



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in July

Total home sales in the Flint Hills MLS system fell last month to 231 units, compared to 294 units in July 2021. Total sales volume was \$52.8 million, down from a year earlier.

The median sale price in July was \$205,000, up from \$198,775 a year earlier. Homes that sold in July were typically on the market for 8 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Down at End of July

The total number of active listings in the Flint Hills MLS system at the end of July was 406 units, down from 457 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$215,000.

During July, a total of 229 contracts were written down from 235 in July 2021. At the end of the month, there were 372 contracts still pending.

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**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		231	294	314	1,471	1,640	1,381
Change from prior year		-21.4%	-6.4%	69.7%	-10.3%	18.8%	22.5%
Active Listings		406	457	614	N/A	N/A	N/A
Change from prior year		-11.2%	-25.6%	-35.6%			
Months' Supply		1.8	2.1	3.4	N/A	N/A	N/A
Change from prior year		-14.3%	-38.2%	-45.2%			
New Listings		241	304	268	1,849	2,093	1,894
Change from prior year		-20.7%	13.4%	-4.3%	-11.7%	10.5%	-3.0%
Contracts Written		229	235	237	1,585	1,800	1,548
Change from prior year		-2.6%	-0.8%	38.6%	-11.9%	16.3%	27.8%
Pending Contracts		372	456	392	N/A	N/A	N/A
Change from prior year		-18.4%	16.3%	47.4%			
Sales Volume (1,000s)		52,830	63,161	60,823	325,995	331,987	257,800
Change from prior year		-16.4%	3.8%	70.1%	-1.8%	28.8%	23.4%
Average	Sale Price	228,700	214,832	193,705	221,615	202,431	186,676
	Change from prior year	6.5%	10.9%	0.2%	9.5%	8.4%	0.7%
	List Price of Actives	262,496	219,178	210,928	N/A	N/A	N/A
	Change from prior year	19.8%	3.9%	10.3%			
	Days on Market	22	21	71	31	40	73
Change from prior year	4.8%	-70.4%	-12.3%	-22.5%	-45.2%	-5.2%	
	Percent of List	99.1%	99.4%	97.2%	99.1%	98.8%	97.1%
Change from prior year	-0.3%	2.3%	0.5%	0.3%	1.8%	-0.1%	
	Percent of Original	98.1%	98.8%	95.2%	97.9%	97.7%	94.6%
Change from prior year	-0.7%	3.8%	1.1%	0.2%	3.3%	0.0%	
Median	Sale Price	205,000	198,775	179,900	200,000	185,000	172,000
	Change from prior year	3.1%	10.5%	1.6%	8.1%	7.6%	1.2%
	List Price of Actives	215,000	175,000	164,900	N/A	N/A	N/A
	Change from prior year	22.9%	6.1%	6.4%			
	Days on Market	8	6	28	9	10	35
Change from prior year	33.3%	-78.6%	-33.3%	-10.0%	-71.4%	-18.6%	
	Percent of List	100.0%	100.0%	98.8%	100.0%	100.0%	98.4%
Change from prior year	0.0%	1.2%	0.4%	0.0%	1.6%	0.2%	
	Percent of Original	100.0%	100.0%	97.8%	100.0%	100.0%	97.2%
Change from prior year	0.0%	2.2%	1.2%	0.0%	2.9%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

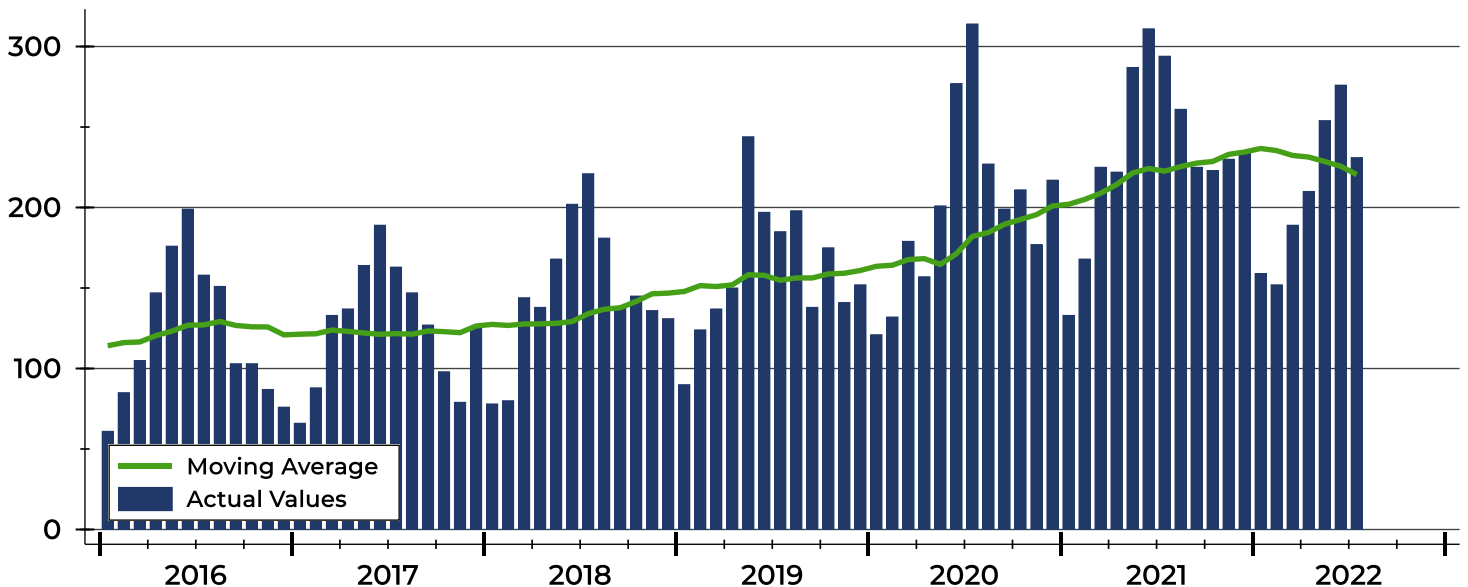
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		231	294	-21.4%	1,471	1,640	-10.3%
Volume (1,000s)		52,830	63,161	-16.4%	325,995	331,987	-1.8%
Months' Supply		1.8	2.1	-14.3%	N/A	N/A	N/A
Average	Sale Price	228,700	214,832	6.5%	221,615	202,431	9.5%
	Days on Market	22	21	4.8%	31	40	-22.5%
	Percent of List	99.1%	99.4%	-0.3%	99.1%	98.8%	0.3%
	Percent of Original	98.1%	98.8%	-0.7%	97.9%	97.7%	0.2%
Median	Sale Price	205,000	198,775	3.1%	200,000	185,000	8.1%
	Days on Market	8	6	33.3%	9	10	-10.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 231 homes sold in the Flint Hills MLS system in July, down from 294 units in July 2021. Total sales volume fell to \$52.8 million compared to \$63.2 million in the previous year.

The median sales price in July was \$205,000, up 3.1% compared to the prior year. Median days on market was 8 days, up from 6 days in June, and up from 6 in July 2021.

History of Closed Listings

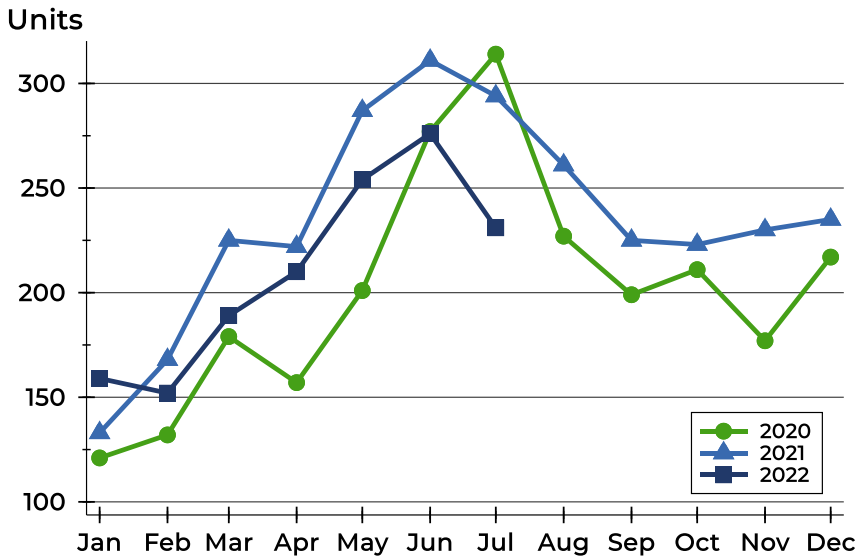
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	133	159
February	132	168	152
March	179	225	189
April	157	222	210
May	201	287	254
June	277	311	276
July	314	294	231
August	227	261	
September	199	225	
October	211	223	
November	177	230	
December	217	235	

