



**January
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Rose in January

Total home sales in the Flint Hills MLS system rose by 13.7% last month to 108 units, compared to 95 units in January 2023. Total sales volume was \$24.8 million, up 25.4% from a year earlier.

The median sale price in January was \$218,950, up from \$185,000 a year earlier. Homes that sold in January were typically on the market for 29 days and sold for 97.8% of their list prices.

Flint Hills MLS Active Listings Up at End of January

The total number of active listings in the Flint Hills MLS system at the end of January was 380 units, up from 370 at the same point in 2023. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$213,250.

During January, a total of 167 contracts were written up from 155 in January 2023. At the end of the month, there were 251 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



Entire MLS System Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year	108 13.7%	95 -40.3%	159 19.5%	108 13.7%	95 -40.3%	159 19.5%	
Active Listings Change from prior year	380 2.7%	370 28.5%	288 -25.0%	N/A	N/A	N/A	
Months' Supply Change from prior year	2.2 15.8%	1.9 58.3%	1.2 -36.8%	N/A	N/A	N/A	
New Listings Change from prior year	151 -1.9%	154 -16.3%	184 -12.4%	151 -1.9%	154 -16.3%	184 -12.4%	
Contracts Written Change from prior year	167 7.7%	155 -14.4%	181 -16.2%	167 7.7%	155 -14.4%	181 -16.2%	
Pending Contracts Change from prior year	251 10.6%	227 -25.8%	306 -14.0%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	24,803 25.4%	19,775 -39.4%	32,611 30.3%	24,803 25.4%	19,775 -39.4%	32,611 30.3%	
Average	Sale Price Change from prior year	229,658 10.3%	208,160 1.5%	205,099 9.0%	229,658 10.3%	208,160 1.5%	205,099 9.0%
	List Price of Actives Change from prior year	267,351 6.0%	252,323 11.5%	226,233 8.3%	N/A	N/A	N/A
	Days on Market Change from prior year	57 5.6%	54 20.0%	45 -25.0%	57 5.6%	54 20.0%	45 -25.0%
	Percent of List Change from prior year	96.4% 0.5%	95.9% -1.5%	97.4% 0.3%	96.4% 0.5%	95.9% -1.5%	97.4% 0.3%
	Percent of Original Change from prior year	93.4% 0.2%	93.2% -1.8%	94.9% -0.8%	93.4% 0.2%	93.2% -1.8%	94.9% -0.8%
Median	Sale Price Change from prior year	218,950 18.4%	185,000 0.0%	185,000 1.6%	218,950 18.4%	185,000 0.0%	185,000 1.6%
	List Price of Actives Change from prior year	213,250 -0.8%	215,000 35.9%	158,250 -2.7%	N/A	N/A	N/A
	Days on Market Change from prior year	29 -14.7%	34 41.7%	24 -31.4%	29 -14.7%	34 41.7%	24 -31.4%
	Percent of List Change from prior year	97.8% 0.0%	97.8% -1.7%	99.5% 0.5%	97.8% 0.0%	97.8% -1.7%	99.5% 0.5%
	Percent of Original Change from prior year	96.1% 0.6%	95.5% -2.6%	98.0% -0.5%	96.1% 0.6%	95.5% -2.6%	98.0% -0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

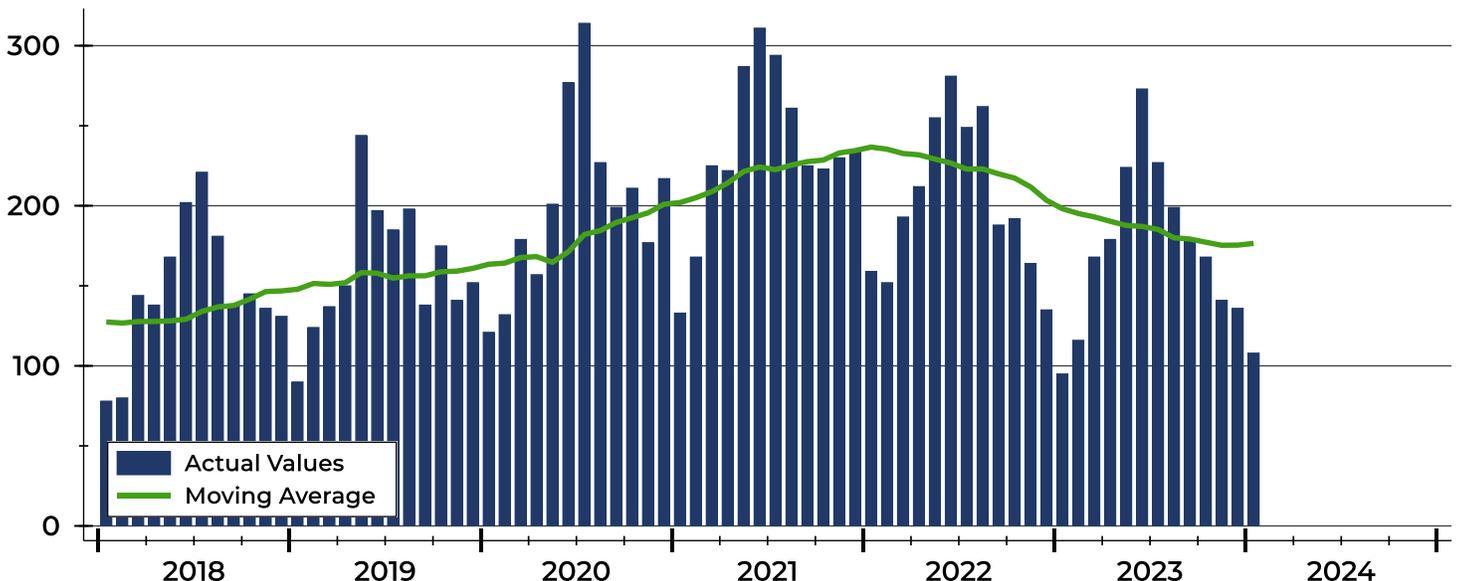
Summary Statistics for Closed Listings		2024	January 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		108	95	13.7%	108	95	13.7%
Volume (1,000s)		24,803	19,775	25.4%	24,803	19,775	25.4%
Months' Supply		2.2	1.9	15.8%	N/A	N/A	N/A
Average	Sale Price	229,658	208,160	10.3%	229,658	208,160	10.3%
	Days on Market	57	54	5.6%	57	54	5.6%
	Percent of List	96.4%	95.9%	0.5%	96.4%	95.9%	0.5%
	Percent of Original	93.4%	93.2%	0.2%	93.4%	93.2%	0.2%
Median	Sale Price	218,950	185,000	18.4%	218,950	185,000	18.4%
	Days on Market	29	34	-14.7%	29	34	-14.7%
	Percent of List	97.8%	97.8%	0.0%	97.8%	97.8%	0.0%
	Percent of Original	96.1%	95.5%	0.6%	96.1%	95.5%	0.6%

A total of 108 homes sold in the Flint Hills MLS system in January, up from 95 units in January 2023. Total sales volume rose to \$24.8 million compared to \$19.8 million in the previous year.

The median sales price in January was \$218,950, up 18.4% compared to the prior year. Median days on market was 29 days, up from 27 days in December, but down from 34 in January 2023.

History of Closed Listings

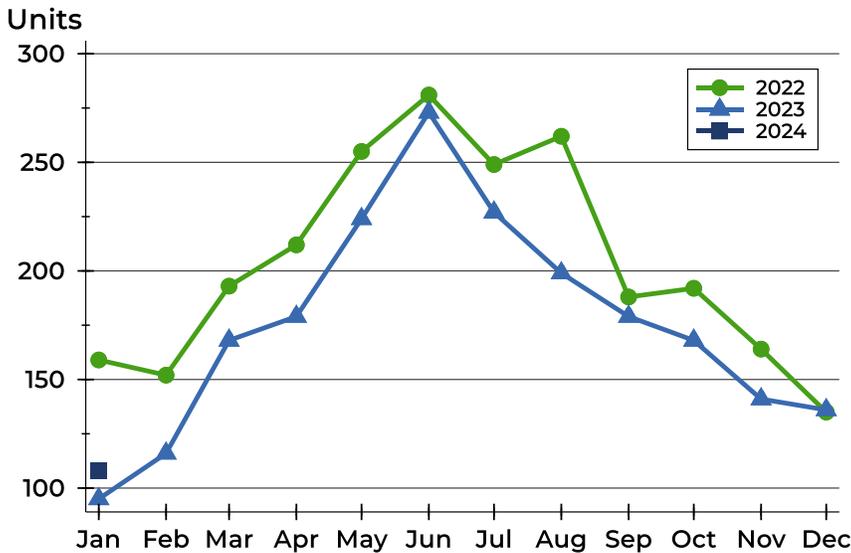
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	159	95	108
February	152	116	
March	193	168	
April	212	179	
May	255	224	
June	281	273	
July	249	227	
August	262	199	
September	188	179	
October	192	168	
November	164	141	
December	135	136	

