



Riley County Housing Report



Market Overview

Riley County Home Sales Fell in September

Total home sales in Riley County fell last month to 66 units, compared to 85 units in September 2021. Total sales volume was \$16.6 million, down from a year earlier.

The median sale price in September was \$237,500, up from \$211,819 a year earlier. Homes that sold in September were typically on the market for 8 days and sold for 100.0% of their list prices.

Riley County Active Listings Down at End of September

The total number of active listings in Riley County at the end of September was 125 units, down from 204 at the same point in 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$249,000.

During September, a total of 72 contracts were written down from 100 in September 2021. At the end of the month, there were 128 contracts still pending.

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Riley County Summary Statistics

	ptember MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	o me Sales ange from prior year	66 -22.4%	85 21.4%	70 52.2%	785 -10.1%	873 19.1%	733 22.0%
	tive Listings ange from prior year	125 -38.7%	204 -12.1%	232 -37.5%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.4 -36.4%	2.2 -26.7%	3.0 -49.2%	N/A	N/A	N/A
	ew Listings ange from prior year	68 -36.4%	107 24.4%	86 -13.1%	926 -16.4%	1,108 14.8%	965 -7.9%
	ntracts Written ange from prior year	72 -28.0%	100 51.5%	66 -1.5%	798 -13.4%	921 19.0%	774 21.7%
	nding Contracts ange from prior year	128 -22.4%	165 38.7%	119 11.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	16,578 -15.6%	19,647 25.2%	15,688 50.5%	194,527 -4.0%	202,727 28.5%	157,738 19.6%
	Sale Price Change from prior year	251,182 8.7%	231,140 3.1%	224,114 -1.1%	247,805 6.7%	232,218 7.9%	215,195 -2.0%
	List Price of Actives Change from prior year	296,245 10.5%	268,017 5.3%	254,462 9.2%	N/A	N/A	N/A
Average	Days on Market Change from prior year	25 0.0%	25 -51.0%	51 -12.1%	25 -26.5%	34 -42.4%	59 -11.9%
⋖	Percent of List Change from prior year	97.9% -1.3%	99.2% 0.9%	98.3% 0.3%	99.8% 0.5%	99.3% 1.4%	97.9% 0.4%
	Percent of Original Change from prior year	97.0% -1.5%	98.5% 1.8%	96.8% 1.3%	98.9% 0.5%	98.4% 2.6%	95.9% 0.7%
	Sale Price Change from prior year	237,500 12.1%	211,819 9.3%	193,750 -7.3%	226,000 7.6%	210,000 9.4%	192,000 -1.5%
	List Price of Actives Change from prior year	249,000 18.6%	210,000 9.5%	191,750 3.6%	N/A	N/A	N/A
Median	Days on Market Change from prior year	8 -33.3%	12 -47.8%	23 -47.7%	7 -22.2%	9 -71.0%	31 -22.5%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 2.1%	97.9% -0.6%	100.0% 0.0%	100.0% 1.5%	98.5% 0.3%
	Percent of Original Change from prior year	99.7% 0.1%	99.6% 2.5%	97.2% 0.2%	100.0% 0.0%	100.0% 2.6%	97.5% 0.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



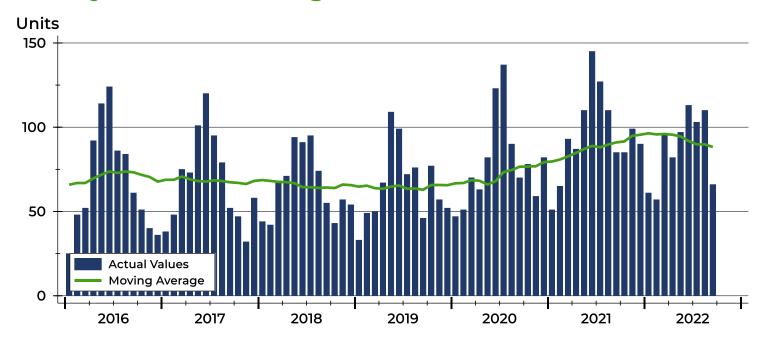
Riley County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	Septembe 2021	r Change	Yo 2022	ear-to-Dat 2021	e Change
Clo	sed Listings	66	85	-22.4%	785	873	-10.1%
Vo	lume (1,000s)	16,578	19,647	-15.6%	194,527	202,727	-4.0%
Мс	onths' Supply	1.4	2.2	-36.4%	N/A	N/A	N/A
	Sale Price	251,182	231,140	8.7%	247,805	232,218	6.7%
age	Days on Market	25	25	0.0%	25	34	-26.5%
Averag	Percent of List	97.9%	99.2%	-1.3%	99.8%	99.3%	0.5%
	Percent of Original	97.0%	98.5%	-1.5%	98.9%	98.4%	0.5%
	Sale Price	237,500	211,819	12.1%	226,000	210,000	7.6%
ian	Days on Market	8	12	-33.3%	7	9	-22.2%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	99.7%	99.6%	0.1%	100.0%	100.0%	0.0%

A total of 66 homes sold in Riley County in September, down from 85 units in September 2021. Total sales volume fell to \$16.6 million compared to \$19.6 million in the previous year.