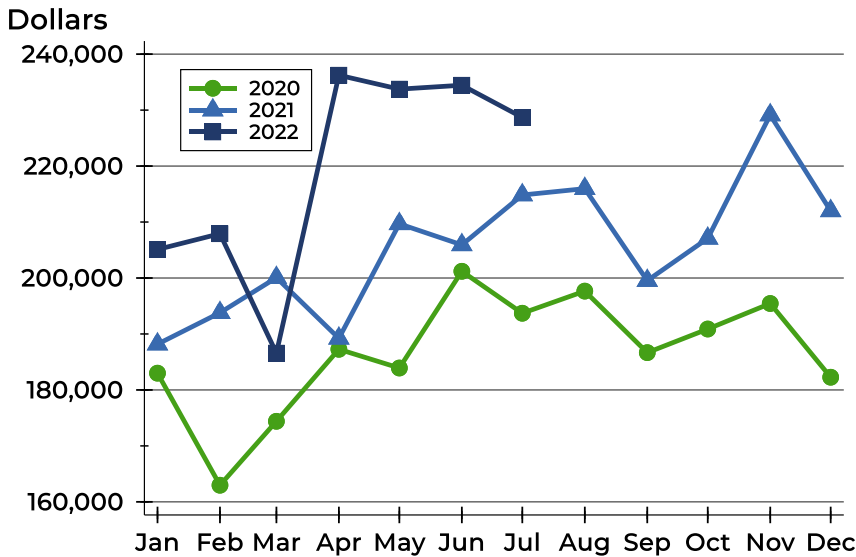
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	0.8	19,467	23,900	8	8	91.6%	91.4%	91.6%	91.4%
\$25,000-\$49,999	5	2.2%	1.4	39,500	41,500	37	37	90.6%	87.3%	87.8%	85.7%
\$50,000-\$99,999	12	5.2%	2.2	82,875	88,500	43	27	94.5%	95.5%	94.7%	95.5%
\$100,000-\$124,999	15	6.5%	1.9	110,447	109,900	28	26	97.5%	100.0%	95.2%	99.2%
\$125,000-\$149,999	25	10.8%	1.8	137,462	138,800	15	8	99.7%	100.0%	98.6%	100.0%
\$150,000-\$174,999	22	9.5%	1.8	161,110	163,500	18	9	99.1%	100.0%	97.4%	100.0%
\$175,000-\$199,999	29	12.6%	1.1	186,600	189,500	13	6	101.2%	100.0%	100.5%	100.0%
\$200,000-\$249,999	33	14.3%	1.8	223,587	225,000	17	4	99.8%	100.0%	98.7%	100.0%
\$250,000-\$299,999	35	15.2%	1.5	271,005	269,000	26	10	99.2%	100.0%	97.7%	100.0%
\$300,000-\$399,999	33	14.3%	1.9	337,393	330,000	24	5	100.7%	100.0%	100.4%	100.0%
\$400,000-\$499,999	13	5.6%	2.9	446,784	447,000	33	16	99.9%	100.0%	99.8%	100.0%
\$500,000-\$749,999	5	2.2%	4.4	570,300	584,000	35	26	96.5%	98.2%	95.9%	98.2%
\$750,000-\$999,999	1	0.4%	7.5	873,000	873,000	1	1	99.8%	99.8%	99.8%	99.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



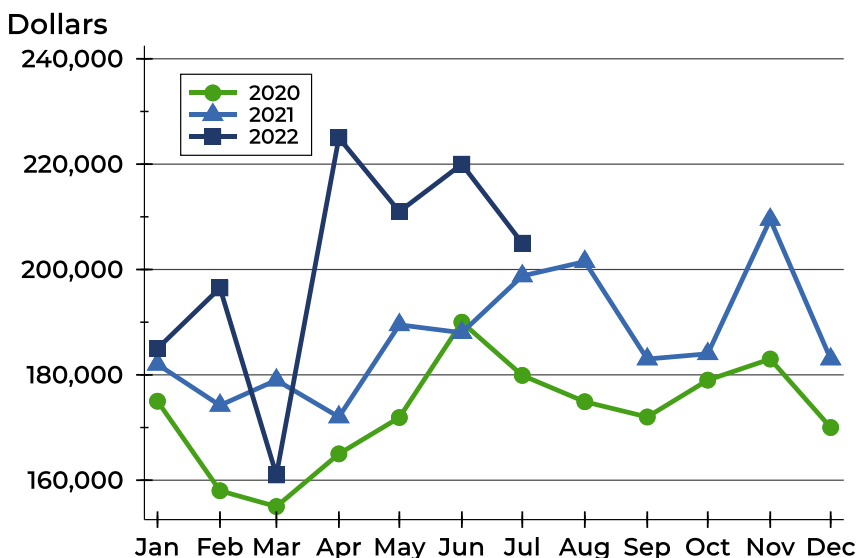
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	188,181	205,099
February	162,977	193,796	207,913
March	174,402	200,061	186,579
April	187,269	189,225	236,237
May	183,922	209,681	233,745
June	201,204	205,917	234,448
July	193,705	214,832	228,700
August	197,660	215,972	
September	186,666	199,533	
October	190,887	207,083	
November	195,447	229,123	
December	182,274	211,999	

Median Price

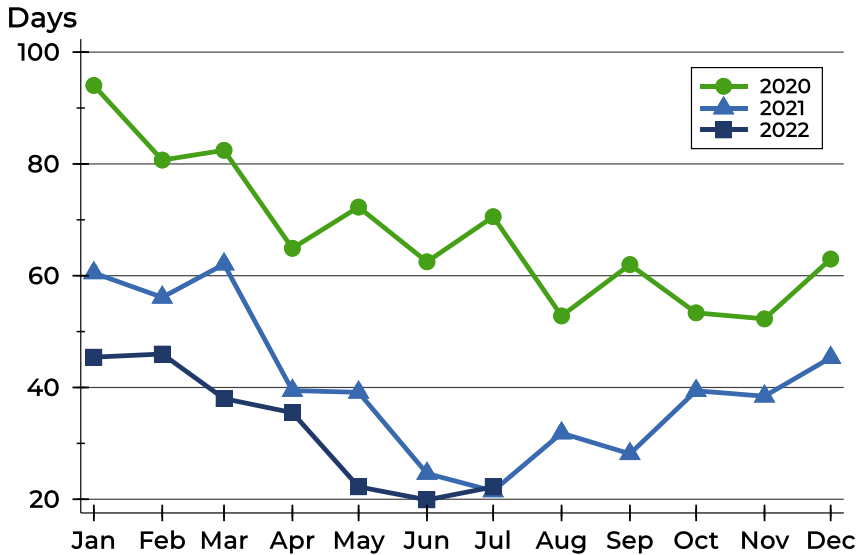


Month	2020	2021	2022
January	175,000	182,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	161,000
April	165,000	172,000	225,000
May	171,900	189,500	211,000
June	190,000	188,000	220,000
July	179,900	198,775	205,000
August	174,900	201,500	
September	172,000	183,000	
October	179,000	184,000	
November	183,000	209,500	
December	170,000	183,000	



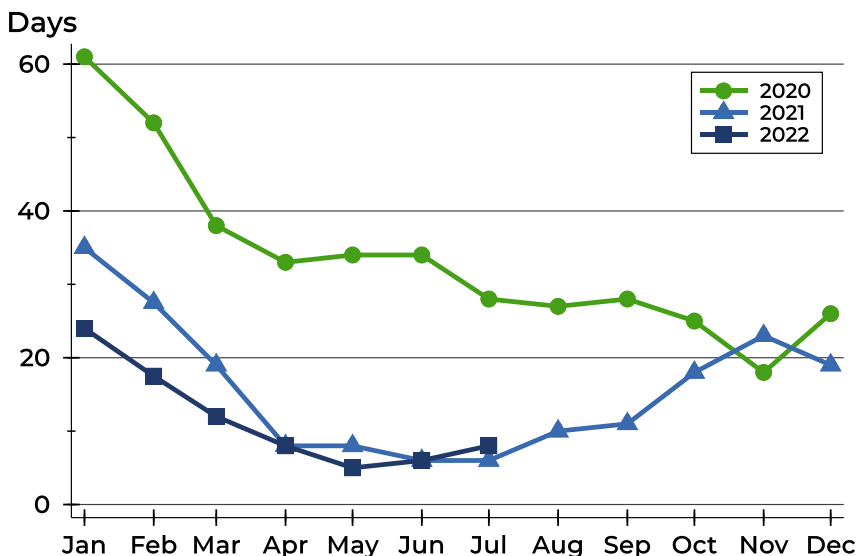
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	60	45
February	81	56	46
March	82	62	38
April	65	39	35
May	72	39	22
June	62	25	20
July	71	21	22
August	53	32	
September	62	28	
October	53	39	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	35	24
February	52	28	18
March	38	19	12
April	33	8	8
May	34	8	5
June	34	6	6
July	28	6	8
August	27	10	
September	28	11	
October	25	18	
November	18	23	
December	26	19	