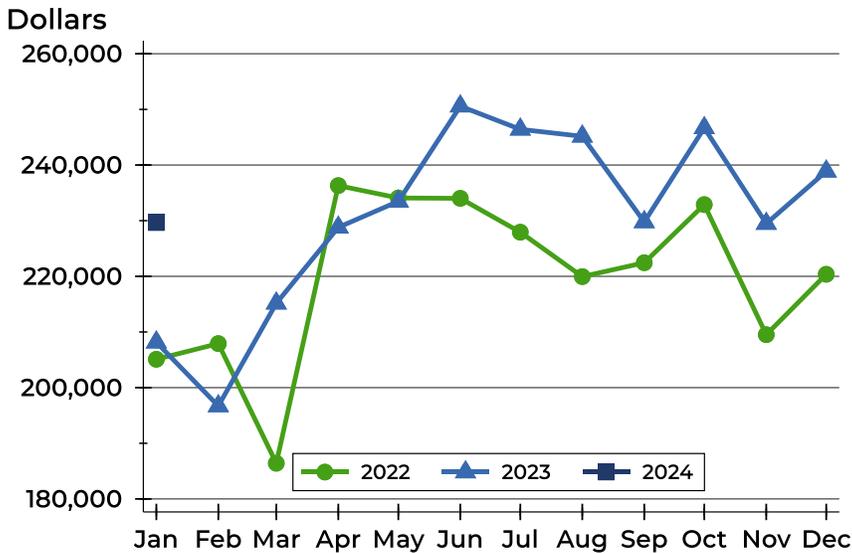
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.9%	0.0	16,250	16,250	151	151	35.4%	35.4%	28.9%	28.9%
\$25,000-\$49,999	0	0.0%	3.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	7.4%	4.5	79,600	82,500	29	16	101.9%	101.1%	98.1%	101.1%
\$100,000-\$124,999	11	10.2%	2.8	109,455	110,000	65	78	92.9%	93.6%	87.9%	92.0%
\$125,000-\$149,999	6	5.6%	1.8	136,100	136,100	90	110	97.1%	97.0%	93.2%	93.8%
\$150,000-\$174,999	10	9.3%	2.0	161,895	159,950	70	73	97.2%	97.1%	89.8%	90.2%
\$175,000-\$199,999	9	8.3%	1.5	184,944	185,000	23	14	98.2%	97.9%	97.9%	97.9%
\$200,000-\$249,999	21	19.4%	1.2	222,062	220,000	52	18	97.2%	97.8%	94.7%	97.6%
\$250,000-\$299,999	16	14.8%	2.0	272,178	271,500	37	19	96.9%	98.4%	95.4%	96.3%
\$300,000-\$399,999	16	14.8%	1.9	338,281	328,000	48	34	99.0%	100.0%	97.2%	97.1%
\$400,000-\$499,999	5	4.6%	2.3	445,427	438,000	117	21	99.5%	99.4%	96.4%	94.9%
\$500,000-\$749,999	4	3.7%	3.6	542,995	518,500	89	81	97.8%	97.9%	96.3%	95.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



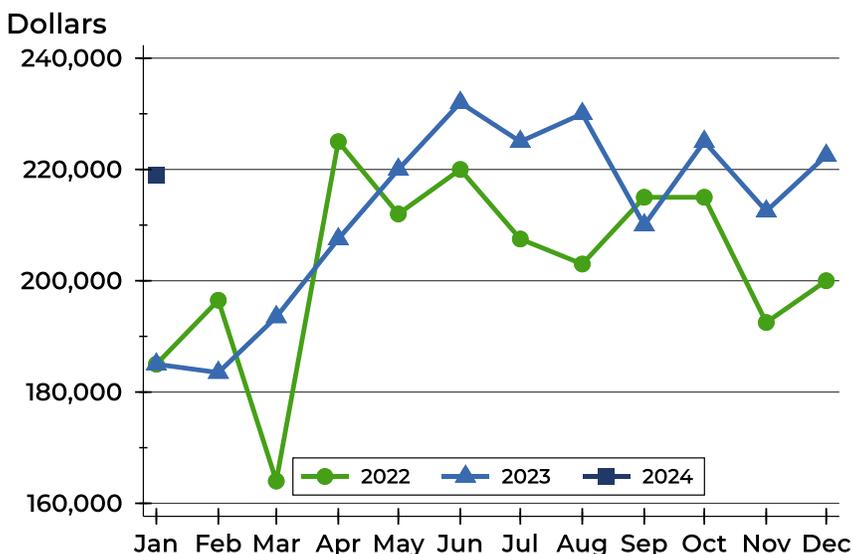
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	205,099	208,160	229,658
February	207,913	196,703	
March	186,409	215,160	
April	236,310	228,800	
May	234,084	233,474	
June	234,019	250,577	
July	227,936	246,419	
August	219,954	245,159	
September	222,446	229,777	
October	232,894	246,666	
November	209,518	229,481	
December	220,369	238,873	

Median Price

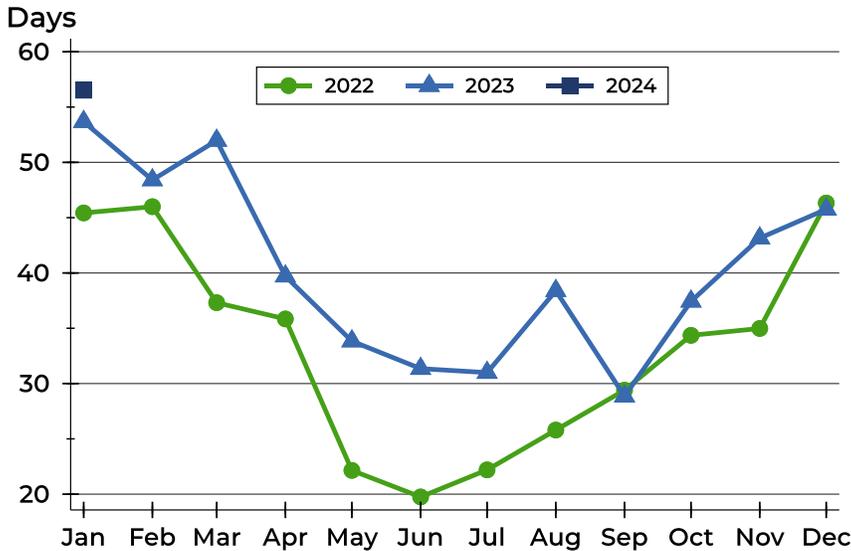


Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	
March	164,000	193,500	
April	225,000	207,500	
May	212,000	220,000	
June	220,000	232,000	
July	207,500	225,000	
August	203,000	230,000	
September	215,000	210,000	
October	215,000	225,000	
November	192,500	212,500	
December	200,000	222,500	



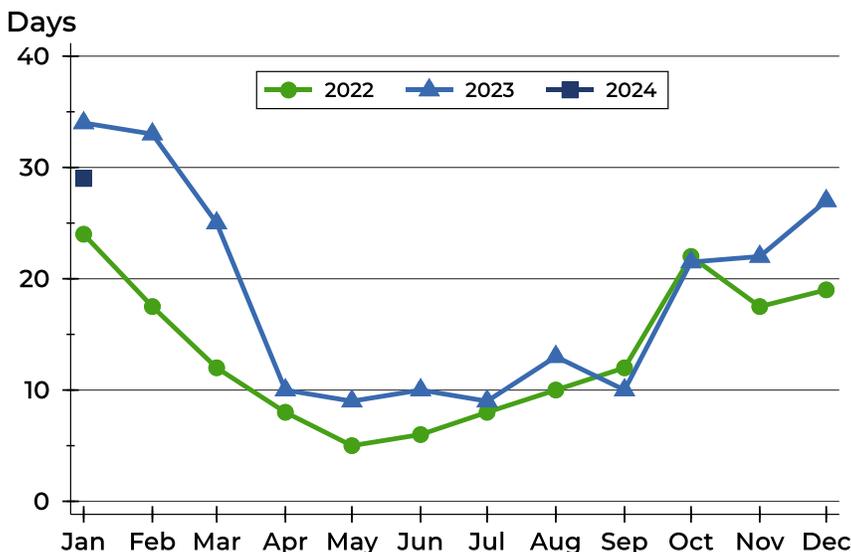
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	54	57
February	46	48	
March	37	52	
April	36	40	
May	22	34	
June	20	31	
July	22	31	
August	26	38	
September	29	29	
October	34	37	
November	35	43	
December	46	46	

Median DOM



Month	2022	2023	2024
January	24	34	29
February	18	33	
March	12	25	
April	8	10	
May	5	9	
June	6	10	
July	8	9	
August	10	13	
September	12	10	
October	22	22	
November	18	22	
December	19	27	