The median sales price in September was \$237,500, up 12.1% compared to the prior year. Median days on market was 8 days, the same as August, and down from 12 in September 2021.

History of Closed Listings

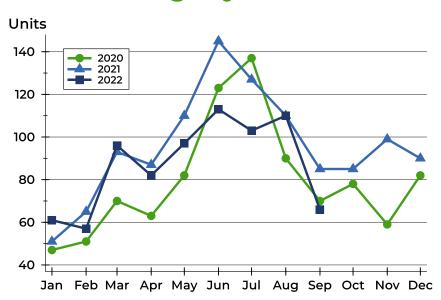






Riley County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	47	51	61
February	51	65	57
March	70	93	96
April	63	87	82
May	82	110	97
June	123	145	113
July	137	127	103
August	90	110	110
September	70	85	66
October	78	85	
November	59	99	
December	82	90	

Closed Listings by Price Range

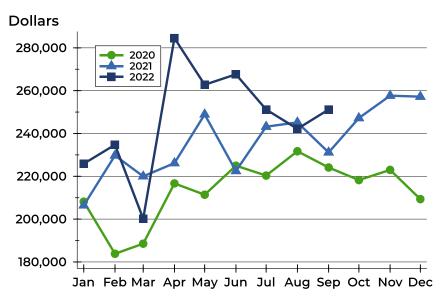
Price Range		les Percent	Months' Supply	Sale l Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.5%	0.0	26,000	26,000	3	3	74.3%	74.3%	74.3%	74.3%
\$50,000-\$99,999	2	3.0%	2.7	94,250	94,250	15	15	91.7%	91.7%	91.7%	91.7%
\$100,000-\$124,999	1	1.5%	2.7	105,575	105,575	12	12	100.5%	100.5%	100.5%	100.5%
\$125,000-\$149,999	5	7.6%	0.4	141,400	141,000	19	17	95.7%	99.3%	95.0%	97.3%
\$150,000-\$174,999	6	9.1%	0.9	165,083	167,500	23	17	98.4%	99.0%	97.2%	98.1%
\$175,000-\$199,999	7	10.6%	1.2	185,571	186,000	13	5	98.6%	98.6%	98.2%	98.0%
\$200,000-\$249,999	14	21.2%	1.1	225,114	223,500	15	9	98.8%	100.0%	96.9%	100.0%
\$250,000-\$299,999	11	16.7%	1.2	272,077	272,000	19	4	100.3%	100.0%	99.1%	100.0%
\$300,000-\$399,999	15	22.7%	1.4	329,299	325,000	23	7	98.6%	100.0%	98.4%	100.0%
\$400,000-\$499,999	1	1.5%	2.4	437,500	437,500	376	376	98.6%	98.6%	104.6%	104.6%
\$500,000-\$749,999	3	4.5%	2.9	580,000	575,000	54	76	93.7%	88.7%	90.4%	84.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



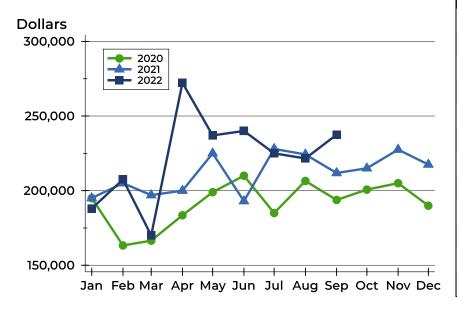


Riley County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	208,157	206,402	225,875
February	183,819	229,715	234,723
March	188,530	219,973	200,188
April	216,671	226,152	284,561
May	211,400	248,898	262,771
June	224,955	222,470	267,622
July	220,343	243,175	251,180
August	231,701	245,172	242,159
September	224,114	231,140	251,182
October	218,236	247,194	
November	222,989	257,661	
December	209,342	257,195	



Month	2020	2021	2022
January	195,000	195,000	188,000
February	163,295	205,000	207,500
March	166,500	197,000	170,000
April	183,500	200,000	272,250
May	199,000	225,000	237,000
June	210,000	193,000	240,000
July	185,000	228,000	225,000
August	206,500	224,250	221,580
September	193,750	211,819	237,500
October	200,700	215,000	
November	205,000	227,500	
December	189,950	217,500	





