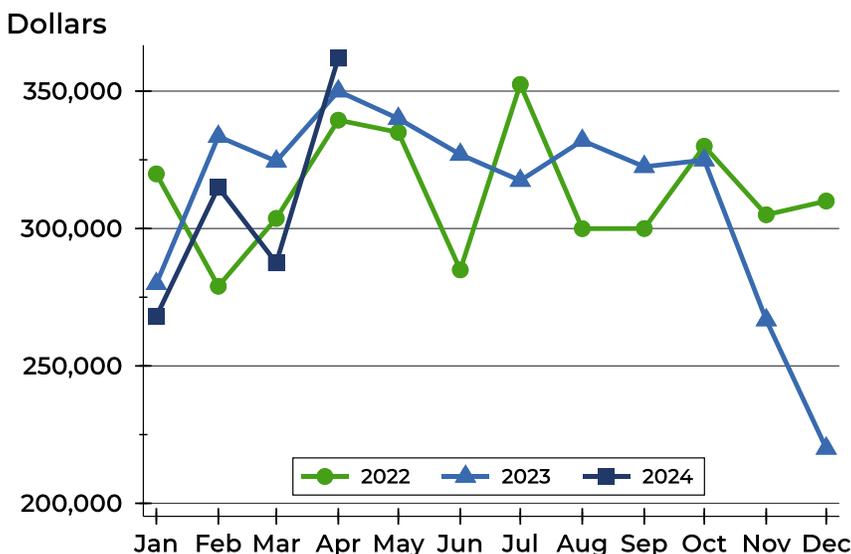
Pottawatomie County Contracts Written Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 312,546 | 299,594 | 284,980 |
| February | 289,037 | 337,656 | 359,942 |
| March | 309,196 | 303,959 | 317,806 |
| April | 322,826 | 337,663 | 377,763 |
| May | 332,385 | 324,033 | |
| June | 280,298 | 310,883 | |
| July | 330,457 | 320,544 | |
| August | 324,068 | 325,628 | |
| September | 315,205 | 318,421 | |
| October | 315,234 | 347,819 | |
| November | 329,815 | 310,786 | |
| December | 326,840 | 238,786 | |

Median Price

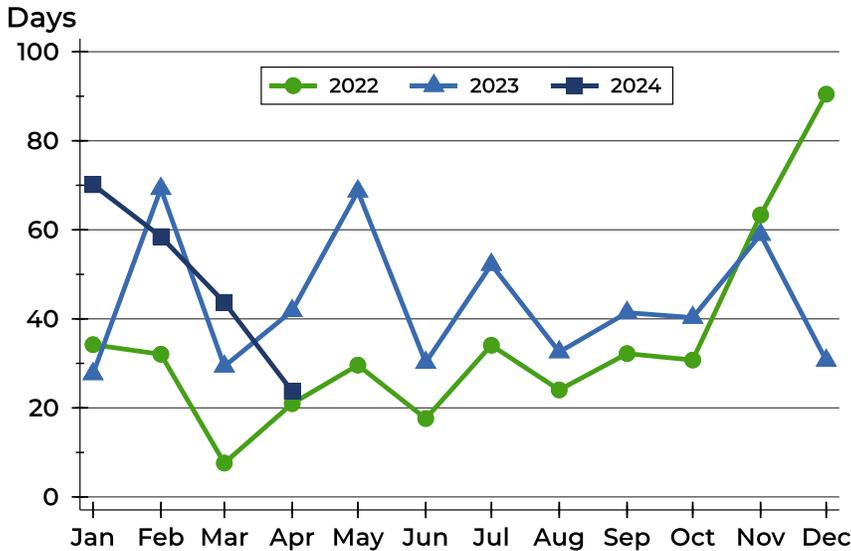


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 319,900 | 279,900 | 268,000 |
| February | 279,000 | 333,500 | 315,000 |
| March | 303,700 | 324,500 | 287,500 |
| April | 339,450 | 350,000 | 362,000 |
| May | 335,000 | 340,000 | |
| June | 284,950 | 326,950 | |
| July | 352,450 | 317,450 | |
| August | 299,950 | 332,000 | |
| September | 300,000 | 322,500 | |
| October | 329,950 | 324,900 | |
| November | 305,000 | 266,703 | |
| December | 310,000 | 220,000 | |