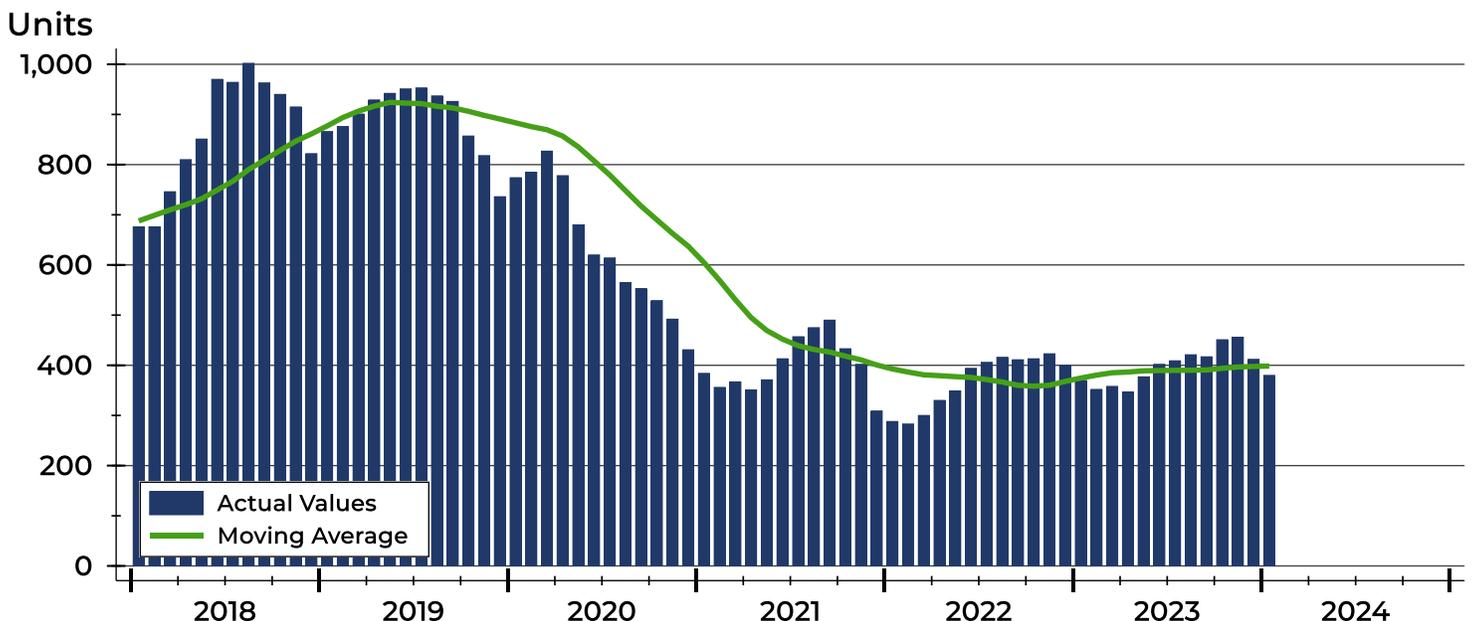
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of January 2023	Change
Active Listings		380	370	2.7%
Volume (1,000s)		101,593	93,359	8.8%
Months' Supply		2.2	1.9	15.8%
Average	List Price	267,351	252,323	6.0%
	Days on Market	92	90	2.2%
	Percent of Original	97.6%	97.2%	0.4%
Median	List Price	213,250	215,000	-0.8%
	Days on Market	76	76	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 380 homes were available for sale in the Flint Hills MLS system at the end of January. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of January was \$213,250, down 0.8% from 2023. The typical time on market for active listings was 76 days, the same as in January 2023.

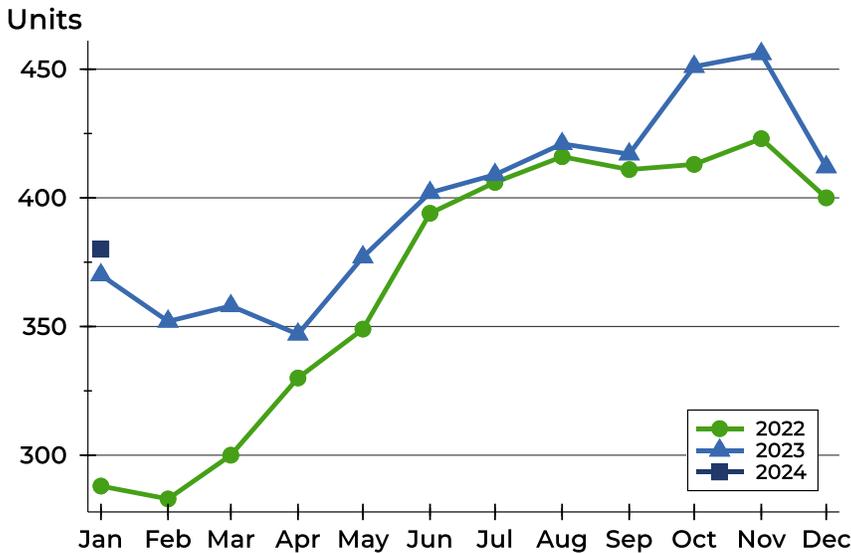
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	288	370	380
February	283	352	
March	300	358	
April	330	347	
May	349	377	
June	394	402	
July	406	409	
August	416	421	
September	411	417	
October	413	451	
November	423	456	
December	400	412	

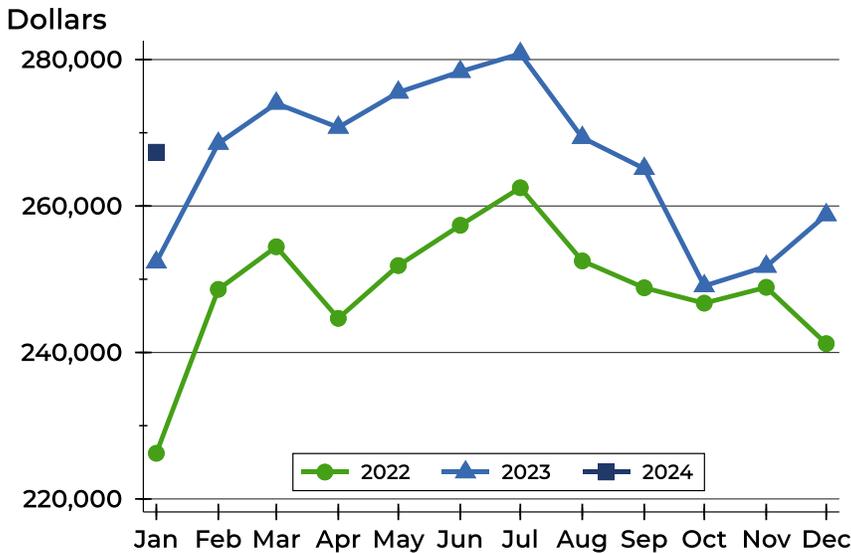
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	12	3.2%	3.1	37,042	36,700	170	194	88.6%	100.0%
\$50,000-\$99,999	58	15.3%	4.5	79,534	80,000	116	119	96.6%	100.0%
\$100,000-\$124,999	29	7.6%	2.8	114,814	115,000	81	59	96.3%	100.0%
\$125,000-\$149,999	26	6.8%	1.8	137,419	139,400	80	71	98.7%	100.0%
\$150,000-\$174,999	34	8.9%	2.0	162,206	163,900	76	71	98.8%	100.0%
\$175,000-\$199,999	24	6.3%	1.5	188,979	189,450	69	45	99.3%	100.0%
\$200,000-\$249,999	39	10.3%	1.2	225,005	220,000	84	74	98.6%	100.0%
\$250,000-\$299,999	48	12.6%	2.0	276,513	275,000	74	63	98.3%	100.0%
\$300,000-\$399,999	54	14.2%	1.9	348,385	349,450	75	58	98.2%	100.0%
\$400,000-\$499,999	20	5.3%	2.3	444,740	440,000	97	81	98.2%	100.0%
\$500,000-\$749,999	22	5.8%	3.6	629,407	629,950	108	64	97.9%	100.0%
\$750,000-\$999,999	9	2.4%	N/A	875,722	889,500	153	91	95.6%	100.0%
\$1,000,000 and up	5	1.3%	N/A	1,619,800	1,499,000	162	140	96.0%	100.0%



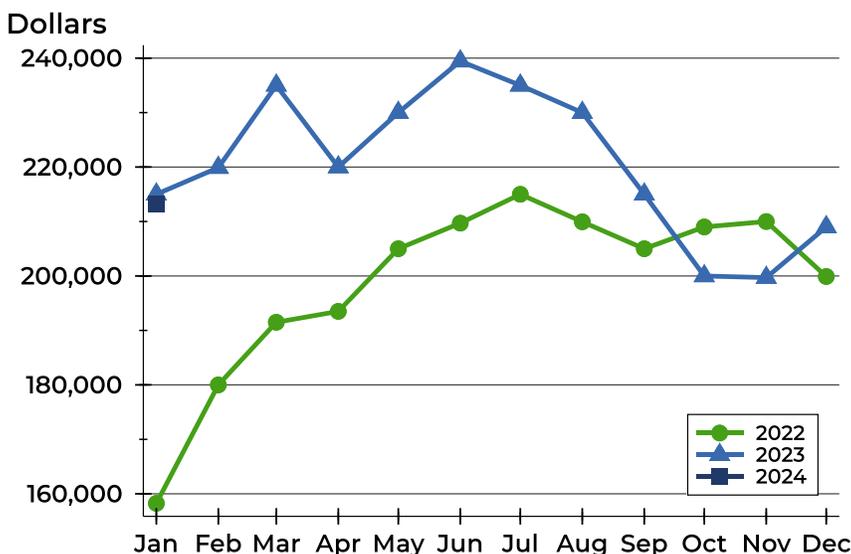
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	
March	254,438	274,015	
April	244,659	270,729	
May	251,870	275,521	
June	257,371	278,352	
July	262,496	280,794	
August	252,502	269,336	
September	248,830	265,105	
October	246,733	249,087	
November	248,900	251,743	
December	241,203	258,786	