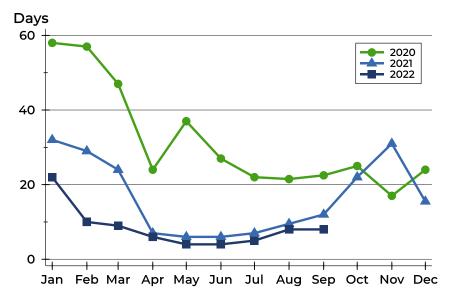
Riley County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	81	50	51
February	70	54	28
March	77	68	37
April	65	35	35
May	70	29	11
June	50	22	14
July	50	25	18
August	49	24	17
September	51	25	25
October	50	36	
November	37	42	
December	54	37	

Median DOM



Month	2020	2021	2022
January	58	32	22
February	57	29	10
March	47	24	9
April	24	7	6
May	37	6	4
June	27	6	4
July	22	7	5
August	22	10	8
September	23	12	8
October	25	22	
November	17	31	
December	24	16	



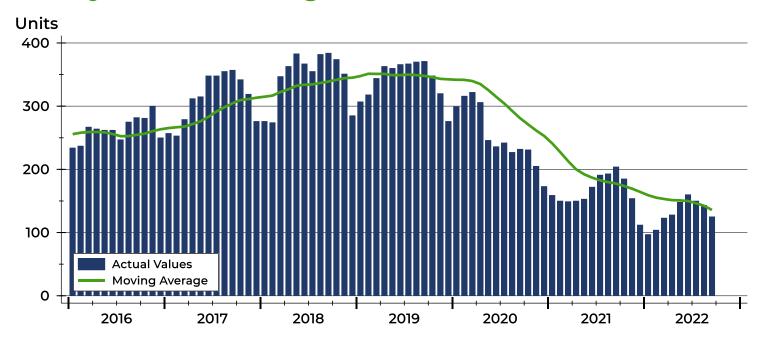
Riley County Active Listings Analysis

	mmary Statistics Active Listings	End 2022	ber Change		
Act	tive Listings	125	204	-38.7%	
Vo	lume (1,000s)	37,031	54,675	-32.3%	
Мс	onths' Supply	1.4	2.2	-36.4%	
ge	List Price	296,245	268,017	10.5%	
Avera	Days on Market	70	81	-13.6%	
¥	Percent of Original	97.5%	97.3%	0.2%	
2	List Price	249,000	210,000	18.6%	
Media	Days on Market	57	52	9.6%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 125 homes were available for sale in Riley County at the end of September. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of September was \$249,000, up 18.6% from 2021. The typical time on market for active listings was 57 days, up from 52 days a year earlier.

History of Active Listings

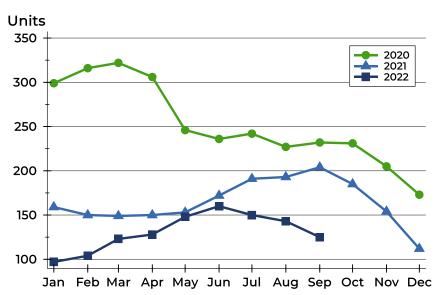






Riley County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	299	159	97
February	316	150	104
March	322	149	123
April	306	150	128
May	246	153	148
June	236	172	160
July	242	191	150
August	227	193	143
September	232	204	125
October	231	185	
November	205	154	
December	173	112	

Active Listings by Price Range

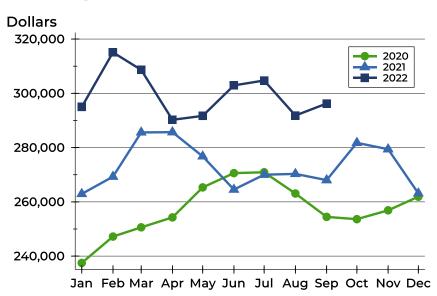
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	6.4%	2.7	85,669	90,250	77	67	91.5%	91.7%
\$100,000-\$124,999	12	9.6%	2.7	113,958	114,700	64	64	95.2%	100.0%
\$125,000-\$149,999	3	2.4%	0.4	136,667	133,000	75	61	99.5%	100.0%
\$150,000-\$174,999	10	8.0%	0.9	165,130	167,500	43	38	97.8%	98.3%
\$175,000-\$199,999	12	9.6%	1.2	189,904	192,225	57	46	98.2%	98.7%
\$200,000-\$249,999	19	15.2%	1.1	228,200	227,000	72	45	98.0%	100.0%
\$250,000-\$299,999	16	12.8%	1.2	276,075	272,450	47	43	97.3%	99.3%
\$300,000-\$399,999	22	17.6%	1.4	346,486	350,000	76	52	98.5%	100.0%
\$400,000-\$499,999	10	8.0%	2.4	457,950	467,450	85	71	100.5%	100.0%
\$500,000-\$749,999	8	6.4%	2.9	602,925	587,000	57	37	98.9%	100.0%
\$750,000-\$999,999	4	3.2%	N/A	914,750	922,000	175	183	93.1%	96.2%
\$1,000,000 and up	ī	0.8%	N/A	1,200,000	1,200,000	295	295	100.0%	100.0%



