



Washington County Housing Report





Market Overview

Washington County Home Sales Remained Constant in November

Total home sales in Washington County remained at 0 units last month, the same as in November 2020. Total sales volume was \$0.0 million, essentially the same as home sales volume from a year earlier.

Since there were no sales last month, the median sale price cannot be calculated.

Washington County Active Listings Remain the Same at End of November

The total number of active listings in Washington County at the end of November was 1 units, the same as in November 2020. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of November was \$499,900.

There were 0 contracts written in November 2021 and 2020, showing no change over the year. At the end of the month, there were 0 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

Contact Information

Margaret Pendleton, Association Executive Flint Hills Association of REALTORS® 205 S. Seth Child Road Manhattan, KS 66502 685-776-1214

ae@flinthillsrealtors.net www.flinthillsrealtors.net





Washington County Summary Statistics

	ovember MLS Statistics ree-year History	2021	Current Mont 2020	h 2019	2021	Year-to-Date 2020	2019
_	ome Sales ange from prior year	O N/A	O N/A	O N/A	3 50.0%	2 100.0%	1 -50.0%
	t ive Listings ange from prior year	1 0.0%	1 0.0%	1 N/A	N/A	N/A	N/A
	onths' Supply ange from prior year	4.0 -33.3%	6.0 -50.0%	12.0 N/A	N/A	N/A	N/A
	ew Listings ange from prior year	0 N/A	0 N/A	0 N/A	4 100.0%	2 0.0%	2 0.0%
	entracts Written lange from prior year	0 N/A	O N/A	0 N/A	3 50.0%	2 100.0%	1 -50.0%
	ending Contracts lange from prior year	0 N/A	0 N/A	0 N/A	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	O N/A	O N/A	O N/A	253 155.6%	99 -36.1%	155 330.6%
	Sale Price Change from prior year	N/A N/A	N/A N/A	N/A N/A	84,242 70.2%	49,500 -68.1%	155,000 773.2%
	List Price of Actives Change from prior year	499,900 -8.9%	549,000 744.6%	65,000 N/A	N/A	N/A	N/A
Average	Days on Market Change from prior year	N/A N/A	N/A N/A	N/A N/A	24 -90.8%	262 #DIV/0!	0 -100.0%
Á	Percent of List Change from prior year	N/A N/A	N/A N/A	N/A N/A	88.5% -1.8%	90.1% 27.8%	70.5% -11.3%
	Percent of Original Change from prior year	N/A N/A	N/A N/A	N/A N/A	88.5% 14.0%	77.6% 10.1%	70.5% 23.5%
	Sale Price Change from prior year	N/A N/A	N/A N/A	N/A N/A	80,000 61.6%	49,500 -68.1%	155,000 773.2%
	List Price of Actives Change from prior year	499,900 -8.9%	549,000 744.6%	65,000 N/A	N/A	N/A	N/A
Median	Days on Market Change from prior year	N/A N/A	N/A N/A	N/A N/A	19 -92.7%	262 #DIV/0!	O -100.0%
2	Percent of List Change from prior year	N/A N/A	N/A N/A	N/A N/A	90.1% 0.0%	90.1% 27.8%	70.5% -11.3%
	Percent of Original Change from prior year	N/A N/A	N/A N/A	N/A N/A	90.1% 16.1%	77.6% 10.1%	70.5% 23.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

