



**January
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in January

Total home sales in the Flint Hills MLS system fell last month to 87 units, compared to 159 units in January 2022. Total sales volume was \$18.2 million, down from a year earlier.

The median sale price in January was \$182,000, down from \$185,000 a year earlier. Homes that sold in January were typically on the market for 32 days and sold for 97.8% of their list prices.

Flint Hills MLS Active Listings Up at End of January

The total number of active listings in the Flint Hills MLS system at the end of January was 370 units, up from 288 at the same point in 2022. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$215,000.

During January, a total of 156 contracts were written down from 181 in January 2022. At the end of the month, there were 227 contracts still pending.

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Entire MLS System Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		87	159	133	87	159	133
Change from prior year		-45.3%	19.5%	9.9%	-45.3%	19.5%	9.9%
Active Listings		370	288	384	N/A	N/A	N/A
Change from prior year		28.5%	-25.0%	-50.4%			
Months' Supply		1.9	1.2	1.9	N/A	N/A	N/A
Change from prior year		58.3%	-36.8%	-59.6%			
New Listings		148	184	210	148	184	210
Change from prior year		-19.6%	-12.4%	-20.2%	-19.6%	-12.4%	-20.2%
Contracts Written		156	181	216	156	181	216
Change from prior year		-13.8%	-16.2%	24.9%	-13.8%	-16.2%	24.9%
Pending Contracts		227	306	356	N/A	N/A	N/A
Change from prior year		-25.8%	-14.0%	42.4%			
Sales Volume (1,000s)		18,212	32,611	25,028	18,212	32,611	25,028
Change from prior year		-44.2%	30.3%	13.0%	-44.2%	30.3%	13.0%
Average	Sale Price	209,330	205,099	188,181	209,330	205,099	188,181
	Change from prior year	2.1%	9.0%	2.8%	2.1%	9.0%	2.8%
	List Price of Actives	252,323	226,233	208,880	N/A	N/A	N/A
	Change from prior year	11.5%	8.3%	9.7%			
	Days on Market	53	45	60	53	45	60
Change from prior year	17.8%	-25.0%	-36.2%	17.8%	-25.0%	-36.2%	
Percent of List	96.2%	97.4%	97.1%	96.2%	97.4%	97.1%	
Change from prior year	-1.2%	0.3%	0.7%	-1.2%	0.3%	0.7%	
Percent of Original	93.2%	94.9%	95.7%	93.2%	94.9%	95.7%	
Change from prior year	-1.8%	-0.8%	2.2%	-1.8%	-0.8%	2.2%	
Median	Sale Price	182,000	185,000	182,000	182,000	185,000	182,000
	Change from prior year	-1.6%	1.6%	4.0%	-1.6%	1.6%	4.0%
	List Price of Actives	215,000	158,250	162,700	N/A	N/A	N/A
	Change from prior year	35.9%	-2.7%	5.0%			
	Days on Market	32	24	35	32	24	35
Change from prior year	33.3%	-31.4%	-42.6%	33.3%	-31.4%	-42.6%	
Percent of List	97.8%	99.5%	99.0%	97.8%	99.5%	99.0%	
Change from prior year	-1.7%	0.5%	0.8%	-1.7%	0.5%	0.8%	
Percent of Original	95.5%	98.0%	98.5%	95.5%	98.0%	98.5%	
Change from prior year	-2.6%	-0.5%	2.2%	-2.6%	-0.5%	2.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

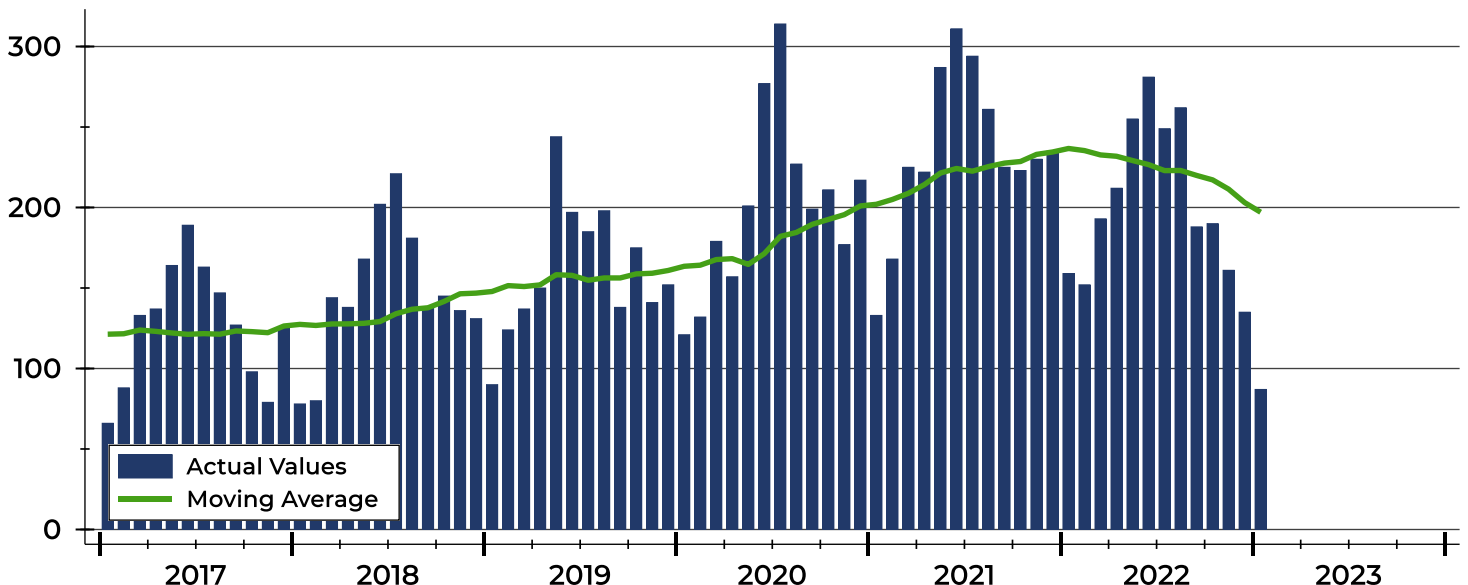
Summary Statistics for Closed Listings		2023	January 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		87	159	-45.3%	87	159	-45.3%
Volume (1,000s)		18,212	32,611	-44.2%	18,212	32,611	-44.2%
Months' Supply		1.9	1.2	58.3%	N/A	N/A	N/A
Average	Sale Price	209,330	205,099	2.1%	209,330	205,099	2.1%
	Days on Market	53	45	17.8%	53	45	17.8%
	Percent of List	96.2%	97.4%	-1.2%	96.2%	97.4%	-1.2%
	Percent of Original	93.2%	94.9%	-1.8%	93.2%	94.9%	-1.8%
Median	Sale Price	182,000	185,000	-1.6%	182,000	185,000	-1.6%
	Days on Market	32	24	33.3%	32	24	33.3%
	Percent of List	97.8%	99.5%	-1.7%	97.8%	99.5%	-1.7%
	Percent of Original	95.5%	98.0%	-2.6%	95.5%	98.0%	-2.6%

A total of 87 homes sold in the Flint Hills MLS system in January, down from 159 units in January 2022. Total sales volume fell to \$18.2 million compared to \$32.6 million in the previous year.

The median sales price in January was \$182,000, down 1.6% compared to the prior year. Median days on market was 32 days, up from 19 days in December, and up from 24 in January 2022.

History of Closed Listings

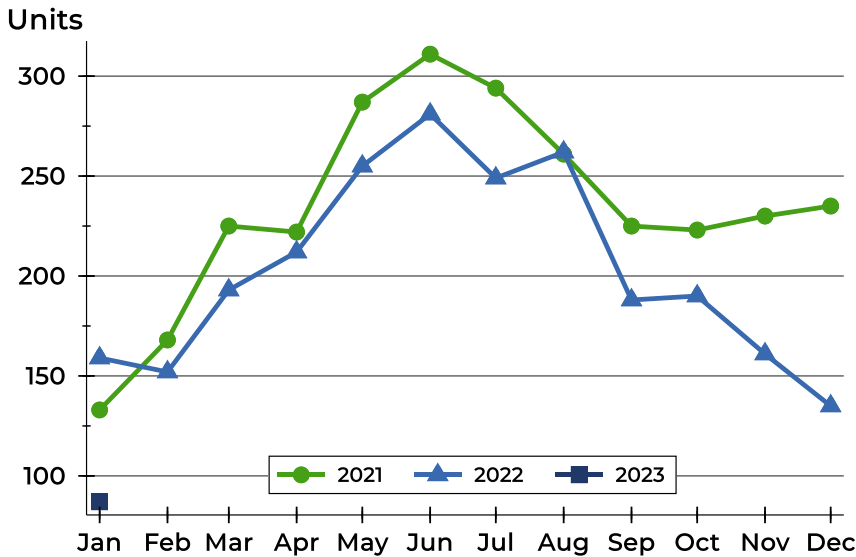
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	133	159	87
February	168	152	
March	225	193	
April	222	212	
May	287	255	
June	311	281	
July	294	249	
August	261	262	
September	225	188	
October	223	190	
November	230	161	
December	235	135	

