



Entire MLS System Housing Report





Market Overview

Flint Hills MLS Home Sales Remained Constant in September

Total home sales in the Flint Hills MLS system remained at 179 units last month, the same as in September 2023. Total sales volume was \$43.8 million, up from a year earlier.

The median sale price in September was \$230,000, up from \$210,000 a year earlier. Homes that sold in September were typically on the market for 26 days and sold for 98.8% of their list prices.

Flint Hills MLS Active Listings Up at End of September

The total number of active listings in the Flint Hills MLS system at the end of September was 433 units, up from 417 at the same point in 2023. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$244,900.

During September, a total of 183 contracts were written up from 160 in September 2023. At the end of the month, there were 269 contracts still pending.

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Entire MLS System Summary Statistics

	ptember MLS Statistics ree-year History	2024	urrent Mont 2023	h 2022	2024	Year-to-Date 2023	2022
_	r me Sales ange from prior year	179 0.0%	179 -4.8%	188 -16.4%	1,627 -2.0%	1,661 -14.9%	1,951 -8.2%
	tive Listings ange from prior year	433 3.8%	417 1.5%	411 -16.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.5 8.7%	2.3 21.1%	1.9 -13.6%	N/A	N/A	N/A
	w Listings ange from prior year	194 -0.5%	195 -10.6%	218 -19.0%	2,062 0.5%	2,051 -12.8%	2,352 -10.9%
	ntracts Written ange from prior year	183 14.4%	160 -14.0%	186 -22.5%	1,690 -3.0%	1,743 -11.4%	1,968 -12.3%
	nding Contracts ange from prior year	269 3.5%	260 -19.3%	322 -22.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	43,803 6.5%	41,130 -1.6%	41,820 -6.8%	397,651 2.9%	386,578 -10.5%	431,943 -0.3%
	Sale Price Change from prior year	244,710 6.5%	229,777 3.3%	222,446 11.5%	244,408 5.0%	232,738 5.1%	221,396 8.6%
4	List Price of Actives Change from prior year	282,919 6.7%	265,105 6.5%	248,830 13.0%	N/A	N/A	N/A
Average	Days on Market Change from prior year	41 41.4%	29 0.0%	29 3.6%	45 18.4%	38 26.7%	30 -21.1%
▼	Percent of List Change from prior year	97.8% -0.4%	98.2% 0.0%	98.2% 0.6%	97.8% -0.2%	98.0% -0.8%	98.8% 0.2%
	Percent of Original Change from prior year	95.6% -1.2%	96.8% -0.2%	97.0% 0.4%	95.9% -0.4%	96.3% -1.3%	97.6% 0.1%
	Sale Price Change from prior year	230,000 9.5%	210,000 -2.3%	215,000 17.5%	224,000 4.2%	214,900 6.4%	202,000 8.6%
	List Price of Actives Change from prior year	244,900 13.9%	215,000 4.9%	205,000 20.6%	N/A	N/A	N/A
Median	Days on Market Change from prior year	26 160.0%	10 -16.7%	12 9.1%	17 30.8%	13 44.4%	9 -10.0%
2	Percent of List Change from prior year	98.8% -1.2%	100.0% 0.0%	100.0% 0.0%	99.5% -0.5%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	96.9% -1.6%	98.5% 0.0%	98.5% -0.3%	98.2% -0.5%	98.7% -1.3%	100.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



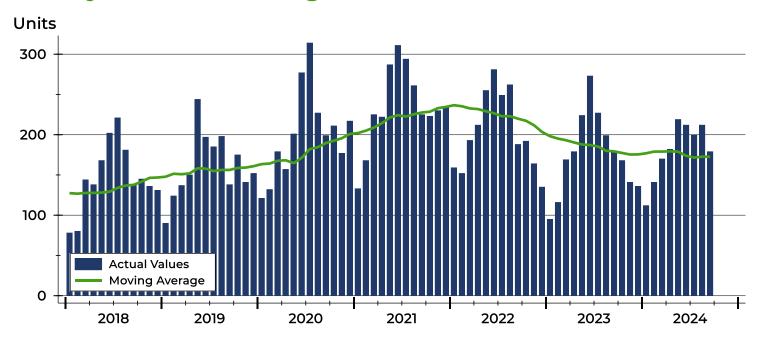
Entire MLS System Closed Listings Analysis