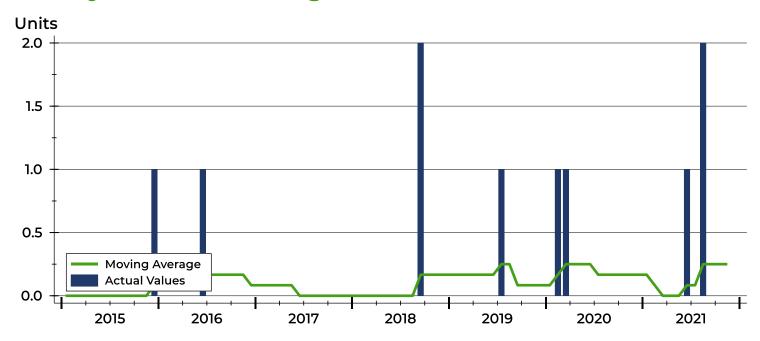


Washington County Closed Listings Analysis

	Summary Statistics November or Closed Listings 2021 2020 Change		Ye 2021	ear-to-Dat 2020	e Change		
Clo	sed Listings	0	0	N/A	3	2	50.0%
Vo	lume (1,000s)	0	0	N/A	253	99	155.6%
Мс	onths' Supply	4.0	6.0	-33.3%	N/A	N/A	N/A
	Sale Price	N/A	N/A	N/A	84,242	49,500	70.2%
age	Days on Market	N/A	N/A	N/A	24	262	-90.8%
Averag	Percent of List	N/A	N/A	N/A	88.5%	90.1%	-1.8%
	Percent of Original	N/A	N/A	N/A	88.5%	77.6%	14.0%
	Sale Price	N/A	N/A	N/A	80,000	49,500	61.6%
ian	Days on Market	N/A	N/A	N/A	19	262	-92.7%
Median	Percent of List	N/A	N/A	N/A	90.1%	90.1%	0.0%
	Percent of Original	N/A	N/A	N/A	90.1%	77.6%	16.1%

A total of 0 homes sold in Washington County in November, showing no change from November 2020. Total sales volume was essentially unchanged from the previous year's figure of \$0.0 million.

History of Closed Listings

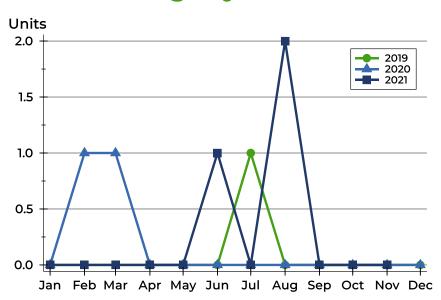






Washington County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	0	0	0
February	0	1	0
March	0	1	0
April	0	0	0
May	Ο	0	0
June	0	0	1
July	1	0	0
August	0	0	2
September	Ο	0	0
October	0	0	0
November	Ο	0	0
December	0	0	

Closed Listings by Price Range

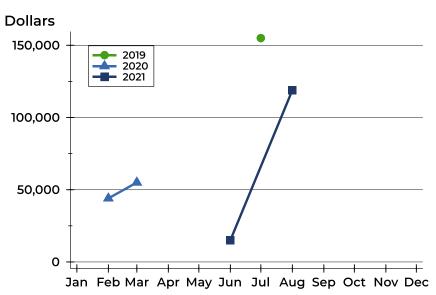
Price Range		les Percent	Months' Supply	Sale I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



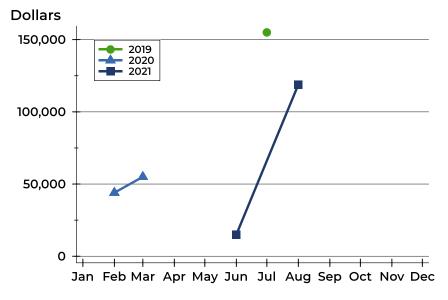


Washington County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	44,000	N/A
March	N/A	55,000	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	15,000
July	155,000	N/A	N/A
August	N/A	N/A	118,863
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	44,000	N/A
March	N/A	55,000	N/A
April	N/A	N/A	N/A
Мау	N/A	N/A	N/A
June	N/A	N/A	15,000
July	155,000	N/A	N/A
August	N/A	N/A	118,863
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	





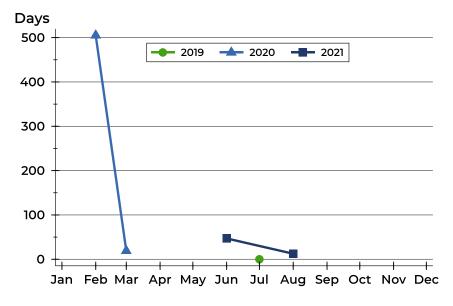
Washington County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	505	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	47
July	N/A	N/A	N/A
August	N/A	N/A	13
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	505	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	N/A
June	N/A	N/A	47
July	N/A	N/A	N/A
August	N/A	N/A	13
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	