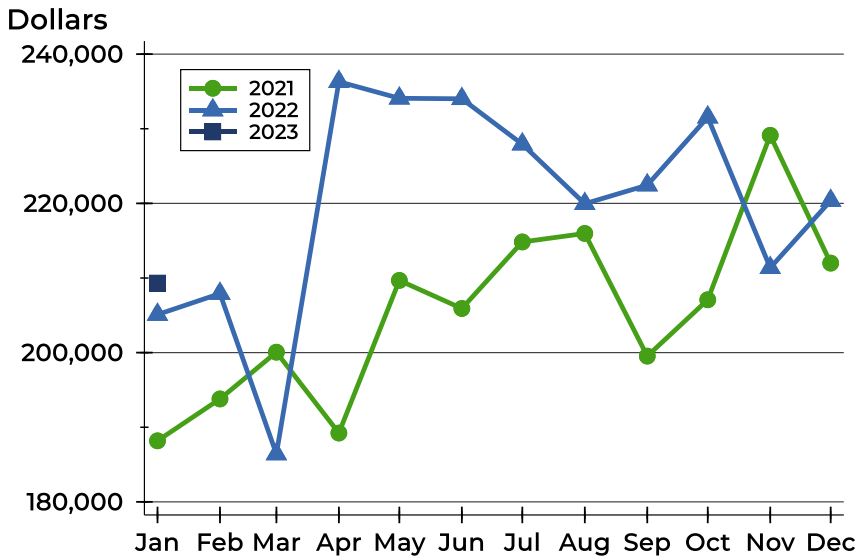
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.1%	0.5	14,000	14,000	127	127	93.3%	93.3%	70.0%	70.0%
\$25,000-\$49,999	4	4.6%	1.6	32,000	31,500	45	42	76.5%	75.3%	68.4%	68.2%
\$50,000-\$99,999	9	10.3%	2.5	78,633	80,000	77	32	93.2%	94.1%	90.6%	90.0%
\$100,000-\$124,999	8	9.2%	1.4	113,178	112,500	37	26	97.0%	95.9%	95.2%	94.8%
\$125,000-\$149,999	9	10.3%	1.9	135,772	136,000	49	17	98.9%	101.6%	95.3%	100.0%
\$150,000-\$174,999	10	11.5%	1.6	164,210	165,000	32	26	96.5%	96.3%	95.9%	95.7%
\$175,000-\$199,999	7	8.0%	1.6	187,586	185,000	24	24	98.2%	97.8%	96.8%	95.8%
\$200,000-\$249,999	12	13.8%	1.8	220,525	211,250	72	69	96.6%	97.9%	93.8%	96.1%
\$250,000-\$299,999	9	10.3%	1.4	267,011	260,000	83	51	97.2%	97.3%	93.4%	91.8%
\$300,000-\$399,999	12	13.8%	1.7	338,182	328,325	44	40	98.2%	98.7%	95.5%	97.2%
\$400,000-\$499,999	2	2.3%	3.3	405,963	405,963	69	69	98.7%	98.7%	96.0%	96.0%
\$500,000-\$749,999	4	4.6%	5.8	589,975	570,450	37	12	101.0%	101.0%	97.3%	101.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



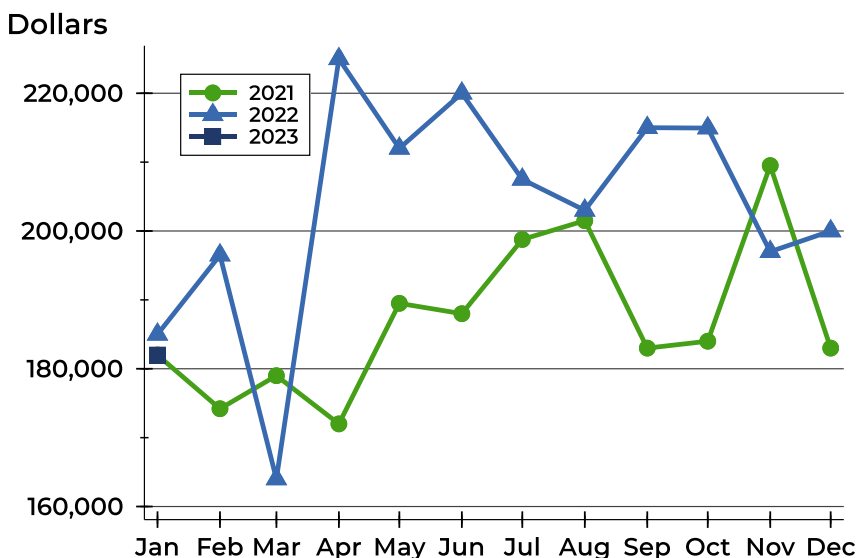
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	188,181	205,099	209,330
February	193,796	207,913	
March	200,061	186,409	
April	189,225	236,310	
May	209,681	234,084	
June	205,917	234,019	
July	214,832	227,936	
August	215,972	219,954	
September	199,533	222,446	
October	207,083	231,545	
November	229,123	211,372	
December	211,999	220,369	

Median Price

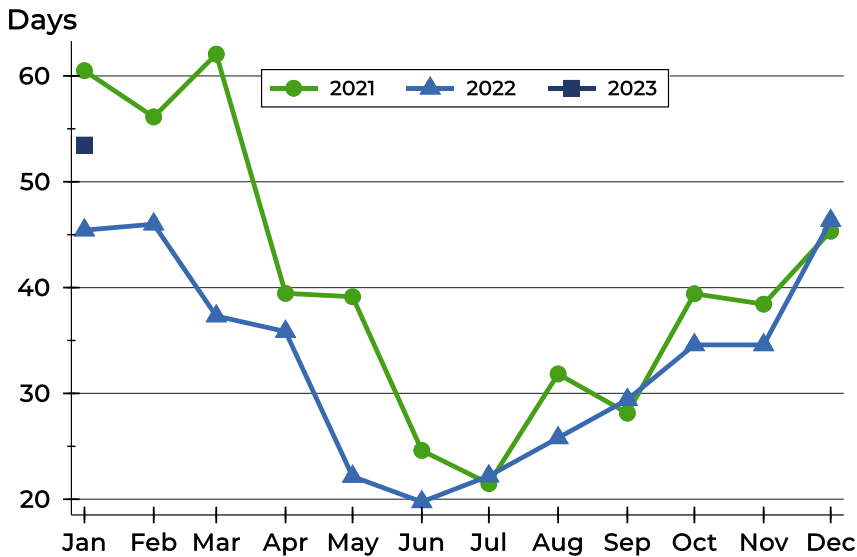


Month	2021	2022	2023
January	182,000	185,000	182,000
February	174,200	196,500	
March	179,000	164,000	
April	172,000	225,000	
May	189,500	212,000	
June	188,000	220,000	
July	198,775	207,500	
August	201,500	203,000	
September	183,000	215,000	
October	184,000	214,950	
November	209,500	197,000	
December	183,000	200,000	



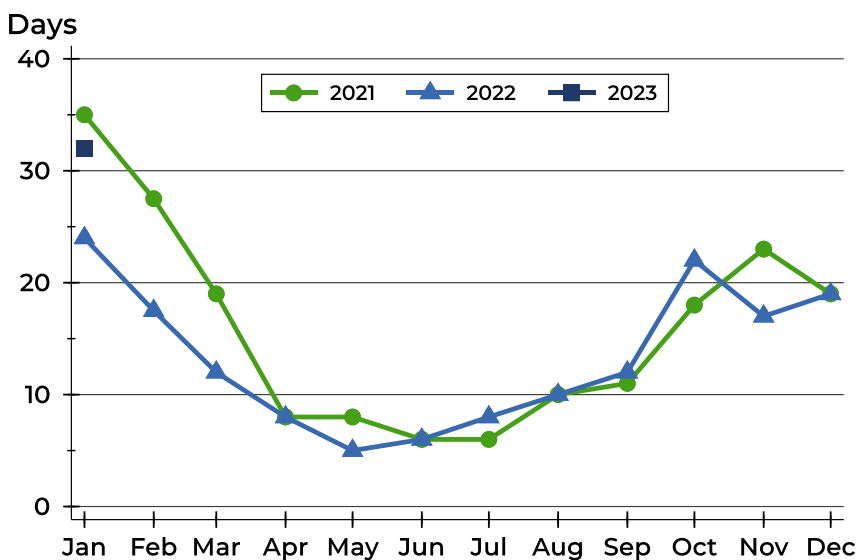
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	60	45	53
February	56	46	
March	62	37	
April	39	36	
May	39	22	
June	25	20	
July	21	22	
August	32	26	
September	28	29	
October	39	35	
November	38	35	
December	45	46	

Median DOM



Month	2021	2022	2023
January	35	24	32
February	28	18	
March	19	12	
April	8	8	
May	8	5	
June	6	6	
July	6	8	
August	10	10	
September	11	12	
October	18	22	
November	23	17	
December	19	19	



