



**November
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in November

Total home sales in the Flint Hills MLS system fell last month to 139 units, compared to 164 units in November 2022. Total sales volume was \$31.9 million, down from a year earlier.

The median sale price in November was \$212,500, up from \$192,500 a year earlier. Homes that sold in November were typically on the market for 21 days and sold for 98.9% of their list prices.

Flint Hills MLS Active Listings Up at End of November

The total number of active listings in the Flint Hills MLS system at the end of November was 456 units, up from 423 at the same point in 2022. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$199,700.

During November, a total of 142 contracts were written up from 113 in November 2022. At the end of the month, there were 218 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Entire MLS System Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		139	164	230	1,967	2,307	2,579
Change from prior year		-15.2%	-28.7%	29.9%	-14.7%	-10.5%	17.5%
Active Listings		456	423	402	N/A	N/A	N/A
Change from prior year		7.8%	5.2%	-18.3%			
Months' Supply		2.6	2.0	1.7	N/A	N/A	N/A
Change from prior year		30.0%	17.6%	-32.0%			
New Listings		171	153	201	2,435	2,696	3,039
Change from prior year		11.8%	-23.9%	16.2%	-9.7%	-11.3%	9.6%
Contracts Written		142	113	193	2,038	2,237	2,654
Change from prior year		25.7%	-41.5%	7.8%	-8.9%	-15.7%	13.9%
Pending Contracts		218	205	349	N/A	N/A	N/A
Change from prior year		6.3%	-41.3%	2.3%			
Sales Volume (1,000s)		31,936	34,361	52,698	459,630	511,019	532,128
Change from prior year		-7.1%	-34.8%	52.3%	-10.1%	-4.0%	28.3%
Average	Sale Price	229,754	209,518	229,123	233,671	221,508	206,331
	Change from prior year	9.7%	-8.6%	17.2%	5.5%	7.4%	9.2%
	List Price of Actives	251,743	248,900	220,400	N/A	N/A	N/A
	Change from prior year	1.1%	12.9%	7.6%			
	Days on Market	42	35	38	38	30	38
Change from prior year	20.0%	-7.9%	-26.9%	26.7%	-21.1%	-42.4%	
	Percent of List	97.3%	97.4%	98.3%	97.8%	98.6%	98.5%
Change from prior year	-0.1%	-0.9%	0.4%	-0.8%	0.1%	1.1%	
	Percent of Original	95.0%	95.2%	96.3%	96.1%	97.3%	97.2%
Change from prior year	-0.2%	-1.1%	0.2%	-1.2%	0.1%	2.2%	
Median	Sale Price	212,500	192,500	209,500	215,000	203,000	188,000
	Change from prior year	10.4%	-8.1%	14.5%	5.9%	8.0%	7.4%
	List Price of Actives	199,700	210,000	171,400	N/A	N/A	N/A
	Change from prior year	-4.9%	22.5%	6.3%			
	Days on Market	21	18	23	14	10	12
Change from prior year	16.7%	-21.7%	27.8%	40.0%	-16.7%	-61.3%	
	Percent of List	98.9%	99.5%	100.0%	100.0%	100.0%	100.0%
Change from prior year	-0.6%	-0.5%	1.0%	0.0%	0.0%	1.5%	
	Percent of Original	97.4%	97.7%	97.9%	98.5%	100.0%	99.6%
Change from prior year	-0.3%	-0.2%	-0.1%	-1.5%	0.4%	2.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

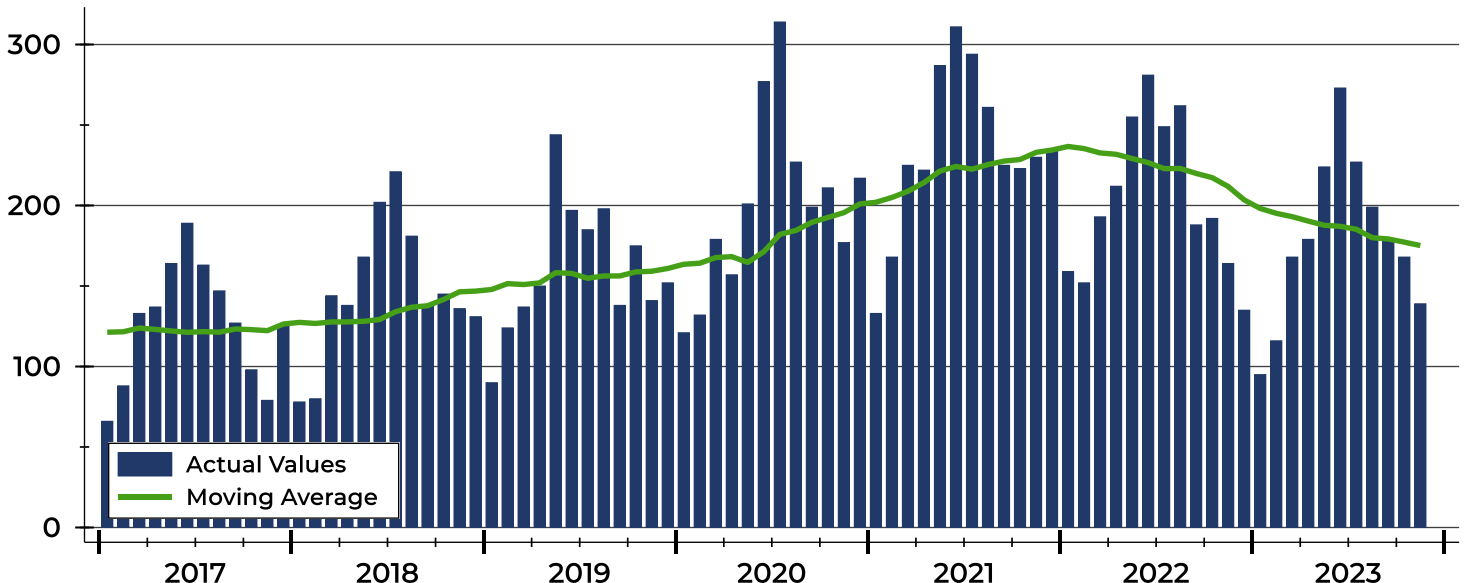
Summary Statistics for Closed Listings		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		139	164	-15.2%	1,967	2,307	-14.7%
Volume (1,000s)		31,936	34,361	-7.1%	459,630	511,019	-10.1%
Months' Supply		2.6	2.0	30.0%	N/A	N/A	N/A
Average	Sale Price	229,754	209,518	9.7%	233,671	221,508	5.5%
	Days on Market	42	35	20.0%	38	30	26.7%
	Percent of List	97.3%	97.4%	-0.1%	97.8%	98.6%	-0.8%
	Percent of Original	95.0%	95.2%	-0.2%	96.1%	97.3%	-1.2%
Median	Sale Price	212,500	192,500	10.4%	215,000	203,000	5.9%
	Days on Market	21	18	16.7%	14	10	40.0%
	Percent of List	98.9%	99.5%	-0.6%	100.0%	100.0%	0.0%
	Percent of Original	97.4%	97.7%	-0.3%	98.5%	100.0%	-1.5%

A total of 139 homes sold in the Flint Hills MLS system in November, down from 164 units in November 2022. Total sales volume fell to \$31.9 million compared to \$34.4 million in the previous year.

The median sales price in November was \$212,500, up 10.4% compared to the prior year. Median days on market was 21 days, down from 22 days in October, but up from 18 in November 2022.

History of Closed Listings

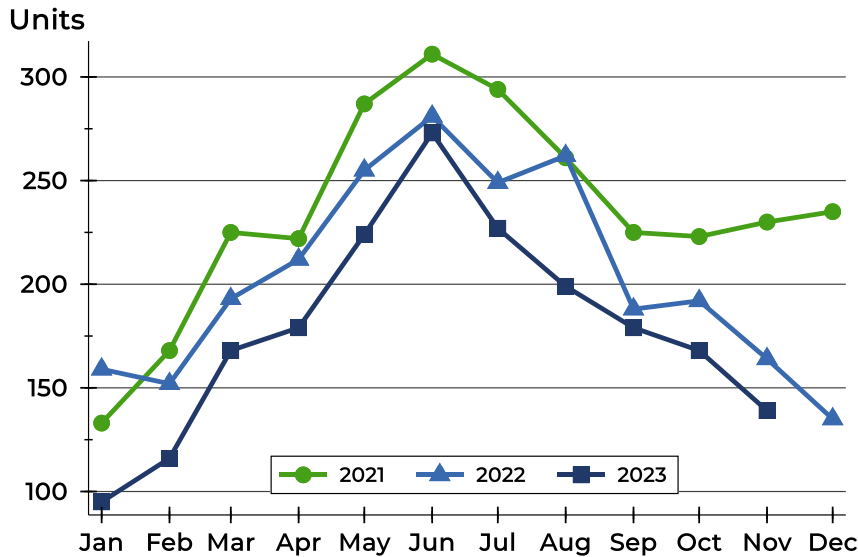
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	133	159	95
February	168	152	116
March	225	193	168
April	222	212	179
May	287	255	224
June	311	281	273
July	294	249	227
August	261	262	199
September	225	188	179
October	223	192	168
November	230	164	139
December	235	135	

