



# Pottawatomie County Housing Report



### Market Overview

#### **Pottawatomie County Home Sales Rose in July**

Total home sales in Pottawatomie County rose by 14.8% last month to 31 units, compared to 27 units in July 2024. Total sales volume was \$10.9 million, up 13.1% from a year earlier.

The median sale price in July was \$365,000, up from \$322,000 a year earlier. Homes that sold in July were typically on the market for 6 days and sold for 99.4% of their list prices.

### Pottawatomie County Active Listings Up at End of July

The total number of active listings in Pottawatomie County at the end of July was 57 units, up from 50 at the same point in 2024. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$345,000.

During July, a total of 26 contracts were written down from 28 in July 2024. At the end of the month, there were 37 contracts still pending.

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### Pottawatomie County Summary Statistics

	ly MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	r <b>me Sales</b> ange from prior year	<b>31</b> 14.8%	<b>27</b> -20.6%	<b>34</b> 9.7%	<b>157</b> -4.3%	<b>164</b> -6.8%	<b>176</b> -15.4%
	<b>tive Listings</b> ange from prior year	<b>57</b> 14.0%	<b>50</b> 13.6%	<b>44</b> 4.8%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.4</b> 9.1%	<b>2.2</b> 29.4%	<b>1.7</b> 30.8%	N/A	N/A	N/A
	w Listings ange from prior year	<b>45</b> 32.4%	<b>34</b> 21.4%	<b>28</b> -22.2%	<b>228</b> -5.8%	<b>242</b> 5.7%	<b>229</b> -14.9%
	ntracts Written ange from prior year	<b>26</b> -7.1%	<b>28</b> -15.2%	<b>33</b> 17.9%	<b>173</b> -4.9%	<b>182</b> -6.7%	<b>195</b> -9.7%
	nding Contracts ange from prior year	<b>37</b> -5.1%	<b>39</b> -18.8%	<b>48</b> 11.6%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>10,861</b> 13.1%	<b>9,599</b> -4.5%	<b>10,048</b> -5.9%	<b>55,533</b> 2.5%	<b>54,201</b> -3.8%	<b>56,315</b> -12.8%
	Sale Price Change from prior year	<b>350,348</b> -1.5%	<b>355,507</b> 20.3%	<b>295,535</b> -14.2%	<b>353,716</b> 7.0%	<b>330,495</b> 3.3%	<b>319,974</b> 3.0%
	<b>List Price of Actives</b> Change from prior year	<b>364,618</b> -2.4%	<b>373,705</b> -18.0%	<b>455,972</b> 9.2%	N/A	N/A	N/A
Average	<b>Days on Market</b> Change from prior year	<b>19</b> -55.8%	<b>43</b> 48.3%	<b>29</b> 3.6%	<b>34</b> -20.9%	<b>43</b> -10.4%	<b>48</b> 100.0%
•	Percent of List Change from prior year	<b>99.0%</b> 0.1%	<b>98.9%</b> -0.3%	<b>99.2%</b> -1.7%	<b>99.6%</b> 0.7%	<b>98.9%</b> -0.6%	<b>99.5%</b> -1.4%
	Percent of Original Change from prior year	<b>98.6%</b> 1.2%	<b>97.4%</b> -1.2%	<b>98.6%</b> -1.7%	<b>98.8%</b> 1.2%	<b>97.6%</b> -0.3%	<b>97.9%</b> -2.5%
	Sale Price Change from prior year	<b>365,000</b> 13.4%	<b>322,000</b> 2.4%	<b>314,413</b> -5.6%	<b>345,000</b> 9.2%	<b>316,000</b> -2.8%	<b>325,000</b> 4.0%
	<b>List Price of Actives</b> Change from prior year	<b>345,000</b>	<b>341,250</b> -14.6%	<b>399,500</b> 5.2%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>6</b> -84.2%	<b>38</b> 280.0%	<b>10</b> 42.9%	<b>14</b> -26.3%	<b>19</b> 18.8%	<b>16</b> 166.7%
2	Percent of List Change from prior year	<b>99.4%</b> -0.6%	<b>100.0%</b> 0.1%	<b>99.9%</b> -0.1%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	Percent of Original Change from prior year	<b>99.4%</b> 2.2%	<b>97.3%</b> -1.7%	<b>99.0%</b> -1.0%	<b>99.6%</b> 1.0%	<b>98.6%</b> -1.2%	<b>99.8%</b> -0.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





