



Riley County Housing Report



Market Overview

Riley County Home Sales Fell in June

Total home sales in Riley County fell last month to 101 units, compared to 145 units in June 2021. Total sales volume was \$26.6 million, down from a year earlier.

The median sale price in June was \$235,500, up from \$193,000 a year earlier. Homes that sold in June were typically on the market for 4 days and sold for 100.0% of their list prices.

Riley County Active Listings Down at End of June

The total number of active listings in Riley County at the end of June was 161 units, down from 172 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$260,000.

During June, a total of 92 contracts were written down from 114 in June 2021. At the end of the month, there were 170 contracts still pending.

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Riley County Summary Statistics

	ne MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
_	ome Sales ange from prior year	101 -30.3%	145 17.9%	123 24.2%	489 -11.1%	550 26.1%	436 7.1%
	tive Listings ange from prior year	161 -6.4%	172 -27.1%	236 -35.5%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.8 -5.3%	1.9 -45.7%	3.5 -37.5%	N/A	N/A	N/A
	ew Listings ange from prior year	117 -31.2%	170 32.8%	128 25.5%	662 -15.2%	781 14.7%	681 -4.5%
	ntracts Written ange from prior year	92 -19.3%	114 -3.4%	118 81.5%	557 -16.1%	664 21.8%	545 22.5%
	nding Contracts ange from prior year	170 -23.1%	221 6.8%	207 80.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	26,636 -17.4%	32,258 16.6%	27,669 31.5%	120,467 -3.5%	124,843 37.2%	91,010 5.1%
	Sale Price Change from prior year	263,722 18.5%	222,470 -1.1%	224,955 5.9%	246,353 8.5%	226,987 8.7%	208,738 -1.9%
ð	List Price of Actives Change from prior year	303,941 14.9%	264,539 -2.2%	270,600 9.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	15 -31.8%	22 -56.0%	50 -3.8%	28 -30.0%	40 -39.4%	66 -2.9%
⋖	Percent of List Change from prior year	101.0% 0.1%	100.9% 3.7%	97.3% -0.5%	100.2% 1.0%	99.2% 1.6%	97.6% 0.2%
	Percent of Original Change from prior year	100.9% 0.4%	100.5% 4.8%	95.9% -0.4%	99.3% 1.1%	98.2% 3.0%	95.3% 0.1%
	Sale Price Change from prior year	235,500 22.0%	193,000 -8.1%	210,000 10.5%	225,000 12.6%	199,750 5.4%	189,500 -0.8%
	List Price of Actives Change from prior year	260,000 20.1%	216,500 8.4%	199,748 -0.1%	N/A	N/A	N/A
Median	Days on Market Change from prior year	4 -33.3%	6 -77.8%	27 28.6%	7 -30.0%	10 -73.7%	38 15.2%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 1.9%	98.1% -0.6%	100.0% 0.0%	100.0% 1.8%	98.2% 0.1%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 2.8%	97.3% -1.2%	100.0% 0.1%	99.9% 2.8%	97.2% -0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





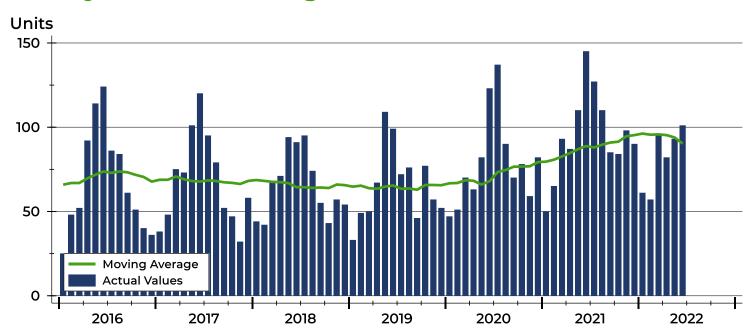
Riley County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	June 2021	Change	Yo 2022	ear-to-Dat 2021	e Change
Clc	sed Listings	101	145	-30.3%	489	550	-11.1%
Vo	ume (1,000s)	26,636	32,258	-17.4%	120,467	124,843	-3.5%
Мс	nths' Supply	1.8	1.9	-5.3%	N/A	N/A	N/A
	Sale Price	263,722	222,470	18.5%	246,353	226,987	8.5%
age	Days on Market	15	22	-31.8%	28	40	-30.0%
Averag	Percent of List	101.0%	100.9%	0.1%	100.2%	99.2%	1.0%
	Percent of Original	100.9%	100.5%	0.4%	99.3%	98.2%	1.1%
	Sale Price	235,500	193,000	22.0%	225,000	199,750	12.6%
ian	Days on Market	4	6	-33.3%	7	10	-30.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.9%	0.1%

A total of 101 homes sold in Riley County in June, down from 145 units in June 2021. Total sales volume fell to \$26.6 million compared to \$32.3 million in the previous year.