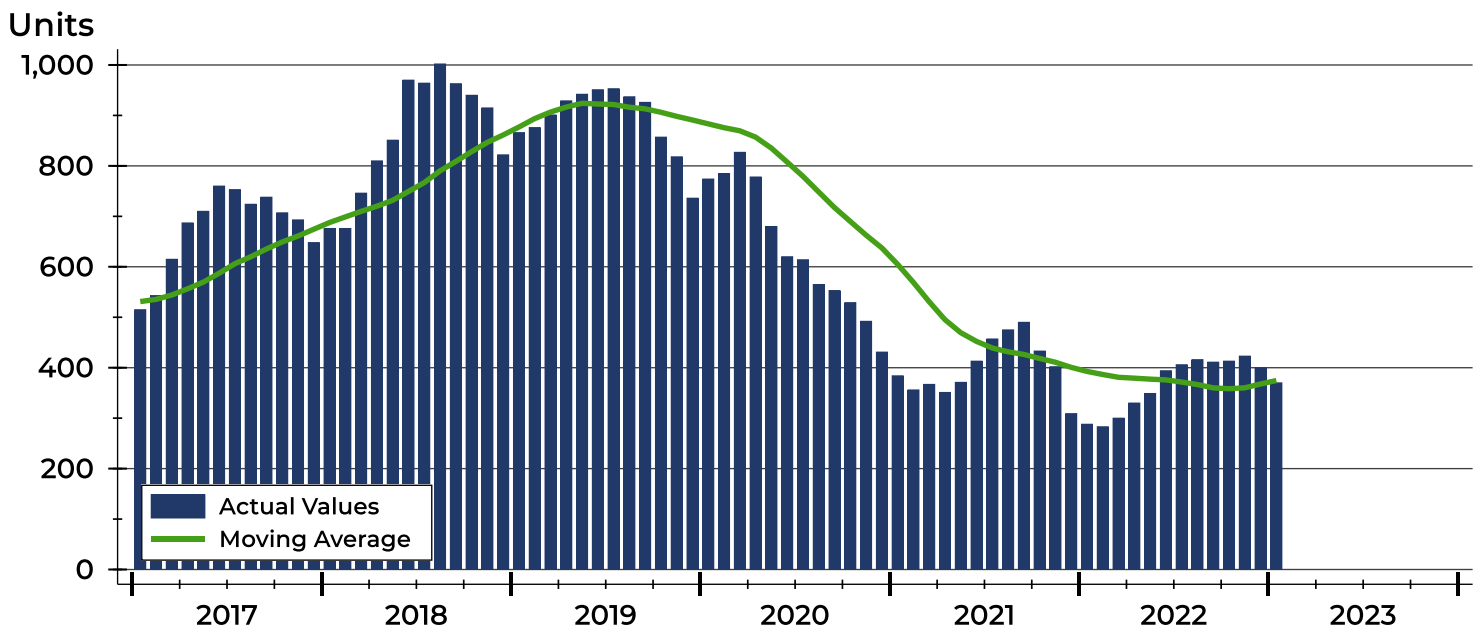
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of January 2022	Change
Active Listings		370	288	28.5%
Volume (1,000s)		93,359	65,155	43.3%
Months' Supply		1.9	1.2	58.3%
Average	List Price	252,323	226,233	11.5%
	Days on Market	90	87	3.4%
	Percent of Original	97.2%	97.4%	-0.2%
Median	List Price	215,000	158,250	35.9%
	Days on Market	76	60	26.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 370 homes were available for sale in the Flint Hills MLS system at the end of January. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of January was \$215,000, up 35.9% from 2022. The typical time on market for active listings was 76 days, up from 60 days a year earlier.

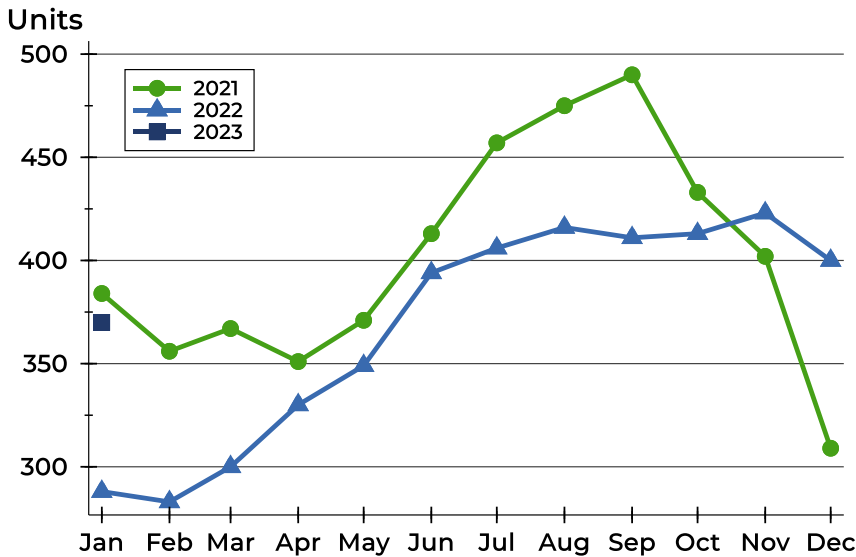
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	384	288	370
February	356	283	
March	367	300	
April	351	330	
May	371	349	
June	413	394	
July	457	406	
August	475	416	
September	490	411	
October	433	413	
November	402	423	
December	309	400	

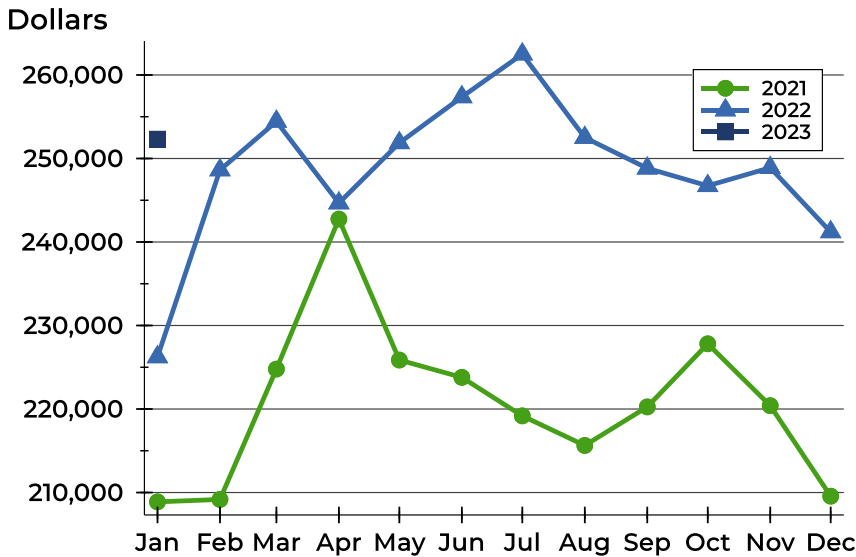
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.5	15,000	15,000	96	96	100.0%	100.0%
\$25,000-\$49,999	8	2.2%	1.6	36,563	36,750	80	53	99.1%	100.0%
\$50,000-\$99,999	46	12.4%	2.5	81,033	84,950	94	85	95.2%	100.0%
\$100,000-\$124,999	20	5.4%	1.4	115,925	119,450	92	69	94.8%	98.1%
\$125,000-\$149,999	35	9.5%	1.9	136,223	135,900	76	70	98.2%	100.0%
\$150,000-\$174,999	30	8.1%	1.6	162,663	162,400	96	81	98.0%	100.0%
\$175,000-\$199,999	28	7.6%	1.6	188,068	188,250	96	91	96.7%	100.0%
\$200,000-\$249,999	56	15.1%	1.8	224,441	225,000	86	81	96.5%	97.9%
\$250,000-\$299,999	42	11.4%	1.4	275,940	275,000	54	53	98.5%	100.0%
\$300,000-\$399,999	47	12.7%	1.7	350,251	345,000	125	90	97.4%	100.0%
\$400,000-\$499,999	30	8.1%	3.3	448,743	449,950	77	58	99.4%	100.0%
\$500,000-\$749,999	23	6.2%	5.8	609,874	625,000	93	90	97.5%	100.0%
\$750,000-\$999,999	3	0.8%	N/A	927,667	958,000	212	146	92.6%	98.0%
\$1,000,000 and up	1	0.3%	N/A	1,200,000	1,200,000	295	295	100.0%	100.0%



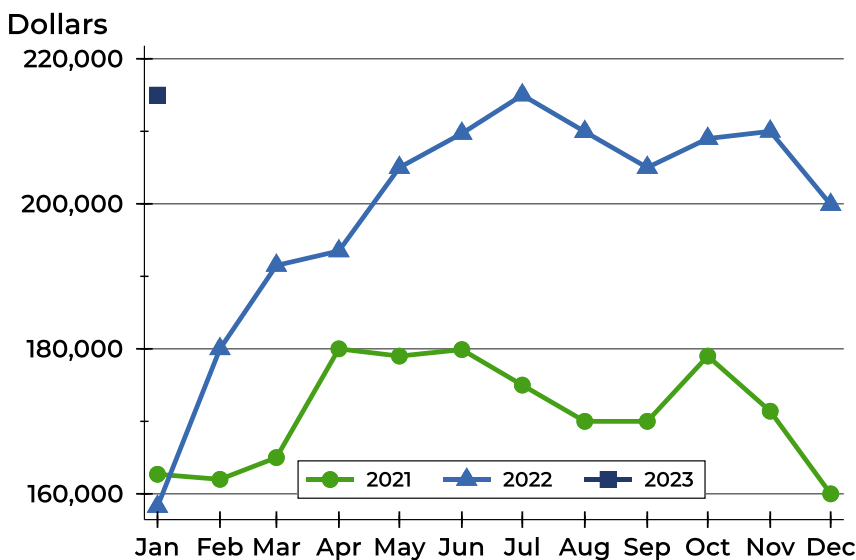
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	208,880	226,233	252,323
February	209,173	248,619	
March	224,783	254,438	
April	242,746	244,659	
May	225,867	251,870	
June	223,792	257,371	
July	219,178	262,496	
August	215,637	252,502	
September	220,257	248,830	
October	227,809	246,733	
November	220,400	248,900	
December	209,564	241,203	