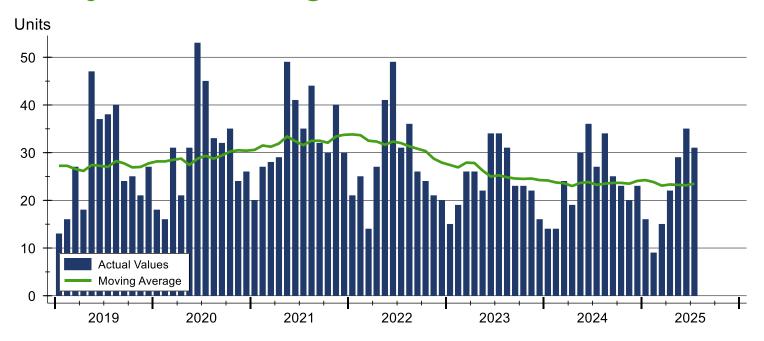
# **Pottawatomie County Closed Listings Analysis**

	mmary Statistics Closed Listings	2025	July 2024	Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	31	27	14.8%	157	164	-4.3%
Vo	lume (1,000s)	10,861	9,599	13.1%	55,533	54,201	2.5%
Мс	onths' Supply	2.4	2.2	9.1%	N/A	N/A	N/A
	Sale Price	350,348	355,507	-1.5%	353,716	330,495	7.0%
age	Days on Market	19	43	-55.8%	34	43	-20.9%
Averag	Percent of List	99.0%	98.9%	0.1%	99.6%	98.9%	0.7%
	Percent of Original	98.6%	97.4%	1.2%	98.8%	97.6%	1.2%
	Sale Price	365,000	322,000	13.4%	345,000	316,000	9.2%
lian	Days on Market	6	38	-84.2%	14	19	-26.3%
Median	Percent of List	99.4%	100.0%	-0.6%	100.0%	100.0%	0.0%
	Percent of Original	99.4%	97.3%	2.2%	99.6%	98.6%	1.0%

A total of 31 homes sold in Pottawatomie County in July, up from 27 units in July 2024. Total sales volume rose to \$10.9 million compared to \$9.6 million in the previous year.

The median sales price in July was \$365,000, up 13.4% compared to the prior year. Median days on market was 6 days, down from 9 days in June, and down from 38 in July 2024.

### **History of Closed Listings**

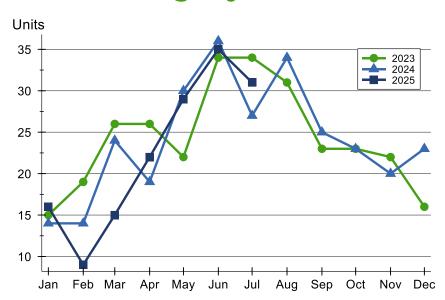






# **Pottawatomie County Closed Listings Analysis**

### **Closed Listings by Month**



Month	2023	2024	2025
January	15	14	16
February	19	14	9
March	26	24	15
April	26	19	22
May	22	30	29
June	34	36	35
July	34	27	31
August	31	34	
September	23	25	
October	23	23	
November	22	20	
December	16	23	

### **Closed Listings by Price Range**

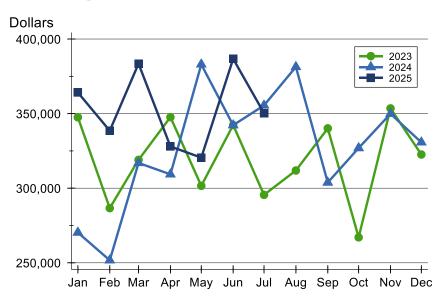
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	3.2%	1.5	137,500	137,500	4	4	110.0%	110.0%	110.0%	110.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	3.2%	0.0	179,000	179,000	2	2	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	3	9.7%	1.0	236,667	235,000	15	10	98.4%	100.0%	99.1%	100.0%
\$250,000-\$299,999	5	16.1%	2.9	279,600	280,000	18	5	95.7%	96.6%	95.0%	96.6%
\$300,000-\$399,999	10	32.3%	2.5	358,590	355,000	28	10	98.9%	98.5%	98.0%	98.5%
\$400,000-\$499,999	11	35.5%	2.3	440,945	440,000	16	5	99.5%	100.0%	99.5%	100.0%
\$500,000-\$749,999	0	0.0%	4.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



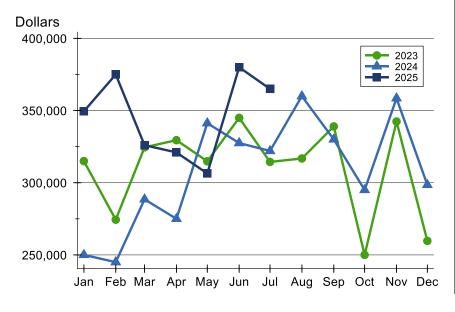


### Pottawatomie County Closed Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	347,548	270,281	364,181
February	286,647	251,689	338,544
March	319,004	316,938	383,500
April	347,669	309,311	327,993
May	301,576	383,004	320,503
June	342,338	342,261	386,738
July	295,535	355,507	350,348
August	311,874	381,306	
September	340,115	303,804	
October	267,050	326,926	
November	353,491	349,902	
December	322,588	330,731	