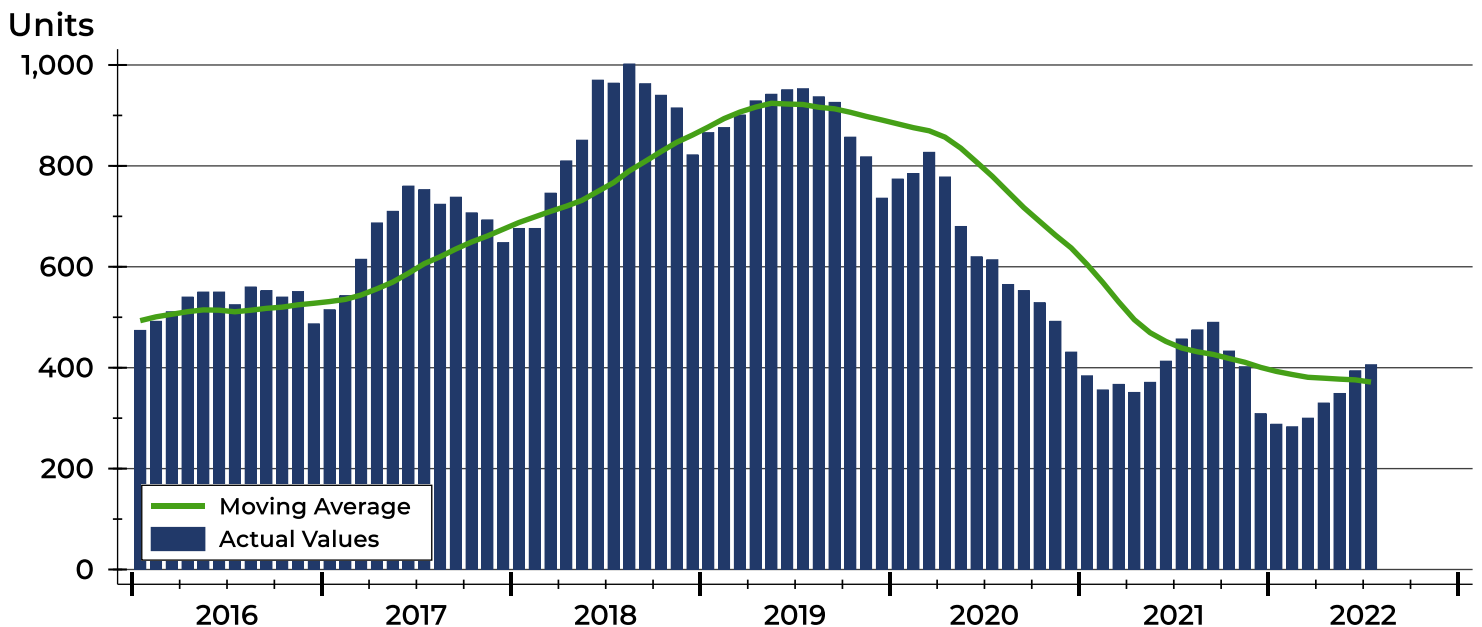
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		406	457	-11.2%
Volume (1,000s)		106,573	100,164	6.4%
Months' Supply		1.8	2.1	-14.3%
Average	List Price	262,496	219,178	19.8%
	Days on Market	67	71	-5.6%
	Percent of Original	97.6%	97.8%	-0.2%
Median	List Price	215,000	175,000	22.9%
	Days on Market	47	44	6.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 406 homes were available for sale in the Flint Hills MLS system at the end of July. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of July was \$215,000, up 22.9% from 2021. The typical time on market for active listings was 47 days, up from 44 days a year earlier.

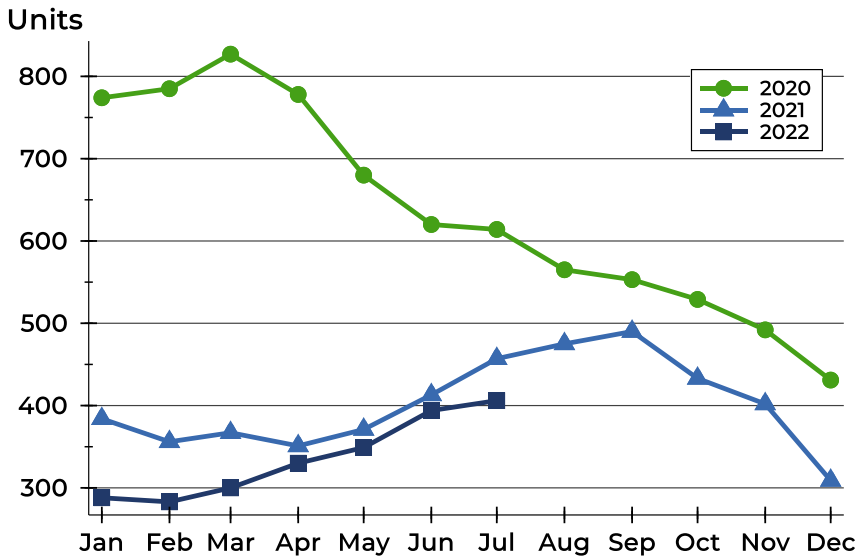
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	330
May	680	371	349
June	620	413	394
July	614	457	406
August	565	475	
September	553	490	
October	529	433	
November	492	402	
December	431	309	

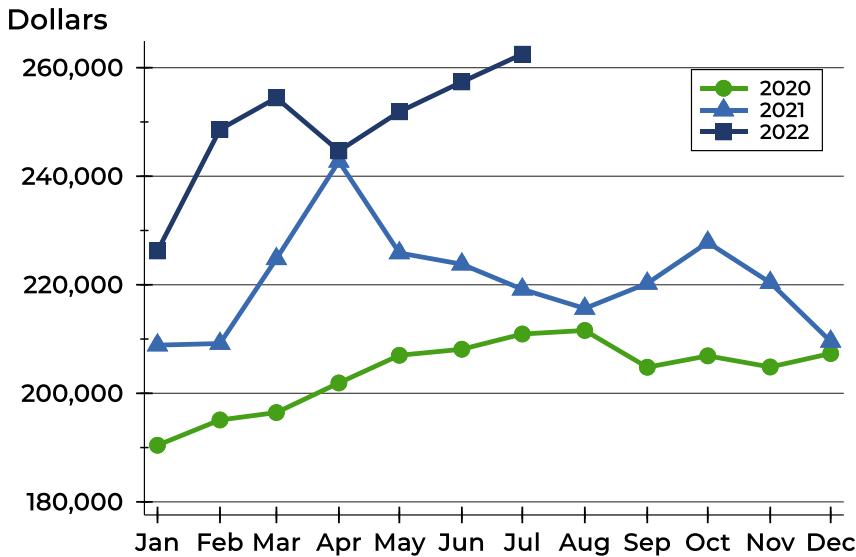
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	0.8	17,000	17,000	83	83	100.0%	100.0%
\$25,000-\$49,999	8	2.0%	1.4	36,738	35,000	108	103	89.1%	89.1%
\$50,000-\$99,999	47	11.6%	2.2	81,454	84,000	85	51	96.7%	100.0%
\$100,000-\$124,999	29	7.1%	1.9	114,490	115,000	70	52	94.8%	100.0%
\$125,000-\$149,999	39	9.6%	1.8	136,815	137,000	64	47	98.3%	100.0%
\$150,000-\$174,999	38	9.4%	1.8	162,242	163,450	53	41	98.2%	100.0%
\$175,000-\$199,999	26	6.4%	1.1	187,700	187,000	58	39	97.7%	98.8%
\$200,000-\$249,999	60	14.8%	1.8	225,848	225,000	58	32	98.0%	100.0%
\$250,000-\$299,999	44	10.8%	1.5	273,415	269,950	45	39	97.9%	100.0%
\$300,000-\$399,999	56	13.8%	1.9	351,934	349,950	65	45	98.4%	100.0%
\$400,000-\$499,999	26	6.4%	2.9	449,912	452,450	94	60	98.4%	99.4%
\$500,000-\$749,999	20	4.9%	4.4	620,975	630,750	68	64	98.6%	100.0%
\$750,000-\$999,999	5	1.2%	7.5	901,800	886,000	111	146	94.4%	98.0%
\$1,000,000 and up	6	1.5%	N/A	1,466,667	1,450,000	103	75	99.1%	100.0%



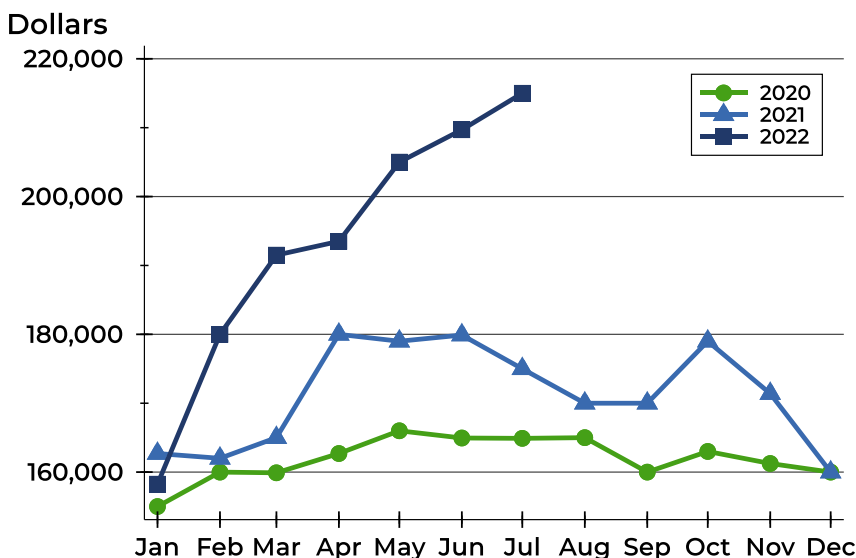
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	244,659
May	207,009	225,867	251,870
June	208,125	223,792	257,371
July	210,928	219,178	262,496
August	211,587	215,637	
September	204,809	220,257	
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