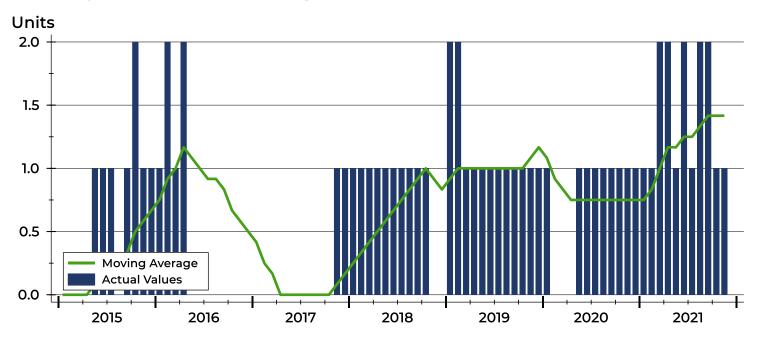
Washington County Active Listings Analysis

	mmary Statistics Active Listings	En 2021	d of Novemb 2020	oer Change
Ac.	tive Listings	1	1	0.0%
Vo	lume (1,000s)	500	549	-8.9%
Months' Supply		4.0	6.0	-33.3%
ge	List Price	499,900	549,000	-8.9%
Avera	Days on Market	118	187	-36.9%
₽	Percent of Original	96.2%	79.0%	21.8%
<u>_</u>	List Price	499,900	549,000	-8.9%
Media	Days on Market	118	187	-36.9%
Σ	Percent of Original	96.2%	79.0%	21.8%

A total of 1 homes were available for sale in Washington County at the end of November. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of November was \$499,900, down 8.9% from 2020. The typical time on market for active listings was 118 days, down from 187 days a year earlier.

History of Active Listings

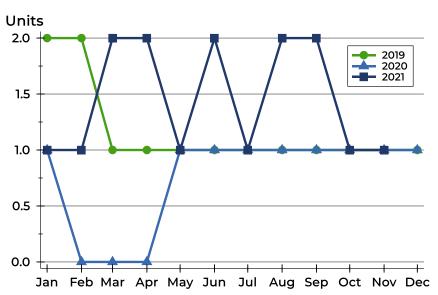






Washington County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	2	1	1
February	2	0	1
March	1	0	2
April	1	0	2
May	1	1	1
June	1	1	2
July	1	1	1
August	1	1	2
September	1	1	2
October	1	1	1
November	1	1	1
December	1	1	

Active Listings by Price Range

Price Range	Active I Number	istings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	100.0%	N/A	499,900	499,900	118	118	96.2%	96.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



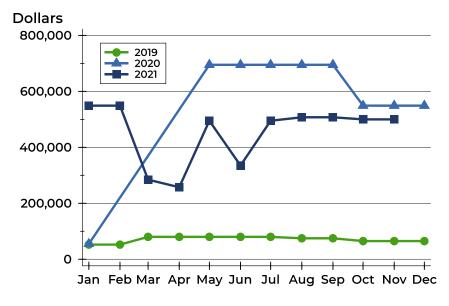


Washington County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	52,450	54,900	549,000
February	52,450	N/A	549,000
March	80,000	N/A	284,450
April	80,000	N/A	257,450
May	80,000	695,000	495,000
June	80,000	695,000	335,000
July	80,000	695,000	495,000
August	75,000	695,000	507,450
September	75,000	695,000	507,450
October	65,000	549,000	499,900
November	65,000	549,000	499,900
December	65,000	549,000	