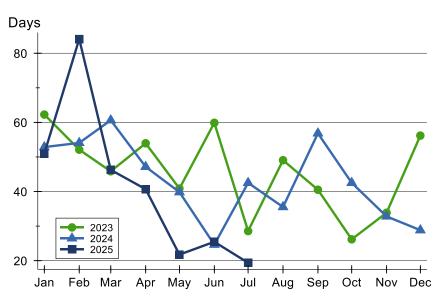
Month	2023	2024	2025
January	315,000	250,000	349,500
February	274,400	245,000	375,000
March	324,500	288,500	326,000
April	329,500	275,000	321,000
May	314,875	341,250	306,425
June	344,950	327,500	380,000
July	314,413	322,000	365,000
August	316,806	359,975	
September	339,000	330,000	
October	250,000	295,000	
November	342,450	358,500	
December	259,703	298,500	





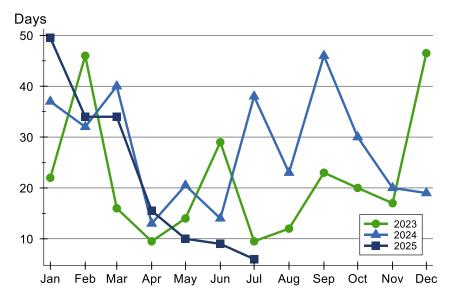
# **Pottawatomie County Closed Listings Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	62	53	51
February	52	54	84
March	46	61	46
April	54	47	41
May	41	40	22
June	60	25	25
July	29	43	19
August	49	36	
September	41	57	
October	26	43	
November	34	33	
December	56	29	

#### **Median DOM**



Month	2023	2024	2025
January	22	37	50
February	46	32	34
March	16	40	34
April	10	13	16
May	14	21	10
June	29	14	9
July	10	38	6
August	12	23	
September	23	46	
October	20	30	
November	17	20	
December	47	19	





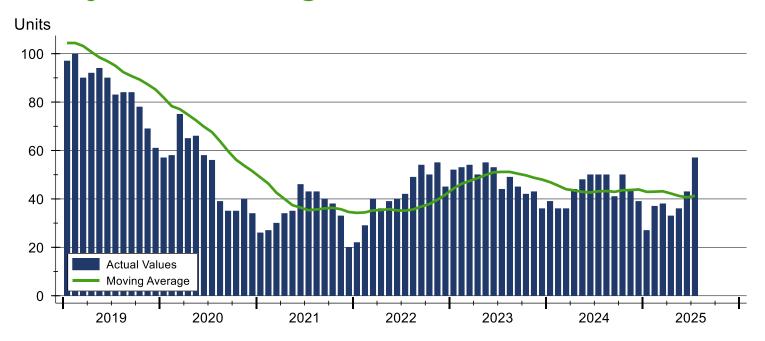
# **Pottawatomie County Active Listings Analysis**

	mmary Statistics Active Listings	2025	End of July 2024	Change
Act	tive Listings	57	50	14.0%
Vo	lume (1,000s)	20,783	18,685	11.2%
Months' Supply		2.4	2.2	9.1%
ge	List Price	364,618	373,705	-2.4%
Avera	Days on Market	27	59	-54.2%
₽	Percent of Original	98.5%	98.4%	0.1%
_	List Price	345,000	341,250	1.1%
Median	Days on Market	15	37	-59.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 57 homes were available for sale in Pottawatomie County at the end of July. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of July was \$345,000, up 1.1% from 2024. The typical time on market for active listings was 15 days, down from 36 days a year earlier.

### **History of Active Listings**

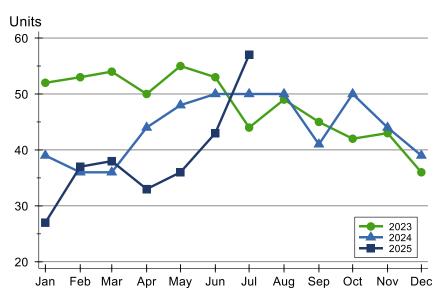






# **Pottawatomie County Active Listings Analysis**

### **Active Listings by Month**



Month	2023	2024	2025
January	52	39	27
February	53	36	37
March	54	36	38
April	50	44	33
May	55	48	36
June	53	50	43
July	44	50	57
August	49	50	
September	45	41	
October	42	50	
November	43	44	
December	36	39	