Summary Statistics			September 2024 2023 Change			Year-to-Date			
TOI	Closed Listings	2024	2023	Change	2024	2023	Change		
Clc	sed Listings	179	179	0.0%	1,627	1,661	-2.0%		
Vo	lume (1,000s)	43,803	41,130	6.5%	397,651	386,578	2.9%		
Мс	onths' Supply	2.5	2.3	8.7%	N/A	N/A	N/A		
	Sale Price	244,710	229,777	6.5%	244,408	232,738	5.0%		
age	Days on Market	41	29	41.4%	45	38	18.4%		
Averag	Percent of List	97.8%	98.2%	-0.4%	97.8%	98.0%	-0.2%		
	Percent of Original	95.6%	96.8%	-1.2%	95.9%	96.3%	-0.4%		
	Sale Price	230,000	210,000	9.5%	224,000	214,900	4.2%		
lian	Days on Market	26	10	160.0%	17	13	30.8%		
Median	Percent of List	98.8%	100.0%	-1.2%	99.5%	100.0%	-0.5%		
	Percent of Original	96.9%	98.5%	-1.6%	98.2%	98.7%	-0.5%		

A total of 179 homes sold in the Flint Hills MLS system in September, showing no change from September 2023. Total sales volume rose to \$43.8 million compared to \$41.1 million in the previous year.

The median sales price in September was \$230,000, up 9.5% compared to the prior year. Median days on market was 26 days, up from 15 days in August, and up from 10 in September 2023.

History of Closed Listings

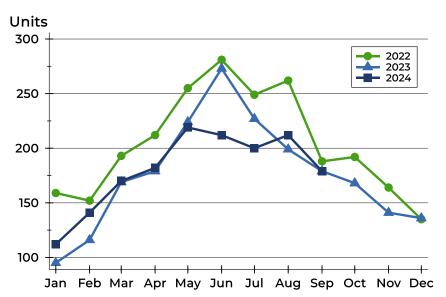






Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	159	95	112
February	152	116	141
March	193	169	170
April	212	179	182
May	255	224	219
June	281	273	212
July	249	227	200
August	262	199	212
September	188	179	179
October	192	168	
November	164	141	
December	135	136	

Closed Listings by Price Range

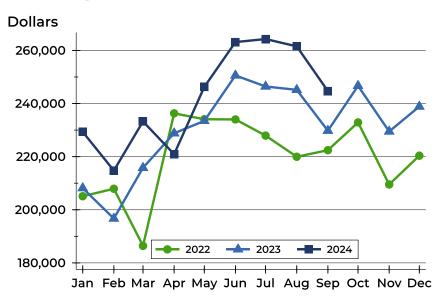
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	2	1.1%	0.0	19,975	19,975	16	16	80.7%	80.7%	61.8%	61.8%
\$25,000-\$49,999	7	3.9%	1.2	38,500	40,000	35	44	77.1%	81.9%	75.5%	81.9%
\$50,000-\$99,999	12	6.7%	3.2	71,708	73,500	63	39	110.7%	96.5%	103.5%	94.4%
\$100,000-\$124,999	3	1.7%	2.8	114,097	112,290	10	10	94.7%	94.4%	94.7%	94.4%
\$125,000-\$149,999	17	9.5%	3.0	137,076	137,000	40	27	97.9%	100.0%	95.9%	98.2%
\$150,000-\$174,999	10	5.6%	1.9	158,050	158,375	30	17	96.0%	94.7%	94.6%	94.3%
\$175,000-\$199,999	14	7.8%	1.9	185,061	184,400	24	12	96.5%	99.6%	96.2%	99.6%
\$200,000-\$249,999	33	18.4%	2.0	223,109	223,000	20	6	99.5%	100.0%	99.0%	100.0%
\$250,000-\$299,999	35	19.6%	2.5	269,751	269,000	44	39	98.5%	100.0%	96.3%	97.6%
\$300,000-\$399,999	30	16.8%	2.8	347,623	349,000	65	52	98.0%	99.9%	94.4%	95.5%
\$400,000-\$499,999	6	3.4%	2.6	436,833	431,000	60	32	98.0%	97.8%	97.6%	97.8%
\$500,000-\$749,999	9	5.0%	3.6	576,175	580,000	42	15	96.8%	96.7%	95.9%	96.7%
\$750,000-\$999,999	1	0.6%	6.7	750,000	750,000	29	29	94.3%	94.3%	94.3%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



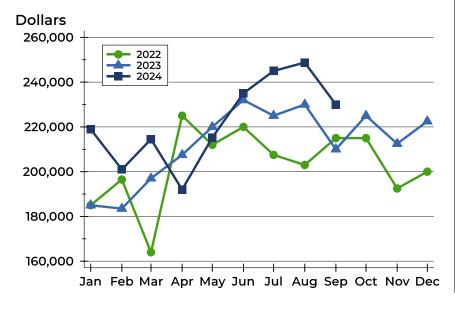


Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	205,099	208,160	229,336
February	207,913	196,703	214,774
March	186,409	215,804	233,252
April	236,310	228,800	220,924
May	234,084	233,474	246,248
June	234,019	250,577	263,143
July	227,936	246,419	264,293
August	219,954	245,159	261,534
September	222,446	229,777	244,710
October	232,894	246,666	
November	209,518	229,481	
December	220,369	238,873	