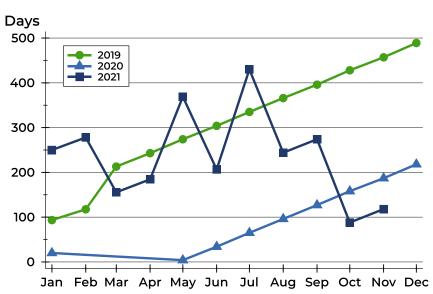
Month	2019	2020	2021
January	52,450	54,900	549,000
February	52,450	N/A	549,000
March	80,000	N/A	284,450
April	80,000	N/A	257,450
May	80,000	695,000	495,000
June	80,000	695,000	335,000
July	80,000	695,000	495,000
August	75,000	695,000	507,450
September	75,000	695,000	507,450
October	65,000	549,000	499,900
November	65,000	549,000	499,900
December	65,000	549,000	





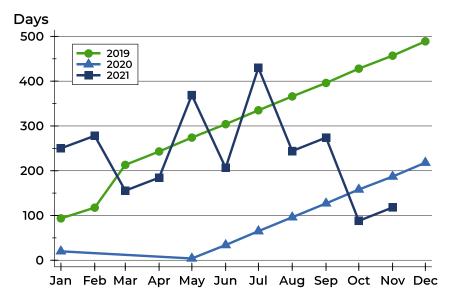
Washington County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	94	20	250
February	118	N/A	278
March	213	N/A	156
April	243	N/A	185
May	274	4	369
June	304	34	207
July	335	65	430
August	366	96	244
September	396	127	274
October	428	158	88
November	457	187	118
December	489	218	

Median DOM

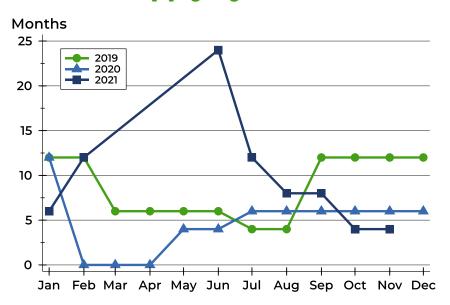


Month	2019	2020	2021
January	94	20	250
February	118	N/A	278
March	213	N/A	156
April	243	N/A	185
May	274	4	369
June	304	34	207
July	335	65	430
August	366	96	244
September	396	127	274
October	428	158	88
November	457	187	118
December	489	218	



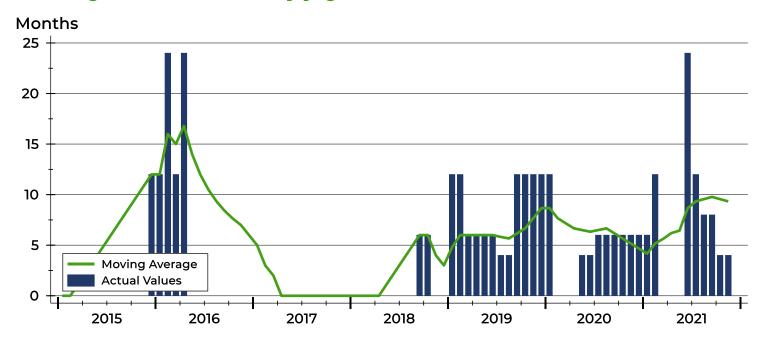
Washington County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	12.0	12.0	6.0
February	12.0	0.0	12.0
March	6.0	0.0	0.0
April	6.0	0.0	0.0
May	6.0	4.0	0.0
June	6.0	4.0	24.0
July	4.0	6.0	12.0
August	4.0	6.0	8.0
September	12.0	6.0	8.0
October	12.0	6.0	4.0
November	12.0	6.0	4.0
December	12.0	6.0	