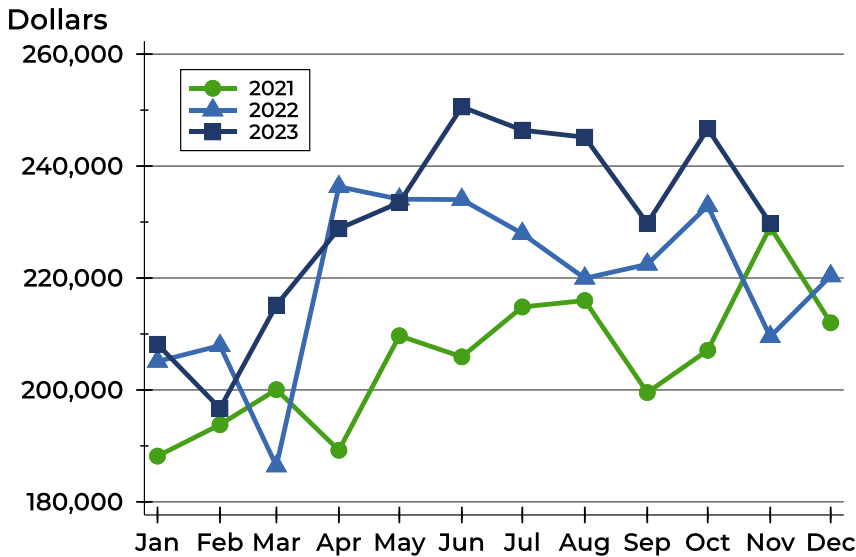
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.4%	0.7	19,000	19,000	19	19	86.8%	86.8%	81.4%	81.4%
\$25,000-\$49,999	4	2.9%	3.4	38,528	39,500	61	60	96.6%	82.9%	92.5%	82.9%
\$50,000-\$99,999	11	7.9%	5.1	72,991	74,400	57	35	94.8%	94.1%	89.2%	93.1%
\$100,000-\$124,999	9	6.5%	2.6	112,750	112,000	21	18	97.4%	97.2%	96.6%	96.0%
\$125,000-\$149,999	18	12.9%	3.2	137,200	135,500	56	33	96.8%	98.9%	92.7%	93.1%
\$150,000-\$174,999	13	9.4%	2.1	165,408	168,000	34	21	98.7%	100.0%	97.3%	100.0%
\$175,000-\$199,999	8	5.8%	2.1	186,238	188,500	25	23	98.0%	97.6%	96.2%	96.7%
\$200,000-\$249,999	20	14.4%	1.8	221,175	215,000	48	31	97.4%	98.5%	94.1%	95.7%
\$250,000-\$299,999	16	11.5%	2.5	281,244	282,500	38	14	99.8%	100.0%	101.3%	100.0%
\$300,000-\$399,999	24	17.3%	1.8	345,545	337,500	46	34	96.9%	98.7%	94.7%	97.0%
\$400,000-\$499,999	10	7.2%	2.6	425,590	419,000	15	16	98.2%	99.1%	97.6%	98.2%
\$500,000-\$749,999	4	2.9%	4.6	585,975	609,950	86	56	97.2%	96.8%	92.6%	93.5%
\$750,000-\$999,999	0	0.0%	13.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



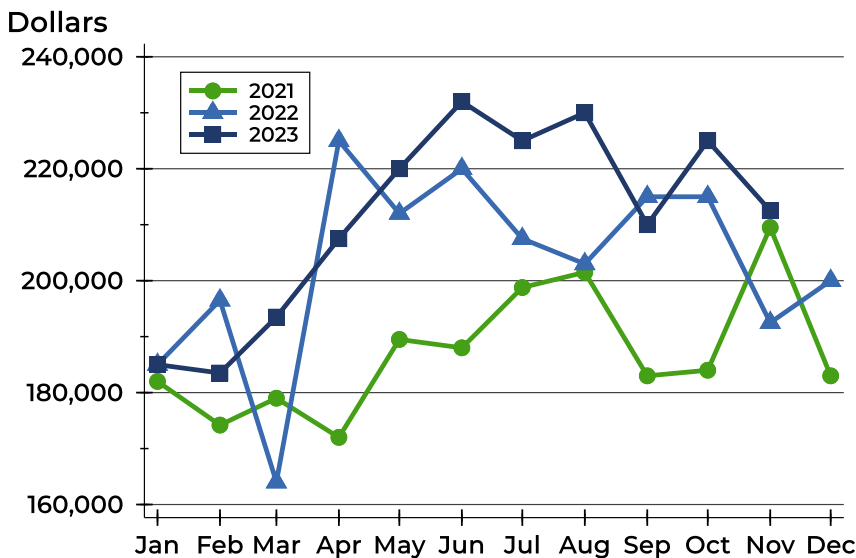
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	188,181	205,099	208,160
February	193,796	207,913	196,703
March	200,061	186,409	215,160
April	189,225	236,310	228,800
May	209,681	234,084	233,474
June	205,917	234,019	250,577
July	214,832	227,936	246,419
August	215,972	219,954	245,159
September	199,533	222,446	229,777
October	207,083	232,894	246,666
November	229,123	209,518	229,754
December	211,999	220,369	

Median Price

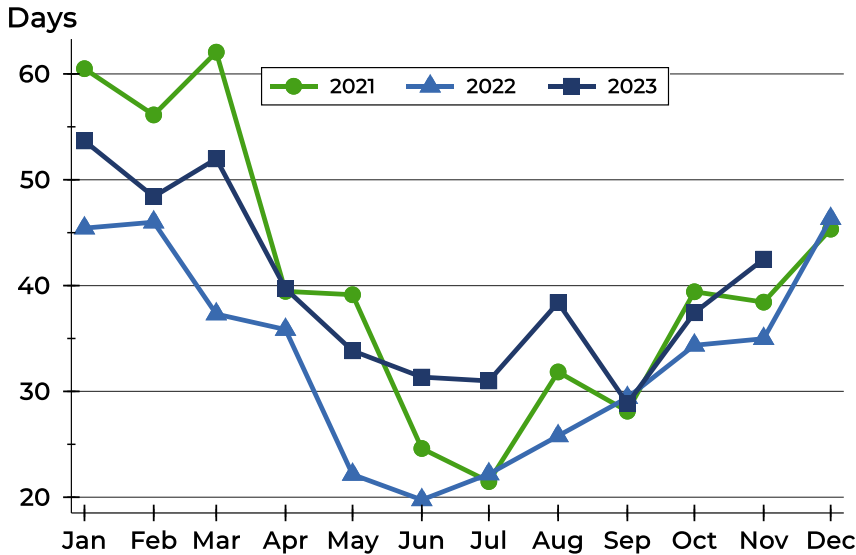


Month	2021	2022	2023
January	182,000	185,000	185,000
February	174,200	196,500	183,500
March	179,000	164,000	193,500
April	172,000	225,000	207,500
May	189,500	212,000	220,000
June	188,000	220,000	232,000
July	198,775	207,500	225,000
August	201,500	203,000	230,000
September	183,000	215,000	210,000
October	184,000	215,000	225,000
November	209,500	192,500	212,500
December	183,000	200,000	



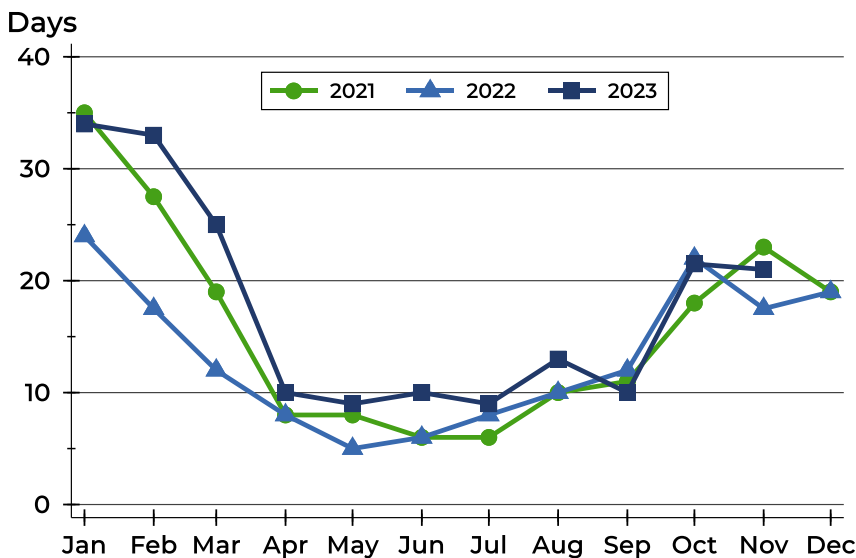
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	60	45	54
February	56	46	48
March	62	37	52
April	39	36	40
May	39	22	34
June	25	20	31
July	21	22	31
August	32	26	38
September	28	29	29
October	39	34	37
November	38	35	42
December	45	46	

Median DOM



Month	2021	2022	2023
January	35	24	34
February	28	18	33
March	19	12	25
April	8	8	10
May	8	5	9
June	6	6	10
July	6	8	9
August	10	10	13
September	11	12	10
October	18	22	22
November	23	18	21
December	19	19	