### **Active Listings by Price Range**

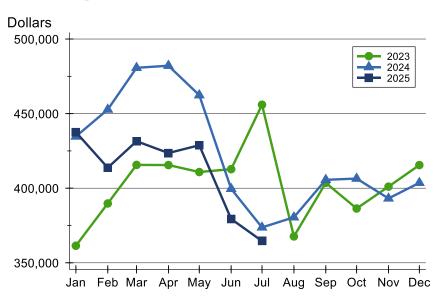
Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.8%	N/A	84,900	84,900	35	35	94.4%	94.4%
\$100,000-\$124,999	2	3.5%	N/A	117,000	117,000	7	7	100.0%	100.0%
\$125,000-\$149,999	1	1.8%	1.5	145,000	145,000	0	0	100.0%	100.0%
\$150,000-\$174,999	1	1.8%	N/A	169,000	169,000	41	41	93.9%	93.9%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	3.5%	1.0	237,250	237,250	4	4	100.0%	100.0%
\$250,000-\$299,999	11	19.3%	2.9	266,945	267,400	29	23	96.7%	98.2%
\$300,000-\$399,999	20	35.1%	2.5	350,285	342,450	23	15	99.1%	100.0%
\$400,000-\$499,999	12	21.1%	2.3	436,892	432,450	22	16	99.1%	100.0%
\$500,000-\$749,999	7	12.3%	4.2	641,571	633,000	58	26	98.6%	98.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



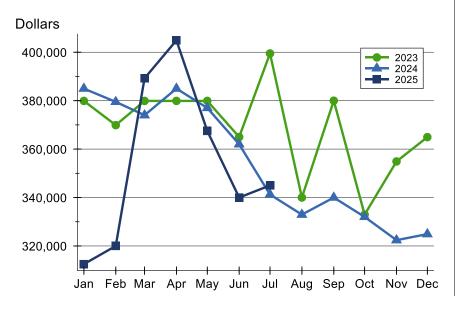


# **Pottawatomie County Active Listings Analysis**

### **Average Price**



Month	2023	2024	2025
January	361,429	434,659	437,624
February	389,778	452,747	413,734
March	415,615	480,714	431,498
April	415,527	482,127	423,592
May	410,853	462,386	428,804
June	412,764	399,586	379,366
July	455,972	373,705	364,618
August	367,671	380,508	
September	403,582	405,635	
October	386,388	406,458	
November	401,074	393,149	
December	415,517	403,595	



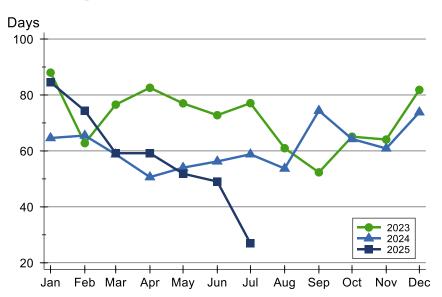
Month	2023	2024	2025
January	379,900	385,000	312,500
February	369,900	379,500	320,000
March	379,900	374,000	389,250
April	379,900	385,000	404,900
May	379,900	377,000	367,500
June	365,000	362,000	340,000
July	399,500	341,250	345,000
August	340,000	332,950	
September	380,000	340,000	
October	332,950	332,000	
November	354,900	322,400	
December	364,950	324,900	





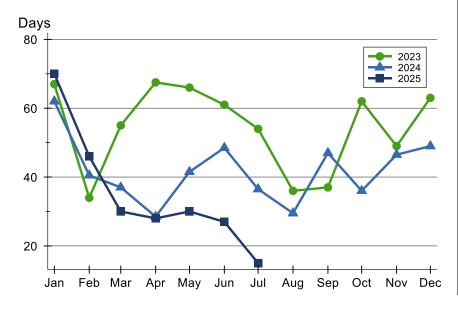
# **Pottawatomie County Active Listings Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	88	65	85
February	63	66	74
March	77	59	59
April	83	51	59
May	77	54	52
June	73	56	49
July	77	59	27
August	61	54	
September	52	74	
October	65	64	
November	64	61	
December	82	74	

#### **Median DOM**



Month	2023	2024	2025
January	67	62	70
February	34	41	46
March	55	37	30
April	68	29	28
May	66	42	30
June	61	49	27
July	54	37	15
August	36	30	
September	37	47	
October	62	36	
November	49	47	
December	63	49	