Median Price

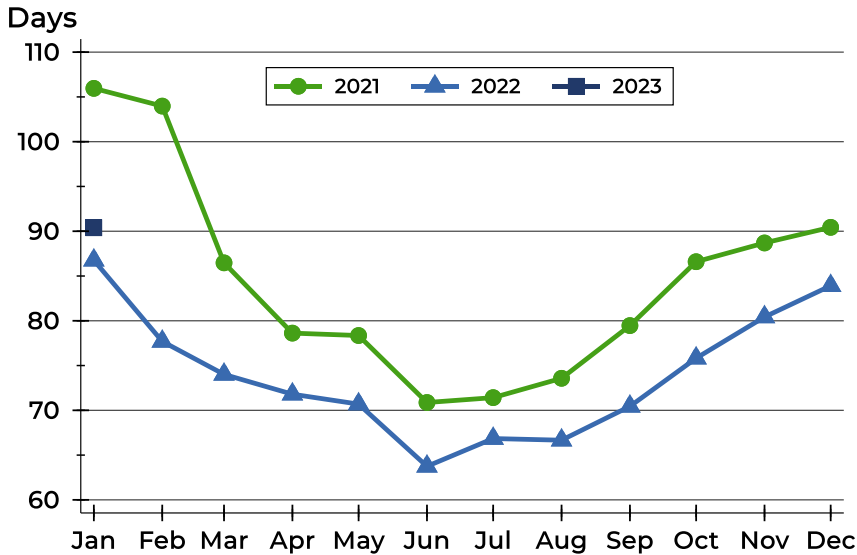


Month	2021	2022	2023
January	162,700	158,250	215,000
February	162,000	180,000	
March	165,000	191,500	
April	180,000	193,500	
May	179,000	205,000	
June	179,900	209,700	
July	175,000	215,000	
August	170,000	209,950	
September	170,000	205,000	
October	179,000	209,000	
November	171,400	210,000	
December	160,000	199,900	



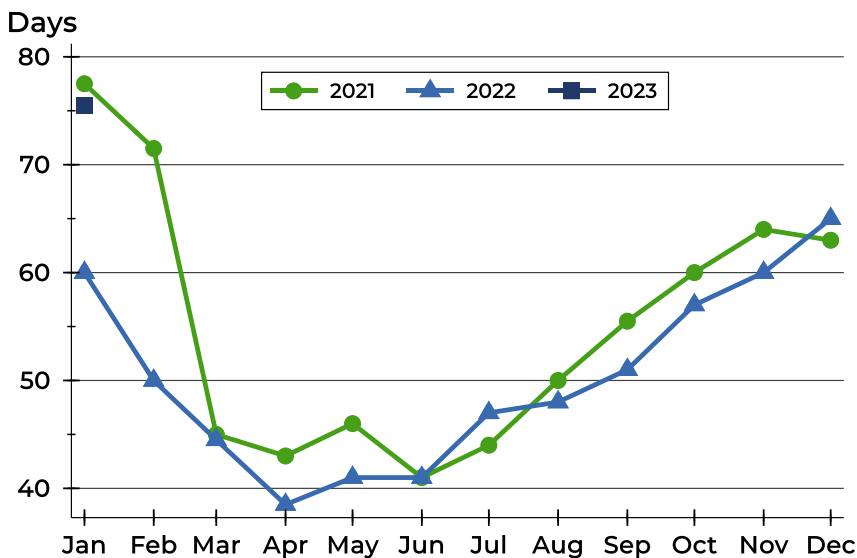
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	106	87	90
February	104	78	78
March	86	74	74
April	79	72	72
May	78	71	71
June	71	64	64
July	71	67	67
August	74	67	67
September	79	70	70
October	87	76	76
November	89	80	80
December	90	84	84

Median DOM

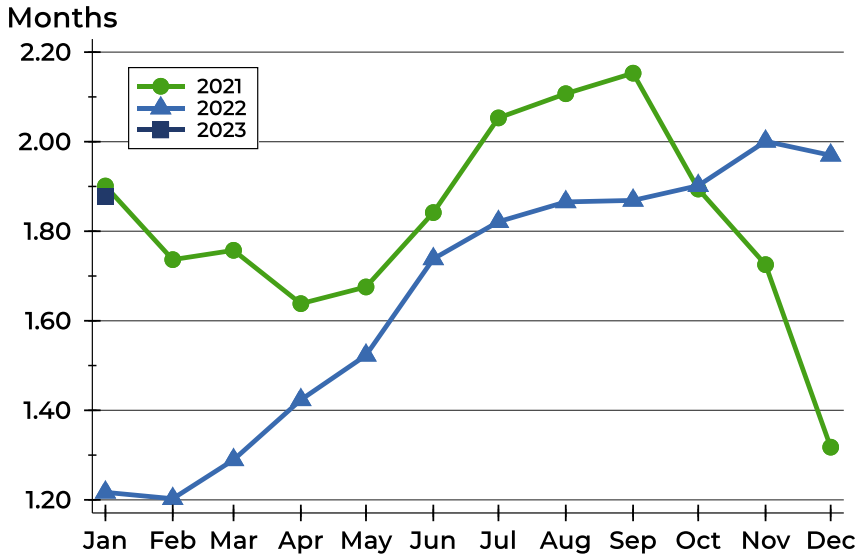


Month	2021	2022	2023
January	78	60	76
February	72	50	50
March	45	45	45
April	43	39	39
May	46	41	41
June	41	41	41
July	44	47	47
August	50	48	48
September	56	51	51
October	60	57	57
November	64	60	60
December	63	65	65



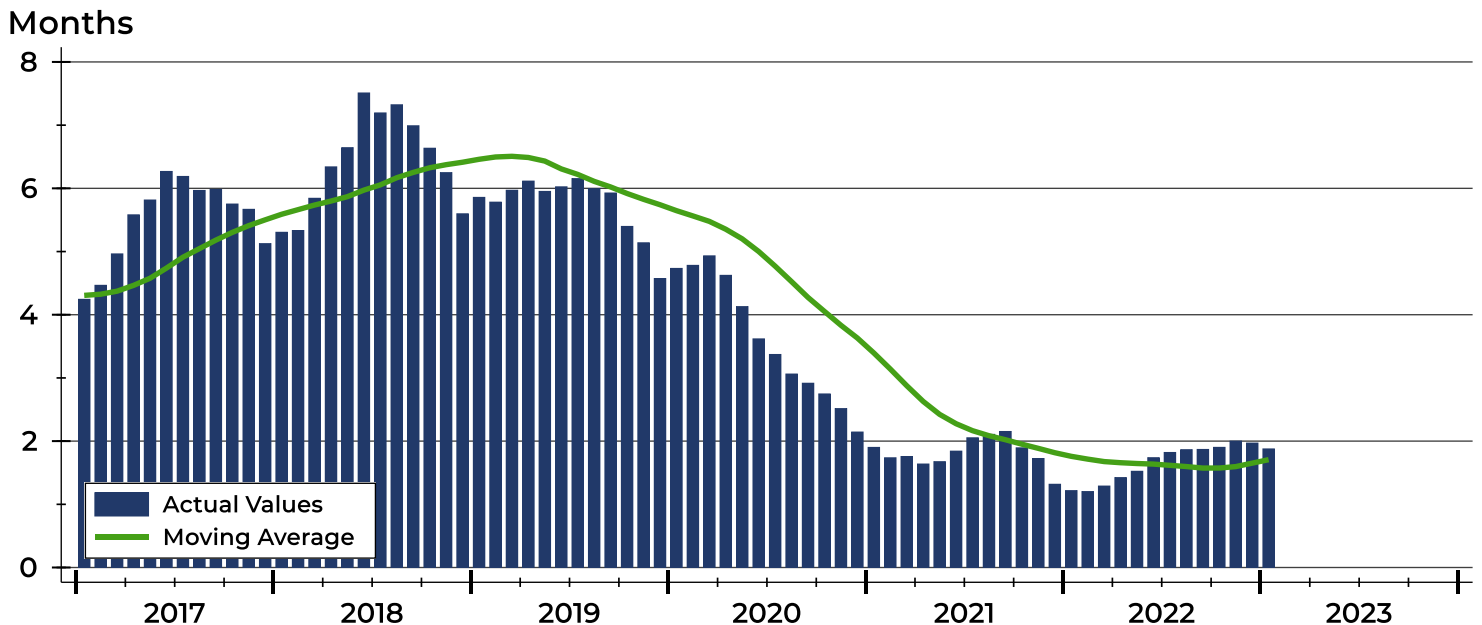
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	
March	1.8	1.3	
April	1.6	1.4	
May	1.7	1.5	
June	1.8	1.7	
July	2.1	1.8	
August	2.1	1.9	
September	2.2	1.9	
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