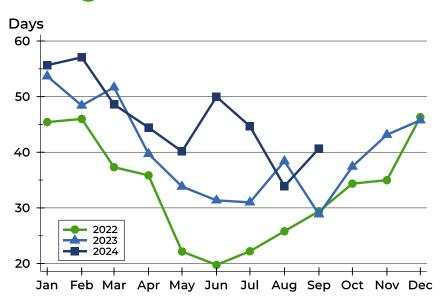
Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	201,000
March	164,000	197,000	214,500
April	225,000	207,500	192,000
May	212,000	220,000	215,250
June	220,000	232,000	235,000
July	207,500	225,000	245,000
August	203,000	230,000	248,750
September	215,000	210,000	230,000
October	215,000	225,000	
November	192,500	212,500	
December	200,000	222,500	





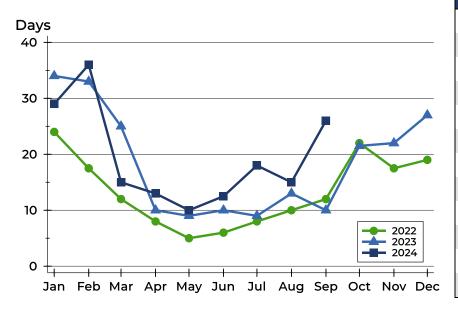
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	54	56
January	45	34	30
February	46	48	57
March	37	52	49
April	36	40	44
May	22	34	40
June	20	31	50
July	22	31	45
August	26	38	34
September	29	29	41
October	34	37	
November	35	43	
December	46	46	

Median DOM



Month	2022	2023	2024
January	24	34	29
February	18	33	36
March	12	25	15
April	8	10	13
May	5	9	10
June	6	10	13
July	8	9	18
August	10	13	15
September	12	10	26
October	22	22	
November	18	22	
December	19	27	



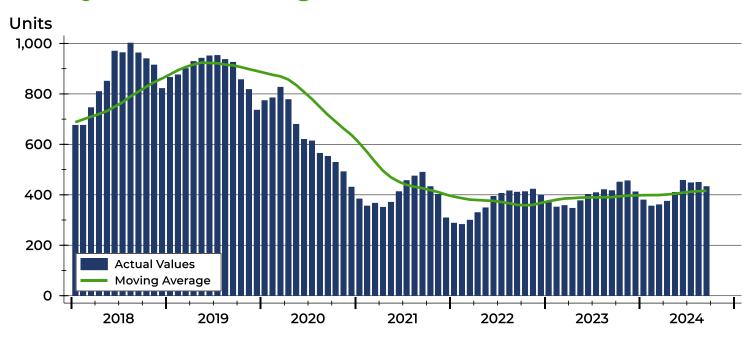
Entire MLS System Active Listings Analysis

	mmary Statistics Active Listings	Enc 2024	d of Septem 2023	ber Change
Ac	tive Listings	433	417	3.8%
Vo	lume (1,000s)	122,504	110,549	10.8%
Мс	onths' Supply	2.5	2.3	8.7%
ge	List Price	282,919	265,105	6.7%
Avera	Days on Market	77	76	1.3%
₹	Percent of Original	96.9%	96.9%	0.0%
	List Price	244,900	215,000	13.9%
Median	Days on Market	50	51	-2.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 433 homes were available for sale in the Flint Hills MLS system at the end of September. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of September was \$244,900, up 13.9% from 2023. The typical time on market for active listings was 50 days, down from 51 days a year earlier.

History of Active Listings

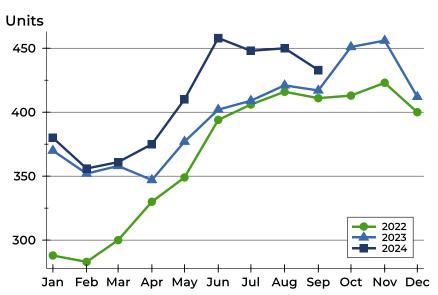






Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	288	370	380
February	283	352	356
March	300	358	361
April	330	347	375
May	349	377	410
June	394	402	458
July	406	409	448
August	416	421	450
September	411	417	433
October	413	451	
November	423	456	
December	400	412	