Median Price

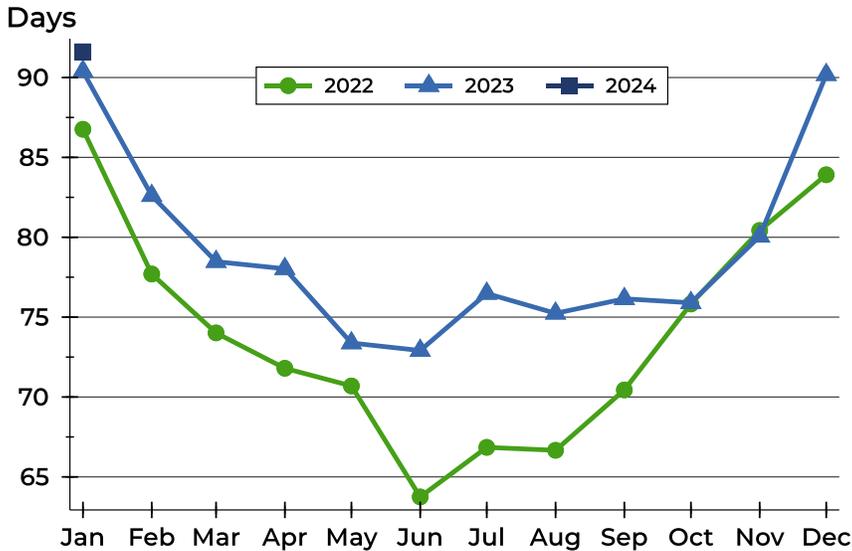


Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	
March	191,500	235,000	
April	193,500	220,000	
May	205,000	230,000	
June	209,700	239,450	
July	215,000	235,000	
August	209,950	230,000	
September	205,000	215,000	
October	209,000	199,999	
November	210,000	199,700	
December	199,900	209,000	



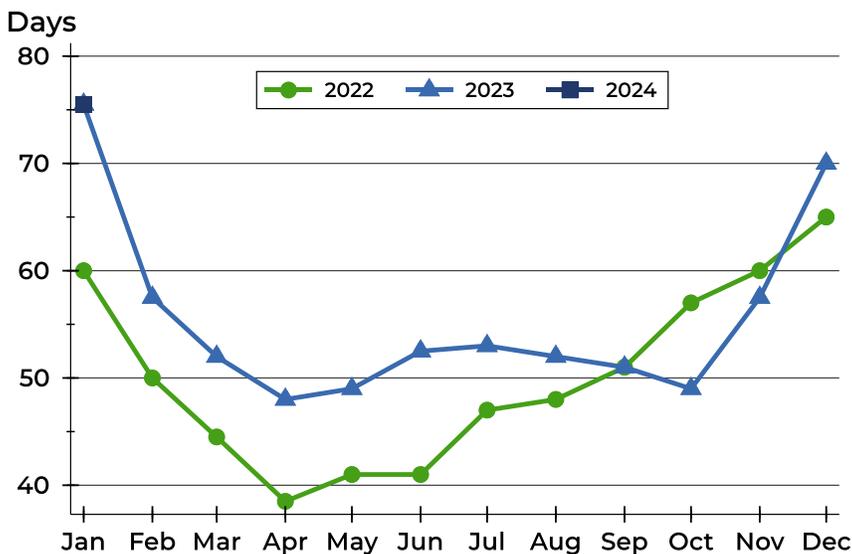
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	92
February	78	83	
March	74	78	
April	72	78	
May	71	73	
June	64	73	
July	67	76	
August	67	75	
September	70	76	
October	76	76	
November	80	80	
December	84	90	

Median DOM

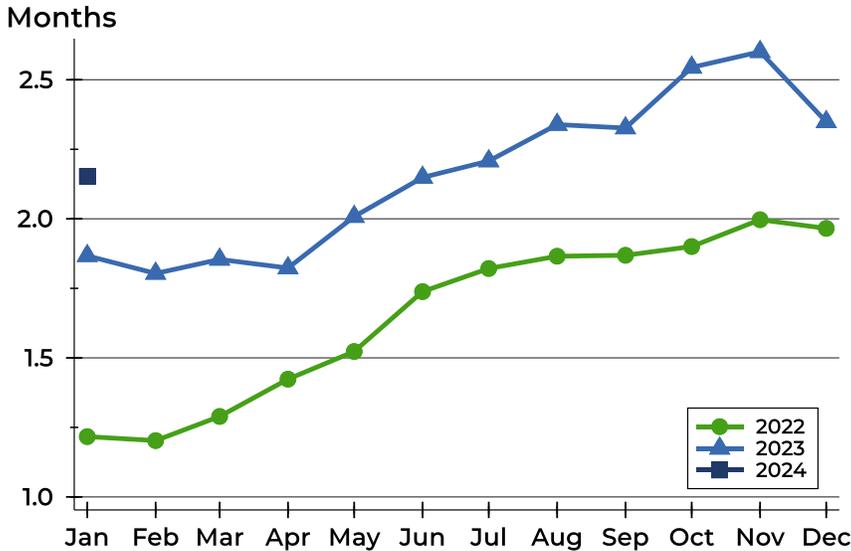


Month	2022	2023	2024
January	60	76	76
February	50	58	
March	45	52	
April	39	48	
May	41	49	
June	41	53	
July	47	53	
August	48	52	
September	51	51	
October	57	49	
November	60	58	
December	65	70	



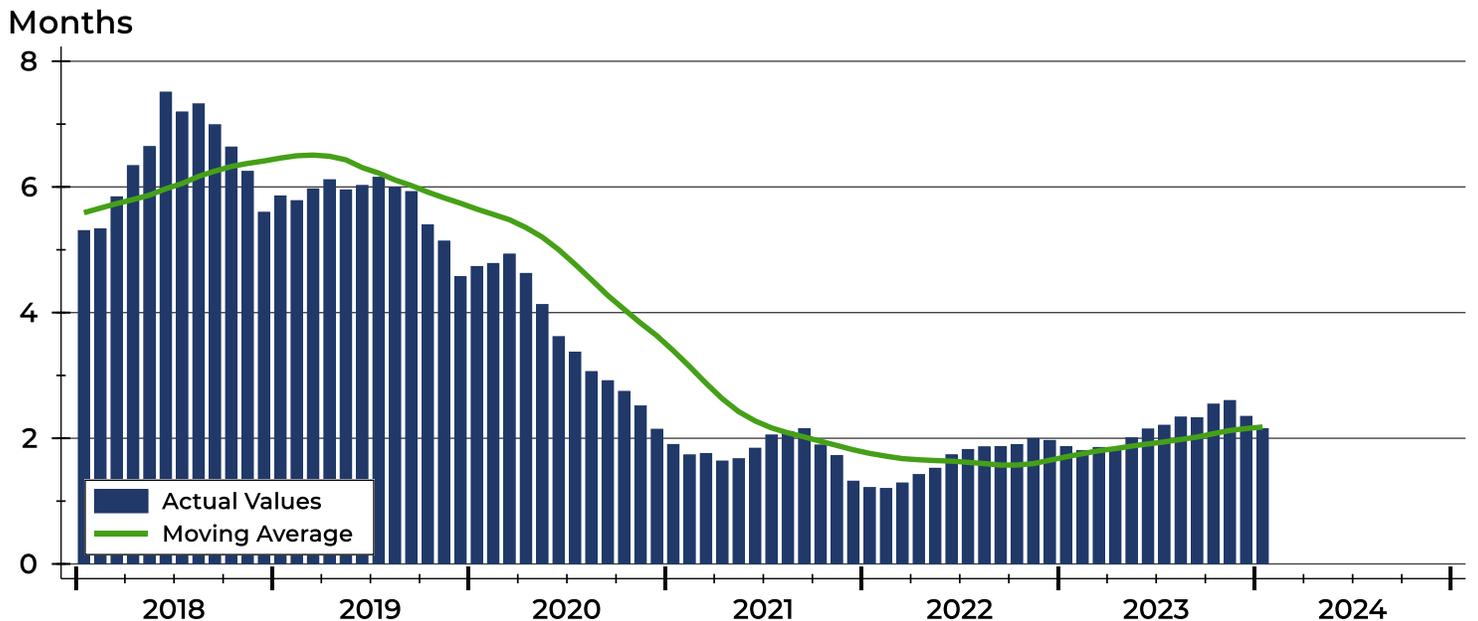
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.2
February	1.2	1.8	
March	1.3	1.9	
April	1.4	1.8	
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.2	
August	1.9	2.3	
September	1.9	2.3	
October	1.9	2.5	
November	2.0	2.6	
December	2.0	2.3	