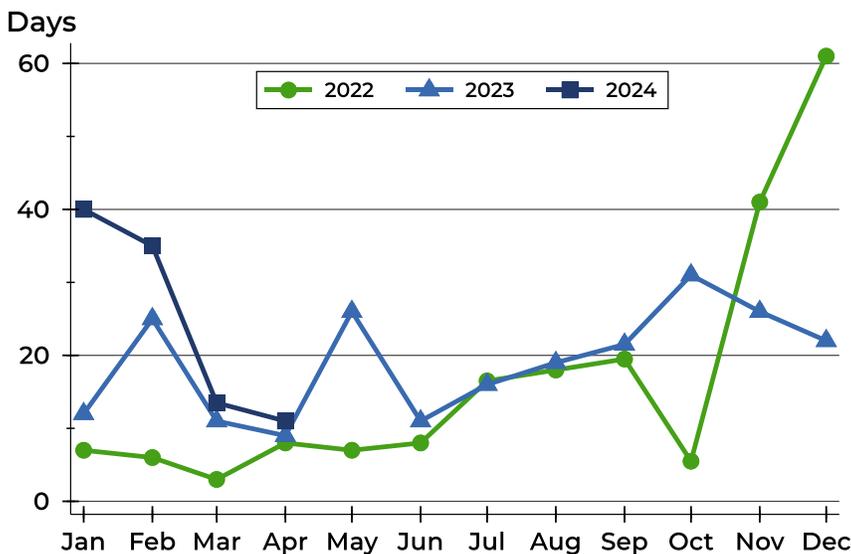
Pottawatomie County Contracts Written Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 34 | 28 | 70 |
| February | 32 | 69 | 58 |
| March | 8 | 29 | 44 |
| April | 21 | 42 | 24 |
| May | 30 | 69 | |
| June | 18 | 30 | |
| July | 34 | 52 | |
| August | 24 | 33 | |
| September | 32 | 41 | |
| October | 31 | 40 | |
| November | 63 | 59 | |
| December | 90 | 31 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 7 | 12 | 40 |
| February | 6 | 25 | 35 |
| March | 3 | 11 | 14 |
| April | 8 | 9 | 11 |
| May | 7 | 26 | |
| June | 8 | 11 | |
| July | 17 | 16 | |
| August | 18 | 19 | |
| September | 20 | 22 | |
| October | 6 | 31 | |
| November | 41 | 26 | |
| December | 61 | 22 | |



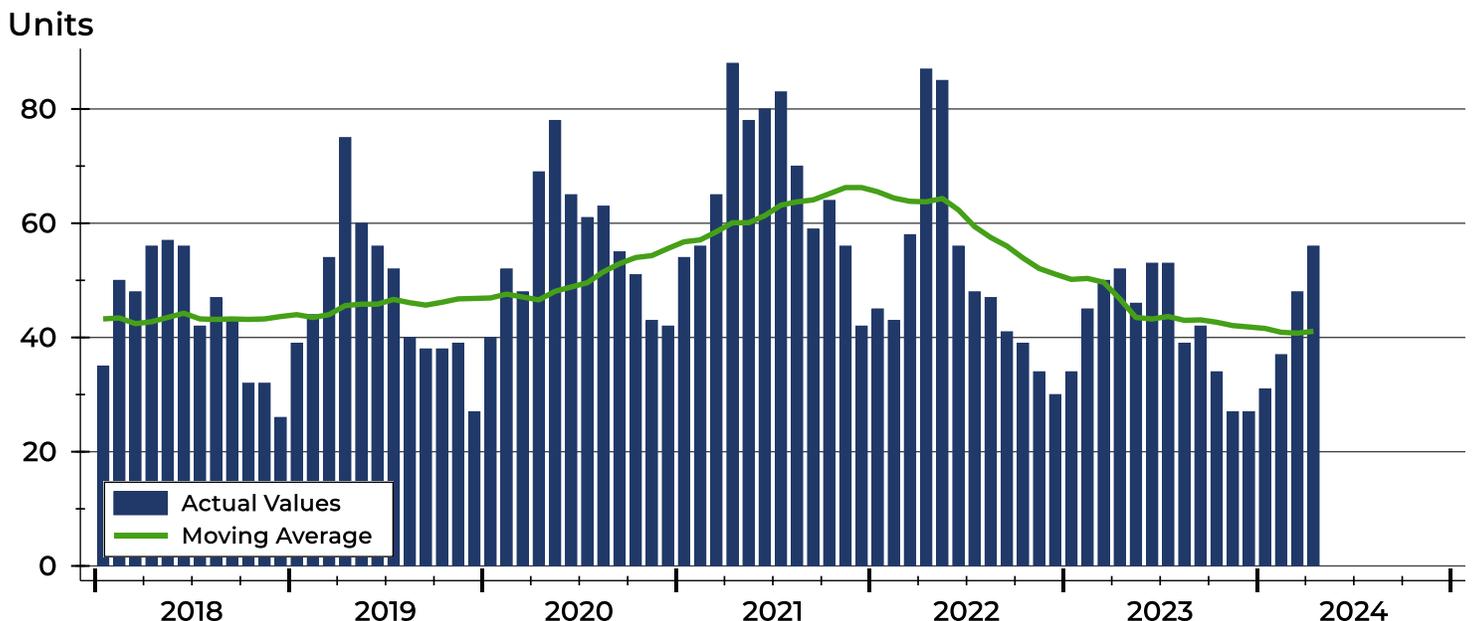
Pottawatomie County Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of April | | |
|--|---------------------|--------------|---------|--------|
| | | 2024 | 2023 | Change |
| Pending Contracts | | 56 | 52 | 7.7% |
| Volume (1,000s) | | 19,240 | 16,937 | 13.6% |
| Average | List Price | 343,570 | 325,708 | 5.5% |
| | Days on Market | 31 | 42 | -26.2% |
| | Percent of Original | 99.5% | 98.9% | 0.6% |
| Median | List Price | 317,000 | 331,000 | -4.2% |
| | Days on Market | 14 | 15 | -6.7% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 56 listings in Pottawatomie County had contracts pending at the end of April, up from 52 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