History of Month's Supply





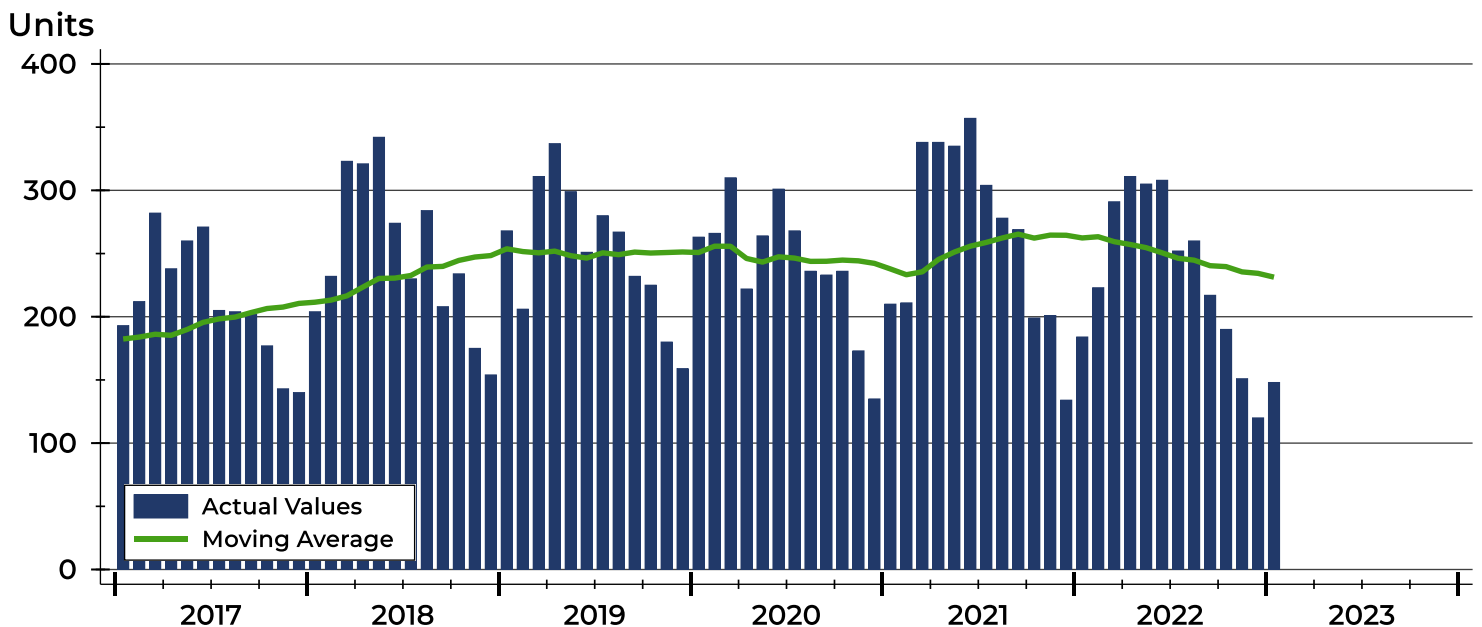
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	January 2022	Change
Current Month	New Listings	148	184	-19.6%
	Volume (1,000s)	36,971	45,672	-19.1%
	Average List Price	249,802	248,217	0.6%
	Median List Price	230,000	195,000	17.9%
Year-to-Date	New Listings	148	184	-19.6%
	Volume (1,000s)	36,971	45,672	-19.1%
	Average List Price	249,802	248,217	0.6%
	Median List Price	230,000	195,000	17.9%

A total of 148 new listings were added in the Flint Hills MLS system during January, down 19.6% from the same month in 2022.

The median list price of these homes was \$230,000 up from \$195,000 in 2022.

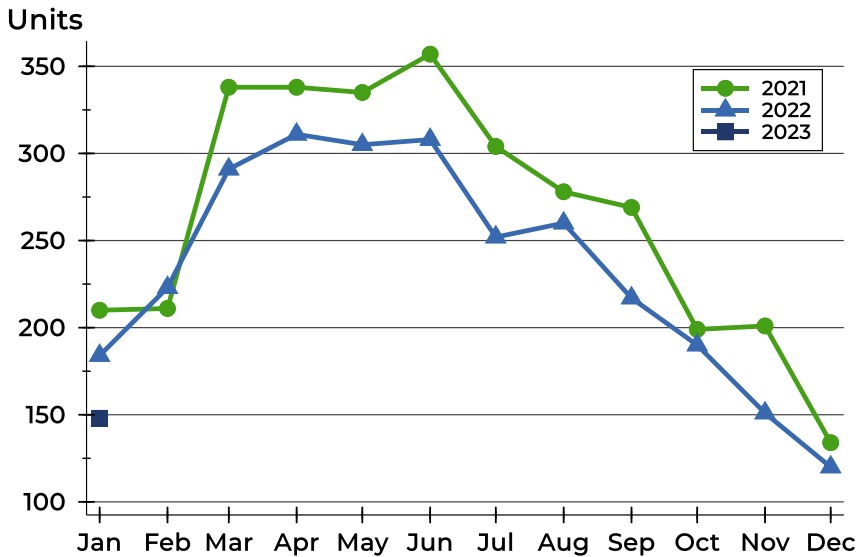
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	210	184	148
February	211	223	
March	338	291	
April	338	311	
May	335	305	
June	357	308	
July	304	252	
August	278	260	
September	269	217	
October	199	190	
November	201	151	
December	134	120	

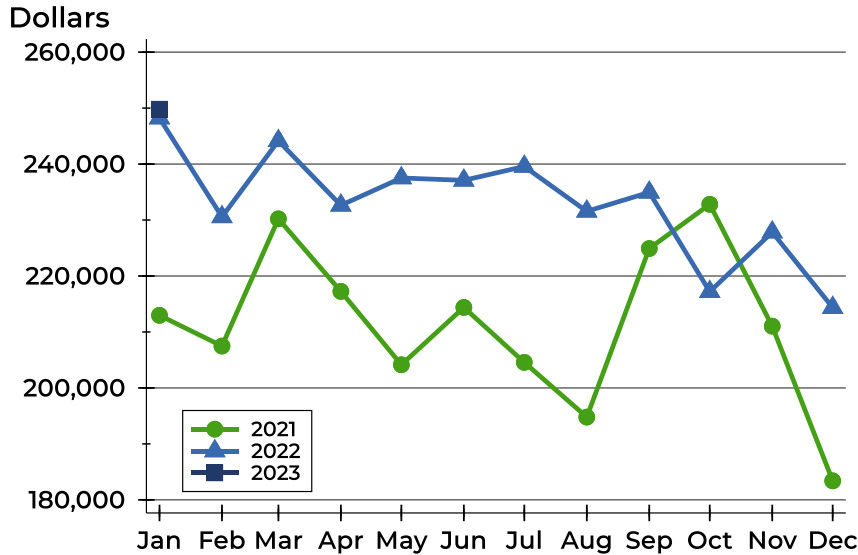
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.0%	13,300	13,999	8	9	93.2%	100.0%
\$25,000-\$49,999	2	1.4%	27,500	27,500	19	19	100.0%	100.0%
\$50,000-\$99,999	18	12.2%	75,822	77,250	10	8	99.5%	100.0%
\$100,000-\$124,999	4	2.7%	118,225	120,000	13	13	98.9%	100.0%
\$125,000-\$149,999	12	8.1%	136,975	138,250	12	12	99.8%	100.0%
\$150,000-\$174,999	10	6.8%	160,620	161,450	10	4	99.7%	100.0%
\$175,000-\$199,999	13	8.8%	187,646	189,500	14	13	99.9%	100.0%
\$200,000-\$249,999	25	16.9%	229,012	230,000	16	12	99.6%	100.0%
\$250,000-\$299,999	16	10.8%	272,238	270,000	16	18	99.6%	100.0%
\$300,000-\$399,999	21	14.2%	344,990	335,000	14	13	99.9%	100.0%
\$400,000-\$499,999	17	11.5%	456,115	450,000	18	16	99.5%	100.0%
\$500,000-\$749,999	7	4.7%	609,843	625,000	20	24	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



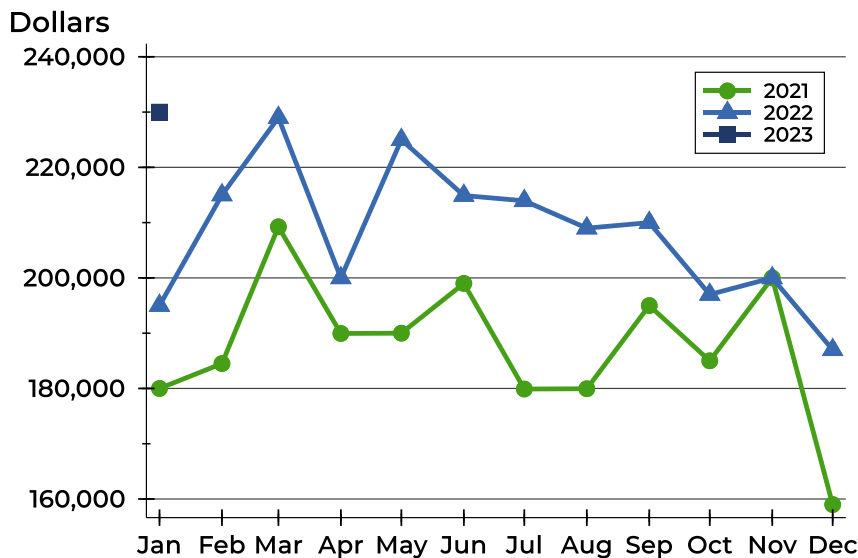
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	212,979	248,217	249,802
February	207,485	230,568	
March	230,215	244,155	
April	217,248	232,630	
May	204,140	237,514	
June	214,392	237,096	
July	204,572	239,573	
August	194,796	231,558	
September	224,912	234,949	
October	232,814	217,199	
November	211,039	227,837	
December	183,401	214,356	