History of Month's Supply





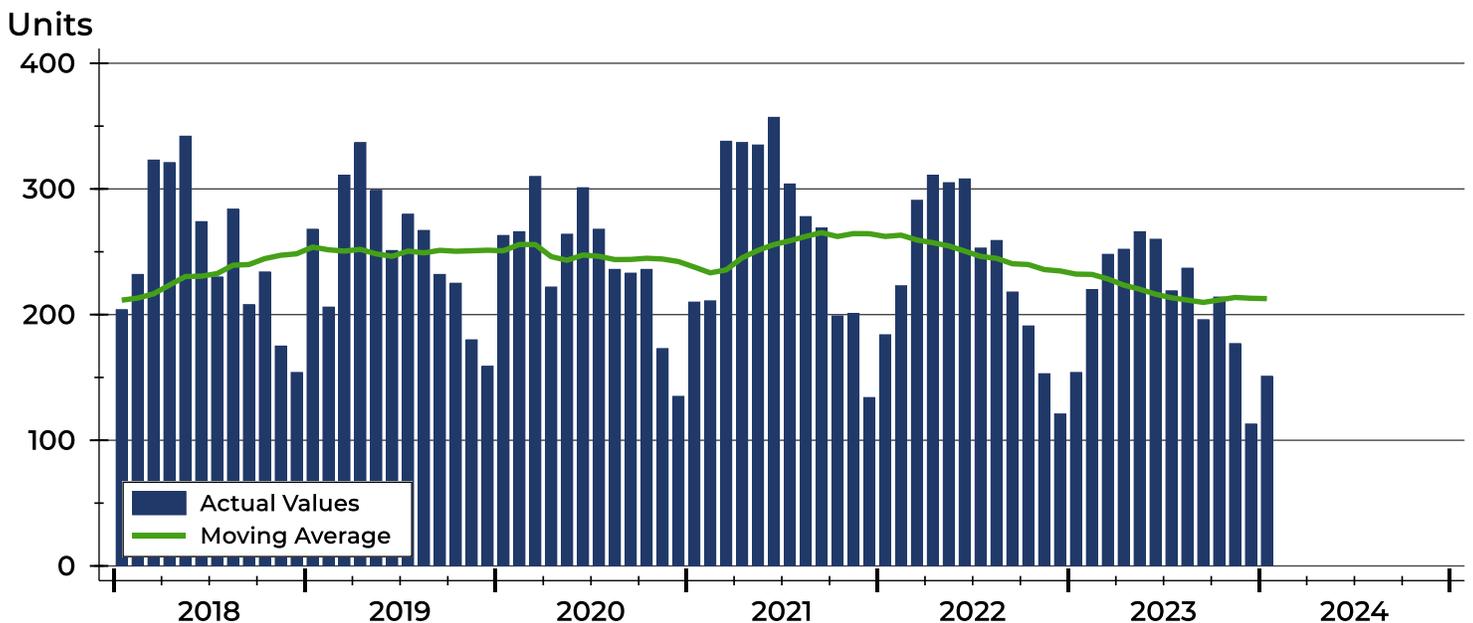
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	January 2023	Change
Current Month	New Listings	151	154	-1.9%
	Volume (1,000s)	37,675	37,846	-0.5%
	Average List Price	249,505	245,756	1.5%
	Median List Price	225,000	230,000	-2.2%
Year-to-Date	New Listings	151	154	-1.9%
	Volume (1,000s)	37,675	37,846	-0.5%
	Average List Price	249,505	245,756	1.5%
	Median List Price	225,000	230,000	-2.2%

A total of 151 new listings were added in the Flint Hills MLS system during January, down 1.9% from the same month in 2023.

The median list price of these homes was \$225,000 down from \$230,000 in 2023.

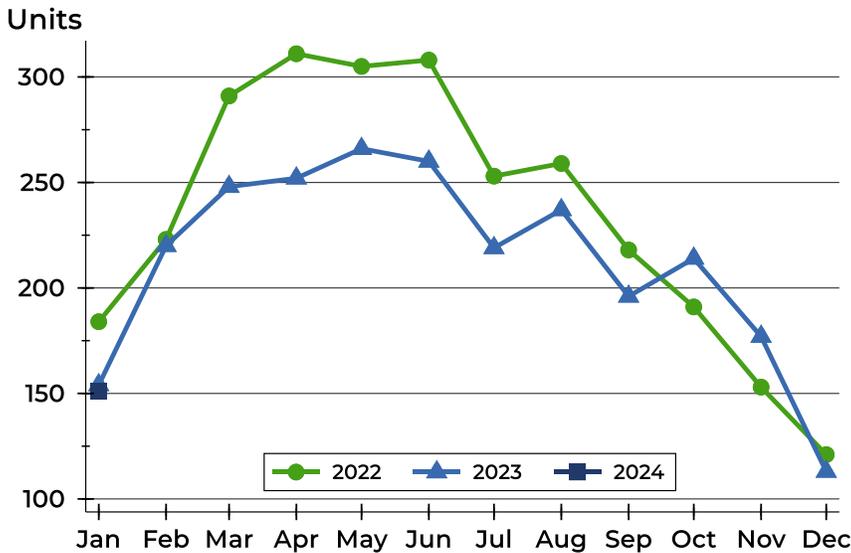
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	184	154	151
February	223	220	
March	291	248	
April	311	252	
May	305	266	
June	308	260	
July	253	219	
August	259	237	
September	218	196	
October	191	214	
November	153	177	
December	121	113	

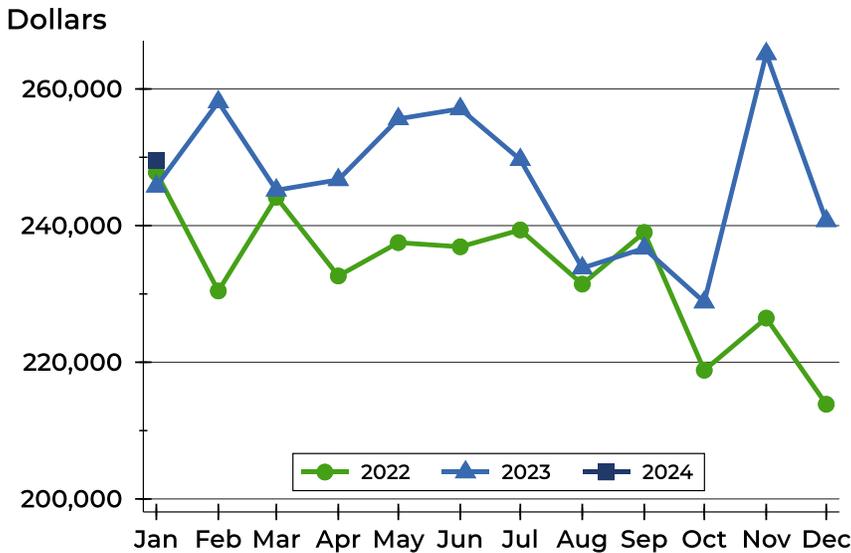
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	2.0%	41,100	37,000	19	19	100.0%	100.0%
\$50,000-\$99,999	12	7.9%	84,058	86,000	12	10	101.0%	100.0%
\$100,000-\$124,999	15	9.9%	112,660	112,500	17	11	100.0%	100.0%
\$125,000-\$149,999	10	6.6%	135,980	135,000	18	19	99.6%	100.0%
\$150,000-\$174,999	16	10.6%	162,169	161,000	9	7	99.9%	100.0%
\$175,000-\$199,999	10	6.6%	191,220	192,400	16	13	99.5%	100.0%
\$200,000-\$249,999	16	10.6%	223,206	217,500	10	10	100.0%	100.0%
\$250,000-\$299,999	23	15.2%	273,191	269,900	19	15	99.5%	100.0%
\$300,000-\$399,999	29	19.2%	340,286	329,000	17	13	99.9%	100.0%
\$400,000-\$499,999	9	6.0%	444,756	450,000	22	23	100.0%	100.0%
\$500,000-\$749,999	6	4.0%	566,133	549,000	27	30	100.0%	100.0%
\$750,000-\$999,999	2	1.3%	932,000	932,000	12	12	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



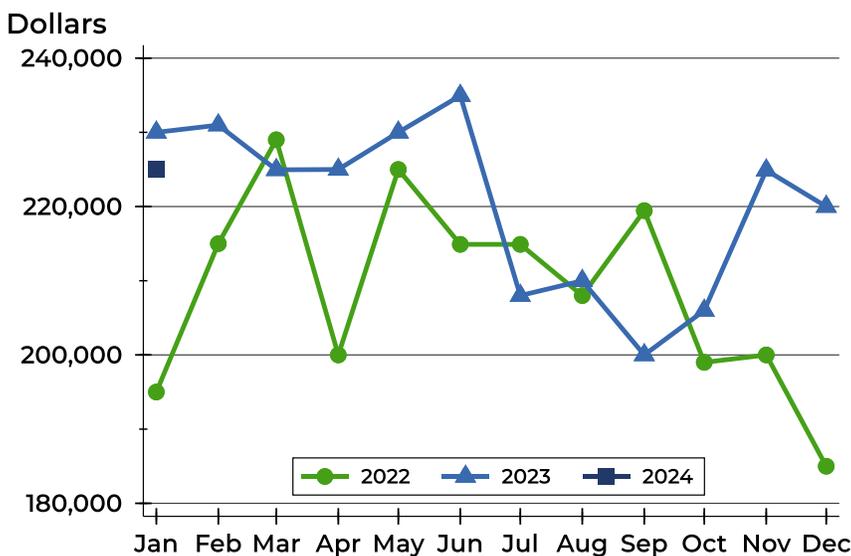
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	247,779	245,756	249,505
February	230,433	258,094	
March	244,155	245,187	
April	232,630	246,706	
May	237,514	255,623	
June	236,901	257,096	
July	239,366	249,649	
August	231,437	233,791	
September	239,001	236,681	
October	218,831	228,798	
November	226,467	265,154	
December	213,857	240,706	