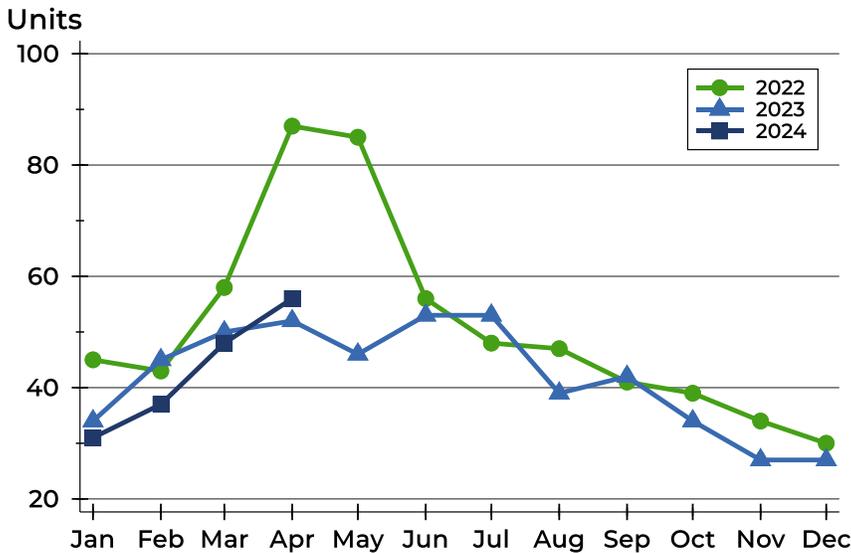
History of Pending Contracts





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 45 | 34 | 31 |
| February | 43 | 45 | 37 |
| March | 58 | 50 | 48 |
| April | 87 | 52 | 56 |
| May | 85 | 46 | |
| June | 56 | 53 | |
| July | 48 | 53 | |
| August | 47 | 39 | |
| September | 41 | 42 | |
| October | 39 | 34 | |
| November | 34 | 27 | |
| December | 30 | 27 | |