Active Listings by Price Range

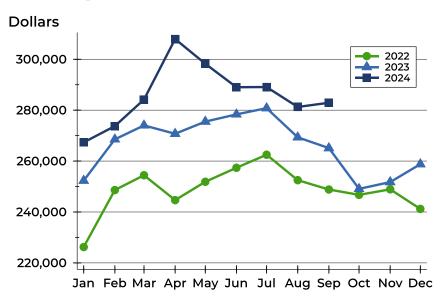
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	1.4%	1.2	39,900	42,950	103	40	87.9%	96.2%
\$50,000-\$99,999	42	9.7%	3.2	75,843	75,000	103	74	93.9%	100.0%
\$100,000-\$124,999	26	6.0%	2.8	114,856	115,000	64	60	95.2%	100.0%
\$125,000-\$149,999	38	8.8%	3.0	136,813	135,000	69	50	97.0%	100.0%
\$150,000-\$174,999	26	6.0%	1.9	162,577	163,900	74	67	98.5%	100.0%
\$175,000-\$199,999	31	7.2%	1.9	189,213	189,000	73	49	97.7%	100.0%
\$200,000-\$249,999	57	13.2%	2.0	228,398	229,995	73	67	97.5%	100.0%
\$250,000-\$299,999	64	14.8%	2.5	275,714	276,450	78	53	97.7%	100.0%
\$300,000-\$399,999	79	18.2%	2.8	349,220	350,000	66	42	98.2%	100.0%
\$400,000-\$499,999	26	6.0%	2.6	437,196	432,000	52	26	98.2%	100.0%
\$500,000-\$749,999	24	5.5%	3.6	588,918	562,500	84	55	96.4%	100.0%
\$750,000-\$999,999	9	2.1%	6.7	910,833	950,000	115	137	90.1%	93.0%
\$1,000,000 and up	5	1.2%	N/A	1,770,000	1,500,000	185	167	97.6%	100.0%



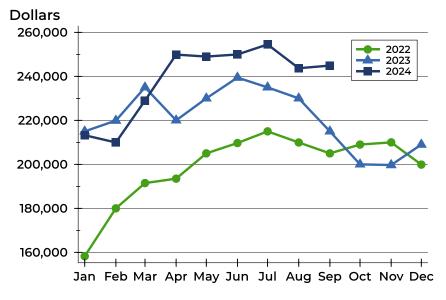


Entire MLS System Active Listings Analysis

Average Price



Month	2022	2027	2027
Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	273,748
March	254,438	274,015	284,187
April	244,659	270,729	307,959
May	251,870	275,521	298,243
June	257,371	278,352	289,030
July	262,496	280,794	289,102
August	252,502	269,336	281,265
September	248,830	265,105	282,919
October	246,733	249,087	
November	248,900	251,743	
December	241,203	258,786	



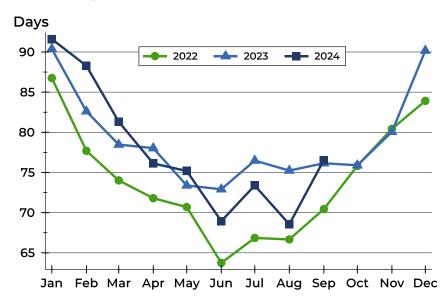
Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	209,950
March	191,500	235,000	229,000
April	193,500	220,000	249,900
May	205,000	230,000	249,000
June	209,700	239,450	249,950
July	215,000	235,000	254,500
August	209,950	230,000	243,700
September	205,000	215,000	244,900
October	209,000	199,999	
November	210,000	199,700	
December	199,900	209,000	





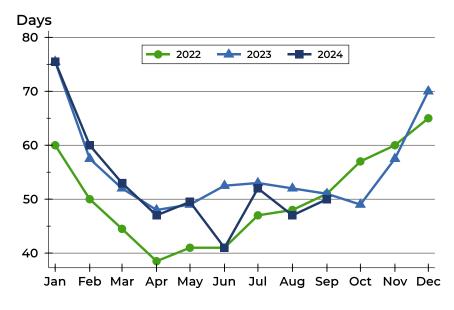
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	92
February	78	83	88
March	74	78	81
April	72	78	76
May	71	73	75
June	64	73	69
July	67	76	73
August	67	75	69
September	70	76	77
October	76	76	
November	80	80	
December	84	90	

Median DOM

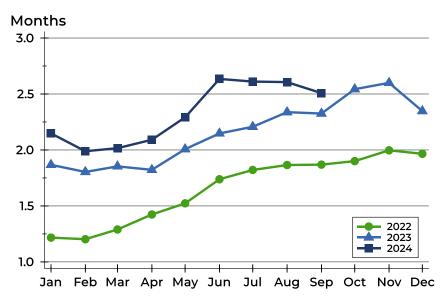


Month	2022	2023	2024
January	60	76	76
February	50	58	60
March	45	52	53
April	39	48	47
May	41	49	50
June	41	53	41
July	47	53	52
August	48	52	47
September	51	51	50
October	57	49	
November	60	58	
December	65	70	