Median Price



Month	2022	2023	2024
January	195,000	230,000	225,000
February	215,000	230,975	
March	229,000	224,950	
April	200,000	225,000	
May	225,000	230,000	
June	214,900	234,950	
July	214,900	208,000	
August	208,000	210,000	
September	219,450	200,000	
October	199,000	206,000	
November	200,000	224,900	
December	185,000	220,000	



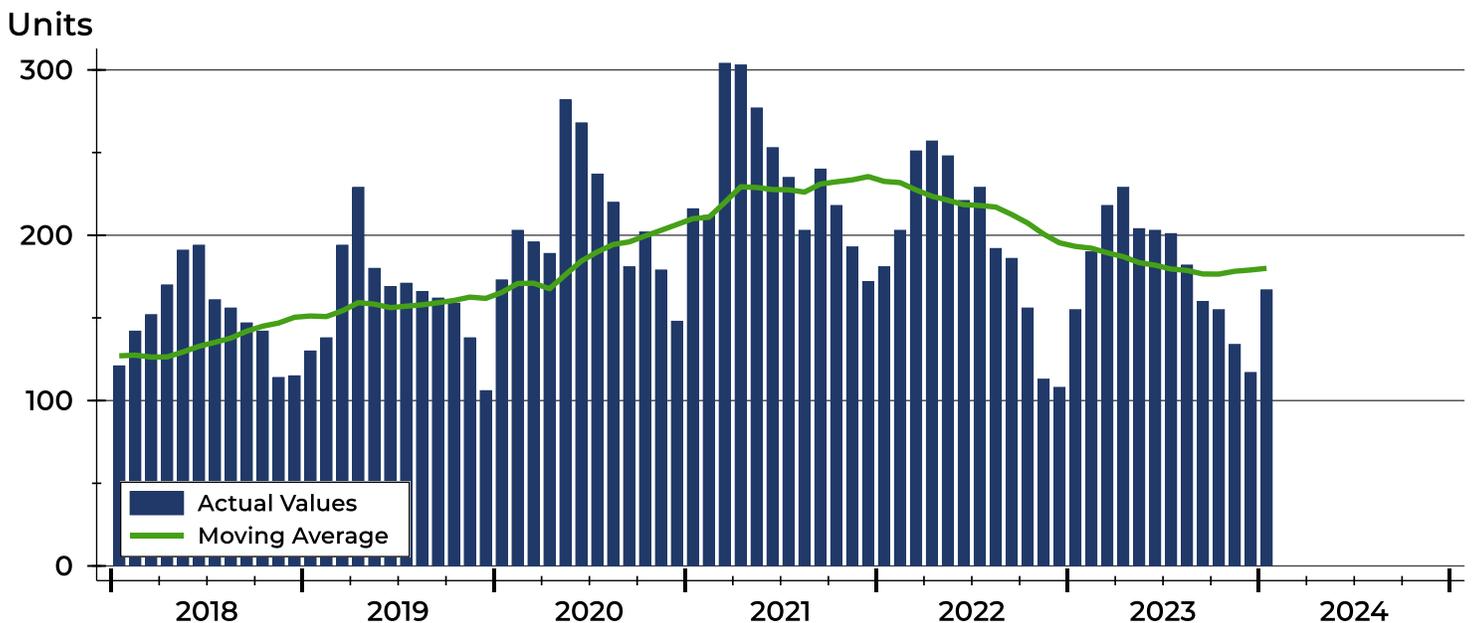
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	January 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		167	155	7.7%	167	155	7.7%
Volume (1,000s)		36,953	31,736	16.4%	36,953	31,736	16.4%
Average	Sale Price	221,273	204,748	8.1%	221,273	204,748	8.1%
	Days on Market	62	44	40.9%	62	44	40.9%
	Percent of Original	96.5%	94.6%	2.0%	96.5%	94.6%	2.0%
Median	Sale Price	198,750	189,000	5.2%	198,750	189,000	5.2%
	Days on Market	42	24	75.0%	42	24	75.0%
	Percent of Original	100.0%	97.3%	2.8%	100.0%	97.3%	2.8%

A total of 167 contracts for sale were written in the Flint Hills MLS system during the month of January, up from 155 in 2023. The median list price of these homes was \$198,750, up from \$189,000 the prior year.

Half of the homes that went under contract in January were on the market less than 42 days, compared to 24 days in January 2023.

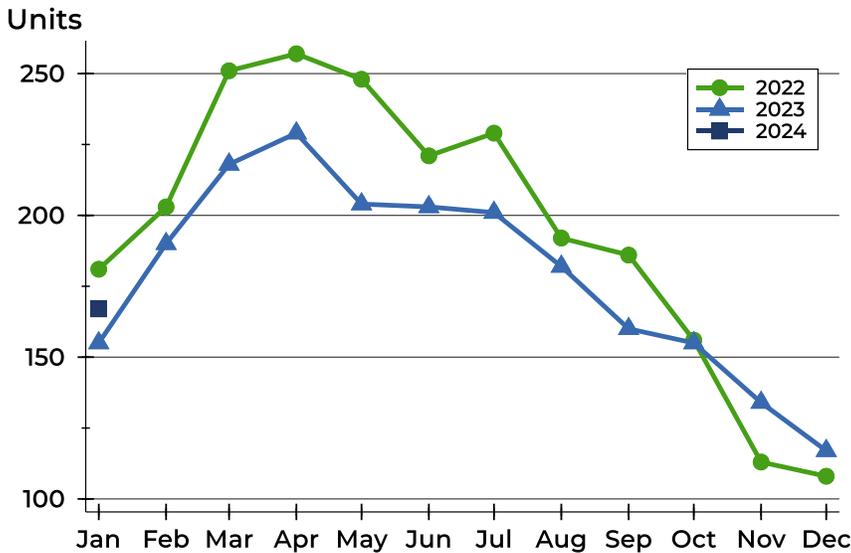
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	181	155	167
February	203	190	
March	251	218	
April	257	229	
May	248	204	
June	221	203	
July	229	201	
August	192	182	
September	186	160	
October	156	155	
November	113	134	
December	108	117	

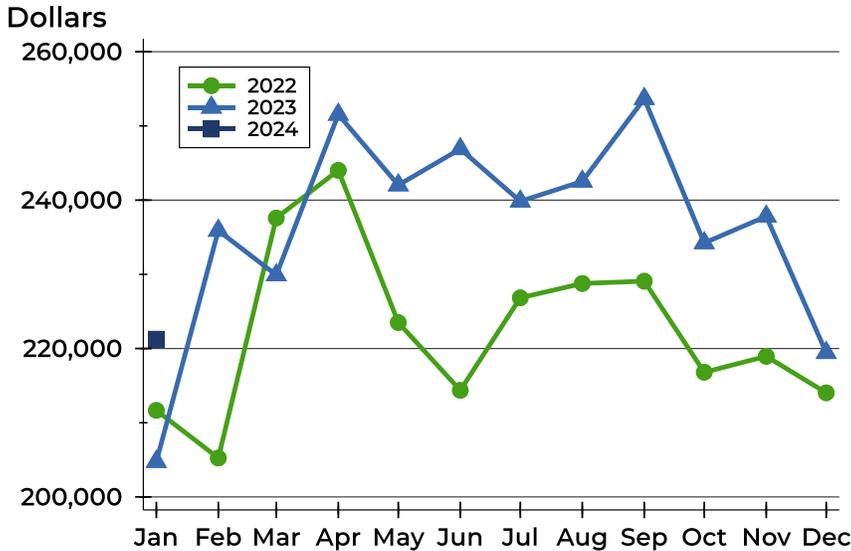
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	18,900	18,900	25	25	100.0%	100.0%
\$25,000-\$49,999	3	1.8%	38,600	35,900	109	30	86.7%	100.0%
\$50,000-\$99,999	17	10.2%	78,747	80,000	77	75	89.4%	94.2%
\$100,000-\$124,999	17	10.2%	112,817	110,000	63	28	94.3%	100.0%
\$125,000-\$149,999	13	7.8%	139,115	139,900	63	73	98.1%	100.0%
\$150,000-\$174,999	21	12.6%	163,833	164,900	60	38	96.9%	100.0%
\$175,000-\$199,999	13	7.8%	192,200	190,000	51	54	97.6%	100.0%
\$200,000-\$249,999	21	12.6%	224,224	225,000	75	51	98.3%	100.0%
\$250,000-\$299,999	29	17.4%	275,776	275,000	52	33	98.2%	100.0%
\$300,000-\$399,999	18	10.8%	348,881	340,000	38	24	98.1%	100.0%
\$400,000-\$499,999	10	6.0%	445,470	436,250	88	50	97.3%	100.0%
\$500,000-\$749,999	4	2.4%	593,225	581,950	65	63	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