The median sales price in June was \$235,500, up 22.0% compared to the prior year. Median days on market was 4 days, down from 5 days in May, and down from 6 in June 2021.

History of Closed Listings

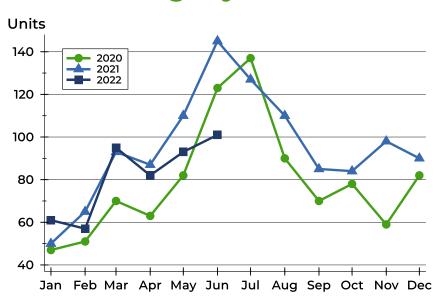






Riley County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	47	50	61
February	51	65	57
March	70	93	95
April	63	87	82
May	82	110	93
June	123	145	101
July	137	127	
August	90	110	
September	70	85	
October	78	84	
November	59	98	
December	82	90	

Closed Listings by Price Range

Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	2.0%	2.4	74,500	74,500	14	14	96.7%	96.7%	96.7%	96.7%
\$100,000-\$124,999	4	4.0%	2.2	109,000	108,000	56	66	95.8%	95.6%	95.0%	93.9%
\$125,000-\$149,999	5	5.0%	1.3	139,500	140,000	25	14	96.7%	93.5%	95.4%	92.3%
\$150,000-\$174,999	12	11.9%	1.2	163,242	163,500	15	4	102.6%	101.4%	102.6%	101.4%
\$175,000-\$199,999	12	11.9%	1.4	186,417	184,500	7	4	102.1%	100.0%	102.0%	100.0%
\$200,000-\$249,999	20	19.8%	1.2	222,228	220,079	9	3	103.6%	104.0%	102.9%	104.0%
\$250,000-\$299,999	19	18.8%	1.9	276,674	275,000	5	3	101.0%	100.4%	101.8%	101.5%
\$300,000-\$399,999	16	15.8%	1.8	333,125	324,000	10	4	100.9%	100.0%	100.9%	100.0%
\$400,000-\$499,999	5	5.0%	3.9	426,400	412,000	27	2	100.8%	100.0%	100.2%	100.0%
\$500,000-\$749,999	4	4.0%	4.3	524,538	516,575	47	14	101.6%	100.0%	101.6%	100.0%
\$750,000-\$999,999	1	1.0%	5.1	779,000	779,000	6	6	97.5%	97.5%	97.5%	97.5%
\$1,000,000 and up	ī	1.0%	8.0	1,117,000	1,117,000	79	79	75.7%	75.7%	75.7%	75.7%



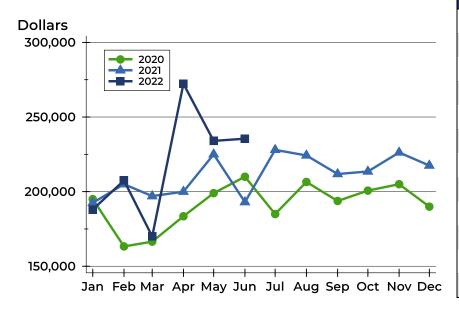


Riley County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	208,157	202,830	225,875
February	183,819	229,715	234,723
March	188,530	219,973	200,163
April	216,671	226,152	284,561
May	211,400	248,898	261,546
June	224,955	222,470	263,722
July	220,343	243,175	
August	231,701	245,172	
September	224,114	231,140	
October	218,236	247,422	
November	222,989	257,484	
December	209,342	257,195	



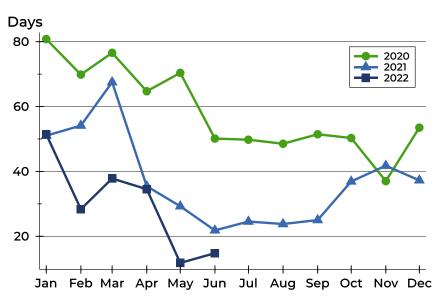
Month	2020	2021	2022
January	195,000	192,500	188,000
February	163,295	205,000	207,500
March	166,500	197,000	170,000
April	183,500	200,000	272,250
May	199,000	225,000	234,000
June	210,000	193,000	235,500
July	185,000	228,000	
August	206,500	224,250	
September	193,750	211,819	
October	200,700	213,500	
November	205,000	226,250	
December	189,950	217,500	