Median Price



Month	2021	2022	2023
January	180,000	195,000	230,000
February	184,500	215,000	
March	209,250	229,000	
April	189,950	200,000	
May	190,000	225,000	
June	199,000	214,900	
July	179,900	213,950	
August	179,950	209,000	
September	195,000	210,000	
October	185,000	197,000	
November	200,000	200,000	
December	159,000	187,000	



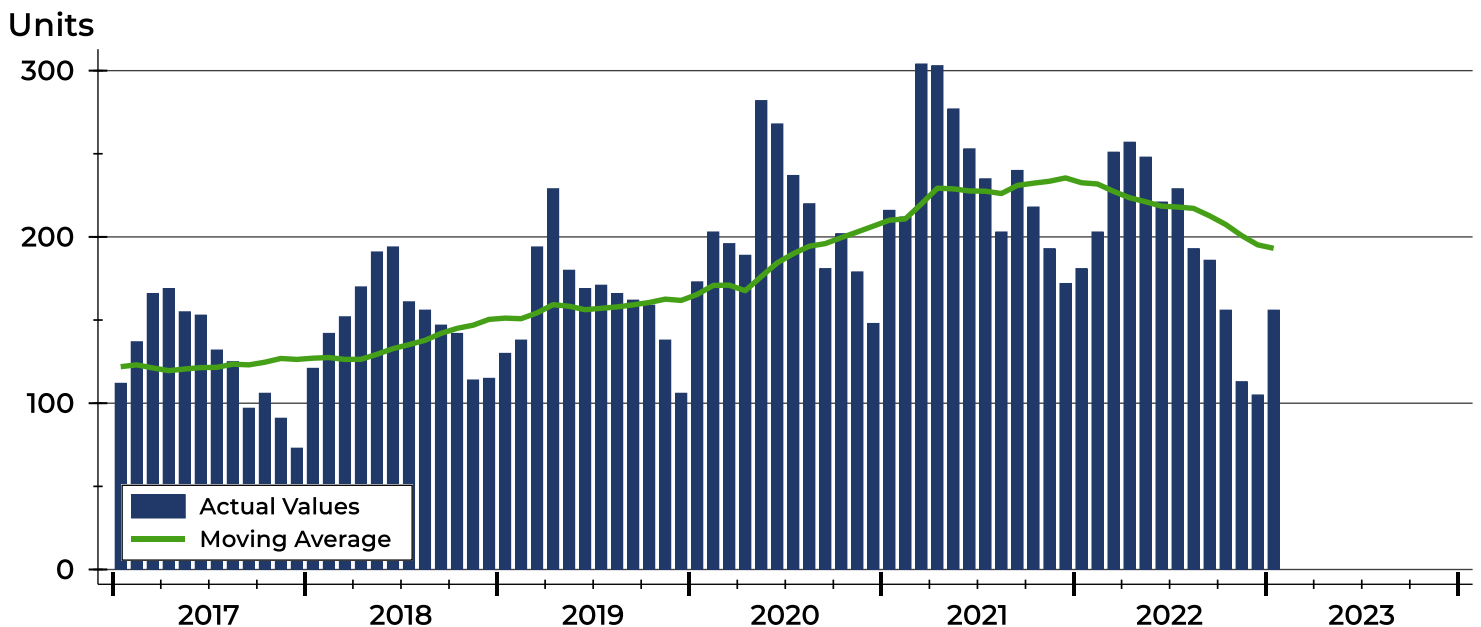
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		January			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		156	181	-13.8%	156	181	-13.8%
Volume (1,000s)		31,738	38,311	-17.2%	31,738	38,311	-17.2%
Average	Sale Price	203,448	211,664	-3.9%	203,448	211,664	-3.9%
	Days on Market	46	49	-6.1%	46	49	-6.1%
	Percent of Original	97.2%	97.0%	0.2%	97.2%	97.0%	0.2%
Median	Sale Price	184,150	192,000	-4.1%	184,150	192,000	-4.1%
	Days on Market	25	20	25.0%	25	20	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 156 contracts for sale were written in the Flint Hills MLS system during the month of January, down from 181 in 2022. The median list price of these homes was \$184,150, down from \$192,000 the prior year.

Half of the homes that went under contract in January were on the market less than 25 days, compared to 20 days in January 2022.

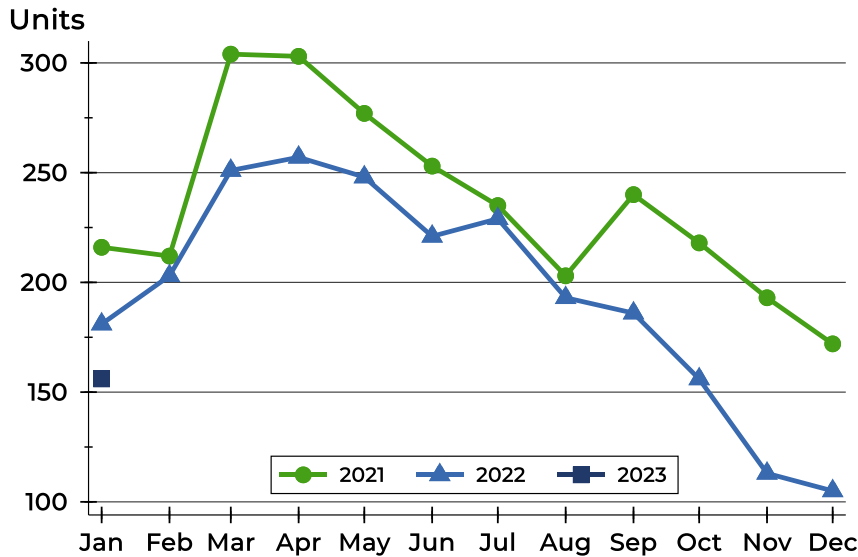
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	216	181	156
February	212	203	
March	304	251	
April	303	257	
May	277	248	
June	253	221	
July	235	229	
August	203	193	
September	240	186	
October	218	156	
November	193	113	
December	172	105	

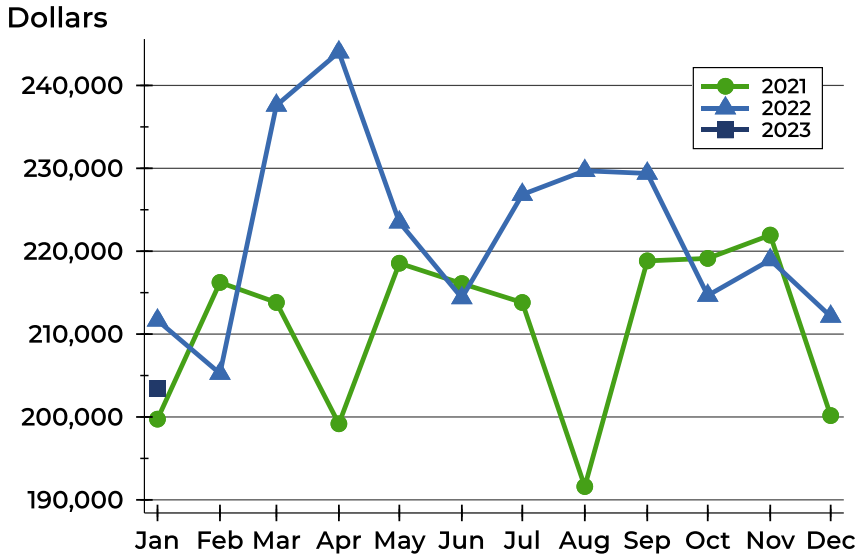
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.9%	11,633	13,999	30	9	84.7%	100.0%
\$25,000-\$49,999	7	4.5%	34,843	35,000	59	48	86.2%	86.0%
\$50,000-\$99,999	19	12.2%	74,453	72,000	38	8	96.8%	100.0%
\$100,000-\$124,999	13	8.3%	115,823	116,000	64	42	94.6%	97.4%
\$125,000-\$149,999	16	10.3%	137,350	139,900	48	26	98.7%	100.0%
\$150,000-\$174,999	15	9.6%	161,567	160,000	44	29	99.1%	100.0%
\$175,000-\$199,999	19	12.2%	188,542	189,500	57	45	98.0%	100.0%
\$200,000-\$249,999	24	15.4%	230,729	234,900	60	22	97.4%	100.0%
\$250,000-\$299,999	14	9.0%	270,057	267,500	49	40	98.9%	100.0%
\$300,000-\$399,999	17	10.9%	348,129	350,000	21	11	99.0%	100.0%
\$400,000-\$499,999	4	2.6%	467,500	471,000	18	3	100.0%	100.0%
\$500,000-\$749,999	4	2.6%	564,975	562,450	20	26	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	969,000	969,000	62	62	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