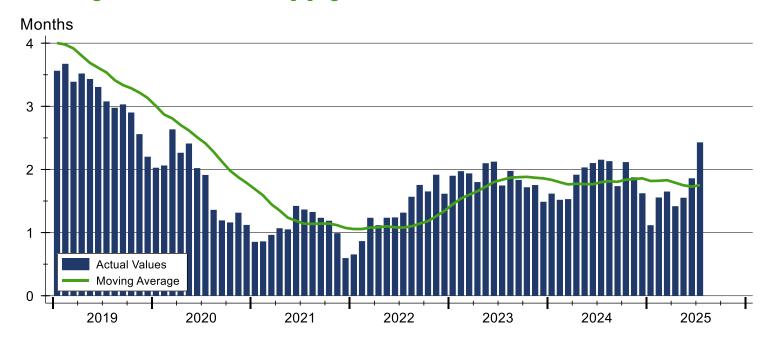
# **Pottawatomie County Months' Supply Analysis**

### **Months' Supply by Month**



Month	2023	2024	2025
January	1.9	1.6	1.1
February	2.0	1.5	1.6
March	1.9	1.5	1.6
April	1.8	1.9	1.4
May	2.1	2.0	1.5
June	2.1	2.1	1.9
July	1.7	2.2	2.4
August	2.0	2.1	
September	1.8	1.7	
October	1.7	2.1	
November	1.7	1.9	
December	1.5	1.6	

### **History of Month's Supply**







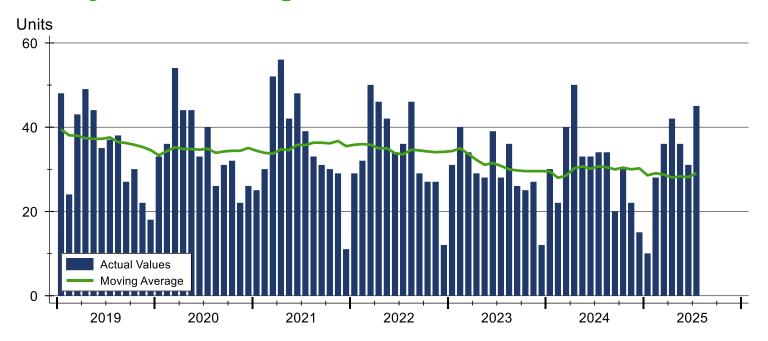
### Pottawatomie County New Listings Analysis

	mmary Statistics New Listings	2025	July 2024	Change
ţ	New Listings	45	34	32.4%
Month	Volume (1,000s)	16,578	11,240	47.5%
Current	Average List Price	368,402	330,579	11.4%
Cu	Median List Price	345,000	319,950	7.8%
ē	New Listings	228	242	-5.8%
o-Dai	Volume (1,000s)	83,489	87,020	-4.1%
Year-to-Date	Average List Price	366,180	359,586	1.8%
Ϋ́ε	Median List Price	357,250	334,950	6.7%

A total of 45 new listings were added in Pottawatomie County during July, up 32.4% from the same month in 2024. Year-to-date Pottawatomie County has seen 228 new listings.

The median list price of these homes was \$345,000 up from \$319,950 in 2024.

### **History of New Listings**

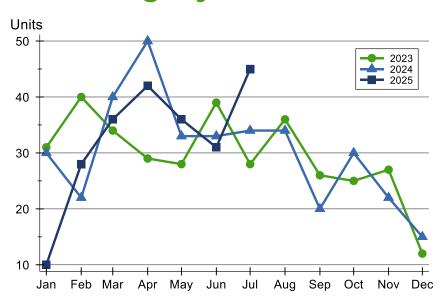






### Pottawatomie County New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	31	30	10
February	40	22	28
March	34	40	36
April	29	50	42
May	28	33	36
June	39	33	31
July	28	34	45
August	36	34	
September	26	20	
October	25	30	
November	27	22	
December	12	15	

### **New Listings by Price Range**

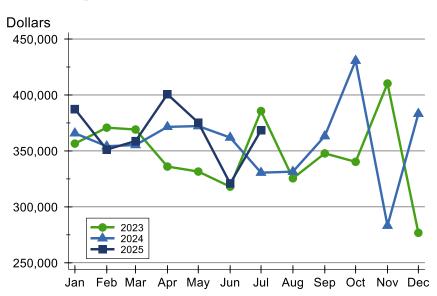
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as <sup>9</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	4.4%	117,000	117,000	8	8	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	2.2%	165,000	165,000	4	4	100.0%	100.0%
\$175,000-\$199,999	1	2.2%	179,000	179,000	6	6	100.0%	100.0%
\$200,000-\$249,999	2	4.4%	237,250	237,250	10	10	100.0%	100.0%
\$250,000-\$299,999	9	20.0%	267,211	265,000	17	15	99.4%	100.0%
\$300,000-\$399,999	17	37.8%	353,341	346,000	16	15	99.5%	100.0%
\$400,000-\$499,999	7	15.6%	431,986	420,000	11	6	99.7%	100.0%
\$500,000-\$749,999	5	11.1%	659,000	650,000	9	4	100.0%	100.0%
\$750,000-\$999,999	1	2.2%	795,000	795,000	9	9	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