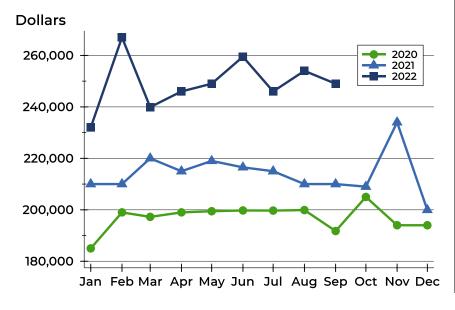


Riley County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	237,490	262,929	294,980
February	247,217	269,299	315,098
March	250,613	285,597	308,649
April	254,270	285,687	290,244
May	265,322	276,770	291,693
June	270,600	264,539	302,934
July	270,904	270,021	304,729
August	263,083	270,304	291,827
September	254,462	268,017	296,245
October	253,619	281,756	
November	256,881	279,402	
December	261,905	263,144	



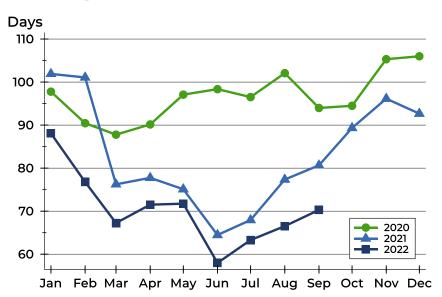
Month	2020	2021	2022
January	185,000	210,000	232,000
February	199,000	210,000	267,000
March	197,245	220,000	239,900
April	199,000	215,000	246,000
May	199,450	219,000	249,000
June	199,748	216,500	259,500
July	199,700	215,000	246,000
August	199,900	210,000	254,000
September	191,750	210,000	249,000
October	205,000	209,000	
November	194,000	234,000	
December	194,000	199,950	





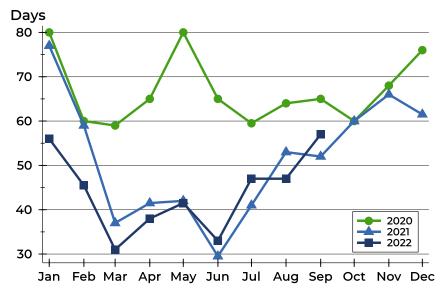
Riley County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	102	88
February	90	101	77
March	88	76	67
April	90	78	72
May	97	75	72
June	98	64	58
July	97	68	63
August	102	77	67
September	94	81	70
October	94	89	
November	105	96	
December	106	93	

Median DOM

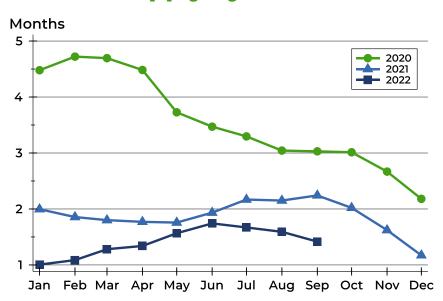


Month	2020	2021	2022
January	80	77	56
February	60	59	46
March	59	37	31
April	65	42	38
May	80	42	42
June	65	30	33
July	60	41	47
August	64	53	47
September	65	52	57
October	60	60	
November	68	66	
December	76	62	



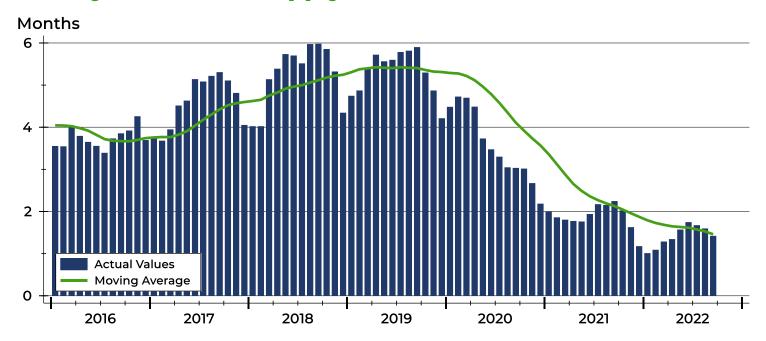
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.5	2.0	1.0
February	4.7	1.9	1.1
March	4.7	1.8	1.3
April	4.5	1.8	1.3
May	3.7	1.8	1.6
June	3.5	1.9	1.7
July	3.3	2.2	1.7
August	3.0	2.2	1.6
September	3.0	2.2	1.4
October	3.0	2.0	
November	2.7	1.6	
December	2.2	1.2	