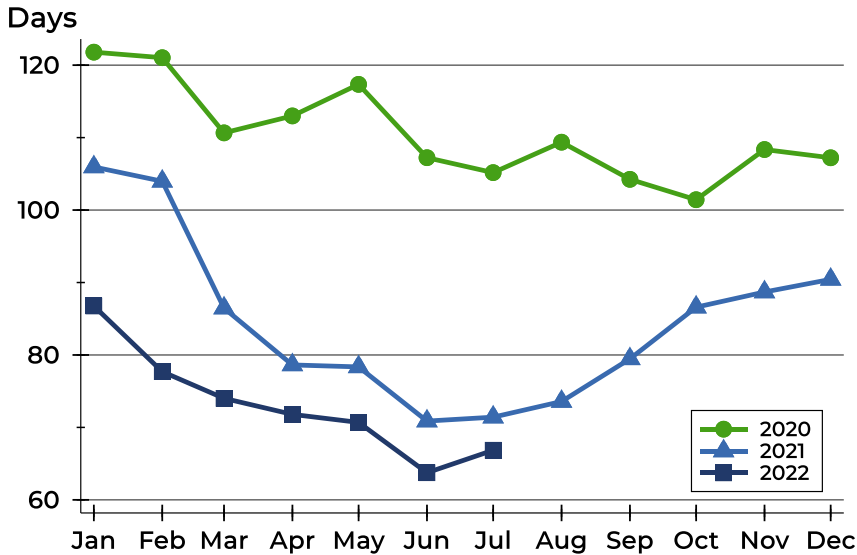


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	193,500
May	166,000	179,000	205,000
June	164,950	179,900	209,700
July	164,900	175,000	215,000
August	165,000	170,000	
September	160,000	170,000	
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



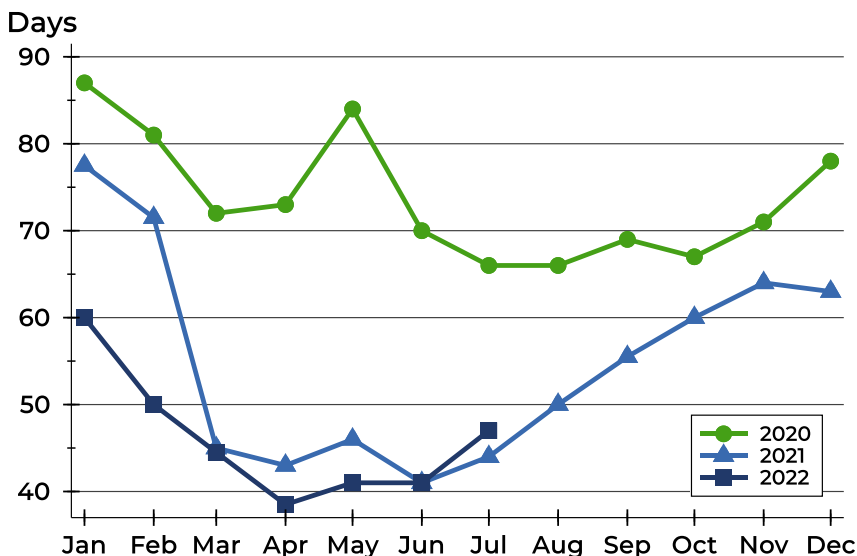
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	72
May	117	78	71
June	107	71	64
July	105	71	67
August	109	74	
September	104	79	
October	101	87	
November	108	89	
December	107	90	

Median DOM

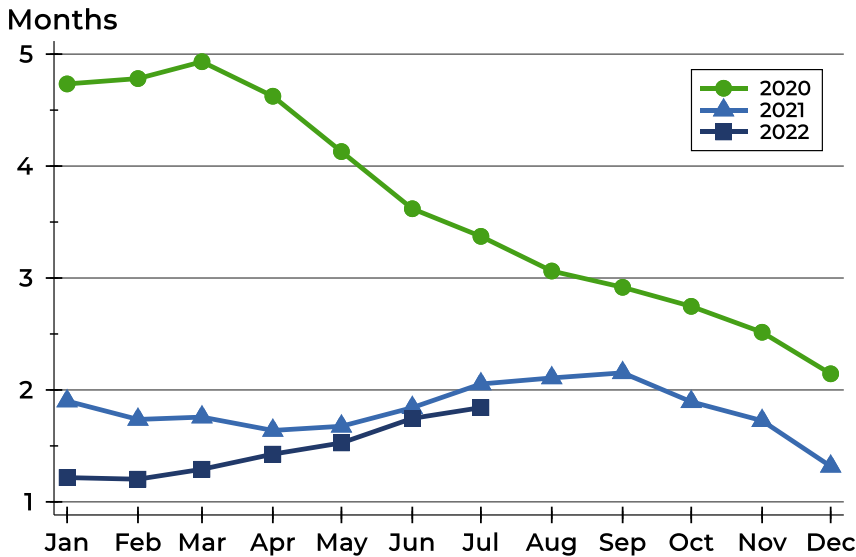


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	39
May	84	46	41
June	70	41	41
July	66	44	47
August	66	50	
September	69	56	
October	67	60	
November	71	64	
December	78	63	



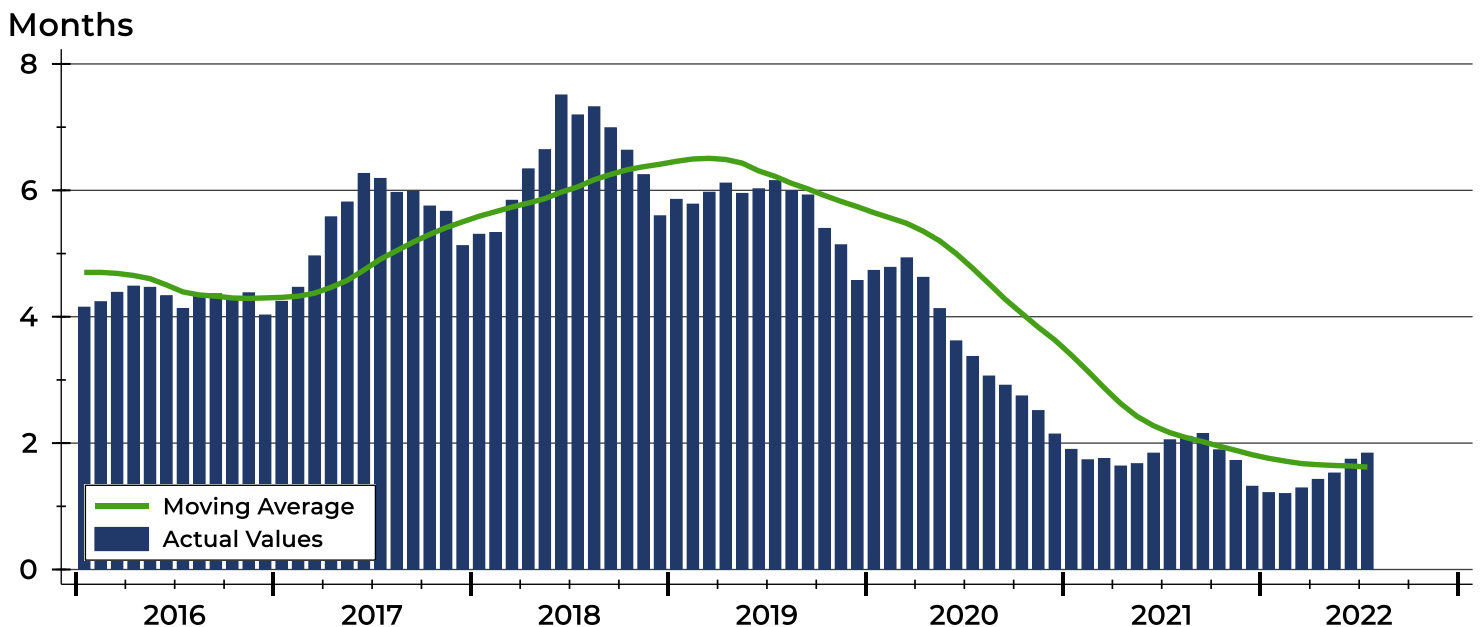
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	1.4
May	4.1	1.7	1.5
June	3.6	1.8	1.7
July	3.4	2.1	1.8
August	3.1	2.1	
September	2.9	2.2	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