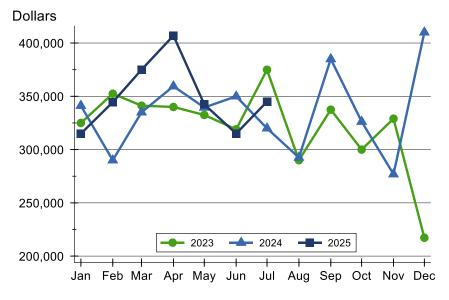


### Pottawatomie County New Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	356,561	365,790	387,460
February	370,801	354,200	351,213
March	369,144	355,278	358,800
April	336,028	371,502	400,655
May	331,554	372,205	375,289
June	318,048	361,974	320,890
July	385,643	330,579	368,402
August	325,497	331,443	
September	347,785	363,213	
October	340,256	430,667	
November	410,263	283,149	
December	276,792	383,227	



Month	2023	2024	2025
January	325,000	341,200	314,950
February	352,450	290,000	344,450
March	341,250	335,000	375,000
April	340,000	359,450	406,950
May	332,500	339,500	342,450
June	319,000	349,950	315,000
July	374,900	319,950	345,000
August	290,000	292,500	
September	337,500	385,000	
October	300,000	326,250	
November	329,000	276,950	
December	217,250	410,000	





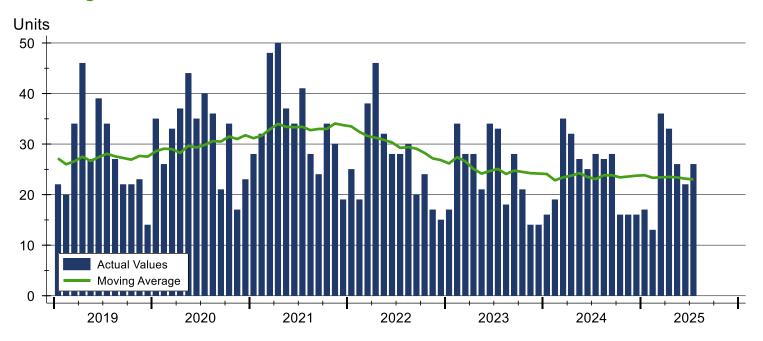
### Pottawatomie County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	July 2024	Change	Year-to-Dat 2025 2024		e Change
Со	ntracts Written	26	28	-7.1%	173	182	-4.9%
Vol	ume (1,000s)	9,360	10,307	-9.2%	62,925	64,465	-2.4%
ge	Sale Price	360,015	368,096	-2.2%	363,731	354,203	2.7%
Avera	Days on Market	36	41	-12.2%	31	41	-24.4%
¥	Percent of Original	98.0%	96.3%	1.8%	99.0%	97.7%	1.3%
<u>_</u>	Sale Price	317,500	359,500	-11.7%	349,000	332,450	5.0%
Median	Days on Market	21	36	-41.7%	15	16	-6.3%
Σ	Percent of Original	100.0%	96.6%	3.5%	100.0%	98.6%	1.4%

A total of 26 contracts for sale were written in Pottawatomie County during the month of July, down from 28 in 2024. The median list price of these homes was \$317,500, down from \$359,500 the prior year.

Half of the homes that went under contract in July were on the market less than 20 days, compared to 36 days in July 2024.

### **History of Contracts Written**

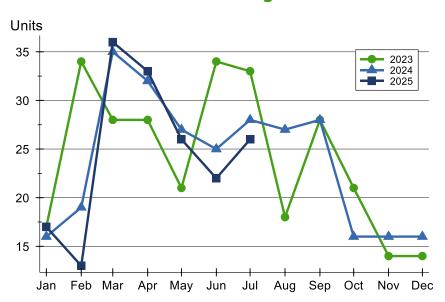






# **Pottawatomie County Contracts Written Analysis**

#### **Contracts Written by Month**



Month	2023	2024	2025
January	17	16	17
February	34	19	13
March	28	35	36
April	28	32	33
May	21	27	26
June	34	25	22
July	33	28	26
August	18	27	
September	28	28	
October	21	16	
November	14	16	
December	14	16	