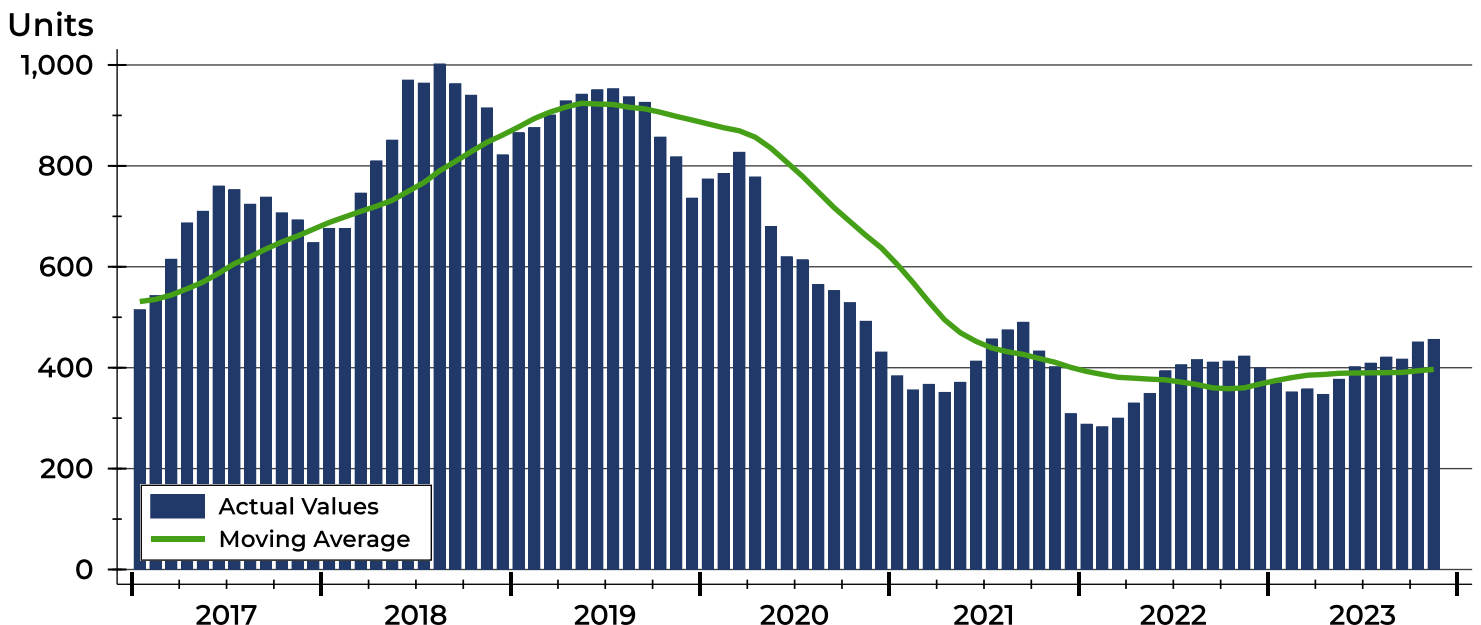
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	2022	Change
Active Listings		456	423	7.8%
Volume (1,000s)		114,795	105,285	9.0%
Months' Supply		2.6	2.0	30.0%
Average	List Price	251,743	248,900	1.1%
	Days on Market	80	80	0.0%
	Percent of Original	96.8%	97.2%	-0.4%
Median	List Price	199,700	210,000	-4.9%
	Days on Market	58	60	-3.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 456 homes were available for sale in the Flint Hills MLS system at the end of November. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of November was \$199,700, down 4.9% from 2022. The typical time on market for active listings was 58 days, down from 60 days a year earlier.

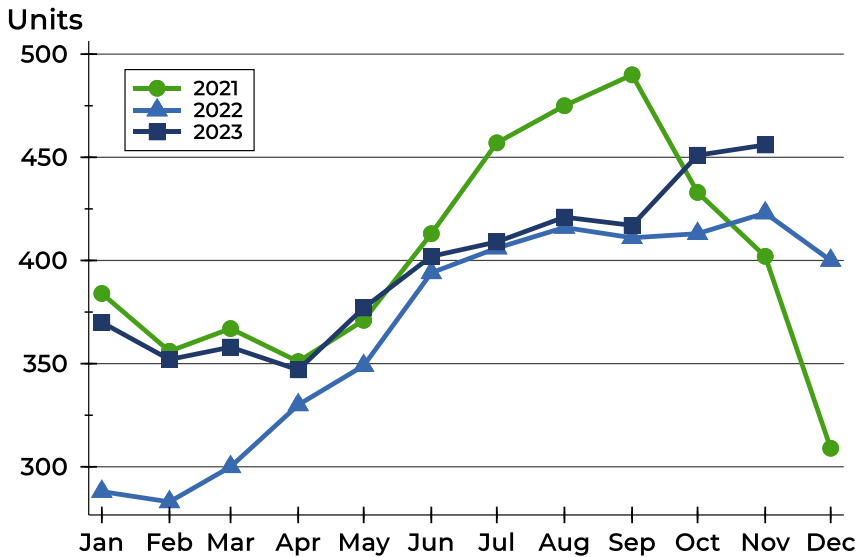
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	384	288	370
February	356	283	352
March	367	300	358
April	351	330	347
May	371	349	377
June	413	394	402
July	457	406	409
August	475	416	421
September	490	411	417
October	433	413	451
November	402	423	456
December	309	400	

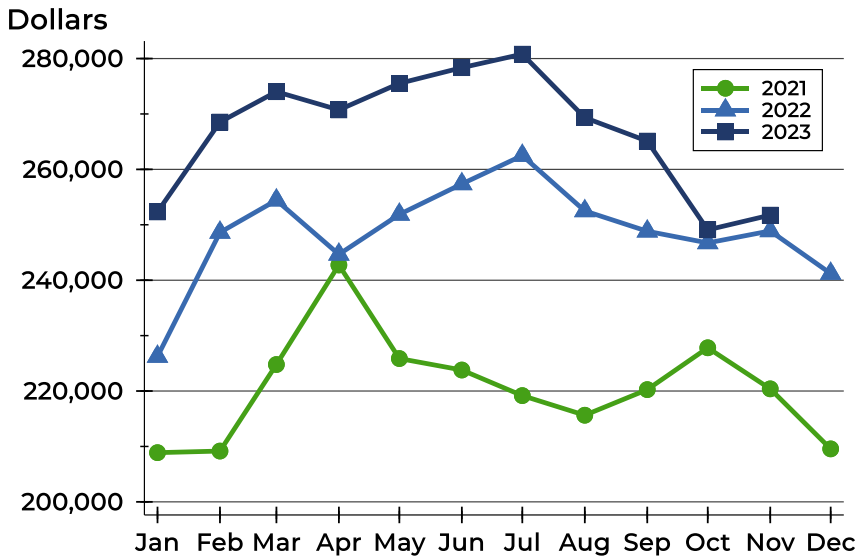
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	0.4%	0.7	15,950	15,950	52	52	77.7%	77.7%
\$25,000-\$49,999	14	3.1%	3.4	39,321	39,450	133	132	87.0%	92.9%
\$50,000-\$99,999	67	14.7%	5.1	79,915	80,000	95	68	95.7%	100.0%
\$100,000-\$124,999	29	6.4%	2.6	114,300	115,000	74	56	94.8%	100.0%
\$125,000-\$149,999	47	10.3%	3.2	137,382	139,000	80	66	96.8%	100.0%
\$150,000-\$174,999	37	8.1%	2.1	163,524	164,900	67	64	97.3%	100.0%
\$175,000-\$199,999	34	7.5%	2.1	186,806	185,000	61	39	97.5%	100.0%
\$200,000-\$249,999	54	11.8%	1.8	223,863	220,000	73	46	98.3%	100.0%
\$250,000-\$299,999	58	12.7%	2.5	278,771	277,000	67	55	98.3%	100.0%
\$300,000-\$399,999	53	11.6%	1.8	351,964	345,000	66	48	98.3%	100.0%
\$400,000-\$499,999	22	4.8%	2.6	449,641	445,000	94	92	97.3%	98.2%
\$500,000-\$749,999	26	5.7%	4.6	607,283	587,450	98	76	97.3%	100.0%
\$750,000-\$999,999	10	2.2%	13.3	851,700	864,500	120	42	94.8%	100.0%
\$1,000,000 and up	3	0.7%	N/A	1,858,333	1,875,000	181	171	100.0%	100.0%



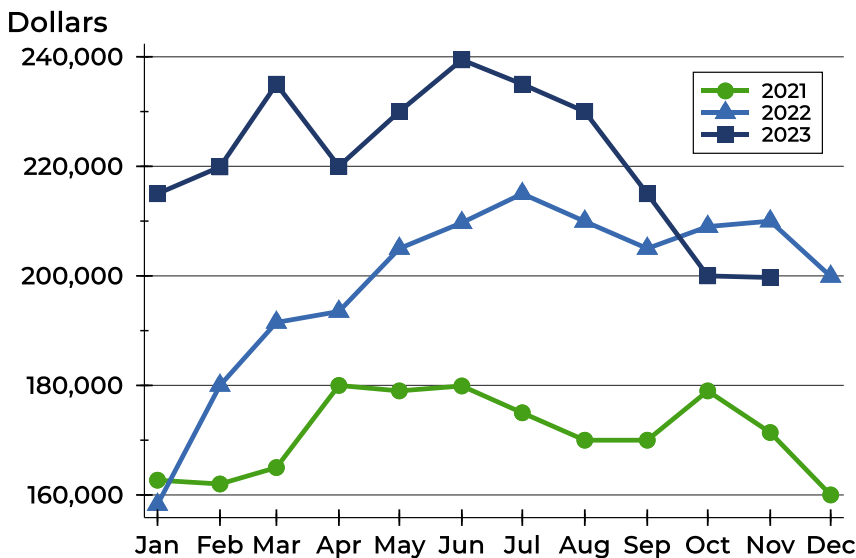
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	208,880	226,233	252,323
February	209,173	248,619	268,538
March	224,783	254,438	274,015
April	242,746	244,659	270,729
May	225,867	251,870	275,521
June	223,792	257,371	278,352
July	219,178	262,496	280,794
August	215,637	252,502	269,336
September	220,257	248,830	265,105
October	227,809	246,733	249,087
November	220,400	248,900	251,743
December	209,564	241,203	