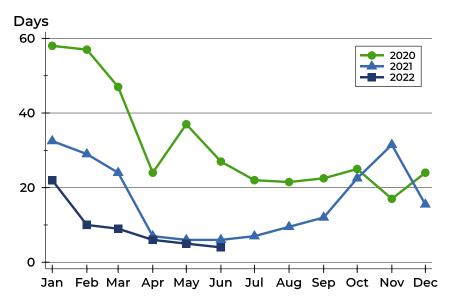
Riley County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	81	51	51
February	70	54	28
March	77	68	38
April	65	35	35
May	70	29	12
June	50	22	15
July	50	25	
August	49	24	
September	51	25	
October	50	37	
November	37	42	
December	54	37	

Median DOM



Month	2020	2021	2022
January	58	33	22
February	57	29	10
March	47	24	9
April	24	7	6
May	37	6	5
June	27	6	4
July	22	7	
August	22	10	
September	23	12	
October	25	23	
November	17	32	
December	24	16	





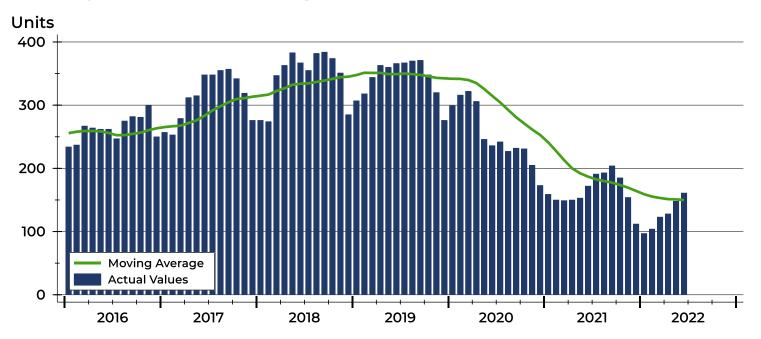
Riley County Active Listings Analysis

	mmary Statistics · Active Listings	2022	End of June 2021	Change
Ac.	tive Listings	161	172	-6.4%
Vo	lume (1,000s)	48,934	45,501	7.5%
Мс	onths' Supply	1.8	1.9	-5.3%
ge	List Price	303,941	264,539	14.9%
Avera	Days on Market	58	64	-9.4%
₹	Percent of Original	97.9%	98.3%	-0.4%
2	List Price	260,000	216,500	20.1%
Median	Days on Market	32	30	6.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 161 homes were available for sale in Riley County at the end of June. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$260,000, up 20.1% from 2021. The typical time on market for active listings was 32 days, up from 30 days a year earlier.

History of Active Listings

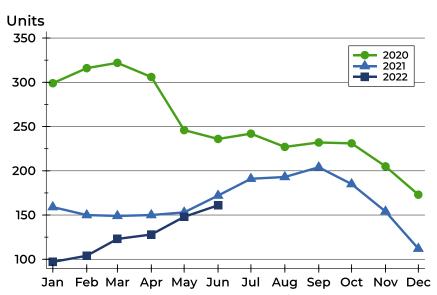






Riley County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	299	159	97
February	316	150	104
March	322	149	123
April	306	150	128
May	246	153	148
June	236	172	161
July	242	191	
August	227	193	
September	232	204	
October	231	185	
November	205	154	
December	173	112	

Active Listings by Price Range

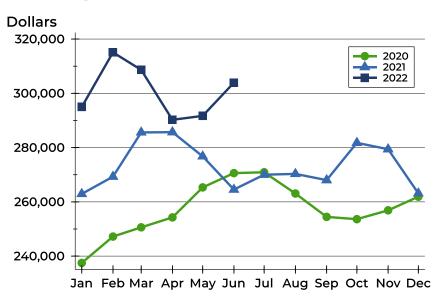
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.6%	N/A	49,900	49,900	71	71	90.7%	90.7%
\$50,000-\$99,999	8	5.0%	2.4	84,463	87,250	70	62	96.7%	100.0%
\$100,000-\$124,999	10	6.2%	2.2	113,310	114,900	50	43	94.0%	100.0%
\$125,000-\$149,999	11	6.8%	1.3	136,945	139,999	73	61	97.3%	100.0%
\$150,000-\$174,999	12	7.5%	1.2	164,108	166,000	41	25	96.7%	98.0%
\$175,000-\$199,999	15	9.3%	1.4	188,427	186,500	39	16	98.7%	100.0%
\$200,000-\$249,999	20	12.4%	1.2	231,385	230,750	55	32	98.4%	100.0%
\$250,000-\$299,999	24	14.9%	1.9	275,638	277,250	31	19	98.9%	100.0%
\$300,000-\$399,999	28	17.4%	1.8	352,205	352,500	68	42	98.7%	100.0%
\$400,000-\$499,999	16	9.9%	3.9	450,019	450,000	76	41	98.9%	100.0%
\$500,000-\$749,999	11	6.8%	4.3	617,782	629,000	45	28	99.5%	100.0%
\$750,000-\$999,999	3	1.9%	5.1	924,333	958,000	151	146	90.7%	94.4%
\$1,000,000 and up	2	1.2%	8.0	1,450,000	1,450,000	197	197	97.2%	97.2%