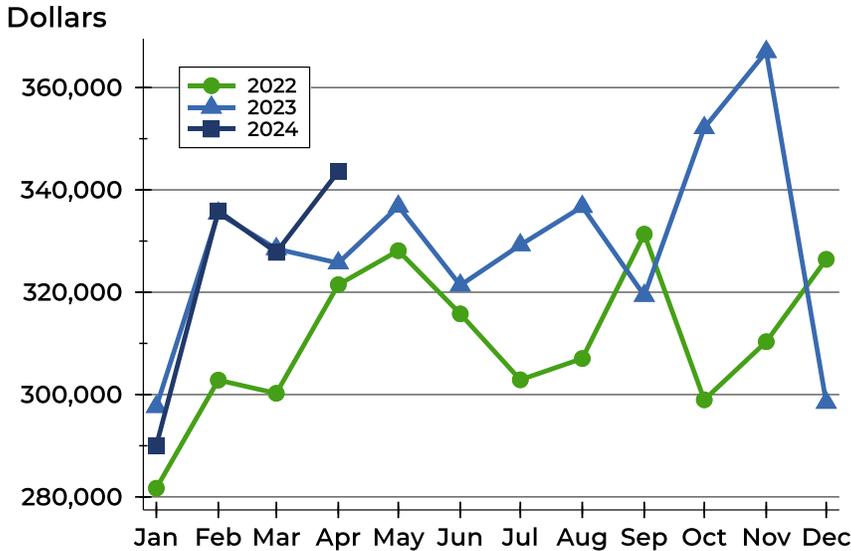
Pending Contracts by Price Range

| Price Range | Pending Contracts | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 3 | 5.4% | 131,667 | 125,000 | 76 | 105 | 93.5% | 92.6% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 2 | 3.6% | 180,000 | 180,000 | 2 | 2 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 11 | 19.6% | 234,391 | 237,500 | 41 | 31 | 99.3% | 100.0% |
| \$250,000-\$299,999 | 5 | 8.9% | 275,500 | 272,000 | 13 | 5 | 106.0% | 100.0% |
| \$300,000-\$399,999 | 22 | 39.3% | 348,964 | 352,000 | 21 | 13 | 99.9% | 100.0% |
| \$400,000-\$499,999 | 9 | 16.1% | 440,444 | 445,000 | 39 | 17 | 97.8% | 100.0% |
| \$500,000-\$749,999 | 3 | 5.4% | 679,633 | 679,900 | 33 | 29 | 98.3% | 97.7% |
| \$750,000-\$999,999 | 1 | 1.8% | 849,000 | 849,000 | 88 | 88 | 97.7% | 97.7% |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



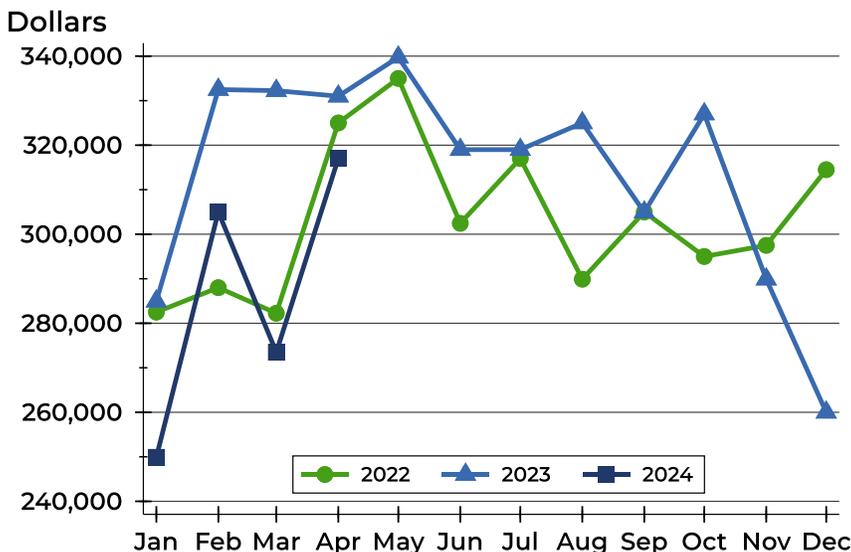
Pottawatomie County Pending Contracts Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 281,700 | 297,634 | 290,045 |
| February | 302,832 | 335,418 | 335,886 |
| March | 300,248 | 328,472 | 327,794 |
| April | 321,471 | 325,708 | 343,570 |
| May | 328,125 | 336,778 | |
| June | 315,771 | 321,353 | |
| July | 302,886 | 329,236 | |
| August | 307,048 | 336,728 | |
| September | 331,346 | 319,350 | |
| October | 298,977 | 352,121 | |
| November | 310,334 | 366,993 | |
| December | 326,423 | 298,444 | |