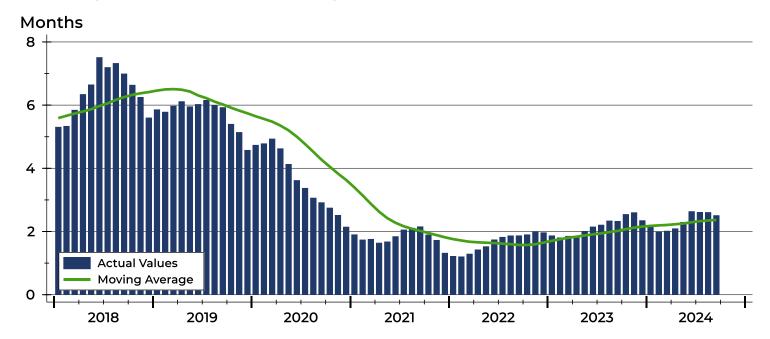
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	2.1
May	1.5	2.0	2.3
June	1.7	2.1	2.6
July	1.8	2.2	2.6
August	1.9	2.3	2.6
September	1.9	2.3	2.5
October	1.9	2.5	
November	2.0	2.6	
December	2.0	2.3	

History of Month's Supply





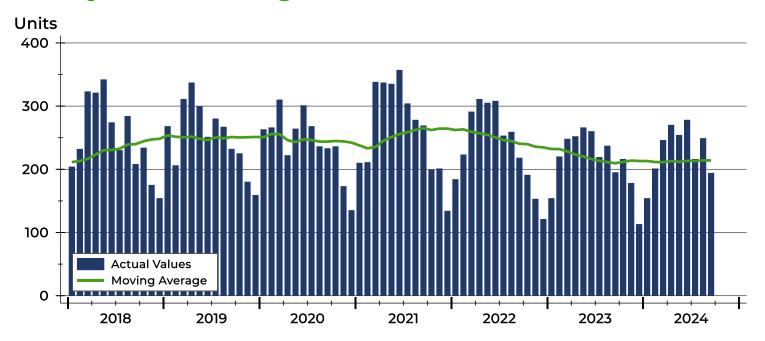
Entire MLS System New Listings Analysis

	mmary Statistics New Listings	2024	September 2023	Change
ıţ	New Listings	194	195	-0.5%
Month	Volume (1,000s)	51,496	45,947	12.1%
Current	Average List Price	265,444	235,628	12.7%
Cu	Median List Price	244,950	200,000	22.5%
ē	New Listings	2,062	2,051	0.5%
o-Da	Volume (1,000s)	548,913	508,084	8.0%
Year-to-Date	Average List Price	266,204	247,725	7.5%
χ	Median List Price	240,000	225,000	6.7%

A total of 194 new listings were added in the Flint Hills MLS system during September, down 0.5% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 2,062 new listings.

The median list price of these homes was \$244,950 up from \$200,000 in 2023.

History of New Listings







Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	184	154	154
February	223	220	201
March	291	248	246
April	311	252	270
May	305	266	254
June	308	260	278
July	253	219	216
August	259	237	249
September	218	195	194
October	191	216	
November	153	178	
December	121	113	

New Listings by Price Range

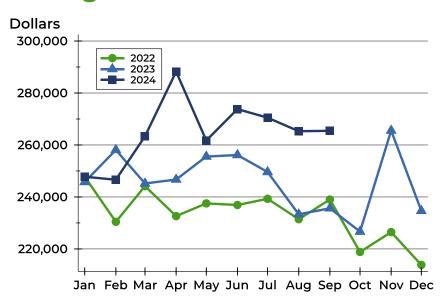
Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	24,000	24,000	15	15	275.8%	275.8%
\$25,000-\$49,999	2	1.0%	39,750	39,750	22	22	100.0%	100.0%
\$50,000-\$99,999	10	5.2%	71,765	70,500	12	10	98.9%	100.0%
\$100,000-\$124,999	6	3.1%	115,825	117,475	18	17	99.3%	100.0%
\$125,000-\$149,999	20	10.3%	137,230	135,000	12	10	98.7%	100.0%
\$150,000-\$174,999	7	3.6%	161,629	164,900	12	5	100.0%	100.0%
\$175,000-\$199,999	20	10.3%	188,200	188,250	10	8	98.8%	100.0%
\$200,000-\$249,999	33	17.0%	225,627	225,000	15	18	99.8%	100.0%
\$250,000-\$299,999	29	14.9%	275,924	280,000	14	13	99.8%	100.0%
\$300,000-\$399,999	39	20.1%	348,233	350,000	17	17	99.3%	100.0%
\$400,000-\$499,999	18	9.3%	435,783	437,000	14	14	99.6%	100.0%
\$500,000-\$749,999	8	4.1%	583,413	544,750	15	16	99.2%	100.0%
\$750,000-\$999,999	1	0.5%	800,000	800,000	27	27	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



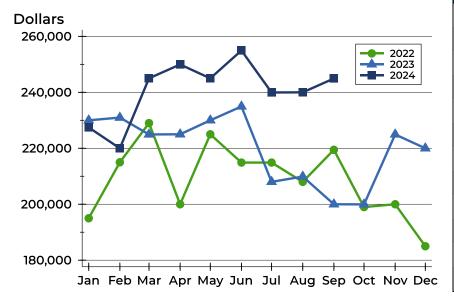


Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	247,779	245,756	247,774
February	230,433	258,094	246,631
March	244,155	245,187	263,336
April	232,630	246,706	288,237
May	237,514	255,552	261,722
June	236,901	256,138	273,798
July	239,297	249,603	270,505
August	231,437	233,322	265,303
September	239,001	235,628	265,444
October	218,831	226,659	
November	226,467	265,542	
December	213,857	234,656	