### **Contracts Written by Price Range**

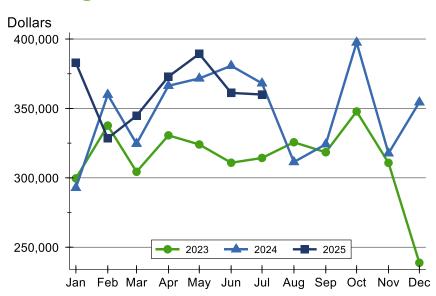
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.8%	99,900	99,900	21	21	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	3.8%	165,000	165,000	4	4	100.0%	100.0%
\$175,000-\$199,999	1	3.8%	180,000	180,000	13	13	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	8	30.8%	275,150	276,200	41	31	95.7%	97.4%
\$300,000-\$399,999	8	30.8%	346,175	343,250	31	21	98.5%	100.0%
\$400,000-\$499,999	4	15.4%	446,225	444,950	62	45	99.1%	99.7%
\$500,000-\$749,999	1	3.8%	565,000	565,000	3	3	100.0%	100.0%
\$750,000-\$999,999	2	7.7%	797,500	797,500	33	33	98.8%	98.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



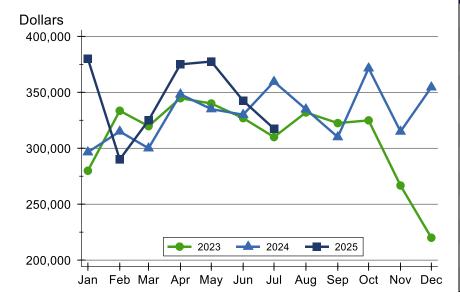


### Pottawatomie County Contracts Written Analysis

### **Average Price**



Month	2023	2024	2025
January	299,594	292,788	382,859
February	337,656	359,942	328,477
March	304,354	324,583	344,743
April	330,600	366,341	372,923
May	324,033	371,615	389,329
June	310,883	380,712	361,207
July	314,315	368,096	360,015
August	325,628	311,400	
September	318,421	324,163	
October	347,819	397,509	
November	310,786	317,669	
December	238,786	354,426	



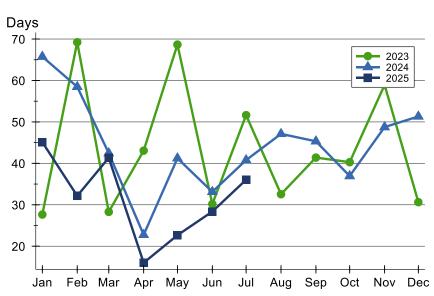
Month	2023	2024	2025
January	279,900	296,500	380,000
February	333,500	315,000	290,000
March	319,750	300,000	324,950
April	344,750	348,250	375,000
May	340,000	335,000	377,500
June	326,950	330,000	342,450
July	310,000	359,500	317,500
August	332,000	334,900	
September	322,500	310,000	
October	324,900	371,500	
November	266,703	314,950	
December	220,000	354,500	





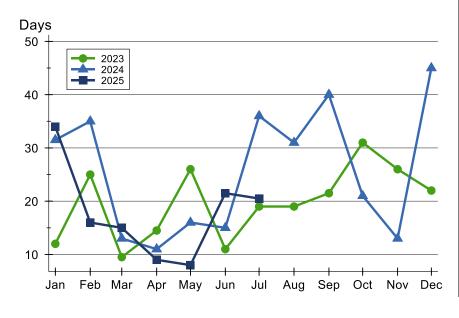
### Pottawatomie County Contracts Written Analysis

### **Average DOM**



Month	2023	2024	2025
January	28	66	45
February	69	58	32
March	28	42	41
April	43	23	16
May	69	41	23
June	30	33	28
July	52	41	36
August	33	47	
September	41	45	
October	40	37	
November	59	49	
December	31	51	

### **Median DOM**



Month	2023	2024	2025
January	12	32	34
February	25	35	16
March	10	13	15
April	15	11	9
May	26	16	8
June	11	15	22
July	19	36	21
August	19	31	
September	22	40	
October	31	21	
November	26	13	
December	22	45	





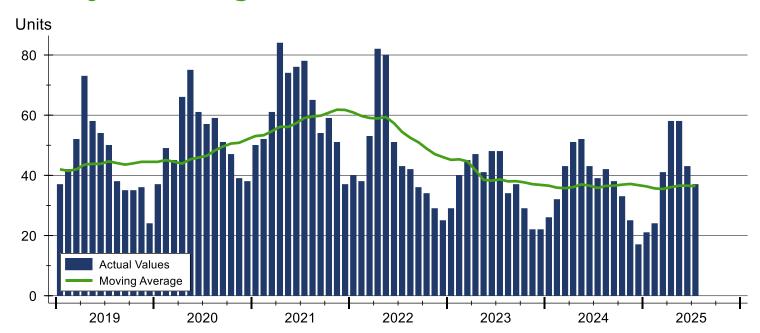
### Pottawatomie County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of July 2024	Change
Ре	nding Contracts	37	39	-5.1%
Vo	lume (1,000s)	14,553	15,274	-4.7%
ge	List Price	393,323	391,650	0.4%
Avera	Days on Market	35	40	-12.5%
¥	Percent of Original	99.0%	98.4%	0.6%
5	List Price	359,500	365,000	-1.5%
Media	Days on Market	21	25	-16.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 37 listings in Pottawatomie County had contracts pending at the end of July, down from 39 contracts pending at the end of July 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**