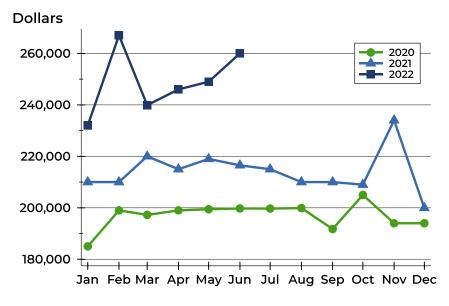


Riley County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	237,490	262,929	294,980
February	247,217	269,299	315,098
March	250,613	285,597	308,649
April	254,270	285,687	290,244
Мау	265,322	276,770	291,693
June	270,600	264,539	303,941
July	270,904	270,021	
August	263,083	270,304	
September	254,462	268,017	
October	253,619	281,756	
November	256,881	279,402	
December	261,905	263,144	



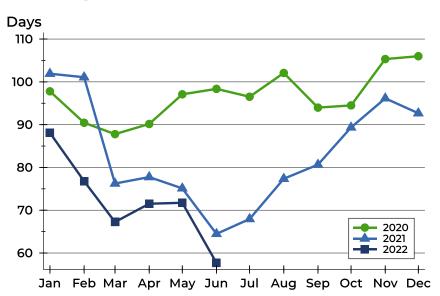
Month	2020	2021	2022
January	185,000	210,000	232,000
February	199,000	210,000	267,000
March	197,245	220,000	239,900
April	199,000	215,000	246,000
May	199,450	219,000	249,000
June	199,748	216,500	260,000
July	199,700	215,000	
August	199,900	210,000	
September	191,750	210,000	
October	205,000	209,000	
November	194,000	234,000	
December	194,000	199,950	





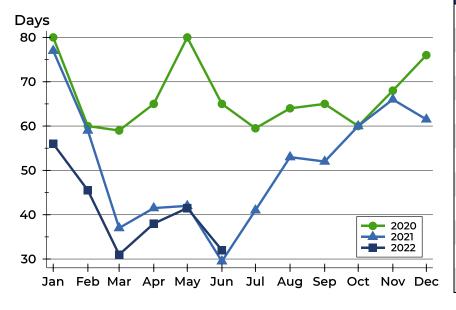
Riley County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	102	88
February	90	101	77
March	88	76	67
April	90	78	72
May	97	75	72
June	98	64	58
July	97	68	
August	102	77	
September	94	81	
October	94	89	
November	105	96	
December	106	93	

Median DOM



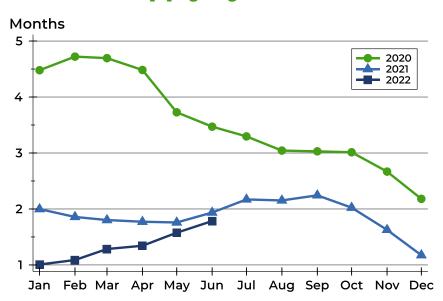
Month	2020	2021	2022
January	80	77	56
February	60	59	46
March	59	37	31
April	65	42	38
May	80	42	42
June	65	30	32
July	60	41	
August	64	53	
September	65	52	
October	60	60	
November	68	66	
December	76	62	





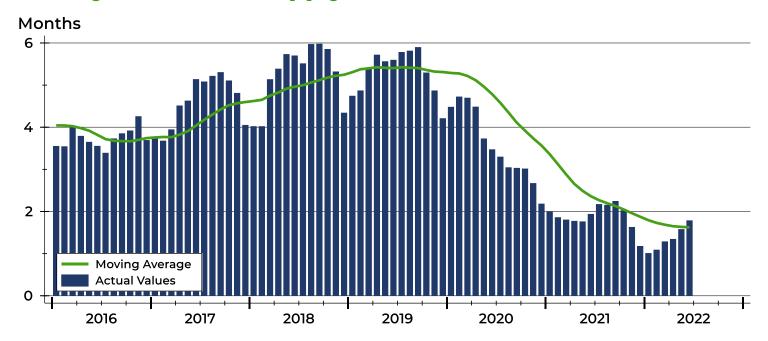
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.5	2.0	1.0
February	4.7	1.9	1.1
March	4.7	1.8	1.3
April	4.5	1.8	1.3
May	3.7	1.8	1.6
June	3.5	1.9	1.8
July	3.3	2.2	
August	3.0	2.2	
September	3.0	2.2	
October	3.0	2.0	
November	2.7	1.6	
December	2.2	1.2	