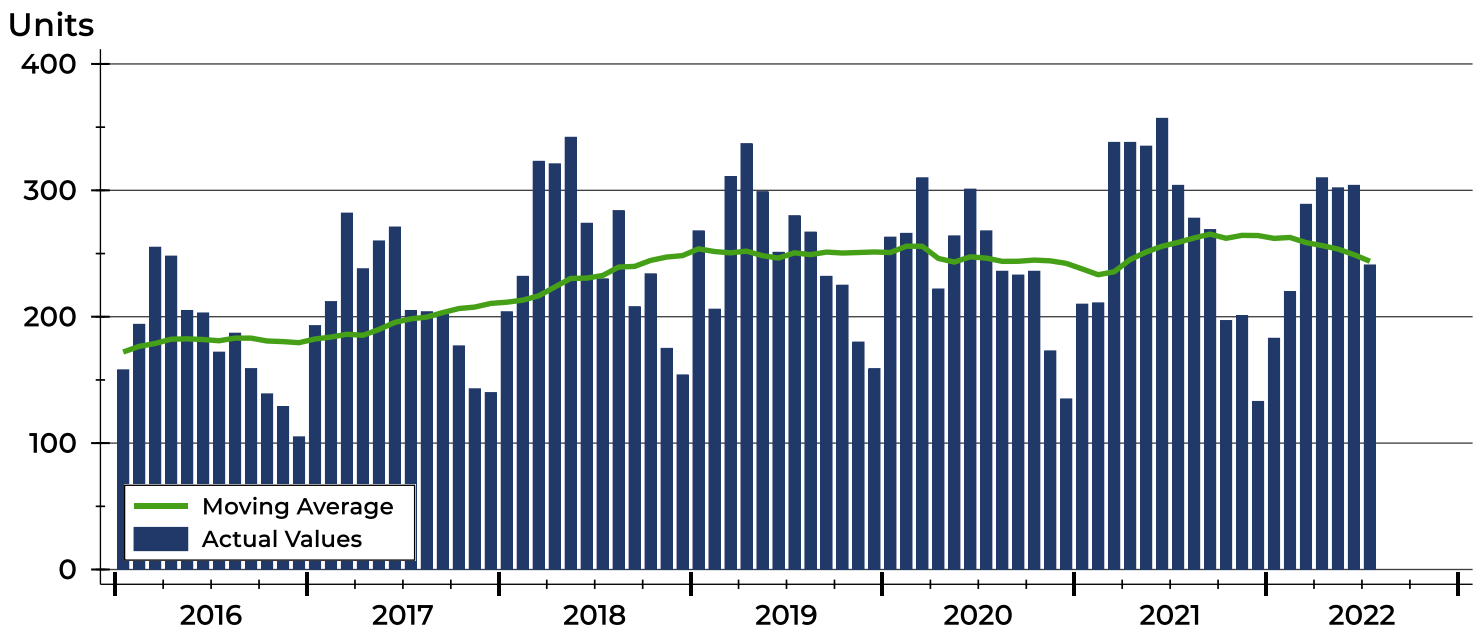
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	241	304	-20.7%
	Volume (1,000s)	57,314	62,187	-7.8%
	Average List Price	237,819	204,562	16.3%
	Median List Price	210,000	179,900	16.7%
Year-to-Date	New Listings	1,849	2,093	-11.7%
	Volume (1,000s)	440,307	446,859	-1.5%
	Average List Price	238,133	213,502	11.5%
	Median List Price	214,900	190,000	13.1%

A total of 241 new listings were added in the Flint Hills MLS system during July, down 20.7% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 1,849 new listings.

The median list price of these homes was \$210,000 up from \$179,900 in 2021.

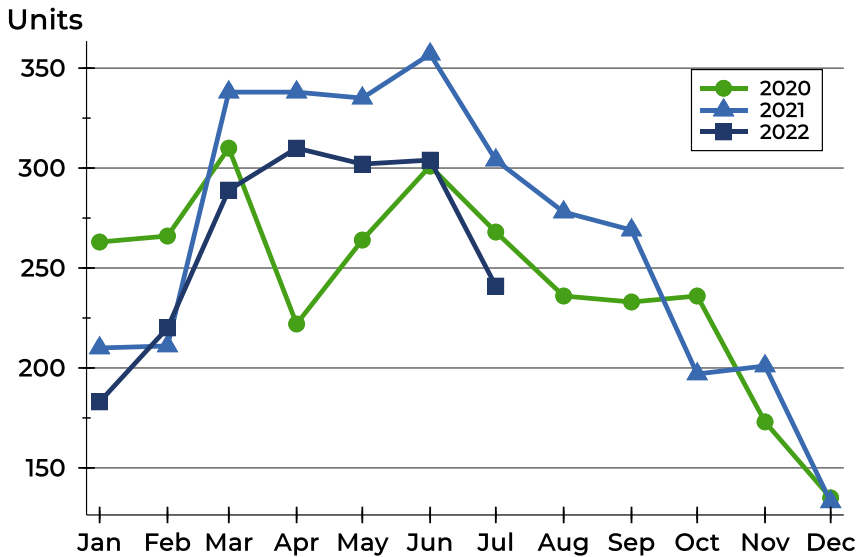
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	183
February	266	211	220
March	310	338	289
April	222	338	310
May	264	335	302
June	301	357	304
July	268	304	241
August	236	278	
September	233	269	
October	236	197	
November	173	201	
December	135	133	

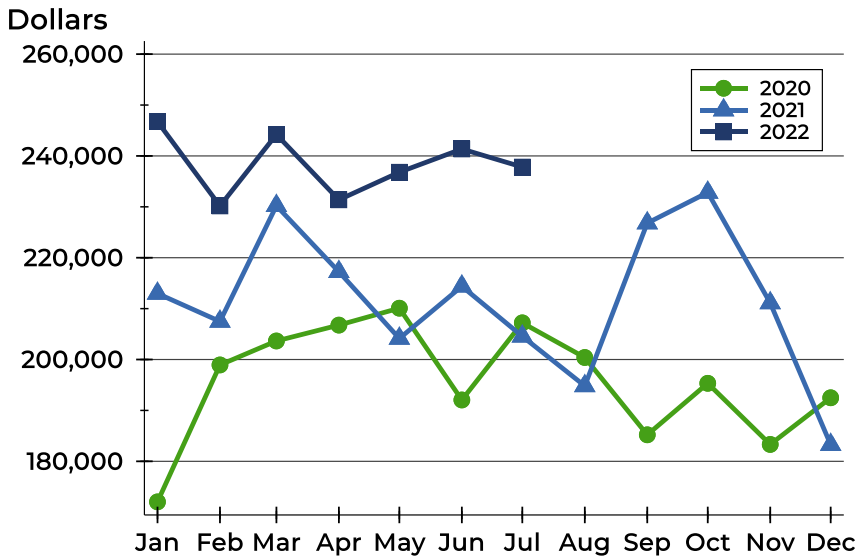
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	12,000	12,000	8	8	83.3%	83.3%
\$25,000-\$49,999	2	0.8%	35,000	35,000	14	14	100.0%	100.0%
\$50,000-\$99,999	27	11.2%	78,428	79,000	17	14	99.2%	100.0%
\$100,000-\$124,999	11	4.6%	114,218	115,000	14	11	98.5%	100.0%
\$125,000-\$149,999	17	7.1%	137,150	138,000	17	17	99.3%	100.0%
\$150,000-\$174,999	27	11.2%	160,737	160,000	11	8	99.8%	100.0%
\$175,000-\$199,999	28	11.6%	188,200	189,450	10	8	98.6%	100.0%
\$200,000-\$249,999	42	17.4%	223,821	221,500	14	12	101.2%	100.0%
\$250,000-\$299,999	32	13.3%	268,775	268,000	16	15	99.5%	100.0%
\$300,000-\$399,999	35	14.5%	342,569	335,000	14	12	99.7%	100.0%
\$400,000-\$499,999	11	4.6%	459,155	464,900	17	21	99.5%	100.0%
\$500,000-\$749,999	5	2.1%	617,880	594,900	17	18	100.0%	100.0%
\$750,000-\$999,999	1	0.4%	886,000	886,000	10	10	100.0%	100.0%
\$1,000,000 and up	2	0.8%	1,450,000	1,450,000	28	28	100.0%	100.0%



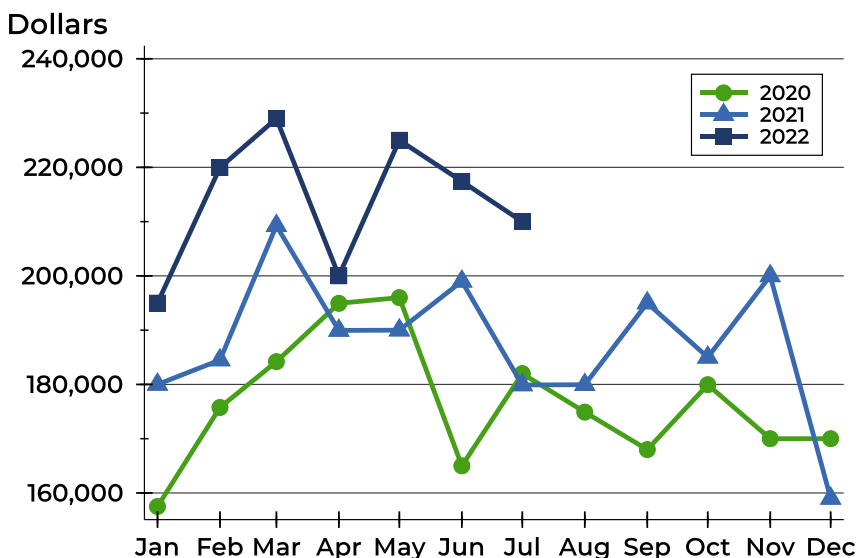
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	246,743
February	198,938	207,485	230,172
March	203,650	230,215	244,218
April	206,765	217,248	231,374
May	210,087	204,140	236,804
June	192,054	214,392	241,364
July	207,211	204,562	237,819
August	200,401	194,814	
September	185,209	226,804	
October	195,332	232,822	
November	183,319	211,113	
December	192,484	183,276	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,500	219,950
March	184,200	209,250	229,000
April	194,950	189,950	200,000
May	196,000	190,000	225,000
June	165,000	199,000	217,425
July	182,000	179,900	210,000
August	174,900	179,950	
September	168,000	195,000	
October	179,950	185,000	
November	170,000	200,000	
December	170,000	159,000	