Median Price

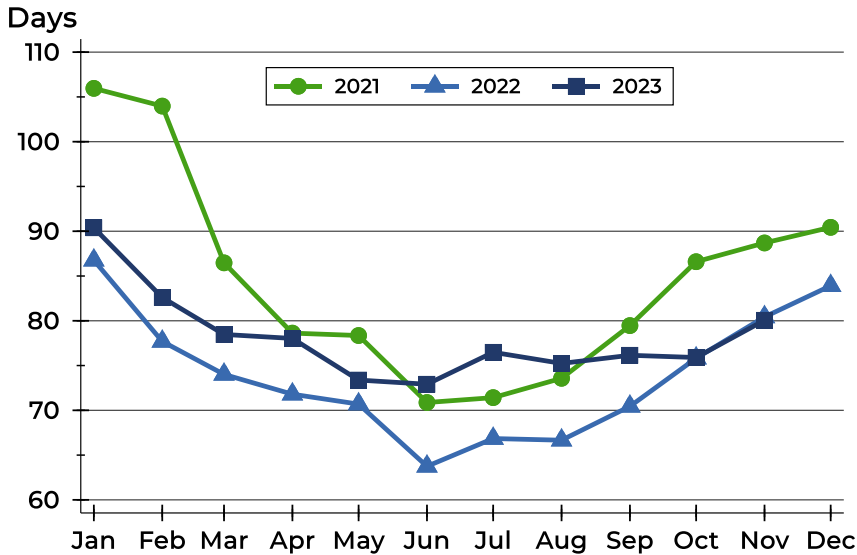


Month	2021	2022	2023
January	162,700	158,250	215,000
February	162,000	180,000	219,900
March	165,000	191,500	235,000
April	180,000	193,500	220,000
May	179,000	205,000	230,000
June	179,900	209,700	239,450
July	175,000	215,000	235,000
August	170,000	209,950	230,000
September	170,000	205,000	215,000
October	179,000	209,000	199,999
November	171,400	210,000	199,700
December	160,000	199,900	



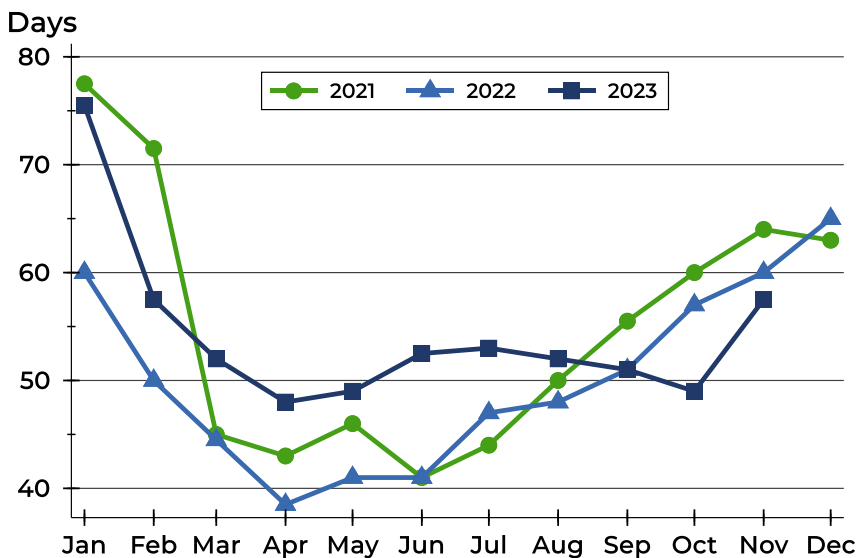
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	106	87	90
February	104	78	83
March	86	74	78
April	79	72	78
May	78	71	73
June	71	64	73
July	71	67	76
August	74	67	75
September	79	70	76
October	87	76	76
November	89	80	80
December	90	84	

Median DOM

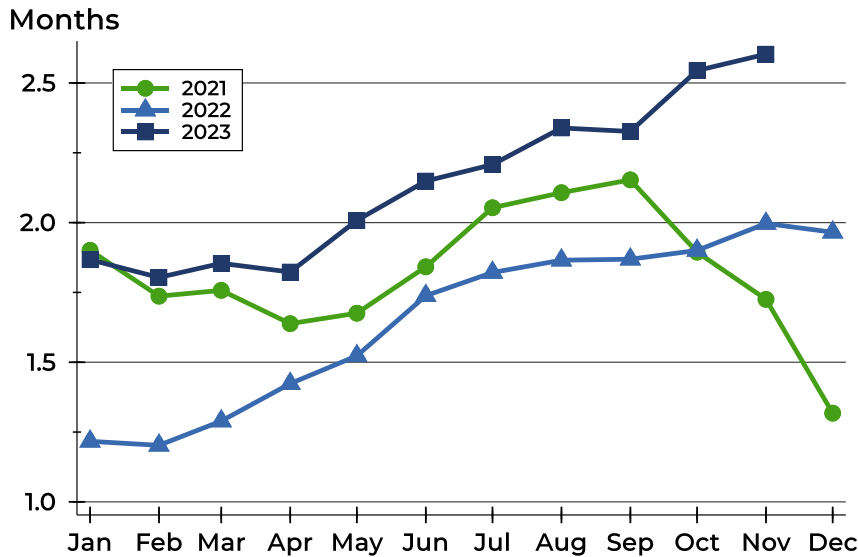


Month	2021	2022	2023
January	78	60	76
February	72	50	58
March	45	45	52
April	43	39	48
May	46	41	49
June	41	41	53
July	44	47	53
August	50	48	52
September	56	51	51
October	60	57	49
November	64	60	58
December	63	65	



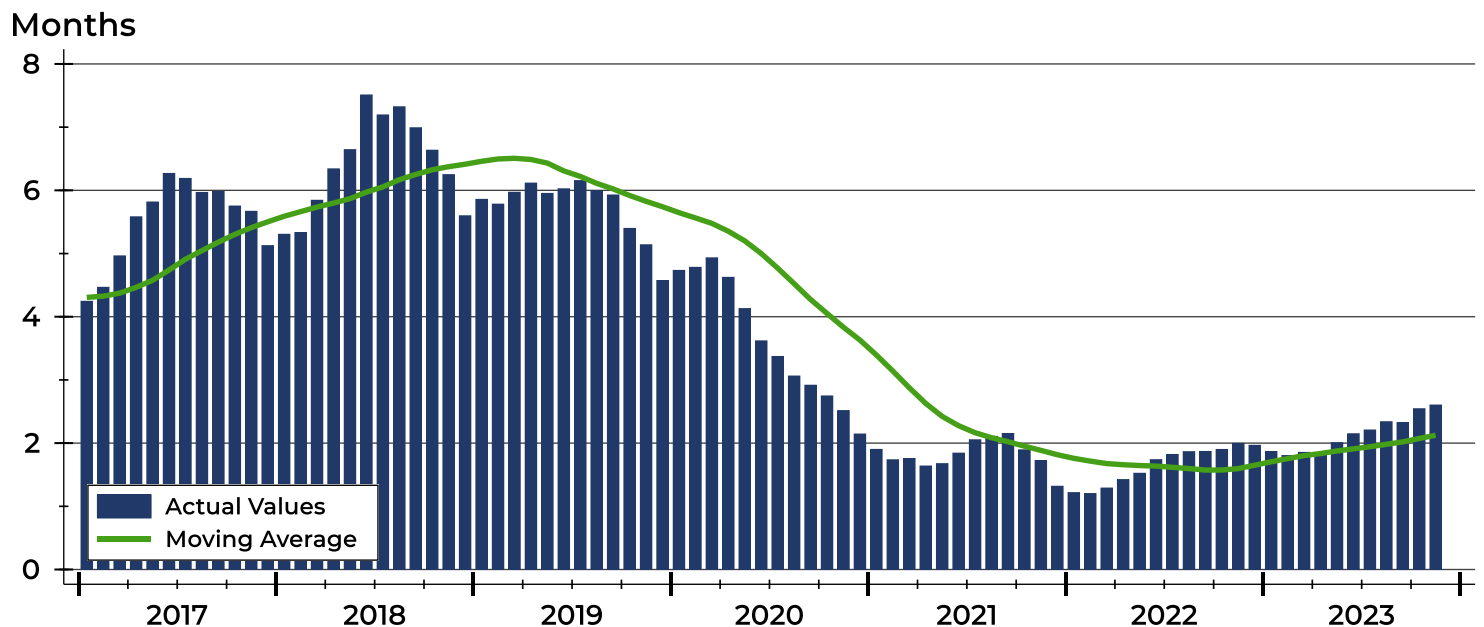
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	1.8
March	1.8	1.3	1.9
April	1.6	1.4	1.8
May	1.7	1.5	2.0
June	1.8	1.7	2.1
July	2.1	1.8	2.2
August	2.1	1.9	2.3
September	2.2	1.9	2.3
October	1.9	1.9	2.5
November	1.7	2.0	2.6
December	1.3	2.0	