History of Month's Supply



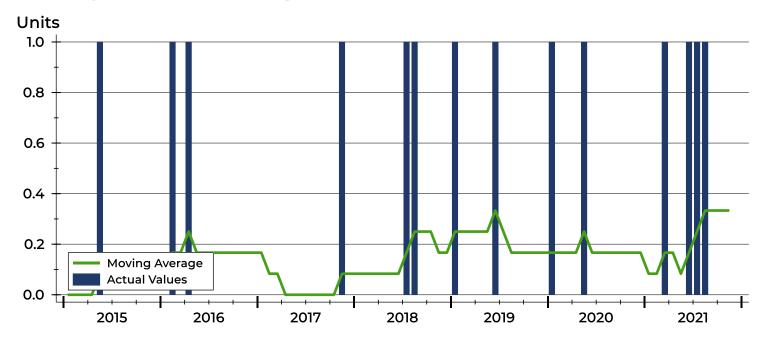


Washington County New Listings Analysis

Summary Statistics for New Listings		2021	November 2020	Change	
ıţh	New Listings	0	0	N/A	
Month	Volume (1,000s)	0	0	N/A	
Current	Average List Price	N/A	N/A	N/A	
Cu	Median List Price	N/A	N/A	N/A	
ē	New Listings	4	2	100.0%	
o-Daí	Volume (1,000s)	775	550	40.9%	
Year-to-Date	Average List Price	193,675	274,950	-29.6%	
Ϋ́	Median List Price	127,450	274,950	-53.6%	

No new listings were added in Washington County during November. In comparision, 0 new listings were added in November 2020. Year-to-date Washington County has seen 4 new listings.

History of New Listings

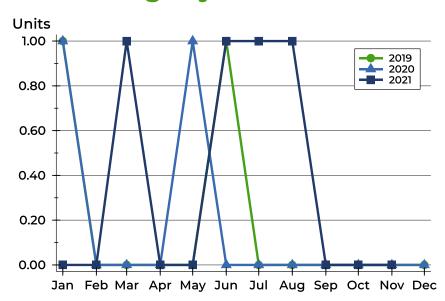






Washington County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	1	1	0
February	0	0	0
March	0	0	1
April	0	0	0
May	0	1	0
June	1	0	1
July	0	0	1
August	0	0	1
September	0	0	0
October	0	0	0
November	0	0	0
December	0	0	

New Listings by Price Range

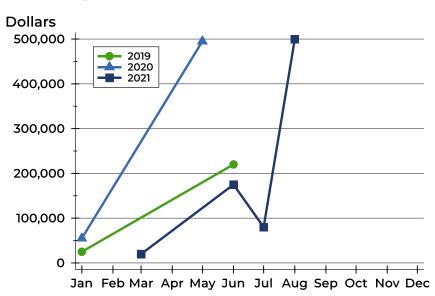
Price Range	New Li Number	stings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



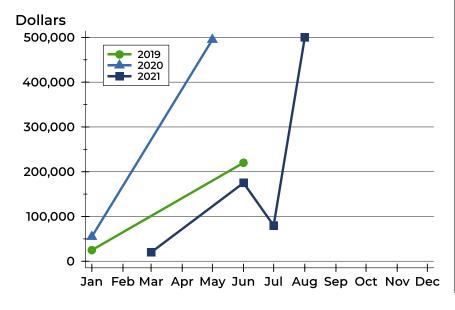


Washington County New Listings Analysis

Average Price



Month	2019	2020	2021
January	24,900	54,900	N/A
February	N/A	N/A	N/A
March	N/A	N/A	19,900
April	N/A	N/A	N/A
May	N/A	495,000	N/A
June	220,000	N/A	175,000
July	N/A	N/A	79,900
August	N/A	N/A	499,900
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	



Month	2019	2020	2021
January	24,900	54,900	N/A
February	N/A	N/A	N/A
March	N/A	N/A	19,900
April	N/A	N/A	N/A
May	N/A	495,000	N/A
June	220,000	N/A	175,000
July	N/A	N/A	79,900
August	N/A	N/A	499,900
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	