History of Month's Supply





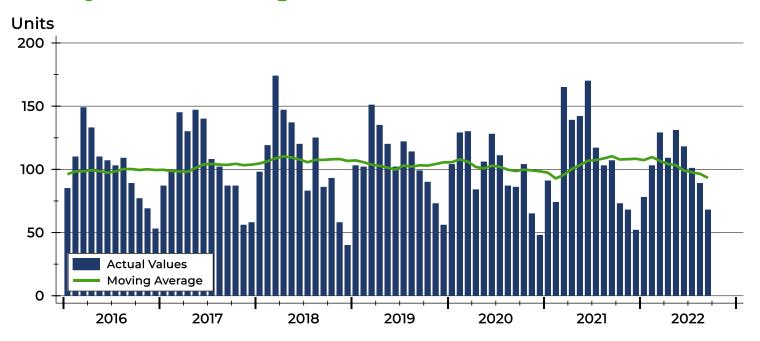
Riley County New Listings Analysis

Summary Statistics for New Listings		Septembe 2022 2021		Change
ıţh	New Listings	68	107	-36.4%
: Month	Volume (1,000s)	17,519	27,853	-37.1%
Current	Average List Price	257,629	260,308	-1.0%
Cu	Median List Price	229,950	224,500	2.4%
te .	New Listings	926	1,108	-16.4%
Year-to-Date	Volume (1,000s)	240,495	266,912	-9.9%
ar-to	Average List Price	259,714	240,896	7.8%
×	Median List Price	235,000	215,000	9.3%

A total of 68 new listings were added in Riley County during September, down 36.4% from the same month in 2021. Year-to-date Riley County has seen 926 new listings.

The median list price of these homes was \$229,950 up from \$224,500 in 2021.

History of New Listings

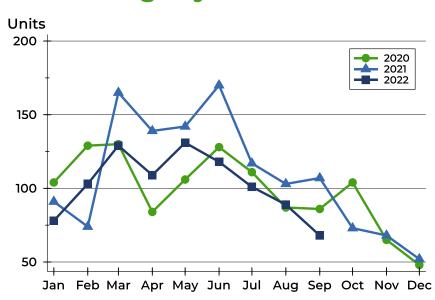






Riley County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	104	91	78
February	129	74	103
March	130	165	129
April	84	139	109
May	106	142	131
June	128	170	118
July	111	117	101
August	87	103	89
September	86	107	68
October	104	73	
November	65	68	
December	48	52	

New Listings by Price Range

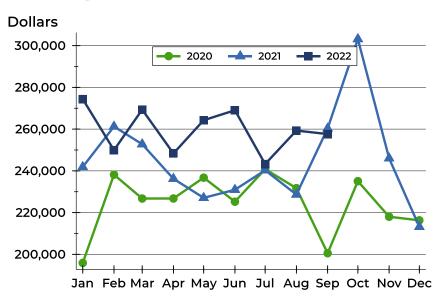
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.5%	42,000	42,000	1	1	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	6	8.8%	110,167	111,000	17	13	100.0%	100.0%
\$125,000-\$149,999	2	2.9%	139,950	139,950	4	4	100.0%	100.0%
\$150,000-\$174,999	10	14.7%	158,600	158,000	9	6	99.1%	100.0%
\$175,000-\$199,999	6	8.8%	190,650	190,000	14	14	99.3%	100.0%
\$200,000-\$249,999	13	19.1%	224,823	225,000	22	26	99.7%	100.0%
\$250,000-\$299,999	8	11.8%	267,613	264,950	11	8	99.4%	100.0%
\$300,000-\$399,999	15	22.1%	330,660	319,000	13	11	99.9%	100.0%
\$400,000-\$499,999	3	4.4%	426,667	425,000	14	7	100.0%	100.0%
\$500,000-\$749,999	3	4.4%	584,149	575,000	20	14	98.8%	100.0%
\$750,000-\$999,999	1	1.5%	750,000	750,000	7	7	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



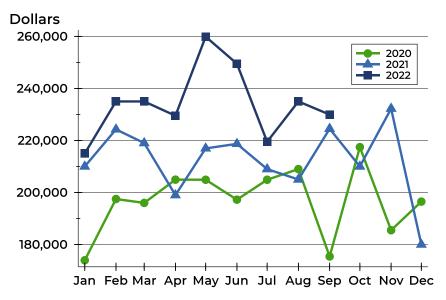


Riley County New Listings Analysis

Average Price



Month	2020	2021	2022
January	195,887	241,888	274,397
February	238,191	261,254	249,932
March	226,747	252,772	269,345
April	226,764	236,225	248,339
May	236,745	227,067	264,272
June	225,242	230,952	269,046
July	240,816	240,298	243,279
August	231,720	228,658	259,304
September	200,543	260,308	257,629
October	235,066	303,145	
November	218,030	246,026	
December	216,300	213,190	