History of Month's Supply





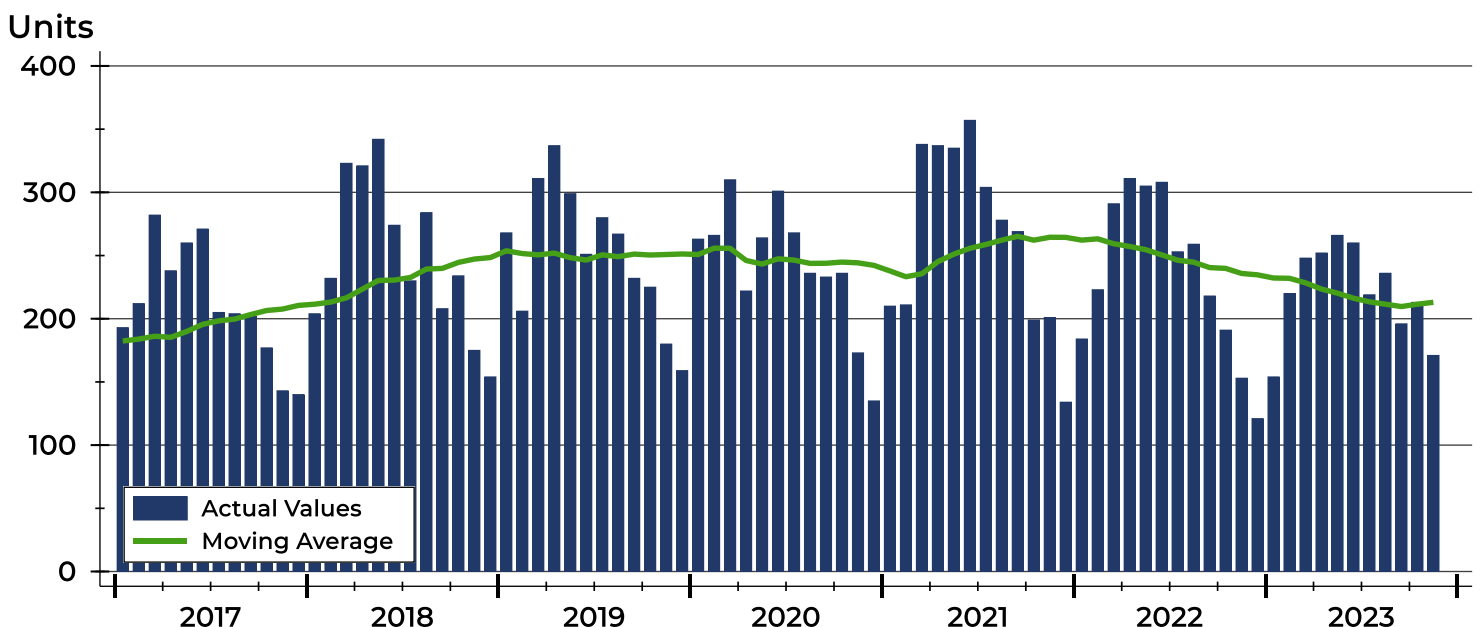
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	November 2022	Change
Current Month	New Listings	171	153	11.8%
	Volume (1,000s)	45,915	34,649	32.5%
	Average List Price	268,511	226,467	18.6%
	Median List Price	229,900	200,000	15.0%
Year-to-Date	New Listings	2,435	2,696	-9.7%
	Volume (1,000s)	604,255	634,870	-4.8%
	Average List Price	248,154	235,486	5.4%
	Median List Price	224,900	210,000	7.1%

A total of 171 new listings were added in the Flint Hills MLS system during November, up 11.8% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 2,435 new listings.

The median list price of these homes was \$229,900 up from \$200,000 in 2022.

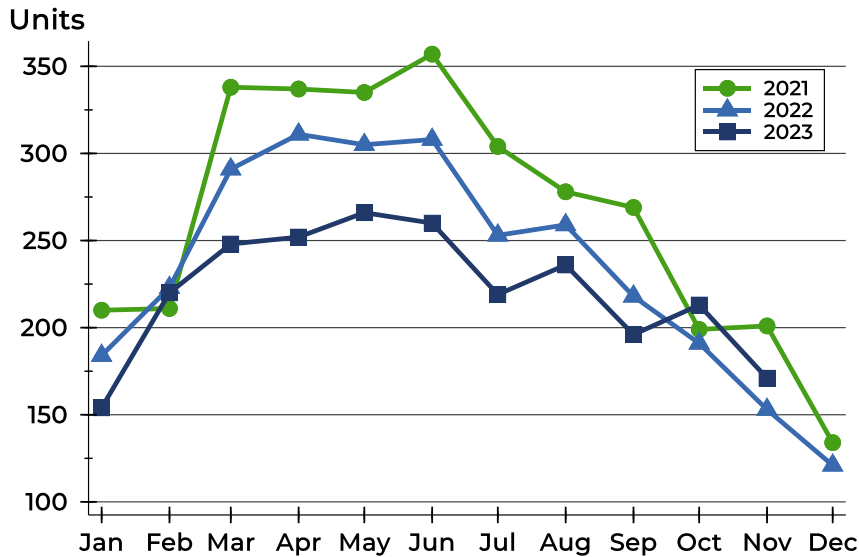
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	210	184	154
February	211	223	220
March	338	291	248
April	337	311	252
May	335	305	266
June	357	308	260
July	304	253	219
August	278	259	236
September	269	218	196
October	199	191	213
November	201	153	171
December	134	121	

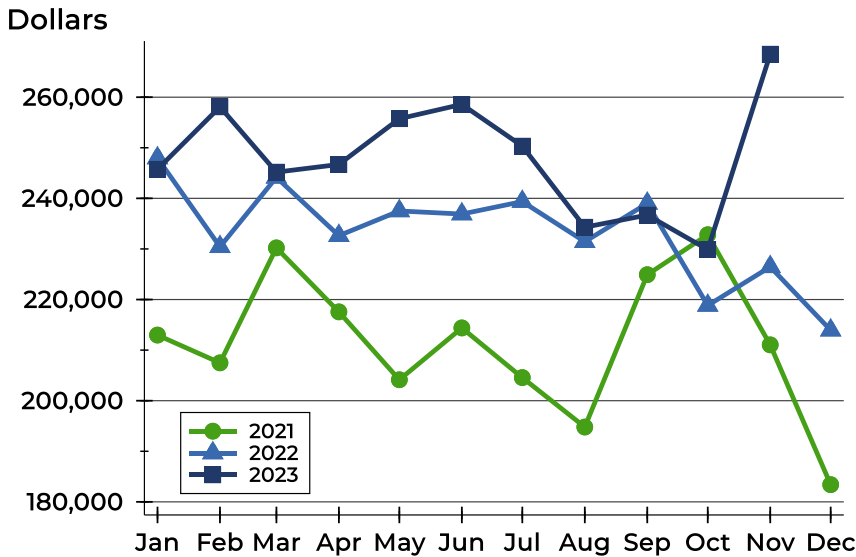
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	14,900	14,900	5	5	55.4%	55.4%
\$25,000-\$49,999	1	0.6%	39,000	39,000	5	5	100.0%	100.0%
\$50,000-\$99,999	10	5.8%	81,510	83,450	18	15	100.0%	100.0%
\$100,000-\$124,999	10	5.8%	113,980	112,250	13	11	100.0%	100.0%
\$125,000-\$149,999	10	5.8%	139,260	139,950	17	18	98.7%	100.0%
\$150,000-\$174,999	15	8.8%	162,443	164,900	16	11	99.6%	100.0%
\$175,000-\$199,999	23	13.5%	187,161	187,500	17	16	99.1%	100.0%
\$200,000-\$249,999	29	17.0%	225,462	225,000	15	14	99.2%	100.0%
\$250,000-\$299,999	28	16.4%	281,093	282,450	18	22	99.2%	100.0%
\$300,000-\$399,999	21	12.3%	349,367	345,000	19	14	99.5%	100.0%
\$400,000-\$499,999	11	6.4%	433,182	427,000	22	23	98.1%	100.0%
\$500,000-\$749,999	8	4.7%	626,500	602,500	15	10	100.0%	100.0%
\$750,000-\$999,999	3	1.8%	783,333	750,000	30	30	100.0%	100.0%
\$1,000,000 and up	1	0.6%	1,900,000	1,900,000	24	24	100.0%	100.0%



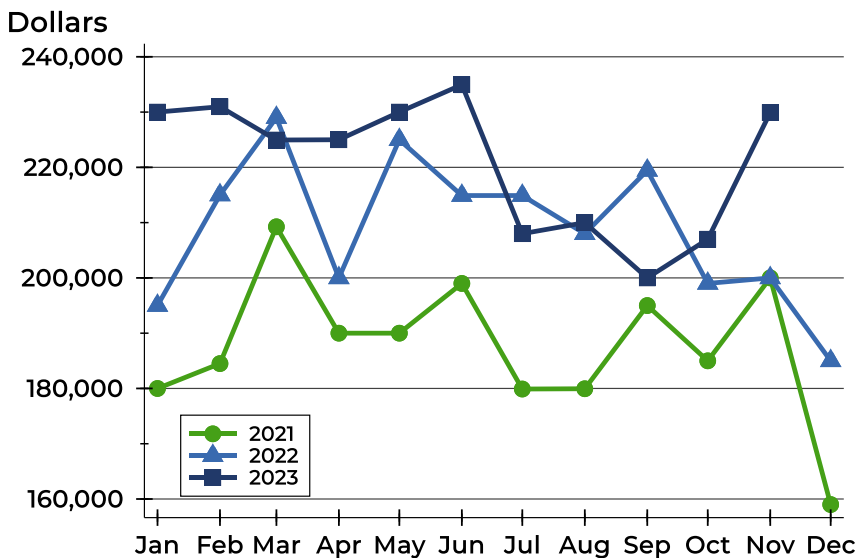
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	212,979	247,972	245,756
February	207,485	230,433	258,094
March	230,215	244,155	245,187
April	217,567	232,630	246,706
May	204,140	237,514	255,746
June	214,392	236,901	258,581
July	204,572	239,366	250,334
August	194,796	231,437	234,300
September	224,912	239,001	236,707
October	232,814	218,831	229,881
November	211,039	226,467	268,511
December	183,401	213,940	