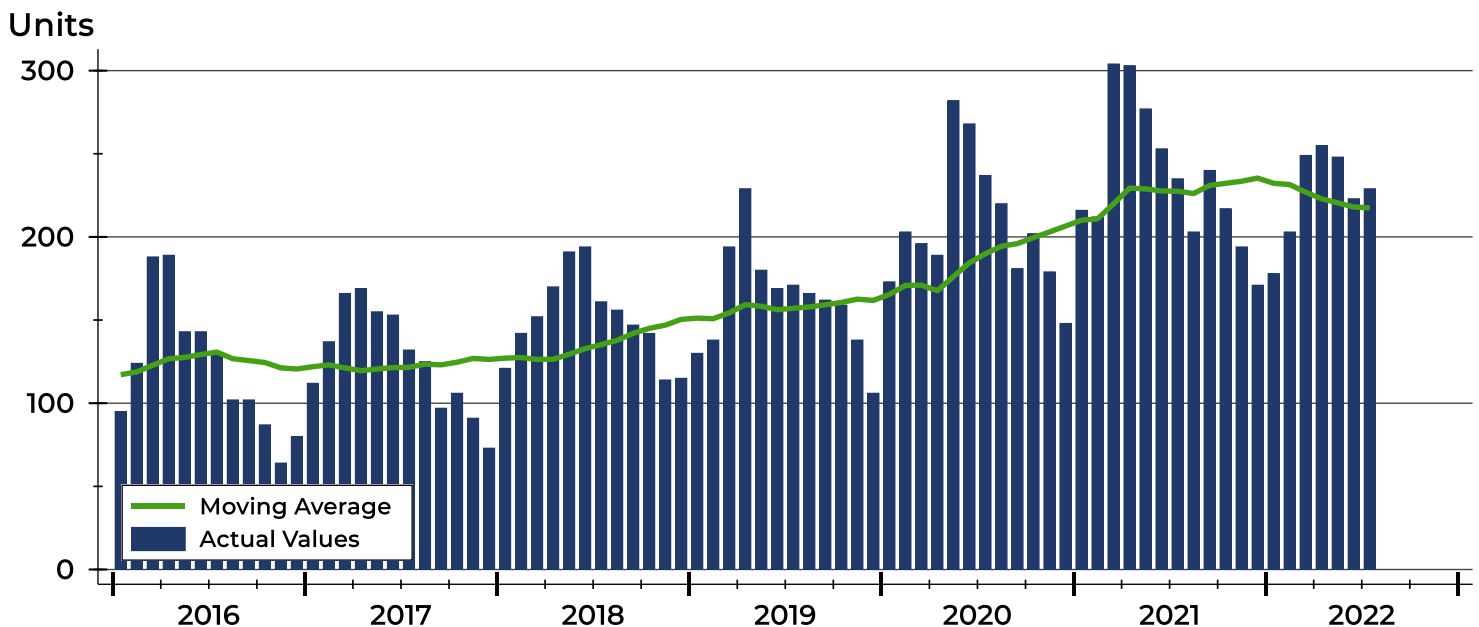
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		229	235	-2.6%	1,585	1,800	-11.9%
Volume (1,000s)		51,033	50,246	1.6%	355,128	379,795	-6.5%
Average	Sale Price	222,853	213,811	4.2%	224,056	210,997	6.2%
	Days on Market	30	27	11.1%	28	36	-22.2%
	Percent of Original	98.4%	96.8%	1.7%	98.3%	98.0%	0.3%
Median	Sale Price	199,950	190,000	5.2%	199,900	189,900	5.3%
	Days on Market	13	9	44.4%	9	9	0.0%
	Percent of Original	100.0%	98.2%	1.8%	100.0%	100.0%	0.0%

A total of 229 contracts for sale were written in the Flint Hills MLS system during the month of July, down from 235 in 2021. The median list price of these homes was \$199,950, up from \$190,000 the prior year.

Half of the homes that went under contract in July were on the market less than 13 days, compared to 9 days in July 2021.

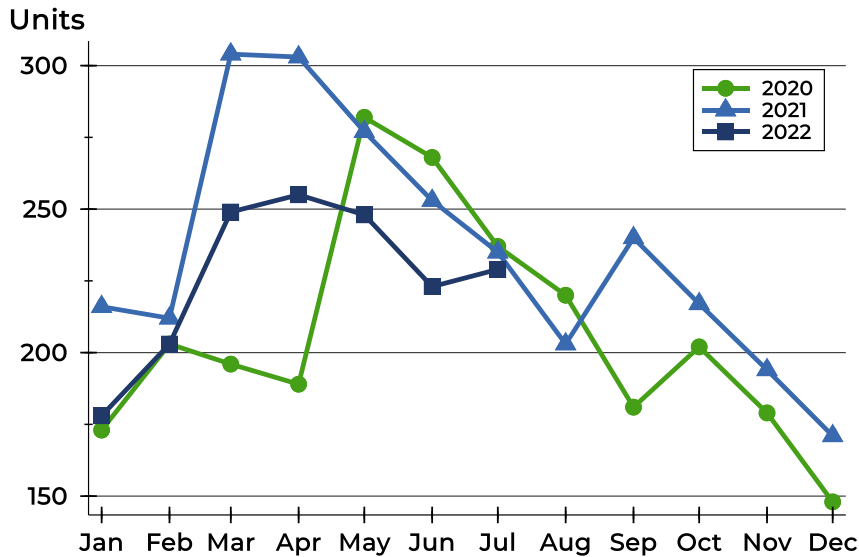
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	178
February	203	212	203
March	196	304	249
April	189	303	255
May	282	277	248
June	268	253	223
July	237	235	229
August	220	203	
September	181	240	
October	202	217	
November	179	194	
December	148	171	

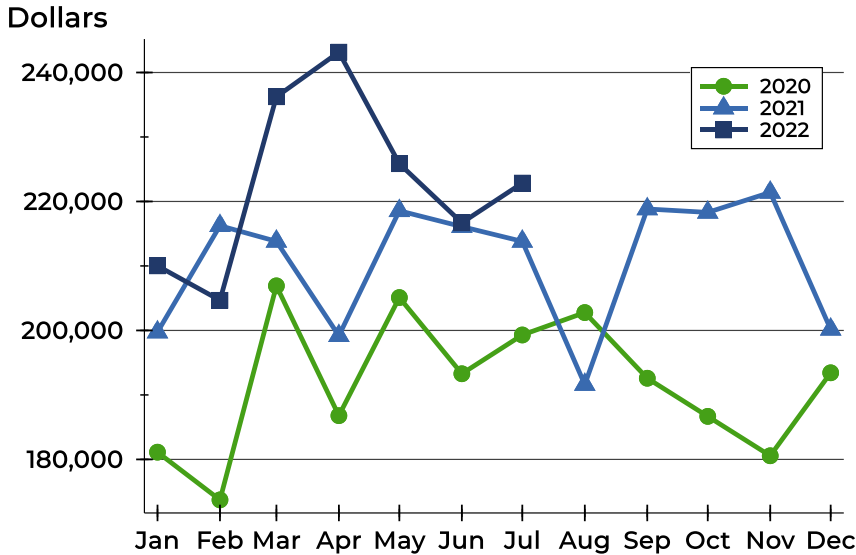
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	12,000	12,000	8	8	83.3%	83.3%
\$25,000-\$49,999	5	2.2%	41,760	43,900	65	37	88.7%	89.6%
\$50,000-\$99,999	25	10.9%	76,576	79,000	40	31	95.9%	100.0%
\$100,000-\$124,999	8	3.5%	113,588	113,500	75	37	96.4%	100.0%
\$125,000-\$149,999	23	10.0%	135,528	135,000	48	17	99.0%	100.0%
\$150,000-\$174,999	25	10.9%	159,668	159,000	20	10	98.1%	100.0%
\$175,000-\$199,999	28	12.2%	192,770	195,000	14	9	99.2%	100.0%
\$200,000-\$249,999	30	13.1%	225,013	223,500	20	9	102.1%	100.0%
\$250,000-\$299,999	32	14.0%	268,894	269,000	23	11	98.2%	100.0%
\$300,000-\$399,999	36	15.7%	343,340	329,950	31	13	99.0%	100.0%
\$400,000-\$499,999	11	4.8%	438,900	440,000	19	7	98.8%	100.0%
\$500,000-\$749,999	5	2.2%	587,980	565,000	37	15	96.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