Month	2020	2021	2022
January	173,950	210,000	215,000
February	197,500	224,250	235,000
March	196,000	219,000	235,000
April	204,948	199,000	229,500
May	204,900	216,950	259,900
June	197,250	218,700	249,500
July	204,900	209,000	219,500
August	209,000	205,000	235,000
September	175,400	224,500	229,950
October	217,450	209,999	
November	185,500	232,250	
December	196,500	180,000	



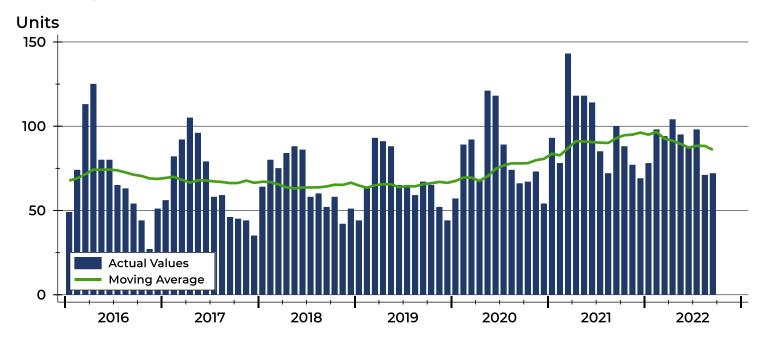
Riley County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	September 2021	r Change	Year-to-Date ge 2022 2021 C		e Change
Со	ntracts Written	72	100	-28.0%	798	921	-13.4%
Vol	ume (1,000s)	17,325	27,584	-37.2%	198,568	221,106	-10.2%
ge	Sale Price	240,627	275,842	-12.8%	248,832	240,072	3.6%
Avera	Days on Market	35	38	-7.9%	23	32	-28.1%
¥	Percent of Original	97.5%	97.8%	-0.3%	99.0%	98.7%	0.3%
<u>_</u>	Sale Price	212,000	239,250	-11.4%	226,500	216,000	4.9%
Median	Days on Market	14	27	-48.1%	7	10	-30.0%
Σ	Percent of Original	100.0%	99.0%	1.0%	100.0%	100.0%	0.0%

A total of 72 contracts for sale were written in Riley County during the month of September, down from 100 in 2021. The median list price of these homes was \$212,000, down from \$239,250 the prior year.

Half of the homes that went under contract in September were on the market less than 14 days, compared to 27 days in September 2021.

History of Contracts Written

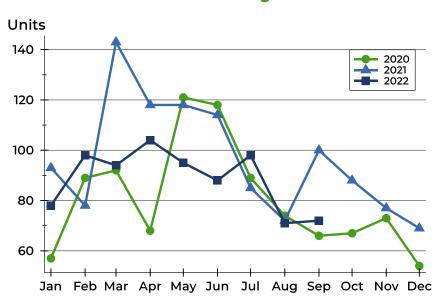






Riley County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	57	93	78
February	89	78	98
March	92	143	94
April	68	118	104
May	121	118	95
June	118	114	88
July	89	85	98
August	74	72	71
September	66	100	72
October	67	88	
November	73	77	
December	54	69	

Contracts Written by Price Range

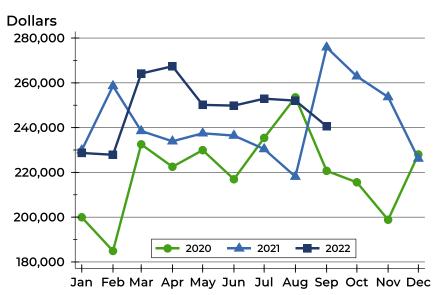
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.8%	38,500	38,500	2	2	87.1%	87.1%
\$50,000-\$99,999	1	1.4%	80,000	80,000	16	16	100.0%	100.0%
\$100,000-\$124,999	4	5.6%	112,850	112,450	39	10	100.0%	100.0%
\$125,000-\$149,999	4	5.6%	136,475	133,000	19	16	100.0%	100.0%
\$150,000-\$174,999	11	15.3%	162,236	160,000	26	11	98.8%	100.0%
\$175,000-\$199,999	11	15.3%	188,423	185,000	27	23	94.9%	97.4%
\$200,000-\$249,999	8	11.1%	219,838	217,500	19	11	98.8%	100.0%
\$250,000-\$299,999	10	13.9%	270,970	267,450	33	12	96.0%	100.0%
\$300,000-\$399,999	16	22.2%	330,731	319,500	23	17	97.8%	100.0%
\$400,000-\$499,999	3	4.2%	426,203	425,000	241	341	100.5%	100.0%
\$500,000-\$749,999	1	1.4%	524,900	524,900	103	103	95.5%	95.5%
\$750,000-\$999,999	1	1.4%	750,000	750,000	31	31	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