Median Price



Month	2021	2022	2023
January	180,000	195,000	230,000
February	184,500	215,000	230,975
March	209,250	229,000	224,950
April	190,000	200,000	225,000
May	190,000	225,000	230,000
June	199,000	214,900	234,950
July	179,900	214,900	208,000
August	179,950	208,000	210,000
September	195,000	219,450	200,000
October	185,000	199,000	207,000
November	200,000	200,000	229,900
December	159,000	185,000	



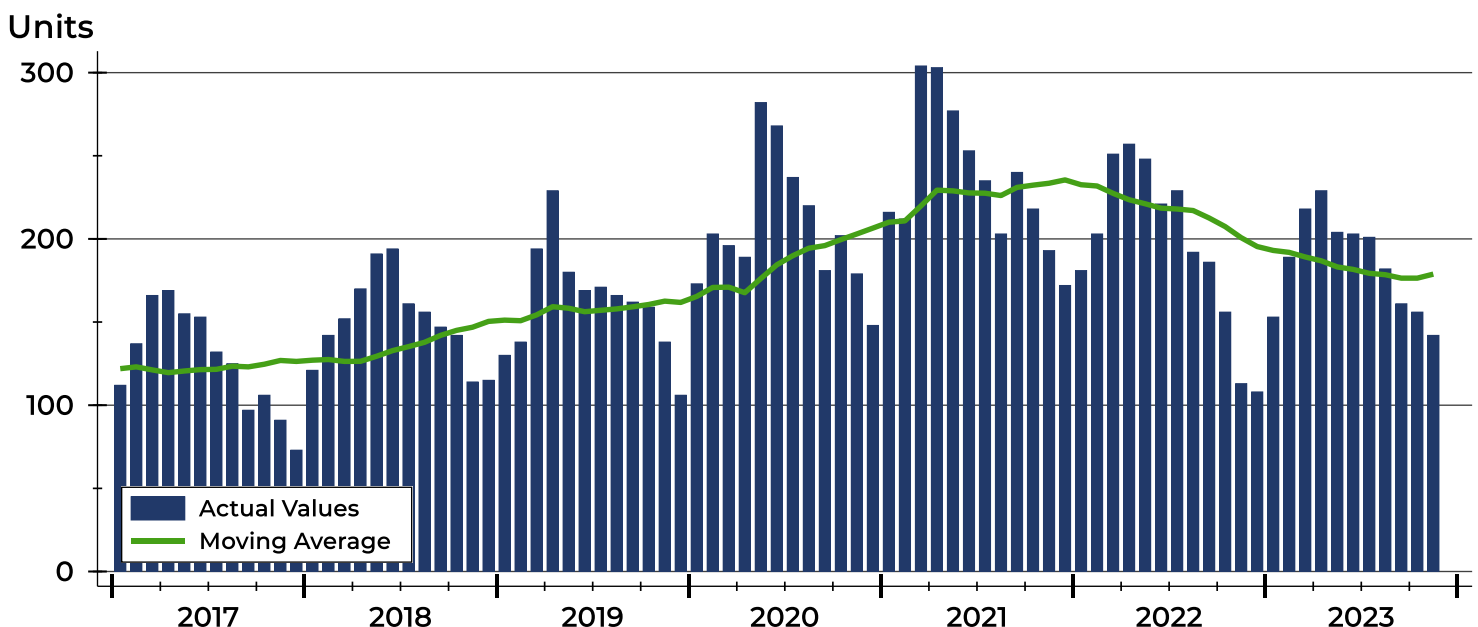
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		142	113	25.7%	2,038	2,237	-8.9%
Volume (1,000s)		35,297	24,742	42.7%	488,235	502,167	-2.8%
Average	Sale Price	248,568	218,954	13.5%	239,566	224,482	6.7%
	Days on Market	53	50	6.0%	39	30	30.0%
	Percent of Original	96.8%	94.2%	2.8%	96.2%	97.3%	-1.1%
Median	Sale Price	225,000	209,900	7.2%	219,900	200,000	9.9%
	Days on Market	28	24	16.7%	14	10	40.0%
	Percent of Original	100.0%	96.2%	4.0%	98.9%	100.0%	-1.1%

A total of 142 contracts for sale were written in the Flint Hills MLS system during the month of November, up from 113 in 2022. The median list price of these homes was \$225,000, up from \$209,900 the prior year.

Half of the homes that went under contract in November were on the market less than 28 days, compared to 24 days in November 2022.

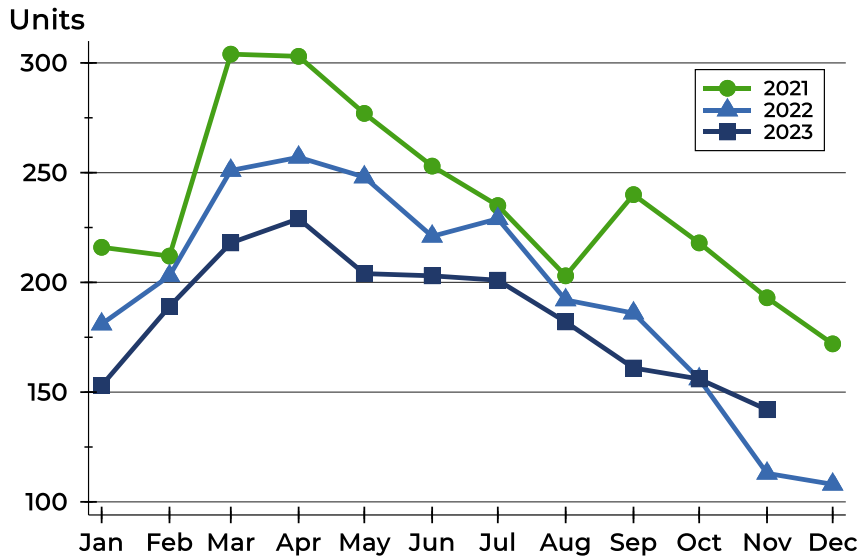
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	216	181	153
February	212	203	189
March	304	251	218
April	303	257	229
May	277	248	204
June	253	221	203
July	235	229	201
August	203	192	182
September	240	186	161
October	218	156	156
November	193	113	142
December	172	108	108

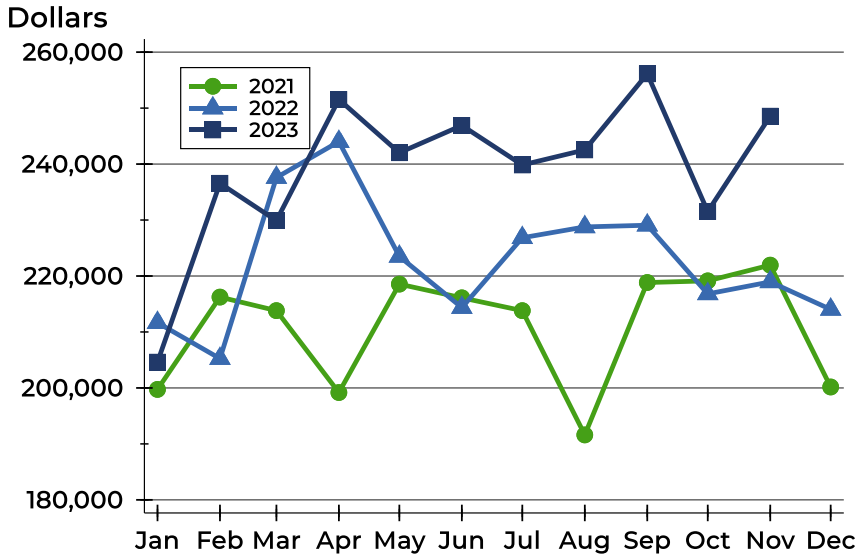
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	3.5%	41,580	40,000	78	56	87.3%	100.0%
\$50,000-\$99,999	8	5.6%	70,975	67,000	27	33	94.1%	100.0%
\$100,000-\$124,999	5	3.5%	114,480	117,500	18	4	99.1%	100.0%
\$125,000-\$149,999	13	9.2%	136,777	137,500	56	31	97.0%	97.8%
\$150,000-\$174,999	14	9.9%	162,839	160,000	41	29	96.3%	98.6%
\$175,000-\$199,999	13	9.2%	187,607	188,000	51	10	98.0%	100.0%
\$200,000-\$249,999	31	21.8%	228,789	230,000	60	28	96.0%	99.8%
\$250,000-\$299,999	22	15.5%	276,070	273,250	36	25	98.2%	100.0%
\$300,000-\$399,999	18	12.7%	347,311	349,900	52	28	97.7%	99.3%
\$400,000-\$499,999	6	4.2%	427,733	423,500	102	21	97.4%	99.8%
\$500,000-\$749,999	6	4.2%	594,630	564,950	95	96	98.8%	99.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.7%	1,900,000	1,900,000	24	24	100.0%	100.0%