Month	2022	2023	2024
January	195,000	230,000	227,450
February	215,000	230,975	220,000
March	229,000	224,950	245,000
April	200,000	225,000	249,950
May	225,000	230,000	245,000
June	214,900	234,950	254,950
July	214,900	208,000	239,950
August	208,000	209,900	240,000
September	219,450	200,000	244,950
October	199,000	199,950	
November	200,000	224,950	
December	185,000	220,000	



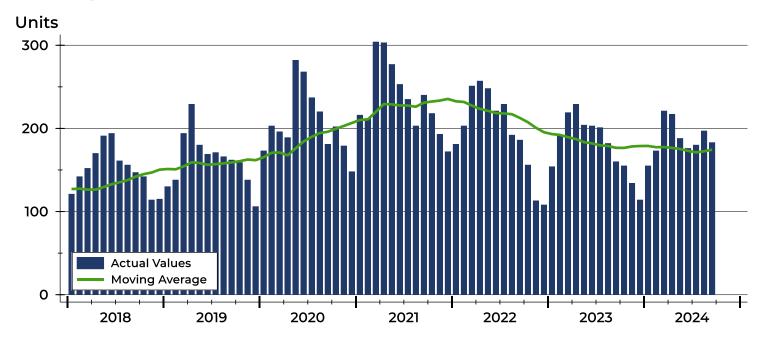
Entire MLS System Contracts Written Analysis

	mmary Statistics Contracts Written			eptember 2023 Change		ear-to-Dat 2023	te Change
Со	ntracts Written	183	160	14.4%	1,690	1,743	-3.0%
Vol	lume (1,000s)	45,293	40,586	11.6%	427,833	417,272	2.5%
ge	Sale Price	247,500	253,663	-2.4%	253,155	239,398	5.7%
Avera	Days on Market	37	42	-11.9%	44	37	18.9%
¥	Percent of Original	98.5%	94.0%	4.8%	96.4%	96.2%	0.2%
<u>_</u>	Sale Price	229,900	239,000	-3.8%	230,000	219,900	4.6%
Median	Days on Market	22	26	-15.4%	17	12	41.7%
Σ	Percent of Original	100.0%	97.3%	2.8%	98.7%	98.8%	-0.1%

A total of 183 contracts for sale were written in the Flint Hills MLS system during the month of September, up from 160 in 2023. The median list price of these homes was \$229,900, down from \$239,000 the prior year.

Half of the homes that went under contract in September were on the market less than 22 days, compared to 26 days in September 2023.

History of Contracts Written

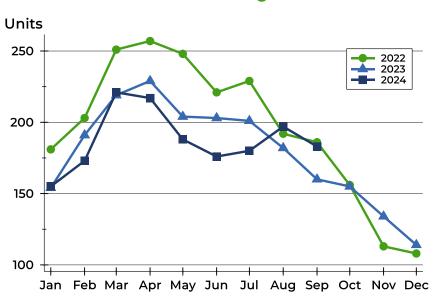






Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	181	154	155
February	203	191	173
March	251	219	221
April	257	229	217
May	248	204	188
June	221	203	176
July	229	201	180
August	192	182	197
September	186	160	183
October	156	155	
November	113	134	
December	108	114	

Contracts Written by Price Range

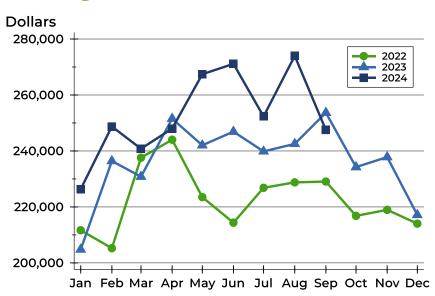
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	2	1.1%	22,000	22,000	113	113	187.9%	187.9%
\$25,000-\$49,999	4	2.2%	43,100	43,750	28	31	92.3%	92.5%
\$50,000-\$99,999	12	6.6%	75,300	74,000	50	20	94.2%	100.0%
\$100,000-\$124,999	5	2.7%	115,680	114,900	22	17	94.1%	98.2%
\$125,000-\$149,999	17	9.3%	135,865	135,000	31	14	99.0%	100.0%
\$150,000-\$174,999	8	4.4%	160,988	162,500	22	16	96.0%	100.0%
\$175,000-\$199,999	26	14.2%	188,212	189,950	35	16	97.8%	100.0%
\$200,000-\$249,999	32	17.5%	226,344	226,950	34	22	98.0%	100.0%
\$250,000-\$299,999	28	15.3%	278,804	282,000	34	25	97.8%	100.0%
\$300,000-\$399,999	29	15.8%	342,795	335,000	45	20	97.4%	100.0%
\$400,000-\$499,999	11	6.0%	427,250	419,950	33	17	99.3%	100.0%
\$500,000-\$749,999	9	4.9%	601,417	599,000	42	35	98.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