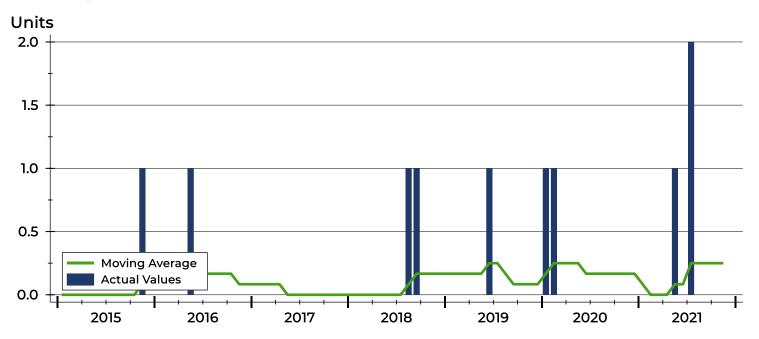


Washington County Contracts Written Analysis

	mmary Statistics Contracts Written	2021	November 2020	r Change	Year-to-Date e 2021 2020 Cha		te Change
Со	ntracts Written	0	0	N/A	3	2	50.0%
Vol	ume (1,000s)	0	0	N/A	275	110	150.0%
ge	Sale Price	N/A	N/A	N/A	91,600	54,950	66.7%
Average	Days on Market	N/A	N/A	N/A	24	262	-90.8%
¥	Percent of Original	N/A	N/A	N/A	88.5%	77.6%	14.0%
<u>_</u>	Sale Price	N/A	N/A	N/A	79,900	54,950	45.4%
Median	Days on Market	N/A	N/A	N/A	19	262	-92.7%
Σ	Percent of Original	N/A	N/A	N/A	90.1%	77.6%	16.1%

A total of 0 contracts for sale were written in Washington County during the month of November, the same as in 2020.

History of Contracts Written

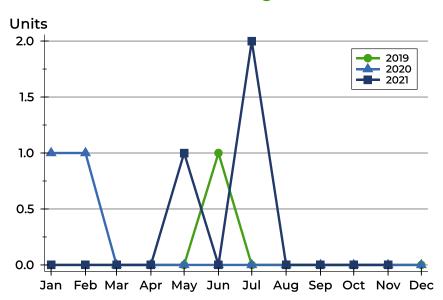






Washington County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	1	N/A
February	N/A	1	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	1
June	1	N/A	N/A
July	N/A	N/A	2
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	

Contracts Written by Price Range

Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



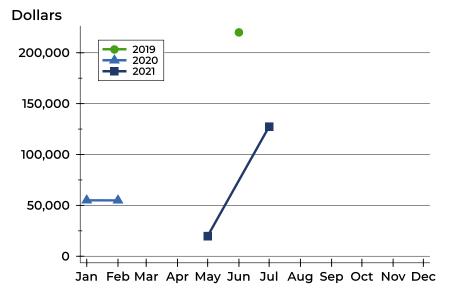


Washington County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,900	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	



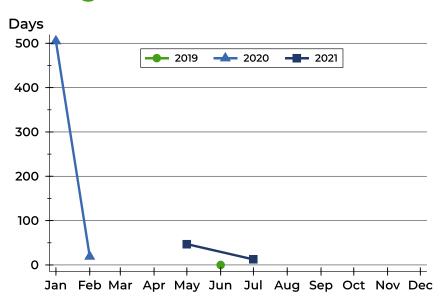
Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,900	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	





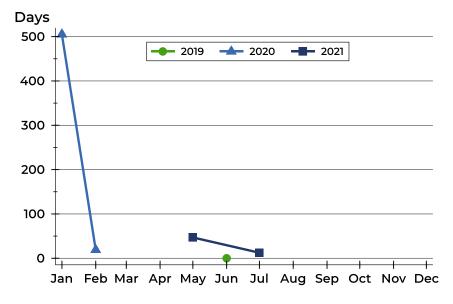
Washington County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	19	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	19	N/A
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	