History of Month's Supply







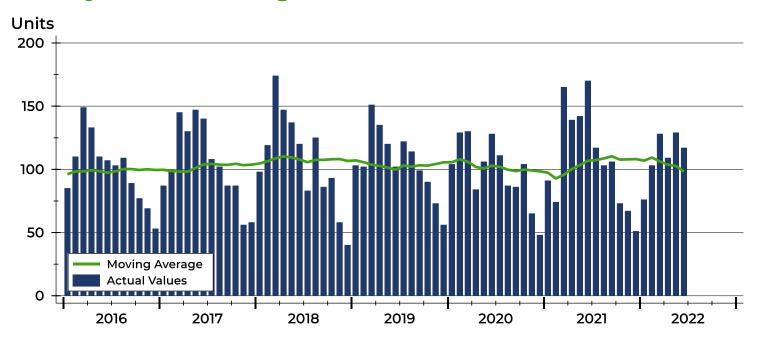
Riley County New Listings Analysis

	mmary Statistics New Listings	2022	June 2021	Change
ţ	New Listings	117	170	-31.2%
Month	Volume (1,000s)	32,087	39,262	-18.3%
Current	Average List Price	274,244	230,952	18.7%
C	Median List Price	249,000	218,700	13.9%
ē	New Listings	662	781	-15.2%
o-Da	Volume (1,000s)	174,569	187,393	-6.8%
Year-to-Date	Average List Price	263,699	239,939	9.9%
×	Median List Price	239,000	216,000	10.6%

A total of 117 new listings were added in Riley County during June, down 31.2% from the same month in 2021. Year-to-date Riley County has seen 662 new listings.

The median list price of these homes was \$249,000 up from \$218,700 in 2021.

History of New Listings

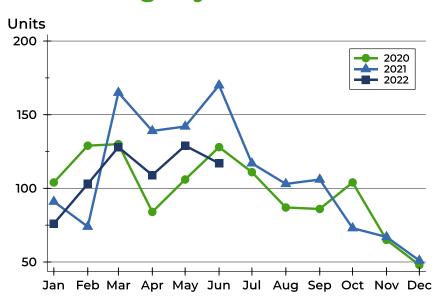






Riley County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	104	91	76
February	129	74	103
March	130	165	128
April	84	139	109
May	106	142	129
June	128	170	117
July	111	117	
August	87	103	
September	86	106	
October	104	73	
November	65	67	
December	48	51	

New Listings by Price Range

Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	2.6%	80,667	82,000	16	15	100.0%	100.0%
\$100,000-\$124,999	1	0.9%	105,000	105,000	15	15	100.0%	100.0%
\$125,000-\$149,999	9	7.7%	135,378	135,000	10	9	99.2%	100.0%
\$150,000-\$174,999	14	12.0%	162,043	164,700	11	10	99.6%	100.0%
\$175,000-\$199,999	15	12.8%	190,093	190,000	13	13	99.8%	100.0%
\$200,000-\$249,999	17	14.5%	226,706	224,900	14	9	98.8%	100.0%
\$250,000-\$299,999	18	15.4%	273,989	272,450	14	11	99.3%	100.0%
\$300,000-\$399,999	22	18.8%	344,959	342,500	12	9	99.8%	100.0%
\$400,000-\$499,999	12	10.3%	440,633	432,000	18	19	99.2%	100.0%
\$500,000-\$749,999	6	5.1%	623,117	589,500	21	27	99.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



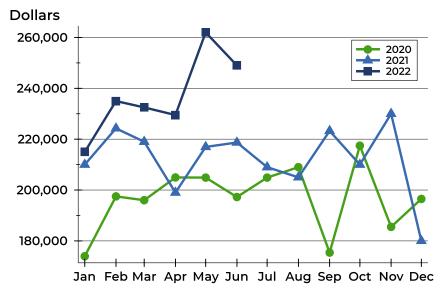


Riley County New Listings Analysis

Average Price



Month	2020	2021	2022
January	195,887	241,888	275,336
February	238,191	261,254	249,932
March	226,747	252,772	268,988
April	226,764	236,225	250,265
May	236,745	227,067	264,376
June	225,242	230,952	274,244
July	240,816	240,298	
August	231,720	228,658	
September	200,543	260,613	
October	235,066	303,145	
November	218,030	243,951	
December	216,300	213,448	