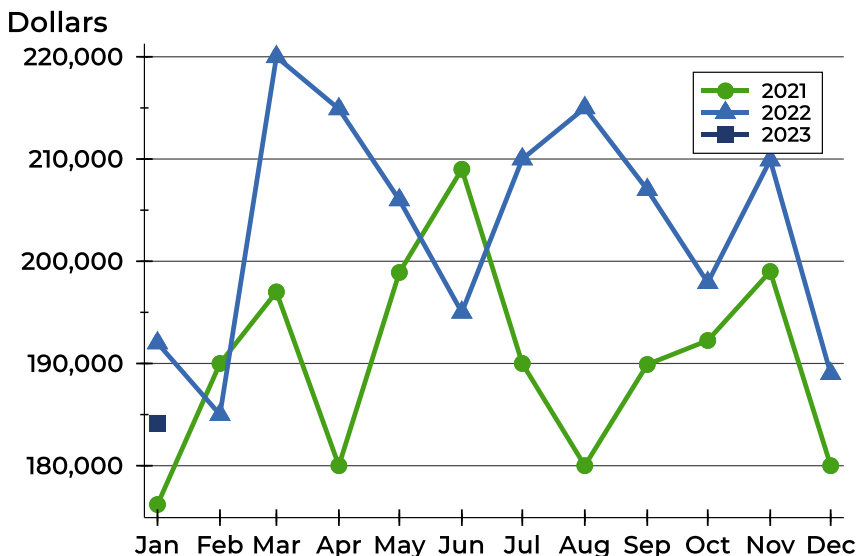
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	199,738	211,664	203,448
February	216,236	205,247	
March	213,817	237,592	
April	199,180	244,018	
May	218,551	223,500	
June	216,103	214,364	
July	213,811	226,836	
August	191,610	229,706	
September	218,836	229,388	
October	219,134	214,656	
November	221,945	218,954	
December	200,172	212,135	

Median Price

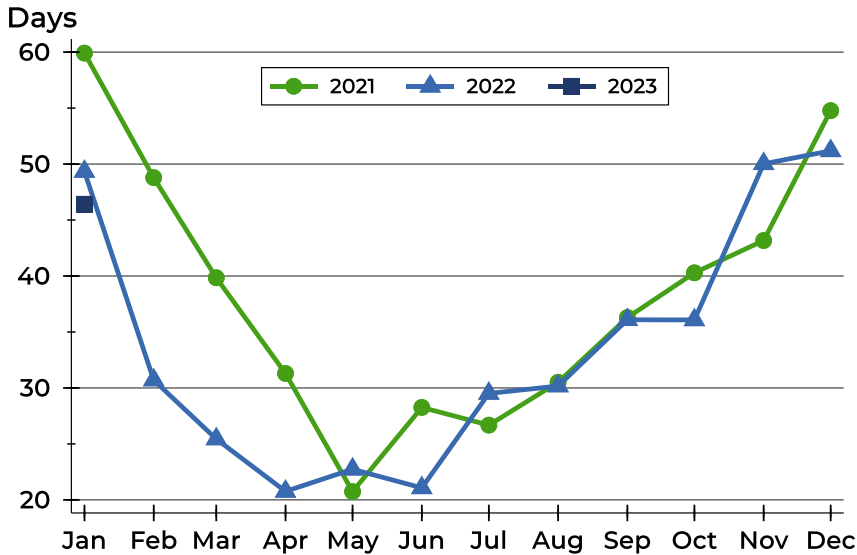


Month	2021	2022	2023
January	176,200	192,000	184,150
February	190,000	185,000	
March	197,000	220,000	
April	180,000	214,900	
May	198,900	206,000	
June	209,000	195,000	
July	190,000	210,000	
August	180,000	215,000	
September	189,900	207,000	
October	192,250	197,900	
November	199,000	209,900	
December	180,000	189,000	



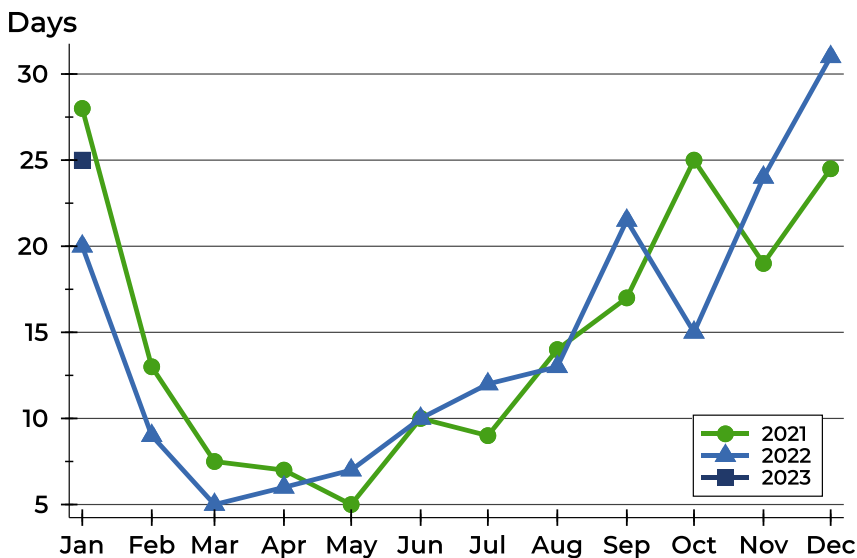
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	46
February	49	31	
March	40	25	
April	31	21	
May	21	23	
June	28	21	
July	27	30	
August	31	30	
September	36	36	
October	40	36	
November	43	50	
December	55	51	

Median DOM



Month	2021	2022	2023
January	28	20	25
February	13	9	
March	8	5	
April	7	6	
May	5	7	
June	10	10	
July	9	12	
August	14	13	
September	17	22	
October	25	15	
November	19	24	
December	25	31	



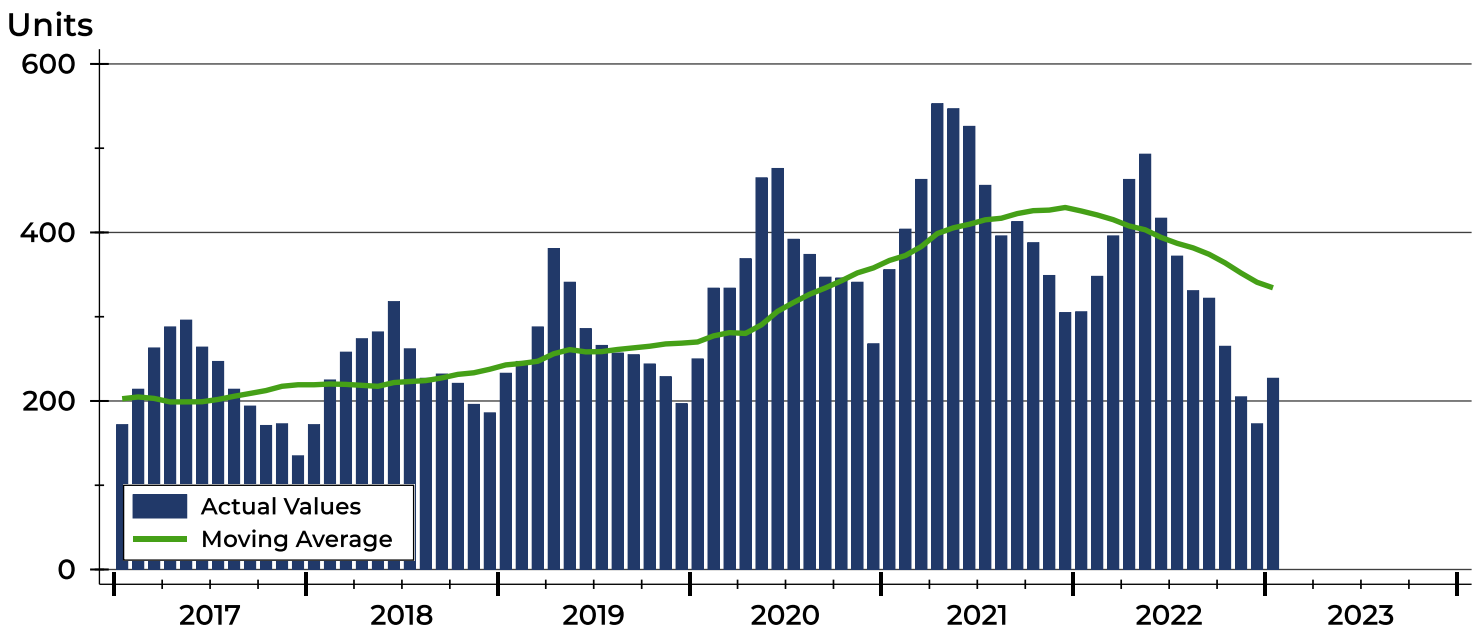
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of January		Change
		2023	2022	
Pending Contracts		227	306	-25.8%
Volume (1,000s)		49,792	64,362	-22.6%
Average	List Price	219,347	210,334	4.3%
	Days on Market	52	59	-11.9%
	Percent of Original	97.7%	98.4%	-0.7%
Median	List Price	198,000	189,450	4.5%
	Days on Market	29	25	16.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 227 listings in the Flint Hills MLS system had contracts pending at the end of January, down from 306 contracts pending at the end of January 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