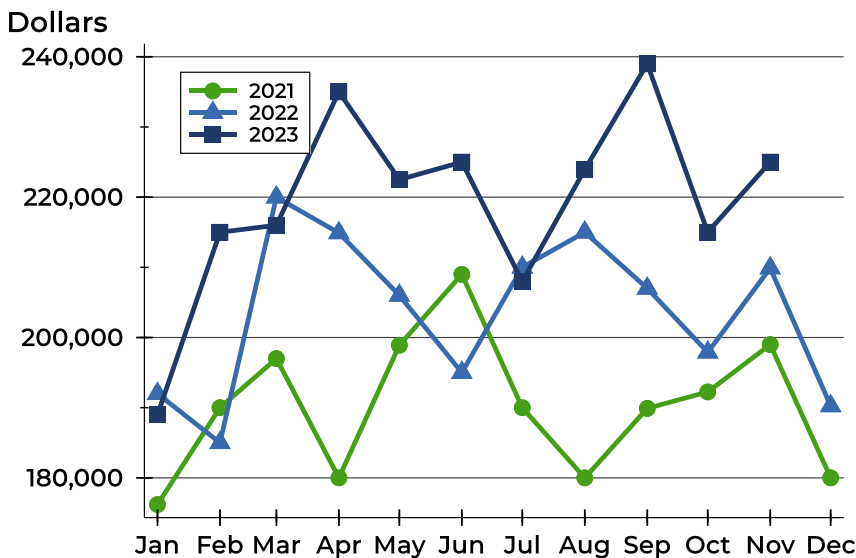
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	199,738	211,664	204,615
February	216,236	205,247	236,570
March	213,817	237,592	229,900
April	199,180	244,018	251,547
May	218,551	223,500	242,026
June	216,103	214,364	246,905
July	213,811	226,836	239,842
August	191,610	228,770	242,533
September	218,836	229,072	256,124
October	219,134	216,807	231,523
November	221,945	218,954	248,568
December	200,172	214,032	-

Median Price

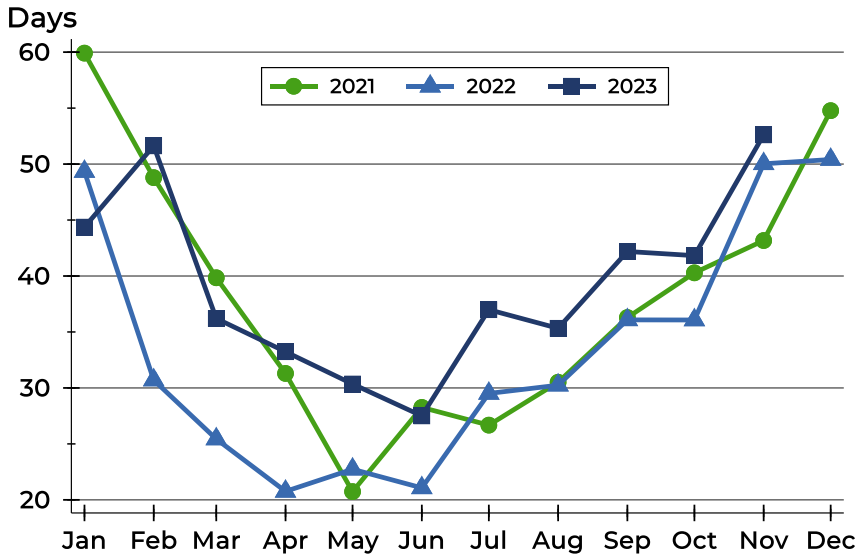


Month	2021	2022	2023
January	176,200	192,000	189,000
February	190,000	185,000	215,000
March	197,000	220,000	216,000
April	180,000	214,900	235,000
May	198,900	206,000	222,500
June	209,000	195,000	225,000
July	190,000	210,000	208,000
August	180,000	215,000	223,950
September	189,900	207,000	239,000
October	192,250	197,900	215,000
November	199,000	209,900	225,000
December	180,000	190,250	-



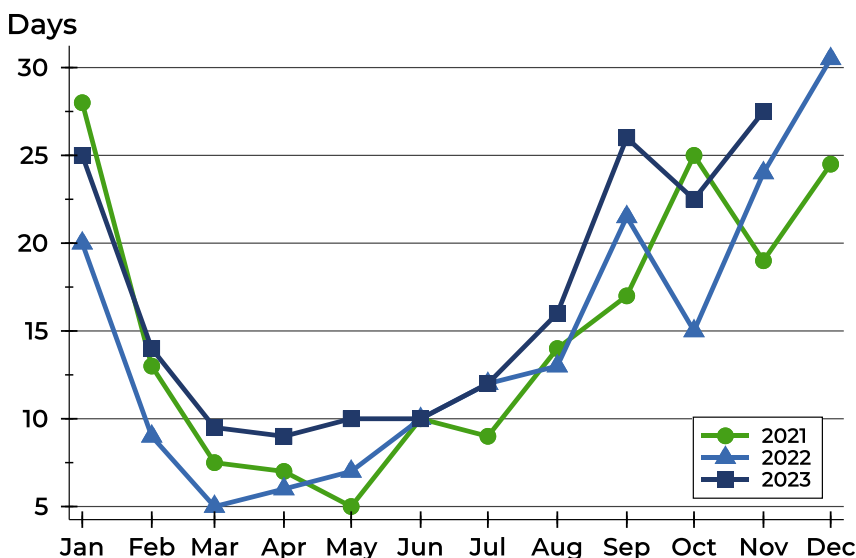
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	44
February	49	31	52
March	40	25	36
April	31	21	33
May	21	23	30
June	28	21	28
July	27	30	37
August	31	30	35
September	36	36	42
October	40	36	42
November	43	50	53
December	55	50	

Median DOM



Month	2021	2022	2023
January	28	20	25
February	13	9	14
March	8	5	10
April	7	6	9
May	5	7	10
June	10	10	10
July	9	12	12
August	14	13	16
September	17	22	26
October	25	15	23
November	19	24	28
December	25	31	



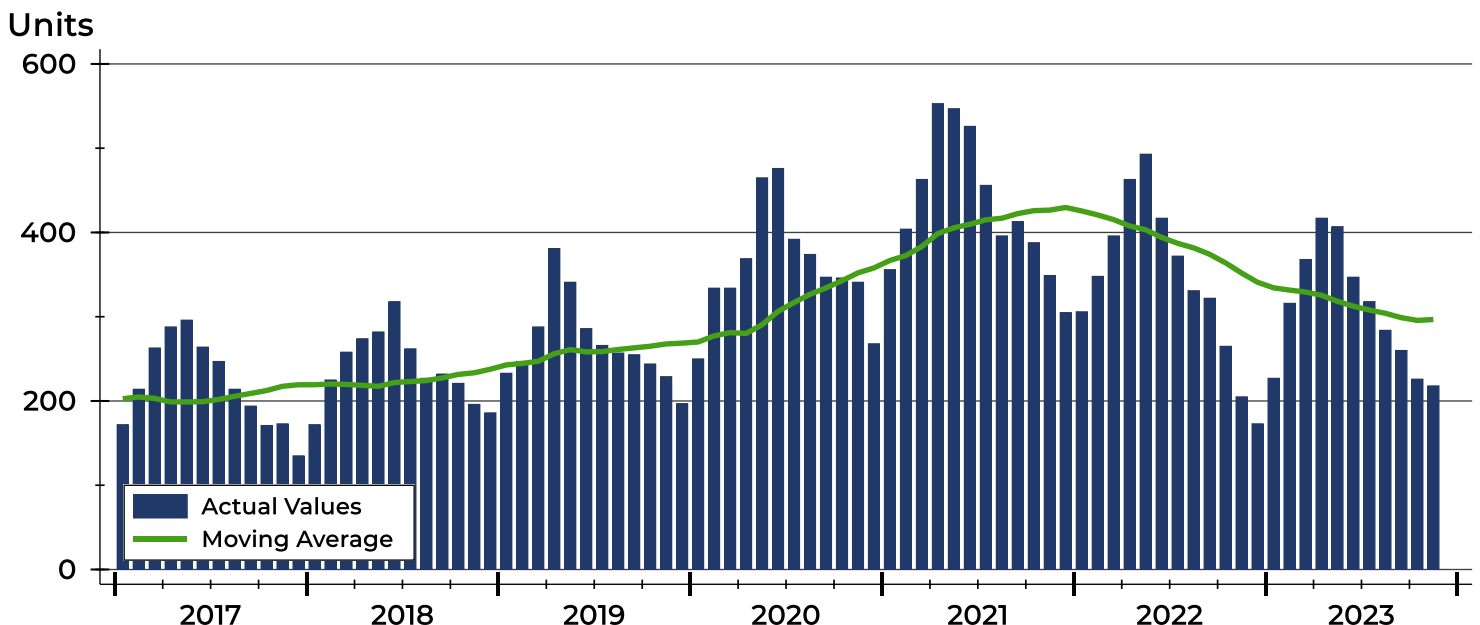
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2023	2022	Change
Pending Contracts		218	205	6.3%
Volume (1,000s)		54,583	46,206	18.1%
Average	List Price	250,379	225,397	11.1%
	Days on Market	51	44	15.9%
	Percent of Original	97.3%	97.8%	-0.5%
Median	List Price	227,000	209,900	8.1%
	Days on Market	28	21	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 218 listings in the Flint Hills MLS system had contracts pending at the end of November, up from 205 contracts pending at the end of November 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

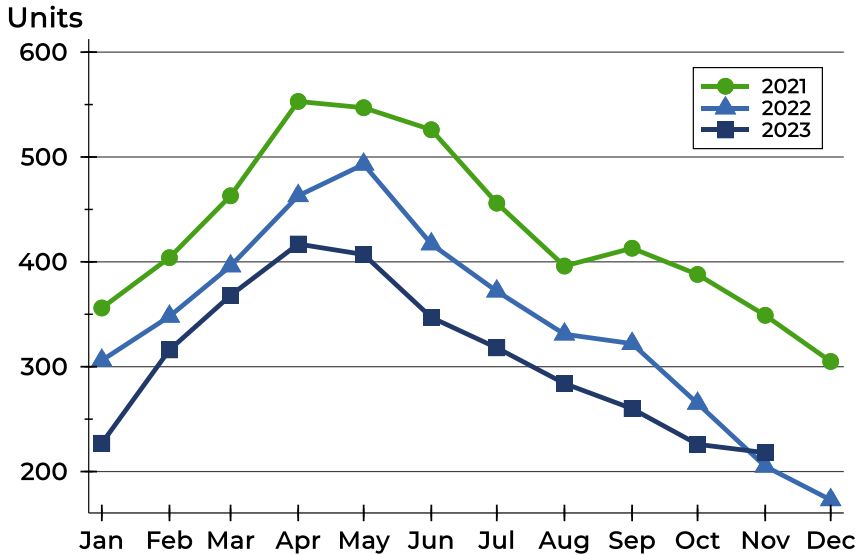
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	356	306	227
February	404	348	316
March	463	396	368
April	553	463	417
May	547	493	407
June	526	417	347
July	456	372	318
August	396	331	284
September	413	322	260
October	388	265	226
November	349	205	218
December	305	173	