Month	2020	2021	2022
January	173,950	210,000	215,000
February	197,500	224,250	235,000
March	196,000	219,000	232,500
April	204,948	199,000	229,500
May	204,900	216,950	262,000
June	197,250	218,700	249,000
July	204,900	209,000	
August	209,000	205,000	
September	175,400	223,250	
October	217,450	209,999	
November	185,500	230,000	
December	196,500	180,000	





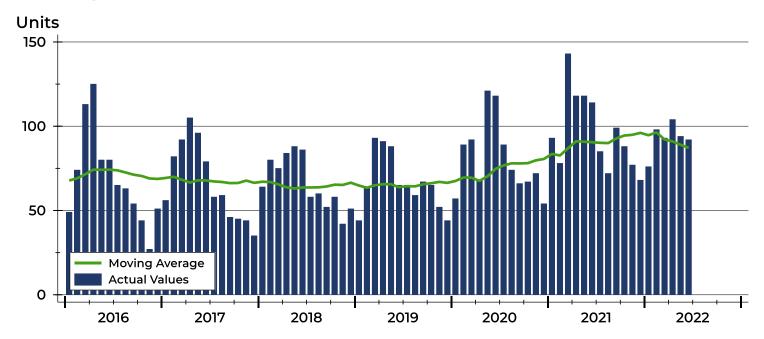
Riley County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	June 2021	Change	Yo 2022	ear-to-Dat 2021	te Change
Со	ntracts Written	92	114	-19.3%	557	664	-16.1%
Vo	ume (1,000s)	22,708	26,955	-15.8%	138,449	158,232	-12.5%
ge	Sale Price	246,830	236,450	4.4%	248,561	238,301	4.3%
Avera	Days on Market	21	27	-22.2%	22	34	-35.3%
¥	Percent of Original	99.3%	98.5%	0.8%	99.8%	99.0%	0.8%
=	Sale Price	220,000	222,450	-1.1%	225,000	214,900	4.7%
Median	Days on Market	9	10	-10.0%	6	8	-25.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 92 contracts for sale were written in Riley County during the month of June, down from 114 in 2021. The median list price of these homes was \$220,000, down from \$222,450 the prior year.

Half of the homes that went under contract in June were on the market less than 9 days, compared to 10 days in June 2021.

History of Contracts Written

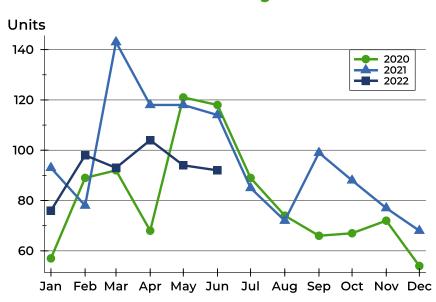






Riley County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	57	93	76
February	89	78	98
March	92	143	93
April	68	118	104
May	121	118	94
June	118	114	92
July	89	85	
August	74	72	
September	66	99	
October	67	88	
November	72	77	
December	54	68	

Contracts Written by Price Range

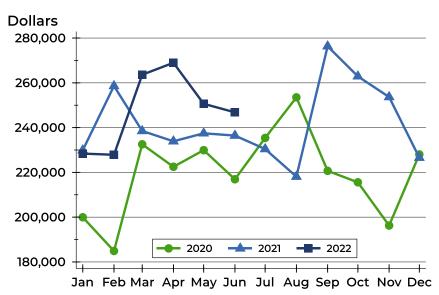
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	2.2%	84,900	84,900	42	42	91.6%	91.6%
\$100,000-\$124,999	2	2.2%	112,450	112,450	46	46	97.9%	97.9%
\$125,000-\$149,999	10	10.9%	139,490	138,450	21	5	99.2%	100.0%
\$150,000-\$174,999	15	16.3%	160,113	159,900	14	9	100.3%	100.0%
\$175,000-\$199,999	11	12.0%	184,863	185,000	24	6	98.9%	100.0%
\$200,000-\$249,999	14	15.2%	225,529	222,500	12	9	98.9%	100.0%
\$250,000-\$299,999	10	10.9%	270,490	269,450	18	12	99.6%	100.0%
\$300,000-\$399,999	22	23.9%	340,137	325,000	27	8	99.7%	100.0%
\$400,000-\$499,999	4	4.3%	439,700	426,950	5	6	99.7%	100.0%
\$500,000-\$749,999	2	2.2%	689,750	689,750	44	44	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