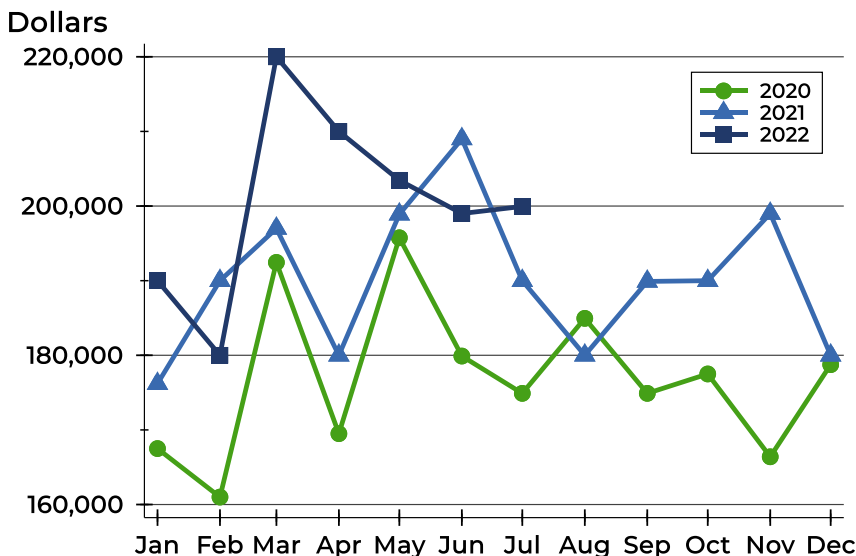
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	210,019
February	173,728	216,236	204,676
March	206,914	213,817	236,237
April	186,790	199,180	243,155
May	205,099	218,551	225,854
June	193,285	216,103	216,695
July	199,300	213,811	222,853
August	202,776	191,610	
September	192,589	218,836	
October	186,680	218,305	
November	180,568	221,404	
December	193,433	200,173	

Median Price

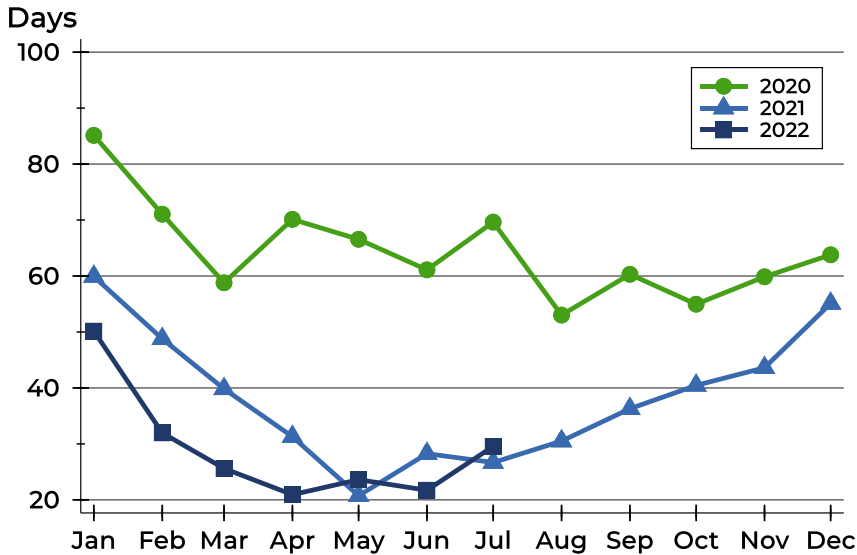


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	180,000
March	192,450	197,000	220,000
April	169,500	180,000	210,000
May	195,750	198,900	203,450
June	179,900	209,000	199,000
July	174,900	190,000	199,950
August	184,950	180,000	
September	174,900	189,900	
October	177,500	190,000	
November	166,400	199,000	
December	178,750	180,000	



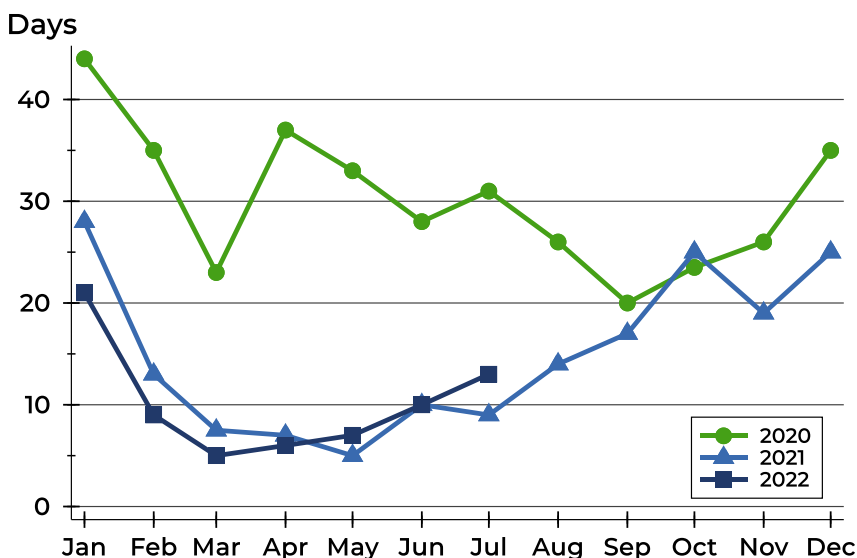
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	50
February	71	49	32
March	59	40	26
April	70	31	21
May	67	21	24
June	61	28	22
July	70	27	30
August	53	31	
September	60	36	
October	55	40	
November	60	44	
December	64	55	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	8	5
April	37	7	6
May	33	5	7
June	28	10	10
July	31	9	13
August	26	14	
September	20	17	
October	24	25	
November	26	19	
December	35	25	



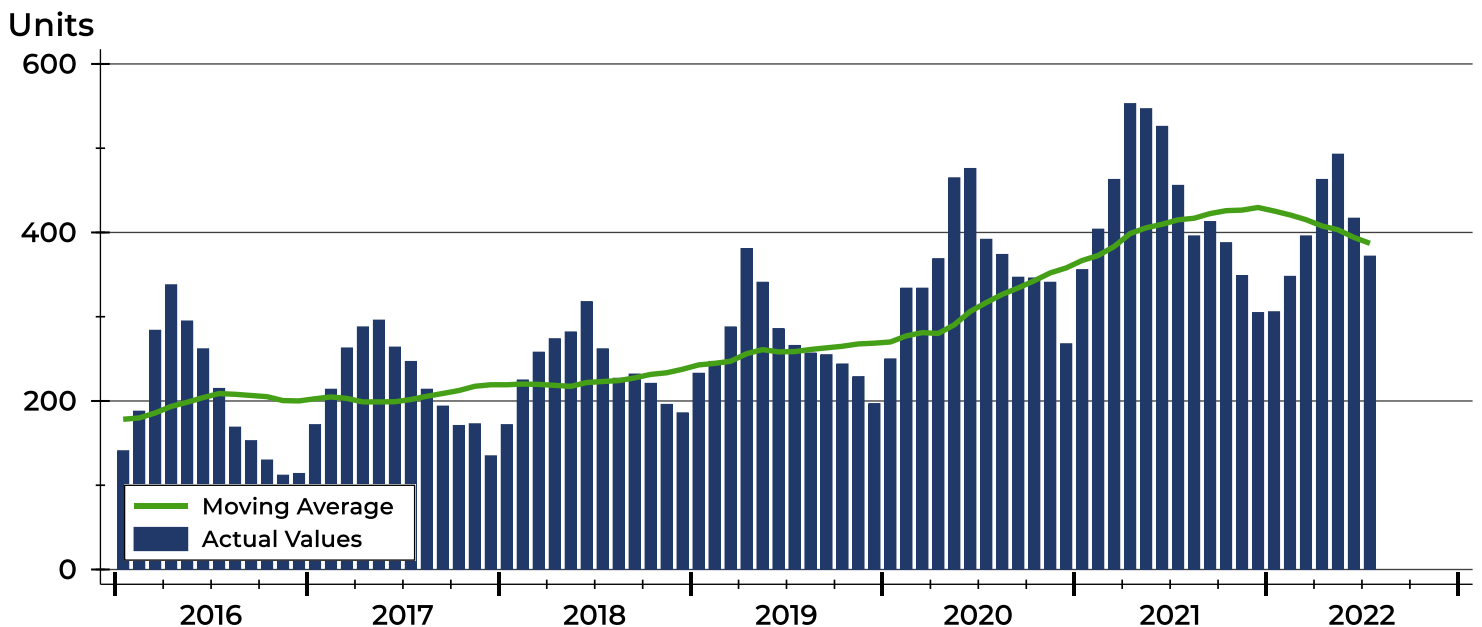
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		372	456	-18.4%
Volume (1,000s)		85,174	100,733	-15.4%
Average	List Price	228,963	220,905	3.6%
	Days on Market	29	32	-9.4%
	Percent of Original	98.8%	98.8%	0.0%
Median	List Price	205,000	205,000	0.0%
	Days on Market	11	11	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 372 listings in the Flint Hills MLS system had contracts pending at the end of July, down from 456 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