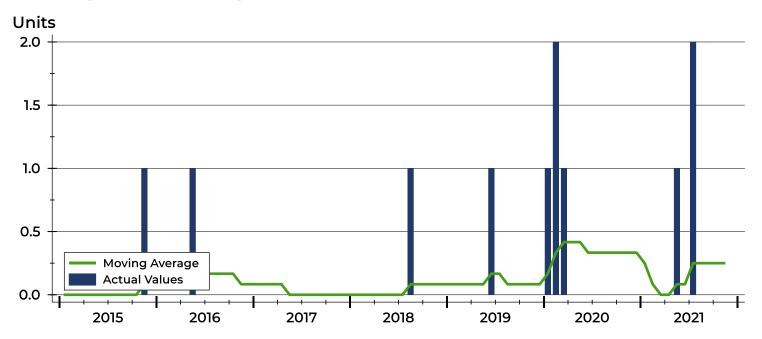
Washington County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of November 2021 2020 Char			
Pe	nding Contracts	0	0	N/A	
Vo	lume (1,000s)	0	0	N/A	
ge	List Price	N/A	N/A	N/A	
Avera	Days on Market	N/A	N/A	N/A	
¥	Percent of Original	N/A	N/A	N/A	
5	List Price	N/A	N/A	N/A	
Median	Days on Market	N/A	N/A	N/A	
Σ	Percent of Original	N/A	N/A	N/A	

A total of 0 listings in Washington County had contracts pending at the end of November, the same number of contracts pending at the end of November 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

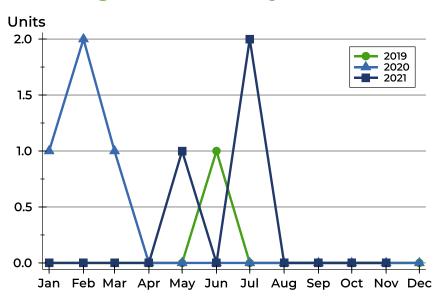






Washington County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	0	1	0
February	0	2	0
March	0	1	0
April	0	0	0
May	Ο	0	1
June	1	0	0
July	Ο	0	2
August	0	0	0
September	Ο	0	0
October	0	0	0
November	Ο	0	0
December	0	0	

Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List F Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



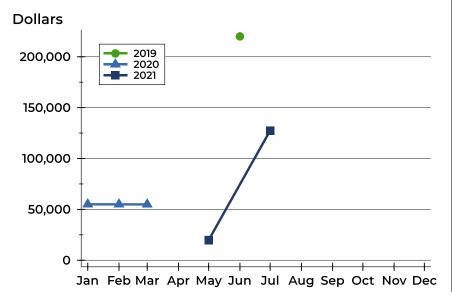


Washington County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,950	N/A
March	N/A	54,900	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	



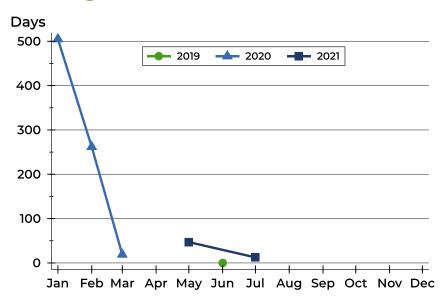
Month	2019	2020	2021
January	N/A	55,000	N/A
February	N/A	54,950	N/A
March	N/A	54,900	N/A
April	N/A	N/A	N/A
May	N/A	N/A	19,900
June	220,000	N/A	N/A
July	N/A	N/A	127,450
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	





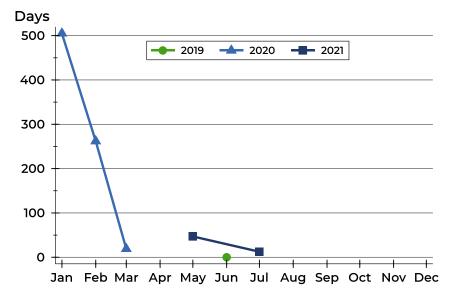
Washington County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	262	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	N/A	505	N/A
February	N/A	262	N/A
March	N/A	19	N/A
April	N/A	N/A	N/A
May	N/A	N/A	47
June	N/A	N/A	N/A
July	N/A	N/A	13
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	N/A	