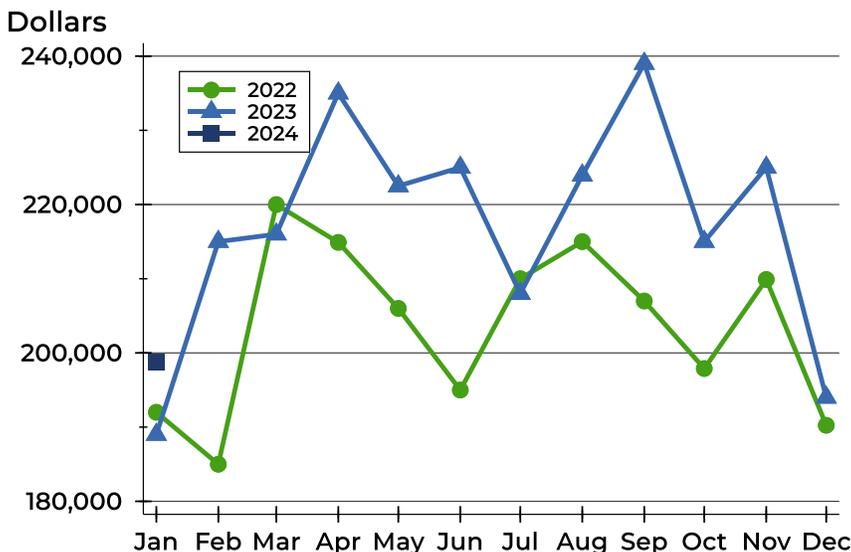
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	211,664	204,748	221,273
February	205,247	235,904	
March	237,592	229,900	
April	244,018	251,547	
May	223,500	242,026	
June	214,364	246,905	
July	226,836	239,842	
August	228,770	242,533	
September	229,072	253,663	
October	216,807	234,231	
November	218,954	237,818	
December	214,032	219,432	

Median Price

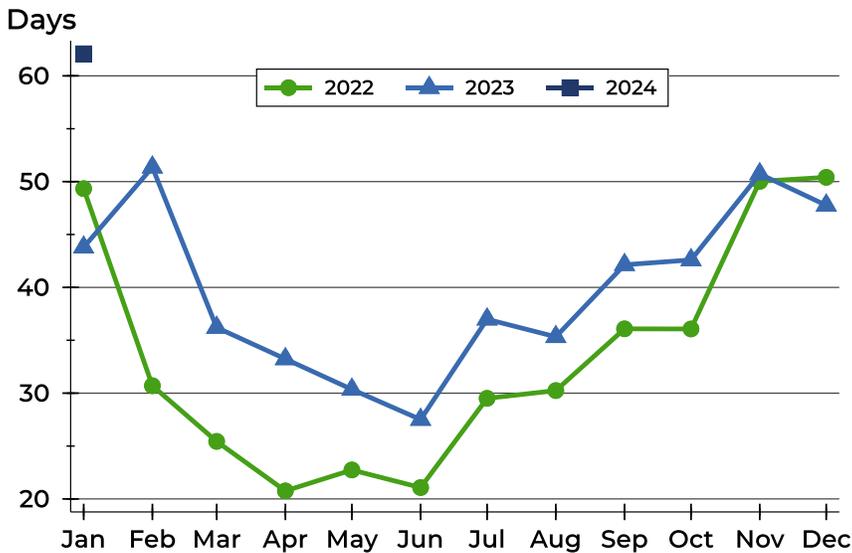


Month	2022	2023	2024
January	192,000	189,000	198,750
February	185,000	215,000	
March	220,000	216,000	
April	214,900	235,000	
May	206,000	222,500	
June	195,000	225,000	
July	210,000	208,000	
August	215,000	223,950	
September	207,000	239,000	
October	197,900	215,000	
November	209,900	225,000	
December	190,250	194,000	



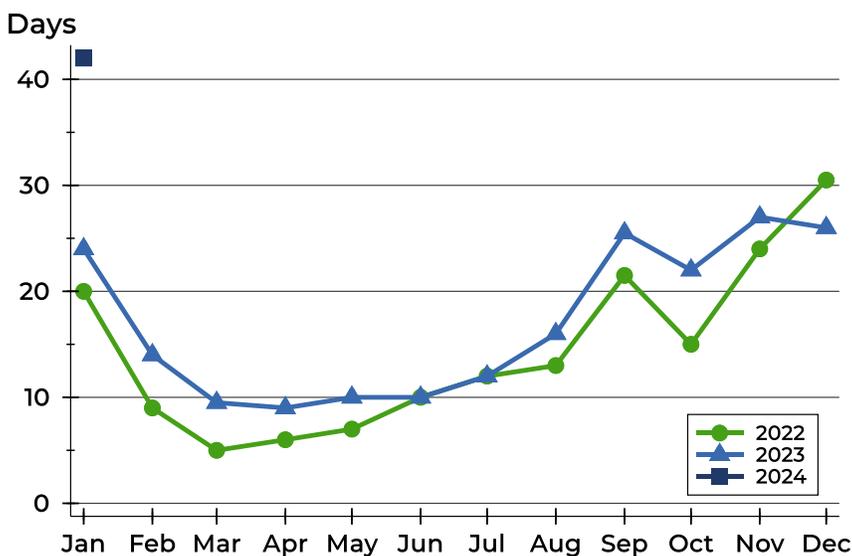
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	62
February	31	51	
March	25	36	
April	21	33	
May	23	30	
June	21	28	
July	30	37	
August	30	35	
September	36	42	
October	36	43	
November	50	51	
December	50	48	

Median DOM



Month	2022	2023	2024
January	20	24	42
February	9	14	
March	5	10	
April	6	9	
May	7	10	
June	10	10	
July	12	12	
August	13	16	
September	22	26	
October	15	22	
November	24	27	
December	31	26	



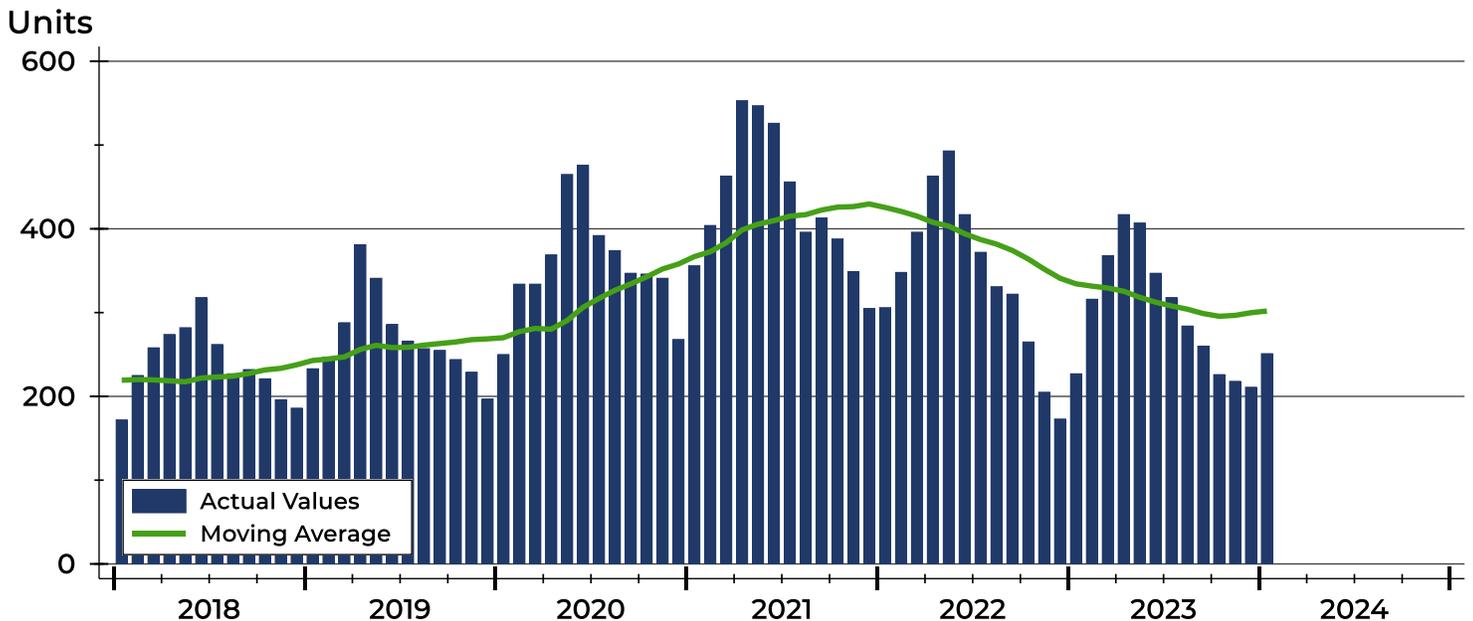
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of January 2023	Change
Pending Contracts		251	227	10.6%
Volume (1,000s)		55,948	49,792	12.4%
Average	List Price	222,900	219,347	1.6%
	Days on Market	55	52	5.8%
	Percent of Original	97.5%	97.7%	-0.2%
Median	List Price	200,000	198,000	1.0%
	Days on Market	38	29	31.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 251 listings in the Flint Hills MLS system had contracts pending at the end of January, up from 227 contracts pending at the end of January 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