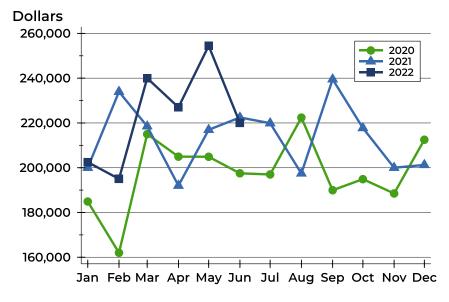


Riley County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	199,955	229,883	228,403
February	184,907	258,609	227,871
March	232,539	238,500	263,623
April	222,503	233,899	268,974
May	229,933	237,460	250,639
June	216,930	236,450	246,830
July	235,391	230,434	
August	253,520	218,103	
September	220,682	276,326	
October	215,569	262,907	
November	196,256	253,665	
December	228,017	226,567	



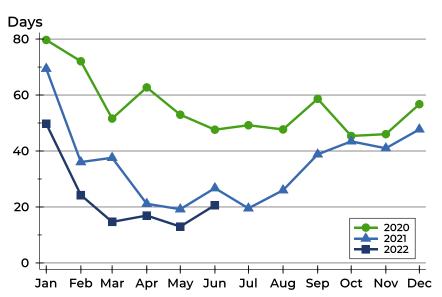
Month	2020	2021	2022
January	184,900	200,000	202,500
February	162,000	233,950	195,000
March	215,000	218,500	240,000
April	204,950	192,000	227,000
May	204,900	216,950	254,450
June	197,500	222,450	220,000
July	197,000	219,900	
August	222,400	197,450	
September	189,950	239,500	
October	194,900	217,750	
November	188,500	200,000	
December	212,500	201,250	





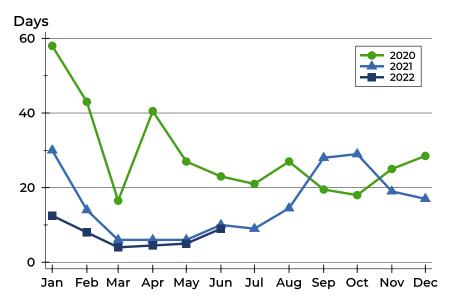
Riley County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	80	69	50
February	72	36	24
March	52	38	15
April	63	21	17
May	53	19	13
June	48	27	21
July	49	20	
August	48	26	
September	59	39	
October	45	43	
November	46	41	
December	57	48	

Median DOM



Month	2020	2021	2022
January	58	30	13
February	43	14	8
March	17	6	4
April	41	6	5
May	27	6	5
June	23	10	9
July	21	9	
August	27	15	
September	20	28	
October	18	29	
November	25	19	
December	29	17	





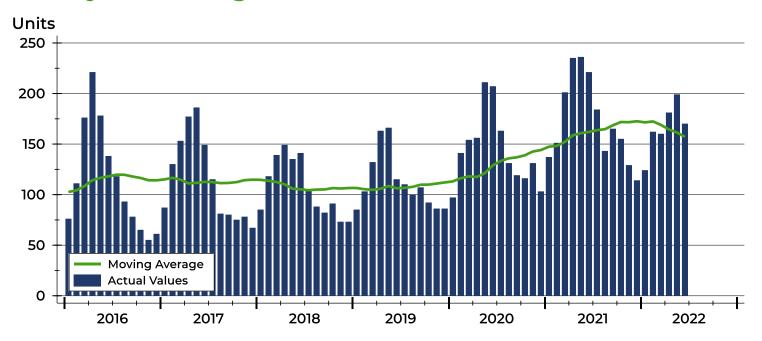
Riley County Pending Contracts Analysis

	mmary Statistics Pending Contracts	2022	End of June 2021	Change
Pe	nding Contracts	170	221	-23.1%
Vo	lume (1,000s)	44,406	55,402	-19.8%
ge	List Price	261,213	250,688	4.2%
Avera	Days on Market	18	25	-28.0%
Ā	Percent of Original	99.3%	99.4%	-0.1%
2	List Price	240,680	235,000	2.4%
Media	Days on Market	7	8	-12.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 170 listings in Riley County had contracts pending at the end of June, down from 221 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

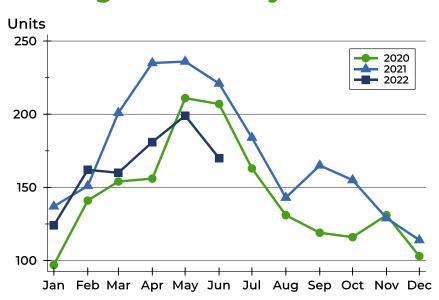






Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	97	137	124
February	141	151	162
March	154	201	160
April	156	235	181
May	211	236	199
June	207	221	170
July	163	184	
August	131	143	
September	119	165	
October	116	155	
November	131	129	
December	103	114	