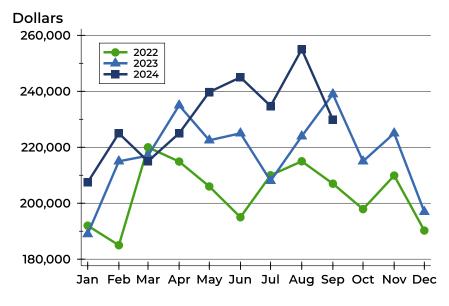


Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
MOHUI	2022	2023	2024
January	211,664	204,779	226,349
February	205,247	236,402	248,742
March	237,592	230,814	240,795
April	244,018	251,547	248,004
May	223,500	242,026	267,412
June	214,364	246,905	271,147
July	226,836	239,842	252,352
August	228,770	242,533	273,970
September	229,072	253,663	247,500
October	216,807	234,231	
November	218,954	237,818	
December	214,032	217,136	



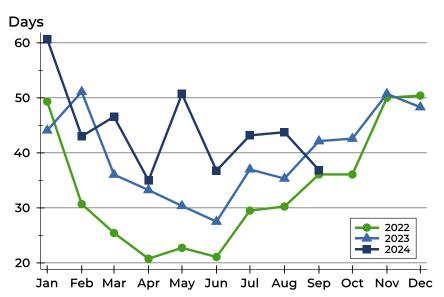
Month	2022	2023	2024
January	192,000	189,000	207,500
February	185,000	215,000	225,000
March	220,000	217,000	215,000
April	214,900	235,000	225,000
May	206,000	222,500	239,750
June	195,000	225,000	245,000
July	210,000	208,000	234,750
August	215,000	223,950	255,000
September	207,000	239,000	229,900
October	197,900	215,000	
November	209,900	225,000	
December	190,250	196,950	





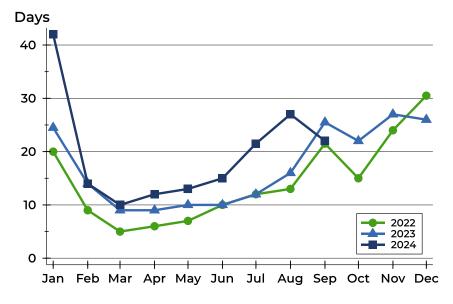
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	51	43
March	25	36	47
April	21	33	35
May	23	30	51
June	21	28	37
July	30	37	43
August	30	35	44
September	36	42	37
October	36	43	
November	50	51	
December	50	48	

Median DOM



Month	2022	2023	2024
January	20	25	42
February	9	14	14
March	5	9	10
April	6	9	12
May	7	10	13
June	10	10	15
July	12	12	22
August	13	16	27
September	22	26	22
October	15	22	
November	24	27	
December	31	26	



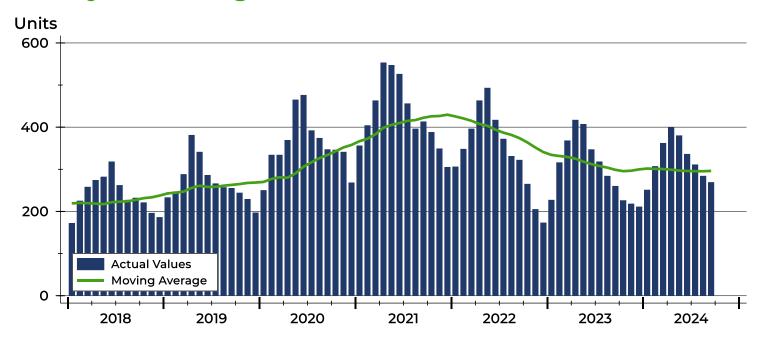
Entire MLS System Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2024 2023 Change			
Pe	nding Contracts	269	260	3.5%	
Vo	lume (1,000s)	71,029	65,446	8.5%	
ge	List Price	264,050	251,716	4.9%	
Avera	Days on Market	41	42	-2.4%	
Ą	Percent of Original	98.2%	98.2%	0.0%	
5	List Price	239,000	225,000	6.2%	
Media	Days on Market	22	22	0.0%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 269 listings in the Flint Hills MLS system had contracts pending at the end of September, up from 260 contracts pending at the end of September 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