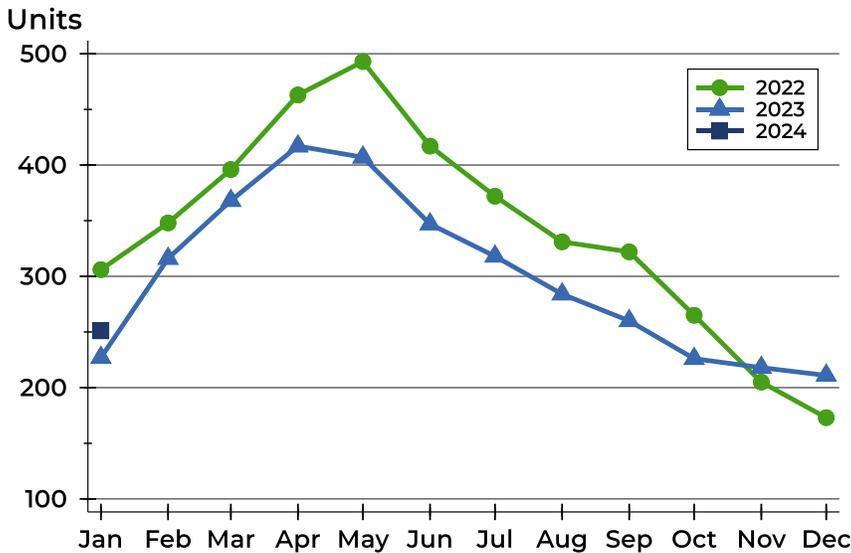
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	306	227	251
February	348	316	
March	396	368	
April	463	417	
May	493	407	
June	417	347	
July	372	318	
August	331	284	
September	322	260	
October	265	226	
November	205	218	
December	173	211	

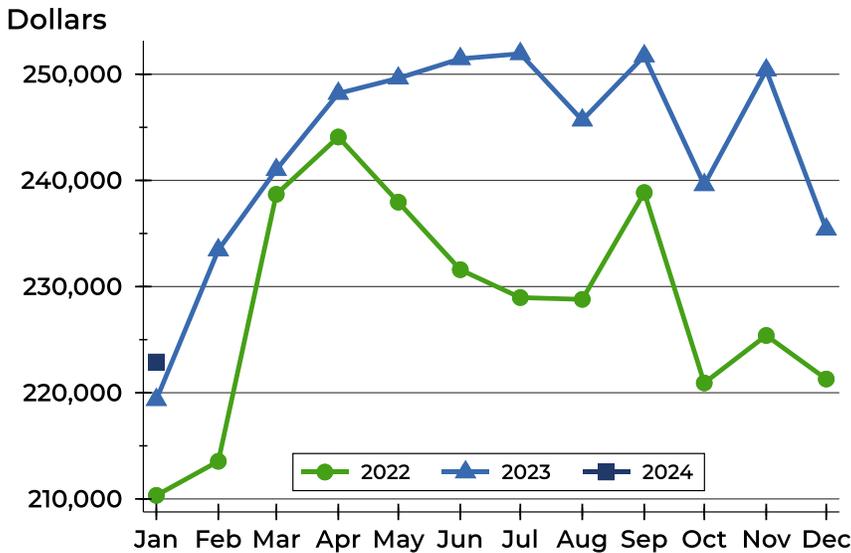
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	18,900	18,900	25	25	100.0%	100.0%
\$25,000-\$49,999	6	2.4%	38,450	37,950	65	30	91.4%	100.0%
\$50,000-\$99,999	21	8.4%	76,229	78,900	71	58	92.2%	100.0%
\$100,000-\$124,999	18	7.2%	113,327	112,500	61	27	94.9%	100.0%
\$125,000-\$149,999	20	8.0%	138,640	139,900	57	59	98.6%	100.0%
\$150,000-\$174,999	35	13.9%	164,566	165,000	44	20	98.1%	100.0%
\$175,000-\$199,999	23	9.2%	190,504	190,000	42	46	97.8%	100.0%
\$200,000-\$249,999	40	15.9%	224,400	225,000	64	41	98.1%	100.0%
\$250,000-\$299,999	39	15.5%	274,826	272,500	48	33	99.6%	100.0%
\$300,000-\$399,999	30	12.0%	343,122	332,450	46	36	98.2%	100.0%
\$400,000-\$499,999	12	4.8%	457,217	462,450	93	81	97.6%	100.0%
\$500,000-\$749,999	6	2.4%	611,483	614,950	62	47	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



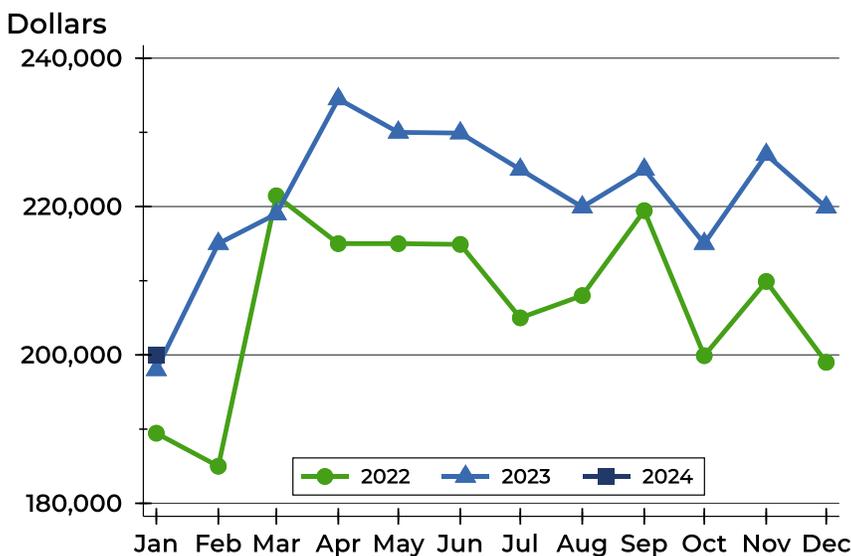
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	
March	238,690	241,005	
April	244,088	248,189	
May	237,952	249,623	
June	231,591	251,457	
July	228,963	251,929	
August	228,795	245,672	
September	238,856	251,716	
October	220,922	239,586	
November	225,397	250,379	
December	221,290	235,400	

Median Price

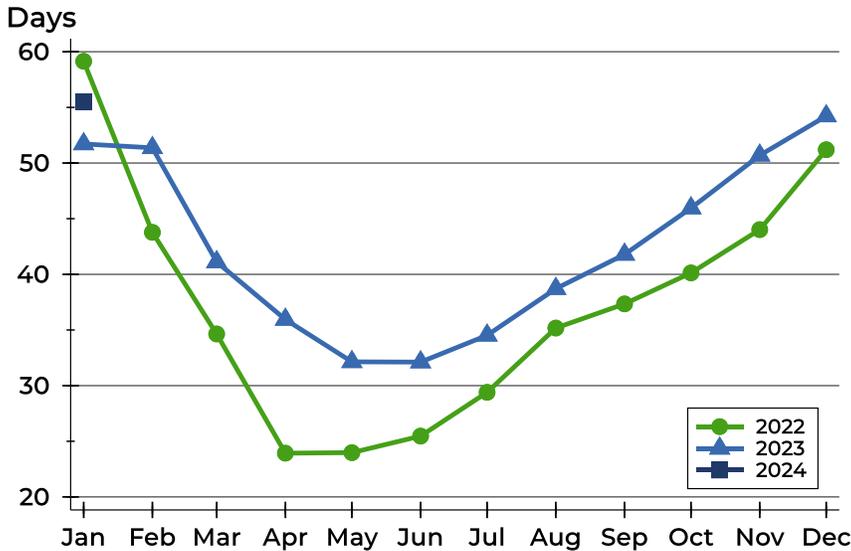


Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	
March	221,450	219,000	
April	215,000	234,500	
May	215,000	230,000	
June	214,900	229,900	
July	205,000	225,000	
August	208,000	219,925	
September	219,450	225,000	
October	199,900	215,000	
November	209,900	227,000	
December	199,000	219,900	



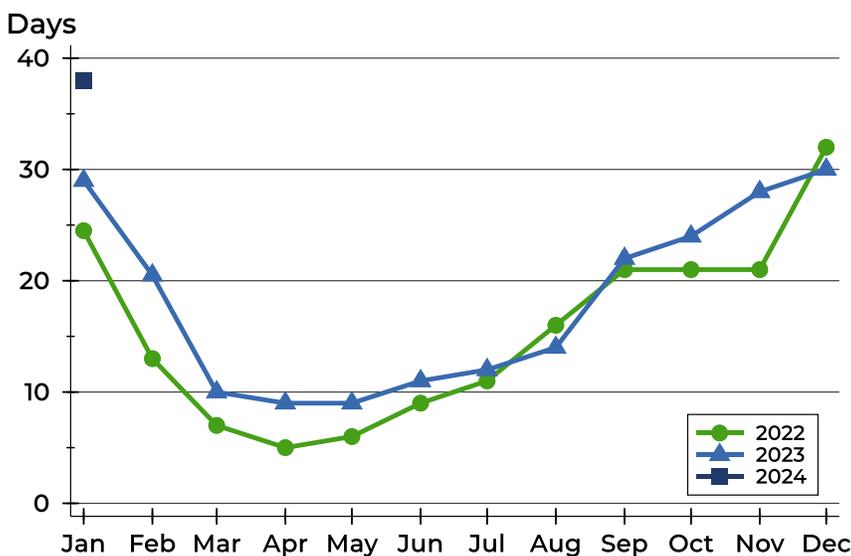
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	
March	35	41	
April	24	36	
May	24	32	
June	25	32	
July	29	35	
August	35	39	
September	37	42	
October	40	46	
November	44	51	
December	51	54	

Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	
March	7	10	
April	5	9	
May	6	9	
June	9	11	
July	11	12	
August	16	14	
September	21	22	
October	21	24	
November	21	28	
December	32	30	