Pending Contracts by Price Range

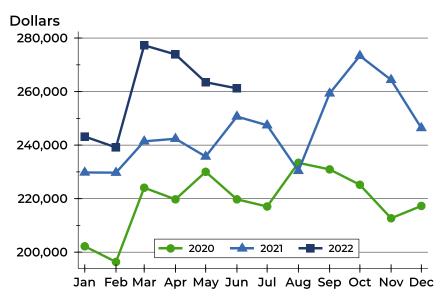
Price Range	Pending (Number	Contracts Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.6%	42,000	42,000	7	7	100.0%	100.0%
\$50,000-\$99,999	2	1.2%	84,900	84,900	42	42	91.6%	91.6%
\$100,000-\$124,999	5	2.9%	109,880	109,900	26	29	99.2%	100.0%
\$125,000-\$149,999	12	7.1%	139,467	138,450	19	7	98.9%	100.0%
\$150,000-\$174,999	19	11.2%	160,082	159,950	12	6	99.5%	100.0%
\$175,000-\$199,999	22	12.9%	188,532	189,400	18	6	99.5%	100.0%
\$200,000-\$249,999	33	19.4%	227,016	225,000	13	6	99.3%	100.0%
\$250,000-\$299,999	25	14.7%	276,812	279,000	12	5	99.6%	100.0%
\$300,000-\$399,999	35	20.6%	339,312	325,000	25	8	99.2%	100.0%
\$400,000-\$499,999	10	5.9%	446,510	439,450	17	8	100.0%	100.0%
\$500,000-\$749,999	5	2.9%	630,880	649,500	35	26	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	875,000	875,000	1	1	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



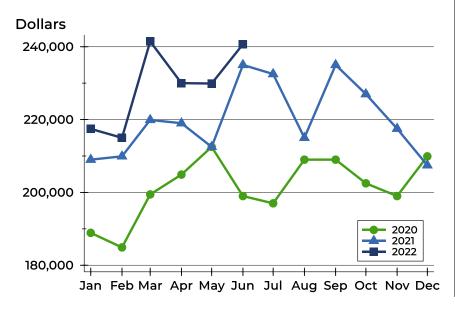


Riley County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	202,199	229,781	243,204
February	196,352	229,712	239,149
March	224,078	241,420	277,287
April	219,735	242,377	273,894
May	230,029	235,738	263,495
June	219,742	250,688	261,213
July	217,070	247,424	
August	233,377	230,364	
September	230,927	259,319	
October	225,181	273,363	
November	212,669	264,377	
December	217,276	246,398	



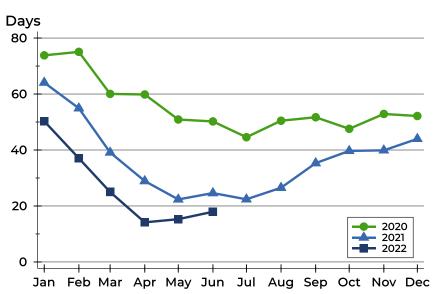
Month	2020	2021	2022
January	188,900	209,000	217,450
February	184,900	209,900	215,000
March	199,450	219,900	241,460
April	204,900	219,000	230,000
May	212,500	212,500	229,900
June	199,000	235,000	240,680
July	197,000	232,500	
August	209,000	215,000	
September	209,000	235,000	
October	202,498	227,000	
November	199,000	217,500	
December	209,900	207,450	





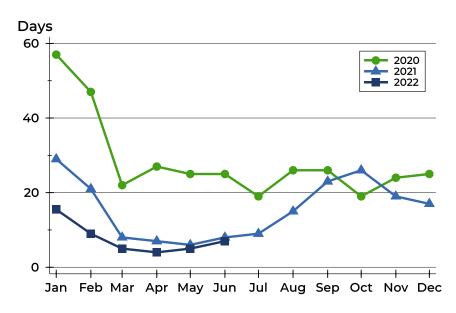
Riley County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	74	64	50
February	75	55	37
March	60	39	25
April	60	29	14
May	51	22	15
June	50	25	18
July	45	22	
August	50	27	
September	52	35	
October	48	40	
November	53	40	
December	52	44	

Median DOM



Month	2020	2021	2022
January	57	29	16
February	47	21	9
March	22	8	5
April	27	7	4
May	25	6	5
June	25	8	7
July	19	9	
August	26	15	
September	26	23	
October	19	26	
November	24	19	
December	25	17	