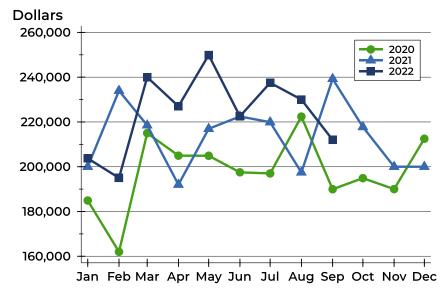


Riley County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	199,955	229,883	228,668
February	184,907	258,609	227,871
March	232,539	238,500	264,169
April	222,503	233,899	267,411
May	229,933	237,460	250,158
June	216,930	236,450	249,835
July	235,391	230,434	252,925
August	253,520	218,103	252,054
September	220,682	275,842	240,627
October	215,569	262,907	
November	198,841	253,665	
December	228,017	226,182	



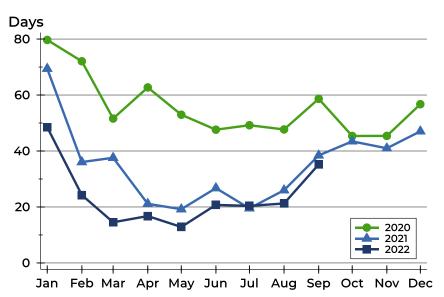
Month	2020	2021	2022
January	184,900	200,000	203,750
February	162,000	233,950	195,000
March	215,000	218,500	240,000
April	204,950	192,000	227,000
May	204,900	216,950	249,900
June	197,500	222,450	222,500
July	197,000	219,900	237,500
August	222,400	197,450	230,000
September	189,950	239,250	212,000
October	194,900	217,750	
November	190,000	200,000	
December	212,500	200,000	





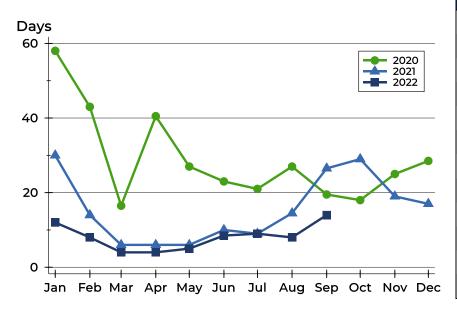
Riley County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	80	69	48
February	72	36	24
March	52	38	15
April	63	21	17
May	53	19	13
June	48	27	21
July	49	20	20
August	48	26	21
September	59	38	35
October	45	43	
November	45	41	
December	57	47	

Median DOM



Month	2020	2021	2022
January	58	30	12
February	43	14	8
March	17	6	4
April	41	6	4
May	27	6	5
June	23	10	9
July	21	9	9
August	27	15	8
September	20	27	14
October	18	29	
November	25	19	
December	29	17	



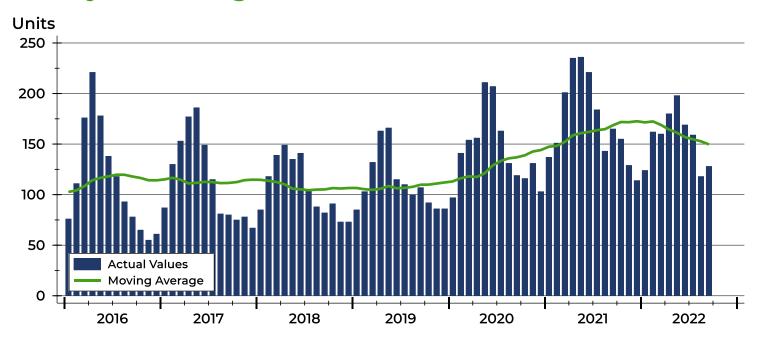
Riley County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2022 2021 Change				
Pe	nding Contracts	128	165	-22.4%		
Vo	lume (1,000s)	32,479	42,788	-24.1%		
ge	List Price	253,740	259,319	-2.2%		
Avera	Days on Market	32	35	-8.6%		
Ā	Percent of Original	98.7%	98.8%	-0.1%		
5	List Price	229,950	235,000	-2.1%		
Media	Days on Market	13	23	-43.5%		
Σ	Percent of Original	100.0%	100.0%	0.0%		

A total of 128 listings in Riley County had contracts pending at the end of September, down from 165 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