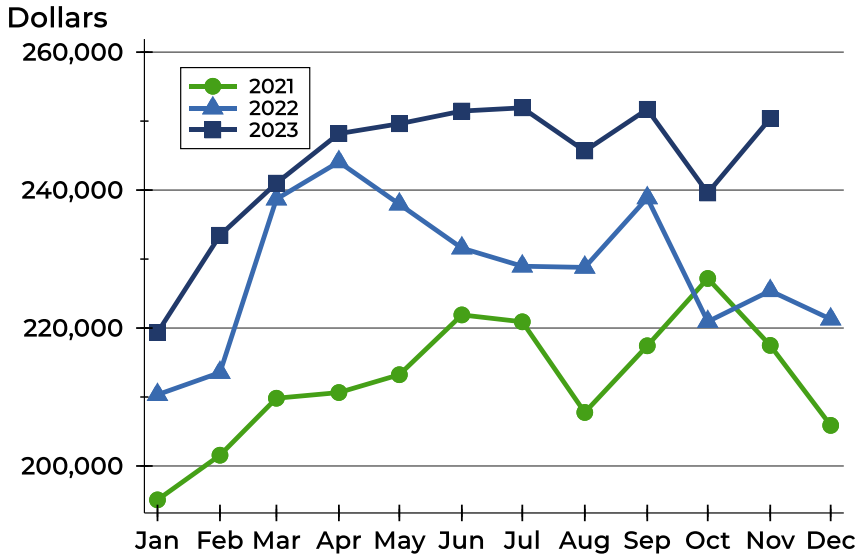
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	9	4.1%	39,133	39,500	58	26	89.1%	100.0%
\$50,000-\$99,999	13	6.0%	76,585	69,000	49	37	95.8%	100.0%
\$100,000-\$124,999	7	3.2%	114,486	117,500	21	8	98.7%	100.0%
\$125,000-\$149,999	20	9.2%	136,255	136,250	60	38	97.2%	100.0%
\$150,000-\$174,999	21	9.6%	163,255	160,000	42	27	96.6%	100.0%
\$175,000-\$199,999	16	7.3%	187,268	186,500	44	9	98.8%	100.0%
\$200,000-\$249,999	47	21.6%	227,296	229,000	53	28	97.7%	100.0%
\$250,000-\$299,999	32	14.7%	274,575	272,250	31	17	99.2%	100.0%
\$300,000-\$399,999	31	14.2%	344,260	349,000	65	39	97.2%	100.0%
\$400,000-\$499,999	11	5.0%	439,618	429,900	78	20	98.3%	100.0%
\$500,000-\$749,999	9	4.1%	617,403	615,000	48	53	99.5%	100.0%
\$750,000-\$999,999	1	0.5%	850,000	850,000	145	145	70.8%	70.8%
\$1,000,000 and up	1	0.5%	1,900,000	1,900,000	24	24	100.0%	100.0%



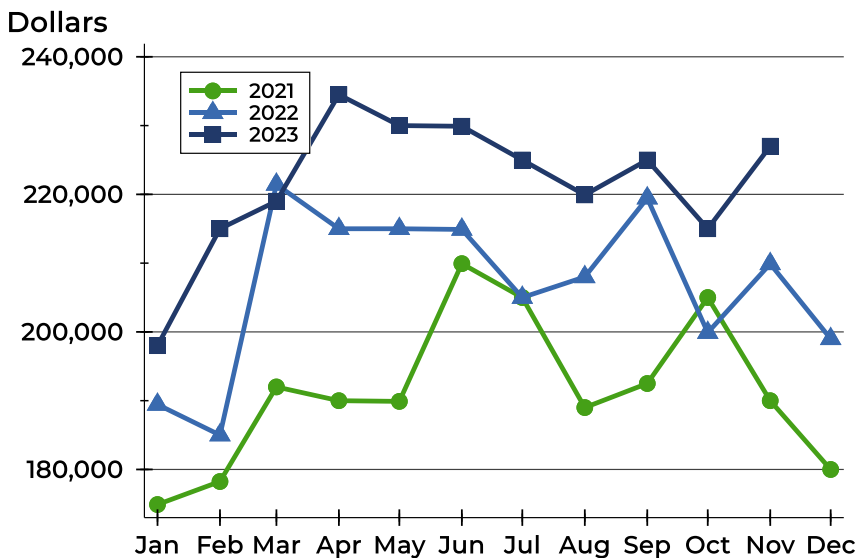
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	195,087	210,334	219,347
February	201,563	213,544	233,448
March	209,821	238,690	241,005
April	210,649	244,088	248,189
May	213,236	237,952	249,623
June	221,905	231,591	251,457
July	220,905	228,963	251,929
August	207,764	228,795	245,672
September	217,430	238,856	251,716
October	227,191	220,922	239,586
November	217,486	225,397	250,379
December	205,886	221,290	

Median Price

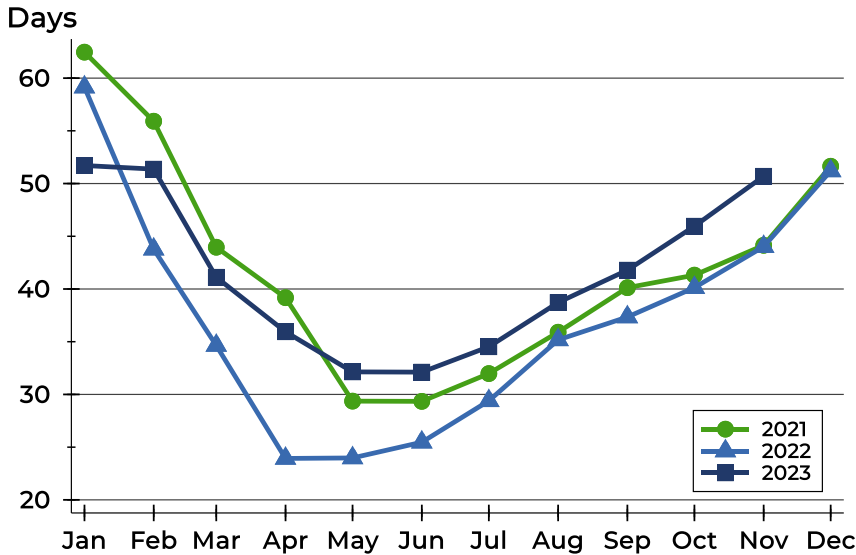


Month	2021	2022	2023
January	174,900	189,450	198,000
February	178,250	185,000	215,000
March	192,000	221,450	219,000
April	190,000	215,000	234,500
May	189,900	215,000	230,000
June	209,925	214,900	229,900
July	205,000	205,000	225,000
August	189,000	208,000	219,925
September	192,500	219,450	225,000
October	205,000	199,900	215,000
November	190,000	209,900	227,000
December	180,000	199,000	



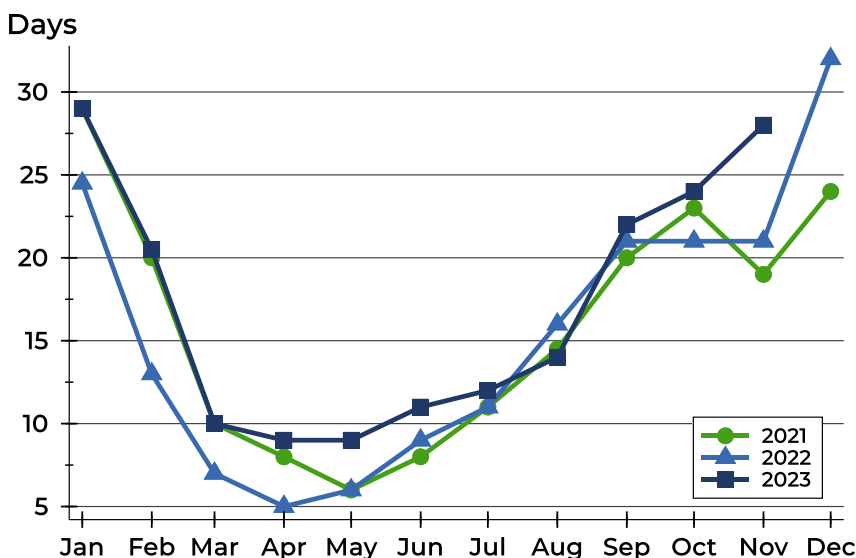
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	59	52
February	56	44	51
March	44	35	41
April	39	24	36
May	29	24	32
June	29	25	32
July	32	29	35
August	36	35	39
September	40	37	42
October	41	40	46
November	44	44	51
December	52	51	

Median DOM



Month	2021	2022	2023
January	29	25	29
February	20	13	21
March	10	7	10
April	8	5	9
May	6	6	9
June	8	9	11
July	11	11	12
August	15	16	14
September	20	21	22
October	23	21	24
November	19	21	28
December	24	32	