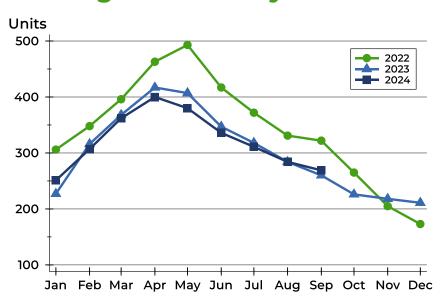






Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	306	227	251
February	348	316	307
March	396	368	362
April	463	417	400
May	493	407	380
June	417	347	336
July	372	318	311
August	331	284	284
September	322	260	269
October	265	226	
November	205	218	
December	173	211	

Pending Contracts by Price Range

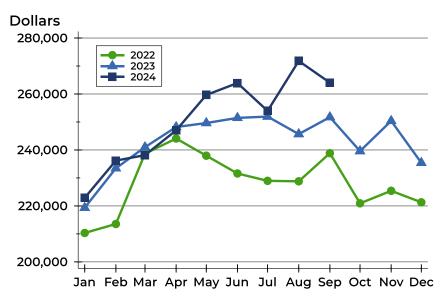
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	20,000	20,000	211	211	100.0%	100.0%
\$25,000-\$49,999	1	0.4%	35,000	35,000	39	39	100.0%	100.0%
\$50,000-\$99,999	15	5.6%	75,400	74,000	35	15	98.2%	100.0%
\$100,000-\$124,999	10	3.7%	115,320	115,000	39	12	96.1%	100.0%
\$125,000-\$149,999	24	8.9%	137,008	135,000	32	20	99.2%	100.0%
\$150,000-\$174,999	16	5.9%	162,475	165,000	28	13	97.9%	100.0%
\$175,000-\$199,999	29	10.8%	187,331	185,000	46	22	97.9%	100.0%
\$200,000-\$249,999	52	19.3%	227,819	229,700	31	19	98.9%	100.0%
\$250,000-\$299,999	50	18.6%	277,688	280,000	40	27	98.3%	100.0%
\$300,000-\$399,999	37	13.8%	340,716	334,900	47	15	98.1%	100.0%
\$400,000-\$499,999	16	5.9%	440,166	434,950	40	20	99.5%	100.0%
\$500,000-\$749,999	16	5.9%	613,297	609,950	45	36	97.6%	100.0%
\$750,000-\$999,999	1	0.4%	927,000	927,000	87	87	93.9%	93.9%
\$1,000,000 and up	Ī	0.4%	1,250,000	1,250,000	445	445	66.7%	66.7%



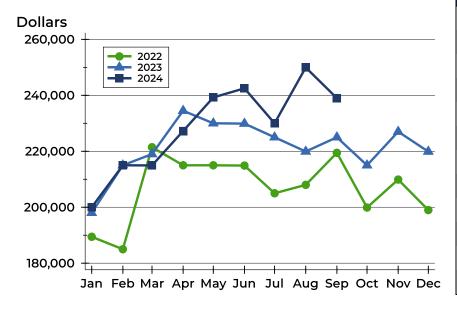


Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	236,184
March	238,690	241,005	238,158
April	244,088	248,189	247,003
May	237,952	249,623	259,657
June	231,591	251,457	263,913
July	228,963	251,929	253,975
August	228,795	245,672	271,799
September	238,856	251,716	264,050
October	220,922	239,586	
November	225,397	250,379	
December	221,290	235,400	



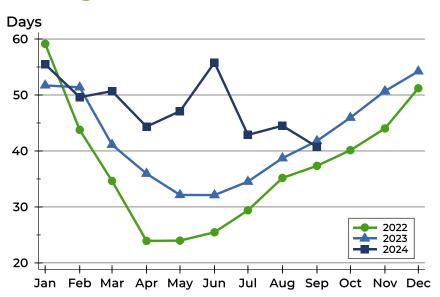
Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	215,000
March	221,450	219,000	214,950
April	215,000	234,500	227,250
May	215,000	230,000	239,250
June	214,900	229,900	242,500
July	205,000	225,000	230,000
August	208,000	219,925	249,950
September	219,450	225,000	239,000
October	199,900	215,000	
November	209,900	227,000	
December	199,000	219,900	





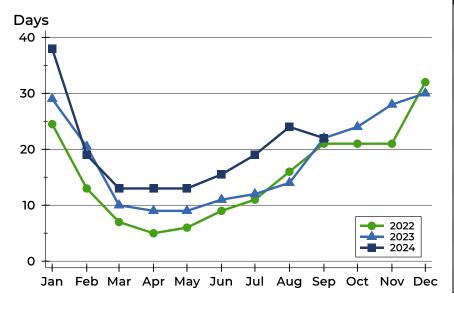
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	44
May	24	32	47
June	25	32	56
July	29	35	43
August	35	39	45
September	37	42	41
October	40	46	
November	44	51	
December	51	54	

Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	13
May	6	9	13
June	9	11	16
July	11	12	19
August	16	14	24
September	21	22	22
October	21	24	
November	21	28	
December	32	30	