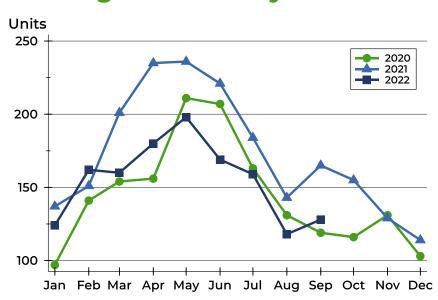






Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	97	137	124
February	141	151	162
March	154	201	160
April	156	235	180
May	211	236	198
June	207	221	169
July	163	184	159
August	131	143	118
September	119	165	128
October	116	155	
November	131	129	
December	103	114	

Pending Contracts by Price Range

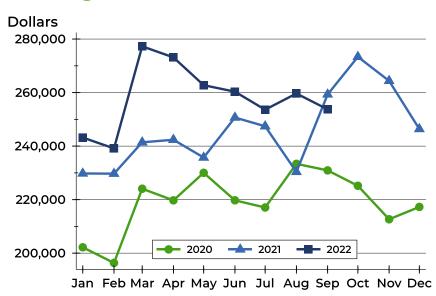
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.6%	42,000	42,000	4	4	100.0%	100.0%
\$50,000-\$99,999	3	2.3%	75,667	79,000	23	16	99.0%	100.0%
\$100,000-\$124,999	6	4.7%	111,417	111,000	6	5	100.0%	100.0%
\$125,000-\$149,999	8	6.3%	140,613	142,250	32	18	99.2%	100.0%
\$150,000-\$174,999	17	13.3%	162,653	165,000	30	12	98.4%	100.0%
\$175,000-\$199,999	15	11.7%	186,230	185,000	25	22	98.7%	100.0%
\$200,000-\$249,999	21	16.4%	226,200	224,900	25	8	99.7%	100.0%
\$250,000-\$299,999	19	14.8%	272,026	269,900	26	6	97.7%	100.0%
\$300,000-\$399,999	24	18.8%	336,890	334,900	28	18	97.5%	100.0%
\$400,000-\$499,999	7	5.5%	439,630	440,000	126	28	100.4%	100.0%
\$500,000-\$749,999	5	3.9%	596,860	549,900	49	48	99.1%	100.0%
\$750,000-\$999,999	1	0.8%	750,000	750,000	31	31	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



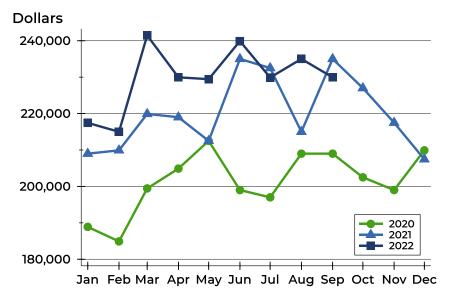


Riley County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	202,199	229,781	243,204
February	196,352	229,712	239,149
March	224,078	241,420	277,287
April	219,735	242,377	273,152
May	230,029	235,738	262,768
June	219,742	250,688	260,348
July	217,070	247,424	253,615
August	233,377	230,364	259,667
September	230,927	259,319	253,740
October	225,181	273,363	
November	212,669	264,377	
December	217,276	246,398	



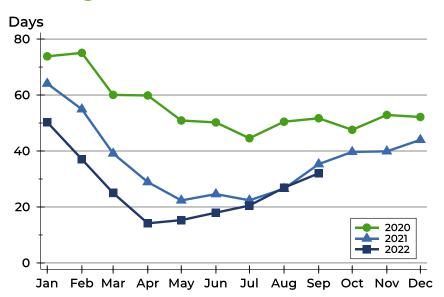
Month	2020	2021	2022
January	188,900	209,000	217,450
February	184,900	209,900	215,000
March	199,450	219,900	241,460
April	204,900	219,000	229,950
May	212,500	212,500	229,450
June	199,000	235,000	239,900
July	197,000	232,500	229,900
August	209,000	215,000	235,000
September	209,000	235,000	229,950
October	202,498	227,000	
November	199,000	217,500	
December	209,900	207,450	





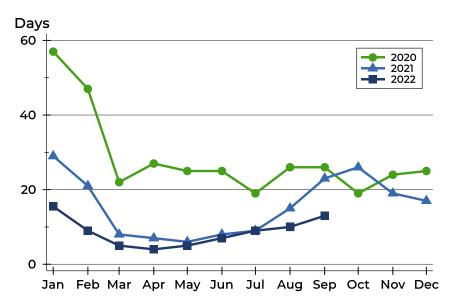
Riley County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	74	64	50
February	75	55	37
March	60	39	25
April	60	29	14
May	51	22	15
June	50	25	18
July	45	22	21
August	50	27	27
September	52	35	32
October	48	40	
November	53	40	
December	52	44	

Median DOM



Month	2020	2021	2022
January	57	29	16
February	47	21	9
March	22	8	5
April	27	7	4
May	25	6	5
June	25	8	7
July	19	9	9
August	26	15	10
September	26	23	13
October	19	26	
November	24	19	
December	25	17	