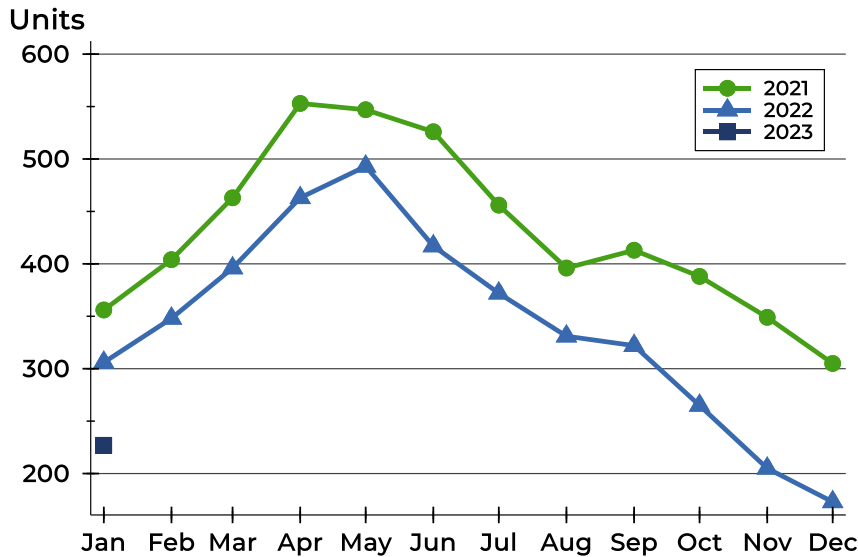
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	356	306	227
February	404	348	
March	463	396	
April	553	463	
May	547	493	
June	526	417	
July	456	372	
August	396	331	
September	413	322	
October	388	265	
November	349	205	
December	305	173	

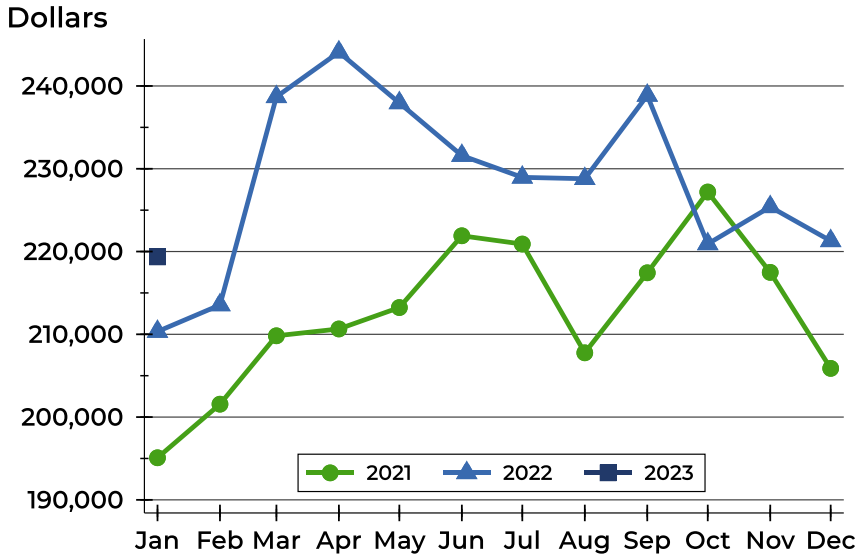
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	11,633	13,999	30	9	84.7%	100.0%
\$25,000-\$49,999	7	3.1%	37,129	40,000	59	37	87.1%	100.0%
\$50,000-\$99,999	23	10.1%	76,083	75,000	63	25	98.0%	100.0%
\$100,000-\$124,999	17	7.5%	115,509	115,000	61	42	95.7%	100.0%
\$125,000-\$149,999	18	7.9%	138,722	139,950	65	36	96.6%	100.0%
\$150,000-\$174,999	24	10.6%	162,341	163,200	48	29	98.1%	100.0%
\$175,000-\$199,999	25	11.0%	187,012	189,000	67	45	98.4%	100.0%
\$200,000-\$249,999	39	17.2%	228,967	229,900	45	16	98.7%	100.0%
\$250,000-\$299,999	24	10.6%	267,321	265,000	33	26	99.3%	100.0%
\$300,000-\$399,999	29	12.8%	342,502	339,900	52	15	98.3%	100.0%
\$400,000-\$499,999	11	4.8%	459,927	467,000	36	16	99.6%	100.0%
\$500,000-\$749,999	6	2.6%	568,133	562,450	41	28	99.2%	100.0%
\$750,000-\$999,999	1	0.4%	969,000	969,000	62	62	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



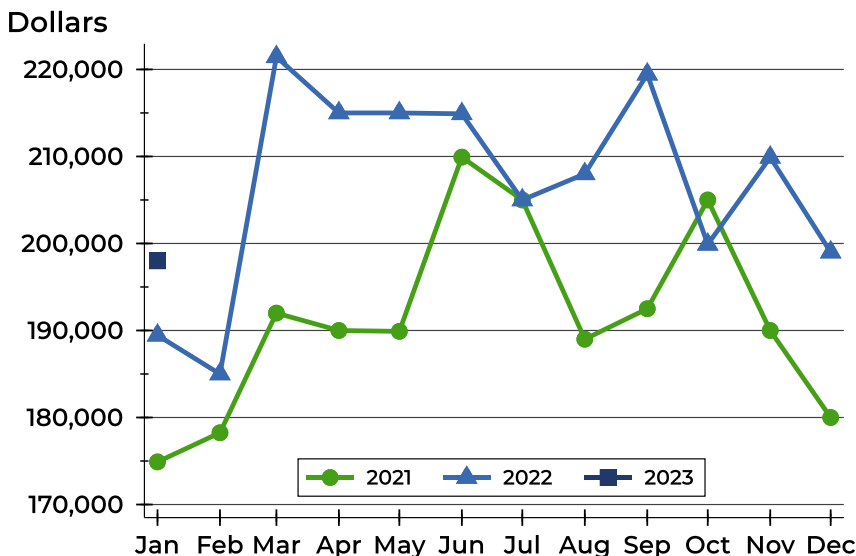
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	195,087	210,334	219,347
February	201,563	213,544	
March	209,821	238,690	
April	210,649	244,088	
May	213,236	237,952	
June	221,905	231,591	
July	220,905	228,963	
August	207,764	228,795	
September	217,430	238,856	
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

Median Price

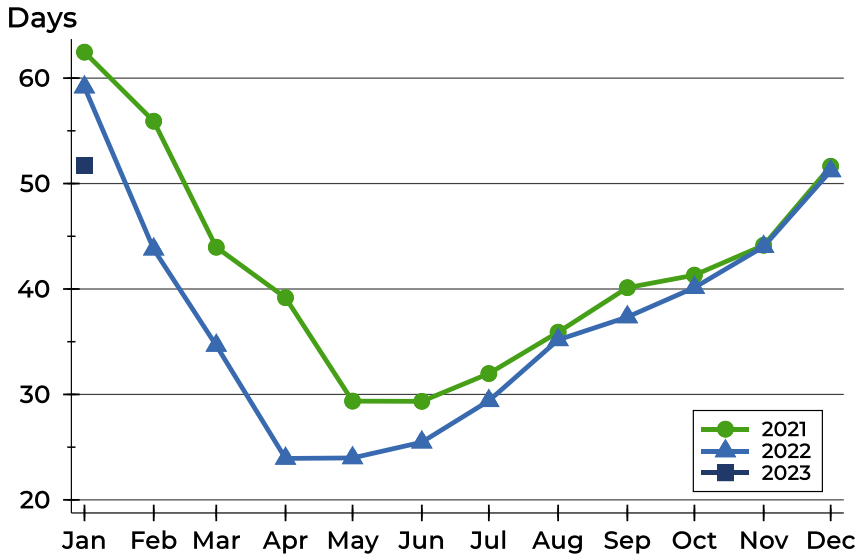


Month	2021	2022	2023
January	174,900	189,450	198,000
February	178,250	185,000	
March	192,000	221,450	
April	190,000	215,000	
May	189,900	215,000	
June	209,925	214,900	
July	205,000	205,000	
August	189,000	208,000	
September	192,500	219,450	
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



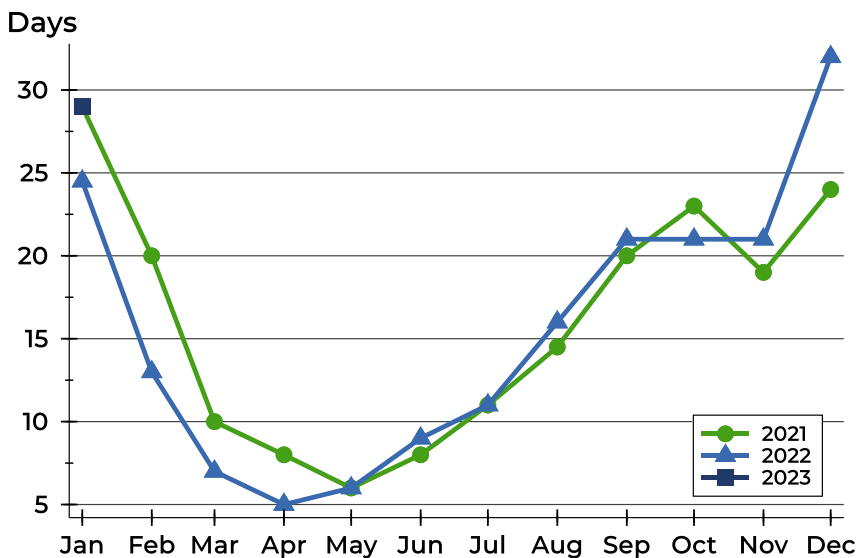
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	59	52
February	56	44	44
March	44	35	35
April	39	24	24
May	29	24	24
June	29	25	25
July	32	29	29
August	36	35	35
September	40	37	37
October	41	40	40
November	44	44	44
December	52	51	51

Median DOM



Month	2021	2022	2023
January	29	25	29
February	20	13	13
March	10	7	7
April	8	5	5
May	6	6	6
June	8	9	9
July	11	11	11
August	15	16	16
September	20	21	21
October	23	21	21
November	19	21	21
December	24	32	32