Median Price

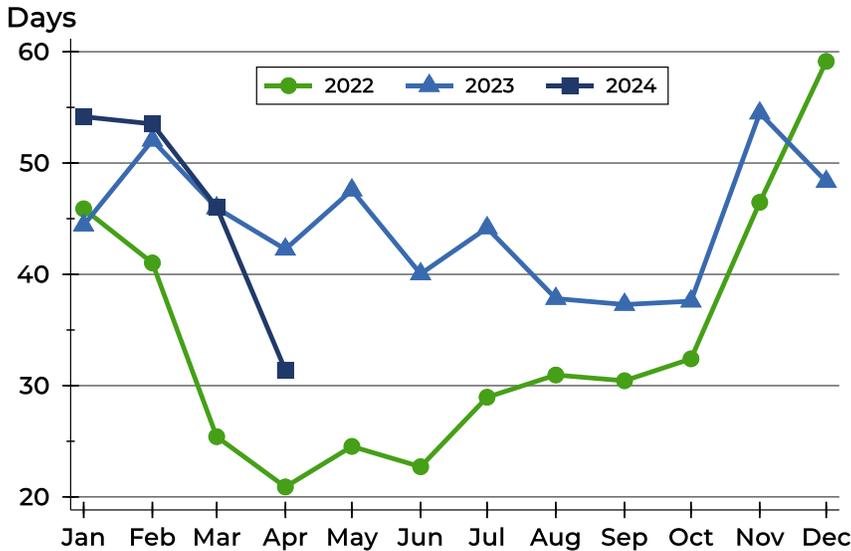


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 282,500 | 284,950 | 249,900 |
| February | 288,000 | 332,500 | 305,000 |
| March | 282,250 | 332,250 | 273,500 |
| April | 325,000 | 331,000 | 317,000 |
| May | 335,000 | 339,750 | |
| June | 302,450 | 319,000 | |
| July | 317,000 | 319,000 | |
| August | 289,900 | 325,000 | |
| September | 305,000 | 304,950 | |
| October | 295,000 | 327,000 | |
| November | 297,500 | 289,900 | |
| December | 314,500 | 260,000 | |



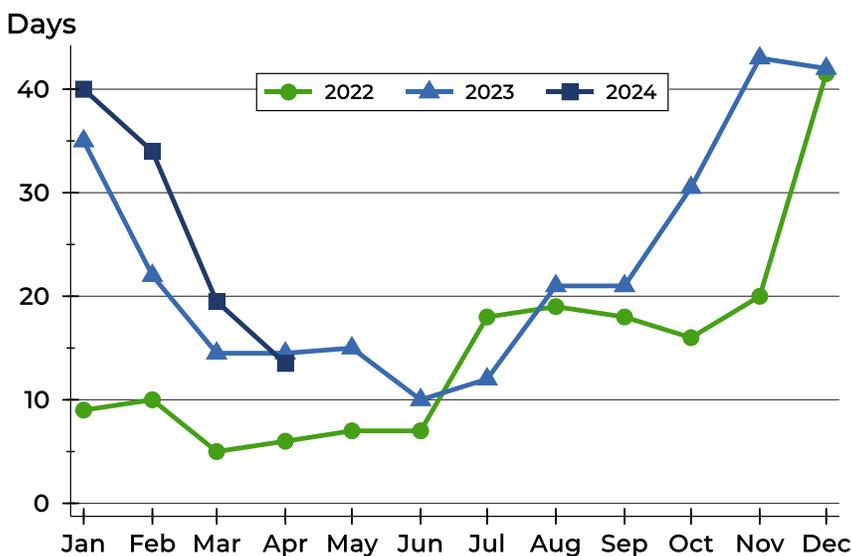
Pottawatomie County Pending Contracts Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 46 | 44 | 54 |
| February | 41 | 52 | 54 |
| March | 25 | 46 | 46 |
| April | 21 | 42 | 31 |
| May | 25 | 48 | |
| June | 23 | 40 | |
| July | 29 | 44 | |
| August | 31 | 38 | |
| September | 30 | 37 | |
| October | 32 | 38 | |
| November | 46 | 54 | |
| December | 59 | 48 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 9 | 35 | 40 |
| February | 10 | 22 | 34 |
| March | 5 | 15 | 20 |
| April | 6 | 15 | 14 |
| May | 7 | 15 | |
| June | 7 | 10 | |
| July | 18 | 12 | |
| August | 19 | 21 | |
| September | 18 | 21 | |
| October | 16 | 31 | |
| November | 20 | 43 | |
| December | 42 | 42 | |