### Pottawatomie County Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2023	2024	2025
January	29	26	21
February	40	32	24
March	45	43	41
April	47	51	58
May	41	52	58
June	48	43	43
July	48	39	37
August	34	42	
September	37	38	
October	29	33	
November	22	25	
December	22	17	

#### **Pending Contracts by Price Range**

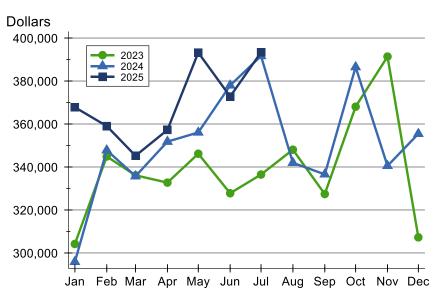
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	5.4%	89,950	89,950	27	27	94.4%	94.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	2.7%	165,000	165,000	4	4	100.0%	100.0%
\$175,000-\$199,999	1	2.7%	180,000	180,000	13	13	100.0%	100.0%
\$200,000-\$249,999	4	10.8%	234,863	237,475	25	7	100.0%	100.0%
\$250,000-\$299,999	6	16.2%	273,717	276,200	37	31	97.8%	98.2%
\$300,000-\$399,999	9	24.3%	349,278	359,500	39	43	99.1%	100.0%
\$400,000-\$499,999	6	16.2%	439,967	437,450	44	18	99.5%	100.0%
\$500,000-\$749,999	5	13.5%	623,600	620,000	35	16	100.0%	100.0%
\$750,000-\$999,999	3	8.1%	848,333	800,000	31	27	99.2%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



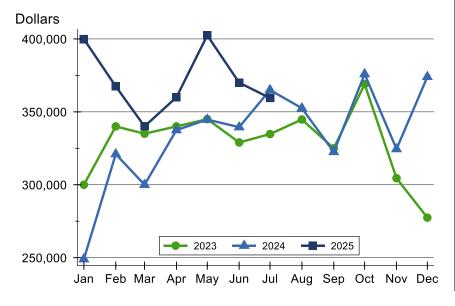


### Pottawatomie County Pending Contracts Analysis

### **Average Price**



Month	2023	2024	2025
January	304,181	295,888	367,788
February	344,887	347,797	359,038
March	336,118	335,716	345,226
April	332,734	351,796	357,247
May	346,183	356,067	393,239
June	327,780	377,952	372,798
July	336,484	391,650	393,323
August	348,061	341,955	
September	327,416	336,580	
October	368,062	386,509	
November	391,386	340,524	
December	307,259	355,451	



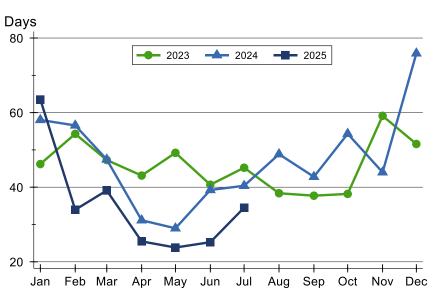
Month	2023	2024	2025
January	300,000	249,000	399,900
February	340,000	321,000	367,500
March	335,000	300,000	340,000
April	340,000	337,500	360,000
May	345,000	344,700	402,425
June	329,000	339,500	370,000
July	334,750	365,000	359,500
August	344,750	352,500	
September	325,000	322,500	
October	369,000	375,900	
November	304,500	324,500	
December	277,450	374,000	





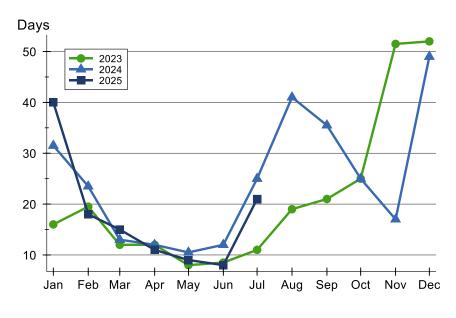
### Pottawatomie County Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	46	58	64
February	54	57	34
March	47	47	39
April	43	31	25
May	49	29	24
June	41	39	25
July	45	40	35
August	38	49	
September	38	43	
October	38	54	
November	59	44	
December	52	76	

#### **Median DOM**



Month	2023	2024	2025
January	16	32	40
February	20	24	18
March	12	13	15
April	12	12	11
May	8	11	9
June	9	12	8
July	11	25	21
August	19	41	
September	21	36	
October	25	25	
November	52	17	
December	52	49	