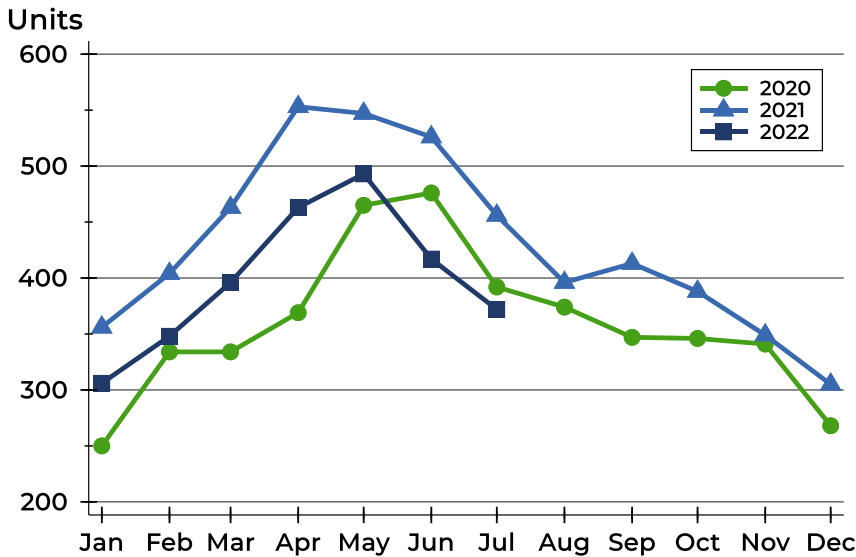
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	463
May	465	547	493
June	476	526	417
July	392	456	372
August	374	396	
September	347	413	
October	346	388	
November	341	349	
December	268	305	

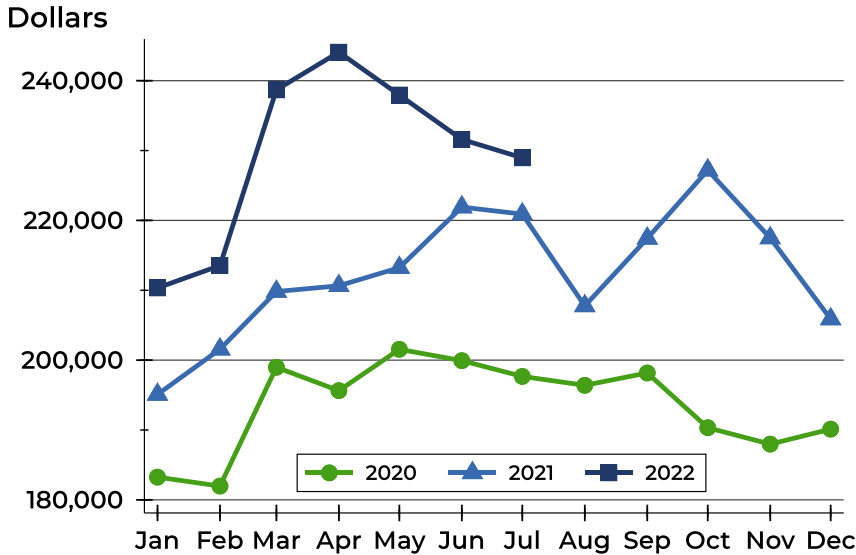
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	1.3%	42,180	43,900	59	24	94.0%	100.0%
\$50,000-\$99,999	40	10.8%	79,073	79,950	42	30	96.1%	100.0%
\$100,000-\$124,999	19	5.1%	114,000	115,000	51	10	97.5%	100.0%
\$125,000-\$149,999	34	9.1%	135,919	135,000	46	17	98.5%	100.0%
\$150,000-\$174,999	42	11.3%	160,555	159,950	22	10	98.6%	100.0%
\$175,000-\$199,999	43	11.6%	190,250	194,000	20	10	98.8%	100.0%
\$200,000-\$249,999	51	13.7%	224,634	224,900	18	7	100.7%	100.0%
\$250,000-\$299,999	52	14.0%	271,902	269,900	18	9	99.6%	100.0%
\$300,000-\$399,999	58	15.6%	344,747	339,950	34	13	99.4%	100.0%
\$400,000-\$499,999	19	5.1%	435,395	425,000	20	7	99.3%	100.0%
\$500,000-\$749,999	8	2.2%	590,764	568,356	28	13	99.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	1,500,000	1,500,000	227	227	75.0%	75.0%



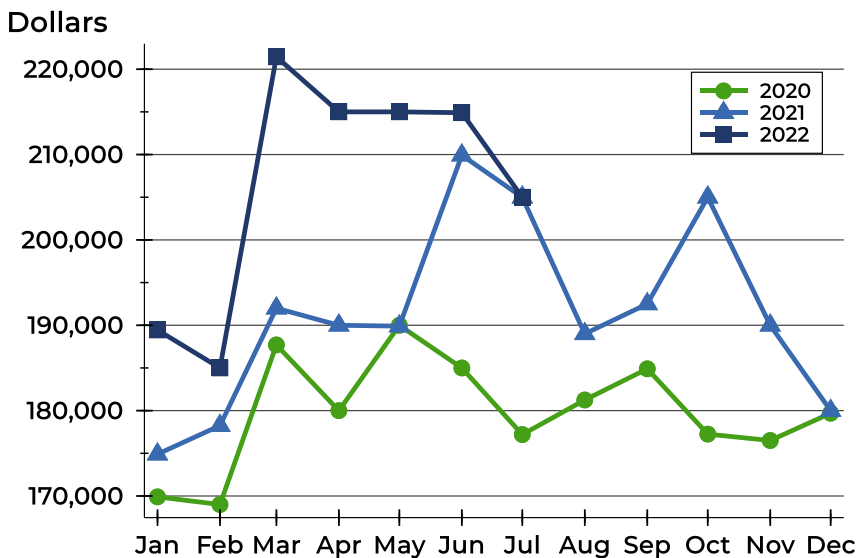
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	244,088
May	201,551	213,236	237,952
June	199,929	221,905	231,591
July	197,671	220,905	228,963
August	196,396	207,764	
September	198,168	217,430	
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

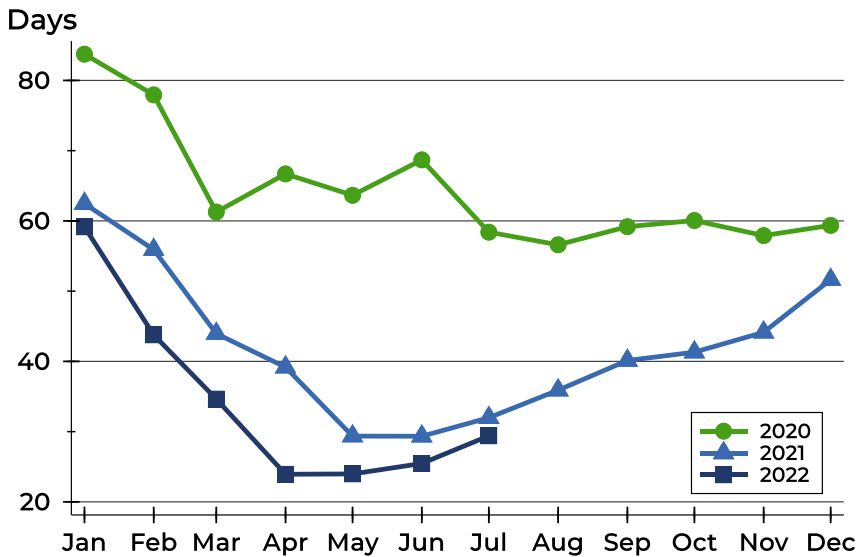


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	215,000
May	190,000	189,900	215,000
June	185,000	209,925	214,900
July	177,200	205,000	205,000
August	181,250	189,000	
September	184,900	192,500	
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



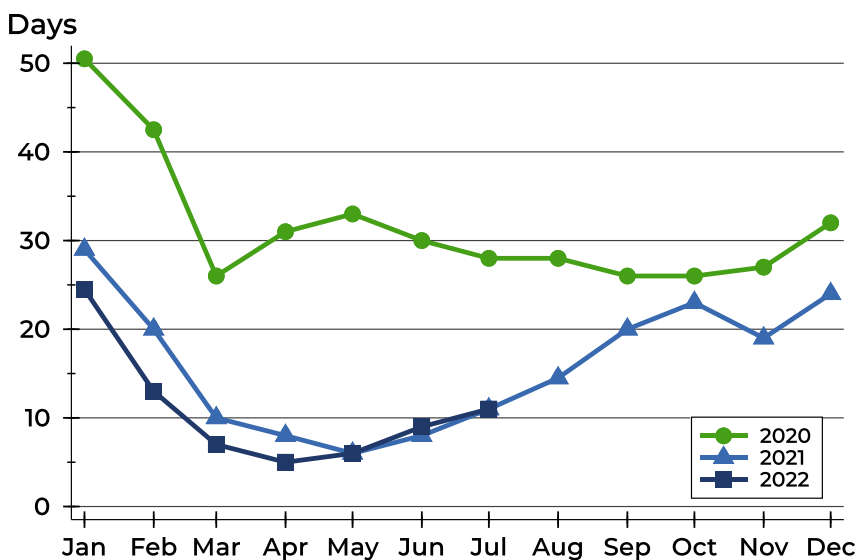
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	24
May	64	29	24
June	69	29	25
July	58	32	29
August	57	36	
September	59	40	
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	5
May	33	6	6
June	30	8	9
July	28	11	11
August	28	15	
September	26	20	
October	26	23	
November	27	19	
December	32	24	